NOTICE OF RIDER CONTRACT RENEWAL

TO: DALY COMPUTERS, INC.

22521 GATEWAY CENTER DRIVE

CLARKSBURG, MARYLAND 20871

DATE ISSUED: AUGUST 22, 2019

CURRENT REFERENCE NO: 20-095-R

CONTRACT TITLE: COMPUTER HARDWARE & MAINTENANCE

THIS IS A NOTICE OF A RIDER CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Arlington rides the Lead Agency's contract referenced below for the goods and services so referenced. The contract documents consist of this notice and terms and conditions of the Lead Agency Agreement including any attachments or amendments thereto.

LEAD AGENCY NAME: COMMONWEALTH OF VIRGINIA - VITA
LEAD AGENCY CONTRACT NUMBER: VA-190822-DALY
EFFECTIVE DATE: AUGUST 22, 2021
EXPIRES: AUGUST 21, 2022
RENEWALS: TWO (2) ADDITIONAL ONE (1) YEAR OPTION PERIOD FROM AUGUST 22, 2022 TO AUGUST 21, 2024
COMMODITY CODE(S): 96728
LIVING WAGE: N

ATTACHMENTS:
ATTACHMENT A – COMMONWEALTH OF VIRGINA CONTRACT NUMBER VA-190822-DALY RENEWAL NOTICE

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: DIANE GASPER-JONES

VENDOR TEL. NO.:   (301) 670-0381 x358

EMAIL ADDRESS: DLG@DALY.COM

COUNTY CONTACT: ISHAI TRANI(DTS)

COUNTY TEL. NO.:   (703) 228-3408

COUNTY CONTACT EMAIL: ITRANI@ARLINGTONVA.US

Modification No. 1
TO
CONTRACT NO. VA-190822-DALY
BETWEEN THE
COMMONWEALTH OF VIRGINIA
AND
Daly Computers Inc

This Modification No. 1 ("**Modification**") is an agreement between the Virginia Information Technologies Agency ("**VITA**"), pursuant to § 2.2-2012 of the *Code of Virginia* and on behalf of the Commonwealth of Virginia ("**State**" or "**Commonwealth**"), and Daly Computers Inc ("**Supplier**"). This Modification is hereby incorporated into and made an integral part of Contract No. VA-190822-DALY ("**Contract**").

The purpose of this Modification is to document the mutual agreement between the Supplier and VITA to modify the Contract as follows:
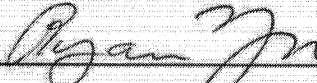
Adds the ability for Supplier to sell HP and Onescreen Temperature Kiosks and their associated services.

The foregoing is the complete and final expression of the agreement between Supplier and VITA to modify the Contract and cannot be modified, except by a writing signed by a duly authorized representative of each of Supplier and VITA.
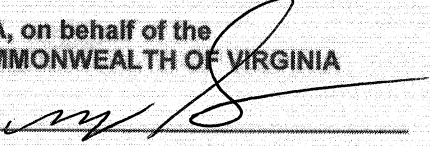
ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

PERSONS SIGNING THIS CONTRACT MODIFICATION ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THE CONTRACT AND ACKNOWLEDGE THAT EACH OF THE SUPPLIER AND THE COMMONWEALTH AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

Daly Computers Inc.	**VITA, on behalf of the COMMONWEALTH OF VIRGINIA**
BY: *(signature)*	BY: *(signature)*
NAME: RYAN Yu	NAME: GREGORY SCEARCE
TITLE: President	TITLE: STRATEGIC SOURCING SPECIALIST
DATE: 5/20/2020	DATE: 5.22.2020

EXHIBIT B - Acer

Product Category: PC, AIO & MINI

Intel or AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop	**Acer Veriton FM4660G-I5850H1**	**$1,019.98**	**4.50%**	**$974.09**	**5.00%**	https://usa.ingrammicro.com
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
All-In-One	**Acer Veriton Z4820G**	**$899.98**	**5.50%**	**$850.48**	**5.50%**	https://usa.ingrammicro.com
Intel I5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
Intel HD Graphics						
10/100/1000 RJ45 and 802.11AC wireless						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mini Desktop	**Acer Veriton N4640G**	**$756.98**	**3.00%**	**$734.27**	**3.00%**	www.ingrammicro.com
i5 8th Generation Processor	Intel Core i5 740T (3.0GHz), 6M Cache					
8GB memory (1x 8GB SODIMM)	8GB DDR4 SDRAM					
256GB SSD	256GB SSD M.2 2280					
Win 10 Pro	Microsoft Windows 10 Pro 64-Bit					
Two Front Facing USB Ports	(3) Front USB 3.0					
Two button USB optical mouse with scroll wheel	USB Mouse					
USB Keyboard with 103 keys	USB Keyboard					
10/100/1000 RJ-45	Integrated Ethernet					

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Product Category: LAPTOP

Intel Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop	**Acer Travelmate P2510-G2-M-54EA**	**$929.88**	**5.00%**	**$883.38**	**5.58%**	https://usa.ingrammicro.com
Intel i5-8250U Processor (3.40GHz 6M Cache)						
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Convertible Laptop Offering	**Acer Spin SP513-52N-52VV**	**$979.98**	**9.00%**	**$891.78**	**9.00%**	https://usa.ingrammicro.com
8th Gen processor minimum						
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified						
13" FHD touch display						
Up to 18 hours battery life						
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Minimum Percentage Discount for Laptop Accessories (see note #3)	
	5.00%

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Products Category: CHROMEBOOK

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	**Acer Chromebook R 13 CB5-312T-**	**$399.99**	**1.00%**	**$395.99**	https://usa.ingrammicro.com
Intel Quad Core M8173C 2.10 GHz					
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook - Convertible tablet	**Acer Chromebook Spin 11 R751T-C4XP**	**349.99**	**1.00%**	**346.49**	https://usa.ingrammicro.com
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Minimum Percentage Discount for Chromebook Accessories (see note #2)	**5.00%**

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: ANDROID TABLET

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Android Tablet	**Acer Iconia One 10 B3-A40-K5S2**	**$149.99**	**7.99%**	**$138.00**	https://usa.ingrammicro.com
Quad Core Processor					
2GB RAM					
16GB Storage					
Android 6.0 Marshmallow					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen					

Warranty is One Year NBD Exchange for all Android Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Android Tablet Accessories (see note #2)	
	5.00%

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/Price
8 GB	DTIG4/8GB	$6.00	38.33%	$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	$61.00	37.13%	$38.35	WWW.KINGSTON.COM

Monitors *(wide aspect)*	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	$198.00	28.91%	$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	$235.00	24.89%	$176.50	WWW.VIEWSONIC.COM

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	$24.00	39.58%	$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	$29.95	29.38%	$21.15	WWW.CYBERPOWERSYSTEMS.COM

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	$9.99	36.44%	$6.35	WWW.BELKIN.COM

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	$10.00	42.50%	$5.75	WWW.VERBATIM.COM

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	$29.99	12.14%	$26.36	WWW.LOGITECH.COM

