

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF CONTRACT AMENDMENT

TO:	DATE ISSUED:	July 11, 2014
METRON-FARNER, LLC. 425 Williams Court, Suite 100 Baltimore, MD 21220	CURRENT REFERENCE NO:	507-12
	CONTRACT TITLE:	DHS; CUSTOMER SERVICES/CASE MANAGEMENT COTS
	AMENDMENT NO:	4

THIS IS AN AMENDED NOTICE OF CONTRACT AMENDMENT AND NOT AN ORDER. NO WORK IS AUTHORIZED
UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The above referenced contract is amended as follows:
REFER TO AMENDMENT NO.4 (ATTACHED).


EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO
THE GENERAL PUBLIC.

VENDOR CONTACT: DAVID GERTLER	VENDOR TEL. NO.:	410-207-2747
EMAIL ADDRESS: DGERTLER@SOCIALSOLUTIONS.COM		
COUNTY CONTACT: MARTHA COELLO	COUNTY TEL. NO.:	703-228-1642

CONTRACT AUTHORIZATION

DISTRIBUTION


Ivette Gonzalez, CPPB
Procurement Officer

7/11/14
DATE

BID FOLDER: 1

**ARLINGTON COUNTY, VIRGINIA
AGREEMENT NO. 507-12**

AMENDMENT NUMBER 4

This Amendment Number 4 ("Amendment") is made on the date of execution of the Amendment by the County and amends Agreement Number 507-12 as amended by Amendment 1 thru 3 made between Social Solutions Global, Inc. 425 Williams Court, Suite 100, Baltimore, MD 21220 ("Contractor") and the County Board of Arlington County, Virginia ("County").

Whereas the County and the Contractor desire to amend the time of completion, and the amounts to be paid under the Main Agreement, the Contractor and the County, in consideration of the promises and other good and valuable consideration specified in this Amendment, amend the Main Agreement as follows.

1. CHANGE THE "CONTRACT AMOUNT" PARAGRAPH TO READ AS FOLLOWS:

The County will pay the Contractor in accordance with the terms of the Payment paragraph below, and Exhibit C for the Contractor's completion of the Work described and required in the Contract Documents. The Contractor agrees that it shall complete the Work for an amount not to exceed \$1,113,036.34 ("Contract Amount") regardless of the amount of hours spent in the performance of the Work. No additional compensation will be paid for work within the Scope of Work of this Agreement. The Contractor agrees that it shall complete the Work for the total contract Amount specified in this section unless such amount is modified as provided in this Agreement.

2. EXHIBIT A, SCOPE OF WORK, SHALL BE AMENDED AS FOLLOWS:

1) Add vii to Section D, Licenses, Item b:

vii. Distinct environment provided for the Continuum of Care (CoC, the HMIS functionality):

Item	Description of Desired Assistance/Services	Fee
<i>ETO Enterprise Edition License</i>	200 Concurrent Users & Unllimited Sites. Due to data security precautions between DHS and the	Annual fee \$28,000, concurrent with existing llcenses (beginning December, 2014 for three

	Arlington County Continuum of Care (CoC), this second enterprise license will allow the CoC autonomy from the core DHS sites. Standard Fee = \$163,000	years under current contract term)
<i>HMIS Sandbox Environment</i>	Provides a similar version of the Arlington County CoC HMIS production environment used for testing, training, experimentation or other purposes (testing modifications to existing set up, check for conflicts with other customizations, or build out new features for internal vetting) without affecting users' day-to-day interactions with ETO. This secondary environment is created by Social Solutions by taking a snapshot of the current database, including all configuration and client data, and is automatically refreshed based upon a pre-determined schedule. Standard Fee = \$14,300	FEE WAIVED IN PERPETUITY

2) Reflect the change in licenses for the new environment in the payment schedule (Year 3 and beyond) by:

3. DELETE FROM EXHIBIT C, PAYMENT SCHEDULE: SECTION 5, IMPLEMENTATION COSTS AND PAYMENT SCHEDULE IN IT'S ENTIRETY AND REPLACE WITH THE FOLLOWING REVISED IMPLEMENTATION COSTS AND PAYMENT SCHEDULE:

IMPLEMENTATION COSTS PAYMENT SCHEDULE			
CONFIGURATION TOTALS (\$206,828)	Percentage to be paid at the time the deliverable is approved by County Project Officer		Implementation Task Cross Reference
Completion of SaaS Configuration	0%	\$ -	
Complete Configuration for Testing	20%	\$ 41,366.00	Tasks: 1, 2, 3
End of System user acceptance test (support)	25%	\$ 51,707.00	Task: 6
Delivery of Ready for Production system	25%	\$ 51,707.00	Tasks: 4
System in Production Use	20%	\$ 41,366.00	Tasks: 7, 9
HMIS Implementation	5%	\$ 10,341.00	Tasks: 12
Ipad Implementation	5%	\$ 10,341.00	Tasks: 11
		\$ 206,828	
CONVERSION TOTALS (\$14,500)			Task: 5
Start of Data conversion	50%	\$ 7,250.00	
Final Data conversion for Production Implementation	50%	\$ 7,250.00	
		\$ 14,500.00	
TRAINING TOTALS (\$24,250)			Tasks: 8
Start Training	50%	\$ 8,500.00	
Training class fees	100%	\$ 7,250	
End Training, and Documentation	50%	\$ 8,500.00	
		\$ 24,250.00	
Travel Expenses			Budgeted and billed as expense incurred.
		\$6,750*	

Additional Configuration and Enhancements			Task 13
Completion of End to End User Acceptance	50%	\$10,604.17	
Delivery of Ready for Production system	50%	\$10,604.17	
Total Additional Configuration and Enhancements (\$21,208.34)			
LICENSE PAYMENT SCHEDULE (YEAR 1)			
Payment of user licenses within 15 days after SaaS configuration completed (10%)		\$12,300.00	
Payment of user licenses 90 days after SaaS configuration completed (90%)		\$110,700.00	
LICENSE PAYMENT SCHEDULE (YEAR 2)			
	Start of Yearly maintenance		
Services and products as outlined in Task 10 of the main agreement	December 1st of each year	\$143,000	
LICENSE PAYMENT SCHEDULE (YEAR 3 and beyond)			
	Start of Yearly maintenance		
Services and products as outlined in Task 10 and Section D (Licenses) of the main agreement	December 1st of each year	\$191,000	

Note: SaaS Configuration occurs within 72 hours of the executed contract and generation of purchase order; SaaS configuration includes deploying our standard enterprise software in the Production, Stage and Test environment and creating the first set of user accounts."

Terms and Conditions

All other terms and conditions of the Main Agreement shall remain in full force and effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

SOCIAL SOLUTIONS GLOBAL, INC.

AUTHORIZED
SIGNATURE:



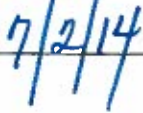
AUTHORIZED
SIGNATURE:



NAME AND TITLE: RICHARD D. WARREN, JR.
PURCHASING AGENT

NAME AND TITLE: **Stephen W. Egan**
CFO

DATE:



DATE:

