



**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VA 22201**

**AGREEMENT NO. 16-282-R
AMENDMENT NUMBER 4**

This **Amendment Number 4** is made on the date of execution by the County and amends **Agreement Number 16-282-R** ("Main Agreement") dated April 7, 2016 between **Ashburn Consulting, LLC** ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

- 1. PURSUANT TO PARAGRAPH 2. CONTRACT TERM, THIS AGREEMENT IS HEREBY RENEWED FROM FEBRUARY 1, 2024 TO JANUARY 31, 2025. NO RENEWALS REMAIN.**
- 2. PARAGRAPH 40. NOTICES IS REPLACED WITH THE FOLLOWING:**

40. NOTICES

Unless otherwise provided in writing, all legal notices and other communications required by this Contract are deemed to have been given when either (a) delivered in person; (b) delivered by an agent, such as a delivery service; or (c) deposited in the United States mail, postage prepaid, certified, or registered and addressed as follows:

TO THE CONTRACTOR:

Ben Eiserike, Director, Proposal & Contracts
Ashburn Consulting, LLC
7201 Wisconsin Ave, Suite 440
Bethesda, MD 20814
Phone: (240) 997-0322
Email: beiserike@ashburnconsulting.com

TO THE COUNTY:

Ishai Gusman Trani, Project Officer
Arlington County, VA
2100 Clarendon Blvd Suite 610
Arlington VA 22201
Phone: (703) 228-3408
Email: itrani@arlingtonva.us

AND

Dr. Sharon T. Lewis, LL.M, MPS, VCO, CPPB
Purchasing Agent
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 500
Arlington, Virginia 22201
Phone: (703) 228-3294
Email: slewis1@arlingtonva.us

TO COUNTY MANAGER’S OFFICE (FOR PROJECT CLAIMS):

Mark Schwartz, County Manager
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 318
Arlington, Virginia 22201

All other terms and conditions of the Main Agreement remain in effect.

WITNESS THESE SIGNATURES:

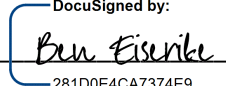
THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

ASHBURN CONSULTING, LLC

PRINT: Meloni Hurley

PRINT: Ben Eiserike

SIGNATURE: 
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SIGNATURE: 
281D0E4CA7374E9...

TITLE: Asst. Purchasing Agent

TITLE: Director, Proposals & Contracts

DATE: 10/11/2023

DATE: 10/10/2023



County of Fairfax, Virginia

AMENDMENT

Date: 9/21/2023

AMENDMENT NO. 4

CONTRACT TITLE: IT Staff Augmentation

CONTRACTOR
Ashburn Consulting, LLC
42813 Forest Spring Drive
Leesburg, VA 20176

SUPPLIER CODE
1000023539

CONTRACT NO.
4400005606

By mutual agreement, Contract 4400005606 is amended as follows:

1. To renew for one (1) year effective February 1, 2024 through January 31, 2025. This is the final renewal option available.
2. Effective February 1, 2024, to increase the labor rates by 3.2% as priced in the attached Pricing Schedule.

Provide a current Certification of Insurance (COI) in accordance with the CONTRACT INSURANCE PROVISIONS within ten (10) days after receipt of this executed amendment.

All other terms and conditions remain the same.

ACCEPTANCE:

BY: Ben Eiserike
(Signature)

Director, Proposals & Contracts
(Title)

Ben Eiserike
(Printed)

9/19/2023
(Date)

DocuSigned by:

Steve Pierson

9DE021303D064CD...

FOR Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

Dept. of Finance – Accounts Payable/e

FCPS – jrwelsch@fcps.edu

DIT – Michele Breckenridge/e

DIT – Tanesha Sherrod/e

Contractor – e-mail: beiserike@ashburnconsulting.com

Contract Specialist III – Yong Kim

ACS - Team 1

DS

JP

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement/

Phone 703-324-3201, **TTY:**711, **Fax:** 703-324-3228

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Pricing Schedule

****Onsite and Offsite Rates (All rates are fully loaded, not to exceed – no additional charges of any kind)**

(FCG and/or FCPS Location) <u>Labor Category</u>	Old Rates	New Rates
	Hourly Rate/Monthly Hourly Rate/Quarterly Hourly Rate/ 6 Month Hourly Rate	Hourly Rate/Monthly Hourly Rate/Quarterly Hourly Rate/ 6 Month Hourly Rate
Infrastructure Technical Support (5.9.1.)		
Network Engineer - mid-level	\$ 123.96	\$ 127.93
Network Engineer - senior	\$ 139.46	\$ 143.92
Systems Engineer - mid-level	\$ 116.73	\$ 120.47
Systems Engineer - senior	\$ 132.22	\$ 136.45
Citrix Administrator - mid-level	\$ 108.47	\$ 111.94
Citrix Administrator - senior	\$ 130.16	\$ 134.33
Virtual Server Engineer - mid-level	\$ 116.73	\$ 120.47
Virtual Server Engineer - senior	\$ 144.62	\$ 149.25
Wireless Device Analyst - mid-level	\$ 77.48	\$ 79.96
Wireless Device Analyst - senior	\$ 98.14	\$ 101.28
SAN Engineer - mid-level	\$ 113.63	\$ 117.27
SAN Engineer - senior	\$ 129.13	\$ 133.26
Cyber – Security Analyst Engineer (5.9.3.)		
Cyber Security Analyst Engineer - mid-level	\$ 115.70	\$ 119.40
Cyber Security Analyst Engineer - senior	\$ 142.55	\$ 147.11
Project/Program Management Support (5.9.5.)		
Business Analyst - mid-level	\$ 89.87	\$ 92.75
Business Analyst - senior	\$ 104.33	\$ 107.67
Technical Project Manager - mid-level	\$ 135.32	\$ 139.65
Technical Project Manager - senior	\$ 144.62	\$ 149.25
Technology Trainer/ Writer - mid-level	\$ 76.44	\$ 78.89
Technology Trainer/ Writer - senior	\$ 89.87	\$ 92.75
Administrative - mid-level	\$ 54.75	\$ 56.50
Administrative - senior	\$ 80.57	\$ 83.15
Documentation Specialist - mid-level	\$ 85.74	\$ 88.48
Documentation Specialist - senior	\$ 98.14	\$ 101.28
Audio Visual (A/V) Systems (5.9.8)		
AV Engineer/ Subject Matter Expert - mid-level	\$ 135.32	\$ 139.65
AV Engineer / Subject Matter Expert - senior	\$ 144.62	\$ 149.25
Senior AV Technician - mid-level	\$ 119.83	\$ 123.66
Senior AV Technician - senior	\$ 136.36	\$ 140.72