



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

CONTRACT EXTENSION COVERPAGE

TO: CUSHMAN & WAKEFIELD OF VIRGINIA, INC. ORIGINAL DATE ISSUED: OCTOBER 3, 2017
1800 TYSONS ONE PLACE, SUITE 200 CONTRACT NO: 17-138-2
TYSONS, VIRGINIA 22102 CONTRACT TITLE: REAL ESTATE BROKERAGE SERVICES

THIS IS A NOTICE OF CONTRACT EXTENSION AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

This is your notice that the above referenced contract has been extended. The "Contract Term" covered by this Notice of Contract Extension is effective October 4, 2022, and expires March 31, 2023, subject to any modifications as provided for in the Contract Documents.

The Contract Documents consist of the terms and conditions of Arlington County Agreement No. 17-138-2 including any exhibits, attachments or amendments thereto.

EFFECTIVE DATE: OCTOBER 3, 2022
EXPIRES: MARCH 31, 2023
COMMODITY CODE(S): 94638
LIVING WAGE: N

CONTRACT PRICING:
1. REFER TO ARLINGTON COUNTY AGREEMENT NO. 17-138-2

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: BRIAN MCVAY VENDOR TEL. NO.: (703) 847-2776
EMAIL ADDRESS: Brian.McVay@cushwake.com
COUNTY CONTACT: DOUG RAIDEN (DES -R/E) COUNTY TEL. NO.: (703) 228-3416
COUNTY CONTACT EMAIL: draiden@ARLINGTONVA.US

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA CUSHMAN & WAKEFIELD OF VIRGINIA, INC.

PRINT: Sy Gezachew DocuSigned by:
SIGNATURE: [Signature]
TITLE: PROCUREMENT OFFICER
DATE: 8/31/2022

PRINT: Brian McVay DocuSigned by:
SIGNATURE: [Signature]
TITLE: EVP
DATE: 8/30/2022

**ATTACHMENT B – CONTRACT PRICING****A. Hourly Rates**

	Job Title	Hourly Rate
1	Principal/Senior Vice President	\$400.00
2	Vice President	\$300.00
3	Associate	\$200.00

**B. Sales Commission Rates**

	Sales Price	Commission
1	First \$1,000,000	2.5%
2	Next \$4,000,000	2.0%
3	Next \$5,000,000	1.5%
4	Amounts above \$10,000,000	1.0%

**C. Commission Rebates**

	Commission	Rebate
1	First \$100,000	No Rebate
2	Next \$400,000	25%
3	Next \$500,000	35%
4	Next \$1,000,000	50%
5	Amounts above \$2,000,000	60%