

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

CONTRACT AWARD COVERPAGE

<b>TO:</b> SHEEHY FORD OF RICHMOND, INC.	DATE ISSUED:	7/12/2021
10601 MIDLOTHIAN TURNPIKE	CONTRACT NO:	22-DES-R-328
RICHMOND, VIRGINIA	CONTRACT TITLE:	FORD FLEET VEHICLES

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**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 22-DES-R-328 including any attachments or amendments thereto.

**EFFECTIVE DATE:** 7/12/2021

**EXPIRES:** 6/30/2022

**RENEWALS:** TWO (2) ONE (1) YEAR RENEWALS REMAINING

**LIVING WAGE:** N

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

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<b><u>VENDOR CONTACT:</u></b> LEAH ARNOLD	<b><u>VENDOR TEL. NO.:</u></b>	<u>(804) 419-1364</u>
<b><u>EMAIL ADDRESS:</u></b> LEAHARNOLD@SHEEHY.COM		
<b><u>COUNTY CONTACT:</u></b> MATT DAVILA (DES-EB)	<b><u>COUNTY TEL. NO.:</u></b>	<u>(703) 228-6467</u>
<b><u>COUNTY CONTACT EMAIL:</u></b> CMDAVILA@ARLINGTONVA.US		

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**PURCHASING DIVISION AUTHORIZATION**

DocuSigned by:

*Lucas Alexander*

Title

Procurement Officer

Date

7/12/2021

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**ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VA 22201**

**RIDER AGREEMENT NO. 22-DES-R-328**

THIS AGREEMENT (hereinafter "Agreement") is made, on the date of its execution by the County, between Sheehy Ford of Richmond, Inc. ("Contractor"), a Delaware corporation with a place of business at 10601 Midlothian Turnpike, Richmond, Virginia 23235 authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

**1. CONTRACT DOCUMENTS**

The Contract Documents consist of this Agreement and Exhibit A - City of Chesapeake Contract No. 19-19079-WHC, together with any exhibits and amendments issued or applicable thereto (collectively, "Contract Documents" or "Contract"). This Agreement rides a contract awarded to the Contractor by the City of Chesapeake and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with the City of Chesapeake. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents, the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

**2. CONTRACT TERM**

The Contractor's provision of goods and services for the County ("Work") shall commence upon the execution of the Agreement by the County", and shall be completed no later than June 30, 2022 ("Contract Term"), subject to any modifications as provided for in the Contract Documents regarding the Contract Term. No aspect of the Work shall be deemed complete until it is accepted by the County's Project Officer.

Upon satisfactory performance by the Contractor, if the City of Chesapeake renews their agreement identified in Exhibit A, the County may elect to renew this Agreement under the same contract terms for two (2) one-year renewal periods from July 1, 2022 until Jun 30, 2024 ("Subsequent Contract Term"). However, if the City of Chesapeake does NOT renew their agreement identified in Exhibit A, this Agreement shall automatically expire on the date of the contract expiration date.

**3. PAYMENT**

Payment will be made by the County to the Contractor within forty-five (45) days after receipt by the County Project Officer of an invoice detailing the Work provided by the Contractor and accepted by the County. Each invoice must certify that the invoice submitted is a true and accurate accounting of the work performed and goods and/or services provided and must be

signed and attested to by the Contractor or authorized designee. The Project Officer will either approve the invoice or require corrections. The number of the County Purchase Order pursuant to which authority goods or services have been performed or delivered shall appear on all invoices.

#### **4. SCOPE OF WORK**

The Contractor agrees to perform the goods and/or services described in the Contract Documents (hereinafter "the Work"). The primary purpose of the Work is to furnish fleet vehicles.

The Contract Documents set forth the minimum Work estimated by the County and the Contractor to be necessary to complete the Work. It shall be the Contractor's responsibility, at the Contractor's sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor's responsibility to manage the details and execution of the Work.

#### **5. PROJECT OFFICER**

The performance of the Contractor is subject to the review and approval of the County Project Officer ("Project Officer") who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.

#### **6. COUNTY PURCHASE ORDER REQUIREMENT**

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

#### **7. NON-APPROPRIATION**

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County's written notice.

#### **8. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION**

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

#### **9. NOTICES**

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

**TO THE CONTRACTOR:**

Leah Arnold, Manager, Municipal Sales  
Sheehy Ford of Richmond  
10601 Midlothian Turnpike  
Richmond, Virginia

**TO THE COUNTY:**

Matt Davila, Project Officer  
Arlington County Government  
2701 S. Taylor Street  
Arlington County, Virginia 22206

**AND**

Sharon T. Lewis, LL.M, MPS, VCO, CPPB  
Purchasing Agent  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 500  
Arlington, Virginia 22201

**TO COUNTY MANAGER'S OFFICE (FOR PROJECT CLAIMS):**

Mark Schwartz, County Manager  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 318  
Arlington, Virginia 22201

#### **10. ARLINGTON COUNTY BUSINESS LICENSES**

The Contractor must comply with the provisions of Chapter 11 ("Licenses") of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060.

**11. COUNTERPARTS**

This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

SHEEHY FORD OF RICHMOND, INC.

AUTHORIZED DocuSigned by:  
SIGNATURE: *Lucas Alexander*  
5D2342428F9D4B4...  
NAME: Lucas Alexander  
TITLE: Procurement Officer  
DATE: 7/12/2021

AUTHORIZED DocuSigned by:  
SIGNATURE: *Leah Arnold*  
CD22C0AF5D48473...  
NAME: Leah Arnold  
TITLE: Manager, Sheehy Municipal Sales  
DATE: 7/12/2021

**CONTRACT MODIFICATION AGREEMENT**

Date: March 9, 2021

Contract No.: 19-19079-WHC

Commodity: Ford Specialty Vehicles with Options

Modification No.: 4

Issued By: City of Chesapeake  
Purchasing Division  
306 Cedar Road, 5<sup>th</sup> Floor  
Chesapeake, Virginia 23322

Buyer: William H. Cartwright, Procurement Specialist II

Contractor: Sheehy Ford of Richmond, Inc.  
10601 Midlothian Turnpike  
Richmond, Virginia 23235  
Phone: 804-419-1364  
Email: leaharnold@sheehy.com

*This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.*

**Description of Modification:**

The subject contract is being modified to update models, model year and pricing as follows:

Pursuant to Section 19 of the Special Terms and conditions the pricing is being updated for 2020 Ford Expedition, 2021 F150 X & SSV and 2021 Ford Transit Series, per the attached spreadsheet. All updates and pricing will be effective upon full execution.

**END OF MODIFICATION NO. 4**

*Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.*

**SHEEHY FORD OF RICHMOND, INC.**

**CITY OF CHESAPEAKE**

By: 

By: 

Leah Arnold Manager, Municipal Sales

Anthony E. Cannon, Procurement Administrator

3/9/2021

Name and Title (Type or Print)

Date Signed

Name and Title (Type or Print)

Date Signed

**\*\*Authorized Signer\*\***

**V. PRICING SCHEDULE:**

Base vehicle pricing shall include four sets of keys and delivery to the City of Chesapeake. Dealer installed items in pricing schedule A through D shall include installation. No mark-up shall be allowed for any items sold to the City or any other public body using the resulting contract per the Code of Virginia.

**A. 2020 FORD EXPEDITION XL & XL MAX - SSV (102A)****NOT ALL OPTIONS ARE COMPATIBLE**

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT</b>			
1	U1F	Expedition 4x2	<b>\$34,573.28</b>
2	U1G	Expedition 4x4	<b>\$37,553.16</b>
3	K1F	Expedition MAX 4x2	<b>\$37,545.88</b>
4	K1G	Expedition MAX 4x4	<b>\$39,651.88</b>
<b>FREE STANDING PACKAGES &amp; OPTIONS</b>			
5	536	Heavy-Duty Trailer Tow Package -18" Machined-Face Aluminum with Magnetic-Painted Pockets -Heavy-Duty Engine Radiator -Pro Trailer Backup Assist (N/A SSV 102A) -3.73 NON Limited -Slip Differential (N/A SSV 102A) -Integrated Trailer Brake Controller -Two-Speed Automatic 4WD (4x4 only) with Neutral Towing Capability <b>NOTE: 102A(SSV) Retains ControlTrack with eLSD (3.73 Elocking Limited-Slip Differential NOTE: XL 100A and 101A - No Change from the standard wheel/tire NOTE: XL SSV 102A Non-MAX - The 18" wheel contained in this package with 275/65R18 All-Season (A/S) BSW Tires (4x2) or 275/65R 18 All-Terrain (A/T) OWL Tires (4x4) NOTE: XL SSV 102A MAX - Retains the 17" Steel Wheels and 265/70R17 All- Terrain (A/T) OWL Tires.</b>	<b>\$795.00</b>
6	62E	ControlTrac with eLDS (3.73 Electronic Limited-Slip Differential NOTE 4x4 only - 4x4 (U1G) or Max 4x4 (K1G) includes Two-Speed Auto 4WD with Neutral Towing Capability	<b>\$1,100.00</b>
7	66R	Reverse Sensing System	\$110.00
8	21B	Seats - 40/20/40 Cloth Bench, Second Row	\$110.00
9	87P	Seats - 60/40 PowerFold (folds flat), Third Row <b>NOTE: Eight (8) Passenger Seating.</b> <b>NOTE: Deletes standard third row Storage Bins.</b>	\$815.00
10	18B	Running Boards, Platform - Black	\$405.00
11	153	Front License Plate Bracket <b>NOTE: See "Emissions" section for additional information</b>	\$0.00
12	41H	Engine Block Heater	\$100.00
13	100A	NON-SSV UNIT - U1G	<b>\$2,080.00</b>
14	100A	NON-SSV UNIT - K1G	<b>\$3,240.00</b>
<b>FLEET ONLY OPTIONS</b>			

15	942	Daytime Running Lamps (Non-Configurable) <b>NOTE:</b> Replaces the standard Configurable Daytime Running Lamps (DRL)	\$0.00
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#### EXTERIOR COLOR

16	J1	Kodiak Brown	N/C
17	JS	Iconic Silver	N/C
18	HX	Antimatter Blue Metallic	N/C
19	J7	Magnetic (Metallic Paint)	N/C
20	PQ	Race Red (SSV Only)	N/C
21	UM	Agate Black	N/C
22	YZ	Oxford White	N/C

#### INTERIOR COLOR OPTIONS

23	LH	Ebony	N/C
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#### B. 2021 Ford F150 XL & SSV NOT ALL OPTIONS ARE COMPATIBLE

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
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#### BASE UNIT

1	F1C	Regular Cab 4x2 - 6.5' Box - 3.3L V6 PFDI (99B)	\$21,878.00
2	F1E	Regular Cab 4x4 - 6.5' Box - 3.3L V6 PFDI (99B)	\$25,025.00
3	F1C	Regular Cab 4x2 - 8.0' Box - 3.3L V6 PFDI (99B)	\$22,146.00
4	F1E	Regular Cab 4x4 - 8.0' Box - 3.3L V6 PFDI (99B)	\$25,292.00
5	X1C	SuperCab 4x2 - 6.5' Box - 3.3L V6 PFDI (99B)	\$23,725.00
6	X1E	SuperCab 4x4 - 6.5' Box - 3.3L V6 PFDI (99B)	\$26,946.00
7	X1C	SuperCab 4x2 - 8.0' Box -STD ENGINE 2.7L V6 ECOBOOST (99P)	\$24,699.00
8	X1E	SuperCab 4x4 - 8.0' Box - STD ENGINE 5.0L V8 FFV ENGINE (995)	\$27,999.00
9	W1C	SuperCrew 4x2 - 5.5' Box - 3.3L V6 PFDI (99B)	\$26,300.00
10	W1E	SuperCrew 4x4 - 5.5' Box - 3.3L V6 PFDI (99B)	\$28,850.00
11	W1C	SuperCrew 4x2 - 6.5' Box -STD ENGINE 2.7L V6 ECOBOOST (99P)	\$27,515.00
12	W1E	SuperCrew 4x4 - 6.5' Box - STD ENGINE 5.0L V8 FFV ENGINE (995)	\$31,065.00

#### EQUIPMENT PACKAGES

13	100A	XL Base Package	N/C
14	101A	XL Mid Package	\$2,050.00
15	66S	XL SSV (Special Service Vehicle) Package (req. 995 5.0L V8 or 994 3.5L Ecoboost engine) -Only available on SuperCab/SuperCrew	\$50.00

#### ENGINE & TRANSMISSION OPTIONS

16	99B	3.3L V6 PFDI with Auto Start-Stop Technology and Flex-Fuel Capability (NA 157" or 163.7" WB)	N/C
17	99P	2.7L V6 EcoBoost with Auto Start-Stop Technology (NA on 4x4 with 157" or 163.7" WB) -Standard on 4x2 with 157" or 163.7" WB	\$995.00
18	995	5.0L V8 with Auto Start-Stop Technology and Flex- Fuel Capability - Standard on 4x4 with 157" or 163.7" WB	\$1,995.00



19	994	3.5L V6 EcoBoost (NA 122" WB) with Auto Start-Stop Technology	\$2,550.00
20	991	3.0L 4 Valve DOHC Power Stroke V6 Turbo Diesel B20 with Auto Start-Stop Technology (NA 163.7" WB; reqs. Manual-folding, Power Glass Sideview Mirrors (54R) or Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors (54Y), Privacy glass with R	\$4,995.00
21	XL3	E-Locking 3.31 Axle	\$412.00
22	XL5	E-Locking 3.15 Axle	\$412.00
23	XL6	E-Locking 3.73 Axle	\$548.00
24	XL9	E-Locking 3.55 Axle	\$457.00
25	446	Electronic Six-Speed Automatic Transmission with Selectable Drive Modes: Normal/Tow-Haul/Sport (Standard w/ 3.3L V6 PFDI)	N/C
26	44G	Electronic Ten-Speed Automatic Transmission with Selectable Drive Modes: Normal/Tow-Haul/Snow-Wet/EcoSelect/Sport (standard w/ 3.5L V6 EcoBoost, 2.7L V6 EcoBoost, 5.0L V8 & 3.0L V6 Power Stroke Diesel engines)	N/C
<b>PAYLOAD PACKAGES</b>			
27	622	2.7L V6 EcoBoost Payload Package	\$750.00
28	627	Heavy Duty Payload Package -- XL	\$1,695.00
<b>TIRES</b>			
29	T7C	LT245/70R17E BSW all-terrain tires (A/T) (opt. availability requires 55A FX4 Off-Road Pkg; NA with 3.0L V6 Power Stroke Diesel engine (991) 4x4) -NA with 100A Package -Optional with 101A Package	\$295.00
30	T8C	LT275/65R18C OWL A/T	\$295.00
31	64D	17 Forged Aluminum Bead-Lock Capable Wheel	\$18,950.00
<b>FREE STANDING PACKAGES (See Packaged Options/Emissions for complete content &amp; restrictions)</b>			
32	86A	XL Chrome Appearance Package (NA w/ 3.0L V6 Power Stroke Diesel engine (991)) -Fleet Only option w/ 100A Package -Optional with 101A Package	\$775.00
33	861	XL Sport Appearance Package (NA w/ 3.0L V6 Power Stroke Diesel engine (991)) -NA with 100A Package - Optional with 101A Package	\$775.00
34	61S	STX Appearance Package (req. XL Sport Appearance Pkg.; NA w/ 3.0L V6 Power Stroke Diesel engine (991) or 8-way Power Driver's Seat - Power Lumbar Driver (91P)) -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$1,995.00
35	55A	FX4 Off-Road Package (4x4 Only) -NA with 100A Package -Optional with 101A Package	\$905.00
36	98G	CNG/Propane Gaseous Engine Prep Pack (req. 995 5.0L V8 engine)	\$315.00

37	53B	Class IV Trailer Hitch (incl. Smart Trailer Tow Connector, 4-pin/7-pin wiring, Class IV trailer hitch receiver) - <b>NOTE:</b> Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.	\$150.00
38	53A	Trailer Tow Package w/o TBA- 100A only	\$595.00
39	53A	Trailer Tow Package -XL Base: <b>Pro Trailer Backup Assist</b> (47E) is not available on XL Base -XL Mid: incl. <b>Pro Trailer Backup Assist</b> (47E) <b>NOTE:</b> Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54Y/59S) <b>NOTE:</b> Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.	\$995.00
40	53C	Max Trailer Tow Package (req. 3.5L V6 EcoBoost) - XL Base: <b>Pro Trailer Backup Assist</b> (47E) is not available on XL Base - XL Mid: incl. <b>Pro Trailer Backup Assist</b> (47E) <b>NOTE:</b> Ordering the Max Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54Y/59S) <b>NOTE:</b> Max GCWR/Max Tow only achieved on SuperCrew equipped with 20" Wheels. These trucks will also come equipped with max springs, steering gear and upgraded stabilizer bar for this configuration.	\$895.00
41	622	2.7L V6 EcoBoost Payload Package (req. 53A Trailer Tow Pkg)	\$750.00
42	627	Heavy-Duty Payload Package (req. 53A Trailer Tow Pkg. with 995 5.0L engine; req. 53C Max Trailer Tow Pkg. with 994 3.5L EcoBoost engine; NA with 3.0L V6 Power Stroke Diesel engine (991))	\$1,695.00
<b>FREE STANDING OPTIONS</b>			
43	41H	Engine Block Heater (Front License Plate Bracket (153) is required w/ 3.3L V6 PFDI (99B) or 5.0L V8 (995) Engine)	\$90.00
44	413	Skid Plates (4x4 Only) -Fleet Only option with 100A Package -Optional with 101A Package	\$160.00
45	18B	Black Platform Running Boards	\$250.00
46	18C	Running Boards, Chrome Tubular	\$635.00
47	188	Running Boards, Chrome Angular	\$780.00
48	18P	Running Boards, Power Deployable	\$995.00
49	63S	Box Side Steps	\$325.00
50	63T	Tailgate Step (with Tailgate Lift Assist)	\$375.00

51	55B	BoxLink (includes four (4) premium locking cleats)	\$80.00
52	54R/59S	Manual-folding, Power Glass Sideview Mirrors with Heat, Turn Signal, Auto-Dimming Feature (Driver's Side), High-Intensity LED Security Approach Lamps, LED Sideview mirror Spotlights and Black Skulll Caps (incl. interior auto-dimming rearview mirror)(req.85A XL Power Equipment Group and Rear Window, Fixed Privacy Glass with Defroster 924/57Q) -Fleet Only option with 100A Package -Optional with 101A Package	\$480.00
53	54Y/59S	Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors with Heat, Turn Signal, High- Intensity LED Security Approach Lamps, LED Sideview mirror Spotlights and Black Skull Caps (NA with 3.3L V6 PFDI engine (99B) or 122" WB; req. XL Power Equipment Group (85A) and Rear Window, Fixed Privacy Glass with Defroster (924/57Q); req. Trailer Tow Pkg. (53A) or Max Trailer Tow Pkg. (53C)) -Fleet Only option with 100A Package -Optional with 101A Package	\$570.00
54	17B	BLIS® (Blind Spot Information System) with Cross-Traffic Alert and Trailer Tow Monitoring (BLIS® sensor in LED Taillamp; NA 54Y/59S Telescoping Trailer Tow Mirror; Reqs. LED Sideview mirror Spotlights (59S))	\$590.00
55	924/57Q	Rear-Window, Fixed Privacy Glass with Defroster	\$320.00
56	76R	Reverse Sensing System (req. 53B Class IV Trailer Hitch, 53A Trailer	\$275.00
57	91V	110V/400W Outlet (with 40/20/40 seats, there is one outlet in the IP; 2nd outlet in the console req. 40/console/40 seats (W); reqs. Trailer Tow Pkg. (53A or 53C) and Reverse Sensing System (76R)) -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$200.00
58	595	Fog Lamps (incl. in 86A XL Chrome Appearance Pkg. and 861 XL Sport Appearance Pkg.) -Fleet Only option with 100A Package -Optional with 101A Package	\$140.00
59	47R	Floor Liner - Tray Style (req. 168 Color-coordinated Carpet w/Carpeted Matching Floor Mats) -Fleet Only option with 100A Package (SuperCab/SuperCrew Only) -Optional with 101A Package (SuperCab/SuperCrew Only)	\$160.00
60	168	Color-coordinated Carpet w/ Carpeted Matching Floor Mats -Fleet Only option with 100A Package -Optional with 101A Package	\$145.00
61	67T	Integrated Trailer Brake Controller (req. 53B Class IV Trailer Hitch or 53A Trailer Tow Pkg.; incl. w/53C Max Trailer Tow Pkg	\$275.00
62	655	Extended Range 36 Gallon Fuel Tank (NA 122" WB or 3.0L V6 Power Stroke Diesel engine (991)) -Fleet Only option with 100A Package -Optional with 101A Package	\$445.00

63	68P	Snow Plow Prep - 4x4 only (req. 955 5.0L V8 engine and 924/57Q Rear-Window, Fixed Privacy Glass w/Defroster	\$50.00
64	68T	Snow Plow Prep - 4x4 only (req. 955 5.0L V8 engine and 924/57Q Rear-Window, Fixed Privacy Glass w/Defroster	\$51.00
65	153	Front License plate Bracket	N/C
<b>FACTORY INVOICED ACCESSORIES (FIA) - Shipped separately from the vehicle for dealer installation</b>			
66	90D	Bed Divider (req. 55B BoxLink; NA with 90R Loading Ramps	\$295.00
67	91A	Smoker's Pack with Ash/Coin Cup - Dealer-Installed	\$95.00
68	94K	KICKER Subwoofer (req. 582 SiriusXM Radio and 86A XL Chrome Appearance Pkg. or 861 XL Sport Appearance Pkg.) -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$695.00
69	96X	Tonneau Pickup Box Cover - Hard Folding (NA with 90R Stowable Loading Ramps and Aluminum Crossbed Storage Toolbox by Weather Guard (90B/90P))	\$995.00
70	96T	Tonneau Pickup Box Cover - Soft Folding (NA with 90R Stowable Loading Ramps and Aluminum Crossbed Storage Toolbox by Weather Guard (90B/90P))	\$525.00
<b>FORD ACCESSORIES</b>			
71	90B	Aluminum Crossbed Toolbox by Weather Guard (Defender Series)(NA with Stowable Loading Ramps (90R) and Tonneau Pickup Box Cover Hard and Soft (96X/96T))	\$575.00
72	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard (model # 127-0-02)(NA with Stowable Loading Ramps (90R) & Tonneau Pickup Box Cover Hard and Soft (96X/96T))	\$790.00
73	96W	Spray-in Bedliner	\$595.00
74	96P	Drop-in Bedliner	\$350.00
75	90R	Stowable Loading Ramps (req 55B BoxLink NA with 90D Bed Divider, 96X Tonneau Pickup Box Cover - Hard Folding, 96T Tonneau Pickup Box Cover - Soft Folding or Aluminum Crossbed Storage Toolbox by Weather Guard (90B/90P)	\$595.00
<b>FLEET ONLY OPTIONS (req. Valid FIN Code)</b>			
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
76	91P	8-Way Power Driver's Seat - Power Lumbar Driver (req. XL Power Equipment Group (85A)	\$350.00
77	94S	LED Warning Strobes by Sound Off - Amber, Ford Accessory; inc center high-mount stop light bar and two (2) hood mount lights; NA w/3.0L V6 Power Stroke Diesel engine (991)	\$675.00
78	94R	LED Warning Strobes by Sound Off Signal - Red/Blue (Ford Accessory; includes center high-mounted stop light and two (2) hood mounted lights; req. XL SSV Package (66S); NA with 3.0L V6 Power Stroke Diesel engine (991)) -Only available on SuperCab/SuperCrew	\$725.00

79	94W	LED Warning Strobes by Sound Off Signal - Amber/White with rear work light feature (Ford Accessory; includes center high-mounted stop light bar and two (2) hood mounted lights; NA with 3.0L V6 Power Stroke Diesel engine (991)) <b>-NOTE:</b> Rear white lights can be turned on solid to provide additional work area lighting	\$725.00
80	85A	XL Power Equipment Group - Regular Cab -NA with 101A Package	\$970.00
81	85A	XL Power Equipment Group - Super Cab /Crew Cab -NA with 101A Package	\$1,170.00
82	582	SiriusXM Radio (req. Cruise Control (50S) and SYNC (52P) on 100A) NOTE: Includes a 6-month prepaid subscription. Service is not available in Alaska and Hawaii. -Fleet Only option with 100A Package -NA with 101A Package	\$195.00
83	52P	SYNC (req. 50S Cruise Control) -Enhanced Voice Recognition Communications and Entertainment System -911 Assist -4.2" LCD Display in Center Stack -Applink -Smart Charging USB Port - one (1) -NA with 101A Package	\$420.00
84	85H	Backup Alarm System	\$125.00
85	17C	Chrome front and rear bumpers (requires 595 Fog Lamps; NA w/ XL Sport Appearance Pkg (861))	\$175.00
86	90L	Manual driver lumbar	\$40.00
87	942	Daytime Running Lamps (DRL) (when selected with 84A Power Equipment Group, the non-controllable 942 Daytime Running Lamps (DRL) replace the Daytime Running Lamps (DRL) (On/Off Cluster Controllable))	\$45.00
88	50S	Cruise Control	\$225.00
89	62R	Manual Regen Initiation with Active Regen Inhibitor (Requires 3.0L V6 Power Stroke Diesel engine (991)) -Only available on SuperCab or SuperCrew	\$280.00
<b>INTERIOR TRIM OPTIONS - SEATS</b>			
90	AG	Vinyl 40/20/40 Front Seat	N/C
91	CG	Cloth 40/20/40 Front Seat (standard seat)	N/C
92	WG	Cloth 40/Console/40 Front-Seats with Flow-through Console and steering column-mounted shift	\$295.00
93	SG	Cloth 40/blank/40 Front-Seats with center-section deleted (Restraint Control Module cover provided) with 66S XL SSV (Special Service Vehicle) Pkg.	N/C
<b>EXTERIOR COLOR OPTIONS</b>			
94	UM	Agate Black	N/C
95	HX	Antimatter Blue Metallic	N/C
96	JS	Iconic Silver	N/C
97	M7	Carbonized gray	N/C

98	YZ	Oxford White	N/C
99	PQ	Race Red	N/C
100	E7	Velocity Blue (Metallic Paint)	N/C
101	D1	Stone Gray	N/C
102			N/C
103	RR	Ruby Red Metallic Tinted Clearcoat	N/C
104	GR	Green	\$660.00
105	MB	Orange	\$660.00
106	B1	School Bus Yellow	\$660.00
107	E4	Vermillion Red	\$660.00
108	AT	Yellow	\$660.00

DEALER INSTALLED OPTIONS			
109	1908	Weatherguard heavy duty protect-a-rail with mounting bracket, w/mounting bracket installed	\$460.00
110	3004	Golight Stryker LED wireless light w/mounting base, installed on rack	\$749.00
111	127-0-02	Weatherguard saddle box aluminum installed	\$998.00
112	174-0-01	Weatherguard lo-side box aluminum installed - QTY 2	\$1,420.00
113	C2-60-1842 EA38	MAXON light duty series 1500 # Me2 Lift Gate, with Light Kit	\$5,501.00
114		Fiberglass tonneau cover (color matched) installed	\$2,162.00
115	DCU DB	ARE Diamond- Cap, Side Access, Roof Rack, 5.5' bed	\$3,833.00
116	DCU 6.5	ARE Diamond- Cap, Side Access, Roof Rack, 6.5' bed	\$3,938.00
117	DCU LB	ARE Diamond Ed Cap with side access, roof rack, 8' bed	\$4,168.00
118	4109037	Jotto aluminum cargo slide, 1200lb w/aluminum floor plank installed 8' bed	\$2,116.00
119	4109037	Jotto aluminum cargo slide, 1200lb w/aluminum floor plank installed 6.5' bed	\$1,963.00
120	DF7	Decked Mfg bed insert for F150 8' bed installed	\$1,787.00
121	MC23SA/ QFFORD1	Whelen 23" stud mount amber LED mini light bar installed on Whelen Mounting Platform	\$838.00
122	RSA03ZCR NOW IONA	Whelen LED super LED warning lights 2 front grille, 2 rear of truck installed	\$712.00
123	THPW1500 KIT3	THOR 1500kw pure sine power inverter installed	\$932.00
124	48007	Pintle/Ball hitch	\$101.00
125	3359L-002/189	Spot light driver's side	\$764.00
126	MC23SA	Backrack 1504 w/ Whelen 23" LED mini lightbar	\$997.50

INCLUDED OPTIONS / DELIVERY			
127		Standard City of Chesapeake truck to be oxford white exterior, gray interior. Other colors for exterior/interior may be substituted at no additional charge	
128		Keys and manuals: Vehicles shall be delivered with four keys or fobs. Upcharge for power equipment group keys included.	
129		Delivery - other than the City of Chesapeake, per mile	\$1.80

**C. 2021 F-150 POLICE RESONDER SUPERCREW**

**NOT ALL OPTIONS ARE COMPATIBLE**

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT</b>			
1	W1P	F150 4x4 Crew Cab Police Responder - 145 in. Wheelbase, XL 4x4 5.5 Box (150A) 3.5L EcoBoost Engine Electronic 10 speed automatic transmission, E-locking 3.55 axle .	\$34,575.00
<b>FREE STANDING OPTIONS</b>			
2	53A	Trailer Tow Package -Incl. <b>Pro Trailer Backup Assist (47E)</b> <b>NOTE:</b> Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately (Option Code: 54Y/59S) <b>NOTE:</b> Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.	\$995.00
3	85H	Backup Alarm System	\$125.00
4	18B	Black Platform Running Boards	\$250.00
5	63S	Box Side Steps	\$325.00
6	55B	BoxLink (Includes four (4) premium locking cleats)	\$80.00
7	17C	Chrome front and rear bumpers (requires 595 Fog Lamps)	\$175.00
8	942	Daytime Running Lamps (DRL) <b>NOTE:</b> The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL)(On/Off Cluster Controllable)	\$45.00
9	41H	Engine Block Heater	\$90.00
10	595	Fog Lamps	\$140.00
11	63E	Foldable Pickup Box Bed Extender	\$250.00
12	153	Front License Plate Bracket	N/C
13	67T	Integrated Trailer Brake Controller	\$275.00
14	54R/59S	Manual-folding, Power Glass Sideview Mirrors with Heat, Turn Signal, Auto-Dimming Feature (Driver's Side), High-Intensity LED Security Approach Lamps, LED Sideview mirror lights and Black Skull Caps (incl. interior auto-dimming rearview mirror)(req. Rear- Window, Fixed Privacy Glass with Defroster 942/57Q) <b>NOTE:</b> LED sideview mirror lights are not directional police spot lamps	\$480.00
15	54Y/59S	Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors with Heat, Turn Signal, High- Intensity LED Security Approach Lamps, LED Sideview mirror lights and Black Skull Caps (Req. 53A Trailer Tow Pkg. and Rear-Window, Fixed Privacy Glass with Defroster 924/57Q) <b>NOTE:</b> LED sideview mirror lights are not directional police spot lamps	\$570.00
16	61P	Power Passenger Seat 10-way	\$295.00
17	924/57Q	Rear-Window, Fixed Privacy Glass with Defroster	\$320.00

18	76R	Reverse Sensing System	\$275.00
19	63T	Tailgate Step (with Tailgate Lift Assist)	\$375.00
<b>FACTORY INVOICED ACCESSORIES (FIA) - Shipped separately from the vehicle for dealer installation</b>			
20	90D	Bed Divider (req. 55B BoxLink, NA with 90R	\$295.00
21	91A	Smoker's Pack with Ash/Coin Cup, Dealer-Installed	\$95.00
22	96X	Tonneau Pickup Bed Cover - Hard (NA with 90R Stowable Loading Ramps) <b>NOTE:</b> Tonneau cover does not provide a permanent seal from dust and moisture intrusion	\$995.00
23	96T	Tonneau Pickup Bed Cover - Soft Folding (NA with 90R Stowable Loading Ramps) <b>NOTE:</b> Tonneau cover does not provide a permanent seal from dust and moisture intrusion	\$525.00
24	96P	Drop-in Bedliner	\$595.00
25	94R	Red/Blue LED Warning Strobes - custom accessory, pre-installed; includes two (2) LED warning lights visible on either side of stop light bar and two (2) LED lights visible between lower windshield and hood (Driver side - Red/Passenger side - Blue) Not available with Amber LED Warning Strobes 94S	\$725.00
26	94S	Amber LED Warning Strobes - custom accessory, pre-installed; includes two (2) LED Amber warning lights visible on either side of stop light bar and two (2) LED Amber lights visible between lower windshield and hood <b>NOTE:</b> Not available with Red/Blue LED Warning Strobes 94R	\$675.00
27	96W	Spray -in Bedliner	\$560.00
28	90R	Stowable Loading Ramps (req. 55B BoxLink; NA with 90D Bed Divider, 96X Tonneau Pickup Box Cover - Hard or 96T Tonneau Pickup Box - Soft Folding)	\$595.00
<b>EXTERIOR COLOR OPTIONS</b>			
29	D1	Stone Gray (Metallic Paint)	N/C
30	UM	Agate Black	N/C
31	J7	Magnetic (Metallic Paint)	N/C
32	N1	Blue Jeans (Metallic Paint)	N/C
33	PQ	Race Red	N/C
34	E7	Velocity Blue (Metallic Paint)	N/C
35	JS	Iconic Silver	N/C
36	YZ	Oxford White	N/C

**D. 2021 TRANSIT CARGO VAN & PRISONER TRANSPORT VEHICLE**  
**NOT ALL OPTIONS ARE COMPATIBLE**

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT - LOW ROOF</b>			
1	E1Y	Transit 150 Cargo Van Low Roof 130" WB Regular RWD	\$24,956.00
2	E2Y	Transit 150 Cargo Van Low Roof 130" WB Regular AWD	\$29,198.00
3	E1Y	Transit 150 Cargo Van Low Roof 148" WB Long RWD	\$26,087.00
4	E2Y	Transit 150 Cargo Van Low Roof 148" WB Long AWD	\$30,329.00
5	R1Y	Transit 250 Cargo Van Low Roof 130" WB Regular RWD	\$25,799.00
6	R2Y	Transit 250 Cargo Van Low Roof 130" WB Regular AWD	\$30,041.00
7	R1Y	Transit 250 Cargo Van Low Roof 148" WB Long RWD	\$26,931.00
8	R2Y	Transit 250 Cargo Van Low Roof 148" WB Long AWD	\$31,172.00



