

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201**

NOTICE OF CONTRACT AWARD

SAFEWARE, INC	DATE ISSUED:	DATE MARCH 11, 2019
1200 GOVERNMENT CENTER	CURRENT REFERENCE NO:	19-168-R
PARKWAY SUITE 427		PUBLIC SAFETY & EMERGENCY
FAIRFAX, VA 22035-0013	CONTRACT TITLE:	PREPAREDNESS SERVICES

**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE
VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 19-168-R including any attachments or amendments thereto.

EFFECTIVE DATE: MARCH 11, 2019

EXPIRES: SEPTEMBER 11, 2023

RENEWALS: FIVE (5) ONE (1) YEAR RENEWAL OPTIONS.

COMMODITY CODE(S): 34020,34054,34072,34080,34084,34540,34574,68008,68068,68067,99029

LIVING WAGE: N

PROFESSIONAL SERVICES: N

ATTACHMENTS:

AGREEMENT No. 19-168-R

ATTACHMENT A - NOTICE OF AWARD

ATTACHMENT B - PRICING SCHEDULE

ATTACHMENT C - NOTICE OF RENEWAL

EMPLOYEES NOT TO BENEFIT:

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE
GENERAL PUBLIC.**

VENDOR CONTACT: ANNE PETRENKO

VENDOR TEL. NO.:

(800)331-6707

EMAIL ADDRESS: APETRENKO@SAFEWAREINC.COM

COUNTY CONTACT: ORDALE STERLING

COUNTY TEL. NO.:

(703) 228-7037

COUNTY CONTACT EMAIL:

OSTERLING@ARLINGTONVA.US

**SUITE 500, 2100 CLARENDON BOULEVARD
ARLINGTON, VA 22201**

RIDER AGREEMENT NO. 19-168-R

THIS AGREEMENT (hereinafter "Agreement") is made, on the date of its execution by the County, between Safeware, Inc, ("Contractor"), a corporation with a place of business at 3200 Hubbard Road, Landover MD 20785-2005 authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration and quantity (ies) specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

1. CONTRACT DOCUMENTS

The Contract Documents consist of a Rider Agreement, **Exhibit A**, Scope of Work **Exhibit B**, Notice of Award No. 4400008468 **Exhibit C**, Contract renewal period. **Exhibit D**, Price Quotation, Technical Service Rates with any exhibits and amendments issued or applicable thereto (collectively, "Contract Documents" or "Contract"). This Agreement rides a contract awarded to **County of Fairfax, Virginia**, and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with **County of Fairfax, Virginia**, and substituting the phrases "County Board of Arlington County" or "Arlington County", as appropriate, for the phrase wherever those phrases appear in the contract document. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

2. CONTRACT TERM

The Contractor's provision of services for the County ("Work") shall commence upon the execution of the Agreement by the County, and shall be completed no later than September 30, 2023 ("Contract Term"), subject to any modifications as provided for in the Contract Documents regarding the Contract Term. No aspect of the Work shall be deemed complete until it is accepted by the County's Project Officer.

Upon satisfactory performance by the Contractor, if County of Fairfax, Virginia renews their agreement identified in Exhibit A, the County may elect to renew this Agreement under the same contract unit prices for not more than an additional twelve (12) month periods from County of Fairfax, Virginia, ("Subsequent Contract Term"). However, if County of Fairfax, Virginia does not renew their agreement identified in Exhibit A, this agreement shall automatically expire on the date of January 14, 2021 contract expiration date.

3. CONTRACT PRICING

The County will pay the Facility the commission amounts set forth in Exhibit D, no commission should will be paid to the Facility on amounts relating to taxes regulatory surcharges such as universal service fund, or other fees and charges not applicable to the billed calls.

4. PAYMENTS

Any County department may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10K) will be routed to DPMM and a purchase order will be executed.

5. SCOPE OF WORK

The Contractor agrees to provide Public Safety and Emergency Preparedness Services in the Contract Documents (hereinafter "the Work"). The primary purpose of the service.

The Contract Documents set forth the minimum Work estimated by the County and the Contractor to be necessary to complete the Work. It shall be the Contractor's responsibility, at the Contractor's sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor's responsibility to manage the details and execution of the Work.

6. PROJECT OFFICER

The performance of the Contractor is subject to the review and approval of the County Project Officer ("Project Officer") who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.

7. COUNTY PURCHASE ORDER REQUIREMENT

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

8. NON-APPROPRIATION

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County's written notice.

9. PAYMENT OF SUBCONTRACTORS

The Contractor is obligated to take one of the two following actions within seven (7) days after receipt of amounts paid to the Contractor by the County for work performed by any subcontractor under this Contract:

- a. Pay the subcontractor for the proportionate share of the total payment received from the County attributable to the work performed by the subcontractor under this Contract; or
- b. Notify the County and the subcontractor, in writing, of the Contractor's intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

The Contractor is obligated to pay interest to the subcontractor on all amounts owed by the Contractor to the subcontractor that remain unpaid after seven (7) days following receipt by the Contractor of payment from the County for work performed by the subcontractor under this Contract, except for amounts withheld as allowed in subsection b., above. Unless otherwise provided under the terms of this Contract, interest shall accrue at the rate of one percent (1%) per month.

The Contractor shall include in each of its subcontracts, if any are permitted, a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor.

The Contractor's obligation to pay an interest charge to a subcontractor pursuant to this section may not be construed to be an obligation of the County. A Contract modification may not be made for the purpose of providing reimbursement for such interest charge. A cost reimbursement claim may not include any amount for reimbursement for such interest charge.

