

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF CONTRACT RENEWAL

MYTHICS, INC.	DATE ISSUED:	FEBRUARY 12, 2019
1438 NORTH GREAT NECK ROAD	CURRENT REFERENCE NO:	17-222-R
SUITE 201		
VIRGINIA BEACH, VA 23454	CONTRACT TITLE:	ORACLE SUPPORT SERVICES

THIS IS A NOTICE OF RENEWAL OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

THE CONTRACT DOCUMENTS CONSIST OF THE TERMS AND CONDITIONS OF AGREEMENT NO. 17-222-R INCLUDING ANY ATTACHMENTS OR AMENDMENTS THERETO.

EFFECTIVE DATE: FEBRUARY 23, 2021

EXPIRES: FEBRUARY 22, 2022

RENEWALS: FINAL RENEWAL OPTIONS FROM FEBRUARY 23, 2020 TO FEBRUARY 22, 2022

COMMODITY CODE(S): 20687

LIVING WAGE: N

ATTACHMENTS:

VA-170130-MYTH MODIFICATION#8

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: DEONTE WATTERS VENDOR TEL. NO.: (757) 412-4362

EMAIL ADDRESS: DWASSON@MYTHICS.COM

COUNTY CONTACT: ISHAI TRANI

(DTS - ENTERPRISE TECHNOLOGY & APPLICATION SERVICES) COUNTY TEL. NO.: (703) 228-3408

COUNTY CONTACT EMAIL: ITRANI@ARLINGTONVA.US

Modification No. 8
TO
CONTRACT NO. VA-170130-MYTH
BETWEEN THE
COMMONWEALTH OF VIRGINIA
AND
Mythics Inc.

This Modification No. 8 ("**Modification**") is an agreement between the Virginia Information Technologies Agency ("**VITA**"), pursuant to § 2.2-2012 of the *Code of Virginia* and on behalf of the Commonwealth of Virginia ("**State**" or "**Commonwealth**"), and Mythics Inc. ("**Supplier**"). This Modification is hereby incorporated into and made an integral part of Contract No. VA-170130-MYTH ("**Contract**").

The purpose of this Modification is to document the mutual agreement between the Supplier and VITA to modify the Contract as follows:

Extend the term of the agreement through February 22, 2022.

The foregoing is the complete and final expression of the agreement between Supplier and VITA to modify the Contract and cannot be modified, except by a writing signed by a duly authorized representative of each of Supplier and VITA.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

PERSONS SIGNING THIS CONTRACT MODIFICATION ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THE CONTRACT AND ACKNOWLEDGE THAT EACH OF THE SUPPLIER AND THE COMMONWEALTH AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

Mythics Inc.

BY: Deonte J. Watters
NAME: Deonte J. Watters, CCMAP
TITLE: Vice President, Contracts
DATE: 12/28/2020

VITA, on behalf of the

COMMONWEALTH OF VIRGINIA

BY: Philip L. Pippert
NAME: PHILIP L. PIPPERT
TITLE: DIRECTOR, SCM
DATE: 12/28/2020

Exhibit C

Discounts

Oracle Software Licensing and related Services

Delivery (If Applicable) Terms: F.O.B. Destination

Product Category	Spend (Per order)	Gov't Discount % (Off Oracle Store List Price)	Academic Discount % (Off Oracle Store List Price)
ALL OEM DISCOUNTS INDEXED FROM THE ORACLE STORE LINK/URL >		Oracle Store LINK/URL	Oracle Store LINK/URL
<u>DATABASE PRODUCTS</u>	\$1-\$100,000	32%	32%
	\$100,001- \$250,000	32%	32%
	\$250,001- \$375,000	40%	37%
	\$375,001- \$500,000	37%	37%
	\$500,001- Plus	40%	40%
<u>APPLICATION PRODUCTS</u>	\$1-\$100,000	32%	32%
	\$100,001- \$250,000	32%	32%
	\$250,001- \$375,000	37%	37%
	\$375,001- \$500,000	37%	37%
	\$500,001- Plus	40%	40%
<u>Software Update Maintenance and Support</u>	\$1-\$100,000	equals license discount*	equals license discount*
	\$100,001- \$250,000	equals license discount*	equals license discount*
	\$250,001- \$375,000	equals license discount*	equals license discount*
	\$375,001- \$500,000	equals license discount*	equals license discount*
	\$500,001- Plus	equals license discount*	equals license discount*
<u>ORACLE UNIVERSITY</u>	\$1-\$100,000	15%	15%
	\$100,001- \$250,000	30%	30%
	\$250,001- \$375,000	35%	35%
	\$375,001- \$500,000	35%	35%
	\$500,001- Plus		
RELATED SERVICES		See: Service Rate Sheet tab	
* Maintenance for the first year is calculated at 22% of the discounted license price.			
NOTE: Oracle Hardware, Cloud and Consulting Services categories are not authorized for purchase from this contract.			



