



**ARLINGTON COUNTY, VIRGINIA
AGREEMENT NO. 23-DES-ITBLW-373
AMENDMENT NUMBER 1**

This Amendment No. 1 ("Amendment") is made on 2/28/2024 by the County and amends Agreement Number 23-DES-ITBLW-373 dated October 31, 2022 ("Main Agreement") between ETI Environmental, Inc. dba Eco Technologies ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Scope of Services called for under the Main Agreement as follows:

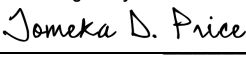
- 1. Exhibit A - Scope of Services** is hereby deleted in its entirety and replaced with the attached [Revised Exhibit A - Scope of Services](#) to incorporate the reduction of frequencies in sweeping and pressure washing services and related work for various County parking garages, parking lots, and County facilities.
- 2. Exhibit B – Contractor Pricing** is hereby deleted in its entirety and replaced with the attached [Revised Exhibit B – Contractor Pricing](#) to incorporate the reduction in frequencies for sweeping and pressure washing services and related work for various County parking garages, parking lots, and County facilities. Pricing from 2/28/2024 **to October 31, 2024**, shall be in accordance with [Revised Exhibit B – Contractor Pricing](#).

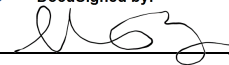
All other terms and conditions of the Main Agreement remain in effect.

WITNESS THESE SIGNATURES:

THE COUNTY BOARD OF ARLINGTON
TECHNOLOGIES
COUNTY, VIRGINIA

ETI ENVIRONMENTAL, INC. DBA ECO

SIGNED BY: 
DocuSigned by:
5950D4E0ACC0472...

SIGNED BY: 
DocuSigned by:
12C5FAA0060E4E4...

PRINT NAME: TOMEKA D. PRICE

PRINT NAME: Saleem Raja

AND TITLE: PROCUREMENT OFFICER

AND TITLE: Saleem Raja - President/CEO

DATE: 2/28/2024

DATE: 2/27/2024

REVISED EXHIBIT A SCOPE OF SERVICES

The Contractor shall provide all necessary labor, supervision, supplies, materials, and equipment to properly perform sweeping and pressure washing services and related work for various County parking garages, parking lots, and County facilities. The County reserves the right to add additional locations at its sole discretion.

1. General Requirements

The Contractor shall:

- Comply with all applicable federal, state, and local laws, ordinances and regulations, the [Arlington County Code Chapter 26-7\(c\) Storm Sewer System](#), the [Arlington County Code, Chapter 15, Noise Control](#), the [County's Municipal Separate Storm Sewer System \(MS4\) Permit](#) and applicable state water quality regulations for all non-stormwater discharges to the County's storm drain system, which includes curb and gutter, or any open watercourse must. Non-stormwater discharges such as wash water shall not be discharged to the County's storm drain system or surface waters. The Contractor shall not dump or dispose of anything in a storm drain, street, or stream.
- Implement controls to prevent, contain, capture, collect, and legally dispose of any unauthorized non-stormwater discharges (e.g., wash water, debris, trash, sediment, etc.) generated from cleaning operations at the work site from being discharged into the storm drain system. This includes non-stormwater discharges to floor drains that are connected to the storm drain system.
- Provide covers to be placed over storm drains or floor drains that are connected to the storm drain system to prevent wash water and debris from entering.
- Adhere to the schedule outlined on the pricing sheet and provide a schedule to the County's Project Officer within ten (10) days of notification of an executed contract for the Project Officer's approval.
- Be liable for any damage to persons or property resulting from the Contractor's performance under this contract. Damage to existing facilities, equipment, planting, etc., by the Contractor shall be immediately repaired or restored to its original condition.
- Report any observed safety hazards at the site to the County Project Officer via email within 24 hours of the identification of the hazard.
- Maintain all work sites free of hazards to persons and/or property resulting from the Contractor's operations.
- Always employ good housekeeping and pollution prevention measures at work sites.
- Obtain a Water Use Permit issued by Arlington County Department of Environmental Services, Water, Sewer, and Streets Division for use of any water hydrant in the County, at no cost to the County.
- Have a spill kit readily available on-site to respond to small spills and leaks (5 gallons or less).
- Within forty-eight (48) hours upon work completion, notify and accompany the County Project Officer for all inspections.
- Remedy all deficiencies discovered after the initial inspection within five (5) business days following the discovery of the deficiencies at no additional cost to the County. The Contractor's failure to correct the deficiency after five (5) business days following inspection by the County may cause a delay in payment to the Contractor.
- Provide all personal protection equipment (PPE) to employees on this contract.

