

**ARLINGTON COUNTY, VIRGINIA  
AGREEMENT NO. 19-214-ITB  
AMENDMENT NUMBER 15**

This Amendment Number 15 is made on 5/2/2023, and amends Agreement Number 19-214-ITB ("Main Agreement") dated May 3, 2019, between ADT, LLC ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

- 1. Replace the Pricing sheet, in its entirety with the attached **Pricing to add cost of annual software licenses for CCTV systems listed in Schedule B**. The Contractor shall provide the services as described in the attached Scope of Work and Contractor's fee proposal letter dated March 15, 2023. Total Annual Charge: \$67,444.00

The Grand Total is hereby changed to \$302,954.77.

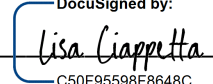
All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

ADT, LLC

AUTHORIZED  
SIGNATURE:   
NAME: Sy Gezachew

AUTHORIZED  
SIGNATURE:   
NAME: Lisa Ciappetta

TITLE: PROCUREMENT OFFICER

TITLE: VP National Account Strategy

DATE: 5/2/2023

DATE: 5/2/2023

**SCHEDULE B - SOFTWARE**

LOCATION	QTY	SYSTEM	MANUFACTURER &M/N	CURRENT VERSION INSTALLED
BARCROFT SPORTS COMPLEX	1	EAC	NORTHERN	•
ALL FIRE STATIONS	11	EAC	LENEL ONGUARD	• 7.4
COURTSQUARE WEST	1	EAC	LENEL ONGUARD	• 7.4
SOLID WASTE BUREAU	1	EAC	LENEL ONGUARD	• 7.4
ALL OTHER LOCATIONS	30	EAC	ANDOVER CONTINUUM	• 1.94 SP1
VARIOUS	8	CCTV	PELCO DIGITAL SENTRY	• 7.18
COUNTY NOC	5	CCTV	PELCO DIGITAL SENTRY	• 7.18
VARIOUS	24	CCTV	MILESTONE XPROTECT	• Corporate 2017 R3

**PRICING**

FOR PROVIDING PREVENTATIVE MAINTENANCE, REPAIR, REPLACEMENT, INSTALLATION, AND UNDERWRITERS LABORATORIES (UL)-APPROVED CENTRAL STATION MONITORING AND ACCESS SERVICES AT THE ARLINGTON COUNTY OWNED AND LEASED FACILITIES PER THE TERMS, CONDITIONS, AND SPECIFICATIONS OF THIS SOLICITATION.

**A. PREVENTATIVE MAINTENANCE**

PRICE FOR PREVENTIVE MAINTENANCE, INSPECTION, TESTING, AND OTHER TASK ITEMS FOR EQUIPMENT LISTED IN SCHEDULES A & B. ANNUAL PRICE INCLUDES ALL COSTS FOR PERFORMANCE OF TASKS INDICATED IN THE SCOPE OF SERVICES AND SCHEDULE C.

#	LOCATION	ANNUAL COST
1	ACG DISPERSED CAMERAS	\$ 1,547.64
2	ACPD Warehouse	\$ 615.84
3	AIRPORT PLAZA	\$ 560.40
4	ARGUS HOUSE	\$ 1,014.00
5	ARLINGTON ARTS CENTER	\$ 1,457.76
6	ARLINGTON MILL COMMUNITY CENTER	\$ 3,718.92
7	ARLINGTON PUBLIC SCHOOLS MAINTENANCE DEPT	\$ 350.40
8	ART BUS LIGHT MAINTENANCE FACILITY	\$ 3,345.12
9	ART HOUSE 3	\$ 888.84
10	ART BUS SATELLITE PARKING FACILITY	\$ 1,079.64
11	AURORA HILLS COMPLEX	\$ 1,001.88
12	BARCROFT SPORTS COMPLEX, to include restroom access by Tennis Courts and by Soccer Field	\$ 3,840.36
13	BUCK PROPERTIES 1	\$ 1,042.68
14	BUCK PROPERTIES 2	\$ 1,933.44
15	BUCK PROPERTIES 3	\$ 890.40
16	BUCK PROPERTIES 4	\$ 1,007.29
17	CENTRAL LIBRARY	\$ 3,038.16