9	W1Y	Transit 350 Cargo Van Low Roof 130" WB Regular RWD	\$26,908.00
10	W2Y	Transit 350 Cargo Van Low Roof 130" WB Regular AWD	\$31,150.00
11	W1Y	Transit 350 Cargo Van Low Roof 148" WB Long RWD	\$28,039.00
12	W2Y	Transit 350 Cargo Van Low Roof 148" WB Long AWD	\$32,281.00
<b>BASE UNIT - MEDIUM ROOF</b>			
13	E1C	Transit 150 Cargo Van Medium Roof 130" WB Regular RWD	\$28,176.00
14	E2C	Transit 150 Cargo Van Medium Roof 130" WB Regular AWD	\$32,418.00
15	E1C	Transit 150 Cargo Van Medium Roof 148" WB Long RWD	\$29,308.00
16	E2C	Transit 150 Cargo Van Medium Roof 148" WB Long AWD	\$33,549.00
17	R1C	Transit 250 Cargo Van Medium Roof 130" WB Regular RWD	\$29,019.00
18	R2C	Transit 250 Cargo Van Medium Roof 130" WB Regular AWD	\$33,267.00
19	R1C	Transit 250 Cargo Van Medium Roof 148" WB Long RWD	\$30,151.00
20	R2C	Transit 250 Cargo Van Medium Roof 148" WB Long AWD	\$34,393.00
21	W9C	Transit 350 Cargo Van Medium Roof 130" WB Regular RWD	\$30,129.00
22	W2C	Transit 350 Cargo Van Medium Roof 130" WB Regular AWD	\$34,371.00
23	W9C	Transit 350 Cargo Van Medium Roof 148" WB Long RWD	\$31,261.00
24	W2C	Transit 350 Cargo Van Medium Roof 148" WB Long AWD	\$35,502.00
<b>BASE UNIT - HIGH ROOF</b>			
25	R1X	Transit 250 Cargo Van High Roof 148" WB Long RWD	\$32,059.00
26	R2X	Transit 250 Cargo Van High Roof 148" WB Long AWD	\$36,301.00
27	R3X	Transit 250 Cargo Van High Roof 148" WB EL RWD	\$33,141.00
28	R3U	Transit 250 Cargo Van High Roof 148" WB EL AWD	\$37,383.00
29	W1X	Transit 350 Cargo Van High Roof 148" WB Long RWD	\$33,169.00
30	W2X	Transit 350 Cargo Van High Roof 148" WB Long AWD	\$37,402.00
31	W3X	Transit 350 Cargo Van High Roof 148" WB EL RWD	\$34,251.00
32	W3U	Transit 350 Cargo Van High Roof 148" WB EL AWD	\$38,493.00
33	F4X	Transit 350 Cargo Van High Roof 148" WB EL RWD GVWR 9,950#	\$34,921.00
34	F4U	Transit 350 Cargo Van High Roof 148" WB EL AWD GVWR 9,950#	\$39,949.00
35	S4X	Transit 350 Cargo Van High Roof 148" WB EL RWD GVWR 10,360#	\$34,522.00
36	S4U	Transit 350 Cargo Van High Roof 148" WB EL AWD GVWR 10,360#	\$41,779.00
37	59A	60/40 Passenger Side Cargo Doors - <b>Low Roof Only</b>	N/C
<b>POWERTRAINS</b>			
38	998	3.5L PFDi V6	STD
39	99G	3.5L EcoBoost V6	\$1,775.00
40		Limited Slip Axle w/ optional ratios	\$321.00
41		Standard Axle w/ optional ratio upgrade	\$45.00
42	98C	CNG/Prep - Not Available	N/A
43	98F	E-85 Flex Fuel Capable 3.5L (998)	STD
<b>TIRES</b>			
44	64H	Steel with Full Silver Wheel Cover	\$35.00
45	87B	Stainless Steel Wheel Liners	\$420.00
46	51A	Delete full-size spare tire & wheel, DRW only	<b>(\$114.00)</b>
47	15C	Wheel Arch Moldings (Front only)	\$295.00
48	76E	16" HD Forged Aluminum Wheel	\$910.00

SEATS			
49	21C	Dk Palazoo Gray Cloth, 2-way manual (fore/aft/recline) driver and front-pass. with inboard armrests and driver-side manual lumbar. Does include Side Curtain Airbags	\$115.00
50	21L	Dk Palazzo Gray Cloth, 2-way manual (fore/aft/recline) driver and front-pass., driver-side and front- passenger-side airbags, inboard armrest & driver-side manual lumbar	\$115.00
51	21D	Ebony Cloth, 2-way manual (fore/aft/recline) driver and front-pass., with inboard armrest and driver-side manual lumbar. Does include side Curtain Airbags	\$115.00
52	21M	Ebony Cloth, 2-way manual (fore/aft/recline) driver and front passenger	\$115.00
53	21Q	Dk Palazoo Gray Cloth with 10-way power driver and 10-way power passenger seat, inboard armrests	\$951.00
54	21R	Ebony Cloth with 10-way power driver and 10-way power passenger seat, inboard armrests	\$951.00
55	21S	Ebony Leather 10-way power driver and front-passenger seats with driver-side and front-passenger- side airbags and inboard armrests	\$1,105.00
56	21J	Dk Palazoo Gray Vinyl, 2-way manual (fore/aft/recline) driver seat only (passenger seat delete). Includes inboard armrest and dual lumbar	(\$145.00)
57	21K	Dk Palazoo Gray Cloth, 2-way manual (fore/aft/recline) driver seat only (Passenger Seat Delete) Includes inboard armrest and manual lumbar	(\$145.00)
58	21P	Dk Palazoo Gray Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest. Includes Safety Canopy side-curtian airbags	\$45.00
59	218	Dk Palazoo Gray Cloth 4-way manual swivel driver and 4-way manual	\$1,256.00
60	21R	Ebony Cloth 10-way power driver and 10-way power passenger seats with front airbags and inboard armrests	\$951.00
61	21S	Charcoal Leather 10-way power driver and front passenger seats	\$1,290.00
OTHER OPTIONS			
62	63C	Dual Alternators	\$845.00
63	87E	Auxiliary Fuse Panel	\$385.00
64	63E	Dual AGM Batteries	\$295.00
65	63X	Battery - Single Absorbed Glass Mat	\$125.00
66	41H	Engine Block Heater	\$75.00
67	59D	Perimeter Anti-Theft Alarm	\$155.00
68	153	Front License Plate Bracket	N/C
69	541	Short Arm Power, Manual- Folding Mirrors	STD
70	543	Long Arm Non-Telescoping, Power Mirrors w/o turn signals	\$65.00
71	544	Long Arm Non-Telescoping, Power Heat Mirrors w/ turn signals	\$220.00
72	43R	Reverse Sensing System	\$295.00
73	68H	Running Board	\$310.00
74	67D	Trailer Brake Controller	\$405.00
75	17A	Fixed rear-door glass - Includes Rear Window Defroster	\$250.00
76	17B	Fixed rear-door glass with fixed passenger-side door glass - includes rear Window Defroster	\$425.00

77	17F	Windows-All-Around, Fixed - Includes Rear Window Defroster	\$625.00
78	57N	Rear Window Defroster - now included with 17A or 17B or 17F	
79	92E	Privacy Tint Rear Glass Only - w/17A inc Rear Window Defrost	\$375.00
80	92E	Privacy Tint Rear 2nd Row w/17B inc Rear Window Defrost	\$650.00
80.1	92E	Privacy Tint All Around - w/ 17F/G) inc Rear Window Defrost	\$1,125.00
81	57G	High Capacity Front/Rear Air Conditioning - n/a with 16E or 60B	\$860.00
82	62A	Auxiliary Heater Prep Package	\$65.00
83	62C	Auxiliary Heater A/C Prep Package without Rear Controls	\$100.00
84	60C	Cruise Control with ASLD	\$325.00
85	16E	Vinyl Floor Covering - Front and Rear	\$245.00
86	16C	Vinyl Floor Covering - Front Only	STD
87	16G	Carpet, Front	\$35.00
88	96D	Load Area Protection - RWB	\$395.00
88.1	96D	Load Area Protection - LWB	\$485.00
88.2	96D	Load Area Protection - EL-LWB	\$575.00
89	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	\$75.00
90	86F	2 Additional Key Fobs (Power)	INC
91	62B	MyKey	\$5.00
92	90D	Power Outlet - 110V to 400W	\$475.00
93	87A	Powerpoint - 12V rear	\$15.00
94	66B	Smoker's Package	\$40.00
95	47B	Ambulance Cargo Van Prep Package - Gas 99G Engine	\$1,420.00
96	47T	Bulkhead with Lockable Door	\$1,295.00
97	18D	Exterior Upgrade Package - Van SRW	\$360.00
98	18L	Exterior Upgrade Package - Van DRW	\$375.00
99	18D	Exterior Upgrade Package - Van SRW w 94A 94B or 61D	\$360.00
100	43E	Rear Bumper - Black (low roof)	N/C
101	68L	Power Running Board	\$940.00
102	96C	Interior Upgrade Package - Van	\$1,435.00
103	53B	Heavy Duty Trailer Tow Package	\$485.00
104	59B	Dual Sliding Side Cargo Doors - NO LONGER AVAILABLE	N/A
105	67C	High Capacity Upfitter Switches & Hi-Spec Interface Connector	\$610.00
106	41C	Lane Keeping Alert with Driver Alert	\$375.00
107	53K	Modified Vehicle Wiring System and Kit	\$75.00
108	91B	Autolamps	\$35.00
109	86B	Front Floor Mats	\$30.00
110	86N	Heavy Duty Tray Style Floor Mats, Front	\$60.00
111	52C	Keyless Entry keypad	\$95.00
112	43B	Backup Alarm	\$145.00
113	68B	Remote Start (Non-PEPS)	\$495.00
114	59C	Programmable Battery Guard/Enhanced Cut-off Relay	\$260.00
115	90G	Push Down Manual Parking Brake - NO LONGER AVAILABLE	N/A
116	68J	Extended Length Running Boards	\$655.00

117	66C	D-Pillar Assist Handles (left and right side) - MR/HR	\$60.00
118	85A	Rear-door Scuff Plate Kit incl Side Door Scuff Plate	\$150.00
119	85B	Heavy Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	\$295.00
120	60B	Heavy Duty Cargo Flooring & Heavy Duty Scuff Plate Kit - RWB	\$790.00
120.1	60B	Heavy Duty Cargo Flooring & Heavy Duty Scuff Plate Kit - LWB	\$840.00
120.2	60B	Heavy Duty Cargo Flooring, Heavy Duty Scuff Plate Kit, LWB EL	\$940.00
121	92A	High Strength Laminated Glass	\$1,135.00
<b>AUDIO</b>			
122	58V	19) AM/FM Stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function Display	\$280.00
123	58W	20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$520.00
124	58X	21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-funtion touch screen	\$410.00
125	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3 , HD, and SiriusXM Satellite Radio	\$650.00
126	584	(28) SYNC 3, NAV, 8-in MFD, HD, SiriusXM Satellite Radio and LDW	\$1,095.00
127	58T	(17) Radio Prep Package	N/C
128	91L	6 Speakers (4 front/2 rear	\$25.00
129	585	(29) AM/FM stereo with audio input jack, microphone and Bluetooth interface	N/A
<b>FLEET OPTIONS</b>			
130	76D	White Painted DRW Package with exposed lugnuts, Fleet only	\$35.00
131	64C	White Steel w/Mini-Cap & Lug Nut Covers, All SRW Fleet only	\$35.00
132	52M	Speed Limitation - 65 mph Fixed top speed- Fleet only	\$80.00
133	52H	Speed Limitation - 70 mph Fixed top speed - Fleet only	\$80.00
134	52N	Speed Limitation - 75 mph Fixed top speed - Fleet only	\$80.00
135	942	Daytime Running Lamps - Fleet only	\$45.00
136	54A	Manual Short Arm Mirrors	STD
137	54X	Exterior Mirror Delete	N/C
138	67E	Large Center Console w/ integrated Shifter	\$195.00
139	76C	Orange Seat Belts	\$45.00
140	51E	(AC) Decal #1 - Up to 15 ft2	\$350.00
141	51F	(AC) Decal #2 - Up to 25 ft2	\$495.00
142	51G	(AE) Decal #3 - Up to 45 ft2	\$695.00
143	51H	(AF) Decal #4 - Up to 70 ft2	\$995.00
144	51J	(AF) Decal #5 - Up to 95 ft2	\$1,395.00
<b>POLICE TRANSPORT VEHICLE INSERTS</b>			
145	PT-F03-80-1	Single Compartment - 80"	\$14,164.94
146		Single Compartment - 100"	N/A IN 2021
147		Single Compartment - 120"	N/A IN 2021
148		Double Compartment - 80"	N/A IN 2021

149		Double Compartment - 100"	N/A IN 2021
150	PT-F05-120-2	Double Compartment - 120"	\$14,532.75
151	PT-F03-100-3	Triple Compartment - 100"	\$17,263.63
152	PT-F05-120-3	Triple Compartment - 120"	\$17,820.90

**EXTERIOR PAINT COLORS**

153	BY	School Bus Yellow (fleet only)	N/C
154	PQ	Race Red	N/C
155	YZ	Oxford White	N/C
156	UM	Agate Black - Metallic Paint	\$200.00
157	UX	Ingot Silver - Metallic Paint	\$200.00
158	M7	Carbonized Gray - Metallic Paint	\$200.00
159	DR	Avalanche Gray - Metallic Paint	\$200.00
160	ME	Abyss Gray - Metallic Paint	\$200.00
161	N1	Blue Jeans - Metallic Paint	\$200.00
162	AW	Kapoor Red - Metallic Paint	\$200.00

**E. Other Options:**

ITEM #	ORDER CODE	DESCRIPTION	
163	Delivery	Delivery per mile to locations other than the City of Chesapeake.	1.80 per Mile

**F. Dealer Installed Equipment:**

164	Equipment	Dealer Installed Equipment not listed in tables A through D will be priced as a discount off Manufacturer List.	25%
165	Installation	Labor Per Hour for Dealer Installed Equipment not listed in Tables A through D.	\$73.00

**G. TRANSIT PASSENGER VAN BASE UNIT TO INCLUDE (86F) - 2 ADDITIONAL KEYS**  
**NOT ALL OPTIONS ARE COMPATIBLE**

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT - LOW ROOF</b>			
1	K1Y	Transit 150 XL Passenger Van Low Roof 130" WB RWD	\$30,941.35
2	K2Y	Transit 150 XL Passenger Van Low Roof 130" WB AWD	\$33,776.00
3	X2Y	Transit 350 XL Passenger Van Low Roof 148" WB RWD	\$30,368.00
4	X9Y	Transit 350 XL Passenger Van Low Roof 148" WB AWD	\$34,534.00
5	K1Y	Transit 150 XLT Passenger Van Low Roof 130" WB RWD	\$31,277.00
6	K2Y	Transit 150 XLT Passenger Van Low Roof 130" WB AWD	\$35,444.00
7	X2Y	Transit 350 XLT Passenger Van Low Roof 148" WB RWD	\$32,041.00
8	X9Y	Transit 350 XLT Passenger Van Low Roof 148" WB AWD	\$36,208.00
<b>BASE UNIT - MEDIUM ROOF</b>			
9	K1C	Transit 150 XL Passenger Van Med Roof 130" WB RWD	\$33,095.00
10	K2C	Transit 150 XL Passenger Van Med Roof 130" WB AWD	\$37,262.00
11	X2C	Transit 350 XL Passenger Van Med Roof 148" WB RWD	\$33,855.00
12	X9C	Transit 350 XL Passenger Van Med Roof 148" WB AWD	\$38,022.00
13	K1C	Transit 150 XLT Passenger Van Med Roof 130" WB RWD	\$34,764.00
14	K2C	Transit 150 XLT Passenger Van Med Roof 130" WB AWD	\$38,931.00
15	X2C	Transit 350 XLT Passenger Van Med Roof 148" WB RWD	\$35,528.00
16	X9C	Transit 350 XLT Passenger Van Med Roof 148" WB AWD	\$39,694.00
17	W4Z	Transit 350 XLT Passenger Van Med Roof 148" WB RWD	\$39,120.00

BASE UNIT - HIGH ROOF			
18	X2X	Transit 350 XL Passenger Van High Roof 148" WB RWD	\$35,142.00
19	X9X	Transit 350 XL Passenger Van High Roof 148" WB AWD	\$39,308.00
20	W4X	Transit 350 XLT Passenger Van High Roof 148" WB RWD	\$38,734.00
21	U4X	Transit 350 XL Passenger Van High Roof 148" WB EL RWD	\$36,228.00
22	U5X	Transit 350 XL Passenger Van High Roof 148" WB EL AWD	\$42,750.00
23	X2X	Transit 350 XLT Passenger Van High Roof 148" WB RWD	\$36,814.00
24	X9X	Transit 350 XLT Passenger Van High Roof 148" WB AWD	\$40,981.00
25	W4X	Transit 350 XLT Passenger Van High Roof 148" WB RWD	\$40,408.00
26	U4X	Transit 350 XLT Passenger Van High Roof 148" WB EL RWD	\$37,897.00
27	U5X	Transit 350 XLT Passenger Van High Roof 148" WB EL AWD	\$44,374.00
POWERTRAINS			
28	998	3.5L PFDi V6	STD
29	99G	3.5L EcoBoost V6	\$1,461.00
30	99A	2.0L EcoBlue Bi-Turbo I4 Diesel	\$3,836.00
31	44U	10-Speed Automatic Transmission	STD
32	X73	3.73 Standard Axle w/998 & 99G	STD
33	X31	3.31 Optional Axle Ratio - w/ 3.5L EcoBoost V6 (99G)	\$45.00
34	X4L	4.10 Limited Slip	\$321.00
35	X3L	3.31 Limited Slip	\$321.00
TIRES			
36	64H	Steel wheel with Full Silver Wheel Cover	\$33.00
37	87B	Stainless Steel Wheel Liners	\$420.00
38	64S	Easy to clean styled aluminum wheels/trim	\$425.00
39	15C	Wheel Well Liners - Black	\$295.00
40	76E	Forged Alloy Wheels - DRW / Standard Front axle	\$910.00
41	64G	Forged Alloy Wheels - SRW w/ HD front Axle	\$683.00
42	76G	Forged Alloy Wheels - DRW w/ HD front axle	\$910.00
43	51A	Delete Full-Size Spare Tire & Wheel DRW Only	(\$114.00)
SEATS			
44	21G	Dk Palazzo Gray Vinyl, 2-way man (fore/aft/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags - XL Passenger Vans	N/C
45	21L	Dk Palazzo Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv- side manual lumbar - XLT Passenger Vans	STD
46	21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags (XLT Pass)	N/C
47	21P	Dk Palazzo Gray Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger- side armrest	N/C
48	21Q	Dk Palazzo Gray Cloth 10-way power driver and front passenger seats with front airbags and inboard armrests	\$847.00
49	21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	\$847.00

50	21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags	\$1,005.00
51	96K.1	(Less) 1-Passenger Seat or 2-Passenger Seats use on Long Wheelbase	(\$778.00)
52	96K.2	(Less) 1-Passenger Seat or 2-Passengers Use on Long Wheelbase with 96X	N/C
53	96K.3	(Less) 1-Passenger Seat or 2-Passenger Seats Use on Long Wheelbase EL	(\$1,010.00)
54	96M	8-Passenger Seats, Second row triple wide seat, Third row triple wide seat (RWB), N/C 130"Wheelbase	N/C
55	96P	15-Passenger Seats, Second row triple seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	\$1,421.00
56	96W	10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-EL	\$ (310.00)
57	96T	14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL	\$ (310.00)
58	96S	14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	\$1,411.00
59	96U	5-Passenger Seats, Second row triple wide seat (RWB)	\$ (310.00)
60	96V	8-Passenger Seats, Second row triple narrow seat and Third row single/double seat (LWB)	\$ (310.00)
61	96L	8-Passenger Seats, Second row triple narrow seat, Third row triple	N/C
<b>OTHER OPTIONS</b>			
62	63C	Dual Alternators	\$819.00
63	87E	Auxiliary Fuse Panel	\$385.00
64	63E	Dual AGM Batteries	\$289.00
65	63X	Battery - Single Absorbed Glass Mat	\$125.00
66	41H	Engine Block Heater	\$75.00
67	59D	Perimeter Anti-Theft Alarm	\$155.00
68	153	Front License Plate Bracket	STD
69	543	Long Arm Non-Telescoping, Power Mirrors w/o Turn Signals	\$65.00
70	544	Long Arm Non-Telescoping,Power Heat Mirrors w/Turn Signals	\$220.00
71	43R	Reverse Sensing System	\$295.00
72	68H	Running Board	\$310.00
73	67D	Trailer Brake Controller	\$405.00
74	17F	Windows all around, fixed	STD
75	57N	Rear Window Defroster - now included with 17A or 17B	
76	92E	Privacy Tint with 17A - Rear Glass Only	\$125.00
76.1	92E	Privacy Tint with 17B - rear and 2nd Row Pass	\$225.00
76.2	92E	Privacy Tint with 17F - all Around	\$500.00
77	62C	Auxiliary Heater A/C Prep Package w/out Rear Controls	\$100.00
78	62A	Auxiliary Heater Prep Package	\$65.00



79	60C	Cruise Control with ASLD	\$325.00
80	16G	Carpet, Front only	\$35.00
81	16C	vinyl Floor Covering - Front only	STD
82	16E	Vinyl Floor Covering - Front and Rear - incl wheel well covers & rear/side scuff plates	\$245.00
83	85C	Vinyl Sunvisors w/ Illuminated Vanity Mirror	\$75.00
84	86F	2 Additional Key FOBs (Power)	INC
85	62B	MyKey	\$5.00
86	90D	Power Inverter - 110V/400W	\$475.00
87	90B	Rearview Mirror	STD
88	67C	Upfitter Package	\$610.00
89	66B	Smoker's Package	\$40.00
90	18D	Exterior Upgrade Package - <b>N/A XL, STD XLT</b>	
91	53B	Heavy Duty Trailer Tow Package - CLASS III	\$485.00
92	43E	Rear Bumper - Black with integral step.	N/C
93	68L	Power Running Board	\$940.00
94	67E	Large Center Console w/ Integrated Shifter	\$195.00
95	53K	Modified Vehicle Wiring System and Kit	\$75.00
96	86B	Front Floor Mat	\$30.00
97	86N	Heavy Duty Tray Style Floor Mats, Front	\$60.00
98	52C	VP - Keyless Entry Keypad	\$95.00
99	43B	Backup Alarm	\$125.00
100	68B	Remote Start	\$495.00
101	PN1	Blue Jeans - Metallic Paint	\$200.00
102	PUX	Ingot Silver - Metallic Paint	\$200.00
103	PUM	Agate Black - Metalic Paint	\$200.00
104	PAW	Kapoor Red - Metallic Paint	\$200.00
105	59C	Programmable Battery Guard/Enhanced Cut-off Relay	\$260.00
106	68J	Extended Length Running Boards	\$655.00
107	61D	Front and Rear Split-View Camera	\$1,083.00
108	53G	Front Bumper - Painted	\$250.00
109	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
110	65C	Power Sliding Door (Med/High Roof)	\$995.00
111	91B	Wiper Activated Headlamps	\$30.00
112	55D	Front Fog Lamps	\$105.00
113	655	Extended Range Fuel Tank	\$285.00
114	545	Short Arm Power, Manual-Folding Heat Mirror w/Turn Signals	\$160.00
115	53D	Tow/Haul Mode with Trailer Wiring Provisions	\$295.00
116	85D	Dual Note Horn	\$20.00
117	41E	Heavy Duty Front Axle	\$315.00
118	61C	Vehicle Maintenance Monitor	\$45.00
119	55A	Upfitter Interface Module	\$255.00
120	60D	Adaptive Cruise Control w/ ASLD	\$737.00
121	65A	Blind Spot Info System w/Cross traffic Alert & Trailer Coverage	\$595.00
122	94B	Enhanced Active Park Assist - INCLUDES 94A,43R & 65A	\$1,340.00
123	94A	Side Sensing System	\$925.00



124	58V	AM/FM Stereo, Bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display	\$280.00
125	58W	AM/FM Stereo with HD and Sirius, Bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display	\$520.00
126	58X	AM/FM Stereo, Bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display	\$410.00
127	58Y	AM/FM stereo with HD and Sirius, Bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display	\$650.00
128	584	AM/FM stereo with HD and Sirius, Bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display	\$1,095.00

FLEET OPTIONS			
ITEM #	ORDER CODE	DESCRIPTION	UNIT COST
129	76D	White Painted DRW Package with exposed lug nuts	\$35.00
130	52M	Speed Limitation - 65 mph	\$80.00
131	52H	Speed Limitation - 70 mph	\$80.00
132	52N	Speed Limitation - 75 mph	\$80.00
133	942	Daytime Running Lamps	\$45.00
134	55B	Smart Acceleration Truncation	\$188.00

**H. Dealer Installed Equipment:**

ITEM #	ORDER CODE	DESCRIPTION	UNIT COST
135	LED1A	Whelen Century Series LED 24" Yellow Lightbar, Installed	\$500.00
136	EZLAD	EZ Glide System Aluminum Drop Down Ladder Rack or Approved Equal	\$ 1400.00 Single 2400.00 Double
137	UnderCoat	Undercoating	\$375.00

**Weather Guard General Service /Contractor Package:**

138	HREL	High-Roof EL 600-8411X	\$4,966.00
139	HR148	High-Roof 148" WB 600-8411L	\$3,961.00
140	MR148	Mid-Roof 148" WB 600-8211L	\$3,815.00
141	MR130	Mid-Roof 130" WB 600-8211R	\$3,697.00
142	LR148	Low-Roof 148" WB 600-8111L	\$3,252.00
143	LR130	Low-Roof 130" WB 600-8111R	\$3,352.00
144	WGCAB	Weather guard Cab Command Center 9010-3-01	\$331.50

**DELIVERY OTHER THAN THE CITY OF CHESAPEAKE**

145	DELIVERY	Delivery price per mile to locations other than the City of Chesapeake	\$1.80
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**I. TRANSIT CREW VAN****NOT ALL OPTIONS ARE COMPATIBLE**

ITEM #	ORDER CODE	DESCRIPTION	UNIT COST
BASE UNIT - LOW ROOF			
1	E9Z	Transit 150 Crew Van Low Roof 130" WB Regular AWD	\$31,299.00
2	E1Z	Transit 150 Crew Van Low Roof 148" WB Long RWD	\$28,263.00
3	E9Z	Transit 150 Crew Van Low Roof 148" WB Long AWD	\$32,427.00
4	R1Z	Transit 250 Crew Van Low Roof 130" WB Regular RWD	\$27,972.00
5	R2Z	Transit 250 Crew Van Low Roof 130" WB Regular AWD	\$32,139.00
6	R1Z	Transit 250 Crew Van Low Roof 148" WB Long RWD	\$29,104.00
7	R2Z	Transit 250 Crew Van Low Roof 148" WB Long AWD	\$33,271.00

8	W1Z	Transit 350 Crew Van Low Roof 130" WB Regular RWD	\$29,082.00
9	W2Z	Transit 350 Crew Van Low Roof 130" WB Regular AWD	\$33,249.00
10	W1Z	Transit 350 Crew Van Low Roof 148" WB Long RWD	\$30,213.00
11	W2Z	Transit 350 Crew Van Low Roof 148" WB Long AWD	\$34,380.00
<b>BASE UNIT - MEDIUM ROOF</b>			
12	E2D	Transit 150 Crew Van Medium Roof 130" WB Regular AWD	\$34,516.00
13	E1D	Transit 150 Crew Van Medium Roof 148" WB Long RWD	\$31,482.00
14	E2D	Transit 150 Crew Van Medium Roof 148" WB Long AWD	\$35,648.00
15	R1D	Transit 250 Crew Van Medium Roof 130" WB Regular RWD	\$31,192.00
16	R2D	Transit 250 Crew Van Medium Roof 130" WB Regular AWD	\$35,359.00
17	R1D	Transit 250 Crew Van Medium Roof 148" WB Long RWD	\$32,324.00
18	R2D	Transit 250 Crew Van Medium Roof 148" WB Long AWD	\$36,491.00
19	W1D	Transit 350 Crew Van Medium Roof 130" WB Regular RWD	\$32,302.00
20	W2D	Transit 350 Crew Van Medium Roof 130" WB Regular AWD	\$36,469.00
21	W1D	Transit 350 Crew Van Medium Roof 148" WB Long RWD	\$33,434.00
22	W2D	Transit 350 Crew Van Medium Roof 148" WB Long AWD	\$37,601.00
<b>BASE UNIT - HIGH ROOF</b>			
23	R1V	Transit 250 Crew Van High Roof 148" WB Long RWD	\$34,232.00
24	R2V	Transit 250 Crew Van High Roof 148" WB Long AWD	\$38,399.00
25	W1V	Transit 350 Crew Van High Roof 148" WB Long RWD	\$35,342.00
26	W2V	Transit 350 Crew Van High Roof 148" WB Long AWD	\$39,509.00
27	F4V	Transit 350 Crew Van High Roof 148" WB Ext Length RWD	\$37,095.00
28	F4W	Transit 350 Crew Van High Roof 148" WB Ext Length AWD	\$41,100.00
29	S4V	Transit 350 Crew Van High Roof 148" WB Ext Length RWD	\$37,250.00
30	S4W	Transit 350 Crew Van High Roof 148" WB Ext Length AWD - 99G STD	\$42,935.00
<b>POWERTRAINS</b>			
31	998	3.5L PFDi V6	STD
32	99G	3.5L EcoBoost V6	\$1,461.00
33	99A	2.0L EcoBlue Bi-Turbo I4 Diesel	N/A ON 2021
34	X73	3.73 Standard Axle Ratio with 998 & 99G	STD
35	X31	3.31 Non-Ltd Optional Axle Ratio - w/ 3.5L EcoBoost 99G	\$45.00
36	X41	Standard Axle Ratio w/3.5L PFDi 998	STD
37	X4L	Limited Slip Axle w/3.5L PFDi 998	\$321.00
38	X3L	3.31 Limited Slip Axle w/3.5L Ecoboost 99G	\$321.00
39	X7L	3.73 Limited Slip Axle w/3.5L PFDi 998	\$321.00
40	98B	Biodiesel Engine Prep Package Reg 2.0L 99A	N/A ON 2021
<b>TIRES</b>			
41	76E	16" HD Forged Aluminum Wheel, STD Front Axle	\$910.00
42	76G	16" HD Forged Aluminum Wheel, HD Front Axle	\$910.00
43	64G	16" Forged Aluminum Wheel	\$673.00
44	64H	Steel with Full Silver Wheel Cover	\$35.00
45	87B	Stainless Steel Wheel Liner	\$420.00
46	51D	Spare Tire and Wheel	STD
47	51A	Delete full-size spare tire and wheel	(\$114.00)
48	15C	Wheel Well Liners - Black (Front Only)	\$295.00
49	64S	Easy To Clean Styled Aluminum Wheels	N/A ON 2021
<b>SEATS</b>			
50	21L	Dk Gray Cloth, 2-way manual Driver & Passenger Seats	\$115.00

51	21M	Ebony Cloth, 2-way manual Driver & Passenger Seats	\$115.00
52	21P	Dk Gray Vinyl, 2-way manual Driver & Passenger Seats	\$45.00
53	21Q	Dk Gray Cloth, 10-Way Power Driver & Passenger Seats	\$1,025.00
54	21R	Ebony Cloth, 10-Way Power Driver & Passenger seats	\$1,025.00
<b>OTHER OPTIONS</b>			
55	61C	Vehicle Maintenance Monitor	\$45.00
56	63C	Dual Alternators	\$845.00
57	87E	Auxiliary Fuse Panel	\$385.00
58	85D	Horn - Dual Note	\$20.00
59	63E	Dual AGM Batteries	\$295.00
60	63X	Battery - Single Absorbed Glass Mat	\$125.00
61	41E	Heavy Duty Front Axle	\$315.00
62	41H	Engine Block Heater	\$75.00
63	98D	Manual Regen Initiation	N/A ON 2021
64	98E	Manual Regen Initiation with Active Regen Inhibitor	N/A ON 2021
65	59D	Perimeter Anti-Theft Alarm	\$155.00
66	94B	Enhanced Active Park Assist - NOW INCLUDES 94A AND 65A	\$1,340.00
67	153	Front License Plate Bracket	STD
68	541	Short Arm Power, Manual-Folding Mirrors	STD
69	543	Long Arm Non-Telescoping Power Mirrors w/o Turn Signals	\$65.00
70	544	Long Arm Non-Telescoping Power Heat Mirrors w/ Turn Signals	\$220.00
71	545	Short Arm - Power, Manual-Folding Heated w/ Turn Signals	\$160.00
72	94A	Side Sensing System - NOW INCLUDES 65A AND 55D	\$925.00
73	43R	Reverse Sensing System	\$295.00
74	68H	Running Board - NOW STANDARD	STD
75	53D	Tow/Haul Mode with Trailer Wiring Provisions	\$295.00
76	67D	Trailer Brake Controller	\$405.00
77	17D	Fixed Rear Door Glass w/ fixed Driver & Passenger Side Glass	STD
78	57N	Rear-Window Defroster	NOW STANDARD
79	92E	Privacy Tint ( Rear & 2ND ROW Dual with 17D	\$531.00
80	57G	High Capacity Front/Rear Air Conditioning	\$860.00
81	62A	Auxiliary Heater Prep Package	\$65.00
82	62C	Auxiliary Heater A/C Prep Package w/o Rear Controls	\$100.00
83	60C	Cruise Control with ASLD	\$325.00
84	60D	Adaptive Cruise Control with ASLD	\$595.00
85	16E	Vinyl Floor Covering - Front & Rear	STD
86	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	NOW STANDARD
87	86F	2 Additional Key FOBs (Power)	INC
88	62B	MyKey	\$5.00
89	90C	110V/150W Power Outlet	N/A ON 2021
90	90D	110V/400W Power Outlet	N/A ON 2021
91	87A	Powerpoint - 12V rear	\$15.00
92	67E	Large Center Console w/ Integrated Shifter	\$195.00
93	66B	Smoker's Package	\$40.00
94	18D	Exterior Upgrade Package - SRW	\$460.00
95	18L	Exterior Upgrade Package - DRW	\$375.00
96	43E	Rear Bumper - Black	N/C
97	53B	Heavy Duty Trailer Tow Package	\$485.00

98	65A	Blind Spot Info System w/Cross-Traffic Alert & Trailer Coverage - now includes power/folding heated mirrors with turn signal and Reverse	\$795.00
99	55A	Upfitter Interface Module	\$255.00
100	91B	Autolamp	\$30.00
101	55D	Front Fog Lamps	\$105.00
102	655	Extended Range Fuel Tank	\$285.00
103	67C	High Capacity Upfitter Switches & Hi-Spec Interface Connector	\$605.00
104	53K	Modified Vehicle Wiring System and Kit	\$75.00
105	86B	Front Floor Mat	N/A ON 2021
106	86N	Heavy Duty Tray Style Floor Mats, Front	N/A ON 2021
107	52C	VP - Keyless Entry Pad	\$95.00
108	43B	Back Up Alarm	\$145.00
109	68B	Remote Start	\$495.00
110	UM	Agate Black - Metallic Paint	\$200.00
111	N1	Blue Jeans - Metallic Paint	\$200.00
112	UX	Ingot Silver - Metallic Paint	\$200.00
113	DR	Avalanche Gray - Metallic Paint	\$200.00
114	ME	Abyss Gray - Metallic Paint	\$200.00
115	M7	Carbonized Gray - Metallic Paint	\$200.00
116	59C	Programmable Battery Guard/Enhanced Cut-Off Relay	\$260.00
117	90G	Push Down Manual Parking Brake	N/A
118	68J	Extended Length Running Boards	\$345.00
119	66C	D-Pillar Assist Handles	\$60.00
120	61B	Rear View Display in Rearview Mirror - NO CHARGE	\$0.00
121	61D	Front & Rear Split-View Camera	\$1,095.00
122	91A	High-Intensity Discharge (HID) Headlamps	\$455.00
123	58V	AM/FM stereo, Bluetooth, Dual USB ports, SYNC3 & 4.0 inch multi-function display	\$280.00
124	58W	AM/FM stereo, with HD/SiriusXM capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$520.00
125	58X	AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	\$410.00
126	58Y	AM/FM stereo, HD and Sirius, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	\$650.00
127	584	AM/FM stereo, HD and Sirius, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ Navigation	\$1,095.00
128	58T	Radio Prep Package	N/C
129	91L	6 Speakers	\$25.00
130	76D	White Painted DRW Package with exposed lugnuts	\$35.00
131	52M	Speed Limitation - 65 mph	\$80.00
132	52H	Speed Limitation - 70 mph	\$80.00
133	52N	Speed Limitation - 75 mph	\$80.00
134	942	Daytime Running Lamps	\$45.00
135	54X	Exterior Mirror Delete	N/C

136	76C	Orange Seat Belts	\$45.00
137	55B	Smart Acceleration Truncation	\$188.00
<b><u>DELIVERY OTHER THAN THE CITY OF CHESAPEAKE</u></b>			
138	DELIVERY	Delivery price per mile to locations other than the City of Chesapeake	\$1.80

**CONTRACT MODIFICATION AGREEMENT**

Date: February 12, 2021

Contract No.: 19-19079-WHC

Commodity: Ford Specialty Vehicles with Options

Modification No.: 3

Issued By: Becky Jones, Office Assistant II  
City of Chesapeake  
Purchasing Division  
306 Cedar Road, 5<sup>th</sup> Floor  
Chesapeake, Virginia 23322  
Phone: (757) 382-6359 Fax: (757) 382-6900

Contractor: Sheehy Ford of Richmond, Inc.  
10601 Midlothian Turnpike  
Richmond, VA 23235  
leaharnold@sheehy.com

Attn: Leah Arnold

*This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.*

**Description of Modification:** The subject Contract is being modified to renew the contract period.

Pursuant to Section IV, Period of Performance, the City is exercising option number one (1) to renew the contract period for one (1) year, commencing July 1, 2021 and ending June 30, 2022. There are two (2) renewal options remaining.

