

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF CONTRACT AWARD

	DATE ISSUED:	<u>JULY 9, 2019</u>
BLUE RIDGE RESCUE SUPPLIES, INC. ATTN: DAVID RICE 1273 COLONIAL FORT DRIVE MONTALE, VA 24122	CURRENT REFERENCE NO:	<u>19-297-R</u>
	CONTRACT TITLE:	<u>PROVIDE FIRE FIGHTING AND RESCUE EQUIPMENT</u>

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT including any attachments or amendments thereto.

EFFECTIVE DATE: JULY 9, 2019

EXPIRES: JULY 31, 2020

RENEWALS: ADDITIONAL ONE (1) YEAR PERIOD

COMMODITY CODE(S): 34020,93632

LIVING WAGE: N

PROFESSIONAL SERVICES: N

ATTACHMENTS:

AGREEMENT 1. 19-297-R

ATTACHMENT 2. RIDER AGREEMENT

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: DAVID RICE

VENDOR TEL. NO.:

(866) 411-9745

EMAIL ADDRESS: d.rice@brrs.net

COUNTY CONTACT: JOHNETTE HILL

COUNTY TEL. NO.:

(703) 228-4659

COUNTY CONTACT EMAIL: jhill@arlingtonva.us

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
SUITE 500, 2100 CLARENDON BOULEVARD
ARLINGTON, VA 22201**

RIDER AGREEMENT NO. 19-297-R

THIS AGREEMENT (hereinafter "Agreement") is made, on the date of its execution by the County, between **Blue Ridge Rescue Supplies, Inc.** ("Contractor"), a Corporation with a place of business at 1273 Colonial Fort Drive, Montale, VA authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration and quantity(ies) specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

1. CONTRACT DOCUMENTS

The Contract Documents consist of this Agreement, **Exhibit A**, Contract #9787A Fire Fighting and Rescue Equipment. Any exhibits and amendments issued or applicable thereto (collectively, "Contract Documents" or "**Contract**"). This Agreement rides a contract awarded to the Contractor by **County of Henrico** and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with **Blue Ridge Rescue Suppliers**, and substituting the phrases "County Board of Arlington County" or "Arlington County", as appropriate, for the phrase wherever those phrases appear in the Contract Documents. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents, the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

2. CONTRACT TERM

The Contractor's provision of goods for the County ("Work") shall commence on the date of execution of this Agreement by the County and shall be completed no later than July 31, 2020 ("Initial Contract Term"), subject to any modifications as provided for in the Contract Documents.

Upon satisfactory performance by the Contractor, if **County of Henrico**, renews their agreement identified in Exhibit A, the County may elect to renew this Agreement under the same contract unit prices for not more than one (1) additional twelve (12) month period from starting August 1, 2019 through July 31, 2020 from **County of Henrico**, ("Subsequent Contract Term"). However, if **County of Henrico**, does NOT renew their agreement identified in Exhibit A, this Agreement shall automatically expire on the date of the contract expiration date.

3. CONTRACT PRICING

The County will pay the Contractor in accordance with the terms of the Payment paragraph below, at the unit prices set forth in **Exhibit A** for Work provided by the Contractor, as described and required in the Contract Documents, and accepted by the County.

4. PAYMENT

Payment will be made by the County to the Contractor within thirty (45) days after receipt by the County Project Officer of an invoice detailing the Work provided by the Contractor, and accepted by the County. The Project Officer will either approve the invoice or require corrections. The number of the County Purchase Order pursuant to which authority goods or services have been performed or delivered shall appear on all invoices.

5. SCOPE OF WORK

The Contractor agrees to perform the goods and/or services described in the Contract Documents (hereinafter "the Work"). The primary purpose of the Work is to provide. Fire Fighting and Rescue Equipment.

The Contract Documents set forth the minimum Work estimated by the County and the Contractor to be necessary to complete the Work. It shall be the Contractor's responsibility, at the Contractor's sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor's responsibility to manage the details and execution of the Work.

6. PROJECT OFFICER

The performance of the Contractor is subject to the review and approval of the County Project Officer ("Project Officer") who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.

7. COUNTY PURCHASE ORDER REQUIREMENT

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

8. NON-APPROPRIATION

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County's written notice.

9. PAYMENT OF SUBCONTRACTORS

The Contractor is obligated to take one of the two following actions within seven (7) days after receipt of amounts paid to the Contractor by the County for work performed by any subcontractor under this Contract:

- a) Pay the subcontractor for the proportionate share of the total payment received from the County attributable to the work performed by the subcontractor under this Contract; or
- b) Notify the County and the subcontractor, in writing, of the Contractor's intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

The Contractor is obligated to pay interest to the subcontractor on all amounts owed by the Contractor to the subcontractor that remain unpaid after seven (7) days following receipt by the Contractor of payment from the County for work performed by the subcontractor under this Contract, except for amounts withheld as allowed in subsection b., above. Unless otherwise provided under the terms of this Contract, interest shall accrue at the rate of one percent (1%) per month.

The Contractor shall include in each of its subcontracts, if any are permitted, a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor.

The Contractor's obligation to pay an interest charge to a subcontractor pursuant to this section may not be construed to be an obligation of the County. A Contract modification may not be made for the purpose of providing reimbursement for such interest charge. A cost reimbursement claim may not include any amount for reimbursement for such interest charge.

10. EMPLOYMENT DISCRIMINATION BY CONTRACTOR PROHIBITED

During the performance of this Contract, the Contractor agrees as follows:

- A. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by state law related to discrimination in employment except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- B. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an Equal Opportunity Employer.
- C. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
- D. The Contractor will comply with the provisions of the Americans with Disabilities Act of 1990 which prohibits discrimination against individuals with disabilities in employment and mandates their full participation in both publicly and privately provided services and activities.
- E. The Contractor will include the provisions of the foregoing paragraphs in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

11. EMPLOYMENT OF UNAUTHORIZED ALIENS PROHIBITED

In accordance with §2.2-4311.1 of the Code of Virginia, 1950, as amended, the Contractor acknowledges that it does not, and shall not during the performance of this Contract for goods and/or services in the Commonwealth, knowingly employ an unauthorized alien as that term is defined in the federal Immigration Reform and Control Act of 1986.

12. DRUG-FREE WORKPLACE TO BE MAINTAINED BY CONTRACTOR

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor by Arlington County in accordance with the Arlington County Purchasing Resolution, the employees of which contractor are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

13. INDEMNIFICATION

The Contractor covenants for itself, its employees, and subcontractors to save, defend, hold harmless and indemnify the County, and all of its elected and appointed officials, officers, current and former employees, agents, departments, agencies, boards, and commissions (collectively the "County" for purposes of this section) from and against any and all claims made by third parties or by the County for any and all losses, damages, injuries, fines, penalties, costs (including court costs and attorney's fees), charges, liability, demands or exposure, however caused, resulting from, arising out of, or in any way connected with the Contractor's acts or omissions, including the acts or omissions of its employees and/or subcontractors, in performance or nonperformance of the work called for by the Contract Documents. This duty to save, defend, hold harmless and indemnify shall survive the termination of this Contract. If, after notice by the County, the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor shall be liable for and reimburse the County for any and all expenses, including, but not limited to, reasonable attorneys' fees incurred and any settlements or payments made. The Contractor shall pay such expenses upon demand by the County, and failure to do so may result in such amounts being withheld from any amounts due to Contractor under this Contract.

14. RELATION TO COUNTY

The Contractor is an independent contractor and neither the Contractor nor its employees or subcontractors will, under any circumstances, be considered employees, servants or agents of the County. The County will not be legally responsible for any negligence or other wrongdoing by the Contractor, its employees, servants or agents. The County will not withhold payments to the Contractor for any federal or state unemployment taxes, federal or state income taxes, Social Security tax, or any other amounts for benefits to the Contractor. Furthermore, the County will not provide to the Contractor any insurance coverage or other benefits, including workers' compensation, normally provided by the County for its employees.

15. DISPUTE RESOLUTION

All disputes arising under this Contract, or its interpretation, whether involving law or fact, or extra work, or extra compensation or time, and all claims for breach of contract shall be submitted to the Project Officer for decision at the time of the occurrence or beginning of the work upon which the claim is based, whichever occurs first. Any such claim shall state the facts surrounding it in sufficient detail to identify it, together with its character and scope. In accordance with the Arlington County Purchasing Resolution, claims denied by the Project Officer may be submitted to the County Manager in writing no later than sixty (60) days after final payment. The time limit for final written decision by the County Manager in the event of a contractual dispute, as that term is defined in the Arlington County Purchasing Resolution, is fifteen (15) days. Procedures for considering contractual claims, disputes, administrative appeals, and protests are contained in the Arlington County Purchasing Resolution, which is incorporated herein by this reference. A copy of the Arlington County Purchasing Resolution is available upon request from the Office of the Purchasing Agent. The Contractor shall not cause a delay in the Work pending any decision of the Project Officer, County Manager, County Board, or a court of law.

16. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

17. FORCE MAJEURE

The Contractor shall not be held responsible for failure to perform the duties and responsibilities imposed by this Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond control of the Contractor, and outside and beyond the scope of the Contractor's then current, by industry standards, disaster plan, that make performance impossible or illegal, unless otherwise specified in the Contract.

The County shall not be held responsible for failure to perform its duties and responsibilities imposed by the Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond control of the County that make performance impossible or illegal, unless otherwise specified in the Contract.

18. NOTICES

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

Contact Information Contractor:

Blue Ridge Rescue Supplies, Inc.
Attn: David Rice
1273 Colonial Fort Drive
Montale, VA 24122
Phone: (866)-411-9745
Email: d.rice@brrs.net

Contact Information for the Department

Johnette Hill
Arlington County Fire Department
2100 Clarendon Boulevard
Arlington, Virginia
Phone: (703)-228-4659
Email: jhill@arlingtonva.us

Contact Information for Arlington County (Legal Authorization):

Office of the Purchasing Agent
2100 Clarendon Boulevard, Suite 500
Arlington, Virginia 22201
Attn: Sharon Lewis
Email: Slewis1@arlingtonva.us

19. ARLINGTON COUNTY BUSINESS LICENSES

The Contractor must comply with the provisions of Chapter 11 ("Licenses") of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060.

20. INSURANCE REQUIREMENTS

The Contractor shall provide to the County Purchasing Agent a Certificate of Insurance indicating that the Contractor has in force the coverage types and minimum amounts below prior to the start of any Work under this Contract and upon any contract extension.

Arlington County, and its officers, elected and appointed officials, employees, and agents shall be named as additional insureds on all policies, except Workers Compensation, Auto, and Professional Liability. A copy of the Additional Insured endorsement, or an "Acord" certificate with the additional insured endorsement box checked for all policies that include an additional insured endorsement, must be provided by the Contractor to the County Purchasing Agent prior to the execution of this Contract and

any Contract extension. Failure to provide such documentation shall result in cancellation of the award or of the Contract.

The Contractor agrees to maintain such insurance until the completion of this Contract or as otherwise stated in the Contract Documents. All required insurance coverages must be acquired from insurers authorized to do business in the Commonwealth of Virginia, with a rating of "A-" or better and a financial size of "Class VII" or better in the latest edition of the A.M. Best Co. Insurance Guides, and acceptable to the County.

21. COUNTERPARTS

This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON

BLUE RIDGE RESCUE SUPPLIES, INC.

COUNTY, VIRGINIA

AUTHORIZED SIGNATURE: Francine Morris

AUTHORIZED SIGNATURE: David D. Rice

NAME: FRANCINE MORRIS
TITLE: PROCUREMENT OFFICER

NAME AND TITLE: David D. Rice Operations Manager

DATE: 7/9/19

DATE: 7/9/19

EXHIBIT A



DEPARTMENT OF FINANCE
CECELIA H. STOWE, CPPO, C.P.M.
PURCHASING DIRECTOR

COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO

March 26, 2019

Mr. David Rice
Blue Ridge Rescue Suppliers, Inc.
1273 Colonial Fort Drive
Montale, VA 24122

RE: Contract # 9787A- Fire Fighting and Rescue Equipment

Dear Mr. Rice:


The annual contract the County has with your company to provide **Fire Fighting and Rescue Equipment** is due to expire on **July 31, 2019**. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from **August 1, 2019** through **July 31, 2020**.

The County would like to renew this contract at current contract pricing. Please complete the information requested and return no later than April 15, 2019.

Following the receipt of this information, the County will determine whether it is in our best interest to renew the contract or re-solicit. In addition, if you agree to renew the contract for an additional one-year period, please instruct your insurance agent to provide to my attention a current copy of a certificate of insurance. **Be sure the certificate lists the County as additional insured for the contract work.**

If you have any questions, please call me at (804) 501-5686 or email me at dan23@henrico.us. Your cooperation and prompt response will be appreciated.

Sincerely,


Yvonne M. Daniel, CPPB
Assistant Division Director

YMD/acw

CONTRACT #9787A- Fire Fighting and Rescue Equipment

BUYER NAME: Yvonne Daniel

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect. Please check one of the following:

Yes. Renew the contract for an additional one-year period at current contract pricing.

Yes. Renew the contract for an additional one-year period at new contract pricing.
(list below or attach new pricing sheet)

No. Do not wish to renew the contract. If no, please provide reason below.

Company Name: Blue Ridge Rescue Suppliers Inc. Date: 4/11/19
Signature: [Signature] Title: Operations Manager
Telephone#: 866-411-9745 Email: d.rice@brss.net
SCC#: 0466085-B



COUNTY OF HENRICO
DEPARTMENT OF FINANCE
PURCHASING DIVISION

CONTRACT EXTRACT
NOTICE OF RENEWAL

DATE:	June 5, 2018
CONTRACT COMMODITY/SERVICE:	Fire Fighting and Rescue Equipment
CONTRACT NUMBER:	9787A
COMMODITY CODE:	340.72
CONTRACT PERIOD:	August 1, 2018 through July 31, 2019
RENEWAL OPTIONS:	1 Additional 1-Year Period through 2020
USER DEPARTMENT:	Fire
SUPPLIER:	Name Blue Ridge Rescue Suppliers, Inc.
	Address 1273 Colonial Fort Drive
	City, State Montvale, VA 24122
	Contact Name David Rice
	Phone Number 866-411-9745
	Fax Number 540-947-5700
	Email address d.rice@brrs.net
	Emergency Telephone Number 866-411-9745
ORACLE SUPPLIER NUMBER:	31313
BUSINESS CATEGORY:	Small
PAYMENT TERMS:	Net 30
DELIVERY:	30 Days
FOB:	COUNTY OF HENRICO
BUYER:	Name Yvonne M. Daniel, CPPB
	Title Assistant Division Director
	Phone 804-501-5686
	Email Dan23@henrico.us

This contract is the result of a competitive solicitation issued by the Department of Finance, Purchasing Division. A requisition must be generated for all purchases made against this contract and the requisition must reference the contract number.

See attached
February 2016

Paratech - 13% discount off Manufacturer's current list price - Contract 9787A

SCOPE OF WORK/SERVICES

A. GENERAL REQUIREMENTS:

1. Bidders shall offer discounted pricing from their **most current Manufacturer's Price Lists**, which shall be kept on file with Henrico County's Division of Fire and the Purchasing Office.
2. The successful bidder(s) shall be required to furnish and/or update with the using department; all price lists, catalogs, swatches, color charts, etc. (as appropriate) for all items at no additional cost. Catalogs shall be provided in hard copy, electronically, or online. Discount offered shall be valid for the contract period. Price updates shall occur at each renewal date.
3. All warranties either expressed or implied which are inherent in products specified shall be applicable to products furnished as the result of this solicitation unless exception(s) as noted when bids are submitted.

B. DELIVERY:

The successful bidders shall agree to make deliveries to specified locations within Henrico County (F.O.B. destination, inside delivery and installation included) after receipt of an authorized purchase order. Repeated delayed or partial deliveries shall be interpreted as failure to meet contractual obligations and may be cause for cancellation of the contract. Delivery shall be in quantities specified at the time of order.

