

EXHIBIT B
PRICING

SOW Section	Labor Category	Level 1	Level 2	Level 3
		Maximum Hourly Rate (Junior)	Maximum Hourly Rate (Mid-Level)	Maximum Hourly Rate (Senior Level)
4.1	Network and Telecommunications Systems and Infrastructure			
A.	Network Engineer	\$ 91.35	\$ 117.99	\$ 128.60
B.	Network Administrator	\$ 69.22	\$ 98.50	\$ 116.87
C.	Network/Telecommunications Analyst	\$ 62.37	\$ 84.52	\$ 98.68
D.	Telecommunications Engineer	\$ 84.69	\$ 102.70	\$ 124.33
E.	Telecommunications Technician	\$ 54.82	\$ 68.32	\$ 92.34
F.	Controls Specialist	\$ 57.63	\$ 71.24	\$ 86.33
G.	Field Engineer	\$ 61.79	\$ 84.69	\$ 112.09
H.	Field Operations Technician	\$ 37.19	\$ 57.32	\$ 68.76
I.	Engineering Aide	\$ 51.29	\$ 74.19	\$ 101.59
J.	Inspector	\$ 58.42	\$ 72.32	\$ 85.51
K.	Computer Aided Design (CAD) Operator	\$ 45.77	\$ 53.40	\$ 66.80
L.	Field Representative	\$ 37.19	\$ 51.78	\$ 65.79
M.	Infrastructure Business Analyst	\$ 74.95	\$ 85.56	\$ 96.12
N.	Cable TV Analyst	\$ 37.80	\$ 47.88	\$ 62.98
O.	Radio Operations Manager	\$ 115.50	\$ 130.25	\$ 141.75
P.	Radio Technical Lead	\$ 105.00	\$ 113.40	\$ 120.75
Q.	Radio Operations Administrator	\$ 89.25	\$ 101.85	\$ 110.60
R.	Intelligent Transportation Systems Engineer	\$ 55.65	\$ 61.95	\$ 71.40
S.	Senior Intelligent Transportation Systems Engineer	\$ 67.20	\$ 73.50	\$ 80.85
T.	Traffic Engineer	\$ 57.22	\$ 62.79	\$ 68.56
U.	Signal Design Engineer	\$ 81.90	\$ 88.20	\$ 93.45
V.	Streetlight Engineer	\$ 57.75	\$ 67.20	\$ 75.60
W.	Traffic Signal Specialist	\$ 47.25	\$ 52.50	\$ 57.75
4.2	Security			

A.	Security/Systems Architect	\$ 109.62	\$ 129.34	\$ 152.63
B.	Security Analyst	\$ 84.68	\$ 99.92	\$ 117.91
C.	Security Specialist	\$ 105.32	\$ 124.28	\$ 117.91
4.3	Hosting and Server Administration			
A.	Server Administrator	\$ 74.30	\$ 104.47	\$ 112.53
B.	Virtual Machine Administrator	\$ 89.96	\$ 105.73	\$ 117.45
C.	O365 Engineer	\$ 64.05	\$ 73.50	\$ 82.95
D.	O365 Administrator	\$ 50.40	\$ 64.05	\$ 75.60
E.	Active Directory Administrator	\$ 63.35	\$ 85.73	\$ 98.76
F.	Active Directory Engineer	\$ 74.50	\$ 92.05	\$ 113.81
G.	Cloud Engineer	\$ 96.60	\$ 117.60	\$ 139.81
H.	Storage Engineer	\$ 77.29	\$ 99.96	\$ 122.85
I.	Storage Architect	\$ 122.83	\$ 136.50	\$ 152.25
J.	Backup Engineer	\$ 69.30	\$ 89.25	\$ 110.25
K.	Data Center Manager	\$ 75.60	\$ 91.35	\$ 111.27
L.	Microsoft System Center Administrator	\$ 67.55	\$ 89.93	\$ 102.96
4.4	Application Development			
A.	Application Developer/Software Engineer	\$ 71.82	\$ 98.11	\$ 114.11
B.	Mobile Application Developer	\$ 94.26	\$ 119.95	\$ 149.81
C.	Software Tester	\$ 63.18	\$ 75.27	\$ 89.79
D.	GIS Programmer	\$ 75.99	\$ 85.81	\$ 103.51
E.	User Experience (UX) Developer	\$ 65.20	\$ 88.63	\$ 99.49
F.	Web Graphic Designer	\$ 62.37	\$ 76.56	\$ 89.83
G.	IoT Developer	\$ 71.82	\$ 98.11	\$ 114.11
4.5	Data Analytics and Decision Support			
A.	Data Scientist	\$ 102.01	\$ 130.41	\$ 163.67
B.	Business Intelligence (BI) Analyst	\$ 74.95	\$ 85.56	\$ 96.12
C.	Big Data Analyst	\$ 84.65	\$ 95.60	\$ 106.05
D.	Big Data Solutions Architect	\$ 115.85	\$ 136.08	\$ 162.41
E.	SQL Developer	\$ 82.92	\$ 96.77	\$ 120.87
F.	Report Developer	\$ 78.43	\$ 92.29	\$ 111.23

