

ARLINGTON COUNTY, VIRGINIA

INVITATION TO BID NO. 19-076-ITB

REVISED BID FORM 2

SUBMIT TWO (2) FULLY-COMPLETED AND SIGNED BID FORMS TO THE OFFICE OF THE BID CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA 22201 (ONE FORM SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 3:00 P.M., ON FEBRUARY 27, 2019

FOR PROVIDING HEAVY VEHICLE TOWING SERVICES FOR ARLINGTON COUNTY PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS SOLICITATION

THE FULL LEGAL NAME OF THE ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE BELOW. THIS BID FORM AND ALL OTHER DOCUMENTS THAT REQUIRE A SIGNATURE MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BY A PERSON WHO IS AUTHORIZED TO BIND THE BIDDER, OR THE BID MAY BE REJECTED:

SUBMITTED BY:
(legal name of entity)

Redman Fleet Services, Inc.

AUTHORIZED SIGNATURE:

[Signature]

PRINT NAME AND TITLE:

Jon Redman, President

ADDRESS:

7300 Telegraph Square Dr.

CITY/STATE/ZIP:

Lorton, VA 22079

TELEPHONE NO.:

703-550-0080

E-MAIL

ADDRESS:

RedmanFleet@aol.com

THIS ENTITY IS INCORPORATED
IN:

Virginia

THIS ENTITY IS A:
(check the applicable
option)

CORPORATION ☒

LIMITED PARTNERSHIP ☐

GENERAL PARTNERSHIP ☐

UNINCORPORATED
ASSOCIATION ☐

LIMITED LIABILITY COMPANY ☐

SOLE PROPRIETORSHIP ☐

IS BIDDER AUTHORIZED TO TRANSACT BUSINESS IN THE
COMMONWEALTH OF VIRGINIA?

YES ☒ NO ☐

IDENTIFICATION NO. ISSUED TO THE ENTITY BY THE
SCC:

0187232-4

Any Bidder exempt from Virginia State Corporation Commission (SCC) authorization requirement must include a statement with its bid explaining why it is not required to be so authorized.

ENTITY'S DUN & BRADSTREET D-U-N-S NUMBER: (if available)

09-777-5142

IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY
DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY,
VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION?

YES ☐ NO ☒

BIDDER STATUS: MINORITY OWNED: ☐ WOMAN OWNED: ☐ NEITHER: ☒

THE UNDERSIGNED UNDERSTANDS AND ACKNOWLEDGES THE FOLLOWING:

THE OFFICIAL COPY OF THE SOLICITATION DOCUMENTS, WHICH INCLUDES ANY ADDENDA, IS THE ELECTRONIC COPY THAT IS AVAILABLE FROM THE COMMONWEALTH OF VIRGINIA'S eVA WEBSITE AT: [HTTP://WWW.EVA.VIRGINIA.GOV](http://www.eva.virginia.gov).

POTENTIAL BIDDERS ARE RESPONSIBLE FOR DETERMINING THE ACCURACY AND COMPLETENESS OF ALL SOLICITATION DOCUMENTS THEY RECEIVE FROM ANY SOURCE, INCLUDING THE COUNTY.

Pricing Table:

ITEM #	ITEM DESCRIPTION – USE OF:	BID PRICE (A)	ESTIMATED QUANTITIES (B)	EXTENDED PRICE (A x B)
1.	Heavy Trucks, Class 3-6 (10,001 – 26,000 lbs. GVR) Per Tow	300.00	25	7500.00
2.	Heavy Trucks, Class 7 (26,001 – 33,000 lbs. GVR) Per Tow	400.00	25	10,000.00
3.	Heavy Trucks, Class 8 (33,001 lbs. & above GVR) & Special Heavy Duty "under-frame" Towing 65,000 Per Tow	500.00	25	12,500.00
4.	Vehicle Recovery Hourly Rate	1,000.00	10	10,000.00
5.	Storage Charge Per Day	100.00	5	500.00
6.	Special Services Per Instance	500.00	10	5,000.00
7.	Hourly Rate for Services Not Listed	500.00	4	2,000.00


