

**Arlington County,  
Virginia  
Office of the Purchasing Agent**

Information Technology Staff Augmentation Services  
Request for Proposals No.: 16-311-RFPLW  
**Price Proposal**

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**ORIGINAL COPY**

July 10, 2018



**Contact:**  
Stephan Papadopoulos  
Managing Director

700 12th Street, NW  
Suite 700  
Washington, DC 20005

Tel: 202-904-2344  
Cell: 240-355-5009  
Email: [StephanP@TriageGroup.com](mailto:StephanP@TriageGroup.com)

### Pricing Proposal

The Triage Group, LLC is pleased to present our maximum hourly staff augmentation pricing to Arlington County, Virginia for its Information Technology Staff Augmentation Services program.

#### 16-311-RFPLW Attachment C Cost Proposal

Offeror Name: The Triage Group, LLC

Offerors must submit maximum hourly rates to become pre-qualified for a position within a Labor Category. Rates submitted during Pre-Qualification are the maximum rate that may be charged during the length of the contract.

Labor Rates must include all expenses (travel, overhead, parking, etc.).

SDW Section	Labor Category	Level 1 Maximum Hourly Rate (Junior)	Level 2 Maximum Hourly Rate (Mid-Level)	Level 3 Maximum Hourly Rate (Senior Level)
<b>4.1</b>	<b>Network and Telecommunications Systems and Infrastructure</b>			
A.	Network Engineer	\$ 48.77	\$ 67.75	\$ 90.67
B.	Network Administrator	\$ 48.77	\$ 67.75	\$ 90.67
C.	Network/Telecommunications Analyst	\$ 64.56	\$ 76.62	\$ 137.59
D.	Telecommunications Engineer	\$ 48.77	\$ 67.75	\$ 90.67
E.	Telecommunications Technician	\$ 43.89	\$ 60.98	\$ 81.60
F.	Controls Specialist	\$ 39.50	\$ 54.88	\$ 73.44
G.	Field Engineer	\$ 48.77	\$ 67.75	\$ 90.67
H.	Field Operations Technician	\$ 43.89	\$ 60.98	\$ 81.60
I.	Engineering Aide	\$ 39.50	\$ 54.88	\$ 73.44
J.	Inspector	\$ 35.55	\$ 49.39	\$ 66.10
K.	Computer Aided Design (CAD) Operator	\$ 32.00	\$ 44.45	\$ 59.49
L.	Field Representative	\$ 38.40	\$ 53.34	\$ 71.39
M.	Infrastructure Business Analyst	\$ 140.40	\$ 151.20	\$ 171.20
N.	Cable TV Analyst	\$ 102.90	\$ 120.75	\$ 135.45
O.	Radio Operations Manager	\$ 117.60	\$ 131.25	\$ 162.75
P.	Radio Technical Lead	\$ 105.00	\$ 120.75	\$ 141.75
Q.	Radio Operations Administrator	\$ 105.00	\$ 129.15	\$ 151.20
R.	Intelligent Transportation Systems Engineer	\$ 102.90	\$ 120.75	\$ 135.45

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SOW Section	Labor Category	Level 1 Maximum Hourly Rate (Junior)	Level 2 Maximum Hourly Rate (Mid-Level)	Level 3 Maximum Hourly Rate (Senior Level)
S.	Senior Intelligent Transportation Systems Engineer	\$ 105.00	\$ 120.75	\$ 141.75
T.	Traffic Engineer	\$ 72.03	\$ 84.53	\$ 135.45
U.	Signal Design Engineer	\$ 73.50	\$ 84.53	\$ 141.75
V.	Streetlight Engineer	\$ 57.62	\$ 67.62	\$ 125.10
W.	Traffic Signal Specialist	\$ 57.62	\$ 67.62	\$ 125.10
4.2	Security			
A.	Security/Systems Architect	\$ 125.63	\$ 157.42	\$ 182.98
B.	Security Analyst	\$ 99.45	\$ 124.62	\$ 144.86
C.	Security Specialist	\$ 104.69	\$ 131.18	\$ 152.48
4.3	Hosting and Server Administration			
A.	Server Administrator	\$ 58.51	\$ 77.64	\$ 84.44
B.	Virtual Machine Administrator	\$ 64.36	\$ 85.40	\$ 92.89
C.	O365 Engineer	\$ 76.07	\$ 100.93	\$ 109.78
D.	O365 Administrator	\$ 64.36	\$ 85.40	\$ 92.89
E.	Active Directory Administrator	\$ 76.07	\$ 100.93	\$ 109.78
F.	Active Directory Engineer	\$ 76.07	\$ 111.03	\$ 120.75
G.	Cloud Engineer	\$ 104.50	\$ 125.28	\$ 145.80
H.	Storage Engineer	\$ 104.50	\$ 125.28	\$ 145.80
I.	Storage Architect	\$ 104.50	\$ 125.28	\$ 145.80
J.	Backup Engineer			
K.	Data Center Manager	\$ 121.00	\$ 135.00	\$ 155.15
L.	Microsoft System Center Administrator	\$ 76.07	\$ 100.93	\$ 109.78
4.4	Application Development			
A.	Application Developer/Software Engineer	\$ 57.54	\$ 84.06	\$ 101.03
B.	Mobile Application Developer	\$ 86.31	\$ 126.09	\$ 151.54
C.	Software Tester	\$ 47.21	\$ 61.52	\$ 85.33
D.	GIS Programmer	\$ 40.10	\$ 70.01	\$ 104.69
E.	User Experience (UX) Developer	\$ 99.00	\$ 118.80	\$ 132.00
F.	Web Graphic Designer	\$ 99.00	\$ 118.80	\$ 132.00
G.	IoT Developer	\$ 115.50	\$ 129.80	\$ 151.80