4.6	Electronic Records Management			
A.	OnBase System Administrator/Advanced System Administrator	\$ 89.37	\$ 98.77	\$ 134.62
B.	OnBase Support Engineer	\$ 94.32	\$ 112.44	\$ 132.38
C.	OnBase Solution Developer	\$ 62.26	\$ 75.07	\$ 85.60
D.	OnBase Business Analyst	\$ 81.45	\$ 90.21	\$ 101.66
4.7	ERP HR and Financial Support			
A.	Functional Analyst	\$ 98.76	\$ 108.07	\$ 121.15
B.	Technical Developer	\$ 71.82	\$ 98.11	\$ 114.11
C.	Database Administrator	\$ 85.81	\$ 101.81	\$ 124.61
4.8	Project/Program Management Support			
A.	Program Manager	\$ 114.45	\$ 130.24	\$ 144.87
B.	Project Manager	\$ 95.56	\$ 115.46	\$ 135.84
C.	Business Analyst	\$ 74.95	\$ 85.56	\$ 96.12
D.	Procurement Analyst	\$ 42.76	\$ 49.98	\$ 58.59
E.	Project Lead	\$ 63.11	\$ 75.21	\$ 87.55
F.	Communications Specialist	\$ 46.30	\$ 52.44	\$ 64.73
G.	Documentation and Training Specialist	\$ 43.83	\$ 53.04	\$ 62.26
H.	Records Conversion Specialist	\$ 43.83	\$ 53.04	\$ 62.26
I.	Records Management Analyst	\$ 64.57	\$ 78.42	\$ 97.26
J.	Accounts Payable Specialist	\$ 48.24	\$ 55.34	\$ 62.38
4.9	Technical Support Services			
A.	Technical Support Specialist	\$ 37.80	\$ 48.30	\$ 59.85
B.	Order and Provisioning Specialist	\$ 42.00	\$ 52.50	\$ 63.00
C.	Asset Manager	\$ 49.96	\$ 57.34	\$ 68.40
D.	Application Support Specialist	\$ 52.44	\$ 62.26	\$ 72.08
E.	End-User Device Deployment	\$ 38.32	\$ 48.30	\$ 53.55

F.	Image Management Technician	\$ 47.62	\$ 58.91	\$ 69.86
G.	Customer Service Coordinator	\$ 35.22	\$ 38.91	\$ 45.07
H.	Desktop Virtualization Engineer	\$ 78.80	\$ 95.94	\$ 114.36
I.	Microsoft SCCM Administrator	\$ 65.55	\$ 89.93	\$ 102.96
J.	Audio Video (A/V) Technician	\$ 57.50	\$ 75.07	\$ 98.76
K.	Audio Video (A/V) Control Systems Programmer	\$ 56.12	\$ 63.50	\$ 74.55