

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

CONTRACT RENEWAL

<b>TO:</b> TSC MANAGEMENT, LLC DBA PRODUCTIVE AV 3309 W. LEIGH STREET RICHMOND, VA 23230	ORIGINAL DATE ISSUED: CONTRACT NO: CONTRACT TITLE:	OCTOBER 7, 2019 <hr/> 20-089-R <hr/> A/V AND STATE TECHNICAL EQUIPMENT AND SERVICES <hr/>
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**THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 20-089-R including any attachments or amendments thereto.

**EFFECTIVE DATE:** JULY 1, 2023

**EXPIRES:** JUNE 30, 2024

**RENEWALS:** THIS IS THE 4<sup>th</sup> YEAR RENEWAL OF A POSSIBLE 6 YEAR CONTRACT.

**COMMODITY CODE(S):** 84060, 91517

**ATTACHMENT:** LEAD AGENCY RENEWAL

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

VENDOR CONTACT: JUAN BIALET VENDOR TEL. NO.: (804) 591-0062

EMAIL ADDRESS: [JUAN.BIALET@PRODUCTIVEAV.COM](mailto:JUAN.BIALET@PRODUCTIVEAV.COM)

COUNTY CONTACT: ISHAI TRANI, DTS COUNTY TEL. NO.: (703) 228-3408

COUNTY CONTACT EMAIL: [ITRANI@ARLINGTONVA.US](mailto:ITRANI@ARLINGTONVA.US)

**CONTRACT AUTHORIZATION**

THE COUNTY BOARD OF ARLINGTON

COUNTY, VIRGINIA

PRINT: Meloni Hurley


SIGNATURE: 

TITLE: Assistant Purchasing Agent

DATE: 6/30/2023

TSC MANAGEMENT, LLC DBA PRODUCTIVE AV

PRINT: Juan Biale

SIGNATURE: 

TITLE: CEO

DATE: 6/19/2023



# VASCUPP

Virginia Association of State College & University Purchasing  
Professionals (//)

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## A/V, Lighting and Stage Services

**Contract Number:** UCPUMW 19-998 - TSC  
Management dba Productive AV

**School:** University of Mary Washington

**Category:** Services

**Vendor:** [TSC Management dba Productive AV \(/taxonomy/term/12901\)](#)

**Buyer:** Patricia Canciglia

University of Mary Washington

[540-654-1237 \(tel:540-654-1237\)](tel:540-654-1237)

[pcancigl@umw.edu \(mailto:pcancigl@umw.edu\)](mailto:pcancigl@umw.edu)

**Start Date:** 07/01/2020

**End Current Period Date:** 06/30/2024

**Final Expiration Date:** 06/30/2025

**Expired:** No

**SwAM Type**  
Small

**Remaining Renewals**

1- one year

For questions about specific contracts, please contact the buyer listed.

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