**END OF MODIFICATION NO.: 3**

*Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.*

Sheehy Ford of Richmond, Inc.

By: 

Leah D. Arnold Manager, Municipal Sales

Name and Title (Type or Print)

Date Signed

CITY OF CHESAPEAKE

By: 

Anthony E. Cannon, Procurement Administrator | Date Signed 2/12/2021

**\*\*Must be signed by an AUTHORIZED representative\*\***



### CONTRACT MODIFICATION AGREEMENT

**Date:** October 28, 2020  
**Contract No.:** 19-19079-WHC  
**Commodity:** Ford Specialty Vehicles with Options  
**Modification No.:** 1  
**Issued By:** City of Chesapeake  
Purchasing Division  
306 Cedar Road, 5<sup>th</sup> Floor  
Chesapeake, Virginia 23322  
**Buyer:** William H. Cartwright, Procurement Specialist II  
**Contractor:** Sheehy Ford of Richmond, Inc.  
10601 Midlothian Turnpike  
Richmond, Virginia 23235  
Phone: 804-419-1364  
Email: leaharnold@sheehy.com

*This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.*

#### Description of Modification:

The subject contract is being modified to correct the pricing of Item #27 in Section B and to add item #651 to Section B of the pricing schedule.

- Pursuant to Section Q of the General Terms and Conditions, Section IV. Pricing Schedule: subsection B 2021 Ford F150 XL & SSV will be updated to reflect a reduction in cost for Item #27.

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
27	X1E	SuperCab 4x4 - 6.5' Box	\$26,756.00

- Pursuant to Section Q of the General Terms and Conditions, Section IV. Pricing Schedule: subsection I Dealer Installed Equipment, will be updated to add item # 651 undercoating.

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
651	Undercoating	Undercoating	\$375.00

**END OF MODIFICATION NO. 2**

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect

SHEEHY FORD OF RICHMOND, INC.

CITY OF CHESAPEAKE

By: 

By: 

Leah Arnold, Manager, Sheehy Municipal Sales

Anthony E. Cannon, Procurement Administrator 10/28/20

Name and Title (Type or Print)

Date Signed

**\*\*Authorized Signer\*\***

Name and Title (Type or Print)

Date Signed





### CONTRACT MODIFICATION AGREEMENT

Date: October 28, 2020

Contract No.: 19-19079-WHC

Commodity: Ford Specialty Vehicles with Options

Modification No.: 1

Issued By: City of Chesapeake  
Purchasing Division  
306 Cedar Road, 5<sup>th</sup> Floor  
Chesapeake, Virginia 23322

Buyer: William H. Cartwright, Procurement Specialist II

Contractor: Sheehy Ford of Richmond, Inc.  
10601 Midlothian Turnpike  
Richmond, Virginia 23235  
Phone: 804-419-1364  
Email: leaharnold@sheehy.com

*This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.*

**Description of Modification:**

The subject contract is being modified to correct the pricing of Item #27 in Section B and to add item #651 to Section B of the pricing schedule.

1. Pursuant to Section Q of the General Terms and Conditions, Section IV. Pricing Schedule: subsection B 2021 Ford F150 XL & SSV will be updated to reflect a reduction in cost for Item #27.

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
27	X1E	SuperCab 4x4 - 6.5' Box	\$26,756.00

2. Pursuant to Section Q of the General Terms and Conditions, Section IV. Pricing Schedule: subsection I Dealer Installed Equipment, will be updated to add item # 651 undercoating.

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
651	Undercoating	Undercoating	\$375.00

**END OF MODIFICATION NO. 2**

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect

SHEEHY FORD OF RICHMOND, INC.

CITY OF CHESAPEAKE

By: 

By: 

Leah Arnold, Manager, Sheehy Municipal Sales

Anthony E. Cannon, Procurement Administrator 10/28/20

Name and Title (Type or Print)

Date Signed

**\*\*Authorized Signer\*\***

Name and Title (Type or Print)

Date Signed



# CONTRACT MODIFICATION AGREEMENT

Date: May 5, 2020

Contract No.: 19-19079-WHC

Commodity: Ford Specialty Vehicles with Options

Modification No.: 1

Issued By: City of Chesapeake  
Purchasing Division  
306 Cedar Road, 5<sup>th</sup> Floor  
Chesapeake, Virginia 23322

Buyer: William H. Cartwright, Procurement Specialist II

Contractor: Sheehy Ford of Richmond, Inc.  
10601 Midlothian Turnpike  
Richmond, Virginia 23235  
Phone: 804-419-1364  
Email: nickcrist@sheehy.com

Attention: Nick Crist

*This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.*

## Description of Modification:

The subject contract is being modified to update models, model year and pricing as follows:

Pursuant to Section Q of the General Terms and Conditions, Section IV. Pricing Schedule: Will be updated to reflect the addition of Transit models with options, and the addition of options available with new F150 and Transit Series model years. Pursuant to Section 19 of the Special Terms and conditions the pricing is being updated for 2021 Ford F150 and F150 Responder, and 2020 Ford Transit Series, per the attached spreadsheet. All updates and pricing will be effective upon full execution.

## END OF MODIFICATION NO. 1

*Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect*

SHEEHY FORD OF RICHMOND, INC.

CITY OF CHESAPEAKE

By: Leah Arnold

By: Anthony E. Cannon

Leah Arnold Municipal Office Manager 5/7/20

Anthony E. Cannon Procurement Administrator 5/13/20

Name and Title (Type or Print) Date Signed

Name and Title (Type or Print) Date Signed

**\*\*Authorized Signer\*\***

**A. 2020 FORD EXPEDITION XL & XL MAX - SSV (102A)****NOT ALL OPTIONS ARE COMPATIBLE**

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT</b>			
1	U1F	Expedition 4x2	\$33,555.00
2	U1G	Expedition 4x4	\$36,368.00
3	K1F	Expedition MAX 4x2	\$36,514.00
4	K1G	Expedition MAX 4x4	\$38,620.00

**FREE STANDING PACKAGES & OPTIONS**

5	536	<b>Heavy-Duty Trailer Tow Package</b> -18" Machined-Face Aluminum with Magnetic-Painted Pockets -Heavy-Duty Engine Radiator -Pro Trailer Backup Assist (N/A SSV 102A) -3.73 Electronic Limited -Slip Differential (eLSD) -Integrated Trailer Brake Controller -Two-Speed Automatic 4WD (4x4 only) with Neutral Towing Capability <b>NOTE:</b> XL 100A and 101A - No Change from the standard wheel/tire <b>NOTE:</b> XL SSV 102A Non-MAX - The 18" wheel contained in this package with 275/65R18 All-Season (A/S) BSW Tires (4x2) or 275/65R 18 All-Terrain (A/T) OWL Tires (4x4) <b>NOTE:</b> XL SSV 102A MAX - Retains the 17" Steel Wheels and 265/70R17 All-Terrain (A/T) OWL Tires	\$1,560.00
6	66R	Reverse Sensing System	\$108.00
7	21B	Seats - 40/20/40 Cloth Bench, Second Row	\$110.00
8	87P	Seats - 60/40 PowerFold (folds flat), Third Row <b>NOTE:</b> Eight (8) Passenger Seating. <b>NOTE:</b> Deletes standard third row Storage Bins.	\$815.00
9	18B	Running Boards, Platform - Black	\$399.00
10	153	Front License Plate Bracket <b>NOTE:</b> See "Emissions" section for additional information	\$0.00
11	41H	Engine Block Heater	\$100.00

**FLEET ONLY OPTIONS**

12	942	Daytime Running Lamps (Non-Configurable) <b>NOTE:</b> Replaces the standard Configurable Daytime Running Lamps (DRL)	\$0.00
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**EXTERIOR COLOR**

13	G6	Desert Gold	N/C
14	JS	Iconic Silver	N/C
15	FT	Blue (Metallic Paint)	N/C
16	J7	Magnetic (Metallic Paint)	N/C
17	PQ	Race Red (SSV Only)	N/C
18	UM	Agate Black	N/C
19	YZ	Oxford White	N/C

**INTERIOR COLOR OPTIONS**

20	LH	Ebony	N/C
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ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
21	LL	Medium Stone	N/C

**B. 2021 Ford F150 XL & SSV****NOT ALL OPTIONS ARE COMPATIBLE**

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT</b>			
22	F1C	Regular Cab 4x2 - 6.5' Box	\$21,688.00
23	F1E	Regular Cab 4x4 - 6.5' Box	\$24,835.00

24	F1C	Regular Cab 4x2 - 8.0' Box	\$21,956.00
25	F1E	Regular Cab 4x4 - 8.0' Box	\$25,102.00
26	X1C	SuperCab 4x2 - 6.5' Box	\$23,535.00
27	X1E	SuperCab 4x4 - 6.5' Box	\$29,756.00
29	X1C	SuperCab 4x2 - 8.0' Box	\$24,699.00
30	X1E	SuperCab 4x4 - 8.0' Box	\$27,809.00
31	W1C	SuperCrew 4x2 - 5.5' Box	\$24,928.00
32	W1E	SuperCrew 4x4 - 5.5' Box	\$28,060.00
33	W1C	SuperCrew 4x2 - 6.5' Box	\$26,093.00
34	W1E	SuperCrew 4x4 - 6.5' Box	\$30,073.00
<b>EQUIPMENT PACKAGES</b>			
35	100A	XL Base Package	N/C
36	101A	XL Mid Package	\$2,050.00
37	66S	XL SSV (Special Service Vehicle) Package (req. 995 5.0L V8 or 994 3.5L Ecoboost engine) -Only available on SuperCab/SuperCrew	\$50.00
<b>ENGINE &amp; TRANSMISSION OPTIONS</b>			
38	99B	3.3L V6 PFDI with Auto Start-Stop Technology and Flex-Fuel Capability (NA 157" or 163.7" WB)	N/C
39	99P	2.7L V6 EcoBoost with Auto Start-Stop Technology (NA on 4x4 with 157" or 163.7" WB) -Standard on 4x2 with 157" or 163.7" WB	\$995.00
40	995	5.0L V8 with Auto Start-Stop Technology and Flex- Fuel Capability - Standard on 4x4 with 157" or 163.7" WB	\$1,995.00
41	994	3.5L V6 EcoBoost (NA 122" WB) with Auto Start-Stop Technology	\$2,550.00
43	991	3.0L 4 Valve DOHC Power Stroke V6 Turbo Diesel B20 with Auto Start-Stop Technology (NA 163.7" WB; reqs. Manual-folding, Power Glass Sideview Mirrors (54R) or Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors (54Y), Privacy glass	\$4,995.00
44	XL3	E-Locking 3.31 Axle	\$412.00
45	XL5	E-Locking 3.15 Axle	\$412.00
46	XL6	E-Locking 3.73 Axle	\$548.00
47	XL9	E-Locking 3.55 Axle	\$457.00
48	446	Electronic Six-Speed Automatic Transmission with Selectable Drive Modes: Normal/Tow-Haul/Sport (Standard w/ 3.3L V6 PFDI)	N/C
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
49	44G	Electronic Ten-Speed Automatic Transmission with Selectable Drive Modes: Normal/Tow-Haul/Snow-Wet/EcoSelect/Sport (standard w/ 3.5L V6 EcoBoost, 2.7L V6 EcoBoost, 5.0L V8 & 3.0L V6 Power Stroke Diesel engines)	N/C
<b>PAYLOAD PACKAGES</b>			
50	622	2.7L V6 EcoBoost Payload Package	\$750.00
51	627	Heavy Duty Payload Package -- XL	\$1,695.00
<b>TIRES</b>			
52	T7C	LT245/70R17E BSW all-terrain tires (A/T) (opt. availability requires 55A FX4 Off-Road Pkg; NA with 3.0L V6 Power Stroke Diesel engine (991) 4x4) -NA with 100A Package -Optional with 101A Package	\$295.00
53	T8C	LT275/65R18C OWL A/T	\$295.00
54	64D	17 Forged Aluminum Bead-Lock Capable Wheel	\$18,950.00
<b>FREE STANDING PACKAGES (See Packaged Options/Emissions for complete content &amp; restrictions)</b>			

55	86A	XL Chrome Appearance Package (NA w/ 3.0L V6 Power Stroke Diesel engine (991)) -Fleet Only option w/ 100A Package -Optional with 101A Package	\$775.00
56	861	XL Sport Appearance Package (NA w/ 3.0L V6 Power Stroke Diesel engine (991)) -NA with 100A Package - Optional with 101A Package	\$775.00
57	61S	STX Appearance Package (req. XL Sport Appearance Pkg.; NA w/ 3.0L V6 Power Stroke Diesel engine (991) or 8-way Power Driver's Seat - Power Lumbar Driver (91P)) -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$1,995.00
58	55A	FX4 Off-Road Package (4x4 Only) -NA with 100A Package -Optional with 101A Package	\$905.00
59	98G	CNG/Propane Gaseous Engine Prep Pack (req. 995 5.0L V8 engine)	\$315.00
60	53B	Class IV Trailer Hitch (incl. Smart Trailer Tow Connector, 4-pin/7-pin wiring, Class IV trailer hitch receiver) - <b>NOTE:</b> Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.	\$150.00
61	53A	Trailer Tow Package w/o TBA- 100A only	\$595.00

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
62	53A	Trailer Tow Package -XL Base: <b>Pro Trailer Backup Assist</b> (47E) is not available on XL Base -XL Mid: incl. <b>Pro Trailer Backup Assist</b> (47E) <b>NOTE:</b> Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54Y/59S) <b>NOTE:</b> Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller	\$995.00
63	53C	Max Trailer Tow Package (req. 3.5L V6 EcoBoost) - XL Base: <b>Pro Trailer Backup Assist</b> (47E) is not available on XL Base - XL Mid: incl. <b>Pro Trailer Backup Assist</b> (47E) <b>NOTE:</b> Ordering the Max Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54Y/59S) <b>NOTE:</b> Max GCWR/Max Tow only achieved on SuperCrew equipped with 20" Wheels. These trucks will also come equipped with max springs, steering gear and upgraded stabilizer bar for this configuration	\$895.00
64	622	2.7L V6 EcoBoost Payload Package (req. 53A Trailer Tow Pkg)	\$750.00
65	627	Heavy-Duty Payload Package (req. 53A Trailer Tow Pkg. with 995 5.0L engine; req. 53C Max Trailer Tow Pkg. with 994 3.5L EcoBoost engine; NA with 3.0L V6 Power Stroke Diesel engine	\$1,695.00

FREE STANDING OPTIONS			
66	41H	Engine Block Heater (Front License Plate Bracket (153) is required w/ 3.3L V6 PFDI (99B) or 5.0L V8 (995) Engine)	\$90.00
67	413	Skid Plates (4x4 Only) -Fleet Only option with 100A Package -Optional with 101A Package	\$160.00
68	18B	Black Platform Running Boards	\$250.00
69	18C	Running Boards, Chrome Tubular	\$635.00
70	188	Running Boards, Chrome Angular	\$780.00
71	18P	Running Boards, Power Deployable	\$995.00
72	63S	Box Side Steps	\$325.00
74	63T	Tailgate Step (with Tailgate Lift Assist)	\$375.00
75	55B	BoxLink (includes four (4) premium locking cleats)	\$80.00
ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
76	54R/59S	Manual-folding, Power Glass Sideview Mirrors with Heat, Turn Signal, Auto-Dimming Feature (Driver's Side), High-Intensity LED Security Approach Lamps, LED Sideview mirror Spotlights and Black Skulll Caps (incl. interior auto-dimming rearview mirror)(req.85A XL Power Equipment Group and Rear Window, Fixed Privacy Glass with Defroster 924/57Q) -Fleet Only option with 100A Package -Optional with 101A Package	\$480.00
77	54Y/59S	Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors with Heat, Turn Signal, High- Intensity LED Security Approach Lamps, LED Sideview mirror Spotlights and Black Skull Caps (NA with 3.3L V6 PFDI engine (99B) or 122" WB; req. XL Power Equipment Group (85A) and Rear Window, Fixed Privacy Glass with Defroster (924/57Q); req. Trailer Tow Pkg. (53A) or Max Trailer Tow Pkg. (53C)) -Fleet Only option with 100A Package	\$570.00
78	17B	BLIS® (Blind Spot Information System) with Cross-Traffic Alert and Trailer Tow Monitoring (BLIS® sensor in LED Taillamp; NA 54Y/59S Telescoping Trailer Tow Mirror; Reqs. LED Sideview mirror Spotlights (59S))	\$590.00
79	924/57Q	Rear-Window, Fixed Privacy Glass with Defroster	\$320.00
80	76R	Reverse Sensing System (req. 53B Class IV Trailer Hitch, 53A	\$275.00
81	91V	110V/400W Outlet (with 40/20/40 seats, there is one outlet in the IP; 2nd outlet in the console req. 40/console/40 seats (W); reqs. Trailer Tow Pkg. (53A or 53C) and Reverse Sensing System (76R)) -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$200.00
82	595	Fog Lamps (incl. in 86A XL Chrome Appearance Pkg. and 861 XL Sport Appearance Pkg.) -Fleet Only option with 100A Package -Optional with 101A Package	\$140.00
83	47R	Floor Liner - Tray Style (req. 168 Color-coordinated Carpet w/Carpeted Matching Floor Mats) -Fleet Only option with 100A Package (SuperCab/SuperCrew Only) -Optional with 101A Package (SuperCab/SuperCrew Only)	\$160.00

84	168	Color-coordinated Carpet w/ Carpeted Matching Floor Mats -Fleet Only option with 100A Package -Optional with 101A Package	\$145.00
85	67T	Integrated Trailer Brake Controller (req. 53B Class IV Trailer Hitch or 53A Trailer Tow Pkg.; incl. w/53C Max Trailer Tow Pkg)	\$275.00
86	655	Extended Range 36 Gallon Fuel Tank (NA 122" WB or 3.0L V6 Power Stroke Diesel engine (991)) -Fleet Only option with 100A Package -Optional with 101A Package	\$445.00
87	68P	Snow Plow Prep - 4x4 only (req. 955 5.0L V8 engine and 924/57Q Rear-Window, Fixed Privacy Glass w/Defroster	\$50.00
88	68T	Snow Plow Prep - 4x4 only (req. 955 5.0L V8 engine and 924/57Q Rear-Window, Fixed Privacy Glass w/Defroster	\$51.00
89	153	Front License plate Bracket	N/C
<b>FACTORY INVOICED ACCESSORIES (FIA) - Shipped separately from the vehicle for dealer installation</b>			
90	90D	Bed Divider (req. 55B BoxLink; NA with 90R Loading Ramps	\$295.00
91	91A	Smoker's Pack with Ash/Coin Cup - Dealer-Installed	\$95.00
92	94K	KICKER Subwoofer (req. 582 SiriusXM Radio and 86A XL Chrome Appearance Pkg. or 861 XL Sport Appearance Pkg.) -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$695.00
93	96X	Tonneau Pickup Box Cover - Hard Folding (NA with 90R Stowable Loading Ramps and Aluminum Crossbed Storage Toolbox by Weather Guard (90B/90P))	\$995.00
94	96T	Tonneau Pickup Box Cover - Soft Folding (NA with 90R Stowable Loading Ramps and Aluminum Crossbed Storage Toolbox by Weather Guard (90B/90P))	\$525.00
<b>FORD ACCESSORIES</b>			
95	90B	Aluminum Crossbed Toolbox by Weather Guard (Defender Series)(NA with Stowable Loading Ramps (90R) and Tonneau Pickup Box Cover Hard and Soft (96X/96T))	\$575.00
96	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard (model # 127-0-02)(NA with Stowable Loading Ramps (90R) & Tonneau Pickup Box Cover Hard and Soft (96X/96T))	\$790.00
97	96W	Spray-in Bedliner	\$595.00
98	96P	Drop-in Bedliner	\$350.00
99	90R	Stowable Loading Ramps (req 55B BoxLink NA with 90D Bed Divider, 96X Tonneau Pickup Box Cover - Hard Folding, 96T Tonneau Pickup Box Cover - Soft Folding or Aluminum Crossbed Storage Toolbox by Weather Guard (90B/90P)	\$595.00
<b>FLEET ONLY OPTIONS (req. Valid FIN Code)</b>			
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
100	91P	8-Way Power Driver's Seat - Power Lumbar Driver (req. XL Power Equipment Group (85A))	\$350.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
101	94S	LED Warning Strokes by Sound Off - Amber, Ford Accessory; inc center high-mount stop light bar and two (2) hood mount lights; NA w/3.0L V6 Power Stroke Diesel engine (991)	\$675.00



102	94R	LED Warning Strobes by Sound Off Signal - Red/Blue (Ford Accessory; includes center high-mounted stop light and two (2) hood mounted lights; req. XL SSV Package (66S); NA with 3.0L V6 Power Stroke Diesel engine (991)) -Only available on SuperCab/SuperCrew	\$725.00
103	94W	LED Warning Strobes by Sound Off Signal - Amber/White with rear work light feature (Ford Accessory; includes center high-mounted stop light bar and two (2) hood mounted lights; NA with 3.0L V6 Power Stroke Diesel engine (991)) -NOTE: Rear white lights can be turned on solid to provide additional work area lighting	\$725.00
104	85A	XL Power Equipment Group - Regular Cab -NA with 101A Package	\$970.00
105	85A	XL Power Equipment Group - Super Cab /Crew Cab -NA with 101A Package	\$1,170.00
106	582	SiriusXM Radio (req. Cruise Control (50S) and SYNC (52P) on 100A) NOTE: Includes a 6-month prepaid subscription. Service is not available in Alaska and Hawaii. -Fleet Only option with 100A Package	\$195.00
107	52P	SYNC (req. 50S Cruise Control) -Enhanced Voice Recognition Communications and Entertainment System -911 Assist -4.2" LCD Display in Center Stack -Applink -Smart Charging USB Port - one (1) -NA with 101A Package	\$420.00
108	85H	Backup Alarm System	\$125.00
109	17C	Chrome front and rear bumpers (requires 595 Fog Lamps; NA w/ XL Sport Appearance Pkg (861))	\$175.00
110	90L	Manual driver lumbar	\$40.00
111	942	Daytime Running Lamps (DRL) (when selected with 84A Power Equipment Group, the non-controllable 942 Daytime Running Lamps (DRL) replace the Daytime Running Lamps (DRL) (On/Off Cluster	\$45.00
112	50S	Cruise Control	\$225.00
113	62R	Manual Regen Initiation with Active Regen Inhibitor (Requires 3.0L V6 Power Stroke Diesel engine (991)) -Only available on SuperCab or SuperCrew	\$280.00

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>INTERIOR TRIM OPTIONS - SEATS</b>			
114	AG	Vinyl 40/20/40 Front Seat	N/C
115	CG	Cloth 40/20/40 Front Seat (standard seat)	N/C
116	WG	Cloth 40/Console/40 Front-Seats with Flow-through Console and steering column-mounted shift	\$295.00
116	SG	Cloth 40/blank/40 Front-Seats with center-section deleted (Restraint Control Module cover provided) with 66S XL SSV (Special Service Vehicle) Pkg.	N/C
<b>EXTERIOR COLOR OPTIONS</b>			
117	UM	Agate Black	N/C
118	N1	Blue Jeans	N/C
119	JS	Iconic Silver	N/C

120	J7	Magnetic	N/C
121	YZ	Oxford White	N/C
122	PQ	Race Red	N/C
123	E7	Velocity Blue (Metallic Paint)	N/C
124	D1	Stone Gray	N/C
125	E2	Magma Red (Metallic Paint)	N/C
126	RR	Ruby Red Metallic Tinted Clearcoat	N/C
127	GR	Green	\$660.00
128	MB	Orange	\$660.00
129	B1	School Bus Yellow	\$660.00
130	E4	Vermillion Red	\$660.00
131	AT	Yellow	\$660.00

**DEALER INSTALLED OPTIONS**

132	1908	Weatherguard heavy duty protect-a-rail with mounting bracket, w/mounting bracket installed	\$440.50
133	3004	Golight Stryker LED wireless light w/mounting base, installed on	\$734.50
134	127-0-02	Weatherguard saddle box aluminum installed	\$964.00
135	174-0-01	Weatherguard lo-side box aluminum installed - QTY 2	\$1,394.00
136	C2-60-1842	MAXON light duty series 1500 # Me2 Lift Gate, with Light Kit	\$5,501.00
137		Fiberglass tonneau cover (color matched) installed	\$1,995.65
138		ARE Diamond- Cap, Side Access, Roof Rack, 5.5' bed	\$3,639.50
139		ARE Diamond- Cap, Side Access, Roof Rack, 6.5' bed	\$3,744.50
140		ARE Diamond Ed Cap with side access, roof rack, 8' bed	\$3,969.50
141	4109037	Jotto aluminum cargo slide, 1200lb w/aluminum floor plank installed 8' bed	\$2,017.50
142	4109037	Jotto aluminum cargo slide, 1200lb w/aluminum floor plank installed 6.5' bed	\$1,818.50
143	DS7	Decked Mfg bed insert for F150 8' bed installed	\$1,726.00
144	MC23SA/ QFFORD1	Whelen 23" stud mount amber LED mini light bar installed on Whelen Mounting Platform	\$777.50
145	RSA03ZCR	Whelen LED super LED warning lights 2 front grille, 2 rear of truck installed	\$468.00

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
146	THPW1500 KIT3	THOR 1500kw pure sine power inverter installed	\$880.00
147		Pintle/Ball hitch	\$85.00
148		Spot light driver's side	\$697.50
149	MC23SA	Backrack 1504 w/ Whelen 23" LED mini lightbar	\$997.50

**C. 2021 F-150 POLICE RESONDER SUPERCREW****NOT ALL OPTIONS ARE COMPATIBLE**

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT</b>			
150	W1P	F150 4x4 Crew Cab Police Responder - 145 in. Wheelbase, XL 4x4 5.5 Box (150A) 3.5L EcoBoost Engine Electronic 10 speed automatic transmission, E-locking 3.55 axle .	\$34,575.00

**FREE STANDING OPTIONS**

151	53A	Trailer Tow Package -Incl. <b>Pro Trailer Backup Assist (47E)</b> <b>NOTE:</b> Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately (Option Code: 54Y/59S) <b>NOTE:</b> Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately	\$995.00
152	85H	Backup Alarm System	\$125.00
153	18B	Black Platform Running Boards	\$250.00
154	63S	Box Side Steps	\$325.00
155	55B	BoxLink (Includes four (4) premium locking cleats)	\$80.00
156	17C	Chrome front and rear bumpers (requires 595 Fog Lamps)	\$175.00
157	942	Daytime Running Lamps (DRL) <b>NOTE:</b> The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL)(On/Off Cluster Controllable)	\$45.00
158	41H	Engine Block Heater	\$90.00
159	595	Fog Lamps	\$140.00
160	63E	Foldable Pickup Box Bed Extender	\$250.00
161	153	Front License Plate Bracket	N/C
162	67T	Integrated Trailer Brake Controller	\$275.00

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
163	54R/59S	Manual-folding, Power Glass Sideview Mirrors with Heat, Turn Signal, Auto-Dimming Feature (Driver's Side), High-Intensity LED Security Approach Lamps, LED Sideview mirror lights and Black Skull Caps (incl. interior auto-dimming rearview mirror)(req. Rear-Window, Fixed Privacy Glass with Defroster 942/57Q) <b>NOTE:</b> LED sideview mirror lights are not directional police spot	\$480.00
164	54Y/59S	Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors with Heat, Turn Signal, High- Intensity LED Security Approach Lamps, LED Sideview mirror lights and Black Skull Caps (Req. 53A Trailer Tow Pkg. and Rear-Window, Fixed Privacy Glass with Defroster 924/57Q) <b>NOTE:</b> LED sideview mirror lights are not	\$570.00
165	61P	Power Passenger Seat 10-way	\$295.00
166	924/57Q	Rear-Window, Fixed Privacy Glass with Defroster	\$320.00
167	76R	Reverse Sensing System	\$275.00
168	63T	Tailgate Step (with Tailgate Lift Assist)	\$375.00
<b>FACTORY INVOICED ACCESSORIES (FIA) - Shipped separately from the vehicle for dealer installation</b>			
169	90D	Bed Divider (req. 55B BoxLink, NA with 90R	\$295.00
170	91A	Smoker's Pack with Ash/Coin Cup, Dealer-Installed	\$95.00
171	96X	Tonneau Pickup Bed Cover - Hard (NA with 90R Stowable Loading Ramps) <b>NOTE:</b> Tonneau cover does not provide a permanent seal from dust and moisture intrusion	\$995.00

172	96T	Tonneau Pickup Bed Cover - Soft Folding (NA with 90R Stowable Loading Ramps) <b>NOTE:</b> Tonneau cover does not provide a permanent seal from dust and moisture intrusion	\$525.00
173	96P	Drop-in Bedliner	\$595.00
174	94R	Red/Blue LED Warning Strobes - custom accessory, pre-installed; includes two (2) LED warning lights visible on either side of stop light bar and two (2) LED lights visible between lower windshield and hood (Driver side - Red/Passenger side - Blue) Not available with Amber LED Warning Strobes 94S	\$725.00
175	94S	Amber LED Warning Strobes - custom accessory, pre-installed; includes two (2) LED Amber warning lights visible on either side of stop light bar and two (2) LED Amber lights visible between lower windshield and hood <b>NOTE:</b> Not available with Red/Blue LED	\$675.00
176	96W	Spray -in Bedliner	\$560.00
177	90R	Stowable Loading Ramps (req. 55B BoxLink; NA with 90D Bed Divider, 96X Tonneau Pickup Box Cover - Hard or 96T Tonneau Pickup Box - Soft Folding)	\$595.00

**EXTERIOR COLOR OPTIONS**

178	D1	Stone Gray (Metallic Paint)	N/C
ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
179	UM	Agate Black	N/C
180	J7	Magnetic (Metallic Paint)	N/C
181	N1	Blue Jeans (Metallic Paint)	N/C
182	PQ	Race Red	N/C
183	E7	Velocity Blue (Metallic Paint)	N/C
184	JS	Iconic Silver	N/C
185	YZ	Oxford White	N/C

**D. 2020 TRANSIT CARGO VAN & PRISONER TRANSPORT VEHICLE****NOT ALL OPTIONS ARE COMPATIBLE**

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT - LOW ROOF</b>			
186	E1Y	Transit 150 Cargo Van Low Roof 130" WB Regular RWD	\$24,246.00
187	E2Y	Transit 150 Cargo Van Low Roof 130" WB Regular AWD	\$28,488.00
188	E1Y	Transit 150 Cargo Van Low Roof 148" WB Long RWD	\$25,377.00
189	E2Y	Transit 150 Cargo Van Low Roof 148" WB Long AWD	\$29,619.00
190	R1Y	Transit 250 Cargo Van Low Roof 130" WB Regular RWD	\$25,089.00
191	R2Y	Transit 250 Cargo Van Low Roof 130" WB Regular AWD	\$29,331.00
192	R1Y	Transit 250 Cargo Van Low Roof 148" WB Long RWD	\$26,221.00
193	R2Y	Transit 250 Cargo Van Low Roof 148" WB Long AWD	\$30,462.00
194	W1Y	Transit 350 Cargo Van Low Roof 130" WB Regular RWD	\$26,198.00
195	W2Y	Transit 350 Cargo Van Low Roof 130" WB Regular AWD	\$30,440.00
196	W1Y	Transit 350 Cargo Van Low Roof 148" WB Long RWD	\$27,329.00
197	W2Y	Transit 350 Cargo Van Low Roof 148" WB Long AWD	\$31,571.00
<b>BASE UNIT - MEDIUM ROOF</b>			
198	E1C	Transit 150 Cargo Van Medium Roof 130" WB Regular RWD	\$27,466.00
199	E2C	Transit 150 Cargo Van Medium Roof 130" WB Regular AWD	\$31,708.00
200	E1C	Transit 150 Cargo Van Medium Roof 148" WB Long RWD	\$28,598.00
201	E2C	Transit 150 Cargo Van Medium Roof 148" WB Long AWD	\$32,839.00
202	R1C	Transit 250 Cargo Van Medium Roof 130" WB Regular RWD	\$28,309.00
203	R2C	Transit 250 Cargo Van Medium Roof 130" WB Regular AWD	\$32,557.00
204	R1C	Transit 250 Cargo Van Medium Roof 148" WB Long RWD	\$29,441.00
205	R2C	Transit 250 Cargo Van Medium Roof 148" WB Long AWD	\$33,683.00
206	W9C	Transit 350 Cargo Van Medium Roof 130" WB Regular RWD	\$29,419.00
207	W2C	Transit 350 Cargo Van Medium Roof 130" WB Regular AWD	\$33,661.00

