

ARLINGTON COUNTY, VIRGINIA

**AGREEMENT NO. 20-084-R
AMENDMENT NUMBER 3**

This **Amendment Number 3** is made on the date of execution by the County and amends Agreement Number **20-084-R** (“Main Agreement”) dated December 17, 2019 between **SOS Intermediate Holding, LLC dba Allied Universal Security Services** (“Contractor”) and the County Board of Arlington County, Virginia (“County”).

The County and the Contractor agree to amend the Main Agreement as follows:

1. THE CONTRACTOR NAME AND ADDRESS ARE HEREBY CHANGED TO THE FOLLOWING IN ALL INSTANCES PER ATTACHMENT 1 (ATTACHED):

SOS Security, LLC dba Allied Universal Security Services
1915 Route 46 East
Parsippany, NJ 07054


- 2. EXHIBIT A: CONTRACT NO. 4400009117 ACCEPTANCE AGREEMENT AND NOTICE OF AWARD PRICING SCHEDULE HAVE BEEN UPDATED PER ATTACHMENT II (ATTACHED).**
- 3. PARAGRAPH 8.12: REQUIREMENTS FOR THE SO1 LEVEL OFFICERS HAVE BEEN ADDED TO EXHIBIT B: FAIRFAX COUNTY GOVERNMENT RFP 2000002607 PER ATTACHMENT II (ATTACHED).**
- 4. PARAGRAPH 7.7: CONTRACT MANAGEMENT KEY STAFFING HAS BEEN REPLACED IN EXHIBIT B: FAIRFAX COUNTY GOVERNMENT RFP 2000002607 PER ATTACHMENT II (ATTACHED).**
- 5. PARAGRAPHS 7.8, 7.9, AND 7.10 HAVE BEEN ADDED TO EXHIBIT B: FAIRFAX COUNTY GOVERNMENT RFP 2000002607 PER ATTACHMENT II (ATTACHED).**
- 6. REMOVE THE SENIOR ID ADMINISTRATOR POSITION FROM EXHIBIT C: ARLINGTON COUNTY SCOPE OF WORK AND SOS PRICING.**

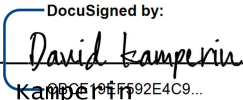
All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

SOS INTERMEDIATE HOLDING, LLC
DBA ALLIED UNIVERSAL SECURITY SERVICES

AUTHORIZED SIGNATURE: 
NAME: Meloni Hurley
TITLES: Assistant Purchasing Agent
DATE: 3/17/2023

AUTHORIZED SIGNATURE: 
NAME: David Kamperin
TITLES: Regional Vice President
DATE: 3/17/2023

ATTACHMENT I



County of Fairfax, Virginia

AMENDMENT

March 25, 2022

AMENDMENT NO. 4CONTRACT TITLE: Security Guard Services

CONTRACTOR
 SOS Security LLC
 d.b.a. Allied Universal
 1915 Route 46 East
 Parsippany, NJ 07054

SUPPLIER CODE
 1000044126

CONTRACT NO.
 4400009784


This contract is hereby amended to change the contractor's information as indicated below:

	Original Contractor Information	New Contractor Information
Name:	SOS Intermediate Holding LLC d.b.a. Allied Universal	SOS Security LLC d.b.a. Allied Universal
Legal Address:	P.O. Box 828854 Philadelphia, PA 19182	1915 Route 46 East Parsippany, NJ 07054
Remittance Address:	P.O. Box 828854 Philadelphia, PA 19182	P.O. Box 828854 Philadelphia, PA 19182

This amendment is effective immediately and in no way alters the prices, terms and conditions of the original contract. Contractor hereby assumes all responsibilities and obligations under the contract.

ACCEPTANCE:

BY:


 (Signature)

Regional Vice President

(Title)

Kris Slimmer

(Printed)

3-24-2022

(Date)

DocuSigned by:

Steve Pierson

9BE821303D064CD

For Lee Ann Pender
 Acting Director/County Purchasing Agent

DS

MB

Department of Procurement & Material Management
 12000 Government Center Parkway, Suite 427
 Fairfax, VA 22035-0013
 Website: www.fairfaxcounty.gov/procurement
 Phone (703) 324-3201, TTY: 711, Fax: (703) 324-3228

Amendment 4

4400009784

Page 2

DISTRIBUTION

DOF – Accounts Payable/e

DEMS – Ronald Chavarro/e

DEMS – Robert Sharpe/e

DPMM – Tamir Enkhjargal/e

DPMM – Jeffrey Hammye/e

Contractor:

Kris.Slimmer@aus.com

John.Frazer@aus.com

Jeremy.Ross@aus.com



ATTACHMENT II

County of Fairfax, Virginia

AMENDMENT

May 10, 2022

AMENDMENT NO. 5

CONTRACT TITLE: Security Guard Services

CONTRACTOR
SOS Security, LLC
dba Allied Universal
P.O. Box 828854
Philadelphia, PA 19182-8854

