

EXHIBIT D - 1

CONTRACTOR PRICE SCHEDULES

(ALL FIRMS)

Arlington County Government

PRICE SCHEDULE

NAME AND ADDRESS OF FIRM							
ALL FIRMS							
PROJECT NUMBER(S) AND DESCRIPTION							DATE
RFP 20-239-7 - CC2DCA NEPA Documentation & Conceptual Design - Consultant Services							
I. DIRECT COSTS				FOR COUNTY USE ONLY			
Work Classification	No. Hours	Rate / Hour	Total	No. Hours	Rate / Hour	Total	
1. Project Manager	2711	Note 1	\$ 193,920.78			\$ -	
2. Senior Engineer	1332	Note 1	\$ 95,339.96			\$ -	
3. Project Engineer	2050	Note 1	\$ 117,893.78			\$ -	
4. Junior Engineer	1782	Note 1	\$ 72,388.08			\$ -	
5. Senior Planner	3414	Note 1	\$ 225,208.38			\$ -	
6. Project Planner	3670	Note 1	\$ 157,440.36			\$ -	
7. Junior Planner	3815	Note 1	\$ 138,709.64			\$ -	
8. QA/QC Manager	274	Note 1	\$ 26,204.38			\$ -	
9. Office Support	144	Note 1	\$ 4,741.92			\$ -	
10. Technician	2282	Note 1	\$ 81,680.06			\$ -	
11. Urban Designer	588	Note 1	\$ 33,380.64			\$ -	
12. Landscape Architect	408	Note 1	\$ 23,392.40			\$ -	
13. Engagement Lead	820	Note 1	\$ 40,893.40			\$ -	
14. Engagement Specialist	160	Note 1	\$ 5,416.00			\$ -	
15. Other (Note 2)	479	Note 1	\$ 45,925.40			\$ -	
TOTAL OF SECTION I			\$ 1,262,535.16			\$ -	
II. CONSULTANT IN-HOUSE REPRODUCTION COSTS			\$			\$	
III. MATERIALS AND SUPPLIES (Not included in G&A Costs)			\$			\$	
IV. INDIRECT COSTS (Furnish details)							
1. Overhead on Direct Labor - Percentage		Note 1	\$ 1,959,487.16			\$	
2. General and Administrative Costs (% Direct Labor)		Note 1	\$ 152,351.87			\$	
A. Profit - % of All above Direct and Indirect Costs		10.00%	\$ 337,437.42			\$	
TOTAL OF SECTION IV			\$ 2,449,276.45			\$ -	
V. TOTAL OF SECTIONS I, II, III AND IV (Subject to statutory cost limitation)			\$ 3,711,811.61			\$ -	
VI. REIMBURSABLE ITEMS (Give details)							
1. Topographical Surveys			\$			\$	
2. Soil Borings			\$ 60,296.00			\$	
3. Chemical, Mechanical, etc., Surveys			\$			\$	
4. Preparation of Technical Manuals			\$			\$	
5. Making Technical Studies/Investigations (Professional Renderer Fee and Traffic Counts)			\$ 45,000.00			\$	
6. Travel, Per Diem (Number of Trips)			Not reimbursable			\$	
7. Long Distance Telephone Costs			Not reimbursable			\$	
8. Reproduction Costs (Where subcontracted)			\$ 28,722.00			\$	
TOTAL OF SECTION VI			\$ 134,018.00			\$ -	
VII. PROPOSAL (TOTAL OF SECTIONS V AND VI)			\$ 3,845,829.61			\$ -	
REMARKS (Identify by Section and Item Number, if applicable, if additional space is required, use separate blank sheet of paper.)							
This sheet summarizes the total cost (all firms and all tasks included). The cost of individual field activities that may be de-scoped if future information indicates they are not needed is provided in a separate box, for information.							
Note 1: Rates vary by firm. See firm-specific breakdowns for each firm's rates.							
Note 2: Varies by firm.							

**CCIDCA NEPA Document & Analysis - Conceptual Design
 Fee Proposal
 Workload Chart
 Labor Hours - All Firms**

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Other (Note 2)	Total Estimated Hours
Task 1 Project Management																	
1.1	Project Management	144								144							288
1.2	Attend Coordination Meetings	432				216	216										864
1.3	Participate in Weekly Technical Calls	144				36	36	72									288
1.4	Attend Kickoff Meeting	8				4	4										16
1.5	Prepare Meeting Minutes	108						360									468
1.6	Prepare Project Management Plan (PMP)	88				40	24		8								168
Task 1 Project Management		832	0	0	0	296	280	432	8	144	0	0	0	0	0	0	2,000
Task 2 Pre-NOI Activities																	
2.1	Refine Coordination Plan	12				18	18							40			84
2.2	Attend a half-day Site Visit	8				4											12
2.3	Develop Purpose & Need	80	84	104	88	48	232		4		98	8				8	726
2.4	Develop Public Involvement Plan	8				52	64							32			156
2.5	Identify Preliminary Range of Alternatives	36	8	4	26	24	48	75			24	24				2	271
2.6	Identify Cooperating & Participating Agencies & Community Stakeholders	8				20		24						16			68
2.7	Initiate Data Collection Including Base Mapping & Preliminary Resource Mapping	42	24	44	40	88	152	188	4		80	12				10	672
2.8	Initiate Applicable Resource Surveys/Studies	80	24	40	80	164	144	80	8		274					28	800
2.9	Initiate Permit Activities	16	8			16											40
2.10	Perform Due Diligence on Identifying Significant Environmental Issues and Potential Mitigation Strategies	16	8			40		20			8					8	96
Task 2 Pre-NOI Activities		258	158	152	214	480	608	367	18	0	482	40	0	88	0	80	3,027

CCZDCA NEPA Document & Analysis + Conceptual Design
 Fee Proposal
 Workload Chart
 Labor Hours - All Firms

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Other (Note 2)	Total Estimated Hours
Task 3 Alternatives Analysis																	
3.1	Review Long Range Regional Plans & Design Sfrs	10	20	32	10	20	2						8			12	114
3.2	Prepare Technical Memorandum Summarizing Planning Assumptions, Data, and Design Criteria	38	74	72	44	20	72	38	8		12	24				16	418
3.3	Attend Meeting to Review Planning Forecasts & Assumptions	8	4			4	4										20
3.4	Develop the Alternative Analysis Process	22	28	24		20	40					20				28	178
3.5	Develop a Range of Alternatives	88	138	256	138	58	228	300	8		48	64	20			84	1,402
3.6	Develop the Screening Process & Criteria	28	4			18	88				18					2	160
3.7	Prepare Planning Level Cost Estimates for Potential Alternatives	10	76	188	92		4		26				16			24	446
3.8	Identify Permitting & Approval Requirements	12	4			20										4	40
3.9	Document Alternatives Analysis Process & Findings in a Formal Report	40				32	82	56	4		44						268
Task 3 Alternatives Analysis		282	344	582	222	168	636	394	48	0	120	108	44	0	0	168	3,044
Task 4 Conceptual Design For Range of Alternatives																	
4.1	Develop Conceptual Design at a Level Adequate Enough to Support NEPA and Federal Authorizations	98	224	252	318	48	80	450	24		120	182	220			38	2038
4.2	Prepare Color Renderings, Plans, Cross-Sections and Details	52	132	120	254	44	20	300	40		200	104	128			40	1,434
4.3	Prepare Detailed Cost Estimates for Study Alternatives	14	84	252	188		12		38				16			20	804
4.4	Prepare Implementation Schedule	4	18	18	8				8								52
Task 4 Conceptual Design For Range of Alternatives		168	438	640	768	82	82	750	110	0	240	288	264	0	0	98	4,128