18	CHERRYDALE LIBRARY	\$ 718.20
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#	LOCATION	ANNUAL COST
19	CLARENDON HOUSE – Removed per Amendment No. 10	
20	COURT SQUARE WEST	\$ 4,145.64
21	COURTS/POLICE BUILDING	\$ 4,307.56
22	CULTURAL AFFAIRS BUILDING	\$ 1,403.68
23	COURTHOUSE PLAZA	\$ 6,625.44
24	DEPARTMENT OF PARKS & RECREATION BUILDING	\$ 3,480.24
27	EQUIPMENT BUREAU	\$ 4,236.48
28	ETHAN ALLEN	\$ 1,258.08
29	FAIRLINGTON COMMUNITY CENTER, to include Restroom Access – new install	\$ 2,736.96
31	FIRE STATION NO. 1	\$ 685.30
32	FIRE STATION NO. 2	\$ 850.68
33	FIRE STATION NO. 3	\$ 774.00
34	FIRE STATION NO. 4/FIRE HEADQUARTERS	\$ 553.24
35	FIRE STATION NO. 5	\$ 2,249.52
36	FIRE STATION NO. 6	\$ 2,596.32
37	FIRE STATION NO. 7	\$ 350.40
38	FIRE STATION NO. 8	\$ 350.40
39	FIRE STATION NO. 9	\$ 2,380.44
40	FIRE TRAINING ACADEMY	\$ 1,501.32
41	FORT BARNARD	\$ 837.84
42	FORT C.F. SMITH – MAIN HOUSE AND MUSEUM	\$ 1,965.36
44	GLEN CARLYN LIBRARY	\$ 939.12
45	GULF BRANCH NATURE CENTER	\$ 609.12
46	HOMELESS SERVICES CENTER	\$ 1,587.60
47	LEE COMMUNITY CENTER	\$ 1,091.88
48	LEE PUMPING STATION	\$ 853.20

#	LOCATION	ANNUAL COST
49	LITTLE FALLS PUMPING STATION	\$ 936.12
50	LONG BRANCH NATURE CENTER	\$ 718.52
51	MADISON COMMUNITY CENTER	\$ 1,246.48
52	MINOR HILL PUMPING STATION	\$ 1,042.80
53	POLICE DEPARTMENT MOBILE COMMAND	\$ 1,108.68
54	POWHATAN SPRINGS PARK, to include Restroom Access upgrade	\$ 1336.58
55	RESIDENTIAL PROGRAM CENTER	\$ 1,294.08
56	SHIRLINGTON BUS STATION	\$ 2,148.72
57	SHIRLINGTON LIBRARY/EMPLOYMENT CENTER	\$ 887.76
58	SOLID WASTE BUREAU/TRAFFIC ENGINEERING	\$ 2,211.12
59	SULLIVAN HOUSE	\$ 774.00
60	THOMAS BUILDING	\$ 3,981.84
61	TRADE CENTER NOC	\$ 2,045.40
62	TRANSITIONAL LIVING PROGRAM/INDEPENDENCE HS	\$ 845.28
63	WALTER REED COMMUNITY CENTER	\$ 1,193.32
64	WATER/SEWER/STREETS ADMIN BUILDING/WATER CONTROL CENTER	\$ 5,058.36
65	WESTOVER LIBRARY	\$ 1,836.24
66	WOODMONT CENTER	\$ 1,691.88
67	VIRGINIA HOSPITAL CENTER	\$ 330.00
68	SHIRLINGTON SATELLITE PARKING	\$ 656.52
69	ARLINGTON CHILDCARE CENTER	\$ 330.00
70	HEAD START	\$ 810.00
71	DETENTION CENTER	\$ 330.00
72	FIRE STATION 10	\$ 330.00
73	DAWSON TERRACE	\$ 390.00

#	LOCATION	ANNUAL COST
74	LONG BRIDGE AQUATIC CENTER	\$10,880.16
75	SEQUOIA PLAZA I	\$300.00
76	SEQUOIA PLAZA II	\$240.00
77	SEQUOIA PLAZA III	\$660.00
78	LUBBER RUN COMMUNITY CENTER	\$3,555.72
79	PARK AND RECREATION BUILDING	\$233.40
80	TYROL HILLS PARK	\$696.00
81	HAYES PARK	\$696.00
82	HIGH VIEW PARK	\$696.00
83	NAUCK PARK	\$696.00
84	ROCKY RUN PARK	\$696.00
85	GLENCARYN PARK	\$696.00
86	KENMORE MIDDLE SCHOOL	\$696.00
87	QUINCY PARK	\$696.00
88	CHP- Radio Site	\$240.00
89	BALLSTON- RADIO SITE	\$240.00
90	BB&T- RADIO SITE	\$240.00
91	SHIRLINGTON- RADIO SITE	\$240.00
<b>SUBTOTAL FOR SECTION A:</b>		<b>\$ 132,351.77</b>

**B. HOURLY RATES**

HOURLY RATES INCLUDE THE PROVISION OF ALL THINGS NECESSARY FOR PERFORMING REPAIRS, INSPECTION, MAINTENANCE, AND INSTALLATION OF EQUIPMENT LISTED IN SCHEDULES A AND B, INCLUDING BUT NOT LIMITED TO, LABOR, TOOLS, AND TRANSPORTATION TO, FROM AND BETWEEN JOBS, PARKING, TOOLS-OF-THE-TRADE, MEANS FOR ACCESS, CONSUMABLE SUPPLIES, AND LODGING.

