

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

NOTICE OF CONTRACT AWARD

FERGUSON ENTERPRISES INC.  
12500 JEFFERSON AVENUE  
NEWPORT NEWS, VA 23602

DATE ISSUED:  
CURRENT REFERENCE NO:

9/16/2019

20-035-R

CONTRACT TITLE:

PUBLIC WORKS  
EQUIPMENT, SUPPLIES &  
SUPPORT SERVICES

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**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 20-035-R including any attachments or amendments thereto.

**EFFECTIVE DATE:** SEPTEMBER 16, 2019

**EXPIRES:** JUNE 30, 2024

**RENEWALS:** N

**COMMODITY CODE(S):** 6653400, 2851804, 2851800, 6588000

**LIVING WAGE:** N

**ATTACHMENTS:**

AGREEMENT No. 20-035-R

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

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**VENDOR CONTACT:** DOUG KOENIG

**VENDOR TEL. NO.:**

(703) 576-4395

**EMAIL ADDRESS:** PAT.BURKE@FERGUSON.COM

**COUNTY CONTACT:** ALIN BRASOV

**COUNTY TEL. NO.:**

(703) 228-6508

**COUNTY CONTACT EMAIL:**

ABRASOV@ARLINGTONVA.US

**ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
SUITE 500, 2100 CLARENDON BOULEVARD  
ARLINGTON, VA 22201**

**RIDER AGREEMENT NO. 20-035-R**

THIS AGREEMENT (hereinafter "Agreement") is made, on the date of its execution by the County, between FERGUSON ENTERPRISES INC. ("Contractor"), a corporation with a place of business at 12500 Jefferson Avenue, Newport News, VA, 23602 authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration and quantity(ies) specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

**1. CONTRACT DOCUMENTS**

The Contract Documents consist of this Agreement, Exhibit A, Mayor and Council of Rockville, Maryland Contract No. RFP 06-18-13 with any exhibits and amendments issued or applicable thereto (collectively, "Contract Documents" or "Contract"). This Agreement rides a contract awarded to the Contractor by Mayor and Council of Rockville, Maryland and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with Mayor and Council of Rockville, Maryland, and substituting the phrases "County Board of Arlington County" or "Arlington County", as appropriate, for the phrases "Mayor and Council of Rockville, Maryland" or "the City" wherever those phrases appear in the Contract Documents. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents, the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

**2. CONTRACT TERM**

The Contractor's provision of goods for the County ("Work") shall commence on the date of execution of this Agreement by the County and shall be completed no later than June 30, 2024 ("Contract Term"), subject to any modifications as provided for in the Contract Documents.

THERE ARE NO RENEWAL OPTIONS UNDER THE TERMS OF THIS AGREEMENT.

**3. CONTRACT PRICING**

The County will pay the Contractor in accordance with the terms of the Payment paragraph below, at the unit prices set forth in Exhibits 11 - 14 for Work provided by the Contractor, as described and required in the Contract Documents, and accepted by the County.

**4. PAYMENT**

Payment will be made by the County to the Contractor within thirty (30) days after receipt by the County Project Officer of an invoice detailing the Work provided by the Contractor and accepted by the County. The Project Officer will either approve the invoice or require corrections. The number of the County Purchase Order pursuant to which authority goods or services have been performed or delivered shall appear on all invoices.

**5. SCOPE OF WORK**

The Contractor agrees to perform the goods and/or services described in the Contract Documents (hereinafter "the Work"). The primary purpose of the Work is to provide Public Works equipment, supplies and support services.

The Contract Documents set forth the minimum Work estimated by the County and the Contractor to be necessary to complete the Work. It shall be the Contractor's responsibility, at the Contractor's sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor's responsibility to manage the details and execution of the Work.

**6. PROJECT OFFICER**

The performance of the Contractor is subject to the review and approval of the County Project Officer ("Project Officer") who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.

**7. COUNTY PURCHASE ORDER REQUIREMENT**

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

**8. NON-APPROPRIATION**

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County's written notice.

**9. PAYMENT OF SUBCONTRACTORS**

The Contractor is obligated to take one of the two following actions within seven (7) days after receipt of amounts paid to the Contractor by the County for work performed by any subcontractor under this Contract:

- a) Pay the subcontractor for the proportionate share of the total payment received from the County attributable to the work performed by the subcontractor under this Contract; or
- b) Notify the County and the subcontractor, in writing, of the Contractor's intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

The Contractor is obligated to pay interest to the subcontractor on all amounts owed by the Contractor to the subcontractor that remain unpaid after seven (7) days following receipt by the Contractor of payment from the County for work performed by the subcontractor under this Contract, except for amounts withheld as allowed in subsection b., above. Unless otherwise provided under the terms of this Contract, interest shall accrue at the rate of one percent (1%) per month.

The Contractor shall include in each of its subcontracts, if any are permitted, a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor.

The Contractor's obligation to pay an interest charge to a subcontractor pursuant to this section may not be construed to be an obligation of the County. A Contract modification may not be made for the purpose of providing reimbursement for such interest charge. A cost reimbursement claim may not include any amount for reimbursement for such interest charge.

**10. EMPLOYMENT DISCRIMINATION BY CONTRACTOR PROHIBITED**

During the performance of this Contract, the Contractor agrees as follows:

- A. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by state law related to discrimination in employment except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- B. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an Equal Opportunity Employer.
- C. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
- D. The Contractor will comply with the provisions of the Americans with Disabilities Act of 1990 which prohibits discrimination against individuals with disabilities in employment and mandates their full participation in both publicly and privately provided services and activities.
- E. The Contractor will include the provisions of the foregoing paragraphs in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

**11. EMPLOYMENT OF UNAUTHORIZED ALIENS PROHIBITED**

In accordance with §2.2-4311.1 of the Code of Virginia, 1950, as amended, the Contractor acknowledges that it does not, and shall not during the performance of this Contract for goods and/or services in the Commonwealth, knowingly employ an unauthorized alien as that term is defined in the federal Immigration Reform and Control Act of 1986.

**12. DRUG-FREE WORKPLACE TO BE MAINTAINED BY CONTRACTOR**

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such

prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor by Arlington County in accordance with the Arlington County Purchasing Resolution, the employees of which contractor are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

### **13. INDEMNIFICATION**

The Contractor covenants for itself, its employees, and subcontractors to save, defend, hold harmless and indemnify the County, and all of its elected and appointed officials, officers, current and former employees, agents, departments, agencies, boards, and commissions (collectively the "County" for purposes of this section) from and against any and all claims made by third parties or by the County for any and all losses, damages, injuries, fines, penalties, costs (including court costs and attorney's fees), charges, liability, demands or exposure, however caused, resulting from, arising out of, or in any way connected with the Contractor's acts or omissions, including the acts or omissions of its employees and/or subcontractors, in performance or nonperformance of the work called for by the Contract Documents. This duty to save, defend, hold harmless and indemnify shall survive the termination of this Contract. If, after notice by the County, the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor shall be liable for and reimburse the County for any and all expenses, including, but not limited to, reasonable attorneys' fees incurred and any settlements or payments made. The Contractor shall pay such expenses upon demand by the County, and failure to do so may result in such amounts being withheld from any amounts due to Contractor under this Contract.

### **14. RELATION TO COUNTY**

The Contractor is an independent contractor and neither the Contractor nor its employees or subcontractors will, under any circumstances, be considered employees, servants or agents of the County. The County will not be legally responsible for any negligence or other wrongdoing by the Contractor, its employees, servants or agents. The County will not withhold payments to the Contractor for any federal or state unemployment taxes, federal or state income taxes, Social Security tax, or any other amounts for benefits to the Contractor. Furthermore, the County will not provide to the Contractor any insurance coverage or other benefits, including workers' compensation, normally provided by the County for its employees.

### **15. DISPUTE RESOLUTION**

All disputes arising under this Contract, or its interpretation, whether involving law or fact, or extra work, or extra compensation or time, and all claims for breach of contract shall be submitted to the Project Officer for decision at the time of the occurrence or beginning of the work upon which the claim is based, whichever occurs first. Any such claim shall state the facts surrounding it in sufficient detail to identify it, together with its character and scope. In accordance with the Arlington County Purchasing Resolution, claims denied by the Project Officer may be submitted to the County Manager in writing no later than sixty (60) days after final payment. The time limit for final written decision by the County Manager in the event of a contractual dispute, as that term is defined in the Arlington County Purchasing Resolution, is fifteen (15) days. Procedures for considering contractual claims, disputes, administrative appeals, and protests are contained in the Arlington County Purchasing Resolution, which is incorporated herein by this

reference. A copy of the Arlington County Purchasing Resolution is available upon request from the Office of the Purchasing Agent. The Contractor shall not cause a delay in the Work pending any decision of the Project Officer, County Manager, County Board, or a court of law.

**16. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION**

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

**17. FORCE MAJEURE**

The Contractor shall not be held responsible for failure to perform the duties and responsibilities imposed by this Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond control of the Contractor, and outside and beyond the scope of the Contractor's then current, by industry standards, disaster plan, that make performance impossible or illegal, unless otherwise specified in the Contract.

The County shall not be held responsible for failure to perform its duties and responsibilities imposed by the Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond control of the County that make performance impossible or illegal, unless otherwise specified in the Contract.

**18. NOTICES**

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

**Contact Information for the Contractor:**

Doug Koenig, General Manager  
Ferguson Enterprises, Inc  
12500 Jefferson Avenue,  
Newport News, VA, 23602

**Contact Information for the Department (DES)**

Alin Brasov, Project Officer  
Arlington County, Water, Sewer & Streets Bureau  
4200 28<sup>th</sup> Street, S.  
Arlington, VA 22206

**Contact Information for Arlington County (Legal Authorization):**

Office of the Purchasing Agent  
2100 Clarendon Boulevard, Suite 500  
Arlington, VA 22201  
Attn: Arlene Palmer  
Email: ampalmer@arlingtonva.us

**19. ARLINGTON COUNTY BUSINESS LICENSES**

The Contractor must comply with the provisions of Chapter 11 ("Licenses") of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060.

**20. INSURANCE REQUIREMENTS**

The Contractor shall provide to the County Purchasing Agent a Certificate of Insurance indicating that the Contractor has in force the coverage types and minimum amounts below prior to the start of any Work under this Contract and upon any contract extension.

Arlington County, and its officers, elected and appointed officials, employees, and agents shall be named as additional insureds on all policies, except Workers Compensation, Auto, and Professional Liability. A copy of the Additional Insured endorsement, or an "Acord" certificate with the additional insured endorsement box checked for all policies that include an additional insured endorsement, must be provided by the Contractor to the County Purchasing Agent prior to the execution of this Contract and any Contract extension. Failure to provide such documentation shall result in cancellation of the award or of the Contract.

The Contractor agrees to maintain such insurance until the completion of this Contract or as otherwise stated in the Contract Documents. All required insurance coverages must be acquired from insurers authorized to do business in the Commonwealth of Virginia, with a rating of "A-" or better and a financial size of "Class VII" or better in the latest edition of the A.M. Best Co. Insurance Guides, and acceptable to the County.

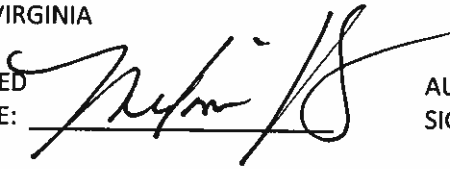
**21. COUNTERPARTS**

This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

AUTHORIZED  
SIGNATURE:

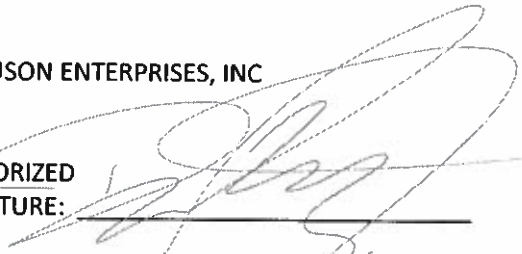


NAME: MELONI HURLEY  
TITLE: ASSISTANT PURCHASING AGENT

DATE: 9/16/19

FERGUSON ENTERPRISES, INC

AUTHORIZED  
SIGNATURE:



NAME AND  
TITLE: Doug Koenig GM.

DATE: 09/12/2019

**EXHIBIT A**

**Percentage and Tiered Discounts**

Pricing to be by percentage discounts from manufacturers suggested list price and tiered pricing by categories. As an attachment to this proposal, proposer may include any additional discounts offered for specific items/categories not listed if applicable.

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>CASTINGS - MISCELLANEOUS</u></b>						
<b>AY MCDONALD MANUFACTURING CO</b>						
- Equipment & Supplies	35%	40%	40%	40%	40%	40%
- Replacement/Repair Parts	35%					
<b>ACCUCAST INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ADAPTOR INC</b>						
- Equipment & Supplies	35%	35%	35%	35%	35%	35%
- Replacement/Repair Parts	0%					
<b>ADVANCED DRAINAGE SYSTEMS</b>						
- Equipment & Supplies	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>5-</sup> 10%	POA <sup>5-</sup> 10%	POA <sup>5-</sup> 10%	POA <sup>5-</sup> 10%
- Replacement/Repair Parts	POA <sup>0-</sup> 5%					
<b>AMERICAN CONCRETE IND INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>AQUA DYNAMIC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>BASS &amp; HAYS FOUNDRY INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>CLAY AND BAILEY MFG CO</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>CONCRETE PRODUCTS</b>						
- Equipment & Supplies	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%
- Replacement/Repair Parts	POA <sup>0-</sup> 5%					
<b>CONTRACTOR SPECIALTIES</b>						
- Equipment & Supplies	5%	5%	10%	10%	10%	10%
- Replacement/Repair Parts	5%					
<b>DEETER FOUNDRY INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>EJ USA INC</b>						
- Equipment & Supplies	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%
- Replacement/Repair Parts	POA <sup>0-</sup> 5%					
<b>ESS BROTHERS &amp; SONS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>EXTRUSION TECHNOLOGIES INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					



EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>FORD METER BOX COMPANY</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>CGI CASTINGS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>GIBSON STEEL BASINS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>HANSON PIPE &amp; PRECAST INC</b>						
- Equipment & Supplies	<u>POA<sup>5-</sup>10%</u>	<u>POA<sup>5-</sup>10%</u>	<u>POA<sup>5-</sup>10%</u>	<u>POA<sup>5-</sup>10%</u>	<u>POA<sup>5-</sup>10%</u>	<u>POA<sup>5-</sup>10%</u>
- Replacement/Repair Parts	<u>POA 10%</u>					
<b>J&amp;R CONCRETE PRODUCTS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>KISWOK INDUSTRIES</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>KRISTAR ENTERPRISES</b>						
- Equipment & Supplies	<u>POA<sup>0-</sup>5%</u>	<u>POA<sup>0-</sup>5%</u>	<u>POA<sup>0-</sup>5%</u>	<u>POA<sup>0-</sup>5%</u>	<u>POA<sup>0-</sup>5%</u>	<u>POA<sup>0-</sup>5%</u>
- Replacement/Repair Parts	<u>POA 5%</u>					
<b>LF MANUFACTURING</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>LADTECH INC</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>LONG BEACH IRON WORKS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>MA INDUSTRIES INC</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>20%</u>					
<b>MANHOLE SYSTEMS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>MORRIS INDUSTRIES INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>NDS INC</b>						
- Equipment & Supplies	<u>POA<sup>10-</sup>20%</u>	<u>POA<sup>10-</sup>20%</u>	<u>POA<sup>10-</sup>20%</u>	<u>POA<sup>10-</sup>20%</u>	<u>POA<sup>10-</sup>20%</u>	<u>POA<sup>10-</sup>20%</u>
- Replacement/Repair Parts	<u>POA 20%</u>					
<b>NEENAH FOUNDRY COMPANY</b>						
- Equipment & Supplies	<u>POA<sup>10-</sup>15%</u>	<u>POA<sup>10-</sup>15%</u>	<u>POA<sup>10-</sup>15%</u>	<u>POA<sup>10-</sup>15%</u>	<u>POA<sup>10-</sup>15%</u>	<u>POA<sup>10-</sup>15%</u>
- Replacement/Repair Parts	<u>POA 15%</u>					
<b>OLYMPIC FOUNDRY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>PARSONS ENVIRONMENTAL INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>PCI/SIGMA</b>						
- Equipment & Supplies	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>
- Replacement/Repair Parts	<u>309%</u>					
<b>PETE SORO MACHINE WORKS INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>QUALITY WATER PRODUCTS</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>ROMAC INDUSTRIES</b>						
- Equipment & Supplies	<u>409%</u>	<u>409%</u>	<u>409%</u>	<u>409%</u>	<u>409%</u>	<u>409%</u>
- Replacement/Repair Parts	<u>409%</u>					
<b>RUSSELL PIPE SALES CORPORATION</b>						
- Equipment & Supplies	<u>POA<sup>10-</sup>159%</u>	<u>POA<sup>10-</sup>159%</u>	<u>POA<sup>10-</sup>159%</u>	<u>POA<sup>10-</sup>159%</u>	<u>POA<sup>10-</sup>159%</u>	<u>POA<sup>10-</sup>159%</u>
- Replacement/Repair Parts	<u>POA<sup>10-</sup>159%</u>					
<b>SAN DIEGO PRECAST</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>SERAMPORE INDUSTRIES</b>						
- Equipment & Supplies	<u>159%</u>	<u>159%</u>	<u>159%</u>	<u>159%</u>	<u>159%</u>	<u>159%</u>
- Replacement/Repair Parts	<u>159%</u>					
<b>SIGMA CORPORATION</b>						
- Equipment & Supplies	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>
- Replacement/Repair Parts	<u>309%</u>					
<b>SIoux CHIEF MFG CO INC</b>						
- Equipment & Supplies	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>
- Replacement/Repair Parts	<u>309%</u>					
<b>SOUTH BAY FOUNDRY</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>STAR PIP PRODUCTS</b>						
- Equipment & Supplies	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>	<u>309%</u>
- Replacement/Repair Parts	<u>309%</u>					
<b>STRIKE PRODUCTS</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>THE RAINSTOPPER</b>						
- Equipment & Supplies	<u>159%</u>	<u>159%</u>	<u>159%</u>	<u>159%</u>	<u>159%</u>	<u>159%</u>
- Replacement/Repair Parts	<u>159%</u>					
<b>TRU-CONTOUR INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>UNIVERSAL SCAFFOLDING</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>US FOUNDRY &amp; MANUFACTURING</b>						
- Equipment & Supplies	<u>209%</u>	<u>209%</u>	<u>209%</u>	<u>209%</u>	<u>209%</u>	<u>209%</u>
- Replacement/Repair Parts	<u>209%</u>					
<b>VESTAL MANUFACTURING</b>						
- Equipment & Supplies	<u>POA<sup>10-</sup>159%</u>	<u>POA<sup>10-</sup>159%</u>	<u>POA<sup>10-</sup>159%</u>	<u>POA<sup>10-</sup>159%</u>	<u>POA<sup>10-</sup>159%</u>	<u>POA<sup>10-</sup>159%</u>
- Replacement/Repair Parts	<u>POA<sup>10-</sup>159%</u>					
<b>ZURN INDUSTRIES</b>						
- Equipment & Supplies	<u>POA<sup>10-</sup>209%</u>	<u>POA<sup>10-</sup>209%</u>	<u>POA<sup>10-</sup>209%</u>	<u>POA<sup>10-</sup>209%</u>	<u>POA<sup>10-</sup>209%</u>	<u>POA<sup>10-</sup>209%</u>
- Replacement/Repair Parts	<u>POA<sup>10-</sup>209%</u>					

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Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
Other <u>Hamilton Kent</u>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other <u>Brigham &amp; Taylor</u>						
- Equipment & Supplies	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>
- Replacement/Repair Parts	POA 15%					
Other <u>Capital Foundry</u>						
- Equipment & Supplies	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>
- Replacement/Repair Parts	POA 15%					
Other <u>General Foundry</u>						
- Equipment & Supplies	POA 10% <sup>5%</sup>	POA 10% <sup>5%</sup>	POA 10% <sup>5%</sup>	POA 10% <sup>5%</sup>	POA 10% <sup>5%</sup>	POA 10% <sup>5%</sup>
- Replacement/Repair Parts						
Other <u>Horne</u>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
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- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						

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CONDUIT FITTINGS

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>BECK MANUFACTURING INC</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>CANTEX INC</b>						
- Equipment & Supplies	POA 10- 209%	POA 10- 209%	POA 10- 209%	POA 10- 209%	POA 10- 209%	POA 10- 209%
- Replacement/Repair Parts	POA 10- 209%					
<b>IPEX USA INC</b>						
- Equipment & Supplies	109%	109%	109%	109%	109%	109%
- Replacement/Repair Parts	109%					
<b>JM EAGLE</b>						
- Equipment & Supplies	159%	159%	159%	159%	159%	159%
- Replacement/Repair Parts	159%					
<b>MULTI FITTINGS CORPORATION</b>						
- Equipment & Supplies	209%	209%	209%	209%	209%	209%
- Replacement/Repair Parts	209%					
<b>PW EAGLE</b>						
- Equipment & Supplies	POA 0- 59%	POA 0- 59%	POA 0- 59%	POA 0- 59%	POA 0- 59%	POA 0- 59%
- Replacement/Repair Parts	POA 0- 59%					
<b>RACEWAYS TECH &amp; MFG</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>SOUTHERN PIPE INC</b>						
- Equipment & Supplies	159%	159%	159%	159%	159%	159%
- Replacement/Repair Parts	159%					
<b>WESTERN EXTRALITE CO</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>Other</b> <u>National</u>						
- Equipment & Supplies	POA 10- 159%	POA 10- 159%	POA 10- 159%	POA 10- 159%	POA 10- 159%	POA 10- 159%
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

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Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>CPVC</b>						
<b>TYCO FIRE &amp; BUILDING PRODUCTS</b>						
- Equipment & Supplies	59%	59%	59%	59%	59%	59%
- Replacement/Repair Parts	59%					
Other <u>Spokane</u>	109%	109%	109%	109%	109%	109%
- Equipment & Supplies	109%					
- Replacement/Repair Parts						
Other <u>Charlotte</u>	259%	259%	259%	259%	259%	259%
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DRAINAGE FITTINGS</b>						
<b>ADVANCED DRAINAGE SYSTEMS</b>						
- Equipment & Supplies	POA 209% <sup>10-</sup>	POA 209% <sup>10-</sup>	POA 209% <sup>10-</sup>	POA 209% <sup>10-</sup>	POA 209% <sup>10-</sup>	POA 209% <sup>10-</sup>
- Replacement/Repair Parts	POA 209%					
<b>CHARLOTTE PIPE &amp; FOUNDRY</b>						
- Equipment & Supplies	759%	759%	759%	759%	759%	759%
- Replacement/Repair Parts	759%					
<b>CONSTRUCTION FABRICS</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>CONTECH CONSTRUCTION PRODUCTS</b>						
- Equipment & Supplies	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>
- Replacement/Repair Parts	POA 59%					
<b>DALLAS SPECIALTY CO</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>DFW PLASTICS</b>						
- Equipment & Supplies	209%	209%	209%	209%	209%	209%
- Replacement/Repair Parts	209%					
<b>FOLTZ CONCRETE PIPE CO</b>						
- Equipment & Supplies	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>
- Replacement/Repair Parts	POA 59%					
<b>FRATCO</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>FREEDOMPLASTICS</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>GPK PRODUCTS INC</b>						
- Equipment & Supplies	359%	359%	359%	359%	359%	359%
- Replacement/Repair Parts	359%					

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Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>HANCOR</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INFILTRATOR SYSTEMS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JAY R SMITH MANUFACTURING</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>JENSEN BRIDGE &amp; SUPPLY CO</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>JOHNSON CONCRETE CO PIPE</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	5%	5%	5%	5%	5%	5%
<b>JOSAM COMPANY</b>						
- Equipment & Supplies	6%	6%	6%	6%	6%	6%
- Replacement/Repair Parts	6%					
<b>METAL CULVERTS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>NDS INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>NIBCO</b>						
- Equipment & Supplies	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%
- Replacement/Repair Parts	5.5%					
<b>PRINSCO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RING INDUSTRIAL GROUP</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>RINKER MATERIALS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
<b>SOUTHEAST CULVERT INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SOUTHERN CONCRETE MATERIALS</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SPECIFIED FITTINGS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>SPILL CONTROL INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STORMTECH</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
<b>TRELLEBORG PIPE SEALS MILFORD</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>TUF-TITE INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					

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	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
ZURN						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other <u>lane</u>						
- Equipment & Supplies	POA 5-15%	POA 5-15%	POA 5-15%	POA 5-15%	POA 5-15%	POA 5-15%
- Replacement/Repair Parts	POA 5-15%					
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
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Other						
- Equipment & Supplies						
- Replacement/Repair Parts						





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Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>GMR INT'L EQUIPMENT CORP</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>GOLDSTEIN-SCHWARTZ INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>GUARDIAN FIRE EQUIPMENT INC</b>						
- Equipment & Supplies	<u>50%</u>	<u>50%</u>	<u>50%</u>	<u>50%</u>	<u>50%</u>	<u>50%</u>
- Replacement/Repair Parts	<u>50%</u>					
<b>HARRINGTON INC</b>						
- Equipment & Supplies	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>
- Replacement/Repair Parts	<u>25%</u>					
<b>HYDRA SHIELD MANUFACTURING INC</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>20%</u>					
<b>HYDRAFLO INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>HYDRANT REPAIR PARTS INC</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>JAMES JONES COMPANY</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>KENNEDY VALVE MANUFACTURING</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>KORALEEN ENTERPRISES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KUPFERLE FOUNDRY COMPANY</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>M&amp;H VALVE</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>MCGARD INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>MECHANICAL RUBBER &amp; SUPPLY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MOON AMERICAN INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>MUELLER COMPANY</b>						
- Equipment & Supplies	<u>48%</u>	<u>48%</u>	<u>48%</u>	<u>48%</u>	<u>48%</u>	<u>48%</u>
- Replacement/Repair Parts	<u>48%</u>					
<b>MURDOCK SUPER SECUR LLC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>PIPELINE PRODUCTS</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>PLACER WATERWORKS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					

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	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>POTTER ROEMER</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>RED HEAD BRASS LLC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>SEAL FAST INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SERVICE BRASS FITTINGS</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>SIGMA CORPORATION</b>						
- Equipment & Supplies	30%	30%	30%	30%	30%	30%
- Replacement/Repair Parts	30%					
<b>SIMMONS MANUFACTURING CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTH BAY FOUNDRY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SOUTH PARK CORPORATION</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>TROY VALVE</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	0%
- Replacement/Repair Parts	5%					
<b>TRUMBULL INDUSTRIES</b>						
- Equipment & Supplies	30%	30%	30%	30%	30%	30%
- Replacement/Repair Parts	30%					
<b>UNITED STATES PIPE &amp; FOUNDRY</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>WOODFORD MANUFACTURING CO</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	0%
- Replacement/Repair Parts	5%					
Other <u>Pellard</u>						
- Equipment & Supplies	2%	2%	2%	2%	2%	2%
- Replacement/Repair Parts	2%					
Other <u>Dixon</u>						
- Equipment & Supplies	35%	35%	35%	35%	35%	35%
- Replacement/Repair Parts	35%					
Other <u>JGB</u>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other <u>FNW</u>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>GAS &amp; ELECTRIC PRODUCTS</u></b>						
<b>CONTINENTAL INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DURA-LINE CORPORATION</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>ENDOT INDUSTRIES INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>EQUIPMENT CONTROLS CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FIBER TEK INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>FLYING W PLASTICS</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>FOOTAGE TOOLS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GEORG FISCHER CENTRAL PLASTICS</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>IPEX INDUSTRIAL INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>IPEX IUSA INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>ISCO INDUSTRIES INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>JM EAGLE</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>JOMAR INTERNATIONAL LTD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LAMSON PIPE COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MUELLER COMPANY</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>NORDSTROM VALVES INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	3%
- Replacement/Repair Parts						
<b>PERFORMANCE PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b> <i>Southern Pipe</i>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
Other <u>Bingham &amp; Taylor</u>						
- Equipment & Supplies	109%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
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- Replacement/Repair Parts						
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- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>GROOVED FITTINGS</u></b>						
<b>ANVIL INTERNATIONAL</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>TYCO FIRE &amp; BUILDING PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WARD MANUFACTURING INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other <u>Victaulic</u></b>						
- Equipment & Supplies	45%	45%	45%	45%	45%	45%
- Replacement/Repair Parts	45%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b><u>HANGER &amp; DEVICES</u></b>						
<b>AFCON MANUFACTURING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ANVIL INTERNATIONAL</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>ERICO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ITW BUILDEX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MERIT FASTENERS CORPORATION</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>NIBCO</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>TYCO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VULCAN PIPE &amp; STEEL COATINGS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other <u>National Pipefitter</u></b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>HDPE</b>						
<b>PERFORMANCE PIPE</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>WL PLASTICS</b>						
- Equipment & Supplies	109%	109%	109%	107%	109%	109%
- Replacement/Repair Parts	107%					
<b>Other Flying W</b>						
- Equipment & Supplies	109%	109%	109%	107%	109%	109%
- Replacement/Repair Parts	107%					
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>HOSE EQUIPMENT</b>						
<b>ACUDOR PRODUCTS INC</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>ELMDOR/STONEMAN BLDG SPCLTY</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>FIRE END &amp; CROKER CORPORATION</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>GUARDIAN FIRE EQUIPMENT INC</b>						
- Equipment & Supplies	159%	159%	159%	157%	159%	159%
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>MILCOR INCORPORATED</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>POTTER ROEMER</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>Other JGB</b>						
- Equipment & Supplies	109%	109%	109%	108%	106%	109%
- Replacement/Repair Parts	106%					
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>BILCO COMPANY</b>						
- Equipment & Supplies	109%	109%	109%	109%	109%	109%
- Replacement/Repair Parts	109%					
<b>US FOUNDRY &amp; MANUFACTURING</b>						
- Equipment & Supplies	259%	259%	259%	259%	259%	259%
- Replacement/Repair Parts						
<b>USF FABRICATION INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WP LAW INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WARREN RUPP INCORPORATED</b>						
- Equipment & Supplies	59%	59%	59%	59%	59%	59%
- Replacement/Repair Parts	59%					
Other <i>Multi-equip</i>						
- Equipment & Supplies	159%	159%	159%	159%	159%	159%
- Replacement/Repair Parts	159%					
Other <i>Tsunomi</i>						
- Equipment & Supplies	109%	109%	109%	109%	109%	109%
- Replacement/Repair Parts	109%					
Other <i>Zoeller</i>						
- Equipment & Supplies	109%	109%	109%	109%	109%	109%
- Replacement/Repair Parts	109%					
Other <i>E.H. Wachs</i>						
- Equipment & Supplies	59%	59%	59%	59%	59%	59%
- Replacement/Repair Parts	59%					
Other <i>Singer</i>						
- Equipment & Supplies	159%	159%	159%	159%	159%	159%
- Replacement/Repair Parts	159%					
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>REPAIR PRODUCTS</b>						
<b>CASCADE WATER WORKS MFG CO</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>CRETEX SPECIALTY PRODUCTS</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>DALLAS SPECIALTY CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DRESSER INDUSTRIES INC</b>						
- Equipment & Supplies	<u>12%</u>	<u>12%</u>	<u>12%</u>	<u>12%</u>	<u>12%</u>	<u>12%</u>
- Replacement/Repair Parts	<u>12%</u>					
<b>DRESSER PIPING SPECIALTIES</b>						
- Equipment & Supplies	<u>65%</u>	<u>65%</u>	<u>65%</u>	<u>65%</u>	<u>65%</u>	<u>65%</u>
- Replacement/Repair Parts	<u>65%</u>					
<b>EBAA IRON</b>						
- Equipment & Supplies	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>
- Replacement/Repair Parts	<u>40%</u>					
<b>FERNCO INC</b>						
- Equipment & Supplies	<u>75%</u>	<u>75%</u>	<u>75%</u>	<u>75%</u>	<u>75%</u>	<u>75%</u>
- Replacement/Repair Parts	<u>75%</u>					
<b>FORD METER BOX COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HYDRO CAROLINAS MARKETING INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INDIANA SEAL COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JCM INDUSTRIES</b>						
- Equipment & Supplies	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>50%</u>	<u>50%</u>	<u>50%</u>
- Replacement/Repair Parts	<u>50%</u>					
<b>MISSION CLAY PRODUCTS LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MISSION RUBER COMPANY</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>MUELLER COMPANY</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>20%</u>					
<b>NDS INC</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>PIPECONX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POWERSEAL PIPELINE PRODUCTS CO</b>						
- Equipment & Supplies	<u>35%</u>	<u>35%</u>	<u>35%</u>	<u>35%</u>	<u>35%</u>	<u>35%</u>
- Replacement/Repair Parts	<u>35%</u>					
<b>ROMAC INDUSTRIES</b>						
- Equipment & Supplies	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>
- Replacement/Repair Parts	<u>40%</u>					
<b>SIGMA CORPORATION</b>						
- Equipment & Supplies	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>
- Replacement/Repair Parts	<u>30%</u>					



Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 2-25-19

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>SMITH BLAIR INCORPORATED</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>TELSCO/WEATHERMATIC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TOTAL PIPING SOLUTIONS</b>						
- Equipment & Supplies	45%	45%	45%	45%	45%	45%
- Replacement/Repair Parts	45%					
<b>TRU-CONTOUR INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WEATHERMATIC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other <u>CCT</u>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
Other <u>Kraus2-Hyman</u>						
- Equipment & Supplies	40%	40%	40%	40%	40%	40%
- Replacement/Repair Parts	40%					
Other <u>Tyler Union Import MS Fittings</u>						
- Equipment & Supplies	65%	65%	65%	65%	65%	65%
- Replacement/Repair Parts	65%					
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
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- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>RESTRAINT JOINT FITTINGS</u></b>						
<b>ACTION BOLT &amp; SUPPLY COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ACTION BOLT &amp; TOOL CO</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>ALL PRO FASTENERS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>AMERICAN BOLT CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ASSURED FLOW SALES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ATLANTIC STATES CAST IRON</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>B&amp;F FASTENERS SUPPLY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BIRMINGHAM FASTENER &amp; SUPPLY</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>CACTUS BOLT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CARSON'S NUT-BOLT &amp; TOOL CO</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>CLOW WATER SYSTEMS COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>COMMERCIAL CONCRETE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>COPPER STATE BOLT &amp; NUT CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CORROSION CONTROL PRODUCTS CO</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>CUSTOM FAB</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EBAA IRON</b>						
- Equipment & Supplies	40%	40%	40%	40%	40%	40%
- Replacement/Repair Parts	40%					
<b>FAB PIPE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FASTCO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FASTENAL COMPANY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>FLOYD SALSER JR &amp; ASSOCIATES</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>FORD METER BOX COMPANY</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts						
<b>FORT WORTH GASKET &amp; SUPPLY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GEROG FISCHER CENTRAL PLASTICS</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>GRIFFIN PIPE PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GRIPPER GASKET LLC</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>HARRINGTON CORPORATION</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>HERRICK INDUSTRIAL SUPPLY CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HODELL-NATCO INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>IGI</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>INDUSTRIAL FASTENERS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INDUSTRIAL THREADED PROD INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INFAC CORPORATION</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>20%</u>					
<b>KENNETH G LILLY FASTENERS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MARIPOSA CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MCWANE CAST IRON PIPE CO</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>MERIT FASTENERS CORPORATION</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>MIDLAND MANUFACTURING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NATIONAL PIPE HANGER</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>NEWBY RUBBER INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>NIBCO</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>NSS TECHNOLOGIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PACIFIC COAST BOLT CORP</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>PACIFIC STATES CAST IRON PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PCI/SIGMA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PHS INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PIPELINE SEAL AND INSULATOR</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>POWER DYNAMICS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PREMARC CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>R VANDERLIND &amp; SON</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RIEX CO LP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROL MANUFACTURING CO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROMAC INDUSTRIES</b>						
- Equipment & Supplies	35%	35%	35%	35%	35%	35%
- Replacement/Repair Parts	35%					
<b>RUSSELL PIPE SALES CORPORATION</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>SCREW PRODUCTS INTERNATIONAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SERAMPORE INDUSTRIES</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>SIGMA CORPORATION</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>SOUTHWEST FASTENER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>SPECIFICATION RUBBER</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>STANDARD HRDWARE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STAR PIPE PRODUCTS</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>STEWART FASTENER &amp; TOOL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SUNPACK INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>T CHRISTY ENTERPRISES INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts						
<b>THREADED FASTENERS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRIPAC MARKETING INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>TRUMBULL INDUSTRIES</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>TYLERUNION</b>						
- Equipment & Supplies	POA 10-15%	POA 10-15%	POA 10-15%	POA 10-15%	POA 10-15%	POA 10-15%
- Replacement/Repair Parts	POA 10-15%					
<b>UNION FOUNDRY CO</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>UNITED STATES PIPE &amp; FOUNDRY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VALLEY RUBBER &amp; GASKET CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other Jones Stephen</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>Other A &amp; A Bolt</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT A**

**Entire Catalogue**

**SCREWED FITTINGS**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>ANVIL INTERNATIONAL</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>EDMUND A GRAY CO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>QUALITY PIPE PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TYCO FIRE &amp; BUILDING PRODUCTS</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>WARD MANUFACTURING INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

Re-Confirmed discounts for RFP 06-18 for City letter of Clarification dated 2-25-19

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>SERVICE MATERIALS</u></b>						
<b>A Y MCDONALD MANUFACTURING CO</b>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>
- Equipment & Supplies						
- Replacement/Repair Parts	<u>25%</u>					
<b>AMERICAN COPPER &amp; BRASS LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>APAC INTERNATIONAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BINGHAM &amp; TAYLOR</b>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Equipment & Supplies						
- Replacement/Repair Parts	<u>10%</u>					
<b>CAMBRIDGE BRASS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CASCADE WATER WORKS MFG CO</b>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Equipment & Supplies						
- Replacement/Repair Parts	<u>0%</u>					
<b>CLAY AND BAILEY MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONTINENTAL INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DRESSER PIPING SPECIALTIES</b>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Equipment & Supplies						
- Replacement/Repair Parts	<u>15%</u>					
<b>EJ USA INC</b>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Equipment & Supplies						
- Replacement/Repair Parts	<u>5%</u>					
<b>FLOYD S SALSER JR &amp; ASSOCIATES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FORD METER BOX COMPANY</b>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GEORG FISCHER CENTRALPLASTICS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HAMMOND VALVE CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>IPEX USA INC</b>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Equipment & Supplies						
- Replacement/Repair Parts	<u>10%</u>					
<b>JAMES JONES COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JCM INDUSTRIES</b>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Equipment & Supplies						
- Replacement/Repair Parts	<u>15%</u>					
<b>LEGEND VALVE &amp; FITTING INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MATCO NORCA INC</b>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Equipment & Supplies						
- Replacement/Repair Parts	<u>10%</u>					

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>MILWAUKEE VALVE COMPANY INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>MUELLER CANADA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MUELLER COMPANY</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>NDS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NIBCO</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>PCI/SIGMA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PENTAIR WATER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POWERSEAL PIPELINE PRODUCTS CO</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>RED WHITE VALVE CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROMAC INDUSTRIES</b>						
- Equipment & Supplies	40%	40%	40%	40%	40%	40%
- Replacement/Repair Parts	40%					
<b>RUSSELL PIPE SALES CORPORATION</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>SIGMA CORPORATION</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>SMITH-BLAIR INCORPORATED</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>SMITH-COOPER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STAINLESS IMPORTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STOCKHAM VALVES &amp; FITTINGS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRUMBULL INDUSTRIES</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>TYLERUNION</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>UNION FOUNDRY CO</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					



EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>UNITED STATES PIPE &amp; FDRY CO</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
<b>WATTS REGULATOR COMPANY</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
<b>Other General Foundry</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%	25%	25%	25%	25%	25%
<b>Other Tom</b>						
- Equipment & Supplies	12%	12%	12%	12%	12%	12%
- Replacement/Repair Parts	12%	12%	12%	12%	12%	12%
<b>Other Kravitch Machine</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%	15%	15%	15%	15%	15%
<b>Other Harrison</b>						
- Equipment & Supplies	35%	35%	35%	35%	35%	35%
- Replacement/Repair Parts	35%	35%	35%	35%	35%	35%
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
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<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>SEWER FITTINGS</u></b>						
<b>ADVANCED DRAINAGE SYSTEMS</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>BARNES INDUSTRIAL PLASTIC PIPE</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>CAN CLAY CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CHARLOTTE PIPE &amp; FOUNDRY</b>						
- Equipment & Supplies	82%	82%	82%	82%	82%	82%
- Replacement/Repair Parts	82%					
<b>CIRCLE MFG COMPNAY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>CONTECH CONSTRUCTION PRODUCTS</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>CRESLINE PLASTIC PIPE CO INC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>EXTRUSION TECHNOLOGIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FERNCO INC</b>						
- Equipment & Supplies	75%	75%	75%	75%	75%	75%
- Replacement/Repair Parts	75%					
<b>FREEDOM PLASTICS</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>GENERAL ENGINEERING COMPANY</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>GPK PRODCUST INC</b>						
- Equipment & Supplies	45%	45%	45%	45%	45%	45%
- Replacement/Repair Parts	45%					
<b>HARRINGTON CORPORATION</b>						
- Equipment & Supplies	65%	65%	65%	65%	65%	65%
- Replacement/Repair Parts	65%					
<b>INSERTA FITTINGS COMPANY</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>IPEX USA INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>ISCO INDUSTRIES INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>JM EAGLE</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>JAY R SMITH MANUFACTURING</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>KNAPP POLLY PIG INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>LASCO INDUSTRIES</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>MISSION CLAY PRODUCTS LLC</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>MUELLER STREAMLINE CO</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>MULTI FITTINGS CORPORATION</b>						
- Equipment & Supplies	75%	75%	75%	75%	75%	75%
- Replacement/Repair Parts	75%					
<b>NACO INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NDS INC</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>NEWBY RUBBER INC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>NIBCO</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>PIPECONX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PLASTIC TRENDS INC</b>						
- Equipment & Supplies	60%	60%	60%	60%	60%	60%
- Replacement/Repair Parts	60%					
<b>POND DAM PIPING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PREDCO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>R C GRAHAM COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROMAC INDUSTRIES</b>						
- Equipment & Supplies	40%	40%	40%	40%	40%	40%
- Replacement/Repair Parts	40%					
<b>SPEARS MANUFACTURING COMPANY</b>						
- Equipment & Supplies	35%	35%	35%	35%	35%	35%
- Replacement/Repair Parts	35%					
<b>SPECIFIED FITTINGS INC</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>TAYLOR MADE PLASTICS INC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>TRELLEBORG PIPE SEALS MILFORD</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>TRUAN SALES INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						



**EXHIBIT A**

**Entire Catalogue**

**SPRINKLER**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>AMTROL INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>EMGLO PRODUCTS CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FLEXHEAD INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GENERAL AIR PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GLOBE FIRE SPRINKLER CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TYCO FIRE &amp; BUILDING PRODUCTS</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>TOOLS &amp; EQUIPMENT</b>						
<b>AY MCDONALD MANUFACTURING CO</b>						
- Equipment & Supplies	30%	30%	30%	30%	30%	30%
- Replacement/Repair Parts	30%					
<b>ACTION BOLT &amp; TOOL CO</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>AGRI DRAIN CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AMERICAN DIAMOND PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AMERICAN SAW &amp; MFG</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AMES TOOL CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>APAC INTERNATIONAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AQUATAP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>B&amp;R BUCKET FORKS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BEST MANAGEMENT PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BLACKBURN MANUFACTURING CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CARSONITE COMPOSITES LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CASCADE WATER WORKS MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CATCHING SYSTEMS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CERROWIRE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other <u>Amercy</u>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%					
- Replacement/Repair Parts	0%					
Other <u>Gemtor Inc</u>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%					
- Replacement/Repair Parts	5%					
Other <u>Kochck Co.</u>	15%	15%	15%	15%	15%	15%
- Equipment & Supplies	15%					
- Replacement/Repair Parts	15%					
Other <u>Perquison Tool Catalog</u>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%					
- Replacement/Repair Parts	5%					

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
Other <u>Stihl</u>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
Other <u>Honeywell</u>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other <u>Chicago Pneumatic</u>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other <u>DeWalt</u>						
- Equipment & Supplies	40%	40%	40%	40%	40%	40%
- Replacement/Repair Parts	20%					
Other <u>Milwaukee</u>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
Other <u>MSA</u>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
Other <u>Tegeer Source</u>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other <u>Reed Tool</u>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other <u>Cutter Diamond</u>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
Other <u>Wheeler Rep</u>						
- Equipment & Supplies	30%	30%	30%	30%	30%	30%
- Replacement/Repair Parts	30%					

**US BRONCO SERVICE & PARTS**

**ROMAC INDUSTRIES**

- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						

**VALVE**

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>AGF MANUFACTURING INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AMES COMPANY INC</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>ANVIL INTERNATIONAL</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>FEBCO</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>FIRE PROTECTION PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KENNEDY VALVE MANUFACTURING</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	<del>5%</del> 5%
- Replacement/Repair Parts						
<b>MILWAUKEE VALVE COMPANY INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>NIBCO</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>SYSTEMATIC CONTROLS CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TYCO FIRE &amp; BUILDING PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UNITED BRASS WORKS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WATTS REGULATOR COMPANY</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>ZURN INDUSTRIES</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						



**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>VALVES - CONTROL</b>						
<b>AMERICAN BACKLOW SPECIALTIES</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>AMES COMPANY INC</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>BACKFLOW APPARATUS &amp; VALVE CO</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>BERMAD</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>CLA VAL</b>						
- Equipment & Supplies	12%	12%	12%	12%	12%	12%
- Replacement/Repair Parts	12%					
<b>CLOW VALVE COMPANY</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>CONBRACO INDUSTRIES INC</b>						
- Equipment & Supplies	45%	45%	45%	45%	45%	45%
- Replacement/Repair Parts	45%					
<b>CRISPIN-MULTIPLEX MFG CO</b>						
- Equipment & Supplies	35%	35%	35%	35%	35%	35%
- Replacement/Repair Parts	35%					
<b>DANFOSS FLOMATIC CORPORATION</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>DEZURIK APCO</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>DILLER BROWN &amp; ASSOCIATES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ECO TECH INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FLOMEC INC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>FLUID CONTROL SPEC INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>FORD METER BOX COMPANY</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>GA INDUSTRIES</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>MUELLER COMPANY</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>RALPH STOCKTON VALVE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RED VALVE COMPANY INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					

Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 02-25-19

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>RELIANCE CASH ACME</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROSS VALVE MFG COMPANY</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%	5%	5%	5%	5%	5%
<b>SOUTHERN VALVE &amp; METAL FAB LTD</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%	0%	0%	0%	0%	0%
<b>SPX VALVES &amp; CONTROLS/CMB</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VALMATIC VALVE &amp; MANUFACTURING</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
<b>WATERMAN INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WATTS REGULATOR COMPANY</b>	25%	25%	25%	25%	25%	25%
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%	25%	25%	25%	25%	25%
<b>WILKINS</b>	20%	20%	20%	20%	20%	20%
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%	20%	20%	20%	20%	20%
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other ARF</b>	15%	15%	15%	15%	15%	15%
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%	15%	15%	15%	15%	15%
<b>Other Victaulic</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT A**

**Entire Catalogue**

**VALVES - VALVE BOXES & TAPPING SLEEVES**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>A Y MCDONALD</b>						
- Equipment & Supplies	35%	35%	35%	35%	35%	35%
- Replacement/Repair Parts	35%					
<b>ACCUCAST INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ADAPTOR INC</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>AMERICAN FLOW CONTROL</b>						
- Equipment & Supplies	12%	12%	12%	12%	12%	12%
- Replacement/Repair Parts	12%					
<b>ASAHI/AMERICA</b>						
- Equipment & Supplies	30%	30%	30%	30%	30%	30%
- Replacement/Repair Parts	30%					
<b>AWARD METALS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BASS &amp; HAYS FOUNDRY INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>BIBBY STE-CROIX FOUNDRIES</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>BIBBY/LAPERLE USA INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BINGHAM &amp; TAYLOR</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>CAROTEK INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CASCADE WATER WORKS MFG CO</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>CHARLOTTE PIPE &amp; FOUNDRY</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>CHRISTY CONCRETE PRODUCTS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>CLAY AND BAILEY MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CLOW VALVE COMPANY</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>CLOW WATER SYSTEMS COMPANY</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>CRISPIN-MULTIPLEX MFG CO</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>CUSTOM FAB</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>DANFOSS FLOMATIC CORPORATION</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>DEZURIK APCO</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>20%</u>					
<b>DILLER BROWN &amp; ASSOCIATES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DRESSER PIPING SPECIALTIES</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>ECO TECH INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EJ USA INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>FAST FABRICATORS LLC</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>FLOYD S SALSER JR &amp; ASSOCIATES</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>FLUID CONTROL SPEC INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FORD METER BOX COMPANY</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>GA INDUSTRIES</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts						
<b>GCI CASTINS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HANDLEY INDUSTRIES</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>HARRINGTON INDUSTRIAL PLASTICS</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>HENRY PRATT COMPANY</b>						
- Equipment & Supplies	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>
- Replacement/Repair Parts						
<b>HYDRO GATE CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>J&amp;R CONCRETE PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JCM INDUSTRIES</b>						
- Equipment & Supplies	<u>35%</u>	<u>35%</u>	<u>35%</u>	<u>35%</u>	<u>35%</u>	<u>35%</u>
- Replacement/Repair Parts	<u>35%</u>					

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	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>KENNEDY VALVE MANUFACTURING</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>KISWOK INDUSTRIES PVT LIMITED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LATERL CONNECTIONS CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>M&amp;H VALVE</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>MATCO NORCA INC</b>						
- Equipment & Supplies	<u>12%</u>	<u>12%</u>	<u>12%</u>	<u>12%</u>	<u>12%</u>	<u>12%</u>
- Replacement/Repair Parts	<u>12%</u>					
<b>MILLIKEN VALVE INC</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>MUELLER CANADA</b>						
- Equipment & Supplies	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>
- Replacement/Repair Parts	<u>40%</u>					
<b>MUELLER COMPANY</b>						
- Equipment & Supplies	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>
- Replacement/Repair Parts	<u>40%</u>					
<b>NDS INC</b>						
- Equipment & Supplies	<u>3%</u>	<u>3%</u>	<u>3%</u>	<u>3%</u>	<u>3%</u>	<u>3%</u>
- Replacement/Repair Parts	<u>3%</u>					
<b>NIBCO</b>						
- Equipment & Supplies	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>
- Replacement/Repair Parts	<u>30%</u>					
<b>OLDCASTLE PRECAST INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>OLYMPIC FOUNDRY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PCI/SIGMA</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>PENTAIR WATER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PIPELINE PRODUCTS</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>20%</u>					
<b>POND DAM PIPING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POTTER ROEMER</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>POWERSEAL PIPELINE PRODUCTS CO</b>						
- Equipment & Supplies	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>
- Replacement/Repair Parts	<u>30%</u>					
<b>RED VALVE COMPANY INC</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					

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	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>ROMAC INDUSTRIES</b>						
- Equipment & Supplies	40%	40%	40%	40%	40%	40%
- Replacement/Repair Parts	40%					
<b>ROSS VALVE MFG CO</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>RUSSELL PIPE SALES CORPORATION</b>						
- Equipment & Supplies	POA 10- 15%	POA 10- 15%	POA 10- 15%	POA 10- 15%	POA 10- 15%	POA 10- 15%
- Replacement/Repair Parts	POA 10- 15%					
<b>SERAMPORE INDUSTRIES</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>SIGMA CORPORATION</b>						
- Equipment & Supplies	30%	30%	30%	30%	30%	30%
- Replacement/Repair Parts	30%					
<b>SMITH BLAIR INCORPORATED</b>						
- Equipment & Supplies	30%	30%	30%	30%	30%	30%
- Replacement/Repair Parts	30%					
<b>SOUTH BAY FOUNDRY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SOUTHERN VALVE &amp; METAL FAB LTD</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SPEARS MANUFACTURING COMPANY</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>SPX VALVES &amp; CONTROLS/CMB</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SPX VALVES &amp; CONTROLS/DEZURIK</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>STAINLESS IMPORTS INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>STANDARD CONCRETE PRODUCTS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>STAR PIPE PRODUCTS</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>SW SERVICES LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>T CHRISTY ENTERPRISES INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>THERMOPLASTIC VALVES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TROY VALVE</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>TRUMBULL INDUSTRIES</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					

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	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>TYCO VALVES &amp; CONTROLS INC</b>						
- Equipment & Supplies	09%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>TYLERUNION</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>UNITED BRASS WORKS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>UNITED STATES PIPE &amp; FDRY CO</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>VALMATIC VALVE &amp; MANUFACTURING</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>VALTERRA PRODUCTS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>VALVE &amp; EQUIPMENT CONSULTANTS</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>VICTAULIC</b>						
- Equipment & Supplies	12%	12%	12%	12%	12%	12%
- Replacement/Repair Parts	12%					
<b>WATER KEY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>WATERMAN INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

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	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>EJ USA INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts						
<b>ELKHART PRODUCTS CORPORATION</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>FAB PIPE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FORD METER BOX COMPANY</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>FREEDOMPLASTICS</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>GEORG FISCHER CENTRAL PLASTICS</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>GPK PRODUCTS INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>GRIFFIN PIPE PRODUCTS</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>HARRINGTON CORPORATION</b>						
- Equipment & Supplies	30%	30%	30%	30%	30%	30%
- Replacement/Repair Parts	30%					
<b>HARRINGTON INDUSTRIAL PLASTICS</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>INDEPENDENT PIPE PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INDUSTRIAL PIPE FITTINGS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INFAC CORPORATION</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>IPEX USA INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>ISCO INDUSTRIES INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>JMF COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KING PLASTICS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KROY INDUSTRIES</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>LASCO INDUSTRIES</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					



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	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>WATER FITTINGS</u></b>						
<b>AGRU-AMERICA</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>AMERICAN FLOW CONTROL</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>ANVIL INTERNATIONAL</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>AQUAMINE LLC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>ASSURED FLOW SALES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>B&amp;R PIPE/FASTFAB</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BACKMAN FOUNDRY</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>BARNES INDUSTRIAL PLASTIC PIPE</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>BECK MANUFACTURING</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>CAB INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CASCADE WATER WORKS MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CERTAINTED CORP-PIPE</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>CIRCLE MFG COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CLOW WATER SYSTEMS COMPANY</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>CONTINENTAL INDUSTRIES</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>CULVER CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CUSTOM FAB</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>DILLER BROWN &amp; ASSOCIATES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DURA PLASTIC PRODUCTS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					

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	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>LATERAL CONNECTIONS CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LEGEND VALVE &amp; FITTING INC</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies	10%					
- Replacement/Repair Parts	10%					
<b>LOCHINVAR CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MATCO NORCA INC</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies	10%					
- Replacement/Repair Parts	10%					
<b>MERIT BRASS COMPANY</b>	60%	60%	60%	60%	60%	60%
- Equipment & Supplies	60%					
- Replacement/Repair Parts	60%					
<b>MIDLAND METAL MFG CO</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%					
- Replacement/Repair Parts	5%					
<b>MISSOURI PIPE FITTING CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MUELLER STREAMLINE CO</b>	25%	25%	25%	25%	25%	25%
- Equipment & Supplies	25%					
- Replacement/Repair Parts	25%					
<b>MULTI FITTINGS CORPORATION</b>	30%	30%	30%	30%	30%	30%
- Equipment & Supplies	30%					
- Replacement/Repair Parts	30%					
<b>NDS INC</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies	10%					
- Replacement/Repair Parts	10%					
<b>NIBCO</b>	20%	20%	20%	20%	20%	20%
- Equipment & Supplies	20%					
- Replacement/Repair Parts	20%					
<b>NORTHERN SPECIALTY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ONE BOLT INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PCI/SIGMA</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies	10%					
- Replacement/Repair Parts	10%					
<b>PERFORMANCE PIPE</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%					
- Replacement/Repair Parts	5%					
<b>PLASTIC TRENDS INC</b>	15%	15%	15%	15%	15%	15%
- Equipment & Supplies	15%					
- Replacement/Repair Parts	15%					
<b>POLY CAM INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%					
- Replacement/Repair Parts	0%					
<b>POLY WAREHOUSE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POLYETHYLENE TECHNOLOGY INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

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<b>PREMARC CORPORATION</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>PROFESSIONAL PLASTICS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>QUALITY FABRICATION &amp; SUPPLY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>QUALITY PIPE PRODUCTS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>RED VALVE COMPANY INC</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>INKER MATERIALS INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>RMAC INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RUSSELL PIPE SALES CORPORATION</b>						
- Equipment & Supplies	POA 10-15%	POA 10-15%	POA 10-15%	POA 10-15%	POA 10-15%	POA 10-15%
- Replacement/Repair Parts	POA 10-15%					
<b>RYAN HERCO PROD CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SEAL FAST INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SECONDARIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SEMINOLE TUBULAR PRODUCTS</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>SENNINGER IRRIGATION INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>SIGMA CORPORATION</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>SMITH-COOPER</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>SNIDER INC C</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOILEAU INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SPEARS MANUFACTURING</b>						
- Equipment & Supplies	<u>35%</u>	<u>35%</u>	<u>35%</u>	<u>35%</u>	<u>35%</u>	<u>35%</u>
- Replacement/Repair Parts	<u>35%</u>					
<b>SPECIFIED FITTINGS INC</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>20%</u>					

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>STAINLESS IMPORTS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>STAR PIPE PRODUCTS</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>T CHRISTY ENTERPRISES INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts						
<b>TRENTON PIPE &amp; NIPPLE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TYLERUNION</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>UNION FOUNDRY CO</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>UNITED STATES PIPE &amp; FDRY CO</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts						
<b>UNIVERSAL SOUTHERN CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>US POLY COMPANY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>VAL-FIT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VICTAULIC DEPEND-O-LOCK INC</b>						
- Equipment & Supplies	POA 5-10%	POA 5-10%	POA 5-10%	POA 5-10%	POA 5-10%	POA 5-10%
- Replacement/Repair Parts	POA 5-10%					
<b>VICTAULIC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>WAMI SALES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WARD MANUFACTURING INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>WARD MANUFACTURING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WATERMAN INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WATTS REGULATOR COMPANY</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>WELBEND INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other Fox Foundry</b>						
- Equipment & Supplies	60%	60%	60%	60%	60%	60%
- Replacement/Repair Parts	60%					

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
Other <u>Profile</u>						
- Equipment & Supplies	65%	65%	65%	65%	65%	65%
- Replacement/Repair Parts	65%					
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
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- Replacement/Repair Parts						
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- Replacement/Repair Parts						
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- Equipment & Supplies						
- Replacement/Repair Parts						
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- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						

Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 07-25-19

**EXHIBIT A**

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**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>WATER METERS &amp; EQUIPMENT</u></b>						
<b>AY MCDONALD MANUFACTURING CO</b>						
- Equipment & Supplies	35%	35%	35%	35%	35%	35%
- Replacement/Repair Parts	35%					
<b>ACCUCAST INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>ADVANCED DRAINAGE SYSTEMS</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ALL PRO FASTENERS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ARMORCAST PRODUCTS COMPANY</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>BACKFLOW PREVENTION DI INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BADGER METER INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BASS &amp; HAYS FOUNDRY INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>BIF LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BINGHAM &amp; TAYLOR</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>BROOKS PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CARSON INDUSTRIES</b>						
- Equipment & Supplies	30%	30%	30%	30%	30%	30%
- Replacement/Repair Parts	30%					
<b>CARSONITE COMPOSITES LLC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>CDR SYSTEMS CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CDR SYSTEMS/HOT BOX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CHRISTY CONCRETE PRODUCTS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>CLAY AND BAILEY MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONTECH CONSTRUCTION PRODUCTS</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>DAKE</b>						

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DALLAS SPECIALTY CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DFW ALLAINCE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DFW PLASTICS</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>EDISON AUTOMATION INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EJ USA INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ELSTER AMCO WATER INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EXTRUSION TECHNOLOGIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FARWEST CORROSION CONTROL CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FLOYD S SALSER JR ASSOCIATES</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>FORD METER BOX COMPANY</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>FRATCO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GIBSON STEEL BASINS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>HANCOR</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>HOMETOWN CONNECTIONS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HUBBELL LENOIR CITY INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HYDRO-CAROLINAS MARKETING INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ITRON</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>J&amp;R CONCRETE PRODUCTS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					

**JAMES JONES COMPANY**

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JENSEN PRECAST</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KISWOK INDUSTRIES PVT LIMITED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MASTER METER INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MASTER METER SYSTEMS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MC PRECAST CONCRETE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MCCROMETER INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>MCR TECHNOLOGIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MEASUREMENT CONTROL SYSTEMS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MIDLAND MANUFACTURING CO</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>MUELLER COMPANY</b>						
- Equipment & Supplies	20%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	20%					
<b>NDS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>NEPTUNE TECHNOLOGIES GROUP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NEWBASIS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>OLDCASTLE PRECAST</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>OLDCASTLE PRECAST INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>OLYMPIC FOUNDRY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ORENCO SYSTEMS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>PCI/SIGMA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PENTAIR WATER</b>						



**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PLYMOUTH PRODUCTS</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>RIEX XO LP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROTATIONAL MOLDING OF UTAH</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RUSSELL PIPE SALES CORPORATION</b>						
- Equipment & Supplies	POA 15%	POA 10%	POA 10%	POA 10%	POA 10%	POA 10%
- Replacement/Repair Parts	POA 10-15%					
<b>SLC METER SERVICE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SENSUS METERING SYSTEMS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SERAMPORE INDUSTRIES</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>SGS MFG INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SIGMA CORPORATION</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>SMITH BLAIR INCORPORATED</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>SONOCO PRODUCTS COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SPOKANE PACKAGING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SPX VALVES &amp; CONTROLS/CMB</b>						
- Equipment & Supplies	0%					
- Replacement/Repair Parts						
<b>STAR PIPE PRODUCTS</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>STAY RIGHT PRECAST INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TEKSCO USA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRIPAC MARKETING INC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>TRUMBULL INDUSTRIES</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>TYDEN BROOKS</b>						

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TYLERUNION</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>UTILITY VAULT CO</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>VESTAL MANUFACTURING</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>Other</b> <i>Mueller Systems</i>						
- Equipment & Supplies	25%	25%	30%	30%	30%	3%
- Replacement/Repair Parts	30%					
<b>Other</b> <i>Echologies</i>						
- Equipment & Supplies	POA 5-10%	POA 5-10%	POA 5-10%	POA 5-10%	POA 5-10%	POA 5-10%
- Replacement/Repair Parts	POA 5-10%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
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- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**WELD**

Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 02-25-19

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>ANVIL INTERNATIONAL</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>WELDBEND</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
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- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

# EXHIBIT A

## Entire Catalogue

Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
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**EXHIBIT A**

**Percentage and Tiered Discounts**

Pricing to be by percentage discounts from manufacturers suggested list price and tiered pricing by categories. As an attachment to this proposal, proposer may include any additional discounts offered for specific items/categories not listed if applicable.