.C. RETURNS:

Successful Bidder shall pick-up products to be returned because of quality problems, duplicated shipments, outdated products etc., within 72 hours after notification with no restocking fees. The Successful Bidder shall either replace the returned products with like products or refund the County the full purchase price.

D. INVOICES

1. The successful bidder shall submit a complete itemized invoice to the County on a monthly basis for goods and services received. The invoice must reference the purchase order number. Non-contract items must be billed separately. **The successful bidder must list the manufacturer's list price and the discounted price for each line item billed on the invoice. Failure to do so will cause a delay in the payment of invoices.**

2. The County will check the successful bidder's invoices to verify all charges. If it is found that the County is being overcharged, the successful bidder will credit the County's account for the difference. If a credit balance remains after the expiration or cancellation of the contract, the contractor will pay the County the amount owed.



DEPARTMENT OF FINANCE
CECELIA H. STOWE, CPPO, C.P.M.
PURCHASING DIRECTOR

COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO

May 22, 2018

Mr. David Rice
Blue Ridge Rescue Suppliers, Inc.
1273 Colonial Fort Drive
Montale, VA 24122

RE: Contract # 9787A- Fire Fighting and Rescue Equipment

Dear Mr. Rice:

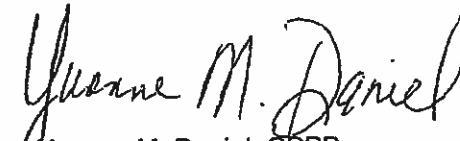
The annual contract the County has with your company to provide **Fire Fighting and Rescue Equipment** is due to expire on **July 31, 2018**. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from **August 1, 2018** through **July 31, 2019**.

The County would like to renew this contract at current contract pricing. Please complete the information requested and return no later than June 15, 2018.

Following the receipt of this information, the County will determine whether it is in our best interest to renew the contract or re-solicit. In addition, if you agree to renew the contract for an additional one-year period, please instruct your insurance agent to provide to my attention a current copy of a certificate of insurance. **Be sure the certificate lists the County as additional insured for the contract work.**

If you have any questions, please call me at (804) 501-5686 or email me at dan23@henrico.us. Your cooperation and prompt response will be appreciated.

Sincerely,


Yvonne M. Daniel, CPPB
Assistant Division Director

YMD/acw

CONTRACT #9787A- Fire Fighting and Rescue Equipment

BUYER NAME: Yvonne Daniel

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect. Please check one of the following:

Yes. Renew the contract for an additional one-year period at current contract pricing.

Yes. Renew the contract for an additional one-year period at new contract pricing.
(list below or attach new pricing sheet)

No. Do not wish to renew the contract. If no, please provide reason below.

Company Name: Blue Ridge Rescue Supplies Inc.

Date: 5/30/18

Signature: [Signature]

Title: Operations Manager

Telephone#: 866-411-9745

Email: d.rice@brrs.net

SCC#: 0466085-8



COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO

DEPARTMENT OF FINANCE

CECELIA H. STOWE, CPPO, C.P.M.
PURCHASING DIRECTOR

June 7, 2017

Mr. David Rice
Blue Ridge Rescue Suppliers, Inc.
1273 Colonial Fort Drive
Montale, VA 24122

RE: Contract # 9787A- Fire Fighting and Rescue Equipment


Dear Mr. Rice:

The County of Henrico has agreed to renew the contract with your firm to provide Fire Fighting and Rescue Equipment when needed and requested. The contract period shall be from August 1, 2017 through July 31, 2018.

This contract renewal is pursuant to Invitation for Bid #15-9787-4YD and your response dated June 6, 2017. Renewal pricing will remain the same for the new contract period. All other terms and conditions of contract #9787A will remain in effect.

We look forward to working with you for another year. Should you have any questions, please feel free to contact me at (804) 501-5686 or email me at dan23@henrico.us.

Sincerely,


Yvonne M. Daniel, CPPB, VCO
Assistant Division Director

Yvonne Daniel, Contract #9787A- Fire Fighting and Rescue Equipment

Yes, renew the contract for an additional one-year period at current contract pricing.

No, we do not wish to renew the contract. If no, please provide a reason below.

Company Name: Blue Ridge Resae
Suppliers Inc.

Print Name: David D. Rice

Signature: David D. Rice

Title: Operations Manager

Date: June 6, 2017

Phone #: 966-411-9745

Fax# 540-947-5700

Email: d.rice@brrs.net

CURRENT CONTRACT PRICE:

Paratech - 13% discount off Manufacturer's current list price - Contract 9787A

COMMENTS:



DEPARTMENT OF FINANCE

CECELIA H. STOWE, CPPO, C.P.M.
PURCHASING DIRECTOR

COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO

May 23, 2017

Mr. David Rice
Blue Ridge Rescue Suppliers, Inc.
1273 Colonial Fort Drive
Montale, VA 24122

RE: Contract # 9787A- Fire Fighting and Rescue Equipment

Dear Mr. Rice:

The contract the County has with your company to provide Fire Fighting and Rescue Equipment as needed and requested is due to expire on July 31, 2017. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from August 1, 2017 through July 31, 2018.

The County would like to renew this contract at current contract pricing. You may fax your response to (804) 501-5693. In addition, if you agree to renew, have your insurance agent mail to my attention a current copy of a certificate of insurance. Be sure the certificate lists the County as additional insured for the contract work.

Following the receipt of this information, we will then determine whether it is in our best interest to renew the contract or solicit bids. Your cooperation and prompt response will be appreciated.

If you have any questions, please call me at (804) 501-5686 or email me at dan23@henrico.us.

Sincerely,

Yvonne Daniel, CPPB, VCO
Assistant Division Director



COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO

DEPARTMENT OF FINANCE

CECELIA H. STOWE, CPPO, C.P.M.
PURCHASING DIRECTOR

May 27, 2016

Mr. David Rice
Blue Ridge Rescue Suppliers, Inc.
1273 Colonial Fort Drive
Montale, VA 24122

RE: Contract # 9787A- Fire Fighting and Rescue Equipment

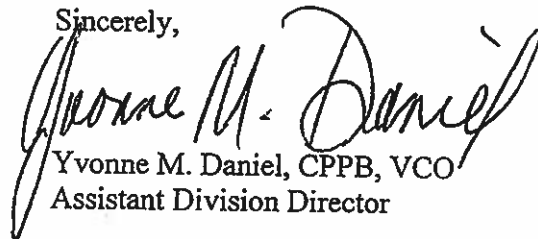
Dear Mr. Rice:

The County of Henrico has agreed to renew the contract with your firm to provide Fire Fighting and Rescue Equipment when needed and requested. The contract period shall be from August 1, 2016 through July 31, 2017.

This contract renewal is pursuant to Invitation for Bid #15-9787-4YD and your response dated May 18, 2016. Renewal pricing will remain the same for the new contract period. All other terms and conditions of contract #9787A will remain in effect.

We look forward to working with you for another year. Should you have any questions, please feel free to contact me at (804) 501-5686 or email me at dan23@henrico.us.

Sincerely,


Yvonne M. Daniel, CPPB, VCO
Assistant Division Director



COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO

DEPARTMENT OF FINANCE

CECELIA H. STOWE, CPPO, C.P.M.
PURCHASING DIRECTOR

May 16, 2016

Mr. David Rice
Blue Ridge Rescue Suppliers, Inc.
1273 Colonial Fort Drive
Montale, VA 24122

RE: Contract # 9787A- Fire Fighting and Rescue Equipment

Dear Mr. Rice:

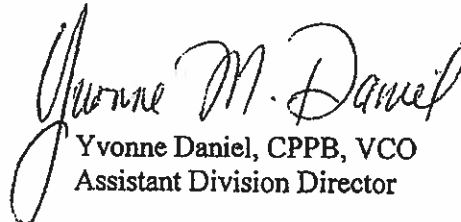
The contract the County has with your company to provide Fire Fighting and Rescue Equipment as needed and requested is due to expire on July 31, 2016. Under the terms of the original agreement, this contract may be renewed for an additional one-year period from August 1, 2016 through July 31, 2017.

The County would like to renew this contract at current contract pricing. You may fax your response to (804) 501-5693. In addition, if you agree to renew, have your insurance agent mail to my attention a current copy of a certificate of insurance. Be sure the certificate lists the County as additional insured for the contract work.

Following the receipt of this information, we will then determine whether it is in our best interest to renew the contract or solicit bids. Your cooperation and prompt response will be appreciated.

If you have any questions, please call me at (804) 501-5686 or email me at dan23@henrico.us.

Sincerely,


Yvonne Daniel, CPPB, VCO
Assistant Division Director

Yvonne Daniel, Contract #9787A- Fire Fighting and Rescue Equipment

Yes, renew the contract for an additional one-year period at current contract pricing.

No, we do not wish to renew the contract. If no, please provide a reason below.

Company Name: Blue Ridge Rescue Suppliers Inc.
1273 Colonial Fort Drive, Martinsville VA 24122
Print Name: David D. Rice
Signature: David D. Rice
Title: Operations Manager
Date: 5/18/16
Phone #: 866-44-9745
Fax# 540-977-5700
Email: d.rice@brrs.net

CURRENT CONTRACT PRICE:

Paratech - 13% discount off Manufacturer's current list price - Contract 9787A

COMMENTS:



COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO

DEPARTMENT OF FINANCE
CECELIA H. STOWE, CPPO, C.P.M.
PURCHASING DIRECTOR

July 24, 2015

David D. Rice
Blue Ridge Rescue Suppliers, Inc.
1273 Colonial Fort Drive
Montvale, VA 24122

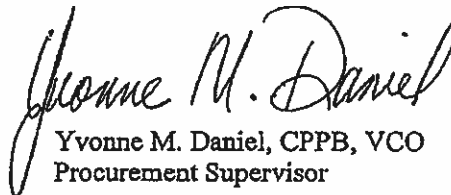
Dear Mr. Rice:

The County has awarded Blue Ridge Rescue Suppliers, Inc. a contract to furnish and provide inside delivery of Firefighting and Rescue Equipment (Lot 17) to the County of Henrico, Division of Fire. Said contract will be awarded pursuant to IFB #15-9787-4YD.

I am enclosing herein the original and 1 copy of the subject contract. It is requested that you execute both copies of the contract, affix your corporate seal, if applicable, and return both copies of the contract to me. Please have your insurance agent send me a certificate of insurance in accordance with the insurance requirements of the IFB. Also, please have your agent name the County as an additional insured.

Upon receipt of the signed contract forms, we will then be in a position to process the contract and return a fully executed copy of the contract to you along with authorization to proceed with the contract work. Do not begin work on this contract until you receive an executed copy of the contract from this office. Should you have any questions, contact me at 804-501-5686 or dan23@henrico.us.

Sincerely,


Yvonne M. Daniel, CPPB, VCO
Procurement Supervisor

Enclosure



COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO

DEPARTMENT OF Finance
Cecelia H. Stowe
Purchasing Director

August 5, 2015

David D. Rice
Blue Ridge Rescue Suppliers, Inc.
1273 Colonial Fort Drive
Montvale, VA 24122

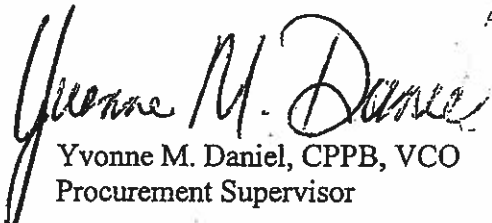
Dear Mr. Rice:

I am returning for your files an executed copy of the contract between the County and your firm to provide Firefighting and Rescue Equipment when needed and requested for Henrico County Division of Fire.

This letter is your written authorization to proceed with the contract. The initial contract period shall be from July 24, 2015 through July 31, 2016 with the option to renew for 4 additional 1-year periods.

We look forward to working with your company. If you have any questions, please do not hesitate to contact me at dan23@henrico.us or 804-501-5686.

Sincerely,


Yvonne M. Daniel, CPPB, VCO
Procurement Supervisor

Enclosure



COMMONWEALTH OF VIRGINIA

COUNTY OF HENRICO

Contract No. 9787A

CONTRACT

This contract, made this 24th day of July, 2015 between the County of Henrico, hereinafter called the "County" and

BLUE RIDGE RESCUE SUPPLIERS, INC.

and his, its or their successors, executors, administrators, and assigns, hereinafter called the "Contractor;"

WITNESSETH: That, for the consideration mentioned below, the Contractor promises to do all the work and/or furnish all the materials, equipment and/or labor necessary to carry out this agreement in the manner and to the full extent set forth in Invitation for Bid #15-9787-4YD, dated April 28, 2015 and Addendum No. 1, dated May 14, 2015 to the satisfaction of the County. At all times the County shall have the right to inspect the Contractor's work performed under this agreement. All terms and conditions, specifications, general and special provisions, plans, drawings, and all documents referred to below are hereby made part of this agreement as completely as if incorporated herein.

It is agreed that the services to be done under this contract are to furnish all labor, materials, equipment and supervision necessary to furnish and provide Firefighting and Rescue Equipment (Lot 17) for Henrico County Division of Fire in accordance with: (i) Invitation for Bid #15-9787-4YD dated April 28, 2015 and Addendum No. 1 dated May 14, 2015, including the general terms, conditions and requirements therein; (ii) the IFB dated April 28, 2015 and; (iii) Bidder's Bid dated May 20, 2015. The agreement period shall be from July 24, 2015 through July 31, 2016 and may be renewed for 4 additional 1-year periods. Pricing shall be in accordance with the attached price schedule.

In consideration of the foregoing services, which consideration is acknowledged by the parties to be sufficient and complete for all of the work within the scope of this agreement, the County agrees to pay the Consultant for all items of work performed and/or materials furnished at the unit prices or lump prices under the conditions set forth in documents herein referred.