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	$5.99	64.94%	$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	$2.04	16.67%	$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	$5.99	63.27%	$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	$3.42	18.13%	$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	$3.20	82.21%	$3.20	WWW.4XEM.COM

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	WDBUZG0010BBK-WESN	$69.99	14.63%	$59.75	WWW.WESTERNDIGITAL.COM
2 TB USB 3.0 (external desktop)	WDBS4B0020BBL-WESN	$109.99	23.17%	$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	$159.99	38.75%	$98.00	WWW.SEAGATE.COM

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Q2F-00013	$99.00	25.51%	$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	960-000694	$39.99	9.98%	$36.00	www.logitech.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	$131.32	67.26%	$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	$15.17	61.44%	$5.85	www.tripplite.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000012	$14.99	26.95%	$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	$69.99	15.49%	$59.15	WWW.LOGITECH.COM

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	$165.23	37.36%	$103.50	WWW.DYMO.COM

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	SMART550USB	$160.20	41.32%	$94.00	WWW.TRIPPLITE.COM
UPS external, 1440 VA power capacity, 7 min battery run time	SMT1500C	$787.00	35.83%	$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time	SMX750	$720.00	35.69%	$463.00	WWW.APC.COM

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment

***Warranty is manufacturer's warranty for all peripherals

****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	3%
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
CTX	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
Exagrid	5%
EVGA	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
Iboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	5%
Intermec	5%
Inwin	5%
Iogear	6%
Iomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	5%
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%

TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	$35 per system
PC / Notebook Imaging at Customer Site: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	$95 per system

Service	Price
Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1-hour include travel. Volume bulk rate available.	$120 per hour
Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available.	$6 per system
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$80 per system

Service	Price
PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	$130 per hour
Design Services: Computer design and engineering services. Minimum 1-hour including travel. Project base bulk rate available.	$130 per hour
Consulting Services: Consulting services to include best business practices on network design, storage, security, and data center related topics. Minimum 1-hour including travel. Project base bulk rate available.	$135 per hour
Training Services: Various types of training services are available for end users and system administrators on the use of the computers, peripherals, commercial off-the-shelf software and related services. Training programs can be customized to suit the customer's requirements and specifications.	TBD
Asset Recovery Services: Removal of customer's assets to include asset management and related services.	TBD
End of Life Disposal Services: Disposal of outdated and obsolete equipment. Price will depend on the equipment and the complexity of the project.	TBD
Extended/Enhanced Warranties: Daly Computers can provide a wide array of extended warranties or enhanced warranties to meet the customer's needs. Examples: off hour warranty coverage, post warranty coverage, P-1 mission critical response, equipment sparing, accidental damages, complete asset maintenance coverage, etc. Pricing is available on a case-by-case basis.	TBD

Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	$95 per hour

EXHIBIT B - Dell

Product Category: PC, AIO & MINI

Intel or AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop	**Dell Optiplex 5060 Tower**	$1,308.06	11.00%	$1,164.17	11.00%	www.dell.com
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
All-In-One	**Dell 5260 OptiPlex AIO**	$1,570.00	11.00%	$1,387.30	11.00%	www.dell.com
Intel I5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
Intel HD Graphics						
10/100/1000 RJ45 and 802.11AC wireless						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mini Desktop	**Dell OptiPlex 5060 SFF**	$1,112.86	11.00%	$990.45	11.00%	www.dell.com
i5 8th Generation Processor						
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Products Category: CHROMEBOOK

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	**Dell Chromebook 11 3189**	**$485.50**	**5.00%**	**$461.23**	www.dell.com
Intel Quad Core M8173C 2.10 GHz					
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook - Convertible tablet	**Dell Chromebook 11 3189**	**$485.50**	**5.00%**	**$461.23**	www.dell.com
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Minimum Percentage Discount for Chromebook Accessories (see note #2)	18.00%

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	$6.00	38.33%	$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	$61.00	37.13%	$38.35	WWW.KINGSTON.COM

Monitors (wide aspect)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	$198.00	28.91%	$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	$235.00	24.89%	$176.50	WWW.VIEWSONIC.COM

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	$24.00	39.58%	$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	$29.95	29.38%	$21.15	WWW.CYBERPOWERSYSTEMS.COM

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	$9.99	36.44%	$6.35	WWW.BELKIN.COM

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	$10.00	42.50%	$5.75	WWW.VERBATIM.COM

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	$29.99	12.14%	$26.36	WWW.LOGITECH.COM

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	$5.99	64.94%	$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	$2.04	16.67%	$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	$5.99	63.27%	$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	$3.42	18.13%	$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	$3.20	82.21%	$3.20	WWW.4XEM.COM

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	WDBUZG0010BBK-WESN	$69.99	14.63%	$59.75	WWW.WESTERNDIGITAL.COM
2 TB USB 3.0 (external desktop)	WDBS4B0020BBL-WESN	$109.99	23.17%	$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	$159.99	38.75%	$98.00	WWW.SEAGATE.COM

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Q2F-00013	$99.00	25.51%	$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	960-000694	$39.99	9.98%	$36.00	www.logitech.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	$131.32	67.26%	$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	$15.17	61.44%	$5.85	www.tripplite.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000012	$14.99	26.95%	$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	$69.99	15.49%	$59.15	WWW.LOGITECH.COM

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	$165.23	37.36%	$103.50	WWW.DYMO.COM

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	SMART550USB	$160.20	41.32%	$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	**SMT1500C**	$787.00	35.83%	$505.00	[WWW.APC.COM](WWW.APC.COM)
UPS 750 VA power capacity, 16 min battery run time	**SMX750**	$720.00	35.69%	$463.00	[WWW.APC.COM](WWW.APC.COM)

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

***Warranty is manufacturer's warranty for all peripherals**

****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	3%
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
CTX	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
Exagrid	5%
EVGA	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
Iboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	5%
Intermec	5%
Inwin	5%
Iogear	6%
Iomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	5%
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%

TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	$35 per system
PC / Notebook Imaging at Customer Site: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1-hour include travel. Volume bulk rate available.	$120 per hour
Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available.	$6 per system
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	
	$130 per hour

Design Services: Computer design and engineering ser $130 per hour
Consulting Services: Consulting services to include besi $135 per hour
Training Services: Various types of training services are TBD
Asset Recovery Services: Removal of customer's asset: TBD
End of Life Disposal Services: Disposal of outdated and TBD
Extended/Enhanced Warranties: Daly Computers can p TBD

Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	$155 per hour

Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	$95 per hour

EXHIBIT B - HP

Product Category: PC, AIO & MINI

Intel or AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop	HP 400 G5 SFF Desktop	$1,268.00	13.50%	$1,096.82	13.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
All-In-One	HP 600 G4 All In One, 21.5" Display	$1,583.00	13.50%	$1,369.30	13.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel I5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
Intel HD Graphics						
10/100/1000 RJ45 and 802.11AC wireless						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mini Desktop	HP 400 G4 DM Mini PC	$1,322.00	13.50%	$1,143.53	13.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
i5 8th Generation Processor						
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

