## ARLINGTON COUNTY, VIRGINIA OFFICE OF THE PURCHASING AGENT 2100 CLARENDON BOULEVARD, SUITE 500 ARLINGTON, VIRGINIA 22201

## NOTICE OF RIDER CONTRACT RENEWAL

**TO:** DALY COMPUTERS, INC. 22521 GATEWAY CENTER DRIVE CLARKSBURG, MARYLAND 20871 DATE ISSUED:

CONTRACT TITLE:

CURRENT REFERENCE NO:

AUGUST 22, 2019

20-095-R

COMPUTER HARDWARE & MAINTENANCE

# THIS IS A NOTICE OF A RIDER CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Arlington rides the Lead Agency's contract referenced below for the goods and services so referenced. The contract documents consist of this notice and terms and conditions of the Lead Agency Agreement including any attachments or amendments thereto.

LEAD AGENCY NAME: COMMONWEALTH OF VIRGINIA - VITA LEAD AGENCY CONTRACT NUMBER: VA-190822-DALY EFFECTIVE DATE: AUGUST 22, 2021 EXPIRES: AUGUST 21, 2022 RENEWALS: TWO (2) ADDITIONAL ONE (1) YEAR OPTION PERIOD FROM AUGUST 22, 2022 TO AUGUST 21, 2024 COMMODITY CODE(S): 96728 LIVING WAGE: N

## ATTACHMENTS:

ATTACHMENT A – COMMONWEALTH OF VIRGINA CONTRACT NUMBER VA-190822-DALY RENEWAL NOTICE

## EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: DIANE GASPER-JONES

VENDOR TEL. NO.: (301) 670-0381 x358

EMAIL ADDRESS: DLG@DALY.COM

COUNTY CONTACT: ISHAI TRANI(DTS)

<u>COUNTY TEL. NO.:</u>

(703) 228-3408

COUNTY CONTACT EMAIL: ITRANI@ARLINGTONVA.US

### Modification No. 1 TO CONTRACT NO. VA-190822-DALY BETWEEN THE COMMONWEALTH OF VIRGINIA AND Daly Computers Inc

This Modification No. 1 ("Modification") is an agreement between the Virginia Information Technologies Agency ("VITA"), pursuant to § 2.2-2012 of the *Code of Virginia* and on behalf of the Commonwealth of Virginia ("State" or "Commonwealth"), and Daly Computers Inc ("Supplier"). This Modification is hereby incorporated into and made an integral part of Contract No. VA-190822-DALY ("Contract").

The purpose of this Modification is to document the mutual agreement between the Supplier and VITA to modify the Contract as follows:

Adds the ability for Supplier to sell HP and Onescreen Temperature Kiosks and their associated services.

The foregoing is the complete and final expression of the agreement between Supplier and VITA to modify the Contract and cannot be modified, except by a writing signed by a duly authorized representative of each of Supplier and VITA.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

PERSONS SIGNING THIS CONTRACT MODIFICATION ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THE CONTRACT AND ACKNOWLEDGE THAT EACH OF THE SUPPLIER AND THE COMMONWEALTH AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

**Daly Computers Inc.** NAME:

DATE

COMMONWEALTH OF V **IRGINIA** 

VITA, on behalf of the

NAME: GREGORY SCEARCE

TITLE: STRATEGIC SOURCING SPECIALIST

DATE: 5. 22.2020

Modification No. 1 To Contract No. VA-190822-DALY Page 1 of 1

#### Product Category: PC, AIO & MINI

Intel or AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop	Acer Veriton FM4660G-I5850H1	\$1,019.98	4.50%	\$974.09	5.00%	https://usa.ingrammicro.com
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						
	-					

			Percentage Discount (see		Teacher Discount from List (see note	
Minimum Configurations	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	#2)	Public Site to Verify Model #/List Price
	Acer Veriton					
All-In-One	Z4820G	\$899.98	5.50%	\$850.48	5.50%	https://usa.ingrammicro.com
Intel I5 (8th Gen) 8500 3.0GHz						

8GB Memory
500GB 7200 rpm SATA
Microsoft Windows 10 Pro 64 Bit
21.5 Display (1920x1080)
USB Mouse
USB Keyboard
Intel HD Graphics
10/100/1000 RJ45 and 802.11AC wireless

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price		
Mini Desktop	N4640G	\$756.98	3.00%	\$734.27	3.00%	www.ingrammicro.com		
i5 8th Generation Processor	Intel Core i5 740T (3.0GHz), 6M Cache							
8GB memory (1x 8GB SODIMM)	8GB DDR4 SDRAN	3GB DDR4 SDRAM						
256GB SSD	256GB SSD M.2 22	256GB SSD M.2 2280						
Win 10 Pro	Microsoft Windows	Microsoft Windows 10 Pro 64-Bit						
Two Front Facing USB Ports	(3) Front USB 3.0							
Two button USB optical mouse with scroll wheel	USB Mouse							
USB Keyboard with 103 keys	USB Keyboard							
10/100/1000 RJ-45	Integrated Ethernet	itegrated Ethernet						

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supplychain/place-an-order/teacher-pc-purchase-program/

### Product Category: LAPTOP

Intel Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop	P2510-G2-M-54EA	\$929.88	5.00%	\$883.38	5.58%	https://usa.ingrammicro.com
Intel i5-8250U Processor (3.40GHz 6M Cache)						
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						
					Teacher	
					Discount	
			Percentage		from List	
			Discount (see		(see note	Public Site to Verify Model #/List
Minimum Configurations	Brand/Model #	LIST	note #1 below)	Discounted Price	#2)	Price
	Acer Spin SP513-52N-					
Convertible Laptop Offering	52VV	\$979.98	9.00%	\$891.78	9.00%	https://usa.ingrammicro.com
8th Gen processor minimum						
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						

	Ac			
Convertible Laptop Offering				
8th Gen processor minimum				
Intel Core i3				
8 GB DDR 4 minimum				
256 GB m.2 SSD Minimum				
Windows 10 Professional				
802.11AC WLAN				
Energy Star qualified				
13" FHD touch display				
Up to 18 hours battery life				
3 year battery warranty				

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supplychain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
Discount for	
Laptop	
Accessories	
(see note	
#3)	5.00%

### Products Category: CHROMEBOOK

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	R 13 CB5-312T-	\$399.99	1.00%	\$395.99	https://usa.ingrammicro.com
Intel Quad Core M8173C 2.10 GHz					
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen	]				

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook - Convertible tablet	Acer Chromebook Spin 11 R751T- C4XP	349.99	1.00%	346.49	https://usa.ingrammicro.com
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Min 2 USB 3.1 Gen 1 and 2 USB-C Up to 12 hours battery life

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
<b>Discount for</b>	
Chromeboo	
k	
Accessories	
(see note	
#2)	5.00%

### Product Category: ANDROID TABLET

			Percentage		
			Discount (see		Public Site to Verify Model #/List
Minimum Configurations	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	Price
	Acer Iconia One 10				
Android Tablet	B3-A40-K5S2	\$149.99	7.99%	\$138.00	https://usa.ingrammicro.com
Quad Core Processor					
2GB RAM					
16GB Storage					
Android 6.0 Marshmallow					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen					

Warranty is One Year NBD Exchange for all Android Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
<b>Discount for</b>	
Android	
Tablet	
Accessories	
(see note #2)	5.00%