FIRM: Blue Ridge Rescue Suppliers, Inc.
ADDRESS 1273 Colonial Fort Drive
Montvale, VA 24122

County of Henrico
P.O. Box 90775
Henrico, VA 23273-0775

BY [Signature]

BY [Signature]

TITLE Operations Manager

Cecelia H. Stowe, CPPO, C.P.M.
Purchasing Director

DATE July 27, 2015

DATE 7-31-15

PRICE SCHEDULE

Manufacturer

Percentage Discount

Paratech

13%



COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO


DEPARTMENT OF FINANCE
Cecelia H. Stowe, CPPO, C.P.M.
Purchasing Director

July 9, 2015

**NOTICE OF INTENT TO AWARD for
Invitation For Bid #15-9787-4YD
Firefighting and Rescue Equipment**

**It is the intent of the County of Henrico to award contracts for
Firefighting and Rescue Equipment as per the following:**

- Lot 1 – Deleted
- Lot 2 – Municipal Emergency Services
- Lot 3 – Atlantic Emergency Solutions
- Lot 4 – Fire Protection Equipment Co., Inc.
- Lot 5 – Fisher Scientific Company, LLC
- Lot 6 – North American Fire Equipment Co., Inc.
- Lot 7 – Municipal Emergency Services
- Lot 8 – Municipal Emergency Services
- Lot 9 – NO BIDS
- Lot 10- Municipal Emergency Services
- Lot 11 – Atlantic Emergency Solutions
- Lot 12 - Municipal Emergency Services
- Lot 13 – North American Fire Equipment Co., Inc.
- Lot 14 – Atlantic Emergency Solutions
- Lot 15 – Atlantic Emergency Solutions
- Lot 16 – Municipal Emergency Services
- Lot 17 – Blue Ridge Rescue Suppliers, Inc.
- Lot 18 – Atlantic Emergency Solutions
- Lot 19 – Rejected
- Lot 20 - North American Fire Equipment Co., Inc.
- Lot 21 – Atlantic Emergency Solutions
- Lot 22 – Municipal Emergency Services
- Lot 23 – North American Fire Equipment Co., Inc.
- Lot 24 – Atlantic Emergency Solutions
- Lot 25 – Atlantic Emergency Solutions
- Lot 26 – Municipal Emergency Services
- Lot 27 – Municipal Emergency Services
- Lot 28 – Fire Protection Equipment Co., Inc.
- Lot 29 – Municipal Emergency Services
- Lot 30- Municipal Emergency Services


Yvonne M. Daniel, CPPB, VCO
Procurement Supervisor

BIDDERS

	Blue Ridge Rescue Suppliers, Inc.	North American Fire Equipment Company, Inc.	Fisher Scientific Company, LLC	Maryland Fire Equipment Corp.	Municipal Emergency Services	First Due Gear	BMK Ventures, Inc.	Atlantic Emergency Solutions
IFB NO. 15-9787-4YD BID DATE: 5-22-15 Time: 11:00 a.m. Firefighting and Rescue Equipment DEPT: Fire								
2. Ajax Tools								
% Discount	8%	21%	NB	NB	22%	NB	NB	21%
Delivery Time (days)	30 Days	14 Days			28 Days			10 Days
3. Bullard								
% Discount	NB	NB	NB	NB	NB	NB	NB	20%
Delivery Time (days)								30 Days
4. Cairns								
% Discount	NB	NB	NB	20%	NB	NB	NB	NB
Delivery Time (days)				30 Days				
5. CMC								
% Discount	NB	20.5%	25%	10%	22%	NB	NB	15%
Delivery Time (days)		21 Days	15 Days	30 Days	28 Days			21 Days
6. Elkhart								
% Discount	NB	47%	NB	35%	46.5%	NB	NB	40%
Delivery Time (days)		25-30 Days		30 days	28 Days			14 Days

BIDDERS

	Blue Ridge Rescue Suppliers, Inc.	North American Fire Equipment Company, Inc.	Fisher Scientific Company, LLC	Maryland Fire Equipment Corp.	Municipal Emergency Services	First Due Gear	BMK Ventures, Inc.	Atlantic Emergency Solutions
BID NO. 15-9787-4YD BID DATE: 5-22-15 Time: 11:00 am Firefighting and Rescue Equipment DEPT: Fire								
7. Fire Hooks Unlimited								
% Discount	NB	18%	15%	5%	20%	NB	NB	15%
Delivery Time (days)		21 Days	15 Days	30 Days	28 Days			14 Days
8. Fire Research								
% Discount	NB	31%		10%	35%	NB	NB	31%
Delivery Time (days)		14 Days	NB	30 Days	28 Days			14 Days
9. First Strike Technologies								
% Discount	NB	NB	NB	NB	NB	NB	NB	NB
Delivery Time (days)								
10. GFE Mfg, Inc.								
% Discount	NB	43.5%	NB	NB	48.5%	NB	NB	41%
Delivery Time (days)		21 Days			28 Days			14 Days
11. Harrington								
% Discount	NB	36%	NB	35%	48%	NB	NB	50%
Delivery Time (days)		14-21 Days		30 Days	28 Days			14 Days
12. Hurst								
% Discount	NB	NB	NB	NB	28.5%	NB	NB	NB
Delivery Time (days)					28 Days			

	Blue Ridge Rescue Suppliers, Inc.	North American Fire Equipment Company, Inc.	Fisher Scientific Company, LLC	Maryland Fire Equipment Corp.	Municipal Emergency Services	First Due Gear	BMK Ventures, Inc.	Atlantic Emergency Solutions
BID NO. 15-9787-4YD								
BID DATE: 5-22-15								
Time: 11:00 am								
Firefighting and Rescue Equipment								
DEPT: Fire								
13. Kochek								
% Discount	32%	53%	40%	35%	52.5%	NB	NB	48%
Delivery Time (days)	30 Days	30 Days	15 Days	30 Days	28 Days			14 Days
14. National Foam								
% Discount	NB	NB	NB	NB	NB	NB	NB	22%
Delivery Time (days)								10 Days
15. Nupla								
% Discount	NB	30%	NB	NB	39%	NB	NB	40%
Delivery Time (days)		21 Days			28 Days			21 Days
16. PAC								
% Discount	NB	16%	10%	5%	17%	NB	NB	12%
Delivery Time (days)		10-14 Days	15 Days	30 Days	28 Days			7 Days
17. Paratech								
% Discount	13%	NB	NB	NB	NB	NB	NB	5%
Delivery Time (days)	30 Days							14 Days
18. Rescue 42								
% Discount	NB	17%	NB	NB	NB	NB	NB	20%
Delivery Time (days)		14 Days						14 Days
19. RITE Rescue								
% Discount	NB	NB	NB	NB	NB	NB	Alternate	NB
Delivery Time (days)							32%	
20. Skedco, Inc.							30 Days	
% Discount	NB	14%	NB	NB	NB	NB	17-30%	NB
Delivery Time (days)		14-20 Days					30 Days	

COUNTY OF HENRICO
 BID TABULATION

Section 1 Page 4 of 5

BIDDERS

	Blue Ridge Rescue Suppliers, Inc.	North American Fire Equipment Company, Inc.	Fisher Scientific Company, LLC	Maryland Fire Equipment Corp.	Municipal Emergency Services	First Due Gear	BMK Ventures, Inc.	Atlantic Emergency Solutions
BID NO. 15-9787-4YD								
BID DATE: 5-22-15								
Time: 11:00 am								
Firefighting and Rescue Equipment								
DEPT: Fire								
21. Snap Tie / Ponn								
% Discount	NB	NB	NB	35%	NB	NB	NB	46%
Delivery Time (days)				30 Days				28 Days
22. Streamlight								
% Discount	40%	52%	40%	35%	54.5%	49%	NB	45%
Delivery Time (days)	30 Days	14 Days	15 Days	30 Days	28 Days	14 Days		14 Days
23. Survivair								
% Discount	NB	19%	NB	NB	NB	NB	NB	NB
Delivery Time (days)		21 Days						
24. Task Force Tips								
% Discount	NB	NB	NB	NB	NB	NB	NB	40%
Delivery Time (days)								14 Days
25. Team								
% Discount	NB	15%	NB	0%	NB	NB	NB	15%
Delivery Time (days)		14 Days		30 Days				30 Days
26. Tempest								
% Discount	20%	28%	30%	10%	38.5%	NB	NB	30%
Delivery Time (days)	30 Days	21 Days	15 Days	30 Days	28 Days			14 Days
27. Wehr								
% Discount	NB	21%	NB	5%	30%	NB	NB	NB
Delivery Time (days)		7-10 Days		30 Days	28 Days			



COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO

Department of Finance
Cecelia H. Stowe, CPPO, C.P.M.
Purchasing Director

May 14, 2015

ADDENDUM NO. 1

Invitation for Bid # 15-9787-4YD

Subject: Firefighting and Rescue Equipment

Please make the following corrections, deletions and/or additions to the above referenced IFB:

This IFB and any addenda are available on the County of Henrico website at: <http://henrico.us/purchasing>. To download the IFB, click the link and save the document to your hard drive. To receive an email copy of this document, please contact dan23@henrico.us.

The bid due date has been extended until 11:00 a.m. on May 22, 2015.

Page 2, A. GENERAL REQUIREMENTS: Item a. Reads:

- a. Bidders shall offer discounted pricing from their most current Manufacturer's Price Lists, which shall be kept on file with Henrico County's Division of Fire and the Purchasing Office. Bidders shall submit manufacturer's price list with their bid. Failure to do so may cause your bid to be considered non-responsive

Shall be changed to read:

- a. Bidders shall offer discounted pricing from their most current Manufacturer's Price Lists, which shall be kept on file with Henrico County's Division of Fire and the Purchasing Office. Bidders shall submit manufacturer's price list with their bid. *Price lists submitted can be in electronic format.* Failure to do so may cause your bid to be considered non-responsive

Page 3, 4. SPECIFICATIONS:, c.1. Airshore International – Delete in its entirety.

Page 25 – Bid Form-Attachment D, Item #1 – Airshore International – Delete in its entirety.

ATTACHMENT D, Estimated Annual Quantities, pages 29-37 replace with the attached revised pages 29-37.

Received
2015-05-21 11:01
County of Henrico

Please acknowledge the receipt of Addendum No. 1 dated May 14, 2015 on your BID FORM when returning your Bid package. If your bid has already been delivered, please return this addendum under separate cover referencing the IFB number, due date and time on the outside of the envelope. Failure to acknowledge this addendum may result in your bid being declared non-responsive. All other general terms, conditions and specifications shall remain the same.

Sincerely,

Yvonne M. Daniel, CPPB, VCO
Procurement Supervisor
804-501-5686
dan23@hnerico.us

Signature: _____

Print Name: _____

Company: _____

Date: _____

Attachment D -Revised

Estimated Annual Quantities

For purchase (Quantities listed does not bind the County to any specified amount)

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
Ajax Tools	Air Chisel w/ Tips	Air Chisel w/ Tips Kit includes Air Impact Wrench and Sockets	911-RKM	3
	Air Regulator	Air Regulator - High Pressure to Low Pressure for Air Tools	8245H	1
Bullard	Thermal Imager	Thermal Imaging Cameras	TIC / TIX	2
		Thermal Imaging Cameras	T-4	4
Calrns	Helmets	Cains 660C metro w/ NFPACompliant 4" faceshield	660C	40
CMC	Ascenders , Gibbs 1/2"	Gibbs Ascenders 1/2"	340006	4
	Carabiner	Xlarge Locking D Steel Carabiner	320001	64
	Edge Protection, 30" x 36" w/ Grommets	30" x 36" w/ Grommets Edge Protection - Canvas	294018	5
	Gloves, Rappel - Lg	Leather Rappel Gloves - Lg	250084	12
	Gloves, Rappel - Med	Leather Rappel Gloves - Med	250083	6
	Gloves, Rappel - Small	Leather Rappel Gloves - Small	250082	6
	Gloves, Rappel - XL	Leather Rappel Gloves - XL	250085	12
	Harness, CMC Rescue - Large	CMC Pro Series Rescue Harness - Large	202174	12
	Harness, CMC Rescue - Small	CMC Pro Series Rescue Harness - Small	202172	6
	Harness, CMC Rescue - Xlarge	CMC Pro Series Rescue Harness - Xlarge	202175	12
	Kit, Water Rescue	Water Rescue Kit - Helmet, Vest, Throw Bag, Gloves, Whistle, Knife, Duffel, Strobe	501501	8
	Ladder Belt - L/XL	CMC Ladder Belt Padded - L/XL	202444	4
	Ladder Belt - SM/MED	CMC Ladder Belt Padded	202442	2
	Ladder Belt - XXL	CMC Ladder Belt Padded - XXL	202446	2
	Prusik Cord	Prusik Cord Spool	293038	3

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Pulley, 3" Single, Russ Anderson	3" Single Pulley	315100	6
	Pulley, 4" Double, Russ Anderson	4" Double Pulley	315700	6
	Rappel 8 Plate, Rescue w/ Ears - Steel	Rescue "8" w/ Ears - Steel	300850	12
	Rigging Bag	Rigging Bag for Rope Gear	430223	10
	Rigging Plate	Rigging Plate	300615	6
	Rigging Rack	Rigging Rack	314001	5
	Rope Bag	Rope Bag - 200' 5/8" - Orange	430321	3
	Rope Bag	Rope Bag for 100' 3/8" Nylon Braided Utility Rope - Red	430103	4
	Rope Bag	Rope Bag for 200' Life Line - Orange	430221	8
	Rope Bag	Rope Bag for 300' of 1/2" Rope - Orange	430321	5
	Rope Guard, 10"	10" Rope Guard	294031	5
	Rope Guard, 18"	18" Rope Guard	294030	5
	Rope Guard, 24"	24" Rope Guard	294029	5
	Rope, 1/2" x 200' Rescue	1/2" x 200' Rescue Rope - Orange	273210	8
	Rope, 1/2" x 300' Rescue	1/2" x 300' Rescue Rope - Red	273270	5
	Rope, 5/8" x 200' Rescue	5/8" Rescue Rope - Red 200'	274030	3
	Rope, Water Rescue Throw Bag	Water Rescue Throw Rope Bag		2
	Stokes Basket	Stokes Basket	724302	3
	Stokes Rig	Stokes Rig	724121	3
	Tubular Webbing, 2" x 25'	2" x 25' Tubular Webbing - Red	200203	22
Elkhart				
	Mid-Range "Chief" Nozzle	Combination fire fighting nozzle	4000 series	20 to 60
	Bracket, Mounting, 2.5" NST Male	2.5" NST Male Mounting Bracket	S-320 NST	8
	Bracket, Mounting, 2.5" RST Male	2.5" RST Male Mounting Bracket	S-320	18
	Foam Educator	Foam Educator 125gpm .5% to 6% 1.5" NST X 1.5" NST	241-125	1
	Valve, 6" NST Butterfly Slo-Close	6" NST Butterfly Valve Slo-Close	2860 w/Kochek 5365	1
	Valve, Hydrant - 2.5" RST Gated	2.5" RST Gated Hydrant Valve	X-86A	1
	Valve, Piston Intake	6" x 5" Storz Piston Intake Valve	9786	1

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Water Thief	2.5" RST Female x 2.5" RST Male w/ (2) 1.5" NST Male Outlets	BG-104A RST	1
	Wye, Gated, 1.5" NST F x(2)1" NST Male Forestry	1.5" NST Female x (2) 1" NST Male Forestry Gated Wye	B-100SAF	1
	Wye, Gated, 2.5" RST Female x (2) 1.5" NST Male	2.5" RST Female x (2) 1.5" NST Male Gated Wye	B100A	3
Fire Hooks Unlimited				
	Axe, Flat Head - 6lb	Flat Head Axe 6lb	FA-6#	7
	Axe, Flat Head - 8lb	Flat Head Axe 8lb - Force Axe	FA-8#	3
	Axe, Pick Head - 6lb	Pick Head Axe 6lb	FAP-6#	5
	Backpack Brush Pump	Backpack Brush Pump 5 gal	SPBP-5	2
	Battering Ram	30" 40lb 1 or 2 person battering ram	RAM II	3
	Blade, Circular Saw - K12 - Abrasive - Masonry	14" x 5/32" X 1"	952-062171	4
	Bolt Cutters, 24"	24" Bolt Cutters w/ foam grips		3
	Bolt Cutters, 36"	36" Bolt Cutters with foam grips	BC36	4
	Crow Bar	51" Crow Bar w/ celtex grip		3
	D-Handle Hay Hook	D-Handle Hay Hook		2
	Elevator Key Set	12 key Elevator Key Set		3
	Halligan, Pro Bar	30" Halligan Type Bar	30" Pro-Bar	10
	Hold the Door Tool	Hold the Door Tool		3
	Hook, All-Purpose, 04'	4' all Purpose Hook w/ "P" Handle	APH-4 W/D	2
	Hook, All-Purpose, 06'	6' All-Purpose Hook w/ fiberglass handle	APH-6'	5
	Hook, All-Purpose, 08'	8' All-Purpose Hook w/ fiberglass handle	APH-8'	3
	Hook, All-Purpose, 10'	10' All-Purpose Hook w/ fiberglass handle	APH-10'	2
	Hook, Dry Wall, 4'	4' Dry Wall Hook w/ fiberglass handle	SRFS-4' W/D	4
	Hook, Roof, 5'	5' NY Style Roof Hook - All purpose head, aircraft steel shaft, chisel end, celtex grip	RH-5'	3
	Hydra-Ram	Hydra-Ram, 4" spread		4
	K Tool Kit	K Tool Set with pouch and key set		4
	LIL Rex	Lock pull device	LRX	8
	Lock Breaker, Duckbill	Duckbill Lock Breaker		3

