

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

NOTICE OF AWARD OF CONTRACT

TO: Aerial Machine and Tool dba Capewell Aerial Systems 4298 JEB Stuart Highway Meadows of Dan, Virginia 24120	DATE ISSUED: _____ CURRENT CONTRACT NO: _____ CONTRACT TITLE: _____	March 13, 2017 17-191-ITB-2 Ballistic Armor Rifle Plates
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THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Your firm is awarded the above referenced contract in accordance with the response submitted by you on February 22, 2017. The contract term covered by this Notice of Award is effective immediately and expires on March 31, 2018.

The following category is awarded to your firm:  
Category 2: Level III Rifle Plates

This is the FIRST year award notice of a possible FIVE year contract.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 17-191-ITB and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING:

- 1) REFER TO CONTRACTOR'S BID FORM (ATTACHED)
- 2) PRICE ADJUSTMENTS FOR EXTENSION OPTIONS BASED ON CPI-U

ATTACHMENTS:

- 1) ARLINGTON COUNTY INVITATION TO BID 17-191-ITB
- 2) CONTRACTOR'S BID RESPONSE TO ITB 17-191-ITB

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: <u>Joshua J Hall</u>	TELEPHONE NO.: <u>276-952-3112</u>
	EMAIL ADDRESS: <u>josh.hall@capewell.com</u>
COUNTY CONTACT: <u>Guinevere Bruner</u>	TELEPHONE NO.: <u>703-228-4349</u>
	EMAIL ADDRESS: <u>gbruner@arlingtonva.us</u>

CONTRACT AUTHORIZATION

DISTRIBUTION

Igor Scherbakov  
Igor Scherbakov  
Procurement Officer

3/13/17  
Date

VENDOR: 1  
BID FOLDER: 1

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
INVITATION TO BID NO. 17-191-ITB

BID FORM

SUBMIT TWO (2) FULLY-COMPLETED AND SIGNED BID FORMS TO THE OFFICE OF THE BID CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA, 22201 (ONE FORM SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 2:00 P.M., ON FEBRUARY 22ND, 2017

FOR PROVIDING RIFLE PLATES PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS SOLICITATION:

**CATEGORY 1 – LEVEL III (ICW) RIFLE PLATES**

6 x 8 Level III Rifle Plate: \$ \_\_\_\_\_ Model #: \_\_\_\_\_  
8 x 10 Level III Rifle Plate: \$ \_\_\_\_\_ Model #: \_\_\_\_\_  
10 x 12 Level III Rifle Plate: \$ \_\_\_\_\_ Model #: \_\_\_\_\_  
Category 1 Total: \$ \_\_\_\_\_  
Warranty Period for Level III (ICW) Rifle Plates: \_\_\_\_\_ years

**CATEGORY 2 – LEVEL III RIFLE PLATES**

6 x 8 Level III Rifle Plate: \$ 228.55 Model #: FS3+6X8SC  
8 x 10 Level III Rifle Plate: \$ 353.97 Model #: SH3+8x10MC  
10 x 12 Level III Rifle Plate: \$ 509.71 Model #: SH3+10x12MC  
Category 2 Total: \$ 1,092.23  
Warranty Period for Level III Rifle Plates: 25 years

**CATEGORY 3 – LEVEL IV PLATES**

Level IV Plate: \$ \_\_\_\_\_ Model #: \_\_\_\_\_  
Category 3 Total: \$ \_\_\_\_\_

Weight for Level IV Plate: \_\_\_\_\_ Thickness for Level IV Plate: \_\_\_\_\_  
Warranty Period for Level IV Plates: \_\_\_\_\_ years

**CATEGORY 4 – LEVEL IV SIDE PANEL PLATES**

Level IV Side-Panel Plate: \$ \_\_\_\_\_ Model #: \_\_\_\_\_  
Category 4 Total: \$ \_\_\_\_\_

Weight for Level IV Side-Panel Plate: \_\_\_\_\_  
Thickness for Level IV Side-Panel Plate: \_\_\_\_\_  
Warranty Period for Level IV Side-Panel Plates: \_\_\_\_\_ years

BIDDER NAME (PRINTED): Joshua J. Hall (Aerial Machine and Tool dba Capewell Aerial Systems)

The undersigned understands and acknowledges the following:  
The official, true, and complete copy of the solicitation documents, WHICH SHALL INCLUDE ALL ADDENDUMS THERETO, is the electronic copy of the solicitation documents provided at the County Purchasing Agent's website (<http://www.arlingtonva.us/purchasing>).