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>CASTINGS - MISCELLANEOUS</u></b>						
<b>AY MCDONALD MANUFACTURING CO</b>						
- Equipment & Supplies	35%	40%	40%	40%	40%	40%
- Replacement/Repair Parts	35%					
<b>ACCUCAST INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ADAPTOR INC</b>						
- Equipment & Supplies	35%	35%	35%	35%	35%	35%
- Replacement/Repair Parts	0%					
<b>ADVANCED DRAINAGE SYSTEMS</b>						
- Equipment & Supplies	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>5-</sup> 10%	POA <sup>5-</sup> 10%	POA <sup>5-</sup> 10%	POA <sup>5-</sup> 10%
- Replacement/Repair Parts	POA <sup>0-</sup> 5%					
<b>AMERICAN CONCRETE IND INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>AQUA DYNAMIC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>BASS &amp; HAYS FOUNDRY INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>CLAY AND BAILEY MFG CO</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>CONCRETE PRODUCTS</b>						
- Equipment & Supplies	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%
- Replacement/Repair Parts	POA <sup>0-</sup> 5%					
<b>CONTRACTOR SPECIALTIES</b>						
- Equipment & Supplies	5%	5%	10%	10%	10%	10%
- Replacement/Repair Parts	5%					
<b>DEETER FOUNDRY INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>EJ USA INC</b>						
- Equipment & Supplies	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%	POA <sup>0-</sup> 5%
- Replacement/Repair Parts	POA <sup>0-</sup> 5%					
<b>ESS BROTHERS &amp; SONS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>EXTRUSION TECHNOLOGIES INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>FORD METER BOX COMPANY</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>CGI CASTINGS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>GIBSON STEEL BASINS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>HANSON PIPE &amp; PRECAST INC</b>						
- Equipment & Supplies	<u>POA<sup>5-</sup>10%</u>	<u>POA<sup>5-</sup>10%</u>	<u>POA<sup>5-</sup>10%</u>	<u>POA<sup>5-</sup>10%</u>	<u>POA<sup>5-</sup>10%</u>	<u>POA<sup>5-</sup>10%</u>
- Replacement/Repair Parts	<u>POA 10%</u>					
<b>J&amp;R CONCRETE PRODUCTS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>KISWOK INDUSTRIES</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>KRISTAR ENTERPRISES</b>						
- Equipment & Supplies	<u>POA<sup>0-</sup>5%</u>	<u>POA<sup>0-</sup>5%</u>	<u>POA<sup>0-</sup>5%</u>	<u>POA<sup>0-</sup>5%</u>	<u>POA<sup>0-</sup>5%</u>	<u>POA<sup>0-</sup>5%</u>
- Replacement/Repair Parts	<u>POA 5%</u>					
<b>LF MANUFACTURING</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>LADTECH INC</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>LONG BEACH IRON WORKS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>MA INDUSTRIES INC</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>20%</u>					
<b>MANHOLE SYSTEMS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>MORRIS INDUSTRIES INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>NDS INC</b>						
- Equipment & Supplies	<u>POA<sup>10-</sup>20%</u>	<u>POA<sup>10-</sup>20%</u>	<u>POA<sup>10-</sup>20%</u>	<u>POA<sup>10-</sup>20%</u>	<u>POA<sup>10-</sup>20%</u>	<u>POA<sup>10-</sup>20%</u>
- Replacement/Repair Parts	<u>POA 20%</u>					
<b>NEENAH FOUNDRY COMPANAY</b>						
- Equipment & Supplies	<u>POA<sup>10-</sup>15%</u>	<u>POA<sup>10-</sup>15%</u>	<u>POA<sup>10-</sup>15%</u>	<u>POA<sup>10-</sup>15%</u>	<u>POA<sup>10-</sup>15%</u>	<u>POA<sup>10-</sup>15%</u>
- Replacement/Repair Parts	<u>POA 15%</u>					
<b>OLYMPIC FOUNDRY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					

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	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>PARSONS ENVIRONMENTAL INC</b>						
- Equipment & Supplies	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>
- Replacement/Repair Parts	09 <sub>0</sub>					
<b>PCI/SIGMA</b>						
- Equipment & Supplies	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>
- Replacement/Repair Parts	309 <sub>0</sub>					
<b>PETE SORO MACHINE WORKS INC</b>						
- Equipment & Supplies	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>
- Replacement/Repair Parts	09 <sub>0</sub>					
<b>QUALITY WATER PRODUCTS</b>						
- Equipment & Supplies	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>
- Replacement/Repair Parts	09 <sub>0</sub>					
<b>ROMAC INDUSTRIES</b>						
- Equipment & Supplies	409 <sub>0</sub>	409 <sub>0</sub>	409 <sub>0</sub>	409 <sub>0</sub>	409 <sub>0</sub>	409 <sub>0</sub>
- Replacement/Repair Parts	409 <sub>0</sub>					
<b>RUSSELL PIPE SALES CORPORATION</b>						
- Equipment & Supplies	POA <sup>10-</sup> 159 <sub>0</sub>	POA <sup>10-</sup> 159 <sub>0</sub>	POA <sup>10-</sup> 159 <sub>0</sub>	POA <sup>10-</sup> 159 <sub>0</sub>	POA <sup>10-</sup> 159 <sub>0</sub>	POA <sup>10-</sup> 159 <sub>0</sub>
- Replacement/Repair Parts	POA <sup>10-</sup> 159 <sub>0</sub>					
<b>SAN DIEGO PRECAST</b>						
- Equipment & Supplies	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>
- Replacement/Repair Parts	09 <sub>0</sub>					
<b>SERAMPORE INDUSTRIES</b>						
- Equipment & Supplies	159 <sub>0</sub>	159 <sub>0</sub>	159 <sub>0</sub>	159 <sub>0</sub>	159 <sub>0</sub>	159 <sub>0</sub>
- Replacement/Repair Parts	159 <sub>0</sub>					
<b>SIGMA CORPORATION</b>						
- Equipment & Supplies	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>
- Replacement/Repair Parts	309 <sub>0</sub>					
<b>SIoux CHIEF MFG CO INC</b>						
- Equipment & Supplies	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>
- Replacement/Repair Parts	309 <sub>0</sub>					
<b>SOUTH BAY FOUNDRY</b>						
- Equipment & Supplies	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>
- Replacement/Repair Parts	09 <sub>0</sub>					
<b>STAR PIP PRODUCTS</b>						
- Equipment & Supplies	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>	309 <sub>0</sub>
- Replacement/Repair Parts	309 <sub>0</sub>					
<b>STRIKE PRODUCTS</b>						
- Equipment & Supplies	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>
- Replacement/Repair Parts	09 <sub>0</sub>					
<b>THE RAINSTOPPER</b>						
- Equipment & Supplies	159 <sub>0</sub>	159 <sub>0</sub>	159 <sub>0</sub>	159 <sub>0</sub>	159 <sub>0</sub>	159 <sub>0</sub>
- Replacement/Repair Parts	159 <sub>0</sub>					
<b>TRU-CONTOUR INC</b>						
- Equipment & Supplies	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>
- Replacement/Repair Parts	09 <sub>0</sub>					
<b>UNIVERSAL SCAFFOLDING</b>						
- Equipment & Supplies	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>	09 <sub>0</sub>
- Replacement/Repair Parts	09 <sub>0</sub>					
<b>US FOUNDRY &amp; MANUFACTURING</b>						
- Equipment & Supplies	209 <sub>0</sub>	209 <sub>0</sub>	209 <sub>0</sub>	209 <sub>0</sub>	209 <sub>0</sub>	209 <sub>0</sub>
- Replacement/Repair Parts	209 <sub>0</sub>					
<b>VESTAL MANUFACTURING</b>						
- Equipment & Supplies	POA <sup>10-</sup> 159 <sub>0</sub>	POA <sup>10-</sup> 159 <sub>0</sub>	POA <sup>10-</sup> 159 <sub>0</sub>	POA <sup>10-</sup> 159 <sub>0</sub>	POA <sup>10-</sup> 159 <sub>0</sub>	POA <sup>10-</sup> 159 <sub>0</sub>
- Replacement/Repair Parts	POA <sup>10-</sup> 159 <sub>0</sub>					
<b>ZURN INDUSTRIES</b>						
- Equipment & Supplies	POA <sup>10-</sup> 209 <sub>0</sub>	POA <sup>10-</sup> 209 <sub>0</sub>	POA <sup>10-</sup> 209 <sub>0</sub>	POA <sup>10-</sup> 209 <sub>0</sub>	POA <sup>10-</sup> 209 <sub>0</sub>	POA <sup>10-</sup> 209 <sub>0</sub>
- Replacement/Repair Parts	POA <sup>10-</sup> 209 <sub>0</sub>					

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	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
Other <u>Hamilton Kent</u>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other <u>Brigham &amp; Taylor</u>						
- Equipment & Supplies	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>
- Replacement/Repair Parts	POA 15%					
Other <u>Capital Foundry</u>						
- Equipment & Supplies	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>	POA 15% <sup>10%</sup>
- Replacement/Repair Parts	POA 15%					
Other <u>General Foundry</u>						
- Equipment & Supplies	POA 10% <sup>5%</sup>	POA 10% <sup>5%</sup>	POA 10% <sup>5%</sup>	POA 10% <sup>5%</sup>	POA 10% <sup>5%</sup>	POA 10% <sup>5%</sup>
- Replacement/Repair Parts	POA 10%					
Other <u>Horne</u>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
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- Replacement/Repair Parts						



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CONDUIT FITTINGS

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>BECK MANUFACTURING INC</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>CANTEX INC</b>						
- Equipment & Supplies	POA 10- 209%	POA 10- 209%	POA 10- 209%	POA 10- 209%	POA 10- 209%	POA 10- 209%
- Replacement/Repair Parts	POA 10- 209%					
<b>IPEX USA INC</b>						
- Equipment & Supplies	109%	109%	109%	109%	109%	109%
- Replacement/Repair Parts	109%					
<b>JM EAGLE</b>						
- Equipment & Supplies	159%	159%	159%	159%	159%	159%
- Replacement/Repair Parts	159%					
<b>MULTI FITTINGS CORPORATION</b>						
- Equipment & Supplies	209%	209%	209%	209%	209%	209%
- Replacement/Repair Parts	209%					
<b>PW EAGLE</b>						
- Equipment & Supplies	POA 0- 59%	POA 0- 59%	POA 0- 59%	POA 0- 59%	POA 0- 59%	POA 0- 59%
- Replacement/Repair Parts	POA 0- 59%					
<b>RACEWAYS TECH &amp; MFG</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>SOUTHERN PIPE INC</b>						
- Equipment & Supplies	159%	159%	159%	159%	159%	159%
- Replacement/Repair Parts	159%					
<b>WESTERN EXTRALITE CO</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>Other</b> <u>National</u>						
- Equipment & Supplies	POA 10- 159%	POA 10- 159%	POA 10- 159%	POA 10- 159%	POA 10- 159%	POA 10- 159%
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

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Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>CPVC</b>						
<b>TYCO FIRE &amp; BUILDING PRODUCTS</b>						
- Equipment & Supplies	59%	59%	59%	59%	59%	59%
- Replacement/Repair Parts	59%					
Other <u>Spokane</u>	109%	109%	109%	109%	109%	109%
- Equipment & Supplies	109%					
- Replacement/Repair Parts						
Other <u>Charlotte</u>	259%	259%	259%	259%	259%	259%
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
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- Equipment & Supplies						
- Replacement/Repair Parts						
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- Replacement/Repair Parts						
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- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DRAINAGE FITTINGS</b>						
<b>ADVANCED DRAINAGE SYSTEMS</b>						
- Equipment & Supplies	POA 209% <sup>10-</sup>	POA 209% <sup>10-</sup>	POA 209% <sup>10-</sup>	POA 209% <sup>10-</sup>	POA 209% <sup>10-</sup>	POA 209% <sup>10-</sup>
- Replacement/Repair Parts	POA 209%					
<b>CHARLOTTE PIPE &amp; FOUNDRY</b>						
- Equipment & Supplies	759%	759%	759%	759%	759%	759%
- Replacement/Repair Parts	759%					
<b>CONSTRUCTION FABRICS</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>CONTECH CONSTRUCTION PRODUCTS</b>						
- Equipment & Supplies	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>
- Replacement/Repair Parts	POA 59%					
<b>DALLAS SPECIALTY CO</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>DFW PLASTICS</b>						
- Equipment & Supplies	209%	209%	209%	209%	209%	209%
- Replacement/Repair Parts	209%					
<b>FOLTZ CONCRETE PIPE CO</b>						
- Equipment & Supplies	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>	POA 59% <sup>0-</sup>
- Replacement/Repair Parts	POA 59%					
<b>FRATCO</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>FREEDOMPLASTICS</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>GPK PRODUCTS INC</b>						
- Equipment & Supplies	359%	359%	359%	359%	359%	359%
- Replacement/Repair Parts	359%					

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Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>HANCOR</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INFILTRATOR SYSTEMS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JAY R SMITH MANUFACTURING</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>JENSEN BRIDGE &amp; SUPPLY CO</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>JOHNSON CONCRETE CO PIPE</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	5%	5%	5%	5%	5%	5%
<b>JOSAM COMPANY</b>						
- Equipment & Supplies	6%	6%	6%	6%	6%	6%
- Replacement/Repair Parts	6%					
<b>METAL CULVERTS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>NDS INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>NIBCO</b>						
- Equipment & Supplies	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%
- Replacement/Repair Parts	5.5%					
<b>PRINSCO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RING INDUSTRIAL GROUP</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>RINKER MATERIALS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
<b>SOUTHEAST CULVERT INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SOUTHERN CONCRETE MATERIALS</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SPECIFIED FITTINGS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>SPILL CONTROL INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STORMTECH</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
<b>TRELLEBORG PIPE SEALS MILFORD</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>TUF-TITE INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					

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Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
ZURN						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other <u>Lane</u>						
- Equipment & Supplies	POA 5-15%	POA 5-15%	POA 5-15%	POA 5-15%	POA 5-15%	POA 5-15%
- Replacement/Repair Parts	POA 5-15%					
Other						
- Equipment & Supplies						
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- Equipment & Supplies						
- Replacement/Repair Parts						

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**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>ELECRIC ALARM DEVICE</u></b>						
<b>POTTER ELECTRIC SIGNAL COMPANY</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>SYSTEM SENSOR</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b><u>FIRE HYDRANTS &amp; EQUIPMENT</u></b>						
<b>AMERICAN FIRE PROTECTION INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>AMERICAN FLOW CONTROL</b>						
- Equipment & Supplies	12%	12%	12%	12%	12%	12%
- Replacement/Repair Parts	12%					
<b>BRECCO CORPORATION</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>CLOW VALVE COMPANY</b>						
- Equipment & Supplies	12%	12%	12%	12%	12%	12%
- Replacement/Repair Parts	12%					
<b>COPPER STATE BOLT &amp; NUT CO</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>EJ USA INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>EMPIREWEST INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ENVIRONMENTAL ENHANCEMENT</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>FIRE END &amp; CROKER CORPORATION</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>GIL INDUSTRIES INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>GMR INT'L EQUIPMENT CORP</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>GOLDSTEIN-SCHWARTZ INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>GUARDIAN FIRE EQUIPMENT INC</b>						
- Equipment & Supplies	<u>50%</u>	<u>50%</u>	<u>50%</u>	<u>50%</u>	<u>50%</u>	<u>50%</u>
- Replacement/Repair Parts	<u>50%</u>					
<b>HARRINGTON INC</b>						
- Equipment & Supplies	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>
- Replacement/Repair Parts	<u>25%</u>					
<b>HYDRA SHIELD MANUFACTURING INC</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>20%</u>					
<b>HYDRAFLO INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>HYDRANT REPAIR PARTS INC</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>JAMES JONES COMPANY</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>KENNEDY VALVE MANUFACTURING</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>KORALEEN ENTERPRISES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KUPFERLE FOUNDRY COMPANY</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>M&amp;H VALVE</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>MCGARD INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>MECHANICAL RUBBER &amp; SUPPLY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MOON AMERICAN INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>MUELLER COMPANY</b>						
- Equipment & Supplies	<u>48%</u>	<u>48%</u>	<u>48%</u>	<u>48%</u>	<u>48%</u>	<u>48%</u>
- Replacement/Repair Parts	<u>48%</u>					
<b>MURDOCK SUPER SECUR LLC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>PIPELINE PRODUCTS</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>PLACER WATERWORKS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>POTTER ROEMER</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>RED HEAD BRASS LLC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>SEAL FAST INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SERVICE BRASS FITTINGS</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>SIGMA CORPORATION</b>						
- Equipment & Supplies	30%	30%	30%	30%	30%	30%
- Replacement/Repair Parts	30%					
<b>SIMMONS MANUFACTURING CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTH BAY FOUNDRY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SOUTH PARK CORPORATION</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>TROY VALVE</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	0%
- Replacement/Repair Parts	5%					
<b>TRUMBULL INDUSTRIES</b>						
- Equipment & Supplies	30%	30%	30%	30%	30%	30%
- Replacement/Repair Parts	30%					
<b>UNITED STATES PIPE &amp; FOUNDRY</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>WOODFORD MANUFACTURING CO</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	0%
- Replacement/Repair Parts	5%					
Other <u>Pellard</u>						
- Equipment & Supplies	2%	2%	2%	2%	2%	2%
- Replacement/Repair Parts	2%					
Other <u>Dixon</u>						
- Equipment & Supplies	35%	35%	35%	35%	35%	35%
- Replacement/Repair Parts	35%					
Other <u>JGB</u>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other <u>FNW</u>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>GAS &amp; ELECTRIC PRODUCTS</u></b>						
<b>CONTINENTAL INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DURA-LINE CORPORATION</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>ENDOT INDUSTRIES INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>EQUIPMENT CONTROLS CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FIBER TEK INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>FLYING W PLASTICS</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>FOOTAGE TOOLS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GEORG FISCHER CENTRAL PLASTICS</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>IPEX INDUSTRIAL INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>IPEX IUSA INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>ISCO INDUSTRIES INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>JM EAGLE</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>JOMAR INTERNATIONAL LTD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LAMSON PIPE COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MUELLER COMPANY</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>NORDSTROM VALVES INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	3%
- Replacement/Repair Parts						
<b>PERFORMANCE PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b> <i>Southern Pipe</i>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					



EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
Other <u>Bingham &amp; Taylor</u>						
- Equipment & Supplies	109%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
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- Replacement/Repair Parts						
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- Equipment & Supplies						
- Replacement/Repair Parts						
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- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other _____						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>GROOVED FITTINGS</u></b>						
<b>ANVIL INTERNATIONAL</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>TYCO FIRE &amp; BUILDING PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WARD MANUFACTURING INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other <u>Victaulic</u></b>						
- Equipment & Supplies	45%	45%	45%	45%	45%	45%
- Replacement/Repair Parts	45%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b><u>HANGER &amp; DEVICES</u></b>						
<b>AFCON MANUFACTURING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ANVIL INTERNATIONAL</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>ERICO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ITW BUILDEX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MERIT FASTENERS CORPORATION</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>NIBCO</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>TYCO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VULCAN PIPE &amp; STEEL COATINGS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other <u>National Pipehanger</u></b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>HDPE</b>						
<b>PERFORMANCE PIPE</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>WL PLASTICS</b>						
- Equipment & Supplies	109%	109%	109%	107%	109%	109%
- Replacement/Repair Parts	107%					
<b>Other Flying W</b>						
- Equipment & Supplies	109%	109%	109%	107%	109%	109%
- Replacement/Repair Parts	107%					
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>HOSE EQUIPMENT</b>						
<b>ACUDOR PRODUCTS INC</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>ELMDOR/STONEMAN BLDG SPCLTY</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>FIRE END &amp; CROKER CORPORATION</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>GUARDIAN FIRE EQUIPMENT INC</b>						
- Equipment & Supplies	159%	159%	159%	157%	159%	159%
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>MILCOR INCORPORATED</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>POTTER ROEMER</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%					
<b>Other JGB</b>						
- Equipment & Supplies	109%	109%	109%	108%	106%	109%
- Replacement/Repair Parts	106%					
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>Other</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____

**EXHIBIT D**

**Percentage and Tiered Discounts for Entire Catalogue**

Percentage discount from manufacturer's suggested list price and tier pricing for entire catalogue (i.e. - any and all other catalog categories not covered in Exhibit A.

Entire Catalogue	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>3M</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>3M DYNATLE</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>A Y MCDONALD MFG CO</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>AA THREAD SEAL TAPE INC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>ABS PUMPS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ADA SOLUTIONS</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts						
<b>AIT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ACCORD INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ACCUCAST INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ACTION BOLT &amp; SUPPLY COMPANY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ACTION BOLT &amp; TOOL CO</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ACUDOR PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ADAPTOR INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>ADVANCE PRODUCTS &amp; SYSTEMS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>ADVANCED DRAINAGE SYSTEMS INC</b>						
- Equipment & Supplies	POA 0-2%	POA 0-2%	POA 0-2%	POA 0-2%	POA 0-2%	POA 0-2%
- Replacement/Repair Parts	POA 0-2%					
<b>AERVOE INDUSTRIES INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>AERVOE-PACIFIC COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AFCON</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AGF</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%

**EXHIBIT D**

- Replacement/Repair Parts						
<b>AGRI DRAIN CORP</b>						
- Equipment & Supplies	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>09%</u>	<u>07%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>AGRU-AMERICAN</b>						
- Equipment & Supplies	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>AK INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ALL AMERICAN PIPE &amp; STEEL</b>						
- Equipment & Supplies	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>09%</u>	<u>07%</u>
- Replacement/Repair Parts						
<b>ALDERON INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ALLAINE HOSE &amp; RUBBER CO</b>						
- Equipment & Supplies	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>09%</u>	<u>07%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>ALLIED TUBE &amp; CONDUIT</b>						
- Equipment & Supplies	<u>57%</u>	<u>57%</u>	<u>57%</u>	<u>57%</u>	<u>57%</u>	<u>57%</u>
- Replacement/Repair Parts	<u>57%</u>					
<b>ALL-PRO FASTENERS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>A-LOK PRODUCTS INCORPORATED</b>						
- Equipment & Supplies	<u>59%</u>	<u>59%</u>	<u>59%</u>	<u>57%</u>	<u>57%</u>	<u>57%</u>
- Replacement/Repair Parts	<u>59%</u>					
<b>AMAZON HOSE &amp; RUBBER COMPANY</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>07%</u>					
<b>AMERICAN BOLT CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AMERICAN CAST IRON PIPE</b>						
- Equipment & Supplies	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>
- Replacement/Repair Parts	<u>07%</u>					
<b>AMERICAN CONCRETE IND INC</b>						
- Equipment & Supplies	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>09%</u>	<u>07%</u>
- Replacement/Repair Parts	<u>07%</u>					
<b>AMERICAN COPPER &amp; BRASS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AMERICAN DARLING</b>						
- Equipment & Supplies	<u>109%</u>	<u>109%</u>	<u>109%</u>	<u>109%</u>	<u>109%</u>	<u>107%</u>
- Replacement/Repair Parts	<u>109%</u>					
<b>AMERICAN DIAMOND PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AMERICAN FIRE PROTECTION INC</b>						
- Equipment & Supplies	<u>07%</u>	<u>07%</u>	<u>09%</u>	<u>07%</u>	<u>07%</u>	
- Replacement/Repair Parts						
<b>AMERICAN FLOW CONTROL</b>						
- Equipment & Supplies	<u>107%</u>	<u>107%</u>	<u>107%</u>	<u>107%</u>	<u>107%</u>	<u>107%</u>
- Replacement/Repair Parts	<u>107%</u>					
<b>AMERICAN GRANBY</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>AMERICAN SAW &amp; MFG</b>						
- Equipment & Supplies	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>	<u>07%</u>
- Replacement/Repair Parts	<u>07%</u>					
<b>AMERICAN VALVE</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					

**EXHIBIT D**

<b>AMERICAST</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>AMES</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>AMES COMPANY INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>AMES FIRE &amp; WATERWORKS</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>AMES TOOL CO</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>AMITROL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ANCHOR SCIENTIFIC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ANVIL INTERNATIONAL</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>APAC INTERNTIONAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>APCO VALVE &amp; PRIMER</b>						
- Equipment & Supplies	<u>59%</u>	<u>59%</u>	<u>59%</u>	<u>59%</u>	<u>59%</u>	<u>59%</u>
- Replacement/Repair Parts	<u>59%</u>					
<b>APEX STEEL PIPE &amp; PILING INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>API INTERNATIONAL INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>APPOLLO/CONBRACO</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>AQUA DYNAMCIS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AQUA PURE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AQUAMINE LLC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>AQUATAP</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts						
<b>AQWA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ARGCO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ARMORCAST PRODUCTS COMPANY</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>ARNCO CORPORATION</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					

**EXHIBIT D**

<b>ARROW ADHESIVES CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ASAH/AMERICA</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ASSURED FLOW SALES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ATLANTIC STATES CAST IRON</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>AWARD METALS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>B&amp;R BUCKET FORKS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>B&amp;R PIPE/FAST FAB</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BACKFLOW APPARATUS &amp; VALVE CO</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>BACKFLOW PREVENTION DI INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BACKMAN FOUNDRY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>BADGER METER INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BAKER</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>BARNES INDUSTRIAL PLASTIC PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BARRETT ENGINEERED PUMPS</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>BARTOW PRECAST INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BARTOW STEEL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BASS &amp; HAYS FOUNDRY INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>BECK MANUFACTURING INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>BERMAD</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>BEST MANAGEMENT PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BIBBY STE-CROIX FOUNDRIES</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					

Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 02-25-19

**EXHIBIT D**

<b>BIBBY/LAPERLE USA INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BIF LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BINGHAM &amp; TAYLOR</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%					
- Replacement/Repair Parts	5%					
<b>BIRMINGHAM FASTENER MFG</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%					
- Replacement/Repair Parts	5%					
<b>BLACK SWAN MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BLACKBURN MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BLUE DIAMOND INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BONSAL</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%					
- Replacement/Repair Parts	0%					
<b>BRECCO CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BRISTOLPIPE CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BROOKS PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BUILDING FATENERS</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%					
- Replacement/Repair Parts	0%					
<b>CCI</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies	10%					
- Replacement/Repair Parts	10%					
<b>CFP INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CAB INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CACTUS BOLT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CAMBRIDGE BRASS</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies	10%					
- Replacement/Repair Parts	10%					
<b>CAMBRIDGE-LEE READING TUBE</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%					
- Replacement/Repair Parts	5%					
<b>CAN CLAY CORPORATION</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%					
- Replacement/Repair Parts	0%					
<b>CANTEX INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%					
- Replacement/Repair Parts	0%					
<b>CAROLINA PRECAST CONCRETE INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%					
- Replacement/Repair Parts	0%					



EXHIBIT D

<b>CAROTEK INCORPORATED</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>CARRIFF CORPORATION INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CARSON INDUSTRIES</b>						
- Equipment & Supplies	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>
- Replacement/Repair Parts	<u>25%</u>					
<b>CARSON INDUSTRIES INC</b>						
- Equipment & Supplies	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>
- Replacement/Repair Parts	<u>25%</u>					
<b>CARSONITE INTERNATIONAL</b>						
- Equipment & Supplies	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>
- Replacement/Repair Parts	<u>25%</u>					
<b>CARSON'S NUT-BOLT &amp; TOOL CO</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>CASCADE WATERWORKS MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CCI PIPELINE SERVICES</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>CDR SYSTEMS CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CENTENNIAL PLASTICS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CENTRAL PLASTICS COMPANY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>CERRO FLOW PRODUCTS</b>						
- Equipment & Supplies	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>
- Replacement/Repair Parts	<u>25%</u>					
<b>CERROWIRE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CERTAINTED CORP-PIPE</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>CHARLOTTE PIPE &amp; FOUNDRY</b>						
- Equipment & Supplies	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>	<u>30%</u>
- Replacement/Repair Parts	<u>30%</u>					
<b>CHARLOTTE CONCRETE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CHARTER PLASTICS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>CHEM LINE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CHERNE INDUSTRIES</b>						
- Equipment & Supplies	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>
- Replacement/Repair Parts	<u>25%</u>					
<b>CHICAGO STEEL TAPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CHLORINATORS INCORPORATED</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					

**EXHIBIT D**

<b>CHLOR-SERV INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CHRISTY CONCRETE PRODUCTS</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CINCINNATI PRECISION INSTRUMENTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CIRCLE MFG CO</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CLA-VAL COMPANY</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CLAY AND BAILEY MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CLOW VALVE COMPANY</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CLOW WATER SYSTEMS COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>COLEMAN CABLE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>COLLIFLOWER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>COMMERCIAL CONCRETE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONBRACO INDUSTRIES</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONCRETE PRODUCTS</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONCRETE SPECIALTIES INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONSTRUCTION FABRICS</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONTIANMENT SOLUTIONS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONTECH CONSTRUCTION PRODUCTS</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONTINENTAL INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONTINENTAL WESTERN CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONTINENTAL INDUSTRIES</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONTRACTOR SPECIALTIES</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D**

<b>COOPER B-LINE INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>CO-PIPE PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>COPPER STATE BOLT &amp; NUT CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CORROSION CONTROL PRODUCTS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>CORROSION PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>COWTOWN BOLT &amp; GASKET CO</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>CRANE DEMING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CRESCENT PIPE TONGS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CRESLINE PLASTIC PIPE CO INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>CRETEX SPECIALTY PRODUCTS</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>CRISPIN-MULTIPLY MFG CO</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>CRUMPLER PLASTIC PIPE INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>CUES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CULTEC INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>CULVER CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CUSTOM FAB</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>CUSTOM PIPE &amp; COUPLING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>D&amp;L SUPPLY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>DA FEHR INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>COUPLING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DALLAS SPECIALTY CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D**

<b>DANFOSS</b>						
- Equipment & Supplies	<u>09%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>DAUGHTRIDGE SALES COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DEETER FOUNDRY INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DEZURIK</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts						
<b>DFW ALLIANCE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DFW PLASTICS</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>DIAMOND PLASTICS CORPORATION</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>DILLER BROWN &amp; ASSOCIATES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DIMAS NORTH AMERICA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DIVERSITECH CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DRAGGER SAFETY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DRESSER INDUSTRIES INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>DRESSER PIPING SPECIALTIES</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>DUKES ROOT CONTROL</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>DUMOORE SYSTEMS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DURA PLASTIC PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DURRET SHEPHARD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EJ BROOKS COMPANY INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EAST JORDAN IRON WORKS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>EBAA IRON SALES INC</b>						
- Equipment & Supplies	<u>60%</u>	<u>60%</u>	<u>60%</u>	<u>60%</u>	<u>60%</u>	<u>63%</u>
- Replacement/Repair Parts	<u>60%</u>					
<b>ENZ GOLDEN JET</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D**

<b>EBARA INTERNATIONAL CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ECO TECH INC</b>						
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	07%					
<b>EDISON AUTOMATION INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EDMUND A GRAY CO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ELKHART PRODUCTS CORPORATION</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>ELMDOR/STONEMAN MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EMGLO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EMPIRE LEVEL MFG CORP</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>EMPIREWEST INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ENDOT INDUSTRIES INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ENDRESS &amp; HAUSER INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ENGINEERED SPECIALTY PRODUCTS</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ENMET CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ENVIRONMENTAL ENHACEMENT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EQUIPMENT CONTROLS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>ERICO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ESS BROTHERS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ESSEX-CABLE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FAB PIPE INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>FAIRBANKS MORSE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FARWESTCORROSION CONTROL CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D**

<b>FAST FABRICATORS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>FASTENAL COMPANY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>FEBCO</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>FERNCO INC</b>						
- Equipment & Supplies	<u>75%</u>	<u>75%</u>	<u>75%</u>	<u>75%</u>	<u>75%</u>	<u>75%</u>
- Replacement/Repair Parts	<u>75%</u>					
<b>FIBER TEK INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FIRE END &amp; CROKER CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FIRE PROTECTION PRODUCTS INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>FISHER RESEARCH LABORATORY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>FLEXHEAD INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FLEXICRAFT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FLOMATIC VALVES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FLOMEC INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>FLOYD S SALSER JR &amp; ASSOCIATES</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>FLUID CONTROL SPEC INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>FLYING W PLASTICS</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>FOLEY PRODUCTS COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FOLTZ CONCRETE PIPE CO LLC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>FOOTAGE TOOLS CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FORD METER BOX COMPANY</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>FORD UNIFLANGE</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>FOREIGN MATERIALS CATCHER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D**

<b>FORT WORTH GASKET AND SUPPLY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FRANKLIN PUMP SYSTEMS</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FRANCESVILLE DRAIN TILE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FRASER MINING &amp; INDUSTRIAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FREEDOM PLASTICS INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GA INDUSTRIES INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GCI CASTINGS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GENERAL AIR PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GENERAL ENGINEERING COMPANY</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GIANT CEMENT CO</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GIBRALTOR QUICKRETE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GIBSON STEEL BASINS INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GIL INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GLOBE FIRE SPRINKLER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GMR INTL EQUIPMENT CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GOLDAK</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GODWIN PUMPS</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GOLDEN ANDERSON</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GOLDSTEIN-SCHWARTZ INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GORMAN RUPP COMPANY</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GOULDS PUMPS INC</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies						
- Replacement/Repair Parts						

Re-Confirmed Discounts for RFP 06-18, for City letter of Clarification dated 02-25-19

EXHIBIT D

<b>GPK PRODUCTS INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>GRANSE &amp; ASSOCIATES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GREENTREE APPLIED SYSTEMS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GRICE INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GRIFFIN PIPE PRODUCTS CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GRIPPER GASKETS</b>						
- Equipment & Supplies	<u>59%</u>	<u>59%</u>	<u>59%</u>	<u>59%</u>	<u>59%</u>	<u>59%</u>
- Replacement/Repair Parts	<u>59%</u>					
<b>GRUNDFOS</b>						
- Equipment & Supplies	<u>59%</u>	<u>59%</u>	<u>59%</u>	<u>59%</u>	<u>59%</u>	<u>59%</u>
- Replacement/Repair Parts	<u>39%</u>					
<b>GUARDIAN FIRE EQUIPMENT INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>GUY METALS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HACH COMPANY</b>						
- Equipment & Supplies	<u>109%</u>	<u>109%</u>	<u>109%</u>	<u>109%</u>	<u>109%</u>	<u>109%</u>
- Replacement/Repair Parts	<u>109%</u>					
<b>HALLIDAY PRODUCTS</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>HAMMOND VALVE CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HANCOR INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>HANDLEY INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HAND-TITE/R C GRAHAM CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HANSON PIPE &amp; PRODUCTS INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>HARCO</b>						
- Equipment & Supplies	<u>259%</u>	<u>259%</u>	<u>259%</u>	<u>259%</u>	<u>259%</u>	<u>259%</u>
- Replacement/Repair Parts	<u>259%</u>					
<b>HARRINGTON CORPORATION</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>HARRINGTON INDUSTRIAL PLASTICS</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>HARRINGTON INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>HAWK PLASTICS CORPORATION</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					