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Lock Breaker, Hockey Puck	Hockey Puck Lock Breaker - 36" Pipe Wrench		3
	Marrying Strap	Velcro Marrying Strap for Irons and K tool	MS-1	7
	Pike Pole, 06'	6' National Hook w/ Fiberglass handle	NHFG-6'	2
	Pike Pole, 08'	8' National Hook w/ Fiberglass handle	NHFG-8'	1
	Pike Pole, 10'	10' National Hook w/ fiberglass handle	NHFG-10'	2
	Pike Pole, 12'	12' National Hook w/ fiberglass handle	NHFG-12'	1
	R Tool Kit	R Tool Kit w/ pouch and key set		2
	Shoulder Strap, Extinguisher	Nylon shoulder strap w/ adjustable buckles and padded area	ESS-31	7
Fire Research	Slim Jim Tool	Unlimited Slip Lock	SL-30"	4
	Lights, Portable Quartz - 500watt	Portable Quartz Light - 500watt w/ Portable Stand	FC700-S50	10
First Strike Technologies	Nozzle, Vindicator Heavy Attack	Vindicator Heavy Attack Nozzle		2
GFE Mtg Inc	Gauge, Pressure, 2.5" RST Inline	2.5" RST Inline Pressure Gauge	LG-25	1
	Generator w/ Quartz Light	Honda 1000watt Portable Generator w/ 500w TeLite	TEU1000ID	2
	Junction Box, Electrical	Electrical Junction Box with 4 - 125v 15amp outlets	EJB-L5-15	7
Harrington	Adapter, 5" Storz x 4" OLF Female Swivel	Hydrant Adapter - 5" Storz x 4" OLF Female Swivel Adapter w/ Long Handles	H500-4 OLF	3
	Adapter, 5" Storz x 4.5" NST Female Swivel	Hydrant Adapter - 5" Storz x 4.5" NST Female Swivel Adaprt w/ Long Handles	H500-45 NST	1
	Blind Cap, 5" Storz	5" Storz Blind Cap w/ Lock	HBC-50	3
	Elbow, 4" NST x 5" Storz 45degree	4" NST x 5" Storz 45degree Elbow		1
	Hose Roller, 5"	5" Hose Roller - 2 person operation	HHR-2	1
	Manifold, 5"	5" Storz x 5" Storz Manifold - AWG w/ 4 - 2.5" RST Male Discharges - Gated Manifold	H400-50-50-25-RST	1
	Wye, Gated, 5" Storz x (2) 5" Storz	5" Storz x (2) 5" Storz Gated Wye		1

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
Hurst	Hurst Cutter	Cutter S700 E2	272085000	1
	Hurst Combination Tool	Hurst Combination Tool	362R483	1
	Hurst Cutters	Hurst Cutter JL500	362R513	1
	Hurst Hooks and Chain Kit	Hurst Hooks and Chain Kit	3640003	3
	Hurt Spreader	Spreader SP310E2	271085000	1
	Hurst Hose - 30'	Hurst Hose - 30'		4
	Hurst Large Ram	Hurst Large Ram	JL-60C	3
	Hurst Ram	Hurst Ram R421E2	27408500	1
	Hurst Medium Ram	Hurst Medium Ram	JL-30C	3
	Hurst Pedal Cutter Attachment	Pedal Cutter Attachment for Hurst Rabbit Tool	362R265	3
	Hurst Rabbit Tool Kit	Hurst Rabbit Tool Kit w/ 6" spreader, mallet, heavy duty bag, vunderbar.	3629009	3
	Hurst Ram Accessory Kit	Hurst Ram Accessory Kit	257R037	3
	Hurst Small Ram	Hurst Small Ram	JL20C	3
	Hurst Spreader	Hurst Spreader ML-28	362R539	3
	Hurst Adapter Plug	110V. Power Supply Adapter Plug	272085412	3
	Hurst System Electric Hydraulic Pump	Hurst System Electric Hydraulic Pump - 2 line simultaneous operation.	JL-SE 375760000	3
	Hurst System Gasoline Hydraulic Pump	Hurst System Gasoline Hydraulic Pump - 2 line simultaneous operation.	JL-SG 375710000	3
	Hurst Telescoping Ram	Hurst Telescoping Ram	JL-Telescoping 30	5
Kochek				
	Adapter, 1.5" NST Female x 1" NST Male	1.5" NST Female x 1" NST Male Adapter	37R	1
	Adapter, 2.5" NST Female x 2.5" RST Male	2.5" NST Female x 2.5" RST Male Adapter	37R21525 w/mmm25U	8
	Adapter, 2.5" RST Double Female	2.5" RST Double Female Adapter	35R2525 RST	8
	Adapter, 2.5" RST Double Male	2.5" RST Double Male Adapter	36R2525 RST	8
	Adapter, 2.5" RST Female x 1.5" NST Male	2.5" RST Female x 1.5" NST Male Adapter	37R2515 w/MM25U	2

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Adapter, 2.5" RST Female x 2.5" NST Male	2.5" RST Female x 2.5" NST Male Adapter	37R2525 w/MM25U	8
	Adapter, 5" Storz x 2.5" RST Female Swivel	5" Storz x 2.5" RST Female Adapter w/ swivel locking Storz coupling	S54R2550 w/MM25U	3
	Adapter, 5" Storz x 2.5" RST Male	5" Storz x 2.5" RST Male Adapter	S36S2550 w/MF507	2
	Adapter, 5" Storz x 4" Storz	5" Storz x 4" Storz Adapter	S60S5040 w/MF507	3
	Adapter, 6" NST x 5" Storz	6" NST x 5" Storz Adapter	S54L6040 w/MM60U	1
National Foam	Foam	Universal Plus 3% - 6% AFFF Foam	55797	3
Nupla	Mallet, Dead Blow	Dead Blow Mallet	38280	4
	Mallet, Rubber	Rubber Mallet	13-120	1
	Pitch Fork	Pitch Fork		2
	Rake, Forestry Brush	Forestry Brush Rake w/ fiberglass handle	69-214	2
	Shovel, Round Point	Round Point Shovel with fiberglass handle	RP14L-60	4
	Shovel, Scoop	"D" Handle Aluminum scoop shovel with fiberglass handle	69-019	9
	Sledge Hammer, 12lb - 24"	12lb Sledge Hammer w/ 24" fiberglass handle	BD-12-24	3
PAC	Bracket, Ironslok Kit	PAC - Ironslok Bracket Kit w/ Mounting Hardware Kit, for mounting of Irons Set	PN-K5003	4
Paratech				
	Airbag - High Pressure 01 Ton	Airbag - High Pressure 01 Ton	KP1-1 Model 92 22-889092G2	3
	Airbag - High Pressure 03 Ton	Airbag - High Pressure 03 Ton	KP1-3	2
	Airbag - High Pressure 05 Ton	Airbag - High Pressure 05 Ton	KP1-5	2
	Airbag - High Pressure 12 Ton	Airbag - High Pressure 12 Ton	KP1-12	3
	Airbag - High Pressure 17 Ton	Airbag - High Pressure 17 Ton	KP1-17	3
	Airbag - High Pressure 22 Ton	Airbag - High Pressure 22 Ton	KP1-22	3
	Airbag - High Pressure 28 Ton	Airbag - High Pressure 28 Ton	KP1-28	2
	Airbag - High Pressure 32 Ton	Airbag - High Pressure 32 Ton	KP1-32	5
	Airbag - Inline Relief Valve	Inline Relief Valve for Airbags		8

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Airbag - Low Pressure 10 Ton Set	Airbag - Low Pressure 10 Ton Set w/ regulator, controller, hoses, 2 - 5 ton bags	22-887102K	2
	Airbag - Master Control Kit	Airbag Master Control Kit includes Regulator, Controller, Relief Valves, 5 Hoses, and more.	22-890300G2-150	3
Rescue 42				
	TeleCrib Struts	Strut Rescue Kit	CTC-6003	2
RITE Rescue				
	RITE Rescue System	Confined space rescue system		8
Skedco, Inc.				
	Sked Rescue System	SK-200 Sked Basic Rescue System	SK-200	2
	YAK Extraction System	Manual casualty extraction system	SK-970	2
Snap Tite / Ponn				
	Bracket, Mounting, 5" Storz	5" Storz Mounting Bracket	FMB-50	4
	Spanner Set, 5" Storz	Storz Spanner Wrench (4) Set w/ Bracket	FSPH1L	4
Streamlight				
	Light, Streamlight Fire Vulcan	Streamlight 12VDC Fire Vulcan Light w/ LEDs	Vulcan LED	8
	Light, Streamlight LiteBox	12VDC Streamlight LiteBox	Litebox	10
	Light, Streamlight Survivor	Streamlight 12VDC Survivor Light	Survivor	16
Survivair				
	Vacuum, Water	Water Vacuum w/ Long Handle and GFI Plug	9702-00	3
Task Force Tips				
	Foam Jet Attachment	TFT Foam Jet Attachment for TFT Fog Nozzle	FJ-HMX	1
	Nozzle Adapter	TFT Nozzle Adapter 2.5"RST - 1.5"NST	H-A	2
	Nozzle, 1" NST Fog w/ Pistol Grip	TFT Low pressure 1" NST Fog Nozzle 10-100gpm w/ pistol grip	B-BGH	1

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Nozzle, 1.5" NST Breakaway Fog	TFT Metro 175gpm Breakaway Fog Nozzle 1.5" NST	FM142S	1
	Nozzle, 1.5" NST Fog w/ Pistol Grips	TFT Dual Force 70-200gpm Fog Nozzle	HMD-VPGI	7
	Nozzle, 2.5" RST Fog w/ Playpipe Handles	TFT Automatic 50-350gpm Fog Nozzle w/ 2.5" RST and Playpipe Handles	H-2BLITZ	1
	Tips, Smooth Bore - 1 1/4, 1 1/8, 1	TFT Smooth Bore Tips 1.5" NST 15/16, 3/4 tips	FS-3STACK	1
	Valve, 1.5" NST Ball Type Shut Off w/ Pistol Grip	TFT 1.5" NST Ball Valve Shut Off w/ Pistol Grip with Tip inserts	H-VITG	1
	Valve, 2.5" RST Ball Type Shut Off w/ Playpipe	TFT 2.5" RST Ball Valve Shut Off w/ Playpipe Handles	H-2VPP	1
Team				
	Cribbing, 2x6 Step	2x6x36" Step Cribbing w/ 6" step off/staggering.	SWG250	2
Tempest	Gas powered fan	18-inch gas-powered positive pressure fan, belt-driven		2
	Electric fan	18-inch electrically powered positive pressure fan, variable speed control		2
Wehr				
	Saw, Windshield, GlassMaster	GlassMaster Windshield Saw w/ center punch	GMM-1	7
Will-Burt-TacStick				
	Electrical Detector, Tac-Stick	Tac-Stick Electrical Detector w/ Case	TacStick	4
Yates Professional				
	Harness/belt	Kevlar Ladderman Harness	Item #323	6
	Lanyard	Adjustable Nylon Ladder Lanyard	Item #827	6
	Spec Pack	Patent lifting harness system	YA-900	4
Ziamatic				
	Bag, Canvas	Canvas Bag for High Rise Tools and Equipment	CB-4	2
	Bracket, Extinguisher mounting strap	Extinguisher Mounting Strap - Velcro	CYBM 2123-70-11	15
	Floor Runners - Vinyl	Vinyl Floor Runners 3' x 18' Yellow	ZR-2	6

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Hooks	Hooks for hanging smoke ejectors	SEH-HB	6
	Quickie Bar- Smoke Ejector Holder	Quickie Bar for hanging smoke ejector	SEH-3	3
	Sledge Hammer, 12lb - 36"	12lb Sledge Hammer w/ 36" fiberglass handle	BD-12-ESG	3

Original

COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO



DEPARTMENT OF FINANCE
Cecelia H. Stowe, CPPO, C.P.M.
Purchasing Director

IFB: # 15-9787-4YD

April 28, 2015
Invitation for Bid
Firefighting and Rescue Equipment

Subject: Annual contract to furnish all tools, labor and equipment necessary to provide inside delivery of Firefighting and Rescue Equipment, to the County of Henrico, Division of Fire, in accordance with the enclosed general terms, conditions and specifications.

Sealed bids in accordance with the conditions, specifications, and instructions below and on the attached sheets or drawings hereto, if any, will be received no later than **3:00 p.m.**, local prevailing time, **May 19, 2015** and will be opened and publicly read aloud.

IN PERSON OR SPECIAL COURIER
County of Henrico
Department of Finance
Purchasing Division
1590 E. Parham Road
Henrico, Virginia 23228

OR

U.S. POSTAL SERVICE
County of Henrico
Department of Finance
Purchasing Division
P.O. Box 90775
Henrico, Virginia 23273-0775

This IFB and any addenda are available on the County of Henrico website at: <http://henrico.us/purchaing>. To download the IFB, click the link and save the document to your hard drive. To receive an email copy of this document please contact dan23@henrico.us

Time is of the essence, and all bids received after the appointed hour for submission, whether by mail or otherwise, will be returned unopened. The time clock stamp in the Purchasing Division shall determine the time of receipt. Bidders are responsible for ensuring that Purchasing Division personnel stamp their bids by the deadline indicated.

Envelopes containing bids shall be sealed and marked in the lower left-hand corner with the bid request number, goods or services sought, hour and due date of the bid.

All Bidders shall use the enclosed Bid Form in submitting their bid prices. The Purchasing Division reserves the right to waive any informality in bids and to award in part or in whole or to reject any or all bids.

The awarding authority for this contract is the Purchasing Director, Department of Finance.

Nothing herein is intended to exclude any responsible Bidder, its product or service or in any way restrain or restrict competition. On the contrary, all responsible Bidders are encouraged to bid and their bid is solicited. Comments as to how bid documents, specifications or drawings can be improved are welcome.

Should you have any questions concerning this Invitation for Bid, please contact Yvonne Daniel at dan23@henrico.us by no later than **May 8, 2015**.

Very truly yours,
Cecelia H. Stowe, CPPO, C.P.M.
Purchasing Director

Yvonne M. Daniel, CPPB, VCO
Procurement Supervisor

I. SCOPE OF WORK/SERVICES

The intent and purpose of this Invitation for Bid is to establish a term contract(s) with an authorized distributor(s) to furnish and provide inside delivery of Firefighting and Rescue Equipment to Henrico County, Division of Fire, as needed and requested in accordance with the enclosed general terms, conditions and specifications. The County reserves the right to extend the use of the resulting contract to other County departments.

Historical Data: For fiscal year ending June 30, 2013, the County spent approximately \$93,425.00. For the following year ending April 17, 2015, the County spent approximately \$36,300.00. This data provided is for informational purposes only and does not bind the County to purchase any specified amount.

Cooperative Procurement - Pursuant to Va. Code §2.2-4304, this procurement is being conducted by the County of Henrico, on behalf of itself and on behalf of other public bodies. Other public bodies, as that term is defined in the Virginia Public Procurement Act (Va. Code §4300 *et. seq.*) may purchase goods and services under a contract resulting from this procurement. The County (including Henrico County Public Schools) shall have no duties under contracts between the Successful Bidder(s) and other public bodies, even if entered into by virtue of this procurement.

A. GENERAL REQUIREMENTS:

- a. Bidders shall offer discounted pricing from their **most current Manufacturer's Price Lists**, which shall be kept on file with Henrico County's Division of Fire and the Purchasing Office. Bidders shall submit manufacturer's price list with their bid. **Failure to do so may cause your bid to be considered non-responsive**
- b. Bidder(s) must be an authorized distributor for products offered.
- c. The successful bidder(s) shall be required to furnish and/or update with the using department; all price lists, catalogs, swatches, color charts, etc. (as appropriate) for all items at no additional cost. Catalogs shall be provided in hard copy or online. Discount offered shall be valid for the contract period. Price updates shall occur at each renewal date.
- d. Nothing herein or attached shall bind the Division of Fire to purchase any specified amount of the products or services.
- e. All warranties either expressed or implied which are inherent in products specified shall be applicable to products furnished as the result of this solicitation unless exception(s) as noted when bids are submitted.

