

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

<b>TO:</b> GLOBAL KNOWLEDGE TRAINING LLC 671 NORTH GLEBE ROAD, 10 <sup>TH</sup> FLOOR ARLINGTON, VA 22203	<b>DATE ISSUED:</b> OCTOBER 10, 2020
	<b>CONTRACT NO:</b> 21-DTS-R-407a
	<b>CONTRACT TITLE:</b> TRAINING: IT SERVICE MANAGEMENT (ITSM)

**THIS IS A NOTICE OF RENEWAL OF A CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of **AGREEMENT No. 21-DTS-R-407a** including any attachments or amendments thereto.

**EFFECTIVE DATE:** NOVEMBER 1, 2022

**EXPIRES:** NOVEMBER 30, 2023

**RENEWALS:** THREE (3) ONE-YEAR RENEWALS REMAINING

**COMMODITY CODE(S):** 26019, 64022, 64122

**ATTACHMENTS:**

ATTACHMENT 1 - PRICING SCHEDULE

ATTACHMENT 2 – FAIRFAX COUNTY RIDER, AMENDMENT 1 TO CONTRACT NO. 440007986, DATED DECEMBER 1, 2022

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

**VENDOR CONTACT:** CONNER DAVIS **VENDOR TEL. NO.:** (703)-573-8074

**EMAIL ADDRESS:** [CONNER.DAVIS@SKILLSOFT.COM](mailto:CONNER.DAVIS@SKILLSOFT.COM)

**COUNTY CONTACT:** ISHAI TRANI, DTS-TECHNOLOGY SERVICES **COUNTY TEL. NO.:** (703) 228-3408

**COUNTY CONTACT EMAIL:** [ITRANI@ARLINGTONVA.US](mailto:ITRANI@ARLINGTONVA.US)

**CONTRACT AUTHORIZATION:**

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

AUTHORIZED

SIGNATURE: *RM Kirby*

NAME: REBECCA KIRBY

TITLE: PROCUREMENT OFFICER

DATE: 3/28/2023

GLOBAL KNOWLEDGE TRAINING LLC

AUTHORIZED SIGNATURE: *Chris Iraca*

NAME: Chris Iraca

TITLE: RVP Public Sector

DATE: 03/28/2023

**ATTACHMENT 1**

**PRICING SCHEDULE**

PRIMARY: GLOBAL KNOWLEDGE TRAINING, LLC  
CONTRACT: 4400007986

Item #	Item Description	Duration	UOM	Unit Price
<b>PRICE FOR 1-9 STUDENTS AND FOR 10+ STUDENTS*</b>				
<b>Category A: ITIL Certification Classes</b>				
1	Percentage Discount for ITIL v3 Certification Classes			45% GK Delivered Classes 10% Partners Delivered
2	ITIL v3 Foundation Certification Course	3 days	EA	\$1,372.25
3	ITIL v3 Intermediate Qualification: Service Transition Course	3 days	EA	\$1,482.25
4	ITIL v3 Intermediate Qualification: Service Design Course	3 days	EA	\$1,482.25
5	Retake Test Fee		EA	Free**
<b>Category B: Non-Certification Classes</b>				
6	Percentage Discount for Non- Certification Classes			45% GK Delivered Classes 10% Partners Delivered
7	Communication Skills Course	1 day	EA	\$327.25
8	Achieving Excellence in Customer Service Course	2 days	EA	\$767.25
9	Introduction to Knowledge Management Course	3 days	EA	\$1,525.50
10	Retake Test Fee		EA	\$225.00
<b>Category C: Help Desk Classes</b>				
11	Percentage Discount for Help Desk (HDI) Classes			45% GK Delivered Classes 10% Partners Delivered
12	HDI Support Center Desktop Support Technician Course	2 days	EA	\$1,345.50
13	HDI Support Center Analyst Course	2 days	EA	\$1,345.50
14	HDI Support Center Team Lead Course	2 days	EA	\$1,525.50
15	Retake Test Fee		EA	\$145.00
<b>Category D: Information Privacy and Security Classes</b>				
16	Percentage Discount for Information Privacy and Security Classes			45% GK Delivered Classes 10% Partners Delivered
17	Certified Information Privacy Technologist (CIPT) Certification Prep Course	2 days	EA	\$1,977.25
18	CISSP Certification Prep Course	5 days	EA	\$2,252.25
19	Fundamentals of Information Systems Security	5 days	EA	\$2,252.25
19	Fundamentals of Information Systems Security – ALTERNATE	5 days	EA	\$2,032.25
20	Retake Test Fee - CISSP		EA	\$599.00
20	Retake Test Fee - CIPT		EA	\$375.00

\* Same Price for 1-9 Students and 10+ Students

\*\* Up to two (2) free retakes



Office of Procurement Services  
8115 Gatehouse Road, Suite 4400  
Falls Church, VA 22042

DEC 01 2022

AMENDMENT NO. 1

CONTRACT TITLE: TRAINING: IT SERVICE MANAGEMENT (ITSM)

CONTRACTOR:  
GLOBAL KNOWLEDGE INC  
9000 REGENCY PKWY STE 500  
CARY, NC 27518-8520

SUPPLIER ID  
1000011429

CONTRACT NO.  
4400007986

By mutual agreement, Contract 4400007986 is renewed for one (1) year effective December 1, 2022 through November 30, 2023. This is the first of three (3) one-year renewal options.

Pricing and other modifications will be addressed in a subsequent amendment.

ACCEPTANCE:

DocuSigned by:  
*Mark Zavrel*  
5F9D792EE0CC42E...

Area Vice President - NA T&D Sales

BY:

Signature

Title

Mark Zavrel

11/30/2022

Printed Name

Date

*for* *Laila Sultan*  
Michelle R. Pratt  
Director

MRP/cmb

DISTRIBUTION: Contractor – Rhonda Perrin - rhonda.perrin@skillsoft.com,  
FCPS – Jean Welsh, John Belyea

FD  
12/02/22