SUPPLIER CODE
1000044126

CONTRACT NO.
4400009784

Contract 4400009784 is hereby amended as follows:

1. ADD the following new Paragraph 8.12. to Section 8 of the RFP as indicated below:

8. SECURITY OFFICER REQUIREMENTS:

8.12. REQUIREMENTS FOR THE SO1 LEVEL OFFICERS:

SO1 Level Officers assigned to the County's Security Contract shall meet the minimum requirements below: Note: County Security reserves the right to rescind the below requirements in the future without cause.

1. Be a minimum of 18 years of age or older with a High School degree or equivalent.
2. Notify the County Security Manager of all new hires between 18 – 20 years old.
3. Notify the County Security Manager of any performance or personnel issues with any officers hired under 21 years of age.

2. REPLACE the following Paragraph 7.7. in Section 7 of the RFP as indicated below:

7. CONTRACT MANAGEMENT KEY STAFFING:

Paragraph	Old	New
7.7.	Security Specialist. Successful offeror will provide one full-time on site, 40 hours per week Security Specialist. The Security Specialist will assist the contract Project Manager and team as well as the County's security staff with special projects, WPV/INV case filing and disposition, parking control, background checks and other assignments as required.	Security Specialist-Analyst: Successful offeror will provide one full-time on site, 40 hours per week Security Specialist-Analyst. The Security Specialist-Analyst will assist the Assistant County Security Manager and county security management staff with monitoring all reports and statistic data and identifying trends and preparing and presenting reports and staff

Department of Procurement & Material Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/procurement
Phone (703) 324-3201, **TTY:** 711, **Fax:** (703) 324-3228

Amendment 5
4400009784

3. ADD the following new Paragraphs 7.8., 7.9. and 7.10. in Section 7 of the RFP as indicated below:

7. CONTRACT MANAGEMENT KEY STAFFING:

7.8. Security Specialist - Background Checks: Successful offeror will provide one full-time on site, 40 hours per week Specialist - Background Checks. The Security Specialist will assist the county Security Systems Administrator and county's security management staff with background checks, ID Badge/Fingerprinting, special projects and other assignments as required and approved by the county Security Manager.

7.9. Security Specialist - GC/SOC Supervisor: Successful offeror will provide one full-time on site, 40 hours per week Security Specialist GC/SOC Supervisor. The Security Specialist GC/SOC Supervisor will have daily and direct supervision over the Government Center Security Operations Center and Government Center Campus security, to include being responsible for overseeing all daily SOC duties and functions to include oversight of all security and alarm systems and will assist the Contract Project Manager, Assistant County Security Manager and county security management staff with other assignments as approved by the County Security Manager.

7.10. Security Recruiter: Successful offeror will provide one full-time on site, 40 hours per week Security Recruiter that will work with the Project Manager and the offeror's recruiting staff to ensure the recruitment for open positions, coordinate interviews, and ensure efficient processing and compliance of new officers selected to fill vacant post, in addition to tracking exiting employees for retention analysis, and other duties as assigned by the Project Manager.

4. CHANGE the **PRICING SCHEDULE** as indicated below:

Position	Regular Rate per Hour	Overtime Rate per Hour
Security Officer I	\$17.79	\$26.69
Security Officer II	\$21.90	\$32.85
Security Officer III	\$22.58	\$33.87
Security Officer IV	\$26.00	\$39.00
Sgt - Unarmed	\$23.03	\$34.55
Lt - Unarmed	\$24.63	\$36.95
Capt - Unarmed	\$26.73	\$40.10
SOC - Lieutenant	\$27.37	\$41.06
SOC - Captain	\$28.74	\$43.11
Sgt-Armed	\$26.69	\$40.04
Lt-Armed	\$27.37	\$41.06
Capt.-Armed	\$28.74	\$43.11
Security Recruiter	non-billable	Margin/Hourly
Field Mgr. – Sr. Capt.	non-billable	Margin/Hourly
ID Administrator	\$29.42	\$44.13
Sr ID Administrator	\$30.97	\$46.46
Security Specialist – Background Checks	\$35.58	\$53.37
Security Specialist – GC/SOC Supervisor	\$35.58	\$53.37
Security Specialist – Analyst	\$52.63	Salaried
APM SOC/Roving Mgr.	\$55.26	Salaried
APM Trainer/Courthouse	\$53.38	Salaried
Security Consultant	\$59.22	Salaried
Project Manager	\$63.16	Salaried

Amendment 5
4400009784

All other terms and conditions remain unchanged.