Re-Confirmed D.3 counts for RFP 06-18 for City letter of Clarification dated 02-25-17

EXHIBIT D

<b>HAWS CORPORATION</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>HENRY PRATT COMPANY</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>20%</u>					
<b>HERCULES CHEMICAL CO INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>HERITAGE PLASTICS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HERITAGE PLASTICS SOUTH INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HERRICK INDUSTRIAL SUPPLY CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HIGHFIELD MANUFACTURING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HIGHLAND TANK</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HISCO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HITACHI</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>HODELL-NATCO INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HOMETOWN CONNECTIONS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HOT BOX-NFE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HOWELL METAL CO</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>HURCO TECHNOLOGIES INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts						
<b>HUSQVARNA FOREST &amp; GARDEN CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HYDRA SHIELD MANUFACTURING INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>HYDRAFLO INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>HYDRANT REPAIR PARTS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>HYDRO GATE CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HYDRO-CAROLINAS MARKTING INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D**

<b>HYDRO-GUARD</b>						
- Equipment & Supplies	<u>7%</u>	<u>7%</u>	<u>7%</u>	<u>7%</u>	<u>7%</u>	<u>7%</u>
- Replacement/Repair Parts	<u>7%</u>					
<b>HYDRO-SCAPE PRODUCT INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ICON</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>IMPERIAL PIPE</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>IMPERIAL PIPE CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>IMPROVED PIPING PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INDEPENDENT PIPE PRODUCTS</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>INDIANA SEAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INDUSTRIAL FASTENERS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>INDUSTRIAL GASKET INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INDUSTRIAL PIPE FITTINGS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>INDUSTRIAL THREADED PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INFAC CORPORATION</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>INFILTRATOR SYSTEMS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INPAC INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INSERTA FITTINGS COMPANY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>INSUL-SEAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INTEGRA CHEMICALS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>INTERSTATE PLASTICS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>IPEX INDUSTRIAL INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>IPEX USA INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					

**EXHIBIT D**

<b>IPS CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ISCO INCORPORATED</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>ISCO INDUSTRIES INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>ITRON</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>ITW BUILDEX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>J&amp;R CONCRETE PRODUCTS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>JC WHITLAM MFG CO</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>JAY R SMITH MANUFACTURING</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>JCM INDUSTRIES</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>JENSEN BRIDGE &amp; SUPPLY CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JENSEN PRECAST</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>J-M EAGLE CO INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>JMF COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JOHN DEERE CONSUMER PROD INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JOHNSON CONCRETE CO PIPE DIV</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JOMAR INTERNATIONAL LTD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JONES CO</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>JOSAM COMPANY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>JUMBO MANUFACTURING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JTM PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KELLY PIPE COMPANY LLC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					

Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 02-25-19

EXHIBIT D

<b>KENNEDY VALVE COMPANY</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>KENNEDY VALVE MANUFACTURING</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>KENNEDY WIRE ROPE &amp; SLING CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KENNETH G LILLY FASTENERS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KENT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KESSLER SUNBELT DISTRIBUTION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KING INNOVATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KING PLASTICS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KINGSCOTE CHEMICAL</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts						
<b>KIRBY RISK CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KISWOK INDUSTRIES PVT LIMITED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KNAPP POLLY PIG INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts						
<b>KORALEEN ENTERPRISES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KRISTAR ENTERPRISES INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>KRIS-TECH WIRE CO INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>KROY INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KUNDEL INDUSTRIES INC</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					
<b>KUPFERLE FOUNDRY COMPANY</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>KWH-CANADA LTD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KWH PIPE CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>L&amp;R PRECAST CONCRETE WORKS</b>						
- Equipment & Supplies	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>	<u>09%</u>
- Replacement/Repair Parts	<u>09%</u>					

Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 2-25-19

**EXHIBIT D**

<b>LF MANUFACTURING INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>LADTECH INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>LALLY PIPE &amp; TUBE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LANE ENTERPRISES INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>LANE METAL</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>LASCO INDUSTRIES</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>LETERAL CONNECTIONS CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LEBARON FOUNDRY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LEGEND VALVE &amp; FITTING INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>LEHIGH PORTLAND CEMENT</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>LENOX</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>LIBERTY PUMPS</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>LIMITOURQUE</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>LITTLE GINAT PUMP COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LOCHINVAR CORPRATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LOGAN CLAY PRODUCTA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LONG BEACH IRON WORKS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LOWELL CORPORATION</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>MA INDUSTRIES INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>M&amp;H VALVE CO</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>MI SWACO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

EXHIBIT D

<b>MAKO HOSE &amp; RUBBER COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MANHOLE SYSTEMS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MARIPOSA CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MASTER LOCK</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>MASTER METER INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MATCO NORCA INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>MATHEWS WOODS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MC PRECAST CONCRETE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MCCROMETER INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>MCELROY MANUFACTURING INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>MCGARD INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>MCJUNKIN CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MCR TECHNOLOGIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MCWANE CAST IRON PIPE COMPANY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>MEASUREMENT CONTROL SYSTEMS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MECHANICAL RUBBER &amp; SUPPLY CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MERIT BRASS COMPANY</b>						
- Equipment & Supplies	60%	60%	60%	60%	60%	60%
- Replacement/Repair Parts	60%					
<b>MERIT FASTENERS CORP</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>MERRILL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>METACAULK</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>METAL CILVERTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D**

<b>METRAFLEX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>METROLINA STEEL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>METROTECH</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%	0%	0%	0%	0%	0%
<b>MIDLAND MANUFACTURING CO</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%	0%	0%	0%	0%	0%
<b>MIDLAND METAL MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MIDWEST STIHL INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MILCOR</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MILL MAN STEEL INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MILLER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MILIKEN VALVE INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%	0%	0%	0%	0%	0%
<b>MILWAUKEE VALVE COMPANY</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%	0%	0%	0%	0%	0%
<b>MILWAUKEE VALVE COMPANY INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%	0%	0%	0%	0%	0%
<b>MISSION CLAY PRODUCTS CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MISSION RUBBER COMPANY</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
<b>MISSOURI PIPE FITTING CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MODERN PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MONOFLEX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MOON AMERICAN</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%	5%	5%	5%	5%	5%
<b>MOON AMERICAN INC</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%	5%	5%	5%	5%	5%
<b>MORRIS INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MUELLER CANADA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D**

<b>MUELLER COMPANY</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>MUELLER HERSEY DIVISION</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>MUELLER STREAMLINE CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MULTI-FITTING</b>						
- Equipment & Supplies	<u>75%</u>	<u>75%</u>	<u>75%</u>	<u>75%</u>	<u>75%</u>	<u>75%</u>
- Replacement/Repair Parts	<u>75%</u>					
<b>MUNICIPAL &amp; CONT SEALING PROD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MURDOCK INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MYERS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NDS</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>NACO INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NATIONAL DIVERSIFIED SALES</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>NATIONAL PIPE &amp; PLASTICS</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>NATIONAL PIPE HANGER</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts						
<b>NCP TRADING COMPANY LTD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NEENAH FOUNDRY COMPANY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>NEPTUNE TECHNOLOGY GROUP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NEWBASIS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NEWBY RUBBER INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NIBCO</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>NIBCO SUNBELT INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORCROSS SAFETY PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORDSTROM VALVES INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					



Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 02-25-19

EXHIBIT D

<b>NORTH AMERICAN PIPE CORP</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>NORTH CAROLINA VALIANT STEEL</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>NORTHERN CONCRETE PIPE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORTHERN PIPE PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORTHERN SPECIALTY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORTHSTAR TOOLS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORTHTOWN COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORTHWEST CASCADE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORTHROP GRUMMAN</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORWESCO</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>NPC INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NSS INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NUPLA CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NYLOPLAST AMERICA INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>OPS SALES</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>OATEY SCS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>OCHOCO MANUFACTURING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>OIL CREEK PLASTICS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>OLDCASTLE PRECAST</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>OLYMPIC FOUNDRY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>ONE BOLT INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D**

<b>ORENCO SYSTEM INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PB LOADER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PACIFIC COAST BOLT CORP</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>PACIFIC CORRUGATED PIPE CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PACIFIC ECHO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PACIFIC STATES CAST IRON PIPE CO</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>PACIFIC STEEL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PARABOND PIPE COMPANY INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PARKER</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>PARSON ENVIRONMENTAL INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PCI FASTECH</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PEECO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PENN TROY MACHINE COMPANY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>PENTAIR WATER TREATMENT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PERFORMANCE PIPE</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>PERMABOND</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PETE SORO MACHINE WORKS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PETERSEN PRODUCTS CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PHILLIPS DRISCOPIPE HDPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PHS INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PIPECO INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					

Re-confirmed Discounts for RFP 06-18 for City letter of Clarification dated 02-25-19

EXHIBIT D

<b>PIPECONX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PIPELIFE JET STREAM INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PIPELINE PRODUCTS</b>	09%	09%	09%	09%	09%	09%
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%	09%	09%	09%	09%	09%
<b>PIPELINE SEAL AND INSULATOR INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PIRAHNA HOSE PRODUCTS</b>	09%	09%	09%	09%	09%	09%
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%	09%	09%	09%	09%	09%
<b>PITTSBURGH PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PLACER WATERWORKS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PLASTIC TREND INC</b>	159%	159%	159%	159%	159%	159%
- Equipment & Supplies	159%	159%	159%	159%	159%	159%
- Replacement/Repair Parts	159%	159%	159%	159%	159%	159%
<b>PLASTIC TUBING INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PLUG-IT PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PLYMOUTH PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POLLARD WATER</b>	POA 09%-10%	POA 02%-10%	POA 09%-10%	POA 09%-10%	POA 09%-10%	POA 0-10%
- Equipment & Supplies	POA 09%-10%	POA 02%-10%	POA 09%-10%	POA 09%-10%	POA 09%-10%	POA 0-10%
- Replacement/Repair Parts	POA 0-10%					
<b>POLY CAM INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POLY WAREHOUSE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POLYPIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POLYSTAR INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POND DAM PIPING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POTTER ELECTRIC SIGNAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POTTER ELECTRIC SIGNAL COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POTTER ROEMER</b>	09%	09%	09%	09%	09%	09%
- Equipment & Supplies	09%	09%	09%	09%	09%	09%
- Replacement/Repair Parts	09%	09%	09%	09%	09%	09%
<b>POWER DYNAMICS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D**

<b>POWERSEAL PIPELINE PRODUCTS INC</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>2%</u>					
<b>PRAIRIE ELECTRIC INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PRAIRIE DOG BORING EQUIPMENT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PREDCO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PREMARC CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PRESKO PRODUCTS</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>PRESTO DYECHEM COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PRINSCO CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PRIORITY WIRE &amp; CABLE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PROCO PRODUCTS INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>PRODUCT MANUFACTURING INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PROFESSIONAL PLASTICS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PRO-PAK IND INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>PROTECH</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PSI/THUNDERLINE/LINKSEAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PW EAGLE</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>QUADEX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>QUALITY CULVERT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>QUALITY FABRICATION &amp; SUPPLY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>QUALITY INDUSTRIAL PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>QUALITY PIPE PRODUCTS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					

EXHIBIT D

<b>QUALITY WATER PRODUCTS</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>R VANDERLIND &amp; SONS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RACEWAYS TECH &amp; MFG</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RADIATOR SPECIALTY CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RALPH STOCKTON VALVE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RAMSET FASTENING SYSTEMS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RAYDON INDUSTRIES LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RECTORSEAL CORPORATION</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>RED HEAD BRASS INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>RED VALVE COMPANY INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>RED WHITE VALVE CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>REED MANUFACTURING COMPANY</b>						
- Equipment & Supplies	<u>7%</u>	<u>7%</u>	<u>7%</u>	<u>7%</u>	<u>7%</u>	<u>7%</u>
- Replacement/Repair Parts	<u>7%</u>					
<b>REEVES-WIDEMAN CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>REHAU INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>RELIANCE CASH ACME</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RELINER/DURAN INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>REPNET INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RETRO ELECTRIC (BCK)</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RHINO USA OF OREGON LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RICE HYDRO INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>RICK'S FASTENER HOUSE &amp; SUPPLY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 07-25-19

EXHIBIT D

<b>RIDGE TOOL COMPANY</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>RIDGID</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>RING INDUSTRIAL GROUP LP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RINKER MATERIALS INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>RODON CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROL MANUFACTURING CO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROMAC INDUSTRIES INC</b>						
- Equipment & Supplies	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>
- Replacement/Repair Parts	<u>20%</u>					
<b>ROSS VALVE MFG COMPANY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>ROTATIONAL MOLDING OF UTAH</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROYAL ENVIRONMENTAL SYSTEM</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROYAL FLEX-LOX PIPE LTD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROYAL PIPE CO</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>ROYSTON LABORATORIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RUSSELL PIPE SALES CORP</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>RUST AUTOMATION &amp; CONTROLS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RYAN HERCO PROD CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SLC METER SERVICE CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SRW</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SAFE T COVER</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>SAGINAW PIPE CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SAINT GOBAIN ABRASIVES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 02-25-19

EXHIBIT D

<b>SAN DIEGO PRECAST</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SAP-SEAL PRODUCTS INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SCADA CAM</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SCHONSTEDT INSTRUMENT COMPANY</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>SCOTT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SCREW PRODUCTS INTERNATIONAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SEAL FAST INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SEALING SYSTEMS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SECONDARIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SEMINOLE TUBULAR PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SENNINGER IRRIGATION INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SENSUS METERING SYSTEMS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SERAMPORE INDUSTRIES</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>SERVICE BRASS FITTINGS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SEYMOUR MANUFACTURING CO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SEYMOUR OF SYCAMORE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SGS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SHERWIN WILLIAMS CO</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SCHWARZE INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SIERRA CRAFT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SIGMA CORPORATION</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					

EXHIBIT D

<b>SILVER LINE PLASTICS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SIMMONS MANUFACTURING COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SIoux CHIEF MFG CO INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>SMITH-BLAIR INC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>SMITH-COOPER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SNIDER INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOILEAU INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SONOCO PRODUCTS COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTH BAY FOUNDRY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTH PARK CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTHEAST CULVERT INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTHEAST CONCRETE MATERIALS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTHERN PIPE INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SOUTHERN VALVE &amp; METAL FAB LTD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTHLAND PIPE &amp; SUPPLY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>SOUTHWEST FASTENER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTHWEST STAINLESS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTHWEST PACKING AND SEALS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SPEARS MANUFACTURING INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>SPECIFICATION RUBBER</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SPECIFIED FITTINGS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					



EXHIBIT D

<b>SPEED SHORE CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SPILL CONTROL INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SPOKANE PACKAGING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SQUARE D</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SPRINKLER WORLD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SPX VALVES</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>SRECO-FLEXIBLE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STAINLESS IMPORTS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>STAN ROBERTS &amp; ASSOC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STANDARD CONCRETE PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STANDARD HARDWARE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STAR PIPE PRODUCTS</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>STAY RIGHT PRECAST INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STEDT HYDRAULIC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STENNER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STEWART FASTENER &amp; TOOL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STIHL</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%					
<b>STOCKHAM VALVES &amp; FITTINGS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STORMTECH</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>STRIKE PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>STRONGWELL CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D**

<b>SUNPACK INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SUPERIOR SIGNAL COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SW SERVICES LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SYSTEM SENSOR</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>T&amp;T TOOLS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>T CHRISTY ENTERPRISES INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>TAYLOR MADE PLASTICS INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>TEKSCO USA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TELSCO/WEATHERMATIC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TEMPO A TEXTRON COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>THE BILCO COMPANY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>THE BMW COMPANY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>THE LAMSON &amp; SESSION CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>THE QUICKRETE COMPANIES</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>THE RAINSTOPPER</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>THERMOPLASTIC VALVES INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>THERN INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>THREADED FASTENERS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TIMBERLINE TOOL &amp; CASTING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TINDALL CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TITAN INDUSTRIES</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					

**EXHIBIT D**

<b>TNEMEC COMPANY INCORPORATED</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>TOTAL PIPING SOLUTIONS</b>						
- Equipment & Supplies	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>	<u>40%</u>
- Replacement/Repair Parts	<u>40%</u>					
<b>TRENTON PIPE &amp; NIPPLE CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRERICE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRI STATE METER &amp; REGULATOR</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRINITY STEEL PIPE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRIPAC MARKETING INC</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>TRIPLE R SPECIALTY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRUAN SALS INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRU-CONTOUR INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRUFLO MFG CO INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>TRUMBULL INDUSTRIES</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>TUF-TITE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TYCO FIRE &amp; BUILDING PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TYCO VALVES &amp; CONTROLS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TYLER PIPE INDUSTRIES</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					
<b>TYLER PRODUCTS SALES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UEMSI</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>US SAWS &amp; BLADES/ROOTS INC</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>UV INTERNATIONAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UNDERGROUND</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					

EXHIBIT D

<b>UNION FOUNDRY CO</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>UNION TOOLS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UNITED BRASS WORKS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UNITED BRASS WORKS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UNITED GREEN MARK INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UNITED PRECAST INC</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>UNITED SAFETY AUTHORITY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UNITED STATES PIPE &amp; FOUNDRY CO</b>						
- Equipment & Supplies	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>	<u>15%</u>
- Replacement/Repair Parts	<u>15%</u>					
<b>UNIVERSAL FOUNDRY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UNIVERSAL SOUTHERN CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UPONOR ALDYL COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UPONOR ETI</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>US FOUNDRY &amp; MFG CORP</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>USF FABRICATION INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UTILITY SUPPLY OF AMERICA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>UTILITY VAULT COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VAC-CON</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VAL-FIT</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>VALIANT STEEL AND EQUIPMENT</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>VALLEY RUBBER &amp; GASKET CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VALMATIC VALVE &amp; MANUFACTURING</b>						
- Equipment & Supplies	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
- Replacement/Repair Parts	<u>5%</u>					

EXHIBIT D

<b>VALTERRA PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VALTORC INTERNATIONAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VALVE &amp; EQUIPMENT CONSULTANTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VANGUARD PIPE &amp; FITTINGS LTD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VASSALLO INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VESTAL MANUFACTURING</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%	0%	0%	0%	0%	0%
<b>VICTAULIC</b>	2%	2%	2%	2%	2%	2%
- Equipment & Supplies	2%	2%	2%	2%	2%	2%
- Replacement/Repair Parts	2%	2%	2%	2%	2%	2%
<b>VICTAULIC DEPEND-O-LOK INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%	0%	0%	0%	0%	0%
<b>VINYLPLEX INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VINYLTECH CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VIVAX-METROTECH</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%	0%	0%	0%	0%	0%
<b>VULCAN STEEL PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WP LAW INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WALKER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WAMI SALES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WARD MANUFACTURING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WARD MANUFACTURING INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WARREN RUPP INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WATER KEY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WATER SPECIALTIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WATERMAN INDUSTRIAL SALES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

EXHIBIT D

<b>WATTS</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>WATTS REGULATOR COMPANY</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>WEATHERMATIC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WELDBEND</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WELBEND INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WELLINGTON HAMRICK INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WESFLEX PIPE MANUFACTURING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WESTERN EXTRALITE CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WHEATLAND TUBE COMPANY</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>WHEELER - REX INTERNATIONAL</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>WILKINS - ZURN INDUSTRIES</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>WILLIAM H HARVEY CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WISCONSIN NIPPLE &amp; FITTING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WL PLASTICS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WOODBURY CEMENT PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WOODFORD MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ZABEL ENVIRONMENTAL TECH</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ZOEHLER</b>						
- Equipment & Supplies	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
- Replacement/Repair Parts	<u>0%</u>					
<b>ZURN</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>ZURN INDUSTRIES</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					
<b>Other</b>						
- Equipment & Supplies	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
- Replacement/Repair Parts	<u>10%</u>					

EXHIBIT D

Other	<u>Corson Mower Parts</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>	<u>25%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>25%</u>					
Other	<u>ACF</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>0%</u>					
Other	<u>American Excelsior</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>10%</u>					
Other	<u>Coteco</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>10%</u>					
Other	<u>Dandy Products</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>0%</u>					
Other	<u>Dixen</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>10%</u>					
Other	<u>East Coast Erosion</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>5%</u>					
Other	<u>Filtrex</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>5%</u>					
Other	<u>Flu-Water</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>	<u>0%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>0%</u>					
Other	<u>E H Wachs</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>5%</u>					
Other	<u>JCS</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>10%</u>					
Other	<u>Hamilton Kent</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>10%</u>					
Other	<u>Spectra</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
	- Equipment & Supplies						
	- Replacement/Repair Parts	<u>5%</u>					
Other							
	- Equipment & Supplies						
	- Replacement/Repair Parts						
Other							
	- Equipment & Supplies						
	- Replacement/Repair Parts						
Other							
	- Equipment & Supplies						
	- Replacement/Repair Parts						
Other							
	- Equipment & Supplies						
	- Replacement/Repair Parts						
Other							
	- Equipment & Supplies						
	- Replacement/Repair Parts						
Other							
	- Equipment & Supplies						
	- Replacement/Repair Parts						

EXHIBIT D

Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					
Other	_____					
- Equipment & Supplies	_____					
- Replacement/Repair Parts	_____					



# EXHIBIT D

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>INDUSTRIAL MATERIAL</b>						
<b>MILLIKEN VALVE INC</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
Other <u>Clav</u>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	15%					
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JOINT RESTRAINT</b>						
<b>SMITH BLAIR INCORPORATED</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts						
Other <u>EBAA</u>						
- Equipment & Supplies	50%	55%	60%	60%	60%	63%
- Replacement/Repair Parts	50%					
Other <u>Sigma</u>						
- Equipment & Supplies	35%	35%	35%	40%	40%	40%
- Replacement/Repair Parts						
Other <u>Jar</u>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LANDFILL</b>						
<b>RHINO MARKING SYSTEMS INC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
Other <u>Tencate</u>						
- Equipment & Supplies	POA 5-10%	POA 5-10%	POA 5-10%	POA 5-10%	POA 5-10%	POA 5-10%
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>MISCELLANEOUS</b>						
3M						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
ANVIL INTERNATIONAL						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts						
ARGCO						
- Equipment & Supplies						
- Replacement/Repair Parts						
FIRE PROTECTION PRODUCTS INC						
- Equipment & Supplies						
- Replacement/Repair Parts						
FORD METER BOX COMPANY						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts						
ITW RAMSET						
- Equipment & Supplies						
- Replacement/Repair Parts						
MERIT FASTENERS CORPORATION						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts						
METRAFLEX COMPANY						
- Equipment & Supplies						
- Replacement/Repair Parts						
PERMABOND LLC						
- Equipment & Supplies						
- Replacement/Repair Parts						
RECTORSEAL CORPORATION						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
REED MANUFACTURING COMPANY						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
RIDGE TOOL COMPANY						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
TRIPLE R SPECIALITY						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other Merit Brass						
- Equipment & Supplies	60%	60%	60%	60%	60%	60%
- Replacement/Repair Parts	60%					
Other Road Stone Production LLC						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
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- Equipment & Supplies						
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Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						

Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 07-25-19

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<u>PIPE</u>						
ALLIED TUBE AND CONDUIT FIRE						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
WHEATLAND TUBE COMPANY						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
Other <u>Mueller</u>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
Other <u>Corro</u>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
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- Equipment & Supplies						
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- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>PIPE- CONDUIT &amp; TELEPHONE</b>						
<b>CANTEX INC</b>						
- Equipment & Supplies	POA 10-30%	POA 10-30%	POA 10-30%	POA 10-30%	POA 10-30%	POA 10-30%
- Replacement/Repair Parts	POA 10-50%					
<b>IPEX USA INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>JM EAGLE</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>LAMSON PIPE COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NATIONAL PIPE &amp; PLASTICS</b>						
- Equipment & Supplies	POA 10-15%	POA 10-15%	POA 10-15%	POA 10-15%	POA 10-15%	POA 10-15%
- Replacement/Repair Parts						
<b>NORTH AMERICAN BRISTOL CORP</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>NORTH AMERICAN PIPE CORP</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>PW EAGLE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PW PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WESTERN EXTRALITE CO</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>PIPE - DRAINAGE</b>						
<b>ADVANCED DRAINAGE SYSTEMS</b>						
- Equipment & Supplies		5- POA 10%	5- POA 10%	5- POA 10%	5- POA 10%	5- POA 10%
- Replacement/Repair Parts		5- POA 10%	5- POA 10%	5- POA 10%	5- POA 10%	5- POA 10%
<b>CFP INCORPORATED</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts						
<b>CARRIFF CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONTECH CONSTRUCTION PRODUCTS</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts						
<b>CO-PIPE PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>COUNTY MATERIALS CORP</b>						
- Equipment & Supplies	2%	2%	2%	2%	2%	2%
- Replacement/Repair Parts						
<b>CRESLINE PLASTIC PIPE CO INC</b>						
- Equipment & Supplies	50%	50%	50%	50%	50%	50%
- Replacement/Repair Parts	50%	50%	50%	50%	50%	50%
<b>CRUMPLER PLASTIC PIPE CO INC</b>						
- Equipment & Supplies	20%	20%	20%	20%	20%	20%
- Replacement/Repair Parts	20%	20%	20%	20%	20%	20%
<b>EXTRUSION TECHNOLOGIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FOLEY PRODUCTS COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FOLTZ CONCRETE PIPE CO</b>						
- Equipment & Supplies	2%	2%	2%	2%	2%	2%
- Replacement/Repair Parts	2%	2%	2%	2%	2%	2%
<b>FRATCO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HANCOR</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%	5%	5%	5%	5%	5%
<b>HANSON PIPE &amp; PRECAST INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts						
<b>HAWK PLASTICS CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other Charlotte</b>						
- Equipment & Supplies	50%	50%	50%	50%	50%	50%
- Replacement/Repair Parts						
<b>Other Vira-D-chlor</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>PIPE - FABRICATED</u></b>						
<b>ADVANCE PRODUCTS &amp; SYSTEMS INC</b>	20%	20%	20%	20%	20%	20%
- Equipment & Supplies						
- Replacement/Repair Parts	20%					
<b>AMES COMPANY INC</b>	15%	15%	15%	15%	15%	15%
- Equipment & Supplies						
- Replacement/Repair Parts	15%					
<b>ANVIL INTERNATIONAL</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies						
- Replacement/Repair Parts	5%					
<b>B&amp;R PIPE/FAST FAB</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CASCADE WATER WORKS MFG CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CLOW WATER SYSTEMS COMPANY</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies						
- Replacement/Repair Parts	5%					
<b>CUSTOM FAB</b>	15%	15%	15%	15%	15%	15%
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CUSTOM PIPE &amp; COUPLING</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FAB PIPE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FAST FABRICATORS LLC</b>	12%	12%	12%	12%	12%	12%
- Equipment & Supplies						
- Replacement/Repair Parts	12%					
<b>FLANGED IRON PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FOUNDRY SERVICES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>METROLINA STEEL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other Clearwater</b>	25%	25%	25%	25%	25%	25%
- Equipment & Supplies						
- Replacement/Repair Parts	25%					
<b>Other V-S Pipe Fab</b>	15%	15%	15%	15%	15%	15%
- Equipment & Supplies						
- Replacement/Repair Parts	15%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**PIPE - HDPE**



EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>JM EAGLE</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PIPE - IRRIGATION</b>						
<b>DIAMOND PLASTICS</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>JM EAGLE</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>KROY INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORTH AMERICAN PIPE CORP</b>						
- Equipment & Supplies	60%	60%	60%	60%	60%	60%
- Replacement/Repair Parts						
<b>PW EAGLE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PIPE - SEWER</b>						

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>CAN CLAY CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CERTAINTED CORP-PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CHARLOTTE PIPE &amp; FOUNDRY</b>	50%	50%	50%	50%	50%	50%
- Equipment & Supplies	50%					
- Replacement/Repair Parts	50%					
<b>CONTECH CONSTRUCTION PRODUCTS</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%					
- Replacement/Repair Parts	0%					
<b>CRESLINE PLASTIC PIPE CO INC</b>	50%	50%	50%	50%	50%	50%
- Equipment & Supplies	50%					
- Replacement/Repair Parts	50%					
<b>DIAMOND PLASTICS</b>	60%	60%	60%	60%	60%	60%
- Equipment & Supplies	60%					
- Replacement/Repair Parts	60%					
<b>EXTRUSION TECHNOLOGIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FREEDOM PLASTICS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HAWKS PLASTICS CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HERITAGE PLASTICS INC</b>	15%	15%	15%	15%	15%	15%
- Equipment & Supplies	15%					
- Replacement/Repair Parts	15%					
<b>IPEX USA INC</b>	15%	15%	15%	15%	15%	15%
- Equipment & Supplies	15%					
- Replacement/Repair Parts	15%					
<b>JM EAGLE</b>	20%	20%	20%	20%	20%	20%
- Equipment & Supplies	20%					
- Replacement/Repair Parts	20%					
<b>KISWOK INDUSTRIES PVT LIMITED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LAMSON PIPE COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LOGAN CLAY PRODUCTS LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MISSION CLAY PRODUCTS LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MODERN PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NATIONAL PIPE &amp; PLASTICS</b>	60%	60%	60%	60%	60%	60%
- Equipment & Supplies	60%					
- Replacement/Repair Parts	60%					

NORTH AMERICAN BRISTOL CORP

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORTH AMERICAN PIPE CORP</b>						
- Equipment & Supplies	60%	60%	60%	60%	60%	60%
- Replacement/Repair Parts	60%					
<b>NORTHERN PIPE PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PIPELIFE JET STREAM INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PW EAGLE</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>PW PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>REHAU INC</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>ROYAL PIPE CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRUAN SALES INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TYLERUNION</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>VASSALLO/SYROCO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VINYLPLEX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VINYL TECH CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

**PIPE - WATER**

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>ACCORD INDUSTRIES</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ALL AMERICAN PIPE &amp; STEEL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AMERICAN CAST IRON PIPE</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>AMERICAN COPPER &amp; BRASS LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>APEX STEEL PIPE &amp; PILING INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AQUAMINE LLC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>ATLANTIC STATES CAST IRON</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>BARNES INDUSTRIAL PLASTIC PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CAMBRIDGE LEE INDUSTRIES INC</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>CENTENNIAL PLASTICS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CERRO FLOW PRODUCTS</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>CERTAINTED CORP-PIPE</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>CHARLOTTE PIPE &amp; FOUNDRY</b>						
- Equipment & Supplies	50%	50%	50%	50%	50%	50%
- Replacement/Repair Parts	50%					
<b>CHARTER PLASTICS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CLOW WATER SYSTEMS COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CMC HOWELL METAL</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					
<b>CORROSION PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CRESLINE PLASTIC PIPE CO INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					

CUSTOM FAB

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>DAIMOND PLASTICS</b>						
- Equipment & Supplies	60%	60%	60%	60%	60%	60%
- Replacement/Repair Parts	60%					
<b>DURA-LINE CORP</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>EDGENCARBON PRODUCTS GROUP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ENDOT INDUSTRIES INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>EXTRUSION TECHNOLOGIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FAB PIPE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FAST FABRICATORS LLC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>FLYING W PLASTICS</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts						
<b>FRASER MINING &amp; INDUSTRIAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FREEDOMPLASTICS</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>GRIFFIN PIPE PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GUY METALS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HARRINGTON INDUSTRIAL PLASTICS</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts						
<b>HERITAGE PLASTICS SOUTH INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>HYDRO-SCAPE PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>IMPERIAL PIPE CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>IMPERIAL PIPE</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>INTERSTATE PLASTIC INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

IPEX USA INC

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ISCO INDUSTRIES INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>JM EAGLE</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>JMF COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KELLY PIPE COMPANY LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>KESSLER SALES</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>KWH - CANADA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LALLY PIPE &amp; TUBE INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>LAMSON PIPE COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LONGBEACH IRON WORKS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MCJUNKIN RED MAN CORPORATION</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>MCWANE CAST IRON PIPE COMPANY</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>MERIT BRASS COMPANY</b>						
- Equipment & Supplies	60%	60%	60%	60%	60%	60%
- Replacement/Repair Parts	60%					
<b>METALS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MILL MAN STEEL INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MISSOURI PIPE FITTING CO</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>MODERN PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MONOFLEX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MUELLER STREAMLINE CO</b>						
- Equipment & Supplies	25%	25%	25%	25%	25%	25%
- Replacement/Repair Parts	25%					

**NATIONAL PIPE & PLASTICS**

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NCP TRADING COMPANY LTD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORTH AMERICAN BRISTOL CORP</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>NORTH AMERICAN PIPE CORP</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>NORTH CAROLINA VALIANT STEEL</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>NORTHERN PIPE PRODUCTS INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>OIL CREEK PLASTICS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PACIFIC ECHO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PACIFIC STATES CAST IRON PIPE</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>PACIFIC STEEL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PERFORMANCE PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PIPECO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PIPELIFE JET STREAM INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>POLYETHYLENE TECHNOLOGY INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>POLYSTAR INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PREMARC CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PW EAGLE</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>PW PIPE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>QUALITY INDUSTRIAL PRODUCTS</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					