2. DELIVERY:

The successful bidders shall agree to make deliveries to specified locations within Henrico County (F.O.B. destination, inside delivery and installation included) after receipt of an authorized purchase order. Repeated delayed or partial deliveries shall be interpreted as failure to meet contractual obligations and may be cause for cancellation of the contract. Delivery shall be in quantities specified at the time of order.

3. RETURNS:

Successful Bidder shall pick-up products to be returned because of quality problems, duplicated shipments, outdated products etc., within 72 hours after notification with no restocking fees. The Successful Bidder shall either replace the returned products with like products or refund the County the full purchase price.

4. SPECIFICATIONS:

- a. All bidders shall submit information as required on the Bid Form (**Attachment D**) for the following product Manufacturers (provide discount from complete product line).
- b. If there is an exception to the discount offered, the bidder shall indicate this on the Bid Form. "Exception to discount" could mean certain products of a particular manufacturer that may have a different discount, for example, parts discounts.
- c. Bidders do not have to bid on all manufacturers. Bidders may bid on only one of these manufacturers.
 1. Airshore International
 2. Ajax Tool
 3. Bullard
 4. Cairns
 5. CMC
 6. Elkhart
 7. Fire Hooks Unlimited
 8. Fire Research
 9. First Strike Technology
 10. GFE Mfg Inc.
 11. Harrington
 12. Hurst
 13. Kochek
 14. National Foam
 15. Nupla
 16. PAC
 17. Paratech
 18. Rescue 42
 19. RITE Rescue
 20. Skedco Inc.
 21. Snap-tite / Ponn
 22. Streamlight
 23. Survivair
 24. Task Force Tips
 25. Team
 26. Tempest
 27. Wehr
 28. Will-Burt
 29. Yates Professional
 30. Ziamatic
- d. **Attachment D**, list estimated equipment descriptions and quantities for purchases in **2015-2016** to outfit fire apparatus. Exact types and quantities of

items may change based on the award of this contract(s). This list provides a sample of estimated purchases only and is not intended to serve as an exact ordering list.

5. REFERENCES

Bidder shall provide at least 3 references. Bidder shall provide the company name, address, telephone number and a contact person.
(See Attachment B)

6. INVOICES

The successful bidder shall submit a complete itemized invoice to the County on a monthly basis for goods and services received. The invoice must reference the purchase order number. Non-contract items must be billed separately. **The successful bidder must list the manufacturer's list price and the discounted price for each line item billed on the invoice. Failure to do so will cause a delay in the payment of invoices.**

The County will check the successful bidder's invoices to verify all charges. If it is found that the County is being overcharged, the successful bidder will credit the County's account for the difference. If a credit balance remains after the expiration or cancellation of the contract, the contractor will pay the County the amount owed.

II. GENERAL TERMS AND CONDITIONS:

All Bidders shall note that the Invitation for Bid (IFB) method of procurement does not allow any modifications or exceptions to the County's Section II., GENERAL TERMS AND CONDITIONS. Any modifications or exceptions made to this section shall cause your bid response to be considered non-responsive.

A. Addenda:

1. Bidders are welcome to provide comments regarding how the bid documents, specifications or drawings can be improved. Bidders requesting clarification or interpretation of or improvements to the bid general terms, conditions, specifications or drawings shall make a written request which must reach the Purchasing Division, Department of Finance, at least eight (8) calendar days prior to the date set for the receipt of bids.
2. Any changes to the bid general terms, conditions, specifications or drawings shall be in the form of a written addendum from the Purchasing Division and it shall be signed by the Director of Purchasing, Department of Finance or a duly authorized representative.
3. An addendum shall be issued no later than six (6) calendar days prior to the date set for the receipt of bids. An addendum extending the date for the receipt of bids or an addendum withdrawing the Invitation for Bid may be issued anytime prior to the date set for the receipt of bids.
4. Each Bidder shall be responsible for determining that all addenda issued by the Purchasing Division for the Invitation for Bid have been received before submitting a bid for the work.
5. Each Bidder shall acknowledge the receipt of each addendum on the Bid Form.

B. Annual Appropriations:

It is understood and agreed that this contract shall be subject to annual appropriations by the Board of County Supervisors (the "Board"). Should the Board fail to appropriate funds for this contract, the contract shall be terminated when existing funding is exhausted. The Successful Bidder ("Successful Bidder") shall not be entitled to seek redress from the County of Henrico, Virginia (the "County") should the Board fail to make annual appropriations for this contract.

C. Authorization to Transact Business in the Commonwealth (Va. Code §2.2-4311.2):

1. Any business entity that enters into a written contract with the County of Henrico (the "County") that is organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership must be authorized to transact business in the Commonwealth of Virginia as a domestic or foreign business entity if so required by Title 13.1 or Title 50 of the Code of Virginia, or as otherwise required by law.

2. Any business entity described in paragraph C.1 above that enters into a contract with the County shall not allow its existence to lapse or allow its certificate of authority or registration to transact business in the Commonwealth of Virginia if so required by Title 13.1 or Title 50 of the Code of Virginia, to be revoked or cancelled at any time during the term of the contract.
3. Any business entity organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 of the Code of Virginia must include in its bid or proposal the identification number issued to it by the State Corporation Commission. (Attachment A) Any business entity that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 of the Code of Virginia or as otherwise required by law shall include in its bid or proposal a statement describing why the Bidder is not required to be so authorized.
4. A Bidder described in subsection 3 that fails to provide the required information shall not receive an award unless a waiver is granted by the Director of Finance, his designee, or the County Manager.
5. Any falsification or misrepresentation contained in the statement submitted by the Bidder pursuant to Title 13.1 or Title 50 of the Code of Virginia may be cause for debarment.
6. The County may, in its sole discretion, void any contract with a business entity if the business entity fails to remain in compliance with the provisions of this section, entitled "Authorization to Transaction Business in the Commonwealth."

D. Award of Contract:

1. The Purchasing Division reserves the right to waive any informality in bids and to award in part or in whole or to reject any or all bids. The reasons for the rejection shall be made a part of the contract file.
2. In case of a tie bid, preference shall be given to goods, services, and construction produced in the County of Henrico or the State of Virginia or provided by persons, firms or corporations having principal places of business in the County of Henrico or the State of Virginia, if such a choice is available; otherwise the tie shall be decided by lot. A County of Henrico business shall be given preference over a State of Virginia business, if such a choice is available.
3. The Purchasing Division shall have the right, before awarding the contract, to require a Bidder to submit such evidence of its qualifications as it may deem necessary and may consider any evidence available to it concerning the financial, technical, and other qualifications and abilities of a Bidder. (See Attachment B)
4. It is the intent of the Purchasing Director to award a contract to the lowest responsive and responsible Bidder provided the bid does not exceed the funds available for the contract. **This bid will be awarded by Line item for the highest percentage discount offered.** (See the Bid Form)
5. Upon making an award, or giving notice of intent to award, the County will place appropriate notice on the Purchasing Division website:
www.henrico.us/purchasing

6. The Bidder to whom the contract is awarded shall, within fifteen (15) days after prescribed documents are presented for signature, execute and deliver to the Purchasing Division the contract forms and any other forms required by the bid.

E. Bid Security:

Bidder is not required to furnish a bid security with this bid.

F. Bidder's Representation:

1. By submitting a bid in response to this Invitation for Bid, the Bidder certifies that it has read and understands the bid documents, specifications, and drawings, if any, and has familiarized itself with all federal, state and local laws, ordinances, rules and regulations that in any manner may affect the cost, progress or performance of the work.
2. The failure or omission of any Bidder to receive or examine any form, instrument, addendum or other documents, or to acquaint itself with conditions existing at the site(s), shall in no way relieve any Bidder from any obligations with respect to its bid or to the contract.

G. Bonds:

The Successful Bidder is not required to furnish a Performance Bond and a Payment Bond for this contract.

H. Collusion:

By submitting a bid in response to this Invitation for Bid, the Bidder represents that in the preparation and submission of this bid, said Bidder did not, either directly or indirectly, enter into any combination or arrangement with any person, Bidder or corporation or enter into any agreement, participate in any collusion, or otherwise take any action in the restraint of free, competitive bidding in violation of the Sherman Act (15 U.S.C. § 1) or Va. Code §§ 59.1-9.1 through 59.1-9.17 or §§ 59.1-68.6 through 59.1-68.8.

I. Compensation:

1. The County shall not pay for any goods or services until the same have been actually received.
2. Successful Bidder shall provide the Purchasing Division their social security number upon request. Proprietorships, partnerships and corporations shall provide their federal employer identification numbers upon request (Va. Code § 2.2-4354.2).
3. The Successful Bidder shall submit a complete itemized invoice on each item or service, which is delivered under the contract. The Successful Bidder shall indicate the purchase order number on the front of each invoice and on the outside of each package or shipping container.
4. Cash discounts shall be deducted in accordance with the terms of the bid.

5. Payment shall be rendered to the Successful Bidder for satisfactory performance compliance with the general terms, conditions and specifications of this bid. The required payment date shall be either: (i) the date on which payment is due under the terms of the contract for the provision of such goods or services; or (ii) if such date is not established by contract, not more than forty-five days after goods or services are received or not more than forty-five (45) days after the Successful Bidder renders an invoice to the County, whichever is later (Va. Code § 2.2-4352).
6. Unless otherwise provided under the terms of the contract for the provisions of goods and services, if the County fails to pay by the payment date, the County agrees to pay the financial charge assessed by the Successful Bidder, which does not exceed one percent per month (Code of Virginia, Section 2.2-4354.4).

J. Contract Period:

1. The initial contract period shall be from date of award through May 31, 2016. Contract prices shall remain firm for the contract period.
2. The contract may be renewed for 4 additional one-year periods upon the sole discretion of the County at a price not to exceed 3% above the previous year's prices.
3. The Successful Bidder should submit any proposed price changes and a report on the annual volume of business resulting from this contract to the Purchasing Division at least ninety (90) days prior to the contract renewal date. If accepted by the Purchasing Division, the prices shall remain firm for each renewal year.
4. The contract shall not exceed a maximum of five (5) years.

K. Controlling Law; Venue

This contract is made, entered into, and shall be performed in the County of Henrico, Virginia, and shall be governed by the applicable laws of the Commonwealth of Virginia. Any dispute arising out of the contract resulting from this Invitation for Bid, its interpretations, or its performance shall be litigated only in the Henrico County General District Court or the Circuit Court of the County of Henrico, Virginia.

L. County License Requirement:

1. If a business is located in the County, it shall be unlawful to conduct or engage in that business without obtaining a business license. If your business is located in the County, include a copy of your current business license with your bid. If you have any questions, contact the Business Section, Department of Finance, County of Henrico, telephone (804) 501-4310.
2. If you are a contractor or speculative builder and (i) your principal or branch office is in the County or (ii) you do more than \$25,000 of business in the County, you are required to have a business license from the County. If you meet either of the above requirements, include a copy of your current license with your bid. The terms "contractor" and speculative builder" are defined in the County Code, §§ 20-558 and 20-560. If you have any questions, contact the Business Section, Department of Finance, County of Henrico, telephone (804) 501-4310.

M. Default:

1. If the Successful Bidder is wholly responsible for a failure to perform the Contract (including, but not limited to, failure to make delivery of goods, failure to complete implementation and installation, and/or if the goods and/or services fail in any way to perform as specified herein), the County may consider the Successful Bidder to be in default. In the event of default, the County will provide the Successful Bidder with written notice of default, and the Successful Bidder shall provide a plan to correct said default within 20 calendar days of the County's notice of default.
2. If the Successful Bidder fails to cure said default within 20 days, the County, among other actions, may complete the Contract work through a third party, and the Successful Bidder shall be responsible for any amount in excess of the Contract price incurred by the County in completing the work to a capability equal to that specified in the Contract.

N. Drug-Free Workplace to be Maintained by the Contractor (Va. Code § 2.2-4312)

1. During the performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
2. For the purposes of this section, "*drug-free workplace*" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with the Virginia Public Procurement Act, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

O. Employment Discrimination by Successful Bidder Prohibited:

1. During the performance of this contract, the Successful Bidder agrees as follows (Va. Code § 2.2-4311):
 - (a) The Successful Bidder will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Successful Bidder. The Successful Bidder agrees to post in conspicuous places, available to employees and applicants for employment, notices setting the provisions of this nondiscrimination clause.

- (b) The Successful Bidder, in all solicitations or advertisements for employees placed by or on behalf of the Successful Bidder, will state that such contractor is an equal opportunity employer.
 - (c.) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
2. The Successful Bidder shall include the provisions of the foregoing paragraphs of this section in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

P. Employment of Unauthorized Aliens Prohibited:

As required by Va. Code §2.2-4311.1, the Successful Bidder does not, and shall not during the performance of this agreement, in the Commonwealth of Virginia knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986.

Q. Environmental Management:

Contractor shall be responsible for complying with all applicable federal, state, and local environmental regulations. Contractor is expected to abide by the County of Henrico's Environmental Policy Statement which emphasizes environmental compliance, pollution prevention, continual improvement, and conservation. Contractor is responsible for ensuring that all employees conducting activities on behalf of the County are properly trained to carry out environmental responsibilities. Contractor shall immediately communicate any environmental concerns or incidents to the appropriate County staff. http://henrico.us/pdfs/hr/risk/env_policy.pdf

R. General:

- 1. Sealed bids in accordance with the conditions, specifications, and instructions below and on the attached sheets or drawings hereto, if any, will be received in person or via special courier service in the Purchasing Division, Department of Finance, North Run Office Park, 1590 East Parham Road, Henrico, Virginia 23228-2360 or through the regular mail by the U.S. Postal Service, P.O. Box 90775, Henrico, Virginia 23273-0775 until, but no later than the time and date specified in the Invitation for Bid.
- 2. In the solicitation or awarding of contracts, the County of Henrico shall not discriminate because of the race, religion, color, sex, national origin, age, disability or any other basis prohibited by state law relating to discrimination in employment.
- 3. The County of Henrico utilizes the Commonwealth of Virginia eVA Supplier Web Site for selection of Bidders. If your company is not registered, a supplier application is available on the eVA web site, <http://www.eva.state.va.us>

S. Indemnification:

The Successful Bidder agrees to indemnify, defend and hold harmless the County of Henrico (including Henrico Public County Schools), the County's officers, agents and employees from any claims, damages, suits, actions, liabilities and costs of any kind or

nature, including attorneys' fees, arising from or caused by the provision of any services, the failure to provide any services or the use of any services or materials furnished (or made available) by the Successful Bidder, provided that such liability is not attributable to the County's sole negligence.

T. Insurance:

The Successful Bidder shall maintain insurance to protect itself and the County of Henrico from claims for damages for personal injury, including death, and for damages to property, which may arise from operations under this contract. Such insurance shall conform to the enclosed County Insurance Specifications. (See Attachment C)

U. Modification of Bids:

1. A bid may be modified or withdrawn by the Bidder anytime prior to the time and date set for the receipt of bids. The Bidder shall notify the Purchasing Division in writing of its intentions.
2. Modified and withdrawn bids may be resubmitted to the Purchasing Division up to the time and date set for the receipt of bids.
3. No bid can be withdrawn after the time set for the receipt of bids and for ninety (90) days thereafter except as provided under the Withdrawal of Bid due to Error section.