208	W9C	Transit 350 Cargo Van Medium Roof 148" WB Long RWD	\$30,551.00
209	W2C	Transit 350 Cargo Van Medium Roof 148" WB Long AWD	\$34,792.00
<b>BASE UNIT - HIGH ROOF</b>			
210	R1X	Transit 250 Cargo Van High Roof 148" WB Long RWD	\$31,349.00
211	R2X	Transit 250 Cargo Van High Roof 148" WB Long AWD	\$35,591.00
212	R3X	Transit 250 Cargo Van High Roof 148" WB EL RWD	\$32,431.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
213	R3U	Transit 250 Cargo Van High Roof 148" WB EL AWD	\$36,673.00
214	W1X	Transit 350 Cargo Van High Roof 148" WB Long RWD	\$32,459.00
215	W2X	Transit 350 Cargo Van High Roof 148" WB Long AWD	\$36,701.00
216	W3X	Transit 350 Cargo Van High Roof 148" WB EL RWD	\$33,541.00
217	W3U	Transit 350 Cargo Van High Roof 148" WB EL AWD	\$37,783.00
218	F4X	Transit 350 Cargo Van High Roof 148" WB EL RWD	\$34,211.00
219	F4U	Transit 350 Cargo Van High Roof 148" WB EL AWD	\$39,239.00
220	S4X	Transit 350 Cargo Van High Roof 148" WB EL RWD	\$34,522.00
221	S4U	Transit 350 Cargo Van High Roof 148" WB EL AWD	\$41,069.00
222	59A	60/40 Passenger Side Cargo Doors - Low Roof Only	N/C
<b>POWERTRAINS</b>			
223	998	3.5L PFDi V6	STD
224	99G	3.5L EcoBoost V6	\$1,461.00
225	99A	2.0L EcoBlue I4 Diesel over 3.5L PFDi V-6 (998)	\$3,836.00
225.1		Limited Slip Axle w/ optional ratios	\$321.00
225.2		Standard Axle w/ optional ratio upgrade	\$45.00
226	98C	CNG/Prep - Not Available	N/A
227	98F	E-85 Flex Fuel Capable 3.5L (998)	STD
228	98B	Biodiesel Engine Prep Package-Requires 99A	\$306.00
<b>TIRES</b>			
229	64H	Steel with Full Silver Wheel Cover	\$35.00
230	87B	Stainless Steel Wheel Liners	\$420.00
231	51A	Delete full-size spare tire & wheel, DRW only	(\$114.00)
232	15C	Wheel Arch Moldings (Front only)	\$295.00
233	64S	Easy to Clean Styles Aluminum Wheels/Trim	\$425.00
234	76E	16" HD Forged Aluminum Wheel	\$910.00
<b>SEATS</b>			
235	21C	Dk Palazoo Gray Cloth, 2-way manual (fore/aft/recline) driver and front-pass. with inboard armrests and driver-side manual lumbar. Does include Side Curtain Airbags	\$115.00
236	21L	Dk Palazzo Gray Cloth, 2-way manual (fore/aft/recline) driver and front-pass., driver-side and front-passenger-side airbags, inboard armrest & driver-side manual lumbar	\$115.00
237	21D	Ebony Cloth, 2-way manual (fore/aft/recline) driver and front-pass., with inboard armrest and driver-side manual lumbar. Does include side Curtain Airbags	\$115.00
238	21M	Ebony Cloth, 2-way manual (fore/aft/recline) driver and front	\$115.00
239	21Q	Dk Palazoo Gray Cloth with 10-way power driver and 10-way power passenger seat, inboard armrests	\$951.00
240	21R	Ebony Cloth with 10-way power driver and 10-way power passenger seat, inboard armrests	\$951.00
241	21S	Ebony Leather 10-way power driver and front-passenger seats with driver-side and front-passenger-side airbags and inboard armrests	\$1,105.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>

242	21J	Dk Palazoo Gray Vinyl, 2-way manual (fore/aft/recline) driver seat only (passenger seat delete). Includes inboard armrest and dual lumbar	(\$145.00)
243	21K	Dk Palazoo Gray Cloth, 2-way manual (fore/aft/recline) driver seat only (Passenger Seat Delete) Includes inboard armrest and manual lumbar	(\$145.00)
244	21P	Dk Palazoo Gray Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest. Includes Safety Canopy side-curtian airbags	\$45.00
245	218	Dk Palazoo Gray Cloth 4-way manual swivel driver and 4-way	\$1,256.00
246	21R	Ebony Cloth 10-way power driver and 10-way power passenger seats with front airbags and inboard armrests	\$951.00
247	21S	Charcoal Leather 10-way power driver and front passenger seats	\$1,290.00
<b>OTHER OPTIONS</b>			
248	63C	Dual Alternators	\$819.00
249	87E	Auxiliary Fuse Panel	\$371.00
250	63E	Dual AGM Batteries	\$289.00
251	63X	Battery - Single Absorbed Glass Mat	\$125.00
252	41H	Engine Block Heater	\$75.00
253	98D	Manual Regen Initiation	\$250.00
254	98E	Manual Regen Initiation with Active Regen Inhibitor	\$375.00
255	66P	SecuriLock Passive Anti-Theft system with Engine Immobilizer	\$75.00
256	59D	Perimeter Anti-Theft Alarm	\$155.00
257	153	Front License Plate Bracket	N/C
258	541	Short Arm Power, Manual- Folding Mirrors	STD
259	543	Long Arm Non-Telescoping, Power Mirrors w/o turn signals	\$65.00
260	544	Long Arm Non-Telescoping, Power Heat Mirrors w/ turn signals	\$220.00
261	43R	Reverse Sensing System	\$289.00
262	68H	Running Board	\$310.00
263	67D	Trailer Brake Controller	\$405.00
264	17A	Fixed rear-door glass	\$75.00
265	17B	Fixed rear-door glass with fixed passenger-side door glass	\$250.00
266	17D	Fixed rear-door glass w/fixed driver & pass side door glass	\$380.00
267	17F	Windows-All-Around, Fixed	\$450.00
268	17G	Windows-All-Around with 4th row flip-open glass	N/A
269	57N	Rear Window Defroster	\$175.00
270	92E	Privacy Tint Rear Glass Only - w/17A inc Rear Window Defrost	\$300.00
270.1	92E	Privacy Tint Rear 2nd Row w/17B inc Rear Window Defrost	\$400.00
270.2	92E	Privacy Tint Rear 2nd Row Dual w/17D w/Rear Window Defrost	\$550.00
270.3	92E	Privacy Tint All Around - w/ 17F/G) inc Rear Window Defrost	\$675.00
271	57G	High Capacity Front/Rear Air Conditioning	\$860.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
272	62A	Auxiliary Heater Prep Package	\$65.00
273	62C	Auxiliary Heater A/C Prep Package without Rear Controls	\$100.00
274	60C	Cruise Control with ASLD	\$325.00
275	16E	Vinyl Floor Covering - Front and Rear	\$245.00
276	16C	Vinyl Floor Covering - Front Only	STD
277	16G	Carpet, Front	\$35.00
278	96D	Load Area Protection - RWB	\$395.00
278.1	96D	Load Area Protection - LWB	\$485.00
278.2	96D	Load Area Protection - EL-LWB	\$575.00
279	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	\$75.00
280	86F	2 Additional Key Fobs (Power)	INC
281	62B	MyKey	\$5.00



282	90C	Power Outlet - 110V to 150W	\$100.00
283	87A	Powerpoint - 12V rear	\$15.00
284	66B	Smoker's Package	\$40.00
285	47B	Ambulance Cargo Van Prep Package - Gas 99G	\$1,420.00
285.1	47B	Ambulance Cargo Van Prep Package - Diesel	N/A
286	18D	Exterior Upgrade Package - Van SRW	\$360.00
286.1	18L	Exterior Upgrade Package - Van DRW	\$275.00
286.2	18D	Exterior Upgrade Package - w/ 96J	N/A
287	43E	Rear Bumper - Black (low roof)	N/C
288	68L	Power Running Board	\$940.00
289	96C	Interior Upgrade Package - Van	\$1,435.00
290.0	96J	Premium Group - Van SRW	N/A
290.1	96J	Premium Group - Van DRW	N/A
291	53B	Heavy Duty Trailer Tow Package	\$485.00
292	59B	Dual Sliding Side Cargo Doors	\$740.00
293	67C	High Capacity Upfitter Switches & Hi-Spec Interface Connector	\$85.00
294	41C	Lane Keeping Alert with Driver Alert	\$375.00
295	53K	Modified Vehicle Wiring System and Kit	\$75.00
296	91B	Autolamps	\$35.00
297	86B	Front Floor Mats	\$30.00
298	86N	Heavy Duty Tray Style Floor Mats, Front	\$60.00
288	52C	Keyless Entry keypad	\$95.00
300	43B	Backup Alarm	\$125.00
301	68B	Remote Start (Non-PEPS)	\$495.00
302	59C	Programmable Battery Guard/Enhanced Cut-off Relay	\$260.00
303	90G	Push Down Manual Parking Brake	\$195.00
304	68J	Extended Length Running Boards	\$655.00
305	66C	D-Pillar Assist Handles (left and right side) - MR/HR	\$60.00
306	85A	Rear-door Scuff Plate Kit incl Side Door Scuff Plate	\$150.00
307	85B	Heavy Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	\$295.00
308.0	60B	Heavy Duty Cargo Flooring & Heavy Duty Scuff Plate Kit - RWB	\$745.00
ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
308.1	60B	Heavy Duty Cargo Flooring & Heavy Duty Scuff Plate Kit - LWB	\$795.00
308.2	60B	Heavy Duty Cargo Flooring, Heavy Duty Scuff Plate Kit, LWB EL	\$895.00
309	92A	High Strength Laminated Glass	\$1,135.00
<b>AUDIO</b>			
310	58V	(19) AM/FM stereo, audio input jack, single - CD and 4-in MFD	\$280.00
311	58W	(20) AM/FM, HD/SiriusXM Capability, Bluetooth, Dual USB ports,	\$520.00
312	58X	(21) AM/FM stereo, Bluetooth, audio input jack, 8-in MFD, Message Center, SYNC 3	\$410.00
313	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center,	\$650.00
313.1	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC, HD, and SiriusXM Satellite Radio, with 61D	\$240.00
314	584	(28) SYNC 3, NAV, 8-in MFD, HD, SiriusXM Satellite Radio and	\$1,220.00
314.1	584	(28) SYNC 3, NAV, 6-in MFD, HD, SiriusXM Satellite Radio and LDW -- with 61D	\$810.00
315	58T	(17) Radio Prep Package	N/C
316	91L	6 Speakers (4 front/2 rear	\$25.00
317	585	(29) AM/FM stereo with audio input jack, microphone and Bluetooth interface	N/A
<b>FLEET OPTIONS</b>			
318	76D	White Painted DRW Package with exposed lugnuts, Fleet only	\$35.00
319	64C	White Steel w/Mini-Cap & Lug Nut Covers, All SRW Fleet only	N/A
320	52M	Speed Limitation - 65 mph Fixed top speed- Fleet only	\$80.00

321	52H	Speed Limitation - 70 mph Fixed top speed - Fleet only	\$80.00
322	52N	Speed Limitation - 75 mph Fixed top speed - Fleet only	\$80.00
323	942	Daytime Running Lamps - Fleet only	\$45.00
324	54A	Manual Short Arm Mirrors	STD
325	54X	Exterior Mirror Delete	N/C
326	67E	Large Center Console w/ integrated Shifter	\$195.00
327	76C	Orange Seat Belts	\$45.00
328	51E	(AC) Decal #1 - Up to 15 ft2	\$350.00
329	51F	(AC) Decal #2 - Up to 25 ft2	\$495.00
330	51G	(AE) Decal #3 - Up to 45 ft2	\$695.00
331	51H	(AF) Decal #4 - Up to 70 ft2	\$995.00
332	51J	(AF) Decal #5 - Up to 95 ft2	\$1,395.00

**POLICE TRANSPORT VEHICLE INSERTS**

333		Single Compartment - 80"	\$13,819.94
334		Single Compartment - 100"	\$12,985.92
335		Single Compartment - 120"	\$13,232.30
336		Double Compartment - 80"	\$15,336.35
337		Double Compartment - 100"	\$13,535.59
338		Double Compartment - 120"	\$14,092.86
339		Triple Compartment - 100"	\$16,810.74

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
340		Triple Compartment - 120"	\$17,368.00

**EXTERIOR PAINT COLORS**

341	BY	School Bus Yellow (fleet only)	N/C
342	PQ	Race Red	N/C
343	YZ	Oxford White	N/C
344	UM	Agate Black - Metallic Paint	\$200.00
345	AW	Kapoor Red - Metallic Paint	\$200.00
346	FK	Diffused Silver - Metallic Paint	\$200.00
347	J7	Magnetic - Metallic Paint	\$200.00
348	N1	Blue Jeans - Metallic Paint	\$200.00
349	UX	Ingot Silver - Metallic Paint	\$200.00
350	W6	Green Gem - Metallic Paint	\$200.00

**E. TRANSIT PASSENGER VAN****NOT ALL OPTIONS ARE COMPATIBLE**

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT - LOW ROOF</b>			
351	K1Y	Transit 150 XL Passenger Van Low Roof 130" WB RWD	\$29,209.00
352	K2Y	Transit 150 XL Passenger Van Low Roof 130" WB AWD	\$33,376.00
353	X2Y	Transit 350 XL Passenger Van Low Roof 148" WB RWD	\$29,968.00
354	X9Y	Transit 350 XL Passenger Van Low Roof 148" WB AWD	\$34,134.00
355	K1Y	Transit 150 XLT Passenger Van Low Roof 130" WB RWD	\$30,877.00
356	K2Y	Transit 150 XLT Passenger Van Low Roof 130" WB AWD	\$35,044.00
357	X2Y	Transit 350 XLT Passenger Van Low Roof 148" WB RWD	\$31,641.00
358	X9Y	Transit 350 XLT Passenger Van Low Roof 148" WB AWD	\$35,808.00

**BASE UNIT - MEDIUM ROOF**

359	K1C	Transit 150 XL Passenger Van Med Roof 130" WB RWD	\$32,695.00
360	K2C	Transit 150 XL Passenger Van Med Roof 130" WB AWD	\$36,862.00
361	X2C	Transit 350 XL Passenger Van Med Roof 148" WB RWD	\$33,455.00
362	X9C	Transit 350 XL Passenger Van Med Roof 148" WB AWD	\$37,622.00
363	W4Z	Transit 350 XL Passenger Van Med Roof 148" WB RWD	\$37,048.00
364	K1C	Transit 150 XLT Passenger Van Med Roof 130" WB RWD	\$34,364.00
365	K2C	Transit 150 XLT Passenger Van Med Roof 130" WB AWD	\$38,531.00
366	X2C	Transit 350 XLT Passenger Van Med Roof 148" WB RWD	\$35,128.00



367	X9C	Transit 350 XLT Passenger Van Med Roof 148" WB AWD	\$39,294.00
368	W4Z	Transit 350 XLT Passenger Van Med Roof 148" WB RWD	\$38,720.00
<b>BASE UNIT - HIGH ROOF</b>			
369	X2X	Transit 350 XL Passenger Van High Roof 148" WB RWD	\$34,742.00
370	X9X	Transit 350 XL Passenger Van High Roof 148" WB AWD	\$38,908.00
371	W4X	Transit 350 XL Passenger Van High Roof 148" WB RWD	\$38,334.00
372	U4X	Transit 350 XL Passenger Van High Roof 148" WB EL RWD	\$35,828.00
373	U5X	Transit 350 XL Passenger Van High Roof 148" WB EL AWD	\$42,300.00
374	X2X	Transit 350 XLT Passenger Van High Roof 148" WB RWD	\$36,414.00
375	X9X	Transit 350 XLT Passenger Van High Roof 148" WB AWD	\$40,581.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
376	W4X	Transit 350 XLT Passenger Van High Roof 148" WB RWD	\$40,008.00
377	U4X	Transit 350 XLT Passenger Van High Roof 148" WB EL RWD	\$37,497.00
378	U5X	Transit 350 XLT Passenger Van High Roof 148" WB EL AWD	\$43,974.00
<b>POWERTRAINS</b>			
379	998	3.5L PFDi V6	STD
380	99G	3.5L EcoBoost V6	\$1,461.00
381	99A	2.0L EcoBlue Bi-Turbo I4 Diesel	\$3,836.00
382	44U	10-Speed Automatic Transmission	STD
383	X73	3.73 Standard Axle w/998 & 99G	STD
384	X31	3.31 Optional Axle Ratio - w/ 3.5L EcoBoost V6 (99G)	\$45.00
385	X4L	4.10 Limited Slip	\$321.00
386	X3L	3.31 Limited Slip	\$321.00
<b>TIRES</b>			
387	64H	Steel wheel with Full Silver Wheel Cover	\$33.00
388	87B	Stainless Steel Wheel Liners	\$420.00
389	64S	Easy to clean styled aluminum wheels/trim	\$425.00
390	15C	Wheel Well Liners - Black	\$295.00
391	76E	Forged Alloy Wheels - DRW / Standard Front axle	\$910.00
392	64G	Forged Alloy Wheels - SRW w/ HD front Axle	\$683.00
393	76G	Forged Alloy Wheels - DRW w/ HD front axle	\$910.00
394	51A	Delete Full-Size Spare Tire & Wheel DRW Only	(\$114.00)
<b>SEATS</b>			
395	21G	Dk Palazzo Gray Vinyl, 2-way man (fore/aft/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags - XL Passenger Vans	N/C
396	21L	Dk Palazzo Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv- side manual lumbar - XLT Passenger Vans	STD
397	21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags (XLT Pass)	N/C
398	21P	Dk Palazzo Gray Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger- side armrest	N/C
399	21Q	Dk Palazzo Gray Cloth 10-way power driver and front passenger seats with front airbags and inboard armrests	\$847.00
400	21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	\$847.00
401	21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags	\$1,005.00
402	96K.1	(Less) 1-Passenger Seat or 2-Passenger Seats use on Long Wheelbase	(\$778.00)
403	96K.2	(Less) 1-Passenger Seat or 2-Passengers Use on Long Wheelbase with 96X	N/C
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>

404	96K.3	(Less) 1-Passenger Seat or 2-Passenger Seats Use on Long Wheelbase EL	(\$1,010.00)
405	96M	8-Passenger Seats, Second row triple wide seat, Third row triple wide seat (RWB), N/C 130"Wheelbase	N/C
406	96P	15-Passenger Seats, Second row triple seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	\$1,421.00
407	96W	10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-	\$ (310.00)
408	96T	14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL	\$ (310.00)
409	96S	14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	\$1,411.00
410	96U	5-Passenger Seats, Second row triple wide seat (RWB)	\$ (310.00)
411	96V	8-Passenger Seats, Second row triple narrow seat and Third row single/double seat (LWB)	\$ (310.00)
412	96L	8-Passenger Seats, Second row triple narrow seat, Third row triple	N/C
<b>OTHER OPTIONS</b>			
413	63C	Dual Alternators	\$819.00
414	87E	Auxiliary Fuse Panel	\$385.00
415	63E	Dual AGM Batteries	\$289.00
416	63X	Battery - Single Absorbed Glass Mat	\$125.00
417	41H	Engine Block Heater	\$75.00
418	98D	Manual Regen Initiation	\$250.00
419	98E	Manual Regen Initiation with Active Regen Inhibitor	\$375.00
420	59D	Perimeter Anti-Theft Alarm	\$155.00
421	153	Front License Plate Bracket	STD
422	543	Long Arm Non-Telescoping, Power Mirrors w/o Turn Signals	\$65.00
423	544	Long Arm Non-Telescoping,Power Heat Mirrors w/Turn Signals	\$220.00
424	43R	Reverse Sensing System	\$289.00
425	68H	Running Board	\$310.00
426	67D	Trailer Brake Controller	\$405.00
427	17F	Windows all around, fixed	STD
428	57N	Rear Window Defroster	\$175.00
429	92E	Privacy Tint	\$665.00
430	62C	Auxiliary Heater A/C Prep Package w/out Rear Controls	\$100.00
431	62A	Auxiliary Heater Prep Package	\$65.00
432	60C	Cruise Control with ASLD	\$325.00
433	16G	Carpet, Front & Rear XL	\$125.00
434	16H	Carpet, Front & Rear XL	\$125.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
435	16E	Vinyl Floor Covering - Front and Rear - incl wheel well covers & rear/side scuff plates	N/C
436	85C	Vinyl Sunvisors w/ Illuminated Vanity Mirror	\$75.00
437	86F	2 Additional Key FOBs (Power)	INC
438	62B	MyKey	\$5.00
439	90C	Power Inverter - 12V to 110V	\$100.00
440	90B	Rearview Mirror	STD
441	67C	Upfitter Package	\$605.00
442	66B	Smoker's Package	\$27.00
443	18D	Exterior Upgrade Package - N/A XL, STD XLT	

444	53B	Heavy Duty Trailer Tow Package	\$485.00
445	43E	Rear Bumper - Black with integral step.	N/C
446	68L	Power Running Board	\$940.00
447	67E	Large Center Console w/ Integrated Shifter	\$195.00
448	53K	Modified Vehicle Wiring System and Kit	\$75.00
449	86B	Front Floor Mat	\$30.00
450	86N	Heavy Duty Tray Style Floor Mats, Front	\$60.00
451	52C	VP - Keyless Entry Keypad	\$95.00
452	43B	Backup Alarm	\$125.00
453	68B	Remote Start	\$495.00
454	N1	Blue Jeans - Metallic Paint	\$200.00
455	UX	Ingot Silver - Metallic Paint	\$200.00
456	W6	Green Gem - Metallic Paint	\$200.00
457	J7	Magnetic - Metallic Paint	\$200.00
458	UM	Agate Black - Metallic Paint	\$200.00
459	FK	Diffused Silver - Metallic Paint	\$200.00
460	AW	Kapoor Red - Metallic Paint	\$200.00
461	59C	Programmable Battery Guard/Enhanced Cut-off Relay	\$260.00
462	90G	Push Down Manual Parking Brake	\$195.00
463	68J	Extended Length Running Boards	\$606.00
464	61D	Front and Rear Split-View Camera	\$1,083.00
465	53G	Front Bumper - Painted	STD
466	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
467	65C	Power Sliding Door (Med/High Roof)	\$995.00
468	91A	High-Intensity Discharge (HID) Headlamps	\$455.00
469	91B	Autolamp	\$35.00
470	55D	Front Fog Lamps	\$105.00
471	655	Extended Range Fuel Tank	\$285.00
472	545	Short Arm Power, Manual-Folding Heat Mirror w/Turn Signals	\$160.00
473	53D	Tow/Haul Mode with Trailer Wiring Provisions	\$295.00
474	17L	2nd Row Driver-side Egress Window	\$815.00
475	16J	Premium Wood-like Flooring	N/A
476	85D	Dual Note Horn	\$20.00
477	41E	Heavy Duty Front Axle	\$306.00
478	61C	Vehicle Maintenance Monitor	\$45.00
479	55A	Upfitter Interface Module	\$255.00
480	60D	Adaptive Cruise Control w/ ASLD	\$737.00
ITEM #	ORDER CODE	DESCRIPTION	UNIT COST
481	65A	Blind Spot Info System w/Cross traffic Alert & Trailer Coverage	\$595.00
482	94B	Enhanced Active Park Assist	\$865.00
483	94A	Side Sensing System	\$443.00
484	98B	Bio-Diesel Engine Prep Package	\$315.00
485	47E	Builders Prep Package	(\$542.00)
486	58V	AM/FM Stereo, Bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display	\$280.00
487	58W	AM/FM Stereo with HD and Sirius, Bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display	\$520.00
488	58X	AM/FM Stereo, Bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display	\$410.00
489	58Y	AM/FM stereo with HD and Sirius, Bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display	\$650.00
490	584	AM/FM stereo with HD and Sirius, Bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display	\$1,220.00
<b>FLEET OPTIONS</b>			

ITEM #	ORDER CODE	DESCRIPTION	UNIT COST
491	76D	White Painted DRW Package with exposed lug nuts	\$35.00
492	52M	Speed Limitation - 65 mph	\$80.00
493	52H	Speed Limitation - 70 mph	\$80.00
494	52N	Speed Limitation - 75 mph	\$80.00
495	942	Daytime Running Lamps	\$80.00
496	55B	Smart Acceleration Truncation	\$188.00

**F. Dealer Installed Equipment:**

ITEM #	ORDER CODE	DESCRIPTION	UNIT COST
497	LED1A	Whelen Century Series LED 24" Yellow Lightbar, Installed	\$500.00
498	EZLAD	EZ Glide System Aluminum Drop Down Ladder Rack or Approved Equal	\$ 1400.00 Single 2400.00 Double

**Weather Guard General Service /Contractor Package:**

499	HREL	High-Roof EL 600-8411X	\$3,700.00
500	HR148	High-Roof 148" WB 600-8411L	\$3,000.00
501	MR148	Mid-Roof 148" WB 600-8211L	\$3,100.00
502	MR130	Mid-Roof 130" WB 600-8211R	\$3,000.00
503	LR148	Low-Roof 148" WB 600-8111L	\$2,600.00
504	LR130	Low-Roof 130" WB 600-8111R	\$2,500.00
505	WGCAB	Weather guard Cab Command Center 9010-3-01	\$190.00

**G. 2020 TRANSIT CREW VAN****NOT ALL OPTIONS ARE COMPATIBLE**

ITEM #	ORDER CODE	DESCRIPTION	UNIT COST
<b>BASE UNIT - LOW ROOF</b>			

506	E9Z	Transit 150 Crew Van Low Roof 130" WB Regular AWD	\$30,449.00
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ITEM #	ORDER CODE	DESCRIPTION	UNIT COST
507	E1Z	Transit 150 Crew Van Low Roof 148" WB Long RWD	\$27,413.00
508	E9Z	Transit 150 Crew Van Low Roof 148" WB Long AWD	\$31,577.00
509	R1Z	Transit 250 Crew Van Low Roof 130" WB Regular RWD	\$27,122.00
510	R2Z	Transit 250 Crew Van Low Roof 130" WB Regular AWD	\$31,289.00
511	R1Z	Transit 250 Crew Van Low Roof 148" WB Long RWD	\$28,254.00
512	R2Z	Transit 250 Crew Van Low Roof 148" WB Long AWD	\$32,421.00
513	W1Z	Transit 350 Crew Van Low Roof 130" WB Regular RWD	\$28,232.00
514	W2Z	Transit 350 Crew Van Low Roof 130" WB Regular AWD	\$32,399.00
515	W1Z	Transit 350 Crew Van Low Roof 148" WB Long RWD	\$29,363.00
516	W2Z	Transit 350 Crew Van Low Roof 148" WB Long AWD	\$33,530.00

**BASE UNIT - MEDIUM ROOF**

517	E2D	Transit 150 Crew Van Medium Roof 130" WB Regular AWD	\$33,666.00
518	E1D	Transit 150 Crew Van Medium Roof 148" WB Long RWD	\$30,632.00
521	E2D	Transit 150 Crew Van Medium Roof 148" WB Long AWD	\$34,798.00
522	R1D	Transit 250 Crew Van Medium Roof 130" WB Regular RWD	\$30,342.00
523	R2D	Transit 250 Crew Van Medium Roof 130" WB Regular AWD	\$34,509.00
524	R1D	Transit 250 Crew Van Medium Roof 148" WB Long RWD	\$31,474.00
525	R2D	Transit 250 Crew Van Medium Roof 148" WB Long AWD	\$35,641.00
526	W1D	Transit 350 Crew Van Medium Roof 130" WB Regular RWD	\$31,452.00
527	W2D	Transit 350 Crew Van Medium Roof 130" WB Regular AWD	\$35,619.00
528	W1D	Transit 350 Crew Van Medium Roof 148" WB Long RWD	\$32,584.00
529	W2D	Transit 350 Crew Van Medium Roof 148" WB Long AWD	\$36,751.00

**BASE UNIT - HIGH ROOF**

530	R1V	Transit 250 Crew Van High Roof 148" WB Long RWD	\$33,382.00
531	R2V	Transit 250 Crew Van High Roof 148" WB Long AWD	\$37,549.00
532	W1V	Transit 350 Crew Van High Roof 148" WB Long RWD	\$34,492.00
533	W2V	Transit 350 Crew Van High Roof 148" WB Long AWD	\$38,659.00
534	F4V	Transit 350 Crew Van High Roof 148" WB Ext Length RWD	\$36,245.00

535	F4W	Transit 350 Crew Van High Roof 148" WB Ext Length AWD	\$40,411.00
536	S4V	Transit 350 Crew Van High Roof 148" WB Ext Length RWD	\$36,555.00
537	S4W	Transit 350 Crew Van High Roof 148" WB Ext Length AWD	\$42,242.00
<b>POWERTRAINS</b>			
538	998	3.5L PFDi V6	STD
539	99G	3.5L EcoBoost V6	\$1,461.00
540	99A	2.0L EcoBlue Bi-Turbo I4 Diesel	\$3,866.00
541	X73	3.73 Standard Axle Ratio with 998 & 99G	STD
542	X31	3.31 Non-Ltd Optional Axle Ratio - w/ 3.5L EcoBoost 99G	\$45.00
543	X41	Standard Axle Ratio w/3.5L PFDi 998	STD
544	X4L	Limited Slip Axle w/3.5L PFDi 998	\$321.00
545	X3L	3.31 Limited Slip Axle w/3.5L Ecoboost 99G	\$321.00
546	X7L	3.73 Limited Slip Axle w/3.5L PFDi 998	\$321.00
547	98B	Biodiesel Engine Prep Package Reg 2.0L 99A	\$306.00
<b>TIRES</b>			
548	76E	16" HD Forged Aluminum Wheel, STD Front Axle	\$910.00
549	76G	16" HD Forged Aluminum Wheel, HD Front Axle	\$910.00
550	64G	16" Forged Aluminum Wheel	\$673.00
551	64H	Steel with Full Silver Wheel Cover	\$35.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT COST</b>
552	87B	Stainless Steel Wheel Liner	\$420.00
553	51D	Spare Tire and Wheel	STD
554	51A	Delete full-size spare tire and wheel	(\$114.00)
555	15C	Wheel Well Liners - Black (Front Only)	\$295.00
556	64S	Easy To Clean Styled Aluminum Wheels	\$425.00
<b>SEATS</b>			
557	21L	Dk Gray Cloth, 2-way manual Driver & Passenger Seats	\$115.00
558	21M	Ebony Cloth, 2-way manual Driver & Passenger Seats	\$115.00
559	21P	Dk Gray Vinyl, 2-way manual Driver & Passenger Seats	\$45.00
560	21Q	Dk Gray Cloth, 10-Way Power Driver & Passenger Seats	\$951.00
561	21R	Ebony Cloth, 10-Way Power Driver & Passenger seats	\$951.00
<b>OTHER OPTIONS</b>			
562	61C	Vehicle Maintenance Monitor	\$45.00
563	63C	Dual Alternators	\$819.00
564	87E	Auxiliary Fuse Panel	\$371.00
565	85D	Horn - Dual Note	\$20.00
566	63E	Dual AGM Batteries	\$289.00
567	63X	Battery - Single Absorbed Glass Mat	\$125.00
568	41E	Heavy Duty Front Axle	\$306.00
569	41H	Engine Block Heater	\$75.00
570	98D	Manual Regen Initiation	\$250.00
571	98E	Manual Regen Initiation with Active Regen Inhibitor	\$375.00
572	59D	Perimeter Anti-Theft Alarm	\$155.00
573	94B	Enhanced Active Park Assist	\$865.00
574	153	Front License Plate Bracket	STD
575	541	Short Arm Power, Manual-Folding Mirrors	STD
576	543	Long Arm Non-Telescoping Power Mirrors w/o Turn Signals	\$65.00
577	544	Long Arm Non-Telescoping Power Heat Mirrors w/ Turn Signals	\$220.00
578	545	Short Arm - Power, Manual-Folding Heated w/ Turn Signals	\$160.00
579	94A	Side Sensing System	\$443.00
580	43R	Reverse Sensing System	\$289.00
581	68H	Running Board	\$310.00
582	53D	Tow/Haul Mode with Trailer Wiring Provisions	\$295.00
583	67D	Trailer Brake Controller	\$405.00

584	17D	Fixed Rear Door Glass w/ fixed Driver & Passenger Side Glass	STD
585	57N	Rear-Window Defroster	\$175.00
586	92E	Privacy Tint	\$531.00
587	57G	High Capacity Front/Rear Air Conditioning	\$860.00
588	62A	Auxiliary Heater Prep Package	\$65.00
589	62C	Auxiliary Heater A/C Prep Package w/o Rear Controls	\$100.00
590	60C	Cruise Control with ASLD	\$325.00
591	60D	Adaptive Cruise Control with ASLD	\$737.00
592	16E	Vinyl Floor Covering - Front & Rear	STD
593	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	\$75.00
594	86F	2 Additional Key FOBs (Power)	INC
595	62B	MyKey	\$5.00
596	90C	110V/150W Power Outlet	\$100.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT COST</b>
597	90D	110V/400W Power Outlet	\$475.00
598	87A	Powerpoint - 12V rear	\$15.00
599	67E	Large Center Console w/ Integrated Shifter	\$195.00
600	66B	Smoker's Package	\$40.00
601	18D	Exterior Upgrade Package - SRW	\$360.00
602	18L	Exterior Upgrade Package - DRW	\$275.00
603	43E	Rear Bumper - Black	N/C
604	53B	Heavy Duty Trailer Tow Package	\$485.00
605	65A	Blind Spot Info System w/Cross-Traffic Alert & Trailer Coverage	\$595.00
606	55A	Upfitter Interface Module	\$255.00
607	91B	Autolamp	\$35.00
608	55D	Front Fog Lamps	\$105.00
609	655	Extended Range Fuel Tank	\$285.00
610	67C	High Capacity Upfitter Switches & Hi-Spec Interface Connector	\$605.00
611	53K	Modified Vehicle Wiring System and Kit	\$75.00
612	86B	Front Floor Mat	\$30.00
613	86N	Heavy Duty Tray Style Floor Mats, Front	\$60.00
614	52C	VP - Keyless Entry Pad	\$95.00
615	43B	Back Up Alarm	\$125.00
616	68B	Remote Start	\$495.00
617	UM	Agate Black - Metallic Paint	\$200.00
618	N1	Blue Jeans - Metallic Paint	\$200.00
619	UX	Ingot Silver - Metallic Paint	\$200.00
620	W6	Green Gem - Metallic Paint	\$200.00
621	FK	Diffused Silver - Metallic Paint	\$200.00
622	AW	Kapoor Red - Metallic Paint	\$200.00
623	J7	Magnetic - Metallic Paint	\$200.00
624	59C	Programmable Battery Guard/Enhanced Cut-Off Relay	\$260.00
625	90G	Push Down Manual Parking Brake	N/A
626	68J	Extended Length Running Boards	\$345.00
627	66C	D-Pillar Assist Handles	\$60.00
628	61B	Rear View Display in Rearview Mirror	\$345.00
629	61D	Front & Rear Split-View Camera	\$1,083.00
630	91A	High-Intensity Discharge (HID) Headlamps	\$455.00
631	58V	AM/FM stereo, Bluetooth, Dual USB ports, SYNC3 & 4.0 inch multi-function display	\$280.00
632	58W	AM/FM stereo, with HD/SiriusXM capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$520.00
633	58X	AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	\$410.00



634	58Y	AM/FM stereo, HD and Sirius, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch	\$650.00
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ITEM #	ORDER CODE	DESCRIPTION	UNIT COST
635	584	AM/FM stereo, HD and Sirius, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ Navigation	\$1,220.00
636	58T	Radio Prep Package	N/C
637	91L	6 Speakers	\$25.00
638	76D	White Painted DRW Package with exposed lugnuts	\$35.00
639	52M	Speed Limitation - 65 mph	\$80.00
640	52H	Speed Limitation - 70 mph	\$80.00
641	52N	Speed Limitation - 75 mph	\$80.00
642	942	Daytime Running Lamps	\$45.00
643	54X	Exterior Mirror Delete	N/C
644	76C	Orange Seat Belts	\$45.00
645	55B	Smart Acceleration Truncation	\$188.00



**INVITATION FOR BIDS (IFB)  
INDEFINITE DELIVERY/INDEFINITE QUANTITY (ID/IQ)**

ISSUE DATE: APRIL 08, 2019

IFB No. 19079

COMMODITY CODE: 072-01

TITLE: **Ford Specialty Vehicles with Options**CONTRACT NUMBER 19-19079-WHCEFFECTIVE DATE MAY 15, 2019

## ISSUED BY:

City of Chesapeake  
Purchasing Division  
306 Cedar Road, 5th Floor  
Chesapeake, Virginia 23322

## USING DEPARTMENT:

City Of Chesapeake  
Central Fleet  
956 Greenbrier Parkway  
Chesapeake, Virginia 23320

**Period of Contract: The period of this contract shall be from the date of execution through June 30, 2021 with three (3) one (1) year renewal options.**

THE CITY OF CHESAPEAKE, VIRGINIA WILL RECEIVE SEALED BIDS FOR THE ABOVE NAMED PROJECT UNTIL **11:30 AM EST ON, APRIL 25, 2019** AT THE OFFICE OF THE PROCUREMENT ADMINISTRATOR IN THE PURCHASING DEPARTMENT, 5TH FLOOR, CITY HALL BUILDING, 306 CEDAR ROAD, CHESAPEAKE, VIRGINIA, 23322. ANY BIDS RECEIVED AFTER THE SPECIFIED TIME AND DATE WILL NOT BE CONSIDERED. Bidders shall return **ONE (1) ORIGINAL AND ONE (1) COPY OF THE ENTIRE SIGNED COMPLETED BID.**

ALL INQUIRIES FOR INFORMATION SHOULD BE DIRECTED TO WILLIAM H. CARTWRIGHT, PROCUREMENT SPECIALIST I, PHONE: (757) 382-6359, FAX: (757) 382-6900; All questions must be submitted via email to [whcartwright@cityofchesapeake.net](mailto:whcartwright@cityofchesapeake.net) before **3:00 p.m., April 17, 2019.**

Bid Documents may be examined at the offices of City Hall, Purchasing Division, 306 Cedar Road, 5th Floor, Chesapeake, VA. Electronic copies of bid documents in PDF format are available for download on the Onvia Demandstar web site at [www.demandstar.com](http://www.demandstar.com) or the Commonwealth of Virginia's Procurement Portal website at <https://eva.virginia.gov/>. Please refer to City of Chesapeake website at <http://www.cityofchesapeake.net/Government/City-Departments/Departments/Purchasing-and-Procurement/solicitations.htm> for more information.