#### Category: PERIPHERALS

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
GB	DTIG4/8GB	\$6.00	38.33%	\$3.70	WWW KINGSTON COM
16 GB	DTIG4/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
GB Encrypted Drive	DTVP30/8GB	\$61.00	37.13%	\$38.35	WWW.KINGSTON.COM
			Discount	Discounted	
Monitors (wide aspect)	Model #	List	%	Price	Public Site to Verify Model #/List Price
9" LCD	VA951S	\$198.00	28.91%	\$140.75	WWW.VIEWSONIC.COM
7" LCD	VX2757-MHD	\$235.00	24.89%	\$176.50	WWW.VIEWSONIC.COM
			Discount	Discounted	
Power Strip	Model #	List	%	Price	Public Site to Verify Model #/List Price
Outlet 6ft cord 790 Joule	TLP606TAA	\$24.00	39.58%	\$14.50	WWW.TRIPPLITE.COM
Outlet 8ft cord 2500 Joule	CSHT808TC	\$29.95	29.38%	\$21.15	WWW.CYBERPOWERSYSTEMS.COM
			Discount	Discounted	
Mouse	Model #	List	%	Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	\$9.99	36.44%	\$6.35	WWW.BELKIN.COM
			Discount	Discounted	
Keyboard	Model #	List	%	Price	Public Site to Verify Model #/List Price
tandard Keyboard- USB	98121	\$10.00	42.50%	\$5.75	WWW.VERBATIM.COM
			Discount	Discounted	
Wireless Keyboard/Mouse Combo	Model #	List	%	Price	Public Site to Verify Model #/List Price
/ireless keyboard and mouse USB interface	920-004536	\$20.00	12 14%	\$26.36	WWW LOGITECH COM
noroso noyoodid and model GOD interiace	320-004330	420.00	12.14/0	920.30	WWW.LOGITECH.COM
		_	Discount	Discounted	
Patch Cables	Model #	List	%	Price	Public Site to Verify Model #/List Price
0 ft CAT5e	A3L791-10-YLW-S	\$5.99	64.94%	\$2.10	WWW.BELKIN.COM
ft CAT5e	CAT5EPC-007-BL	\$2.04	16.67%	\$1.70	WWW.BLACKBOX.COM
ft CAT6	27131	\$5.99	63.27%	\$2.20	WWW.CABLESTOGO.COM
CAT6	CAT6PC-007-BL	\$3.42	18.13%	\$2.80	WWW.BLACKBOX.COM
DMI to HDMI M/M 6ft	RXHDMIMM6FT	\$3.20	82.21%	\$3.20	WWW.4XEM.COM
			Discount	Discounted	
External Hard Drive	Model #	List	%	Price	Public Site to Verify Model #/List Price
	WDBUZG0010BB				
TB USB 3.0 (portable)	K-WESN	\$69.99	14.63%	\$59.75	WWW.WESTERNDIGITAL.COM
	WDBS4B0020BBL-				
TB USB 3.0 (external desktop)	WESN	\$109.99	23.17%	\$84.50	WWW.WESTERNDIGITAL.COM
TB USB 3.0 (external desktop)	STEB4000100	\$159.99	38.75%	\$98.00	WWW.SEAGATE.COM
	1		Discount	Discounted	
Web Cams	Model #	List	%	Price	Public Site to Verify Model #/List Price
color, Hi-speed USB, built-in microphone, 1920 x 1080					
igital video resolution	Q2F-00013	\$99.00	25.51%	\$73.75	www.microsoft.com
color, Hi-Speed USB, 720p HD Widescreen, built-in					
hicrophone, 1280x720 digital video resolution	960-000694	\$39.99	9.98%	\$36.00	www.logitech.com
	1		Discount	Discounted	
USB Hubs	Model #	List	%	Price	Public Site to Verify Model #/List Price
SB 3.0 7 port hub, power supply included	U360-007	\$131.32	67.26%	\$43.00	www.tripplite.com
SD 3.07 port hab, power supply included	0300-007	9101.02	07.2076	945.00	www.coppite.com
fini hub 4 port hi speed USB, no power supply needed	U222-004	\$15.17	61.44%	\$5.85	www.tripplite.com
			Discount	Discounted	
	Model #	List	%	Price	Public Site to Verify Model #/List Price
Speakers					
C Multimedia Speakers, mini-phone stereo 3.5mm,					
C Multimedia Speakers, mini-phone stereo 3.5mm, ntegrated audio amplifier, 5 watt nominal output, 2	000.000040	\$14.00	26.05%	\$10.05	
C Multimedia Speakers, mini-phone stereo 3.5mm, ntegrated audio amplifier, 5 watt nominal output, 2 peakers, power supply included,	980-000012	\$14.99	26.95%	\$10.95	WWW.LOGITECH.COM
C Multimedia Speakers, mini-phone stereo 3.5mm, tegrated audio amplifier, 5 watt nominal output, 2 peakers, power supply included, C Multimedia speakers system, 2 speakers,	980-000012	\$14.99	26.95%	\$10.95	WWW.LOGITECH.COM
C Multimedia Speakers, mini-phone stereo 3.5mm, tegrated audio amplifier, 5 watt nominal output, 2 peakers, power supply included, C Multimedia speakers system, 2 speakers, ubwoofer, 30 watt audio system nominal output		\$14.99	26.95%	\$10.95	
C Multimedia Speakers, mini-phone stereo 3.5mm, tegrated audio amplifier, 5 watt nominal output, 2 peakers, power supply included, C Multimedia speakers system, 2 speakers, ubwoofer, 30 watt audio system nominal output ower, 21 channel speaker system configuration, mini-	980-000012 980-000354	\$14.99 \$69.99	26.95%	\$10.95 \$59.15	WWW.LOGITECH.COM
C Multimedia Speakers, mini-phone stereo 3.5mm, tegrated audio amplifier, 5 watt nominal output, 2 peakers, power supply included, C Multimedia speakers system, 2 speakers, ubwoofer, 30 watt audio system nominal output ower, 21 channel speaker system configuration, mini-			15.49%	\$59.15	
C Multimedia Speakers, mini-phone stere 3.5mm, tegrated audio amplifer, 5 wat mominal output, 2 peakers, power supply included, C Multimedia speakers system, 2 speakers, ubworder, 30 wat audio system nominal output worder, 21 channel speaker system configuration, mini- hone stere 0.3.5mm, power supply included	980-000354	\$69.99	15.49% Discount	\$59.15 Discounted	WWW.LOGITECH.COM
C Multimedia Speakers, min-phone stere 0.3.5mm, tegrated audio amplifer, 5 wart chornia output, 2 peakers, power supply included. C Multimedia speaker system. z speakers, ubwoder, 3 ti channel speaker system configuration, mini- hone stereo 3.5mm, power supply included Label Printer			15.49%	\$59.15	WWW.LOGITECH.COM
C Multimedia Speakers, min-phone stere 3.5mm, tegrarde audio amplifer, 5 wat hornina duzput, 2 peakers, pover supply included. C Multimedia speaker system rominal duzput, 2 duxoder, 2 i charante speaker system rominal duzput horne stere 3.5mm, power supply included Label Printer Virad USB, monochrome, direct thermal technology,	980-000354	\$69.99	15.49% Discount	\$59.15 Discounted	WWW.LOGITECH.COM
C Multimedia Speakers, min-phone stere 0.3.5mm, tegrated audio amplifer, 5 wart cominal output, 2 peakers, power supply included. C Multimedia speaker system. z speakers, ubwoder, 21 channel speaker system configuration, mini- hone stereo 3.5mm, power supply included Label Printer Vired USB, monochrome, direct thermal technology, rax speed 50 labels per mirule, 1 roll capacity, power	980-000354 Model #	\$69.99 List	15.49% Discount %	\$59.15 Discounted Price	WWW.LOGITECH.COM Public Site to Verify Model #/List Price
C Multimedia Speakers, min-phone stere 0.3.5mm, tegrated audio amplifer, 5 wart cominal output, 2 peakers, power supply included. C Multimedia speaker system. z speakers, ubwoder, 21 channel speaker system configuration, mini- hone stereo 3.5mm, power supply included Label Printer Vired USB, monochrome, direct thermal technology, rax speed 50 labels per mirule, 1 roll capacity, power	980-000354	\$69.99	15.49% Discount % 37.36%	\$59.15 Discounted Price \$103.50	WWW.LOGITECH.COM
C Multimedia Speakers, mini-phone stere 0.3 Smm, tegrated audio amplifier, 5 wart knomina durput, 2 peakers, power supplv included. C Multimedia genekers system, z speakers, ubwoder, 21 channel speaker system configuration, mini- hone stereo 3.5mm, power supply included Label Printer Vired USB, monochrome, direct thermal technology, tax speed 50 labels per minute, 1 roll capacity, power upply included	980-000354 Model # 1752264	\$69.99 List \$165.23	15.49% Discount % 37.36% Discount	\$59.15 Discounted Price \$103.50 Discounted	WWW LOGITECH.COM Public Site to Verify Model #/List Price WWW.DYMO.COM
C Multimedia Speakers, min-phone stere 0.3.5mm, tegrafed audio amplifer, 5 wit normia output, 2 peakers, power supply included. C Multimedia speaker system. 7, 2 speakers, ubwoder, 21 channel speaker system configuration, mini- hone stereo 3.5mm, power supply included Label Printer Vired USB, monochrome, direct thermal technology, ax speed 50 labels per minute, 1 roll capacity, power upply included I. Battery Back Up Unit	980-000354 Model #	\$69.99 List	15.49% Discount % 37.36%	\$59.15 Discounted Price \$103.50	WWW.LOGITECH.COM Public Site to Verify Model #/List Price
C Multimedia Speakers, min-phone stere 0.3 Smm, tegrarda audia amplifer, 5 wat hornina durput, 2 peakers, power supply included. C Multimedia speaker system cominal durput ower, 2 1 channel speaker system configuration, min- hore stereo 3.5mm, power supply included Label Printer Vied USB, monochrome, direct thermal technology, tras speed 50 labels per minute, 1 roll capacity, power upply included I. Battery Back Up Umit IPS external, 550 VA power capacity, 3 min battery	980-000354 Model # 1752264 Model #	\$69.99 List \$165.23 List	15.49% Discount % 37.36% Discount %	\$59.15 Discounted Price \$103.50 Discounted Price	WWW LOGITECH.COM Public Site to Verify Model #/List Price WWW.DYMO.COM Public Site to Verify Model #/List Price
C Multimedia Speakers, min-phone stere 0.3 5mm, tregrared audio amplifer, 5 with rominal output, 2 peakers, pover supply included. C Multimedia speakers system, rominal output, 2 dowoder, 30 wait audio system rominal output, 3 hone stereo 3.5mm, power supply included <b>Label Printer</b> Virad USB, monochrome, direct thermal technology, nax speed 50 labels per minute, 1 roll capacity, power uedry included <b>L Battery Back Up Unit</b> PS esternal, 560 VA power capacity, 3 min battery un time	980-000354 Model # 1752264	\$69.99 List \$165.23	15.49% Discount % 37.36% Discount	\$59.15 Discounted Price \$103.50 Discounted	WWW LOGITECH.COM Public Site to Verify Model #/List Price WWW.DYMO.COM
C Multimedia Speakers, min-phone stere 0.3 Smm, tegrarda audia amplifer, 5 wat fromina durput, 2 peakers, power supplv included. C Multimedia genekers system, 2 speakers, ubwoder, 21 channel speaker system configuration, min- hone stereo 3.5mm, power supply included Label Printer Vied USB, more different field technology, was speaked 50 labechroms, direct thermal technology, was speaked 50 labechroms, first charged by the UBB per minute, 1 roll capacity, power upply included I. Battery Back Up Unit PFS esternal, 1440 VA power capacity, 7 min battery un time.	980-000354 Model # 1752264 Model # SMART550USB	\$69.99 List \$165.23 List \$160.20	15.49% Discount % 37.36% Discount % 41.32%	\$59.15 Discounted Price \$103.50 Discounted Price \$94.00	WWW LOGITECH.COM Public Site to Verify Model #/List Prior WWW.DVMO.COM Public Site to Verify Model #/List Prior WWW.TRIPPLITE.COM
C Multimedia Speakers, min-phone stere 0.3 Smm, tegrarda audia amplifer, 5 wat fromina durput, 2 peakers, power supplv included. C Multimedia genekers system, 2 speakers, ubwoder, 21 channel speaker system configuration, min- hone stereo 3.5mm, power supply included Label Printer Vied USB, more different field technology, was speaked 50 labechroms, direct thermal technology, was speaked 50 labechroms, first charged by the UBB per minute, 1 roll capacity, power upply included I. Battery Back Up Unit PFS esternal, 1440 VA power capacity, 7 min battery un time.	980-000354 Model # 1752264 Model #	\$69.99 List \$165.23 List	15.49% Discount % 37.36% Discount %	\$59.15 Discounted Price \$103.50 Discounted Price	WWW LOGITECH.COM Public Site to Verify Model #/List Price WWW.DYMO.COM Public Site to Verify Model #/List Price
C Multimedia Speakers, min-phone stere 0.3 Smm, tegrated audio amplifer, 5 wart knomina durput, 2 osekers, power supply included. C Multimedia speaker system cominal durput ower, 2.1 channel speaker system configuration, min- hone stereo 3.5mm, power supply included Label Printer //red USB, monochrome, direct thermal technology, as speed 50 labels per minute, 1 roll capacity, power spelv included I. Battery Back Up Unit PS external, 500 VA power capacity, 3 min battery in time	980-000354 Model # 1752264 Model # SMART550USB SMT1500C	\$69.99 List \$165.23 List \$160.20 \$787.00	15.49% Discount % 37.36% Discount % 41.32% 35.83%	\$59.15 Discounted Price \$103.50 Discounted Price \$94.00 \$505.00	WWW.LOGITECH.COM Public Site to Verify Model #/List Price WWW.DVMO.COM Public Site to Verify Model #/List Price WWW.TRIPPLITE.COM WWW.APC.COM
C Multimedia Speakers, min-phone stere 0.3 Smm, tregrarda audia amplifer, 5 wat mornia durput, 2 peakers, power supplv included. C Multimedia speaker system cominal durput ower, 21 channel speaker system configuration, min- hone stereo 3.5mm, power supply included Label Printer Visel USB, monechnome, direct thermal technology, mas spead 50 blackhorm, information technology, paged speaker per minute, 1 roli capacity, power upply included	980-000354 Model # 1752264 Model # SMART550USB	\$69.99 List \$165.23 List \$160.20	15.49% Discount % 37.36% Discount % 41.32%	\$59.15 Discounted Price \$103.50 Discounted Price \$94.00	WWW.LOGITECH.COM Public Site to Verify Model #/List Prior WWW.DYMO.COM Public Site to Verify Model #/List Prior WWW.TRIPPLITE.COM

\*\*\*Warranty is manufacturer's warranty for all peripherals

\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
	5%
Adran	
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	
	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%
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Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	
	5%
Creative Technology	8%
CRU	5%
Crucial	8%
СТХ	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%
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ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
-	5%
Exagrid	5% 5%
EVGA	
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
lboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	4 % 5%
Intermec	5%
Inwin	5% 6%
logear	6%
lomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%
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NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	2 %
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	5% 6%
Razer	2%
Ricoh	2 /⁄2 4%
	4% 5%
Rocstor	
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%
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TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

## Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
<b>PC / Notebook Imaging:</b> Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	\$35 per system
<b>PC / Notebook Imaging at Customer Site:</b> Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	\$70 per system
<b>PC / Notebook Image Design and Creation:</b> Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	
<b>Chromebook Enrollment:</b> Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	\$99 per hour
	\$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	\$25 por system
Thin Client Installation: Installing thin clients at	\$35 per system
customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related	
services.	TBD
<b>Basic Server Configuration:</b> Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	
	\$95 per system

<b>Basic Server Configuration at Customer Site:</b> Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer	
site. Minimum 1-hour include travel. Volume bulk rate available.	\$120 per hour
<b>Asset Tag:</b> Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available.	
	\$6 per system
<b>Onsite Asset Inventory:</b> Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	
	TBD
<b>PC / Notebook COTS Software Installation Service:</b> Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	
	\$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel.	
Volume bulk rate available.	\$90 per hour
<b>Basic PC / Notebook Installation:</b> Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$80 per system
	,

<b>PC / Notebook Data Movement:</b> Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	\$70 per hour
<b>Onsite Server Installation:</b> Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	,
	\$130 per hour
<b>Design Services:</b> Computer design and engineering services. Minimum 1-hour including travel. Project base bulk rate available.	\$130 per hour
<b>Consulting Services:</b> Consulting services to include best business practices on network design, storage, security, and data center related topics. Minimum 1-hour including travel. Project base bulk rate available.	
	\$135 per hour
<b>Training Services:</b> Various types of training services are available for end users and system administrators on the use of the computers, peripherals, commercial off-the-shelf software and related services. Training programs can be customized to suit the customer's requirements and specifications.	ТВD
Asset Recovery Services: Removal of customer's assets to include asset management and related services.	
<b>End of Life Disposal Services:</b> Disposal of outdated and obsolete equipment. Price will depend on the equipment and the complexity of the project.	TBD
	TBD
<b>Extended/Enhanced Warranties:</b> Daly Computers can provide a wide array of extended warranties or enhanced warranties to meet the customer's needs. Examples: off hour warranty coverage, post warranty coverage, P-1 mission critical response, equipment sparing, accidental damages, complete asset maintenance coverage, etc. Pricing is available on a case-by-case basis.	ТВD
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Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	\$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	
<b>Imaging Architect:</b> Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	\$125 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	\$155 per hour \$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	\$95 per hour

### **EXHIBIT B - Dell**

### Product Category: PC, AIO & MINI

Intel or AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop	Dell Optiplex 5060 Tower	\$1,308.06	11.00%	\$1,164.17	11.00%	www.dell.com
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

			Percentage Discount (see		Teacher Discount from List (see note	
Minimum Configurations	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	#2)	Public Site to Verify Model #/List Price
	Dell 5260					
All-In-One	OptiPlex AIO	\$1,570.00	11.00%	\$1,387.30	11.00%	www.dell.com
Intel I5 (8th Gen) 8500 3.0GHz						

8GB Memory
500GB 7200 rpm SATA
Microsoft Windows 10 Pro 64 Bit
21.5 Display (1920x1080)
USB Mouse
USB Keyboard
Intel HD Graphics
10/100/1000 RJ45 and 802.11AC wireless

Minimum Configurations	Brand/Model #		Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
	Dell OptiPlex					
Mini Desktop	5060 SFF	\$1,112.86	11.00%	\$990.45	11.00%	www.dell.com
i5 8th Generation Processor						

8GB memory (1x 8GB SODIMM)
256GB SSD
Win 10 Pro
Two Front Facing USB Ports
Two button USB optical mouse with scroll wheel
USB Keyboard with 103 keys
10/100/1000 RJ-45

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supplychain/place-an-order/teacher-pc-purchase-program/

### Products Category: CHROMEBOOK

Minimum Configurations	Brand/Model # Dell Chromebook	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	11 3189	\$485.50	5.00%	\$461.23	www.dell.com
Intel Quad Core M8173C 2.10 GHz					
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see	Discounted Price	Public Site to Verify Model #/List Price
	Dell Chromebook	2.01		Diocountou i noo	
Chromebook - Convertible tablet	11 3189	\$485.50	5.00%	\$461.23	www.dell.com
Intel Celeron N3350			•		
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
<b>Discount for</b>	
Chromeboo	
k	
Accessories	
(see note	
#2)	18.00%

## Category: PERIPHERALS

			Discount	Discounted	
Flash Drives	Model #	List	%	Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	\$6.00	38.33%	\$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	\$61.00	37.13%	\$38.35	WWW.KINGSTON.COM

			Discount	Discounted	
Monitors (wide aspect)	Model #	List	%	Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	\$198.00	28.91%	\$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	\$235.00	24.89%	\$176.50	WWW.VIEWSONIC.COM
			Discount	Discounted	
Power Strip	Model #	List	%	Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	\$24.00	39.58%	\$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	\$29.95	29.38%	\$21.15	WWW.CYBERPOWERSYSTEMS.COM
			Discount	Discounted	
Mouse	Model #	List	%	Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	\$9.99	36.44%	\$6.35	WWW.BELKIN.COM

			Discount	Discounted	
Keyboard	Model #	List	%	Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	\$10.00	42.50%	\$5.75	WWW.VERBATIM.COM

			Discount	Discounted	
Wireless Keyboard/Mouse Combo	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	\$29.99	12.14%	\$26.36	WWW.LOGITECH.COM

			Discount	Discounted	
Patch Cables	Model #	List	%	Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	\$5.99	64.94%	\$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	\$2.04	16.67%	\$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	\$5.99	63.27%	\$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	\$3.42	18.13%	\$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	\$3.20	82.21%	\$3.20	WWW.4XEM.COM

			Discount	Discounted	
External Hard Drive	Model #	List	%	Price	Public Site to Verify Model #/List Price
	WDBUZG0010BB				
1TB USB 3.0 (portable)	K-WESN	\$69.99	14.63%	\$59.75	WWW.WESTERNDIGITAL.COM
	WDBS4B0020BBL-				
2 TB USB 3.0 (external desktop)	WESN	\$109.99	23.17%	\$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	\$159.99	38.75%	\$98.00	WWW.SEAGATE.COM

