

**ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201**

**NOTICE OF RENEWAL**

<b>TO:</b> MORAN CONSULTING, INC. 833 W. BELLE PLAINE AVE. APT.1 CHICAGO, ILLINOIS 60613	<b>DATE ISSUED:</b> JANUARY 1, 2022	_____
	<b>CONTRACT NO:</b> 21-HRD-RFP-479-12	_____
	<b>CONTRACT TITLE:</b> LEADERSHIP AND INDIVIDUAL DEVELOPMENT TRAINING, ORGANIZATIONAL DEVELOPMENT (OD) SERVICES, DIVERSITY & INCLUSION ORGANIZATIONAL DEVELOPMENT	_____

**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 21-HRD-RFP-479-12 including any attachments or amendments thereto.

**EFFECTIVE DATE:** JANUARY 1, 2023  
**EXPIRES:** DECEMBER 31, 2023  
**RENEWALS:** THREE (3) ONE-YEAR RENEWALS REMAINING.

**EMPLOYEES NOT TO BENEFIT:**  
**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

**VENDOR CONTACT:** MELISSA SIEMERS  
**EMAIL ADDRESS:** [SERVIC@MORANINC.COM](mailto:SERVIC@MORANINC.COM)

**VENDOR TEL. NO.:** (800) 880-0116

**COUNTY CONTACT:** SHARON MILLER (HRD)  
**COUNTY CONTACT EMAIL:** [SEMILLER@ARLINGTONVA.US](mailto:SEMILLER@ARLINGTONVA.US)

**COUNTY TEL. NO.:** (703) 228-3595

**CONTRACT AUTHORIZATION**

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

MORAN CONSULTING, INC.

PRINT: DR. SHARON T. LEWIS

PRINT: Kathleen Dolan

SIGNATURE: Cynthia Davis  
DocuSigned by:  
02CC7A8A62DB466...

SIGNATURE: Kathleen Dolan  
DocuSigned by:  
26C548BFB6654C5...

TITLE: PURCHASING AGENT Assistant Purchasing Agent TITLE: Vice-President

DATE: 11/16/2022

DATE: 11/15/2022

**EXHIBIT B**  
**RATES**

<b>GENERAL INSTITUTE &amp; DIVERSITY AND INCLUSION IN PERSON TRAINING COURSE</b>	
DAILY RATES	\$3,000.00
HALF DAY RATES	N/A
<b>COMPUTER AND TECHNOLOGY APPLICATIONS IN PERSON COURSE</b>	
DAILY RATES	N/A
HALF DAY RATES	N/A
90-MINUTE SESSIONS	N/A
<b>VIRTUAL LEARNING SESSIONS</b>	
1-HOUR SESSION	N/A
2-HOUR SESSION	N/A
4-HOUR SESSION	N/A

**SERVICES DELIVERY PRICING TABLE**

<b>EXECUTIVE COACHING SERVICES</b>	
HOURLY	N/A
<b>ORGANIZATION DEVELOPMENT SERVICES</b>	
DAILY RATE	\$3,000.00
HOURLY RATE	\$375.00
<b>DIVERSITY &amp; INCLUSION ORGANIZATION DEVELOPMENT SERVICES</b>	
DAILY RATE	\$3,000.00

HOURLY RATE	\$375.00
<b>MULTI-RATER ASSESSMENT</b>	
COST PER INDIVIDUAL ASSESSMENT/REPORT	N/A
CUSTOMIZATION	N/A
<b>INSTRUCTOR-LED NEW COURSE DEVELOPMENT</b>	
HOURLY RATE	N/A

#### **E-Online Course Development**

Simple Asynchronous	Static HTML pages with text and graphics	N/A
Average Asynchronous	Above plus - flash, animation, GIF's	N/A
Complex Asynchronous	Above plus - audio, video, interactive simulations	N/A