8.	Mileage Charge Per Mile	5.00	20	100.00
9.	Subsequent Tows Per Tow	500.00	10	5,000.00
10.	Administrative Fee One Time Charge	75.00	1	75.00
			GRAND TOTAL:	52,675.00

The undersigned acknowledges receipt of the following Addenda:


ADDENDUM NO. 1

DATE: 02/25/19 INITIAL: 

ADDENDUM NO. 2

DATE: 02/25/19 INITIAL: 

ADDENDUM NO. 3

DATE: 02/25/19 INITIAL: 

TRADE SECRETS OR PROPRIETARY INFORMATION:

Trade secrets or proprietary information submitted by a Bidder in connection with a procurement transaction will not be subject to public disclosure under the Virginia Freedom of Information Act. Pursuant to Section 4-111 of the Arlington County Purchasing Resolution, however, a Bidder seeking to protect submitted data or materials from disclosure must, before or upon submission of the data or materials, identify the data or materials to be protected and state the reasons why protection is necessary.

Please mark one:

☒ No, the bid that I have submitted does not contain any trade secrets and/or proprietary information.

☐ Yes, the bid that I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or materials to be protected and list all applicable page numbers of the bid that contain such data or materials:

BIDDER NAME: Redman Fleet Services, Inc.

State the specific reason(s) why protection is necessary:

If you fail above to identify the data or materials to be protected or to state the reason(s) why protection is necessary, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, upon the award of a contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of or affected by (1) any act of collusion with another person engaged in the same line of business or commerce (as defined in Virginia Code §§ 59.1-68.6 *et seq.*) or (2) any act of fraud punishable under the Virginia Governmental Frauds Act (Virginia Code §§ 18.2-498.1 *et seq.*).

CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES

Provide the name and address of the person who is designated to receive notices and other communications regarding this solicitation. Refer to the "Notices" section in the draft Contract Terms and Conditions for information regarding delivery of notices.

NAME: Jon Redman, President
ADDRESS: 1300 Telegraph Square Dr.
Lorton, VA 22079
E-MAIL: RedmanFleet@aol.com

BIDDER NAME: Redman Fleet Services, Inc.

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT**

INVITATION TO BID NO. 19-076-ITB

ADDENDUM NO. 1

Arlington County Invitation to Bid No. 19-076-ITB for Heavy Vehicle Towing is amended as follows:

REFERENCE BID DUE DATE CHANGED TO: SEALED BIDS WILL BE RECEIVED IN HAND IN THE OFFICE OF THE BID CLERK, SUITE 511, 2100 CLARENDON BOULEVARD, ARLINGTON, VIRGINIA 22201, UNTIL 2:00 P.M. ON THE 19TH DAY OF FEBRUARY 2019 FOR:

THE PROVISION OF HEAVY VEHICLE TOWING SERVICES FOR ARLINGTON COUNTY

Remove II. Scope of Services; Section 4. Rates; Subsection iv) in its entirety.

Remove II. Scope of Services; Section 13. Heavy Towing; Subsection iii) in its entirety and replace it with the following language:

The appropriate equipment shall arrive at the location requested by the Police or other Authorized Users within sixty (60) minutes of request. The response time begins upon receipt by the Contractor of notification of the need for the services.

Remove II. Scope of Services; Section 14. Storage Facility; Subsection ii); Subsection 6) in its entirety and replace it with the following language:

In Virginia not further than fifteen (15) miles from the Arlington County line.

Remove II. Scope of Services; Section 19. Charges to Owner or Operator; Subsection iv) in its entirety.

Remove II. Scope of Services; Section 19. Charges to Owner or Operator; Subsection xiii) in its entirety.

Remove II. Scope of Services; Section 19. Charges to Owner or Operator; Subsection SUMMARY OF APPLICABLE TOWING CHARGES in its entirety. (Remove the entire chart).

Remove Section V. Attachments and Forms and replace it with the attached Revised Bid Form.

