

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF AWARD OF CONTRACT

TO: Presidio Networked Solutions INC 7601 Ora Glen Drive Greenbelt, MD 20770	DATE ISSUED: 07/16/2014
	CURRENT CONTRACT NO: 697-14
	CONTRACT TITLE: Cisco Network Products and Services
	PRIOR CONTRACT NO: N/A

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Your firm is awarded the above referenced contract in accordance with the response submitted by you on 7/15/2014. The contract term covered by this Notice of Award is effective IMMEDIATELY and expires on DECEMBER 31, 2019, with possible additional five (5) twelve (12) month renewal periods upon County's authorization.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 697-14 and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING:

- 1) REFER TO BID FORM (ATTACHED)
- 2) PRICING BASED ON PERCENT DISCOUNT OFF OF LIST PRICE

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: <u>Patrick McManaman</u>	TELEPHONE NO.: <u>202-320-5538</u>
VENDOR PAYMENT TERMS: NET 30 DAYS	EMAIL ADDRESS: <u>patrickm@presidio.com</u>
COUNTY CONTACT: <u>Jason Jones, Project Officer</u>	TELEPHONE NO.: <u>703-228-0576</u>
	EMAIL ADDRESS: <u>jasjones@arlingtonva.us</u>

CONTRACT AUTHORIZATION

DISTRIBUTION

Krystyna G. Hepler
Krystyna G. Hepler, CPPB
Procurement Officer

7/16/2014
Date

VENDOR: 1
BID FOLDER: 2

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT

INVITATION TO BID NO. 697-14

B I D F O R M

PAGE 1 OF 5

SUBMIT TWO (2) FULLY-COMPLETED AND SIGNED BID FORMS TO THE OFFICE OF THE BID CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA, 22201 (ONE FORM SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 3:00 P.M. ON JULY 8, 2014, FOR PROVIDING CISCO NETWORK PRODUCTS AND SERVICES PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS SOLICITATION:

Table 1: DISCOUNTS OFF OF CISCO'S GLOBAL PRODUCTS AND SERVICES LIST PER CATEGORY LOCATED AT

[http://www.cisco.com/web/strategy/government/wsca/states/docs/2014-04 WSCA US Availability Price List.xlsb](http://www.cisco.com/web/strategy/government/wsca/states/docs/2014-04_WSCA_US_Availability_Price_List.xlsb)

If there are any products or services added to the categories below over the term of this Agreement, the discount off of list in the table below will apply to those new products or services as well.

Categories of Discount	Discount off of List
Application Networking Services	51.4
Blade Switches	51.4
Cloud and Systems Management	51.4
Collaboration Endpoints	51.4
Conferencing	51.4
Customer Collaboration	51.4
Data Center Automation	51.4
Data Center Switches	51.4
Cisco Interfaces and Modules	51.4
Networking Software	51.4
Optical Networking	51.4
Physical Security	51.4
Routers	51.4
Security	51.4
Servers - Unified Computing	62.4
Service Exchange	51.4
Storage Networking	51.4
Switches	51.4
Unified Communications	51.4
Video	58.4
Wireless	51.4
SmartNet Services	24.5

The undersigned understands and acknowledges the following:

The official, true, and complete copy of the solicitation documents, WHICH SHALL INCLUDE ALL AMENDMENTS THERETO, is the hard copy of the documents available from the Office of the Purchasing Agent.

An electronic copy of the solicitation documents provided at the County Purchasing Agent's website (<http://www.arlingtonva.us/purchasing>) is subject to an important disclaimer which must be acknowledged online before the documents can be downloaded.

Each bidder is responsible for determining the accuracy and completeness of ALL solicitation documents they receive, including documents obtained from the County by either of the methods described above, and documents obtained from all other sources.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of, or affected by, any act of collusion with another person (as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES

Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

Jackie Arnett, Executive Director
7604 Ord Glen Drive, Ste 100
Greenbelt, MD 20770

THE PROPER AND FULL LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED AMENDMENTS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY AND CONTRACTUALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED:

AUTHORIZED SIGNATURE



PRINT NAME AND TITLE

Jackie Arnett, Executive Director

INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID (I.E. PROJECT MANAGER):

NAME (PRINTED): Jackie Arnett TITLE: Executive Director
 E-MAIL ADDRESS: jarnett@presidio.com TEL. NO.: (812) 342-6188

SUBMITTED BY: (LEGAL NAME OF ENTITY) <u>Presidio Networked Solutions, Inc.</u>	
ADDRESS: <u>7601 Ora Glen Drive, Suite 100</u>	
CITY/STATE/ZIP: <u>Greenbelt, MD 20770</u>	
TELEPHONE NO: <u>(812) 342-6188</u>	FACSIMILE NO.: <u>(812) 342-2702</u>
EMAIL ADDRESS: <u>jarnett@presidio.com</u>	
THIS FIRM IS A: • INSERT NAME OF STATE <u>Florida</u> <input checked="" type="checkbox"/> CORPORATION, <input type="checkbox"/> GENERAL PARTNERSHIP, <input type="checkbox"/> LIMITED PARTNERSHIP, <input type="checkbox"/> UNINCORPORATED ASSOCIATION, <input type="checkbox"/> LIMITED LIABILITY COMPANY, <input type="checkbox"/> SOLE PROPRIETORSHIP	
IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA?	<u>Yes</u>
IDENTIFICATION NO. ISSUED TO THE FIRM BY THE SCC:	<u>F1632548</u>
ANY BIDDER EXEMPT FROM SCC AUTHORIZATION REQUIREMENT SHALL INCLUDE A STATEMENT WITH ITS BID WHY THEY ARE NOT REQUIRED TO BE SO AUTHORIZED	
IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION?	<u>NO</u>
BIDDER STATUS:	MINORITY OWNED: <input type="checkbox"/> WOMAN OWNED: <input type="checkbox"/> NEITHER: <input checked="" type="checkbox"/>