			Discount	Discounted	
Web Cams	Model #	List	%	Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080					
digital video resolution	Q2F-00013	\$99.00	25.51%	\$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in					
microphone, 1280x720 digital video resolution	960-000694	\$39.99	9.98%	\$36.00	www.logitech.com

			Discount	Discounted	
USB Hubs	Model #	List	%	Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	\$131.32	67.26%	\$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	\$15.17	61.44%	\$5.85	www.tripplite.com

			Discount	Discounted	
Speakers	Model #	List	%	Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm,					
integrated audio amplifier, 5 watt nominal output, 2					
speakers, power supply included,	980-000012	\$14.99	26.95%	\$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers,					
subwoofer, 30 watt audio system nominal output power,					
2.1 channel speaker system configuration, mini-phone					
stereo 3.5mm, power supply included	980-000354	\$69.99	15.49%	\$59.15	WWW.LOGITECH.COM
			Discount	Discounted	
Label Printer	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology,					
max speed 50 labels per minute, 1 roll capacity, power					
supply included	1752264	\$165.23	37.36%	\$103.50	WWW.DYMO.COM
		-			
			Discount	Discounted	
I. Battery Back Up Unit	Model #	List	%	Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery					
run time	SMART550USB	\$160.20	41.32%	\$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	SMT1500C	\$787.00	35.83%	\$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time ****Additional shipping costs for UPS's	SMX750	\$720.00	35.69%	\$463.00	WWW.APC.COM
must be pre-approved by Authorized User prior to shipment					

\*\*\*Warranty is manufacturer's warranty for all peripherals

\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
	5%
Adran	
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	
	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%
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Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	
	5%
Creative Technology	8%
CRU	5%
Crucial	8%
СТХ	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%
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ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
-	5%
Exagrid	5% 5%
EVGA	
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
lboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	4 % 5%
Intermec	5%
Inwin	5% 6%
logear	6%
lomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%
	-

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	2 %
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	5% 6%
Razer	2%
Ricoh	2 /⁄2 4%
	4% 5%
Rocstor	
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%
	570

TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

## Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	\$35 per system
PC / Notebook Imaging at Customer Site: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	\$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	\$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	\$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	\$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	\$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1- hour include travel. Volume bulk rate available. Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information	\$120 per hour \$6 per system
in electronic format at Daly's production facility. Volume bulk rate available.	
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	\$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	\$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$80 per system

Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	\$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1- hour including travel. Volume bulk rate available.	\$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	\$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	\$155 per hour

Windows Client Migration Technician: Daly	\$95 per hour
Technicians can provide onsite client system	
evaluations, hardware upgrade and Microsoft	
Operating System upgrade and data migration	
services	

## Product Category: PC, AIO & MINI

### Intel or AMD Based

			Percentage Discount (see		Teacher Discount from List (see note	
Minimum Configurations	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	#2)	Public Site to Verify Model #/List Price
	HP 400 G5 SFF					https://government.hp.com/content_detail.aspx?co
Desktop	Desktop	\$1,268.00	13.50%	\$1,096.82	13.50%	ntentid=1678&agencyid=2
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						

			Percentage Discount (see		Teacher Discount from List (see note	
Minimum Configurations	Brand/Model #	LIST	note #1 below)	Discounted Price	#2)	Public Site to Verify Model #/List Price
	HP 600 G4 All In					
	One, 21.5"					https://government.hp.com/content_detail.aspx?co
All-In-One	Display	\$1,583.00	13.50%	\$1,369.30	13.50%	ntentid=1678&agencyid=2
Intel I5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						

USB Keyboard
Intel HD Graphics
10/100/1000 RJ45 and 802.11AC wireless

USB Mouse

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Mini Desktop	HP 400 G4 DM Mini PC	\$1,322.00	13.50%	\$1,143.53	13.50%	https://government.hp.com/content_detail.aspx?co ntentid=1678&agencyid=2
i5 8th Generation Processor		\$1,022.00	10.0070	\$1,140.00	10.0070	
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

## **EXHIBIT B - HP**

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supplychain/place-an-order/teacher-pc-purchase-program/

## Product Category: WORKSTATION

Intel

			Percentage Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	<b>Discounted Price</b>	List (see note #2)	#/List Price
	HP EliteDesk					
	Workstation					https://government.hp.com/co
	Edition 800 G4					ntent_detail.aspx?contentid=1
Entry Workstation	(Tower)	\$1,710.00	21.50%	\$1,342.35	21.50%	678&agencyid=2
8th Gen Core i5, i7 or Xeon E processor						
8 GB non-ECC (Core i) memory minimum						
Intel HD Graphics 630 minimum, AMD, or Nvidia discrete						
graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						
Desktop, Small Form Factor, or Mini chassis						

			Percentage			
			Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
	HP Z4 G4					https://government.hp.com/co
	Workstation					ntent_detail.aspx?contentid=1
Performance Workstation - Single Socket	(Tower)	\$2,502.00	19.50%	\$2,014.11	19.50%	678&agencyid=2
Intel Xeon W or Intel Core X-Series processor					•	
8 GB DDR4 non-ECC (Core x) memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

			Percentage			
			Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
	HP Z6 G4					https://government.hp.com/co
	Workstation					ntent_detail.aspx?contentid=1
Performance Workstation - Dual Socket	(Tower)	\$4,390.00	19.50%	\$3,533.95	19.50%	678&agencyid=2
Intel Xeon Scalable Processor						
16 GB DDR4 ECC memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						

2 front facing USB ports
Two button USB optical mouse with scroll wheel
Wired USB Windows keyboard
Gigabit Ethernet

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-anorder/teacher-pc-purchase-program/

### Product Category: MOBILE WORKSTATION

			Percentage			
			Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
	HP ZBook 14u G5,					https://government.hp.com/co
	14" Touch Screen					ntent_detail.aspx?contentid=1
Mobile Workstation	Display	\$2,554.00	21.50%	\$2,004.89	21.50%	678&agencyid=2
8th Gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11AC WLAN						
14"Display, FHD minimum,						
options for touch and/or Ultra High Defition displays						
Up to 10 hours battery life						
3 year battery warranty						

Minimum Configurations         Brand/Model #         LIST         #1 below)         Discounted Price         List (see note #2)           HP ZBook Studio x360 G5 15.6"         x360 G5 15.6"         He zero         He zero <th>Public Site to Verify Model #/List Price</th>	Public Site to Verify Model #/List Price
HP ZBook Studio x360 G5 15.6"	#/List Price
x360 G5 15.6"	
	https://government.hp.com/co
	tent detail.aspx?contentid=1
Premium Mobile Workstation         Display         \$3,576.00         21.50%         \$2,807.16         21.50%	678&agencyid=2
8th gen Intel Core i5, i7, or Xeon E processor	
8 GB DDR4 non-ECC (Core i) memory minimum	
Nvidia Quadro P1000 discrete graphics	
256 GB m.2 SSD minimum	
Windows 10 Pro	
802.11 AC WLAN	
15" display, FHD minimum,	
convertible tablet chassis	
Up to 16 hours battery life	
3 year battery warranty	
S year battery warranty	
Percentage	
	Public Site to Verify Model
Minimum Configurations Brand/Model # LIST #1 below) Discounted Price List (see note #2)	#/List Price
	https://government.hp.com/co
14" Touch Screen	tent detail.aspx?contentid=1
Detachable Mobile Workstation Display \$3,644.00 21.50% \$2,860.54 21.50%	678&agencyid=2
8th gen Intel Core i5 or i7 processor	
8 GB DDR4 memory minimum	
Nvidia or Equivalent, Quadro Professional discrete graphics	
256 GB m.2 SSD minimum	
Windows 10 Pro	
802.11 AC WLAN	
14" UWVA touch display	
IR Webcam,	
8 megapixel world facing camera	
Up to 10 hours battery life	
3 year battery warranty	

			Percentage			
			Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
						https://government.hp.com/co
	HP ZBook 15 G5,					ntent_detail.aspx?contentid=1
Performance Mobile Workstation	15.6" Display	\$3,240.00	21.50%	\$2,543.40	21.50%	678&agencyid=2
8th gen Intel Core i5, i7, or Xeon E processor						
16 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro or AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
Up to 16 hours battery life						
3 year battery warranty						

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model
and all models sold in this category during the course of the contract. Winning
suppliers may have the opportunity to increase percentage discount on a case by
case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-anorder/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
Discount for	
Mobile	
Workstation	
Accessories	
(see note #3)	18.00%

### Product Category: HEALTHCARE

			Percentage			
			Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
	HP EliteOne 800					
	G4 23.8" All In					https://government.hp.com/co
	One Non Touch					ntent_detail.aspx?contentid=1
Healthcare AiO	Healthcare	\$2,434.00	21.50%	\$1,910.69	21.50%	678&agencyid=2
7th Gen Core i5 or i7 processor					•	
8 GB DDR4 memory minimum						
256 GB SSD minimum						
optional CDRW/DVD+/-RW Combo Drive						
Windows 10 Pro						
EN 60601-1-2:2015 certification						
23.8" display						
RFID reader						
FIPS-201 compliant fingerprint reader						
Gigabit Ethernet						
Cleanable mouse and keyboard.						

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Healthcare Notebook	HP EliteBook 840 G5 Healthcare, 14" Touch Screen Display Laptop	\$3,044.00	21.50%	\$2,389.54	21.50%	https://government.hp.com/co ntent_detail.aspx?contentid=1 678&agencyid=2
8th gen Intel Core i5 or i7 processor					•	
8 GB DDR4 memory minimum						
EN 60601-1-2:2015 certification						
RFID reader						
FIPS-201 compliant fingerprint reader						
256 GB m.2 SSD minimum						
Windows 10 Pro						
14" display						
Gigabit Ethernet						
Cleanable with germicidal wiptes						

			Percentage			
			Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
	HP HC270CR					https://government.hp.com/co
	Clinical Review					ntent_detail.aspx?contentid=1
Clinical Review Display	Monitor 27"	\$999.00	9.00%	\$909.09	9.00%	678&agencyid=2
27" display,2560x1440					•	
QHD (2560x1440)						
EN 60601-1-2:2015 certification						
DICOM part 14 compliant screen						
RGB/IR webcam						
HDMI, DisplayPort, VGA	]					

Warranty is three years on-site NBD for all Healthcare AIO, Notebook, and Clinical Review Display offerings and future models. Additional types of warranties may be offered on the accessories tab

Minimum	
Percentage	
Discount for	
Healthcare	
Offering	
Accessories	
(see note #3)	12.00%

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-anorder/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

### Product Category: LAPTOP

#### Intel Based

Minimum Configurations	Brand/Model # HP ProBook 450 G5,		Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price https://government.hp.com/content
Laptop	15.6" Display	\$1,482.00	13.50%	\$1,281.93	13.50%	detail.aspx?contentid=1678&agencyi
Intel i5-8250U Processor (3.40GHz 6M Cache) 8GB RAM	_					
500GB 7200 RPM SATA hard drive or greater	-					
720p HD Camera w/Mic	-					
Microsoft Windows 10 Pro 64 Bit	-					
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						
					Teacher	
			Demonstration		Discount	
			Percentage		from List	Dublic Oile (c.) / alfe Madel #/
Minimum Configurations	Brand/Model #	LIST	Discount (see note #1 below)	Discounted Price	(see note #2)	Public Site to Verify Model #/List Price
	Brand/woder#	LIST	note #1 below)	Discounted Price	#2)	Frice
	HP EliteBook x360					https://government.hp.com/content
	1030 G3, 13.3" Touch					detail.aspx?contentid=1678&agencyi
Convertible Laptop Offering	Screen Display	\$2,786.00	21.50%	\$2,187.01	21.50%	<u>d=2</u>
8th Gen processor minimum			4	4		
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN	_					
Energy Star qualified	_					
13" FHD touch display Up to 18 hours battery life	-					
3 year battery warranty						
o year ballery wallally						
	-					
	-					
	<b></b>					

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supplychain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
<b>Discount for</b>	
Laptop	
Accessories	
(see note	
#3)	18.00%

### Products Category: CHROMEBOOK

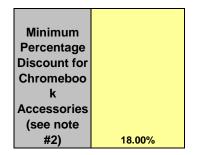
Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	HP Chromebook 11 G6 EE, 11.6"	\$527.00	7.00%	\$490.11	https://government.hp.com/content_detail.aspx ?contentid=1678&agencvid=2
Intel Quad Core M8173C 2.10 GHz	,				
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

			Percentage Discount (see		
Minimum Configurations	Brand/Model #	LIST		Discounted Price	Public Site to Verify Model #/List Price
	HP Chromebook				
	x360 11 G1, 11.6"				
	Touch Screen				https://government.hp.com/content_detail.aspx
Chromebook - Convertible tablet	Display	\$362.00	7.00%	\$336.66	<u>?contentid=1678&amp;agencyid=2</u>
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C					
Up to 12 hours battery life					

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.