EXHIBIT B - HP

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Product Category: WORKSTATION

Intel

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Entry Workstation	HP EliteDesk Workstation Edition 800 G4 (Tower)	$1,710.00	21.50%	$1,342.35	21.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
8th Gen Core i5, i7 or Xeon E processor						
8 GB non-ECC (Core i) memory minimum						
Intel HD Graphics 630 minimum, AMD, or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						
Desktop, Small Form Factor, or Mini chassis						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Workstation - Single Socket	HP Z4 G4 Workstation (Tower)	$2,502.00	19.50%	$2,014.11	19.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel Xeon W or Intel Core X-Series processor						
8 GB DDR4 non-ECC (Core x) memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Workstation - Dual Socket	HP Z6 G4 Workstation (Tower)	$4,390.00	19.50%	$3,533.95	19.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel Xeon Scalable Processor						
16 GB DDR4 ECC memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						

2 front facing USB ports	
Two button USB optical mouse with scroll wheel	
Wired USB Windows keyboard	
Gigabit Ethernet	

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Product Category: MOBILE WORKSTATION

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mobile Workstation	HP ZBook 14u G5, 14" Touch Screen Display	$2,554.00	21.50%	$2,004.89	21.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
8th Gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11AC WLAN						
14"Display, FHD minimum, options for touch and/or Ultra High Defition displays						
Up to 10 hours battery life						
3 year battery warranty						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Premium Mobile Workstation	HP ZBook Studio x360 G5 15.6" Touch Screen Display	$3,576.00	21.50%	$2,807.16	21.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
8th gen Intel Core i5, i7, or Xeon E processor						
8 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro P1000 discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
convertible tablet chassis						
Up to 16 hours battery life						
3 year battery warranty						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Detachable Mobile Workstation	HP ZBook x2 G4, 14" Touch Screen Display	$3,644.00	21.50%	$2,860.54	21.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
8th gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
Nvidia or Equivalent, Quadro Professional discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
14" UWVA touch display						
IR Webcam, 8 megapixel world facing camera						
Up to 10 hours battery life						
3 year battery warranty						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Mobile Workstation	**HP ZBook 15 G5, 15.6" Display**	$3,240.00	21.50%	$2,543.40	21.50%	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
8th gen Intel Core i5, i7, or Xeon E processor						
16 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro or AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
Up to 16 hours battery life 3 year battery warranty						

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Minimum Percentage Discount for Mobile Workstation Accessories (see note #3)	**18.00%**

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: HEALTHCARE

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Healthcare AiO	**HP EliteOne 800 G4 23.8" All In One Non Touch Healthcare**	**$2,434.00**	**21.50%**	**$1,910.69**	**21.50%**	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
7th Gen Core i5 or i7 processor						
8 GB DDR4 memory minimum						
256 GB SSD minimum						
optional CDRW/DVD+/-RW Combo Drive						
Windows 10 Pro						
EN 60601-1-2:2015 certification						
23.8" display						
RFID reader						
FIPS-201 compliant fingerprint reader						
Gigabit Ethernet						
Cleanable mouse and keyboard.						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Healthcare Notebook	**HP EliteBook 840 G5 Healthcare, 14" Touch Screen Display Laptop**	**$3,044.00**	**21.50%**	**$2,389.54**	**21.50%**	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
8th gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
EN 60601-1-2:2015 certification						
RFID reader						
FIPS-201 compliant fingerprint reader						
256 GB m.2 SSD minimum						
Windows 10 Pro						
14" display						
Gigabit Ethernet						
Cleanable with germicidal wiptes						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Clinical Review Display	**HP HC270CR Clinical Review Monitor 27"**	**$999.00**	**9.00%**	**$909.09**	**9.00%**	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
27" display,2560x1440						
QHD (2560x1440)						
EN 60601-1-2:2015 certification						
DICOM part 14 compliant screen						
RGB/IR webcam						
HDMI, DisplayPort, VGA						

Warranty is three years on-site NBD for all Healthcare AIO, Notebook, and Clinical Review Display offerings and future models. Additional types of warranties may be offered on the accessories tab

Minimum Percentage Discount for Healthcare Offering Accessories (see note #3)	
	12.00%

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: LAPTOP

Intel Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop	**HP ProBook 450 G5, 15.6" Display**	**$1,482.00**	**13.50%**	**$1,281.93**	**13.50%**	https://government.hp.com/content_detail.aspx?contentid=1678&agencyi
Intel i5-8250U Processor (3.40GHz 6M Cache)						
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Convertible Laptop Offering	**HP EliteBook x360 1030 G3, 13.3" Touch Screen Display**	**$2,786.00**	**21.50%**	**$2,187.01**	**21.50%**	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
8th Gen processor minimum						
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified						
13" FHD touch display						
Up to 18 hours battery life						
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Minimum Percentage Discount for Laptop Accessories (see note #3)	
	18.00%

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Products Category: CHROMEBOOK

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	**HP Chromebook 11 G6 EE, 11.6"**	**$527.00**	**7.00%**	**$490.11**	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel Quad Core M8173C 2.10 GHz					
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook - Convertible tablet	**HP Chromebook x360 11 G1, 11.6" Touch Screen Display**	**$362.00**	**7.00%**	**$336.66**	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Chromebook Accessories (see note #2)	18.00%

Product Category: THIN CLIENT

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Thin Client	**HP T630 Tower**	**$842.00**	**18.00%**	**$690.44**	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
4 USB Ports					
Intel 2 GHz Pocessor **or Equivalent**					
10/100/1000 Base-T					
32GB Flash Storage					
8GB Memory DDR4 Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 10					

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Product Category: WINDOWS TABLET

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Windows Tablet	**HP Elite x2 1013 G3 Tablet, 13.3"**	**$2,806.00**	**15.50%**	**$2,371.07**	https://government.hp.com/content_detail.aspx?contentid=1678&agencyid=2
Intel i5 7300U Dual Core or AMD Processor					
4GB Memory					
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	**18.00%**

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	$6.00	38.33%	$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	$61.00	37.13%	$38.35	WWW.KINGSTON.COM

Monitors *(wide aspect)*	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	$198.00	28.91%	$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	$235.00	24.89%	$176.50	WWW.VIEWSONIC.COM

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	$24.00	39.58%	$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	$29.95	29.38%	$21.15	WWW.CYBERPOWERSYSTEMS.COM

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	$9.99	36.44%	$6.35	WWW.BELKIN.COM

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	$10.00	42.50%	$5.75	WWW.VERBATIM.COM

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	$29.99	12.14%	$26.36	WWW.LOGITECH.COM

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	$5.99	64.94%	$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	$2.04	16.67%	$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	$5.99	63.27%	$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	$3.42	18.13%	$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	$3.20	82.21%	$3.20	WWW.4XEM.COM

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	WDBUZG0010BBK-WESN	$69.99	14.63%	$59.75	WWW.WESTERNDIGITAL.COM
2 TB USB 3.0 (external desktop)	WDBS4B0020BBL-WESN	$109.99	23.17%	$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	$159.99	38.75%	$98.00	WWW.SEAGATE.COM

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Q2F-00013	$99.00	25.51%	$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	960-000694	$39.99	9.98%	$36.00	www.logitech.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	$131.32	67.26%	$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	$15.17	61.44%	$5.85	www.tripplite.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000012	$14.99	26.95%	$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	$69.99	15.49%	$59.15	WWW.LOGITECH.COM

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	$165.23	37.36%	$103.50	WWW.DYMO.COM

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	SMART550USB	$160.20	41.32%	$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	**SMT1500C**	$787.00	35.83%	$505.00	[WWW.APC.COM](WWW.APC.COM)
UPS 750 VA power capacity, 16 min battery run time	**SMX750**	$720.00	35.69%	$463.00	[WWW.APC.COM](WWW.APC.COM)

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

***Warranty is manufacturer's warranty for all peripherals**

****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	3%
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
CTX	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
Exagrid	5%
EVGA	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
Iboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	5%
Intermec	5%
Inwin	5%
Iogear	6%
Iomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	5%
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	$35 per system
PC / Notebook Imaging at Customer Site: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1-hour include travel. Volume bulk rate available.	$120 per hour
Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available.	$6 per system
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	$130 per hour

Design Services: Computer design and engineering ser	$130 per hour
Consulting Services: Consulting services to include bes	$135 per hour
Training Services: Various types of training services are	TBD
Asset Recovery Services: Removal of customer's asset	TBD
End of Life Disposal Services: Disposal of outdated and	TBD
Extended/Enhanced Warranties: Daly Computers can p	TBD

Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	$155 per hour

Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	$95 per hour

EXHIBIT B - HPE

Product Category: SERVERS

Intel/ AMD Based

Minimum Configurations

Tower Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	HPE ML110 Gen10	$3,702.00	28.00%	$2,665.44	https://www.hpe.com/global/showroom/
16GB memory (1x 16GB DIMM/RDIMM)					
300GB 10k RPM SAS Hard Drive					
Onboard SATA					
No optical drive standard					
Dual Power Supply, 500W Minimum					
No OS installed					
4-Port Gigabit Ethernet NIC					

Rack Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	HPE DL360 Gen10	$4,454.00	28.00%	$3,206.88	https://www.hpe.com/global/showroom/
16GB memory (1x 16GB DIMM/RDIMM					
Onboard SATA					
300GB 10k RPM SAS Hard Drive					
4-Port Gigabit Ethernet NIC					
Dual Power Supply, 500W Minimum					
No OS installed					

Blade Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	HPE BL460c Gen10	$5,068.00	28.00%	$3,648.96	https://www.hpe.com/global/showroom/
16GB memory (1x 16GB DIMM/RDIMM)					
300GB SAS 12G 15K RPM SFF Hard Drive					
2-port 10GbE Ethernet Adapter					
No OS installed					

HyperConverged Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores	HPE SimpliVity 380 Gen10	$79,300.00	36.00%	$50,752.00	https://www.hpe.com/global/showroom/
240GB memory					
5x 1.92TB SSD's					
2-port 10GbE Ethernet Adapter					
No OS installed					

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

EXHIBIT B - HPE

AMD processors must be at least equivalent to listed Intel processors

Minimum Percentage Discount for Server Accessories (see note #2)	
	26.00%

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	$6.00	38.33%	$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	$61.00	37.13%	$38.35	WWW.KINGSTON.COM

Monitors *(wide aspect)*	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	$198.00	28.91%	$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	$235.00	24.89%	$176.50	WWW.VIEWSONIC.COM

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	$24.00	39.58%	$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	$29.95	29.38%	$21.15	WWW.CYBERPOWERSYSTEMS.COM

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	$9.99	36.44%	$6.35	WWW.BELKIN.COM

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	$10.00	42.50%	$5.75	WWW.VERBATIM.COM

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	$29.99	12.14%	$26.36	WWW.LOGITECH.COM

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	$5.99	64.94%	$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	$2.04	16.67%	$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	$5.99	63.27%	$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	$3.42	18.13%	$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	$3.20	82.21%	$3.20	WWW.4XEM.COM

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	WDBUZG0010BBK-WESN	$69.99	14.63%	$59.75	WWW.WESTERNDIGITAL.COM
2 TB USB 3.0 (external desktop)	WDBS4B0020BBL-WESN	$109.99	23.17%	$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	$159.99	38.75%	$98.00	WWW.SEAGATE.COM

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Q2F-00013	$99.00	25.51%	$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	960-000694	$39.99	9.98%	$36.00	www.logitech.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	$131.32	67.26%	$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	$15.17	61.44%	$5.85	www.tripplite.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000012	$14.99	26.95%	$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	$69.99	15.49%	$59.15	WWW.LOGITECH.COM

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	$165.23	37.36%	$103.50	WWW.DYMO.COM

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	SMART550USB	$160.20	41.32%	$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	**SMT1500C**	$787.00	35.83%	$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time	**SMX750**	$720.00	35.69%	$463.00	WWW.APC.COM

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment

***Warranty is manufacturer's warranty for all peripherals

****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	3%
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
CTX	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
Exagrid	5%
EVGA	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
HPE	26%
Hyundai	3%
Iboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	5%
Intermec	5%
Inwin	5%
Iogear	6%

Iomega	6%
IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
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PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%

Targus	8%
TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

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PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
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Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	$95 per hour

EXHIBIT B - Lenovo

Product Category: PC, AIO & MINI

Intel or AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop	Lenovo M720 SFF Desktop,	$1,343.00	35.00%	$872.95	35.00%	www.lenovo.com/listprice
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
All-In-One	Lenovo M820z All In One, 10SDS17P00, 21.5" Display	$1,753.00	35%	$1,139.45	35.00%	www.lenovo.com/listprice
Intel I5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
Intel HD Graphics						
10/100/1000 RJ45 and 802.11AC wireless						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mini Desktop	Lenovo M720 Tiny, 10TAS05900	$1,378.00	35.00%	$895.70	35.00%	www.lenovo.com/listprice
i5 8th Generation Processor						
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

EXHIBIT B - Lenovo

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Product Category: WORKSTATION

Intel

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Entry Workstation	Lenovo ThinkStation P330, 30C8S16G00	$1,633.00	36.00%	$1,045.12	36.00%	www.lenovo.com/listprice
8th Gen Core i5, i7 or Xeon E processor						
8 GB non-ECC (Core i) memory minimum						
Intel HD Graphics 630 minimum, AMD, or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						
Desktop, Small Form Factor, or Mini chassis						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Workstation - Single Socket	Lenovo ThinkStation P520c, 30BYS08H00	$2,188.00	36.00%	$1,400.32	36.00%	www.lenovo.com/listprice
Intel Xeon W or Intel Core X-Series processor						
8 GB DDR4 non-ECC (Core x) memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Workstation - Dual Socket	Lenovo ThinkStation P720, 30BBS2N700	$3,484.00	36.00%	$2,229.76	36.00%	www.lenovo.com/listprice
Intel Xeon Scalable Processor						
16 GB DDR4 ECC memory minimum						
AMD or Nvidia discrete graphics						