10. EMPLOYMENT DISCRIMINATION BY CONTRACTOR PROHIBITED

During the performance of this Contract, the Contractor agrees as follows:

- A. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by state law related to discrimination in employment except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- B. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an Equal Opportunity Employer.
- C. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
- D. The Contractor will comply with the provisions of the Americans with Disabilities Act of 1990 which prohibits discrimination against individuals with disabilities in employment and mandates their full participation in both publicly and privately provided services and activities.
- E. The Contractor will include the provisions of the foregoing paragraphs in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

11. EMPLOYMENT OF UNAUTHORIZED ALIENS PROHIBITED

In accordance with §2.2-4311.1 of the Code of Virginia, 1950, as amended, the Contractor acknowledges that it does not, and shall not during the performance of this Contract for goods and/or services in the Commonwealth, knowingly employ an unauthorized alien as that term is defined in the federal Immigration Reform and Control Act of 1986.

12. DRUG-FREE WORKPLACE TO BE MAINTAINED BY CONTRACTOR

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor by Arlington County in accordance with the Arlington County Purchasing Resolution, the employees of which contractor are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

13. INDEMNIFICATION

The Contractor covenants for itself, its employees, and subcontractors to save, defend, hold harmless and indemnify the County, and all of its elected and appointed officials, officers, current and former employees, agents, departments, agencies, boards, and commissions (collectively the "County" for purposes of this section) from and against any and all claims made by third parties or by the County for any and all losses, damages, injuries, fines, penalties, costs (including court costs and attorney's fees), charges, liability, demands or exposure, however caused, resulting from, arising out of, or in any way connected with the Contractor's acts or omissions, including the acts or omissions of its employees and/or subcontractors, in performance or nonperformance of the work called for by the Contract Documents. This duty to save, defend, hold harmless and indemnify shall survive the termination of this Contract. If, after notice by the County, the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor shall be liable for and reimburse the County for any and all expenses, including, but not limited to, reasonable attorneys' fees incurred and any settlements or payments made. The Contractor shall pay such expenses upon demand by the County, and failure to do so may result in such amounts being withheld from any amounts due to Contractor under this Contract.

14. RELATION TO COUNTY

The Contractor is an independent contractor and neither the Contractor nor its employees or subcontractors will, under any circumstances, be considered employees, servants or agents of the County. The County will not be legally responsible for any negligence or other wrongdoing by the Contractor, its employees, servants or agents. The County will not withhold payments to the Contractor for any federal or state unemployment taxes, federal or state income taxes, Social Security tax, or any other amounts for benefits to the Contractor. Furthermore, the County will not provide to the Contractor any insurance coverage or other benefits, including workers' compensation, normally provided by the County for its employees.

15. DISPUTE RESOLUTION

All disputes arising under this Contract, or its interpretation, whether involving law or fact, or extra work, or extra compensation or time, and all claims for breach of contract shall be submitted to the Project Officer for decision at the time of the occurrence or beginning of the work upon which the claim is based, whichever occurs first. Any such claim shall state the facts surrounding it in sufficient detail to identify it, together with its character and scope. In accordance with the Arlington County Purchasing Resolution,

claims denied by the Project Officer may be submitted to the County Manager in writing no later than sixty (60) days after final payment. The time limit for final written decision by the County Manager in the event of a contractual dispute, as that term is defined in the Arlington County Purchasing Resolution, is fifteen (15) days. Procedures for considering contractual claims, disputes, administrative appeals, and protests are contained in the Arlington County Purchasing Resolution, which is incorporated herein by this reference. A copy of the Arlington County Purchasing Resolution is available upon request from the Office of the Purchasing Agent. The Contractor shall not cause a delay in the Work pending any decision of the Project Officer, County Manager, County Board, or a court of law.

16. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

17. FORCE MAJEURE

The Contractor shall not be held responsible for failure to perform the duties and responsibilities imposed by this Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond control of the Contractor, and outside and beyond the scope of the Contractor's then current, by industry standards, disaster plan, that make performance impossible or illegal, unless otherwise specified in the Contract.

The County shall not be held responsible for failure to perform its duties and responsibilities imposed by the Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond control of the County that make performance impossible or illegal, unless otherwise specified in the Contract.

18. NOTICES

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

Contact Information for the Contractor:

Safeware, Inc

Attn: Anne Petrenko, V.P.

Dept. of Procurement & Material Management

1200 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

apetrenko@safewareinc.com

Phone: (301) 542-3258

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Contact Information for the Contractor:

Safeware, Inc

Attn: Rick Bond, V.P. of Sales

Dept. of Procurement & Material Management

1200 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

rbond@safewareinc.com

Phone: (301) 542-3258

Contact Information for the Department:

Arlington County Water Pollution Control Bureau
Attn: Ordale Sterling
Warehouse Supervisor
3402 South Glebe Road
Arlington, Virginia 22202
Phone: (703) 228.6891
Fax: (703) 228-6894

Contact Information for Arlington County (Legal Authorization):

Office of the Purchasing Agent
2100 Clarendon Boulevard, Suite 500
Arlington, Virginia 22201
Attn: Sharon Lewis
Email: SLewis1@arlingtonva.us

19. ARLINGTON COUNTY BUSINESS LICENSES

The Contractor must comply with the provisions of Chapter 11 ("Licenses") of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060.

20. INSURANCE REQUIREMENTS

The Contractor shall provide to the County Purchasing Agent a Certificate of Insurance indicating that the Contractor has in force the coverage types and minimum amounts below prior to the start of any Work under this Contract and upon any contract extension.

Arlington County, and its officers, elected and appointed officials, employees, and agents shall be named as additional insureds on all policies, except Workers Compensation, Auto, and Professional Liability. A copy of the Additional Insured endorsement, or an "Acord" certificate with the additional insured endorsement box checked for all policies that include an additional insured endorsement, must be provided by the Contractor to the County Purchasing Agent prior to the execution of this Contract and any Contract extension. Failure to provide such documentation shall result in cancellation of the award or of the Contract.