### Product Category: THIN CLIENT

Intel/ AMD Based

			Percentage	Discounted	
Minimum Configurations	Brand/Model #	LIST	Discount (see note #1 below)		Public Site to Verify Model #/List Price
			note #1 below)		https://government.hp.com/content_detail.as
Thin Client	HP T630 Tower	\$842.00	18.00%	\$690.44	px?contentid=1678&agencyid=2
4 USB Ports					
Intel 2 GHz Pocessor or Equivalent					
10/100/1000 Base-T					
32GB Flash Storage					
8GB Memory DDR4 Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 10					

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

### Product Category: WINDOWS TABLET

			Percentage		
			Discount (see		
Minimum Configurations	Brand/Model #	LIST	note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
	HP Elite x2 1013				https://government.hp.com/content_detail.aspx?co
Windows Tablet	G3 Tablet, 13.3"	\$2,806.00	15.50%	\$2,371.07	ntentid=1678&agencyid=2
Intel i5 7300U Dual Core or AMD Processor					
4GB Memory	Ī				
256GB SSD Hard Drive	]				
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera	]				
10 inch screen	]				

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
<b>Discount for</b>	
Windows	
Tablets	
Accessories	
(see note #2)	18.00%

## Category: PERIPHERALS

			Discount	Discounted	
Flash Drives	Model #	List	%	Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	\$6.00	38.33%	\$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	\$61.00	37.13%	\$38.35	WWW.KINGSTON.COM

			Discount	Discounted	
Monitors (wide aspect)	Model #	List	%	Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	\$198.00	28.91%	\$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	\$235.00	24.89%	\$176.50	WWW.VIEWSONIC.COM
			Discount	Discounted	
Power Strip	Model #	List	%	Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	\$24.00	39.58%	\$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	\$29.95	29.38%	\$21.15	WWW.CYBERPOWERSYSTEMS.COM
			Discount	Discounted	
Mouse	Model #	List	%	Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	\$9.99	36.44%	\$6.35	WWW.BELKIN.COM

			Discount	Discounted	
Keyboard	Model #	List	%	Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	\$10.00	42.50%	\$5.75	WWW.VERBATIM.COM

			Discount	Discounted	
Wireless Keyboard/Mouse Combo	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	\$29.99	12.14%	\$26.36	WWW.LOGITECH.COM

			Discount	Discounted	
Patch Cables	Model #	List	%	Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	\$5.99	64.94%	\$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	\$2.04	16.67%	\$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	\$5.99	63.27%	\$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	\$3.42	18.13%	\$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	\$3.20	82.21%	\$3.20	WWW.4XEM.COM

			Discount	Discounted	
External Hard Drive	Model #	List	%	Price	Public Site to Verify Model #/List Price
	WDBUZG0010BB				
1TB USB 3.0 (portable)	K-WESN	\$69.99	14.63%	\$59.75	WWW.WESTERNDIGITAL.COM
	WDBS4B0020BBL-				
2 TB USB 3.0 (external desktop)	WESN	\$109.99	23.17%	\$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	\$159.99	38.75%	\$98.00	WWW.SEAGATE.COM

			Discount	Discounted	
Web Cams	Model #	List	%	Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080					
digital video resolution	Q2F-00013	\$99.00	25.51%	\$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in					
microphone, 1280x720 digital video resolution	960-000694	\$39.99	9.98%	\$36.00	www.logitech.com

			Discount	Discounted	
USB Hubs	Model #	List	%	Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	\$131.32	67.26%	\$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	\$15.17	61.44%	\$5.85	www.tripplite.com

			Discount	Discounted	
Speakers	Model #	List	%	Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm,					
integrated audio amplifier, 5 watt nominal output, 2					
speakers, power supply included,	980-000012	\$14.99	26.95%	\$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers,					
subwoofer, 30 watt audio system nominal output power,					
2.1 channel speaker system configuration, mini-phone					
stereo 3.5mm, power supply included	980-000354	\$69.99	15.49%	\$59.15	WWW.LOGITECH.COM
			Discount	Discounted	
Label Printer	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology,					
max speed 50 labels per minute, 1 roll capacity, power					
supply included	1752264	\$165.23	37.36%	\$103.50	WWW.DYMO.COM
		-			
			Discount	Discounted	
I. Battery Back Up Unit	Model #	List	%	Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery					
run time	SMART550USB	\$160.20	41.32%	\$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	SMT1500C	\$787.00	35.83%	\$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time ****Additional shipping costs for UPS's	SMX750	\$720.00	35.69%	\$463.00	WWW.APC.COM
must be pre-approved by Authorized User prior to shipment					

\*\*\*Warranty is manufacturer's warranty for all peripherals

\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
	5%
Adran	
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	
	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%
	• • •

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	
	5%
Creative Technology	8%
CRU	5%
Crucial	8%
СТХ	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%
	0 /0

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
-	5%
Exagrid	5% 5%
EVGA	
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
lboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	4 % 5%
Intermec	5%
Inwin	5% 6%
logear	6%
lomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%
	-

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	<u>-</u> %
Panasonic	5%
Panduit	3%
Peerless Industries	3 <i>%</i>
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%

# Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	\$35 per system
PC / Notebook Imaging at Customer Site: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	\$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	\$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	\$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	\$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	\$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1- hour include travel. Volume bulk rate available. Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information	\$120 per hour \$6 per system
in electronic format at Daly's production facility. Volume bulk rate available.	
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	\$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	\$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$80 per system

Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	\$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1- hour including travel. Volume bulk rate available.	\$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	\$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	\$155 per hour

Windows Client Migration Technician: Daly	\$95 per hour
Technicians can provide onsite client system	
evaluations, hardware upgrade and Microsoft	
Operating System upgrade and data migration	
services	

### **EXHIBIT B - HPE**

### Product Category: SERVERS

#### Intel/ AMD Based

### Minimum Configurations

			Percentage		
			Discount (see	Discounted	
Tower Server Offering	Brand/Model	LIST	note #1 below)	Price	Public Site to Verify Model #/List Price
Tower Server Offering	Brand/wodei	LIST	note #1 below)	Price	Public Site to verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	HPE ML110 Gen10	\$3,702.00	28.00%	\$2,665.44	https://www.hpe.com/global/showroom/
	HFE MEITO Gento	\$3,702.00	20.00%	φ2,000.44	https://www.hpe.com/global/showroon/_
16GB memory (1x 16GB DIMM/RDIMM) 300GB 10k RPM SAS Hard Drive					
Onboard SATA					
No optical drive standard					
Dual Power Supply, 500W Minimum					
No OS installed					
4-Port Gigabit Ethernet NIC					
			Percentage		
			Discount (see	Discounted	
Rack Server Offering	Brand/Model	LIST	note #1 below)	Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	HPE DL360 Gen10	\$4,454.00	28.00%	\$3,206.88	https://www.hpe.com/global/showroom/
16GB memory (1x 16GB DIMM/RDIMM		• •			
Onboard SATA					
300GB 10k RPM SAS Hard Drive					
4-Port Gigabit Ethernet NIC					
Dual Power Supply, 500W Minimum					
No OS installed					
			Percentage		
			Discount (see	Discounted	
Blade Server Offering	Brand/Model	LIST	note #1 below)	Price	Public Site to Verify Model #/List Price
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	HPE BL460c Gen10	\$5,068.00	28.00%	\$3,648.96	https://www.hpe.com/global/showroom/
16GB memory (1x 16GB DIMM/RDIMM)					
300GB SAS 12G 15K RPM SFF Hard Drive					
2-port 10GbE Ethernet Adapter					
No OS installed			Dercentere		
			Percentage	Discounted	
		LICT	Discount (see	Discounted	Dublic Cite to Verify Medel #// int Drive
HyperConverged Server Offering	Brand/Model	LIST	note #1 below)	Price	Public Site to Verify Model #/List Price
	HPE SimpliVity 380	<b>*</b> =0.000.00	00.000/	<b>*</b> =0 ==0 00	
2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores	Gen10	\$79,300.00	36.00%	\$50,752.00	https://www.hpe.com/global/showroom/
240GB memory	_				
5x 1.92TB SSD's					
2-port 10GbE Ethernet Adapter					
No OS installed					

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

### **EXHIBIT B - HPE**

# AMD processors must be at least equivalent to listed Intel processors

Minimum	
Percentage	
Discount for	
Server	
Accessories (see	
note #2)	26.00%

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

## Category: PERIPHERALS

			Discount	Discounted	
Flash Drives	Model #	List	%	Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	\$6.00	38.33%	\$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	\$61.00	37.13%	\$38.35	WWW.KINGSTON.COM

			Discount	Discounted	
Monitors (wide aspect)	Model #	List	%	Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	\$198.00	28.91%	\$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	\$235.00	24.89%	\$176.50	WWW.VIEWSONIC.COM
			Discount	Discounted	
Power Strip	Model #	List	%	Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	\$24.00	39.58%	\$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	\$29.95	29.38%	\$21.15	WWW.CYBERPOWERSYSTEMS.COM
			Discount	Discounted	
Mouse	Model #	List	%	Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	\$9.99	36.44%	\$6.35	WWW.BELKIN.COM

			Discount	Discounted	
Keyboard	Model #	List	%	Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	\$10.00	42.50%	\$5.75	WWW.VERBATIM.COM

			Discount	Discounted	
Wireless Keyboard/Mouse Combo	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	\$29.99	12.14%	\$26.36	WWW.LOGITECH.COM

			Discount	Discounted	
Patch Cables	Model #	List	%	Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	\$5.99	64.94%	\$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	\$2.04	16.67%	\$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	\$5.99	63.27%	\$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	\$3.42	18.13%	\$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	\$3.20	82.21%	\$3.20	WWW.4XEM.COM

			Discount	Discounted	
External Hard Drive	Model #	List	%	Price	Public Site to Verify Model #/List Price
	WDBUZG0010BB				
1TB USB 3.0 (portable)	K-WESN	\$69.99	14.63%	\$59.75	WWW.WESTERNDIGITAL.COM
	WDBS4B0020BBL-				
2 TB USB 3.0 (external desktop)	WESN	\$109.99	23.17%	\$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	\$159.99	38.75%	\$98.00	WWW.SEAGATE.COM

			Discount	Discounted	
Web Cams	Model #	List	%	Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080					
digital video resolution	Q2F-00013	\$99.00	25.51%	\$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in					
microphone, 1280x720 digital video resolution	960-000694	\$39.99	9.98%	\$36.00	www.logitech.com

			Discount	Discounted	
USB Hubs	Model #	List	%	Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	\$131.32	67.26%	\$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	\$15.17	61.44%	\$5.85	www.tripplite.com

			Discount	Discounted	
Speakers	Model #	List	%	Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm,					
integrated audio amplifier, 5 watt nominal output, 2					
speakers, power supply included,	980-000012	\$14.99	26.95%	\$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers,					
subwoofer, 30 watt audio system nominal output power,					
2.1 channel speaker system configuration, mini-phone					
stereo 3.5mm, power supply included	980-000354	\$69.99	15.49%	\$59.15	WWW.LOGITECH.COM
			Discount	Discounted	
Label Printer	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology,					
max speed 50 labels per minute, 1 roll capacity, power					
supply included	1752264	\$165.23	37.36%	\$103.50	WWW.DYMO.COM
		-			
			Discount	Discounted	
I. Battery Back Up Unit	Model #	List	%	Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery					
run time	SMART550USB	\$160.20	41.32%	\$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	SMT1500C	\$787.00	35.83%	\$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time ****Additional shipping costs for UPS's	SMX750	\$720.00	35.69%	\$463.00	WWW.APC.COM
must be pre-approved by Authorized User prior to shipment					

\*\*\*Warranty is manufacturer's warranty for all peripherals

\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	2 % 5%
AUDIO ENHANCEMENTS	
Audio Technica	
	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Beng	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
	5%
Brooktrout Technolofy Brother	5% 6%
DIOUIEI	U70

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	
	5%
Creative Technology	8%
CRU	5%
Crucial	8%
СТХ	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%
	0 /0

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
Exagrid	5%
EVGA	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	5 % 8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
HPE	26%
Hyundai	3%
lboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	0 <i>%</i> 4%
Intel	4 <i>%</i> 5%
Intermec	5%
Inwin	5%
logear	5 % 6%
iogodi	0 /0

lomega	6%
IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
	3 % 8%
Kensington	
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
	5%
Logicube	
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
	8%
Mobileedge	
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%

Ncomputing	2%
NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	5%
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	6%
Razer	2%
Ricoh	4%
Rocstor	5%
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
-	

Targus	8%
TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%
•	

# Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	\$35 per system
PC / Notebook Imaging at Customer Site: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	\$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	\$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	\$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	\$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	\$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1- hour include travel. Volume bulk rate available. Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information	\$120 per hour \$6 per system
in electronic format at Daly's production facility. Volume bulk rate available.	
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	\$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	\$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$80 per system

# Product Category: PC, AIO & MINI

#### Intel or AMD Based

			Percentage Discount (see		Teacher Discount from List (see note	
Minimum Configurations	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	#2)	Public Site to Verify Model #/List Price
	Lenovo M720					
Desktop	SFF Desktop,	\$1,343.00	35.00%	\$872.95	35.00%	www.lenovo.com/listprice
Intel i5-8500 Processor (3.0GHZ, 2666MHZ 6m cache)						
8GB DDR4 Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
Intel HD Graphics						
USB Mouse						
USB Keyboard						
10/100/1000 RJ-45						
	-					

			Percentage Discount (see		Teacher Discount from List (see note	
Minimum Configurations	Brand/Model #	LIST		Discounted Price		Public Site to Verify Model #/List Price
	Lenovo M820z All In One, 10SDS17P00,					
All-In-One	21.5" Display	\$1,753.00	35%	\$1,139.45	35.00%	www.lenovo.com/listprice
Intel I5 (8th Gen) 8500 3.0GHz						
8GB Memory						
500GB 7200 rpm SATA						
Microsoft Windows 10 Pro 64 Bit						
21.5 Display (1920x1080)						
USB Mouse						
USB Keyboard						
Intel HD Graphics						
10/100/1000 RJ45 and 802.11AC wireless						

			Percentage Discount (see		Teacher Discount from List (see note	
Minimum Configurations	Brand/Model #	LIST	note #1 below)	Discounted Price	#2)	Public Site to Verify Model #/List Price
	Lenovo M720					
	Tiny,					
Mini Desktop	10TAS05900	\$1,378.00	35.00%	\$895.70	35.00%	www.lenovo.com/listprice
i5 8th Generation Processor			•			
8GB memory (1x 8GB SODIMM)						
256GB SSD						
Win 10 Pro						
Two Front Facing USB Ports						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

# EXHIBIT B - Lenovo

Warranty is three years on-site NBD for all Desktop, All-in-one, and Mini Desktop offerings and all future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be equivalent to Intel processors specified above

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supplychain/place-an-order/teacher-pc-purchase-program/

# Product Category: WORKSTATION

Intel

			Percentage Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
	Lenovo ThinkStation					
Entry Workstation	P330, 30C8S16G00	\$1,633.00	36.00%	\$1,045.12	36.00%	www.lenovo.com/listprice
8th Gen Core i5, i7 or Xeon E processor		I				
8 GB non-ECC (Core i) memory minimum						
Intel HD Graphics 630 minimum, AMD, or Nvidia discrete						
graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						
Desktop, Small Form Factor, or Mini chassis						

