



**ARLINGTON COUNTY, VIRGINIA  
AGREEMENT NO. 20-810-SS  
AMENDMENT NUMBER 2**

This Amendment Number 2 is made on 10/18/2023, and amends Agreement Number 20-810-SS ("Main Agreement") dated October 23, 2019, between IPS Group, Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Contract Terms and Conditions called for under the Main Agreement as follows:

- 1. Contract Renewal:** Pursuant to contract clause no. 4, the contract term is hereby renewed for its final one-year option period beginning October 23, 2023, with no renewal provisions remaining.
- 2. Clause Number 35. COVID-19 Vaccination Policy for Contractors** is hereby removed in its entirety from the Contract Terms and Conditions.
- 3. Attachment A, Scope of Services, Customer Support Program** is hereby changed to add the following sentence to the first paragraph.

At the County's request, the Contractor will provide access to the County's data via an API at no charge for other contractors with an existing API integration with IPS.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

IPS GROUP, INC.

AUTHORIZED DocuSigned by:  
SIGNATURE: Tomeka D. Price  
5950D4E0ACC0472...

AUTHORIZED DocuSigned by:  
SIGNATURE: Chad Randall  
128ACD0B4507447...

NAME: TOMEKA D. PRICE  
TITLE: PROCUREMENT OFFICER

NAME: Chad Randall  
TITLE: Chief Executive Officer

DATE: 10/18/2023

DATE: 10/18/2023

**EXHIBIT B  
2024 PRICING**

## SINGLE-SPACE METERS AND SPARE PARTS

### CAPITAL AND ONGOING COSTS

Product/Service	Price per unit
M5™ IPS Credit Card-Enabled Single-Space Meter (includes 12-month warranty, RFID tag)	\$495.00
Optional: Add BLE capability	\$65.00
Optional: Add NFC contactless payment capability	\$45.00
Shipping (Ex Works – to be quoted based on ship to zip code)	TBQ
Installation (to be quoted based on scope)	TBQ
Optional: Extended Warranty (12-month period)	\$50.00
Optional: Extended Warranty (48-month period)	\$170.00

M5™ Ongoing Fees	Price per unit
Secure Wireless Gateway/Data Fee and Meter Management System Software License Fee (per meter per month)	\$6.25
Secure Credit Card Gateway Fee (per transaction)	\$0.13

### SPARE PARTS

M5™ parking meter Spare Part Pricing	M5™
Single Space Electronic Meter Mechanism	\$495.00
Card Entry Keypad Assy	\$65.00
Hybrid Card Reader	\$55.00
Coin Validator	\$79.00
Complete Top Cover (with Lexan insert)	\$85.00
Lexan for Top Cover	\$25.00
Coin Entry Slot	\$2.00
M5 Battery Pack (H3)	\$38.00
M5 Battery Pack (H5) (available on the 147/247 models only)	\$49.00
Solar Panel / Communications Board	\$185.00
Main Board	\$185.00
Display Board	\$99.00
Display Board with NFC	\$145.00
BLE Beacon Upgrade	\$65.00
RFID Tag	\$10.00
MK5 Batter Charger (daisy chain charging unit)	\$125.00
Card Reader Cleaning Card featuring Waffletechnology® (40) per box	\$54.00

## REPLACEMENT PARTS & REPAIR SERVICES:

IPS shall provide warranty and non-warranty repair services based out of our office in San Diego, CA. For repair services not able to be first achieved on-site by the Customer or by phone, these meters will be returned to IPS at 7737 Kenamar Court, San Diego, CA, 92121, for repair or rework, and IPS will endeavor to ship within 3-4 weeks of receipt, depending on the quantities received and work schedules. ALL RETURNS REQUIRE AN "RMA" NUMBER prior to shipment to IPS in order to avoid additional delays. An RMA may be requested by contacting the responsible IPS customer support manager, by contacting the IPS Help desk, phone ((877) 630-6638 or (858) 404-0607) or email (support@ipsgroupinc.com). All items returned to IPS must be securely packaged to avoid further damage in shipment and all shipments will be via Ground Freight Service unless expedited service and payment of associated fees are requested. Automated RMA tracking, including work performed to repair meters, can be viewed at any time using IPS meter management system.

Product/Service	Price per unit
Single Space M3™ Non-Warranty repair work (includes parts/labor)	\$125.00 + shipping
Single Space M5™ Non-Warranty repair work (includes parts/labor)	\$95.00 + shipping
On-site technical services: shall be quoted to include labor, travel costs, accommodation, car rental, and per diem costs. Spare Parts shall be quoted and added to final costs based on the identified needs.	\$950/day + parts
Shipping costs for any of the above shall be added to the final invoice	

NOTE: This pricing is FOB, IPS Group, San Diego, CA. Sales taxes and shipping charges will be added to the final invoice.