



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

RENEWAL COVERAGE

TO: Eastern Salt Company, Inc.	DATE ISSUED:	October 20, 2021
134 Middle St. Ste 210	CONTRACT NO:	22-DES-ITB-563b (Ref: IFB #1134601)
Lowell, Massachusetts 01852	CONTRACT TITLE:	Cooperative Purchase of Road Deicing Salt

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 22-DES-ITB-563b including any attachments or amendments thereto.

EFFECTIVE DATE: January 1, 2023
EXPIRES: December 31, 2023
RENEWALS: Two (2) 1-year Renewals Remaining
COMMODITY CODE(S): 77545
LIVING WAGE: N

ATTACHMENTS:
Montgomery County, Maryland's Amendment No. 1, with CPI-U 5.5% increase. Pricing will be in accordance with the attached Contractor Pricing for Zone 2 beginning January 1, 2023.

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

<u>VENDOR CONTACT:</u> Jason Archambault	<u>VENDOR TEL. NO.:</u>	<u>(978) 251-8553</u>
<u>EMAIL ADDRESS:</u> jarchambault@easternsalt.com		
<u>COUNTY CONTACT:</u> Jeremy Hassan, DES - WSS	<u>COUNTY TEL. NO.:</u>	<u>(703) 228-3647</u>
<u>COUNTY CONTACT EMAIL:</u> jhassan@arlingtonva.us		

CONTRACT AUTHORIZATION

**THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA**

EASTERN SALT COMPANY, INC.

PRINT: Tomeka D. Price
SIGNATURE: Tomeka D. Price
TITLE: Procurement Officer
DATE: 12/8/2022

PRINT: Donna Capillo
SIGNATURE: Donna Capillo
TITLE: Assistant Corporate Secretary
DATE: 12/8/2022

THIS FORM HAS BEEN APPROVED AS TO FORM AND LEGALITY BY THE OFFICE OF THE COUNTY ATTORNEY. THIS FORM MAY NOT BE MODIFIED WITHOUT THE APPROVAL OF THE OFFICE OF THE COUNTY ATTORNEY.

PMMD-117

Eastern Salt Company, Inc.
134 Middle Street, Suite 210
Lowell, MA 01852

Contract No. 1137767
Amendment No. 1

This amendment is between Montgomery, County, Maryland (County) and Eastern Salt Company, Inc. (Contractor).

Background

1. The parties entered into Contract No. 1137767 on December 14, 2021.
2. The term of the present contract ends on December 13, 2022.
3. The purpose of the contract is to cooperative purchase of road deicing salt.
5. The contract authorizes an extension of the contract term and a price adjustment.
6. The purpose of this amendment is to extend the contract term and adjust prices as provided for under the contract.

Changes

1. The contract term is extended through December 13, 2023, as permitted by the contract.
2. A price adjustment, as expressly permitted under the terms of the contract, is allowed as follows: Effective December 14, 2022, all contract prices are increased by 5.5% in accordance with Prevision C.2 of this contract and the Consumer Price Index for the Washington, D.C. Metropolitan Area for the previous 12-month period. New Prices reflecting this adjustment are attached to this amendment as ATTACHMENT A.

Effect

1. Existing contract provisions remain in effect unless specifically changed by this amendment.
2. This amendment is entered into prior to the expiration of the contract term.
3. This amendment is entered into on the date of signature by the Director, Office of Procurement
4. No goods or services are to be provided pursuant to this amendment until it is signed by the Director, Office of Procurement.

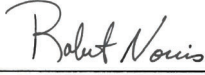
Contractor Amendment No. 1
Eastern Salt Company, Inc.
Contract No. 1137767

SIGNATURES

Eastern Salt Company, Inc.

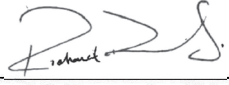
(Corporate Contractor's Signature)
Shelagh E. Mahoney, President
Title
September 30, 2022
Date

MONTGOMERY COUNTY, MARYLAND

By:  for
Avinash G. Shetty, Director
Office of Procurement

Date: Oct 3, 2022

RECOMMENDED:

By: 
Richard C. Dorsey Jr., Chief
Division of Highway Services
Department of Transportation

Date: 9/30/2022

THIS FORM HAS BEEN APPROVED AS TO FORM AND LEGALITY BY THE OFFICE OF THE COUNTY ATTORNEY.

Attachment A

Zone	Item	Description	Unit Price Per Ton	5.5% Increase	New Price
001	A	Rock Salt - 10 Ton Min. Pick Up by Ordering Department or Agency Pick Up Location: _____	\$98.00	5.39	\$103.39
001	B	Rock Salt - (FOB) Delivered to Location as Specified on Page(s) 14-17	\$78.00	4.29	\$82.29

Zone	Item	Description	Unit Price Per Ton	5.5% Increase	New Price
002	A	Rock Salt - 10 Ton Min. Pick Up by Ordering Department or Agency Pick Up Location: _____	\$119.00	6.55	\$125.55
002	B	Rock Salt - (FOB) Delivered to Location as Specified on Page(s) 18-19	\$89.00	4.9	\$93.90

Zone	Item	Description	Unit Price Per Ton	5.5% Increase	New Price
003	A	Rock Salt - 10 Ton Min. Pick Up by Ordering Department or Agency Pick Up Location: _____	\$67.50	3.71	\$71.21
003	B	Rock Salt - (FOB) Delivered to Location as Specified on Page(s) 20	N/A	N/A	N/A

Zone	Item	Description	Unit Price Per Ton	5.5% Increase	New Price
004	A	Rock Salt - 10 Ton Min. Pick Up by Ordering Department or Agency Pick Up Location: _____	\$113.00	6.22	\$119.22
004	B	Rock Salt - (FOB) Delivered to Location as Specified on Page(s) 21	\$83.00	4.57	\$87.57