REEVES-WIEDEMAN CO

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>REHAU INC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>RINKER MATERIALS INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>ROYAL FLEX-LOX PIPE LTD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ROYAL PIPE CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RUSSELL PIPE SALES CORPORATION</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>RYAN HERCO PROD CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SAGINAW PIPE CO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SIGMA CORPORATION</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>SILVER LINE PLASTICS</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts						
<b>SMITH-COOPER</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTHLAND PIPE &amp; SUPPLY</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts						
<b>SPRINKLER WORLD</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>STAINLESS IMPORTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TELEDYNE ISCO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TITAN INDUSTRIES</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts						
<b>TRENCHLESS PIPE COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRINITY STEEL PIPE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRUAN SALES INCORPORATED</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						

**UNITED STATES PIPE & FOUNDRY**



EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>US POLY COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VALIANT STEEL AND EQUIPMENT</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>VASSALLOS/SYROCO INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>VINYLPLEX</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>Other</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>PRECAST CONCRETE &amp; FIBERGLASS</u></b>						
<b>ADAPTOR INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>AK INDUSTRIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>A-LOK PRODUCTS INCORPORATED</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>AMERICAST</b>						
- Equipment & Supplies	2%	2%	2%	2%	2%	2%
- Replacement/Repair Parts	2%					
<b>BARRETT ENGINEERED PUMOS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BARTOW PRECAST INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BASS &amp; HAYS FOUNDRY INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>BROOKS PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CAROLINA PRECAST CONCRETE INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>CHARLOTTES CONCRETE</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONCRETE PRODUCTS</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>CONCRETE SPECIALTIES INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONTAINMENT SOLUTIONS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CONTRACTOR SPECIALTIES</b>						
- Equipment & Supplies	8%	8%	8%	8%	8%	8%
- Replacement/Repair Parts	8%					
<b>CO-PIPE PRODUCTS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CRETEX SPECIALTY PRODUCTS</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>DIVERITECH CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EJ USA INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>ESS BROTHERS &amp; SONS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>FOLEY PRODUCTS COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GIBSON STEEL BASINS INC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>GORMAN RUPP COMPANY</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>HANSON PIPE &amp; PRECAST INC</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>HIGHLAND TANK</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>J&amp;R CONCRETE PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>JENSEN PRECAST</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>L&amp;R PRECAST CONCRETE WORKS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LF MANUFACTURING</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>MA INDUSTRIES INC</b>						
- Equipment & Supplies	15%	15%	15%	15%	15%	15%
- Replacement/Repair Parts	15%					
<b>MC PRECAST CONCRETE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MUNICIPAL &amp; CONT SEALING PROD</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORTHERN CONCRETE PIPE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>NORWESCO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>OLDCASTLE PRECAST</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>QUADEX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RHINO USA OF OREGON LLC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RINKER MATERIALS INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					

Re-Confirmed Discounts for RFP 06-18 for City letter of Clarification dated 2-25-19

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>SAN DIEGO PRECAST</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SOUTHERN CONCRETE MATERIALS</b>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%	5%	5%	5%	5%	5%
<b>STRIKE PRODUCTS</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%	0%	0%	0%	0%	0%
<b>TINDAL CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TRELLEBORG PIPE SEALS MILFORD</b>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
<b>TRU-CONTOUR INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>TYLER PRODUCTS &amp; SALES INC</b>	0%	0%	0%	0%	0%	0%
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%	0%	0%	0%	0%	0%
<b>UNITED PRECAST INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WELLINGTON HAMRICK INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>WOODBURY CEMENT</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other <i>Horne</i>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%	5%	5%	5%	5%	5%
Other <i>Maryland Concrete</i>	10%	10%	10%	10%	10%	10%
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%	10%	10%	10%	10%	10%
Other <i>Prism</i>	5%	5%	5%	5%	5%	5%
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%	5%	5%	5%	5%	5%
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
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- Replacement/Repair Parts						
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Other						
- Equipment & Supplies						
- Replacement/Repair Parts						
Other						
- Equipment & Supplies						
- Replacement/Repair Parts						

EXHIBIT A

Entire Catalogue

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>PUMPS &amp; PARTS</u></b>						
<b>ABS PUMPS INC</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts						
<b>ALLIANCE HOSE &amp; RUBBER CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AMAZON HOSE &amp; RUBBER COMPANY</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>ANCHOR SCIENTIFIC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>AQWA</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>BASS &amp; HAYS FOUNDRY INC</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts						
<b>CAROTEK INCORPORATED</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CDR SYSTEMS/HOT BOX</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CHLORINATORS INCORPORATED</b>						
- Equipment & Supplies	0%	0%	0%	0%	0%	0%
- Replacement/Repair Parts	0%					
<b>CHLOR-SERV INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>CUSTOM FAB</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					
<b>DAUGHTRIDGE SALES COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>EBARA INTERNATIONAL CORP</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ENDRESS &amp; HAUSER INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ENGINEERED SPECIALTY PRODUCTS</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GOLDSTEIN-SCHWARTZ INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>GRUNDFOS</b>						
- Equipment & Supplies	10%	10%	10%	10%	10%	10%
- Replacement/Repair Parts	10%					
<b>HALLIDAY PRODUCTS</b>						
- Equipment & Supplies	5%	5%	5%	5%	5%	5%
- Replacement/Repair Parts	5%					

**EXHIBIT A**

**Entire Catalogue**

	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b>HURCO TECHNOLOGIES INC</b>						
- Equipment & Supplies	59%	59%	59%	57%	59%	57%
- Replacement/Repair Parts						
<b>IPS CORPORATION</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ISCO INDUSTRIES INC</b>						
- Equipment & Supplies	59%	59%	59%	59%	57%	59%
- Replacement/Repair Parts	59%					
<b>KENNEDY WIRE ROPE &amp; SLING CO</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>LIBERTY PUMPS</b>						
- Equipment & Supplies	109%	109%	109%	109%	109%	109%
- Replacement/Repair Parts	109%					
<b>LITTLE GIANT PUMPS COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MAKO HOSE &amp; RUBBER COMPANY</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>MECHANICAL RUBBER &amp; SUPPLY CO</b>						
- Equipment & Supplies	57%	57%	57%	57%	57%	59%
- Replacement/Repair Parts	57%					
<b>NORTHWEST CASCADE INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>ORENCO SYSTEMS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PEECO</b>						
- Equipment & Supplies	07%	07%	07%	09%	09%	07%
- Replacement/Repair Parts	07%					
<b>POTTER ELECTRICAL SIGNAL</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>PRAIRIE ELECTRIC INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>RICE HYDRO INC</b>						
- Equipment & Supplies	59%	59%	59%	59%	59%	59%
- Replacement/Repair Parts	57%					
<b>ROSS VALVE MFG COMPANY</b>						
- Equipment & Supplies	109%	109%	109%	109%	107%	107%
- Replacement/Repair Parts	109%					
<b>RUST AUTOMATION &amp; CONTROLS INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SEAL FAST INC</b>						
- Equipment & Supplies						
- Replacement/Repair Parts						
<b>SEIMENS WATER TECHNOLOGIES</b>						
- Equipment & Supplies	207%	207%	209%	209%	209%	207%
- Replacement/Repair Parts	207%					
<b>SOUTHLAND PIPE SUPPLY</b>						
- Equipment & Supplies	109%	109%	109%	107%	107%	109%
- Replacement/Repair Parts	109%					

## AGREEMENT

THIS AGREEMENT, made this 1<sup>st</sup> day of July 2019 by and between the **MAYOR AND COUNCIL OF ROCKVILLE**, a municipal corporation organized under the laws of Maryland, hereinafter referred to as the "CITY", and **FERGUSON ENTERPRISES INC.** hereinafter referred to as "CONTRACTOR".

WITNESSETH

WHEREAS, the City desires the Contractor to provide public works related goods and customer services for Request for Proposal # 06-18 on an as needed and as selected basis to include, but not limited to, catalog and non-catalog hardware, supplies, equipment and customer services.

WHEREAS, the City desires to employ the services of the Contractor in connection with the aforementioned service under the terms and conditions set forth herein.

NOW THEREFORE, in consideration of the covenants and promises set forth, the parties hereto agree as follows:

1. **SCOPE OF WORK.** The Contractor agrees to perform the work described and be bound by the terms and conditions set forth in (i) Request for Proposal (RFP) # 06-18 Public Works Equipment, Supplies & Support Services, including Addendum 1 and Addendum 2 hereto attached and made a part hereof and identified as Exhibit "A," (ii) the CONTRACTOR'S proposal dated February 19, 2018 hereto attached and made a part hereof and identified as Exhibit "B," and (iii) the CITY'S Letters of Clarification and/or Negotiation dated October 05, 2018, February 04, 2019, February 25, 2019 and March 20, 2019 to include CONTRACTOR'S responses of October 09, 2018, February 04, 2019, March 01, 2019 and March 21, 2019 hereto attached and made part hereof and identified as Exhibit "C". In the event any terms of the attached exhibits conflict with this Agreement, this Agreement shall prevail over the aforementioned exhibits. In the event the terms of any of the exhibits conflict with each other, then Exhibit "C" shall prevail over both Exhibits "B" and "A". In the event the terms of Exhibit "B" conflict with Exhibit "A", then Exhibit "A" shall prevail over Exhibit "B". In the event of a conflict in the terms contained in the documents in Exhibit "C", the terms of the most recently dated document shall prevail.

The Contractor shall perform the services described in this Agreement (a) in a timely, diligent and professional manner in accordance with recognized standards of the applicable industry or profession, and; (b) in accordance with the time periods set forth in this Agreement and in the schedule and sequencing specified by the City. Contractor shall furnish efficient business administration and superintendence and shall use its best efforts to ensure that such services being performed under this Agreement are completed in the best way and in the most expeditious and economical manner consistent with the City's best interests.

2. **REVIEW BY CITY.** The Contractor agrees that the work and records covered by this Agreement will be subject to review, at all times, by representatives of the City.

3. **OWNERSHIP RIGHTS.** All finished or unfinished documents, data, studies, surveys, drawings, CADD drawings, maps, models, photographs, letters and reports prepared by the Contractor or its subcontractors shall become the property of the City.

4. **EQUAL EMPLOYMENT OPPORTUNITY.** The Contractor will not discriminate against any employee or applicant for employment because of age (in accordance with applicable law), ancestry, color, national origin, race, ethnicity, religion, disability, genetics, marital status, pregnancy, presence of children, gender, sexual orientation, gender identity or expression, or veteran status. The Contractor will take affirmative action to ensure that applicants are employed, and the employees are treated fairly and equally during employment with regard to the above. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment, layoff or termination, rates of pay or other form of compensation; and selection for training, including apprenticeship. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause. Contractors must also include the same nondiscrimination language in all subcontracts.

If the Contractor fails to comply with nondiscrimination clauses of this contract or fails to include such contract provisions in all subcontracts that subcontractors will not discriminate against any employee or applicant for employment in the manner described above, this contract may be declared void AB INITIO, cancelled, terminated or suspended in whole or in part and the Contractor may be declared ineligible for further contracts with the City. Any employee, applicant for employment, or prospective employee with information concerning any breach of these requirements may communicate such information to the City Manager who shall commence a prompt investigation of the alleged violation. Pursuant to such investigation, the Contractor will permit access to the Contractor's books, records, and accounts. If the City Manager concludes that the Contractor has failed to comply with nondiscrimination clauses, the remedies set out above may be invoked.

5. **INDEMNIFICATION.** The Contractor agrees to indemnify and save harmless the City against any liability, claim, demand for personal injury or property damage, and other expenses or losses suffered or arising out of or caused by any negligent act or omission of the Contractor, its subcontractors, servants, agents or employees incurred in the performance of the Agreement.

6. **TIME OF ESSENCE.** The Contractor acknowledges that time is of the essence in providing the services under this Agreement and agrees to assign adequate personnel sufficient to respond to requests for service.

7. **CONTRACT TERM.** This Agreement shall be effective upon full execution of the contract and shall continue through June 30, 2024.

8. **TERMINATION FOR CONVENIENCE.** This Contract may be terminated, in whole or in part, upon written notice to the Contractor when the City determines that such termination is in its best interest. The termination is effective 10 days after the notice is issued, unless a different time is given in the notice. The City is liable only for payment for goods and services delivered and accepted or approved by the City prior to the effective date of the termination.

9. **TERMINATION FOR CAUSE.** The Contract may be cancelled or annulled by the City in whole or in part by written notice of default to the Contractor upon nonperformance or violation of contract terms and an award made to next low Bidder, or, articles specified may be purchased on the open market similar to those so terminated. In either event, the defaulting Contractor or his surety shall be liable to the City for costs to the City in excess of the defaulted contract prices.

10. **COMPLIANCE WITH LAWS.** The Contractor shall observe and comply with Federal, State, County and local laws, ordinances and regulations that affect the work to be done herein, and shall indemnify and hold the City harmless, and all of its officers, agents and servants against any claim or liability from or based on the violation of any such law, ordinance or regulation, whether by the Contractor or the



Contractor's agent. Notwithstanding the foregoing, in the event that the Contractor determines that a conflict exists between any applicable law, ordinance and/or regulation, the Contractor will so advise the City and the City will decide which law, ordinance and/or regulation shall be followed.

11. SUBCONTRACTS. None of the services covered by this Agreement shall be subcontracted without the prior written consent of the City. The Contractor will require all subcontractors to have in effect at all times insurance coverage as required by the City in Exhibit "A" for negligent acts, errors and omissions of subcontractors and their employees and the City shall be named as an insured party.

12. ASSIGNMENT. The Contractor shall not assign or transfer any interest in this Agreement without the prior written approval of the City.

13. INSURANCE. The Contractor shall carry insurance with limits as required in Exhibit "A" by the City and shall provide to the City a certificate evidencing the same.

14. CONFLICTS OF INTEREST. The Contractor covenants that it has presently no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance or services required to be performed under this Agreement. The Contractor further covenants that in the performance of this Agreement no person having any such interest shall be employed.

15. DISPUTES. Except as otherwise provided in this agreement, any dispute concerning a question of fact arising out of this agreement which is not disposed of by agreement, shall be decided in accordance with Section 17-173 of the City's Purchasing Ordinance as set forth in Chapter 17 of the Rockville City Code.

16. GOVERNING LAW. This Agreement is executed in the State of Maryland and shall be governed by Maryland law. The Contractor, by execution of this Agreement, consents to the exclusive jurisdiction of the Maryland state courts with respect to any dispute arising out of this agreement and further consents to venue in Montgomery County, Maryland.

17. SUCCESSORS AND ASSIGNS: This Agreement shall be binding and inure to the benefit of all successors and assigns of the parties hereto. Notwithstanding the foregoing, this Agreement shall be considered a personal services contract and the Contractor shall not assign any right or obligation under this Agreement without the City's express written consent which may be withheld in the City's sole and absolute discretion.

18. INDEPENDENT CONTRACTOR. The Contractor shall perform this Agreement as an independent contractor and shall not be considered an agent of the City, nor shall any of the Contractor's employees or agents be subagents of the City.

19. COMPENSATION. The City of Rockville makes no commitment to purchase any minimum or maximum quantity or dollar volume of products from the Contractor. All utilization of this Agreement will be on an as needed basis by City Departments and Divisions. Where goods are involved, payment will be made within thirty (30) days of receipt and acceptance of goods, or a correct invoice, whichever occurs last regarding a specific, individual order. Where services are involved, payment will be made within thirty (30) days after satisfactory performance of a specific, individual job/order and complete delivery in accordance with all of the provisions thereof, and upon receipt of a properly completed invoice, whichever occurs last. The City reserves the right to withhold any or all payment or portions thereof for Contractor's failure to perform in accordance with the provision of the contract or any modification thereto. The acceptance by the Contractor of the final payment made as aforesaid shall

operate as and be a release to the City and every officer and agent thereof, from all claims by and liabilities to the Contractor for anything done or furnished for or relating to or affecting the work under the contract. The Contractor shall accept payment Net 30 via the following mediums, as selected by the City and/or individual City departments and divisions for individual orders:

Checks, Procurement (i.e. – Credit) Cards, and/or Centrally Billed Locations

20. INVOICING. Invoices for orders placed as a result of this Agreement are to be sent to departments and division as instructed by the City of Rockville. All invoice items are to be billed identical to purchase orders, and are to reference purchase order numbers, if a purchase order is issued. Descriptions of each invoiced item are to be provided on the invoice with corresponding manufacturer’s model number. Contractor is to invoice per/shipment/job. The Contractor shall be able to electronically feed invoices as requested by the City either directly or through a third-party provider and shall also be able to submit invoices to a web based invoicing system as requested by the City, or any individual City department or division. In the case of a billing problem on a disputed invoice or charge, the Contractor is to provide necessary information (i.e. – duplicate invoice, shipping information and proof of delivery) at no extra charge to the City of Rockville within five (5) business days of request. All credit memos are to reflect the purchase order number, if a purchase order is issued, and the original invoice number in which charge was initiated.

21. MODIFICATION. This agreement may be modified only by written instrument signed by both parties hereto.

22. ENTIRE AGREEMENT. This agreement, including the exhibits attached hereto, constitutes the entire agreement between the City and the Contractor, and the parties shall not be bound by any prior negotiation, representations or promises, not contained herein.

IN WITNESS WHEREOF, the said (See Note A) FERGUSON ENTERPRISES INC. and COUNCIL have caused these presents to be signed and sealed.

FERGUSON ENTERPRISES INC.

Signature: \_\_\_\_\_  
(Either owner or partner)

Printed Name: Dan Feenik

Title: General Manager

Witness Signature: \_\_\_\_\_

Printed Name: Patrick Fischer Reg# 7789862

Title: Area Operations Manager

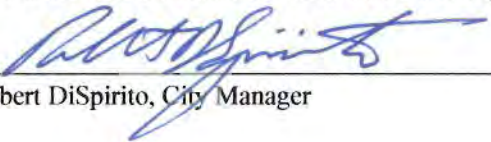


(Seal)

State of Virginia  
County of Fairfax  
My Commission Expires 11/30/2022



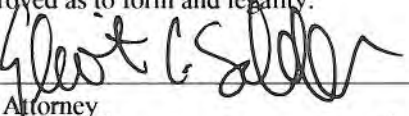
MAYOR AND COUNCIL OF ROCKVILLE, MARYLAND

By:  Date: 5/29/19  
Robert DiSpirito, City Manager

ATTEST

By:  Date: 5/30/19  
Sara Taylor-Ferrell, City Clerk/Director of Council Operations

Approved as to form and legality:

*Assistant* City Attorney  Date: 5/28/19  
Eliot C. Schueh

NOTE (A): The CONTRACTOR shall enter the exact legal name of the business. An individual trading as a company shall enter: John Doe dba Doe Masonry Company.

**SECRETARIAL CERTIFICATE  
OF  
AUTHORIZATION**

The undersigned Assistant Secretary of Ferguson Enterprises, Inc., a Virginia corporation (the "Corporation"), hereby certifies that: i) certain of the Corporation's facilities in Virginia, Maryland and Washington D.C. are doing business as Ferguson Waterworks, and ii) Douglas Koenig is General Manager III in Virginia, Maryland and Washington D.C. and iii) that the resolutions adopted by the Corporation's Board of Directors effective July 31, 2017, duly authorize certain of the Corporation's officers, including the Assistant Secretary, to designate, and I hereby do so designate Douglas Koenig as an authorized representative of the Corporation to act for and on behalf of the Corporation to prepare and submit bids and proposals to the Corporation's customers, to enter into contracts, agreements or other documents, and to execute such documents and undertake all such acts as may be deemed in the best interest of the Corporation, including the execution of bonds and in doing so, to contractually bind the Corporation. Unless withdrawn sooner, this certification of authorization shall be effective until July 31, 2019.

Dated: December 5, 2018

**FERGUSON ENTERPRISES, INC.**



By:   
David N. Meeker, Assistant Secretary

Commonwealth of Virginia )  
City of Newport News )

Sworn to subscribed and acknowledged before me this 5<sup>th</sup> day of December, 2018, by David N. Meeker, personally known to me, in his capacity as Assistant Secretary of Ferguson Enterprises, Inc., a Virginia corporation, on behalf of such corporation.

  
Notary – Beverly Konkel Lang

My commission expires: September 30, 2022





City of Rockville  
Rockville, Maryland

## REQUEST FOR PROPOSAL # 06-18

### Public Works Equipment, Supplies & Support Services

**Proposals Due by 2:00 P.M., FRIDAY, JANUARY 19, 2018**

ISSUED BY:  
Procurement Division  
City of Rockville, City Hall  
111 Maryland Avenue  
Rockville, Maryland 20850  
Phone: (240) 314-8430  
Fax: (240) 314-8439

Any individual with a disability who would like to receive the information in this publication in another form may contact the ADA Coordinator at 240-314-8100, TDD 240-314-8137

#### **MFD Outreach Program**

**It is the intent of the City of Rockville to increase opportunities for minority, female and disabled (MFD) owned businesses to compete effectively at supplying goods, equipment, and services to the City, within the constraints of statutory purchasing requirements, departmental needs, availability, and sound economical considerations. Suggested changes and MFD enhancements to this solicitation's requirements for possible consideration and/or inclusion in future solicitations are encouraged.**

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<b>Exhibit A</b>	<b>– Percentage &amp; Tiered Discounts By Entire Catalogue Category.....</b>	<b>75 Pages</b>
<b>Exhibit B</b>	<b>– Rates For Related Services .....</b>	<b>17 Pages</b>
<b>Exhibit C</b>	<b>– Affidavit .....</b>	<b>01 Pages</b>
<b>Exhibit D</b>	<b>– Percentage &amp; Tiered Discounts For Entire Catalogue .....</b>	<b>38 Pages</b>

**EXHIBITS A, B & D HAVE BEEN LOADED, IN THEIR ENTIRETY, ON THE CITY’S WEB SITE AND THE E-MARYLAND MARKETPLACE**

## SECTION 1 INTRODUCTION

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### 1.1 Introduction

The City of Rockville, Maryland (COR) is seeking Request for Proposals to establish a cost-effective system for purchasing its Public Works related equipment, supplies and support services. The City of Rockville is the third largest city in Maryland with a population of 66,940, and is the county seat of Montgomery County. It occupies 13.03 square miles within the metropolitan Washington, D.C. area and is located twelve miles northwest of the nation's capital. A major portion of the prestigious I-270 corridor is within the City's corporate limits.

The City of Rockville operates under the council-manager form of municipal government and derives its governing authority from a charter granted by the General Assembly of Maryland in 1860. The governing body is the Mayor and Council, which formulates policies for the administration of the City. The Mayor and Council are composed of a mayor and four council members elected at large for two-year terms. The mayor is chosen on a separate ballot. The city manager is appointed by the Mayor and Council to serve as the City's chief executive officer. As mandated by state law, Montgomery County provides school, library, social services, and fire protection in Rockville. In addition to the Montgomery County Police, Rockville residents are served by the City's own Police Department. In addition, Rockville provides services in the areas of Community Planning and Development Services, Public Works, and Recreation and Parks.

The City's Public Works Department has a Division of Operations & Maintenance, which is responsible for street, water systems and sewer systems maintenance. Currently, the City procures approximately \$1.4M in commodities a year for this Division from numerous manufacturers and resellers utilizing a combination of spot market competitive and non-competitive processes.

Proposals should include, but need not be limited to Pipe, Valves, Hydrants, Metering Systems, Backflow Devices, Irrigation, Manholes, Castings, Wire, Cable, Transformers, Switches, Poles, Metering Systems, Lamps, Lighting, and other related Industrial Pipes, Valves and Fittings, Pressure Reducing Valves, Frames & Covers, Water Resistant Frames & Covers, Frames & Grates, Trench Drains, Extension Rings, Tree Grates, Traps & Hoods, Scuppers, Risers, and Detectable Warning Plates. Additionally, the proposals should include, but need not be limited to related products and services such as Leak Detection, Inventory Management, Job Management, Estimating Software, Water Systems Audits, Hot-Tapping, Manhole Rehabilitation, Line Stopping, Control Valve Testing & Repair, Plasma Burning Of Plate & Sheet, Valve Actuation, Automation/Control and Repair/Rebuilding, Custom Cutting & Machining, Logo & Messaging Customization, Product Design, Proof Load Testing, Service Load Designation, etc..

A pre-proposal meeting is scheduled for Thursday, December 28, 2017 at 02:00 P.M. (EST) in the Mayor & Council Chambers, on the 3<sup>rd</sup> Floor of City Hall, at 111 Maryland Avenue, Rockville, Maryland. Directions to Rockville's City Hall can be found at <http://www.rockvillemd.gov/facilities/facility/details/rockville-city-hall-93>. Visitor parking is available on the upper lot and is marked with signage. Please ensure that you sign your vehicle in, once parked, to avoid ticketing and/or towing. In the event all visitor spaces are occupied, metered parking is available on South Washington Street and Vinson Street. Vendors are highly encouraged to attend the meeting. Please e-mail Jonathan Pierson at [jpierson@rockvillemd.gov](mailto:jpierson@rockvillemd.gov) and indicate the number of people attending for your company.

Any questions or concerns regarding this Request for Proposal shall be directed *in writing* via e-mail or fax *prior to 5:00 P.M. (EST) on Friday, January 5, 2018*. All City of Rockville responses will be provided in the form of an addendum via the E-Maryland Marketplace.

All questions must be sent via e-mail to Jonathan Pierson, C.P.M., Contract Specialist at [jpierson@rockvillemd.gov](mailto:jpierson@rockvillemd.gov) with the vendors name, and the statement "RFP # 06-18 Questions" in the e-mail's Subject Heading, otherwise, the question(s) may not be answered.

The City of Rockville specifically requests that Respondents restrict all contact and questions regarding this RFP to the above named individual.

**NOTE:** *It is the responsibility of proposers who download this RFP from the Maryland Marketplace (<https://emaryland.buyspeed.com/bsol/>) and to check the website for any addendums for this RFP. All such addendums issued by the City of Rockville prior to the time that proposals are received shall be considered part of the RFP, and the Respondent shall consider and acknowledge receipt of such in their response.*

In addition to the extension of the pricing to the City of Rockville, proposers are requested to extend the pricing, and all terms and conditions offered in their proposal to all other Mid-Atlantic Purchasing Team (MAPT) members. In the event an award is made, the individual MAPT members may or may not elect to use the agreement. General information about MAPT and its members can be found at <http://www.baltometro.org/our-work/cooperative-purchasing/mid-atlantic-purchasing-team>, A MAPT Rider has been added as Attachment A.



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**SECTION 1 (CONTINUED)**

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**1.2 Current Environment**

Currently, the City of Rockville is acquiring its Public Works equipment, supplies and support services on the spot market using competitive processes and instruments, which vary in complexity and the amount of time to complete based upon the dollar value of individual needs as they arise. Orders are normally placed via e-mail, fax or phone.

**1.3 Scope of Proposal**

The City of Rockville is seeking Request for Proposals to establish a cost-effective system for purchasing equipment, supplies and support services, to include comprehensive turnkey installation and support solutions for its water, sewage and street infrastructures for its Public Works Department, as well as, other various Departments and Divisions as needs arise. The City of Rockville estimates that it purchases approximately \$1.4M annually in water, sewage and street infrastructure equipment, supplies, support services and related products.

It is the intent of the City of Rockville to automate the ordering and tracking process for the purchase of water, sewage and street infrastructure equipment, supplies and support services via the Intranet or Internet as much as possible. Vendor shall provide monthly reports as required by each City Department or Division. The City of Rockville reserves the right to make multiple awards to help ensure that the diverse needs of our Departments and Divisions are met.

Upon award, successful vendor(s) will be required to provide current catalogs and price lists via the Internet and hard copy as required per Departments and Divisions and to work with the City of Rockville in the implementation of agreement.

The scope of the proposal is to create numerous agreements covering a wide array of manufacturer product lines, which fulfill as many of our Departments and Divisions water, sewage and street infrastructure equipment, supplies, support services needs as possible. At the same time, we must ensure that best value and pricing has been obtained for each of these needs.

Vendor are encouraged to register on the State of Maryland's E-Maryland Marketplace. Information on how to register on the E-Maryland Marketplace can be found at <https://emaryland.buyspeed.com/bs0/external/fidCheck.jsp>. All items offered must be available from vendor at the time of award. Should there be products or services, which are not currently listed in the vendor's Catalogue(s), the vendor, by submission of a price quotation shall agree to place the products or services in their Catalogue(s).

**1.4 Statement of Work**

The object of this Request for Proposal is to establish a cost effective, efficient and as automated as possible system for the purchase and distribution of water, sewage and street infrastructure equipment, supplies and support services, which are supportive of the needs and requirements of the City's Public Works operations. To accomplish this objective, the City of Rockville envisions an environment wherein its Departments and Divisions can obtain electronically most of their requirements for water, sewage and street infrastructure equipment, supplies and support services. A web page, specific to the City of Rockville that provides agreement pricing and products is desired.

Proposals will be considered for both professional and consumer grade products as long as the proposer distinguishes between the two grades. In the event the proposer fails to distinguish between the two grades, the proposer shall be responsible for providing professional grade products at the discount structures offered. Only products containing Original Equipment Manufacturer (OEM) parts will be considered for all equipment furnished. All equipment, components and accessories must be new and unused. **USED, SHOPWORN, DEMONSTRATOR, PROTOTYPE, OR DISCONTINUED EQUIPMENT, COMPONENTS AND ACCESSORIES ARE NOT ACCEPTABLE.** Operation and service manuals for all equipment and supplies, where available through the manufacturer, must be new, and must be delivered with each unit/system and must be written in English. All products must be delivered completely assembled and made ready for continuous operation, unless otherwise agreed to in writing by the City of Rockville or its designated representatives.

**1.5 Proposer Special Requirements**

In the proposed environment, the successful proposer will be responsible for providing goods and services as per requirements.

- 1.5.1. No subcontract or third party personnel will be permitted to perform services described herein, without the written consent of the City of Rockville. Upon written request, the vendor shall provide copies of all applicable licenses and other written approvals, which may be held by its subcontractors in order to perform the services described herein.
- 1.5.2. Vendor shall indemnify and hold the City of Rockville harmless in the event vendor fails to comply with such law, rule, regulation, standard or requirement, with the result that the City of Rockville sustains any liability imposed against the

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**SECTION 1 (CONTINUED)**

City of Rockville whether or not the City of Rockville has contested the validity of such violation or fine; any loss due to the delay of the contract's progress by reason of the noncompliance of contractor, including those incurred in the enforcement of any provision against contractor and/or his agents, employees or subcontractors and reasonable attorney's fees that may be necessary to defend any action resulting there from.

1.5.3. All information regarding claims is to be held confidential as allowable by the laws of the State of Maryland.

**1.6 Vendor Qualifications**

1.6.1. In the proposed environment, the selected supplier(s) will be responsible for:

1.6.1.1. Necessary software and programming systems for electronic access.

1.6.1.2. Providing on-site technical and customer support services.

1.6.1.3. Automatic system implementation to assist the City on an on-going basis to reduce supply cost and administrative cost.

1.6.1.4. Offering, on a timely basis, a broad range of quality products at the lowest total delivered cost.

1.6.1.5. As requested, provide electronic feeds for billing purposes to a third party provider and/or bill through a web based invoice module and billing service provider.

**1.7 Commitment**

The City of Rockville makes no commitment to purchase any minimum or maximum quantity or dollar volume of products from the selected supplier(s). All utilization of this agreement will be on an as needed basis by City Departments and Divisions. In responding to this RFP, Respondents recognize that this may be a multiple award. The City of Rockville reserves the right to purchase like and similar products from other suppliers as necessary to meet operational requirements.

**1.8 Contract Term**

The intent of the Agreement is to provide water, sewage and street infrastructure equipment, supplies and support services as described within the requirements for five (5) years from date of award. All discounts and percentages of the original agreement shall remain the same or greater throughout the duration of the contract, where deeper discounts and/or price reductions may be offered at any time. In the event the contractor's and/or manufacturer's published (i.e. – list) pricing increases, for any product(s) or category(ies), by more than 25% from the published pricing in existence at the time of proposal submission, the City shall be notified by the contractor within five (5) days from the date of the increase, and the contractors originally proposed discount for the manufacturer product(s) or category(ies) shall be adjusted to reflect any and all concessions granted by the manufacturer to the contractor related to deeper discounts, special pricing and/or promotions for the affected product(s) or category(ies). All terms and conditions of the original agreement shall remain the same throughout the duration of the contract unless modified by written instrument signed by both parties.

