



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

CONTRACT AWARD COVERPAGE

TO: NORTHERN VIRGINIA SUPPLY, INC. 7647 FULLERTON ROAD SPRINGFIELD, VIRGINIA 22153	DATE ISSUED: JANUARY 21, 2022
	CONTRACT NO: 22-DES-R-590e
	CONTRACT TITLE: AFTERMARKET AUTO PARTS MEDIUM HEAVY DUTY

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 22-DES-R-590e including any attachments or amendments thereto.

EFFECTIVE DATE: JANUARY 21, 2022

EXPIRES: DECEMBER 31, 2022

RENEWALS: FOUR (4) ONE (1) YEAR RENEWAL OPTIONS FROM JANUARY 1, 2023 TO DECEMBER 31, 2026, SUBJECT TO RENEWAL BY FAIRFAX COUNTY AS LEAD AGENCY

COMMODITY CODE(S): 06066

LIVING WAGE: N

ATTACHMENTS:

AGREEMENT No. 22-DES-R-590e

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: ROGER MCLEOD

VENDOR TEL. NO.: (703) 569-0090

EMAIL ADDRESS:

RMCLEOD@NORTHERNVIRGINIASUPPLY.COM

COUNTY CONTACT: CARMEN RIVERA, DES, EQUIPMENT
BUREAU

COUNTY TEL. NO.: (703) 228-6465

COUNTY CONTACT EMAIL: CRIVERA@ARLINGTONVA.US

PURCHASING DIVISION AUTHORIZATION

Kaylin Schreiber Title: Procurement Officer Date: 1/21/2022



**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VA 22201**

RIDER AGREEMENT NO. 22-DES-R-590e

THIS AGREEMENT (hereinafter "Agreement") is made on January 21, 2022 between Northern Virginia Supply, Inc. ("Contractor"), a Virginia corporation with a place of business at 7647 Fullerton Road, Springfield, Virginia 22153, authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

1. CONTRACT DOCUMENTS

The Contract Documents consist of this Agreement, Exhibit A Notice of Award Contract 4400010934 and Exhibit B IFB 2000003366, together with any exhibits and amendments issued or applicable thereto (collectively, "Contract Documents" or "Contract"). This Agreement rides a contract awarded to the Contractor by Fairfax County and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with Fairfax County. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents, the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

2. CONTRACT TERM

The Contractor's provision of goods and services for the County ("Work") shall commence January 21, 2022 and shall be completed no later than December 31, 2022 ("Contract Term"), subject to any modifications as provided for in the Contract Documents regarding the Contract Term. No aspect of the Work shall be deemed complete until it is accepted by the County's Project Officer.

Upon satisfactory performance by the Contractor, if Fairfax County renews their agreement identified in Exhibit A, the County may elect to renew this Agreement under the same contract terms for four (4) one-year renewal periods from January 1, 2023 to December 31, 2026 ("Subsequent Contract Term"). However, if Fairfax County does NOT renew their agreement identified in Exhibit A, this Agreement shall automatically expire on the contract expiration date.

3. PAYMENT

Payment will be made by the County to the Contractor within thirty (30) days after receipt by the County Project Officer of an invoice detailing the Work provided by the Contractor and accepted by the County. Each invoice must certify that the invoice submitted is a true and accurate accounting of the work performed and goods and/or services provided and must be signed and attested to by the Contractor or authorized designee. The Project Officer will either approve the invoice or require corrections. The number of the County Purchase Order pursuant to which authority goods or services have been performed or delivered shall appear on all invoices.

4. SCOPE OF WORK

The Contractor agrees to perform the goods and/or services described in the Contract Documents (hereinafter “the Work”). The primary purpose of the Work is to furnish aftermarket auto parts medium heavy duty.

The Contract Documents set forth the minimum Work estimated by the County and the Contractor to be necessary to complete the Work. It shall be the Contractor’s responsibility, at the Contractor’s sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor’s responsibility to manage the details and execution of the Work.

5. PROJECT OFFICER

The performance of the Contractor is subject to the review and approval of the County Project Officer (“Project Officer”) who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.

6. COUNTY PURCHASE ORDER REQUIREMENT

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

7. NON-APPROPRIATION

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County’s written notice.

8. COVID-19 VACCINATION POLICY FOR CONTRACTORS

Due to the ongoing COVID-19 pandemic, the County has taken various steps to protect the welfare, health, safety, and comfort of the workforce and public at large. As part of these steps, the County has implemented various requirements with respect to health and safety including policies with respect to social distancing, the use of face-coverings and vaccine mandates. To protect the County's workforce and the public at large, all employees and subcontractors of the Contractor who are assigned to this Contract, should be fully vaccinated against COVID-19. Any contractor employee or subcontractor who is not fully vaccinated should be following a weekly testing protocol as established by the Contractor, unless exempt pursuant to a valid reasonable accommodation under state or federal law.

9. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

10. NOTICES

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

TO THE CONTRACTOR:

Roger N. McLeod, Jr.
Northern Virginia Supply, Inc.
7647 Fullerton Road
Springfield, Virginia 22153
Email: rmcleod@northernvirginiastorage.com
Phone: (703) 569-0090

TO THE COUNTY:

Carmen Rivera, Project Officer
Arlington County, Virginia
2701 S. Taylor Street
Arlington, Virginia 22206
Email: crivera@arlingtonva.us
Phone: (703) 228-6465

AND

Dr. Sharon T. Lewis, LL.M, MPS, VCO, CPPB
Purchasing Agent
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 500
Arlington, Virginia 22201
Phone: (703) 228-3294
Email: slewis1@arlingtonva.us

TO COUNTY MANAGER’S OFFICE (FOR PROJECT CLAIMS):

Mark Schwartz, County Manager
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 318
Arlington, Virginia 22201

11. ARLINGTON COUNTY BUSINESS LICENSES

The Contractor must comply with the provisions of Chapter 11 (“Licenses”) of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060, or e-mail business@arlingtonva.us.

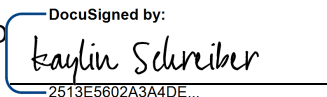
12. COUNTERPARTS

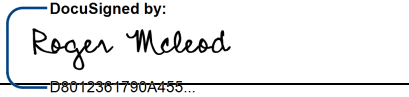
This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

NORTHERN VIRGINIA SUPPLY, INC.

AUTHORIZED SIGNATURE:  2513E5602A3A4DE...

AUTHORIZED SIGNATURE:  D8012361790A435...

NAME: Kaylin Schreiber

NAME: Roger Mcleod

TITLE: Procurement Officer

TITLE: President/CEO

DATE: 1/21/2022

DATE: 1/21/2022

EXHIBIT A

County of Fairfax, Virginia



NOTICE OF AWARD

Date of Award: December 29, 2021

CONTRACT TITLE: Aftermarket Auto Parts Medium Heavy Duty

SOLICITATION NUMBER: IFB 2000003366

NIGP CODE: **06066**, 05586

CONTRACT PERIOD: Date of Award through December 31, 2022

RENEWALS: Four (4) Additional One Year Periods

SUPERSEDES CONTRACT: 4400004404-4400004407, and 4400004409

DELIVERY: FOB Destination

CONTRACTOR: Advance Stores Company, Inc. dba Advance Auto Parts 5008 Airport Road Roanoke, VA 24012	CONTRACT NUMBER: 4400010930	SUPPLIER CODE: 1000036295
Contact: Alex Malichek, Sales Manager		
Telephone: (845) 208-1928		
E-mail: alex.malichek@advance-auto.com		
Terms: Net 30 Days		

AWARDED:

- Part 1: Items: 1, 2, 14, 16, 31, 38, 39, 43, 44, 55, 56, 59, 60, 61, 62, 64, 65, 66, 68, 70, 71, 72, 75
- Part 2: Haldex, Brake Pads, 20% off retail; Haldex, Brake Shoe Kits, 20% off retail; National, Bearings, 20% off retail; and Automann/KIC, Brake Drums & Rotors, 20% off retail.

CONTRACTOR: Platinum Northeast LLC 1086 Cherrybrook DR Harrisonburg, VA 22802	CONTRACT NUMBER: 4400010931	SUPPLIER CODE: 1000047709
Contact: Harry Aldieny, President		
Telephone: (540) 246-5293		
Email: harry.aldieny@platinumnortheast.com		
Terms: 2% Net 10 days/Net 30 Days		

AWARDED:

- Part 1: Items: 3, 7, 8, 12, 13, 19, 20, 69

CONTRACTOR: Heavy Fleet Products & Truck Service, Inc. 12201 Tac Court Manassas, VA 20109	CONTRACT NUMBER: 4400010932	SUPPLIER CODE: 1000012067
Contact: John Huse		
Telephone: (703) 686-2000 x 1		
Email: john.huse@heavyfleet.com		
Terms: Net 30 Days		

AWARDED:

- Part 1: Items: 4, 5, 6, 10, 11, 15, 40, 41, 42, 45, 46, 47, 49, 53, 58, 73, 74
- Part 2: Items: 2, 4, 10, 14, 18, 34, 42, 52, 56

Department of Procurement & Material Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/procurement/
Phone (703) 324-3201, **TTY:** 711, **Fax:** (703) 324-3228

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CONTRACTOR:
TPro Acquisition Corporation
dba TruckPro, LLC
360 N. Crescent Drive, South Bldg.
Beverly Hills, CA 90210

CONTRACT NUMBER:
4400010933

SUPPLIER CODE:
1000047775

Contact: Phil Orr
Telephone: (704) 619-1441
Email: phil.orr@truckpro.com
Terms: Net 30 Days

AWARDED:

- Part 1: Items: 17, 18, 22, 23, 24, 25, 26, 27, 28, 29, 36, 37, 48, 50, 51
- Part 2: Items: 1, 3, 8, 9, 12, 15, 19, 22, 24, 25, 26, 27, 29, 31, 32, 33, 35, 38, 41, 43, 44, 45, 49, 53, 54

CONTRACTOR:
Northern Virginia Supply, Inc.
7647 Fullerton Road
Springfield, VA 22153

CONTRACT NUMBER:
4400010934

SUPPLIER CODE:
1000011928

Contact: Roger N. McLead, Jr.
Telephone: (703) 569-0090
Email: rmcleod@northernvirginiasupply.com
Terms: Net 30 Days

AWARDED:

- Part 1: Items: 21, 30, 32, 33, 35
- Part 2: Items: 17, 28, 36, 37, 40, 47, 50, 55, Bulldog, HD Shock Absorbers 30% off WD

CONTRACTOR:
White Hand Global LLC
24 Bear Crossing Ct Ste A
Penn Laird, VA 22846-2029

CONTRACT NUMBER:
4400010935

SUPPLIER CODE:
1000047772

Contact: Hayder Z. Shahadha, President
Telephone: (540) 217-3000
Email: 09Hayder@whitehandglobal.com
Terms: 2%/10 Net 30

AWARDED:

- Part 1: Items: 34, 57, 63

CONTRACTOR:
Tidewater Fleet Supply LLC
3666 Progress Rd.
Norfolk, VA 23502

CONTRACT NUMBER:
4400010936

SUPPLIER CODE:
1000010716

Contact: Chip Jens,
Telephone: (757) 436-7679
Email: chip@tidewaterfleetsupply.com
Terms: 2%/10 Net 30

AWARDED:

- Part 1: Items: 52, 54
 - Part 2: Items: 7, 13, 16, 30, 43, 48, 54
-

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PRICES: See the Attached Pricing Schedule

DPMM CONTACT: Sehresh Tanweer, Contract Specialist I
Telephone: 703-324-2719
Fax: 703-324-3228
E-mail: Sehresh.Tanweer@fairfaxcounty.gov

ORDERING INSTRUCTIONS:

The Departments of Fairfax County may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPSM and a purchase order will be executed.



Sehresh Tanweer
Contract Specialist I

DISTRIBUTION:

Finance – Accounts Payable/e
DVS – Steven Slaustas/e
DVS – Marguerite Guarino/e
FRD – Jason Stanley/e
FRD – Bruce Webb/e

Contract Specialist – Sehresh Tanweer
ACS, Team 1 – Cynthia Parker

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PRICING SCHEDULE

PART 1

Item No.	Manufacturer	Part No	Description	Unit Price	Contractor Contract
1.	National®	B299	Plug	\$ 2.24	Advance Store Company Inc. 4400010930
2.	National®	GKT195	Gasket Oil Seal	\$1.59	Advance Store Company Inc. 4400010930
3.	WJB	WS370001A	Oil Bath Seal	\$ 19.55	Platinum Northeast LLC 4400010931
4.	SKF	47697	Oil Bath Seal	\$ 22.08	Heavy Fleet Products & Truck Service 4400010932
5.	SKF	42672	Oil Bath Seal	\$22.12	Heavy Fleet Products & Truck Service 4400010932
6.	SKF	28758	Oil Bath Seal	\$15.85	Heavy Fleet Products & Truck Service 4400010932
7.	WJB	WS370023A	Oil Bath Seal	\$ 20.70	Platinum Northeast LLC 4400010931
8.	WJB	WS370047A	Oil Bath Seal	\$17.25	Platinum Northeast LLC 4400010931
9.	NO AWARD				
10.	SKF	47697	Oil Seal	\$ 22.08	Heavy Fleet Products & Truck Service 4400010932
11.	SKF	42623	Oil Bath Seal	\$18.84	Heavy Fleet Products & Truck Service 4400010932
12.	Torque	TR43764	Oil Bath Seal	\$ 21.85	Platinum Northeast LLC 4400010931
13.	National®	370048A	Oil Bath Seal	\$ 23.00	Platinum Northeast LLC 4400010931
14.	National®	303-CC	Bearing	\$ 19.49	Advance Store Company Inc. 4400010930
15.	SKF	6304-2RSJ	Bearing	\$ 29.96	Heavy Fleet Products & Truck Service 4400010932
16.	National®	207-F	Bearing	\$ 25.49	Advance Store Company Inc. 4400010930
17.	BCA Bearings	47686	Bearing	\$ 19.98	TruckPro, LLC 4400010933
18.	BCA Bearings	SET422	Wheel Bearing and Race Set	\$ 48.81	TruckPro, LLC 4400010933
19.	NAPA	HDSET415	Bearing/Race Set	\$ 32.20	Platinum Northeast LLC 4400010931
20.	NAPA	TWD HDSET 406	Wheel Bearing and Race Set	\$ 14.95	Platinum Northeast LLC 4400010931
21.	BCA Bearings	203FF	Universal Bearing	\$ 3.27	Northern Virginia Supply, Inc. 4400010934
22.	BCA Bearings	HM212049	Wheel Bearing	\$15.15	TruckPro, LLC 4400010933
23.	BCA Bearing Race	39520	Wheel Bearing Race	\$ 7.86	TruckPro, LLC 4400010933
24.	BCA Bearings	39590	Wheel Bearing	\$ 13.33	TruckPro, LLC 4400010933
25.	BCA Bearings	3782	Wheel Bearing	\$ 11.28	TruckPro, LLC 4400010933
26.	BCA Bearings	HM212011	Wheel Bearing Race	\$ 9.18	TruckPro, LLC 4400010933
27.	BCA Bearings	47686	Wheel Bearing	\$ 19.98	TruckPro, LLC 4400010933

