

**ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201**

**NOTICE OF AMENDMENT**

<b>TO:</b> Greeley and Hansen, LLC	ORIGINAL DATE ISSUED:	<u>March 19, 2019</u>
5301 Shawnee Road, Suite 400	CONTRACT NO:	<u>17-348-RFP-3</u>
Alexandria, VA 22312	CONTRACT TITLE:	<u>On-Call Engineering Services</u>

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**THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No.17-348-RFP-3 including any attachments or amendments thereto.

**EFFECTIVE DATE:** March 1, 2021

**EXPIRES:** February 28, 2022

**RENEWALS:** THIS IS THE THIRD (3) YEAR RENEWAL OF A POSSIBLE FIVE (5) YEAR CONTRACT.

**COMMODITY CODE(S):** 9184200, 9253600

**LIVING WAGE:** N

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

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**VENDOR CONTACT:** JOHN F. CASSIDY

**VENDOR TEL. NO.:**

**(800) 837-9779**

**EMAIL ADDRESS:** JROBAK@GREELEY-HANSEN.COM

**COUNTY CONTACT:** MARY STRAWN (DES)

**COUNTY TEL. NO.:**

**(703) 228-6829**

**COUNTY CONTACT EMAIL:** [MSTRAWN@ARLINGTONVA.US](mailto:MSTRAWN@ARLINGTONVA.US)

**ARLINGTON COUNTY, VIRGINIA**

**AGREEMENT NO. 17-348-RFP-3  
AMENDMENT NUMBER 3**

This Amendment Number 3 is made on the date of execution by the County and amends Agreement Number 17-348-RFP-3 dated March 19, 2019 (“Main Agreement”) between Greeley and Hansen LLC, 5301 Shawnee Road, Suite 400, Alexandria, VA 22312 (“Contractor”) and the County Board of Arlington County, Virginia (“County”).

The County and the Contractor agree to amend the main contract called for under the Main Agreement as follows:

1. Replace Exhibit B “Contractor Pricing” in its entirety with the attached Fee Schedule.
2. Pursuant to section VI, the County hereby renews the contract for the period of March 1, 2021 to February 28, 2022. This is the THIRD (3) of a possible FIVE (5) year contract.
3. Revise Exhibit A Scope of Services to revise the direct assignment limit to \$150,000.00 attached.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

GREELEY AND HANSEN LLC

SIGNATURE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

NAME: \_\_\_\_\_

NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

DATE: \_\_\_\_\_

## EXHIBIT A

### SCOPE OF SERVICES REVISION

This revises Item 5: Procedures for Task Order Project Assignments bullets a) and b) as follows:

- a) For task order Work assignments where the projected fee for all Work associated with that particular task will not exceed \$150,000, the County in its sole discretion may select the Contractor who is determined to be most qualified and best suited for this particular assignment.

If the Contractor's price proposal is unacceptable, the County will negotiate with the Contractor, and if no agreement is reached the County will request a price proposal from the next most-qualified Contractor. If the assignment is reasonably expected to evolve into a task order that, combined with the initial assignment, would exceed the \$150,000 threshold, the County will use the process specified under items b) or c) below (as applicable) to select the Contractor.

- b) For task order work assignments where the projected fee for all Work associated with that particular work is above \$150,000 but less than \$1,000,000, the County will solicit proposals from all Contractors selected as a result of this RFP. Upon selection by the County of the most-qualified Contractor, based on the County's pre-determined evaluation criteria, a fee proposal will be requested from that Contractor. If the price proposal is unacceptable, the County will negotiate with the Contractor, and if no agreement is reached, the County will request a price proposal from the next best qualified Contractor of those Contractors who submitted proposals. If the assignment is reasonably expected to evolve into a task order that, combined with the initial assignment, would exceed the \$1,000,000 threshold, the County will use the process specified under item c) below to select the Contractor.