- Submit a checklist via email to the Project Officer with all work itemized and completed, including the location, service provided, and date work was completed.
- Ensure all pressure washing crews wear approved company uniforms, abide by all company and OSHA (Occupational Safety and Health Act) safety standards, and behave professionally, well-mannered, and orderly while on County properties.

2. Scheduling of Services and Access

All services must be scheduled with the County's Project Officer before the services are performed. For sweeping, the Contractor shall notify the County's Project Officer via email at least one week prior to work being performed. For parking garage sweeping and pressure washing, the Contractor shall email the County's Project Officer two weeks before work is performed.

The County will provide the Contractor access to all parking garages and a point of contact for issues that arise while the work is being performed.

3. Services to be Provided.

If more than twenty percent (20%) of the garage/parking lot is occupied when sweeping or pressure washing is scheduled, the Contractor notifies the County Project Officer and provides pictures of the vehicles in the garage/parking lot. The County Project Manager decides if the garage/parking lot will be cleaned. The Contractor shall provide the following services, but is not limited to:

a. Sweeping and Pressure Washing Services

For Parking Garages:

- Ensure that no debris is spilled, blown, or otherwise falls outside of the parking garage structure.
- Shall be swept at the same time the pressure washing is scheduled. Garages will be swept before pressure washing.
- The parking garage shall be swept between 6:00 pm Friday and 7:00 am Monday.
- Utilize a commercial ride-on street sweeper/washer or 3500 Psi hot water pressure washer for all parking garages.
 - The sweeper shall have dust control apparatuses and standard safety features.
- Utilize electric blowers to remove debris under parked vehicles. The Contractor shall report debris over 100 pounds that cannot be removed by the Contractor to the County Project Officer to be removed by the County.
- Provide and use clean green chemicals necessary to clean and remove oil and other stains from garage floors. Other chemicals can be used with the approval of the County's Project Officer.

For Surface Parking Lots:

- Shall be pressure washed **a minimum of every six months (i.e., twice a year)**. The County may request quarterly (i.e., four times a year).
- Utilize a vacuum sweeper to remove accumulated sediments and debris from parking lots.
- Remove litter throughout parking areas, along curbs, under parked vehicles, and in front of storm drain inlets.
- Wash water collected must be disposed of in the sanitary sewer system. At the County's sole discretion, when a floor scrubber vacuum is not feasible, the Contractor shall use the least

amount of water possible and place oil absorbent booms in front of the storm drains. The Contractor shall remove all booms and any accumulated material when the cleaning operation is complete.

b. Pressure Washing Services

For County Facilities:

- Pressure wash with cold and/or hot water vertical, horizontal, and overhead concrete, brick, metal, asphalt, and other surfaces suitable for pressure washing as requested by the County.
- The pressure washing equipment shall be capable of cleaning surfaces without causing damage to the surface by etching or exposing coarse aggregate.
- Pressure washed surfaces shall be free of gum, algae, moss, oil and other accumulated dirt and stains. All washed off debris must be removed from the area and pressure washed surfaces shall be left clean with no residue.
- Pressure washing services shall be completed with water or steam. No chemicals shall be used during the cleaning process. Any use of a cleaning agent is to be approved by the County's Project Officer and confirmed to be non-toxic, biodegradable, phosphate-free, and necessary for the project.

4. Contractor Furnished Equipment and Supplies

The County reserves the right to inspect and approve the Contractor's equipment to be used in this contract's performance before work is performed. The Contractor shall ensure that all equipment always has all manufacturer safety devices and functions properly.

The equipment used for capturing & collecting unauthorized non-stormwater discharges and debris must be on site and operational prior to starting any work that will generate a discharge.

A collection & vacuum system shall be used to collect liquid waste & wash water generated from cleaning operations to prevent a discharge to a storm drain or surface waters. Collected wash water must be disposed of into the sanitary sewer system or at a proper waste receiving facility.