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Item No.	Manufacturer	Part No	Description	Unit Price	Contractor Contract
28.	BCA Bearings	3720	Universal Bearing Replacement Part	\$ 5.49	TruckPro, LLC 4400010933
29.	BCA Bearings	47620	Wheel Bearing Race	\$ 13.32	TruckPro, LLC 4400010933
30.	TIMKEN	JM207010	Bearing	\$ 11.88	Northern Virginia Supply, Inc. 4400010934
31.	National®	JM207049A	Bearing	\$ 28.49	Advance Store Company Inc. 4400010930
32.	BULLDOG HD	HD1215-0052	Shock Absorber	\$ 41.98	Northern Virginia Supply, Inc. 4400010934
33.	BULLDOG HD	HD1215-0028	Gas-Magnum 65 Shock Absorber	\$ 38.83	Northern Virginia Supply, Inc. 4400010934
34.	MONROE®	65108	Gas-Magnum 65 Shock Absorber	\$ 31.00	White Hand Global LLC 4400010935
35.	BULLDOG HD	HD1215-0039	Shock	\$ 35.83	Northern Virginia Supply, Inc. 4400010934
36.	MONROE®	65425	Shock	\$ 43.73	TruckPro, LLC 4400010933
37.	Meritor Genuine	KSMA2124720QP	Brake Shoe Kit	\$ 105.99	TruckPro, LLC 4400010933
38.	Haldex	GG4707QJ	Brake Shoe Kit	\$ 81.59	Advance Store Company Inc. 4400010930
39.	Automann	141.D268FS	Pad Kit	\$ 138.24	Advance Store Company Inc. 4400010930
40.	Meritor Genuine	1225B496	Rotor	\$ 192.17	Heavy Fleet Products & Truck Service 4400010932
41.	Meritor Genuine	23123550004	Rotor	\$ 73.95	Heavy Fleet Products & Truck Service 4400010932
42.	Meritor Genuine	1225B496	Rotor	\$ 474.64	Heavy Fleet Products & Truck Service 4400010932
43.	World American	WA07-7052	Automatic Slack Adjuster Clevis	\$ 4.23	Advance Store Company Inc. 4400010930
44.	Automann	577.A5342	ABS SYS - Sensor Kit CS-90 DEG W CLIP, Grease	\$ 23.12	Advance Store Company Inc. 4400010930
45.	Meritor Genuine	1225B496	Air Brake – ASA – Meritor	\$ 54.78	Heavy Fleet Products & Truck Service 4400010932
46.	Meritor Genuine	1225B496	Air Brake – ASA – Meritor	\$ 54.78	Heavy Fleet Products & Truck Service 4400010932
47.	Meritor Genuine	1225B496	Air Brake – Wedge	\$ 0.44	Heavy Fleet Products & Truck Service 4400010932
48.	Meritor	EUE-7895-L	Wheel End Hand – Inner Capnut	\$ 1.10	TruckPro, LLC 4400010933
49.	Meritor Genuine	R005996L	Wheel Hardware – Capnut	\$ 2.93	Heavy Fleet Products & Truck Service 4400010932
50.	Meritor	EUE-5977-L	Wheel End Hardware – Outer Capnut	\$ 0.65	TruckPro, LLC 4400010933
51.	Meritor	EUE-5977-R	Wheel End Hardware – Outer Capnut	\$ 0.65	TruckPro, LLC 4400010933
52.	Haldex	GG4709ES2J	Brake Shoe Kit	\$ 76.77	Tidewater Fleet Supply LLC 4400010936
53.	Bendix	1225B496	Brake Shoe Kit	\$ 144.75	Heavy Fleet Products & Truck Service 4400010932
54.	Haldex	GG4719ES2J	Brake Shoe Kit	\$ 84.15	Tidewater Fleet Supply LLC 4400010936
55.	Carquest Platinum	PMD184H	Pad Set	\$ 41.59	Advance Store Company Inc. 4400010930
56.	Haldex	MPBD1369XT	Brake Pad Kit	\$ 87.99	Advance Store Company Inc. 4400010930

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Item No.	Manufacturer	Part No	Description	Unit Price	Contractor Contract
57.	Bendix	II37415	BD7205 Brake Disc	\$ 200.00	White Hand Global LLC 4400010935
58.	Bendix	K0796700R	ABS Modulator Valve	\$ 185.82	Heavy Fleet Products & Truck Service 4400010932
59.	Automann	170.5004341	AD-9 Kit	\$ 25.24	Advance Store Company Inc. 4400010930
60.	Automann	170.065661	PP-DC Dash Valve	\$ 91.30	Advance Store Company Inc. 4400010930
61.	Haldex	KN32005	Quick Release Valve	\$ 13.11	Advance Store Company Inc. 4400010930
62.	Automann	577.A801552	WS-24 Wheel Speed Sensor	\$ 37.59	Advance Store Company Inc. 4400010930
63.	Bendix	107514X	TF-500 Compressor	\$ 115.00	White Hand Global LLC 4400010935
64.	Automann	170.275491	D-2 Governor Valve	\$ 12.55	Advance Store Company Inc. 4400010930
65.	Haldex	107794X	AD-9 Air Dryer Cartridge Kit	\$ 21.59	Advance Store Company Inc. 4400010930
66.	Automann	151.6701BA	Brake Drum	\$ 140.75	Advance Store Company Inc. 4400010930
67.	NO AWARD				
68.	KIC	54238-018	Brake Drum	\$ 107.19	Advance Store Company Inc. 4400010930
69.	NAPA	61510B	Brake Drum	\$ 247.25	Platinum Northeast LLC 4400010931
70.	Automann	179.SB3030SL	S-Cam Brakes (Drum)	\$ 51.76	Advance Store Company Inc. 4400010930
71.	Automann	179.SB3030S	S-Cam Brakes (Drum)	\$ 43.99	Advance Store Company Inc. 4400010930
72.	Automann	179.SB2430SLX	S-Cam Brakes (Drum)	\$ 72.39	Advance Store Company Inc. 4400010930
73.	Meritor Genuine	KT4515QHD-B	Brake Kit	\$ 5.69	Heavy Fleet Products & Truck Service 4400010932
74.	Meritor Genuine	1225B496	Bushing	\$ 0.79	Heavy Fleet Products & Truck Service 4400010932
75.	Automann	180.10629	Hubcap	\$ 6.74	Advance Store Company Inc. 4400010930

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PART 2:

Item No.	Manufacturer	Commodity	% from Manufacturer Per Commodity	Contract Contractor
1.	Airsource	A/C and Heating	63%	TruckPro, LLC 4400010933
3.	Amerex Fire Extinguishers	Accessories	67%	TruckPro, LLC 4400010933
5.	NO AWARD			
6.	NO AWARD			
8.	Bendix	Brake Drums & Rotors	65%	TruckPro, LLC 4400010933
		Brake Hardware		
		Brake Parts, Air		
		Brake Parts, Hydraulic		
		Brake Pads		
		Brake Shoe Kits		
9.	Bergstrom	A/C and Heating	63%	TruckPro, LLC 4400010933
10.	Bores	Accessories	15%	Heavy Fleet Products & Truck Service 4400010932
11.	NO AWARD			
12.	Cole Hersee	Electrical Parts	61%	TruckPro, LLC 4400010933
14.	Donaldson	Filters	74%	Heavy Fleet Products & Truck Service 4400010932
15.	Ecco	Lighting, Warning, Amber	62.70%	TruckPro, LLC 4400010933
18.	Federal Signal	Lighting, Warning, Amber	53.60%	Heavy Fleet Products & Truck Service 4400010932
19.	Firestone	Suspension	65%	TruckPro, LLC 4400010933
20.	NO AWARD			
21.	NO AWARD			
22.	Fortaine	Fifth Wheels	62%	TruckPro, LLC 4400010933
23.	NO AWARD			
24.	Gates Corporate	Belts & Hoses	72%	TruckPro, LLC 4400010933
		Hydraulic Fittings & Hose		
25.	GE	Lighting	60%	TruckPro, LLC 4400010933
26.	Golight	Lighting	63%	TruckPro, LLC 4400010933
27.	Goodyear	Belts & Hoses	72%	TruckPro, LLC 4400010933
		Suspension		

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Item No.	Manufacturer	Commodity	% from Manufacturer Per Commodity	Contract Contractor
28.	Grand Rock	Exhaust Parts	41%	Northern Virginia Supply, Inc. 4400010934
29.	Grote	Lighting	62.70%	TruckPro, LLC 4400010933
		Mirrors		
31.	Haldex/Midland	Brake Parts, Air	62.70%	TruckPro, LLC 4400010933
32.	Hendrickson	Suspension	62%	TruckPro, LLC 4400010933
33.	Holland	Fifth Wheels	64%	TruckPro, LLC 4400010933
34.	Luber Finer	Filers	73.60%	Heavy Fleet Products & Truck Service 4400010932
35.	Kiddle Fire Safety	Accessories	65%	TruckPro, LLC 4400010933
36.	Meritor Genuine	Brake Drums & Rotors	60%	Northern Virginia Supply, Inc. 4400010934
		Brake Hardware		
		Brake Parts, Air		
		Brake Parts, Hydraulic		
		Brake Pads		
		Brake Shoe Kits		
		Driveline Parts		
		Steering		
	Suspension			
37.	MGM Brakes	Brake Parts, Air	60%	Northern Virginia Supply, Inc. 4400010934
38.	Monroe	Suspension	64%	TruckPro, LLC 4400010933
39.	NO AWARD			
40.	Neapco	Driveline Parts	65%	Northern Virginia Supply, Inc. 4400010934
41.	Parker	Filters	50%	TruckPro, LLC 4400010933
42.	Person Manufacturing	Lighting	67.91%	Heavy Fleet Products & Truck Service 4400010932
44.	Raybestos	Brake Parts, Hydraulic	72%	TruckPro, LLC 4400010933
		Brake Pads	74%	
45.	Red Dot	A/C and Heating	63%	TruckPro, LLC 4400010933
46.	NO AWARD			
47.	SKF	Bearings	65%	Northern Virginia Supply, Inc. 4400010934
		Seals	65%	

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Item No.	Manufacturer	Commodity	% from Manufacturer Per Commodity	Contract Contractor
49.	Stemco	Bearings	60%	TruckPro, LLC 4400010933
		Seals		
51.	NO AWARD			
52.	Truck-Lite	Lighting	72%	Heavy Fleet Products & Truck Service 4400010932
		Mirrors		
53.	Velvac	Mirrors	65.50%	TruckPro, LLC 4400010933
56.	Whelen Engineering	Lighting, Warning, Amber	24.50%	Heavy Fleet Products & Truck Service 4400010932
57.	NO AWARD			

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PART 2:

Item No.	Manufacturer	Commodity	Vendor's markup from Manufacturer acquisition price Per Commodity	Contract Contractor
2.	Abex	Brake Pads	17%	Heavy Fleet Products & Truck Service 4400010932
		Brake Shoe Kits		
4.	Anco	Accessories	18%	Heavy Fleet Products & Truck Service 4400010932
7.	BCA Bearings	Bearings	20%	Tidewater Fleet Supply LLC 4400010936
13.	Dayco	Belts & Hoses	20%	Tidewater Fleet Supply LLC 4400010936
16.	Euclid	Accessories	20%	Tidewater Fleet Supply LLC 4400010936
		Brake Hardware		
17.	Federal Mogul	Bearings	17.50%	Northern Virginia Supply, Inc. 4400010934
		Seals		
30.	Gunite	Brake Drums & Rotors	20%	Tidewater Fleet Supply LLC 4400010936
43.	Phillips	Electrical Parts	20%	Tidewater Fleet Supply LLC 4400010936
48.	Spicer	Driveline Parts	20%	Tidewater Fleet Supply LLC 4400010936
50.	Timken	Bearings	5%	Northern Virginia Supply, Inc. 4400010934
54.	Wagner	Lighting	20%	Tidewater Fleet Supply LLC 4400010936
55.	Webb	Brake Drums & Rotors	15%	Northern Virginia Supply, Inc. 4400010934

Alternative Manufacturer(s)

Item No.	Manufacturer	Commodity	% discount Per Commodity	Contract Contractor
	Bulldog HD	Shock Abo	30% off WD	Northern Virginia Supply, Inc. 4400010934
	Haldex	Brake Pads	20% off Retail	Advance Store Company Inc. 4400010930
		Brake Shoe Kits		
	National®	Bearings	20% off Retail	Advance Store Company Inc. 4400010930
	Automann/KIC	Brake Drums & Rotors	20% off Retail	Advance Store Company Inc. 4400010930

EXHIBIT B

IMPORTANT NOTICE

THIS IS AN ELECTRONIC PROCUREMENT (eBID)

SUBMISSIONS WILL ONLY BE ACCEPTED ELECTRONICALLY VIA THE BONFIRE PORTAL (<https://fairfaxcounty.bonfirehub.com>)

Fairfax County Government uses a procurement portal powered by Bonfire Interactive for accepting and evaluating bids. To register, visit <https://fairfaxcounty.bonfirehub.com>. Additional assistance is also available at Support@GoBonfire.com.

Submitting bids via the Bonfire portal is **mandatory**. Fairfax County will not accept bids submitted by paper, telephone, facsimile ("FAX") transmission, or electronic mail (e-mail) in response to this IFB. Reference section titled "SUBMISSION OF BIDS" in the Special Provisions.

Fairfax County strongly encourages bidders to submit bids well in advance of the bid submission deadline. A bid submission is not considered successful unless all necessary files have been uploaded and the 'Submit & Finalize' step has been completed. Bidders are responsible for the consequences of any failure to plan ahead in the submission of its bid.



FAIRFAX COUNTY

DEPARTMENT OF PROCUREMENT & MATERIAL MANAGEMENT
 12000 GOVERNMENT CENTER PARKWAY, SUITE 427
 FAIRFAX, VIRGINIA 22035-0013

VIRGINIA

TELEPHONE: (703) 324-3201 FAX: (703) 324-3228 TTY: 711

ISSUE DATE: August 27, 2021	INVITATION FOR BID: IFB 2000003366	TITLE: Aftermarket Auto Parts Medium Heavy Duty
DEPARTMENT: DVS & FRD	DUE DATE/TIME: September 24, 2021 @ 2:00 P.M.	CONTRACT SPECIALIST: Yong Kim, 703-324-3217 or yong.kim@fairfaxcounty.gov

Bids – In accordance with the following and in compliance with all terms and conditions, unless otherwise noted, the undersigned offers and agrees, if the bid is accepted, to furnish items or services for which prices are quoted, at the price set opposite each item, delivered or furnished to designated points within the time specified. It is understood and agreed that with respect to all terms and conditions accepted by Fairfax County the items or services offered and accompanying attachments shall constitute a contract.

