



ARLINGTON COUNTY, VIRGINIA

**AGREEMENT NO. 19-071-1-RFP-LW
AMENDMENT NUMBER 19**

This Amendment Number 19 is made on the date of execution by the County and amends Agreement Number 19-071-1-RFP-LW (“Main Agreement”) dated December 5, 2019, between PathForward, Inc. (“Contractor”) and the County Board of Arlington County, Virginia (“County”).

The County and the Contractor agree to amend the Main Agreement as follows:

1. REPLACE EXHIBIT B, CONTRACT PRICING IN ITS ENTIRETY WITH THE ATTACHED REVISED EXHIBIT B.

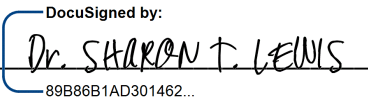
The County will pay the Contractor up to **\$170,500** for the period of November 20, 2023 to March 31, 2024 for the 2023/2024 hypothermia program, as reflected in the attached Revised Exhibit B, Budget B.

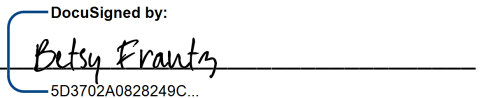
All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

PATHFOWARD, INC.

AUTHORIZED SIGNATURE:  DocuSigned by:
89B86B1AD301462...

AUTHORIZED SIGNATURE:  DocuSigned by:
5D3702A0828249C...

NAME: DR. SHARON T. LEWIS

NAME: Betsy Frantz

TITLE: Purchasing Agent

TITLE: President & CEO

DATE: 3/14/2024

DATE: 3/14/2024

REVISED EXHIBIT B

Budget A –Base Budget for Year 5 January 1 – December 31, 2024 (includes CPI-U increase of 3.2%)

PathForward - Homeless Services Center				YEAR 5 CPI:	3.2%
Year 4 Budget					
	Annualized Salary	FTE	Amount	CPI Increase	YEAR 5 BUDGET
Personnel:					
Salary					
Chief Operating Officer	\$138,020	0.21	\$28,808	\$921.86	\$29,730
Shelter Director	\$113,871	1.01	\$114,715	\$3,670.86	\$118,385
Assistant Shelter Director	\$68,885	0.80	\$55,167	\$1,765.34	\$56,932
Nurse Practitioner	\$168,000	0.76	\$127,308	\$4,073.87	\$131,382
Volunteer Coordinator	\$50,000	0.38	\$19,096	\$611.08	\$19,707
Kitchen Manager / CHEF	\$65,779	0.94	\$62,051	\$1,985.64	\$64,037
Cook	\$37,440	0.88	\$32,816	\$1,050.12	\$33,866
Day/Outreach Manager	\$68,468	0.86	\$59,094	\$1,891.02	\$60,985
Day/Outreach Case Manager	\$68,000	0.76	\$51,454	\$1,646.52	\$53,100
Day/Outreach Monitor A	\$41,600	0.89	\$37,142	\$1,188.55	\$38,331
Day/Outreach Monitor B	\$41,600	0.60	\$24,761	\$792.36	\$25,554
Case Managers (3.0 FTEs)	\$55,750	3.00	\$118,931	\$3,805.78	\$122,736
Shelter Monitors (11.24 FTEs)	\$41,600	11.24	\$417,478	\$13,359.29	\$430,837
Total Salary	\$959,013	22.32	\$1,148,821	\$36,762.29	\$1,185,584
Fringe Benefits Rate			11.50%		
Total Fringe Benefits Cost			\$132,114	\$4,227.66	\$136,342
Total Personnel		22.324359	\$1,280,936	\$40,989.95	\$1,321,925.83
Non-Personnel:					
Transportation			\$5,304	\$169.74	\$5,474
Medical			\$10,609	\$339.49	\$10,949
Client Assistance			\$1,061	\$33.95	\$1,095
Laundry & Housekeeping			\$11,670	\$373.44	\$12,043
Food			\$92,713	\$2,966.82	\$95,680
Operating Supplies			\$12,731	\$407.39	\$13,138
Cleaning			\$42,436	\$1,357.96	\$43,794
Repair and Replacement			\$5,305	\$169.74	\$5,474
Total Non-Personnel			\$ 181,829	\$5,818.53	\$187,648
Total Cost			\$1,462,765	\$46,808.48	\$1,509,573
Indirect Rate			10%		
Indirect Cost			\$146,276.49	\$4,680.85	\$150,957
Grand Total			\$ 1,609,041	\$51,489.33	\$1,660,531

Match Requirement			
Match Source	In-Kind	Cash	Total
Match Assistant (1.0 FTE)	\$0	\$10,300	\$10,300
Volunteers		\$0	\$0
In-kind Food, Goods and Services	\$156,684	\$0	\$156,684
Foundation Contributions	\$0	\$74,069	\$74,069
Total	\$ 156,684	\$ 84,369	\$241,053

**Budget B – 2023/2024 Hypothermia 7th Floor Budget
November 20, 2023 – March 31, 2024**

Line Item	Detailed Explanation	Cost
Shelter Monitor	24/7 for 21 weeks	\$ 90,000.00
Temporary Staff	Two 8-hour shifts per day, 7days/week for 21 weeks	\$ 60,000.00
Hotel Expenses	Inclement weather hotel expenses estimated at \$150/day for Shelter Monitors during inclement weather	\$ 4,500.00
Cleaning	Daily cleaning and monthly COVID-19 cleaning of the Homeless Services Center 7th floor	\$ 16,000.00
TOTAL		\$ 170,500.00