			Percentage			
			Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
	Lenovo					
	ThinkStation					
	P520c,					
Performance Workstation - Single Socket	30BYS08H00	\$2,188.00	36.00%	\$1,400.32	36.00%	www.lenovo.com/listprice
Intel Xeon W or Intel Core X-Series processor					•	
8 GB DDR4 non-ECC (Core x) memory minimum						
AMD or Nvidia discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
2 front facing USB ports						
Two button USB optical mouse with scroll wheel						
Wired USB Windows keyboard						
Gigabit Ethernet						

			Percentage Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	<b>Discounted Price</b>	List (see note #2)	#/List Price
	Lenovo ThinkStation P720,					
Performance Workstation - Dual Socket	30BBS2N700	\$3,484.00	36.00%	\$2,229.76	36.00%	www.lenovo.com/listprice
Intel Xeon Scalable Processor					· · · · · · · · · · · · · · · · · · ·	
16 GB DDR4 ECC memory minimum						
AMD or Nvidia discrete graphics						

256 GB m.2 SSD minimum	
Windows 10 Pro	
2 front facing USB ports	
Two button USB optical mouse with scroll wheel	
Wired USB Windows keyboard	
Gigabit Ethernet	

Warranty is three years on-site NBD for all Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-anorder/teacher-pc-purchase-program/

## Product Category: MOBILE WORKSTATION

			Percentage			
			Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
	Lenovo ThinkPad					
	T480,					
Mobile Workstation	20L6S7EK00	\$2,758.00	35.00%	\$1,792.70	35.00%	www.lenovo.com/listprice
8th Gen Intel Core i5 or i7 processor					•	
8 GB DDR4 memory minimum						
AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11AC WLAN						
14"Display, FHD minimum,						
options for touch and/or Ultra High Defition displays						
Up to 10 hours battery life						
3 year battery warranty						

			Percentage			
			Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
			, í		, , , ,	
	Lenovo ThinkPad					
Premium Mobile Workstation	P1, 20MES1HK00	\$4,828.00	35.00%	\$3,138.20	35.00%	www.lenovo.com/listprice
8th gen Intel Core i5, i7, or Xeon E processor						
8 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro P1000 discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
convertible tablet chassis						
Up to 16 hours battery life						
3 year battery warranty						
			Percentage			
			Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
	Lenovo ThinkPad					
Detachable Mobile Workstation	P1, 20MES00800	\$4,358.00	35.00%	\$2,832.70	35.00%	www.lenovo.com/listprice
8th gen Intel Core i5 or i7 processor						
8 GB DDR4 memory minimum						
Nvidia or Equivalent, Quadro Professional discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
14" UWVA touch display						
IR Webcam,						
8 megapixel world facing camera						
Up to 10 hours battery life						
3 year battery warranty						

			Percentage Discount (see note		Teacher Discount from	Public Site to Verify Model
Minimum Configurations	Brand/Model #	LIST	#1 below)	Discounted Price	List (see note #2)	#/List Price
	Lenovo ThinkPad					
Performance Mobile Workstation	P52, 20MAS43U00		35.00%	\$2,371.85	35.00%	www.lenovo.com/listprice
8th gen Intel Core i5, i7, or Xeon E processor						
16 GB DDR4 non-ECC (Core i) memory minimum						
Nvidia Quadro or AMD Radeon Pro discrete graphics						
256 GB m.2 SSD minimum						
Windows 10 Pro						
802.11 AC WLAN						
15" display, FHD minimum,						
Up to 16 hours battery life						
3 year battery warranty						

Warranty is three years on-site NBD for all Mobile Workstation offerings and all future models. Additional types of warranties may be offered on the accessories tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supply-chain/place-anorder/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
Discount for	
Mobile	
Workstation	
Accessories	
(see note #3)	20.00%

# Product Category: LAPTOP

#### Intel Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop	L580, 20LXS47D00	\$1,914.00	35.00%	\$1,244.10	35.00%	www.lenovo.com/listprice
Intel i5-8250U Processor (3.40GHz 6M Cache)						
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						
					Teacher	
					Discount	
			Percentage		from List	
			Discount (see		(see note	Public Site to Verify Model #/List
Minimum Configurations	Brand/Model #	LIST		Discounted Price	#2)	Price
	Lenovo ThinkPad				,	
	L380 Yoga,					
Convertible Laptop Offering	20M8S0RE00	\$2,084.00	35.00%	\$1,354.60	35.00%	www.lenovo.com/listprice
8th Gen processor minimum						· · · · · · · · · · · · · · · · · · ·
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified	-					
13" FHD touch display	4					
Up to 18 hours battery life						
3 year battery warranty						
	4					
	1					
	1					

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supplychain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
<b>Discount for</b>	
Laptop	
Accessories	
(see note	
#3)	20.00%

## Products Category: CHROMEBOOK

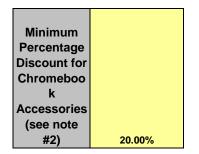
Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	Lenovo 300e	¢070.00	2.020/	¢070.00	uuuu laasuus soom /listarias
	Chromebook, 11.6"	\$279.00	3.23%	\$270.00	www.lenovo.com/listprice
Intel Quad Core M8173C 2.10 GHz					
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam	]				
11.6 inch Multi Touch Screen	]				

			Percentage Discount (see		
Minimum Configurations	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	Public Site to Verify Model #/List Price
	Lenovo 500e Chromebook,				
Chromebook - Convertible tablet	11.6", 81ES0007US	\$319.00	2.82%	\$310.00	www.lenovo.com/listprice
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C	]				
Up to 12 hours battery life	]				

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.



## **Product Category: THIN CLIENT**

### Intel/ AMD Based

			Percentage		
Minimum Configurations	Brand/Model #	LIST	Discount (see note #1 below)		Public Site to Verify Model #/List Price
	Lenovo			1 1100	
	ThinkCentre M600,				
Thin Client	10KGSJA00	\$703.00	35.00%	\$456.95	www.lenovo.com/listprice
4 USB Ports			-		
Intel 2 GHz Pocessor or Equivalent					
10/100/1000 Base-T					
32GB Flash Storage					
8GB Memory DDR4 Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 10					

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

# Product Category: RUGGED LAPTOP

#### Intel/ AMD Based

			Percentage		
			Discount (see		
Minimum Configurations	Brand/Model #	LIST	note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
	Lenovo ThinkPad				
Rugged Laptop	T480, 20L6S24Y00	\$2,454.00	35.00%	\$1,595.10	www.lenovo.com/listprice
Mil-Std 810G Certified					
Intel Core i5 7300 U Vpro processor					
8GB RAM					
256GB SSD					
Integrated dual array Microphone and Speaker					
Microsoft Windows 10 Pro					
802.11a/b/g/n/ac integrated wireless					
12" (1920 x 1080) inch screen or greater					
10/100/1000 RJ45					
Warranty is three years NBD Exchange for all Rugged lanton offerings					

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
<b>Discount for</b>	
Rugged	
Laptop	
Accessories	
(see note #2)	20.00%

## Product Category: RUGGED TABLET - WINDOWS

			Percentage Discount (see		
	Duran Material #	1.107	•		
Minimum Configurations	Brand/Model #	LIST	note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
	Lenovo ThinkPad X1 Tablet,				
Rugged Tablet - Windows	20KKS348400	\$3,128.00	35.00%	\$2,033.20	www.lenovo.com/listprice
Mil-Std 810G Certified					
Intel or AMD Processor					
4GB RAM					
128GB Storage					
Microsoft Windows 10					
802.11a/g/n integrated wireless					
10.1 inch screen					

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
Discount for	
Rugged	
Tablets Win	
Accessories	
(see note #2)	20.00%

## Product Category: WINDOWS TABLET

			Percentage		
			Discount (see		
Minimum Configurations	Brand/Model #	LIST	note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
	Lenovo ThinkPad				
Windows Tablet	X1 Tablet,	\$3,128.00	35.00%	\$2,033.20	www.lenovo.com/listprice
Intel i5 7300U Dual Core or AMD Processor					
4GB Memory	T				
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
Discount for	
Windows	
Tablets	
Accessories	
(see note #2)	20.00%

## Product Category: SERVERS

### Intel/ AMD Based

#### Minimum Configurations

			Percentage		
			Discount (see	Discounted	
Tower Server Offering	Brand/Model	LIST	note #1 below)	Price	Public Site to Verify Model #/List Price
	Lenovo ThinkServer ST550	<b>#5</b> 000 00	00.000/	<b>\$4 554 00</b>	
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores 16GB memory (1x 16GB DIMM/RDIMM)	ThinkServer S1550	\$5,689.00	20.00%	\$4,551.20	http://dcsc.lenovo.com/#/
300GB 10k RPM SAS Hard Drive					
Onboard SATA					
No optical drive standard					
Dual Power Supply, 500W Minimum					
No OS installed					
4-Port Gigabit Ethernet NIC					
			Percentage		
Deal Orman Offenium	David (Maria)	1.107	Discount (see	Discounted	Details Official Marile Marile III for Dates
Rack Server Offering	Brand/Model	LIST	note #1 below)	Price	Public Site to Verify Model #/List Price
	Lenovo				
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	ThinkServer SR630	\$5,227.00	20.00%	\$4,181.60	http://dcsc.lenovo.com/#/
16GB memory (1x 16GB DIMM/RDIMM	THINKOELVEL OILUGU	ψ0,221.00	20.0070	ψ+,101.00	
Onboard SATA					
300GB 10k RPM SAS Hard Drive					
4-Port Gigabit Ethernet NIC					
Dual Power Supply, 500W Minimum					
No OS installed					
			Percentage		
			Discount (see	Discounted	
Blade Server Offering	Brand/Model	LIST	note #1 below)	Price	Public Site to Verify Model #/List Price
Didde beiver offering	Drand/woder	LIGT	note #1 belowy	11100	
	Lenovo				
Intel Xeon Bronze 3104 Processor - 1.7GHz - 6 cores	ThinkServer SN550	\$4,271.00	20.00%	\$3,416.80	http://dcsc.lenovo.com/#/
16GB memory (1x 16GB DIMM/RDIMM)					
300GB SAS 12G 15K RPM SFF Hard Drive					
2-port 10GbE Ethernet Adapter					
No OS installed			Democratic mo		
			Percentage Discount (see	Discounted	
HyperConverged Server Offering	Brand/Model	LIST	note #1 below)	Price	Public Site to Verify Model #/List Price
nyperconverged Server Oriening	Lenovo ThinkAgile		note #1 below)	THEE	
	VX 1U Certified				
2x Intel Xeon Gold-5120 Processors - 2.2Ghz - 14 cores	Node	\$34,435.00	20.00%	\$27,548.00	http://dcsc.lenovo.com/#/
240GB memory		ço ., .50.00	20.0070	· · · · · · · · · · · · · · · · · · ·	
5x 1.92TB SSD's					
2-port 10GbE Ethernet Adapter					
No OS installed					

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Minimum	
Percentage	
Discount for	
Server	
Accessories (see	
note #2)	1 <b>0.00</b> %

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

# Category: PERIPHERALS

			Discount	Discounted	
Flash Drives	Model #	List	%	Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	\$6.00	38.33%	\$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	\$61.00	37.13%	\$38.35	WWW.KINGSTON.COM

			Discount	Discounted	
Monitors (wide aspect)	Model #	List	%	Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	\$198.00	28.91%	\$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	\$235.00	24.89%	\$176.50	WWW.VIEWSONIC.COM
			Discount	Discounted	
Power Strip	Model #	List	%	Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	\$24.00	39.58%	\$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	\$29.95	29.38%	\$21.15	WWW.CYBERPOWERSYSTEMS.COM
			Discount	Discounted	
Mouse	Model #	List	%	Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	\$9.99	36.44%	\$6.35	WWW.BELKIN.COM

			Discount	Discounted	
Keyboard	Model #	List	%	Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	\$10.00	42.50%	\$5.75	WWW.VERBATIM.COM

			Discount	Discounted	
Wireless Keyboard/Mouse Combo	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	\$29.99	12.14%	\$26.36	WWW.LOGITECH.COM

			Discount	Discounted	
Patch Cables	Model #	List	%	Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	\$5.99	64.94%	\$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	\$2.04	16.67%	\$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	\$5.99	63.27%	\$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	\$3.42	18.13%	\$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	\$3.20	82.21%	\$3.20	WWW.4XEM.COM

			Discount	Discounted	
External Hard Drive	Model #	List	%	Price	Public Site to Verify Model #/List Price
	WDBUZG0010BB				
1TB USB 3.0 (portable)	K-WESN	\$69.99	14.63%	\$59.75	WWW.WESTERNDIGITAL.COM
	WDBS4B0020BBL-				
2 TB USB 3.0 (external desktop)	WESN	\$109.99	23.17%	\$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	\$159.99	38.75%	\$98.00	WWW.SEAGATE.COM

			Discount	Discounted	
Web Cams	Model #	List	%	Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080					
digital video resolution	Q2F-00013	\$99.00	25.51%	\$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in					
microphone, 1280x720 digital video resolution	960-000694	\$39.99	9.98%	\$36.00	www.logitech.com

			Discount	Discounted	
USB Hubs	Model #	List	%	Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	\$131.32	67.26%	\$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	\$15.17	61.44%	\$5.85	www.tripplite.com

			Discount	Discounted	
Speakers	Model #	List	%	Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm,					
integrated audio amplifier, 5 watt nominal output, 2					
speakers, power supply included,	980-000012	\$14.99	26.95%	\$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers,					
subwoofer, 30 watt audio system nominal output power,					
2.1 channel speaker system configuration, mini-phone					
stereo 3.5mm, power supply included	980-000354	\$69.99	15.49%	\$59.15	WWW.LOGITECH.COM
			Discount	Discounted	
Label Printer	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology,					
max speed 50 labels per minute, 1 roll capacity, power					
supply included	1752264	\$165.23	37.36%	\$103.50	WWW.DYMO.COM
		-			
			Discount	Discounted	
I. Battery Back Up Unit	Model #	List	%	Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery					
run time	SMART550USB	\$160.20	41.32%	\$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	SMT1500C	\$787.00	35.83%	\$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time ****Additional shipping costs for UPS's	SMX750	\$720.00	35.69%	\$463.00	WWW.APC.COM
must be pre-approved by Authorized User prior to shipment					