**It shall be the responsibility of the prospective bidder to monitor the City's website for published addenda and to have all addenda signed by an authorized representative of the company. All fully executed addenda must be returned to the City along with the signed bid. The City will NOT accept faxed addenda.**

**IF BIDS ARE MAILED, SEND DIRECTLY TO THE PURCHASING DIVISION AT THE ADDRESS SHOWN ABOVE. IF HAND DELIVERED, DELIVER TO: City Hall, Purchasing Division, 306 Cedar Road, 5th Floor, Chesapeake, VA. Please note that all mail is presorted in the City's Mail Room prior to it being distributed to the appropriate department.**

**IMPORTANT: BIDDERS MUST RETURN THE ENTIRE IFB WHEN SUBMITTING THEIR BID. BIDDERS ARE ALSO CAUTIONED NOT TO MAKE CHANGES TO THE SPECIFICATIONS OF THIS SOLICITATION. THIS MAY RENDER THE BID NON-RESPONSIVE.**

**THIS SECTION IS TO BE COMPLETED BY BIDDER'S OR OFFEROR'S AUTHORIZED REPRESENTATIVE.**

## Name and Address of Firm:

Sheehy Ford of Richmond, IncDate: April 23, 201910601 Midlothian TurnpikeBy: 

(Signature in Ink)

Richmond, VAZip Code: 23235Name: Nick Crist

(Please Print)

Check All That Apply: DMBE Certified BusinessTitle: Municipal General Manager☐ Small ☐ Women-Owned ☐ Minority-Owned

Other: \_\_\_\_\_ DMBE # \_\_\_\_\_

Email: nickcrist@sheehy.com

Website: \_\_\_\_\_

FEI/FINT NO: 54-0889368Phone: 804-419-1364

Fax: \_\_\_\_\_

**ACCEPTANCE BY THE CITY OF CHESAPEAKE:**

NAME: ANTHONY E. CANNONSIGNATURE: 

SIGNATURE OF AUTHORIZED REPRESENTATIVE

TITLE: PROCUREMENT ADMINISTRATORDATE: MAY 15, 2019



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**INVITATION FOR BID 19079**  
**FORD SPECIALTY VEHICLES WITH OPTIONS**

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**ATTACHMENT A**

Certification of Compliance with Immigration Laws and Regulations \*\*

Litigation Disclosure Form \*\*

State Corporation Commission form (SCC) \*\*

**APPENDIX A**

Section I - Required General Terms and Conditions

Section II - Special Terms and Conditions

**\*\*THIS ATTACHMENT MUST BE FULLY EXECUTED AND SUBMITTED WITH THE BID. IF NOT SUBMITTED WITH THE BID, YOUR BID MAY BE CONSIDERED NON-RESPONSIVE.**

**The City of Chesapeake does not discriminate against faith based organizations in accordance with Code of Virginia Section 2.2-4343.1 or against any contractor, bidder, or offeror because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by State law relating to discrimination in employment.**

- I. **PURPOSE:** The City of Chesapeake is soliciting bids from qualified bidders to establish an Indefinite Delivery/Indefinite Quantity Contract to provide the following Ford Specialty Vehicles: Police Expedition SSV, F150 Responder, F150 SSV, and Transit PTV Vehicles with options.

It is the express purpose of this formal Invitation for Bid (IFB) to purchase ± 250 over the life of the contract, these vehicles will have various configurations, for the City of Chesapeake, Virginia, at a time or times to be selected by Owner. Subsequently, participants of the Southeastern Virginia Public Fleet Consortium whose current members are listed below may choose to purchase under any resulting contract as authorized by Code of Virginia Section 2.2-4304, "Cooperative Procurement".

- County of York
- York County Public Schools
- County of James City
- Williamsburg James City County Schools
- City of Newport News
- Newport News Public Schools
- Newport News Waterworks
- City of Poquoson
- Poquoson Public Schools
- County of Gloucester
- Gloucester Public Schools
- City of Hampton
- Hampton Public Schools
- Chesapeake Public Schools
- County of Hanover
- Other municipalities may join at their discretion.

- II. **SCOPE OF WORK:** The Contractor shall:

- a. Furnish 2019 or current model year Ford Police Expedition SSV, Ford F150 Responder, Ford F150 SSV, and Ford Transit PTV Vehicles with options.
- b. All equipment under this contract shall be **NEW** and the same as the manufacturer's current production model. No used equipment shall be accepted. Accessories not specifically mentioned herein, but necessary to furnish a complete unit ready for use, shall also be included.
- c. Unit shall conform to the best practice known to the body trade in design, quality of material and workmanship.
- d. Assemblies, sub-assemblies, and component parts shall be standard and interchangeable throughout the specific current production year model.
- e. Each unit shall bear a current official Virginia State vehicle safety inspection sticker.
- f. All vehicles shall be delivered with four (4) ignition keys/fobs.
- g. Delivery will be prearranged with the Fleet Manager for weekdays between the hours of 7am to 11am and 1pm to 3pm. The City reserves the right to have any vehicle purchased under the resulting contract drop shipped to any Ford authorized up-fitter. Any other locality using this contract may set their own delivery times and dates.
- h. New equipment service preparation shall be performed by the contractor according to the manufacturer's specifications. Equipment delivered without proper dealer preparation shall be picked up within 24 hours and returned back to the City within 72 hours, serviced, and ready for acceptance at no charge to the City.
- i. The requirements below are for the base vehicle. All components, unless otherwise required by these specifications, shall be the standard or optional equipment specifically advertised and

installed by the manufacturer for the vehicle which the contract shall furnish. The only source of information in determining whether or not the equipment is specifically advertised for the vehicle being offered shall be the manufacturer's published vehicle literature. Any equipment called for in these specifications which is not listed by the manufacturer as standard or optional for the model being offered shall be subject to the City's approval.

- j. Not all equipment required by this specification is factory installed. Certain items are not available from the Manufacturer. Contractor shall review the specifications in detail to insure that you have outside sources of supply where necessary and the capability to fulfill the dealer installation for these items. Dealer installed equipment not specifically mentioned in Tables A through D will require a quote meeting the discount and labor rate established in Table E.
- k. Vehicles and equipment shall conform to the requirements set forth below. Minimum requirements are stated for certain equipment and may be exceeded, subject to the City's approval.
- l. All components, unless otherwise required by these specifications, shall be the standard equipment specifically advertised and installed by the manufacturer for the model specified. The sole source of information in determining whether or not any equipment is specifically advertised for the vehicle being offered shall be the manufacturer's published literature.
- m. Base vehicle to include all standard features as established by the 2019/2020 Ford Order Guide. No deletion of standard equipment allowed unless required by an option or requested by the Owner. All colors are available at no extra charge.

### III. INVOICES:

Invoices if not delivered with the vehicle, shall be sent to [garagehelp@cityofchesapeake.net](mailto:garagehelp@cityofchesapeake.net). Invoices shall be detailed to show the total acquisition cost of the vehicle to include any dealer supplied upfitting. Note other localities using the resulting contract may have other invoice requirements.

### IV. PERIOD OF PERFORMANCE:

Contract Duration: The period of this contract shall be from the date of execution through June 30, 2021, with three (3) one (1) year renewal options.

### V. PRICING SCHEDULE:

Base vehicle pricing shall include four sets of keys and delivery to the City of Chesapeake. Dealer installed items in pricing schedule A through D shall include installation. No mark-up shall be allowed for any items sold to the City or any other public body using the resulting contract per the Code of Virginia 2.2-4331.

#### A. 2019 FORD EXPEDITION XL & XL MAX - SSV (102A)

NOT ALL OPTIONS ARE COMPATIBLE

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT</b>			
1	U1F	Expedition 4x2	\$
2	U1G	Expedition 4x4	\$
3	K1F	Expedition MAX 4x2	\$
4	K1G	Expedition MAX 4x4	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>FREE STANDING PACKAGES &amp; OPTIONS</b>			
5	536	<b>Heavy-Duty Trailer Tow Package</b> -18" Machined-Face Aluminum with Magnetic-Painted Pockets -Heavy-Duty Engine Radiator -Pro Trailer Backup Assist (N/A SSV 102A) -3.73 Electronic Limited -Slip Differential (eLSD) -Integrated Trailer Brake Controller -Two-Speed Automatic 4WD (4x4 only) with Neutral Towing Capability <b>NOTE:</b> XL 100A and 101A - No Change from the standard wheel/tire <b>NOTE:</b> XL SSV 102A Non-MAX - The 18" wheel contained in this package with 275/65R18 All-Season (A/S) BSW Tires (4x2) or 275/65R 18 All-Terrain (A/T) OWL Tires (4x4) <b>NOTE:</b> XL SSV 102A MAX - Retains the 17" Steel Wheels and 265/70R17 All-Terrain (A/T) OWL Tires.	\$
6	66R	Reverse Sensing System	\$
7	21B	Seats - 40/20/40 Cloth Bench, Second Row	\$
8	87P	Seats - 60/40 PowerFold (folds flat), Third Row <b>NOTE:</b> Eight (8) Passenger Seating. <b>NOTE:</b> Deletes standard third row Storage Bins.	\$
9	18B	Running Boards, Platform - Black	\$
10	153	Front License Plate Bracket <b>NOTE:</b> See "Emissions" section for additional information	\$
11	41H	Engine Block Heater	\$
<b>FLEET ONLY OPTIONS</b>			
12	942	Daytime Running Lamps (Non-Configurable) <b>NOTE:</b> Replaces the standard Configurable Daytime Running Lamps (DRL)	\$
<b>EXTERIOR COLOR</b>			
13	BN	Silver Spruce (Metallic Paint)	\$
14	D1	Stone Gray (Metallic Paint)	\$
15	FT	Blue (Metallic Paint)	\$
16	J7	Magnetic (Metallic Paint)	\$
17	PQ	Race Red (SSV Only)	\$
18	UM	Agate Black	\$
19	UX	Ingot Silver (Metallic Paint)	\$
20	YZ	Oxford White	\$
<b>INTERIOR COLOR OPTIONS</b>			
21	LH	Ebony	\$
22	LL	Medium Stone	\$

**B. 2019 Ford F150 XL & SSV**

NOT ALL OPTIONS ARE COMPATIBLE

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT</b>			
1	F1C	Regular Cab 4x2 - 6.5' Box	\$
2	F1E	Regular Cab 4x4 - 6.5' Box	\$
3	F1C	Regular Cab 4x2 - 8.0' Box	\$
4	F1E	Regular Cab 4x4 - 8.0' Box	\$
5	X1C	SuperCab 4x2 - 6.5' Box	\$
6	X1E	SuperCab 4x4 - 6.5' Box	\$
7	X1C	SuperCab 4x2 - 8.0' Box	\$
8	X1E	SuperCab 4x4 - 8.0' Box	\$
9	W1C	SuperCrew 4x2 - 5.5' Box	\$
10	W1E	SuperCrew 4x4 - 5.5' Box	\$
11	W1C	SuperCrew 4x2 - 6.5' Box	\$
12	W1E	SuperCrew 4x4 - 6.5' Box	\$
<b>EQUIPMENT PACKAGES</b>			
13	100A	XL Base Package	\$
14	101A	XL Mid Package	\$
<b>ENGINE &amp; TRANSMISSION OPTIONS</b>			
15	99B	3.3L V6 PFDI with Auto Start-Stop Technology and Flex-Fuel Capability (NA 157" or 163.7" WB)	\$
16	99P	2.7L V6 EcoBoost with Auto Start-Stop Technology (NA on 4x4 with 157" or 163.7" WB) -Standard on 4x2 with 157" or 163.7" WB	\$
17	995	5.0L V8 with Auto Start-Stop Technology and Flex-Fuel Capability -Standard on 4x4 with 157" or 163.7" WB	\$
18	994	3.5L V6 EcoBoost (NA 122" WB) with Auto Start-Stop Technology	\$
19	991	3.0L 4 Valve DOHC Power Stroke V6 Turbo Diesel B20 with Auto Start-Stop Technology (NA 163.7" WB; reqs. Manual-folding, Power Glass Sideview Mirrors (54R) or Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors (54Y), Privacy glass with Rear-Window Defroster (924/57Q) and XL Power Equipment Group (85A)	\$
20	446	Electronic Six-Speed Automatic Transmission with Selectable Drive Modes: Normal/Tow-Haul/Sport (Standard w/ 3.3L V6 PFDI)	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
21	44G	Electronic Ten-Speed Automatic Transmission with Selectable Drive Modes: Normal/Tow-Haul/Snow-Wet/EcoSelect/Sport (standard w/ 3.5L V6 EcoBoost, 2.7L V6 EcoBoost, 5.0L V8 & 3.0L V6 Power Stroke Diesel engines)	\$
<b>FREE STANDING PACKAGES (See Packaged Options/Emissions pages for complete content &amp; restrictions)</b>			
22	86A	XL Chrome Appearance Package (NA w/ 3.0L V6 Power Stroke Diesel engine (991)) -Fleet Only option w/ 100A Package -Optional with 101A Package	\$
23	861	XL Sport Appearance Package (NA w/ 3.0L V6 Power Stroke Diesel engine (991)) -NA with 100A Package - Optional with 101A Package	\$
24	61S	STX Appearance Package (req. XL Sport Appearance Pkg.; NA w/ 3.0L V6 Power Stroke Diesel engine (991) or 8-way Power Driver's Seat - Power Lumbar Driver (91P)) -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$
25	55A	FX4 Off-Road Package (4x4 Only) -NA with 100A Package -Optional with 101A Package	\$
26	98G	CNG/Propane Gaseous Engine Prep Pack (req. 995 5.0L V8 engine)	\$
27	53B	Class IV Trailer Hitch (incl. Smart Trailer Tow Connector, 4-pin/7-pin wiring, Class IV trailer hitch receiver) -NOTE: Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.	\$
28	53A	Trailer Tow Package -XL Base: <b>Pro Trailer Backup Assist</b> (47E) is not available on XL Base -XL Mid: incl. <b>Pro Trailer Backup Assist</b> (47E) NOTE: Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54Y/59S) NOTE: Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
30	622	2.7L V6 EcoBoost Payload Package (req. 53A Trailer Tow Pkg.)	\$
31	627	Heavy-Duty Payload Package (req. 53A Trailer Tow Pkg. with 995 5.0L engine; req. 53C Max Trailer Tow Pkg. with 994 3.5L EcoBoost engine; NA with 3.0L V6 Power Stroke Diesel engine (991))	\$
<b>FREE STANDING OPTIONS</b>			
32	***	Axle Upgrade (Contact dealer for options)	\$
33	T7C	LT245/70R17E BSW all-terrain tires (A/T) (opt. availability requires 55A FX4 Off-Road Pkg; NA with 3.0L V6 Power Stroke Diesel engine (991) 4x4) -NA with 100A Package -Optional with 101A Package	\$
34	41H	Engine Block Heater (Front License Plate Bracket (153) is required w/ 3.3L V6 PFDI (99B) or 5.0L V8 (995) Engine)	\$
35	413	Skid Plates (4x4 Only) -Fleet Only option with 100A Package -Optional with 101A Package	\$
36	18B	Black Platform Running Boards	\$
37	63S	Box Side Steps	\$
38	63T	Tailgate Step (with Tailgate Lift Assist)	\$
39	582	SiriusXM Radio (req. Cruise Control (50S) and SYNC (52P) on 100A) <b>NOTE:</b> Includes a 6-month prepaid subscription. Service is not available in Alaska and Hawaii. -Fleet Only option with 100A Package -Optional with 101A Package	\$
40	55B	BoxLink (includes four (4) premium locking cleats)	\$
41	54R/59S	Manual-folding, Power Glass Sideview Mirrors with Heat, Turn Signal, Auto-Dimming Feature (Driver's Side), High-Intensity LED Security Approach Lamps, LED Sideview mirror Spotlights and Black Skull Caps (incl. interior auto-dimming rearview mirror)(req. 85A XL Power Equipment Group and Rear Window, Fixed Privacy Glass with Defroster 924/57Q) -Fleet Only option with 100A Package -Optional with 101A Package	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
43	924/57Q	Rear-Window, Fixed Privacy Glass with Defroster	\$
44	76R	Reverse Sensing System (req. 53B Class IV Trailer Hitch, 53A Trailer Tow Pkg. or 53C Max Trailer Tow Pkg.)	\$
45	91V	110V/400W Outlet (with 40/20/40 seats, there is one outlet in the IP; 2nd outlet in the console req. 40/console/40 seats (W); reqs. Trailer Tow Pkg. (53A or 53C) and Reverse Sensing System (76R)) -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$
46	595	Fog Lamps (incl. in 86A XL Chrome Appearance Pkg. and 861 XL Sport Appearance Pkg.) -Fleet Only option with 100A Package -Optional with 101A Package	\$
47	47R	Floor Liner - Tray Style (req. 168 Color-coordinated Carpet w/Carpeted Matching Floor Mats) -Fleet Only option with 100A Package (SuperCab/SuperCrew Only) -Optional with 101A Package (SuperCab/SuperCrew Only)	\$
48	168	Color-coordinated Carpet w/ Carpeted Matching Floor Mats -Fleet Only option with 100A Package -Optional with 101A Package	\$
49	67T	Integrated Trailer Brake Controller (req. 53B Class IV Trailer Hitch or 53A Trailer Tow Pkg.; incl. with 53C Max Trailer Tow Pkg.)	\$
50	655	Extended Range 36 Gallon Fuel Tank (NA 122" WB or 3.0L V6 Power Stroke Diesel engine (991)) -Fleet Only option with 100A Package -Optional with 101A Package	\$
51	68P	Snow Plow Prep - 4x4 only (req. 955 5.0L V8 engine and 924/57Q Rear-Window, Fixed Privacy Glass with Defroster)	\$
52	153	Front License plate Bracket (standard in states where required by law, opt. to all others)	\$
<b>FACTORY INVOICED ACCESSORIES (FIA) - Shipped separately from the vehicle for dealer installation</b>			
53	90D	Bed Divider (req. 55B BoxLink; NA with 90R Stowable Loading Ramps)	\$
54	91A	Smoker's Pack with Ash/Coin Cup (Dealer-Installed Accessory)	\$
55	94K	KICKER Subwoofer (req. 582 SiriusXM Radio and 86A XL Chrome Appearance Pkg. or 861 XL Sport Appearance Pkg.) -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$



ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
57	96T	Tonneau Pickup Box Cover - Soft Folding (NA with 90R Stowable Loading Ramps and Aluminum Crossbed Storage Toolbox by Weather Guard (90B/90P))	\$
<b>FORD ACCESSORIES</b>			
58	90B	Aluminum Crossbed Toolbox by Weather Guard (Defender Series)(NA with Stowable Loading Ramps (90R) and Tonneau Pickup Box Cover Hard and Soft (96X/96T))	\$
59	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard (model # 127-0-02)(NA with Stowable Loading Ramps (90R) and Tonneau Pickup Box Cover Hard and Soft (96X/96T))	\$
60	96W	Spray-in Bedliner	\$
61	96P	Drop-in Bedliner	\$
62	90R	Stowable Loading Ramps (req. 55B BoxLink; NA with 90D Bed Divider, 96X Tonneau Pickup Box Cover - Hard Folding, 96T Tonneau Pickup Box Cover - Soft Folding or Aluminum Crossbed Storage Toolbox by Weather Guard (90B/90P))	\$
<b>FLEET ONLY OPTIONS (req. Valid FIN Code)</b>			
63	91P	8-Way Power Driver's Seat - Power Lumbar Driver (req. XL Power Equipment Group (85A); NA w/STX Appearance Package (61S))	\$
64	94S	LED Warning Strobes by Sound Off Signal - Amber (Ford Accessory; includes center high-mounted stop light bar and two (2) hood mounted lights; NA with 3.0L V6 Power Stroke Diesel engine (991))	\$
65	94R	LED Warning Strobes by Sound Off Signal - Red/Blue (Ford Accessory; includes center high-mounted stop light and two (2) hood mounted lights; req. XL SSV Package (66S); NA with 3.0L V6 Power Stroke Diesel engine (991)) -Only available on SuperCab/SuperCrew	\$
66	94W	LED Warning Strobes by Sound Off Signal - Amber/White with rear work light feature (Ford Accessory; includes center high-mounted stop light bar and two (2) hood mounted lights; NA with 3.0L V6 Power Stroke Diesel engine (991)) -NOTE: Rear white lights can be turned on solid to provide additional work area lighting	\$
67	66S	XL SSV (Special Service Vehicle) Package (req. 995 5.0L V8 or 994 3.5L Ecoboost engine) -Only available on SuperCab/SuperCrew	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
69	T7C	LT245/70R17E BSW all-terrain tires (A/T)(incl. in 627 Heavy-Duty Payload Pkg.; NA with 3.0L V6 Power Stroke Diesel engine (991) 4x4)	\$
70	582	SiriusXM Radio (req. Cruise Control (50S) and SYNC (52P) on 100A) NOTE: Includes a 6-month prepaid subscription. Service is not available in Alaska and Hawaii. -Fleet Only option with 100A Package -NA with 101A Package	\$
71	52P	SYNC (req. 50S Cruise Control) -Enhanced Voice Recognition Communications and Entertainment System -911 Assist -4.2" LCD Display in Center Stack -Applink -Smart Charging USB Port - one (1) -NA with 101A Package	\$
72	85H	Backup Alarm System	\$
73	17C	Chrome front and rear bumpers (requires 595 Fog Lamps; NA w/ XL Sport Appearance Pkg (861))	\$
74	90L	Manual driver lumbar	\$
75	942	Daytime Running Lamps (DRL) (when selected with 84A Power Equipment Group, the non-controllable 942 Daytime Running Lamps (DRL) replace the Daytime Running Lamps (DRL) (On/Off Cluster Controllable))	\$
76	50S	Cruise Control	\$
77	62R	Manual Regen Initiation with Active Regen Inhibitor (Requires 3.0L V6 Power Stroke Diesel engine (991)) -Only available on SuperCab or SuperCrew	\$
<b>INTERIOR TRIM OPTIONS</b>			
78	AG	Vinyl 40/20/40 Front Seat	\$
79	CG	Cloth 40/20/40 Front Seat (standard seat)	\$
80	WG	Cloth 40/Console/40 Front-Seats with Flow-through Console and steering column-mounted shift	\$
81	SG	Cloth 40/blank/40 Front-Seats with center-section deleted (Restraint Control Module cover provided) with 66S XL SSV (Special Service Vehicle) Pkg.	\$
<b>EXTERIOR COLOR OPTIONS</b>			
82	UM	Agate Black	\$
83	N1	Blue Jeans	\$
84	UX	Ingot Silver	\$
85	J7	Magnetic	\$
86	YZ	Oxford White	\$
87	PQ	Race Red	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
89	E7	Velocity Blue (Metallic Paint)	\$
90	ME	Abyss Gray (Metallic Paint)	\$
91	E2	Magma Red (Metallic Paint)	\$
92	RR	Ruby Red Metallic Tinted Clearcoat	\$
93	BN	Silver Spruce (Metallic Paint)(NA w/ 3.0L V6 Power Stroke Diesel engine (991)	\$
94	GR	Green	\$
95	MB	Orange	\$
96	B1	School Bus Yellow	\$
97	E4	Vermillion Red	\$
98	AT	Yellow	\$

### C. 2019 F-150 POLICE RESONDER SUPERCREW

NOT ALL OPTIONS ARE COMPATIBLE

ITEM #	ORDER CODE	DESCRIPTION	PRICE
<b>BASE UNIT</b>			
1	W1P	F150 4x4 Crew Cab Police Responder	\$
<b>FREE STANDING OPTIONS</b>			
2	53A	<b>Trailer Tow Package</b> -Incl. <i>Pro Trailer Backup Assist (47E)</i> <b>NOTE:</b> Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately (Option Code: 54Y/59S) <b>NOTE:</b> Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.	\$
3	85H	Backup Alarm System	\$
4	18B	Black Platform Running Boards	\$
5	63S	Box Side Steps	\$
6	55B	BoxLink (Includes four (4) premium locking cleats)	\$
7	17C	Chrome front and rear bumpers (requires 595 Fog Lamps)	\$
8	60P	Pre-Collision Assist with Pedestrian Detection (includes Forward Collision Warning and Automatic Emergency Braking	\$
9	942	<b>Daytime Running Lamps (DRL)</b> <b>NOTE:</b> The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL)(On/Off Cluster Controllable)	\$
10	41H	Engine Block Heater	\$
11	595	Fog Lamps	\$
12	63E	Foldable Pickup Box Bed Extender	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
14	67T	Integrated Trailer Brake Controller	\$
15	54R/59S	Manual-folding, Power Glass Sideview Mirrors with Heat, Turn Signal, Auto-Dimming Feature (Driver's Side), High-Intensity LED Security Approach Lamps, LED Sideview mirror lights and Black Skull Caps (incl. interior auto-dimming rearview mirror)(req. Rear-Window, Fixed Privacy Glass with Defroster 942/57Q) <b>NOTE:</b> LED sideview mirror lights are not directional police spot lamps	\$
16	54Y/59S	Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors with Heat, Turn Signal, High-Intensity LED Security Approach Lamps, LED Sideview mirror lights and Black Skull Caps (Req. 53A Trailer Tow Pkg. and Rear-Window, Fixed Privacy Glass with Defroster 924/57Q) <b>NOTE:</b> LED sideview mirror lights are not directional police spot lamps	\$
17	61P	Power Passenger Seat 10-way	\$
18	924/57Q	Rear-Window, Fixed Privacy Glass with Defroster	\$
19	76R	Reverse Sensing System	\$
20	63T	Tailgate Step (with Tailgate Lift Assist)	\$
<b>FACTORY INVOICED ACCESSORIES (FIA) - Shipped separately from the vehicle for dealer installation</b>			
21	90D	Bed Divider (req. 55B BoxLink, NA with 90R Stowable Loading Ramps)	\$
22	91A	Smoker's Pack with Ash/Coin Cup (Dealer-Installed Accessory)	\$
23	96X	Tonneau Pickup Bed Cover - Hard (NA with 90R Stowable Loading Ramps) <b>NOTE:</b> Tonneau cover does not provide a permanent seal from dust and moisture intrusion	\$
24	96T	Tonneau Pickup Bed Cover - Soft Folding (NA with 90R Stowable Loading Ramps) <b>NOTE:</b> Tonneau cover does not provide a permanent seal from dust and moisture intrusion	\$
<b>CUSTOM ACCESSORIES PRE-INSTALLED</b>			
25	96P	Drop-in Bedliner	\$
26	94R	Red/Blue LED Warning Strobes - custom accessory, pre-installed; includes two (2) LED warning lights visible on either side of stop light bar and two (2) LED lights visible between lower windshield and hood (Driver side - Red/Passenger side - Blue) <b>NOTE:</b> Not available with Amber LED Warning Strobes 94S	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
28	96W	Spray-in Bedliner	\$
29	90R	Stowable Loading Ramps (req. 55B BoxLink; NA with 90D Bed Divider, 96X Tonneau Pickup Box Cover - Hard or 96T Tonneau Pickup Box - Soft Folding)	\$
<b>EXTERIOR COLOR</b>			
30	D1	Stone Gray (Metallic Paint)	\$
31	UM	Agate Black	\$
32	J7	Magnetic (Metallic Paint)	\$
33	N1	Blue Jeans (Metallic Paint)	\$
34	PQ	Race Red	\$
35	E7	Velocity Blue	\$
36	UX	Ingot Silver (Metallic Paint)	\$
37	YZ	Oxford White	\$

#### D. TRANSIT CARGO VAN & PRISONER TRANSPORT VEHICLE

NOT ALL OPTIONS ARE COMPATIBLE

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT - LOW ROOF</b>			
1	E1Z	Transit 150 Van Low Roof 60/40 Pass. 130WB	\$
2	E1Y	Transit 150 Van Low Roof Sliding Pass. 130WB	\$
3	R1Z	Transit 250 Van Low Roof 60/40 Pass. 130WB	\$
4	R1Y	Transit 250 Van Low Roof Sliding Pass. 130WB	\$
5	E9Z	Transit 150 Van Low Roof 60/40 Pass. 148WB	\$
6	E2Y	Transit 150 Van Low Roof Sliding Pass. 148WB	\$
7	R2Z	Transit 250 Van Low Roof 60/40 Pass. 148WB	\$
8	R2Y	Transit 250 Van Low Roof Sliding Pass. 148WB	\$
9	W1Z	Transit 350 Van Low Roof 60/40 Pass. 130WB	\$
10	W1Y	Transit 350 Van Low Roof Sliding Pass. 130WB	\$
11	W2Z	Transit 350 Van Low Roof 60/40 Pass. 148WB	\$
12	W2Y	Transit 350 Van Low Roof Sliding Pass. 148WB	\$
<b>BASE UNIT - MEDIUM ROOF</b>			
13	E1C	Transit 150 Van Med Roof Sliding Pass. 130WB	\$
14	E1D	Transit 150 Van Med Roof Dual Sliding 130WB	\$
15	R1C	Transit 250 Van Med Roof Sliding Pass. 130WB	\$
16	R1D	Transit 250 Van Med Roof Dual Sliding 130WB	\$
17	E2C	Transit 150 Van Med Roof Sliding Pass. 148WB	\$
18	E2D	Transit 150 Van Med Roof Dual Sliding 148WB	\$
19	R2C	Transit 250 Van Med Roof Sliding Pass. 148WB	\$
20	R2D	Transit 250 Van Med Roof Dual Sliding 148WB	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
22	W1D	Transit 350 Van Med Roof Dual Sliding 130WB	\$
23	W2C	Transit 350 Van Med Roof Sliding Pass. 148WB	\$
24	W2D	Transit 350 Van Med Roof Dual Sliding 148WB	\$
<b>BASE UNIT - HIGH ROOF</b>			
25	R2X	Transit 250 Van High Roof Pass Slide 148WB	\$
26	R2U	Transit 250 Van High Roof Dual Sliding 148WB	\$
27	W2X	Transit 350 Van High Roof Pass Slide 148WB	\$
28	W2U	Transit 350 Van High Roof Dual Sliding 148WB	\$
29	R3X	Transit 250 Van High Roof Pass Slide 148EL WB	\$
30	R3U	Transit 250 Van High Roof Dual Sliding 148EL WB	\$
31	W3X	Transit 350 Van High Roof Pass Slide 148EL WB	\$
32	W3U	Transit 350 Van High Roof Dual Sliding 148EL WB	\$
33	F4X	Transit 350 Van HD High Roof Pass Slide 148EL WB	\$
34	F4U	Transit 350 Van HD High Roof Dual Slide 148EL WB	\$
35	S4X	Transit 350 Van DRW HD High Pass. Slide 148EL WB	\$
36	S4U	Transit 350 Van DRW HD High Dual Slide 148EL WB	\$
<b>POWERTRAINS</b>			
37	99M	3.7L Ti-VCT V6	\$
38	99G	3.5L EcoBoost V6	\$
39	99V	3.2L I5 Diesel over 3.7L Ti-VCT (99M)	\$
40.1		Limited Slip Axle w/ optional ratios	\$
40.2		Standard Axle w/ optional ratio upgrade	\$
41	98C	CNG/Propane Gaseous Engine Prep Package	\$
42	98F	E-85 Flex Fuel Capable	\$
<b>TIRES</b>			
43	64H	Steel with Full Silver Wheel Cover	\$
44	87B	Stainless Steel Wheel Liners	\$
45	51A	Delete full-size spare tire & wheel, DRW only	\$
46	15C	Wheel Arch Moldings (Front only)	\$
47	64S	Easy to Clean Styles Aluminum Wheels/Trim	\$
48	76E	DRW Alloy Forged Wheel Package	\$
<b>SEATS</b>			
49	21C	Pewter (grey) Cloth, 2-way manual (fore/aft/recline) driver and front-pass. with inboard armrests and driver-side manual lumbar. Does NOT include Side Curtain Airbags	\$
50	21L	Pewter (grey) Cloth, 2-way manual (fore/aft/recline) driver and front-pass., driver-side and front-passenger-side airbags, inboard armrest & driver-side manual lumbar	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
52	21M	Charcoal cloth, 2-way manual (fore/aft/recline) driver and front passenger, armrest, airbags, and driver-side manual lumbar	\$
53	21E	Pewter (grey) Cloth with 10-way power driver and 2-way manual passenger seat, inboard armrests	\$
54	21F	Charcoal cloth with 10-way power driver and 2-way manual passenger seat, inboard armrests	\$
55	21H	Pewter (grey) Leather 10-way power driver and front-passenger seats with driver-side and front-passenger-side airbags and inboard armrests	\$
56	21J	Pewter (grey) Vinyl, 2-way manual (fore/aft/recline) driver seat only (passenger seat delete). Includes inboard armrest and manual lumbar	\$
57	21K	Pewter (grey) Cloth, 10-way power (fore/aft/recline) driver seat only (Passenger Seat Delete) Includes inboard armrest and manual lumbar	\$
58	21P	Pewter (grey) Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest. Includes Safety Canopy side-curtain airbags	\$
59	21Q	Pewter (grey) Cloth 10-way power driver and front-passenger seats with front airbags, heat and inboard armrests	\$
60	21R	Charcoal Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	\$
61	21S	Charcoal Leather 10-way power driver and front passenger seats	\$
<b>OTHER OPTIONS</b>			
62	63C	Alternator - Heavy Duty 220 amp with gas, 210 amp with diesel	\$
63	87E	Auxiliary Fuse Panel	\$
64	63E	Battery - Dual Heavy -Duty batteries	\$
65	63X	Battery - Single absorbed Glass Mat	\$
66	41H	Engine Block Heater	\$
67	98D	Manual Regen Initiation	\$
68	98E	Manual Regen Initiation with Active Regen Inhibitor	\$
69	66P	SecuriLock Passive Anti-Theft system with Engine Immobilizer	\$
70	59D	Perimeter Anti-Theft Alarm	\$
71	153	Front License Plate Bracket	\$
72	542	Short Arm Power Fold/Adjust Heated Aero Mirror w/ Turn Signals (All Self Color) - Van	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
74	544	Long Arm Non-Telescoping, Power Glass adjust Heated Mirrors w/ turn signals - Van	\$
75	43R	Reverse Sensing System	\$
76	68H	Running Board	\$
77	67D	Trailer Brake Controller	\$
78	17A	Fixed rear-door glass	\$
79	17B	Fixed rear-door glass with fixed passenger-side door glass	\$
80	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	\$
81	17F	Windows-All-Around, Fixed	\$
82	17G	Windows-All-Around with 4th row flip-open glass	\$
83	57N	Rear Window Defroster	\$
84.1	92E	Privacy Tint (Rear Glass Only - w/ 17A) incl. Rear-Window Defrost	\$
84.2	92E	Privacy Tint (Rear + 2nd Row Pass - w/ 17B) incl. Rear-Window Defrost	\$
84.3	92E	Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	\$
84.4	92E	Privacy Tint (All Around - w/ 17F/G) incl. Rear-Window Defrost	\$
85	57G	High Capacity Front/Rear Air Conditioning	\$
86	62A	Auxiliary Heater Prep Package	\$
87	62C	Auxiliary Heater A/C Prep Package without Rear Controls	\$
88	60C	Cruise Control with Message Center	\$
89	16E	Vinyl Floor Covering - Front and Rear	\$
90	16C	Rear Floor Delete	\$
91	16G	Carpet, Front	\$
92.1	96D	Load Area Protection - RWB	\$
92.2	96D	Load Area Protection - LWB	\$
92.3	96D	Load Area Protection - EL-LWB	\$
93	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	\$
94	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	\$
95	62B	MyKey	\$
96	90C	Power Inverter - 12V to 110V	\$
97	87A	Powerpoint - 12V rear	\$
98	66B	Smoker's Package	\$
99.1	47B	Ambulance Cargo Van Prep Package - Gas	\$
99.2	47B	Ambulance Cargo Van Prep Package - Diesel	\$
100.1	18D	Exterior Upgrade Package - Van SRW	\$



ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
100.3	18D	Exterior Upgrade Package - w/ 96J	\$
101	43E	Rear Bumper - Black (low roof)	\$
102	68L	Power Running Board	\$
103	96C	Interior Upgrade Package - Van	\$
104.1	96J	Premium Group - Van SRW	\$
104.2	96J	Premium Group - Van DRW	\$
105	53B	Heavy Duty Trailer Tow Package	\$
106	59B	Tow/Haul Mode with Trailer Wiring Provisions	\$
107	67C	High Capacity Upfitter Switches with High Spec Interface Connector	\$
108	41C	Lane Keeping Alert with Driver Alert	\$
109	53K	Modified Vehicle Wiring System and Kit	\$
110	18B	Autolamps with Rain Sensing Wipers	\$
111	86B	Front Floor Mats	\$
112	86N	VP - All weather floor mat	\$
113	52C	VP - Keyless Entry keypad	\$
114	43B	VP - Backup Alarm	\$
115	68B	VP - Remote Start (Non-PEPS)	\$
116	59C	Programmable Battery Guard/Enhanced Cut-off Relay	\$
117	90G	Push Down Manual Parking Brake	\$
118	68J	Extended Length Running Boards	\$
119	66C	D-Pillar Assist Handles (left and right side) - MR/HR	\$
120	85A	Rear-door Scuff Plate Kit incl Side Door Scuff Plate	\$
121	85B	Heavy Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	\$
122.1	60B	Heavy Duty Cargo Flooring and Heavy - Duty Scuff Plate Kit - RWB	\$
122.2	60B	Heavy Duty Cargo Flooring and Heavy - Duty Scuff Plate Kit - LWB	\$
122.3	60B	Heavy Duty Cargo Flooring and Heavy - Duty Scuff Plate Kit - LWB EL	\$
123	92A	High Strength Laminated Glass	\$
<b>AUDIO</b>			
124	58V	(19) AM/FM stereo, audio input jack, single - CD and 4-in MFD	\$
125	58W	(20) AM/FM stereo, audio input jack, 4-in MFD, single-CD, HD, and SiriusXM Satellite Radio	\$
126	58X	(21) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
127.2	58Y	(22) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC, HD, and SiriusXM Satellite Radio -- Use w/ 96C	\$
127.3	58Y	(22) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC, HD, and SiriusXM Satellite Radio -- Use w/ 96J	\$
128.1	584	(28) SYNC 3, NAV, 6-in MFD, HD, SiriusXM Satellite Radio and LDW	\$
128.2	584	(28) SYNC 3, NAV, 6-in MFD, HD, SiriusXM Satellite Radio and LDW -- Use w/ 96C	\$
128.3	584	(28) SYNC 3, NAV, 6-in MFD, HD, SiriusXM Satellite Radio and LDW -- Use w/ 96J	\$
129	58T	(17) Radio Prep Package	\$
130	91G	6 Speakers (4 front/2 rear)	\$
131	91A	2 Front speakers (full range) and 3rd row speakers	\$
132	585	(29) AM/FM stereo with audio input jack, microphone and Bluetooth interface	\$
<b>FLEET OPTIONS</b>			
133	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$
134	64C	White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)	\$
135	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$
136	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	\$
137	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	\$
138	942	Daytime Running Lamps - Fleet only	\$
139	54A	Manual Short Arm Mirrors	\$
140	54X	Exterior Mirror Delete	\$
141	67E	Center Console - Partial (Fleet only)	\$
142	76C	Orange Seat Belts	\$
143	61B	(AB) Decal #1 - Up to 15 ft2	\$
144	61H	(AC) Decal #2 - Up to 25 ft2	\$
145	61D	(AD) Decal #3 - Up to 45 ft2	\$
146	61E	(AE) Decal #4 - Up to 70 ft2	\$
147	61F	(AF) Decal #5 - Up to 95 ft2	\$
<b>POLICE TRANSPORT VEHICLE INSERTS</b>			
148		Single Compartment - 80"	\$
149		Single Compartment - 100"	\$

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
151		Double Compartment - 80"	\$
152		Double Compartment - 100"	\$
153		Double Compartment - 120"	\$
154		Triple Compartment - 100"	\$
155		Triple Compartment - 120"	\$
<b>EXTERIOR PAINT COLORS</b>			
156	BY	School Bus Yellow (fleet only)	\$
157	G1	Shadow Black	\$
158	PQ	Race Red	\$
159	YZ	Oxford White	\$
160	D1	Stone Gray Metallic	\$
161	GN	White Gold Metallic	\$
162	J7	Magnetic Metallic	\$
163	N1	Blue Jeans Metallic	\$
164	UX	Ingot Silver Metallic	\$
165	W6	Green Gem Metallic	\$

**E. Other Options:**

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
1	Delivery	Delivery per mile to locations other than the City of Chesapeake.	\$ /mile

**F. Dealer Installed Equipment:**

1	Equipment	Dealer Installed Equipment not listed in tables A through D will be priced as a discount off Manufacturer List.	% off
2	Installation	Labor per hour for Dealer Installed Equipment not listed in Tables A through D.	\$ /hour

**VI. DELIVERY:**

Ford Expedition:\_\_\_\_\_ARO

Ford F150:\_\_\_\_\_ARO

Ford F150 Responder:\_\_\_\_\_ARO

Ford Transit:\_\_\_\_\_ARO

**VII. AWARD SCENARIOS:**

The below award scenario will be completed using pricing from tables A through D as submitted with your bid. In case of mathematical errors, or the transposition of numbers the unit pricing listed in tables A through D shall prevail.

<b>A. 2019 Ford Expedition</b>	
<b>Order Code</b>	<b>Price</b>
<b>U1F</b>	<b>\$</b>
<b>U1G</b>	<b>\$</b>
<b>K1G</b>	<b>\$</b>
<b>536</b>	<b>\$</b>
<b>66R</b>	<b>\$</b>
<b>18B</b>	<b>\$</b>
<b>942</b>	<b>\$</b>
<b>J7</b>	<b>\$</b>
<b>LL</b>	<b>\$</b>
<b>Total A:</b>	<b>\$</b>

<b>B. 2019 Ford F150 SSV</b>	
<b>Order Code</b>	<b>Price</b>
<b>F1C</b>	<b>\$</b>
<b>F1E</b>	<b>\$</b>
<b>F1C</b>	<b>\$</b>
<b>F1E</b>	<b>\$</b>
<b>X1C</b>	<b>\$</b>
<b>X1E</b>	<b>\$</b>
<b>X1C</b>	<b>\$</b>
<b>X1E</b>	<b>\$</b>
<b>W1C</b>	<b>\$</b>
<b>W1E</b>	<b>\$</b>
<b>W1C</b>	<b>\$</b>
<b>W1E</b>	<b>\$</b>
<b>100A</b>	<b>\$</b>
<b>99P</b>	<b>\$</b>
<b>994</b>	<b>\$</b>
<b>98G</b>	<b>\$</b>

<b>53B</b>	<b>\$</b>
<b>18B</b>	<b>\$</b>
<b>76R</b>	<b>\$</b>
<b>67T</b>	<b>\$</b>
<b>96X</b>	<b>\$</b>
<b>96W</b>	<b>\$</b>
<b>66S</b>	<b>\$</b>
<b>UM</b>	<b>\$</b>
<b>Total B:</b>	<b>\$</b>

<b>C. 2019 Ford F150 Responder</b>	
<b>Order Code</b>	<b>Price</b>
<b>W1P</b>	<b>\$</b>
<b>53A</b>	<b>\$</b>
<b>18B</b>	<b>\$</b>
<b>76R</b>	<b>\$</b>
<b>96X</b>	<b>\$</b>
<b>96W</b>	<b>\$</b>
<b>UM</b>	<b>\$</b>
<b>Total C:</b>	<b>\$</b>

<b>D. 2019 Transit Cargo/Prisoner Transport</b>	
<b>Order Code</b>	<b>Price</b>
<b>E1Z</b>	<b>\$</b>
<b>E1Y</b>	<b>\$</b>
<b>R1Z</b>	<b>\$</b>
<b>R1Y</b>	<b>\$</b>
<b>E9Z</b>	<b>\$</b>
<b>E2Y</b>	<b>\$</b>
<b>R2Z</b>	<b>\$</b>
<b>R2Y</b>	<b>\$</b>
<b>W1Z</b>	<b>\$</b>
<b>W1Y</b>	<b>\$</b>
<b>W2Z</b>	<b>\$</b>

W2Y	\$
E1C	\$
E1D	\$
R1C	\$
R1D	\$
E2C	\$
E2D	\$
R2C	\$
R2D	\$
W9C	\$
W1D	\$
W2C	\$
W2D	\$
R2X	\$
R2U	\$
W2X	\$
W2U	\$
R3X	\$
R3U	\$
W3X	\$
W3U	\$
F4X	\$
F4U	\$
S4X	\$
S4U	\$
99G	\$
99V	\$
98C	\$
64H	\$
21F	\$
43R	\$
17D	\$
43B	\$
52N	\$
YZ	\$
Total D:	\$

Grand Total: (Total A + Total B + Total C + Total D) = \$\_\_\_\_\_

**ATTACHMENT A****CERTIFICATION OF COMPLIANCE WITH IMMIGRATION  
LAWS AND REGULATIONS**

Section 54-72.2 of the Chesapeake City Code requires that any person or entity doing business with the City of Chesapeake, including its boards and commissions, shall include a sworn certification by the contractor or vendor of compliance with all federal immigration laws and regulations. These laws include the Federal Immigration Reform and Control Act, which makes it unlawful for a person or other entity to hire, recruit or refer for a fee for employment in the United States, an alien knowing the alien is unauthorized, and Section 40.1-11.1 of the Code of Virginia, which makes it unlawful for any employer to knowingly employ an alien who cannot provide documents indicating that he or she is legally eligible for employment in the United States. The state law, in particular, places an affirmative duty on employers to ensure that aliens have proof of eligibility for employment.

Accordingly this certification shall be completed and attached to all contracts and agreements for goods and services made by the City of Chesapeake or any of its boards and commissions. Failure to attach a completed certification shall render the contract or agreement void. A copy of the fully executed certification may be attached if an original certification is on file with Procurement for the current fiscal year.

***Type or print legibly when completing this form.***

**1. Legal Name of Contractor or Vendor:**

(Note: This is your name as reported to the IRS. This should match your Social Security card or Federal ID number.)

**Sheehy Ford of Richmond, Inc  
10601 Midlothian Turnpike  
Richmond, VA 23235**

**2. Type of Business Entity:**

A. Sole proprietorship (Provide full name and address of owner):

B. Limited Partnership (Provide full name and address of all partners):

C. General Partnership (Provide full name and address of all partners):

D. Limited Liability Company (Provide full name and address of all managing members):

E. Corporation (Provide full name and address of all officers):

**Vince A Sheehy, President  
Joe Shine, CFO  
Brand Foler, COO**

**Address: 12701 Fair Lakes Circle  
Fairfax, VA 22033**

3. Doing Business As:

If Applicable (Note: This is the name that appears on your invoices but is not used as your reporting name.)

4. Name and Position of Person Completing this Certificate:

Nick Crist  
Municipal General Manager

5. Physical Business Address:

10601 Midlothian Turnpike,  
Richmond, VA 23236

6. Primary Correspondence Address (If different from physical address):

641 Johnston Willis Drive  
N. Chesterfield, Va 23236

7. Number of Employees:

156

8. Are all Employees Who Work in the United States Eligible for Employment in the United States?

Yes X

No \_\_\_\_\_

Under penalties of perjury, I declare on behalf of the contractor/vendor listed above that to the best of my knowledge and based upon reasonable inquiry, each and every one of the contractor's/vendor's employees who work in the United States are eligible for employment in the United States as required by the Federal Immigration Reform and Control Act of 1986 and Section 40.1-11.1 of the Code of Virginia. I further declare on behalf of the contractor/vendor that it shall use due care and diligence to ensure that all employees hired in the future who will work in the United States will be eligible for employment in the United States. I affirm that the information provided herein is true, correct, and complete.



Sworn this 19 day of April, 2019 on behalf of Sheehy Ford of Richmond as evidenced by the following signature and seal:

Name of Contractor/Vendor: Sheehy Ford of Richmond, Inc

Printed Name of Signatory: Nick Crist

Signature: 

Date: 4/19/19

STATE OF Virginia:

CITY / COUNTY OF N. Chesterfield, to-wit:

The foregoing instrument was acknowledged before me this 23rd day of April, 2019 by \_\_\_\_\_ (☒ He ☐ She ☐ is personally known to me or ☐ has produced

\_\_\_\_\_ as identification.

  
Notary Public

Registration No. NOEBORAH BOTTOMS BLAKLEY

NOTARY PUBLIC

REGISTRATION # 7030189

My commission expires 6/1/19

COMMONWEALTH OF VIRGINIA  
MY COMMISSION EXPIRES  
March 31, 2020

**LITIGATION DISCLOSURE FORM**

Respond to each of the questions below by checking the appropriate box. Failure to fully and truthfully disclose the information required by this Litigation Disclosure Form may result in the disqualification of your bid or proposal from consideration or termination of the contract, once awarded. For purposes of this disclosure form, "you" means the individual or entity in whose name the bid or proposal is submitted.

1. Have you or any principal, officer or director of your company, or any individual who will be assigned to work under any contract awarded pursuant to this solicitation, been convicted of a felony, or a misdemeanor involving moral turpitude, during the last ten (10) years?

Yes ☐No ☒

2. Have you or any principal, officer or director of your company, or any individual who will be assigned to work under any contract awarded pursuant to this solicitation, been terminated from any work being performed for the City of Chesapeake or any other governmental entity in the Commonwealth of Virginia during the last ten (10) years?

Yes ☐No ☒

3. Have you or any principal, officer or director of your company, or any individual who will be assigned to work under any contract awarded pursuant to this solicitation, been involved in any claim or litigation with the City of Chesapeake or any other governmental entity in the Commonwealth of Virginia during the last seven (7) years?

Yes ☐No ☒

4. Has any parent company or wholly owned subsidiary of your company been involved in any claim or litigation with the City of Chesapeake or any other governmental entity in the Commonwealth of Virginia during the last seven (7)?

Yes ☐No ☒

If you answered "Yes" to any of the above questions, please state the name(s) of the person(s), the nature, and the status and/or outcome of the conviction, termination, claim or litigation, as applicable. Any such information should be provided on a separate page, attached to this form and submitted with your bid or proposal.

**TATE CORPORATION COMMISSION IDENTIFICATION NUMBER:** Pursuant to Code of Virginia, §2.2-4311.2 subsection B, a bidder or offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 is required to include in its bid or proposal the identification number issued to it by the State Corporation Commission (SCC). Any bidder or offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law is required to include in its bid or proposal a statement describing why the bidder or offeror is not required to be so authorized.

SCC Identification Number: F0237083 (REQUIRED)

## APPENDIX A

### SECTION I

#### REQUIRED GENERAL TERMS AND CONDITIONS GOODS AND NONPROFESSIONAL SERVICES

- A. PROCUREMENT ORDINANCE
- B. APPLICABLE LAWS AND COURTS
- C. ANTI-DISCRIMINATION
- D. ETHICS IN PUBLIC CONTRACTING
- E. IMMIGRATION REFORM AND CONTROL ACT OF 1986
- F. DEBARMENT STATUS
- G. ANTITRUST
- H. MANDATORY USE OF CITY FORM AND TERMS AND CONDITIONS
- I. CLARIFICATION OF TERMS
- J. PAYMENT
- K. PRECEDENCE OF TERMS
- L. QUALIFICATIONS OF BIDDERS OR OFFERORS
- M. TESTING AND INSPECTION
- N. ASSIGNMENT OF CONTRACT
- O. CHANGES TO THE CONTRACT
- P. DEFAULT
- Q. TAXES
- R. INSURANCE
- S. ANNOUNCEMENT OF AWARD
- T. DRUG-FREE WORKPLACE
- U. NONDISCRIMINATION OF CONTRACTORS
- V. AVAILABILITY OF FUNDS
- W. BID PRICE CURRENCY
- X. AUTHORIZATION TO CONDUCT BUSINESS IN THE COMMONWEALTH
- Y. TERMINATION OF CONTRACT
- Z. DELIVERY OF MATERIALS
- AA. COMPENSATION DUE TO CONTRACTOR
- BB. LITIGATION WITH THE CITY
- CC. PRIOR DEFAULTED CONTRACTS
- DD. CRIMINAL CONVICTIONS
- EE. TERM OF CONTRACT
- FF. LATE BIDS/PROPOSALS
- GG. USE OF BRAND NAMES
- HH. TRANSPORTATION AND PACKAGING
- II. WARRANTY (COMMERCIAL)

- A. **PROCUREMENT ORDINANCE**: This solicitation is subject to the provisions of the City of Chesapeake Procurement Ordinance and applicable provisions of the Virginia Public Procurement Act, including and consistent with Virginia Code Section 2.2-4343(12). A copy of the City's ordinance is available for review at the purchasing office or accessible on the Internet at [www.cityofchesapeake.net](http://www.cityofchesapeake.net) under "Ordinances."
- B. **APPLICABLE LAWS AND COURTS**: This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The contractor shall comply with all applicable federal, state and local laws, rules and regulations. This solicitation is also governed by provisions of the City of Chesapeake Ordinance on Procurement and any revisions thereto, which is hereby incorporated into this contract by reference. Contact the Purchasing Division at (757) 382-6359, for more information or to review the Chesapeake Procurement Ordinance.

- C. **ANTI-DISCRIMINATION:** By submitting their (bids/proposals), (bidders/offerors) certify to the City that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and § 2.2-4311 of the *Virginia Public Procurement Act (VPPA)*. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (*Code of Virginia*, § 2.2-4343.1E).

In every contract over \$10,000 the provisions in 1. and 2. below apply:

1. During the performance of this contract, the contractor agrees as follows:
  - a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
  - b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
  - c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.
2. The contractor will include the provisions of 1. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

- D. **ETHICS IN PUBLIC CONTRACTING:** By submitting their (bids/proposals), (bidders/offerors) certify that their (bids/proposals) are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other (bidder/offeror), supplier, manufacturer or subcontractor in connection with their (bid/proposal), and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

- E. **IMMIGRATION REFORM AND CONTROL ACT OF 1986:** By submitting their (bids/proposals), (bidders/offerors) certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

- F. **DEBARMENT STATUS:** By submitting their (bids/proposals), (bidders/offerors) certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

- G. **ANTITRUST:** By entering into a contract, the contractor conveys, sells, assigns, and transfers to the City of Chesapeake all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the City of Chesapeake under said contract.

H. **MANDATORY USE OF CITY FORM AND TERMS AND CONDITIONS FOR IFBs AND RFPs:**

1. **(For Invitation For Bids):** Failure to submit a bid on the official City form provided for that purpose shall be a cause for rejection of the bid. Modification of or additions to any portion of the Invitation for Bids may be cause for rejection of the bid; however, the City reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a bid as nonresponsive. As a precondition to its acceptance, the City may, in its sole discretion, request that the bidder withdraw or modify nonresponsive portions of a bid which do not affect quality, quantity, price, or delivery. No modification of or addition to the provisions of the contract shall be effective unless reduced to writing and signed by the parties.
2. **(For Request For Proposals):** Failure to submit a proposal on the official City form provided for that purpose may be a cause for rejection of the proposal. Modification of or additions to the General Terms and Conditions of the solicitation may be cause for rejection of the proposal; however, the City reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

- I. **CLARIFICATION OF TERMS:** If any prospective (bidder/offeree) has questions about the specifications or other solicitation documents, the prospective (bidder/offeree) should contact in writing, the buyer whose name appears on the face of the solicitation by the date stated for questions. Any revisions to the solicitation will be made only by addendum issued by the Purchasing Division.

J. **PAYMENT:**

1. **To Prime Contractor:**
  - a. Invoices for items ordered, delivered and accepted shall be submitted by the contractor directly to the payment address shown on the purchase order/contract. All invoices shall show the City contract number and/or purchase order number; social security number (for individual contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
  - b. Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.
  - c. All goods or services provided under this contract or purchase order, that are to be paid for with public funds, shall be billed by the contractor at the contract price, regardless of which City department is being billed.
  - d. The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.
  - e. **Unreasonable Charges.** Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the City shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve a department of its prompt payment obligations with respect to those charges which are not in dispute (*Code of Virginia*, § 2.2-4363).

2. **To Subcontractors:**

a. A contractor awarded a contract under this solicitation is hereby obligated:

- (1) To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the City for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
- (2) To notify the department and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.

b. The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the City, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the City.

K. **PRECEDENCE OF TERMS:** These General Terms and Conditions shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.

L. **QUALIFICATIONS OF (BIDDERS/OFFERORS):** The City may make such reasonable investigations as deemed proper and necessary to determine the ability of the (bidder/offeror) to perform the services/furnish the goods and the (bidder/offeror) shall furnish to the City all such information and data for this purpose as may be requested. The City reserves the right to inspect (bidder's/offeror's) physical facilities prior to award to satisfy questions regarding the (bidder's/offeror's) capabilities. The City further reserves the right to reject any (bid/proposal) if the evidence submitted by, or investigations of, such (bidder/offeror) fails to satisfy the City that such (bidder/offeror) is properly qualified to carry out the obligations of the contract and to provide the services and/or furnish the goods contemplated therein.

M. **TESTING AND INSPECTION:** The City reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to the specifications.

N. **ASSIGNMENT OF CONTRACT:** A contract shall not be assignable by the contractor in whole or in part without the written consent of the City.

O. **CHANGES TO THE CONTRACT:** Changes can be made to the contract in any of the following ways:

1. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.
2. The Purchasing Division may order changes within the general scope of the contract at any time by written notice to the contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The contractor shall comply with the notice upon receipt. The contractor shall be compensated for any additional costs incurred as the result of such order and shall give the Purchasing Division a credit for any savings. Said compensation shall be determined by one of the following methods:

a. By mutual agreement between the parties in writing; or

- b. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the Purchasing Division's right to audit the contractor's records and/or to determine the correct number of units independently; or
- c. By ordering the contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The contractor shall present the Purchasing Division with all vouchers and records of expenses incurred and savings realized. The Purchasing Division shall have the right to audit the records of the contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the Purchasing Division within thirty (30) days from the date of receipt of the written order from the Purchasing Division. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract or, if there is none, in accordance with the disputes provisions of the Commonwealth of Virginia *Vendors Manual*. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the contractor from promptly complying with the changes ordered by the Purchasing Division or with the performance of the contract generally.

- P. **DEFAULT:** In case of failure to deliver goods or services in accordance with the contract terms and conditions, the City, after due oral or written notice, may procure them from other sources and hold the contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the City may have.
- Q. **TAXES:** Sales to the City are normally exempt from State sales tax. State sales and use tax certificates of exemption, Form ST-12, will be issued upon request. Deliveries against this contract shall usually be free of Federal excise and transportation taxes. The City's excise tax exemption registration number is 54-072-1442.
- R. **INSURANCE:** By signing and submitting a bid/proposal, the bidder or offeror certifies that if performing work on City owned or leased property, the following insurance coverage shall be maintained for the duration of the contract, and that all insurance coverage shall be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

**MINIMUM INSURANCE COVERAGES AND LIMITS REQUIRED:**

- 1. Workers' Compensation - Statutory requirements and benefits. Coverage is compulsory for employers of three or more employees, to include the employer. Contractors who fail to notify the City of increases in the number of employees that change their workers' compensation requirements under the Code of Virginia during the course of the contract shall be in noncompliance with the contract.
  - 2. Employer's Liability - \$100,000 per accident, \$100,000 per disease, \$500,000 disease limit.
  - 3. Commercial General Liability (CGL) - \$1,000,000 combined single limit, \$2,000,000 aggregate. Commercial General Liability is to include bodily injury and property damage, personal injury and advertising injury, products and completed operations coverage. The City of Chesapeake must be named as an additional insured and so endorsed on the policy and a written endorsement from the insurance CGL carrier verifying the City as an additional insured is required.
  - 4. Automobile Liability - \$1,000,000 per occurrence. (Only used if motor vehicle is to be used in the contract.)
- S. **ANNOUNCEMENT OF AWARD:** Upon the award or the announcement of the decision to award a contract over \$5,000, as a result of this solicitation, the Purchasing Division will publicly post such notice on the City's website ([www.CityOfChesapeake.net](http://www.CityOfChesapeake.net)) for a minimum of 10 days.



- T. **DRUG-FREE WORKPLACE:** During the performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "*drug-free workplace*" means a site for the performance of work done in connection with a specific contract awarded to a contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

- U. **NONDISCRIMINATION OF CONTRACTORS:** A bidder, offeror, or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, or disability, or against faith-based organizations. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the City shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.
- V. **AVAILABILITY OF FUNDS:** It is understood and agreed between the parties herein that the City shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.
- W. **BID PRICE CURRENCY:** Unless stated otherwise in the solicitation, offerors shall state bid prices in US dollars.
- X. **AUTHORIZATION TO CONDUCT BUSINESS IN THE COMMONWEALTH:** A contractor organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership shall be authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 of the *Code of Virginia* or as otherwise required by law. Any business entity described above that enters into a contract with a public body pursuant to the *Virginia Public Procurement Act* shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth, if so required under Title 13.1 or Title 50, to be revoked or cancelled at any time during the term of the contract. A public body may void any contract with a business entity if the business entity fails to remain in compliance with the provisions of this section.
- Y. **TERMINATION OF CONTRACT:** The City may terminate the contract for cause or for convenience after giving thirty (30) days' notice in writing to the Contractor. The written notice shall include a statement of reasons for the termination.

**Termination for Cause:** If the Contractor should breach the contract or fail to perform the services required by the contract, the City may terminate the contract for cause by giving written notice or may give the Contractor a stated period of time within which to remedy its breach of contract. If the Contractor shall fail to remedy the breach within the time allotted by the City, the contract may be terminated by the City at any time thereafter upon written notice to the Contractor or, in the alternative, the City may give such extension of time to remedy the breach as the City determines to be in its best interest. The City's forbearance by not terminating the contract for a breach of contract shall not constitute a waiver of the City's right to terminate nor acquiescence in future act or omissions by the Contractor of a like nature. If the contract is terminated for cause, breach of contract or failure to perform, the Contractor may be subject to a claim by the City for the costs and expenses incurred in securing a replacement Contractor to fulfill the obligations of the contract.

**Termination for Convenience:** The contract may be terminated by the City in whole or in part for the convenience of the City without a breach of contract by delivering to the Contractor a written notice of termination specifying the extent to which performance under the contract is terminated and the effective date of the termination. Upon receipt of such a notice of termination, the Contractor must stop work, including but not limited to work performed by subcontractors and consultants, at such time and to the extent specified in the notice of termination.

If the contract is terminated in whole or in part for the convenience of the City, the Contractor shall be entitled to those fees earned for work done prior to the notice of termination and thereafter shall be entitled to any fees earned for work not terminated, but shall not be entitled to lost profits for the portions of the contract which were terminated. The Contractor will be compensated for reasonable costs or expenses arising out of the termination for the convenience of the City for delivery to the City of all products of the services for which the Contractor has or will receive compensation.

Z. **Delivery of Materials:** Any contract cancellation notice shall not relieve the Contractor of the obligation to deliver to the City all products of the services for which the Contractor has been or will be compensated. Unless otherwise agreed to in writing, the Contractor shall deliver the materials to the city within 30 days of the Notice of Termination of the Contract. Failure to do so may result in action for "breach of contract" or "failure to perform".

AA. **Compensation Due the Contractor:** Upon such termination, the Contractor shall be entitled to the compensation accrued to the date of termination. Payment of the balance of the accrued compensation shall be dependent on the Contractor providing the required project material to the City. Said fees which have been earned shall be billed to the City in accordance with the normal billing process, but in no case later than 60 days after the last work is performed. Any termination by the City for default, found by a court of competent jurisdiction not to have been justified as a termination for default, shall be deemed a termination for the convenience of the City.

The Contractor shall submit invoices for all such amounts in accordance with the normal billing process, but in no event later than 60 days after all services are performed. All amounts invoiced are subject to deductions for amounts previously paid. All payments due the Contractor under this contract are subject to appropriation by the Virginia General Assembly and Chesapeake City Council.

BB. **LITIGATIONS WITH THE CITY:** The City in its sole discretion may choose not to make an award to a bidder who is in litigation with the City at the time of bid/proposal evaluation. This provision also applies if any parent company, principal, officer, or wholly owned subsidiary of the bidder is in litigation with the City at the time of the bid or proposal evaluation.

CC. **PRIOR DEFAULTED CONTRACTS:** The City in its sole discretion may choose not to make an award to a bidder who has previously defaulted on a contract with the City. This provision also applies if any parent company, principal, officer, or wholly owned subsidiary of the bidder has previously defaulted on a contract with the City.

DD. **CRIMINAL CONVICTIONS:** The City in its sole discretion may choose not to make an award to a bidder or offeror if any principal, officer, director, or staff member of the firm assigned to work under a contract awarded pursuant to this solicitation has been convicted of a felony or a misdemeanor involving moral turpitude in the past ten (10) years.

EE. **TERM OF CONTRACT:** The period of this contract shall be from the date of execution through June 30, 2020, with four (4), one (1) year renewal options.

- FF. **LATE BIDS/PROPOSALS**: To be considered for selection, bids/proposals must be received in the City's Purchasing Division by the designated date and hour. Bids/Proposals received in the Purchasing Division after the date and hour designated will be disqualified and will not be considered. The City is not responsible for delays in the delivery of mail by the U.S. Postal Service or private couriers. It is the sole responsibility of the bidder/offeror to insure that its bid/proposal reaches the Purchasing Division by the designated date and hour. Receipt of bids/proposals scheduled during a period of suspended City business operations will be rescheduled for processing at the same time on the next business day.
- GG. **USE OF BRAND NAMES**: Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict (bidders/offerors) to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which the City, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The (bidder/offeror) is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the City to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in declaring a bid nonresponsive. Unless the (bidder/offeror) clearly indicates in its (bid/proposal) that the product offered is an equal product, such (bid/proposal) will be considered to offer the brand name product referenced in the solicitation.
- HH. **TRANSPORTATION AND PACKAGING**: By submitting their (bids/proposals), all (bidders/offerors) certify and warrant that the price offered for FOB destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.
- II. **WARRANTY (COMMERCIAL)**: The contractor agrees that the goods or services furnished under any award resulting from this solicitation shall be covered by the most favorable commercial warranties the contractor gives any customer for such goods or services and that the rights and remedies provided therein are in addition to and do not limit those available to the City by any other clause of this solicitation. Warranty shall begin when the equipment is placed into service as evidenced by purchaser's records rather than beginning upon delivery. A copy of all warranties shall be furnished with the bid.