SOW Section	Labor Category	Level 1 Maximum Hourly Rate (Junior)	Level 2 Maximum Hourly Rate (Mid-Level)	Level 3 Maximum Hourly Rate (Senior Level)
<b>4.5</b>	<b>Data Analytics and Decision Support</b>			
A.	Data Scientist	\$ 110.00	\$ 138.24	\$ 160.50
B.	Business Intelligence (BI) Analyst	\$ 110.00	\$ 135.00	\$ 149.80
C.	Big Data Analyst	\$ 115.50	\$ 144.72	\$ 160.50
D.	Big Data Solutions Architect	\$ 115.50	\$ 144.72	\$ 160.50
E.	SQL Developer	\$ 115.50	\$ 144.72	\$ 160.50
F.	Report Developer	\$ 104.50	\$ 113.40	\$ 136.96
<b>4.6</b>	<b>Electronic Records Management</b>			
A.	OnBase System Administrator/Advanced System Administrator	\$ 91.00	\$ 118.29	\$ 153.78
B.	OnBase Support Engineer	\$ 81.90	\$ 106.47	\$ 138.40
C.	OnBase Solution Developer	\$ 104.65	\$ 136.04	\$ 176.85
D.	OnBase Business Analyst	\$ 81.90	\$ 106.47	\$ 138.40
<b>4.7</b>	<b>ERP HR and Financial Support</b>			
A.	Functional Analyst	\$ 110.00	\$ 118.80	\$ 133.75
B.	Technical Developer	\$ 110.00	\$ 127.44	\$ 139.10
C.	Database Administrator	\$ 110.00	\$ 129.60	\$ 144.45
<b>4.8</b>	<b>Project/Program Management Support</b>			
A.	Program Manager	\$ 120.75	\$ 143.85	\$ 176.40
B.	Project Manager	\$ 110.25	\$ 134.40	\$ 162.75
C.	Business Analyst	\$ 104.50	\$ 113.40	\$ 133.75
D.	Procurement Analyst	\$ 104.50	\$ 113.40	\$ 133.75
E.	Project Lead	\$ 110.00	\$ 129.60	\$ 144.45
F.	Communications Specialist	\$ 107.80	\$ 115.56	\$ 126.26
G.	Documentation and Training Specialist	\$ 104.50	\$ 113.40	\$ 123.05
H.	Records Conversion Specialist	\$ 104.50	\$ 113.40	\$ 123.05

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# Pricing

SOW Section	Labor Category	Level 1 Maximum Hourly Rate (Junior)	Level 2 Maximum Hourly Rate (Mid-Level)	Level 3 Maximum Hourly Rate (Senior Level)
I.	Records Management Analyst	\$ 99.00	\$ 108.00	\$ 117.70
J.	Accounts Payable Specialist	\$ 79.20	\$ 86.40	\$ 94.16
4.9	Technical Support Services			
A.	Technical Support Specialist	\$ 110.00	\$ 129.60	\$ 149.80
B.	Order and Provisioning Specialist	\$ 107.80	\$ 113.40	\$ 133.75
C.	Asset Manager	\$ 110.00	\$ 129.60	\$ 149.80
D.	Application Support Specialist	\$ 68.53	\$ 88.81	\$ 126.83
E.	End-User Device Deployment	\$ 68.53	\$ 88.81	\$ 126.83
F.	Image Management Technician			
G.	Customer Service Coordinator	\$ 31.66	\$ 35.17	\$ 54.59
H.	Desktop Virtualization Engineer	\$ 68.53	\$ 88.81	\$ 126.83
L.	Microsoft SCCM Administrator	\$ 110.00	\$ 129.60	\$ 149.80
J.	Audio Video (A/V) Technician	\$ 31.66	\$ 35.17	\$ 54.59
K.	Audio Video (A/V) Control Systems Programmer	\$ 37.99	\$ 42.21	\$ 65.51

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