\*\*\*Warranty is manufacturer's warranty for all peripherals

\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
A-Data Technology	2%
Addesso	3%
Addon	4%
Addronics	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
AOC	8%
APC	5%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	
Audio Technica	5%
Aver Information	3%
AverMedia	3%
Avery Dennison	5%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Beng	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%
	070

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
СТХ	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
E-Imagedata	1%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%
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EMC	6%
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Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
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Ergotron	
Eroguys	5%
Eversync	8%
EVGA	5%
Exagrid	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
Fourwinds	8%
F-Secure	5%
Fuji	8%
Fujitsu	6%
Gamber Johnson	0 % 5%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
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Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
I/O Magic	5%
lboss	5%
Imation	6%
Incase	5%
Incipio	4%
Infocus	6%
Intel	5%
Intermec	5%
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IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
	20.00%
Lenovo AC Adapters Lenovo Cables	
	20.00%
Lenovo Display Privacy Filte	20.00%
Lenovo Docking Stations	20.00%
Lenovo Monitors	1.00%
Lenovo Server Accessories	10.00%
Lenovo Tablet/Laptop Case	20.00%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
MARKERBOT	2%
Marshall Electronics	3%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	2 % 8%
Micron	2%
Microsoft	5%
Microtek	5%
Miland	5%
Milstone	3%
Mironet	1%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%

Motion59Motorola59MOXA19MSI Computer59Multitech69Ncomputing29NCR59NEC69Netgear59Nikon69Nvidia59Okl59Olympus89Optoma Technology59Otterbox29Overland Storage59Panasonic59Panduit39Peerless Industries89PELCO29Pelican59Pioneer59Planar89Planar59Plugable Technologies39Plustek59PNY Technologies69Polycom29
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Powerdsine 5%
Premier Mounts 5%
Proxima 6%
Pulse Secure 3%
Qlogic 5%
Qnap 3%
Q-see 5%
Quantum Corp 5%
Raritan 6%
Razer 2%
Ricoh 4%
Rocstor 5%
Rosewill 6%
RSA 6%
Sabrent 5%
Samson 49
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Samsung 5% Sandisk 7%
Sandisk 7%
Sandisk7%Sanyo6%
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Sandisk7%Sanyo6%Schneider Electric8%Seagate8%Seiko5%

Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%
TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%
-	

# Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate	
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	\$35 per system	
PC / Notebook Imaging at Customer Site: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	\$70 per system	
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	\$99 per hour	
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	\$28 per system	
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	\$35 per system	
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD	
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD	
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	\$95 per system	

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1- hour include travel. Volume bulk rate available. Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information	\$120 per hour \$6 per system
in electronic format at Daly's production facility. Volume bulk rate available.	
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	\$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	\$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	\$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	\$130 per hour
Design Services: Computer design and engineering services. Minimum 1-hour including travel. Project base bulk rate available.	\$130 per hour
Consulting Services: Consulting services to include best business practices on network design, storage, security, and data center related topics. Minimum 1- hour including travel. Project base bulk rate available.	\$135 per hour
Training Services: Various types of training services are available for end users and system administrators on the use of the computers, peripherals, commercial off-the-shelf software and related services. Training programs can be customized to suit the customer's requirements and specifications.	TBD
Asset Recovery Services: Removal of customer's assets to include asset management and related services.	TBD
End of Life Disposal Services: Disposal of outdated and obsolete equipment. Price will depend on the equipment and the complexity of the project.	TBD
Extended/Enhanced Warranties: Daly Computers can provide a wide array of extended warranties or enhanced warranties to meet the customer's needs. Examples: off hour warranty coverage, post warranty coverage, P-1 mission critical response, equipment sparing, accidental damages, complete asset maintenance coverage, etc. Pricing is available on a case-by-case basis.	TBD

Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	\$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1- hour including travel. Volume bulk rate available.	\$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	\$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	\$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	\$95 per hour

# **EXHIBIT B - LG**

# **Product Category: THIN CLIENT**

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)		Public Site to Verify Model #/List Price
Thin Client	LG CK500W-3A	\$1,166.00	45.00%	\$641.30	www.lg.com/us/business
4 USB Ports					
Intel 2 GHz Pocessor or Equivalent					
10/100/1000 Base-T					
32GB Flash Storage					
8GB Memory DDR4 Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 10					

Warranty is three years NBD exchange for all Thin Client offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

# Category: PERIPHERALS

			Discount	Discounted	
Flash Drives	Model #	List	%	Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	\$6.00	38.33%	\$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	\$61.00	37.13%	\$38.35	WWW.KINGSTON.COM

			Discount	Discounted	
Monitors (wide aspect)	Model #	List	%	Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	\$198.00	28.91%	\$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	\$235.00	24.89%	\$176.50	WWW.VIEWSONIC.COM
			Discount	Discounted	
Power Strip	Model #	List	%	Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	\$24.00	39.58%	\$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	\$29.95	29.38%	\$21.15	WWW.CYBERPOWERSYSTEMS.COM
			Discount	Discounted	
Mouse	Model #	List	%	Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	\$9.99	36.44%	\$6.35	WWW.BELKIN.COM

			Discount	Discounted	
Keyboard	Model #	List	%	Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	\$10.00	42.50%	\$5.75	WWW.VERBATIM.COM

			Discount	Discounted	
Wireless Keyboard/Mouse Combo	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	\$29.99	12.14%	\$26.36	WWW.LOGITECH.COM

			Discount	Discounted	
Patch Cables	Model #	List	%	Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	\$5.99	64.94%	\$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	\$2.04	16.67%	\$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	\$5.99	63.27%	\$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	\$3.42	18.13%	\$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	\$3.20	82.21%	\$3.20	WWW.4XEM.COM

			Discount	Discounted	
External Hard Drive	Model #	List	%	Price	Public Site to Verify Model #/List Price
	WDBUZG0010BB				
1TB USB 3.0 (portable)	K-WESN	\$69.99	14.63%	\$59.75	WWW.WESTERNDIGITAL.COM
	WDBS4B0020BBL-				
2 TB USB 3.0 (external desktop)	WESN	\$109.99	23.17%	\$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	\$159.99	38.75%	\$98.00	WWW.SEAGATE.COM

			Discount	Discounted	
Web Cams	Model #	List	%	Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080					
digital video resolution	Q2F-00013	\$99.00	25.51%	\$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in					
microphone, 1280x720 digital video resolution	960-000694	\$39.99	9.98%	\$36.00	www.logitech.com

			Discount	Discounted	
USB Hubs	Model #	List	%	Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	\$131.32	67.26%	\$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	\$15.17	61.44%	\$5.85	www.tripplite.com

			Discount	Discounted	
Speakers	Model #	List	%	Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm,					
integrated audio amplifier, 5 watt nominal output, 2					
speakers, power supply included,	980-000012	\$14.99	26.95%	\$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers,					
subwoofer, 30 watt audio system nominal output power,					
2.1 channel speaker system configuration, mini-phone					
stereo 3.5mm, power supply included	980-000354	\$69.99	15.49%	\$59.15	WWW.LOGITECH.COM
			Discount	Discounted	
Label Printer	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology,					
max speed 50 labels per minute, 1 roll capacity, power					
supply included	1752264	\$165.23	37.36%	\$103.50	WWW.DYMO.COM
			Discount	Discounted	
I. Battery Back Up Unit	Model #	List	%	Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery					
run time	SMART550USB	\$160.20	41.32%	\$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	SMT1500C	\$787.00	35.83%	\$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time ****Additional shipping costs for UPS's	SMX750	\$720.00	35.69%	\$463.00	WWW.APC.COM
must be pre-approved by Authorized User prior to shipment					

\*\*\*Warranty is manufacturer's warranty for all peripherals

\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	2 % 5%
AUDIO ENHANCEMENTS	
Audio Technica	
	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Beng	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
	5%
Brooktrout Technolofy Brother	5% 6%
DIOUIEI	U70

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	
	5%
Creative Technology	8%
CRU	5%
Crucial	8%
СТХ	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%
	0 /0

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
-	5%
Exagrid	5% 5%
EVGA	
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
lboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	4 % 5%
Intermec	5%
Inwin	5% 6%
logear	6%
lomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%
	-

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	2 %
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	5% 6%
Razer	2%
Ricoh	2 /⁄2 4%
	4% 5%
Rocstor	
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%
	570

TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

# Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	\$35 per system
PC / Notebook Imaging at Customer SiteDuplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	\$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	\$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	\$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	\$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	\$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1- hour include travel. Volume bulk rate available. Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information	\$120 per hour \$6 per system
in electronic format at Daly's production facility. Volume bulk rate available.	
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	\$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	\$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	\$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available. Design Services: Computer design and engineering ser Consulting Services: Consulting services to include best Training Services: Various types of training services are Asset Recovery Services: Removal of customer's asset	\$135 per hour TBD
End of Life Disposal Services: Disposal of outdated and	
Extended/Enhanced Warranties: Daly Computers can p	
Large Format Computing Display Solutions Systems Architect: Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	\$155 per hour
Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1- hour including travel. Volume bulk rate available.	\$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	\$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	\$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	\$95 per hour

# Product Category: LAPTOP

Intel Based

Minimum Configurations	Brand/Model # Microsoft Surface	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop	Book 2, 15" i7 8650U,	\$3,098.00	7.00%	\$2,881.14	8.00%	www.techdata.com
Intel i5-8250U Processor (3.40GHz 6M Cache)						
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified						
15.6" HD						
			[		Teacher	
					Discount	
			Percentage		from List	
			Discount (see		(see note	Public Site to Verify Model #/List
Minimum Configurations	Brand/Model #	LIST	note #1 below)	Discounted Price	#2)	Price
	Microsoft Surface				·· <b>_</b> /	
	Book 2 13.5",i5					
	7300U, 8GB, 256GB					
	SSD, Windows 10					
Convertible Laptop Offering	Pro 64	\$1,698.00	7.63%	\$1,578.00	8.00%	www.techdata.com
8th Gen processor minimum						
Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN						
Energy Star qualified						
13" FHD touch display Up to 18 hours battery life	_					
3 year battery warranty						
S year Dattery wallality						
	-					
	-					
L						

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

# **EXHIBIT B - Microsoft**

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supplychain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum		
Percentage		
<b>Discount for</b>		
Laptop		
Accessories		
(see note		
#3)	10.00%	

## Product Category: WINDOWS TABLET

			Percentage		
			Discount (see		
Minimum Configurations	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	Public Site to Verify Model #/List Price
	Microsoft				
Windows Tablet	Surface Pro 6	\$1,299.00	4.50%	\$1,240.55	www.techdata.com
Intel i5 7300U Dual Core or AMD Processor					
4GB Memory					
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum	
Percentage	
<b>Discount for</b>	
Windows	
Tablets	
Accessories	
(see note #2)	10.00%

# Category: PERIPHERALS

			Discount	Discounted	
Flash Drives	Model #	List	%	Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	\$6.00	38.33%	\$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	\$61.00	37.13%	\$38.35	WWW.KINGSTON.COM

			Discount	Discounted	
Monitors (wide aspect)	Model #	List	%	Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	\$198.00	28.91%	\$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	\$235.00	24.89%	\$176.50	WWW.VIEWSONIC.COM
			Discount	Discounted	
Power Strip	Model #	List	%	Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	\$24.00	39.58%	\$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	\$29.95	29.38%	\$21.15	WWW.CYBERPOWERSYSTEMS.COM
			Discount	Discounted	
Mouse	Model #	List	%	Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	\$9.99	36.44%	\$6.35	WWW.BELKIN.COM

			Discount	Discounted	
Keyboard	Model #	List	%	Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	\$10.00	42.50%	\$5.75	WWW.VERBATIM.COM

			Discount	Discounted	
Wireless Keyboard/Mouse Combo	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	\$29.99	12.14%	\$26.36	WWW.LOGITECH.COM

			Discount	Discounted	
Patch Cables	Model #	List	%	Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	\$5.99	64.94%	\$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	\$2.04	16.67%	\$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	\$5.99	63.27%	\$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	\$3.42	18.13%	\$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	\$3.20	82.21%	\$3.20	WWW.4XEM.COM

			Discount	Discounted	
External Hard Drive	Model #	List	%	Price	Public Site to Verify Model #/List Price
	WDBUZG0010BB				
1TB USB 3.0 (portable)	K-WESN	\$69.99	14.63%	\$59.75	WWW.WESTERNDIGITAL.COM
	WDBS4B0020BBL-				
2 TB USB 3.0 (external desktop)	WESN	\$109.99	23.17%	\$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	\$159.99	38.75%	\$98.00	WWW.SEAGATE.COM

			Discount	Discounted	
Web Cams	Model #	List	%	Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080					
digital video resolution	Q2F-00013	\$99.00	25.51%	\$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in					
microphone, 1280x720 digital video resolution	960-000694	\$39.99	9.98%	\$36.00	www.logitech.com

			Discount	Discounted	
USB Hubs	Model #	List	%	Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	\$131.32	67.26%	\$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	\$15.17	61.44%	\$5.85	www.tripplite.com

			Discount	Discounted	
Speakers	Model #	List	%	Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm,					
integrated audio amplifier, 5 watt nominal output, 2					
speakers, power supply included,	980-000012	\$14.99	26.95%	\$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers,					
subwoofer, 30 watt audio system nominal output power,					
2.1 channel speaker system configuration, mini-phone					
stereo 3.5mm, power supply included	980-000354	\$69.99	15.49%	\$59.15	WWW.LOGITECH.COM
			Discount	Discounted	
Label Printer	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology,					
max speed 50 labels per minute, 1 roll capacity, power					
supply included	1752264	\$165.23	37.36%	\$103.50	WWW.DYMO.COM
		-			
			Discount	Discounted	
I. Battery Back Up Unit	Model #	List	%	Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery					
run time	SMART550USB	\$160.20	41.32%	\$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	SMT1500C	\$787.00	35.83%	\$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time ****Additional shipping costs for UPS's	SMX750	\$720.00	35.69%	\$463.00	WWW.APC.COM
must be pre-approved by Authorized User prior to shipment					

\*\*\*Warranty is manufacturer's warranty for all peripherals

\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
	5%
Adran	
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	
	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%
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Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	
	5%
Creative Technology	8%
CRU	5%
Crucial	8%
СТХ	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%
	0 /0

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
-	5%
Exagrid	5% 5%
EVGA	
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
lboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	4 % 5%
Intermec	5%
Inwin	5% 6%
logear	6%
lomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%
	-