The Contractor agrees to maintain such insurance until the completion of this Contract or as otherwise stated in the Contract Documents. All required insurance coverages must be acquired from insurers authorized to do business in the Commonwealth of Virginia, with a rating of "A-" or better and a financial size of "Class VII" or better in the latest edition of the A.M. Best Co. Insurance Guides, and acceptable to the County. The minimum insurance coverage types and amounts shall be:

21. COUNTERPARTS

This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS THESE SIGNATURES:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

AUTHORIZED
SIGNATURE:

Francine Morris

NAME: FRANCINE MORRIS
TITLE: PURCHASING OFFICER

DATE: 3-11-2019

AUTHORIZED
SIGNATURE:

Mary Anne Petrenko

NAME: MARY ANNE PETRENKO
TITLE: VICE PRESIDENT

DATE: 3-11-2019



County of Fairfax, Virginia

NOTICE OF AWARD

Date: JUN - 7 2018

CONTRACT TITLE: Public Safety and Emergency Preparedness Equipment and Related Services

RFx NUMBER: RFP2000002547

CONTRACT NUMBERS: 4400008468 – Safeware, Inc.
4400008495 – Mallory Safety and Supply LLC.

NIGP CODES: 34020, 34054, 34072, 34080, 34087, 34540, 34574, 68008, 68068, 68067, 99029

CONTRACT PERIOD: October 1, 2018 through September 30, 2023

RENEWALS: Five (5) One-Year Options
(or a combination of the years)

SUPERSEDES CONTRACTS: 4400001839 (Safeware, Inc.);
4400001840 (Mallory Safety and Supply LLC.)

CONTRACTOR:

Safeware, Inc.
4403 Forbes Blvd
Lanham, MD 20706

SUPPLIER CODE:

1000011775

Contact: Rick Bond, Vice President of Sales
Phone: 301-542-3258
E-mail: rbond@safewareinc.com

For ordering, go to www.safewareinc.com

Mallory Safety and Supply, LLC
1040 Industrial Way
Longview, WA 98632

1000017276

Contact: Allison Windsor, Director of Government Sales
Phone: 818-644-9484
E-mail: allison.windsor@malloryco.com

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpmm

Phone (703) 324-3201, TTY: 1-800- 828-1140, Fax: (703) 324-3228

Notice of Award
4400008468 (Safeware)
4400008495 (Mallory)
Page 2

DELIVERY: N/A

TERMS: Net 30 Days

FOB: Destination

PRICES: See Attached Pricing Schedule

DPSM CONTACT: Jamie Pun, VCO, CPPB, Contract Specialist II
Telephone: 703-324-3653
Fax: 703-324-3228
E-mail: Jamie.Pun@fairfaxcounty.gov

ORDERING INSTRUCTIONS:

Any county department may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10K) will be routed to DPMM and a purchase order will be executed.



Jamie Pun, VCO, CPPB
Contract Specialist II

DISTRIBUTION:

Finance – Accounts Payable/e

FRD – Jason Stanley/e

FCPD – Mike Estelle/e

FCPD – Kerene Gordon/e

DPSC – Robert Turner/e

DPWES, Noman Control Pollution Plant – Cliff Davis/e

Sheriff's Office – Kevin Burns/e

COG – Rick Konrad (rkonrad@mwcoq.org)

U.S. Communities – Alexis Turner (aturner@uscommunities.org)

Contractor - rbond@safewareinc.com

Contract Specialist – J. Pun

ACS, Team 1 – J. Waysome-Tomlin

Description	% Discount from Safeware & Mallory's List Price
Personal Protective Equipment (PPE)	41%
Explosive Device Mitigation and Remediation Equipment	41%
Environmental Monitoring	41%
CBRNE Search & Rescue Equipment	41%
Interoperable Communications Equipment	41%
Detection Equipment	41%
Decontamination Equipment	41%
Hazardous Materials Storage	41%
Spill Control and Containment	41%
Physical Security Enhancement Equipment	41%
Fire and Emergency Response	41%
Traffic Safety	41%
Facility Safety and Maintenance	41%
Fall protection and Confined Space	41%
Medical and First Aid Supplies	41%
CBRNE Reference Materials	41%
Automated External Defibrillators (AEDs)	41%
Ammunition/Less than Lethal Munitions	41%
Civil Disturbance Gear	41%
Dive Gear/Underwater Recovery/Water Safety	41%
Police Fleet Management Products	41%
Law Enforcement Software	41%
Public Safety Aviation – Helicopters	41%

Description	% Discount from Safeware & Mallory's List Price
Public Safety Uniforms	41%
Vehicles	41%
Trainers and Training Equipment	41%
Vending Solutions	41%
Related Services	41%
Other Non-listed Public Safety, Law Enforcement and Fire Equipment	41%

The attached technical service, rental and training price lists are added and Contractor agrees that the pricing is the maximum rate and/or pricing allowed under this contract. In addition, pricing may be negotiated to a lower rate and/or price.