V. Negotiation with the Lowest Bidder:

1. If all bids received exceed the available funds for the proposed purchase, the County, pursuant to County Code provisions, may meet with the lowest responsive and responsible Bidder to discuss a reduction in the scope for the proposed purchase and negotiate a contract price within the available funds (County Code 16-48).
2. After bid negotiations, the lowest responsible Bidder shall submit an addendum to its bid, which addendum shall include the change in scope for the proposed purchase, the reduction in price and the new contract value.
3. If the proposed addendum is acceptable to the County, the County may award a contract within funds available to the lowest responsible Bidder based upon the amended bid.
4. If the County and the lowest responsible Bidder cannot negotiate a contract within available funds, all bids shall be rejected.

W. No Discrimination against Faith-Based Organizations:

Henrico County does not discriminate against faith-based organizations as that term is defined in Va. Code § 2.2-4343.1.

X. Opening of Bids:

1. All bids received on time in the Purchasing Division shall be opened and publicly read aloud.

2. Any competitive sealed bidding Bidder, upon request, shall be afforded the opportunity to inspect bid records within a reasonable time after the opening of all bids but prior to award, except in the event that the County decides not to accept any of the bids and to reopen the contract. Otherwise, bid records shall be open to public inspection only after award of the contract (Va. Code § 2.2-4342C).
3. Any inspection of procurement transaction records shall be subject to reasonable restrictions to ensure the security and integrity of the records (Va. Code § 2.2-4342E).

Y. Product Evaluation/Testing:

1. The Purchasing Division shall have the option to evaluate and/or test any item offered in this Invitation for Bid prior to award of the contract. If the Purchasing Division elects to evaluate and/or test an item, the Bidder shall provide all samples required for evaluation and/or testing at no charge within **7 (seven) calendar days** of the request by the Purchasing Division. Samples shall be sent to:

County of Henrico
Attention: Yvonne Daniel
Purchasing Division
1590 East Parham Road
Henrico, VA 23228

2. Upon the completion of the evaluation and/or testing by the Purchasing Division, the Bidder shall be responsible for the pick-up/return freight of the samples. If return arrangements are not confirmed within seven (7) calendar days after notification from the Purchasing Division that samples are available for return, the Purchasing Division reserves the right to dispose of said samples.

Z. Record Retention/County Audits:

1. The Successful Bidder shall retain, during the performance of the contract and for a period of five years from the completion of the contract, all records pertaining to the Successful Bidder's bid and any contract awarded pursuant to this Invitation for Bid. Such records shall include but not be limited to all paid vouchers including those for out-of-pocket expenses; other reimbursement supported by invoices, including Successful Bidder's copies of periodic estimates for partial payment; ledgers, cancelled checks; deposit slips; bank statements; journals; contract amendments and change orders; insurance documents; payroll documents; timesheets; memoranda; and correspondence. Such records shall be available to the County on demand and without advance notice during the Successful Bidder's normal working hours.
2. County personnel may perform in-progress and post-performance audits of the Successful Bidder's records as a result of a contract awarded pursuant to this Invitation for Bid. Files shall be available on demand and without notice during normal working hours.

AA. Safety:

1. The Successful Bidder shall comply with and ensure that the Successful Bidder's personnel comply with all current applicable local, state and federal policies, regulations and standards relating to safety and health, including, by

way of illustration and not limitation, the standards of the Virginia Occupational Safety and Health Administration for the industry. The provisions of all rules and regulations governing safety as adopted by the Safety and Health Codes Board of the Commonwealth of Virginia and issued by the Department of Labor and Industry under Title 40.1 of the Code of Virginia shall apply to all work under the Contract. The Successful Bidder shall provide or cause to be provided all technical expertise, qualified personnel, equipment, tools and materials to safely accomplish the work specified and performed by the Successful Bidder.

2. The Successful Bidder shall have, at each location at which the Successful Bidder provides goods and/or services, a supervisor who is competent, qualified, or authorized on the work site, and who is familiar with policies, regulations and standards applicable to the work being performed. The supervisor must be capable of identifying existing and predictable hazards in the surroundings or working conditions which are hazardous or dangerous to employees or the public, and must be capable of ensuring that applicable safety regulations are complied with, and shall have the authority and responsibility to take prompt corrective measures, which may include removal of the Successful Bidder's personnel from the work site.
3. In the event the County determines any operations of the Successful Bidder to be hazardous, the Successful Bidder shall immediately discontinue such operations upon receipt of written or oral notice by the County to discontinue such practice.

BB. Small, Women-Owned and Minority-Owned (SWAM) Business:

The County welcomes and encourages the participation of small businesses and businesses owned by women and minorities in procurement transactions made by the County. The County of Henrico actively solicits both small business, women-owned and minority (SWAM) businesses to respond to all Invitations for Bids and Request for Proposals. All solicitations are posted on the County's Internet site at www.henrico.us/purchasing/ and may be viewed under the Bids and Proposals link on the homepage.

CC. Subcontracts:

1. No portion of the work shall be subcontracted without prior written consent of the County of Henrico, Virginia. In the event that the Contractor desires to subcontract some part of the work specified in the contract, the Contractor shall furnish the County the names, qualifications, and experience of the proposed subcontractors. The Contractor shall, however, remain fully liable and responsible for the work to be done by his/her subcontractor(s) and shall assure compliance with all the requirements of the contract.
2. The County encourages the contractor to utilize small, women-owned, and minority-owned business enterprises. For assistance in finding subcontractors, contact the Supplier Relations Manager (804-501-5689) or the Virginia Department of Minority Business Enterprise <http://www.dmb.e.virginia.gov>

DD. Submission of Bids:

1. All Bidders shall use the enclosed Bid Form in submitting their bid prices. The Purchasing Division shall not accept oral bids or bids received by telephone, telecopier (FAX machine) or other electronic means.
2. All prices must be F.O.B. delivered to the point as indicated in this bid. The County will grant no allowance for boxing, crating, or delivery unless specifically provided for in this bid.
3. The Bid Form must be completed in blue or black ink. Discrepancies in the multiplication of units of work and the unit prices will be resolved in favor of the correct multiplication of the unit prices. Discrepancies between the indicated sum of any column of figures and the correct sum thereof will be resolved in favor of the correct sum.
4. All erasures, insertions, additions, and other changes made by the Bidder to the Bid Form shall be signed or initialed by the Bidder. Bids containing any conditions, omissions, erasures, alterations, or items not called for in the bid, may be rejected by the Purchasing Division as being incomplete or nonresponsive.
5. The Bid Form must be signed in order to be considered. If the Bidder is a corporation, the bid must be submitted in the name of the corporation, not simply the corporation's trade name. In addition, the Bidder must indicate the corporate title of the individual signing the bid.
6. The Bid Form, the bid security, if any, and any other documents required, shall be enclosed in a sealed opaque envelope. Any notation or notations on the exterior of the envelope purporting to alter, amend, modify, or revise the bid contained within the envelope shall be of no effect and shall be disregarded.
7. The envelope containing the bid should be sealed and marked in the lower left-hand corner with the bid request number, goods or services sought, hour and due date of the bid.
8. The time for the receipt of bids shall be determined by the time clock stamp in the Purchasing Division. Bidders are responsible for ensuring that their bids are stamped by Purchasing Division personnel by the deadline indicated.
9. All bids received in the Purchasing Division by the deadline indicated will be kept in a locked bid box until the time and date set for the opening of bids.
10. All late bids shall be returned unopened to the Bidder.
11. All line items must be filled in. It is understood and agreed, if Bidder indicates a "0" dollar amount on the Bid Form, the product or service shall be provided at no charge.

EE. Successful Bidder's Obligation to Pay Subcontractors:

1. The Successful Bidder awarded the contract for this project shall take one of the two following actions within seven (7) days after the receipt of amounts paid to the Successful Bidder by the County for work performed by the Successful Bidder's subcontractor(s) under the contract (Va. Code § 2.2-4354):

- (a) Pay the subcontractor(s) for the proportionate share of the total payment received from the County attributable to the work performed by the subcontractor(s) under the contract; or
 - (b) Notify the County and subcontractor(s), in writing, of their intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.
2. The Successful Bidder shall pay interest to the subcontractor(s) on all amounts owed by the Successful Bidder that remain unpaid after seven (7) days following receipt by the Successful Bidder of payment from the County for work performed by the subcontractor(s) under the contract, except for amounts withheld as allowed in subparagraph 1.(b) of this section. Unless otherwise provided under the terms of this contract, interest shall accrue at the rate of one percent (1%) per month.
3. The Successful Bidder shall include in each of its subcontracts a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor(s).
4. The Successful Bidder's obligation to pay an interest charge to a subcontractor(s) pursuant to the payment clause in this section may not be construed to be an obligation of the County. A contract modification may not be made for the purpose of providing reimbursement for such interest charge and a cost reimbursement claim shall not include any amount for reimbursement for such interest charge.

FF. Successful Bidder's Performance:

1. Goods and services must be delivered and rendered strictly in accordance with this bid and shall not deviate in any way from the terms, conditions, prices, quality, quantity, delivery instructions, and specifications of this bid.
2. All goods and/or services delivered and/or rendered shall comply with all applicable federal, state, and local laws, and shall not infringe any valid patent or trademark. The Successful Bidder shall indemnify, keep, save, and hold the County, its officers and employees, harmless from any liability for infringement and from any and all claims or allegations of infringement by the Bidder or the County, its officers and employees, arising from, growing out of, or in any way involved with the goods delivered or services rendered pursuant to this purchase.
3. In the event that suit is brought against the County (including Henrico County Public Schools), its officers and/or its employees, either independently or jointly with the Successful Bidder, the Successful Bidder shall defend the County, its officers and employees, in any such suit at no cost to the County and the County's officers and employees. In the event that final judgment is obtained against the County, its officers, and/or its employees, either independently or jointly with the Successful Bidder, then the Successful Bidder shall pay such judgment, including costs and attorneys fees, if any, and hold the County, its officers and employees, harmless therefrom.
4. The Successful Bidder shall ensure that its employees shall observe and exercise all necessary caution and discretion so as to avoid injury to person or damage to property of any and all kinds.

5. The Successful Bidder shall not, in its product literature or advertising, refer to this purchase or the use of the Bidder's goods or services by the County of Henrico, Virginia.
6. The Successful Bidder shall cooperate with County officials in performing the specified work so that interference with the County's activities will be held to a minimum.
7. The Successful Bidder shall be solely responsible for initiating, maintaining, and supervising all safety precautions and programs. The provisions of all rules and regulations governing safety as adopted by the Safety Codes Commission of the Commonwealth of Virginia and as issued by the Department of Labor and Industry under Title 40.1 of the Code of Virginia shall apply to all work under this purchase order.

GG. Taxes:

1. The County of Henrico is exempt from the payment of federal excise or state sales taxes on all tangible, personal property for its use or consumption except taxes paid on materials that will be installed by the Bidder and become a part of real property.
2. If a Bidder is bidding on materials that require installation by the Bidder and become a part of real property, the applicable taxes shall be included in the lump sum bid price for the installation of the material and not as a separate charge for taxes. The taxes shall be an obligation of the Successful Bidder and not of the County, and the County shall be held harmless for same by the Successful Bidder.
3. The Purchasing Division will furnish a Tax Exemption Certificate (Form ST-12) upon request and if applicable to this contract.
4. When a Bidder lists a separate tax charge on the Bid Form and the tax is not applicable to the purchase by the County, the Bidder will be allowed to delete the tax from its bid.

HH. Termination of the Contract:

1. If the Successful Bidder should be adjudged bankrupt, or make a general assignment for the benefit of its creditors, or if a receiver should be appointed on account of the Successful Bidder's insolvency, or if the Successful Bidder should persistently or repeatedly refuse or should fail, except in cases for which extension of time is provided, to deliver the goods or services within the time specified, or if the Successful Bidder otherwise defaults, then the County may without prejudice to any other right or remedy, and after giving the Successful Bidder seven (7) calendar days written notice, terminate the employment of the Successful Bidder and procure such goods or services from other sources. In such event, the Successful Bidder shall be liable to the County for any additional cost occasioned by such failure or other default.
2. In such cases, the Successful Bidder shall not be entitled to receive any further payment. If the expense of finishing the contract requirements, including compensation for additional managerial and administrative services shall exceed the unpaid balance of the contract price, the Successful Bidder shall pay the difference to the County.

3. Notwithstanding anything to the contrary contained in the contract between the County and the Successful Bidder, the County may, without prejudice to any other rights it may have, terminate the contract for convenience and without cause, by giving 30 days written notice to the Successful Bidder.

II. Trade Secrets/Proprietary Information:

Trade secrets or proprietary information submitted by a Bidder in response to this Invitation for Bid shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the Bidder must invoke the protection of this section prior to or upon submission of data or materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary (Va. Code § 2.2-4342F).

JJ. Use of Brand Names/Product Information:

1. Unless otherwise provided in the Invitation for Bid, the name of a certain brand, make or manufacturer does not restrict Bidders to the specific brand, make or manufacturer named; it conveys the general style, type, character, and quality of the article desired, and any article which the public body in its sole discretion determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted (Va. Code § 2.2-4315).
2. If bidding other than specified, the Bidder will clearly and specifically identify the product being offered and enclose complete and detailed descriptive literature, catalog cuts and specifications with the Bid Form to enable the Purchasing Division to determine whether the product offered meets the requirements of the solicitation. Safety Data Sheets and descriptive literature will be provided with the Bid Form for each chemical and/or compound offered. Failure to do so may cause the bid to be considered nonresponsive and rejected.
3. It shall be understood that the burden of proof for an "equal" product shall be and remain the sole responsibility of the Bidder. The County's decision of approval or disapproval of a proposed alternate shall be final. Nothing herein is intended to exclude any responsible Bidder, its product or service or in any way restrain or restrict competition.

KK. Withdrawal of Bid Due to Error (Other than Construction):

1. A Bidder may withdraw its bid from consideration if the price bid was substantially lower than the next low responsive bid due solely to a mistake therein, provided the bid was submitted in good faith, and the mistake was a clerical mistake as opposed to a judgment mistake, and was actually due to an unintentional arithmetic error or an unintentional omission of a quantity of work, or material made directly in the compilation of a bid, which unintentional arithmetic error or unintentional omission can be clearly shown by objective evidence drawn from inspection of original work papers, documents and materials used in the preparation of the bid sought to be withdrawn.
2. The Bidder shall give written notice of their claim to withdraw their bid to the Purchasing Division within two business days after the conclusion of the bid opening procedure. (Va. Code § 2.2-4330). Such mistake shall be proved only from the original work papers, documents and materials delivered to the Purchasing Division with the Bidder's written request to withdraw its bid.

3. The Purchasing Division will inspect the written evidence submitted by the Bidder with the request and if the Purchasing Division can verify to its satisfaction and sole discretion that the mistake was a non-judgmental mistake, the Bidder will be allowed to withdraw the bid.
4. No bid shall be withdrawn under this section when the result would be the awarding of the contract on another bid of the same Bidder or of another Bidder in which the ownership of the withdrawing Bidder is more than five percent (5%). (Va. Code § 2.2-4330C).
5. No Bidder who is permitted to withdraw a bid shall, for compensation, supply any material or labor to or perform any subcontract or other work agreement for the person or firm to whom the contract is awarded or otherwise benefit directly or indirectly from the performance of the project for which the withdrawn bid was submitted.
6. If a bid is withdrawn under authority of this section, the next lowest responsive and responsible Bidder shall be deemed to be the low Bidder.
7. If the Purchasing Division denies the withdrawal of a bid under the provisions of this section, it shall notify the Bidder in writing stating the reasons for its decision and award the contract to such Bidder at the bid price, provided such Bidder is a responsible and responsive Bidder.

BID FORM

County of Henrico
Department of Finance
Purchasing Division
North Run Office Park
1590 East Parham Road
P. O. Box 90775
Henrico, Virginia 23273-0775

I/We hereby propose to furnish and provide inside delivery of Firefighting and Rescue Equipment to the Henrico County Division of Fire, in accordance with the enclosed general terms, conditions and specifications contained in IFB # 15-9787-4YD. The Bid Form must be completed in blue or black ink. Discrepancies in the multiplication of units of work and the unit prices will be resolved in favor of the correct multiplication of the unit prices. Discrepancies between the indicated sum of any column of figures and the correct sum thereof will be resolved in favor of the correct sum. My/Our prices are as follows:

PRICES QUOTED SHALL BE FOB DESTINATION. Freight charges and inside delivery shall be included in the bid price.