CCJDCA NEPA Document & Analysis - Conceptual Design
 Fee Proposal
 Workload Chart
 Labor Hours - All Firms

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Other (Note 2)	Total Estimated Hours
NEPA Documentation																	
5.1	Provide Information for FHWA to Issue NCS	8				20	20	40									88
5.2	Perform Scoping Process w/ Participating Agencies	5				55	42	100	4								212
5.3	Prepare Draft EIS	108				254	138	384	48		386						1299
5.4	Complete Traffic Study	80	238	484	480	88	88	100	8		122					8	1632
5.5	Complete Pedestrian & Bicycle Study	12	80			88	80	168	4		88	48				8	554
5.6	Complete Section 4(f) and 8(f) Analyses	18				58	180				36					5	275
5.7	Complete Historic Properties/Section 108	363				183	172				266					188	1171
5.8	Complete Noise/Vibration Analyses	8	20	48		24											100
5.9	Complete Air Quality Study	8	20			52											80
5.10	Complete Socioeconomic Study	4				8	40	18			8						78
5.11	Complete Environmental Aesthetics Study	8				44	52	12			8						124
5.12	Complete Natural Resources Study	8		18		58	80	48			40						248
5.13	Complete Floodplain Study	2				8	16				8						34
5.14	Complete Wildlife Habitat Study	2				18	24	18			8						68
5.15	Complete Land Use Study	10				40	72	40			20						182
5.16	Complete Threatened & Endangered Species Study	4				18	32	12			12						78
5.17	Complete Visual Impact Analysis & Supporting Visualizations	32	20		40	32	40	40			80	80					384
5.18	Complete Indirect Effects & Cumulative Impacts Study	8				24	40	40			18						128
5.19	Prepare Response to Comments Memorandum to Draft EIS Comments	84				40	80				40						204
5.20	Prepare Final EIS	123	20			288	180	438	32		240						1298
NEPA Documentation																	

CC2DCA NEPA Document & Analysis + Conceptual Design
 Fee Proposal
 Workload Chart
 Labor Hours - All Firms

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Other (Note 3)	Total Estimated Hours
Public & Stakeholder Outreach																	
0.1	Develop Stakeholder Database	2				32	44	104							48		230
0.2	Regularly Provide Updates, Information, and Materials for Project Website	32		60			104	54							40		290
0.3	Prepare Presentation Materials for Public Meetings	48		18		442	412	112			18				144		1192
0.4	Lead the Public Engagement Efforts & Solicit the Public's Feedback	72		12		228	118	40				18			332	180	974
0.5	Schedule & Post the Advertisements for All of the Public Meetings	18					22	40							84		104
0.6	Collect & Document All Public Comments	20				116	128	108							68		440
0.7	Collect Transcripts of Public Meetings					8	6	16							18		44
Public & Stakeholder Outreach		192	8	80	0	906	782	470	0	0	18	18	0	732	180	0	3,334
Officer Team - Total Hours		2,711	1,332	2,260	1,782	3,414	3,670	3,816	274	144	3,363	688	498	328	160	479	23,929
Percent of Hour By Classification		11.3%	5.6%	9.6%	7.4%	14.3%	15.3%	15.9%	1.1%	0.6%	8.5%	2.9%	1.7%	1.4%	0.7%	2.0%	47.2%

CCSDCA NEPA Document & Analysis & Conceptual Design
Fee Proposal

Cost Breakdown by Task - \$ in Thousands

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Biogeologist	Engagement Specialist	Other (Hours \$)	Total Bid Price Hours
Project Management																	
11	Project Management	\$10,120.32															\$14,961.88
12	Attend Coordination Meetings	\$30,360.00				\$14,940.72	\$9,620.64										\$49,981.36
13	Participate in Weekly Technical Call	\$10,120.32				\$2,480.12	\$1,803.64	\$2,889.10									\$14,992.86
14	Attend Kickoff Meeting	\$562.24				\$270.80	\$78.10										\$610.90
15	Prepare Meeting Minutes	\$1,580.24						\$13,330.90									\$14,911.14
16	Prepare Permit Management Plan (PMP)	\$0,748.88				\$2,760.80	\$1,000.00		\$364.54								\$4,134.12
	Project Management	\$43,892.20				\$20,422.42	\$12,473.78	\$16,999.90	\$364.54								\$76,763.84
Pre-NEI Activities																	
21	Review Collaboration Plan	\$643.36				\$1,109.72	\$111.64										\$1,864.72
22	Attend a half day Site Visit	\$191.12				\$779.60											\$970.72
23	Develop Purpose & Need	\$5,960.80	\$4,880.00	\$4,480.04	\$2,212.72	\$3,320.16	\$10,333.28		\$370.38		\$3,224.64	\$211.04					\$28,612.96
24	Develop Public Involvement Plan	\$562.24				\$1,267.24	\$2,191.80	\$2,775.00									\$6,796.28
25	Identify Preliminary Range of Alternatives	\$3,824.48	\$570.00	\$720.00	\$1,170.00	\$1,862.72	\$2,221.80	\$2,775.00			\$808.10	\$1,289.24					\$14,371.34
26	Identify Cooperating & Participating Agencies & Community Stakeholders	\$562.24				\$1,343.40		\$868.72									\$3,774.36
27	Initiate Data Collection Including Base Mapping & Preliminary Resource Mapping	\$3,082.44	\$1,750.20	\$2,472.40	\$1,726.00	\$6,640.32	\$4,879.20	\$6,218.84	\$370.38		\$2,087.20	\$433.12					\$28,977.40
28	Initiate Agency Resource Surveys & Studies	\$4,214.90	\$1,774.80	\$2,349.40	\$2,960.00	\$11,343.88	\$6,217.12	\$2,682.40	\$752.72		\$9,029.50						\$30,349.82
29	Initiate Permit Actions	\$1,124.48	\$480.96			\$1,108.72											\$2,714.16
210	Perform Due Diligence on Identifying Significant Environmental Hazards and Potential Mitigation Strategies	\$1,124.48	\$480.96			\$2,768.80		\$740.80			\$268.72						\$4,383.76
	Pre-NEI Activities	\$29,870.24	\$13,870.72	\$16,324.84	\$10,908.72	\$77,944.80	\$30,817.84	\$27,386.96	\$1,792.88	\$820.48	\$19,827.32	\$4,103.84	\$4,714.32	\$0.00	\$0.00	\$0.00	\$144,889.96