## APPENDIX A

### SECTION II

#### SPECIAL TERMS AND CONDITIONS GOODS AND NONPROFESSIONAL SERVICES

1. ADVERTISING
2. AUDIT
3. AWARD OF CONTRACT
4. BID ACCEPTANCE PERIOD
5. BID PRICE
6. CANCELATION OF CONTRACT
7. CHESAPEAKE BUSINESS LICENSE
8. DELIVERY
9. E-VERIFY PROGRAM
10. FINAL INSPECTION
11. IDENTIFICATION OF BID/PROPOSAL ENVELOPE
12. INDEFINITE DELIVERY/INDEFINITE QUANTITY
13. INDEMNIFICATION
14. INSPECTION
15. COOPERATIVE PROCUREMENT
16. LIQUIDATED DAMAGES
17. METHOD OF ORDERING
18. NEGOTIATION WITH THE LOWEST BIDDER
19. PRICE ESCALATION/DE-ESCALATION
20. PROJECTED REQUIREMENTS/ESTIMATED QUANTITIES
21. REFERENCE
22. SMALL BUSINESS SUBCONTRACTING
23. SUBCONTRACTS
24. SUBCONTRACTOR LICENSE REQUIREMENT
25. WORK SITE DAMAGES
26. WARRANTY OF MATERIALS AND WORKMANSHIP
27. SAFETY

1. **ADVERTISING:** In the event a contract is awarded for supplies, equipment, or services resulting from this bid/proposal, no indication of such sales or services to the City of Chesapeake will be used in product literature or advertising. The contractor shall not state in any of its advertising or product literature that the City of Chesapeake or any department or agency of the City has purchased or uses its products or services.
2. **AUDIT:** The Contractor shall retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the City, whichever is sooner. The City auditors shall have full access to the right to examine any of said materials during said period.
3. **AWARD OF CONTRACT:** The right is reserved to make an award in whole based on the lowest responsive and responsible bid in accordance with the Grand Total of the award scenarios in Section VII. In case of mathematical errors the unit price as listed in the pricing schedule tables A through D shall prevail. The award will be made to the lowest responsive, responsible bidder as applicable. The City reserves the right to conduct any tests it may deem advisable and to make all evaluations. The City also reserves the right to reject any or all bids, in whole or in part, to waive informalities and to delete items prior to making the award, whenever it is deemed in the sole opinion of the procuring public body to be in its best interest.

4. **BID ACCEPTANCE PERIOD:** Any bid in response to this solicitation shall be valid for 90 days. At the end of the 90 days the bid may be withdrawn at the written request of the bidder. If the bid is not withdrawn at that time it remains in effect until an award is made or the solicitation is canceled.
5. **BID PRICES:** Bid shall be in the form of a firm unit price.
6. **CANCELLATION OF CONTRACT:** The City reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the contractor. In the event the initial contract period is for more than 12 months, the resulting contract may also be terminated by the contractor, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
7. **CHESAPEAKE BUSINESS LICENSE:** All firms doing business with the City are required to be properly licensed in accordance with the City of Chesapeake's "Business, Professional, and Occupational Licensing (BPOL) Tax" ordinance. Wholesale and retail merchants not located in Chesapeake are exempt from this requirement. For questions concerning the applicability of the BPOL tax, contact the Commissioner of the Revenue at 757-382-6738
8. **DELIVERY:** Delivery of unit(s) shall be inside delivery F.O.B City of Chesapeake. Delivery shall be coordinated through the Fleet Manager with a minimum 24 hours' notice, weekdays between the hours of 7am to 11am and 1pm to 3pm. The City reserves the right to have any vehicle purchased under the resulting contract drop shipped to any Ford authorized up-fitter.
9. **E-VERIFY PROGRAM:** EFFECTIVE 12/1/13. Pursuant to *Code of Virginia*, §2.2-4308.2., any employer with more than an average of 50 employees for the previous 12 months entering into a contract in excess of \$50,000 with any agency of the Commonwealth to perform work or provide services pursuant to such contract shall register and participate in the E-Verify program to verify information and work authorization of its newly hired employees performing work pursuant to such public contract. Any such employer who fails to comply with these provisions shall be debarred from contracting with any agency of the Commonwealth for a period up to one year. Such debarment shall cease upon the employer's registration and participation in the E-Verify program. If requested, the employer shall present a copy of their Maintain Company page from E-Verify to prove that they are enrolled in E-Verify.
10. **FINAL INSPECTION:** Upon delivery, the contractor's service personnel shall make a field inspection of the unit to insure proper operation and condition. The contractor shall demonstrate to the authorized City Employee that the unit is fully operational and in compliance with the contract specifications and codes. Any deficiencies shall be promptly and permanently corrected by the contractor at the contractors' sole expense prior to final acceptance of the work.
11. **IDENTIFICATION OF BID/PROPOSAL ENVELOPE:** If a special envelope is not furnished, or if return in the special envelope is not possible, the signed bid/proposal should be returned in a separate envelope or package, sealed and identified as follows:

From: \_\_\_\_\_

Name of Bidder/Offeror	Due Date	Time
_____	_____	
Street or Box Number	IFB No./RFP No.	
_____	_____	
City, State, Zip Code	IFB/RFP Title	
Name of Contract/Purchase Officer or Buyer _____		

The envelope should be addressed as directed on Page 1 of the solicitation.

If a bid/proposal not contained in the special envelope is mailed, the bidder or offeror takes the risk that the envelope, even if marked as described above, may be inadvertently opened and the information compromised which may cause the bid or proposal to be disqualified. Bids/proposals may be hand delivered to the designated location in the office issuing the solicitation. No other correspondence or other bids/proposals should be placed in the envelope.

12. **INDEFINITE DELIVERY/INDEFINITE QUANTITY:** This is an indefinite delivery/indefinite quantity delivery contract for the supplies or services specified and effective for the period stated. The City shall order the quantity of supplies or services specified in the price schedule and the Contractor shall furnish them when ordered.

The projected annual contract amount is \$125,000.00. Contractor shall be responsible to provide notification of annual amounts. This estimate is based on requirements for the past one (1) year. The Contractor shall complete any order issued during the effective period of this contract and not completed within the contract period within the time specified in the order. The contract shall govern the Contractor's and City's rights and obligations with respect to that order to the same extent as if the order were completed during the contract's effective period; that the Contractor shall not be required to make any delivery under this contract after 30 days of the expiration of the contract.

13. **INDEMNIFICATION:** Contractor shall, for itself, its agents, servants, employees, subcontractors, and sub-consultants, to perform all work hereunder or associated herewith in accordance with any and all applicable professional standards and in accordance with sound engineering/architectural practice and principles. As to all matters of professional responsibility, Contractor shall indemnify and hold harmless the City and its officers, agents, volunteers, servants, employees and officials from and against any and all liability, losses, reasonable attorney's fees and litigation expenses or other expenses suffered by any party or entity as the result of any claim found to have been caused in whole or part by the negligent or willful acts, errors, or omissions of Contractor, or those for whom Contractor is legally liable.

As to all matters of liability related to or arising out of this contract other than professional liability, Contractor shall indemnify and hold harmless the City, its agents, volunteers, servants, employees and officials from and against any and all liability, losses, reasonable attorney's fees and litigation expenses, or other expenses suffered by any party or entity as a result of any claim found to have been caused in whole or part by the negligent or willful acts, errors, or omissions of Contractor or those for whom Contractor is legally liable. As to all matters of liability related to or arising out of this contract other than professional liability, Contractor shall indemnify and hold harmless the City, its agents, volunteers, servants, employees and officials from and against any and all liability, losses, reasonable attorney's fees and litigation expenses, or other expenses suffered by any party or entity as a result of any claim found to have been caused in whole or part by the negligent or willful acts, errors, or omissions of Contractor or those for whom Contractor is legally liable.

14. **INSPECTION:**
- a. All material and workmanship shall be subject to inspection, examination, and test by the owner and its project inspector at any and all times during install. The project inspector shall have authority to reject defective material and workmanship and require its correction. Rejected workmanship shall be satisfactorily corrected and rejected material shall be satisfactorily replaced with proper material without charge therefore.
  - b. Should it be considered necessary or advisable by the owner at any time before final acceptance of the entire work to make an examination of any part of the work already completed, by removing or tearing out portions of the work, the contractor shall on request promptly furnish all necessary facilities, labor and material to expose the work to be tested to the extent required. If such work is found to be defective in any respect, due to the fault of the contractor or his subcontractors, he

shall defray all the expenses of uncovering the work, of examination and testing, and of satisfactory reconstruction. If, however, such work is found to meet the requirements of the contract, the actual cost of the contractor's labor and material necessarily involved in uncovering the work, the cost of examination and testing, and contractor's cost of material and labor necessary for replacement shall be paid to the contractor and he shall, in addition, if completion of the work has been delayed thereby, be granted a suitable extension of time.

15. **COOPERATIVE PROCUREMENT:** Any resultant contract of this solicitation may be extended to any public agency or body in the Commonwealth of Virginia to permit those public agencies or bodies to purchase at contract prices, in accordance with the terms, conditions and specifications of this bid. The successful vendor/contractor shall deal directly with each public agency or body in regard to order placement, delivery, invoicing and payment.

16. **LIQUIDATED DAMAGES:** Delivery is required no later than specified in the contractors written quote.

**Communication with Fleet Management is of the utmost importance due to our response to our citizens and capability to place vehicles into service.** It is understood and agreed by the bidder that time is of the essence in the delivery of goods to our fleet as specified in the bid document. In the event these specified goods are not delivered by the time specified there will be deducted, not as a penalty but as liquidated damages, the sum of \$50.00 per unit per day, and every day of delay for each vehicle beyond the time specified; except that if the delivery be delayed by any act, negligence, or default on the part of the City, public enemy, war, embargo, fire, or explosion not caused by the negligence or intentional act of the contractor or his supplier(s), or by riot, sabotage, or labor trouble that results from a cause or causes entirely beyond the control or fault of the contractor or his supplier(s), a reasonable extension of time as the Purchasing Division or appointed representative deems appropriate may be granted. Upon receipt of a request and justification for any extension from the contractor, the Purchasing Division or appointed representative may extend the time for the delivery of goods and service herein specified, at the Purchasing Division's sole discretion, for good cause shown.

17. **METHOD OF ORDERING:** The City of Chesapeake is issuing this solicitation in cooperation with city departments and agencies. The estimated usage shown within this solicitation is specifically for Central Fleet. A City purchase order will be used to execute a purchase transaction with the selected vendor. The receipt of a purchase order provided to the vendor, authorizes shipment of goods and services as stated based upon the executed contract. A vendor or Contractor who accepts an order without a written purchase order or other properly executed City contract do so at their own risk.

All delivery orders are subject to the terms and conditions of this contract. In the event of conflict between the purchase order and this contract, the Contract shall control.

For orders under \$5,000, Contractor shall accommodate the use of authorized Visa Cards issued and authorized by the City's Purchasing Administrator. Contractor shall cite the Contract Number on all invoices.

18. **NEGOTIATION WITH THE LOWEST BIDDER:** Unless all bids are cancelled or rejected, the City reserves the right granted by § 2.2-4318 of the *Code of Virginia* to negotiate with the lowest responsive, responsible bidder to obtain a contract price within the funds available to the City whenever such low bid exceeds the City's available funds. For the purpose of determining when such negotiations may take place, the term "available funds" shall mean those funds which were budgeted by the City for this contract prior to the issuance of the written Invitation for Bids. If all bids exceed available funds as certified by the appropriate fiscal officer, and the low responsive and responsible bid does not exceed such funds by more than five (5) percent, the purchasing and contracts manager or designee is authorized in situations where time or economic considerations preclude re-solicitation of work or a reduced scope, to negotiate an adjustment of the bid requirements, with the low responsive and responsible bidder, in order to bring the bid within the amount of available funds.

19. **PRICE ESCALATION/DE-ESCALATION:** Price adjustments may be permitted for changes in the contractor's cost of materials/labor not to exceed the lesser of: a) 5% of the contract price for the prior term, or; b) the increase of **CPI-U: New Motor Vehicles** for the last 12 months of the contract period. No price increase will be authorized for the initial contract term. Price escalation may be permitted at the introduction of a new model year following the end of the initial contract term and only where verified to the satisfaction of the purchasing office.

**Contractor shall give not less than 30 days advance notice of any price increase to the purchasing office.** Any approved price changes will be effective upon full execution of the contract modification. Documentation shall be supplied in general with the contractor's request for increase which will verify that the requested price increase is general in scope and not applicable just to the City of Chesapeake.

The purchasing office will notify the using department and contractor in writing of the effective date of any increase which it approves. However, the contractor shall fill all orders received prior to the effective date of the price adjustment at the old contract prices. **Price decreases are subject to implementation at any time and shall be immediately conveyed to the City of Chesapeake in writing.**

20. **PROJECTED REQUIREMENTS/ESTIMATED QUANTITIES:** As requirements arise for specific quantities of items covered herein, the authorized individuals shall place orders. Please refer to the paragraph entitled Method of Ordering. The quantities specified in this solicitation are estimated only, and are given for the information of bidders and for the purpose of bid evaluation. They do not indicate the actual quantity that will be ordered since the actual volume will depend upon requirements that develop during the contract period.
21. **REFERENCES:** Bidders shall provide a list of at least three (3) references where similar goods and/or services have been provided. Each reference shall include the name of the organization, the complete mailing address, the name of the contact person and telephone number.

<u>ORGANIZATION</u>	<u>ADDRESS</u>	<u>CONTACT PERSON</u>	<u>TELEPHONE</u>
1. <u>Fairfax County</u>	<u>12000 Govt Ctr Pkwy Fairfax, VA 22035</u>	<u>Howard Frame</u>	<u>703-324-3539</u>
2. <u>Chesterfield County</u>	<u>9901 Lori Rd Chesterfield, VA 23832</u>	<u>Cheryl Price</u>	<u>804-748-1834</u>
3. <u>City of Portsmouth</u>	<u>2003 Frederick Blvd Portsmouth, VA 23704</u>	<u>Ken Strickland</u>	<u>757-393-5156</u>

22. **SMALL BUSINESS SUBCONTRACTING:** Unless the offeror is registered as a DSBSD-certified (formerly DMBE) small business and where it is practicable for any portion of the awarded contract to be subcontracted to other suppliers, the Consultant is encouraged to offer such subcontracting opportunities to DSBSD-certified small businesses. This shall not exclude DSBSD-certified women-owned and minority-owned businesses when they have received DSBSD small business certification. No offeror or subcontractor shall be considered a Small Business, a Women-Owned Business or a Minority-Owned Business unless certified as such by the Virginia Department of Small Business and Supplier Diversity (DSBSD) by the due date for receipt of proposals. If small business subcontractors are used, the prime Consultant agrees to report the use of small business subcontractors by providing the purchasing office at a minimum the following information: name of small business with the DSBSD certification number, phone number, total dollar amount subcontracted, category type (small, women-owned, or minority-owned), and type of product/service provided.
23. **SUBCONTRACTS:** No portion of the work shall be subcontracted without prior written consent of the purchasing agency. In the event that the contractor desires to subcontract some part of the work specified herein, the contractor shall furnish the purchasing agency the names, qualifications and experience of their proposed subcontractors. The contractor shall, however, remain fully liable and



responsible for the work to be done by its subcontractor(s) and shall assure compliance with all requirements of the contract.

24. **SUBCONTRACTOR LICENSE REQUIREMENT:** By my signature on this solicitation, I certify that this firm/individual and subcontractor is properly licensed for providing the services specified.

Contractor Name: \_\_\_\_\_

License #: \_\_\_\_\_ Type: \_\_\_\_\_

Subcontractor Name: \_\_\_\_\_

License #: \_\_\_\_\_ Type: \_\_\_\_\_

25. **WORK SITE DAMAGES:** Any damage to existing utilities, equipment or finished surfaces resulting from the performance of this contract shall be repaired to the City's satisfaction at the contractor's expense.

26. **WARRANTY OF MATERIALS AND WORKMANSHIP:**

- a. The contractor warrants that, unless otherwise specified, all materials and equipment incorporated in the work under the contract shall be new, in first class condition, and in accordance with the contract documents. The contractor further warrants that all workmanship shall be of the highest quality and in accordance with contract documents and shall be performed by persons qualified at their respective trades.
- b. Work not conforming to these warranties shall be considered defective.
- c. This warranty of materials and workmanship is separate and independent from and in addition to any of the contractor's other guarantees or obligations in this contract.
- d. All goods and materials shall be guaranteed by the Contractor against defects resulting from the use of inferior or faulty materials or workmanship for one (1) year from date of final acceptance. This warranty is in addition to any manufacturers or supplier warranty.

27. **SAFETY:** By entering into a contract, Contract/Consultant/Vendor certifies that it has carefully evaluated the work site (or, for work subject to indefinite quantity and indefinite delivery, shall do so prior to the execution of task orders) and scope of work for safety risk it may be present, and, shall abide by all safety procedures required by Federal and State Occupational Safety and Health Standards.

All contractors and subcontractors performing services for the City are required and shall comply with all Occupational Safety and Health Administration (OSHA), State and City Safety and Occupational Health Standards and any other applicable rules and regulations. Also all contractors and subcontractors shall be held responsible for the safety of their employees and any unsafe acts or conditions that may cause injury or damage to any persons or property within and around the work site area under this contract.

**CITY OF CHESAPEAKE**  
**INVITATION FOR BID**  
**ADDENDUM NO. 1**

ISSUE DATE: April 17, 2019

IFB. No. 19079

TITLE: Ford Specialty Vehicles with Options

ISSUED BY: City of Chesapeake  
Purchasing  
306 Cedar Road 5<sup>th</sup> Floor  
Chesapeake, Virginia 23322

DEPARTMENT: Central Fleet

**THIS PORTION OF THE ADDENDUM ADDRESS QUESTIONS AND ANSWERS IN REFERENCE TO THE ABOVE MENTIONED IFB AS FOLLOWS:**

**Q1: Which Contract Term is the correct term- IV. PERIOD OF PERFORMANCE:**

Contract Duration: The period of this contract shall be from the date of execution through June 30, 2021, with three (3) one (1) year renewal options; or EE. TERM OF CONTRACT: The period of this contract shall be from the date of execution through June 30, 2020, with four (4), one (1) year renewal options.

**A1: The contract term listed in Section IV. Period of Performance is correct, see the below section for changes to the IFB.**

**Q2: Please clarify the Award Scenarios- Award Scenario "A", are you asking for SSV (102A) as on page 4? As it is not specifically asked for? Award Scenario "B", not asking for XL only SSV, do you want both? As F1C and F1E are not available with the SSV option 66S, do want the SSV and XL pricing?**

**A2: In regards to the award scenarios, each will use the price for the option/order code as you listed in your bid in Pricing Schedule sections A through D and input that into the award scenario next to the appropriate option/order code as requested. So Award Scenario A will pull pricing from Section V. Table A. The pricing of vehicles and builds will not be determined from the award scenario- but by the Ford Order Guide and the pricing and options listed in Pricing Schedule Tables A through F. The Award Scenario is just a method to award the contract.**

**Q3: Please clarify that in reference to the Price Escalation/De-Escalation: You are asking for firm pricing (with no new model year escalation from Ford) from the date of execution thru June 30, 2021? If so this could be a possibility of (3) model years and I am just trying to be sure Ford understands the term correctly so we are price protected.**

19. PRICE ESCALATION/DE-ESCALATION: Price adjustments may be permitted for changes in the contractor's cost of materials/labor not to exceed the lessor of: a) 5% of the contract price for the prior term, or; b) the increase of CPI-U: New Motor Vehicles for the last 12 months of the contract period. No price increase will be authorized for the initial contract term. Price escalation may be permitted at the introduction of a new model year following the end of the initial contract term and only where verified to the satisfaction of the purchasing office.

**A3: Please see the below section in reference to changes to the IFB.**

**THIS PORTION OF THE ADDENDUM ADDRESSES CHANGES TO THE ABOVE MENTIONED IFB AS FOLLOWS:**

**APPENDIX A, SECTION I, SUBSECTION EE. TERM OF CONTRACT SHALL BE CHANGED AS FOLLOWS:**

EE. TERM OF CONTRACT: The period of this contract shall be from the date of execution through June 30, ~~2020~~ 2021, with ~~four (4)~~ three (3), one (1) year renewal options.

**APPENDIX A, SECTION II, SUBSECTION 19. PRICE ESCALATION/DE-ESCALATION, SHALL BE CHANGED AS FOLLOWS:**

19. PRICE ESCALATION/DE-ESCALATION: Price adjustments may be permitted for changes in the contractor's cost of materials/labor not to exceed the lesser of: a) 5% of the contract price for the prior term, or; b) the increase of CPI-U: New Motor Vehicles for the last 12 months of the contract period. No price increase will be authorized for the ~~initial~~ first twelve (12) months of the initial contract term. Price escalation may be permitted at the introduction of a new model year ~~following the end of the initial contract term~~ and only where verified to the satisfaction of the purchasing office.

ALL OTHER TERMS, CONDITIONS AND SPECIFICATIONS SHALL REMAIN UNCHANGED

Note: A signed acknowledgment of this addendum must be received at the location indicated on the IFB either prior to the bid date and hour, or attached to your bid. Signature on this addendum does not substitute for your signature on the original bid document. The original bid must be signed.

NAME AND ADDRESS OF FIRM:

Sheehy Ford of Richmond, Inc

Date: 04/25/2019

10601 Midlothian Turnpike

By: \_\_\_\_\_

(Signature in Ink)

Name: Nick Crist

(Please Print)

Richmond, VA

Zip Code: 23235

Title: Municipal General Manager

END OF ADDENDUM NO.1

**CITY OF CHESAPEAKE**  
**INVITATION FOR BID**  
**ADDENDUM NO. 2**

ISSUE DATE: April 17, 2019 IFB. No. 19079

TITLE: Ford Specialty Vehicles with Options

ISSUED BY: City of Chesapeake DEPARTMENT: Central Fleet  
Purchasing  
306 Cedar Road 5<sup>th</sup> Floor  
Chesapeake, Virginia 23322

**THIS ADDENDUM ADDRESSES CHANGES TO THE ABOVE MENTIONED IFB AS FOLLOWS:**

**SECTION V, PRICING SCHEDULE SHALL BE CHANGED AS FOLLOWS:**

**(BIDDERS SHALL RESPOND TO ALL PRICING IN THIS ADDENDUM ONLY)**

**V. PRICING SCHEDULE:**

Base vehicle pricing shall include four sets of keys and delivery to the City of Chesapeake. Dealer installed items in pricing schedule A through D shall include installation. No mark-up shall be allowed for any items sold to the City or any other public body using the resulting contract per the Code of Virginia 2.2-4331.

**A. 2019 FORD EXPEDITION XL & XL MAX - SSV (102A)**

NOT ALL OPTIONS ARE COMPATIBLE

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT</b>			
1	U1F	Expedition 4x2	\$33541.40
2	U1G	Expedition 4x4	\$36354.40
3	K1F	Expedition MAX 4x2	\$36500.40
4	K1G	Expedition MAX 4x4	\$38606.40
ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>FREE STANDING PACKAGES &amp; OPTIONS</b>			

ALL INQUIRIES FOR INFORMATION SHOULD BE DIRECTED TO WILLIAM CARTWRIGHT, PROCUREMENT SPECIALIST II,  
PHONE: (757) 382-6359, FAX: (757) 382-6900, Email: [whcartwright@cityofchesapeake.net](mailto:whcartwright@cityofchesapeake.net).

5	536	<b>Heavy-Duty Trailer Tow Package</b> -18" Machined-Face Aluminum with Magnetic-Painted Pockets -Heavy-Duty Engine Radiator -Pro Trailer Backup Assist (N/A SSV 102A) -3.73 Electronic Limited -Slip Differential (eLSD) -Integrated Trailer Brake Controller -Two-Speed Automatic 4WD (4x4 only) with Neutral Towing Capability <b>NOTE:</b> XL 100A and 101A - No Change from the standard wheel/tire <b>NOTE:</b> XL SSV 102A Non-MAX - The 18" wheel contained in this package with 275/65R18 All-Season (A/S) BSW Tires (4x2) or 275/65R 18 All-Terrain (A/T) OWL Tires (4x4) <b>NOTE:</b> XL SSV 102A MAX - Retains the 17" Steel Wheels and 265/70R17 All-Terrain (A/T) OWL Tires.	\$ 1560.00
6	66R	Reverse Sensing System	\$ 108.00
7	21B	Seats - 40/20/40 Cloth Bench, Second Row	\$ 110.00
8	87P	Seats - 60/40 PowerFold (folds flat), Third Row <b>NOTE:</b> Eight (8) Passenger Seating. <b>NOTE:</b> Deletes standard third row Storage Bins.	\$ 815.00
9	18B	Running Boards, Platform - Black	\$ 399.00
10	153	Front License Plate Bracket <b>NOTE:</b> See "Emissions" section for additional information	\$ 0.00
11	41H	Engine Block Heater	\$ 100.00

**FLEET ONLY OPTIONS**

12	942	<b>Daytime Running Lamps (Non-Configurable)</b> <b>NOTE:</b> Replaces the standard Configurable Daytime Running Lamps (DRL)	\$ 0.00
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**EXTERIOR COLOR**

13	BN	Silver Spruce (Metallic Paint)	\$ N/C
14	D1	Stone Gray (Metallic Paint)	\$ N/C
15	FT	Blue (Metallic Paint)	\$ N/C
16	J7	Magnetic (Metallic Paint)	\$ N/C
17	PQ	Race Red (SSV Only)	\$ N/C
18	UM	Agate Black	\$ N/C
19	UX	Ingot Silver (Metallic Paint)	\$ N/C
20	YZ	Oxford White	\$ N/C

**INTERIOR COLOR OPTIONS**

21	LH	Ebony	\$ N/C
22	LL	Medium Stone	\$ N/C

**B. 2019 Ford F150 XL & SSV**

NOT ALL OPTIONS ARE COMPATIBLE

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT</b>			
1	F1C	Regular Cab 4x2 - 6.5' Box	\$ 20079.40
2	F1E	Regular Cab 4x4 - 6.5' Box	\$ 23328.40
3	F1C	Regular Cab 4x2 - 8.0' Box	\$ 20343.40
4	F1E	Regular Cab 4x4 - 8.0' Box	\$ 23593.40

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5	X1C	SuperCab 4x2 - 6.5' Box	\$ 21883.40
6	X1E	SuperCab 4x4 - 6.5' Box	\$ 24005.40
7	X1C	SuperCab 4x2 - 8.0' Box	\$ 23464.40
8	X1E	SuperCab 4x4 - 8.0' Box	\$ 25995.40
9	W1C	SuperCrew 4x2 - 5.5' Box	\$ 23114.40
10	W1E	SuperCrew 4x4 - 5.5' Box	\$ 26212.40
11	W1C	SuperCrew 4x2 - 6.5' Box	\$ 24296.40
12	W1E	SuperCrew 4x4 - 6.5' Box	\$ 28202.40

**EQUIPMENT PACKAGES**

13	100A	XL Base Package	\$ N/C
14	101A	XL Mid Package	\$ 2050.00

**ENGINE & TRANSMISSION OPTIONS**

15	99B	3.3L V6 PFDI with Auto Start-Stop Technology and Flex-Fuel Capability (NA 157" or 163.7" WB)	\$ N/C
16	99P	2.7L V6 EcoBoost with Auto Start-Stop Technology (NA on 4x4 with 157" or 163.7" WB) -Standard on 4x2 with 157" or 163.7" WB	\$ 975.00
17	995	5.0L V8 with Auto Start-Stop Technology and Flex-Fuel Capability -Standard on 4x4 with 157" or 163.7" WB	\$ 1995.00
18	994	3.5L V6 EcoBoost (NA 122" WB) with Auto Start-Stop Technology	\$ 2550.00
19	991	3.0L 4 Valve DOHC Power Stroke V6 Turbo Diesel B20 with Auto Start-Stop Technology (NA 163.7" WB; reqs. Manual-folding, Power Glass Sideview Mirrors (54R) or Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors (54Y), Privacy glass with Rear-Window Defroster (924/57Q) and XL Power Equipment Group (85A)	\$ 4995.00
20	446	Electronic Six-Speed Automatic Transmission with Selectable Drive Modes: Normal/Tow-Haul/Sport (Standard w/ 3.3L V6 PFDI)	\$ N/C
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
21	44G	Electronic Ten-Speed Automatic Transmission with Selectable Drive Modes: Normal/Tow-Haul/Snow-Wet/EcoSelect/Sport (standard w/ 3.5L V6 EcoBoost, 2.7L V6 EcoBoost, 5.0L V8 & 3.0L V6 Power Stroke Diesel engines)	\$ N/C

**FREE STANDING PACKAGES (See Packaged Options/Emissions pages for complete content & restrictions)**

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22	86A	<b>XL Chrome Appearance Package (NA w/ 3.0L V6 Power Stroke Diesel engine (991))</b> -Fleet Only option w/ 100A Package -Optional with 101A Package	\$ 705.00
23	861	<b>XL Sport Appearance Package (NA w/ 3.0L V6 Power Stroke Diesel engine (991))</b> -NA with 100A Package - Optional with 101A Package	\$ 775.00
24	61S	<b>STX Appearance Package (req. XL Sport Appearance Pkg.; NA w/ 3.0L V6 Power Stroke Diesel engine (991) or 8-way Power Driver's Seat - Power Lumbar Driver (91P))</b> -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$ 1816.00
25	55A	<b>FX4 Off-Road Package (4x4 Only)</b> -NA with 100A Package -Optional with 101A Package	\$ 905.00
26	98G	<b>CNG/Propane Gaseous Engine Prep Pack (req. 995 5.0L V8 engine)</b>	\$ 286.00
27	53B	<b>Class IV Trailer Hitch (incl. Smart Trailer Tow Connector, 4-pin/7-pin wiring, Class IV trailer hitch receiver)</b> <b>-NOTE:</b> Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.	\$ 95.00
28	53A	<b>Trailer Tow Package</b> -XL Base: <i>Pro Trailer Backup Assist</i> (47E) is not available on XL Base -XL Mid: incl. <i>Pro Trailer Backup Assist</i> (47E) <b>NOTE:</b> Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54Y/59S) <b>NOTE:</b> Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.	\$ 905.00
ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
29	53C	<b>Max Trailer Tow Package (req. 3.5L V6 EcoBoost)</b> - XL Base: <i>Pro Trailer Backup Assist</i> (47E) is not available on XL Base - XL Mid: incl. <i>Pro Trailer Backup Assist</i> (47E) <b>NOTE:</b> Ordering the Max Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54Y/59S) <b>NOTE:</b> Max GCWR/Max Tow only achieved on SuperCrew equipped with 20" Wheels. These trucks will also come equipped with max springs, steering gear and upgraded stabilizer bar for this configuration.	\$ 895.00
30	622	<b>2.7L V6 EcoBoost Payload Package (req. 53A Trailer Tow Pkg.)</b>	\$ 750.00

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31	627	Heavy-Duty Payload Package (req. 53A Trailer Tow Pkg. with 995 5.0L engine; req. 53C Max Trailer Tow Pkg. with 994 3.5L EcoBoost engine; NA with 3.0L V6 Power Stroke Diesel engine (991))	\$ 1695.00
<b>FREE STANDING OPTIONS</b>			
32	***	Axle Upgrade (Contact dealer for options)	\$ 519.00
33	T7C	LT245/70R17E BSW all-terrain tires (A/T) (opt. availability requires 55A FX4 Off-Road Pkg; NA with 3.0L V6 Power Stroke Diesel engine (991) 4x4) -NA with 100A Package -Optional with 101A Package	\$ 295.00
34	41H	Engine Block Heater (Front License Plate Bracket (153) is required w/ 3.3L V6 PFDI (99B) or 5.0L V8 (995) Engine)	\$ 90.00
35	413	Skid Plates (4x4 Only) -Fleet Only option with 100A Package -Optional with 101A Package	\$ 160.00
36	18B	Black Platform Running Boards	\$ 241.00
37	63S	Box Side Steps	\$ 325.00
38	63T	Tailgate Step (with Tailgate Lift Assist)	\$ 375.00
39	582	SiriusXM Radio (req. Cruise Control (50S) and SYNC (52P) on 100A) NOTE: Includes a 6-month prepaid subscription. Service is not available in Alaska and Hawaii. -Fleet Only option with 100A Package -Optional with 101A Package	\$ 195.00
40	55B	BoxLink (includes four (4) premium locking cleats)	\$ 80.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
41	54R/59S	Manual-folding, Power Glass Sideview Mirrors with Heat, Turn Signal, Auto-Dimming Feature (Driver's Side), High-Intensity LED Security Approach Lamps, LED Sideview mirror Spotlights and Black Skull Caps (incl. interior auto-dimming rearview mirror)(req. 85A XL Power Equipment Group and Rear Window, Fixed Privacy Glass with Defroster 924/57Q) -Fleet Only option with 100A Package -Optional with 101A Package	\$ 480.00

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42	54Y/59S	Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors with Heat, Turn Signal, High-Intensity LED Security Approach Lamps, LED Sideview mirror Spotlights and Black Skull Caps (NA with 3.3L V6 PFDI engine (99B) or 122" WB; req. XL Power Equipment Group (85A) and Rear Window, Fixed Privacy Glass with Defroster (924/57Q); req. Trailer Tow Pkg. (53A) or Max Trailer Tow Pkg. (53C)) -Fleet Only option with 100A Package -Optional with 101A Package	\$ 570.00
43	924/57Q	Rear-Window, Fixed Privacy Glass with Defroster	\$ 310.00
44	76R	Reverse Sensing System (req. 53B Class IV Trailer Hitch, 53A Trailer Tow Pkg. or 53C Max Trailer Tow Pkg.)	\$ 261.00
45	91V	110V/400W Outlet (with 40/20/40 seats, there is one outlet in the IP; 2nd outlet in the console req. 40/console/40 seats (W); reqs. Trailer Tow Pkg. (53A or 53C) and Reverse Sensing System (76R)) -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$ 200.00
46	595	Fog Lamps (incl. in 86A XL Chrome Appearance Pkg. and 861 XL Sport Appearance Pkg.) -Fleet Only option with 100A Package -Optional with 101A Package	\$ 140.00
47	47R	Floor Liner - Tray Style (req. 168 Color-coordinated Carpet w/Carpeted Matching Floor Mats) -Fleet Only option with 100A Package (SuperCab/SuperCrew Only) -Optional with 101A Package (SuperCab/SuperCrew Only)	\$ 160.00
48	168	Color-coordinated Carpet w/ Carpeted Matching Floor Mats -Fleet Only option with 100A Package -Optional with 101A Package	\$ 145.00
49	67T	Integrated Trailer Brake Controller (req. 53B Class IV Trailer Hitch or 53A Trailer Tow Pkg.; incl. with 53C Max Trailer Tow Pkg.)	\$ 261.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
50	655	Extended Range 36 Gallon Fuel Tank (NA 122" WB or 3.0L V6 Power Stroke Diesel engine (991)) -Fleet Only option with 100A Package -Optional with 101A Package	\$ 445.00
51	68P	Snow Plow Prep - 4x4 only (req. 955 5.0L V8 engine and 924/57Q Rear-Window, Fixed Privacy Glass with Defroster)	\$ 50.00
52	153	Front License plate Bracket (standard in states where required by law, opt. to all others)	\$ N/C
<b>FACTORY INVOICED ACCESSORIES (FIA) - Shipped separately from the vehicle for dealer installation</b>			