Note: Fairfax County does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment in the performance of its procurement activity.

NAME AND ADDRESS OF FIRM:

Telephone/Fax No.:

E-Mail Address:

Federal Employer Identification No or

Federal Social Security No.(Sole Proprietor)

Payment Terms will be Net 30 Days unless a prompt payment discount is offered. Prompt Payment Discount:

___% for payment within ___days/net___days

State Corporation Commission (SCC) Identification No.

By signing this bid, Bidder certifies, acknowledges, understands, and agrees to be bound by the conditions set forth in the General Conditions and Instructions to Bidders as described in Appendix A, the Certification Regarding Ethics in Public Contracting Attachment A4, by any other relevant certifications set forth in Attachment A1-A3.

Vendor Legally Authorized Signature

Date

Print Name

Title

Sealed bids subject to terms and conditions of this Invitation will be received by the Fairfax County Purchasing Agent by way of upload to Fairfax County's procurement portal at <https://fairfaxcounty.bonfirehub.com> on the due date and time specified, and then publicly opened and read.

AN EQUAL OPPORTUNITY PURCHASING ORGANIZATION



Special Provisions

1. SCOPE:

- 1.1 The purpose of this solicitation is to establish a term contract(s) for the provision of Aftermarket Auto Parts (Medium and Heavy-Duty) for all departments and activities of the County of Fairfax for the requirements listed in this solicitation.
- 1.2 Any questions pertaining to this solicitation shall be directed to:

Yong Kim, CPPB, Contract Specialist II
Department of Procurement & Material Management
12000 Government Center Parkway, Suite 427
Fairfax, Virginia 22035-0013
Telephone Number: (703) 324-3217; TTY: 711
E-mail: yong.kim@fairfaxcounty.gov

2. REQUIRED DOCUMENTATION:

- 2.1 Bidders must submit all documents marked "required" on Bonfire through the Fairfax County Bonfire portal for their bid to be deemed responsive. Bonfire will not allow bids to be submitted unless all required items have been uploaded. Documents include:

Failure to provide these items below will result in the reject of the bid:

- DPMM Cover Sheet
- Pricing Schedule (Excel spreadsheet Pricing Schedule required to be submitted in Bonfire)

Failure to provide these items below may result in the rejection of the bid:

- Attachments A1 – A4

3. ADDENDA:

- 3.1 Bidders are reminded that changes to the bid, in the form of addenda, are often issued between the issue date and within three (3) days before the due date. All addenda shall be signed and submitted as instructed on the addenda.
- 3.2 The last day to submit question to be addressed in the addendum will be addressed in Bonfire under "Questions Due Date." All questions pertaining to this bid shall be submitted to dpmteam1@fairfaxcounty.gov. Notice of addenda will be posted on eVA and Bonfire. It is the Bidder's responsibility to monitor the Bonfire portal for the most current addenda at <https://fairfaxcounty.bonfirehub.com>.

4. BACKGROUND:

4.1 Department of Vehicle Services Locations and Hours of Operations:

- Alban Maintenance Facility, Address: 7245 Fullerton Road, Springfield, VA 22150
 - Hours of Operations: 5:30 a.m. – 7:30 pm. Monday – Friday
- Jermantown Maintenance Facility, Address: 3609 Jermantown Road, Fairfax, VA 22030
 - Hours of Operations: 5:30 a.m. – 6:30 p.m. Monday – Friday
- Newington Maintenance Facility, Address: 8201 Cinderbed Rd., Lorton, VA 22079
 - Hours of Operations: 5:30 a.m. – 10:30 p.m. Monday – Friday
- West Ox Maintenance Facility, Address: 4620 West Ox Road, Fairfax, VA 22030
 - Hours of Operations: 5:30 a.m. – 10:30 p.m. Monday – Friday

- 4.2 The current contracts can be viewed on the County's contract register at <https://www.fairfaxcounty.gov/cregister/> by entering the current contract number 4400004404, 4400004405, 4400004406, 4400004407, or 4400004409 in the contract number field.

Special Provisions

5. PERIOD OF CONTRACT:

- 5.1 The period of this contract shall be from January 1, 2022 or the date of the award whichever is later, through December 31, 2022 with four (4) one-year renewal options as mutually agreed upon.
- 5.2 Automatic contract renewals are prohibited. Contract renewals must be authorized by and coordinated through the County's Purchasing Department.
- 5.3 The obligation of the County to pay compensation due the Contractor under the contract or any other payment obligations under any contract awarded pursuant to this Invitation for Bid is subject to appropriations by the Fairfax County Board of Supervisors to satisfy payment of such obligations. The County's obligations to make payments during subsequent fiscal years are dependent upon the same action. If such an appropriation is not made for any fiscal year, the contract shall terminate effective at the end of the fiscal year for which funds were appropriated and the County will not be obligated to make any payments under the contract beyond the amount appropriated for payment obligations under the contract. The County will provide the Contractor with written notice of non-appropriation of funds within thirty (30) calendar days after action is completed by the Board of Supervisors. However, the County's failure to provide such notice will not extend the contract into a fiscal year in which sufficient funds have not been appropriated.

6. PRICES AND PRICE ADJUSTMENT:

- 6.1 All prices shall be F.O.B. Destination and shall include all charges that may be imposed in fulfilling the terms of this contract.
- 6.2 The Contractor agrees that for unit price contracts, prices shall remain firm for 90 days. Price increases are only given at the discretion of the Purchasing Agents and are not to exceed 3% or the annual percentage increase of the Consumer Price Index for all Urban customers (CPI-U): U.S. city average; all items, not seasonally adjusted for the latest twelve months for which the statistics are available or change in manufacturer's price, whichever is less.
- 6.3 If pricing is amended, new price changes for any items are not allowed to go into effect until another 90-day period has passed.
- 6.4 Contractor shall give no less than 30 days advance notice of any price increase to the purchasing office. The Contractor shall fill all orders received prior to the effective date of the price adjustment at the old contract prices. The Contractor is further advised that increases which affect the cost of materials shall include the following as a minimum, (1) the cause for the adjustment; (2) proposed effective date; and (3) the amount of the change requested with documentation to support the requested adjustment.
- 6.5 Price decreases shall be made in accordance with paragraph 40 of the General Conditions and Instructions to Bidders.
- 6.6 A COPY OF CURRENT MANUFACTURER'S PRICE LIST MUST BE AVAILABLE UPON REQUEST BY THE COUNTY.**

7. ESTIMATED QUANTITIES/PROJECTED REQUIREMENTS:

- 7.1 The quantities specified in the pricing schedule of this solicitation are estimates only and are given for the information of bidders. They do not indicate the actual quantity that will be ordered since the actual volume will depend upon requirements that develop during the contract period. Waiver of ten percent (10%) limitation in paragraph 28, General Conditions and Instructions to Bidders, is acknowledged.
- 7.2 Authorized individuals will place orders for specific quantities of items covered in the resultant contract, as requirements arise. Please refer to the Special Provisions paragraph 17 entitled, METHOD OF ORDERING.

8. DELIVERY/TIME OF PERFORMANCE:

- 8.1 The Contractor shall make delivery at destination within six (6) hours after receipt of order (ARO).
- 8.2 The place of delivery of items ordered under this contract shall be agreed upon between the authorized representative placing the order and the Contractor at the time the order is placed. Deliveries will be made to various locations in Fairfax County between the hours of 8:00 A.M. and 5:30 P.M. on regular County business days unless other arrangements have been made.

Special Provisions

- 8.3 The County may pick up orders from the vendor when it is in the best interest of the County in these instances the Contractor shall release the materials only to the designated representatives of the County Agency authorized to place and pick up orders.

9. QUOTATION LIMITATION:

- 9.1 Bidders shall offer only ONE PRICE for each line-item bid. No alternatives will be accepted, unless requested by the County. If an "or equal" item is to be bid, the bidder must select the brand and model that meets or exceeds the specified item and submit their bid for that item. A discount price offered for a quantity purchase of the same manufacturer and model would not be considered a limitation; however, only the unit price requested will be considered in award.

10. PRODUCT INFORMATION:

- 10.1 The bidder is responsible for clearly and specifically identifying the product being offered and enclosing complete and detailed descriptive literature, catalog cuts and specifications with the bid to enable the County to determine if the product offered meets the requirements of the solicitation. **Failure to do so may cause the bid to be considered non-responsive.**

11. SUBMISSION OF BIDS:

- 11.1 Bids must be received electronically through Fairfax County's online Procurement Portal at: <https://fairfaxcounty.bonfirehub.com>, on or before the Submittal Deadline. Bids will only be accepted through the portal. Fairfax County will not accept bids submitted by paper, telephone, facsimile ("FAX") transmission, or electronic mail (i.e., e-mail) in response to this IFB. Bid submissions and registration are free of charge. Bidders can register for a free account at: <https://fairfaxcounty.bonfirehub.com>, which will be required when preparing a bid. Documents may be uploaded at any time during the open period. The official time used for receipt of bids/modifications is the time stamp within the Bonfire portal. No other clocks, calendars or timepieces are recognized. For technical questions related to a submission contact Bonfire at Support@GoBonfire.com.
- 11.2 If, at the time of the scheduled bid closing Fairfax County Government is closed due to inclement weather or another unforeseeable event, the bid closing will still proceed electronically through the Bonfire system.
- 11.3 Technical Information: Uploading large documents may take time, depending on the size of the file(s) and your Internet connection speed. You will receive an email confirmation receipt with a unique confirmation number once you finalize your submission. Minimum system requirements for the Bonfire portal - Internet Explorer 11, Microsoft Edge, Google Chrome, or Mozilla Firefox. JavaScript must be enabled. Browser cookies must be enabled.
- 11.4 Each bidder must use the Excel spreadsheet Pricing Schedule provided in the Bonfire portal to submit pricing for their bid. For each line item in the Excel spreadsheet Pricing Schedule, bidders must submit all requested information for that line item (this could include unit pricing, percentage discounts and/or labor rates). By executing the Cover Sheet, the bidder acknowledges they have read this solicitation, understand it, and agree to be bound by its terms and conditions.

12. BID OPENING:

- 12.1 All bids received in response to an Invitation for Bid (IFB) will be opened at the date and time specified, read publicly, and made available for inspection as provided in Paragraph 63 of the General Conditions and Instructions to Bidders. Bidders may view the bid opening on September 24, 2021, at 2:00 P.M. eastern time by Zoom web conferencing. In order to join bidder must register using the following link:

<https://us02web.zoom.us/meeting/register/tZ0kc--trzkiH906LK85K0sd8ZkoQT0ntgJP>

A copy of the record/bid tabulation shall be made available on the DPMM website at <http://www.fairfaxcounty.gov/procurement/bid-tab/>.

Special Provisions

13. TRADE SECRET/PROPRIETARY INFORMATION:

- 13.1 Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act (VFOIA); however, bidder must invoke the protections of this section prior to or upon submission of the data or other materials.
- 13.2 **The bidder must identify the data or other materials to be protected and state the reasons why protection is necessary.** Disposition of material after award(s) should be stated by the bidder.
- 13.3 The classification of an entire bid documents, line-item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable and may result in rejection of the bid.

14. BID EVALUATION/CONTRACT AWARD:

- 14.1 The County reserves the right to award the contract for Part 1 by line item, by Part or by Manufacturer to the lowest responsive and responsible bidder(s), based on the best interest of the County. Note: Bidder's may bid what is specified or bid an "or equal" item. If "or equal" item, provide the Manufacturer and Part Number in the Pricing Schedule.
- 14.2 Bidder(s) offering an alternative Manufacturer/Part number for Part 1 may list that Manufacturer in Part 2 under other manufacturer list and provide what Commodities this Manufacturer covers. Only alternatives Manufacturer(s) awarded in Part 1 may be awarded in Part 2. Bidders must provide a single percentage discount that will be applied to all commodities under the alternative Manufacturer. **The percentage discounts provided shall remain firm for the duration of the contract.**
- 14.3 Only bidder(s) awarded a contract in Part 1 will be considered for award in Part 2. Part 2 will be awarded to the responsive and responsible bidder with the greatest percentage discount off the current Manufacturer's price lists. The percentage discount, bid by each bidder, must be a single percentage discount applicable to all PARTS and/or Equipment items. The Contractor shall furnish or provide access to current catalogs and price lists upon request by the County at any time during the duration of this contract. The Contractor shall provide the URL of any internet catalogs provided.
- 14.4 Upon request of the County, bidders shall be required to give evidence that he/she maintains a permanent place of business and has the following to support this contract: adequate on-site inventory and equipment; adequate transportation vehicles to deliver the items properly and expeditiously; has adequate insurance for both itself and any subcontractors; has adequate financial status to meet obligations incidental to the work; and has adequate technical expertise regarding medium and heavy duty automotive parts. Bidders agree to allow reasonable site inspections and reference checks to evaluate the responsibility of their firms. The bidder's failure to demonstrate the capabilities and resources listed above shall result in a determination of non-responsibility and shall be cause for rejection of the bid.

15. BID ACCEPTANCE PERIOD:

- 15.1 Any bid in response to this solicitation shall be valid for 90 days. At the end of the days the bid may be withdrawn at the written request of the bidder. If the bid is not withdrawn at that time it remains in effect until an award is made or the solicitation is cancelled.

16. CONTRACT INSURANCE PROVISIONS

- 16.1 The Contractor shall be responsible for its work and every part thereof, and for all materials, tools, equipment, appliances, and property of any and all description used in connection therewith. The Contractor assumes all risk of direct and indirect damage or injury to the property or persons used or employed on or in connection with the work contracted for, and of all damage or injury to any person or property wherever located, resulting from any action, omission, commission or operation under the contract.
- 16.2 The Contractor shall, during the continuance of all work under the contract provide the following:
 - a. Maintain statutory Workers' Compensation and Employer's Liability insurance in limits of not less than \$100,000 to protect the Contractor from any liability or damages for any injuries (including death and disability) to any and all of its employees, including any and all liability or damage which may arise by virtue of any statute or law in force within the Commonwealth of Virginia.