BIDDERS SHALL INSERT PRICING INFORMATION ON "ATTACHMENT D" Bidders must indicate a delivery time for each line item bid. Failure to provide a delivery time may cause your bid to be rejected for that line item.

HAVE YOU INCLUDED THE MANUFACTURER'S PRICE LIST (S) WITH YOUR BID SUBMISSION?
 YES NO. Failure to do so may cause your bid to be considered non-responsive.

My/Our payment terms are: Net 30. If Bidder offers a cash discount for prompt payment, it will only be considered in determining the lowest responsible Bidder if the Bidder allows at least twenty (20) days for the prompt payment after the goods or services are received or after the invoice is rendered, whichever is later.

To aid in the evaluation of bids, Bidders must submit the original Bid Form and one copy of the Bid Form. Have you complied with this requirement? Yes. No. If you fail to do so, your bid may be considered nonresponsive and rejected.

Indicate whether your business is or is not located in the County, if it is, please include a copy of your County business license with your bid.

I/We acknowledge the receipt of:

Addendum No. 1 Dated 5/14/15.

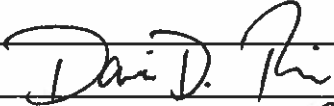
Addendum No. _____ Dated _____.

BID SIGNATURE SHEET
Page 1 of 2

My signature certifies that the bid as submitted complies with all requirements specified in this Invitation for Bid ("IFB").

My signature also certifies that by submitting a bid in response to this IFB, the Bidder represents that in the preparation and submission of this bid, the Bidder did not, either directly or indirectly, enter into any combination or arrangement with any person or business entity, or enter into any agreement, participate in any collusion, or otherwise take any action in the restraining of free, competitive bidding in violation of the Sherman Act (15 U.S.C. § 1) or Va. Code §§ 59.1-9.1 through 59.1-9.17 or §§ 59.1-68.6 through 59.1-68.8.

I hereby certify that I am authorized to sign as a legal representative for the business entity submitting this bid.

LEGAL NAME OF BIDDER (DO NOT USE TRADE NAME):	Blue Ridge Rescue Suppliers Inc.
ADDRESS:	1273 Colonial Fort Drive
	Montvale, VA 24122
SIGNATURE:	
NAME OF PERSON SIGNING (print):	David D. Rice
TITLE:	Operations Manager
TELEPHONE:	866-411-9745
FAX:	540-947-5700
E-MAIL ADDRESS:	d.rice@brrs.net
DATE:	May 20, 2015

Company Legal Name: Blue Ridge Rescue Suppliers Inc.

PLEASE SPECIFY YOUR BUSINESS CATEGORY BY CHECKING THE APPROPRIATE BOX(ES) BELOW.

(Check all that apply.)

- SMALL BUSINESS
- WOMEN-OWNED BUSINESS
- MINORITY-OWNED BUSINESS
- SERVICE DISABLED VETERAN
- LARGE
- NONPROFIT
- NONE OF THE ABOVE

SUPPLIER REGISTRATION – The County of Henrico encourages all suppliers interested in doing business with the County to register with eVA, the Commonwealth of Virginia's electronic procurement portal, <http://eva.virginia.gov>.

eVA Registered? Yes No

If certified by the Virginia Minority Business Enterprises (DMBE), provide DMBE certification number and expiration date.

NUMBER

DATE

DEFINITIONS

For the purpose of determining the appropriate business category, the following definitions apply:

"Small business" means a business, independently owned and controlled by one or more individuals who are U.S. citizens or legal resident aliens, and together with affiliates, has 250 or fewer employees, or annual gross receipts of \$10 million or less averaged over the previous three years. One or more of the individual owners shall control both the management and daily business operations of the small business.

"Women-owned business" means a business that is at least 51 percent owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest is owned by one or more women who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more women.

"Minority-owned business" means a business that is at least 51 percent owned by one or more minority individuals who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more minority individuals.

"Minority individual" means an individual who is a citizen of the United States or a legal resident alien and who satisfies one or more of the following definitions:

1. "African American" means a person having origins in any of the original peoples of Africa and who is regarded as such by the community of which this person claims to be a part.
2. "Asian American" means a person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands, including but not limited to Japan, China, Vietnam, Samoa, Laos, Cambodia, Taiwan, Northern Mariana Islands, the Philippines, a U.S. territory of the Pacific, India, Pakistan, Bangladesh, or Sri Lanka and who is regarded as such by the community of which this person claims to be a part.
3. "Hispanic American" means a person having origins in any of the Spanish-speaking peoples of Mexico, South or Central America, or the Caribbean Islands or other Spanish or Portuguese cultures and who is regarded as such by the community of which this person claims to be a part.
4. "Native American" means a person having origins in any of the original peoples of North America and who is regarded as such by the community of which this person claims to be a part or who is recognized by a tribal organization.

"Service disabled veteran business" means a business that is at least 51 percent owned by one or more service disabled veterans or, in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more individuals who are service disabled veterans and both the management and daily business operations are controlled by one or more individuals who are service disabled veterans.

"Service disabled veteran" means a veteran who (i) served on active duty in the United States military ground, naval, or air service, (ii) was discharged or released under conditions other than dishonorable, and (iii) has a service-connected disability rating fixed by the United States Department of Veterans Affairs.

"Large business" means any non-women- or minority-owned, or service-disabled business as defined above or any business having more than 250 employees or more than \$10 million in gross receipts averaged over the previous three years.

"Nonprofit" means a corporation or an association that conducts business for the benefit of the general public without shareholders and without a profit motive.

ATTACHMENT A

VIRGINIA STATE CORPORATION COMMISSION (SCC)
REGISTRATION INFORMATION

The Bidder:

is a corporation or other business entity with the following SCC identification number:
0466085-8 -OR-

is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust -OR-

is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the Bidder in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from Bidder's out-of-state location) -OR-

is an out-of-state business entity that is including with this bid/proposal an opinion of legal counsel which accurately and completely discloses the undersigned Bidder's current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia.

Please check the following box if you have not checked any of the foregoing options but currently have pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for bids:

ATTACHMENT B

BIDDER'S REFERENCE SHEET

Each Bidder shall complete this Bidder's Reference Sheet for evaluation by the County of Henrico and submit it with the Bid Form.

1. Years in Business: Indicate the length of time you have been in business providing this type of goods/services.

12 Years

2. Reference:

Indicate below a listing of at least 3 recent references for which you have provided this type of goods/services. Include the date service was furnished and the name and address of the client; and the name and telephone number of the contact person.

1. Date: _____
Client: Prince William County Fire Rescue Training
Address: 1301 Public Safety Drive
Nokesville, VA 20181
Contact Person: Steve Brubaker
Phone Number: _____

2. Date: _____
Client: Stanton Fire & Rescue
Address: 520 N. Augusta St.
Stanton, VA 24401 Chief Scott Gorker
Phone Number: 540-332-3884

3. Date: _____
Client: Bedford VFC
Address: 315 Bedford Ave
Bedford, VA 24523
Phone Number: Chief Brad Creasy 540-586-3433

ATTACHMENT C
Insurance Specifications

The Successful Bidder shall carry Public Liability Insurance in the amount specified below, including contractual liability assumed by the Successful Bidder, and shall deliver a Certificate of Insurance from carriers licensed to do business in the Commonwealth of Virginia. The Certificate shall show the County of Henrico and Henrico County Public Schools named as an additional insured for the Commercial General Liability coverage. The coverage shall be provided by a carrier(s) rated not less than "A-" with a financial rating of at least VII by A.M. Bests or a rating acceptable to the County. In addition, the insurer shall agree to give the County 30 days notice of its decision to cancel coverage.

Workers' Compensation

Statutory Virginia Limits

Employers' Liability Insurance - \$100,000 for each Accident by employee
 \$100,000 for each Disease by employee
 \$500,000 policy limit by Disease

Commercial General Liability - Combined Single Limit

\$1,000,000 each occurrence including contractual liability for specified agreement

\$2,000,000 General Aggregate (other than Products/Completed Operations)

\$2,000,000 General Liability-Products/Completed Operations

\$1,000,000 Personal and Advertising injury

\$ 100,000 Fire Damage Legal Liability

Coverage must include Broad Form property damage and (XCU) Explosion, Collapse and Underground Coverage

Business Automobile Liability – including owned, non-owned and hired car coverage

Combined Single Limit - \$1,000,000 each accident

NOTE 1: The commercial general liability insurance shall include contractual liability. The contract documents include an indemnification provision(s). The County makes no representation or warranty as to how the Successful Bidder's insurance coverage responds or does not respond. Insurance coverages that are unresponsive to the indemnification provision(s) do not limit the Successful Bidder's responsibilities outlined in the contract documents.

NOTE 2: The intent of this insurance specification is to provide the coverage required and the limits expected for each type of coverage. With regard to the Business Automobile Liability and Commercial General Liability, the total amount of coverage can be accomplished through any combination of primary and excess/umbrella insurance. However, the total insurance protection provided for Commercial General Liability or for Business Automobile Liability, either individually or in combination with Excess/Umbrella Liability, must total \$3,000,000 per occurrence. This insurance shall apply as primary insurance with respect to any other insurance or self-insurance programs afforded the County of Henrico and Henrico County Public Schools. This policy shall be endorsed to be primary with respect to the additional insured.

NOTE 3: Title 65.2 of the Code of Virginia requires every employer who regularly employs three or more full-time or part-time employees to purchase and maintain workers' compensation insurance. If you do not purchase a workers' compensation policy, a signed statement is required documenting that you are in compliance with Title 65.2 of the Code of Virginia.

Fire Equipment by Manufacturer	Price List Date	Percentage discount Offered	Exception to discount	Delivery time (days)
9. First Strike Technologies			N/A	
10. GFE Mfg, Inc.			N/A	
11. Harrington			N/A	
12. Hurst			N/A	
13. Kocheck	3/26/2012	32%		30
14. National Foam			N/A	
15. Nupla			N/A	
16. PAC			N/A	
17. Paratech	2015	13%		30

Fire Equipment by Manufacturer	Price List Date	Percentage discount Offered	Exception to discount	Delivery time (days)
27. Wehr			N/A	
28. Will-Burt TacStick			N/A	
29. Yates Professional			N/A	
30. Ziamatic	11/11/15	17%	N/A	30

Attachment D - Revised

Estimated Annual Quantities

For purchase (Quantities listed does not bind the County to any specified amount)

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
Ajax Tools	Air Chisel w/ Tips	Air Chisel w/ Tips Kit includes Air Impact Wrench and Sockets	911-RKM	3
	Air Regulator	Air Regulator - High Pressure to Low Pressure for Air Tools	8245H	1
Bullard	Thermal Imager	Thermal Imaging Cameras	TIC / TIX	2
		Thermal Imaging Cameras	T-4	4
Cairns	Helmets	Cains 660C metro w/ NFPACompliant 4" faceshield	660C	40
CMC	Ascenders , Gibbs 1/2"	Gibbs Ascenders 1/2"	340006	4
	Carabiner	Xlarge Locking D Steel Carabiner	320001	64
	Edge Protection, 30" x 36" w/ Grommets	30" x 36" w/ Grommets Edge Protection - Canvass	294018	5
	Gloves, Rappel - Lg	Leather Rappel Gloves - Lg	250084	12
	Gloves, Rappel - Med	Leather Rappel Gloves - Med	250083	6
	Gloves, Rappel - Small	Leather Rappel Gloves - Small	250082	6
	Gloves, Rappel - XL	Leather Rappel Gloves - XL	250085	12
	Harness, CMC Rescue - Large	CMC Pro Series Rescue Harness - Large	202174	12
	Harness, CMC Rescue - Small	CMC Pro Series Rescue Harness - Small	202172	6
	Harness, CMC Rescue - Xlarge	CMC Pro Series Rescue Harness - Xlarge	202175	12
	Kit, Water Rescue	Water Rescue Kit - Helmet, Vest, Throw Bag, Gloves, Whistle, Knife, Duffel, Strobe	501501	8
	Ladder Belt - LXL	CMC Ladder Belt Padded - LXL	202444	4
	Ladder Belt - SM/MED	CMC Ladder Belt Padded	202442	2
	Ladder Belt - XXL	CMC Ladder Belt Padded - XXL	202446	2
	Prusik Cord	Prusik Cord Spool	293038	3

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Pulley, 3" Single, Russ Anderson	3" Single Pulley	315100	6
	Pulley, 4" Double, Russ Anderson	4" Double Pulley	315700	6
	Rappel 8 Plate, Rescue w/ Ears - Steel	Rescue "8" w/ Ears - Steel	300850	12
	Rigging Bag	Rigging Bag for Rope Gear	430223	10
	Rigging Plate	Rigging Plate	300615	6
	Rigging Rack	Rigging Rack	314001	5
	Rope Bag	Rope Bag - 200' 5/8" - Orange	430321	3
	Rope Bag	Rope Bag for 100' 3/8" Nylon Braided Utility Rope - Red	430103	4
	Rope Bag	Rope Bag for 200' Life Line - Orange	430221	8
	Rope Bag	Rope Bag for 300' of 1/2" Rope - Orange	430321	5
	Rope Guard, 10"	10" Rope Guard	294031	5
	Rope Guard, 18"	18" Rope Guard	294030	5
	Rope Guard, 24"	24" Rope Guard	294029	5
	Rope, 1/2" x 200' Rescue	1/2" x 200' Rescue Rope - Orange	273210	8
	Rope, 1/2" x 300' Rescue	1/2" x 300' Rescue Rope - Red	273270	5
	Rope, 5/8" x 200' Rescue	5/8" Rescue Rope - Red 200'	274030	3
	Rope, Water Rescue Throw Bag	Water Rescue Throw Rope Bag		2
	Stokes Basket	Stokes Basket	724302	3
	Stokes Rig	Stokes Rig	724121	3
	Tubular Webbing, 2" x 25'	2" x 25' Tubular Webbing - Red	200203	22
Elkhart				
	Mid-Range "Chief" Nozzle	Combination fire fighting nozzle	4000 series	20 to 60
	Bracket, Mounting, 2.5" NST Male	2.5" NST Male Mounting Bracket	S-320 NST	8
	Bracket, Mounting, 2.5" RST Male	2.5" RST Male Mounting Bracket	S-320	18
	Foam Eductor	Foam Eductor 125gpm, 5% to 6% 1.5" NST x 1.5" NST	241-125	1
	Valve, 6" NST Butterfly Slo-Close	6" NST Butterfly Valve Slo-Close	2860 w/Kochek 5365	1
	Valve, Hydrant - 2.5" RST Gated	2.5" RST Gated Hydrant Valve	X-86A	1
	Valve, Piston Intake	6" x 5" Storz Piston Intake Valve	9786	1