256 GB m.2 SSD minimum	
Windows 10 Pro	
2 front facing USB ports	
Two button USB optical mouse with scroll wheel	
Wired USB Windows keyboard	
Gigabit Ethernet	

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Product Category: MOBILE WORKSTATION

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mobile Workstation	Lenovo ThinkPad T480, 20L6S7EK00	$2,758.00	35.00%	$1,792.70	35.00%	www.lenovo.com/listprice
8th Gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11AC WLAN						
14"Display, FHD minimum, options for touch and/or Ultra High Defition displays						
Up to 10 hours battery life						
3 year battery warranty						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Premium Mobile Workstation	Lenovo ThinkPad P1, 20MES1HK00	$4,828.00	35.00%	$3,138.20	35.00%	www.lenovo.com/listprice
8th gen Intel Core i5, i7, or Xeon E processor						
8 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro P1000 discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
convertible tablet chassis						
Up to 16 hours battery life						
3 year battery warranty						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Detachable Mobile Workstation	Lenovo ThinkPad P1, 20MES00800	$4,358.00	35.00%	$2,832.70	35.00%	www.lenovo.com/listprice
8th gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
Nvidia or Equivalent, Quadro Professional discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
14" UWVA touch display						
IR Webcam, 8 megapixel world facing camera						
Up to 10 hours battery life						
3 year battery warranty						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Performance Mobile Workstation	**Lenovo ThinkPad P52, 20MAS43U00**	**3,649.00**	**35.00%**	**$2,371.85**	**35.00%**	www.lenovo.com/listprice
8th gen Intel Core i5, i7, or Xeon E processor						
16 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro or AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
Up to 16 hours battery life						
3 year battery warranty						

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Mobile Workstation Accessories (see note #3)	**20.00%**

Product Category: LAPTOP

Intel Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop	**Lenovo ThinkPad L580, 20LXS47D00**	**$1,914.00**	**35.00%**	**$1,244.10**	**35.00%**	www.lenovo.com/listprice
Intel i5-8250U Processor (3.40GHz 6M Cache)						
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Convertible Laptop Offering	**Lenovo ThinkPad L380 Yoga, 20M8S0RE00**	**$2,084.00**	**35.00%**	**$1,354.60**	**35.00%**	www.lenovo.com/listprice
8th Gen processor minimum						
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified						
13" FHD touch display						
Up to 18 hours battery life						
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Minimum Percentage Discount for Laptop Accessories (see note #3)	
	20.00%

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Products Category: CHROMEBOOK

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	**Lenovo 300e Chromebook, 11.6"**	**$279.00**	**3.23%**	**$270.00**	www.lenovo.com/listprice
Intel Quad Core M8173C 2.10 GHz					
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook - Convertible tablet	**Lenovo 500e Chromebook, 11.6", 81ES0007US**	**$319.00**	**2.82%**	**$310.00**	www.lenovo.com/listprice
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Chromebook Accessories (see note #2)	
	20.00%

Product Category: THIN CLIENT

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Thin Client	**Lenovo ThinkCentre M600, 10KGSJA00**	**$703.00**	**35.00%**	**$456.95**	www.lenovo.com/listprice
4 USB Ports					
Intel 2 GHz Pocessor **or Equivalent**					
10/100/1000 Base-T					
32GB Flash Storage					
8GB Memory DDR4 Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 10					

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Product Category: RUGGED LAPTOP

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Laptop	Lenovo ThinkPad T480, 20L6S24Y00	$2,454.00	35.00%	$1,595.10	www.lenovo.com/listprice
Mil-Std 810G Certified					
Intel Core i5 7300 U Vpro processor					
8GB RAM					
256GB SSD					
Integrated dual array Microphone and Speaker					
Microsoft Windows 10 Pro					
802.11a/b/g/n/ac integrated wireless					
12" (**1920 x 1080**) inch screen or greater					
10/100/1000 RJ45					

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)	**20.00%**

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: RUGGED TABLET - WINDOWS

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Tablet - Windows	**Lenovo ThinkPad X1 Tablet, 20KKS348400**	**$3,128.00**	**35.00%**	**$2,033.20**	www.lenovo.com/listprice
Mil-Std 810G Certified					
Intel or AMD Processor					
4GB RAM					
128GB Storage					
Microsoft **Windows 10**					
802.11a/g/n integrated wireless					
10.1 inch screen					

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)	**20.00%**

Product Category: WINDOWS TABLET

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Windows Tablet	Lenovo ThinkPad X1 Tablet,	$3,128.00	35.00%	$2,033.20	www.lenovo.com/listprice
Intel i5 7300U Dual Core or AMD Processor					
4GB Memory					
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	**20.00%**

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: SERVERS

Intel/ AMD Based

Minimum Configurations

Tower Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	Lenovo ThinkServer ST550	$5,689.00	20.00%	$4,551.20	http://dcsc.lenovo.com/#/
16GB memory (1x 16GB DIMM/RDIMM)					
300GB 10k RPM SAS Hard Drive					
Onboard SATA					
No optical drive standard					
Dual Power Supply, 500W Minimum					
No OS installed					
4-Port Gigabit Ethernet NIC					

Rack Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	Lenovo ThinkServer SR630	$5,227.00	20.00%	$4,181.60	http://dcsc.lenovo.com/#/
16GB memory (1x 16GB DIMM/RDIMM					
Onboard SATA					
300GB 10k RPM SAS Hard Drive					
4-Port Gigabit Ethernet NIC					
Dual Power Supply, 500W Minimum					
No OS installed					

Blade Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	Lenovo ThinkServer SN550	$4,271.00	20.00%	$3,416.80	http://dcsc.lenovo.com/#/
16GB memory (1x 16GB DIMM/RDIMM)					
300GB SAS 12G 15K RPM SFF Hard Drive					
2-port 10GbE Ethernet Adapter					
No OS installed					

HyperConverged Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores	Lenovo ThinkAgile VX 1U Certified Node	$34,435.00	20.00%	$27,548.00	http://dcsc.lenovo.com/#/
240GB memory					
5x 1.92TB SSD's					
2-port 10GbE Ethernet Adapter					
No OS installed					

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Minimum Percentage Discount for Server Accessories (see note #2)	10.00%

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	$6.00	38.33%	$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	$61.00	37.13%	$38.35	WWW.KINGSTON.COM

Monitors *(wide aspect)*	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	$198.00	28.91%	$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	$235.00	24.89%	$176.50	WWW.VIEWSONIC.COM

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	$24.00	39.58%	$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	$29.95	29.38%	$21.15	WWW.CYBERPOWERSYSTEMS.COM

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	$9.99	36.44%	$6.35	WWW.BELKIN.COM

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	$10.00	42.50%	$5.75	WWW.VERBATIM.COM

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	$29.99	12.14%	$26.36	WWW.LOGITECH.COM