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	2 %
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	5% 6%
Razer	2%
Ricoh	2 % 4%
	4% 5%
Rocstor	
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%
	570

TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

# Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	\$35 per system
PC / Notebook Imaging at Customer SiteDuplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	\$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	\$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	\$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	\$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	\$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1- hour include travel. Volume bulk rate available. Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information	\$120 per hour \$6 per system
in electronic format at Daly's production facility. Volume bulk rate available.	
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	\$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	\$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	\$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	\$130 per hour
Design Services: Computer design and engineering ser Consulting Services: Consulting services to include bes Training Services: Various types of training services are Asset Recovery Services: Removal of customer's asset End of Life Disposal Services: Disposal of outdated and Extended/Enhanced Warranties: Daly Computers can p	\$135 per hour TBD TBD TBD TBD
Large Format Computing Display Solutions Systems Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1- hour including travel. Volume bulk rate available.	\$155 per hour \$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	\$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	\$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	\$95 per hour

# **EXHIBIT B - Panasonic**

# Product Category: LAPTOP

Intel Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
	Panasonic CF-			21000001100011100	,	
Laptop	54G2878VM	\$2,104.00	15.00%	\$1,788.40	15.00%	https://usa.ingrammicro.com
Intel i5-8250U Processor (3.40GHz 6M Cache)		•				
8GB RAM						
500GB 7200 RPM SATA hard drive or greater						
720p HD Camera w/Mic						
Microsoft Windows 10 Pro 64 Bit						
802.11a/b/g/n/ac						
Energy Star qualified	-					
15.6" HD						
					Teeshar	
					Teacher Discount	
			Percentage		from List	
			Discount (see			Public Site to Verify Model #/List
Minimum Configurations	Brand/Model #	LIST		Discounted Price	(see note #2)	Price
	CF-33LEHAZVM	3,499.00	15.00%	\$2,974.15	#2) 15.00%	https://usa.ingrammicro.com
Convertible Laptop Offering	CF-33LEHAZVIN	3,499.00	15.00%	\$2,974.15	15.00%	https://usa.ingrammicro.com
8th Gen processor minimum Intel Core i3						
8 GB DDR 4 minimum						
256 GB m.2 SSD Minimum						
Windows 10 Professional						
802.11AC WLAN	1					
Energy Star qualified	1					
13" FHD touch display	1					
Up to 18 hours battery life	1					
3 year battery warranty						
	1					

Warranty is three years next day exchange for all laptop offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

# **EXHIBIT B - Panasonic**

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals: https://www.vita.virginia.gov/supplychain/place-an-order/teacher-pc-purchase-program/

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum		
Percentage		
<b>Discount for</b>		
Laptop		
Accessories		
(see note		
#3)	8.00%	

## Product Category: RUGGED LAPTOP

#### Intel/ AMD Based

			Percentage		
			Discount (see		
Minimum Configurations	Brand/Model #	LIST	note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
	Panasonic CF-				
Rugged Laptop	54J2878VM	\$2,554.00	18.00%	\$2,094.28	https://usa.ingrammicro.com
Mil-Std 810G Certified					
Intel Core i5 7300 U Vpro processor					
8GB RAM					
256GB SSD					
Integrated dual array Microphone and Speaker					
Microsoft Windows 10 Pro					
802.11a/b/g/n/ac integrated wireless					
12" (1920 x 1080) inch screen or greater					
10/100/1000 RJ45					
	-				

Warranty is three years NBD Exchange for all Rugged laptop offerings and future models. Additional types of warranty may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
<b>Discount for</b>	
Rugged	
Laptop	
Accessories	
(see note #2)	8.00%

## Product Category: RUGGED TABLET - WINDOWS

			Percentage		
			Discount (see		
Minimum Configurations	Brand/Model #	LIST	note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
	Panasonic FZ-				
Rugged Tablet - Windows	Q2G100XVM	\$2,299.00	18.00%	\$1,885.18	https://usa.ingrammicro.com
Mil-Std 810G Certified					
Intel or AMD Processor				•	· · · · ·
4GB RAM					
128GB Storage					
Microsoft Windows 10					
802.11a/g/n integrated wireless					

Warranty is three years NBD Exchange for all Rugged Tablet Windows offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

10.1 inch screen

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum	
Percentage	
Discount for	
Rugged	
Tablets Win	
Accessories	
(see note #2)	8.00%

## Product Category: RUGGED TABLET - ANDROID

			Percentage		
			Discount (see		
	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	Public Site to Verify Model #/List Price
	Panasonic FZ-				
Minimum Configurations	B2D000GAM	\$1,859.00	31.00%	\$1,282.71	https://usa.ingrammicro.com
Rugged Tablet - Android					
Mil-Std 810G Certified					
Texas Instruments Processor					
1GB RAM					
16GB Storage	]				
Android 4.1 OS	]				

Warranty is three years NBD Exchange for all Rugged Tablet Android offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

802.11a/g/n integrated wireless

7 inch screen

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum	
Percentage	
Discount for	
Rugged	
Tablets	
Android	
Accessories	
(see note #2)	8.00%

## Product Category: ANDROID TABLET

			Percentage		
			Discount (see		Public Site to Verify Model #/List
Minimum Configurations	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	Price
	Panasonic FZ-				
Android Tablet	B2D000GAM	\$1,859.00	31.00%	\$1,282.71	https://usa.ingrammicro.com
Quad Core Processor					
2GB RAM					
16GB Storage					
Android 6.0 Marshmallow					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen					

Warranty is One Year NBD Exchange for all Android Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum	
Percentage	
<b>Discount for</b>	
Android	
Tablet	
Accessories	
(see note #2)	8.00%

## Product Category: WINDOWS TABLET

			Percentage					
			Discount (see					
Minimum Configurations	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	Public Site to Verify Model #/List Price			
	Panasonic FZ-							
Windows Tablet	Q2G150XVM	\$2,449.00	16.00%	\$2,057.16	https://usa.ingrammicro.com			
Intel i5 7300U Dual Core or AMD Processor	Intel Core m5 6Y57 (2.8Ghz), 4MB Cache							
4GB Memory	BGB Memory (Soldered)							
256GB SSD Hard Drive	256GB SSD Drive							
Windows 10 Pro 64 bit	Microsoft Windows	10 Pro 64-Bit						
802.11ac integrated wireless	802.11 a/b/g/nac							
SD Card Memory Expansion slot	Memory Card Reader (microSDXC UHS)							
Front and rear camera	Front Camera/Webcam/Yes, 8 Megapixel Rear Camera							
10 inch screen	12.5" LED Backlit T	ouch Screen 1920	k1080 Full HD Cam	iera				

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum	
Percentage	
Discount for	
Windows	
Tablets	
Accessories	
(see note #2)	8.00%

# Category: PERIPHERALS

			Discount	Discounted	
Flash Drives	Model #	List	%	Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	\$6.00	38.33%	\$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	\$61.00	37.13%	\$38.35	WWW.KINGSTON.COM

			Discount	Discounted	
Monitors (wide aspect)	Model #	List	%	Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	\$198.00	28.91%	\$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	\$235.00	24.89%	\$176.50	WWW.VIEWSONIC.COM
			Discount	Discounted	
Power Strip	Model #	List	%	Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	\$24.00	39.58%	\$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	\$29.95	29.38%	\$21.15	WWW.CYBERPOWERSYSTEMS.COM
			Discount	Discounted	
Mouse	Model #	List	%	Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	\$9.99	36.44%	\$6.35	WWW.BELKIN.COM

			Discount	Discounted	
Keyboard	Model #	List	%	Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	\$10.00	42.50%	\$5.75	WWW.VERBATIM.COM

			Discount	Discounted	
Wireless Keyboard/Mouse Combo	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	\$29.99	12.14%	\$26.36	WWW.LOGITECH.COM

			Discount	Discounted	
Patch Cables	Model #	List	%	Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	\$5.99	64.94%	\$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	\$2.04	16.67%	\$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	\$5.99	63.27%	\$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	\$3.42	18.13%	\$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	\$3.20	82.21%	\$3.20	WWW.4XEM.COM

			Discount	Discounted	
External Hard Drive	Model #	List	%	Price	Public Site to Verify Model #/List Price
	WDBUZG0010BB				
1TB USB 3.0 (portable)	K-WESN	\$69.99	14.63%	\$59.75	WWW.WESTERNDIGITAL.COM
	WDBS4B0020BBL-				
2 TB USB 3.0 (external desktop)	WESN	\$109.99	23.17%	\$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	\$159.99	38.75%	\$98.00	WWW.SEAGATE.COM

			Discount	Discounted	
Web Cams	Model #	List	%	Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080					
digital video resolution	Q2F-00013	\$99.00	25.51%	\$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in					
microphone, 1280x720 digital video resolution	960-000694	\$39.99	9.98%	\$36.00	www.logitech.com

			Discount	Discounted	
USB Hubs	Model #	List	%	Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	\$131.32	67.26%	\$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	\$15.17	61.44%	\$5.85	www.tripplite.com

			Discount	Discounted	
Speakers	Model #	List	%	Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm,					
integrated audio amplifier, 5 watt nominal output, 2					
speakers, power supply included,	980-000012	\$14.99	26.95%	\$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers,					
subwoofer, 30 watt audio system nominal output power,					
2.1 channel speaker system configuration, mini-phone					
stereo 3.5mm, power supply included	980-000354	\$69.99	15.49%	\$59.15	WWW.LOGITECH.COM
			Discount	Discounted	
Label Printer	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology,					
max speed 50 labels per minute, 1 roll capacity, power					
supply included	1752264	\$165.23	37.36%	\$103.50	WWW.DYMO.COM
			Discount	Discounted	
I. Battery Back Up Unit	Model #	List	%	Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery					
run time	SMART550USB	\$160.20	41.32%	\$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	SMT1500C	\$787.00	35.83%	\$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time ****Additional shipping costs for UPS's	SMX750	\$720.00	35.69%	\$463.00	WWW.APC.COM
must be pre-approved by Authorized User prior to shipment					

\*\*\*Warranty is manufacturer's warranty for all peripherals

\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
Adran	5%
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	2 % 5%
AUDIO ENHANCEMENTS	
Audio Technica	
	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Beng	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
	5%
Brooktrout Technolofy Brother	5% 6%
DIOUIEI	U70

Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	8%
CIRRUSWORKS	2%
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	
	5%
Creative Technology	8%
CRU	5%
Crucial	8%
СТХ	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%
	0 /0

ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
-	5%
Exagrid	5% 5%
EVGA	
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
lboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	4 % 5%
Intermec	5%
Inwin	5% 6%
logear	6%
lomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%
1 - 5	

NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	2 %
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	5% 6%
Razer	2%
Ricoh	2 % 4%
	4% 5%
Rocstor	
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%
	070

TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

# Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	\$35 per system
PC / Notebook Imaging at Customer SiteDuplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	\$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	\$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	\$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	\$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	\$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1- hour include travel. Volume bulk rate available. Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information	\$120 per hour \$6 per system
in electronic format at Daly's production facility. Volume bulk rate available.	
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	\$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	\$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	\$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	\$130 per hour
Design Services: Computer design and engineering ser Consulting Services: Consulting services to include bes Training Services: Various types of training services are Asset Recovery Services: Removal of customer's asset End of Life Disposal Services: Disposal of outdated and Extended/Enhanced Warranties: Daly Computers can p	\$135 per hour TBD TBD TBD TBD
Large Format Computing Display Solutions Systems Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1- hour including travel. Volume bulk rate available.	\$155 per hour \$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	\$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	\$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	\$95 per hour

#### Products Category: CHROMEBOOK

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	Samsung Chromebook 3	\$219.99	2.26%	\$215.03	https://usa.ingrammicro.com
Intel Quad Core M8173C 2.10 GHz	officine book o	φ210.00	2.2076	<b>\$210.00</b>	mpo.//dod.ingrammoro.com
4GB RAM					
32GB Flash Memory					
Chrome OS Operating System					
802.11ac					
HD Webcam					
11.6 inch Multi Touch Screen					

			Percentage		
Minimum Configurations	Brand/Model #	LIST	Discount (see	Discounted Price	Public Site to Verify Model #/List Price
	Samsung	2101		Diocountou i noo	
	<b>Chromebook Plus</b>				
Chromebook - Convertible tablet	12.2" Display	\$499.99	3.24%	\$483.79	https://usa.ingrammicro.com
Intel Celeron N3350					
4 GB DDR4					
32 GB eMMC					
Chrome OS Operating System					
Support Android apps					
802.11AC WLAN					
HD Webcam					
11.6" HD touch display					
Min 2 USB 3.1 Gen 1 and 2 USB-C	]				
Up to 12 hours battery life	]				

Warranty is One year NBD Exchange for all Chromebook offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Minimum	
Percentage	
<b>Discount for</b>	
Chromeboo	
k	
Accessories	
(see note	
#2)	5.00%

### EXHIBIT B - Samsung

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

#### Product Category: RUGGED TABLET - ANDROID

			Percentage Discount (see		
	Brand/Model #	LIST	note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Minimum Configurations	Samsung Galaxy Tab Active 2 LTE	\$843.98	16.50%	\$704.72	https://usa.ingrammicro.com
Rugged Tablet - Android		•••••		• •	
Mil-Std 810G Certified					
Texas Instruments Processor					
1GB RAM					
16GB Storage					
Android 4.1 OS					
802.11a/g/n integrated wireless	]				
7 inch screen	J				

Warranty is three years NBD Exchange for all Rugged Tablet Android offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
Discount for	
Rugged	
Tablets	
Android	
Accessories	
(see note #2)	5.00%

#### Product Category: ANDROID TABLET

			Percentage		
			Discount (see		Public Site to Verify Model #/List
Minimum Configurations	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	Price
	Samsung Galaxy				
Android Tablet	Tab A Tablet	\$215.99	20.50%	\$171.71	https://usa.ingrammicro.com
Quad Core Processor					
2GB RAM					
16GB Storage					
Android 6.0 Marshmallow					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen	]				

Warranty is One Year NBD Exchange for all Android Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
Discount for	
Android	
Tablet	
Accessories	
(see note #2)	5.00%