CCSDCA NEPA Document & Analysis - Conceptual Design
 Fee Proposal

Cost Breakdown by Task - All Phases

February 16, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Driver (hours)	Total Estimated Hours		
Alternatives Analysis																			
31	Review Long Range Regional Plans & Design WPs	\$201.00	\$1,374.36	\$2,089.04	\$523.00	\$1,384.72	\$110.00										\$1,174.32	12,030.12	
32	Prepare Technical Memorandum Summarizing Planning Assumptions, Data, and Design Criteria	\$3,142.59	\$4,931.88	\$4,134.92	\$1,800.64	\$1,384.72	\$3,541.00	\$1,408.00	\$740.00		\$403.08	\$1,557.12					\$1,567.28	8,417.48	
33	Attend Meeting to Review Planning Forecasts & Assumptions	\$433.92	\$232.18			\$278.88	\$179.16											\$1,221.22	
34	Develop the Alternative Analysis Patterns	\$1,791.40	\$2,237.00	\$1,724.52		\$1,384.72	\$1,791.00					\$1,348.08					\$2,689.16	8,191.34	
35	Develop a Range of Alternatives	\$8,179.44	\$13,815.82	\$18,021.44	\$5,967.00	\$3,979.18	\$10,897.20	\$11,100.00	\$752.72		\$1,813.32	\$4,348.24	\$1,180.00				\$8,238.64	23,727.18	
36	Develop the Screening Process & Criteria	\$1,827.28	\$243.48			\$1,108.72	\$4,279.94				\$337.44							\$1,977.52	5,741.78
37	Prepare Planning Level Cost Estimates for Potential Alternatives	\$348.04	\$551.38	\$18,357.22	\$3,984.56		\$230.00			\$2,483.62							\$823.00	\$2,237.64	6,938.44
38	Identify Permitting & Approval Requirements	\$843.30	\$243.48			\$1,387.40												\$389.04	5,267.28
39	Document Alternatives Analysis Process & Findings in a Report	\$2,811.20				\$2,213.44	\$4,087.68	\$2,073.68	\$378.36									\$1,477.98	\$11,550.12
Alternatives Analysis		\$21,033.38	\$25,026.12	\$37,937.14	\$17,444.20	\$13,884.18	\$29,992.08	\$14,179.64	\$4,302.36	\$8,285	\$1,205.90	\$7,279.44	\$1,368.00	\$848	\$8,000	\$14,774.76	\$182,000.70		
Conceptual Design For Range of Alternatives																			
41	Develop Conceptual Design at a Level Adequate Enough to Support NEPA and Federal Authorizations	\$8,637.44	\$19,509.44	\$17,581.00	\$74,607.00	\$3,013.20	\$1,300.00	\$18,950.00	\$2,400.00		\$4,720.00	\$10,058.00	\$1,068.00				\$9,837.84	\$174,467.12	
42	Prepare Cost Ranges, Plans, Cross Sections, and Details	\$1,424.88	\$12,207.00	\$8,149.40	\$11,638.00	\$2,725.20	\$1,100.00	\$11,100.00	\$4,000.00		\$11,200.00	\$4,387.36	\$4,824.40					\$4,117.12	\$91,723.96
43	Prepare Detailed Cost Estimate for Study Alternatives	\$1,448.04	\$4,130.96	\$13,887.36	\$7,889.12		\$880.00				\$1,622.70							\$829.00	\$24,777.54
44	Prepare Implementation Schedule	\$281.12	\$873.82	\$643.36	\$223.84						\$732.72							\$1,948.20	\$4,748.96
Conceptual Design For Range of Alternatives		\$12,791.48	\$45,761.22	\$40,460.72	\$103,137.00	\$5,738.40	\$3,180.00	\$30,050.00	\$6,400.00	\$11,920.00	\$6,352.70	\$26,357.36	\$15,882.40	\$8,000	\$8,000	\$16,722.96	\$182,000.70		

CC22CA NEPA Document & Analysis - Conceptual Design
Fee Proposal

Cost Breakdown by Task - \$K/Hours

February 18, 2024

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Other (Note 2)	Total Estimated Hours
NEPA Documentation																	
S1	Provide Information for F-HSA to Issue HCD	\$42.24				\$1,383.40	\$800.00	\$1,481.20									5,827.84
S2	Perform Budgeting Process w/ Participating Agencies	\$42.24				\$4,011.00	\$1,875.00	\$3,700.00	\$270.26								81,218.76
S3	Prepare Draft EIS	\$7,880.02				\$17,888.19	\$8,057.44	\$14,219.02	\$4,916.02		\$10,381.12						102,987.13
S4	Complete Traffic Study	\$3,576.96	\$13,778.08	\$20,857.56	\$1,5819.20	\$8,086.00	\$4,275.84	\$3,700.00	\$718.26		\$3,700.00					\$180.00	512,213.68
S5	Complete Pedestrian & Bicycle Study	\$843.36	\$4,869.00			\$8,086.00	\$3,563.20	\$8,221.04	\$576.26		\$2,284.12	\$2,532.00					577,702.60
S6	Complete Section A1) and B1) Analyses	\$1,295.04				\$3,873.52	\$7,128.40				\$1,289.24						512,842.00
S7	Complete Habitat Preferences/Section 108	\$18,356.28				\$12,688.88	\$9,840.28				\$7,188.72						854,204.00
S8	Complete Assessment Analyses	\$42.24	\$1,217.40	\$2,530.00		\$1,680.00											\$1,889.64
S9	Complete for Quality Study	\$672.24	\$1,217.40			\$2,986.56											552,70.68
S10	Complete Socioeconomics Study	\$291.12				\$833.36	\$1,781.40	\$982.40			\$288.72						574,71.8
S11	Complete Environmental Justice Study	\$42.24				\$3,043.48	\$2,316.00	\$444.36			\$288.72						2,9718.81
S12	Complete Habitat Project w/ Study	\$42.24		\$843.36		\$3,873.52	\$3,563.20	\$1,777.44			\$1,343.60						511,843.28
S13	Complete Fisheries Study	\$140.56				\$83.36	\$712.64				\$288.72						814,70.21
S14	Complete Healthy Habitat Study	\$140.56				\$1,108.72	\$1,084.88	\$582.40			\$288.72						577,71.81
NEPA Documentation																	

CCSDCA NEPA Document & Analysis - Conceptual Design
Fee Proposal

Cost Breakdown by Task - All Phases

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Other (Note 2)	Time Estimated Hours
Public & Stakeholder Outreach																	
01	Develop Stakeholder Database	\$140.58				\$2,019.00	\$1,721.52	\$3,328.00							\$2,992.78		\$9,571.48
02	Regularly Provide Updates Information and Materials for Project Website	\$1,987.38		\$3,373.00		\$5,945.00	\$2,400.00								\$1,004.00		\$13,589.38
03	Prepare Presentation Materials for Public Meetings	\$2,822.84	\$880.20			\$24,820.00	\$14,800.00	\$3,205.60			\$812.10				\$7,181.20		\$44,921.94
04	Lead the Public Engagement Efforts & Solicit the Public's Feedback	\$4,722.24	\$674.40			\$13,811.42	\$4,730.72	\$1,150.60				\$444.10			\$10,566.64	\$5,418.00	\$31,111.78
05	Schedule & Post the Advertisements for All of the Public Meetings	\$1,205.04				\$800.54	\$1,481.00								\$4,100.00		\$7,586.58
06	Collect & Document All Public Comments	\$1,405.60				\$1,131.36	\$4,323.84	\$3,311.28							\$3,361.18		\$13,233.46
07	Collect Transcripts of Public Meetings					\$395.58	\$302.00	\$461.44							\$797.82		\$1,956.84
Public & Stakeholder Outreach		\$11,688.84	\$1,480.60	\$4,847.00	\$1,200.00	\$24,705.70	\$24,259.36	\$18,030.92	\$2,710.00	\$81.00	\$917.20	\$1,286.20	\$40.00	\$10,000.00	\$14,418.00	\$5,000.00	\$117,982.43
Other Tasks - Total Cost		\$191,890.76	\$67,468.34	\$117,960.79	\$72,800.00	\$226,200.30	\$157,440.30	\$150,700.04	\$38,384.38	\$4,741.92	\$61,000.00	\$32,800.04	\$23,300.40	\$40,000.00	\$9,610.00	\$48,920.00	\$1,382,538.10
Percent of Price by Classification		11.2%	3.7%	8.2%	5.7%	17.8%	12.8%	11.0%	2.8%	0.4%	4.5%	2.0%	1.6%	3.2%	0.4%	3.6%	100.0%

EXHIBIT D – 2

CONTRACTOR PRICE SCHEDULES

(VHB)