INVITATION TO BID NO. 697-14
BID FORM PAGE 4 OF 5

Metropolitan Washington Council of Governments (COG)
Rider Clause

**PERTAINING TO THE USE OF CONTRACT(S) BY MEMBERS OF THE METROPOLITAN
WASHINGTON COUNCIL OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE**

- A. If authorized by the bidder(s), resultant contract(s) will be extended to any or all of the listed members as designated by the bidder to purchase at contract prices in accordance with contract terms.
- B. Any member utilizing such contract(s) will place its own order(s) directly with the successful contractor. There shall be no obligation on the part of any participating member to utilize the contract(s).
- C. A negative reply will not adversely affect consideration of a bidder's bid/proposal.
- D. It is the awarded vendor's responsibility to notify the members shown below of the availability of the Contract(s).
- E. Each participating jurisdiction has the option of executing a separate contract with the awardee. Contracts entered into with a participating jurisdiction may contain general terms and conditions unique to that jurisdiction including, by way of illustration and not limitation, clauses covering minority participation, non-discrimination, indemnification, naming the jurisdiction as an additional insured under any required Comprehensive General Liability policies, and venue. If, when preparing such a contract, the general terms and conditions of a jurisdiction are unacceptable to the awardee, the awardee may withdraw its extension of the award to that jurisdiction.
- F. The issuing jurisdiction shall not be held liable for any costs or damages incurred by another jurisdiction as a result of any award extended to that jurisdiction by the awardee.

Continued on next page

INVITATION TO BID NO. 697-14
 BID FORM PAGE 5 OF 5

BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:

YES/NO	JURISDICTION		
<u>X</u>	Alexandria, Virginia	<u>X</u>	OmniRide
<u>X</u>	Alexandria Public Schools	<u>X</u>	Prince George's County, Maryland
<u>X</u>	Alexandria Sanitation Authority	<u>X</u>	Prince George's Public Schools
<u>X</u>	Arlington County, Virginia	<u>X</u>	Prince William County, Virginia
<u>X</u>	Arlington County Public Schools	<u>X</u>	Prince William County Public Schools
<u>X</u>	Bladensburg, Maryland	<u>X</u>	Prince William County Service Authority
<u>X</u>	Bowie, Maryland	<u>X</u>	Rockville, Maryland
<u>X</u>	Charles County Public Schools	<u>X</u>	Spotsylvania County Schools
<u>X</u>	College Park, Maryland	<u>X</u>	Stafford County, Virginia
<u>X</u>	Culpeper County, Virginia	<u>X</u>	Takoma Park, Maryland
<u>X</u>	District of Columbia	<u>X</u>	Upper Occoquan Sewage Authority
<u>X</u>	District of Columbia Courts	<u>X</u>	Vienna, Virginia
<u>X</u>	District of Columbia Public Schools	<u>X</u>	Virginia Railway Express
<u>X</u>	District of Columbia Water & Sewer Auth.	<u>X</u>	Washington Metropolitan Area Transit Authority
<u>X</u>	Fairfax, Virginia	<u>X</u>	Washington Suburban Sanitary Commission
<u>X</u>	Fairfax County, Virginia	<u>X</u>	Winchester, Virginia
<u>X</u>	Fairfax County Water Authority	<u>X</u>	Winchester Public Schools
<u>X</u>	Falls Church, Virginia		
<u>X</u>	Fauquier County Schools & Government, Virginia	<u>X</u>	ALL Commonwealth of VA Institutions of Higher Education
<u>X</u>	Frederick, Maryland	<u>X</u>	ALL Commonwealth of VA State Agencies
<u>X</u>	Frederick County, Maryland	<u>X</u>	ALL Commonwealth of VA Public Bodies
<u>X</u>	Gaithersburg, Maryland		
<u>X</u>	Greenbelt, Maryland		
<u>X</u>	Herndon, Virginia		
<u>X</u>	Leesburg, Virginia		
<u>X</u>	Loudoun County, Virginia		
<u>X</u>	Loudoun County Public Schools		
<u>X</u>	Loudoun County Sanitation Authority		
<u>X</u>	Manassas, Virginia		
<u>X</u>	City of Manassas Public Schools		
<u>X</u>	Manassas Park, Virginia		
<u>X</u>	Maryland-National Capital Park & Planning Comm.		
<u>X</u>	Metropolitan Washington Airports Authority		
<u>X</u>	Metropolitan Washington Council of Governments		
<u>X</u>	Montgomery College		
<u>X</u>	Montgomery County, Maryland		
<u>X</u>	Montgomery County Public Schools		

BIDDER'S LEGAL NAME:

Presidio Networked Solutions, Inc.

DATE OF BID: July 8, 2014