Technical Services Rates

Contract 4400008468
Contract 4400008495

Service Type	Description	Details	Unit Price	Discount	Unit Price	Qty
Flow Testing	Posichex Bench Test for the following Manufacturer's; Avon, Draeger, MSA, Scott & Survivair	Repairs & Batteries Not Included, Onsite Service fees may apply	\$ 65.00	10%	\$ 58.50	ea
Flow Testing-Interspiro	Posichex 3 Bench Test for the following Manufacturer's; Interspiro	Repairs & Batteries Not Included, Onsite Service fees may apply	\$ 95.00	10%	\$ 85.50	ea
Hydrostatic Testing	Pressure testing up to 4500 psi, includes devalving & o-ring replacement	Excludes refill; Pick-up and delivery fees may apply	\$ 27.00	10%	\$ 24.30	ea
Cylinder Refill 4500 psi	Breathable air cylinders up to 4500 psi	Hazmat shipping fees apply to refilled cylinders, Pick-up & delivery fees may apply	\$ 8.00	10%	\$ 7.20	ea
DOT Hydrostatic Testing	Hydrostatic testing 6000 lb	Hydro Testing	\$ 75.00	10%	\$ 67.50	ea
Cylinder Refill 6000 psi	Breathable air cylinders up to 6000 psi	Hazmat shipping fees apply to refilled cylinders, Pick-up & delivery fees may apply	\$ 32.00	10%	\$ 28.80	ea
Compressor Service 1 & 50 Maintenance	Comprehensive maintenance service as per manufactures recommendations to include: Bauer, Eagle & Scott models	Operational evaluation, Parts & labor for 50hr preventative maintenance, (1) ea. Air sample, calibration & certification service. Additional repair fees not included.	\$ 2,470.00	10%	\$ 2,223.00	ea
Compressor Service 4 & 50 Maintenance	Comprehensive maintenance service as per manufactures recommendations to include: Bauer, Eagle & Scott models	Operational evaluations performed quarterly, Parts & labor for 50hr preventative maintenance, (4) ea. Air samples, calibration & certifications service. Additional repair fees not included.	\$ 3,895.00	10%	\$ 3,505.50	ea
Compressor Service 12 & 50 Maintenance	Comprehensive maintenance service as per manufactures recommendations to include: Bauer, Eagle & Scott models	Operational evaluations performed monthly, Parts & labor for 50hr preventative maintenance, (4) ea. Air samples, calibration & certifications service. Additional repair fees not included.	\$ 5,415.00	10%	\$ 4,873.50	ea
Air Sample	Breathable Air Testing, Grade D Air Quality	Air Sample Draw	\$ 285.00	10%	\$ 256.50	ea

Technical Services Rates

Contract 4400008468
Contract 4400008495

Service Type	Description	Details	Unit Price	Discount	USC Price	Qty
Fit Testing , Qualitative	Respiratory Manual fit test service; Bitrex	Per Mask	\$ 45.00	10%	\$ 40.50	ea
Fit Testing, Quantitative	Respiratory Computer aided fit test service	Per Mask	\$ 45.00	10%	\$ 40.50	ea
Mask Cleaning	Cleaning & disinfecting of face mask only	Replacement parts not included	\$ 50.00	10%	\$ 45.00	ea
SCBA Cleaning	Clean, disinfect & inspection service includes Case	Replacement parts not included	\$ 95.00	10%	\$ 85.50	ea
Fire Hose Testing	Pressure Testing	Price per linear foot up to 4" hose	\$ 0.95	10%	\$ 0.86	LF
Fire Hose Repair	Nozzle & appliance repair	Call for Quote			\$ -	ea
Fire Hose Coupling Repair	Hose recouping	Call for Quote			\$ -	ea
Breather Box	Air Systems Breather Box service: Function test	(1) each Air sample certification & Calibration service	\$ 350.00	10%	\$ 315.00	ea
Level A Suit Testing	Pressure testing with annual certification	A Letter of decontamination certification must be attached to each suit prior to service	\$ 105.00	10%	\$ 94.50	ea
Evaluation	Evaluation Fee for Gas Detection service only- refused repair	Fee is waived if new instrument is purchased through Safeware	\$ 75.00	10%	\$ 67.50	ea
Calibration Service	Portable Gas Detection service to include preventative maintenance, calibration & software upgrades	Price based on standard 4 gas mix, Repair parts & labor not included	\$ 95.00	10%	\$ 85.50	ea
Fixed System Gas Detection	Preventative Maintenance , calibration & software upgrade	Price per sensor site; Onsite Service Fee will apply to this service, Repair parts & labor not included; Call for Quote			\$ -	ea
Emergency Shelter Cleaning Small	Clean & disinfect; less then 350 sq foot deployment area	Pick up & delivery fees not included	\$ 670.00	10%	\$ 603.00	ea
Emergency Shelter Cleaning Medium	Clean & disinfect; 351 to 499 sq foot deployment area	Pick up & delivery fees not included	\$ 950.00	10%	\$ 855.00	ea
Emergency Shelter Cleaning Large	Clean & disinfect, 500+ sq foot deployment area	Pick up & delivery fees not included	\$ 1,170.00	10%	\$ 1,053.00	ea
Fixed Fall Protection Systems	Design, install & training service for Horizontal Lifeline/fixed system	Call for Quote			\$ -	ea

Technical Services Rates

Contract 4400008468
Contract 4400008495

Service Type	Description	Details	Unit Price	Discount	Unit Price	Qty
Labor	Hourly Technician rate	Price per hour; billed in 15 minute increments	\$ 95.00	10%	\$ 85.50	ea
Rush Charge	Expedited repair service; per unit fee	Service is dependent upon part and technician availability. This charge is in addition to other applicable fees	\$ 100.00	10%	\$ 90.00	ea
Pick up/Delivery Fee	Per Occurrence Fee	Call for Availability	\$ 150.00	10%	\$ 135.00	ea
On-Site Service- Daily Rate	Customer site; per occurrence	Travel & accommodation fees not included. Please Call for availability	\$ 650.00	10%	\$ 585.00	ea
After Hour Response	After standard business hours: Emergency	This charge is in addition to other applicable fees	\$ 125.00	10%	\$ 112.50	ea
Travel Rate	Hourly Response Fee	Price per hour, per technician	\$ 95.00	10%	\$ 85.50	ea
Travel/ Lodging	Hourly Travel Rate	Per night /Per technician	\$ 200.00	10%	\$ 180.00	ea
TRAVEL MILEAGE	Mileage Charge	Per Mile over 60 mile radius from Service Center	\$ 0.62	10%	\$ 0.56	ea
PLEASE NOTE THAT ALL SERVICES MAY NOT BE AVAILABLE IN ALL LOCATIONS. ONSITE SERVICE FEES MAY APPLY TO SERVICES LISTED. CONTACT YOUR LOCAL SERVICE CENTER FOR DETAILS.						
Standard or Expedited Shipping costs are not included. Some material may require hazardous material shipping. Other rental equipment available, call for information						

