



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

TO: BCC CONSULTING, LLC
12905 CHAPARRAL DRIVE
WOODBIDGE, VIRGINIA 22192

ORIGINAL DATE ISSUED: JANUARY 1, 2022
CONTRACT NO: 21-HRD-RFP-479-2
CONTRACT TITLE: LEADERSHIP & INDIVIDUAL
DEVELOPMENT TRAINING,
ORGANIZATIONAL DEVELOPMENT
SERVICES, E-LEARNING CUSTOM
DEVELOPMENT

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 21-HRD-RFP-479-2 including any attachments or amendments thereto.

EFFECTIVE DATE: JANUARY 1, 2023
EXPIRES: DECEMBER 31, 2023
RENEWALS: THREE (3) ONE-YEAR RENEWALS REMAINING.

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: BERNADETTE COSTELLO VENDOR TEL. NO.: (703) 401-6852
EMAIL ADDRESS: BERNADETTE@BCC-CONSULTING.NET
COUNTY CONTACT: SHARON MILLER (HRD) COUNTY TEL. NO.: (703) 228-3595
COUNTY CONTACT EMAIL: SEMILLER@ARLINGTONVA.US

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA BCC CONSULTING, LLC

PRINT: DR. SHARON T. LEWIS

PRINT: Bernadette Costello

SIGNATURE: DocuSigned by:
Dr. SHARON T. LEWIS
89B86B1AD301462...

SIGNATURE: DocuSigned by:
Bernadette Costello
6F69D274C63E46F...

TITLE: PURCHASING AGENT

TITLE: Managing Partner

DATE: 11/4/2022

DATE: 11/3/2022

EXHIBIT B
RATES

COURSE DELIVERY PRICING

GENERAL INSTITUTE & DIVERSITY AND INCLUSION IN PERSON TRAINING COURSE	
DAILY RATES	\$3,000.00
HALF DAY RATES	\$2,000.00

VIRTUAL LEARNING SESSIONS	
1-HOUR SESSION	\$300.00
2-HOUR SESSION	\$600.00
4-HOUR SESSION	\$1,200.00

SERVICES DELIVERY PRICING TABLE

EXECUTIVE COACHING SERVICES	
HOURLY	N/A
ORGANIZATION DEVELOPMENT SERVICES	
DAILY RATE	\$3,000.00
HOURLY RATE	\$300.00

DIVERSITY & INCLUSION ORGANIZATION DEVELOPMENT SERVICES	
DAILY RATE	N/A
HOURLY RATE	N/A

INSTRUCTOR-LED NEW COURSE DEVELOPMENT	
HOURLY RATE	\$250.00

Online Course Development

Simple Asynchronous	Static HTML pages with text and graphics	\$1,200.00 per 5 minutes
Average Asynchronous	Above plus - flash, animation, GIF's	\$3,000.00 per 5 minutes
Complex Asynchronous	Above plus - audio, video, interactive simulations	\$6,500.00 per 5 minutes