NOTE: BIDDERS MUST SUBMIT THEIR BID ON THE REVISED BID FORM OR THEY WILL BE CONSIDERED UNRESPONSIVE.

Arlington County received the following questions for Invitation to Bid No. 19-076-ITB for Heavy Vehicle Towing:

Q1: II. Scope of Services; Section 4. Rates; Subsection ii) Vehicle Recovery – Is the County looking for a flat rate? The scope of recovery can go from a simple winch out on a small truck to an overturned tractor trailer requiring multiple pieces of equipment.

A1: Yes, please provide a flat rate for the services.

Q2: *II. Scope of Services; Section 9. Requests for Service; Subsection v) and III. Contract Terms and Conditions; Section 15. Cleaning Up* - Both sections are asking the tower to clean up no vehicle related clean up. Is it the intent of the County that the tower perform site restoration for no charge? For instance, a dump truck knocks down a walk bridge, is the tower responsible for the non-vehicle clean up?

A2: It is not intended for the awarded vendor to perform site restoration. The intention would be for items that fall off a vehicle or for items that come out of a vehicle as the result of a crash, such as a toolbox or personal items.

Q3: *III. Contract Terms and Conditions; Section 11. Estimated Quantities/Non-Exclusivity of Contractor (paragraph 2)* - Does the second paragraph pertain to this contract? That the County may use other providers even though this ITB secures the winning bid as the tower for the services implied?

A3: This is to standard County language. We cannot guarantee 100% of our business for this need, but the County has no plans to contract any other vendor for these services during the duration of the contract at this time.

The balance of the solicitation remains unchanged.

Arlington County, Virginia

Lucas Alexander
Procurement Officer
laalexander@arlingtonva.us

RETURN THIS PAGE, FULLY COMPLETED AND SIGNED, WITH YOUR BID:

BIDDER ACKNOWLEDGES RECEIPT OF ADDENDUM NUMBER 1.

FIRM NAME: Redman Fleet Services, Inc.

AUTHORIZED SIGNATURE:  **DATE:** 02/25/19

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT

INVITATION TO BID NO. 19-076-ITB

ADDENDUM NO. 2

Arlington County Invitation to Bid No. 19-076-ITB for Heavy Vehicle Towing is amended as follows:

REFERENCE BID DUE DATE CHANGED TO: SEALED BIDS WILL BE RECEIVED IN HAND IN THE OFFICE OF THE BID CLERK, SUITE 511, 2100 CLARENDON BOULEVARD, ARLINGTON, VIRGINIA 22201, UNTIL 3:00 P.M. ON THE 27TH DAY OF FEBRUARY 2019 FOR:

THE PROVISION OF HEAVY VEHICLE TOWING SERVICES FOR ARLINGTON COUNTY

NOTE: BIDDERS MUST SUBMIT THEIR BID ON THE REVISED BID FORM 2 OR THEY WILL BE CONSIDERED UNRESPONSIVE. PLEASE NOTE THAT REVISED BID FORM 1 HAS BEEN REMOVED.

Arlington County received the following questions for Invitation to Bid No. 19-076-ITB for Heavy Vehicle Towing:

Q1: II. Scope of Services; Section 4. Rates; Subsection ii) Vehicle Recovery – Is the County looking for a flat rate? The scope of recovery can go from a simple winch out on a small truck to an overturned tractor trailer requiring multiple pieces of equipment.

A1: The previous answer was noted as: "Yes, please provide a flat rate for the services." This is now changed to an hourly rate on the attached Revised Bid Form 2.


The balance of the solicitation remains unchanged.

Arlington County, Virginia

Lucas Alexander
Procurement Officer
laalexander@arlingtonva.us

RETURN THIS PAGE, FULLY COMPLETED AND SIGNED, WITH YOUR BID:

BIDDER ACKNOWLEDGES RECEIPT OF ADDENDUM NUMBER 2.

FIRM NAME: Redman Fleet Services, Inc.
AUTHORIZED SIGNATURE:  DATE: 02/25/19