28. TRAINERS AND TRAINING EQUIPMENT

Training Equipment – 41% off List Price

Training Classes – 10% off List Price – see below

30. RELATED SERVICES

Classroom or Onsite Training	Published Price	Discount	USC Price
Half Day	\$ 975.00	10%	\$ 877.50
Full Day	\$ 1,500.00	10%	\$ 1,350.00
Travel Rate Half Day	\$ 487.50	10%	\$ 438.75
Travel Rate Full Day	\$ 750.00	10%	\$ 675.00
SET Public Order Training*	\$ 788.89	10%	\$ 710.00

*SET Public Order Training - Foundation Course for Public Order & Crowd Management Policing (Basic/Intermediate) 4 day class. Price per student, minimum of 32 students per class.

Training Classes:

- Aerial Work/Lift Platforms
- Back Safety
- Bloodborne Pathogens
- Bucket Truck Safety
- Chainsaw Safety
- Confined Space Entry Awareness
- Confined Space Entry Operations
- Confined Space Rescue
- Cranes, Hoists & Lifts
- Crane Safety Awareness
- Defensive Driver (National Safety Council Certification)
- Developing Effective Safety Action Teams
- Do Your Own OSHA Inspection
- Electrical Safe Work Practices
- Emergency Action Plans
- Evacuation Plans that Work
- Ergonomics Hazard Assessment
- Establishing a Safety & Health Committee
- Fall Protection Awareness
- Fall Protection Competent Person
- Fire Prevention & Fire Extinguishers
- First Aid CPR AED (National Safety Council Certification)
- Flagger Certification (National Safety Council Certification)
- Forklift Operator (industrial/warehouse)
- Forklift Train the Trainer
- Hand & Portable Power Tools
- Hazard Communication/Right to Know
- Hazard Identification
- Hazardous Materials Awareness (initial and refresher)
- Hazardous Materials Operations / Spill Response Team (initial and refresher)
- Hazardous Materials 24 Hour Technician (initial and refresher)
- Hazardous Waste Management (initial and refresher)
- Hearing Conservation
- High Voltage Electrical Safety
- Hoists & Overhead Cranes
- Job Safety Analysis/Job Hazard Analysis
- Ladder Safety
- Lead Safety
- Lockout/Tagout Electrical Safety (authorized, affected and other)
- Law Enforcement Public Order Civil Unrest
- Law Enforcement Public Order Command Foundation Course
- Machine Guarding
- Material Handling
- Mobile Cranes & Rigging
- NFPA70E
- OSHA 10-hour General Industry
- OSHA 10-hour Construction
- OSHA 30-hour General Industry
- OSHA 30-hour Construction
- OSHA Overview for HR Managers
- OSHA Recordkeeping Requirements
- Overhead Crane Operator
- Personal Protective Equipment

**Safeware-Mallory
Related Services & Training Price List**

Public Safety and Emergency Preparedness Equipment and Related Services
Contract 4400008468
Contract 4400008495

- Power Tool Safety
- PPE Hazard Assessments
- Respirator Fit-Tester Course
- Respiratory Protection
- Respiratory Protection Program Administrator
- Safe Lifting
- Safety Orientation Programs
- Scaffold User
- Scaffold Competent Person
- Slings and Rigging
- Spill Response Team Training
- TB & Airborne Pathogens
- Trenching & Excavation Competent Person
- Work Zone Safety Supervisor

Training Classes Terms:

Maximum quantity of student varies with course.

Customized classes available.

Basic Training material included.

Additional equipment may be required and is not included in the rates.

Travel and Accommodations not included.

Half-day minimum.

Training facilities provided by customer.

Some courses may require multiple days.

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD
ARLINGTON, VIRGINIA 22201

NOTICE OF CONTRACT RENEWAL

TO: Safeware, Inc.
3200 Hubbard Road
Landover, MD 20785-2005

DATE ISSUED: December 23, 2016

CONTRACT NO: 591-12

CONTRACT TITLE:

Public Safety and Emergency
Preparedness and Related
Services

THIS IS A NOTICE OF CONTRACT RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

This is your notice that the above referenced contract has been renewed. The "subsequent contract term" covered by this Notice of Renewal is effective October 1, 2016, and expires on September 30, 2018.

This is the FINAL, two-year renewal of the "subsequent contract term."

This Agreement shall automatically expire on the date of the Fairfax County, Virginia's contract expiration date.

The contract documents consist of the terms, conditions of Arlington County Rider Agreement No. 591-12, dated October 11, 2011, and Fairfax County, Virginia's Contract No. 4400001839, including any exhibits, attachments or amendments thereto.

CONTRACT PRICING:

REFER TO FAIRFAX COUNTY, VIRGINIA CONTRACT NO. 4400001839

ATTACHMENT(S):

1. ARLINGTON COUNTY AGREEMENT NO. 591-12, AMENDMENT NO. 1, DATED DECEMBER 28, 2016.
2. FAIRFAX COUNTY AMENDMENT NO. 2 TO CONTRACT 4400001839.
3. FAIRFAX COUNTY AMENDMENT NO. 3 TO CONTRACT 4400001839.

