

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

CONTRACT RENEWAL

TO: FAST Enterprises, L.L.C. 7229 A. Alton Way Centennial, CO 80112	ORIGINAL DATE ISSUED: CONTRACT NO: CONTRACT TITLE:	July 1, 2020 21-DTS-SLA-195 Maintenance & Support Services for Assessment & Collection Enterprise System
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THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 21-DTS-SLA-195 including any attachments or amendments thereto.

EFFECTIVE DATE: July 1, 2021
EXPIRES: June 30, 2022
RENEWALS: Three (3) 1-yr Renewals Remaining
COMMODITY CODE(S): 92045

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

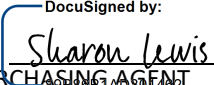
VENDOR CONTACT: James Harrison	VENDOR TEL. NO.: (208) 433-9244
EMAIL ADDRESS: jgh@fastenterprises.com	
COUNTY CONTACT: Elise Ostiguy, DTS-Enterprise Technology & Application Services	COUNTY TEL. NO.: (703) 228-3347
COUNTY CONTACT EMAIL: eostiguy@arlingtonva.us	

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

FAST ENTERPRISES, L.L.C.

PRINT: SHARON T LEWIS

SIGNATURE: 
TITTLE: PURCHASING AGENT
DATE: 3/3/2021

PRINT: James Harrison

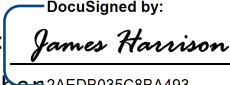
SIGNATURE: 
TITTLE: Member
DATE: 3/2/2021

EXHIBIT B**CONTRACT PRICING**

1. Actual Annual Yearly Cost to Arlington County for Maintenance and Support Services, including 3 FTEs and Optional Services

Cost Category	Amount
Annual Maintenance Services and Support Services (including 3 FTEs) through July 2020-June 2021	\$1,636,000 + costs for any additional Optional Services
Annual Maintenance Services and Support Services (including 3 FTEs) through July 2021-June 2022	\$1,694,000 + costs for any additional Optional Services
Annual Maintenance Services and Support Services (including 3 FTEs) through July 2022-June 2023	\$1,754,000 + costs for any additional Optional Services
Annual Maintenance Services and Support Services (including 3 FTEs) through July 2023-June 2024	\$1,816,000 + costs for any additional Optional Services
Annual Maintenance Services and Support Services (including 3 FTEs) through July 2024-June 2025	\$1,880,000 + costs for any additional Optional Services

2. Optional Services (as described in Exhibit A, Cost — Annual Staff Augmentation)
The cost of each additional Fast staff member for staff augmentation on an annual basis for Support Services shall be:

Cost Category	Amount
July 2020-June 2021 (annual cost, each additional FTE)	\$350,000.00
July 2021-June 2022 (annual cost, each additional FTE)	\$360,000.00
July 2022-June 2023 (annual cost, each additional FTE)	\$370,000.00
July 2023-June 2024 (annual cost, each additional FTE)	\$381,000.00
July 2024-june 2025 (annual cost, each additional FTE)	\$392,000.00

3. Optional Services (as described in Exhibit A, Cost — Hourly Staff Augmentation)
The cost of each additional Fast staff member for staff augmentation on an hourly basis for Support Services shall be:

Cost Category	Amount (on site)	Amount (remote)
July 2020-June 2021 Hourly Rate	\$215.00	\$210.00
July 2021-June 2022 Hourly Rate	\$220.00	\$215.00
July 2022-June 2023 Hourly Rate	\$225.00	\$220.00

July 2023-June 2024 Hourly Rate	\$230.00	\$225.00
July 2024-June 2025 Hourly Rate	\$235.00	\$230.00

4. Batch Monitoring Optional Services, as describe in Exhibit A \$75,000/year
5. Centralized Tech Optional Services, as describe in Exhibit A \$200,000/year

Invoice Schedule following:

Fast shall invoice the County in one quarter increments in arrears on the last day of each quarter for all Maintenance Services and Support Services and any additional Optional Services.

As on example, the invoice schedule for the County's fiscal year 2021 (FY21), July 1, 2020 through June 30, 2021, for annual Maintenance Services and Support Services and any additional Optional Services shall be as follows.

Cost Category	Amount	Invoice Date
Quarterly Maintenance Services and Support Services (including 3 FTEs) through September 2020	\$409,000 + costs for any additional Optional Services	September 30, 2020
Quarterly Maintenance Services and Support Services (including 3 FTEs) through December 2020	\$409,000 + costs for any additional Optional Services	December 31, 2020
Quarterly Maintenance Services and Support Services (including 3 FTEs) through March 2021	\$409,000 + costs for any additional Optional Services	March 31, 2021
Quarterly Maintenance Services and Support Services (Including 3 FTEs) through June 2021	\$409,000 + costs for any additional Optional Services	June 30, 2021

If this Agreement is executed during a fiscal year instead of at the beginning of a fiscal year or Optional Services are added some time during a fiscal year, the costs will be prorated.

All rates above are fully loaded, and the County shall incur no additional costs.