Arlington County Government

PRICE SCHEDULE

NAME AND ADDRESS OF FIRM							
VHB 1778 Greensboro Station Place Suite 200 Tysons VA 22102							
PROJECT NUMBER(S) AND DESCRIPTION							DATE
RFP 20-239-7 - CC2DCA NEPA Documentation & Conceptual Design - Consultant Services							
I. DIRECT COSTS					FOR COUNTY USE ONLY		
Work Classification	No. Hours	Rate / Hour	Total	No. Hours	Rate / Hour	Total	
1. Project Manager	1919	\$ 70.28	\$ 134,867.32			\$ -	
2. Senior Engineer	362	\$ 60.87	\$ 22,034.94			\$ -	
3. Project Engineer	500	\$ 52.71	\$ 26,355.00			\$ -	
4. Junior Engineer	224	\$ 40.48	\$ 9,067.52			\$ -	
5. Senior Planner	2532	\$ 69.17	\$ 175,138.44			\$ -	
6. Project Planner	2614	\$ 44.54	\$ 116,427.56			\$ -	
7. Junior Planner	2264	\$ 37.03	\$ 83,835.92			\$ -	
8. QA/QC Manager	182	\$ 94.09	\$ 17,124.38			\$ -	
9. Office Support	144	\$ 32.93	\$ 4,741.92			\$ -	
10. Technician	1614	\$ 33.59	\$ 54,214.26			\$ -	
11. Urban Designer	284	\$ 52.76	\$ 14,983.84			\$ -	
12. Landscape Architect	40	\$ 40.96	\$ 1,638.40			\$ -	
13. Engagement Lead	820	\$ 49.87	\$ 40,893.40			\$ -	
14. Engagement Specialist	160	\$ 33.85	\$ 5,416.00			\$ -	
15. Sr Technical Specialist	87	\$ 98.76	\$ 8,592.12			\$ -	
TOTAL OF SECTION I			\$ 715,331.02			\$ -	
II. CONSULTANT IN-HOUSE REPRODUCTION COSTS			\$			\$	
III. MATERIALS AND SUPPLIES (Not included in G&A Costs)			\$			\$	
IV. INDIRECT COSTS (Furnish details)							
1. Overhead on Direct Labor - Percentage		162.35%	\$ 1,161,339.91			\$	
2. General and Administrative Costs (% Direct Labor)		0.00%	\$ -			\$	
A. Profit - % of All above Direct and Indirect Costs		10.00%	\$ 187,667.09			\$	
TOTAL OF SECTION IV			\$ 1,349,007.00			\$ -	
V. TOTAL OF SECTIONS I, II, III AND IV (Subject to statutory cost limitation)			\$ 2,064,338.02			\$ -	
VI. REIMBURSABLE ITEMS (Give details)							
1. Topographical Surveys			\$			\$	
2. Soil Borings			\$			\$	
3. Chemical, Mechanical, etc. Surveys			\$			\$	
4. Preparation of Technical Manuals			\$			\$	
5. Making Technical Studies/Investigations (traffic counts - 20 intersections @\$1500 /inters)			\$ 30,000.00			\$	
6. Travel, Per Diem (Number of Trips)			Not reimbursable			\$	
7. Long Distance Telephone Costs			Not reimbursable			\$	
8. Reproduction Costs (Where subcontracted)			\$ 28,722.00			\$	
TOTAL OF SECTION VI			\$ 58,722.00			\$ -	
VII. PROPOSAL (TOTAL OF SECTIONS V AND VI)			\$ 2,123,060.02			\$ -	
REMARKS (Identify by Section and Item Number, if applicable, if additional space is required, use separate blank sheet of paper.)							

**CCZOGA NEPA Document & Analysis - Conceptual Design
Fee Proposal**

Labor Hours - VHR

February 16, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Sr Technical Specialist	Total Estimated Hours
Task 1: Project Management																	
1.1	Project Management	144								144							288
1.2	Attend Coordination Meetings	432				216	216										864
1.3	Participate in Weekly Technical Calls	144				36	36	72									288
1.4	Attend Kick-off Meeting	8				4	4										16
1.5	Prepare Meeting Minutes	108						360									468
1.6	Prepare Project Management Plan (PMP)	96				40	24		8								168
Task 1: Project Management		832	0	0	0	296	290	432	8	144	0	0	0	0	0	0	2,088
Task 2: Pre-NDI Activities																	
2.1	Refine Coordination Plan	12				18	18							40			84
2.2	Attend a half-day Site Visit	4				4											8
2.3	Develop Purpose & Need	80	8			48	232		4		86	4		0		8	453
2.4	Develop Public Involvement Plan	8				12								32			52
2.5	Identify Preliminary Range of Alternatives	16				16	40				24	24				2	123
2.6	Identify Cooperating & Participating Agencies & Community Stakeholders	8				20	0	24						16			68
2.7	Initiate Data Collection Including Base Mapping & Preliminary Resource Mapping	36		16		88	132	128	4		80	12				4	508
2.8	Initiate Applicable Resource Surveys/Studies	80				164	128	80	8		250					16	728
2.9	Initiate Permit Activities	16	8			16											40
2.10	Perform Due Diligence on Identifying Significant Environmental Issues and Potential Mitigation Strategies	16	8			40		20			8					6	96
Task 2: Pre-NDI Activities		236	24	16	0	432	360	252	16	0	400	40	0	68	0	24	2,144

**CC/DCA NEPA Document & Analysis - Conceptual Design
Fee Proposal**

Labor Hours - VHB

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Sr. Technical Specialist	Total Estimated Hours
Task 3: Alternatives Analysis																	
3.1	Review Long Range Regional Plans & Design Study	8	8			16										4	34
3.2	Prepare Technical Memorandum Summarizing Planning Assumptions, Data, and Design Criteria	18	8			10	40				12	12				2	106
3.3	Attend Meeting to Review Planning Forecasts & Assumptions	4				4	4										12
3.4	Develop the Alternatives Analysis Process	18				16	40					8				4	84
3.5	Develop a Range of Alternatives	42	18	16		54	180		8		48	24				4	382
3.6	Develop the Screening Process & Criteria	28	4			18	88				18					2	180
3.7	Prepare Planning Level Cost Estimates for Potential Alternatives (Max 8 alternatives)	4	48	168	72				18								310
3.8	Identify Permitting & Approval Requirements	12	4			20										4	40
3.9	Document Alternatives Analysis Process & Findings in a Formal Report	40				32	82	58	4		44						288
Task 3: Alternatives Analysis		188	88	184	72	174	432	58	30	0	120	44	0	0	0	20	1,408
Task 4: Conceptual Design For Range of Alternatives																	
4.1	Develop Conceptual Design at a Level Adequate Enough to Support NEPA and Federal Authorizations	24	32	40								40					136
4.2	Prepare Color Renderings, Plans, Cross-Sections, and Details	12										16	40				68
4.3	Prepare Detailed Cost Estimate for Study Alternatives (maximum of 3 alternatives)	4	54	180	144				30								412
4.4	Prepare Implementation Schedule	4	16	16	8				8								52
Task 4: Conceptual Design For Range of Alternatives		44	102	356	152	0	0	0	38	0	0	56	40	0	0	0	652

