

**ARLINGTON COUNTY, VIRGINIA  
AGREEMENT NO. 23-DES-SS-313  
AMENDMENT NUMBER 1**

This Amendment Number 1 is made on 7/14/2023, and amends Agreement Number 23-DES-SS-313 ("Main Agreement") dated October 18, 2022, between Cale America Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the main contract called for under the Main Agreement as follows:

1. **Contract Renewal:** Pursuant to Section 4. Contract Term ([as amended below](#)), this contract is hereby renewed for an additional 12-month period from August 1, 2023 to July 31, 2024 (First Subsequent Contract Term) with three (3) additional 12-month periods, from August 1, 2024, to July 30, 2027 remaining.
2. **Contract Term** is hereby deleted in its entirety and replaced with:

**4. CONTRACT TERM**

The Work commenced on [June 3, 2022](#) and must be completed no later than July 31, 2023 ("Initial Contract Term"), subject to any modifications provided in the Contract Documents. Upon satisfactory performance by the Contractor the County may, through issuance of a bilateral Notice of Renewal, authorize continuation of the Agreement under the same contract prices for not more than four (4) additional 12-month periods, from August 1, 2023 to July 31, 2027 (each a "Subsequent Contract Term"). The Initial Contract Term and any Subsequent Contract Term(s) are together the "Contract Term".

3. **Section 19. COVID-19 Vaccination Policy For Contractors** is hereby removed in its entirety.
4. **Exhibit B, Contract Pricing** is hereby replaced in its entirety with the attached [Revised Exhibit B, Contract Pricing](#). All pricing shall be in accordance with Exhibit B, Contract Pricing beginning August 1, 2023.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

CALE AMERICA INC.

AUTHORIZED DocuSigned by:  
SIGNATURE: *Tomeka D. Price*  
NAME: TOMEKA D. PRICE  
TITLE: PROCUREMENT OFFICER  
DATE: 7/14/2023

AUTHORIZED DocuSigned by:  
SIGNATURE: *Benoit Reliquet*  
NAME: Benoit Reliquet  
TITLE: President  
DATE: 7/12/2023

**REVISED EXHIBIT B  
CONTRACT PRICING**

Flowbird / CALE America - CWT C and C Stealth Meter PART PRICING		Arlington
CABINET		Cost
LP702	ANTENNA	\$65.00
0601-D0001	SHORT DOOR SENSOR W/BRACKET, UPPER	\$55.71
0601-D0003	LONG DOOR SENSOR W/BRACKET, LOWER	\$63.27
14.1W-FG	SOLAR, 14.1W SOLAR PANEL -	\$235.00
CP100CWT-CDC-S4AT	STEALTH TOUCH S4 DOOR UPGRADE	\$2,795.00
CP100CWT-CDC-S3AC	CWT TOUCH SCREEN METER	\$6,250.00
CP100CWT-CDC-S3A	MP104C TO CWT-S3AVA GREYSCALE DOOR CONV	\$2,500.00
LBAR	LIGHT BAR	\$400.00
CPAINT	CUSTOM PAINT	\$100.00
PEDESTAL PARTS		
12V55	12 VOLT 55 AMP BATTERY	\$129.95
24CB101	COIN CANISTER - CWT	\$648.59
C24CBD100	VAULT DOOR - CWT	\$450.78
CPD100	LOWER SERVICE DOOR ASSEMBLY	\$365.00
GM1000	BASE ANCHOR	\$175.95
PAYMENT SYSTEMS PARTS		
24HB201	ID TECH BEZEL	\$59.88
24HB401	CARD READER, ID TECH	\$169.95
CSOOCWT05	COIN SYSTEM, W/COIN SELECTOR, CWT- S2/S3	\$1,558.12
CSOOCWT10	COIN SYSTEM, W/COIN SELECTOR, REV 3, CWT- C-S4 ONLY	\$1,320.40
MBBOCWT06	COIN HANDLER BOARD	\$371.81
CSOOCWT01	COIN SELECTOR FOR CWT COMPACT	\$795.00
MAINBOARD PARTS		
MBBOCWC03	MAIN BOARD W/BACK PLATE, NO CABLES, REV i	\$1,595.00
MBBOCWT05	SD CARD	\$29.77
MBBOCWT09	DIGITIZER BOARD; PCAP Controller S4	\$215.00
DSOOCWC07	DISPLAY ASSEM, CWT DIGITIZER, TOUCH	\$584.99
04WC406	4G Modem	\$445.00
PRINTER PARTS		
PROOCWT04	PRINTER ONLY, GEBE. FOR S3A	\$1,248.65
PROOCWT09	GEBE PRINTER WITH SHELF S4	\$1,675.00
DISPLAY PARTS		
DSOOCWC08	DISPLAY ASSEM. COMPLETE, CWT-C Stealt	\$1,295.00
KPOOCWC02	PIEZO 6 BUTTON KEYPAD W/GASKET, S2/S3	\$204.79
KPOOCWC03	PIEZO 48 BUTTON KEYPAD W/ GASKET, S2/S3	\$445.25
DSOOCWC07	DISPLAY ASSEM, CWT-S3AT-TOUCH PANEL	\$584.99