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEES SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: CHARLES RADCLIFFE

TELEPHONE NO.: (301) 683-1212


EMAIL ADDRESS: cradcliffe@safewareinc.com

COUNTY CONTACT: Ordale Sterling

TELEPHONE NO.: (703) 228-6891

EMAIL ADDRESS: osterling@arlingtonva.us

CONTRACT AUTHORIZATION


MICHAEL BEVIS
PURCHASING AGENT


DATE

DISTRIBUTION:

VENDOR: 1
BID FOLDER 1

ARLINGTON COUNTY, VIRGINIA
AMENDMENT NUMBER 1

ASSIGNED CONTRACT NO. 591-12

This Amendment Number 1 ("Amendment") is made on the date of execution of the Amendment by the County and amends Agreement dated October 11, 2011 ("Main Agreement") and made between Safeware, Inc., 3200 Hubbard Road, Landover, MD 20785-2005 ("Contractor") and the County Board of Arlington County, Virginia ("County")

Whereas the County and the Contractor desire to amend the Contract Term, Contract number and the Contractor's information under the Main Agreement, the Contractor and the County, in consideration of the promises and other good and valuable consideration specified in this Amendment, amend the Main Agreement as follows.

1. REVISE THE CONTRACT TERM PARAGRAPH TO READ AS FOLLOWS:

2. The Contractor's work for the County ("Work") shall commence on the date of execution of this Agreement by the County and be completed no later than September 30, 2012, subject to any modifications as provided for in the Contract Documents. The Work under this contract shall be performed by the Contractor under the same contract unit prices for the Fairfax County contract number 4400001839.

2. REVISE THE CONTRACT NUMBER AS FOLLOWS:

Pursuant to the Fairfax County Amendment No. 2 the contract is renumbered from RQ11-205753-10A to 4400001839

3. REVISE THE CONTRACTOR'S INFORMATION AS FOLLOWS:

Pursuant to the Fairfax County Amendment No. 3 the Contractor's information changes from 3200 Hubbard Road, Landover, MD 20785-2005 to 4403 Forbes Blvd., Lanham, MD 20706

All other terms and conditions of the Main Agreement, as amended shall remain in full force and effect

WITNESS THESE SIGNATURES:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

SIGNED: *Michael E. Bevis*
PRINT NAME: MICHAEL E. BEVIS
TITLE: PURCHASING AGENT
DATE: 12/28/16

CHARLES RADCLIFFE

SIGNED: *Charles Radcliffe*
PRINT NAME: Charles Radcliffe
TITLE: VP
DATE: 12/27/2016



County of Fairfax, Virginia

AMENDMENT

Date **MAR 7 2014**

AMENDMENT NO. 2

CONTRACT TITLE Public Safety and Emergency Preparedness and Related Services

CONTRACTOR

Safeware, Inc.
3200 Hubbard Road
Landover, MD 20785-2005

VENDOR CODE

B521152883 02

CONTRACT NO.

RQ11-205753-10A

The above contract is hereby amended as follows:

- 1 The contract information is changed and renumbered as summarizes below:

	Original Contract Information	New Contract Information
Supplier Code	B521152883 02	1000011775
Contract No.	RQ11-205753-10A	4400001839

- 2 The contract is renewed for two (2) years, effective October 1, 2014 through September 30, 2018

All other terms and conditions remain the same.

Acceptance.

BY


(Signature)

Vice President

(Title)

Charles Radcliffe

(Printed)

1/31/2014

(Date)

Steve Pierson, CPPB, VCO
Contracts Manager


Cathy A. Muse, CPPO
Director/County Purchasing Agent

DISTRIBUTION

Finance - Accounts Payable/e

FRD - Christina Fisher/e

FCPD - Kathy Stanley/e

DPSC - Vijay Sood/e

DPWES, Noman Control Pollution Plant - Cliff Davis/e

DPWES, Maintenance & Stormwater - Don Lacquement/e

U S Communities - Scott Wilson (swilson@uscommunities.org)

Sheriff's Office - Kevin Burns/e

Contractor

Contract Specialist - L. Robinson

ACS, Team 1 - J. Waysome - Tomin

COG - Tom Savola (tsavola@mwccog.org)

Department of Purchasing & Supply Management

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpsm

Phone (703) 324-3201, TTY: 1-800-828-1140, Fax: (703) 324-3228



County of Fairfax, Virginia

AMENDMENT

Safeware, Inc.
4403 Forbes Blvd.
Lanham, MD 20706

MAY 18 2016

AMENDMENT NO. 3

CONTRACT TITLE: Public Safety and Emergency Preparedness and Related Services
CONTRACT NO.: 4400001839
SUPPLIER CODE: 1000011775

The above contract is hereby amended as follows:

1. To change the contractor's address, as follows:

	Original Contractor Information	New Contractor Information
Address	3200 Hubbard Road Landover, MD. 20785-2005	4403 Forbes Blvd. Lanham, MD 20706

2. To renew for two (2) years, effective October 1, 2016 through September 30, 2018.
3. To incorporate the attached new technical service rate, equipment and rental price lists, effective immediately.

All other terms and conditions remain the same.

Acceptance:

BY:



(Signature)

Charles Radcliffe

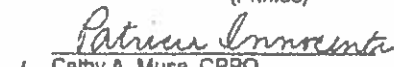
(Printed)

Vice Pres. Int

(Title)

5/16/2016

(Date)


Cathy A. Muse, CPPO
Director/County Purchasing Agent

DISTRIBUTION:

Finance - Accounts Payable/e
FRD - Christine Fisher/e
FCPD - Lander Napper/e
DPSC - Vijay Sood/e
Sheriff's Office - Kevin Burns/e
DPWES, Norman Control Pollution Plant - Cliff Davis/e
DPWES, Maintenance & Stormwater - Don Lacquement/e
MWCOG - George Hohmann (ghohmann@mwco.org)
U.S. Communities - Scott Wilson (swilson@uscommunities.org)

Contractor
Contract Specialist - L. Robinson
ACS, Team 1 - J. Waysome - Tomlin

Department of Purchasing & Supply Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpsm

Phone (703) 324-3201, TTY: 1-800-828-1140, Fax: (703) 324-3228

Safeware Inc. And Mallory

Technical Services Rates

Department Service

Service Type	Description	Details	Unit Price	Discount	Unit Price	Qty
Flow Testing	Positive Pressure Test for the following Manufacturers: Avon, Draeger, MSA, Scott & Survivair	Repairs & Batteries Not Included, Onsite Service fees may apply	\$ 65.00	10%	\$ 58.50	ea
Flow Testing-Interspiro	Positive Pressure Test for the following Manufacturers: Interspiro	Repairs & Batteries Not Included, Onsite Service fees may apply	\$ 95.00	10%	\$ 85.50	ea
Hydrostatic Testing	Pressure Testing up to 4500 psi, includes derating & o-ring replacement	Excludes refill; Pick-up and delivery fees may apply	\$ 27.00	10%	\$ 24.30	ea
Cylinder Refill 4500 psi	Breathable air cylinders up to 4500 psi	Hazmat shipping fees apply to refilled cylinders, Pick-up & delivery fees may apply	\$ 8.00	10%	\$ 7.20	ea
DOT Hydrostatic Testing	Hydrostatic testing 6000 lb	Hydro Testing	\$ 75.00	10%	\$ 67.50	ea
Cylinder Refill 6000 psi	Breathable air cylinders up to 6000 psi	Hazmat shipping fees apply to refilled cylinders, Pick-up & delivery fees may apply	\$ 32.00	10%	\$ 28.80	ea
Compressor Service 1 & 50 Maintenance	Comprehensive maintenance service as per manufacturers recommendations to include: Bauer, Eagle & Scott models	Operational evaluation, Parts & labor for 50hr preventative maintenance, (2) ea. Air sample, calibration & certifications service. Additional repair fees not included.	\$ 2,470.00	10%	\$ 2,223.00	ea
Compressor Service 4 & 50 Maintenance	Comprehensive maintenance service as per manufacturers recommendations to include: Bauer, Eagle & Scott models	Operational evaluations performed quarterly, Parts & labor for 50hr preventative maintenance, (4) ea. Air samples, calibration & certifications service. Additional repair fees not included.	\$ 3,495.00	10%	\$ 3,105.50	ea
Compressor Service 12 & 50 Maintenance	Comprehensive maintenance service as per manufacturers recommendations to include: Bauer, Eagle & Scott models	Operational evaluations performed monthly, Parts & labor for 50hr preventative maintenance, (4) ea. Air samples, calibration & certifications service. Additional repair fees not included.	\$ 5,415.00	10%	\$ 4,873.50	ea
Air Sample	Breathable Air Testing, Grade D Air Quality	Air Sample Draw	\$ 285.00	10%	\$ 256.50	ea
Fit Testing, Qualitative	Respiratory Manual fit test service: Binas	Per Mask	\$ 45.00	10%	\$ 40.50	ea
Fit Testing, Quantitative	Respiratory Computer aided fit test service	Per Mask	\$ 45.00	10%	\$ 40.50	ea
Mask Cleaning	Cleaning & disinfecting of face mask only	Replacement parts not included	\$ 50.00	10%	\$ 45.00	ea
SCBA Cleaning	Clean, disinfect & inspection service includes Case	Replacement parts not included	\$ 95.00	10%	\$ 85.50	ea
Fire Hose Testing	Pressure Testing	Price per linear foot up to 4" hose	\$ 0.95	10%	\$ 0.86	LF
Fire Hose Repair	Nozzle & appliance repair	Call for Quote			\$ -	ea
Fire Hose Coupling Repair	Hose recoupling	Call for Quote			\$ -	ea

Safeware Inc. And Mallory

Technical Services Rates

Department Service

Breathier Box	Air Systems Breather Box service: Function Test	(1) each Air sample certification & Calibration service	\$ 350.00	10%	\$ 315.00	ea
Level A Suit Testing	Pressure testing with annual certification	A letter of decontamination certification must be attached to each suit prior to service	\$ 105.00	10%	\$ 94.50	ea
Evaluation	Evaluation Fee for Gas Detection service only- refused repair	Fee is waived if new instrument is purchased through Safeware	\$ 75.00	10%	\$ 67.50	ea
Calibration Service	Portable Gas Detection service to include preventative maintenance, calibration & software upgrades	Price based on standard 4 gas mix, Repair parts & labor not included	\$ 170.00	10%	\$ 153.00	ea
Fixed System Gas Detection	Preventative Maintenance, calibration & software upgrade	Price per sensor after Onsite Service Fee will apply to this service, Repair parts & labor not included; Call for Quote			\$ -	ea
Emergency Shelter Cleaning Small	Clean & disinfect; less than 350 sq foot deployment area	Pick up & delivery fees not included	\$ 670.00	10%	\$ 603.00	ea
Emergency Shelter Cleaning Medium	Clean & disinfect; 351 to 499 sq foot deployment area	Pick up & delivery fees not included	\$ 950.00	10%	\$ 855.00	ea
Emergency Shelter Cleaning Large	Clean & disinfect; 500+ sq foot deployment area	Pick up & delivery fees not included	\$ 1,170.00	10%	\$ 1,053.00	ea
Fixed Fall Protection Systems	Design, Install & training service for Horizontal Lifeline/fixed system	Call for Quote			\$ -	ea
Labor	Hourly Technician rate	Price per hour; billed in 15 minute increments Service is dependent upon part and technician availability. This charge is in addition to other applicable fees	\$ 95.00	10%	\$ 85.50	ea
Rush Charge	Expedited repair service; per unit fee	Travel & accommodation fees not included. Please Call for availability	\$ 100.00	10%	\$ 90.00	ea
Pick up/Delivery Fee	Per Occurrence Fee	Call for Availability	\$ 150.00	10%	\$ 135.00	ea
On-Site Service- Daily Rate	Customer site; per occurrence	Travel & accommodation fees not included. Please Call for availability	\$ 650.00	10%	\$ 585.00	ea
After Hour Response	After standard business hours; Emergency Hourly Response Fee	This charge is in addition to other applicable fees	\$ 125.00	10%	\$ 112.50	ea
Travel Rate	Hourly Travel Rate	Price per hour, per technician	\$ 95.00	10%	\$ 85.50	ea
Travel/Lodging	Lodging Fee	Per night /Per technician	\$ 200.00	10%	\$ 180.00	ea
TRAVEL MILEAGE	Mileage Charge	Per Mile over 60 mile radius from Service Center	\$ 0.62	10%	\$ 0.56	ea
PLEASE NOTE THAT ALL SERVICES MAY NOT BE AVAILABLE IN ALL LOCATIONS. ONSITE SERVICE FEES MAY APPLY TO SERVICES LISTED. CONTACT YOUR LOCAL SERVICE CENTER FOR Standard or Expedited Shipping costs are not included. Some material may require hazardous material shipping. Other rental equipment available; call for information						