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	$5.99	64.94%	$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	$2.04	16.67%	$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	$5.99	63.27%	$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	$3.42	18.13%	$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	$3.20	82.21%	$3.20	WWW.4XEM.COM

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	WDBUZG0010BBK-WESN	$69.99	14.63%	$59.75	WWW.WESTERNDIGITAL.COM
2 TB USB 3.0 (external desktop)	WDBS4B0020BBL-WESN	$109.99	23.17%	$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	$159.99	38.75%	$98.00	WWW.SEAGATE.COM

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Q2F-00013	$99.00	25.51%	$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	960-000694	$39.99	9.98%	$36.00	www.logitech.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	$131.32	67.26%	$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	$15.17	61.44%	$5.85	www.tripplite.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000012	$14.99	26.95%	$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	$69.99	15.49%	$59.15	WWW.LOGITECH.COM

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	$165.23	37.36%	$103.50	WWW.DYMO.COM

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	SMART550USB	$160.20	41.32%	$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	**SMT1500C**	$787.00	35.83%	$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time	**SMX750**	$720.00	35.69%	$463.00	WWW.APC.COM

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment

***Warranty is manufacturer's warranty for all peripherals

****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
A-Data Technology	2%
Addesso	3%
Addon	4%
Addronics	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
AOC	8%
APC	5%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	3%
Audio Technica	5%
Aver Information	3%
AverMedia	3%
Avery Dennison	5%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
CTX	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
E-Imagedata	1%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
EVGA	5%
Exagrid	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
Fourwinds	8%
F-Secure	5%
Fuji	8%
Fujitsu	6%
Gamber Johnson	5%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
I/O Magic	5%
Iboss	5%
Imation	6%
Incase	5%
Incipio	4%
Infocus	6%
Intel	5%
Intermec	5%
Inwin	5%
Iogear	6%
Iomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Lenovo AC Adapters	20.00%
Lenovo Cables	20.00%
Lenovo Display Privacy Filte	20.00%
Lenovo Docking Stations	20.00%
Lenovo Monitors	1.00%
Lenovo Server Accessories	10.00%
Lenovo Tablet/Laptop Case	20.00%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
MARKERBOT	2%
Marshall Electronics	3%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mironet	1%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%

Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
Ncomputing	2%
NCR	5%
NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	5%
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
PNY Technologies	6%
Polycom	2%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%

Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%
TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	$35 per system
PC / Notebook Imaging at Customer Site: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1-hour include travel. Volume bulk rate available.	$120 per hour
Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available.	$6 per system
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	$130 per hour
Design Services: Computer design and engineering services. Minimum 1-hour including travel. Project base bulk rate available.	$130 per hour
Consulting Services: Consulting services to include best business practices on network design, storage, security, and data center related topics. Minimum 1-hour including travel. Project base bulk rate available.	$135 per hour
Training Services: Various types of training services are available for end users and system administrators on the use of the computers, peripherals, commercial off-the-shelf software and related services. Training programs can be customized to suit the customer's requirements and specifications.	TBD
Asset Recovery Services: Removal of customer's assets to include asset management and related services.	TBD
End of Life Disposal Services: Disposal of outdated and obsolete equipment. Price will depend on the equipment and the complexity of the project.	TBD
Extended/Enhanced Warranties: Daly Computers can provide a wide array of extended warranties or enhanced warranties to meet the customer's needs. Examples: off hour warranty coverage, post warranty coverage, P-1 mission critical response, equipment sparing, accidental damages, complete asset maintenance coverage, etc. Pricing is available on a case-by-case basis.	TBD

Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	$95 per hour

EXHIBIT B - LG

Product Category: THIN CLIENT

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Thin Client	**LG CK500W-3A**	**$1,166.00**	**45.00%**	**$641.30**	www.lg.com/us/business
4 USB Ports					
Intel 2 GHz Pocessor **or Equivalent**					
10/100/1000 Base-T					
32GB Flash Storage					
8GB Memory DDR4 Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 10					

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	$6.00	38.33%	$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	$61.00	37.13%	$38.35	WWW.KINGSTON.COM

Monitors *(wide aspect)*	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	$198.00	28.91%	$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	$235.00	24.89%	$176.50	WWW.VIEWSONIC.COM

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	$24.00	39.58%	$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	$29.95	29.38%	$21.15	WWW.CYBERPOWERSYSTEMS.COM

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	$9.99	36.44%	$6.35	WWW.BELKIN.COM

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	$10.00	42.50%	$5.75	WWW.VERBATIM.COM

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	$29.99	12.14%	$26.36	WWW.LOGITECH.COM

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	$5.99	64.94%	$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	$2.04	16.67%	$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	$5.99	63.27%	$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	$3.42	18.13%	$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	$3.20	82.21%	$3.20	WWW.4XEM.COM

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	WDBUZG0010BBK-WESN	$69.99	14.63%	$59.75	WWW.WESTERNDIGITAL.COM
2 TB USB 3.0 (external desktop)	WDBS4B0020BBL-WESN	$109.99	23.17%	$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	$159.99	38.75%	$98.00	WWW.SEAGATE.COM

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Q2F-00013	$99.00	25.51%	$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	960-000694	$39.99	9.98%	$36.00	www.logitech.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	$131.32	67.26%	$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	$15.17	61.44%	$5.85	www.tripplite.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000012	$14.99	26.95%	$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	$69.99	15.49%	$59.15	WWW.LOGITECH.COM

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	$165.23	37.36%	$103.50	WWW.DYMO.COM

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	SMART550USB	$160.20	41.32%	$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	**SMT1500C**	$787.00	35.83%	$505.00	[WWW.APC.COM](WWW.APC.COM)
UPS 750 VA power capacity, 16 min battery run time	**SMX750**	$720.00	35.69%	$463.00	[WWW.APC.COM](WWW.APC.COM)

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment

***Warranty is manufacturer's warranty for all peripherals

****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	3%
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
CTX	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
Exagrid	5%
EVGA	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
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HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
Iboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	5%
Intermec	5%
Inwin	5%
Iogear	6%
Iomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	5%
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%

TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	$35 per system
PC / Notebook Imaging at Customer SiteDuplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1-hour include travel. Volume bulk rate available.	$120 per hour
Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available.	$6 per system
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	$130 per hour
Design Services: Computer design and engineering ser	$130 per hour
Consulting Services: Consulting services to include bes	$135 per hour
Training Services: Various types of training services are	TBD
Asset Recovery Services: Removal of customer's asset	TBD
End of Life Disposal Services: Disposal of outdated and	TBD
Extended/Enhanced Warranties: Daly Computers can p	TBD
Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	$95 per hour

EXHIBIT B - Microsoft

Product Category: LAPTOP

Intel Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop	**Microsoft Surface Book 2, 15" i7 8650U,**	$3,098.00	7.00%	$2,881.14	8.00%	www.techdata.com
Intel i5-8250U Processor (3.40GHz 6M Cache)						
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Convertible Laptop Offering	**Microsoft Surface Book 2 13.5",i5 7300U, 8GB, 256GB SSD, Windows 10 Pro 64**	$1,698.00	7.63%	$1,578.00	8.00%	www.techdata.com
8th Gen processor minimum						
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified						
13" FHD touch display						
Up to 18 hours battery life						
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

