ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

CONTRACT RENEWAL

TO:	PRESDIO NETWORKED SOLUTIONS, INC.	ORIGINIAL DATE ISSUED:	JULY 16, 2014
	7601 ORA GLEN DRIVE	CONTRACT NO:	697-14
	GREENBELT, MD 2770	CONTRACT TITLE:	CISCO NETWORK PRODUCTS AND SERVICES

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 697-14 including any attachments or amendments thereto.

EFFECTIVE DATE: JANUARY 1, 2021
EXPIRES: DECEMBER 31, 2021
RENEWALS: THIS IS THE SECOND YEAR RENEWAL OF A POSSIBLE FIVE-YEAR CONTRACT.
COMMODITY CODE(S): 20464, 20687, 20827, 92037, 91828

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: PATRICK MCMANAMAN   VENDOR TEL. NO.:   (202) 320-5538

EMAIL ADDRESS: PMCMANAMAN@PRESIDIO.COM

COUNTY CONTACT: ISHAI TRANI, DTS   COUNTY TEL. NO.:   (703) 228-3408

COUNTY CONTACT EMAIL: ITRANI@ARLINGTONVA.US

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA	PRESDIO NETWORKED SOLUTIONS, INC.
PRINT: SY GEZAHEGN	PRINT: Jackie Arnett
SIGNATURE: Sy Gezachew	SIGNATURE: Jackie Arnett
TITLE: PROCUREMENT OFFICER	TITLE: Executive Director Contracts
DATE: 1/11/2021	DATE: 1/11/2021

PRICING SHEET:

Categories of Discount	Estimated Expenditure
Application Networking Services	$5,000.00
Blade Switches	$0.00
Cloud and Systems Management	$5,000.00
Collaboration Endpoints	$0.00
Conferencing	$0.00
Customer Collaboration	$0.00
Data Center Automation	$0.00
Data Center Switches	$0.00
Cisco Interfaces and Modules	$5,000.00
Networking Software	$50,000.00
Optical Networking	$5,000.00
Physical Security	$5,000.00
Routers	$300,000.00
Security	$150,000.00
Servers – Unified Computing	$100,000.00
Service Exchange	$0.00
Storage Networking	$50,000.00
Switches	$300,000.00
Unified Communications	$100,000.00
Video	$50,000.00
Wireless	$300,000.00
SmartNet Services	$75,000.00

Categories of Discount	Estimated Expenditure	PRESIDIO % of Discount	Estimated Expenditure with Discount
Application Networking Services	$5,000.00	51.4	$2,430.00
Blade Switches	$0.00	51.4	$0.00
Cloud and Systems Management	$5,000.00	51.4	$2,430.00
Collaboration Endpoints	$0.00	51.4	$0.00
Conferencing	$0.00	51.4	$0.00
Customer Collaboration	$0.00	51.4	$0.00
Data Center Automation	$0.00	51.4	$0.00
Data Center Switches	$0.00	51.4	$0.00
Cisco Interfaces and Modules	$5,000.00	51.4	$2,430.00
Networking Software	$50,000.00	51.4	$24,300.00
Optical Networking	$5,000.00	51.4	$2,430.00
Physical Security	$5,000.00	51.4	$2,430.00
Routers	$300,000.00	51.4	$145,800.00
Security	$150,000.00	51.4	$72,900.00
Servers – Unified Computing	$100,000.00	62.4	$37,600.00
Service Exchange	$0.00	51.4	$0.00
Storage Networking	$50,000.00	51.4	$24,300.00
Switches	$300,000.00	51.4	$145,800.00
Unified Communications	$100,000.00	51.4	$48,600.00
Video	$50,000.00	58.4	$20,800.00
Wireless	$300,000.00	51.4	$145,800.00
SmartNet Services	$75,000.00	24.5	$56,625.00

Categories of Discount	Estimated Expenditure	DISYS % of Discount	Estimated Expenditure with Discount
Application Networking Services	$5,000.00	40.5	$2,975.00
Blade Switches	$0.00	40.5	$0.00
Cloud and Systems Management	$5,000.00	40.5	$2,975.00
Collaboration Endpoints	$0.00	40.5	$0.00
Conferencing	$0.00	40.5	$0.00
Customer Collaboration	$0.00	40.5	$0.00
Data Center Automation	$0.00	40.5	$0.00
Data Center Switches	$0.00	40.5	$0.00
Cisco Interfaces and Modules	$5,000.00	40.5	$2,975.00
Networking Software	$50,000.00	40.5	$29,750.00
Optical Networking	$5,000.00	40.5	$2,975.00
Physical Security	$5,000.00	40.5	$2,975.00
Routers	$300,000.00	41.5	$175,500.00
Security	$150,000.00	43	$85,500.00
Servers – Unified Computing	$100,000.00	43	$57,000.00
Service Exchange	$0.00	40.5	$0.00
Storage Networking	$50,000.00	41	$29,500.00
Switches	$300,000.00	41.5	$175,500.00
Unified Communications	$100,000.00	42.5	$57,500.00
Video	$50,000.00	40.5	$29,750.00
Wireless	$300,000.00	42	$174,000.00
SmartNet Services	$75,000.00	20	$60,000.00
		TOTAL	$888,875.00