Kris Slimmer
Regional Vice President
SOS Security dba Allied Universal, LLC

DocuSigned by:



F239B762E600465

FOR Lee Ann Pender
Acting Director/County Purchasing Agent

DISTRIBUTION

DOF – Accounts Payable/e
DEMS – Ronald Chavarro/e
DEMS – Robert Sharpe/e
DPMM – Tamir Enkhjargal
DPMM – Jeffrey Hammye

Contractor: John.Frazer@aus.com
Jeremy.Ross@aus.com
Kris.Slimmer@aus.com

DS
MB

EXHIBIT C

ARLINGTON COUNTY SCOPE OF WORK

Rider Agreement No. 20-084-R

The Contractor shall provide armed security guard services at Ellen M. Bozman Government Center located at 2100 Clarendon Boulevard, Arlington, VA 22201 including areas identified in Exhibit D. (i.e. Levels G-1-G-4 of Lots 1, 2, & 5 Garage Patrol Area). Armed security guard services shall include all services expressed in Exhibit B, unless expressly excluded herein.

Level of Effort

The Contractor shall provide the below positions.

- a. Three (3) SO4 armed security officers at post from 8:00 a.m. from 5:00 p.m. Monday through Friday to secure the Bozman Government Center during high traffic business hours on non-County holidays.
- b. One (1) SO4 armed security officer from 5:00 p.m. to 12:00 a.m. Monday through Friday on non-County holidays.
- c. One (1) Captain armed to serve as the Account/Project Manager who will be on post at the Bozman Government Center from 8:00 a.m. to 5:00 p.m. Monday through Friday on non-County holidays. The Account/Project Manager will work alongside Arlington County to assist in developing the evolution of the Security Program.

The aforementioned hours may be adjusted at the discretion of the County Security Manager or Designee. If requested by Arlington County, the Contractor shall provide an ID Administrator to perform security badging/ID generation for the County.

Pricing

Officer Type	Quantity	Shift	Days	HPW	Bill Rate	Cost/Week	Cost/Month	Cost/Year
Armed SO4	3.00	0800-1700	Mon-Fri	135.00	\$26.00	\$3,510.00	\$15,210.00	\$182,520.00
Armed SO4	1.00	1700-2400	Mon-Fri	35.00	\$26.00	\$910.00	\$3,943.33	\$47,320.00
Armed Captain	1.00	0800-1700	Mon-Fri	45.00	\$28.74	\$1,293.30	\$5,604.30	\$67,251.60
Totals	5.00		Mon-Fri	215.00		\$5,713.30	\$24,757.63	\$297,091.60

Arlington Special Provisions of Exhibit B**Clarifications**

11.3. Arlington County observes the following holidays, in addition to those listed:

- Martin Luther King's Day
- President's Day

Armed security guards are not expected on those holidays, unless requested. Arlington County also reserves the right to add additional holidays and will notify the Contractor as to such. For inclement weather, the Contractor shall follow instructions on <https://www.arlingtonva.us>.

16.9. Site Training – The Contractor shall conduct a minimum of 16 hours of supervised facility-specific training at the Bozman Government Center, training to be determined by post orders at each post. Each Officer will complete the facility specific training before working in an unsupervised status.

21.3. The Contractor shall provide all equipment for each armed security officer except vehicles. Communication device(s) for each armed security officer, semiautomatic handgun for each armed security officer, and other items are subject to approval by County Security Manager or designee.

I. Vehicle Surveillance---The Arlington County Police department number is 703-558-2222 and hereby substituted.

K. The Contractor will be written into Arlington County emergency response plans.

N. The Contractor shall report suspicious and unusual circumstances to the appropriate public safety authority.

V. Roving Patrols—The Contractor shall conduct roving patrols on foot only in permitted areas as set forth in Exhibit D. Roving patrols shall not include grounds (i.e. the plaza), parking lots, or garages other than those set forth in Exhibit D.

X. Securing Doors—Armed security officers are responsible for opening and closing doors as directed by post instructions.

Y. Sign-In/Sign-Out Policy—The armed security officer shall check-in/out with the Project/Account Manager when coming or going off duty. No less than two (2) armed SO4 officers shall be on the premises between 8:00 a.m. -5:00 p.m. Monday through Friday on non-County holidays. No less than one armed SO4 officer shall be on the premises between 5:00 p.m.-12:00 a.m. Breaks should be taken on premises.

