



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

TO: Infrastructure Technologies, LLC dba ITpipes
4921 Alexander Blvd Ste B
Albuquerque, NM, 87107
ORIGINAL DATE ISSUED: 9/29/2021
CONTRACT NO: 22-DES-SLA-442
CONTRACT TITLE: Mobile Unit Software Support

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 22-DES-SLA-442 including any attachments or amendments thereto.

EFFECTIVE DATE: 10/1/2022

EXPIRES: 9/30/23

RENEWALS: THREE (3) ONE (1) YEAR RENEWALS REMAINING.

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: CORI J. CRISS, PRESIDENT VENDOR TEL. NO.: (877) 487-4737

EMAIL ADDRESS: bookkeeping@itpipes.com

COUNTY CONTACT: JEREMY HASSAN, DES/WSS COUNTY TEL. NO.: (703) 228-3647

COUNTY CONTACT EMAIL: JHASSAN@ARLINGTONVA.US

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA

INFRASTRUCTURE TECHNOLOGIES, LLC dba ITpipes

PRINT: DR. SHARON T. LEWIS

PRINT: CORI J. CRISS

SIGNATURE: Dr. Sharon T. Lewis
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SIGNATURE: CORI J. CRISS
20913E10CFCD43B...

TITLE: PURCHASING AGENT

TITLE: CEO/Member

DATE: 6/13/2022

DATE: 6/13/2022

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

CONTRACT AWARD COVERAGE

<b>TO:</b> Infrastructure Technologies, LLC dba ITpipes 4921 Alexander Blvd Ste B Albuquerque, NM, 87107	DATE ISSUED:	9/29/2021
	CONTRACT NO:	22-DES-SLA-442
	CONTRACT TITLE:	Mobile Unit Software Support

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The contract documents consist of the terms and conditions of AGREEMENT No. 22-DES-SLA-442 including any attachments or amendments thereto.

**EFFECTIVE DATE:** October 1, 2021  
**EXPIRES:** September 30, 2022  
**RENEWALS:** 4 renewals remaining  
**COMMODITY CODE(S):** 92045  
**LIVING WAGE:** N

**ATTACHMENTS:**  
AGREEMENT No. 22-DES-SLA-442

**EMPLOYEES NOT TO BENEFIT:**  
**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

<u>VENDOR CONTACT:</u> CORI J. CRISS, PRESIDENT	<u>VENDOR TEL. NO.:</u>	<u>(877) 487-4737</u>
<u>EMAIL ADDRESS:</u> <a href="mailto:bookkeeping@itpipes.com">bookkeeping@itpipes.com</a>		

<u>COUNTY CONTACT:</u> JEREMY HASSAN, DES/WSS	<u>COUNTY TEL. NO.:</u>	<u>(703) 228-3647</u>
<u>COUNTY CONTACT EMAIL:</u> JHASSAN@ARLINGTONVA.US		

**PURCHASING DIVISION AUTHORIZATION**

DocuSigned by: <i>Jomeka Price</i>	<b>Title</b> Procurement Officer	<b>Date</b> 9/29/2021
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**EXHIBIT B****SOFTWARE SUBSCRIPTION & SUPPORT TERMS & PAYMENT SCHEDULE**

**Payment and Term:** This is a **5-year** minimum commitment. CLIENT shall pay VENDOR the following minimum total amount **\$102,125** for use of the Platform.

**Subscription:** This includes licensing for the following:

- ITpipes Web - **5** users
- ITpipes Sync - **2** units
- ITpipes Inspection View - unlimited users
- Service Level Agreement
- Integration to Cartegraph

**Software Subscription Term & Payment Schedule:**

Due Date	Payment Amount*	Renew Annually/ No committed SSA. *	3 years	5 years with pay prior to expiration	Fee Schedule
<b>Initial Implementation</b>	N/A				
<b>Year 1</b>	\$21,500			\$20,425	Due by 9/30/2021
<b>Year 2</b>	\$21,500			\$20,425	Due by 9/30/2022
<b>Year 3</b>	\$21,500			\$20,425	Due by 9/30/2023
<b>Year 4</b>	\$21,500			\$20,425	Due by 9/30/2024
<b>Year 5</b>	\$21,500			\$20,425	Due by 9/30/2025
<b>Total</b>	\$107,500			\$102,125	

\*If there is no committed/confirmed contract for 3 years or more, the price increases annually based on the consumer price index increase or 5%, whichever is higher. ITpipes, upon annual renewal, emails record of current pricing and upon renewal approval, provides an invoice.

CLIENT shall pay VENDOR for additional products or services purchased outside the quote at the agreed upon rates shown below.

<b>Services and/or Add-on Items (purchased as needed)</b>	<b>Payment Amount*</b>	<b>Term</b>
Hourly Rate, 4-hour block Consulting Tier 1	Hourly Rate for Services outside standard Service Level Agreement Scope, but performed online by technical support: to be used in minimum one-hour increments	\$600 per 1, 4-hour block
Hourly Rate, 4-hour block Consulting Tier 2	Hourly Rate for online Project Management or Advanced Services: to be used in minimum one-hour increments	\$600 per 1, 4-hour block
Hourly Rate, 4-hour block Consulting Tier 3	Hourly Rate for web development and/or programming, i.e., Sausalito Lateral Web Review Page	\$1,120 per 1, 4-hour block
On-site	Per day rate with advance scheduling/flexibility required, 2 days minimum and travel costs may be associated if under 3 days minimum.	\$3,300 (2 days required minimum)
Upgrade from ITpipes Desktop to ITpipes Mobile Setup	This is a per truck rate for initial setup of upgrading an existing desktop user license. This does require an annual subscription including for year 1 a subscription is needed.	\$3,500 per setup
ITpipes Mobile Setup - per license	This is a per truck rate for initial setup of a new license. This does require an annual subscription including for year 1 a subscription is needed.	\$5,000 per setup

ITpipes Mobile Subscription -per unit	This is a flat annual subscription rate per CCTV unit.	\$2,250 annually
ITpipes Web Initial Setup	This is an initial setup cost for ITpipes Web and requires a subscription.	\$3,500 per setup
ITpipes Web User Subscription	This is a flat annual subscription rate for an ITpipes Web concurrent user.	\$2,250 annually
ITpipes Cloud Hosting Subscription	This includes up to 1 TB cloud hosting per terabyte. (There is no setup cost for this.)	\$3,000 annually
ITpipes Sync Setup	This is a per instance sync setup for system to system. For example, from ITpipes to Cityworks or from ITpipes Mobile to ITpipes Web.	\$2,500 per instance
ITpipes Sync Instance Subscription	This is a flat annual subscription rate for an ITpipes Sync instance.	\$500 annually
ITpipes integration to Asset Management System	This is a per instance setup cost for integration between ITpipes and an AMS, such as Cityworks.	\$3,500 per instance
ITpipes integration to Asset Management Subscription	This is a flat annual subscription rate for ITpipes integration to an AMS, such as Cityworks.	\$3,500 annually