**1.9 Cancellation**

This agreement is subject to cancellation without penalty, either in whole or in part, if funds are not appropriated by the City's Mayor & Council, Montgomery County, the State of Maryland, and/or the Federal Government or otherwise not made available to the using Department or Division.

## SECTION 2

### REQUIREMENTS & SPECIFICATIONS FOR PURCHASING WATER, SEWAGE AND STREET INFRASTRUCTURE EQUIPMENT, SUPPLIES AND SUPPORT SERVICES

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Proposers are requested to submit a complete response to each of the items listed below. Responses requiring additional space should be brief and submitted as an attachment to your proposal package

#### 2.1 Pricing Structure

Pricing to be as follows:

- Percentage discounts from manufacturer's suggested list price and tier pricing shall be held firm.
- Proposers are encouraged to quote all categories, but this is not a requirement.
- Additional monetary incentives may be offered and may be considered in the evaluation of your offer.

**Note: Failure to provide discount structures in the formats provided in Exhibit A, Exhibit B and/or Exhibit D may be grounds for the disqualification of a proposal, as determined by the City of Rockville.**

**Note: Failure to provide manufacturer suggested list pricing or the ability to access manufacturer suggested list pricing for discount structures offered in Exhibit A, Exhibit B and/or Exhibit D may be grounds for the disqualification of a proposal, as determined by the City of Rockville.**

The following method of pricing is to be provided:

##### 2.1.1. Percentage Discounts From Manufacturer's Suggested List Price (See Exhibits A, B and D)

The City of Rockville will use the following percentage and tiered discounts for entire catalogue and categories as listed in Exhibits A, B & D for pricing evaluation.

- 2.1.1.1. Please include discounts for the Catalogue Categories per the manufactures you represent in Exhibit A to include the list pricing or the ability to access list pricing related to these discounts. Manufacturers other than those listed will be considered.
- 2.1.1.2. Please Include hourly, daily, monthly and overtime rates for the Service Categories listed in Exhibit B, as well as Maintenance and Extended Warranty Plan rates to include detailed published literature for all services and plans offered, which describes what is offered. Services other than those listed will be considered.
- 2.1.1.3. Please include discounts for entire Catalogues per the manufactures you represent in Exhibit D (i.e. – any and all other Catalogue Categories not covered in Exhibit A) to include the list pricing or the ability to access list pricing related to these discounts. Manufacturers other than those listed will be considered.

**Note: Proposers must be authorized resellers and authorized service representatives for all manufacturer(s), and manufacturer(s) services quoted.**

##### 2.1.2. Tiered Pricing

Tiered pricing will be applied when the total dollar of the purchase order exceeds referenced designated amounts.

- TIER I** - An additional discount will be applied to orders equal to or exceeding \$10,000 but less than \$25,000.
- TIER II** - An additional discount will be applied to orders equal to or exceeding \$25,000 but less than \$50,000.
- TIER III** - An additional discount will be applied to orders equal to or exceeding \$50,000 but less than \$100,000.
- TIER IV** - An additional discount will be applied to order equal to or exceeding \$100,000 but less than \$200,000.
- TIER V** - An additional discount will be applied to order equal to or exceeding \$200,000.

**SECTION 2 (CONTINUED)**

**2.2 On-Line Services**

All proposers shall provide on-line services to the City of Rockville and its Departments and Divisions at no additional cost.

In order to automate the supply ordering process using the Intranet or Internet, the following on-line services are desired. Please indicate service you will provide.

	YES	NO
On-line catalog(s)	_____	_____
Current product information	_____	_____
Vendor's current manufacturers suggested price list	_____	_____
Ability to configure on-line "build to order" system	_____	_____
Access to other vendor / manufacturer current product lines	_____	_____
Access to vendor / manufacturers product specifications	_____	_____
Ability to check stock availability	_____	_____
Ability to verify contract prices	_____	_____
Ability to track ordered shipments	_____	_____
Access to customer invoice/billing information	_____	_____
Ability to accept on-line orders to include an order confirmation number	_____	_____
Ability to provide electronic quotes at contract prices	_____	_____
Ability to provide electronic billing feeds and/or utilize web based invoice module as requested	_____	_____

Any additional on-line capabilities may be provided as an attachment to this proposal and may be used in the evaluation of your proposal. All on-line capabilities will be provided, including software and training at no additional charge to the City of Rockville.

**2.3 Services**

**2.3.1. Delivery**

Shipments will be delivered to each City Department or Division as required. The shipment destinations may number in the hundreds. (For example: The City has a Stockroom, Public Works Maintenance Yard, Water Treatment Plant and various other buildings and/or locations throughout the City.) Delivery may be a factor in award.

For large quantities, the City of Rockville may elect to have shipment routed through its Stockroom.

	YES	NO
Delivery on stock items to be within 5-7 days after receipt of order.	_____	_____
Delivery & Installation on stock items to be within 5-15 days after receipt of order.	_____	_____
Delivery on Non-Stock items to be within 10-14 days after receipt of order.	_____	_____
Delivery & Installation on Non-Stock items to be within 10-30 days after receipt of order.	_____	_____
All shipments to be F.O.B. Destination. Freight prepaid and allowed (included). Proposer to be responsible for any and all freight claims.	_____	_____
Freight including special packaging to be provided at no charge.	_____	_____
Expedited Delivery (within 1 – 2 days), Express delivery charges to be billed if requested.	_____	_____
Expedited Delivery & Installation (within 1 – 2 days), Express delivery and installation charges to be billed if requested.	_____	_____
Provide asset tagging through bar coding, etc. as requested by the City.	_____	_____

**SECTION 2 (CONTINUED)**

<b>2.3.2. Returns</b>		<b>YES</b>	<b>NO</b>
	Return authorization / Freight call tags will be provided to each customer as needed.	_____	_____
	All returns to be with full credit issued and no re-stocking charges assessed.	_____	_____
	Delivery resolutions to be handled, as quickly as possible, as determined by City	_____	_____
	Vendor shall be responsible with his supplier(s) for returning faulty components	_____	_____
<b>2.3.3. Accessibility</b>		<b>YES</b>	<b>NO</b>
	Internet ordering capability	_____	_____
	Weekly on-site accessibility for quotes requiring a walk-through	_____	_____
	E-Mail address accessibility	_____	_____
	Telephone numbers	_____	_____
	Faxing capabilities	_____	_____
	After hours' access to sales service representatives	_____	_____
<b>2.3.4. Contract Support</b>		<b>YES</b>	<b>NO</b>
	Knowledgeable, service oriented sales representative assigned to each Department/Division as needed by the City.	_____	_____
	Sales Representatives will be available for after hours, emergency needs.	_____	_____
	Sales Representatives will be available on-site at least once a week.	_____	_____
	Provide manufacturer's specifications as requested.	_____	_____
	Provide training to all users for the on-line access to your products as well as implementation of on-line order capabilities offered through this agreement.	_____	_____
	Provide for on site training for products purchased as needed.	_____	_____
	Make available to customers' any/all value-added products & services.	_____	_____
	Make available loaner equipment, during repair of systems/equipment.	_____	_____
<b>2.4</b>	<b>Manuals – Service/Operations/Parts</b>		
	<b>At time of installation, deliver the following:</b>	<b>YES</b>	<b>NO</b>
	Provide service/operation manual with equipment (written in English) hard copy.	_____	_____
	Provide service/operation manual with equipment (written in English) CD-ROM.	_____	_____
	Parts manual to be provided in hard copy and CD ROM.	_____	_____

**SECTION 2 (CONTINUED)**

<b>2.5</b>	<b>Warranty</b>	<b>YES</b>	<b>NO</b>
	Assist departments with manufacturer's warrantees.	_____	_____
	Provide manufacturer's point of contact for services as needed	_____	_____
	Loaner equipment provided during warranty repair for high use equipment.	_____	_____
	<b>WARRANTY:</b> Any and all systems/equipment quoted shall have an on-site, parts and labor and travel warranty for a minimum period of one year. Warranty response will be no longer than one (1) business hour from the time the initial call is placed to the Vendor. This response shall be by telephone call or personal contact by a representative of the Vendor who is qualified to make proper disposition of the repair call. Vendor must provide all parts and labor service for a complete repair of system purchase within 24 business hours of initial notification. For each system, the awarded vendor must provide a single point of contact to the agency for notification of problems that may occur.		
<b>2.6</b>	<b>Billing Resolutions</b>	<b>YES</b>	<b>NO</b>
	In the case of a problem on a disputed invoice or charge, the vendor will provide necessary information, i.e. duplicate invoice, shipping information and proof of delivery at no extra charge to the City of Rockville within 5 business days of request.	_____	_____
	All credit memos will reflect the purchase order number and the original invoice number in which charge was initiated.	_____	_____
<b>2.7</b>	<b>Invoicing</b>	<b>YES</b>	<b>NO</b>
	Invoices for orders placed as a result of this Agreement will be sent to departments and divisions as instructed by the City of Rockville.	_____	_____
	All invoice items to be billed identical to purchase order.	_____	_____
	Descriptions of each item will be provided on invoice with corresponding manufacturer's model number.	_____	_____
	The City of Rockville prefers both list price, applicable Discounts and actual amount to appear on each line item of every invoice.	_____	_____
	Vendor to invoice per shipment/job	_____	_____
	Each invoice to reference purchase order number	_____	_____
	Ability to electronically feed invoices as requested by the City of Rockville either directly or through a third-party provider	_____	_____
	Ability to submit invoice to a web based invoicing system as requested by the City of Rockville, or any other Department or Division.	_____	_____
<b>2.8</b>	<b>Payment</b>	<b>YES</b>	<b>NO</b>
	Ability to accept payment as Net 30 from individually billed Departments/Divisions.	_____	_____
	Accept payment by procurement cards	_____	_____
	Ability to accept payment through a centrally billed location	_____	_____
	Ability to accept payment via Automated Clearing House (ACH)	_____	_____

**SECTION 2 (CONTINUED)**

**2.9 Reporting**

Ability to provide the following:

Reports as required or requested by the City of Rockville, Montgomery County Maryland, the State of Maryland or the Federal Government of all Minority, Woman and/or small business expenditures made by the City through the use of any subsequent contract. The report format will be given to the successful vendor(s).

**YES NO**

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Reports as required by the City of Rockville, Montgomery County Maryland, the State of Maryland, or the Federal Government of all recycled products purchased by the City through the use of any subsequent contract. The report format will be given to the successful vendor.

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Monthly and yearly reports of City Department and Divisions expenditures, as well as, any other MAPT member on disks as requested. The report format will be given to successful vendor.

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**2.10 Installation And Related Services**

Where applicable, travel expenses for hotel and meals shall be billed at the City's per diem rate for installations and/or services. Information about these rates can be obtained by calling the City's Finance Department at (240) 314-8403. Receipts will be required for billing purposes. Proposers are to provide a listing of personnel with job responsibilities, qualification titles, and cost per man-hour for installations and/or services. This listing is to be updated and provided to the City of Rockville on a quarterly basis.

During installations and/or services, one supervisor shall be onsite at all times. Supervisor shall be able to speak English. All personnel are to be easily identified as employees of the contractor.

Upon request, and as needed, successful vendor shall provide the City of Rockville pricing for installations and/or services to include quoted technician prices and materials specific to the installations and/or services.

All technicians providing installations and/or services shall be certified and licensed as required by manufacture quoted.

Vendor shall be responsible for meeting with City designated representatives to brief and obtain written approval to proceed with installations and/or services prior to performing any and all work related to each individual job(s).

Vendor shall be responsible for providing Departments, Divisions and/or City designated representatives with a Statement of Work (SOW), as well as, any necessary drawings/schematics/blueprints for each individual job(s), which is to include any separation of responsibilities agreed upon between the vendor and the Department, Division and/or City designated representative. The Statement of Work cannot conflict with any terms and conditions set forth in the RFP, or any subsequent award without the written approval of the City's Procurement Division.

Additionally, the following general terms and conditions shall apply to any and all installations and services:

**2.10.1.** All work by the vendor shall be performed between the hours of 8:00 A.M. and 3:00 P.M., unless otherwise requested, only on working days observed by the City of Rockville. These working days are usually Monday through Friday of each week.

**2.10.2.** The vendor shall be responsible for damage to the City of Rockville's equipment and/or the workplace and its contents by its work, negligence in work, and its personnel equipment. The vendor shall be responsible and liable for the safety; injury and health of its working personnel while its employees are performing service work.

**2.10.3.** The vendor shall provide all labor and equipment necessary to perform this contract. All employees of the vendor shall be no less than 18 years of age, and shall be experienced in the type of work performed. No visitors, wives, husbands or children of the vendor's employees will be allowed in the workplace during working hours, unless they are bonafide employees of the vendor.

**2.10.4.** The vendor shall at all times have a minimum of one (1) English speaking employee on the job and all employees shall be well-groomed and appropriately dressed at all times when on duty as determined by the City of Rockville.

**SECTION 2 (CONTINUED)**

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- 2.10.5.** The City of Rockville is committed to maintaining an alcohol and drug free workplace. Possession, use or being under the influence of alcohol or controlled substances by vendor's employees while in the performance of this service is prohibited. Violation of this requirement shall constitute grounds for termination of this contract. In addition, vendor employees shall observe the City of Rockville's smoking policy.
- 2.10.6.** It is the intent of the City of Rockville to purchase goods, equipment, and services having the least adverse environmental impact, within the constraints of statutory purchasing requirements, departmental needs, availability, and sound economical considerations. Suggested changes and environmental enhancements for possible inclusion in future revisions of this specification are encouraged.
- 2.10.7.** The materials furnished under these specifications shall be the latest improved materials in current production, as offered to commercial trade, and shall be of quality workmanship and material. The bidder represents that all materials offered under these specifications is new. **USED, SHOPWORN, DEMONSTRATOR, PROTOTYPE, OR DISCONTINUED MATERIALS ARE NOT ACCEPTABLE UNLESS OTHERWISE SPECIFIED IN A STATEMENT OF WORK.**
- 2.10.8.** All materials not specifically mentioned which are necessary for the job to be completed and/or which are normally, furnished as standard materials shall be furnished by the vendor. All materials shall conform in strength, quality and workmanship to the accepted Standard of the Industry.
- 2.10.9.** The material(s) provided shall meet or exceed all Federal and State of Maryland Safety, Health, Lighting and Noise Regulations, and Standards in effect and applicable to the job at the time of work.
- 2.10.10.** The vendor shall comply with all Federal, State and local laws, statutes, ordinances, rules and regulations, and the orders and decrees of any court or administrative bodies or tribunals in any matter affecting the performance of this contract, including without limitation, worker's compensation laws, minimum and maximum salary and wage statutes and regulations, and licensing laws and regulations. When required, the vendor shall furnish the City of Rockville with satisfactory proof of its compliance therewith.
- 2.10.11.** Installation and related services shall be performed in accordance with this contract and individual agreed upon statements of work. The City of Rockville will decide all questions, which may arise as to the quality, or acceptability of work performed, the manner of performance and the rate of progress of the work, the interpretation of the specifications and the acceptable fulfillment of the contract on the part of the vendor.
- 2.10.12.** The vendor shall carefully remove any and all pre-existing equipment, or related hardware so as not to damage any of the existing system(s)/structures and shall replace any portions that may become damaged during removal with parts equivalent to size, color and quality as determined by the City of Rockville.
- 2.10.13.** All pre-existing equipment, or related hardware that is removed, upon the instruction of a City of Rockville designated representative, shall be disposed of off site in accordance with any and all federal, state, county and municipality rules and regulations, or delivered to the City of Rockville's surplus department.
- 2.10.14.** Any objects (e.g. – curbs, pipe, sidewalks, pavement, shrubs, trees, etc.) that need to be moved in order to perform the work shall be removed and restored to original positions and integrity prior to or upon completion of the work by vendor. Any costs associated with this clause shall be the responsibility of the vendor and should be taken into consideration when submitting Statements of Works off of any subsequent contract.
- 2.10.15.** Vendor's personnel shall be respectful and cautious of City of Rockville employees work areas, as well as, courteous to all City of Rockville staff, citizens, and visitors when working in areas where they are present as determined by the City of Rockville.
- 2.10.16.** All work shall be done in a clean, timely, and orderly matter as determined by the City of Rockville. All trash and debris shall be removed from site and discarded at the local landfill or designated trash receptacles at vendors expense. Dumpsters on belonging to the City, City businesses or City residents may not be used.



**SECTION 2 (CONTINUED)**

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**2.11 Technical Proposal**

Provide a detailed plan on how you propose to service the account based on your understanding of the current environment. Your response shall clearly detail the following.

- 2.11.1. Support – Provide detailed information with regard to the technical and customer support structure proposed including current resumes of key personnel assigned to support the City of Rockville.
- 2.11.2. Communication – Provide detailed information with regard to the proposed communication plan to inform City of Rockville users of the “contract” both from a start-up perspective and an on-going basis.
- 2.11.3. Invoicing – Provide detailed information with regard to proposed invoicing and order entry methods.
- 2.11.4. Performance – Provide detailed information with regard to proposed methods for managing and reporting performance, including monitoring and filling backorders.
- 2.11.5. Programs & Services - Provide detailed information with regard to any and all programs and/or services your company offers that shall be made available to the City of Rockville to help achieve its envisioned environment, including but not limited to automation opportunities, user education programs, etc.
- 2.11.6. General Overview & Philosophy – Provide a general overview of the organization and its operating structure. Include a narrative history of the firm and its background. Explain the added value or service that your organization provides that distinguishes it from all others. Explain your organization’s general philosophy regarding customer service.
- 2.11.7. Project Staffing – Provide detailed credentials of everyone who will be assigned to this agreement. Include personal resumes and specific references of similar projects, for each person who will work directly with the City of Rockville or have primary responsibility for this agreement. Indicate how many other clients these key members of the project staff work with on a regular basis and/or have primary responsibility for assisting. Identify all individuals who will provide support to the agreement including their location, position, specific responsibilities, educational background, experience, and technical capabilities. Provide a comprehensive organizational chart that includes everyone who will be responsible for or provide support to the agreement.
- 2.11.8. Subcontractors – Identify any subcontractors who will be used on the project and provide their qualifications.
- 2.11.9. Public Employer Experience - Identify at least three references of local government for which you have performed similar services. Describe the service performed, results obtained and current status of the project. Provide the name, title and telephone number of your key contact(s) at the organization. The City of Rockville may contact these employers at its discretion. The provision of the name of an employer will constitute a release to contact the employer for pertinent information. Emphasis should be give to any projects related to Washington D.C. metropolitan area local governments. A negative reference may be grounds for disqualification.
- 2.11.10. General Experience – Proposers will provide a list of at least three references with whom the proposer has or has had a similar experience. The list should include the names, titles and telephone numbers of representatives who are familiar with the vendor’s work. Also, provide the names, addresses, telephone numbers of representatives of at least three additional references who you have performed similar projects, but with whom you are no longer working. These references may be contacted at the discretion of the City of Rockville. The provision of the name of a reference by the applicant organization will constitute a release to contact the reference for pertinent information. A negative reference may be grounds for disqualification.
- 2.11.11. Audited Financial Statement – Provide copies of your organization’s most recent audited financial statement and Dun and Bradstreet report, if available.
- 2.11.12. Legal Actions – Identify any pending or completed legal actions against your organization during the past five years related to services performed. Specifically, have any legal actions been brought against your company or any of the individuals who will be working with the City of Rockville related to failure to perform contracted services, breach of contract or general mismanagement of a contract?
- 2.11.13. Licensing – Proposer to provide detailed information with regard to how he/she plans to protect the City of Rockville with regard to copyright, trademark and licensing issues, as well as, how he/she intends to work with the City to ensure its logo(s), etc. are not violated.

**SECTION 2 (CONTINUED)**

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**2.11.14. Localized Support** - Proposer to provide detailed information with regard to how he/she intends to provide product demonstrations, information, support, etc. to City of Rockville staff within the Washington D.C. Metropolitan Area for "immediate" needs.

**2.11.15. Implementation** – Provide detailed information with regard to an implementation plan (i.e. - key events schedule) from the date of any subsequent award to the acceptance of any subsequent first order. The following dates are tentative:

- RFP Release ..... December 01, 2017
- Pre-Proposal Meeting ..... December 28, 2017
- Deadline for all Questions ..... January 05, 2018
- RFP Responses Due..... January 19, 2018
- Evaluation..... February – May 2018
- Contract Award..... June – September 2018
- Order Placement ..... On Or Before December 11, 2018

Proposer shall indicate if the desired "Order Placement" date can be accomplished. Proposer may indicate if dates need to be changed or revised, however, the City of Rockville reserves the right to consider any changes or revisions to this date as acceptable or not acceptable when making an award. The ability to place orders by December 11, 2018 is necessary for the maintenance and the optimal performance of our internal supply chain.

Regular contract reviews will be scheduled after contract is awarded. Those meetings are to be on-site, in person, or via various multi-media tools as determined by the City of Rockville.

**SECTION 3  
PERFORMANCE AND PAYMENT BONDS**

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**Performance & Payment Bonds**

Performance and Payment Bond. The City of Rockville does not intend to request performance and payment bonds for the entire potential dollar amount of this RFP. Instead, The City of Rockville reserves the right to request performance and payment bonds on an individual, order-by-order basis, as needed.

Percentage based on Total dollar amount of Purchase Order. Provide percentage for bonds in the blank:

\_\_\_ %

The requirement of these bonds will be decided at the time of individual awards at the discretion of the City of Rockville. These bonds are usually required for individual, services and/or construction related needs, which exceed \$20,000.00 in value. If required the bonds are to be furnished for 100% of the total order. These bonds may be required from successful bidder prior to the individual award(s), or within fifteen (15) calendar days of notification of award, whichever is in the City's best interest. The successful vendor shall execute and deliver bonds in such a form and with such sureties as the owner may prescribe or approve. The cost (percentage) thereof shall be included in seller's individual quote(s). If required, performance bonds shall be provided on attached City of Rockville Form, which have been provided for review as Attachment C and Attachment D. Failure to provide a not to exceed, mark-up percentage for this proposal may result in the disqualification of your proposal. Additionally, in the event of an award, failure to provide pricing, which adheres to the not to exceed, mark-up percentage and/or failure to provide bonds as requested by the City of Rockville may be considered as non-performance of the agreement by the City.

**Additional Information Regarding Performance Bond/Payment Bonds**

For large jobs a Performance Bond and Payment Bond may be required to be executed in the full amount of the individual Purchase Order as guaranty that the scope of work will be performed faithfully and that the City of Rockville will be saved harmless from all costs and damages which the City of Rockville may suffer by reason of the default or failure of the proposer to perform the work.

The only forms of surety acceptable as Performance and Payment Bonds are a surety or blanket bond from a company chartered or authorized to do business in the State of Maryland. Forms for the bonds are provided by the City of Rockville and are Attachment C and Attachment D of this document.

Each bond shall remain in force until final acceptance of the related project by the City of Rockville, or the duration of any service and/or warranties, whichever is later

The successful proposer shall execute and deliver performance/payment bond in such form and with such sureties as the City of Rockville may prescribe or approve the cost thereof. Cost for proposer obtaining performance/payment bonds shall be included in Seller's individual quotes, as an individual line item, at the percentage rate of total cost quoted in this RFP. Proposer will be informed by City staff if and when these bonds will be required for individual, as needed projects.

**SECTION 4  
EVALUATION CRITERIA FOR AWARD**

**4.1 Evaluation Information**

The City of Rockville will utilize an evaluation team for the evaluation of this RFP. The City must be confident that the respondent’s proposal will meet the needs of its various Departments and Divisions. The City will evaluate and make the award(s) on the proposal(s) determined to be the best value to the City based on the criteria listed below. The City must be confident that the respondent will perform and meet its needs.

All proposals must be complete and convey all of the information requested in order to be considered responsive. If the proposal fails to conform to the essential requirements of the RFP, the City of Rockville alone will determine whether the variance is significant enough to consider the proposal susceptible to being made acceptable and therefore a candidate for further consideration, or not susceptible to being made acceptable and therefore not considered for award. The City of Rockville shall be the sole judge of the comparative evaluation of the proposals received. The award(s) will be based on the basis of the proposal(s) judged to be in the best interest of the City, judgment in this regard shall be considered final. Any agreement(s) resulting from this request shall be awarded to the proposer(s) providing the “best value” to the City of Rockville. Factors to be considered in determining the best value shall include price, services, demonstration/presentation, company experience, past experience, history, and financial condition reliability. Responses from proposers that do not demonstrate adequate financial stability may be rejected at the evaluation stage.

**4.1.1. Demonstration/Presentation**

The City of Rockville may request a demonstration/presentation of proposer(s). A script will be provided of necessary information and capabilities that are to be demonstrated or presented. During evaluation the evaluation team may require an on-site demonstration of on-line accessibility applicable to this proposal. The team may consider the demonstration/presentation in the evaluation criteria. Demonstrations/presentations are to be provided at no cost to the City.

*The City of Rockville reserves the right to reject any and all proposals.*

**4.2 Evaluation Criteria and Weights**

Each proposal shall be evaluated on the ability to meet the City of Rockville’s requirements and to provide the best value to the City. Proposal shall be evaluated by assigning points to each of the items below. The maximum numbers of points that can be assigned to each item being evaluated are as follows:

The City will utilize an evaluation team for the evaluation of this RFP. The evaluation will include the overall response to the RFP and the general requirements defined in the RFP. The City may require a demonstration before the award is made. The City reserves the right to use the demonstration as an additional factor in the award. The City will evaluate and make the award(s) on the proposal(s) that is/are determined to be the best value to the City based on the criteria listed below. Once again, the City must be confident that the respondent will perform and meet its needs.

The evaluation will be based on the following criteria:

• Pricing Structure	40
• Delivery, Installation And Services Capabilities	20
• Warranty Of Goods, Installation And Services	10
• Technical Proposal	10
• On-Line Capabilities	10
• References & Vendor Experience	05
• Past Vendor Performance	05
<b>TOTAL</b>	<b>100</b>

**SECTION 5  
GENERAL INFORMATION**

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**5.1 Submittal Deadline and Location**

All proposals must be received by the City of Rockville no later than 2:00 P.M. Eastern Time, Friday, October 20, 2017, in a sealed envelope or box marked "RFP 06-18 – Public Works Equipment, Supplies & Support Services".

5.1.1. Proposals are to be submitted to:

**U. S. POSTAL SERVICE:**

City of Rockville  
Procurement Division  
111 Maryland Avenue  
Rockville, MD 20850

**HAND DELIVER AND/OR  
EXPRESS MAIL TO:**

City of Rockville  
Procurement Division  
111 Maryland Avenue  
Rockville, MD 20850

5.1.2. Proposals to be typed on 8 ½ x 11-inch paper with all pages numbered sequentially and stapled or bound together.

5.1.3. Late offers properly identified may or may not be returned to Respondent. Late offers will not be considered under any circumstances.

**5.2 Submittal Instructions**

5.2.1. Proposals including Execution of Offer (Section 8) must be signed by Respondent's company official authorized to commit such proposals. **Failure to sign the Execution of Offer may be basis for proposal disqualification.**

5.2.2. Proposals must include the signed Affidavit (Exhibit C). **Failure to do so may be basis for disqualification.**

5.2.3. **One hard copy original and six (6) virus free CD ROM copies** of the complete proposal response is required.

If complete CD ROM copies of entire proposal and all documentation are unavailable, please submit six (6) hard copies. All CD copies must either be in **Microsoft Office software or Adobe Portable Document Format (PDF)**. All image files must be in one of the following formats: .jpg, .gif, .bmp, or .tif. We prefer image files to already be inserted as part of a document such as a PDF. Individual image files on the CD must be clearly named and referenced in your proposal response.

**NOTE:** The original signature on the ONE required hard copy will serve as the official signature of record for all CD copies.

Please create a text file in your root directory titled "table of contents.txt" that contains a brief explanation of the files and their layout found on the disc.

An unreadable CD due to incorrect format may reflect negatively on your proposal. If your company is unable to provide a readable CD in the requested format, then submit six (6) hard copies in addition to your original in your response.

5.2.4. Proposal package (box/carton) must indicate on the lower left-hand corner the submitter's company name, the proposal opening date, and RFP number.

5.2.5. Telephone, e-mail and/or facsimile (Fax) responses to this RFP are not acceptable.

**SECTION 5 (CONTINUED)**

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**5.3 Proposal Components**

The following documents are to be returned as part of your proposal submittal:

- 5.3.1. Signed Execution of Offer (Section 8)
- 5.3.2. Respondent's Questionnaire (Section 9)
- 5.3.3. Pricing To Include List Pricing Or The Ability To Access The List Pricing (Exhibits A, B & D)
- 5.3.4. Yes or No Confirmation Request For Sections 2.2 Through 2.9
- 5.3.5. Technical Proposal (Section 2.11)
- 5.3.6. Affidavit (Exhibit C)
- 5.3.7. Original and six (6) CD copies of proposal.
- 5.3.8. References

**5.4 City Of Rockville Contact**

Any questions or concerns regarding this Request for Proposal shall be directed *in writing* via e-mail or fax *prior to 5:00 P.M.(EST) on Friday, January 5, 2018*. All City of Rockville responses will be shared via addenda with all vendors via posting on the E-Maryland Marketplace. All questions must be sent to:

Jonathan Pierson, CPSM, C.P.M., Principal Buyer  
[jpierson@rockvillemd.gov](mailto:jpierson@rockvillemd.gov)  
Fax: 240-314-8439

The City of Rockville specifically requests that Respondents restrict all contact and questions regarding this RFP to the above-named individual. Failure to adhere to this request may result on the disqualification of your firm's proposal.

**5.5 Inquiries and Interpretations**

Responses to inquiries, which directly effect an interpretation or change to this RFP will be issued in writing by addendum (amendment) and posted on the E-Maryland Marketplace. All such addenda issued by the City prior to the time that proposals are received shall be considered part of the RFP, and the Respondent shall consider and acknowledge receipt of such in their proposal.

Only those City of Rockville inquiries which are made by formal written addenda shall be binding. Oral and other interpretations or clarification will be without legal effect.

**5.6 Open Records**

The City of Rockville considers all information, documentation and other materials requested to be submitted in response to this solicitation to be of a non-confidential and/or non-proprietary nature and therefore shall be subject to public disclosure under any and local, state and federal public information acts after an agreement is awarded.

Respondents are hereby notified that the City strictly adheres to all Statutes, court decisions and the opinions of it's attorneys regarding the disclosure of RFP information.

**5.7 Terms and Conditions**

The Terms and Conditions of the request for proposal shall govern any Agreement issued as a result of this solicitation RFP.

Additional or attached terms and conditions, which are determined to be unacceptable to the City of Rockville, may result in the disqualification of your proposal. Examples include, but are not limited to, liability for payment of taxes, subjugation to the laws of another State, and limitations on remedies.

The City of Rockville reserves the right to reject proposals, which require a separate agreement to be executed in lieu of this RFP.

Proposals are to be valid for a minimum of 180 days from the submittal deadline date to allow time for evaluation, selection, and any unforeseen delays.

**SECTION 6  
GENERAL TERMS AND CONDITIONS****CITY OF ROCKVILLE  
MARYLAND  
GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS**  
NON-CONSTRUCTION – 1/2017

1. **TERMS AND CONDITIONS** The terms and conditions of this document govern in event of conflict with any terms of the bidder's proposal, and are not subject to change by reasons of written or verbal statement by the contractor unless accepted in writing. Words and abbreviations which have well known technical or trade meanings are used in accordance with such meanings.
2. **SUBMISSION OF BID** Unless otherwise specified in the solicitation, all bids are to be submitted in a sealed envelope to the Purchasing Office, 111 Maryland Avenue, Rockville, MD 20850. The envelope shall be clearly marked with the invitation for bid number. Unless otherwise specified, the following forms must be submitted:
  - Bid proposal page(s) in duplicate
  - Non-collusion/non-conviction affidavit
  - References, if requested
  - Other forms as requested in the document.

The bid proposal form must be typed or written in ink. Conditional bids and bids containing escalator clauses will not be accepted. All bids must be regular in every respect and no interlineation, exclusions, or special conditions shall be made or included. Bids must contain an original signature, in the space provided, of an individual authorized to bind the bidder.

3. **LATE BIDS** It is the bidder's responsibility to assure delivery of the bid at the proper time to the designated location. Bids delivered to any other office or location will not be considered.
4. **ADDENDUM** In the event that any addenda to this solicitation is issued, all solicitation terms and conditions will remain in effect unless they are specifically changed in the addendum. It is the responsibility of the bidder to make inquiry as to addenda issued. Oral answers to questions relative to interpretation of specifications will not be binding on the City. Such addendums, if issued, will posted at: <http://rockvillemd.gov/business/bids.htm#bids>

Please note, that it is the bidder's responsibility to check this site frequently for Addendums, which may impact pricing, this document's requirements, terms and/or conditions. Failure to acknowledge an addendum on the bid proposal form or to sign and return an Addendum with your response may result in disqualification of proposal.