Special Events

23.1. The Contractor shall provide support for special events as directed by the County Security Manager or Designee

Deletions

20.6. Arlington County does not request fingerprinting services

21.1. Arlington County does not request the Contractor to provide vehicles

21.4. Arlington County shall not reimburse for mileage or vehicle allowance.

J. Arlington County does not request Control Room Operations.

M. Arlington County does not request flag services.

N. Arlington County does not request bag screening

W. Arlington County does not request screening of packages and bags.

25.2. The Contractor shall not utilize the County's incident reporting system for Security Incident Reports.

27. Arlington County does not request that the Contractor provide services to the Office of the Sheriff.

37. Arlington County does not request any background screening services.

Additional Requirements

The Contractor shall comply with all rules of the Bozeman Government Center, and all other laws, rules, statutes, regulation or ordinance of any governmental agency or body having jurisdiction over the building, as well as, any and all laws regarding the provision of Security Services at the Bozeman Government Center.

The Contractor shall prohibit Guards from concealing firearms upon their persons on the premises, unless the Guard is a visiting supervisor not regularly working at the Bozeman Government Center.



SOS Security®

7820 Sudley Road, Suite 201
Manassas, VA 20109
www.sossecurity.com

June 12, 2019

License #:

11-7958 & 88-10047

Arlington DES, Facilities Management Bureau
Tsehay Lightfoot, Contract Manager
1400 N. Uhle Street, Suite 601, Arlington VA 22201
Delivered via: tlightfoot@arlingtonva.us

Dear Ms. Lightfoot:

It has been my pleasure talking with you on how SOS Security can help Arlington County elevate and expand your security program. Thank you for the opportunity to present our proposed approach for the new requirements. Our team stands ready to implement whichever solution is preferred by Arlington County.

As we discussed, implementation will be expedited by using a contracting vehicle already in place, specifically as a rider on our contract with Fairfax County Government. Our winning proposal is attached. In it you will find operational detail regarding our organization and staff experience (page 8), references (page 47), security officer selection process (page 48), training programs (page 69), quality control methodologies (page 100) and scope of responsibilities (page 137).

Founded in 1969, SOS Security is a private, American-owned limited liability corporation, headquartered in Parsippany, New Jersey. SOS Security is the fourth largest security company in the United States and has the largest security team operating within the Commonwealth of Virginia. A full list of our Virginia local and state government agencies is in the proposal (page 38.) In Spring 2019, SOS Security was awarded a nine-year security contract to continue our support to Fairfax County Government. Our relationship with Fairfax County Government began in 2012. Due to our security with a smile customer service approach and proven track record of providing high quality personnel, Fairfax County Government chose us again, this time through 2028.

The Fairfax County Government Security Contract provides local government agencies the opportunity to be a rider on the contract to avoid additional lengthy procurement processes. Under this agreement, Arlington County will be our direct client for operational and billing purposes without interference from Fairfax County.

OPTION 1.: Arlington County Bozman Center will be a location to promote SO3 officers to an SO4 position, rewarding our highest quality officers. Currently, all other security positions supporting



SOSSecurity®

Arlington County are SO3 armed personnel; however, we feel that the Bozman Center requires armed security officers to pass a more rigorous firearms range course and competency shooting score, successfully complete advanced physical readiness testing, and complete advanced active shooter response training similar to the approach taken with the Fairfax County Government Center. The modified 75E/07R Handgun Course of Fire and Range Qualification standards for the SO4 officers, and the Physical Abilities Test and Drug Screen scoresheet are attached for your convenience.

Level of Effort:

- a. Three SO4 armed security officers at post from 8:00 AM to 5:00 PM Monday through Friday to secure the Bozman Center during high traffic business hours.
- b. One SO4 armed security officer from 5:00 PM to 12:00 AM Monday through Friday.
- c. One CAPT Armed to serve as the Account Manager who will be on post at the Bozman Center from 8:00 AM to 5:00 PM Monday through Friday. The Account Manager will work alongside Arlington County to assist in developing the evolution of the security program.
- d. We also have the capability to provide an ID Administrator perform security badging/ID generation for the County, if desired.

Option 1 Officer Type	Quantity	Shift	Days	HPW	Bill Rate	Cost/Week	Cost/Month	Cost/Year
Armed SO4	3.00	0800-1700	Mon-Fri	135.00	\$26.00	\$3,510.00	\$15,210.00	\$182,520.00
Armed SO4	1.00	1700-2400	Mon-Fri	35.00	\$26.00	\$910.00	\$3,943.33	\$47,320.00
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Totals	5.00			215.00		\$5,713.30	\$24,757.63	\$297,091.60

I look forward to your feedback on the approach most suitable for the County. If you have any questions, please do not hesitate to contact me directly at 703-348-2527 or jjfrazer@sossecurity.com

Sincerely,

John M. Frazer
Senior Vice President, Mid-Atlantic Regional Director

cc: Rami Natour rnatour@arlingtonva.us

Enclosure:

Fairfax County Physical Abilities Test and Drug Screen
VADCJS 75E/07R Handgun Course of Fire & Range Qualification for Fairfax County Government SO4
SOS-Fairfax County Government Security Proposal 2019