*No "portal to portal" charges or fuel surcharges are permitted under the contract.*

#	POSITION	REGULAR HOURLY RATE	ESTIMATED HOURS PER YEAR	TOTAL ANNUAL COST
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1	PROJECT MANAGER	\$ 120.00	80 hrs.	\$ 9,600.00
2	ELECTRONICS TECHNICIAN	\$ 107.50	520 hrs.	\$ 55,900.00
3	PROGRAMMING ENGINEER	\$ 120.00	50 hrs.	\$ 6,000.00
4	PROJECT ENGINEER	\$ 120.00	80 hrs.	\$ 9,600.00



5	PROJECT DRAFTSMAN	\$ 99.50	50 hrs.	\$ 4,975.00
6	HELPER	\$ 70.00	200 hrs.	\$ 14,000.00
<b>SUBTOTAL FOR SECTION B</b>				<b>\$ 100,075.00</b>

**C. ADDITIONAL TASKS**

ADDITIONAL TASK ITEMS INCLUDE THE PROVISION OF ALL THINGS NECESSARY FOR PERFORMING TASK IDENTIFIED BELOW, INCLUDING BUT NOT LIMITED TO, LABOR, TOOLS, TRANSPORTATION TO, FROM AND BETWEEN JOBS, PARKING, TOOLS-OF-THE-TRADE, MEANS FOR ACCESS, CONSUMABLE SUPPLIES, AND LODGING.

#	LOCATION	UNIT PRICE/MONTH	UNIT OF MEASURE	TOTAL ANNUAL UNIT PRICE
1	CENTRAL STATION MONITORING VIA POTS LINES (DO NOT INCLUDE SERVICE COST OF POTS LINES)			
	• INTRUSION – BASE	\$ 27.50	12 mos.	\$ 330.00
	• FIRE ALARM – BASE	\$ 27.50	12 mos.	\$ 330.00
	• FIRE ALARM – IN ADDITION TO INTRUSION BASE	\$ 5.00	12 mos.	\$ 60.00
	• ELEVATOR PHONE	\$ 20.00	12 mos.	\$ 240.00
	• DURESS – IN ADDITION TO INTRUSION BASE	\$ 2.00	12 mos.	\$ 24.00
	CENTRAL STATION MONITORING VIA CELLULAR COMMUNICATOR ( <b>DO</b> INCLUDE SERVICE COST OF CELLULAR COMMUNICATORS)			
	• FIRE SYSTEM MONITORING (1 PANEL)	\$ 67.50	12 mos.	\$ 810.00
	• BURGLAR ALARM SYSTEM MONITORING (1 PANEL)	\$ 47.50	12 mos.	\$ 570.00
	• ELEVATOR PHONE MONITORING (1 CAR)	\$ 60.00	12 mos.	\$ 720.00
<b>SUBTOTAL FOR SECTION C:</b>				<b>\$ 3,084.00</b>
<b>GRAND TOTAL OF SECTIONS A, B &amp; C</b>				<b>\$ 235,510.77</b>

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**ADT** Commercial

# Proposal



Proposal prepared for:

**ARLINGTON COUNTY**

Presented by:

**John Benson**

240-299-7100 | 3/15/2023

Sales Agreement ID: 891585921

*Proposal pricing is valid for 30 days*

## Equipment and Investment Statement for: LENEL/MILESTONE SSA RENEWAL 2023-2024

**Site Information:** FACILITIES MAINTENANCE, 1400 N UHLE ST STE 602, SUITE 602, ARLINGTON, VA 22201-2910

### Scope of Work:

THIS IS A COMBINED SSA AGREEMENT, ADT IS TAKING OVER SSA SERVICE SUPPORT OF ACG ARLINGTON COUNTY MILESTONE SYSTEM AND COMBINING WITH EXISTING LENEL SSA SERVICES.