ORACLE/OEM Service
Rate or Position
Description
 Oracle Services

List PRICE
(per hour, day,
etc.)
 per hour

Option Year 1 **Option Year 2** **Option Year 3**

NAC Consultants				
Level 9	\$ 4 33.80	\$ 446.81	\$ 460.22	\$ 474.02
Level 8	\$ 3 97.80	\$ 409.73	\$ 422.03	\$ 434.69
Level 7	\$ 3 49.80	\$ 360.29	\$ 371.10	\$ 382.24
Level 6	\$ 3 28.20	\$ 338.05	\$ 348.19	\$ 358.63
Level 5	\$ 2 92.20	\$ 300.97	\$ 309.99	\$ 319.29
Level 4	\$ 2 49.00	\$ 256.47	\$ 264.16	\$ 272.09
Level 3	\$ 2 22.60	\$ 229.28	\$ 236.16	\$ 243.24
Level 2	\$ 1 78.20	\$ 183.55	\$ 189.05	\$ 194.72
Reston Data Center				
Level 4	\$ 2 16.60	\$ 223.10	\$ 229.79	\$ 236.68
Level 3	\$ 1 87.80	\$ 193.43	\$ 199.24	\$ 205.21
Level 2	\$ 1 68.60	\$ 173.66	\$ 178.87	\$ 184.23
Level 1	\$ 1 49.40	\$ 153.88	\$ 158.50	\$ 163.25

Oracle Advanced Customer Services (ACS) per hour

Technical Account Manager II	\$ 491.77	\$ 506.53	\$ 521.72	\$ 537.37
Technical Account Manager I	\$ 417.31	\$ 429.83	\$ 442.73	\$ 456.01
Sr. Adv Support Engineer	\$ 491.77	\$ 506.53	\$ 521.72	\$ 537.37
Adv Support Engineer	\$ 417.31	\$ 429.83	\$ 442.73	\$ 456.01
Sr. Datacenter Engineer	\$ 342.84	\$ 353.13	\$ 363.72	\$ 374.63
Datacenter Engineer	\$ 268.38	\$ 276.43	\$ 284.72	\$ 293.27

Supplier/Non-OEM Service
Rate or Position
Description
 Mythics Services

LIST PRICE
(per hour, day,
etc.)
 per hour

Option Year 1 **Option Year 2** **Option Year 3**

Senior Solution Architect	\$278.20	\$ 286.55	\$ 291.79	\$ 298.90
Solution Architect	\$267.40	\$ 275.42	\$ 283.68	\$ 292.20
Senior Principal Consultant	\$262.00	\$ 269.86	\$ 277.96	\$ 286.29
Principal Consultant II	\$241.30	\$ 248.54	\$ 256.00	\$ 263.68
Principal Consultant I	\$203.50	\$ 209.61	\$ 215.89	\$ 222.37
Senior Consultant	\$172.00	\$ 177.16	\$ 182.47	\$ 187.95
Staff Consultant	\$155.80	\$ 160.47	\$ 165.29	\$ 170.25
Associate Consultant	\$129.70	\$ 133.59	\$ 137.60	\$ 141.73
Program Manager	\$238.60	\$ 245.76	\$ 253.13	\$ 260.72
Project Manager II	\$227.80	\$ 234.63	\$ 241.67	\$ 248.92
Project Manager I	\$217.00	\$ 223.51	\$ 230.22	\$ 237.12
Contracts Administrator/Engagement Manager/Administration	\$130.60	\$ 134.52	\$ 138.55	\$ 142.71
Subject Matter Expert II	\$325.00	\$ 334.75	\$ 344.79	\$ 355.14
Subject Matter Expert I	\$308.80	\$ 318.06	\$ 327.61	\$ 337.43

ALL SERVICE RATES ARE TRAVEL AND EXPENSE INCLUSIVE. IF REMOTE WORK IS REQUESTED THE COST ASSOCIATED WITH THE TRAVEL AND EXPENSE WILL BE REMOVED FROM THE HOURLY RATE

Services rates are list price. Additional discounting may be negotiated at the task order level.