Safeware Inc. and Mallory Inc.

Technical Service Rates

Rentals

Item	Description	Daily	Weekly	Monthly	Discount	USC / Daily	USC / Weekly	USC / Monthly
RENTAL 4-GAS MONITOR	4 gas monitor w/pump LEL, O2, CO, H2S	\$ 75.00	\$ 225.00	\$ 675.00	10%	\$ 67.50	\$ 202.50	\$ 607.50
RENTAL 4-GAS MONITOR W/PTD	4 gas monitor w/PTD LEL, O2, CO, H2S	\$ 100.00	\$ 300.00	\$ 900.00	10%	\$ 90.00	\$ 270.00	\$ 810.00
RENTAL RAE D11-0201-200	Minitrac 2000 w/10.6 Ev	\$ 120.00	\$ 340.00	\$ 1,000.00	10%	\$ 108.00	\$ 306.00	\$ 900.00
RENTAL TRIPOD	7 Foot Tripod	\$ 30.00	\$ 100.00	\$ 225.00	10%	\$ 27.00	\$ 90.00	\$ 202.50
RENTAL ELECTRIC VENT PKG	Electric Blower, 25' Ducting, Elbow, Saddle Vent and Case	\$ 60.00	\$ 180.00	\$ 540.00	10%	\$ 54.00	\$ 162.00	\$ 486.00
RENTAL SRL 3-WAY WINCH SYSTEM	50' Self Retracting Lifeline - 3 Way	\$ 55.00	\$ 165.00	\$ 495.00	10%	\$ 49.50	\$ 148.50	\$ 445.50
RENTAL UCL HOIST SYSTEM	60' Man Handler hoist/winch	\$ 55.00	\$ 165.00	\$ 495.00	10%	\$ 49.50	\$ 148.50	\$ 445.50
RENTAL MANHOLE GUARD RAIL	Yellow Tubular Steel, Collapsible	\$ 30.00	\$ 60.00	\$ 240.00	10%	\$ 27.00	\$ 54.00	\$ 216.00
RENTAL 5-MIN ESCAPE PACK	Emergency escape pak w/ Hooded cover & carrying case	\$ 20.00	\$ 60.00	\$ 180.00	10%	\$ 18.00	\$ 54.00	\$ 162.00
RENTAL 30MIN CYLINDER ONLY	3000 PSI cylinder	\$ 20.00	\$ 60.00	\$ 180.00	10%	\$ 18.00	\$ 54.00	\$ 162.00
RENTAL 50 FOOT AIR HOSE	Low pressure up to 250 psi	\$ 20.00	\$ 60.00	\$ 180.00	10%	\$ 18.00	\$ 54.00	\$ 162.00
RENTAL 60MIN CYLINDER ONLY	Up to 4500psi	\$ 20.00	\$ 60.00	\$ 180.00	10%	\$ 18.00	\$ 54.00	\$ 162.00
RENTAL BREATHIER BOX	Air source, provides up to a 4-man operation, in a protective case	\$ 75.00	\$ 225.00	\$ 675.00	10%	\$ 67.50	\$ 202.50	\$ 607.50
RENTAL SCBA 60 MIN	Industrial Pak, Facepiece, mask mounted second stage regulator	\$ 110.00	\$ 290.00	\$ 720.00	\$ 0.10	\$ 99.00	\$ 261.00	\$ 648.00
RENTAL 15181	10' G-Rail Section (Cattle Guard)	\$ 9.00	\$ 25.00	\$ 75.00	\$ 0.10	\$ 8.10	\$ 22.50	\$ 67.50
RENTAL 15183	6' G-Rail Section (Cattle Guard)	\$ 8.00	\$ 22.00	\$ 65.00	\$ 0.10	\$ 7.20	\$ 19.80	\$ 58.50
RENTAL 15177	Base for G-Rail Guardrail System (4 Hole Circular Base)	\$ 11.00	\$ 30.00	\$ 90.00	\$ 0.10	\$ 9.90	\$ 27.00	\$ 81.00
RENTAL 15180	Base for G-Rail Guardrail System (3 Hole Rectangular Base)	\$ 10.00	\$ 29.00	\$ 85.00	\$ 0.10	\$ 9.00	\$ 26.10	\$ 76.50

PLEASE NOTE THAT ALL SERVICES MAY NOT BE AVAILABLE IN ALL LOCATIONS. ON-SITE SERVICE FEES MAY APPLY TO SERVICES LISTED. CONTACT YOUR LOCAL SERVICE CENTER
Standard or Expedited Shipping costs are not included. Some material may require hazardous material shipping. Other rental equipment available, call for information