DSSOOCWC04	DISPLAY ASSEM, CWT- S3 - STD; MONO	\$426.85
<b>CABLES</b>		
113CBS	CABLE, COLLECTION / VAULT DOOR SWITCH	\$59.95
WR444	CABLE, BATTERY - FEMALE	\$29.95
WR520	CABLE, 12V DUAL POWER, CWT FOR REV 1 MB	\$75.46
WR550	CABLE, COIN SELECTOR	\$12.61
WR560	CABLE, DISPLAY CABLE	\$27.56
WR571	CABLE, USB PRINTER DATA	\$9.10
WR573	CABLE, PRINTER POWER	\$13.28
WR700	CABLE, CWT MODEM TO ANTENNA ADAPT. CABLE	\$43.16
WR572	CABLE, LOW PAPER SENSOR 500MM	\$17.15
PB26MM-GR	PIEZO Start button	\$45.32
<b>LOCKS AND KEYS</b>		
EL100	ELOCK CARD	\$15.00
KY800	KEY (EXEC)	\$19.95
KY801	4 1/4" LONG ABLOY KEY	\$19.29
KY805	ELOCK KEY, CWT METER	\$33.25
KY888	KEY, KABA VAULT DOOR KEY	\$36.79
NEXGN	NEXGEN E- Lock	\$174.22
CWTE-LOCK	CWT STANDARD E-Lock	\$350.00
<b>PREVENTATIVE MAINTENANCE SUPPLIES</b>		
PM100	LOCK SAVER LUBRICANT ***	\$16.67
PM200	SUPER CONTACT CLEANER - SPRAY ***	\$18.88
PM201	SUPER CONTACT CLEANER - PEN ***	\$25.07
PM300	PRINT HEAD ROLLER CLEANER ***	\$12.20
C4CC100B	CARD READER CLEANING PADS (BOX OF 50)	\$43.05
C4CC110B	BILL VALIDATOR CLEANING PADS (BOX OF 50)	\$43.05
<b>CONSUMABLES</b>		
12V75	12 VOTL 75 AMP BATTERY FOR SOLAR MACHINES **	\$135.57
STRT DCL	Start Button Decal	\$4.20
UI DECAL	Payment and Inlet Decals	\$7.00
PAPER	REGULAR PAPER - 10 ROLLS PER BOX	\$250.00
CPAPER	CUSTOM PAPER -10 ROLLS PER BOX	\$310.00
TPAPER	THICK PAPER - 10 ROLLS PER BOX	\$285.00
DECAL	HEADER DECALS 1-49	\$9.98
DECAL	HEADER DECALS 50-99	\$7.49
DECAL	HEADER DECALS 100+	\$5.49
PDECAL	PARKING P DECAL	\$3.00
PHDECAL	PAY HERE DECAL	\$2.50
<b>INSTALATION SERVICES</b>		
CINST	INSTALLATION TO PREPARED GROUND	\$125.00

CFS	FIELD SERVICE FEE -PER HOUR	\$125.00
CPG	PROGRAMMING CHANGES - PER HOUR	\$95.00
GROUND	GROUND PREPARATION - CONCRETE BASE POUR PLUS BASE ANCHOR INSTALL	\$900.00
<b>ONGOING SERVICES</b>		
CWO	CALE WEB OFFICE (CWO) PER METER PER MONTH	\$48.60
PARTSMART	PART SMART EXTENDED WARRANTY PROGRAM PER METER PER MONTH	\$32.00