The following additional equipment is to be used but not limited to:

- Tennant S20/S30 ride-on sweeper with brushes and vacuum, or equivalent.
- Electric leaf blowers (for reduced noise pollution).
- 3500 psi hot water pressure washer or a ride-on floor scrubber vacuum.
- Vehicles to be used for the sweeping in the garage area shall not exceed 8,000 lbs. gross vehicle weight (GVW) and seven (7) feet in height.

5. County Furnished Equipment and Supplies

The Contractor may use County-owned water and power at the job site (where applicable) at no expense. The Contractor shall provide piping, fittings, and other items as necessary to bring water and power from the existing service to the job site. If County-owned water is not available, the Contractor shall provide their own water resources.

6. Additional and As Needed Tasks to be Completed.

When directed by the County in writing to the Contractor to provide sweeping and/or pressure washing services for a special occasion/service (i.e., remove graffiti, pressure wash garage walls, etc.) or because of an emergency or mishap or similar condition, the Contractor shall furnish all labor, equipment, and material as required to fulfill the order. The Contractor will be paid for additional and/or as-needed tasks based on the rates quoted in the Contract pricing. The Contractor shall bill the County as a separate line item on the regular monthly statement; the line item must list the date additional service was rendered, the name of the facility services provided, and the name of the County Agency requesting the additional work.

The Contractor shall submit a proposal for all additional work. Payments shall be for work performed and services rendered on the job site only per square foot. No "portal to portal" charges, fuel surcharges, or miscellaneous fees are permitted under the contract. The County's Project Officer will approve a proposal for this work before the work has started.

**REVISED EXHIBIT B
CONTRACTOR PRICING 2/28/2024**

Prices shall include all labor, equipment, material, tools, incidentals, and any other related service(s) and/or charge(s) necessary to complete the work outlined in this solicitation. There shall be no additional charges for mobilization, demobilization, equipment transport, fuel, fuel surcharges, disposal fees/increases, travel time, wait time, labor or insurance charges/increases, or any other charge not listed.

| | |
|--------------------------------|--------------------|
| Subtotal Prices for Section 1: | <u>\$14,881.18</u> |
| Subtotal Prices for Section 2: | <u>\$33,888.00</u> |
| Subtotal Prices for Section 3: | <u>\$30,926.61</u> |
| Subtotal Prices for Section 4: | <u>\$17,160.00</u> |

Grand Total Prices for All Sections (1-4): **\$96,855.79**

Rates for Additional and As Needed Work: Square footage pricing is all inclusive to labor, materials, and any incidentals to perform the work.

| | |
|---|--------------|
| Sweeping per square feet | <u>\$.15</u> |
| Pressure Washing per square feet | <u>\$.15</u> |
| Sweeping and Pressure Washing per square feet | <u>\$.20</u> |

TYPE OF EQUIPMENT: Bidders shall provide the equipment name and description of the equipment used for this contract. Vehicles used for sweeping in the garage area shall not exceed 8,000 lbs. gross vehicle weight (GVW) and 7 feet in height.

| EQUIPMENT NAME | EQUIPMENT DESCRIPTION |
|---|---|
| Tennant equivalent Nilfisk Sweeper SW8000 s/n 1000063107 | TENNANT S20/S30 RIDE ON SWEEPER WITH BRUSHES AND VACUUM OR EQUIVALENT |
| Stihl Battery Blowers BGA 100 | ELECTRIC LEAF BLOWERS |
| Nilfisk Scrubber SC8000 s/n 1000064576 | 3500 PSI HOT WATER PRESSURE WASHER OR A RIDE ON FLOOR SCRUBBER VACUUM |
| Custom wastewater recovery trailer with 450 CFM and 725 gallon waste water tank. | A COLLECTION & VACUUM SYSTEM TO COLLECT LIQUID WASTE & WASH WATER |
| Snake bags, VACU BOOM VB20-VR1B 20 foot complete waste water capture and spill containment system | EQUIPMENT USED FOR CAPTURING & COLLECTING UNAUTHORIZED NON-STORMWATER DISCHARGES AND DEBRIS |
| Sweeper | Schwarze Gale Force Sweeper VIN JALC4W16XJ7007312 |

1. Prices for DPR parking garage: Sweeping and pressure washing services.

| | UNIT PRICE PER FREQUENCY | SQ. FT | TOTAL PRICE (Unit Price X Sq. Ft.) |
|--|-----------------------------|---------|---------------------------------------|
| DPR PARKING GARAGES | | | |
| I-66 Parking Garage ENTIRE GARAGE | | | |
| Sweeping and Pressure Washing | \$ <u>0.053</u> | 280,777 | \$ 14,881.18 |
| Subtotal for Semi-Annual Prices | | | \$ 14,881.18 |