Special Provisions

- b. The Contractor agrees to maintain Commercial General Liability insurance in the amount of \$1,000,000 per occurrence/aggregate, to protect the Contractor, its subcontractors, and the interest of the County, its officers and employees against any and all injuries to third parties, including bodily injury and personal injury, wherever located, resulting from any action or operation under the Contract or in connection with the contracted work.

The General Liability insurance shall include the Broad Form Property Damage endorsement, in addition to coverages for explosion, collapse, and underground hazards, where required. Completed operations liability endorsement shall continue in force for three years following completion of the contract.

- c. The Contractor agrees to maintain owned, non-owned, and hired Automobile Liability insurance, in the amount of \$1,000,000 per occurrence/aggregate, including property damage, covering all owned, non-owned, borrowed, leased, or rented vehicles operated by the Contractor. In addition, all mobile equipment used by the Contractor in connection with the contracted work, will be insured under either a standard Automobile Liability policy, or a Commercial General Liability policy. The Garage Keeper's Liability coverage shall also be maintained where appropriate.
- d. Contractor agrees to maintain Contractors Liability insurance in the amount of \$1,000,000 per occurrence/aggregate to insure against loss due to liability imposed upon an owner/Contractor for acts arising out of the operations of independent Contractors/subcontractors or out of an owner's/Contractor's supervisory activity.
- e. Liability Insurance "Claims Made" basis:

If the liability insurance purchased by the Contractor has been issued on a "claims made" basis, the Contractor must comply with the following additional conditions. The limit of liability and the extensions to be included as described previously in these provisions, remain the same. The Contractor must either:

- 1) Agree to provide certificates of insurance evidencing the above coverage for a period of two years after final payment for the contract. This certificate shall evidence a "retroactive date" no later than the beginning of the Contractor's or sub contractor's work under this contract, or
 - 2) Purchase the extended reporting period endorsement for the policy or policies in force during the term of this contract and evidence the purchase of this extended reporting period endorsement by means of a certificate of insurance or a copy of the endorsement itself.
- f. Liability insurance may be arranged by General Liability and Automobile Liability policies for the full limits required, or by a combination of underlying Liability policies for lesser limits with the remaining limits provided by an Excess or Umbrella Liability policy.
- g. The Contractor agrees to provide insurance issued by companies admitted within the Commonwealth of Virginia, with the Best's Key Rating of at least A:VI.
- h. European markets including those based in London, and the domestic surplus lines markets that operate on a non-admitted basis are exempt from this requirement provided that the Contractor's broker can provide financial data to establish that a market is equal to or exceeds the financial strengths associated with the A.M. Best's rating of A:VI or better.
- i. Hold harmless and Indemnification: Article 58 of the General Conditions and Instructions to Bidders shall apply where DMSM form is used. If not, following paragraph shall be inserted:
- "The Contractor hereby agrees to indemnify and hold harmless Fairfax County, Virginia, its officers, agents and all employees and volunteers, from any and all claims for bodily injury, and personal injury and/or property damage, including cost of investigation, all expenses of litigation, including reasonable attorney fees, and the cost of appeals arising out of any claims or suits which result from errors, omissions, or negligent acts of the Contractor, his subcontractors and their agents and employees".
- j. The Contractor will provide an original, signed Certificate of Insurance citing the contract number and such endorsements as prescribed herein.
- k. The Contractor will secure and maintain all insurance certificates of its subcontractors, which shall be made available to the County on demand.

Special Provisions

- I. The Contractor will provide on demand certified copies of all insurance policies related to the contract within ten business days of demand by the County. These certified copies will be sent to the County from the Contractor's insurance agent or representative.
 - 16.3 No change, cancellation, or non-renewal shall be made in any insurance coverage without a 30-day written notice to the County. The Contractor shall furnish a new certificate prior to any change or cancellation date. The failure of the Contractor to deliver a new and valid certificate will result in suspension of all payments until the new certificate is furnished.
 - 16.4 Compliance by the Contractor and all subcontractors with the foregoing requirements as to carrying insurance shall not relieve the Contractor and all subcontractors of their liabilities provisions of the contract.
 - 16.5 Contractual and other liability insurance provided under this contract shall not contain a supervision, inspection or engineering services exclusion that would preclude the County from supervising and/or inspecting the project as to the end result. The Contractor shall assume all on the job responsibilities as to the control of persons directly employed by it and of the subcontractors.
 - 16.6 Nothing contained in the specifications shall be construed as creating any contractual relationship between any subcontractor and the County. The Contractor shall be as fully responsible to the County for the acts and omissions of the subcontractors and of persons employed by them as it is for acts and omissions of person directly employed by it.
 - 16.7 Precaution shall be exercised at all times for the protection of persons (including employees) and property.
 - 16.8 The Contractor and all subcontractors are to comply with the Occupational Safety and Health Act of 1970, Public Law 91 596, as it may apply to this Contract.
 - 16.9 The County, its officers and employees shall be named as an "additional insured" in the Automobile and General Liability policies and it shall be stated on the Insurance Certificate that this coverage "is primary to all other coverage the County may possess
17. METHOD OF ORDERING:
- 17.1 The County may use two (2) different methods of placing orders from the final contract: Purchase Orders (PO's) and approved County procurement cards.
 - 17.2 A Purchase Order (PO) may be issued to the Contractor on behalf of the County agency ordering the items/services covered under this contract. The purchase order indicates that sufficient funds have been obligated as required by Title 15.2-1238 of the Code of the Commonwealth of Virginia.
 - 17.3 Procurement Card orders and payments may also be made by the use of a Fairfax County or Fairfax County Public Schools "Procurement" Card. The Procurement card is currently a MasterCard. Contractors are encouraged to accept this method of receiving orders.
 - 17.4 Regardless of the method of ordering used, solely the contract and any modification determine performance time and dates.
 - 17.5 Orders may be placed orally by authorized employees of the County identifying themselves with their name and a credit card order or Purchase Order number. The Contractor may contact agency personnel listed on the Purchase Order to verify the authorization of the employee placing the call.
 - 17.6 Performance under this contract is not to begin until receipt of the purchase order, Procurement Card order, or other notification to proceed by the County Purchasing Agent and/or County agency to proceed. Purchase requisitions shall not be used for placing orders.
18. CORRESPONDENCE:
- 18.1 All communications between the parties relating to material contractual issues shall be through the Contract Specialist and must be in writing to be deemed binding.

Special Provisions

19. ADDITIONS/DELETIONS:

- 19.1 The County reserves the right to add similar items/services or delete items/services specified in the resultant contract as requirements change during the period of the contract. Fairfax County and the Contractor will mutually agree to prices for items/services to be added to the contract. Contract amendments will be issued for all additions or deletions.

20. CANCELLATION OF ORDERS:

- 20.1 Time is of the essence in furnishing the items ordered. The County reserves the right to cancel the order and/or to refuse delivery if the items ordered are not furnished within the period of time specified in this contract.

21. SALES/DELIVERY TICKETS:

- 21.1 All orders placed under this contract for delivery placed by PO or Procurement Card or for pick up by an authorized representative, shall be supported by the Contractor's Sales/Delivery Ticket. The Contractor's Sales/Delivery Ticket shall include the following information:
- a. Contractor's Name
 - b. Credit Card Order Number or Purchase Order Number
 - c. Contract Number
 - d. Date of Purchase
 - e. Itemized list of supplies furnished
 - f. Quantity, unit price and extension of each item, and total, less any applicable trade discount in accordance with the Contract.
 - g. Name of authorized representative ordering the supplies
 - h. Name of Fairfax County Agency receiving the supplies
- 21.2 In all instances, the Contractor will prepare a Sales/Delivery Ticket, regardless of whether delivery is made by the Contractor or a Fairfax County representative picks up an order at the Contractor's place of business. The Contractor's Sales/Delivery Ticket will be signed, by the Fairfax County representative, with a copy being retained by the Contractor.

22. INVOICING PROCEDURE:

- 22.1 The Contractor shall submit a Invoice, listing the Sales/Delivery Ticket numbers for all deliveries made, to the BILL TO address shown on the Purchase Order (PO). The invoice must be accompanied by one copy of each signed Sales/Delivery Ticket (ref. Section 21) listed on the Summary Invoice.
- 22.2 The Invoice shall list the applicable Purchase Order number and the name of the Agency receiving the deliveries or services.
- 22.3 In some cases, the County will pay for orders on a sales/delivery ticket by Procurement Card. Any ticket paid by Procurement Card the Contractor shall provide a receipt for the order(s).

23. EMERGENCY PURCHASES:

- 23.1 Should the Contractor be unable to furnish the required item within the period of time specified in the contract the County reserves the right to make emergency purchases from other sources.

24. ORDER OF PRECEDENCE:

- 24.1 In the event of conflict, the Acceptance Agreement and the Special Provisions of this solicitation shall take precedence over the General Conditions and Instructions to Bidders or any other contract document.

25. SUBCONTRACTING:

- 25.1 If one or more subcontractors are required, the Contractor is encouraged to utilize small, minority-owned, and women-owned business enterprises. For assistance in finding subcontractors, contact the Virginia Department of Small Business and Supplier Diversity <https://www.sbsd.virginia.gov>; local chambers of commerce and other business organizations.

Special Provisions

26. USE OF CONTRACT BY OTHER PUBLIC BODIES:

- 26.1 Reference Paragraph 71, General Conditions and Instructions to Bidders, Cooperative Purchasing: Bidders are advised that the resultant contract(s) may be extended, with the authorization of the Bidder, to other public bodies, or public agencies or institutions of the United States to permit their use of the contract at the same prices and/or discounts and terms and conditions of the resulting contract. If any other public body decides to use the final contract, the Contractor(s) must deal directly with that public body concerning the placement of orders, issuance of the purchase orders, contractual disputes, invoicing and payment. The County of Fairfax acts only as the "Contracting Agent" for these public bodies. Failure to extend a contract to any public body will have no effect on consideration of your bid.
- 26.2 It is the Contractors responsibility to notify the public body(s) of the availability of the contract(s).
- 26.3 It is the Contractors responsibility to fulfill the requirements of this contract for Fairfax County. Should the Contractor extend the contract to other public bodies, goods or services for Fairfax County shall not be delayed.
- 26.4 Other public bodies desiring to use this contract must make their own legal determination as to whether the use of this contract is consistent with their laws, regulations, and other policies.
- 26.5 Each public body has the option of executing a separate contract with the Contractor(s). Public bodies may add terms and conditions required by statute, ordinances, and regulations, to the extent that they do not conflict with the contract's terms and conditions. If, when preparing such a contract, the general terms and conditions of a public body are unacceptable to the Contractor, the Contractor may withdraw its extension of the award to that public body.
- 26.6 Fairfax County shall not be held liable for any costs or damages incurred by another public body as a result of any award extended to that public body by the Contractor.

27. NEWS RELEASES BY VENDORS:

- 27.1 As a matter of policy, the County does not endorse the products or services of a Contractor. A Contractor will not make news releases concerning any resultant contract from this solicitation without the prior written approval of the County. All proposed news releases will be routed to the Purchasing Agent for review and approval.

28. AMERICANS WITH DISABILITIES ACT REQUIREMENTS:

- 28.1 Fairfax County is committed to a policy of nondiscrimination in all County programs, services, and activities and will provide reasonable accommodations upon request. Bidders requesting special accommodations should call the Department ADA representative (703) 324-3201 or TTY 711. Please allow seven (7) working days in advance of the event to make the necessary arrangements.
- 28.2 Fairfax County Government is fully committed to the Americans with Disabilities Act (ADA), which guarantees non-discrimination and equal access for persons with disabilities in employment, public accommodations, transportation, and all County programs, activities and services. Fairfax County Government Contractors, subcontractors, vendors, and/or suppliers are subject to this ADA policy. All individuals having any County contractual agreement must make the same commitment. Your acceptance of this contract acknowledges your commitment and compliance with ADA.

29. STATE CORPORATION COMMISSION IDENTIFICATION NUMBER:

- 29.1 Pursuant to Code of Virginia, §2.2-4311.2 subsection B, a bidder or offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 is required to include in its bid or proposal the identification number issued to it by the State Corporation Commission (SCC). Any bidder or offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law is required to include in its bid or proposal a statement describing why the bidder or offeror is not required to be so authorized. Any bidder or offeror that fails to provide the required information may not receive an award.

30. PROHIBITION ON THE USE OF CERTAIN PRODUCTS AND SERVICES:

- 30.1 Fairfax County may not use, whether directly or through work with or on behalf of another public body, any hardware, software, or services that have been prohibited by the U.S. Department of Homeland Security for use on federal systems.

COUNTY OF FAIRFAX
COMMONWEALTH OF VIRGINIA

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS

BIDS ON SOLICITATIONS ISSUED BY THE COUNTY WILL BIND BIDDERS TO THE APPLICABLE CONDITIONS AND REQUIREMENTS IN THE GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS (GCIB) UNLESS OTHERWISE SPECIFIED IN THE SOLICITATION AND SUBJECT TO APPLICABLE STATE, LOCAL, AND FEDERAL LAWS.

BIDDERS OR THEIR AUTHORIZED REPRESENTATIVES SHOULD INFORM THEMSELVES FULLY AS TO THE CONDITIONS, REQUIREMENTS, AND SPECIFICATIONS OF EACH COUNTY PROCUREMENT BEFORE SUBMITTING BIDS. FAILURE TO DO SO WILL BE AT THE BIDDER'S OWN RISK AND RELIEF CANNOT BE SECURED ON THE PLEA OF ERROR.

1. **AUTHORITY**-The Purchasing Agent has the sole responsibility and authority for purchasing supplies, materials, equipment, and services, except as excluded in the Fairfax County Purchasing Resolution. The Purchasing Agent's responsibility and authority includes, but is not limited to, issuing and modifying solicitations, negotiating and executing contracts, and placing purchase orders. In discharging these responsibilities, the Purchasing Agent may be assisted by contract specialists. Unless specifically delegated by the Purchasing Agent, no other County officer or employee is authorized to order supplies or services, enter into purchase negotiations or contracts, or in any way obligate the government of the County of Fairfax for an indebtedness. Any purchase ordered or contract made that is contrary to these provisions and authorities shall be of no effect, void, and does not bind the County.
2. **DEFINITIONS**- Unless otherwise defined in the GCIB, capitalized terms shall have the meanings defined by the Fairfax County Purchasing Resolution.

AGENCY: Any Department, Agency, Authority, Commission, Board or other unit in the Administrative Service of the County.

BID: The offer of a bidder to provide specific goods or services at specified prices and/or other conditions specified in the solicitation.

BIDDER/OFFEROR: Any individual, company, firm, corporation, partnership or other organization bidding on solicitations issued by the Purchasing Agent and offering to enter into contracts with the County. The term "bidder" will be used throughout this document and shall be construed to mean "offeror" where appropriate.