EXHIBIT B - Microsoft

Minimum Percentage Discount for Laptop Accessories (see note #3)	
	10.00%

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: WINDOWS TABLET

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Windows Tablet	**Microsoft Surface Pro 6**	**$1,299.00**	**4.50%**	**$1,240.55**	www.techdata.com
Intel i5 7300U Dual Core or AMD Processor					
4GB Memory					
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	**10.00%**

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	$6.00	38.33%	$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	$61.00	37.13%	$38.35	WWW.KINGSTON.COM

Monitors *(wide aspect)*	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	$198.00	28.91%	$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	$235.00	24.89%	$176.50	WWW.VIEWSONIC.COM

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	$24.00	39.58%	$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	$29.95	29.38%	$21.15	WWW.CYBERPOWERSYSTEMS.COM

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	$9.99	36.44%	$6.35	WWW.BELKIN.COM

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	$10.00	42.50%	$5.75	WWW.VERBATIM.COM

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	$29.99	12.14%	$26.36	WWW.LOGITECH.COM

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	$5.99	64.94%	$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	$2.04	16.67%	$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	$5.99	63.27%	$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	$3.42	18.13%	$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	$3.20	82.21%	$3.20	WWW.4XEM.COM

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	WDBUZG0010BBK-WESN	$69.99	14.63%	$59.75	WWW.WESTERNDIGITAL.COM
2 TB USB 3.0 (external desktop)	WDBS4B0020BBL-WESN	$109.99	23.17%	$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	$159.99	38.75%	$98.00	WWW.SEAGATE.COM

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Q2F-00013	$99.00	25.51%	$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	960-000694	$39.99	9.98%	$36.00	www.logitech.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	$131.32	67.26%	$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	$15.17	61.44%	$5.85	www.tripplite.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000012	$14.99	26.95%	$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	$69.99	15.49%	$59.15	WWW.LOGITECH.COM

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	$165.23	37.36%	$103.50	WWW.DYMO.COM

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	SMART550USB	$160.20	41.32%	$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	**SMT1500C**	$787.00	35.83%	$505.00	[WWW.APC.COM](WWW.APC.COM)
UPS 750 VA power capacity, 16 min battery run time	**SMX750**	$720.00	35.69%	$463.00	[WWW.APC.COM](WWW.APC.COM)

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

***Warranty is manufacturer's warranty for all peripherals**

****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	3%
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
CTX	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
Exagrid	5%
EVGA	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
Iboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	5%
Intermec	5%
Inwin	5%
Iogear	6%
Iomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	5%
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%

TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	$35 per system
PC / Notebook Imaging at Customer SiteDuplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1-hour include travel. Volume bulk rate available.	$120 per hour
Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available.	$6 per system
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	$130 per hour
Design Services: Computer design and engineering ser	$130 per hour
Consulting Services: Consulting services to include bes	$135 per hour
Training Services: Various types of training services are	TBD
Asset Recovery Services: Removal of customer's asset	TBD
End of Life Disposal Services: Disposal of outdated and	TBD
Extended/Enhanced Warranties: Daly Computers can p	TBD
Large Format Computing Display Solutions Systems	$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	$95 per hour

EXHIBIT B - Panasonic

Product Category: LAPTOP

Intel Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop	**Panasonic CF-54G2878VM**	**$2,104.00**	**15.00%**	**$1,788.40**	**15.00%**	https://usa.ingrammicro.com
Intel i5-8250U Processor (3.40GHz 6M Cache)						
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Convertible Laptop Offering	**CF-33LEHAZVM**	**3,499.00**	**15.00%**	**$2,974.15**	**15.00%**	https://usa.ingrammicro.com
8th Gen processor minimum						
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified						
13" FHD touch display						
Up to 18 hours battery life						
3 year battery warranty						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

EXHIBIT B - Panasonic

Minimum Percentage Discount for Laptop Accessories (see note #3)	
	8.00%

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: RUGGED LAPTOP

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Laptop	**Panasonic CF-54J2878VM**	**$2,554.00**	**18.00%**	**$2,094.28**	https://usa.ingrammicro.com
Mil-Std 810G Certified					
Intel Core i5 7300 U Vpro processor					
8GB RAM					
256GB SSD					
Integrated dual array Microphone and Speaker					
Microsoft Windows 10 Pro					
802.11a/b/g/n/ac integrated wireless					
12" (**1920 x 1080**) inch screen or greater					
10/100/1000 RJ45					

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)	**8.00%**

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: RUGGED TABLET - WINDOWS

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Tablet - Windows	Panasonic FZ-Q2G100XVM	$2,299.00	18.00%	$1,885.18	https://usa.ingrammicro.com
Mil-Std 810G Certified					
Intel or AMD Processor					
4GB RAM					
128GB Storage					
Microsoft **Windows 10**					
802.11a/g/n integrated wireless					
10.1 inch screen					

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)	**8.00%**

Product Category: RUGGED TABLET - ANDROID

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Minimum Configurations	Panasonic FZ-B2D000GAM	$1,859.00	31.00%	$1,282.71	https://usa.ingrammicro.com
Rugged Tablet - Android					
Mil-Std 810G Certified					
Texas Instruments Processor					
1GB RAM					
16GB Storage					
Android 4.1 OS					
802.11a/g/n integrated wireless					
7 inch screen					

Warranty is three years NBD Exchange for all Rugged Tablet Android offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Android Accessories (see note #2)	**8.00%**

Product Category: ANDROID TABLET

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Android Tablet	**Panasonic FZ-B2D000GAM**	**$1,859.00**	**31.00%**	**$1,282.71**	https://usa.ingrammicro.com
Quad Core Processor					
2GB RAM					
16GB Storage					
Android 6.0 Marshmallow					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen					

Warranty is One Year NBD Exchange for all Android Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum Percentage Discount for Android Tablet Accessories (see note #2)	8.00%

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: WINDOWS TABLET

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Windows Tablet	Panasonic FZ-Q2G150XVM	$2,449.00	16.00%	$2,057.16	https://usa.ingrammicro.com
Intel i5 7300U Dual Core or AMD Processor	Intel Core m5 6Y57 (2.8Ghz), 4MB Cache				
4GB Memory	8GB Memory (Soldered)				
256GB SSD Hard Drive	256GB SSD Drive				
Windows 10 Pro 64 bit	Microsoft Windows 10 Pro 64-Bit				
802.11ac integrated wireless	802.11 a/b/g/nac				
SD Card Memory Expansion slot	Memory Card Reader (microSDXC UHS)				
Front and rear camera	Front Camera/Webcam/Yes, 8 Megapixel Rear Camera				
10 inch screen	12.5" LED Backlit Touch Screen 1920x1080 Full HD Camera				

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	**8.00%**

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	$6.00	38.33%	$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	$61.00	37.13%	$38.35	WWW.KINGSTON.COM

