



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

TO: AMERINATIONAL COMMUNITY SERVICES LLC DBA AMERINAT 217 SOUTH NEWTON AVE ALBERT LEA, MN 56007	ORIGINAL DATE ISSUED: DECEMBER 20, 2018
	CONTRACT NO: 18-137-RFP
	CONTRACT TITLE: LOAN SERVICING SERVICES

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 18-137-RFP including any attachments or amendments thereto.

EFFECTIVE DATE: DECEMBER 1, 2022

EXPIRES: NOVEMBER 30, 2023

RENEWALS: NO RENEWALS REMAINING

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

<u>VENDOR CONTACT:</u> AMBER LOVERINK	<u>VENDOR TEL. NO.:</u> (866) 779-5546
<u>EMAIL ADDRESS:</u> ALOVERINK@AMERINATLS.COM	
<u>COUNTY CONTACT:</u> ANDREW HARTSIG, CPHD	<u>COUNTY TEL. NO.:</u> (703) 228-3787
<u>COUNTY CONTACT EMAIL:</u> AHARTSIG@ARLINGTONVA.US	

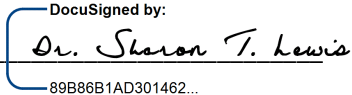
CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

AMERINATIONAL COMMUNITY
SERVICES LLC DBA AMERINAT

PRINT: DR. SHARON T. LEWIS

PRINT: Amber Loverink

SIGNATURE: 
DocuSigned by:
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SIGNATURE: 
DocuSigned by:
84D1A056DB08448...

TITLE: PURCHASING AGENT

TITLE: Marketing and Contracts Manager

DATE: 8/25/2022

DATE: 8/25/2022

EXHIBIT B - CONTRACT PRICING
ARLINGTON COUNTY, VIRGINIA
AmeriNat – Single Family Program
Loan Servicing Agreement

Contract Term: December 1, 2018 – November 30, 2023

Costs cited below shall be in effect, without escalation, for the entire Contract Term (Fixed Pricing). Note that “Total estimated annual cost” for each item may vary based on total loans serviced.

Item	Unit cost	Total estimated loans	Total estimated annual cost
Service amortized loans (monthly fee)	\$16.00	130 (monthly)	\$24,960.00
Service deferred loans (monthly fee)	\$3.00	100 (monthly)	\$3,600.00
Set up- existing loans (one-time fee per loan)	N/A	N/A	N/A
Set up - new loans (one-time fee per loan)	\$45.00	10 (annual)	\$450.00
¹ Process Subordination Agreements (per occurrence)	\$380.00	5 (annual)	\$1,900.00
Tickler notifications (as needed)	\$12.50	40 (annual)	\$500.00
² Tax and Insurance Monitoring (one-time fee per loan)	\$69.00	10 (annual)	\$690.00
Borrower Affidavits (As requested – entire portfolio done at once)	\$13.00	230 (annual)	\$2,990.00
Total estimated annual costs			\$35,090.00
Loan Transfer Fee (if portfolio is transferred from AmeriNat to another vendor)	\$50.00	230 (one-time, if applicable)	\$11,500.00
Total estimated annual costs with loan transfer fee			\$46,590.00

¹ Process Subordination Agreements - This fee is for Subordination Processing only. AmeriNat charges a separate fee for Loan Modification analysis, which is shown on the following page.

² Tax and Insurance Monitoring Service Fee: A onetime charge of \$69.00 per loan upfront at time of servicing commencement will be charged (may be assessable to borrower) for all loan amounts up to \$500,000. For loan amounts over \$500,000 there is an additional charge of \$10 per \$100,000. *Once this service is purchased for a loan, Monthly Loan Servicing costs for amortized and deferred loans include ongoing tax and insurance monitoring.* Future charges may vary based on outside vendor pricing. Please note: Any additional or supplemental charges

that may be imposed by the respective taxing authority for procurement of duplicate tax bills will be directly passed through to the County.

Note that additional services requested of AmeriNat and agreed to in writing that are not specifically set forth in the Scope of Work (Exhibit A) or this Exhibit B shall be performed and compensated at the hourly rate of \$150/hour.

Loan Modification Analysis:

If requested by the County, AmeriNat will charge the following fees for a Loan Modification Analysis:

1. Preliminary screening and initial analysis to the County. Due within 30 days of analysis to the County	\$165.00
2. Final analysis and recommendation, plus outside costs*. Due within 30 days of completion of final recommendation.	\$160.00
3. Loan document preparation, plus outside costs*.	varies

*Outside costs include, but are not limited to, title, credit, and appraisal/valuation. These costs are passed through from outside vendors and are subject to marketplace increases.

Cancellation fee – the fee due will be the sum of all fees for tasks 1-3 above completed, plus one-half of the fee for the task in process at the time of cancellation.