

EXHIBIT B



AXON

**Arlington County (VA) Commonwealth's
Attorney**

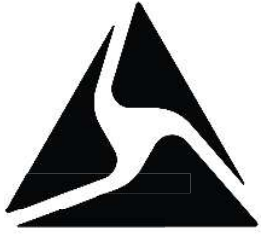
AXON SALES REPRESENTATIVE

Nathan Coady

ncoady@axon.com

ISSUED

6/30/2021



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-288012-44377.639NC

Issued: 06/30/2021

Quote Expiration: 06/30/2021

Account Number: 485491

Payment Terms: Net 30
Delivery Method: Fedex - Ground

SALES REPRESENTATIVE

Nathan Coady

Phone:

Email: ncoady@axon.com

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PRIMARY CONTACT

Laura Saul Edwards

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Email: lsauledwards@arlingtonva.us

SHIP TO

Laura Saul Edwards
Arlington County (VA) Commonwealth's
Attorney
Courthouse, Suite 5200
1425 N. Courthouse Road
Arlington, VA 22201
US

BILL TO

Arlington County (VA) Commonwealth's
Attorney
Courthouse, Suite 5200
1425 N. Courthouse Road
Arlington, VA 22201
US

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85762	AUTO-TRANSCRIBE JUSTICE ACCESS SERVICE	59	37	0.00	0.00	0.00
85763	AUTO-TRANSCRIBE JUSTICE PAYMENT	12	37	840.00	221.40	8,191.80
73478	REDACTION ASSISTANT USER ACCESS LICENSE	59	37	0.00	0.00	0.00
11642	THIRD-PARTY VIDEO SUPPORT LICENSE	59	37	0.00	0.00	0.00
11643	THIRD-PARTY VIDEO SUPPORT LICENSE PAYMENT	12	37	108.00	108.00	3,996.00
Other						
73838	PROSECUTOR PROFESSIONAL ACCESS LICENSE	59	1	0.00	0.00	0.00
73839	PROSECUTOR PROFESSIONAL LICENSE PAYMENT	12	37	468.00	468.00	17,316.00
73479	REDACTION ASSISTANT USER ACCESS PAYMENT	12	37	108.00	108.00	3,996.00
Subtotal						33,499.80
Estimated Shipping						0.00
Estimated Tax						0.00
Total						33,499.80

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
11643	THIRD-PARTY VIDEO SUPPORT LICENSE PAYMENT	12	39	108.00	108.00	4,212.00
85763	AUTO-TRANSCRIBE JUSTICE PAYMENT	12	39	840.00	174.97	6,823.83
Other						
73839	PROSECUTOR PROFESSIONAL LICENSE PAYMENT	12	39	468.00	468.00	18,252.00
73479	REDACTION ASSISTANT USER ACCESS PAYMENT	12	39	108.00	108.00	4,212.00
					Subtotal	33,499.83
					Estimated Tax	0.00
					Total	33,499.83

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
11643	THIRD-PARTY VIDEO SUPPORT LICENSE PAYMENT	12	41	108.00	108.00	4,428.00
85763	AUTO-TRANSCRIBE JUSTICE PAYMENT	12	41	840.00	133.07	5,455.87
Other						
73839	PROSECUTOR PROFESSIONAL LICENSE PAYMENT	12	41	468.00	468.00	19,188.00
73479	REDACTION ASSISTANT USER ACCESS PAYMENT	12	41	108.00	108.00	4,428.00
					Subtotal	33,499.87
					Estimated Tax	0.00
					Total	33,499.87

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
11643	THIRD-PARTY VIDEO SUPPORT LICENSE PAYMENT	12	41	108.00	108.00	4,428.00
85763	AUTO-TRANSCRIBE JUSTICE PAYMENT	12	41	840.00	133.07	5,455.87

Year 4 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73839	PROSECUTOR PROFESSIONAL LICENSE PAYMENT	12	41	468.00	468.00	19,188.00
73479	REDACTION ASSISTANT USER ACCESS PAYMENT	12	41	108.00	108.00	4,428.00
Subtotal						33,499.87
Estimated Tax						0.00
Total						33,499.87

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
11643	THIRD-PARTY VIDEO SUPPORT LICENSE PAYMENT	11	41	99.00	99.00	4,059.00
85763	AUTO-TRANSCRIBE JUSTICE PAYMENT	11	41	770.00	63.07	2,585.87
Other						
73839	PROSECUTOR PROFESSIONAL LICENSE PAYMENT	11	41	429.00	429.00	17,589.00
73479	REDACTION ASSISTANT USER ACCESS PAYMENT	11	41	99.00	99.00	4,059.00
Subtotal						28,292.87
Estimated Tax						0.00
Total						28,292.87
Grand Total						162,292.24



Discounts (USD)

Quote Expiration: 06/30/2021

List Amount	298,069.00
Discounts	135,776.76
Total	162,292.24

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	33,499.80
Year 2	33,499.83
Year 3	33,499.87
Year 4	33,499.87
Year 5	28,292.87
Grand Total	162,292.24

Notes

This agreement entitles the Arlington County Commonwealth Attorney’s Office to full use of the Attorney Advanced Package within Axon Evidence. Attorney Advanced includes the following products: AUTO-TRANSCRIBE JUSTICE ACCESS SERVICE (SKU 85762), THIRD-PARTY VIDEO SUPPORT (SKU 11642), REDACTION ASSISTANT USER ACCESS (SKU 73478), and Pro Licenses (SKU 73838) for all Arlington County Commonwealth Attorney employees.

This agreement entitles the customer to the immediate upgrade to the Attorney Premier Enterprise Suite upon official release of said product. This upgrade does not incur an additional cost to Arlington County. Attorney Advanced functionality will continue with upgrade to Attorney Premier. Axon intends to partner with Arlington over the lifetime of the deal as a key reference for capability feedback and functionality.

The Parties agree that Attorney Premier is the marketed name of a current beta concept of enhanced cloud based software features and functionality geared toward attorneys and legal practitioners. Such features and functionality will be provided on an if and when available basis and Axon makes no guarantees on the timing of general availability nor the extensiveness or richness of those features or functionality at initial launch. Any future capabilities discussed or demonstrated are subject to change at Axon’s sole discretion.

League of Oregon Cities (fka NPP) Contract No. PS20270

Axon Internal Use Only

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		