Monitors *(wide aspect)*	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	$198.00	28.91%	$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	$235.00	24.89%	$176.50	WWW.VIEWSONIC.COM

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	$24.00	39.58%	$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	$29.95	29.38%	$21.15	WWW.CYBERPOWERSYSTEMS.COM

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	$9.99	36.44%	$6.35	WWW.BELKIN.COM

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	$10.00	42.50%	$5.75	WWW.VERBATIM.COM

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	$29.99	12.14%	$26.36	WWW.LOGITECH.COM

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	$5.99	64.94%	$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	$2.04	16.67%	$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	$5.99	63.27%	$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	$3.42	18.13%	$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	$3.20	82.21%	$3.20	WWW.4XEM.COM

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	WDBUZG0010BBK-WESN	$69.99	14.63%	$59.75	WWW.WESTERNDIGITAL.COM
2 TB USB 3.0 (external desktop)	WDBS4B0020BBL-WESN	$109.99	23.17%	$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	$159.99	38.75%	$98.00	WWW.SEAGATE.COM

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Q2F-00013	$99.00	25.51%	$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	960-000694	$39.99	9.98%	$36.00	www.logitech.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	$131.32	67.26%	$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	$15.17	61.44%	$5.85	www.tripplite.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000012	$14.99	26.95%	$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	$69.99	15.49%	$59.15	WWW.LOGITECH.COM

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	$165.23	37.36%	$103.50	WWW.DYMO.COM

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	SMART550USB	$160.20	41.32%	$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	**SMT1500C**	$787.00	35.83%	$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time	**SMX750**	$720.00	35.69%	$463.00	WWW.APC.COM

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment

***Warranty is manufacturer's warranty for all peripherals

****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	3%
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
CTX	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
Exagrid	5%
EVGA	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
Iboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	5%
Intermec	5%
Inwin	5%
Iogear	6%
Iomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	5%
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%

TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	$35 per system
PC / Notebook Imaging at Customer SiteDuplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1-hour include travel. Volume bulk rate available.	$120 per hour
Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available.	$6 per system
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	$130 per hour
Design Services: Computer design and engineering ser	$130 per hour
Consulting Services: Consulting services to include best	$135 per hour
Training Services: Various types of training services are	TBD
Asset Recovery Services: Removal of customer's asset	TBD
End of Life Disposal Services: Disposal of outdated and	TBD
Extended/Enhanced Warranties: Daly Computers can p	TBD
Large Format Computing Display Solutions Systems	$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	$95 per hour

EXHIBIT B - Samsung

Products Category: CHROMEBOOK

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	**Samsung Chromebook 3**	**$219.99**	**2.26%**	**$215.03**	https://usa.ingrammicro.com
Intel Quad Core M8173C 2.10 GHz					
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook - Convertible tablet	**Samsung Chromebook Plus 12.2" Display**	**$499.99**	**3.24%**	**$483.79**	https://usa.ingrammicro.com
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum Percentage Discount for Chromebook Accessories (see note #2)	5.00%

EXHIBIT B - Samsung

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Product Category: RUGGED TABLET - ANDROID

Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Samsung Galaxy Tab Active 2 LTE	$843.98	16.50%	$704.72	https://usa.ingrammicro.com

Minimum Configurations

Rugged Tablet - Android
Mil-Std 810G Certified
Texas Instruments Processor
1GB RAM
16GB Storage
Android 4.1 OS
802.11a/g/n integrated wireless
7 inch screen

Warranty is three years NBD Exchange for all Rugged Tablet Android offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Android Accessories (see note #2)	5.00%

Product Category: ANDROID TABLET

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Android Tablet	**Samsung Galaxy Tab A Tablet**	**$215.99**	**20.50%**	**$171.71**	https://usa.ingrammicro.com
Quad Core Processor					
2GB RAM					
16GB Storage					
Android 6.0 Marshmallow					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen					

Warranty is One Year NBD Exchange for all Android Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Android Tablet Accessories (see note #2)	
	5.00%

Product Category: WINDOWS TABLET

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Windows Tablet	**Samsung Galaxy Book 12" Display**	**$1,715.99**	**14.00%**	**$1,475.75**	www.ingrammicro.com
Intel i5 7300U Dual Core or AMD Processor					
4GB Memory					
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	**5.00%**

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	$6.00	38.33%	$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	$6.00	36.67%	$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	$61.00	37.13%	$38.35	WWW.KINGSTON.COM

Monitors (wide aspect)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	$198.00	28.91%	$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	$235.00	24.89%	$176.50	WWW.VIEWSONIC.COM

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	$24.00	39.58%	$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	$29.95	29.38%	$21.15	WWW.CYBERPOWERSYSTEMS.COM

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	$9.99	36.44%	$6.35	WWW.BELKIN.COM

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	$10.00	42.50%	$5.75	WWW.VERBATIM.COM

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	$29.99	12.14%	$26.36	WWW.LOGITECH.COM

Patch Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	$5.99	64.94%	$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	$2.04	16.67%	$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	$5.99	63.27%	$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	$3.42	18.13%	$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	$3.20	82.21%	$3.20	WWW.4XEM.COM

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1TB USB 3.0 (portable)	WDBUZG0010BBK-WESN	$69.99	14.63%	$59.75	WWW.WESTERNDIGITAL.COM
2 TB USB 3.0 (external desktop)	WDBS4B0020BBL-WESN	$109.99	23.17%	$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	$159.99	38.75%	$98.00	WWW.SEAGATE.COM

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080 digital video resolution	Q2F-00013	$99.00	25.51%	$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 digital video resolution	960-000694	$39.99	9.98%	$36.00	www.logitech.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	$131.32	67.26%	$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	$15.17	61.44%	$5.85	www.tripplite.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000012	$14.99	26.95%	$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	980-000354	$69.99	15.49%	$59.15	WWW.LOGITECH.COM

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	$165.23	37.36%	$103.50	WWW.DYMO.COM

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	SMART550USB	$160.20	41.32%	$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	**SMT1500C**	$787.00	35.83%	$505.00	[WWW.APC.COM](WWW.APC.COM)
UPS 750 VA power capacity, 16 min battery run time	**SMX750**	$720.00	35.69%	$463.00	[WWW.APC.COM](WWW.APC.COM)

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

***Warranty is manufacturer's warranty for all peripherals**

****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	3%
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
CTX	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
Exagrid	5%
EVGA	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
Iboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	5%
Intermec	5%
Inwin	5%
Iogear	6%
Iomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	5%
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%

TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	$35 per system
PC / Notebook Imaging at Customer SiteDuplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1-hour include travel. Volume bulk rate available.	$120 per hour
Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available.	$6 per system
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	$130 per hour

Design Services: Computer design and engineering ser	$130 per hour
Consulting Services: Consulting services to include bes	$135 per hour
Training Services: Various types of training services are	TBD
Asset Recovery Services: Removal of customer's asset	TBD
End of Life Disposal Services: Disposal of outdated and	TBD
Extended/Enhanced Warranties: Daly Computers can p	TBD

Large Format Computing Display Solutions Systems	$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	$95 per hour