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53	90D	Bed Divider (req. 55B BoxLink; NA with 90R Stowable Loading Ramps)	\$ 295.00
54	91A	Smoker's Pack with Ash/Coin Cup (Dealer-Installed Accessory)	\$ 95.00
55	94K	KICKER Subwoofer (req. 582 SiriusXM Radio and 86A XL Chrome Appearance Pkg. or 861 XL Sport Appearance Pkg.) -NA with 100A Package -Optional with 101A Package (SuperCab/SuperCrew Only)	\$ 1695.00
56	96X	Tonneau Pickup Box Cover - Hard Folding (NA with 90R Stowable Loading Ramps and Aluminum Crossbed Storage Toolbox by Weather Guard (90B/90P))	\$ 952.00
57	96T	Tonneau Pickup Box Cover - Soft Folding (NA with 90R Stowable Loading Ramps and Aluminum Crossbed Storage Toolbox by Weather Guard (90B/90P))	\$ 525.00
<b>FORD ACCESSORIES</b>			
58	90B	Aluminum Crossbed Toolbox by Weather Guard (Defender Series)(NA with Stowable Loading Ramps (90R) and Tonneau Pickup Box Cover Hard and Soft (96X/96T))	\$ 575.00
59	90P	Premium Aluminum Crossbed Storage Toolbox by Weather Guard (model # 127-0-02)(NA with Stowable Loading Ramps (90R) and Tonneau Pickup Box Cover Hard and Soft (96X/96T))	\$ 790.00
60	96W	Spray-in Bedliner	\$ 555.00
61	96P	Drop-in Bedliner	\$ 350.00
62	90R	Stowable Loading Ramps (req. 55B BoxLink; NA with 90D Bed Divider, 96X Tonneau Pickup Box Cover - Hard Folding, 96T Tonneau Pickup Box Cover - Soft Folding or Aluminum Crossbed Storage Toolbox by Weather Guard (90B/90P))	\$ 595.00
<b>FLEET ONLY OPTIONS (req. Valid FIN Code)</b>			
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
63	91P	8-Way Power Driver's Seat - Power Lumbar Driver (req. XL Power Equipment Group (85A); NA w/STX Appearance Package (61S))	\$ 350.00
64	94S	LED Warning Strobes by Sound Off Signal - Amber (Ford Accessory; includes center high-mounted stop light bar and two (2) hood mounted lights; NA with 3.0L V6 Power Stroke Diesel engine (991))	\$ 675.00

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65	94R	LED Warning Strobes by Sound Off Signal - Red/Blue (Ford Accessory; includes center high-mounted stop light and two (2) hood mounted lights; req. XL SSV Package (66S); NA with 3.0L V6 Power Stroke Diesel engine (991)) -Only available on SuperCab/SuperCrew	\$ 725.00
66	94W	LED Warning Strobes by Sound Off Signal - Amber/White with rear work light feature (Ford Accessory; includes center high-mounted stop light bar and two (2) hood mounted lights; NA with 3.0L V6 Power Stroke Diesel engine (991)) -NOTE: Rear white lights can be turned on solid to provide additional work area lighting	\$ 725.00
67	66S	XL SSV (Special Service Vehicle) Package (req. 995 5.0L V8 or 994 3.5L Ecoboost engine) -Only available on SuperCab/SuperCrew	\$ 46.00
68	85A	XL Power Equipment Group -NA with 101A Package	\$ 1170.00
69	T7C	LT245/70R17E BSW all-terrain tires (A/T)(incl. in 627 Heavy-Duty Payload Pkg.; NA with 3.0L V6 Power Stroke Diesel engine (991) 4x4)	\$ 295.00
70	582	SiriusXM Radio (req. Cruise Control (50S) and SYNC (52P) on 100A) NOTE: Includes a 6-month prepaid subscription. Service is not available in Alaska and Hawaii. -Fleet Only option with 100A Package -NA with 101A Package	\$ 195.00
71	52P	SYNC (req. 50S Cruise Control) -Enhanced Voice Recognition Communications and Entertainment System -911 Assist -4.2" LCD Display in Center Stack -Applink -Smart Charging USB Port - one (1) -NA with 101A Package	\$ 420.00
72	85H	Backup Alarm System	\$ 125.00
73	17C	Chrome front and rear bumpers (requires 595 Fog Lamps; NA w/ XL Sport Appearance Pkg (861))	\$ 175.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
74	90L	Manual driver lumbar	\$ 40.00
75	942	Daytime Running Lamps (DRL) (when selected with 84A Power Equipment Group, the non-controllable 942 Daytime Running Lamps (DRL) replace the Daytime Running Lamps (DRL) (On/Off Cluster Controllable))	\$ 45.00
76	50S	Cruise Control	\$ 225.00
77	62R	Manual Regen Initiation with Active Regen Inhibitor (Requires 3.0L V6 Power Stroke Diesel engine (991)) -Only available on SuperCab or SuperCrew	\$ 280.00

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INTERIOR TRIM OPTIONS			
78	AG	Vinyl 40/20/40 Front Seat	\$ N/C
79	CG	Cloth 40/20/40 Front Seat (standard seat)	\$ N/C
80	WG	Cloth 40/Console/40 Front-Seats with Flow-through Console and steering column-mounted shift	\$ 295.00
81	SG	Cloth 40/blank/40 Front-Seats with center-section deleted (Restraint Control Module cover provided) with 66S XL SSV (Special Service Vehicle) Pkg.	\$ N/C

EXTERIOR COLOR OPTIONS			
82	UM	Agate Black	\$ N/C
83	N1	Blue Jeans	\$ N/C
84	UX	Ingot Silver	\$ N/C
85	J7	Magnetic	\$ N/C
86	YZ	Oxford White	\$ N/C
87	PQ	Race Red	\$ N/C
ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
89	E7	Velocity Blue (Metallic Paint)	\$ N/C
90	ME	Abyss Gray (Metallic Paint)	\$ N/C
91	E2	Magma Red (Metallic Paint)	\$ N/C
92	RR	Ruby Red Metallic Tinted Clearcoat	\$ N/C
93	BN	Silver Spruce (Metallic Paint)(NA w/ 3.0L V6 Power Stroke Diesel engine (991)	\$ N/C
94	GR	Green	\$ 660.00
95	MB	Orange	\$ 660.00
96	B1	School Bus Yellow	\$ 660.00
97	E4	Vermillion Red	\$ 660.00
98	AT	Yellow	\$ 660.00

### C. 2019 F-150 POLICE RESONDER SUPERCREW

NOT ALL OPTIONS ARE COMPATIBLE

ITEM #	ORDER CODE	DESCRIPTION	PRICE
BASE UNIT			
1	W1P	F150 4x4 Crew Cab Police Responder	\$ 34236.00
FREE STANDING OPTIONS			
2	53A	Trailer Tow Package -Incl. <i>Pro Trailer Backup Assist (47E)</i> <b>NOTE:</b> Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately (Option Code: 54Y/59S) <b>NOTE:</b> Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.	\$ 948.00
3	85H	Backup Alarm System	\$ 125.00

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4	18B	Black Platform Running Boards	\$ 231.00
5	63S	Box Side Steps	\$ 325.00
6	55B	BoxLink (Includes four (4) premium locking cleats)	\$ 80.00
7	17C	Chrome front and rear bumpers (requires 595 Fog Lamps)	\$ 175.00
8	60P	Pre-Collision Assist with Pedestrian Detection (includes Forward Collision Warning and Automatic Emergency Braking)	\$ 145.00
9	942	Daytime Running Lamps (DRL) NOTE: The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL)(On/Off Cluster Controllable)	\$ 45.00
10	41H	Engine Block Heater	\$ 90.00
11	595	Fog Lamps	\$ 140.00
12	63E	Foldable Pickup Box Bed Extender	\$ 250.00
13	153	Front License Plate Bracket (standard in states where required by law, opt. to all others)	\$ N/C
14	67T	Integrated Trailer Brake Controller	\$ 261.00
15	54R/59S	Manual-folding, Power Glass Sideview Mirrors with Heat, Turn Signal, Auto-Dimming Feature (Driver's Side), High-Intensity LED Security Approach Lamps, LED Sideview mirror lights and Black Skull Caps (incl. interior auto-dimming rearview mirror)(req. Rear-Window, Fixed Privacy Glass with Defroster 942/57Q) NOTE: LED sideview mirror lights are not directional police spot lamps	\$ 480.00
16	54Y/59S	Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors with Heat, Turn Signal, High-Intensity LED Security Approach Lamps, LED Sideview mirror lights and Black Skull Caps (Req. 53A Trailer Tow Pkg. and Rear-Window, Fixed Privacy Glass with Defroster 924/57Q) NOTE: LED sideview mirror lights are not directional police spot lamps	\$ 570.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
17	61P	Power Passenger Seat 10-way	\$ 295.00
18	924/57Q	Rear-Window, Fixed Privacy Glass with Defroster	\$ 320.00
19	76R	Reverse Sensing System	\$ 257.00
20	63T	Tailgate Step (with Tailgate Lift Assist)	\$ 375.00
<b>FACTORY INVOICED ACCESSORIES (FIA) - Shipped separately from the vehicle for dealer installation</b>			
21	90D	Bed Divider (req. 55B BoxLink, NA with 90R Stowable Loading Ramps)	\$ 295.00
22	91A	Smoker's Pack with Ash/Coin Cup (Dealer-Installed Accessory)	\$ 95.00
23	96X	Tonneau Pickup Bed Cover - Hard (NA with 90R Stowable Loading Ramps) NOTE: Tonneau cover does not provide a permanent seal from dust and moisture intrusion	\$ 954.00

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24	96T	Tonneau Pickup Bed Cover - Soft Folding (NA with 90R Stowable Loading Ramps) <b>NOTE:</b> Tonneau cover does not provide a permanent seal from dust and moisture intrusion	\$ 525.00
<b>CUSTOM ACCESSORIES PRE-INSTALLED</b>			
25	96P	Drop-in Bedliner	\$ 595.00
26	94R	Red/Blue LED Warning Strobes - custom accessory, pre-installed; includes two (2) LED warning lights visible on either side of stop light bar and two (2) LED lights visible between lower windshield and hood (Driver side - Red/Passenger side - Blue) <b>NOTE:</b> Not available with Amber LED Warning Strobes 94S	\$ 725.00
27	94S	Amber LED Warning Strobes - custom accessory, pre-installed; includes two (2) LED Amber warning lights visible on either side of stop light bar and two (2) LED Amber lights visible between lower windshield and hood <b>NOTE:</b> Not available with Red/Blue LED Warning Strobes 94R	\$ 675.00
28	96W	Spray-in Bedliner	\$ 560.00
29	90R	Stowable Loading Ramps (req. 55B BoxLink; NA with 90D Bed Divider, 96X Tonneau Pickup Box Cover - Hard or 96T Tonneau Pickup Box - Soft Folding)	\$ 595.00
<b>EXTERIOR COLOR</b>			
30	D1	Stone Gray (Metallic Paint)	\$ N/C
31	UM	Agate Black	\$ N/C
32	J7	Magnetic (Metallic Paint)	\$ N/C
33	N1	Blue Jeans (Metallic Paint)	\$ N/C
34	PQ	Race Red	\$ N/C
35	E7	Velocity Blue	\$ N/C
36	UX	Ingot Silver (Metallic Paint)	\$ N/C
37	YZ	Oxford White	\$ N/C

**D. TRANSIT CARGO VAN & PRISONER TRANSPORT VEHICLE**

NOT ALL OPTIONS ARE COMPATIBLE

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
<b>BASE UNIT - LOW ROOF</b>			
1	E1Z	Transit 150 Van Low Roof 60/40 Pass. 130WB	\$ 22592.00
2	E1Y	Transit 150 Van Low Roof Sliding Pass. 130WB	\$ 22724.00
3	R1Z	Transit 250 Van Low Roof 60/40 Pass. 130WB	\$ 23126.00
4	R1Y	Transit 250 Van Low Roof Sliding Pass. 130WB	\$ 23258.00
5	E9Z	Transit 150 Van Low Roof 60/40 Pass. 148WB	\$ 23060.00
6	E2Y	Transit 150 Van Low Roof Sliding Pass. 148WB	\$ 23495.00
7	R2Z	Transit 250 Van Low Roof 60/40 Pass. 148WB	\$ 23894.00
8	R2Y	Transit 250 Van Low Roof Sliding Pass. 148WB	\$ 24029.00
9	W1Z	Transit 350 Van Low Roof 60/40 Pass. 130WB	\$ 25229.00
10	W1Y	Transit 350 Van Low Roof Sliding Pass. 130WB	\$ 25360.00

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11	W2Z	Transit 350 Van Low Roof 60/40 Pass. 148WB	\$25701.00
12	W2Y	Transit 350 Van Low Roof Sliding Pass. 148WB	\$25833.00
<b>BASE UNIT - MEDIUM ROOF</b>			
13	E1C	Transit 150 Van Med Roof Sliding Pass. 130WB	\$22991.00
14	E1D	Transit 150 Van Med Roof Dual Sliding 130WB	\$25761.00
15	R1C	Transit 250 Van Med Roof Sliding Pass. 130WB	\$25536.00
16	R1D	Transit 250 Van Med Roof Dual Sliding 130WB	\$26595.00
17	E2C	Transit 150 Van Med Roof Sliding Pass. 148WB	\$26705.00
18	E2D	Transit 150 Van Med Roof Dual Sliding 148WB	\$27275.00
19	R2C	Transit 250 Van Med Roof Sliding Pass. 148WB	\$27239.00
20	R2D	Transit 250 Van Med Roof Dual Sliding 148WB	\$28109.00
21	W9C	Transit 350 Van Med Roof Sliding Pass. 130WB	\$27,122.00
22	W1D	Transit 350 Van Med Roof Dual Sliding 130WB	\$27692.00
23	W2C	Transit 350 Van Med Roof Sliding Pass. 148WB	\$28335.00
24	W2D	Transit 350 Van Med Roof Dual Sliding 148WB	\$28905.00
<b>BASE UNIT - HIGH ROOF</b>			
25	R2X	Transit 250 Van High Roof Pass Slide 148WB	\$29126.00
26	R2U	Transit 250 Van High Roof Dual Sliding 148WB	\$29696.00
27	W2X	Transit 350 Van High Roof Pass Slide 148WB	\$30222.00
28	W2U	Transit 350 Van High Roof Dual Sliding 148WB	\$31092.00
29	R3X	Transit 250 Van High Roof Pass Slide 148EL WB	\$30266.00
30	R3U	Transit 250 Van High Roof Dual Sliding 148EL WB	\$31136.00
31	W3X	Transit 350 Van High Roof Pass Slide 148EL WB	\$31362.00
32	W3U	Transit 350 Van High Roof Dual Sliding 148EL WB	\$31934.00
33	F4X	Transit 350 Van HD High Roof Pass Slide 148EL WB	\$31874.00
34	F4U	Transit 350 Van HD High Roof Dual Slide 148EL WB	\$32444.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
35	S4X	Transit 350 Van DRW HD High Pass. Slide 148EL WB	\$31880.00
36	S4U	Transit 350 Van DRW HD High Dual Slide 148EL WB	\$32451.00
<b>POWERTRAINS</b>			
37	99M	3.7L Ti-VCT V6	\$ N/C
38	99G	3.5L EcoBoost V6	\$ 1697.00
39	99V	3.2L I5 Diesel over 3.7L Ti-VCT (99M)	\$ 3636.00
40.1		Limited Slip Axle w/ optional ratios	\$ 325.00
40.2		Standard Axle w/ optional ratio upgrade	\$ 45.00
41	98C	CNG/Propane Gaseous Engine Prep Package	\$ 286.00
42	98F	E-85 Flex Fuel Capable	\$ 150.00
<b>TIRES</b>			
43	64H	Steel with Full Silver Wheel Cover	\$ 32.00
44	87B	Stainless Steel Wheel Liners	\$ 420.00
45	51A	Delete full-size spare tire & wheel, DRW only	\$ -114.00
46	15C	Wheel Arch Moldings (Front only)	\$ 295.00
47	64S	Easy to Clean Styles Aluminum Wheels/Trim	\$ 425.00
48	76E	DRW Alloy Forged Wheel Package	\$ 740.00

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SEATS			
49	21C	Pewter (grey) Cloth, 2-way manual (fore/aft/recline) driver and front-pass. with inboard armrests and driver-side manual lumbar. Does NOT include Side Curtain Airbags	\$ 60.00
50	21L	Pewter (grey) Cloth, 2-way manual (fore/aft/recline) driver and front-pass., driver-side and front-passenger-side airbags, inboard armrest & driver-side manual lumbar	\$ 60.00
51	21D	Charcoal Cloth, 2-way manual (fore/aft/recline) driver and front-pass., with inboard armrest and driver-side manual lumbar. Does NOT include side Curtain Airbags	\$ 60.00
52	21M	Charcoal cloth, 2-way manual (fore/aft/recline) driver and front passenger, armrest, airbags, and driver-side manual lumbar	\$ 60.00
53	21E	Pewter (grey) Cloth with 10-way power driver and 2-way manual passenger seat, inboard armrests	\$ 385.00
54	21F	Charcoal cloth with 10-way power driver and 2-way manual passenger seat, inboard armrests	\$ 351.00
55	21H	Pewter (grey) Leather 10-way power driver and front-passenger seats with driver-side and front-passenger-side airbags and inboard armrests	\$ 1290.00
56	21J	Pewter (grey) Vinyl, 2-way manual (fore/aft/recline) driver seat only (passenger seat delete). Includes inboard armrest and dual lumbar	\$ N/C
ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
57	21K	Pewter (grey) Cloth, 10-way power (fore/aft/recline) driver seat only (Passenger Seat Delete) Includes inboard armrest and manual lumbar	\$ 385.00
58	21P	Pewter (grey) Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest. Includes Safety Canopy side-curtain airbags	\$ 45.00
59	21Q	Pewter (grey) Cloth 10-way power driver and front-passenger seats with front airbags, heat and inboard armrests	\$ 615.00
60	21R	Charcoal Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	\$ 615.00
61	21S	Charcoal Leather 10-way power driver and front passenger seats	\$1290.00
OTHER OPTIONS			
62	63C	Alternator - Heavy Duty 220 amp with gas, 210 amp with diesel	\$ 260.00
63	87E	Auxiliary Fuse Panel	\$ 65.00

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64	63E	Battery - Dual Heavy -Duty batteries	\$ 65.00
65	63X	Battery - Single absorbed Glass Mat	\$ 295.00
66	41H	Engine Block Heater	\$ 75.00
67	98D	Manual Regen Initiation	\$ 375.00
68	98E	Manual Regen Initiation with Active Regen Inhibitor	\$ 68.00
69	66P	SecuriLock Passive Anti-Theft system with Engine Immobilizer	\$ 75.00
70	59D	Perimeter Anti-Theft Alarm	\$ 155.00
71	153	Front License Plate Bracket	\$ N/C
72	542	Short Arm Power Fold/Adjust Heated Aero Mirror w/ Turn Signals (All Self Color) - Van	\$ 225.00
73	543	Long Arm Non-Telescoping, Power Glass adjust mirrors w/o turn signals - Van	\$ 65.00
74	544	Long Arm Non-Telescoping, Power Glass adjust Heated Mirrors w/ turn signals - Van	\$ 220.00
75	43R	Reverse Sensing System	\$ 269.00
76	68H	Running Board	\$ 160.00
77	67D	Trailer Brake Controller	\$ 230.00
78	17A	Fixed rear-door glass	\$ 345.00
79	17B	Fixed rear-door glass with fixed passenger-side door glass	\$ 250.00
80	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	\$ 345.00
81	17F	Windows-All-Around, Fixed	\$ 450.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
82	17G	Windows-All-Around with 4th row flip-open glass	\$ 600.00
83	57N	Rear Window Defroster	\$ 175.00
84.1	92E	Privacy Tint (Rear Glass Only - w/ 17A) incl. Rear-Window Defrost	\$ 300.00
84.2	92E	Privacy Tint (Rear + 2nd Row Pass - w/ 17B) incl. Rear-Window Defrost	\$ 400.00
84.3	92E	Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	\$ 550.00
84.4	92E	Privacy Tint (All Around - w/ 17F/G) incl. Rear-Window Defrost	\$ 675.00
85	57G	High Capacity Front/Rear Air Conditioning	\$ 860.00
86	62A	Auxiliary Heater Prep Package	\$ 65.00
87	62C	Auxiliary Heater A/C Prep Package without Rear Controls	\$ 100.00
88	60C	Cruise Control with Message Center	\$ 325.00
89	16E	Vinyl Floor Covering - Front and Rear	\$ 245.00
90	16C	Rear Floor Delete	\$ N/C
91	16G	Carpet, Front	\$ 25.00
92.1	96D	Load Area Protection - RWB	\$ 225.00
92.2	96D	Load Area Protection - LWB	\$ 295.00

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92.3	96D	Load Area Protection - EL-LWB	\$ 525.00
93	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	\$ 75.00
94	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	\$ INC IN BASE
95	62B	MyKey	\$ 5.00
96	90C	Power Inverter - 12V to 110V	\$ 100.00
97	87A	Powerpoint - 12V rear	\$ 15.00
98	66B	Smoker's Package	\$ 40.00
99.1	47B	Ambulance Cargo Van Prep Package - Gas	\$ 1700.00
99.2	47B	Ambulance Cargo Van Prep Package - Diesel	\$ 1400.00
100.1	18D	Exterior Upgrade Package - Van SRW	\$ 360.00
100.2	18D	Exterior Upgrade Package - Van DRW	\$ N/C
100.3	18D	Exterior Upgrade Package - w/ 96J	\$ N/C
101	43E	Rear Bumper - Black (low roof)	\$ N/C
102	68L	Power Running Board	\$ 940.00
103	96C	Interior Upgrade Package - Van	\$ 1495.00
104.1	96J	Premium Group - Van SRW	\$ 1730.00
104.2	96J	Premium Group - Van DRW	\$ 1655.00
105	53B	Heavy Duty Trailer Tow Package	\$ 485.00
106	59B	Tow/Haul Mode with Trailer Wiring Provisions	\$ 295.00
107	67C	High Capacity Upfitter Switches with High Spec Interface Connector	\$ 85.00
108	41C	Lane Keeping Alert with Driver Alert	\$ 375.00
109	53K	Modified Vehicle Wiring System and Kit	\$ 40.00
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
110	18B	Autolamps with Rain Sensing Wipers	\$ 195.00
111	86B	Front Floor Mats	\$ 30.00
112	86N	VP - All weather floor mat	\$ 60.00
113	52C	VP - Keyless Entry keypad	\$ 95.00
114	43B	VP - Backup Alarm	\$ 114.00
115	68B	VP - Remote Start (Non-PEPS)	\$ 495.00
116	59C	Programmable Battery Guard/Enhanced Cut-off Relay	\$ 260.00
117	90G	Push Down Manual Parking Brake	\$ 195.00
118	68J	Extended Length Running Boards	\$ 655.00
119	66C	D-Pillar Assist Handles (left and right side) - MR/HR	\$ 60.00
120	85A	Rear-door Scuff Plate Kit incl Side Door Scuff Plate	\$ 150.00
121	85B	Heavy Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	\$ 295.00
122.1	60B	Heavy Duty Cargo Flooring and Heavy - Duty Scuff Plate Kit - RWB	\$ 745.00
122.2	60B	Heavy Duty Cargo Flooring and Heavy - Duty Scuff Plate Kit - LWB	\$ 795.00
122.3	60B	Heavy Duty Cargo Flooring and Heavy - Duty Scuff Plate Kit - LWB EL	\$ 895.00
123	92A	High Strength Laminated Glass	\$ 1135.00

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AUDIO			
124	58V	(19) AM/FM stereo, audio input jack, single - CD and 4-in MFD	\$ 210.00
125	58W	(20) AM/FM stereo, audio input jack, 4-in MFD, single-CD, HD, and SiruisXM Satellite Radio	\$ 405.00
126	58X	(21) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC	\$ 765.00
127.1	58Y	(22) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC, HD, and SiriusXM Satellite Radio	\$ 195.00
127.2	58Y	(22) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC, HD, and SiriusXM Satellite Radio -- Use w/ 96C	\$ 195.00
127.3	58Y	(22) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC, HD, and SiriusXM Satellite Radio -- Use w/ 96J	\$ 195.00
128.1	584	(28) SYNC 3, NAV, 6-in MFD, HD, SiriusXM Satellite Radio and LDW	\$ 2035.00
128.2	584	(28) SYNC 3, NAV, 6-in MFD, HD, SiriusXM Satellite Radio and LDW -- Use w/ 96C	\$ 1270.00
ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
128.3	584	(28) SYNC 3, NAV, 6-in MFD, HD, SiriusXM Satellite Radio and LDW -- Use w/ 96J	\$ 1270.00
129	58T	(17) Radio Prep Package	\$ N/C
130	91G	6 Speakers (4 front/2 rear)	\$ N/C
131	91A	2 Front speakers (full range) and 3rd row speakers	\$ 75.00
132	585	(29) AM/FM stereo with audio input jack, microphone and Bluetooth interface	\$ 135.00
FLEET OPTIONS			
133	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35.00
134	64C	White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)	\$ 35.00
135	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 72.00
136	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	\$ 72.00
137	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	\$ 72.00
138	942	Daytime Running Lamps - Fleet only	\$ 45.00
139	54A	Manual Short Arm Mirrors	\$ N/C
140	54X	Exterior Mirror Delete	\$ N/C

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141	67E	Center Console - Partial (Fleet only)	\$60.00
142	76C	Orange Seat Belts	\$45.00
143	61B	(AB) Decal #1 - Up to 15 ft2	\$350.00
144	61H	(AC) Decal #2 - Up to 25 ft2	\$495.00
145	61D	(AD) Decal #3 - Up to 45 ft2	\$695.00
146	61E	(AE) Decal #4 - Up to 70 ft2	\$995.00
147	61F	(AF) Decal #5 - Up to 95 ft2	\$1395.00

**POLICE TRANSPORT VEHICLE INSERTS**

148		Single Compartment - 80"	\$13819.94
149		Single Compartment - 100"	\$12985.92
150		Single Compartment - 120"	13232.30
151		Double Compartment - 80"	\$15336.35
152		Double Compartment - 100"	\$13535.59
153		Double Compartment - 120"	\$14092.86
154		Triple Compartment - 100"	\$16810.74
155		Triple Compartment - 120"	\$17368.00

**EXTERIOR PAINT COLORS**

156	BY	School Bus Yellow (fleet only)	\$N/C
157	G1	Shadow Black	\$N/C
158	PQ	Race Red	\$N/C
<b>ITEM #</b>	<b>ORDER CODE</b>	<b>DESCRIPTION</b>	<b>UNIT PRICE</b>
159	YZ	Oxford White	\$N/C
160	D1	Stone Gray Metallic	\$150.00
161	GN	White Gold Metallic	\$150.00
162	J7	Magnetic Metallic	\$150.40
163	N1	Blue Jeans Metallic	\$150.00
164	UX	Ingot Silver Metallic	\$150.00
165	W6	Green Gem Metallic	\$150.00

**E. Other Options:**

ITEM #	ORDER CODE	DESCRIPTION	UNIT PRICE
1	Delivery	Delivery per mile to locations other than the City of Chesapeake.	\$ 1.80 /mile

**F. Dealer Installed Equipment:**

1	Equipment	Dealer Installed Equipment not listed in tables A through D will be priced as a discount off Manufacturer List.	25 % off
2	Installation	Labor per hour for Dealer Installed Equipment not listed in Tables A through D.	\$73.00 /hour

**I. DELIVERY:**Ford Expedition: 12-14 Weeks AROFord F150: 11-13 Weeks AROFord F150 Responder: 12-14 Weeks ARO

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Ford Transit: 16-18 Weeks AROII. **AWARD SCENARIOS:**

The below award scenario will be completed using pricing from Section V. Pricing Schedule tables A through D as submitted with your bid. In case of mathematical errors, or the transposition of numbers the unit pricing listed in Section V. Pricing Schedule tables A through D shall prevail.

<b>A. 2019 Ford Expedition</b>	
<b>Order Code</b>	<b>Price</b>
U1F	\$ 33541.40
U1G	\$ 36354.40
K1G	\$ 36500.40
536	\$ 1560.00
66R	\$ 108.00
18B	\$ 399.00
942	\$ N/C
J7	\$ N/C
LL	\$ N/C
<b>Total A:</b>	<b>\$ 108463.20</b>

<b>B. 2019 Ford F150 SSV</b>	
<b>Order Code</b>	<b>Price</b>
F1C	\$ 20079.40
F1E	\$ 23328.40
F1C	\$ 20343.40
F1E	\$ 23593.40
X1C	\$ 21883.40
X1E	\$ 24005.40
X1C	\$ 23464.40
X1E	\$ 25995.40
W1C	\$ 23114.40
W1E	\$ 26212.40
W1C	\$ 24296.40
W1E	\$ 28202.40
100A	\$ N/C
99P	\$ 975.00
994	\$ 2550.00
98G	\$ 286.00

ALL INQUIRIES FOR INFORMATION SHOULD BE DIRECTED TO WILLIAM CARTWRIGHT, PROCUREMENT SPECIALIST II,  
 PHONE: (757) 382-6359, FAX: (757) 382-6900, Email: [whcartwright@cityofchesapeake.net](mailto:whcartwright@cityofchesapeake.net).

<b>53B</b>	<b>\$ 95.00</b>
<b>18B</b>	<b>\$ 241.00</b>
<b>76R</b>	<b>\$ 261.00</b>
<b>67T</b>	<b>\$ 261.00</b>
<b>96X</b>	<b>\$ 952.00</b>
<b>96W</b>	<b>\$ 555.00</b>
<b>66S</b>	<b>\$ 46.00</b>
<b>UM</b>	<b>\$ N/C</b>
<b>Total B:</b>	<b>\$ 290740.80</b>

<b>C. 2019 Ford F150 Responder</b>	
<b>Order Code</b>	<b>Price</b>
<b>W1P</b>	<b>\$ 34236.00</b>
<b>53A</b>	<b>\$ 948.00</b>
<b>18B</b>	<b>\$ 231.00</b>
<b>76R</b>	<b>\$ 257.00</b>
<b>96X</b>	<b>\$ 954.00</b>
<b>96W</b>	<b>\$ 560.00</b>
<b>UM</b>	<b>\$ N/C</b>
<b>Total C:</b>	<b>\$ 37186.00</b>

<b>D. 2019 Transit Cargo/Prisoner Transport</b>	
<b>Order Code</b>	<b>Price</b>
<b>E1Z</b>	<b>\$ 22592.00</b>
<b>E1Y</b>	<b>\$ 22724.00</b>
<b>R1Z</b>	<b>\$ 23126.00</b>
<b>R1Y</b>	<b>\$ 23258.00</b>
<b>E9Z</b>	<b>\$ 23060.00</b>
<b>E2Y</b>	<b>\$ 23495.00</b>
<b>R2Z</b>	<b>\$ 23894.00</b>
<b>R2Y</b>	<b>\$ 24029.00</b>
<b>W1Z</b>	<b>\$ 25229.00</b>
<b>W1Y</b>	<b>\$ 25360.00</b>
<b>W2Z</b>	<b>\$ 25701.00</b>

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W2Y	\$ 25833.00
E1C	\$ 22991.00
E1D	\$ 25761.00
R1C	\$ 25536.00
R1D	\$ 26595.00
E2C	\$ 26705.00
E2D	\$ 27275.00
R2C	\$ 27239.00
R2D	\$ 28109.00
W9C	\$ 27122.00
W1D	\$ 27692.00
W2C	\$ 28335.00
W2D	\$ 28905.00
R2X	\$ 29126.00
R2U	\$ 29696.00
W2X	\$ 30222.00
W2U	\$ 31092.00
R3X	\$ 30266.00
R3U	\$ 31136.00
W3X	\$ 31362.00
W3U	\$ 31934.00
F4X	\$ 31874.00
F4U	\$ 32444.00
S4X	\$ 31880.00
S4U	\$ 32451.00
99G	\$ 1697.00
99V	\$ 3636.00
98C	\$ 286.00
64H	\$ 32.00
21F	\$ 351.00
43R	\$ 269.00
17D	\$ 345.00
43B	\$ 114.00
52N	\$ 72.00
YZ	\$ N/C
<b>Total D:</b>	<b>\$990851.00</b>

Grand Total: (Total A + Total B + Total C + Total D) = \$ 427241.00

\$ 1,427,241.00

## ALL OTHER TERMS, CONDITIONS AND SPECIFICATIONS SHALL REMAIN UNCHANGED

Note: A signed acknowledgment of this addendum must be received at the location indicated on the IFB either prior to the bid date and hour, or attached to your bid. Signature on this addendum does not substitute for your signature on the original bid document. The original bid must be signed.

NAME AND ADDRESS OF FIRM:

Sheehy Ford of Richmond, Inc

Date:

04/25/201910601 Midlothian Turnpike

By:

Name:

Nick Crist

(Signature In Ink)

Richmond, VA

Zip Code:

23235

Title:

Municipal General Manager

(Please Print)

END OF ADDENDUM NO.2





# CERTIFICATE OF GARAGE INSURANCE

DATE (MM/DD/YYYY)

4/30/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> PDP Group, Inc. 10909 McCormick Rd. Hunt Valley, Md. 21031	<b>CONTACT NAME:</b> Nancy Bredder <b>PHONE (A/C, No. Ext.):</b> (410) 584-1500 <b>FAX (A/C, No.):</b> (410) 584-2052 <b>E-MAIL ADDRESS:</b> pdpinsagency@pdpgroupinc.com
<b>INSURER(S) AFFORDING COVERAGE</b>	
<b>INSURER A:</b> Technology Insurance Company <b>NAIC #</b> 42376	
<b>INSURER B:</b> Safety National Casualty Corporation <b>15105</b>	
<b>INSURER C:</b>	
<b>INSURER D:</b>	
<b>INSURER E:</b>	
<b>INSURER F:</b>	

**COVERAGES**    **PROD / CUSTOMER ID:**    **CERTIFICATE #:**    **REVISION #:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> GARAGE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS USED IN GARAGE BUSINESS		<input checked="" type="checkbox"/>	TPP1065201-01	08/15/18	08/15/19	AUTO ONLY (Ea accident) \$ 1,000,000 OTHER THAN AUTO ONLY EA ACCIDENT \$ 1,000,000 AGGREGATE \$ 3,000,000
	<input checked="" type="checkbox"/> GARAGE KEEPERS LIABILITY <input checked="" type="checkbox"/> LEGAL LIABILITY <input type="checkbox"/> DIRECT BASIS <input type="checkbox"/> PRIMARY <input type="checkbox"/> EXCESS			TPP1065201-01	08/15/18	08/15/19	<input checked="" type="checkbox"/> COMP / OTC SPECIFIED PERILS LOC \$ 750,000 <input checked="" type="checkbox"/> COLLISION LOC \$ 750,000 LOC \$
	<input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			TUM1064051-01	08/15/18	08/15/19	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000
	<input type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under REMARKS below			AGC4059079	07/01/18	07/01/19	<input type="checkbox"/> PER STATUTE <input checked="" type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ (Excess) E.L. DISEASE - POLICY LIMIT \$

REMARKS (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The City of Chesapeake is an Additional Insured as respects IFB 19079 Ford Specialty Vehicles with Options

**CERTIFICATE HOLDER**
 City of Chesapeake  
 Purchasing Division  
 306 Cedar Road, 5th Floor  
 Chesapeake, VA 23322
**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE