

**ARLINGTON COUNTY, VIRGINIA**

**AGREEMENT NO. 19-294-ITB  
AMENDMENT NUMBER 1**

This Amendment Number 1 is made on the date of execution by the County and amends Agreement Number 19-294-ITB ("Main Agreement") dated October 24, 2019 between Polydyne Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:


- 1. PURSUANT TO CLAUSE 3. CONTRACT TERM, THIS AGREEMENT IS HEREBY RENEWED FROM OCTOBER 25, 2021 TO OCTOBER 24, 2022.**
- 2. PURSUANT TO CLAUSE 5. CONTRACT PRICING WITH OPTIONAL PRICE ADJUSTMENT, EXHIBIT PRICING HAS BEEN UPDATED PER ATTACHMENT 1 (ATTACHED)**

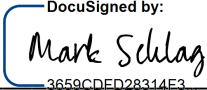
All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

POLYDYNE INC.

AUTHORIZED   
SIGNATURE: \_\_\_\_\_  
NAME: Meloni Hurley  
TITLE: Assistant Purchasing Agent  
DATE: 8/5/2021

AUTHORIZED   
SIGNATURE: \_\_\_\_\_  
NAME: Mark Schlag  
TITLE: Vice-President  
DATE: 7/27/2021



July 9, 2021

Ms. Ebony Moton  
Arlington County  
2100 Clarendon Blvd, Suite 500  
Arlington, VA 22201

RE: Contract 19-294-ITB Renewal

Dear Ms. Moton,

Polydyne Inc. would like to thank you for the opportunity to renew our supply agreement. While we are pleased to extend, we must request a reasonable price adjustment in accordance with the terms and conditions of our Contract.

Over the last several months, Polydyne Inc. has seen continued increases in raw material costs in response to the tight supply and high demand of these materials. Two key cost drivers of polymers, propylene and acrylonitrile, have seen substantial increases. Propylene is up more than 179% over the last year and acrylonitrile is up more than 111% over this same period. Please see attached corresponding price graph. Trucking shortages only further compound these cost increases. Average long-distance trucking rates have increased more than 28% over the last year. Please see attached PPI for General Freight Trucking. These freight increases have impacted our costs for both receiving raw materials to our manufacturing facilities and for delivering finished polymers to our customers.

Lastly, for your review, please find attached the most recent PPI – Producer Price Index for Plastics material and resins mfg. (Series ID: PCU325211325211), which reflects an increase of 41%. At this time, however, we are proposing an adjustment of only 17%.

Effective October 25, 2021 through October 24, 2022, we propose to supply CLARIFLOC SE-1045 at \$1.18/Lb. delivered.

Thank you for consideration of this proposal. We greatly appreciate your business and look forward to continuing to supply Arlington County. If you have any questions, please feel to contact Aaron Lane, Technical Sales Representative, at (540) 604-1439.