**CC2DCA NEPA Document & Analysis + Conceptual Design
Fee Proposal**

Labor Hours - VHB

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Sr. Technical Specialist	Total Estimated Hours
Task 6 NEPA Documentation																	
S 1	Provide Information for FHWA to Issue NOI	8				20	20	40									88
S 2	Perform Scoping Process w/ Participating Agencies	8				58	42	100	4		0	0	0	0	0	0	212
S 3	Prepare Draft EIS	108				254	138	364	46		388	0	0	0	0	0	1280
S 4	Complete Traffic Study	12	28			68	88	100	4		78	0	0	0	0	8	412
S 5	Complete Pedestrian & Bicycle Study	12	30			88	80	168	4		88	48	0	0	0	8	354
S 6	Complete Section 4(f) and 8(d) Analyses	16				58	180				38					5	275
S 7	Complete Historic Properties Section 108	51				182	32				8					14	287
S 8	Complete Noise/Vibration Analysis	8	20	48		24	0				0						100
S 9	Complete Air Quality Study	8	20	0		52	0				0						80
S 10	Complete Socioeconomic Study	4				8	40	18			8						78
S 11	Complete Environmental Justice Study	8				44	52	12			8						124
S 12	Complete Natural Resources Study	8		18		58	80	48			40						248
S 13	Complete Floodplain Study	2				8	18				8						34
S 14	Complete Wildlife Habitat Study	2				18	24	18			8						88
S 15	Complete Land Use Study	10				40	72	40			20						182
S 16	Complete Threatened & Endangered Species Study	4				18	32	12			12						78
S 17	Complete Visual Impact Analysis & Supporting Visualizations	12				32	40				80	80					244
S 18	Complete Inirect Effects & Cumulative Impacts Study	8				24	40	40			18						128
S 19	Prepare Response to Comments Memorandum to Draft EIS comments	24				40	80				40						184
S 20	Prepare Final EIS	181				288	180	438	32		240						1255
S 21	Provide Information for FHWA to Issue ROD	8				40											48
Task 6 NEPA Documentation		473	148	84	0	1,432	1,182	1,412	88	0	1,038	128	0	0	0	23	5,852

**CCZDCA NEPA Document & Analysis + Conceptual Design
Fee Proposal**

Labor Hours - VHB

February 16, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Sr. Technical Specialist	Total Estimated Hours	
Task 6 Public & Stakeholder Outreach																		
01	Develop Stakeholder Database	2				8	20	40									48	118
02	Regularly Provide Updates, Information, and Materials for Project Website	12				24	24										40	100
03	Prepare Presentation Materials for Public Meetings	16				48	48	8									144	264
04	Lead the Public Engagement Efforts & Solicit the Public's Feedback	48				96	80				16			332	180			702
05	Schedule & Post the Advertisements for All of the Public Meetings	18						40									40	142
06	Collect & Document All Public Comments	20				32		24									88	148
07	Collect Transcripts of Public Meetings																18	18
Task 6 Public & Stakeholder Outreach		116	0	0	0	198	192	112	0	0	0	16	0	732	180	0	1,406	
Differer Teams - Total Hours		1,919	362	588	224	2,832	2,814	2,264	182	144	1,614	394	48	820	180	87	12,248	
Percent of Hour By Classification		14.0%	2.8%	3.8%	1.8%	18.4%	19.0%	18.5%	1.3%	1.0%	11.7%	2.1%	0.3%	6.0%	1.2%	0.6%	100.0%	

**CC20CA NEPA Document & Analysis - Conceptual Design
Fee Proposal**

Cost Breakdown by Task - VMB

February 18, 2024

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Site Technical Specialist	Total Estimated Hours
Project Management																	
1.1	Project Management	\$10,120.32								\$4,741.82							17,862.14
1.2	Attend Coordination Meetings	\$30,360.86				\$14,940.72	\$9,820.84										6,447.52
1.3	Participate in Weekly Technical Calls	\$10,120.32				\$2,480.12	\$1,803.44	\$2,466.16									6,447.52
1.4	Attend Kickoff Meeting	\$562.24				\$276.88	\$176.16										877.04
1.5	Prepare Meeting Minutes	\$7,580.24						\$13,330.80									6,273.04
1.6	Prepare Project Management Plan (PMP)	\$8,748.88				\$2,768.80	\$1,869.00		\$564.34								2,178.08
	Project Management	225,500.88	0.00	0.00	0.00	220,870.24	12,473.28	17,196.80	6,874.54	24,777.82	0.00	0.00	0.00	0.00	0.00	0.00	218,448.90
Pre-NEPA Activities																	
2.1	Review Coordination Plan	\$843.36				\$1,108.72	\$112.64							\$1,984.80			2,813.52
2.2	Attend a half-day Site Visit	\$281.12				\$276.68											877.84
2.3	Develop Purpose & Need	\$4,216.80	\$486.96			\$3,329.16	\$10,333.28		\$378.36		\$3,224.64	\$219.04				\$582.56	17,181.80
2.4	Develop Public Involvement Plan	\$562.24				\$830.04											2,392.28
2.5	Identify Preliminary Range of Alternatives	\$1,134.48				\$1,108.72	\$1,781.80				\$800.18	\$1,286.24			\$1,585.84		6,912.52
2.6	Identify Cooperating & Participating Agencies & Community Stakeholders	\$562.24				\$1,383.43		\$688.72						\$787.82			3,448.21
2.7	Historic Data Collection Including Base Mapping & Preliminary Resource Mapping	\$3,530.08		\$843.36		\$6,640.32	\$5,979.28	\$4,739.84	\$378.36		\$2,687.20	\$433.12				\$395.04	27,914.20
2.8	Historic Applicable Resource Surveys/Tables	\$4,216.80				\$11,249.88	\$5,701.12	\$2,962.43	\$732.72		\$8,597.50					\$1,580.16	22,874.58
2.9	Historic Permit Activities	\$7,123.48	\$486.96			\$1,108.72											9,719.16
2.10	Perform Due Diligence on Identifying Significant Environmental Issues and Potential Mitigation Strategies	\$1,124.48	\$486.96			\$2,786.80		\$743.80			\$288.72					\$582.56	6,510.32
	Pre-NEPA Activities	27,614.36	11,460.88	843.36	0.00	270,867.24	228,407.52	21,151.56	11,527.48	30.88	27,574.32	21,110.80	487.80	24,488.80	486.88	91,287.84	218,287.90

CCIDCA NEPA Document & Analysis - Conceptual Design
 Fee Proposal

Cost Breakdown by Task - VHB

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Geotechnical Specialist	Total Estimated Hours
Alternative Analysis																	
3.1	Review Long Range Regional Plans & Design Briefs	\$421.00	\$486.96			\$1,108.72										\$395.04	6,742.41
3.2	Prepare Technical Memorandum Summarizing Planning Assumptions, Data and Design Criteria	\$1,124.48	\$486.96			\$1,108.72	\$1,781.60				\$403.06	\$633.12				\$197.52	23,713.43
3.3	Attend Meeting to Review Planning Forecasts & Assumptions	\$281.12				\$276.68	\$179.16										5,029.94
3.4	Develop the Alternative Analysis Process	\$1,124.48				\$1,108.72	\$1,781.60					\$422.08				\$395.04	24,823.92
3.5	Develop a Range of Alternatives	\$2,951.76	\$875.92	\$443.36		\$3,735.16	\$4,037.20		\$752.72		\$1,812.32	\$1,266.24				\$395.04	20,747.14
3.6	Develop the Screening Process & Criteria	\$1,827.28	\$245.44			\$1,108.72	\$4,275.84				\$537.44					\$197.52	28,148.23
3.7	Prepare Planning Level Cost Estimates for Potential Alternatives	\$297.12	\$7,921.76	\$8,655.28	\$3,914.56				\$1,883.92								67,662.34
3.8	Identify Permitting & Approval Requirements	\$843.36	\$243.48			\$1,385.40										\$395.04	67,443.26
3.9	Document Alternative Analysis Process & Findings in a Formal Report	\$2,811.20				\$2,719.44	\$4,067.88	\$3,071.68	\$3,636.36		\$1,477.96						212,220.22
Alternative Analysis		\$11,888.40	\$8,794.56	\$9,748.64	\$7,829.16	\$1,108.72	\$20,133.16	\$19,918.40	\$7,432.20	\$2,700	\$4,280.80	\$2,321.44	\$1,188	\$639	\$395.04	\$1,972.52	\$73,217.22
Conceptual Design Per Range of Alternatives																	
4.1	Develop Conceptual Design at a Level Adequate Enough to Support NEPA and Federal Authorizations	\$1,800.72	\$1,947.84	\$2,108.40								\$2,110.40					9,833.36
4.2	Prepare Color Renderings, Plans, Cross Sections, and Details	\$843.36										\$848.16	\$1,636.40				9,163.72
4.3	Prepare Detailed Cost Estimates for Study Alternatives	\$281.12	\$3,296.56	\$9,447.60	\$5,829.12				\$2,821.70								21,707.18
4.4	Prepare Implementation Schedule	\$281.12	\$973.82	\$843.36	\$323.84				\$752.72								8,174.96
Conceptual Design Per Range of Alternatives		\$3,006.32	\$6,018.74	\$11,399.56	\$6,152.96	\$1,108.72	\$2,821.70	\$3,071.68	\$7,937.12	\$3,100	\$2,900	\$3,958.54	\$1,636.40	\$639	\$395.04	\$1,972.52	\$40,984.86