**EXHIBIT B: FEE SCHEDULE**

1/29/2021

*2021 CPI-U Adjustment (November 2020): 1.2%*

**Table 1: Rate Schedule for Key Personnel**

<b>Proposed Role</b>	<b>Greeley and Hansen Labor Category</b>	<b>Fully-Burdened Rate</b>
Project Manager	Project Manager	\$248.00
Principal/ Technical Advisor	Principal	\$306.00
Task Manager/ Specification Writer	Staff Engineer IV	\$242.00
Task Manager	Staff Engineer IV	\$224.00
Task Manager	Staff Engineer IV	\$234.00
Task Manager	Staff Engineer III	\$187.00
Task Manager	Staff Engineer III	\$202.00
Technical Advisor	Principal	\$306.00
Technical Advisor	Process Engineer IV	\$304.00
Mechanical Engineer/ Plumbing Engineer/ Fire Protection Engineer	Principal Mechanical Engineer	\$306.00
Treatment Process Mechanical Engineer	Treatment Process Mech. Eng. II	\$168.00
WWT Operator/ Commissioning Tech.	Wastewater Treatment Operator	\$174.00
Electrical Engineer	Electrical Engineer III	\$169.00
I&C Engineer	I&C Engineer IV	\$240.00
Architect	Architect III	\$197.00
Civil Engineer	Staff Engineer III	\$205.00

Greeley and Hansen  
 Agreement No. 17-348, WPCB On-Call Engineering Services

**Table 2: Rate Schedule for Support Personnel**

Greeley and Hansen Labor Category	Range of Fully-Burdened Rates		
	Low	High	Average
Project Manager	\$242.00	\$253.00	\$247.00
Principal	\$306.00	\$306.00	\$306.00
Principal Mechanical Engineer	\$306.00	\$306.00	\$306.00
Mechanical Engineer II	\$156.00	\$177.00	\$166.00
Mechanical Engineer I	\$116.00	\$136.00	\$126.00
Treatment Process Mech. Eng. II	\$156.00	\$177.00	\$166.00
Treatment Process Mech. Eng. I	\$116.00	\$136.00	\$126.00
Wastewater Treatment Operator	\$172.00	\$192.00	\$182.00
Electrical Engineer IV	\$197.00	\$217.00	\$207.00
Electrical Engineer III	\$151.00	\$172.00	\$161.00
Electrical Engineer II	\$131.00	\$151.00	\$141.00
I&C Engineer IV	\$232.00	\$242.00	\$237.00
I&C Engineer III	\$182.00	\$222.00	\$202.00
I&C Engineer I	\$111.00	\$131.00	\$121.00
Civil Engineer III	\$187.00	\$207.00	\$197.00
Civil Engineer II	\$146.00	\$166.00	\$156.00
Civil Engineer I	\$91.00	\$111.00	\$101.00
Architect III	\$182.00	\$202.00	\$192.00
Architect I	\$86.00	\$126.00	\$106.00
Plumbing Engineer II	\$156.00	\$177.00	\$166.00
Plumbing Engineer I	\$116.00	\$136.00	\$126.00
Specification Writer III	\$187.00	\$207.00	\$197.00
Specification Writer II	\$146.00	\$166.00	\$156.00
Specification Writer I	\$91.00	\$111.00	\$101.00
Cost Estimator	\$166.00	\$177.00	\$172.00
CADD Operator	\$91.00	\$111.00	\$101.00
Commissioning Technician	\$172.00	\$192.00	\$182.00
Fire Protection Engineer II	\$156.00	\$177.00	\$166.00
Fire Protection Engineer I	\$116.00	\$136.00	\$126.00
Staff Engineer IV	\$222.00	\$242.00	\$232.00
Staff Engineer III	\$187.00	\$207.00	\$197.00
Staff Engineer II	\$146.00	\$166.00	\$156.00
Staff Engineer I	\$91.00	\$111.00	\$101.00
Senior Clerical Support	\$101.00	\$121.00	\$111.00
Clerical Support	\$75.00	\$96.00	\$86.00
Process Engineer IV	\$278.00	\$308.00	\$293.00
Process Engineer III	\$202.00	\$242.00	\$222.00
Process Engineer II	\$136.00	\$177.00	\$156.00
Process Engineer I	\$116.00	\$136.00	\$126.00
Field Technician IV	\$172.00	\$192.00	\$182.00
Field Technician III	\$151.00	\$161.00	\$156.00