Each bidder is responsible for determining the accuracy and completeness of ALL solicitation documents they receive, including documents obtained from the County, and documents obtained from all other sources.

Bidder has included copy of their NIJ Standard Certification

:

yes  no

Bidder has included copy of Ballistic Lab Testing Results that were submitted to NIJ for certification:

yes  no

BIDDER NAME (PRINTED): Joshua J Hall (Aerial Machine and Tool dba Capewell Aerial Systems)

TRADE SECRETS OR PROPRIETARY INFORMATION:

Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, Section 4-111 of the Arlington County Purchasing Resolution states that the bidder must invoke the protection of this section prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary.

Please mark one:

- (  ) No, the bid I have submitted does not contain any trade secrets and/or proprietary information.
- ( ) Yes, the bid I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or other materials to be protected and list all applicable page numbers of the bid containing such data or materials:

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State the specific reason(s) why protection is necessary:

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If you fail to identify the data or other materials to be protected and state the reasons why protection is necessary in the space provided above, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, effective upon the award of contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of, or affected by, any act of collusion with another person (as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

BIDDER NAME: Joshua J. Hall (Aerial Machine and Tool dba Capewell Aerial Systems)

BID FORM, PAGE 4 OF 7

**CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES**

Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

Joshua J. Hall

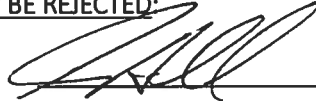
Aerial Machine and Tool dba Capewell Aerial Systems

4298 JEB Stuart Highway, Meadows of Dan, VA 24120

Phone: 276-952-3112

THE PROPER LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED ADDENDUMS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED:

AUTHORIZED SIGNATURE:



Aerial Machine and Tool dba Capewell Aerial Systems

PRINT NAME AND TITLE:

Joshua J. Hall Sales Manager

INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID AND THE CONTRACT, IF AWARDED (I.E. PROJECT MANAGER):

NAME (PRINTED): Joshua J. Hall

TITLE: Sales Manager

E-MAIL ADDRESS: josh.hall@capewell.com

TEL. NO.: 276-952-3112

SUBMITTED BY: (LEGAL NAME OF ENTITY) Aerial Machine and Tool dba Capewell Aerial Systems					
ADDRESS: 4298 JEB Stuart Highway					
CITY/STATE/ZIP: Meadows of Dan, VA 24120					
TELEPHONE NO.: 276-952-3112			FACSIMILE NO.: 276-952-2231		
THIS FIRM IS A: • INSERT NAME OF STATE <u>Virginia</u> <input checked="" type="checkbox"/> CORPORATION, ___ GENERAL PARTNERSHIP, ___ LIMITED PARTNERSHIP, ___ UNINCORPORATED ASSOCIATION, ___ LIMITED LIABILITY COMPANY, ___ SOLE PROPRIETORSHIP					
IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA?					Yes
IDENTIFICATION NO. ISSUED TO THE FIRM BY THE SCC: DUNS Number: 001315126			Federal Tax ID Number: 11-2576278		
ANY BIDDER EXEMPT FROM SCC AUTHORIZATION REQUIREMENT SHALL INCLUDE A STATEMENT WITH ITS BID WHY THEY ARE NOT REQUIRED TO BE SO AUTHORIZED					
IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION?					NO
BIDDER STATUS:	MINORITY OWNED:		WOMAN OWNED:	NEITHER:	X

METROPOLITAN WASHINGTON COUNCIL OF GOVERNMENTS (COG)  
RIDER CLAUSE

PERTAINING TO THE USE OF CONTRACT(S) BY MEMBERS OF THE METROPOLITAN WASHINGTON COUNCIL  
OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE

- A. If authorized by the bidder(s), resultant contract(s) will be extended to any or all of the listed members as designated by the bidder to purchase at contract prices in accordance with contract terms.
- B. Any member utilizing such contract(s) will place its own order(s) directly with the successful contractor. There shall be no obligation on the part of any participating member to utilize the contract(s).
- C. A negative reply will not adversely affect consideration of a bidder's bid/proposal.
- D. It is the awarded vendor's responsibility to notify the members shown below of the availability of the Contract(s).
- E. Each participating jurisdiction has the option of executing a separate contract with the awardee. Contracts entered into with a participating jurisdiction may contain general terms and conditions unique to that jurisdiction including, by way of illustration and not limitation, clauses covering minority participation, non-discrimination, indemnification, naming the jurisdiction as an additional insured under any required Comprehensive General Liability policies, and venue. If, when preparing such a contract, the general terms and conditions of a jurisdiction are unacceptable to the awardee, the awardee may withdraw its extension of the award to that jurisdiction.
- F. The issuing jurisdiction shall not be held liable for any costs or damages incurred by another jurisdiction as a result of any award extended to that jurisdiction by the awardee.

*Continued on next page*

BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:

YES/NO JURISDICTION

- \_\_\_ Alexandria, Virginia
- \_\_\_ Alexandria Public Schools
- \_\_\_ Alexandria Sanitation Authority
- \_\_\_ Arlington County, Virginia
- \_\_\_ Arlington County Public Schools
- \_\_\_ Bladensburg, Maryland
- \_\_\_ Bowie, Maryland
- \_\_\_ Charles County Public Schools
- \_\_\_ College Park, Maryland
- \_\_\_ Culpeper County, Virginia
- \_\_\_ District of Columbia
- \_\_\_ District of Columbia Courts
- \_\_\_ District of Columbia Public Schools
- \_\_\_ District of Columbia Water and Sewer Authority
- \_\_\_ Fairfax, Virginia
- \_\_\_ Fairfax County, Virginia
- \_\_\_ Fairfax County Water Authority
- \_\_\_ Falls Church, Virginia
- \_\_\_ Fauquier County Schools and Government, Virginia
- \_\_\_ Frederick, Maryland
- \_\_\_ Frederick County, Maryland
- \_\_\_ Gaithersburg, Maryland
- \_\_\_ Greenbelt, Maryland
- \_\_\_ Herndon, Virginia
- \_\_\_ Leesburg, Virginia
- \_\_\_ Loudoun County, Virginia
- \_\_\_ Loudoun County Public Schools
- \_\_\_ Loudoun County Sanitation Authority
- \_\_\_ Manassas, Virginia
- \_\_\_ City of Manassas Public Schools
- \_\_\_ Manassas Park, Virginia
- \_\_\_ Maryland-National Capital Park and Planning Commission

YES/NO JURISDICTION

- \_\_\_ Metropolitan Washington Airports Authority
- \_\_\_ Metropolitan Washington Council of Governments
- \_\_\_ Montgomery College
- \_\_\_ Montgomery County, Maryland
- \_\_\_ Montgomery County Public Schools
- \_\_\_ OmniRide
- \_\_\_ Prince George's County, Maryland
- \_\_\_ Prince George's Public Schools
- \_\_\_ Prince William County, Virginia
- \_\_\_ Prince William County Public Schools
- \_\_\_ Prince William County Service Authority
- \_\_\_ Rockville, Maryland
- \_\_\_ Spotsylvania County Schools
- \_\_\_ Stafford County, Virginia
- \_\_\_ Takoma Park, Maryland
- \_\_\_ Upper Occoquan Sewage Authority
- \_\_\_ Vienna, Virginia
- \_\_\_ Virginia Railway Express
- \_\_\_ Washington Metropolitan Area Transit Authority
- \_\_\_ Washington Suburban Sanitary Commission
- \_\_\_ Winchester, Virginia
- \_\_\_ Winchester Public Schools

**BIDDER'S LEGAL NAME:**

Joshua J. Hall (Aerial Machine and Tool dba Capewell Aerial Systems)

**DATE OF BID:** 2-20-17