**CO2DCA NEPA Document & Analysis + Conceptual Design
Fee Proposal**

Cost Breakdown by Task

February 18, 2021

Phase	Task Description	Proposal Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	DRWS Support	Traffic	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	IR Technical Specialist	Total Estimated Hours	
NEPA Documentation																		
5.1	Provide Information for FHWA to Issue NOI	\$562.24				\$1,383.42	\$880.60	\$1,481.20									54,772.64	
5.2	Perform Scoping Process w/ Participating Agencies	\$562.24				\$4,011.86	\$1,870.68	\$3,793.00	\$376.36								\$10,521.14	
5.3	Prepare Draft EIS	\$7,660.52				\$17,588.19	\$6,057.44	\$14,219.52	\$4,518.32		\$12,361.10						\$27,384.13	
5.4	Complete Traffic Study	\$843.36	\$1,704.36			\$6,098.96	\$4,775.84	\$3,703.00	\$376.36		\$2,452.84					\$790.08	\$23,227.80	
5.5	Complete Pedestrian & Bicycle Study	\$843.36	\$4,888.60			\$8,088.96	\$3,563.20	\$6,321.04	\$376.36		\$2,284.12	\$2,932.48				\$492.56	\$17,253.40	
5.6	Complete Section 4(f) and 6(f) Analysis	\$1,265.04				\$3,873.12	\$7,126.40									\$495.80	\$13,662.00	
5.7	Complete Historic Preservation Section 108	\$3,544.28				\$12,188.84	\$1,425.28				\$288.72						\$14,102.64	
5.8	Complete Visual/Visitor Analysis	\$562.24	\$1,217.40	\$2,530.08		\$1,980.08											\$5,969.80	
5.9	Complete Air Quality Study	\$562.24	\$1,217.40			\$3,588.64											\$5,376.28	
5.10	Complete Socioeconomic Study	\$281.12				\$553.36	\$1,751.60	\$982.48			\$268.72						\$1,444.28	
5.11	Complete Environmental Justice Study	\$562.24				\$3,043.44	\$2,316.08	\$444.36			\$268.72						\$5,634.20	
5.12	Complete Natural Resources Study	\$562.24		\$843.36		\$3,873.12	\$3,563.20	\$1,777.44			\$1,349.80						\$11,965.56	
5.13	Complete Floodplain Study	\$140.56				\$553.36	\$712.64				\$268.72						\$1,634.28	
5.14	Complete Wildlife Habitat Study	\$140.56				\$1,108.72	\$1,088.96	\$982.48			\$268.72						\$3,448.40	
5.15	Complete Land Use Study	\$702.80				\$2,786.80	\$3,206.88	\$1,481.20			\$671.80						\$8,548.48	
5.16	Complete Threatened & Endangered Species Study	\$261.12				\$1,108.72	\$1,425.28	\$444.36			\$403.00						\$3,639.46	
5.17	Complete Visual Impact Analysis & Supporting Visualizations	\$843.36				\$2,213.44	\$1,751.60				\$2,887.20	\$4,220.88					\$11,742.40	
5.18	Complete Indirect Effects & Cumulative Impacts Study	\$562.24				\$1,880.08	\$1,781.80	\$1,481.20			\$537.44						\$5,682.76	
5.19	Prepare Response to Comments Memorandum to Draft EIS comments	\$1,884.72				\$2,786.80	\$2,872.40				\$1,363.60						\$7,027.52	
5.20	Prepare Final EIS	\$7,098.28				\$18,782.82	\$7,126.40	\$16,145.08	\$3,010.86		\$4,081.60						\$42,145.04	
5.21	Provide Information for FHWA to Issue ROD	\$562.24				\$2,786.80											\$3,349.04	
NEPA Documentation		\$27,544.00	\$12,454.00	\$2,530.08	\$843.36	\$38,750.40	\$12,386.24	\$24,280.84	\$10,978.20	\$8,000.00	\$24,793.04	\$8,763.20	\$6,791.20	\$4,920.00	\$1,220.00	\$1,220.00	\$11,220.00	\$179,752.54

CC2DCA NEPA Document & Analysis - Conceptual Design
Fee Proposal

Cost Breakdown by Task - VMB

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner	Junior Planner	QA/QC Manager	Office Support	Technician	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Sr Technical Specialist	Total Estimated Hours		
Public & Stakeholder Outreach																			
6.1	Develop Stakeholder Database	\$140.58				\$211.36	\$800.00	\$1,481.20									\$2,393.76	17,432.01	
6.2	Regularly Provide Updates, Information, and Materials for Project Website	\$411.36				\$1,888.04	\$1,088.96											\$1,964.60	13,147.20
6.3	Prepare Presentation Materials for Public Meetings	\$1,124.48				\$1,328.16	\$2,137.82	\$266.24										\$7,181.28	21,043.58
6.4	Lead the Public Engagement Efforts & Solicit the Public's Feedback	\$3,377.44				\$5,948.82	\$2,872.40					\$844.18			\$18,558.84	\$5,818.88		\$12,811.44	
6.5	Schedule & Post the Agendas/Agenda for All of the Public Meetings	\$1,283.04						\$1,481.20										\$4,188.08	14,851.12
6.6	Collect & Document All Public Comments	\$1,403.88				\$2,213.44		\$469.72										\$3,391.16	17,249.52
6.7	Collect Transcripts of Public Meetings																	\$797.92	8,919.7
Public & Stakeholder Outreach		\$8,132.88	\$0.00	\$0.00	\$0.00	\$11,500.00	\$4,772.04	\$4,147.36	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,558.84	\$11,637.76	\$0.00	\$75,530.54	
Driver Team - Total Cost		\$138,067.33	\$32,834.84	\$26,354.88	\$9,887.82	\$175,138.44	\$110,427.84	\$92,838.92	\$17,124.24	\$4,781.92	\$94,214.20	\$1,387.84	\$1,828.48	\$48,882.48	\$5,818.88	\$9,392.12	\$0.00	\$716,321.82	
Percent of Price By Classification		8.9%	3.1%	2.7%	1.3%	24.9%	16.3%	11.7%	2.4%	0.7%	7.6%	0.3%	3.2%	3.7%	0.8%	1.2%	100.0%		

EXHIBIT D – 3

CONTRACTORS PRICE PROPOSAL

(EHT TRACENES)