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Water Thief	2.5" RST Female x 2.5" RST Male w/ (2) 1.5" NST Male Outlets	BG-104A RST	1
	Wye, Gated, 1.5" NST F x(2) 1" NST Male Forestry	1.5" NST Female x (2) 1" NST Male Forestry Gated Wye	B-100SAF	1
	Wye, Gated, 2.5" RST Female x (2) 1.5" NST Male	2.5" RST Female x (2) 1.5" NST Male Gated Wye	B100A	3
Fire Hooks Unlimited				
	Axe, Flat Head - 6lb	Flat Head Axe 6lb	FA-6#	7
	Axe, Flat Head - 8lb	Flat Head Axe 8lb - Force Axe	FA-8#	3
	Axe, Pick Head - 6lb	Pick Head Axe 6lb	FAP-6#	5
	Backpack Brush Pump	Backpack Brush Pump 5 gal	SPBP-5	2
	Battering Ram	30" 40lb 1 or 2 person battering ram	RAM II	3
	Blade, Circular Saw - K12 - Abrasive - Masonry	14" x 5/32" X 1"	952-062171	4
	Bolt Cutters, 24"	24" Bolt Cutters w/ foam grips		3
	Bolt Cutters, 36"	36" Bolt Cutters with foam grips	BC36	4
	Crow Bar	51" Crow Bar w/ celtex grip		3
	D-Handle Hay Hook	D-Handle Hay Hook		2
	Elevator Key Set	12 key Elevator Key Set		3
	Halligan, Pro Bar	30" Halligan Type Bar	30" Pro-Bar	10
	Hold the Door Tool	Hold the Door Tool		3
	Hook, All-Purpose, 04'	4' all Purpose Hook w/ "D" Handle	APH-4 W/D	2
	Hook, All-Purpose, 06'	6' All-Purpose Hook w/ fiberglass handle	APH-6'	5
	Hook, All-Purpose, 08'	8' All-Purpose Hook w/ fiberglass handle	APH-8'	3
	Hook, All-Purpose, 10'	10' All-Purpose Hook w/ fiberglass handle	APH-10'	2
	Hook, Dry Wall, 4'	4' Dry Wall Hook w/ fiberglass handle	SRS-4' W/D	4
	Hook, Roof, 5'	5' NY Style Roof Hook - All purpose head, aircraft steel shaft, chisel end, celtex grip	RH-5'	3
	Hydra-Ram	Hydra-Ram, 4" spread		4
	K Tool Kit	K Tool Set with pouch and key set		4
	Lil Rex	Lock pull device	LRX	8
	Lock Breaker, Duckbill	Duckbill Lock Breaker		3

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Lock Breaker, Hockey Puck	Hockey Puck Lock Breaker - 36" Pipe Wrench		3
	Marrying Strap	Velcro Marrying Strap for Irons and K tool	MS-1	7
	Pike Pole, 06'	6' National Hook w/ Fiberglass handle	NHFG-6'	2
	Pike Pole, 08'	8' National Hook w/ Fiberglass handle	NHFG-8'	1
	Pike Pole, 10'	10' National Hook w/ fiberglass handle	NHFG-10'	2
	Pike Pole, 12'	12' National Hook w/ fiberglass handle	NHFG-12'	1
	R Tool Kit	R Tool Kit w/ pouch and key set		2
	Shoulder Strap, Extinguisher	Nylon shoulder strap w/ adjustable buckles and padded area	ESS-31	7
	Slim Jim Tool	Unlimited Slip Lock	SL-30"	4
Fire Research	Lights, Portable Quartz - 500watt	Portable Quartz Light - 500watt w/ Portable Stand	FC700-S50	10
First Strike Technologies	Nozzle, Vindicator Heavy Attack	Vindicator Heavy Attack Nozzle		2
GFE Mfg Inc	Gauge, Pressure, 2.5" RST Inline	2.5" RST Inline Pressure Gauge	LG-25	1
	Generator w/ Quartz Light	Honda 1000watt Portable Generator w/ 500w TeelLife	TEU1000ID	2
	Junction Box, Electrical	Electrical Junction Box with 4 - 125v 15amp outlets	EJB-L5-15	7
Harrington	Adapter, 5" Storz x 4" OLF Female Swivel	Hydrant Adapter - 5" Storz x 4" OLF Female Swivel Adapter w/ Long Handles	H500-4 OLF	3
	Adapter, 5" Storz x 4.5" NST Female Swivel	Hydrant Adapter - 5" Storz x 4.5" NST Female Swivel Adapt w/ Long Handles	H500-45 NST	1
	Blind Cap, 5" Storz	5" Storz Blind Cap w/ Lock	HBC-50	3
	Elbow, 4" NST x 5" Storz 45degree	4" NST x 5" Storz 45degree Elbow		1
	Hose Roller, 5"	5" Hose Roller - 2 person operation	HHR-2	1
	Manifold, 5"	5" Storz x 5" Storz Manifold - AWG w/ 4 - 2.5" RST Male Discharges - Gated Manifold	H400-50-50-25-RST	1
	Wye, Gated, 5" Storz x (2) 5" Storz	5" Storz x (2) 5" Storz Gated Wye		1

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
Hurst	Hurst Cutter	Cutter S700 E2	272085000	1
	Hurst Combination Tool	Hurst Combination Tool	362R483	1
	Hurst Cutters	Hurst Cutter JL500	362R513	1
	Hurst Hooks and Chain Kit	Hurst Hooks and Chain Kit	3640003	3
	Hurt Spreader	Spreader SP310E2	271085000	1
	Hurst Hose - 30'	Hurst Hose - 30'		4
	Hurst Large Ram	Hurst Large Ram	JL-60C	3
	Hurst Ram	Hurst Ram R421E2	27408500	1
	Hurst Medium Ram	Hurst Medium Ram	JL-30C	3
	Hurst Pedal Cutter Attachment	Pedal Cutter Attachment for Hurst Rabbit Tool	362R265	3
	Hurst Rabbit Tool Kit	Hurst Rabbit Tool Kit w/ 6" spreader, mallet, heavy duty bag, vunderbar.	3629009	3
	Hurst Ram Accessory Kit	Hurst Ram Accessory Kit	257R037	3
	Hurst Small Ram	Hurst Small Ram	JL20C	3
	Hurst Spreader	Hurst Spreader ML-28	362R539	3
	Hurst Adapter Plug	110V. Power Supply Adapter Plug	272085412	3
	Hurst System Electric Hydraulic Pump	Hurst System Electric Hydraulic Pump - 2 line simultaneous operation.	JL-SE 375760000	3
	Hurst System Gasoline Hydraulic Pump	Hurst System Gasoline Hydraulic Pump - 2 line simultaneous operation.	JL-SG 375710000	3
	Hurst Telescoping Ram	Hurst Telescoping Ram	JL-Telescoping 30	5
Kochek				
	Adapter, 1.5" NST Female x 1" NST Male	1.5" NST Female x 1" NST Male Adapter	37R	1
	Adapter, 2.5" NST Female x 2.5" RST Male	2.5" NST Female x 2.5" RST Male Adapter	37R21525 w/mm25U	8
	Adapter, 2.5" RST Double Female	2.5" RST Double Female Adapter	35R2525 RST	8
	Adapter, 2.5" RST Double Male	2.5" RST Double Male Adapter	36R2525 RST	8
	Adapter, 2.5" RST Female x 1.5" NST Male	2.5" RST Female x 1.5" NST Male Adapter	37R2515 w/MM25U	2

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Adapter, 2.5" RST Female x 2.5" NST Male	2.5" RST Female x 2.5" NST Male Adapter	37R2525 w/MM25U	8
	Adapter, 5" Storz x 2.5" RST Female Swivel	5" Storz x 2.5" RST Female Adapter w/ swivel locking Storz coupling	S54R2550 w/MM25U	3
	Adapter, 5" Storz x 2.5" RST Male	5" Storz x 2.5" RST Male Adapter	S36S2550 w/MF507	2
	Adapter, 5" Storz x 4" Storz	5" Storz x 4" Storz Adapter	S60S5040 w/MF507	3
	Adapter, 6" NST x 5" Storz	6" NST x 5" Storz Adapter	S54L6040 w/MM60U	1
National Foam	Foam	Universal Plus 3% - 6% AFFF Foam	55797	3
Nupla	Mallet, Dead Blow	Dead Blow Mallet	38280	4
	Mallet, Rubber	Rubber Mallet	13-120	1
	Pitch Fork	Pitch Fork		2
	Rake, Forestry Brush	Forestry Brush Rake w/ fiberglass handle	69-214	2
	Shovel, Round Point	Round Point Shovel with fiberglass handle	RP14L-60	4
	Shovel, Scoop	"D" Handle Aluminum scoop shovel with fiberglass handle	69-019	9
	Sledge Hammer, 12lb - 24"	12lb Sledge Hammer w/ 24" fiberglass handle	BD-12-24	3
PAC	Bracket, Ironslok Kit	PAC - Ironslok Bracket Kit w/ Mounting Hardware Kit, for mounting of Irons Set	PN-K5003	4
Paratech				
	Airbag - High Pressure 01 Ton	Airbag - High Pressure 01 Ton	KP1-1 Model 92 22-889092G2	3
	Airbag - High Pressure 03 Ton	Airbag - High Pressure 03 Ton	KP1-3	2
	Airbag - High Pressure 05 Ton	Airbag - High Pressure 05 Ton	KP1-5	2
	Airbag - High Pressure 12 Ton	Airbag - High Pressure 12 Ton	KP1-12	3
	Airbag - High Pressure 17 Ton	Airbag - High Pressure 17 Ton	KP1-17	3
	Airbag - High Pressure 22 Ton	Airbag - High Pressure 22 Ton	KP1-22	3
	Airbag - High Pressure 28 Ton	Airbag - High Pressure 28 Ton	KP1-28	2
	Airbag - High Pressure 32 Ton	Airbag - High Pressure 32 Ton	KP1-32	5
	Airbag - Inline Relief Valve	Inline Relief Valve for Airbags		8

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Airbag - Low Pressure 10 Ton Set	Airbag - Low Pressure 10 Ton Set w/ regulator, controller, hoses, 2 - 5 ton bags	22-887102K	2
	Airbag - Master Control Kit	Airbag Master Control Kit includes Regulator, Controller, Relief Valves, 5 Hoses, and more.	22-890300G2-150	3
Rescue 42				
	TeleCrib Struts	Strut Rescue Kit	CTC-6003	2
RITE Rescue				
	RITE Rescue System	Confined space rescue system		8
Skedco, Inc.				
	Sked Rescue System	SK-200 Sked Basic Rescue System	SK-200	2
	YAK Extraction System	Manual casualty extraction system	SK-970	2
Snap Tite / Ponn				
	Bracket, Mounting, 5" Storz	5" Storz Mounting Bracket	FMB-50	4
	Spanner Set, 5" Storz	Storz Spanner Wrench (4) Set w/ Bracket	FSPH1L	4
Streamlight				
	Light, Streamlight Fire Vulcan	Streamlight 12VDC Fire Vulcan Light w/ LEDs	Vulcan LED	8
	Light, Streamlight LiteBox	12VDC Streamlight LiteBox	Litebox	10
	Light, Streamlight Survivor	Streamlight 12VDC Survivor Light	Survivor	16
Survivair				
	Vacuum, Water	Water Vacuum w/ Long Handle and GFI Plug	9702-00	3
Task Force Tips				
	Foam Jet Attachment	TFT Foam Jet Attachment for TFT Fog Nozzle	FJ-HMX	1
	Nozzle Adapter	TFT Nozzle Adapter 2.5"RST - 1.5"NST	H-A	2
	Nozzle, 1" NST Fog w/ Pistol Grip	TFT Low pressure 1" NST Fog Nozzle 10-100gpm w/ pistol grip	B-BGH	1

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Nozzle, 1.5" NST Breakaway Fog	TFT Metro 175gpm Breakaway Fog Nozzle 1.5" NST	FM142S	1
	Nozzle, 1.5" NST Fog w/ Pistol Grips	TFT Dual Force 70-200gpm Fog Nozzle	HMD-VPGI	7
	Nozzle, 2.5" RST Fog w/ Playpipe Handles	TFT Automatic 50-350gpm Fog Nozzle w/ 2.5" RST and Playpipe Handles	H-2BLITZ	1
	Tips, Smooth Bore - 1 1/4, 1 1/8, 1	TFT Smooth Bore Tips 1.5" NST 15/16, 3/4 tips	FS-3STACK	1
	Valve, 1.5" NST Ball Type Shut Off w/ Pistol Grip	TFT 1.5" NST Ball Valve Shut Off w/ Pistol Grip with Tip inserts	H-VITG	1
	Valve, 2.5" RST Ball Type Shut Off w/ Playpipe	TFT 2.5" RST Ball Valve Shut Off w/ Playpipe Handles	H-2VPP	1
Team	Cribbing, 2x6 Step	2x6x30" Step Cribbing w/ 6" step off/staggering.	SWG250	2
Tempest	Gas powered fan	18-inch gas-powered positive pressure fan, belt-driven		2
	Electric fan	18-inch electrically powered positive pressure fan, variable speed control		2
Wehr				
	Saw, Windshield, GlassMaster	GlassMaster Windshield Saw w/ center punch	GMM-1	7
Will-Burt-TacStick				
	Electrical Detector, Tac-Stick	Tac-Stick Electrical Detector w/ Case	TacStick	4
Yates Professional				
	Harness/belt	Kevar Ladderman Harness	Item #323	6
	Lanyard	Adjustable Nylon Ladder Lanyard	Item #927	6
	Spec Pack	Patient lifting harness system	YA-900	4
Ziamatic				
	Bag, Canvas	Canvas Bag for High Rise Tools and Equipment	CB-4	2
	Bracket, Extinguisher mounting strap	Extinguisher Mounting Strap - Velcro	CYBM 2123-70-11	15
	Floor Runners - Vinyl	Vinyl Floor Runners 3' x 18" Yellow	ZR-2	6

Manufacturer	Item Name	Description	Model Number	Estimated Quantities
	Hooks	Hooks for hanging smoke ejectors	SEH-HB	6
	Quickie Bar - Smoke Ejector Holder	Quickie Bar for hanging smoke ejector	SEH-3	3
	Sledge Hammer, 12lb - 36"	12lb Sledge Hammer w/ 36" fiberglass handle	BD-12-ESSG	3



COMMONWEALTH OF VIRGINIA
COUNTY OF HENRICO

Department of Finance
Cecelia H. Stowe, CPPO, C.P.M.
Purchasing Director

May 14, 2015

ADDENDUM NO. 1

Invitation for Bid # 15-9787-4YD

Subject: Firefighting and Rescue Equipment

Please make the following corrections, deletions and/or additions to the above referenced IFB:

This IFB and any addenda are available on the County of Henrico website at: <http://henrico.us/purchasing>. To download the IFB, click the link and save the document to your hard drive. To receive an email copy of this document, please contact dan23@henrico.us.

The bid due date has been extended until 11:00 a.m. on May 22, 2015.

Page 2, A. GENERAL REQUIREMENTS: Item a. Reads:

- a. Bidders shall offer discounted pricing from their most current Manufacturer's Price Lists, which shall be kept on file with Henrico County's Division of Fire and the Purchasing Office. Bidders shall submit manufacturer's price list with their bid. Failure to do so may cause your bid to be considered non-responsive

Shall be changed to read:

- a. Bidders shall offer discounted pricing from their most current Manufacturer's Price Lists, which shall be kept on file with Henrico County's Division of Fire and the Purchasing Office. Bidders shall submit manufacturer's price list with their bid. *Price lists submitted can be in electronic format.* Failure to do so may cause your bid to be considered non-responsive

Page 3, 4. SPECIFICATIONS:, c.1. Airshore International – Delete in its entirety.

Page 25 – Bid Form-Attachment D, Item #1 – Airshore International – Delete in its entirety.

ATTACHMENT D, Estimated Annual Quantities, pages 29-37 replace with the attached revised pages 29-37.

Please acknowledge the receipt of Addendum No. 1 dated May 14, 2015 on your BID FORM when returning your Bid package. If your bid has already been delivered, please return this addendum under separate cover referencing the IFB number, due date and time on the outside of the envelope. Failure to acknowledge this addendum may result in your bid being declared non-responsive. All other general terms, conditions and specifications shall remain the same.

Sincerely,

Yvonne M. Daniel, CPPB, VCO
Procurement Supervisor
804-501-5686
dan23@hnerico.us

Signature: David D. Rice

Print Name: David D. Rice

Company: Blue Ridge Rescue Suppliers Inc.

Date: May 20, 2015