5. **BID OPENING** All bids received in response to an Invitation for Bid will be opened at the date, time and place specified and publicly read. A tabulation of bids received are posted on the City's website: <http://www.rockvillemd.gov/business/bids.htm>
6. **ACCEPTANCE OF BIDS** Unless otherwise specified, the City will accept or reject any or all bids or any or all items within ninety (90) days after the date of bid opening, unless extended by mutual consent of all parties.
7. **BID WITHDRAWAL** Bids may be withdrawn or modified under the following circumstances:
  - a. Where a mistake is discovered before the bid opening, the bid may be modified or withdrawn by written or electronic notice received by the Purchasing Agent prior to the time set for bid opening.
  - b. Where a mistake is discovered after the bid opening but prior to contract award, a bid: 1) may be corrected where the error is made and the intended bid price can be determined solely from the bid documents submitted, and the Purchasing Agent determines that the mistake was inadvertent and bona fide;

**SECTION 6  
GENERAL TERMS AND CONDITIONS**

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- c. May be withdrawn where the bid was submitted in good faith and the bid price is substantially lower than the other bids due solely to a clerical mistake therein as opposed to a judgment mistake and the mistake was due to an unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material made directly in the compilation of a bid, which unintentional arithmetic error or unintentional omission can be clearly shown by objective evidence drawn from inspection of original work papers, documents and materials used in the preparation of the bid.
- d. No bid may be withdrawn or award canceled when the result would be prejudicial to the interests of the City or fair competition.
- e. No bidder who is permitted to withdraw a bid shall, for compensation, supply any material or labor to or perform any subcontract or other work agreement for the person or business to whom the contract is awarded, or otherwise benefit, directly or indirectly, from the performance of the project for which the withdrawn bid was submitted.
- f. If a bid is withdrawn or award canceled under the authority of this section, the lowest remaining bid shall be deemed to be the low bid.
- g. Nothing herein shall prevent the City from rejecting all bids if deemed to be in the interest of the City or fair competition.
8. **BIDDER INTEREST IN MORE THAN ONE BID** Multiple bids received in response to a single solicitation from an individual, firm, partnership, corporation, affiliate, or association under the same or different names will be rejected. Reasonable grounds for believing that a bidder is interested in more than one bid for a solicitation both as a bidder and as a subcontractor for another bidder, will result in rejection of all bids in which the bidder is interested. However, a firm acting only as a subcontractor may be included as a subcontractor for two or more bidders submitting a bid for the work. Any or all bids may be rejected if reasonable grounds exist for believing that collusion exists among any bidders. Bidders rejected under the above provisions shall be disqualified if they respond to a re-solicitation for the same work.
9. **PRICES** Bids must be submitted on a firm, fixed price, F.O.B. Destination basis only unless otherwise specified herein.
10. **ERRORS IN BIDS** When an error is made in extending total prices, the unit price will govern. Erasures in bids must be initialed by the bidder.
11. **TAX EXEMPTION** The City is exempt from the payment of any federal excise or any Maryland sales tax.
12. **SPECIFICATIONS** Bidders are expected to be thoroughly familiar with all bid documents, including all addenda. No consideration will be granted for any alleged misunderstanding of the intent of the contract documents. In the process of assembling and binding the bid documents individual pages or drawings may have been inadvertently omitted. Each bidder shall carefully and thoroughly examine these bid documents for completeness. No claim of any bidder will be allowed on the basis that bid documents are incomplete.
13. **BID AWARD** Award will be made to lowest responsive and responsible bidder complying with all provisions of the Invitation for Bid, provided the price is reasonable and in the best interest of the City to accept. The City reserves the right to award by individual commodities/services, group, all or none or any combination thereof. When a group is specified, all items in the group must be bid.

In determining the responsibility of a bidder, the following criteria will be considered:

- a. The ability, capacity and skill of the bidder to perform the contract or provide the services required;
- b. Whether the bidder can perform the contract or provide the service promptly, or within the time specified, without delay or interference;
- c. The character, integrity, reliability, reputation, judgment, experience and efficiency of the bidder;
- d. The quality of performance on previous contracts or services;
- e. The previous and existing compliance by the bidder with laws and ordinance relating to the contract or service;
- f. The sufficiency of the financial resources and ability of the bidder to perform the contract or provide the service;
- g. The quality, availability and adaptability of the goods or services to the particular use required;
- h. The ability of the bidder to provide future maintenance and service for the use of the subject of the contract;
- i. Whether the bidder is in arrears to the City or a debt or contract or is in default on a surety to the City;
- j. Such other information as may be secured by the City having a bearing on the decision to award the contract.



**SECTION 6  
GENERAL TERMS AND CONDITIONS**

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14. **MULTI-YEAR BIDS** Multi-year contracts may be continued each fiscal year only after funding appropriations have been granted. In the event necessary funding appropriation is not granted, the multi-year contract shall be null and void, effective July 1st of the affected year. Should the vendor decline the City's right to exercise any option period, the City may consider the vendor in default, which may affect that vendor's eligibility for future contracts.
  15. **BIDDER'S PAYMENT TERMS** The City will reject as non-responsive a bid under this solicitation, which is conditioned on payment of proper invoices in less than thirty (30) days. However, this does not preclude a bidder from offering a prompt payment discount for payment of proper invoices in less than thirty (30) days.
  16. **INTERPRETATION** Any questions concerning terms, conditions and definitions of the contract and bidding regulations shall be directed in writing to the Purchasing Agent. The submission of a bid shall be prima facie evidence that the bidder thoroughly understands the terms of the contract documents. The Contractor shall take no advantage of any error or omission in these contract documents.
  17. **BRAND NAME OR EQUAL** Identification of an item by manufacturer's name, trade or brand name, or catalog number is for information and establishment of a quality level desired and is not intended to restrict competition. Bidders may offer any brand which meets or exceeds the specification, unless 'brand name only' is specified. Bids on other makes and/or models will be considered provided the bidder clearly states on the proposal what is being proposed and forwards with the bid complete descriptive literature indicating how the characteristics of the article being offered will meet the specifications. The City reserves the right to accept or reject items offered as an equal.
  18. **EXECUTION OF AGREEMENT** Subsequent to award and within fifteen (15) calendar days after the prescribed forms are presented to the Contractor, the Contractor shall execute and deliver to the City the required Agreement and other forms as requested. Failure of the successful bidder to execute the Agreement and supply other required forms within fifteen (15) calendar days shall constitute a default. The City may either award the contract to the next low responsive and responsible bidder or re-advertise the bids, and may charge against the original bidder the difference between the amount of the bid and the amount for which a contract for the work is subsequently executed. If a more favorable bid is received by a re-advertising, the defaulting bidder shall have no claim against the City for a refund.
  19. **PLACING OF ORDERS** Orders against contracts will be placed with the Contractor on a Purchase Order (or Procurement Card – currently Mastercard) executed by the Purchasing Agent or designee. Where Master Agreements have been released by the City, orders may be placed directly with the Contractor by authorized personnel in the ordering Department(s). Issuance of all purchase orders will be contingent upon appropriation of funds by the Mayor and Council and encumbrance of such funds after July 1 of each year, as provided by the City Code.
  20. **MATERIALS** All materials shall be new and free from defects. They shall be standard products of current manufacture. Unless otherwise noted in the contract documents, the Contractor shall abide by specific manufacturer instructions and recommendations on installation and operation.
  21. **DELIVERY** Time is of the essence. All shipments shall be accompanied by Packing Slips or Delivery Tickets and shall contain the following information: 1) the Purchase Order number, 2) Name of the Article and Stock Number, 3) Quantity Ordered, 4) Quantity Shipped, 5) Quantity Backordered, and 5) Name of Contractor.
  22. **TRAVEL TIME**  
No payment for travel time to or from the job site shall be charged. Charges begin when the Contractor arrives at each job site and end when the Contractor leaves the job site. The Contract Administrator will verify time records.
  23. **BILLING** Unless otherwise specified invoices are to be submitted to the "Bill To" address on the Purchase Order immediately upon completion of the shipment or services.
  24. **PAYMENT** Payment shall be made after satisfactory performance of the contract/complete delivery in accordance with all of the provisions thereof, and upon receipt of a properly complete invoice. The City reserves the right to withhold any or all payment or portions thereof for Contractor's failure to perform in accordance with the provision of the contract or any modification thereto. The acceptance by the Contractor of the final payment made as aforesaid, shall operate as and be a release to the City and every officer and agent thereof, from all claims by and liabilities to the Contractor for anything done or furnished for or relating to or affecting the work under the contract.
  25. **ELECTRONIC PAYMENT OPTION**  
The Vendor ACH Payment Program of the City allows payments to be deposited directly to a designated financial institution account. Funds will be deposited into the account of your choice automatically and on time. All transactions are conducted in a secure environment. The program is totally free as part of the Finance Department's efforts to improve customer services. Program information and registration can be viewed at the following web address:  
<http://www.rockvillemd.gov/business/payment>

**SECTION 6  
GENERAL TERMS AND CONDITIONS**

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26. **TRANSFER OF TITLE** The Contractor warrants that title to all work, materials and equipment will pass to the City upon the receipt of payment by the Contractor, free and clear of all liens, claims, interests or encumbrances.
27. **DEFECTIVE MATERIALS/WORKMANSHIP** Defective or unsuitable materials or workmanship shall be rejected and shall be made good by the Contractor. If the work shall be found to be defective or to have been damaged before final acceptance, the Contractor shall make good such defect in a manner satisfactory to the City, without extra compensation even though said defect or injury may have not been due to any act or negligence of the Contractor.
28. **CHANGES IN QUANTITIES/ITEMS** The City reserves the right to add or delete any item(s) from the bid in whole or in part at the City's discretion as given in the Bid or Proposal wherever it deems it advisable or necessary so to do and such changes shall in no way invalidate the contract nor affect the bid prices for any item or remaining work. Unit prices submitted in the bid shall not be increased or decreased regardless of changes in quantity. The City may waive minor differences in specifications in bids provided these differences do not violate the specifications' intent nor materially affect the operation for which the items or services are being purchased.

The Contractor will be paid for the actual amount of authorized work done or material furnished under any item of the bid at the price bid and stipulated for such item. In case any quantity is increased, the Contractor shall not be entitled to any increased compensation over and above the unit price bid for such item, or any claim for damages on account of loss of anticipated profits should any quantities be decreased. The Contractor shall be responsible for confirming the accuracy of the specified quantities prior to ordering materials or supplies and the City's payment shall be based on the actual quantities incorporated in the work and not the quantities specified in the bid document. The quantities must not exceed the contract specified quantities without specific written authorization of the Purchasing Agent and it is the Contractor's responsibility to obtain said authorization.

29. **DISPUTES** Except as may otherwise be provided by the final agreement, any dispute concerning a question of fact arising under the agreement signed by the City and the Contractor which is not disposed of by the final agreement shall be decided by the City Manager. The Contractor shall be afforded the opportunity to be heard and offer evidence in support of the claim. Pending final decision of the dispute herein, the Contractor shall proceed diligently with performance under the agreement signed by the City and the Contractor. The decision of the City Manager shall be final and conclusive.
30. **EXTRA COSTS** If the Contractor claims that any instructions by the contract documents or otherwise involve extra compensation or extension of time, a written protest must be submitted to the Purchasing Agent within ten (10) calendar days after receipt of such instructions and before proceeding to execute the work, stating in detail the basis for objection. No such claim will be considered unless so made.
31. **LEGAL REQUIREMENTS** All materials, equipment, supplies and services shall conform to applicable Federal, State, County and City laws, statutes, rules and regulations. The Contractor shall observe and comply with all Federal, State, County and City laws, statutes, rules and regulations that affect the work to be done. The provisions of this contract shall be governed by the laws of the State of Maryland.
32. **INDEMNIFICATION OF THE MAYOR AND COUNCIL** The Contractor shall indemnify and save harmless the Mayor and Council from all suits, actions and damages or costs, of every name and description to which the Council may be subjected or put by reason of injury to persons or property as a result of the work, whether caused by negligence or carelessness on the part of the Contractor, or subcontractors or agents thereof.
33. **ETHICS REQUIREMENTS** In accordance with the City's financial disclosure and ethical conduct policy and/or ordinances a prerequisite for payment pursuant to the terms of this contract is that the Contractor may be required to furnish explicit statements, under oath, that the City Manager, and/or any other officer, agent, and/or employee of the City, and any member of the governing body of the City of Rockville or any member or employee of a Commission, Board, or Corporation controlled or appointed by the City Council, Rockville, Maryland has not received or has not been promised directly or indirectly any financial benefit by way of fee, commission, finder's fee, or in any other manner, remuneration arising from directly or indirectly related to this contract, and that upon request by the City Manager, or other authorized agent, as a prerequisite to payment pursuant to the terms of this contract, the Contractor will furnish to the Mayor and Council of the City of Rockville, under oath, answers to any interrogatories to a possible conflict of interest has herein embodied.
34. **TERMINATION FOR CAUSE** The contract may be cancelled or annulled by the City in whole or in part by written notice of default to the Contractor upon nonperformance or violation of contract terms and an award made to next low Bidder, or, articles specified may be purchased on the open market similar to those so terminated. In either event, the

**SECTION 6  
GENERAL TERMS AND CONDITIONS**

defaulting Contractor or his surety shall be liable to the City for costs to the City in excess of the defaulted contract prices.

35. **TERMINATION FOR CONVENIENCE** This Contract may be terminated, in whole or in part, upon written notice to the Contractor when the City determines that such termination is in its best interest. The termination is effective 10 days after the notice is issued, unless a different time is given in the notice. The City is liable only for payment for goods and services delivered and accepted or approved by the City prior to the effective date of the termination.
36. **EMPLOYEES** The Contractor shall employ only competent, skillful persons to do the work, and whenever the Project Manager shall notify the Contractor in writing that any person employed on the work is, in his opinion, incompetent, disobedient, disorderly, discourteous or otherwise unsatisfactory, such person shall be discharged from the work and shall not again be employed for this contract except with the consent of the Project Manager.
37. **LANGUAGE** If applicable, the Contractor shall appoint one or more crewmembers or supervisors to act as liaison with the City and emergency services personnel. All liaisons shall be fluently bilingual in English and the Contractor's employees' language(s), and at least one liaison shall be present at each work site at all times when any of the Contractor's employees or agents are at the site.
38. **SENSITIVE DOCUMENTS** Sensitive documents (either electronic or hardcopy documents dealing with critical facilities or sensitive information) received from the City must be handled consistent with the terms of non-disclosure required for application. Contractor is responsible to restrict use of sensitive documents to project participants only and shall take appropriate measure to prevent distribution of sensitive document to anyone inside or outside of the Contractor's company except Contractor's project participants. After completion of the project, all sensitive documents remaining in the Contractor's possession shall continue to be governed under the terms of non-disclosure and must continue to be stored in a secure manner. After such records are no longer needed for record purposes, the records shall be destroyed or returned to the City. Where services require the Contractor to access the City's electronic information resources and/or its electronic data assets, the Contractor shall adhere to all requirements, terms and conditions of the City's Contractor/Vendor On-Site And Remote Access Confidentiality Agreement, which can be viewed at the following web address: [http://www.rockvillemd.gov/business/Rockville\\_Confidentiality\\_Policy.pdf](http://www.rockvillemd.gov/business/Rockville_Confidentiality_Policy.pdf).
39. **DOCUMENTS, MATERIALS AND DATA** All documents materials or data developed as a result of this contract are the City's property. The City has the right to use and reproduce any documents, materials and data, including confidential information, used in the performance of, or developed as a result of this contract. The City may use this information for its own purposes, including reporting to state and federal agencies. The Contractor warrants that it has title to or right to use all documents, materials or data used or developed in connection with this contract. The Contractor must keep confidential all documents, materials and data prepared or developed by the Contractor or supplied by the City.
40. **IMMIGRATION REFORM AND CONTROL ACT** The Contractor awarded a contract pursuant to this bid shall warrant that it does not and shall not hire, recruit or refer for a fee, for employment under the contract, an alien knowing the alien is an unauthorized alien and hire any individual without complying with the requirements of the Immigration Reform and Control Act of 1986 (the Act), including but not limited to any verification and record keeping requirements. The Contractor shall further assure the City that, in accordance with the Act, it does not and will not discriminate against an individual with respect to hiring, or recruitment or referral for a fee, of the individual for employment or the discharging of the individual from employment because of such individual's national origin or in the case of a citizen or intending citizen, because of such individual's citizenship status.
41. **EQUAL EMPLOYMENT OPPORTUNITY** The Contractor will not discriminate against any employee or applicant for employment because of age (in accordance with applicable law), sex, race, ancestry, color, religion, sexual orientation, gender identity or expression, physical or mental handicap, marital status, or political expression. The Contractor will take affirmative action to ensure that applicants are employed, and the employees are treated fairly and equally during employment with regard to the above. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment, layoff or termination, rates of pay or other form of compensation; and selection for training, including apprenticeship. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

If the Contractor fails to comply with nondiscrimination clauses of this contract or fails to include such contract provisions in all subcontracts, this contract may be declared void AB INITO, cancelled, terminated or suspended in whole or in part and the Contractor may be declared ineligible for further contracts with the City of Rockville. Any employee, applicant for employment, or prospective employee with information concerning any breach of these requirements may communicate such information to the City Manager who shall commence a prompt investigation of the alleged violation. Pursuant to such investigation, the Contractor will permit access to the Contractor's books,

**SECTION 6  
GENERAL TERMS AND CONDITIONS**

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records, and accounts. If the City Manager concludes that the Contractor has failed to comply with nondiscrimination clauses, the remedies set out above may be invoked.

42. **PERMITS AND REGULATIONS** Unless stipulated elsewhere in these specifications, the Contractor shall be responsible for obtaining and paying for all applicable permits. Where signatures of the City are required in connection with the obtaining of such permits, certificates, etc., the Contractor shall prepare the proper paperwork and present it to the City for signature. City of Rockville Permit fees shall be waived. If the Contractor ascertains at any time that any requirement of this contract is at variance with applicable laws, ordinances, regulations and/or building codes, notification to the Project Manager shall be made immediately and any necessary adjustment to the contract shall be made. Without proper notice to the Project Manager, the Contractor shall bear all costs arising from the performance of work the Contractor knows to be contrary to such laws, ordinances, etc.
43. **SERVICE OF NOTICES** The mailing a written communication, notice or order, addressed to the Contractor at the business address filed with the City, or to his office at the site of the work shall be considered as sufficient service upon the Contractor of such communication, notice or order; and the date of said service shall be the date of such mailing. Written notice shall also be deemed to have been duly served if delivered in person to the individual or member of the firm or to any officer of the corporation for whom it was intended if delivered or sent by registered or certified mail to the last known address.
44. **PATENT RIGHTS** Whenever any article, materials, equipment, process, composition, means, or things called for by these specifications is covered by letters of patent, the successful bidder must secure, before using or employing such article, material etc., the assent in writing of the Owner or Licensee of such Letters of Patent and file the same with the City.

The said assent is to cover not only the use, employment, and incorporation of said article, material, equipment, process, composition, combination, means, or thing in the construction and completion of the work but also the permanent use of said article, material, etc., thereafter by or on behalf of the City, in the operation and maintenance of the project for the purposes for which it is intended or adapted. The Contractor shall be responsible for any claims made against the City, its agents and employees or any actual or alleged infringement of patents by the use of any such patented articles, etc., in the construction and completion of the work, and shall save harmless and indemnify the City, its agents and employees from all costs, expenses, and damages, including Solicitor's and Attorney's fees which the City may be obligated to pay by reason of any actual or alleged infringement of patents used in the construction and completion of the work herein specified.

45. **ABANDONMENT OF OR DELAY IN WORK** If the work under the contract shall be abandoned by the Contractor, or if at any time the City shall be of the opinion and shall so certify, in writing, to the Contractor, that the performance of the contract is unnecessarily or unreasonably delayed, or that the Contractor has violated any of the provisions of the contract or is executing the same in bad faith or if the work is not fully completed within the time specified for its completion, together with such extension of time as may have been granted, the City by written notice, may order the Contractor to discontinue all work there under, or any part thereof, within the number of days specified on such notice. At the expiration of said time the Contractor shall discontinue the work, or such part thereof, and the City shall have the power, by contract, or otherwise, to complete said work and deduct the entire cost thereof from any monies due or to become due the Contractor under the contract. For such completion of work the City may, for itself or its Contractor, take possession of and use or cause to be used any or all materials, tools, and equipment found on the site of said work. When any part of the contract is being carried on by the City, as herein provided, the Contractor shall continue the remainder of the work in conformity with the terms of the contract and in such manner as not to interfere with the City's workmen.
46. **SUBLETTING OR ASSIGNING OF CONTRACT** The City and the Contractor each bind themselves, their partners, successors, assigns and legal representatives of such other parties in respect to all covenants, agreements, and obligations contained in the contract documents. Neither party to the contract shall sublet, sell, transfer, assign or otherwise dispose of the contract or any portion thereof, or of the work provided for therein, or of his right, title or interest therein to any person, firm or corporation without the written consent of the other party, nor shall the Contractor assign any monies due or to become due hereunder without the previous written consent of the City.
47. **SUBCONTRACTING** When allowed, bidders who intend to subcontract any portion of the work including delivery, installation or maintenance will submit to the City prior to the start of work: 1) a description of the items to be subcontracted, 2) all subcontractor names, addresses and telephone numbers and 3) the nature and extent of the work utilized during the life of the contract. This does not relieve the contractor from the prime responsibility of full and complete performance under the contract. There shall be no contractual relationship between the City and any subcontractor.

**SECTION 6  
GENERAL TERMS AND CONDITIONS**

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48. **NO WAIVER OF CONTRACT** Neither the acceptance by the City nor any order, measurement, certificate or payment of money, of the whole or any part of the work, nor any extension of time nor possession taken by the City shall operate as a waiver of any portion of the contract, or any right to damage therein provided. The failure of the City to strictly enforce any provision of this contract shall not be a waiver of any subsequent breach of the same or different nature.
49. **MEASUREMENT OF WORK AND MATERIAL** The work and material to be paid for will be measured and determined by the City according to the specifications and drawings. No allowance will be made for any excess above the quantities required by the specifications and drawings on any part of the work, except where such excess material has been supplied or work done by order of the City and in the absence of default or negligence on the part the Contractor. Should the dimensions of any part of the work or of the materials be less than those required by the drawings or the directions of the City, only the actual quantities placed will be allowed in measurement.
50. **CONTINGENT ITEMS & QUANTITIES** Items and quantities identified as being contingent are provided in the contract for use when and as directed by the City. These items are established for the purpose of obtaining a bid price. The quantities for these contingent items may be increased or decreased without any adjustment to the contract unit price bid or the contingent items may be deleted entirely from the contract by the City. The Contractor shall submit no claim against the City for any adjustment to the contract unit price bid, should the contingent items be increased, decreased or eliminated entirely. Payment for any contingent items used will be made on the basis of the quantities as actually measured and as specified in the Specifications.
51. **GUARANTEE PERIOD** The Contractor shall warrant and guarantee the work required under this contract for a period of twelve (12) months from the date of Final Acceptance. The Contractor warrants and guarantees to the City, that materials and equipment furnished under the contract shall be of good quality and new unless otherwise required or permitted by the contract documents, that all work will be in accordance with the contract documents, and that all work will be of good quality, free from faults and defects. Work not conforming to these requirements, including substitutions not properly approved and authorized, may be considered defective. If required by the City, the Contractor shall furnish satisfactory evidence as to the kind and quality of materials and equipment.

The Contractor's obligation to perform and complete the work in a workmanlike manner, free from faults and defects and in accordance with the contract documents shall be absolute. The Contractor shall remedy, at his own expense, and without additional cost to the City, all defects arising from either workmanship or materials, as determined by the City, or City's representative. The obligations of the Contractor under this Paragraph shall not include normal wear and tear under normal usage.

If the Contractor does not, within ten (10) days after notification from the City, signify his intention in writing or inaction to correct work, as described above, then the City may proceed with the work and charge the cost thereof to the account of the contract as herein before provided.

Warranty documents shall be furnished by the Contractor and shall be delivered to the City before final payment is made.

SECTION 6  
GENERAL TERMS AND CONDITIONS**INSURANCE REQUIREMENTS REV2 (09/08)**

Prior to the execution of the contract by the City, the Contractor must obtain at their own cost and expense and keep in force and effect during the term of the contract including all extensions, the following insurance with an insurance company/companies licensed to do business in the State of Maryland evidenced by a certificate of insurance and/or copies of the insurance policies. The Contractor's insurance shall be primary.

The Contractor must submit to the Procurement Division, 111 Maryland Avenue, Rockville, MD 20850 a certificate of insurance prior to the start of any work. In no event may the insurance coverage be less than shown below.

Unless otherwise described in this contract the successful contractor and subcontractors will be required to maintain for the life of the contract and to furnish the City evidence of insurance as follows:

**MANDATORY REQUIREMENTS FOR INSURANCE**

Contractor's insurance coverage shall be primary insurance as respects the City, its elected and appointed officials, officers, consultants, agents and employees and any insurance or self-insurance maintained by the City, shall be excess of the Contractor's insurance and shall not be called upon to contribute with it.

Type of Insurance	Amounts of Insurance	Endorsements and Provisions
<b>1. Workers' Compensation</b> <b>2. Employers' Liability</b>	Bodily Injury by Accident: \$100,000 each accident  Bodily Injury by Disease: \$500,000 policy limits  Bodily Injury by Disease: \$100,000 each employee	Waiver of Subrogation: <i>WC 00 03 13 Waiver of Our Rights to Recover From Others Endorsement – signed and dated.</i>
<b>3. Commercial General Liability</b>  a. Bodily Injury b. Property Damage c. Contractual Liability d. Premise/Operations e. Independent Contractors f. Products/Completed Operations g. Personal Injury	Each Occurrence: \$1,000,000	City to be listed as additional insured and provided 30 day notice of cancellation or material change in coverage. <b>CG 20 37 07 04 and CG 20 10 07 04 forms to be both signed and dated.</b>
<b>4. Automobile Liability</b>  a. All Owned Autos b. Hired Autos c. Non-Owned Autos	Combined Single Limit for Bodily Injury and Property Damage - (each accident): \$1,000,000	City to be listed as additional insured and provided 30 day notice of cancellation or material change in coverage. <b>Form CA20 48 02 99 form to be both signed and dated.</b>
<b>5. Excess/Umbrella Liability</b>	Each Occurrence/Aggregate: \$1,000,000	City to be listed as additional insured and provided 30 day notice of cancellation or material change in coverage.
<b>6. Professional Liability (if applicable)</b>	Each Occurrence/Aggregate: \$1,000,000	

Alternative and/or additional insurance requirements, when outlined under the special provisions of this contract, shall take precedence over the above requirements in part or in full as described therein.

**POLICY CANCELLATION**

No change, cancellation or non-renewed shall be made in any insurance coverage without a thirty (30) day written notice to the City Procurement Division. The Contractor shall furnish a new certificate prior to any change or cancellation date. The failure of the Contractor to deliver a new and valid certificate will result in suspension of all payments and cessation of on-site work activities until a new certificate is furnished.

**SECTION 6  
GENERAL TERMS AND CONDITIONS**

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**ADDITIONAL INSURED**

**The Mayor and Council of Rockville, which includes its elected and appointed officials, officers, consultants, agents and employees must be named as an additional insured** on the Contractor's Commercial and Excess/Umbrella Insurance for liability arising out of contractor's products, goods, and services provided under this contract. Additionally, The Mayor and Council of Rockville must be named as additional insured on the Contractor's Automobile and General Liability Policies. Endorsements reflecting the Mayor and Council of Rockville as an additional insured are required to be submitted with the insurance certificate.

**SUBCONTRACTORS**

All subcontractors shall meet the requirements of this Section before commencing work. In addition, Contractor shall include all subcontractors as insureds under its policies or shall furnish separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to all of the requirements stated herein.

**CERTIFICATE HOLDER**

**The Mayor and Council of Rockville**

**(Contract #, title)**

City Hall

111 Maryland Avenue

Rockville, MD 20850

**SECTIONS 7 & 8  
CONTRACTUAL REQUIREMENTS & EXECUTION OF OFFER**

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**7.1 General**

These Contractual Requirements shall be made a part of and govern any Agreement/Purchase Orders resulting from this Request for Proposal. In the event of any conflict between these Contractual Requirements and the General Terms and Conditions in Section 6, the General Term and Conditions in Section 6 shall supercede and govern.

Each proposal shall be prepared simply and economically, providing a straightforward and concise description of Respondent's ability to meet the requirements of this RFP. Emphasis shall be on completeness, clarity of content and responsiveness to the offer requirements.

**The City of Rockville reserves the right to accept or reject any or all offers, to waive informalities and technicalities, to accept the offer considered most advantageous and award to the lowest most responsive offer. Additionally, all respondents are hereby notified that the City shall consider all factors it believes to be relevant in the selection of the lowest responsive offer including but not limited to the ability to perform the services.**

Failure to comply with the requirements contained in this Request for Proposal may result in the rejection of the proposal.

The proposer agrees to protect the City from claims involving infringement of patents or copyrights.

The proposer hereby assigns to purchaser, any and all claims for overcharges associated with any contract resulting from this RFP which arise under the antitrust laws of the United States 15 U.S.C.A. Section 1, et seq. (1973) and which arise under any antitrust laws of the State of Maryland.

No substitutions or cancellations permitted without written approval of the City of Rockville.

Upon award, agreement shall be effective as stated, unless company obtains approval for late delivery.

Questions shall be directed to City of Rockville official identified in Section 5.5 of this Request for Proposal.

Proposals and any other information submitted by Respondent in response to this Request for Proposal shall become the property of the City of Rockville.

The City of Rockville will not provide compensation to Respondents for any expenses incurred by the Respondent(s) for proposal preparation, evaluations or demonstrations that may be made, unless otherwise expressly indicated.

Proposals which are qualified with conditional clauses, alterations, items not called for in the RFP documents, or irregularities of any kind are subject to disqualification by the City of Rockville at its option.

**7.2 Right to Audit**

At any time during the term of this agreement and for a period of four (4) years thereafter the City of Rockville or duly authorized audit representative of the City, at its expense and at reasonable times, reserves the right to incrementally audit Seller's records. In the event such an audit by the City reveals any errors/overpayments by the City, Seller shall refund the City the full amount of such overpayments within thirty (30) days of such audit findings, or the City at its option, reserves the right to deduct such amounts owing the City from any payments due Seller.

**7.3 Non-Disclosure**

Seller and the City of Rockville acknowledge that they or their employees may, in the performance of the resultant agreement come into the possession of proprietary or confidential information owned by or in the possession of the other. Neither party shall use any such information for its own benefit or make such information available to any person, firm, corporation, or other organizations, whether or not directly or indirectly affiliated with Seller or the City of Rockville unless required by law.

NAME OF BIDDER \_\_\_\_\_

**RETURN THIS FORM WITH PROPOSAL**



**7.4 Publicity**

Seller agrees that it shall not publicize this agreement or disclose, confirm or deny any details thereof to third parties or use any photographs or video recordings of the City of Rockville's name in connection with any sales promotion or publicity event without the prior express written approval of the City.

**7.5 Severability**

If one or more provisions of the resultant agreement, or the application of any provision to any party or circumstance, is held invalid, unenforceable, or illegal in any respect, the remainder of the agreement and the application of the provision to other parties or circumstances shall remain valid and in full force and effect.

**7.6 Non-Waiver of Defaults**

Any failure of the City of Rockville at any time, to enforce or require the strict keeping and performance of any of the terms and conditions of this agreement shall not constitute a waiver of such terms, conditions, or rights, and shall not affect or impair same, or the right of the City at any time to avail itself of same.

CONTRACTUAL REQUIREMENTS & EXECUTION OF OFFER



CITY OF ROCKVILLE  
EXECUTION OF OFFER FORM  
REQUEST FOR PROPOSAL # 06-18  
PUBLIC WORKS EQUIPMENT, SUPPLIES & SUPPORT SERVICES

THIS FORM MUST BE COMPLETED, SIGNED AND RETURNED WITH YOUR PROPOSAL. CONTRACTOR AGREES TO PERFORM ALL WORK AS SET FORTH IN THIS REQUEST FOR PROPOSAL, AND IN ACCORDANCE WITH THE TERMS AND CONDITIONS AT THE DISCOUNTS AND/OR PRICES QUOTED ON THIS FORM.

**OVERTIME**

Overtime rates and calculations must be provided as an additional Exhibit; otherwise they shall become the responsibility of the Contractor. The City will not reimburse for overtime for Contractor or Sub-Contractor's FLSA exempt employees.

**LIST OF SUBCONTRACTORS OR SUPPLIERS**

Identify the names of all Subcontractors/Suppliers who will be providing services under this contract and the type of work being subcontracted.

(A) \_\_\_\_\_

(B) \_\_\_\_\_

(C) \_\_\_\_\_

(D) \_\_\_\_\_

(E) \_\_\_\_\_

(F) \_\_\_\_\_

(G) \_\_\_\_\_

(H) \_\_\_\_\_

(I) \_\_\_\_\_

(J) \_\_\_\_\_

(K) \_\_\_\_\_

**EXCEPTIONS**

All exceptions taken to the Request for Proposal must be clearly indicated in the space provided below. Unless noted as an exception, the Contractor will be held responsible for providing each component or standard called for.