#### Product Category: WINDOWS TABLET

			Percentage		
			Discount (see		
Minimum Configurations	Brand/Model #	LIST	note #1 below)	<b>Discounted Price</b>	Public Site to Verify Model #/List Price
	Samsung Galaxy				
Windows Tablet	Book 12" Display	\$1,715.99	14.00%	\$1,475.75	www.ingrammicro.com
Intel i5 7300U Dual Core or AMD Processor					
4GB Memory					
256GB SSD Hard Drive					
Windows 10 Pro 64 bit					
802.11ac integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
10 inch screen					

Warranty is One year NBD Exchange for all Windows Tablet offerings and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for model specified above and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum	
Percentage	
Discount for	
Windows	
Tablets	
Accessories	
(see note #2)	5.00%

## Category: PERIPHERALS

			Discount	Discounted	
Flash Drives	Model #	List	%	Price	Public Site to Verify Model #/List Price
8 GB	DTIG4/8GB	\$6.00	38.33%	\$3.70	WWW.KINGSTON.COM
16 GB	DTIG4/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
32 GB	DTI100G3/16GB	\$6.00	36.67%	\$3.80	WWW.KINGSTON.COM
8 GB Encrypted Drive	DTVP30/8GB	\$61.00	37.13%	\$38.35	WWW.KINGSTON.COM

			Discount	Discounted	
Monitors (wide aspect)	Model #	List	%	Price	Public Site to Verify Model #/List Price
19" LCD	VA951S	\$198.00	28.91%	\$140.75	WWW.VIEWSONIC.COM
27" LCD	VX2757-MHD	\$235.00	24.89%	\$176.50	WWW.VIEWSONIC.COM
			Discount	Discounted	
Power Strip	Model #	List	%	Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606TAA	\$24.00	39.58%	\$14.50	WWW.TRIPPLITE.COM
8 Outlet 8ft cord 2500 Joule	CSHT808TC	\$29.95	29.38%	\$21.15	WWW.CYBERPOWERSYSTEMS.COM
			Discount	Discounted	
Mouse	Model #	List	%	Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	F5M010QBLK	\$9.99	36.44%	\$6.35	WWW.BELKIN.COM

			Discount	Discounted	
Keyboard	Model #	List	%	Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	98121	\$10.00	42.50%	\$5.75	WWW.VERBATIM.COM

			Discount	Discounted	
Wireless Keyboard/Mouse Combo	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	920-004536	\$29.99	12.14%	\$26.36	WWW.LOGITECH.COM

			Discount	Discounted	
Patch Cables	Model #	List	%	Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-YLW-S	\$5.99	64.94%	\$2.10	WWW.BELKIN.COM
7 ft CAT5e	CAT5EPC-007-BL	\$2.04	16.67%	\$1.70	WWW.BLACKBOX.COM
3 ft CAT6	27131	\$5.99	63.27%	\$2.20	WWW.CABLESTOGO.COM
7' CAT6	CAT6PC-007-BL	\$3.42	18.13%	\$2.80	WWW.BLACKBOX.COM
HDMI to HDMI M/M 6ft	RXHDMIMM6FT	\$3.20	82.21%	\$3.20	WWW.4XEM.COM

			Discount	Discounted	
External Hard Drive	Model #	List	%	Price	Public Site to Verify Model #/List Price
	WDBUZG0010BB				
1TB USB 3.0 (portable)	K-WESN	\$69.99	14.63%	\$59.75	WWW.WESTERNDIGITAL.COM
	WDBS4B0020BBL-				
2 TB USB 3.0 (external desktop)	WESN	\$109.99	23.17%	\$84.50	WWW.WESTERNDIGITAL.COM
4 TB USB 3.0 (external desktop)	STEB4000100	\$159.99	38.75%	\$98.00	WWW.SEAGATE.COM

			Discount	Discounted	
Web Cams	Model #	List	%	Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1920 x 1080					
digital video resolution	Q2F-00013	\$99.00	25.51%	\$73.75	www.microsoft.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in					
microphone, 1280x720 digital video resolution	960-000694	\$39.99	9.98%	\$36.00	www.logitech.com

			Discount	Discounted	
USB Hubs	Model #	List	%	Price	Public Site to Verify Model #/List Price
USB 3.0 7 port hub, power supply included	U360-007	\$131.32	67.26%	\$43.00	www.tripplite.com
Mini hub 4 port hi speed USB, no power supply needed	U222-004	\$15.17	61.44%	\$5.85	www.tripplite.com

			Discount	Discounted	
Speakers	Model #	List	%	Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm,					
integrated audio amplifier, 5 watt nominal output, 2					
speakers, power supply included,	980-000012	\$14.99	26.95%	\$10.95	WWW.LOGITECH.COM
PC Multimedia speakers system, 2 speakers,					
subwoofer, 30 watt audio system nominal output power,					
2.1 channel speaker system configuration, mini-phone					
stereo 3.5mm, power supply included	980-000354	\$69.99	15.49%	\$59.15	WWW.LOGITECH.COM
			Discount	Discounted	
Label Printer	Model #	List	%	Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology,					
max speed 50 labels per minute, 1 roll capacity, power					
supply included	1752264	\$165.23	37.36%	\$103.50	WWW.DYMO.COM
		-			
			Discount	Discounted	
I. Battery Back Up Unit	Model #	List	%	Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery					
run time	SMART550USB	\$160.20	41.32%	\$94.00	WWW.TRIPPLITE.COM

UPS external, 1440 VA power capacity, 7 min battery run time	SMT1500C	\$787.00	35.83%	\$505.00	WWW.APC.COM
UPS 750 VA power capacity, 16 min battery run time ****Additional shipping costs for UPS's	SMX750	\$720.00	35.69%	\$463.00	WWW.APC.COM
must be pre-approved by Authorized User prior to shipment					

\*\*\*Warranty is manufacturer's warranty for all peripherals

\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
3Com	8%
3m	8%
4XEM	2%
A-Data Technology	2%
Acer	5%
ACTIONTEC	3%
Adaptec	8%
Addon	4%
Addronics	3%
Addesso	3%
	5%
Adran	
Advanced Micro	8%
Aleratec	5%
Allied Telesis	8%
Altronix	5%
Alturatek	2%
Ambir	3%
AMD	3%
American Battery	3%
Amplivox	3%
Antec	5%
APC	5%
AOC	8%
Arbor Networks	5%
ASUS	5%
Atdec	2%
ATI Technologies	5%
AUDIO ENHANCEMENTS	
Audio Technica	5%
Aver Information	3%
Avery Dennison	5%
AverMedia	
	3%
Avocent	5%
Avteq	3%
Axiom	5%
Axis	5%
BARCO	2%
Barkan	5%
Barracuba	8%
Battery Technology	5%
Belkin	8%
Benq	8%
Black Box	5%
Blue Coat Systems	5%
Bluecat	5%
Bosch	5%
Bretford	8%
Broadcom	5%
Brooktrout Technolofy	5%
Brother	6%
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Buffalo Technologies	8%
Buslink	5%
C2G	8%
Cables Unlimited	8%
Canon	6%
Case Logic	5%
Casio	5%
Cherry	5%
Chief Manufacturing	3 % 8%
CIRRUSWORKS	0 %
Cisco	8%
Clearone	7%
Coby	5%
COMIX	3%
Comprehensive Cable	5%
Compulocks	5%
COMPUTER TECH360	4%
Condusiv	5%
Corsair	3%
CP Technologies	5%
Cradlepoint	5%
Creative Labs	5%
Creative Technology	8%
CRU	5%
Crucial	8%
СТХ	8%
Cyber Acoustics	5%
CyberData	3%
CyberPower	5%
Da-Lite	5%
Dane Electric	5%
Dascom	5%
DATALOCKER	5%
DataLogic	5%
Datamation	5%
Datastor	3%
Dell	5%
Diamond Multimedia	5%
Digi International	6%
Digital Personna	5%
DIGITAL WATCHDOG	3%
D-Link	8%
Doublesight	5%
Draper	5%
Drobo	5%
Dymo	5%
DYMO	5%
Dynascan	5%
E-Imagedata	1%
EARTHWALK	5%
Eaton Crop	6%
Edge Memory	5%
Eizo Nanao	5%
Elite Screens	5%
Elmo USA	5%
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ELO	5%
EMC	6%
Emulex	5%
Energizer	3%
ENET	5%
Epson	8%
Ereplacement	3%
Ergotron	8%
Eroguys	5%
Eversync	8%
Exagrid	5%
EVGA	5%
Extron	6%
F5 Networks	5%
Fargo	5%
Fellowes	5 % 8%
Fireeye	1%
Fluke Networks	5%
Forcepoint	3%
Fortinet	8%
F-Secure	5%
Fourwinds	8%
Fuji	8%
Fujitsu	6%
Gefen	8%
Geist	3%
Genovation	3%
Gigabyte	3%
Gamber Johnson	5%
GN Netcom	3%
Goldtouch	3%
Grantec	5%
Griffin	3%
Gryphon	4%
Gumdrop Cases	5%
Hauppauge	3%
Havis	5%
Hawking Technologhy	6%
HGST	3%
HID Global - Fargo Electror	4%
Highpoint Technologies	3%
Hitachi	5%
Honeywell	5%
Hyundai	3%
lboss	5%
I/O Magic	5%
Imation	6%
Incase	5%
Infocus	6%
Incipio	4%
Intel	5%
Intermec	5%
Inwin	5%
logear	6%
lomega	6%

IRIS	5%
Ironkey	5%
Jaton	8%
JCX	8%
Juniper	8%
JVC	6%
Kanguru	5%
Kantek	3%
Kensington	8%
Keytronic	5%
Kingston	8%
Kodak	6%
Konica Minolta	4%
Koss	5%
KWIKBOOST	5%
Labtec	8%
LaCie	8%
Lantronix	5%
Leviton	3%
Lexar	8%
Lexmark	6%
LG	5%
Liebert	5%
Linksys	5%
Lite-on	5%
LITTLEBITS	3%
Logicube	5%
Logitech	8%
Maglite	4%
Marshall Electronics	3%
MARKERBOT	2%
Matrox	6%
Max Cases	5%
Maxell	5%
Maxtor	6%
Maxwell	8%
Medi	2%
Memorex	8%
Micron	2%
Mironet	1%
Microsoft	5%
Microtek	5%
Midland	5%
Milstone	3%
Mitsubishi	8%
Mobileedge	8%
Monster	5%
Mophie	3%
Motion	5%
Motorola	5%
MOXA	1%
MSI Computer	5%
Multitech	6%
NCR	5%
Ncomputing	2%
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NEC	6%
Netgear	5%
Netscout	5%
Nikon	6%
Nvidia	5%
OKI	5%
Olympus	8%
Optoma Technology	5%
Otterbox	2%
Overland Storage	2 %
Panasonic	5%
Panduit	3%
Peerless Industries	8%
PELCO	2%
Pelican	5%
Philips	5%
Pioneer	5%
Planar	8%
Plantronics	5%
Plugable Technologies	3%
Plustek	5%
Polycom	2%
PNY Technologies	6%
Powerdsine	5%
Premier Mounts	5%
Proxima	6%
Pulse Secure	3%
Qlogic	5%
Qnap	3%
Q-see	5%
Quantum Corp	5%
Raritan	5% 6%
Razer	2%
Ricoh	2 % 4%
	4% 5%
Rocstor	
Rosewill	6%
RSA	6%
Sabrent	5%
Samson	4%
Samsung	5%
Sandisk	7%
Sanyo	6%
Schneider Electric	8%
Seagate	8%
Seiko	5%
Sharp	8%
SIIG	5%
SMK Link	5%
Socket Mobile	4%
Solidtek	5%
Sony	8%
Star Micronics	3%
Startech	8%
Supermicro	5%
Targus	8%
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TATUNG	2%
Tenable	3%
Topaz	4%
Toshiba	5%
TP Link	4%
Transcend Information	5%
TrendMicro	6%
Trident Case	4%
Tripp Lite	5%
Tryten Technologies	5%
Ubiquiti	4%
Uniden	5%
UNITRENDS	3%
Urban Factory	3%
US Robotics	5%
V7	5%
VARIDESK	1%
Verbatim	5%
Viewsonic	5%
Visiontek	5%
VISIX	2%
Vivitek	5%
Vizio	2%
Vtech	5%
Vulcan	3%
Wacom	5%
WASP	5%
Watchguard	5%
Western Digital	5%
Xerox	5%
Zagg	5%
Zebra	5%
Zoom	3%
Zyxel	2%

# Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
PC / Notebook Imaging: Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	\$35 per system
PC / Notebook Imaging at Customer SiteDuplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	\$70 per system
PC / Notebook Image Design and Creation: Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	\$99 per hour
Chromebook Enrollment: Enroll Chromebook onto Google Admin Console at Daly's facility. Volume bulk rate available.	\$28 per system
Chromebook Enrollment and White Glove Services: Enroll Chromebook onto Google Admin Console at Daly's facility. Services include affixing asset tags, asset management and burn in. Volume bulk rate available.	\$35 per system
Thin Client Installation: Installing thin clients at customer site. Volume bulk rate available.	TBD
Thin Client Assessments and Design: VDI assessments and design to include but not limited to onsite surveys, remote diagnostice, network consultation, configuration, archtecting, and related services.	TBD
Basic Server Configuration: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	\$95 per system

Basic Server Configuration at Customer Site: Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1- hour include travel. Volume bulk rate available. Asset Tag: Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information	\$120 per hour \$6 per system
in electronic format at Daly's production facility. Volume bulk rate available.	
Onsite Asset Inventory: Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service: Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	\$50 per system
PC / Notebook COTS Software Installation Service at Customer Site: Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	\$90 per hour
Basic PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$55 per system
Advance PC / Notebook Installation: Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$80 per system

PC / Notebook Data Movement: Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	\$70 per hour
Onsite Server Installation: Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	\$130 per hour
Design Services: Computer design and engineering ser Consulting Services: Consulting services to include bes Training Services: Various types of training services are Asset Recovery Services: Removal of customer's asset End of Life Disposal Services: Disposal of outdated and Extended/Enhanced Warranties: Daly Computers can p	\$135 per hour TBD TBD TBD
Large Format Computing Display Solutions Systems Large Format Computing Display Solutions Installation Services: Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1- hour including travel. Volume bulk rate available.	\$155 per hour \$125 per hour
Imaging Architect: Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	\$155 per hour
Windows Client Migration Services: With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	\$155 per hour
Windows Client Migration Technician: Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	\$95 per hour