2. Prices For DES Parking Garage: Sweeping and pressure washing services.

| | UNIT PRICE PER FREQUENCY | # OF PARKING SPACES | TOTAL PRICE (Unit Price X # of Parking Spaces) |
|--|-----------------------------|------------------------|--|
| DES PARKING GARAGES | | | |
| Justice Center – 1425/1435 N. Courthouse Rd. | | | |
| Sweeping and Pressure Washing | \$ 24.00 | 368 | \$ 8,832.00 |
| Court Square West – 1400 N. Uhle St. | | | |
| Sweeping and Pressure Washing | \$ 24.00 | 45 | \$ 1,080.00 |
| Central Library – 1050 N. Quincy St. | | | |
| Sweeping and Pressure Washing | \$ 24.00 | 168 | \$ 4,032.00 |
| Barcroft 4200 South Four Mile Dr. | | | |
| Sweeping and Pressure Washing | \$ 24.00 | 183 | \$ 4,392.00 |
| Trades Center 2881 South Taylor Street – 3 levels in this Garage | | | |
| Sweeping and Pressure Washing – Upper 2-Level Parking garage with Regular spaces | \$ 24.00 | 293 | \$ 7,032.00 |
| Sweeping and Pressure Washing – Lower-Level Parking garage with larger spaces | \$ 24.00 | 106 | \$ 2,544.00 |
| Thomas Building 2020 N. 14 th Street | | | |

| | | | |
|-----------------------------------|----------|-----|---------------------|
| Sweeping and Pressure Washing | \$ 24.00 | 117 | \$ 2,808.00 |
| DPR PARKING GARAGES | | | |
| Lubber Run – 300 N. Park Dr. | | | |
| Sweeping and Pressure Washing | \$ 24.00 | 132 | \$ 3,168.00 |
| Subtotal for Annual Prices | | | \$ 33,888.00 |

3. Prices for DPR surface parking lots: Sweeping and pressure washing services.

| | UNIT PRICE | SQ. FT | TOTAL PRICE (Unit Price X Sq. Ft.) |
|---|------------|--------|---------------------------------------|
| DPR Surface Parking Lots | | | |
| Arlington Hall West – 290 S. Taylor St. | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 38,459 | \$ 1,269.15 |
| Bluemont Park 601N. Manchester Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 74,242 | \$ 2,449.99 |
| Barcroft Park – 4200 S Four Mile Run Dr. | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 91,490 | \$ 3,019.17 |
| Bon Air Park 850N. Lexington Street. | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 30,291 | \$ 999.60 |
| Dawson Terrace Community Center 2133 N. Taft Street. | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 6,726 | \$ 221.96 |
| Douglas Park 1718 South Quincy Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 2,482 | \$ 81.91 |
| Fairlington Community Center 3308 South Stafford Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 22,604 | \$ 745.93 |
| FT. C.F.Smith 2411 24 th Street | | | |

| | | | |
|---|----------|---------|-------------|
| Sweeping and Pressure Washing | \$ 0.033 | 13,734 | \$ 453.22 |
| FT. Scott Park 2800 Fort Scott Drive | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 5,985 | \$ 197.51 |
| Glebe Park 4211 North Old Glebe Road | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 10,359 | \$ 341.85 |
| Glen Carlin Park 301 North Harrison Street. | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 46,133 | \$ 1,522.39 |
| Greenbrier Park 2700 North Greenbrier Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 23,460 | \$ 774.18 |
| Gulf Branch Nature Center 3608 Military Road | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 7,821 | \$ 258.09 |
| Gunston Park 1404 28 th Street. | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 53,302 | \$ 1,758.97 |
| Hayes Park 1516 North Lincoln Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 5,700 | \$ 188.10 |
| Long Branch Nature Center 625 South Carlin Springs Road | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 18,389 | \$ 606.84 |
| Long Bridge Park 474 Long Bridge Drive | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 56,354 | \$ 1,859.68 |
| Long Bridge Aquodoc Center 333 Long Bridge Drive | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 115,000 | \$ 3,795.00 |
| Madison Community Center 3829 North Stafford Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 42,754 | \$ 1,410.88 |
| Madison Manor Park 6225 12 th Road North | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 2,525 | \$ 83.33 |
| Marcey Road Park 2722 North Marcey Road | | | |