The City Manager for the City of Rockville, Maryland retains the exclusive right to approve or reject any exception taken to the specifications contained in this Request for Proposal. It is hereby agreed that if this Request for Proposal is rejected due to an exception taken to a requirement by the offeror, the rejection taken will be final and no further action may be taken.

Do you claim an exception to any portion of this Request for Proposal?

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**ADDENDA**

Acknowledgment is hereby made of the following Addenda, if any, (identified by number) received since issuance of this bid:

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**EXECUTION**

**THE OFFEROR IS HEREBY NOTIFIED THAT THIS DOCUMENT SHALL BE SIGNED IN INK IN ORDER FOR THE PROPOSAL TO BE ACCEPTED. BY SIGNING, THE OFFEROR CERTIFIES THAT HE/SHE WILL COMPLY IN EVERY ASPECT WITH THE REQUEST FOR PROPOPAL, ADDENDUMS, PROPOSAL, ANY AND ALL E-MAILS/LETTERS OF CLARIFICATION, BAFO AND CONTRACT.**

The proposal, if submitted by an individual, shall be signed by an individual; if submitted by a partnership, shall be signed by such member or members of the partnership as have authority to bind the partnership; if submitted by a corporation the same shall be signed by the President and attested by the Secretary or an Assistant Secretary. If not signed by the President as aforesaid, there must be attached a copy of that portion of the By-Laws, or a copy of a Board resolution, duly certified by the Secretary, showing the authority of the person so signing on behalf of the corporation. In lieu thereof, the corporation may file such evidence with the Administration, duly certified by the Secretary, together with a list of the names of those officers having authority to execute documents on behalf of the corporation, duly certified by the Secretary, which listing shall remain in full force and effect until such time as the Administration is advised in writing to the contrary. In any case where a proposal is signed by an Attorney in Fact the same must be accompanied by a copy of the appointing document, duly certified.

CONTRACTUAL REQUIREMENTS & EXECUTION OF OFFER

**IF AN INDIVIDUAL:**

NAME: \_\_\_\_\_

\_\_\_\_\_ Street and/or P.O. Box

\_\_\_\_\_ City State Zip Code Fed ID or SSN

\_\_\_\_\_ (SEAL) \_\_\_\_\_  
Signature Date

\_\_\_\_\_ Print Signature

WITNESS: \_\_\_\_\_

Signature

\_\_\_\_\_ Print Signature

**IF A PARTNERSHIP:**

NAME OF PARTNERSHIP: \_\_\_\_\_

\_\_\_\_\_ Street and/or P.O. Box

\_\_\_\_\_ City State Zip Code Fed ID or SSN

BY: \_\_\_\_\_ (SEAL) \_\_\_\_\_  
Signature Date

\_\_\_\_\_ Print Signature

TITLE: \_\_\_\_\_ WITNESS: \_\_\_\_\_

Signature

\_\_\_\_\_ Print Signature

SECTIONS 7 & 8

CONTRACTUAL REQUIREMENTS & EXECUTION OF OFFER

**IF A CORPORATION:**

NAME OF CORPORATION: \_\_\_\_\_

\_\_\_\_\_ Street and/or P.O. Box

\_\_\_\_\_ City State Zip Code Fed ID or SSN

STATE OF INCORPORATION: \_\_\_\_\_

BY: \_\_\_\_\_ (SEAL) \_\_\_\_\_  
Signature Date

\_\_\_\_\_ Print Signature

TITLE: \_\_\_\_\_ WITNESS: \_\_\_\_\_  
Secretary's Signature

\_\_\_\_\_ Print Signature

**REMITTANCE ADDRESS** (if different than above)

\_\_\_\_\_ Street and/or P.O. Box

\_\_\_\_\_ City State Zip Code

NOTE: Firms must use their FULL LEGAL name. Generally, a corporation's name must end with a suffix indicating the corporate status of that business (i.e., Inc., Co., Corp., etc.). Individuals or corporations may indicate trade names with the individual or corporate name followed by "t/a" (trading as) or "d/b/a" (doing business as), respectively. Failure to use your FULL LEGAL name may be cause for rejection of the proposal.

**CONTACT FOR ADMINISTRATION**

NAME: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

**PAYMENT REMITTANCE ADDRESS**

\_\_\_\_\_  
\_\_\_\_\_

**SECTION 9  
RESPONDENT'S QUESTIONNAIRE**

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The Respondent recognizes that in selecting a company/agent, The City of Rockville will rely, in part, on the answers provided in response to this Questionnaire. Accordingly, Respondent warrants to the best of its knowledge that all responses are true, correct and complete. The City of Rockville reserves the right to contact each and every reference listed below and shall be free from any liability to respondent for conducting such inquiry.

**Company Profile**

1. Number of Years in Business: \_\_\_\_\_
2. Type of Operation: Individual\_\_\_\_ Partnership\_\_\_\_ Corporation\_\_\_\_ Government\_\_\_\_  
  
Number of Employees: \_\_\_\_\_(company wide)  
Number of Employees: \_\_\_\_\_(servicing location)  
  
Annual Sales Volume: \_\_\_\_\_(company wide)  
Annual Sales Volume: \_\_\_\_\_(servicing location)
3. State that you will provide a copy of your company's audited financial statements for the past two (2) years, if requested by the City of Rockville.
4. Provide a financial rating of your company and any documentation (such as a Dunn and Bradstreet Analysis), which indicates the financial stability of your company, if requested by the City of Rockville.
5. Is your company currently for sale or involved in any transaction to expend or to become acquired by another business entity? If yes, please explain the impact both in organizational and directional terms.
6. Provide any details of all past or pending litigation or claims filed against your company that would negatively impact your company's performance under an agreement with The City of Rockville.
7. Is your company currently in default on any loan agreement or financing agreement with any bank, financial institution, or other entity? If yes, specify date(s), details, circumstances, and prospects for resolution.

**ATTACHMENT A  
MAPT RIDER**

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The Mid-Atlantic Purchasing Team (MAPT) is the agreement between the Metropolitan Washington Council of Governments ("MAPT") and the Baltimore Metropolitan Council ("BMC") to aggregate the public entity and non-profit purchasing volumes in the Maryland, Virginia and Washington, D.C. region ("region").

**Format**

A lead agency format is used to accomplish this work. The Lead Agency in this procurement has included this MAPT Cooperative Rider Clause in this solicitation indicating its willingness to allow other public entities to participate pursuant to the following Terms and Conditions:

## 1. Terms

- 1.1 Participating entities, through their use of the Cooperative Rider Clause, agree to the terms and conditions of the resulting contract to the extent that they can be reasonably applied to the participating entity.
- 1.2 Participating entities may also negotiate additional terms and conditions specific to their local requirements upon mutual agreement between the parties.

## 2. Other Conditions - Contract and Reporting

- 2.1 The contract resulting from this solicitation shall be governed by and "construed in accordance with the laws of the State/jurisdiction in which the participating entity officially is located;
- 2.2 To provide to MAPT and/or BMC contract usage reporting information, including but not limited to quantity, unit pricing and total volume of sales by entity, as well reporting other participating entities added on the contract, on demand and without further approval of contract participants;
- 2.3 Contract obligations rest solely with the participating entities only;
- 2.4 Significant changes in total contract value may result in further negotiations of contract pricing with the lead agency and participating entities.

In pricing and other conditions, vendors are urged to consider the broad reach and appeal of MAPT with public and non-profit entities in this region.

A list of the participating members of the Mid-Atlantic Purchasing Team can be found at the following web links:

[www.MAPT.org/purchasing-and-bids/cooperative-purchasing/member-links/](http://www.MAPT.org/purchasing-and-bids/cooperative-purchasing/member-links/)

and

<http://www.baltometro.org/our-work/cooperative-purchasing/brcpc-representatives>

**MAPT RIDER - DO NOT RETURN WITH PROPOSAL**

**ATTACHMENT B  
SAMPLE AGREEMENT - DO NOT RETURN**

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**AGREEMENT**

THIS AGREEMENT, made this \_\_\_ day of \_\_\_\_\_, 2012 by and between the **MAYOR AND COUNCIL OF ROCKVILLE**, a municipal corporation organized under the laws of Maryland, hereinafter referred to as the "CITY", and **<CONTRACTOR'S NAME>** hereinafter referred to as "**CONTRACTOR**".

WITNESSETH

WHEREAS, the City desires the Contractor to provide **<DESCRIBE THE SERVICE>**

WHEREAS, the City desires to employ the services of the Contractor in connection with the aforementioned service under the terms and conditions set forth herein.

NOW THEREFORE, in consideration of the covenants and promises set forth, the parties hereto agree as follows:

**1. SCOPE OF WORK.** The Contractor agrees to perform the work described and be bound by the terms and conditions set forth in the **<letter agreement dated xxx or RFP# and title>** hereto attached a made a part hereof and identified as Exhibit "A" and in the **CONTRACTOR'S** proposal dated **xxxx** hereto attached a made a part hereof and identified as Exhibit "B" ; **<reference other attachments as necessary>** In the event any terms of the attached exhibits conflict with this Agreement, this Agreement shall prevail. **<if numerous exhibits list prevailing exhibit(s)>**

Contractor shall perform the services described in this Agreement (a) in a timely, diligent and professional manner in accordance with recognized standards of the applicable industry or profession, and; (b) in accordance with the time periods set forth in this Agreement and in the schedule and sequencing specified by the City. Contractor shall furnish efficient business administration and superintendence and shall use its best efforts to ensure that such services being performed under this Agreement are completed in the best way and in the most expeditious and economical manner consistent with the City's best interests.

**2. REVIEW BY CITY.** The Contractor agrees that the work and records covered by this Agreement will be subject to review, at all times, by representatives of the City.

**3. OWNERSHIP RIGHTS.** All finished or unfinished documents, data, studies, surveys, drawings, CADD drawings, maps, models, photographs, letters and reports prepared by the Contractor or his subcontractors shall become the property of the City.

**4. EQUAL EMPLOYMENT OPPORTUNITY.** During the performance of this Agreement, the Contractor agrees that he will comply with all applicable federal, state and local laws relating to discrimination in employment.



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**ATTACHMENT B (CONTINUED)**

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5. INDEMNIFICATION. The Contractor agrees to indemnify and save harmless the City against any liability, claim, demand for personal injury or property damage, and other expenses or losses suffered or arising out of or caused by any negligent act or omission of the Contractor, its subcontractors, servants, agents or employees incurred in the performance of the Agreement.

6. TIME OF ESSENCE. The Contractor acknowledges that time is of the essence in providing the services under this Agreement and agrees to assign adequate personnel sufficient to respond to requests for service.

7. CONTRACT TERM. This Agreement shall be effective upon execution of the contract and shall continue through <TERM/ OR COMPLETION DATE>

8. TERMINATION FOR CONVENIENCE. The City may terminate this Agreement for convenience by giving written notice to the Contractor of such termination and specifying the effective date thereof, at least five (5) days before the effective date of such termination. If the Agreement is terminated by the City as provided in this Section the Contractor will be paid on a pro-rata basis for work performed prior to the effective date of such termination.

9. TERMINATION FOR CAUSE. If through any cause, the Contractor shall fail to fulfill in a timely and proper manner his obligation under this Agreement, or if the Contractor shall violate any of the covenants, agreements, or stipulations of this Agreement, the City shall thereupon have the right to terminate this Agreement by giving written notice to the Contractor of such termination and specifying the effective date thereof, at least five (5) days before the effective date of such termination. If the Agreement is terminated by the City as provided in this Section the Contractor will be paid an amount based on the number of hours actually worked at the hourly rates set forth herein, or if no hourly rate is set forth, Contractor shall be paid on a pro-rata basis for work performed. Notwithstanding the above, the Contractor shall not be relieved of liability to the City for damages sustained by the City by virtue of any breach of the Agreement by the Contractor, and the City may withhold any payments due the Contractor up to the full amount of the Contractor's fee, until such a time as the exact amount of damages due the City from the Contractor is determined by any Court of competent jurisdiction.

10. COMPLIANCE WITH LAWS. The Contractor shall observe and comply with federal, state, county and local laws, ordinances and regulations that affect the work to be done herein, and shall indemnify and hold the City harmless, and all of its officers, agents and servants against any claim or liability from or based on the violation of any such law, ordinance or regulation, whether by the Contractor or the Contractor's agent. Notwithstanding the foregoing, in the event that the Contractor determines that a conflict exists between any applicable law, ordinance and/or regulation, the Contractor will so advise the City and the City will decide which law, ordinance and/or regulation shall be followed.

11. SUBCONTRACTS. None of the services covered by this Agreement, shall be subcontracted without the prior written consent of the City. The Contractor will require all subcontractors to have in effect at all times insurance coverage as required by the City in Exhibit

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**ATTACHMENT B (CONTINUED)**

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“A” for negligent acts, errors and omissions of subcontractors and their employees and the City shall be named as an insured party.

12. ASSIGNMENT. The Contractor shall not assign or transfer any interest in this Agreement without the prior written approval of the City.

13. INSURANCE. The Contractor shall carry insurance with limits as required in Exhibit “A” by the City and shall provide to the City a certificate evidencing the same.

14. CONFLICTS OF INTEREST. The Contractor covenants that it has presently no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance or services required to be performed under this Agreement. The Contractor further covenants that in the performance of this Agreement no person having any such interest shall be employed.

15. DISPUTES. Except as otherwise provided in this agreement, any dispute concerning a question of fact arising out of this agreement which is not disposed of by agreement, shall be decided in accordance with Section 17-174 of the City’s Purchasing Ordinance as set forth in Chapter 17 of the Rockville City Code.

16. GOVERNING LAW. This Agreement is executed in the State of Maryland and shall be governed by Maryland law. The Contractor, by execution of this Agreement, consents to the jurisdiction of the Maryland state courts with respect to any dispute arising out of this agreement and further consents to venue in Montgomery County, Maryland.

17. SUCCESSORS AND ASSIGNS: This Agreement shall be binding and inure to the benefit of all successors and assigns of the parties hereto. Notwithstanding the foregoing, this Agreement shall be considered a personal services contract and the Contractor shall not assign any right or obligation under this Agreement without the City’s express written consent which may be withheld in the City’s sole and absolute discretion.

18. INDEPENDENT CONTRACTOR. The Contractor shall perform this Agreement as an independent contractor and shall not be considered an agent of the City, nor shall any of the Contractor’s employees or agents be subagents of the City.

19. COMPENSATION. The Contractor shall provide to the City the services described in the amount not to exceed <OR LUMP SUM \$>. In the event the labor hours and expenses exceed this amount the Contractor shall complete the task with no additional compensation.

20. INVOICING. Requisitions for payment shall include a complete description of the services rendered, personnel, hourly rates, hours and date of services. All requisitions shall be submitted to the City of Rockville, Attn: Mr. xxxx, 111 Maryland Avenue, Rockville, MD 20850.

**ATTACHMENT B (CONTINUED)**

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21. MODIFICATION. This agreement may be modified only by written instrument signed by both parties hereto.

22. ENTIRE AGREEMENT. This agreement, including the exhibits attached hereto, constitutes the entire agreement between the City and the Contractor, and the parties shall not be bound by any prior negotiation, representations or promises, not contained herein.

IN WITNESS WHEREOF, the parties have set their hands and seals hereto on the date written above.

ATTEST

THE MAYOR AND COUNCIL OF  
ROCKVILLE

\_\_\_\_\_  
City Clerk

By: \_\_\_\_\_  
City Manager

ATTEST

<CONTRACTOR NAME>  
By: \_\_\_\_\_ (Seal)

\_\_\_\_\_  
Print or Type Name

\_\_\_\_\_  
Print or Type Name

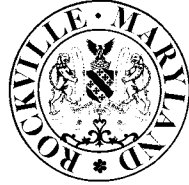
\_\_\_\_\_  
Print or Type Title

\_\_\_\_\_  
Print or Type Title

Approved as to form and legality:

\_\_\_\_\_  
City Attorney

ATTACHMENT C – SAMPLE BOND – DO NOT RETURN



**CONTRACT PERFORMANCE BOND**

KNOW ALL MEN BY THESE PRESENTS: That we (1) \_\_\_\_\_  
 \_\_\_\_\_ a (2) \_\_\_\_\_  
 hereinafter called "Principal" and (3) \_\_\_\_\_  
 of \_\_\_\_\_, State of \_\_\_\_\_ hereinafter called the "Surety", are held and firmly bound  
 unto (4) The Mayor and Council of Rockville, Maryland, hereinafter called "Owner", in the penal sum of *(100% of Contract  
 Amount)* \_\_\_\_\_ Dollars  
 (\$ \_\_\_\_\_) in lawful money of the United States, for the payment of which sum well and truly to be made, we bind  
 ourselves, our heirs, executors, administrators and successors, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION is such that Whereas, the Principal entered into a certain contract with the  
 Owner, dated the \_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_, a copy of which is hereto attached and made a part hereof for  
 the construction of: \_\_\_\_\_  
 \_\_\_\_\_

NOW, THEREFORE, if the Principal shall well, truly and faithfully perform its duties, all the undertakings, covenants,  
 terms, conditions, and agreements of said contract during the original term thereof, and any extensions thereof which may be  
 granted by the Owner, with or without notice to the Surety, and if he shall satisfy all claims and demands incurred under such  
 contract, and shall fully indemnify and save harmless the Owner from all costs and damages which it may suffer by reason of  
 failure to do so, and shall reimburse and repay the Owner all outlay and expense which the Owner may incur in making good  
 any default, then this obligation shall be void; otherwise to remain in full force and effect.

PROVIDED, FURTHER, that the said Surety, for value received hereby stipulates and agrees that no change, extension  
 of time, alteration or addition to the terms of the contract or to the work to be performed thereunder or the specifications  
 accompanying the same shall in any way affect its obligation on this bond, and it does hereby waive notice of any such  
 change, extension of time, alteration or addition to the terms of the contract or to the work or to the specifications.

ATTACHMENT C – SAMPLE BOND – DO NOT RETURN

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CONTRACT PERFORMANCE BOND

PAGE 2

PROVIDED, FURTHER, that no final settlement between the Owner and the Contractor shall abridge the right of any beneficiary hereunder, whose claim may be unsatisfied.

IN WITNESS WHEREOF, this instrument is executed in two (2) counterparts, each one of which shall be deemed an original, this the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_.

ATTEST:

\_\_\_\_\_  
Corporate Secretary or Asst. Secretary

\_\_\_\_\_  
(Print or Type Name and Title)

ATTEST:

\_\_\_\_\_  
Witness as to Surety

\_\_\_\_\_  
(Print or Type Name and Title)

\_\_\_\_\_  
(Address)

\_\_\_\_\_  
Principal

By \_\_\_\_\_ (Seal)

\_\_\_\_\_  
President or Vice President

\_\_\_\_\_  
(Print or Type Name and Title)

\_\_\_\_\_  
(Address)

\_\_\_\_\_  
Surety

By \_\_\_\_\_ (Seal)

\_\_\_\_\_  
Attorney-in-Fact

\_\_\_\_\_  
(Print or Type Name)

\_\_\_\_\_  
(Address)

NOTE: Date of Bond must not be prior to date of Contract.

- (1) Correct name of Contractor
- (2) A Corporation, a Partnership or an Individual
- (3) Name of Surety
- (4) Name of Owner
- (5) If Contract is Partnership, all partners should execute bond

ATTACHMENT D – SAMPLE BOND – DO NOT RETURN



**CONTRACT PAYMENT BOND**

KNOW ALL MEN BY THESE PRESENTS: That we (1) \_\_\_\_\_  
 \_\_\_\_\_ a (2) \_\_\_\_\_  
 hereinafter called "Principal" and (3) \_\_\_\_\_  
 of \_\_\_\_\_, State of \_\_\_\_\_ hereinafter called the "Surety", are  
 held and firmly bound unto (4) The Mayor and Council, of Rockville, Maryland, hereinafter called "Owner", in the penal  
 sum of *(100% of Contract Amount)* \_\_\_\_\_  
 Dollars (\$ \_\_\_\_\_) in lawful money of the United States, for the payment of which sum well and truly to be made, we  
 bind ourselves, our heirs, executors, administrators and successors, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION is such that Whereas, the Principal entered into a certain contract with the  
 Owner, dated the \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_, a copy of which is hereto attached and made a part hereof for the  
 construction of: \_\_\_\_\_

NOW, THEREFORE, if the Principal shall promptly make payment to all persons, firms, subcontractors, and  
 corporations furnishing materials for or performing labor in the prosecution of the work provided for in such contract, and  
 any authorized extension or modification thereof, including all amounts due for materials, lubricants, oil, gasoline, coal,  
 repairs on machinery, equipment and tools, consumed or used in connection with the construction of such work, and all  
 insurance premiums on said work, and for all labor, performed in such work whether by subcontractor or otherwise, then  
 this obligation shall be void; otherwise to remain in full force and effect.

PROVIDED, FURTHER, that the said surety, for value received hereby stipulates and agrees that no change,  
 extension of time, alteration or addition to the terms of the contact or to the work to be performed thereunder or the  
 specifications accompanying the same shall in any way affect its obligation on this bond, and it does hereby waive notice  
 of any such change, extension of time, alteration or addition to the terms of the contact or to the work or to the  
 specifications

ATTACHMENT D – SAMPLE BOND – DO NOT RETURN

CONTRACT PAYMENT BOND

PAGE 2

PROVIDED, FURTHER, that no final settlement between the Owner and the Contractor shall abridge the right of any beneficiary hereunder, whose claim may be unsatisfied.

IN WITNESS WHEREOF, this instrument is executed in two (2) counterparts, each one of which shall be deemed an original, this the \_\_\_\_ day of \_\_\_\_\_ 20\_\_.

ATTEST:

\_\_\_\_\_  
Principal

By \_\_\_\_\_ (Seal)  
President or Vice President

\_\_\_\_\_  
Corporate Secretary or Asst. Secretary

\_\_\_\_\_  
(Print or Type Name and Title)

\_\_\_\_\_  
(Print or Type Name and Title)

\_\_\_\_\_  
(Address)

ATTEST:

\_\_\_\_\_  
Surety

By \_\_\_\_\_ (Seal)  
Attorney-in-Fact

\_\_\_\_\_  
Witness as to Surety

\_\_\_\_\_  
(Print or Type Name and Title)

\_\_\_\_\_  
(Print or Type Name)

\_\_\_\_\_  
(Address)

\_\_\_\_\_  
(Address)

NOTE: Date of Bond must not be prior to date of Contract.

- (1) Correct name of Contractor
- (2) A Corporation, a Partnership or an Individual
- (3) Name of Surety
- (4) Name of Owner
- (5) If Contract is Partnership, all partners should execute bond

EXHIBIT A – PERCENTAGE & TIERED DISCOUNTS PER CATEGORY

EXHIBIT A

1 of 75

**Percentage and Tiered Discounts**

Pricing to be by percentage discounts from manufacturers suggested list price and tiered pricing by categories. As an attachment to this proposal, proposer may include any additional discounts offered for specific items/categories not listed if applicable.

Entire Catalogue	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
<b><u>CASTINGS - MISCELLANEOUS</u></b>						
<b>AY MCDONALD MANUFACTURING CO</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>ACCUCAST INC</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>ADAPTOR INC</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>ADVANCED DRAINAGE SYSTEMS</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>AMERICAN CONCRETE IND INC</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>AQUA DYNAMIC</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>BASS &amp; HAYS FOUNDRY INC</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>CLAY AND BAILEY MFG CO</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>CONCRETE PRODUCTS</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>CONTRACTOR SPECIALTIES</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>DEETER FOUNDRY INC</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>EJ USA INC</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>ESS BROTHERS &amp; SONS INC</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____
<b>EXTRUSION TECHNOLOGIES INC</b>						
- Equipment & Supplies	_____	_____	_____	_____	_____	_____
- Replacement/Repair Parts	_____	_____	_____	_____	_____	_____

**EXHIBIT A HAS BEEN LOADED, IN ITS ENTIRETY, ON THE CITY'S WEB SITE AND THE E-MARYLAND MARKETPLACE**



EXHIBIT B – RATES FOR RELATED SERVICES

EXHIBIT B

1 of 17

**Rates For Related Services**

Pricing is requested to be quoted per hour, per day and per month. Overtime pay must also be quoted. Rates per "Personnel Position" are requested with a brief description of qualifications. As an attachment to this proposal, proposer may include any additional discounts offered for specific items/categories not listed if applicable.

SERVICES	Hourly	Daily	Monthly	* Overtime				
<b>CONTROL VALVE TESTING SERVICES</b>								
Title _____	_____	_____	_____	_____				
Title _____	_____	_____	_____	_____				
Title _____	_____	_____	_____	_____				
Charge _____	_____	_____	_____	_____	_____			
Charge _____	_____	_____	_____	_____	_____			
Charge _____	_____	_____	_____	_____	_____			
Other _____	_____	_____	_____	_____				
Other _____	_____	_____	_____	_____				
Other _____	_____	_____	_____	_____				
	Hourly	Daily	Monthly	* Overtime				
<b>CONTROL VALVE REPAIR SERVICES</b>								
Title _____	_____	_____	_____	_____				
Title _____	_____	_____	_____	_____				
Title _____	_____	_____	_____	_____				
Charge _____	_____	_____	_____	_____	_____			
Charge _____	_____	_____	_____	_____	_____			
Charge _____	_____	_____	_____	_____	_____			
Other _____	_____	_____	_____	_____				
Other _____	_____	_____	_____	_____				
Other _____	_____	_____	_____	_____				
	Hourly	Daily	Monthly	* Overtime	Flat Fee			
<b>CUSTOM CUTTING &amp; MACHING SERVICES</b>								
Title _____	_____	_____	_____	_____	_____			
Title _____	_____	_____	_____	_____	_____			
Title _____	_____	_____	_____	_____	_____			
Charge _____	_____	_____	_____	_____	_____			
Charge _____	_____	_____	_____	_____	_____			
Charge _____	_____	_____	_____	_____	_____			
Other _____	_____	_____	_____	_____	_____			
Other _____	_____	_____	_____	_____	_____			
Other _____	_____	_____	_____	_____	_____			

**EXHIBIT B HAS BEEN LOADED, IN ITS ENTIRETY, ON THE CITY'S WEB SITE AND THE E-MARYLAND MARKETPLACE**

**EXHIBIT C – AFFIDAVIT**

**A F F I D A V I T**

I hereby affirm that:

I am the \_\_\_\_\_ and the duly authorized representative of the firm of \_\_\_\_\_ whose address is \_\_\_\_\_

and that I possess the legal authority to make this affidavit on behalf of myself and the firm for which I am acting.

I further affirm:

**AFFIDAVIT OF QUALIFICATION TO CONTRACT WITH A PUBLIC BODY**

1. Except as described in Paragraph 2 below, neither I nor the above firm nor, to the best of my knowledge, any of its controlling stockholders, officers, directors, or partners, performing contracts with any public body (the State or any unit thereof, or any local governmental entity in the state, including any bi-county or multi-county entity), has:

A. been convicted under the laws of the State of Maryland, any other state, or the United States of any of the following:

- (1) bribery, attempted bribery, or conspiracy to bribe.
- (2) a criminal offense incident to obtaining, attempting to obtain, or performing a public or private contract.
- (3) fraud, embezzlement, theft, forgery, falsification or destruction of records, or receiving stolen property.
- (4) a criminal violation of an anti-trust statute.
- (5) a violation of the Racketeer Influenced and Corrupt Organization act, or the Mail Fraud Act, for acts in connection with the submission of bids or proposals for a public or private contract.
- (6) a violation of Section 14-308 of the State Finance and Procurement Article of the Annotated Code of Maryland.
- (7) conspiracy to commit any of the foregoing.

B. pled nolo contendere to, or received probation before verdict for, a charge of any offense set forth in subsection A of this paragraph.

C. been found civilly liable under an anti-trust statute of the State of Maryland, another state, or the United States for acts or omissions in connection with the submission of bids or proposals for a public or private contract.

D. during the course of an official investigation or other proceeding, admitted, in writing or under oath, an act or omission that would constitute grounds for conviction or liability under any law or statute described in subsection A or C of this paragraph.

2. [State "none," or as appropriate, list any conviction, plea or admission as described in Paragraph 1 above, with the date, court, official or administrative body, the individuals involved and their position with the firm, and the sentence or disposition, if any]. \_\_\_\_\_

3. I further affirm that neither I nor the above firm shall knowingly enter into a contract with the Mayor and Council of Rockville under which a person or business debarred or suspended from contracting with a public body under Title 16

of the State Finance and Procurement Article of the Annotated Code of Maryland, will provide, directly or indirectly, supplies, services, architectural services, construction related services, leases of real property, or construction.

I acknowledge that this Affidavit is to be furnished to the Mayor and Council of Rockville and, where appropriate, to the State Board of Public Works and to the Attorney General. I acknowledge that I am executing this Affidavit in compliance with the provisions of Title 16 of the State Finance and Procurement Article of the Annotated Code of Maryland which provides that persons who have engaged in certain prohibited activity may be disqualified, either by operation in law or after a hearing, from entering into contracts with the Mayor and Council of Rockville. I further acknowledge that if the representations set forth in this Affidavit are not true and correct, the Mayor and Council of Rockville may terminate any contract awarded, and take any other appropriate action.

**NON—COLLUSION AFFIDAVIT**

1. Am fully informed respecting the preparation and contents of the attached bid and of all pertinent circumstances respecting such bid;

2. Such bid is genuine and is not a collusive or sham bid

3. Neither the said bidder nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, has in any way colluded, conspired, connived or agreed, directly or indirectly with any other bidder, firm or person to submit a collusive or sham bid in connection with the Contract for which the attached bid has been submitted or to refrain from bidding in connection with Contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other bidder, firm or person to fix the price or prices in the attached bid or of any other bidder, or to fix any overhead, profit or cost element of the bid price or the bid price of any other bidder, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against the Mayor and Council of Rockville, Maryland (Local Public Agency) or any person interested in the proposed Contract; and

4. The price or prices quoted in the attached bid are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the bidder or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

I do solemnly declare and affirm under the penalties of perjury that the contents of these affidavits are true and correct.

Signature and Title \_\_\_\_\_ Date \_\_\_\_\_

NAME OF BIDDER \_\_\_\_\_

RETURN THIS FORM WITH PROPOSAL

EXHIBIT D – PERCENTAGE AND TIERED DISCOUNTS FOR ENTIRE CATALOGUE

EXHIBIT D

1 of 37

**Percentage and Tiered Discounts for Entire Catalogue**

Percentage discount from manufacturer's suggested list price and tier pricing for entire catalogue (i.e. - any and all other catalog categories not covered in Exhibit A.

Entire Catalogue	Base %	Tier I ≥\$10K-<\$25K	Tier II ≥\$25K-<\$50K	Tier III ≥\$50K-<\$100K	Tier IV ≥\$100K-<\$200K	Tier V ≥\$200K
3M						
- Equipment & Supplies						
- Replacement/Repair Parts						
3M DYNATLE						
- Equipment & Supplies						
- Replacement/Repair Parts						
A Y MCDONALD MFG CO						
- Equipment & Supplies						
- Replacement/Repair Parts						
AA THREAD SEAL TAPE INC						
- Equipment & Supplies						
- Replacement/Repair Parts						
ABS PUMPS INC						
- Equipment & Supplies						
- Replacement/Repair Parts						
ADA SOLUTIONS						
- Equipment & Supplies						
- Replacement/Repair Parts						
AIT						
- Equipment & Supplies						
- Replacement/Repair Parts						
ACCORD INDUSTRIES						
- Equipment & Supplies						
- Replacement/Repair Parts						
ACCUCAST INC						
- Equipment & Supplies						
- Replacement/Repair Parts						
ACTION BOLT & SUPPLY COMPANY						
- Equipment & Supplies						
- Replacement/Repair Parts						
ACTION BOLT & TOOL CO						
- Equipment & Supplies						
- Replacement/Repair Parts						
ACUDOR PRODUCTS INC						
- Equipment & Supplies						
- Replacement/Repair Parts						
ADAPTOR INC						
- Equipment & Supplies						
- Replacement/Repair Parts						
ADVANCE PRODUCTS & SYSTEMS INC						
- Equipment & Supplies						
- Replacement/Repair Parts						
ADVANCED DRAINAGE SYSTEMS INC						
- Equipment & Supplies						
- Replacement/Repair Parts						
AERVOE INDUSTRIES INC						
- Equipment & Supplies						
- Replacement/Repair Parts						
AERVOE-PACIFIC COMPANY						
- Equipment & Supplies						
- Replacement/Repair Parts						
AFCON						
- Equipment & Supplies						
- Replacement/Repair Parts						
AGF						
- Equipment & Supplies						
- Replacement/Repair Parts						

**EXHIBIT D HAS BEEN LOADED, IN ITS ENTIRETY, ON THE CITY'S WEB SITE AND THE E-MARYLAND MARKETPLACE**