CONTRACTOR: Any individual, company, firm, corporation, partnership or other organization to whom an award is made by the County.

INVITATION FOR BID (IFB): A request which is made to prospective suppliers (bidders) for their quotation on goods or services desired by the County. The issuance of an IFB will contain or incorporate by reference the specifications and contractual terms and conditions applicable to the procurement.

PURCHASING AGENT: The Purchasing Agent employed by the Board of Supervisors of Fairfax County, Virginia.

REQUEST FOR PROPOSAL (RFP): A request for an offer from prospective offerors which will indicate the general terms which are sought to be procured from the offeror. The RFP will specify the evaluation factors to be used and will contain or incorporate by reference other contractual terms and conditions applicable to the procurement.

SOLICITATION: The process of notifying prospective bidders that the County wishes to receive bids on a set of requirements to provide goods or services. The notification of County requirements may consist of public advertising (newspaper, County Web Site, or other electronic notification), the mailing of Notices of Solicitation, Invitation for Bid (IFB) or Request for Proposal (RFP), the public posting of notices, issuance of an informal solicitation to include telephone calls to prospective bidders.

CONDITIONS OF BIDDING

3. **BID FORMS**-Unless otherwise specified in the solicitation, all bids must be (i) submitted on the forms provided by the County, including the bid Cover Sheet and Pricing Schedule(s); (ii) properly signed in ink in the identified spaces; and (iii) submitted in a sealed envelope or package.

If the bid prices or any other submissions differ on the copy of the submitted bid, the ORIGINAL copy shall prevail.

4. **LATE BIDS & MODIFICATIONS OF BIDS**-

- a. Bids or proposals received after the date and time specified for receipt in the solicitation will not be considered.
- b. If an emergency, unanticipated event, or closing of County offices interrupts or suspends normal County business operations so that bids cannot be received at the County office designated for receipt of bids by the exact time specified in the solicitation, then bids will be due at the same time of day specified in the solicitation on the first work day that normal County business operations resume.
- c. The official time used for receipt of bids/modifications is the time and date stamp clock located in the Department of Procurement & Material Management. No other clocks, calendars or timepieces are recognized. All bidders must ensure all bids/modifications are received prior to the scheduled due date/time.

5. **WITHDRAWAL OF BIDS**- Bids shall be withdrawn only as set forth in the Fairfax County Purchasing Resolution.

6. **ERRORS IN BIDS**-When an error is made in extending total prices, the unit bid price will govern. Erasures in bids must be initialed by the bidder. Bidders are cautioned to recheck their bids for possible error. Errors discovered after public opening cannot be corrected and the bidder will be required to perform if its bid is accepted.

General Conditions and Instructions to Bidders

7. **LABELING OF BIDS** – All bids and proposals submitted in response to a County solicitation must be submitted in a sealed envelope or package identified with the solicitation number, title, and bidder's name and address clearly marked on the outside of the envelope or package.
8. **ACCEPTANCE OF BIDS/BINDING 90 DAYS**-Unless otherwise specified, all formal bids submitted shall be binding for ninety (90) calendar days following bid opening date, unless extended by mutual consent of all parties.
9. **CONDITIONAL BIDS**-Conditional bids may be rejected in whole or in part.
10. **BIDS FOR ALL OR PART**-The Purchasing Agent reserves the right to make award on all items in the aggregate or on any of the items on an individual basis, whichever is in the best interest of the County. A bidder may restrict its bid to consideration in the group aggregate by so stating, but must name a single unit price on each item bid. Any bid in which the bidder names a total price for all the articles without quoting a unit price for each and every separate item may not be considered for award.
11. **AREA BIDS**-For the purchase and delivery of certain goods and services the County may be divided into Areas (e.g., Areas I, II, III, and IV). When such goods and services are included in the Pricing Schedule, bidders may bid on all areas or an individual area. A map showing the areas of the County will be furnished with the solicitation when required.
12. **RECEIPT OF BIDS**-Bids received prior to the time of opening will be securely kept, unopened by the County. No responsibility will attach to the Purchasing Agent or her representative for the premature opening of a bid not properly addressed and identified. Unless specifically authorized in the solicitation, telegraphic, electronic, or facsimile bids/modifications will not be considered by the County.
13. **BID OPENING**-All bids received in response to an Invitation for Bid (IFB) will be opened at the date, time and place specified, read publicly, and made available for inspection as provided in paragraph 63, General Conditions and Instructions to Bidders. The Purchasing Agent's representative assigned to open the bids will decide when the specified time for bid opening has arrived. Tabulations of bids received are posted on the County's website at: <https://www.fairfaxcounty.gov/procurement/bid-tab>.

Proposals received in response to a Request for Proposal (RFP) will be made available as provided in Paragraph 63, General Conditions and Instructions to Bidders.

14. **OMISSIONS & DISCREPANCIES**-Any items or parts of any equipment listed in this solicitation that clearly necessary for the operation and completion of such equipment, but are: (i) not fully described by the County; or (ii) are omitted by the County from such specification, shall be considered a part of such equipment even if not directly specified or called for in the specifications.

If a bidder finds discrepancies or ambiguities in, or omissions from, the solicitation, including the drawings and/or specifications, it shall notify the Purchasing Agent at least five (5) days prior to the date set for the opening of bids. If necessary, the Purchasing Agent will send a written addendum for clarification to all bidders no later than three (3) days before the date set for opening of bids. Notifications regarding specifications will not be considered if received within five days of the date set for opening of bids.

15. **BIDDER INTERESTED IN MORE THAN ONE BID**-If more than one bid is offered by a bidder, directly or indirectly, all such bids may be rejected. A bidder who has quoted prices on work, materials, or supplies to a bidder is not disqualified from quoting prices to other bidders or firms submitting a bid directly for the work, materials or supplies.
16. **TAX EXEMPTION**-The County is exempt from the payment of any federal excise or any Virginia sales tax. Fairfax County's Federal Excise Tax Exemption Number is 54-74-0127K.
17. **PROHIBITION AGAINST UNIFORM PRICING**-The Purchasing Agent encourages open and competitive bidding by all possible means and endeavors to obtain the maximum degree of open competition on all purchase transactions using the methods of procurement authorized by the Fairfax County Purchasing Resolution. Each bidder, by virtue of submitting a bid, guarantees that it has not been a party with other bidders to an agreement to bid a fixed or uniform price. Violation of this implied guarantee shall render void the bids of participating bidders. Any disclosure to or acquisition by a competitive bidder, in advance of the opening of the bids, of the terms or conditions of the bid submitted by another competitor may render the entire proceedings void and may require re-advertising for bids.
18. **UNBALANCED BIDS**—A Bid shall be mathematically unbalanced if the Bid contains unit pricing that does not reflect reasonable costs (including actual labor and material cost, overhead and profit) for the performance of the bid item(s) in question. A Bid shall be materially unbalanced if there is a reasonable doubt that award of the mathematically unbalanced Bid will result in the lowest ultimate cost to the County. A Bid that is, in the sole discretion of the County Purchasing Agent, both mathematically and materially unbalanced, may be rejected as non-responsive.

SPECIFICATIONS

19. **CLARIFICATION OF TERMS**—If any prospective bidder has questions about the specifications or other solicitation documents, the prospective bidder should contact the contract specialist whose name appears on the face of the solicitation no later than five working dates before the due date. Any revisions to the solicitation will be made only by addendum issued by the contract specialist.
20. **BRAND NAME OR EQUAL ITEMS**-Unless otherwise provided in the Invitation for Bid, the name of a certain brand, make or manufacturer does not restrict bidders to the specific brand, make or manufacturer named; it conveys the general style, type, character, and quality of the article desired. Any article that the County in its sole discretion determines to be the equivalent of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The bidder is responsible for clearly and specifically identifying the product being offered and providing sufficient descriptive literature, catalog cuts and technical detail to enable the County to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make, or manufacturer specified. Failure to furnish adequate data for evaluation purposes may result in declaring a bid nonresponsive. Unless the bidder clearly indicates in its bid that the product is an equivalent product, such bid will be considered to offer the brand name product referenced in the solicitation.

General Conditions and Instructions to Bidders

21. **SPECIFICATIONS**-When a solicitation contains a specification that states no substitutes, no deviation therefrom will be permitted and the bidder will be required to furnish articles in conformity with that specification. The bidder must abide by and comply with the true intent of the specifications and not take advantage of any unintentional error or omission, but shall fully complete every part as the true intent and meaning of the specifications and drawings. Whenever the mention is made of any articles, material, or workmanship to be in accordance with laws, ordinances, building codes, underwriter's codes, A.S.T.M. regulations or similar expressions, the requirements of these laws, ordinances, etc., shall be construed as to the minimum requirements of these specifications.

AWARD

22. **AWARD OR REJECTION OF BIDS**-The Purchasing Agent shall award the contract to the lowest responsive and responsible bidder complying with all provisions of the IFB, provided the bid price is reasonable and it is in the best interest of the County to accept it. Awards made in response to a RFP will be made to the highest qualified offeror whose proposal is determined, in writing, to be the most advantageous to the County taking into consideration the evaluation factors set forth in the RFP. The Purchasing Agent reserves the right to award a contract by individual items, in the aggregate, or in combination thereof, or to reject any or all bids and to waive any informality in bids received whenever such rejection or waiver is in the best interest of the County. Award may be made to as many bidders as deemed necessary to fulfill the anticipated requirements of Fairfax County. The Purchasing Agent also reserves the right to reject the bid of a bidder deemed to be a non-responsible bidder.

In determining the responsibility of a bidder, the following criteria will be considered:

- a. The ability, capacity and skill of the bidder to perform the contract or provide the service required;
 - b. Whether the bidder can perform the contract or provide the service promptly, or within the time specified, without delay or interference;
 - c. The character, integrity, reputation, judgment, experience and efficiency of the bidder;
 - d. The quality of performance of previous contracts or services;
 - e. The previous and existing compliance by the bidder with laws and ordinances relating to the contract or services;
 - f. The sufficiency of the financial resources and ability of the bidder to perform the contract or provide the service;
 - g. The quality, availability and adaptability of the goods or services to the particular use required;
 - h. The ability of the bidder to provide future maintenance and service for the use of the subject of the contract;
 - i. Whether the bidder is in arrears to the County on debt or contract or is a defaulter on surety to the County or whether the bidder's County taxes or assessments are delinquent; and
 - j. Such other information as may be secured by the Purchasing Agent having a bearing on the decision to award the contract. If an apparent low bidder is not awarded a contract for reasons of non-responsibility, the Purchasing Agent shall so notify that bidder and shall have recorded the reasons in the contract file.
23. **NOTICE OF ACCEPTANCE/CONTRACT DOCUMENTS**-A written award (or Acceptance Agreement) mailed or otherwise furnished to the successful bidder within the time for acceptance specified in the solicitation shall result in a binding contract. The following documents, which are included in the solicitation, are incorporated by reference in and made part of the resulting contract:
- a. County of Fairfax Solicitation Form (Cover Sheet) and other documents which may be incorporated by reference, if applicable
 - b. Acceptance Agreement
 - c. General Conditions and Instructions to Bidders
 - d. Special Provisions and Specifications
 - e. Pricing Schedule
 - f. Any Addenda/Amendments/Memoranda of Negotiations
24. **Tie-Bids** – If all bids are for the same total amount or unit price (including authorized discounts and delivery times), and if the public interest will not permit the delay of re-advertisement for bids, the Purchasing Agent is authorized to award the contract to the tie bidder that has its principal place of business in the County, or if there be none, to the resident Virginia tie bidder, or if there be none, to one of the tie bidders by drawing lots in public; or the Purchasing Agent may purchase the goods or services in the open market except that the price paid shall not exceed the lowest contract bid price submitted for the same goods or services. The decision of the County to make award to one or more such bidders shall be final.
25. **PROMPT PAYMENT DISCOUNT**-
- a. Unless otherwise specified in the solicitation, prompt payment discounts requiring payment in less than fifteen (15) days will not be considered in evaluating a bid for award. However, even though not considered in the evaluation, such discounts will be taken if payment is to be made within the discount period.
 - b. If a discount for prompt payment is allowed, the discount period will begin on the date of receipt of a properly completed invoice or acceptance of materials or services, whichever is later.
 - c. For determining acceptance of supplies in accordance with the provisions of the prompt payment discount paragraph, inspection and acceptance shall be accomplished only after examination (including testing) of supplies and services to determine whether the supplies and services conform to the contract requirements.
- For the purpose of earning the discount, payment is deemed to be made as of the date of mailing of the County check or issuance of an Electronic Funds Transfer, or completion of a credit card transaction.
26. **INSPECTION-ACCEPTANCE**- Acceptance shall occur only after receipt and inspection provided such inspection, as appropriate, is accomplished within a reasonable time. The County reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to the specifications.
27. **DEFINITE BID QUANTITIES**-Where definite quantities are specifically stated, acceptance will bind the County to order quantities specified and to pay for, at contract prices, all such supplies or services delivered that meet specifications and conditions of the contract. However, the County will not be required to accept delivery of any balances unordered, as of the contract expiration date, unless the Contractor furnished the Purchasing Agent with a statement of unordered balances not later than ten (10) days after the termination date of the contract.

General Conditions and Instructions to Bidders

28. **REQUIREMENT BID QUANTITIES**-On "Requirement" bids, acceptance will bind the County to pay for, at unit bid prices, only quantities ordered and delivered. Where the County specifies estimated quantities, the Contractor shall not be required to deliver more than ten (10) percent in excess of the estimated quantity of each item, unless otherwise agreed upon.

CONTRACT PROVISIONS

29. **TERMINATION OF CONTRACTS**-Contracts will remain in force for full periods specified and/or until all articles ordered before date of termination shall have been satisfactorily delivered and accepted and thereafter until all requirements and conditions shall have been met, unless:
- Terminated prior to expiration date by satisfactory deliveries of entire contract requirements, or upon termination by the County for Convenience or Cause.
 - Extended upon written authorization of the Purchasing Agent and accepted by Contractor, to permit ordering of unordered balances or additional quantities at contract prices and in accordance with contract terms.
30. **TERMINATION FOR CONVENIENCE**-A contract may be terminated in whole or in part by the County in accordance with this clause whenever the Purchasing Agent determines that such a termination is in the best interest of the County. Any such termination shall be effected by delivery to the Contractor of a Notice of Termination specifying the extent to which performance shall be terminated and the date upon which termination becomes effective. An equitable adjustment in the contract price shall be made for completed service, but no amount shall be allowed for anticipated profit on unperformed services.
31. **TERMINATION OF CONTRACT FOR CAUSE**-
- If, through any cause, the Contractor fails to fulfill in a timely and proper manner its obligations under this contract, or if the Contractor violates any of the covenants, agreements, or stipulations of this contract, the County shall have the right to terminate the contract. Any such termination shall be effected by delivery to the Contractor of a Notice of Termination specifying the extent to which performance shall be terminated and the date upon which termination becomes effective. In such event all finished or unfinished documents, data, studies, surveys, drawings, maps, models, and reports prepared by the Contractor under the contract shall, at the option of the County, become its property and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents.
 - Termination of the Contract for Cause does not relieve the Contractor of liability to the County for damages sustained by the County by virtue of any breach of contract by the Contractor for the purpose of set off until such time as the exact amount of damages due to the County from the Contractor is determined.
32. **CONTRACT ALTERATIONS**-No alterations in the terms of a contract shall be valid or binding upon the County unless made in writing and signed by the Purchasing Agent or her authorized agent.
33. **SUBLETTING OR ASSIGNMENT** -It is mutually understood and agreed that the Contractor shall not assign, transfer, convey, sublet or otherwise dispose of his or her contractual duties to any other person, firm or corporation, without the previous written consent of the Purchasing Agent. If the Contractor desires to assign its right to payment of the contract, Contractor shall notify the Purchasing Agent immediately, in writing, of such assignment of right to payment. In no case shall such assignment of contract relieve the Contractor from its obligations or change the terms of the contract.
34. **FUNDING**- The obligation of the County to pay compensation due the Contractor under the contract or any other payment obligations under any contract awarded pursuant to this contract is subject to appropriations by the Fairfax County Board of Supervisors to satisfy payment of such obligations. The County's obligations to make payments during subsequent fiscal years are dependent upon the same action. If such an appropriation is not made for any fiscal year, the contract shall terminate effective at the end of the fiscal year for which funds were appropriated and the County will not be obligated to make any payments under the contract beyond the amount appropriated for payment obligations under the contract. The County will provide the Contractor with written notice of non-appropriation of funds within thirty (30) calendar days after action is completed by the Board of Supervisors. However, the County's failure to provide such notice will not extend the contract into a fiscal year in which sufficient funds have not been appropriated.
35. **DELIVERY/SERVICE FAILURES**-If a Contractor (i) fails to deliver goods or services within the time specified or within a reasonable time as interpreted by the Purchasing Agent; or (ii) fails to make replacements or corrections of rejected articles or services when so requested, immediately or as directed by the Purchasing Agent, then the Purchasing Agent shall have the authority to purchase in the open market goods or services of comparable grade or quality to replace goods or services not delivered or rejected. On all such purchases, the Contractor shall reimburse the County, within a reasonable time specified by the Purchasing Agent, for any expense incurred in excess of contract prices. Such purchases shall be deducted from the contract quantities if applicable. Should public necessity demand it, the County reserves the right to use or consume articles delivered or services performed which are substandard in quality, subject to an adjustment in price to be determined by the Purchasing Agent.
36. **NON-LIABILITY**-The Contractor shall not be liable in damages for delay in shipment or failure to deliver when such delay or failure is the result of fire, flood, strike, the transportation carrier, act of God, act of Government, act of an alien enemy or by any other circumstances which, in the Purchasing Agent's opinion, are beyond the reasonable control of the Contractor. Under such circumstances, however, the Purchasing Agent may, at her discretion terminate the contract.
37. **NON-DISCRIMINATION**-During the performance of this contract, the Contractor agrees as follows:
- The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause.
 - The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.

General Conditions and Instructions to Bidders

- c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
- d. The Contractor will include the provisions of the foregoing paragraphs a, b, and c above in every subcontract or purchase order of over \$10,000 so that the provisions will be binding upon each subcontractor or vendor.
- e. Contractor shall, throughout the term of this contract, comply with the Human Rights Ordinance, Chapter 11 of the Code of the County of Fairfax, Virginia, as reenacted or amended. Contractor shall further require that all of its subcontractors will comply with the Human Rights Ordinance, Chapter 11 of the Code of the County of Fairfax, Virginia, as reenacted or amended

38. SMALL, WOMEN-OWNED, AND MINORITY-OWNED BUSINESS USE-

- a. It is the declared policy of the County of Fairfax, through its Small and Minority Business Enterprise Program, that Fairfax County and its employees undertake every effort to increase opportunity for use of small or minority businesses in all aspects of procurement to the maximum extent feasible.
- b. Where it is practicable for any portion of the awarded contract to be subcontracted to other suppliers, the contractor is encouraged to offer such subcontracting opportunities to small, women and minority businesses.
- c. Where Federal grants or monies are involved, it is the policy of Fairfax County, through its agents and employees, to comply with the requirements set forth in the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, as they pertain to small and minority business use.

39. GUARANTEES & WARRANTIES-All guarantees and warranties required shall be furnished by the Contractor and shall be delivered to the Purchasing Agent before contract execution. Unless otherwise stated, manufacturer's standard warranty applies.**40. PRICE REDUCTION-**If the Contractor makes a general price reduction for any material covered by the solicitation to customers generally, an equivalent price reduction shall apply to this contract for the duration of the contract period (or until the price is further reduced). Such price reduction shall be effective at the same time and in the same manner as the reduction in the price to customers generally. For purpose of this provision, a "general price reduction" shall mean any horizontal reduction in the price of an article or service offered (1) to Contractor's customers generally, or (2) in the Contractor's price schedule for the class of customers (i.e., wholesalers, jobbers, or retailers), which was used as the basis for bidding on this solicitation. An occasional sale at a lower price, or sale of distressed merchandise at a lower price is not a "general price reduction" under this provision. The Contractor shall submit its invoice at such reduced prices indicating on the invoice that the reduction is pursuant to the "Price Reduction" provision of the contract documents. The Contractor will also within ten days of any general price reduction notify the Purchasing Agent of such reduction by letter. FAILURE TO DO SO MAY RESULT IN TERMINATION OF THE CONTRACT.**41. CHANGES-**If in the Purchasing Agent's opinion, it becomes proper or necessary in the execution of this contract to make any change in design, or to make any alterations that will increase the expense, the Purchasing Agent shall determine an equitable adjustment to the Contractor's compensation.

No payment shall be made to the Contractor for any extra material or services, or of any greater amount of money than stipulated to be paid in the contract, unless some changes in or additions to the contract requiring additional outlay by the Contractor are first expressly authorized and ordered in writing by contract amendment or otherwise furnished by the Purchasing Agent.

42. PLACING OF ORDERS-Orders against contracts will be placed with the Contractor by Purchase Order or Procurement Card (P-Card) executed and released by the Purchasing Agent or their designee. When a Blanket Purchase Order has been released by the Purchasing Agent, telephonic orders may be placed directly with the Contractor by authorized personnel in the ordering Agency.**DELIVERY PROVISIONS****43. SHIPPING INSTRUCTIONS - CONSIGNMENT-**Unless otherwise specified in the solicitation each case, container, package, etc., delivered under the contract must be plainly marked, stating the Contractor's name, purchase order number, and delivery address as indicated in the order. Deliveries must be made within the hours of 8:00 AM - 3:00 PM. Deliveries at any other time will not be accepted unless specific arrangements have been previously made with the receiver at the delivery point. No deliveries will be accepted on Saturdays, Sundays and holidays, unless previous arrangements have been made. It shall be the responsibility of the Contractor to insure compliance with these instructions for items that are drop-shipped.**44. RESPONSIBILITY FOR MATERIALS OR GOODS TENDERED-**Unless otherwise specified in the solicitation, the Contractor is responsible for the materials or supplies covered by the contract until they are delivered at the delivery point designated by the County. The Contractor bears all risk of loss on rejected materials or supplies after notice of rejection. Rejected materials or supplies must be removed by and at the expense of the Contractor promptly after notification of rejection, unless public health and safety require immediate destruction or other disposal of rejected delivery. If rejected materials are not removed by the Contractor within ten (10) days after date of notification, the County may return the rejected materials or supplies to the Contractor at its risk and expense or dispose of them as the County's own property.**45. INSPECTIONS-**Inspection and acceptance of materials or supplies will be made after delivery at the designated destinations unless otherwise stated. If inspection is made after delivery at the designated destination, the County will bear the expense of inspection except for the value of samples used in case of rejection. Final inspection is conclusive except in regard to latent defects, fraud or such gross mistakes as to amount to fraud. Final inspection and acceptance or rejection of the materials or supplies will be made as promptly as practicable, but failure to inspect and accept or reject materials or supplies shall not impose liability on the County for such materials or supplies as are not in accordance with the specifications.

General Conditions and Instructions to Bidders

46. **COMPLIANCE**-Delivery must be made as ordered and in accordance with the contract or as directed by the Purchasing Agent when not in conflict with the contract. The decision of the Purchasing Agent as to reasonable compliance with delivery terms shall be final. If the Contractor claims the delay in receipt of goods was caused by the County, the Contractor must provide evidence satisfactory to the Purchasing Agent supporting the Contractor's claim. Any request for extension of delivery time from that specified in the contract must be approved by the Purchasing Agent, such extension applying only to the particular item or shipment affected. If the Contractor is delayed by the County, there shall be added to the time of completion a time equal to the period of such delay caused by the County. However, the Contractor shall not be entitled to claim damages or extra compensation for such delay or suspension. These conditions may vary for construction contracts. See contract for the individual instructions.
47. **POINT OF DESTINATION**-All materials shipped to the County must be shipped F.O.B. DESTINATION unless otherwise stated in the contract or purchase order. The materials must be delivered to the "Ship to" address indicated on the purchase order.
48. **ADDITIONAL CHARGES**-Unless bought F.O.B. "shipping point" and Contractor prepays transportation, no delivery charges shall be added to invoices except when express delivery is authorized and substituted on orders for the method specified in the contract. In such cases, difference between freight or mail and express charges may be added to invoice.
49. **METHOD AND CONTAINERS**-Unless otherwise specified, goods shall be delivered in commercial packages in standard commercial containers that are constructed to ensure acceptance by common or other carrier for safe transportation to the point of delivery. Containers become the property of the County unless otherwise specified by bidder.
50. **REPLACEMENT**-Materials or components that have been rejected by the Purchasing Agent, in accordance with the terms of a contract, shall be replaced by the Contractor at no cost to the County.
51. **PACKING SLIPS OR DELIVERY TICKETS**-All shipments must be accompanied by Packing Slips or Delivery Tickets and must contain the following information for each item delivered:
- The Purchase Order Number,
 - The Name of the Article and Stock Number (Supplier's),
 - The Quantity Ordered,
 - The Quantity Shipped,
 - The Quantity Back Ordered,
 - The Name of the Contractor.

Contractors are cautioned that failure to comply with these conditions is sufficient reason for the County's refusal to accept the goods.

BILLING

52. **BILLING**-Billing for the Fairfax County Public Schools and for County agencies: Unless otherwise specified on the contract or purchase order (PO), invoices are to be submitted for each purchase order immediately upon completion of the shipment or services. Invoices should be mailed to the "BILL TO" address on the PO or to the appropriate address specified in the contract.

PAYMENTS

53. **PAYMENT**-Payment shall be made after satisfactory performance that is in accordance with all provisions of the contract, and upon receipt of a properly completed invoice. The County reserves the right to withhold any or all payments or portions thereof for Contractor's failure to perform in accordance with the provision of the contract or any subsequent modifications.
54. **PARTIAL PAYMENTS**-Unless otherwise specified, partial payments will be made upon acceptance of materials or services so invoiced if in accordance with completion date. However, up to 5 percent (5%) of the value of the entire order may be retained until completion of contract.
55. **PAYMENT FOR EQUIPMENT, INSTALLATION, AND TESTING**-When equipment requires installation (which includes erection, setting up or placing in position, service, or use) and testing, and the installation or testing is delayed, payment may be made on the basis of 50% of the contract price when such equipment is delivered on the site. A further allowance of 25% may be made when the equipment is installed and ready for test. The balance shall be paid after the equipment is tested and found to be satisfactory. If the equipment must be tested, but installation is not required to be made by the Contractor or if the equipment must be installed but testing is not required, payment may be made on the basis of 75% at the time of delivery and the balance shall be paid after satisfactory test or installation is completed.

GENERAL

56. **GENERAL GUARANTY**-Contractor agrees to:
- Save the County, its agents and employees harmless from liability of any nature or kind for the use of any copyrighted or uncopyrighted composition; secret process, patented or unpatented; invention; article or appliance furnished or used in the performance of a contract for which the Contractor is not the patentee, assignee, licensee or owner.
 - Warrant that when the contract includes a software license, or use of licensed software, the Contractor is the owner of the Software or otherwise has the right to grant to the County the license to use the Software granted through the Contract without violating or infringing any law, rule, regulation, copyright, patent, trade secret or other proprietary right of any third party.
 - Protect the County against latent defective material or workmanship and to repair or replace any damages or marring occasioned in transit or delivery.
 - Furnish adequate protection against damage to all work and to repair damages of any kind to the building or equipment, to his or her own work or to the work of other contractors, for which his or her workers are responsible.
 - Pay for all permits, licenses and fees and give all notices and comply with all laws, ordinances, rules, regulations, and policies of the County.
 - Protect the County from loss or damage to County owned property while it is in the custody of the Contractor.

General Conditions and Instructions to Bidders57. **SERVICE CONTRACT GUARANTY**-Contractor agrees to:

- a. Furnish services described in the solicitation and resultant contract at the times and places and in the manner and subject to conditions of those documents provided that the County may reduce the said services at any time.
- b. Enter upon the performance of services with all due diligence and dispatch, assiduously press to its complete performance, and exercise therein the highest degree of skill and competence.
- c. All work and services rendered in strict conformance to all laws, statutes, and ordinances and the applicable government rules, regulations, methods, and procedures.
- d. Allow services to be inspected or reviewed by an employee of the County at any reasonable time and place selected by the County. The County is under no obligation to compensate Contractor for any services not rendered in strict conformity with the contract.
- e. Stipulate that the presence of a County Inspector shall not lessen the obligation of the Contractor for performance in accordance with the contract requirements, or be deemed a defense on the part of the Contractor for infraction thereof. The Inspector is not authorized to revoke, alter, enlarge, relax, or release any of the requirements of the contract documents. Any omission or failure on the part of the Inspector to disapprove or reject any work or material shall not be construed to be an acceptance of any such defective work or material. Notification of an omission or failure will be documented by the Purchasing Agent.

58. **INDEMNIFICATION-**

- a. General Indemnification. Contractor must indemnify, keep and save harmless, and defend the County, its agents, officials, employees and volunteers against Claims that may accrue or arise against the County as a result of the granting a contract, if the Claim was caused by the negligence or error, or omission of the Contractor, its employees, its subcontractor, or its subcontractor's employees. As used in this Section, a Claim includes: injuries, death, damage to property, breach of data security, suits, liabilities, judgments, or costs and expenses. Upon request by the County, the Contractor must at its own expense: appear, defend, and pay all attorney's fees and all costs and other expenses related to the Claim. If, related to a Claim, any judgment is rendered against the County or a settlement reached that requires the County to pay money, the Contractor must at its own expense satisfy and discharge the same. Contractor expressly understands and agrees that any performance bond or insurance protection required by this Contract, or otherwise provided by the Contractor, does not limit the Contractor's responsibility to indemnify, keep and save harmless, and defend the County as provided in this Contract.
- b. Intellectual Property Indemnification. In addition to the General Indemnification, Contractor will indemnify the County for and defend the County against third-party claims for infringement of any valid United States patent, trademark or copyright by the Contractor's products, software, services, or deliverables. Contractor must indemnify the County for any loss, damage, expense or liability, including costs and reasonable attorney's fees that may result by reason of any such claim.

In the event of a claim covered by this subparagraph, and in addition to all other obligations of Contractor in this Paragraph 58, Contractor must at its expense and within a reasonable time: (a) obtain a right for the County to continue using such products and software, or allow Contractor to continue performing the Services; (b) modify such products, software, services or deliverables to make them non-infringing; or (c) replace such products or software with a non-infringing equivalent. If, in the Contractor's reasonable opinion, none of the foregoing options is feasible Contractor must immediately notify the County and accept the return of the products, software, services, or deliverables, along with any other components rendered unusable as a result of the infringement or claimed infringement, and refund to the County the price paid to Contractor for such components as well as any pre-paid fees for the allegedly infringing services, including license, subscription fees, or both. Nothing in Paragraph 58, however, relieves the Contractor of liability to the County for damages sustained by the County by virtue of any breach of contract related to a third-party infringement claim.

- c. Right to Participate in Defense. The County may, at its sole expense, participate in the defense or resolution of a Claim. Contractor will have primary control of the defense and resolution of the Claim, except when such defense or resolution requires the County to (i) admit liability or wrongdoing; or (ii) to pay money. In either of these cases Contractor must obtain the County's prior written consent before entering into such settlement or resolution.
- d. No Indemnification by the County. The parties agree that under applicable law the County cannot indemnify or defend the Contractor. To the extent any promise or term contained in this Contract, including any exhibits, attachments, or other documents incorporated by reference therein, includes an indemnification or obligation to defend by the County, that promise or term is stricken from this Contract and of no effect.

59. **OFFICIALS NOT TO BENEFIT-**

- a. Each bidder, offeror, or contractor shall certify, upon signing a bid, proposal, or contract, that to the best of their knowledge no Fairfax County official or employee having official responsibility for the procurement transaction, or member of their immediate family, has received or will receive any financial benefit of more than nominal or minimal value relating to the award of this contract. If such a benefit has been received or will be received, this fact shall be disclosed with the bid or proposal or as soon thereafter as it appears that such a benefit will be received. Failure to disclose the information prescribed above may result in suspension or debarment, or rescission of the contract made, or could affect payment pursuant to the terms of the contract.
- b. Whenever there is reason to believe that a financial benefit of the sort described in paragraph "a" has been or will be received in connection with a bid, proposal or contract, and that the Contractor has failed to disclose such benefit or has inadequately disclosed it, the County Executive, as a prerequisite to payment pursuant to the contract, or at any other time, may require the Contractor to furnish, under oath, answers to any interrogatories related to such possible benefit.
- c. In the event the bidder or offeror has knowledge of benefits as outlined above, this information should be submitted with the bid or proposal. If the above does not apply at time of award of contract and becomes known after inception of a contract, the bidder or offeror shall address the disclosure of such facts to the Fairfax County Purchasing Agent, 12000 Government Center Parkway, Suite 427, Fairfax, Virginia 22035-0013. Relevant Invitation/Request for Proposal Number (see cover sheet) should be referenced in the disclosure.

General Conditions and Instructions to Bidders

60. **LICENSE REQUIREMENT**-All firms doing business in Fairfax County, shall obtain a license as required by Chapter 4, Article 7, of The Code of the County of Fairfax, Virginia, as amended, entitled "Business, Professional and Occupational Licensing (BPOL) Tax." Questions concerning the BPOL Tax should be directed to the Department of Tax Administration, telephone (703) 222-8234 or visit: http://www.fairfaxcounty.gov/dta/business_tax.htm. The BPOL Tax number must be indicated in the space provided on the Cover Sheet, "Fairfax License Tax No." when appropriate.
61. **AUTHORIZATION TO CONDUCT BUSINESS IN THE COMMONWEALTH:** A contractor organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership shall be authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 of the *Code of Virginia* or as otherwise required by law. Any business entity described above that enters into a contract with a Fairfax County pursuant to the Fairfax County Purchasing Resolution shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth, if so required under Title 13.1 or Title 50, to be revoked or cancelled at any time during the term of the contract. Fairfax County may void any contract with a business entity if the business entity fails to remain in compliance with the provisions of this section.
62. **COVENANT AGAINST CONTINGENT FEES**-The Contractor warrants that no person or selling agency has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by the Contractor for the purpose of securing business. For violation of this warranty, the County shall have the right to terminate or suspend this contract without liability to the County or in its discretion to deduct from the contract price or consideration, or otherwise recover, the full amount of such commission, percentage, brokerage, or contingent fee.
63. **VIRGINIA FREEDOM OF INFORMATION ACT**-All proceedings, records, contracts and other public records relating to procurement transactions shall be open to the inspection of any citizen, or any interested person, firm or corporation, in accordance with the Virginia Freedom of Information Act except as provided below:
- Cost estimates relating to a proposed procurement transaction prepared by or for a public body shall not be open to public inspection.
 - Any competitive sealed bidding bidder, upon request, shall be afforded the opportunity to inspect bid records within a reasonable time after the opening of all bids but prior to award, except in the event that the County decides not to accept any of the bids and to reopen the contract. Otherwise, bid records shall be open to public inspection only after award of the contract. Any competitive negotiation offeror, upon request, shall be afforded the opportunity to inspect proposal records within a reasonable time after the evaluation and negotiations of proposals are completed but prior to award except in the event that the County decides not to accept any of the proposals and to reopen the contract. Otherwise, proposal records shall be open to the public inspection only after award of the contract except as provided in paragraph "c" below. Any inspection of procurement transaction records under this section shall be subject to reasonable restrictions to ensure the security and integrity of the records.
 - Trade secrets or proprietary information submitted by a bidder, offeror or Contractor in connection with a procurement transaction or prequalification application submitted pursuant to the prequalification process identified in the Special Provisions, shall not be subject to the Virginia Freedom of Information Act; however, the bidder, offeror or Contractor shall (i) invoke the protections of this section prior to or upon submission of the data or other materials, (ii) identify the data or other materials to be protected, and (iii) state the reasons why protection is necessary.
 - Nothing contained in this section shall be construed to require the County, when procuring by "competitive negotiation" (Request for Proposal), to furnish a statement of the reasons why a particular proposal was not deemed to be the most advantageous to the County.
 - The County cannot maintain as confidential any information, data, or records obtainable through the Virginia Freedom of Information or similar law. This includes records or information that have not been properly designated as trade secret or proprietary information pursuant to Va. Code Ann. § 2.2-4342(F).
 - A bidder or offeror shall not designate as trade secrets or proprietary information (a) an entire bid, proposal, or prequalification application; (b) any portion of a bid, proposal, or prequalification application that does not contain trade secrets or proprietary information; or (c) line item prices or total bid, proposal, or prequalification application prices.

BIDDER/CONTRACTOR REMEDIES**64. INELIGIBILITY-**

- Any person or firm suspended or debarred from participation in County procurement shall be notified in writing by the Purchasing Agent.
 - The Notice of Suspension shall state the reasons for the actions taken and such decision shall be final unless the person or firm appeals within ten (10) days of receipt of the Notice by instituting legal action as provided in the Code of Virginia.
 - The Notice of Debarment shall state the reasons for the actions taken and the decision shall be final unless the person or firm appeals within ten (10) days of receipt of the Notice by instituting legal action as provided in the Code of Virginia.
- The Purchasing Agent shall have the authority to suspend or debar a person or firm from bidding on any contract for the causes stated below:
 - Conviction for commission of a criminal offense as an incident to obtaining or attempting to obtain a public or private contract or subcontract, or in the performance of such contract or subcontract;
 - Conviction under state or federal statutes of embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or any other offense indicating a lack of business integrity or business honesty which currently, seriously, and directly affects responsibility as a County Contractor;
 - Conviction under the state or federal antitrust statutes arising out of the submission of bids or proposals;
 - Violation of contract provisions, as set forth below, of a character which is regarded by the Purchasing Agent to be so serious as to justify suspension or debarment action:
 - failure without good cause to perform in accordance with the specifications or within the time limit provided in the contract; or
 - a recent record of failure to perform or of unsatisfactory performance in accordance with the terms of one or more contracts; provided, that failure to perform or unsatisfactory performance caused by acts beyond the control of the Contractor shall not be considered to be a basis for suspension or debarment;

General Conditions and Instructions to Bidders

5. Any other cause the Purchasing Agent determines to be so serious and compelling as to affect responsibility as a Contractor, such as debarment by another governmental entity for any cause listed herein, or because of prior reprimands;
 6. The contractor has abandoned performance, been terminated for default on a Fairfax County project, or has taken any actions that inure to the detriment of Fairfax County or a Fairfax County project ;
 7. The Contractor is in default on any surety bond or written guarantee on which Fairfax County is an obligee.
- c. If, upon appeal, it is determined that the action taken by the Purchasing Agent was arbitrary or capricious, or not in accordance with the Constitution of Virginia, statutes or regulations, the sole relief available to the person or firm shall be restoration of eligibility. The person or firm may not institute legal action until all statutory requirements have been met.

65. APPEAL OF DENIAL OF WITHDRAWAL OF BID-

- a. A decision denying withdrawal of a bid submitted by a bidder or offeror shall be final and conclusive unless the bidder appeals the decision within ten (10) days after receipt of the decision by instituting legal action as provided in the Code of Virginia. The bidder or offeror may not institute legal action until all statutory requirements have been met.
- b. If no bid bond was posted, a bidder refused withdrawal of bid under the provisions of Article 2, Section 5.A.8, of the Fairfax County Purchasing Resolution, prior to appealing, shall deliver to the County a certified check or cash bond in the amount of the difference between the bid sought to be withdrawn and the next low bid. Such security shall be released only upon a final determination that the bidder was entitled to withdraw the bid.
- c. If, upon appeal, it is determined that the decision refusing withdrawal of the bid was not an honest exercise of discretion, but rather was arbitrary or capricious or not in accordance with the Constitution of Virginia, applicable state law or regulation, or the terms or conditions of the Invitation to Bid, the sole relief shall be withdrawal of the bid.

66. APPEAL OF DETERMINATION OF NONRESPONSIBILITY-

- a. Any bidder who, despite being the apparent low bidder, is determined not to be a responsible bidder for a particular County contract shall be notified in writing by the Purchasing Agent. Such notice shall state the basis for the determination, which shall be final unless the bidder appeals the decision within ten (10) days of receipt of the notice by instituting legal action as provided in the Code of Virginia. The bidder may not institute legal action until all statutory requirements have been met.
- b. If, upon appeal, it is determined that the decision of the Purchasing Agent was arbitrary or capricious and the award for the particular County contract in question has not been made, the sole relief available to the bidder shall be a finding that the bidder is a responsible bidder for the County contract in question. Where the award has been made and performance has begun, the County may declare the contract void upon a finding that this action is in the best interest of the public. Where a contract is declared void, the performing Contractor shall be compensated for the cost of performance up to the time of such declaration. In no event shall the performing Contractor be entitled to lost profits.

67. PROTEST OF AWARD OR DECISION TO AWARD-

- a. Any bidder or offeror may protest the award or decision to award a contract by submitting a protest in writing to the Purchasing Agent, or an official designated by the County of Fairfax, no later than ten (10) days after the award or the announcement of the decision to award, whichever occurs first. Any potential bidder or offeror on a contract negotiated on a sole source or emergency basis who desires to protest the award or decision to award such contract shall submit such protest in the same manner no later than ten days after posting or publication of the notice of such contract as provided in Article 2, Section 2, of the Fairfax County Purchasing Resolution. However, if the protest of any actual or potential bidder or offeror depends in whole or in part upon information contained in public records pertaining to the procurement transaction which are subject to inspection under Article 2, Section 5.C of the Fairfax County Purchasing Resolution, then the time within which the protest must be submitted shall expire ten days after those records are available for inspection by such bidder or offeror under Article 2, Section 5.C, or at such later time as provided herein. No protest shall lie for a claim that the selected bidder or offeror is not a responsible bidder or offeror. The written protest shall include the basis for the protest and the relief sought. The Purchasing Agent shall issue a decision in writing within ten (10) days of the receipt of the protest stating the reasons for the action taken. This decision shall be final unless the bidder or offeror appeals within ten (10) days of receipt of the written decision by instituting legal action as provided in the Code of Virginia. Nothing in this section shall be construed to permit a bidder to challenge the validity of the terms or conditions of the Invitation for Bid or Request for Proposal.
- b. If prior to award it is determined that the decision to award is arbitrary or capricious, then the sole relief shall be a finding to that effect. The Purchasing Agent shall cancel the proposed award or revise it to comply with the law. If, after an award, it is determined that an award of a contract was arbitrary or capricious, then the sole relief shall be as hereinafter provided. Where the award has been made but performance has not begun, the performance of the contract may be declared void by the County. Where the award has been made and performance has begun, the Purchasing Agent may declare the contract void upon a finding that this action is in the best interest of the County. Where a contract is declared void, the performing Contractor shall be compensated for the cost of performance at the rate specified in the contract up to the time of such declaration. In no event shall the performing Contractor be entitled to lost profits.
- c. Pending final determination of a protest or appeal, the validity of a contract awarded and accepted in good faith in accordance with this article shall not be affected by the fact that a protest or appeal has been filed.
- d. An award need not be delayed for the period allowed a bidder or offeror to protest, but in the event of a timely protest, no further action to award the contract will be taken unless there is a written determination that proceeding without delay is necessary to protect the public interest or unless the bid or offer would expire.

68. CONTRACTUAL DISPUTES-

- a. Any dispute concerning a question of fact as a result of a contract with the County which is not disposed of by agreement shall be decided by the Purchasing Agent, who shall reduce her decision to writing and mail or otherwise forward a copy to the Contractor within ninety (90) days. The decision of the Purchasing Agent shall be final and conclusive unless the Contractor appeals within six (6) months of the date of the final written decision by instituting legal action as provided in the Code of Virginia. A Contractor may not institute legal action, prior to receipt of the Purchasing Agent's decision on the claim, unless the Purchasing Agent fails to render such decision within the time specified.

General Conditions and Instructions to Bidders

- b. Contractual claims, whether for money or other relief, shall be submitted in writing no later than sixty days after final payment; however, written notice of the Contractor's intention to file such claim shall have been given at the time of the occurrence or beginning of the work upon which the claim is based. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance of the goods. Pendency of claims shall not delay payment of amounts agreed due in the final payment.
69. **LEGAL ACTION**-No bidder, offeror, potential bidder or offeror, or Contractor shall institute any legal action until all statutory requirements have been met.
70. **VENUE**: This contract and its terms, including but not limited to, the parties' obligations, the performance due, and the remedies available to each party, are governed, construed, and interpreted in accordance with the laws of the Commonwealth of Virginia. Any jurisdiction's choice of law, conflicts of laws, rules, or provisions that would cause the application of any laws other than those of the Commonwealth of Virginia do not apply. Any and all disputes, claims, and causes of action arising out of or in any way connected with this contract or its performance must be brought in the applicable court of Fairfax County, or in the United States District Court for the Eastern District of Virginia, Alexandria Division.
71. **COOPERATIVE PURCHASING**-The County or any entity identified in the Fairfax County Purchasing Resolution, Article 1, Section 3 may participate in, sponsor, conduct or administer a cooperative procurement agreement as set forth in the Fairfax County Purchasing Resolution.
72. **DRUG FREE WORKPLACE**-During the performance of a contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor. For the purposes of this section, "drug-free workplace" means a site for the performance of work done in conjunction with a specific contract awarded to a Contractor in accordance with this section, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract. The Purchasing Agent may, in her discretion, accept a vendor's drug free workplace policy as satisfaction of this requirement, even if the vendor's drug free workplace policy differs from the requirements stated above.
73. **IMMIGRATION REFORM AND CONTROL ACT**-Contractor agrees that it does not, and shall not during the performance of the contract for goods and services in the Commonwealth, knowingly employ an unauthorized alien as defined in the Federal Immigration Reform and Control Act of 1986.
74. **AUDIT OF RECORDS** The parties agree that the County or its agent must have reasonable access to and the right to examine any records of the contractor involving transactions related to the contract or compliance with any clauses thereunder, for a period of three (3) years after final payment. The contractor shall include these same provisions in all related subcontracts. For purposes of this clause, the term "records" includes documents, and papers regardless of whether they are in written form, electronic form, or any other form.
75. **NONVISUAL ACCESS**-All information technology, which is purchased or upgraded by the County under this contract, must comply with the following access standards from the date of purchase or upgrade until the expiration of the Contract:
- Effective, interactive control and use of the technology (including the operating system), applications programs, and format of the data presented, shall be readily achievable by nonvisual means;
 - the technology equipped for nonvisual access shall be compatible with information technology used by other individuals with whom the blind or visually impaired individual interacts;
 - Nonvisual access technology shall be integrated into networks used to share communications among employees, program participants, and the public; and
 - The technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired. A covered entity may stipulate additional specifications in any procurement.
 - Compliance with the nonvisual access standards set out this Section is not required if the Purchasing Agent determines that (i) the information technology is not available with nonvisual access because the essential elements of the information technology are visual and (ii) nonvisual equivalence is not available.

APPROVED:/S/ Elizabeth D. Teare
County Attorney/S/ Cathy A. Muse
COUNTY PURCHASING AGENT

BIDDER DATA SHEET

Note: The following information is required as part of your response to this solicitation. Failure to complete and provide this sheet may result in finding your bid nonresponsive.

1. **Qualification:** The vendor must have the capability and capacity in all respects to satisfy fully all the contractual requirements.

2. **Contacts:**

Bidder's Primary Contact:

Name: _____ Phone: _____

E-mail: _____

Bidder's Emergency Contact:

Name: _____ Phone: _____

E-mail: _____

3. **Permanent Place of Business:**

Address: _____

Note: In accordance with Special Provisions, paragraph 14.4.

4. **References:**

Indicate below two separate organizations or companies where similar size and related services have been performed. Fairfax County Government (FCG), and Fairfax County Public Schools (FCPS), to include all agencies and authorities, shall be considered as one single organization (one reference). Include the length of service and the name, address, and telephone number of the point of contact.

1. Company: _____ Contact: _____

Phone:(____) _____ E-mail: _____

Description of services provided: _____

Dates of Service: _____ \$ Value: _____

2. Company: _____ Contact: _____

Phone:(____) _____ E-mail: _____

Description of services provided: _____

Dates of Service: _____ \$ Value: _____

I certify the accuracy of this information:

Signed: _____ Title: _____ Date: _____

VIRGINIA STATE CORPORATION COMMISSION (SCC)

REGISTRATION INFORMATION

The bidder:

is a corporation or other business entity with the following SCC identification number:

_____ **-OR-**

is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust **-OR-**

is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the bidder in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from bidder's out-of-state location) **-OR-**

is an out-of-state business entity that is including with this bid/proposal an opinion of legal counsel which accurately and completely discloses the undersigned bidder's current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia.

check the box if you have not checked any of the foregoing options but currently have pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for bids.

PLEASE CLASSIFY YOUR BUSINESS/ORGANIZATION BY MARKING IN STEP 1. STEP 2 IS OPTIONAL. This designation is requested of all business/organizations including publicly traded corporations, non-profits, sheltered workshops, government organizations, partnerships, sole proprietorships, etc. Fairfax County does not certify business classifications nor does it establish preferences or set-asides for specific classifications.

Examples:

- A small Asian women-owned business would mark "Small" in Step 1, then "Women-Owned" and "Minority-Owned" in Step 2
- A small, service-disabled veteran and women-owned business would mark "Small" in Step 1, then "Women-Owned" and "Service-Disabled Veteran-Owned" in Step 2
- A government agency/public body would ONLY mark "Government Agency/Public Body" in Step 1

NAME OF BUSINESS: _____

LAST 4 DIGITS OF TIN/EIN: _____ **SIGNATURE:** _____

<p>Step 1: Please indicate the classification of your business/organization. Select ONLY one (1) option.</p> <p><input type="checkbox"/> Micro <input type="checkbox"/> Small <input type="checkbox"/> Large <input type="checkbox"/> Non-Profit <input type="checkbox"/> Government/Public Body <input type="checkbox"/> Employment Services Organization</p> <p>Step 2 (OPTIONAL): Please indicate what type of ownership your business/organization consists of. You may choose MORE than one (1) option.</p> <p><input type="checkbox"/> Women-Owned <input type="checkbox"/> Minority-Owned <input type="checkbox"/> Service-Disabled Veteran-Owned</p>		
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DEFINITIONS

Micro Business/Organization: "Micro business" means a business that has no more than twenty-five (25) employees AND no more than \$3 million in average annual revenue over the prior three-year period.

Small Business/Organization: "Small business" means a business that is at least 51% independently owned and controlled by one or more individuals who are U.S. citizens or legal resident aliens, and together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous three years. One or more of these individual owners shall control both the management and daily business operations of the small business.

Minority-Owned Business: is a business that is at least 51% owned by one or more minority individuals or in the case of a corporation, partnership or limited liability company, or other entity, at least 51% of the equity ownership interest in the corporation, partnership or limited company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals. Such individuals shall include Asian American, African American, Hispanic American, Native American, Eskimo, or Aleut.

Women-Owned Business: a business that is at least 51% owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership or limited company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more women who are U.S. citizens or legal resident aliens.

Service-Disabled Veteran: means a veteran who (i) served on active duty in the United States military ground, naval, or air service, (ii) was discharged or released under conditions other than dishonorable, and (iii) has a service - connected disability rating fixed by the United States Department of Veterans Affairs.

Service-Disabled Veteran-Owned Business: is a business that is at least 51 percent owned by one or more service -disabled veterans or, in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more individuals who are service-disabled veterans and both the management and daily business operations are controlled by one or more individuals who are service-disabled veterans.

Employment Services Organization: a private non-profit, state, or local government institution that provides employment opportunities for individuals who are developmentally, physically, or mentally impaired, to prepare for gainful work in the general economy. These services may include physical rehabilitation, training in basic work and life skills (e.g., how to apply for a job, attendance, personal grooming, and handling money), training on specific job skills, and providing work experience.

Certification Regarding Ethics in Public Contracting

In submitting this bid and signing below, Bidder certifies the following in connection with a bid or contract:

Check one:

1. I have not given any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal or minimal value to any public employee or official have official responsibility for a procurement transaction.

2. I have given a payment, loan, subscription, advance, deposit of money, services or anything of more than nominal or minimal value to a public employee or official have official responsibility for a procurement transaction, but I received consideration in substantially equal or greater value in exchange.

If 2 is selected, please complete the following:

Recipient: _____

Date of Gift: _____

Description of the gift and its value:

Description of the consideration received in exchange and its value:

Printed Name of Bidder Representative: _____

Signature/Date: _____ / _____

Company Name: _____

Company Address: _____

City/State/Zip: _____

This certification supplements but does not replace the requirements set forth in paragraph 59 (OFFICIALS NOT TO BENEFIT) of the General Conditions and Instructions to Bidders included in this solicitation.



County of Fairfax, Virginia

ADDENDUM

Date: September 20, 2021

ADDENDUM NO. 1

TO: ALL PROSPECTIVE BIDDERS
REFERENCE: IFB 2000003366
TITLE: Aftermarket Auto Parts Medium Heavy Duty
DUE DATE/TIME: September 24, 2021 @ 2:00 p.m.

The referenced invitation for bid is amended as follows:

1) Change the following on the PART 2 of Pricing Schedule as seen below:

- Move Item No. 2 (Abex), 4. (Anco), 7. (BCA Bearings), 13. (Dayco), 16. (Euclid), 17. (Federal Mogul), 30. (Gunite), 43. (Phillips), 48. (Spicer), 50. (Timken), 54. (Wagner), and 55 (Web) Separate from Discount from Manufacturer Per Commodity and create own table for Vendor's markup from Manufacturer acquisition price per Commodity.
- Separate commodities listed under the manufacturer to be its own discount or markup per commodity for Item No. 2. (Bex), 8 (Bendix), 16. (Euclid), 17. (Federal Mogul), 24 (Gates Corporate), 27 (Goodyear), 29 (Grote), 36 (Meritor Genuine), 44 (Raybestos), 47. (SKF), 49 (Stemco), 52. (Truck-Life),

Bidders may submit the attached Pricing Schedule – Revised Part 2 in bonfire with their bid or make adjustments to the excel document Pricing Schedule per Addendum No. 1.

2) Delete Special Provisions paragraph 5.1. with the following paragraph:

- 5.1. The period of this contract shall be from date of award through December 31, 2022 with four (4) one-year renewal options as mutually agreed upon.

3) Delete Special Provisions, paragraph 14.2. and replace with the following paragraph:

- 14.2. Bidder(s) offering an alternative Manufacturer/Part number for Part 1 may list that Manufacturer in Revised Part 2 under other manufacturer list and provide what Commodities this Manufacturer covers. Only alternatives Manufacturer(s) awarded in Part 1 may be awarded in Revised Part 2. Bidders must provide a single percentage discount that will be applied to a commodity under the alternative Manufacturer. The percentage discounts provided shall remain firm for the duration of the contract. If Manufacturer only provides only acquisition pricing the bidders must provide a single percentage markup from Manufacturer's acquisition pricing that will be applied to the commodity. The percentage mark up provided shall remain firm for the duration of the contract.

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement

Phone 703-324-3201, TTY: 711, Fax: 703-324-3228

Addendum No. 1
IFB 2000003366
Page 2

4) Delete Special Provisions, paragraph 14.3. and replace with the following paragraph:

14.3. Only bidder(s) awarded a contract in Part 1 will be considered for award in Revised Part 2. Revised Part 2 will be awarded to the responsive and responsible bidder with the greatest percentage discount off the current Manufacturer's price lists or lowest percentage mark up from Manufacturer's acquisition pricing. The percentage discount or mark up, bid by each bidder, must be a single percentage discount or markup applicable to all PARTS and/or Equipment items per commodity. The Contractor shall furnish or provide access to current catalogs and price lists and/or Manufacturer's acquisition pricing upon request by the County at any time during the duration of this contract. The Contractor shall provide the URL of any internet catalogs provided.

5) Refer to Attachment 1 for response to question received via email.

All other terms and conditions remain the same.



Yong Kim, CPPB
Contract Specialist II

THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT INVITATION FOR BID:

Name of Firm

(Signature)

(Date)

ONE SIGNED COPY OF ADDENDUM SHOULD BE RETURNED PRIOR TO THE DUE DATE/TIME OR ACCOMPANY BID.

Note: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL BID DOCUMENT. THE ORIGINAL BID DOCUMENT MUST BE SIGNED.

Addendum No. 1

IFB 2000003366

Page 3

Attachment 1

Q1. Is this 90 days from bid submission?

A1. No, prices will need to remain firm 90 days from date of award. Correction to the Paragraph 5.1 of Special Provisions, to remove January 1, 2022, to date of award reference Addendum 1.

Q2. Does a bidder only have to be awarded a single line item in Part 1 to be eligible to bid on the entirety of Part 2?

A2. Bidders need to be awarded a contract in part 1 to be considered for award for Part 2 (reference Paragraph 14.3.).

Q3. An increasing number of manufacturers only provide their distributors with acquisition price files and no longer provide "List" or "Jobber" price files. It is left up to the individual distributor to establish their own Resale and List pricing. In situations like this, List pricing will frequently vary from distributor to distributor and thus make comparing bids simply by the size of the discount offered inaccurate. How would you recommend that we proceed in these situations?

A3. Refer to Addendum 1, paragraph 14.2. and 14.3.

Q4. Two questions here. 1) I am assuming that you mean a single percentage discount for a given manufacturer, not the same discount across all manufacturers, correct? 2) for some of the manufacturers who do still provide a published List price file, the percentage discount between List and our acquisition cost is not uniform and can vary significantly. In these cases, it is impossible to provide a single discount for the manufacturer's entire offering. To do so would cause some parts to either be sold at too high of a price or sold below our cost. Is it acceptable to split a price file into two or more files, appropriately labeled, in order to address this issue? If not, do you have an alternative suggestion?

A4. 1) It is a single percentage discount applied to the commodity listed for the manufacturer. 2). This is not a discount on the entire offering of Manufacturer's, but it is for the commodity listed in Revised PART 2. It is up to the bidder to determine what is the acceptable percentage discount or mark up they will offer for the commodity, (reference Pricing Schedule – Revised Part 2). Note: if awarded a contract contractor(s) may offer to the County a higher discount or lower mark up than what is on the contract, but cannot provide less than the discount or charge more of a mark up than what is listed on the contract.