



DEPARTMENT OF MANAGEMENT AND FINANCE
Office of the Purchasing Agent

2100 Clarendon Blvd., Suite 501 Arlington, VA 22201
TEL 703-228-3410 FAX 703-228-3409 EMAIL purchasing@arlingtonva.us www.arlingtonva.us

May 11, 2020

VIA E-MAIL AND U.S. MAIL

Mr. Sean T. Higgins, Owner and President
The Convention Store, Inc.
405 Headquarters Drive
Suite 7
Millersville, Maryland 21108

RE: Arlington County Government Contract No. 17-063, entitled, "Fare Media, Customer Support Services for ACCS", Modification No. Seven (0007)

Dear Mr. Higgins:

Enclosed for your file is the fully executed Modification No. Seven (007) for Task Order Nos. One (001), Two (002), Three (003). Should you have any questions, please feel free to contact me at 703-228-3424 or via e-mail at stdiamond@arlingtonva.us.

Thank you for your assistance in this matter.

Sincerely,

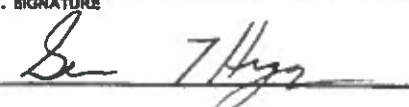

A handwritten signature in blue ink that reads "Shirley Diamond".

Shirley Diamond
Procurement Officer

Enclosure

ARLINGTON COUNTY GOVERNMENT
Office of the Purchasing Agent

MODIFICATION OF CONTRACT

Arlington County Government Department of Management and Finance Office of the Purchasing Agent 2100 Clarendon, Blvd. Arlington Virginia 22201 Telephone: (703) 228-3424		1A. MODIFICATION OF CONTRACT 17-063	1B. DATED November 21, 2016	
		2A. MODIFICATION NO. Seven (0007)	2B. EFFECTIVE DATE July 1, 2020	
3. TYPE OF MODIFICATION <input type="checkbox"/> THIS CHANGE ORDER MAKES CHANGES DESCRIBED IN BLOCK 6, AND ARE MADE IN CONTRACT IN BLOCK 1A. <input type="checkbox"/> CONTRACT OR ORDER NUMBER IN BLOCK 1A IS MODIFIED TO REFLECT ADMINISTRATIVE CHANGES DESCRIBED IN BLOCK 6. <input checked="" type="checkbox"/> THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO AS SET FORTH IN BLOCK 6 BELOW. <input type="checkbox"/> OTHER (Please Specify)		4. NAME, ADDRESS AND PHONE NUMBER OF CONTRACTOR The Convention Store, Inc. 405 Headquarters Drive Suite 7 Millersville, Maryland 21108 Telephone: 800-285-0001-		
IMPORTANT: Contractor <input type="checkbox"/> is not <input checked="" type="checkbox"/> is required to sign this document and return it to this office.		5A. AMOUNT OF MODIFICATION N/A	5B. REVISED CONTRACT AMOUNT \$15,233833.84	
6. DESCRIPTION OF MODIFICATION Arlington County Government Contract, entitled, "Fare Media, Customer Support Services for ACCS", is hereby modified as follows: <ol style="list-style-type: none"> 1. Task Order No. One (001)-Commuter Stores-The Period of Performance is extended from June 30, 2020 to June 30, 2021; 2. Task Order No. Two (002)- Commuter Information Center-The Period of Performance is extended from June 30, 2020 to June 30, 2021 3. Task Order No. Three (003)-Distribution-The Period of Performance is extended from June 30, 2020 to June 30, 2021; 4. In accordance with Provision No. Seven in which price adjustments shall not exceed the U.S. Department of Labor, Consumer Price Index, All Items, Unadjusted, Urban Areas ("CPI-U") for the Twelve (12) month period ending in the Base Year and each Option Year of the Contract, the rate(s) shall be increased 1.5 % for the Period of Performance, <p>All other terms and conditions of the Contract remain unchanged.</p>				
Except as provided herein, all terms and conditions of the document referenced in Block 1A, as heretofore changed, remain unchanged and in full force and effect.				
7A. NAME AND TITLE OF CONTRACTOR Sean T. Higgins, Owner and President		8A. NAME OF PROCUREMENT OFFICER Shirley Diamond		
7B. SIGNATURE 	7C. DATE 5/11/2020	8B. SIGNATURE 	8C. DATE 5-11-20	

**The Convention Store
Budget FY 2021**

Labor Hourly Rate Sheet

Work Area	Position	Current Rate FY20	New Hourly Rate FY21 + 1.5%
Commuter Information Center			
	Project Manager	\$100.98	\$102.49
	Revenue Controller	\$100.98	\$102.49
	CIC Manager	\$79.83	\$81.03
	CIC Supervisor	\$59.64	\$60.53
	CIC Corporate Specialist	\$61.51	\$62.43
	CIC Corporate SB Specialist	\$57.24	\$58.10
	CIC Inventory Specialist	\$57.60	\$58.46
	CIC Commuter Specialist	\$54.40	\$55.22
	Remote Specialist	\$51.04	\$51.81
	Web Manager	\$73.13	\$74.23
Commuter Stores			
	Project Manager	\$93.58	\$94.98
	Revenue Controller	\$93.58	\$94.98
	Store Manager	\$67.45	\$68.46
	Store Commuter Specialist	\$50.18	\$50.93
	Mobile Store Driver	\$47.12	\$47.83
Distribution Center			
	Project Manager	\$92.89	\$94.28
	Revenue Controller	\$92.89	\$94.28
	Distribution Manager	\$68.48	\$69.51
	Logistics Specialist	\$54.23	\$55.04
	Distribution Specialist / Floater	\$52.11	\$52.89
	Distribution Specialist	\$46.66	\$47.36

Price Schedule
Redmon Group Inc.
Contract No. 17-063

Position	2019/2020 Rates	2020/2021 Rates
Senior Project Manager	\$ 208.29	\$ 211.41
Senior Content Developer	\$ 180.53	\$ 183.24
Senior Programmer	\$ 187.46	\$ 190.27
Project Manager	\$ 159.69	\$ 162.09
Senior Engineer	\$ 159.69	\$ 162.09
Senior Designer	\$ 152.75	\$ 155.04
Senior Multimedia Developer	\$ 152.75	\$ 155.04
Programmer	\$ 134.16	\$ 136.17
Multimedia Developer	\$ 118.60	\$ 120.38
Designer/Developer/Engineer	\$ 111.09	\$ 112.76
Photographer/Content	\$ 90.41	\$ 91.77
Junior Developer	\$ 80.74	\$ 81.95
Support Technician	\$ 68.76	\$ 69.79