Arlington County Government
PRICE SCHEDULE

NAME AND ADDRESS OF FIRM						
EHT Tracenes 440 Massachusetts Avenue NW Washington DC 20001						
PROJECT NUMBER(S) AND DESCRIPTION						DATE
RFP 20-239-7 - CC2DCA NEPA Documentation & Conceptual Design - Consultant Services						
I. DIRECT COSTS				FOR COUNTY USE ONLY		
Work Classification	No. Hours	Rate / Hour	Total	No. Hours	Rate / Hour	Total
1. Project Manager	372	\$ 46.00	\$ 17,112.00			\$ -
2. Senior Engineer	0		\$ -			\$ -
3. Project Engineer	0		\$ -			\$ -
4. Junior Engineer	0		\$ -			\$ -
5. Senior Planner	0		\$ -			\$ -
6. Project Planner (Architectural Historian)	156	\$ 32.25	\$ 5,031.00			\$ -
7. Junior Planner	0		\$ -			\$ -
8. QA/QC Manager	0		\$ -			\$ -
9. Office Support	0		\$ -			\$ -
10. Technician (Researcher)	284	\$ 26.50	\$ 7,526.00			\$ -
11. Urban Designer	0		\$ -			\$ -
12. Landscape Architect	0		\$ -			\$ -
13. Engagement Lead	0		\$ -			\$ -
14. Engagement Specialist	0		\$ -			\$ -
15. Principal	152	\$ 88.00	\$ 13,072.00			\$ -
TOTAL OF SECTION I			\$ 42,741.00			\$ -
II. CONSULTANT IN-HOUSE REPRODUCTION COSTS			\$			\$
III. MATERIALS AND SUPPLIES (Not Included in G&A Costs)			\$			\$
IV. INDIRECT COSTS (Furnish details)						
1. Overhead on Direct Labor - Percentage		207.09%	\$ 88,512.34			\$
2. General and Administrative Costs (% Direct Labor)		0.00%	\$ -			\$
A. Profit - % of All above Direct and Indirect Costs		10.00%	\$ 13,125.33			\$
TOTAL OF SECTION IV			\$ 101,637.67			\$ -
V. TOTAL OF SECTIONS I, II, III AND IV (Subject to statutory cost limitation)			\$ 144,378.67			\$ -
VI. REIMBURSABLE ITEMS (Give details)						
1. Topographical Surveys			\$			\$
2. Soil Borings			\$			\$
3. Chemical, Mechanical, etc., Surveys			\$			\$
4. Preparation of Technical Manuals			\$			\$
5. Making Technical Studies/Investigations			\$			\$
6. Travel, Per Diem (Number of Trips)			Not reimbursable			\$
7. Long Distance Telephone Costs			Not reimbursable			\$
8. Reproduction Costs (Where subcontracted)			\$			\$
TOTAL OF SECTION VI			\$ -			\$ -
VII. PROPOSAL (TOTAL OF SECTIONS V AND VI)			\$ 144,378.67			\$ -
REMARKS (Identify by Section and Item Number, if applicable. If additional space is required, use separate blank sheet of paper.)						

CCZDCA NEPA Document & Analysis - Conceptual Design
 Fee Proposal
 Workload Chart
 Labor Hours - ~~Tracked~~

February 16, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner (Architectural Historian)	Junior Planner	QA/QC Manager	DR/CE Support	Technician (Researcher)	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Principal	Total Estimated Hours
Task 1 Project Management																	
1.1	Project Management																0
1.2	Attend Coordination Meetings																0
1.3	Participate in Monthly Conference Calls																0
1.4	Attend Nicks of Meeting																0
1.5	Prepare Meeting Minutes																0
1.6	Prepare Project Management Plan (PMP)																0
Task 1 Project Management		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Task 2 Pre-NEI Activities																	
2.1	Refine Coordination Plan																0
2.2	Attend a half-day Site Visit																0
2.3	Develop Purpose & Need																0
2.4	Develop Public Involvement Plan																0
2.5	Identify Preliminary Range of Alternatives																0
2.6	Identify Cooperating & Participating Agencies & Community Stakeholders																0
2.7	Initiate Data Collection including Base Mapping & Preliminary Resource Mapping																0
2.8	Initiate Applicable Resource Surveys/Studies						16				24						40
2.9	Initiate Permit Activities																0
2.10	Perform Due Diligence on Identifying Significant Environmental Issues and Potential Mitigation Strategies																0
Task 2 Pre-NEI Activities		0	0	0	0	0	16	0	0	0	24	0	0	0	0	0	40

CC3DCA NEPA Document & Analysis - Conceptual Design
Fee Proposal
Workload Chart
Labor Hours - Tracamas

February 16, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner (Architectural Notation)	Junior Planner	QA/QC Manager	DB/CA Support	Technician (Researcher)	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Principal	Total Estimated Hours
Task 8 NEPA Documentation																	
8.1	Provide Information for PHVA to Issue NOI																0
8.2	Perform Scoping Process w/ Participating Agencies																0
8.3	Prepare Draft EIS																0
8.4	Complete Traffic Study																0
8.5	Complete Pedestrian & Bicycle Study																0
8.6	Complete Section 4(f) and 6(f) Analyses																0
8.7	Complete Historic Properties Section 108	332					140				200					152	824
8.8	Complete Noise/Vibration Analyses																0
8.9	Complete Air Quality Study																0
8.10	Complete Socioeconomic Study																0
8.11	Complete Environmental Justice Study																0
8.12	Complete Natural Resources Study																0
8.13	Complete Floodplain Study																0
8.14	Complete Wildlife Habitat Study																0
8.15	Complete Land Use Study																0
8.16	Complete Threatened & Endangered Species Study																0
8.17	Complete Visual Impact Analysis & Supporting Visualizations																0
8.18	Complete Indirect Effects & Cumulative Impacts Study																0
8.19	Prepare Response to Comments Memorandum to Draft EIS comments	40															40
8.20	Prepare Final EIS																0
8.21	Provide Information for PHVA to Issue ROD																0
Task 8 NEPA Documentation		372	0	0	0	0	140	0	0	0	200	0	0	0	0	152	824

CCZDCA NEPA Document & Analysis - Conceptual Design
 Fee Proposal
 Workload Chart
 Labor Hours - *Traceries*

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner (Architectural Historian)	Junior Planner	QA/QC Manager	Office Support	Technician (Researcher)	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Principal	Total Estimated Hours	
Task 6 Public & Stakeholder Outreach																		
6.1	Develop Stakeholder Database																	0
6.2	Regularly Provide Updates Information, and Materials for Project Website																	0
6.3	Prepare Presentation Materials for Public Meetings																	0
6.4	Lead the Public Engagement Efforts & Solicit the Public's Feedback																	0
6.5	Schedule & Post the Advertisements for Ad of the Public Meetings																	0
6.6	Collect & Document Ad Public Comments																	0
6.7	Collect Transcripts of Public Meetings																	0
Task 6 Public & Stakeholder Outreach		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Offeror Team - Total Hours		372	0	0	0	0	166	0	0	0	0	0	0	0	0	0	162	664
Percent of Hour By Classification		36.6%	0.0%	0.0%	0.0%	0.0%	16.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	19.3%	100.0%

