



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

TO: Elevate USA Inc.
1606 Jackson Street,
Philadelphia, Pennsylvania 19145

ORIGINAL DATE ISSUED: January 1, 2022
CONTRACT NO: 21-HRD-RFP-479-9
CONTRACT TITLE: Leadership and Individual
Development Training, Diversity &
Inclusion & Equity Training, and
Diversity and Inclusion
Organizational Development

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 21-HRD-RFP-479-9 including any attachments or amendments thereto.

EFFECTIVE DATE: JANUARY 1, 2023
EXPIRES: DECEMBER 31, 2023
RENEWALS: THREE (3) ONE-YEAR RENEWALS REMAINING.

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: Mary Beth VENDOR TEL. NO.: (646) 415-8713
EMAIL ADDRESS: marybeth@elevate4success.com
COUNTY CONTACT: Sharon Miller COUNTY TEL. NO.: (703) 228-3595
COUNTY CONTACT EMAIL: semiller@arlingtonva.us

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA

ELEVATE USA INC.

PRINT: DR. SHARON T. LEWIS

PRINT: Mary Beth

SIGNATURE: Dr. SHARON T. LEWIS

SIGNATURE: Mary Beth

TITLE: PURCHASING AGENT

TITLE: Executive Vice President

DATE: 11/23/2022

DATE: 11/22/2022

EXHIBIT B
RATES

COURSE DELIVERY PRICING

COURSE DELIVERY PRICING

GENERAL INSTITUTE & DIVERSITY AND INCLUSION IN PERSON TRAINING COURSE	
DAILY RATES	\$2,512.00
HALF DAY RATES	N/A
COMPUTER AND TECHNOLOGY APPLICATIONS IN PERSON COURSE	
DAILY RATES	N/A
HALF DAY RATES	N/A
90-MINUTE SESSIONS	N/A
VIRTUAL LEARNING SESSIONS	
1-HOUR SESSION	N/A
2-HOUR SESSION	N/A
4-HOUR SESSION	N/A

SERVICES DELIVERY PRICING TABLE

EXECUTIVE COACHING SERVICES

HOURLY	N/A
ORGANIZATION DEVELOPMENT SERVICES	
DAILY RATE	N/A
HOURLY RATE	N/A
DIVERSITY & INCLUSION ORGANIZATION DEVELOPMENT SERVICES	
DAILY RATE	\$2,512.00
HOURLY RATE	\$314.00
MULTI-RATER ASSESSMENT	
COST PER INDIVIDUAL ASSESSMENT/REPORT	N/A
CUSTOMIZATION	N/A
INSTRUCTOR-LED NEW COURSE DEVELOPMENT	
HOURLY RATE	\$350.00

E- Learning Course Development

Simple Asynchronous	Static HTML pages with text and graphics	N/A
Average Asynchronous	Above plus - flash, animation, GIF's	N/A
Complex Asynchronous	Above plus - audio, video, interactive simulations	N/A