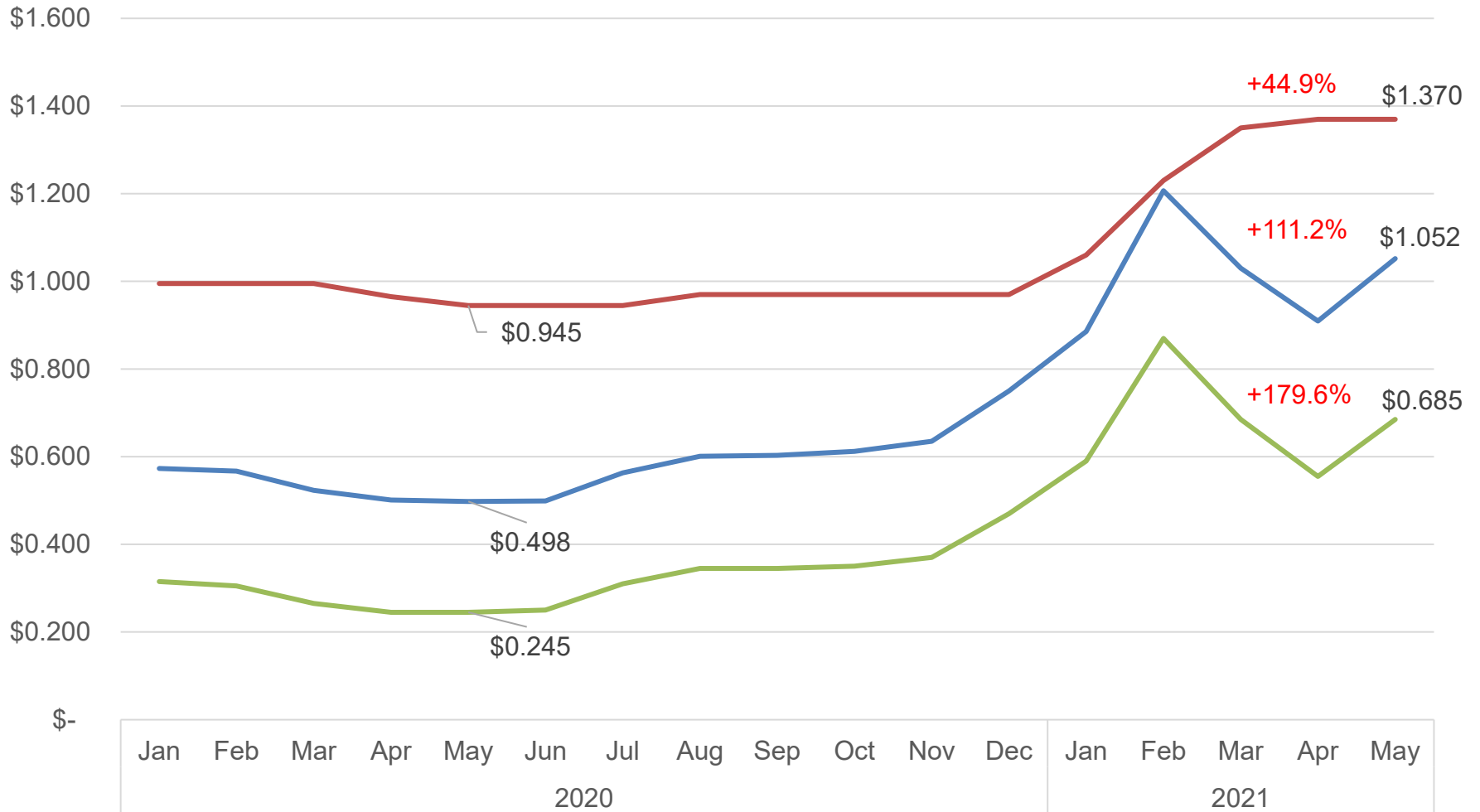
Sincerely,

A handwritten signature in blue ink that reads "Boyd Stanley". The signature is fluid and cursive, written over a light blue horizontal line.

Boyd Stanley  
Senior Vice-President

Attachment

# 2020-2021 Raw Material Graph



Source:

Acrylic Acid – ICIS USA Domestic Contract

Acrylonitrile – HIS Chemical

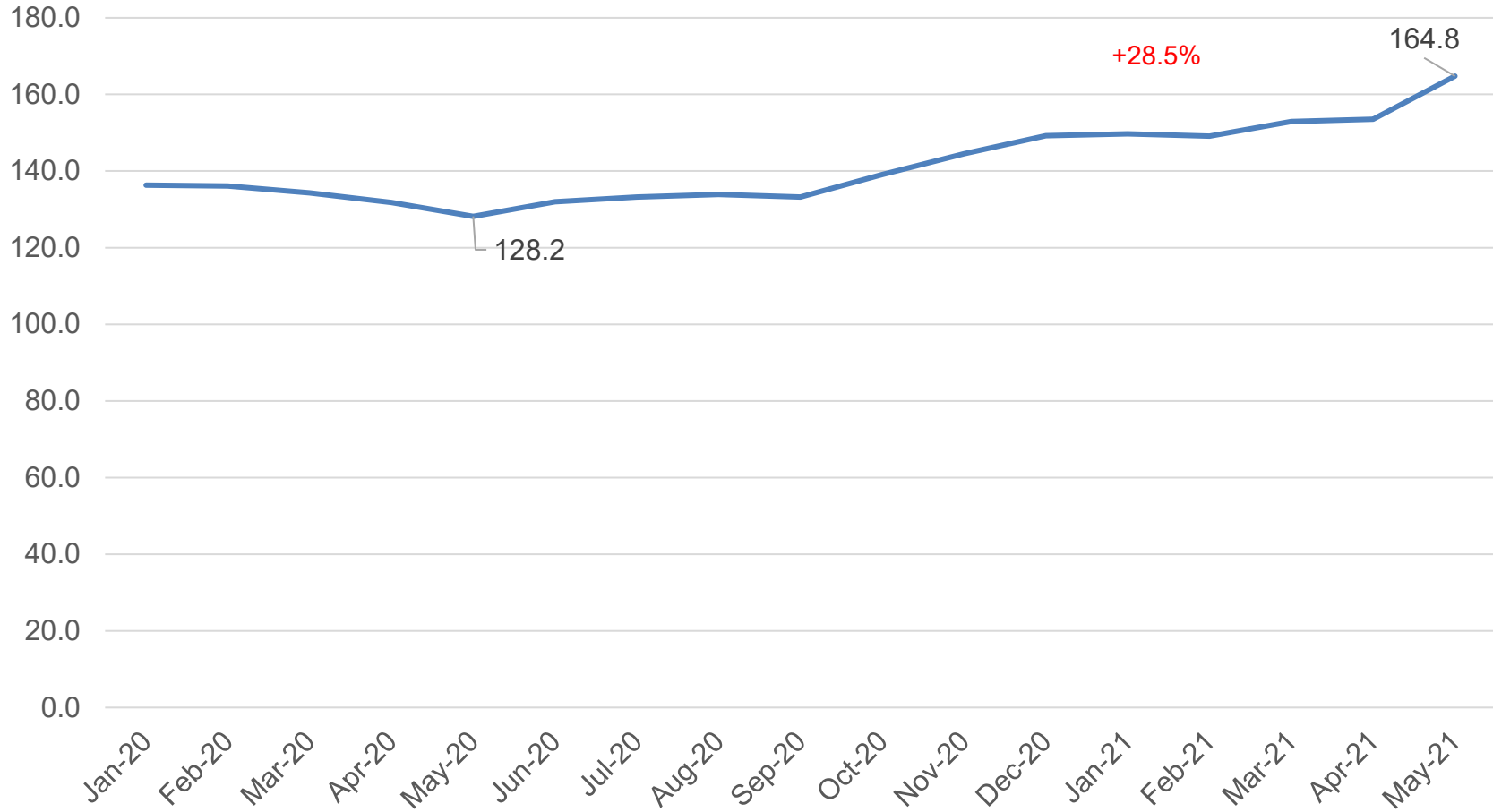
Propylene – CG Propylene Contract as published by HIS Chemical

— Acrylonitrile

— Acrylic Acid

— Propylene

# PPI: General Freight Trucking, Long-Distance Truckload



<https://fred.stlouisfed.org/series/PCU484121484121#0>

**U.S. BUREAU OF LABOR STATISTICS**

## Databases, Tables & Calculators by Subject

**Change Output Options:**From: 2011 ▼ To: 2021 ▼  include graphs  include annual averages[More Formatting Options](#) 

Data extracted on: June 15, 2021 (8:41:11 AM)

### PPI Industry Data

**Series Id:** PCU325211325211**Series Title:** PPI industry data for Plastics material and resins mfg, not seasonally adjusted**Industry:** Plastics material and resins mfg**Product:** Plastics material and resins mfg**Base Date:** 198012**Download:**  [xlsx](#)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2011	253.0	259.7	264.7	271.0	282.6	281.9	280.5	276.6	279.2	273.7	276.0	271.1
2012	275.9	279.6	283.4	283.9	283.1	280.3	277.0	277.5	274.0	276.9	276.9	276.3
2013	283.1	287.7	290.9	289.4	287.1	288.1	287.1	288.2	288.8	289.2	291.3	291.5
2014	294.7	297.8	300.0	301.1	300.5	298.2	300.2	302.8	305.0	307.1	303.2	295.7
2015	285.4	280.8	274.0	273.2	274.1	275.6	273.8	270.7	264.5	261.4	260.2	261.2
2016	256.7	255.4	254.3	254.0	257.2	260.1	259.9	259.5	260.7	263.3	262.2	258.1
2017	260.1	265.1	269.2	273.8	274.1	272.9	270.3	269.9	272.6	277.2	278.8	280.3
2018	275.1	278.0	282.7	280.7	285.1	288.0	289.0	292.6	290.4	291.4	286.8	282.2
2019	276.5	275.8	273.9	273.9	275.7	273.2	272.7	273.1	273.3	273.8	271.2	266.1
2020	265.7	269.6	268.6	255.8	249.0	251.1	254.5	261.2	262.3	272.2	273.6	279.1
2021	287.5	300.8(P)	329.1(P)	349.4(P)	351.1(P)							

P : Preliminary. All indexes are subject to revision four months after original publication.

**+41.0%**

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