CC2DCA NEPA Document & Analysis - Conceptual Design
 Fee Proposal

Cost Breakdown by Task - Traceries

February 16, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner (Architectural Historian)	Junior Planner	QA/QC Manager	Office Support	Technician (Researcher)	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Principal	TOTAL Estimated Hours	
Task 4 NEPA Documentation																		
9.1	Provide Information for FONSI to Issue NOI																	10.00
9.2	Perform Scoping Process of Participating Agencies																	10.00
9.3	Prepare Draft EIS																	10.00
9.4	Complete Traffic Study																	10.00
9.5	Complete Pedestrian & Bicycle Study																	10.00
9.6	Complete Section 4(f) and 8(f) Analyses																	10.00
9.7	Complete Historic Properties/Section 106	\$19,272.00					\$4,915.00				\$8,890.00						\$13,072.00	\$39,749.00
9.8	Complete Noise/Vibration Analyses																	10.00
9.9	Complete Air Quality Study																	10.00
9.10	Complete Socioeconomics Study																	10.00
9.11	Complete Environmental Justice Study																	10.00
9.12	Complete Natural Resources Study																	10.00
9.13	Complete Floodplain Study																	10.00
9.14	Complete Wildlife Habitat Study																	10.00
9.15	Complete Land Use Study																	10.00
9.16	Complete Threatened & Endangered Species Study																	10.00
9.17	Complete Visual Impact Analysis & Supporting Visualizations																	10.00
9.18	Complete Indirect Effects & Cumulative Impacts Study																	10.00
9.19	Prepare Response to Comments Memorandum to Draft EIS comments	\$1,640.00																1,340.00
9.20	Prepare Final EIS																	10.00
9.21	Provide Information for FONSI to Issue ROD																	10.00
Task 4 NEPA Documentation		\$17,112.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,915.00	\$0.00	\$0.00	\$0.00	\$8,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,072.00	\$41,589.00

CC20CA NEPA Document & Analysis - Conceptual Design
 Fee Proposal

Cost Breakdown by Task - ~~Tracams~~

February 18, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer	Junior Engineer	Senior Planner	Project Planner (Architectural/Technical)	Junior Planner	QA/QC Manager	Office Support	Technician (Researcher)	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Principal	Total Estimated Hours
Task 6 Public & Stakeholder Outreach																	
6.1	Develop Stakeholder Database																10.00
6.2	Regularly Provide Updates, Information, and Materials for Project Website																13.00
6.3	Prepare Presentation Materials for Public Meetings																10.00
6.4	Lead the Public Engagement Efforts & Solicit the Public's Feedback																10.00
6.5	Schedule & Post the Advertisements for All of the Public Meetings																13.00
6.6	Collect & Document All Public Comments																10.00
6.7	Collect Transcripts of Public Meetings																10.00
Task 6 Public & Stakeholder Outreach		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00
Offeror Team - Total Cost		\$17,112.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,001.00	\$0.00	\$0.00	\$0.00	\$7,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,072.00	\$42,741.00
Percent of Price By Classification		40.0%	0.0%	0.0%	0.0%	0.0%	11.8%	0.0%	0.0%	0.0%	17.0%	0.0%	0.0%	0.0%	0.0%	30.6%	100.0%

EXHIBIT D -4

CONTRACTORS PRICE SCHEDULES

(CLARK CONCEPTS)

Arlington County Government
PRICE SCHEDULE

NAME AND ADDRESS OF FIRM							
Clark Concepts 2273 Research Blvd Suite 375 Rockville MD 20850							
PROJECT NUMBER(S) AND DESCRIPTION							DATE
RFP 20-239-7 - CC2DCA NEPA Documentation & Conceptual Design - Consultant Services							
I. DIRECT COSTS					FOR COUNTY USE ONLY		
Work Classification	No Hours	Rate / Hour	Total	No Hours	Rate / Hour	Total	
1 Project Manager	78	\$ 56.20	\$ 4,271.20			\$ -	
2 Senior Engineer	0		\$ -			\$ -	
3 Project Engineer (Web Developer Creative Director)	88	\$ 56.20	\$ 4,945.60			\$ -	
4 Junior Engineer	0		\$ -			\$ -	
5 Senior Planner	470	\$ 52.32	\$ 24,590.40			\$ -	
6 Project Planner (Designer)	112	\$ 44.57	\$ 4,991.84			\$ -	
7 Junior Planner	0		\$ -			\$ -	
8 QA/QC Manager	0		\$ -			\$ -	
9 Office Support	0		\$ -			\$ -	
10 Technician (Spanish Translator)	18	\$ 48.45	\$ 872.10			\$ -	
11 Urban Designer	0		\$ -			\$ -	
12 Landscape Architect	0		\$ -			\$ -	
13 Engagement Lead	0		\$ -			\$ -	
14 Engagement Specialist	0		\$ -			\$ -	
15 Other (Describe)	0		\$ -			\$ -	
TOTAL OF SECTION I			\$ 39,671.14			\$ -	
II. CONSULTANT IN-HOUSE REPRODUCTION COSTS			\$ -			\$ -	
III. MATERIALS AND SUPPLIES (Not included in O&A Costs)			\$ -			\$ -	
IV. INDIRECT COSTS (Furnish details)							
1 Overhead on Direct Labor - Percentage		134.55%	\$ 53,377.52			\$ -	
2 General and Administrative Costs (% Direct Labor)		0.00%	\$ -			\$ -	
A Profit - % of All above Direct and Indirect Costs		10.00%	\$ 9,304.87			\$ -	
TOTAL OF SECTION IV			\$ 62,682.38			\$ -	
V. TOTAL OF SECTIONS I, II, III AND IV (Subject to statutory cost limitation)			\$ 102,353.52			\$ -	
VI. REIMBURSABLE ITEMS (Give details)							
1 Topographical Surveys			\$ -			\$ -	
2 Soil Borings			\$ -			\$ -	
3 Chemical, Mechanical, etc. Surveys			\$ -			\$ -	
4 Preparation of Technical Manuals			\$ -			\$ -	
5 Making Technical Studies/Investigations			\$ -			\$ -	
6 Travel, Per Diem (Number of Trips)			Not reimbursable			\$ -	
7 Long Distance Telephone Costs			Not reimbursable			\$ -	
8 Advertising for Meetings			\$ -			\$ -	
TOTAL OF SECTION VI			\$ -			\$ -	
VII. PROPOSAL (TOTAL OF SECTIONS V AND VI)			\$ 102,353.52			\$ -	
REMARKS (Identify by Section and Item Number, if applicable, if additional space is required, use separate blank sheet of paper.)							

CCIDCA NEPA Document & Analysis - Conceptual Design
Fee Proposal

Cost Breakdown by Task - *Clark Concepts*

February 16, 2021

Phase	Task Description	Project Manager	Senior Engineer	Project Engineer (Web Developer, Creative Director)	Junior Engineer	Senior Planner	Project Planner (Designer)	Junior Planner	QA/QC Manager	Office Support	Technician (Spanish Translator)	Urban Designer	Landscape Architect	Engagement Lead	Engagement Specialist	Other (Describe)	Total Estimated Hours
Task 1 Project Management																	
1.1	Project Management																10.00
1.2	Attend Coordination Meetings																10.00
1.3	Participate in Monthly Conference Calls																10.00
1.4	Attend Kick-off Meeting																10.00
1.5	Prepare Meeting Minutes																10.00
1.6	Prepare Project Management Plan (PMP)																10.00
Task 1 Project Management		\$3.00	\$4.00	\$6.00	\$0.00	\$3.00	\$3.00	\$3.00	\$0.00	\$0.00	\$0.00	\$2.00	\$0.00	\$4.00	\$0.00	\$0.00	\$0.00
Task 2 Pre-NDI Activities																	
2.1	Refine Coordination Plan																10.00
2.2	Attend a half-day Site Visit																10.00
2.3	Develop Purpose & Need																10.00
2.4	Develop Public Involvement Plan																10.00
2.5	Identify Preliminary Range of Alternatives																10.00
2.6	Identify Cooperating & Participating Agencies & Community Stakeholders																10.00
2.7	Initiate Data Collection including Base Mapping & Preliminary Resource Mapping																10.00
2.8	Initiate Applicable Resource Surveys/Studies																10.00
2.9	Initiate Permit Activities																10.00
2.10	Perform Due Diligence on Identifying Significant Environmental Issues and Potential Mitigation Strategies																10.00
Task 2 Pre-NDI Activities		\$3.00	\$4.00	\$6.00	\$0.00	\$0.00	\$3.00	\$3.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.00	\$0.00	\$0.00	\$0.00