| | | | |
|---|----------|--------|---------------------|
| Sweeping and Pressure Washing | \$ 0.033 | 2,080 | \$ 68.64 |
| Minor Hill/Sharp Park 3520 North Powhatan Road | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 8,937 | \$ 294.92 |
| Parks Ops Building 2700 South Taylor Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 98,651 | \$ 3,255.48 |
| Powhatan Springs Park 6020 Wilson Blvd | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 21,603 | \$ 712.90 |
| Stratford Park 4321 Old Dominion Drive. | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 8,679 | \$ 286.41 |
| Thomas Jefferson Center 3501 2ed Street South | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 32,559 | \$ 1,074.45 |
| Towers Park 801 South Scott Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 9,221 | \$ 304.29 |
| Utah Park 3191 South Utah Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 3,306 | \$ 109.10 |
| Virginia Highlands Park 1600 South Hays Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 48,201 | \$ 1,590.63 |
| Walter Reed Community Center 2909 16 th Street South | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 32,224 | \$ 1,063.39 |
| Westover Park 1001 North Kennebec Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 3,016 | \$ 99.53 |
| Woodstock Park 2049 North Woodstock Street | | | |
| Sweeping and Pressure Washing | \$ 0.033 | 883 | \$ 29.14 |
| Subtotal for Annual Prices | | | \$ 30,926.61 |

4. Prices For DES Surface Parking Lots: Sweeping and pressure washing services.

Amendment No. 1
Agreement No. 23-DES-ITBLW-373

| | UNIT PRICE | # OF PARKING SPACES | TOTAL PRICE (Unit Price X # of Parking Spaces) |
|--|-------------------|----------------------------|---|
| DES Surface Parking Lots | | | |
| Arlington Art Center – 3550 Wilson Blvd. | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 28 | \$ 420.00 |
| Central Library Surface Lot – 1015 N. Quincy St. | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 145 | \$ 2,175.00 |
| Cherrydale Library – 2190 Military Rd. | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 9 | \$ 135.00 |
| Head Start – 2920 South Glebe Road | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 32 | \$ 480.00 |
| Courthouse 1400 N. Court House Road | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 178 | \$ 2,670.00 |
| Cultural Affairs Building 3700 South Four Mile Dr. | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 40 | \$ 600.00 |
| Quincy 1 1425 N. Quincy Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 65 | \$ 975.00 |
| Quincy 2 1429 North Quincy Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 45 | \$ 675.00 |
| Quincy 3 1435 North Quincy Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 46 | \$ 690.00 |
| Quincy 4 1439 North Quincy Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 76 | \$ 1,140.00 |
| Fire Station 1 500 Glebe Road | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 21 | \$ 315.00 |
| Fire Station 2 4805 Wilson Blvd. | | | |

| | | | |
|--|----------|----|-------------|
| Sweeping and Pressure Washing | \$ 15.00 | 16 | \$ 240.00 |
| Fire Station 3 4100 Dominion Drive | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 14 | \$ 210.00 |
| Fire Station 4 3121 N. 10 th Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 22 | \$ 330.00 |
| Fire Station 5 1750 S. Hays Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 19 | \$ 285.00 |
| Fire Station 6 6950 N. Litle Falls Road | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 40 | \$ 600.00 |
| Fire Staton 9 1900 S. Walter Reed Drive | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 29 | \$ 435.00 |
| Fire Training Academy 2800 South Taylor Street. | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 16 | \$ 240.00 |
| Glen Carlin Library 300 Kensington Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 16 | \$ 240.00 |
| Westover Library 1644 N. McKinley Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 46 | \$ 690.00 |
| Shirlington Bus Station 2975 South Quincy Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 13 | \$ 195.00 |
| Woodmont 2422 N. Filmore Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 29 | \$ 435.00 |
| Aurora Hills Center 735 18 th Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 30 | \$ 450.00 |
| Jennie Dean Park 3630 27 th Street | | | |
| Sweeping and Pressure Washing | \$ 15.00 | 77 | \$ 1,155.00 |
| 22ed street and South Edes Street | | | |

| | | | |
|-----------------------------------|----------|----|---------------------|
| Sweeping and Pressure Washing | \$ 15.00 | 92 | \$ 1,380.00 |
| Subtotal for Annual Prices | | | \$ 17,160.00 |