LENEL SUPPORT CYCLE: 7/14/2023 AND ENDING ON 7/13/2024

MILESTONE SUPPORT CYCLE: 2/1/2023 AND ENDING ON 1/31/2024

### CUSTOMER CONTACT INFORMATION:

#### PRIMARY:

SENIOR ID ADMINISTRATOR; NICOLE WATSON- E: NWATSON@ARLINGTONVA.US

#### SECONDARY:

FACILITIES MANAGEMENT BUREAU CHIEF; ADAM KULAWY- E: AKULAWY@ARLINGTONVA.US

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CUSTOMER IS TO PROVIDE ADT 2 ADDITIONAL VPN NETWORK LOGINS 1 EACH FOR 2 SUPPORT TEAMS; REMOTE MAINTENANCE, NEW SYSTEM PROGRAMMING.

### Equipment List:

Quantity	Description	Unit Amount	Extended Amount
1	LENELS2-ANNUAL INTEGRATED SYSTEMS SUPPORT	\$1352.61	\$1352.61
1	LENELS2-SUDS-NES-PRO: ***Onguard User Direct Technical Support For Pro & Proi Systems (Requires Current Susp)	\$7,040.12	\$7,040.12
1	LENELS2-SUSP-PRO-TR-3: ***Pro Susp Plan - Tier 3; 513-1024 Readers.Covers Pro / Proi Systems	\$11,789.68	\$11,789.68
1	MILESTONE-YXPCOBT: 1 YEAR SUP FOR XPROTECT CORPORATE BASE SERVER LICENSE	\$418.24	\$418.24
658	MILESTONE-YXPCODL: (not certified) X-Protect One Year PMA for Corporate Device Channel License	\$41.99	\$27,629.42
658	MILESTONE-MCPR-YXPCODL: ONE YEAR CARE PREMIUM FOR XPROTECT CORPORATE DEVICE LICENSE	\$17.59	\$11,574.22
1	MILESTONE-MCPR-YXPCOBT: 1 Year Care Premium for XProtect Corporate Base License	\$194.71	\$194.71
Sub Total Equipment Cost:			\$59,999.00

Summary of Charges for: LENEL/MILESTONE SSA RENEWAL 2023-2024	
Installation Price	\$59,999.00
<b>Total Installation Price*</b>	<b>\$59,999.00</b>
<b>Total Monthly Recurring Services Charges*</b>	<b>\$0.00</b>

\*Plus applicable tax

Proposal pricing is valid for 30 days

### Equipment and Investment Statement for: BRIEFCAM SSA RENEWAL 2023

Site Information: FACILITIES MAINTENANCE, 1400 N UHLE ST STE 602, SUITE 602, ARLINGTON, VA 22201-2910

#### Scope of Work:

BRIEFCAM ANNUAL SCC RENEWAL

STANDARD SUPPORT HOURS 8A-5P M-F ; VENDOR CALL IN, PRO SUPPORT.

#### Equipment List:

Quantity	Description	Unit Amount	Extended Amount
1	999999: IS-RNW-001 SCC RENEWAL YEAR 1	\$7,445.00	\$7,445.00
Sub Total Equipment Cost:			\$7,445.00

Summary of Charges for: BRIEFCAM SSA RENEWAL 2023	
Installation Price	\$7,445.00
<b>Total Installation Price*</b>	<b>\$7,445.00</b>
<b>Total Monthly Recurring Services Charges*</b>	<b>\$0.00</b>
	*Plus applicable tax

*Proposal pricing is valid for 30 days*

## Investment Summary

### Summary of Charges for: LENEL/MILESTONE SSA RENEWAL 2023-2024

Installation Price	\$59,999.00
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Total Installation Price*	\$59,999.00
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Total Monthly Recurring Services Charges*	\$0.00
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\*Plus applicable tax

*Proposal pricing is valid for 30 days*

### Summary of Charges for: BRIEFCAM SSA RENEWAL 2023

Installation Price	\$7,445.00
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Total Installation Price*	\$7,445.00
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Total Monthly Recurring Services Charges*	\$0.00
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\*Plus applicable tax

*Proposal pricing is valid for 30 days*

### Total Proposal Option

Installation Price	\$67,444.00
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Total Installation Price*	\$67,444.00
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Total Monthly Recurring Services Charges*	\$0.00
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\*Plus applicable tax

*Proposal pricing is valid for 30 days*

If ADT and Customer are parties to a mutually signed, written agreement, then the terms of that agreement control. If ADT and Customer are not parties to a signed contract, then the scope of work and prices set forth above are based upon and subject to the ADT Commercial Terms and Conditions ("Terms") available at <https://www.adt.com/commercial/terms-and-conditions>. Any modifications to the Terms may result in pricing changes. Any other terms and conditions are rejected by ADT Commercial LLC unless in a document signed by an authorized representative of ADT Commercial LLC.