

ARLINGTON COUNTY, VIRGINIA

**AGREEMENT NO. 697-14
AMENDMENT NUMBER 4**

This Amendment Number 4 is made on the date of execution by the County and amends Agreement Number 697-14 ("Main Agreement") dated July 14, 2014 between Presidio Networked Solutions, INC. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

- 1. PURSUANT TO CLAUSE 4. CONTRACT TERM. THIS AGREEMENT IS HEREBY RENEWED FROM JANUARY 1, 2024 TO DECEMBER 31, 2024.**

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

PRESIDIO NETWORKED SOLUTIONS, INC.

AUTHORIZED DocuSigned by:
Dr. Sharon T Lewis
SIGNATURE: _____
NAME: 89B86B1AD301402...
Dr. Sharon T Lewis
TITLE: Purchasing Agent
DATE: 12/27/2023

AUTHORIZED DocuSigned by:
Erik Hayko
SIGNATURE: _____
NAME: E7A28D0E9E4548D...
Erik Hayko
TITLE: Senior Contracts Manager
DATE: 12/19/2023

PRICING SHEET:

Categories of Discount	Estimated Expenditure
Application Networking Services	\$5,000.00
Blade Switches	\$0.00
Cloud and Systems Management	\$5,000.00
Collaboration Endpoints	\$0.00
Conferencing	\$0.00
Customer Collaboration	\$0.00
Data Center Automation	\$0.00
Data Center Switches	\$0.00
Cisco Interfaces and Modules	\$5,000.00
Networking Software	\$50,000.00
Optical Networking	\$5,000.00
Physical Security	\$5,000.00
Routers	\$300,000.00
Security	\$150,000.00
Servers – Unified Computing	\$100,000.00
Service Exchange	\$0.00
Storage Networking	\$50,000.00
Switches	\$300,000.00
Unified Communications	\$100,000.00
Video	\$50,000.00
Wireless	\$300,000.00
SmartNet Services	\$75,000.00

Categories of Discount	Estimated Expenditure	PRESIDIO % of Discount	Estimated Expenditure with Discount
Application Networking Services	\$5,000.00	51.4	\$2,430.00
Blade Switches	\$0.00	51.4	\$0.00
Cloud and Systems Management	\$5,000.00	51.4	\$2,430.00
Collaboration Endpoints	\$0.00	51.4	\$0.00
Conferencing	\$0.00	51.4	\$0.00
Customer Collaboration	\$0.00	51.4	\$0.00
Data Center Automation	\$0.00	51.4	\$0.00
Data Center Switches	\$0.00	51.4	\$0.00
Cisco Interfaces and Modules	\$5,000.00	51.4	\$2,430.00
Networking Software	\$50,000.00	51.4	\$24,300.00
Optical Networking	\$5,000.00	51.4	\$2,430.00
Physical Security	\$5,000.00	51.4	\$2,430.00
Routers	\$300,000.00	51.4	\$145,800.00
Security	\$150,000.00	51.4	\$72,900.00
Servers - Unified Computing	\$100,000.00	62.4	\$37,600.00
Service Exchange	\$0.00	51.4	\$0.00
Storage Networking	\$50,000.00	51.4	\$24,300.00
Switches	\$300,000.00	51.4	\$145,800.00
Unified Communications	\$100,000.00	51.4	\$48,600.00
Video	\$50,000.00	58.4	\$20,800.00
Wireless	\$300,000.00	51.4	\$145,800.00
SmartNet Services	\$75,000.00	24.5	\$56,625.00

Categories of Discount	Estimated Expenditure	DISYS % of Discount	Estimated Expenditure with Discount
Application Networking Services	\$5,000.00	40.5	\$2,975.00
Blade Switches	\$0.00	40.5	\$0.00
Cloud and Systems Management	\$5,000.00	40.5	\$2,975.00
Collaboration Endpoints	\$0.00	40.5	\$0.00
Conferencing	\$0.00	40.5	\$0.00
Customer Collaboration	\$0.00	40.5	\$0.00
Data Center Automation	\$0.00	40.5	\$0.00
Data Center Switches	\$0.00	40.5	\$0.00
Cisco Interfaces and Modules	\$5,000.00	40.5	\$2,975.00
Networking Software	\$50,000.00	40.5	\$29,750.00
Optical Networking	\$5,000.00	40.5	\$2,975.00
Physical Security	\$5,000.00	40.5	\$2,975.00
Routers	\$300,000.00	41.5	\$175,500.00
Security	\$150,000.00	43	\$85,500.00
Servers - Unified Computing	\$100,000.00	43	\$57,000.00
Service Exchange	\$0.00	40.5	\$0.00
Storage Networking	\$50,000.00	41	\$29,500.00
Switches	\$300,000.00	41.5	\$175,500.00
Unified Communications	\$100,000.00	42.5	\$57,500.00
Video	\$50,000.00	40.5	\$29,750.00
Wireless	\$300,000.00	42	\$174,000.00
SmartNet Services	\$75,000.00	20	\$60,000.00
		TOTAL	\$888,875.00