

16-311-RFPLW Attachment C Cost Proposal

Offeror Name: Spruce Technology

Offerors must submit maximum hourly rates to become pre-qualified for a position within a Labor Category. Rates submitted during Pre-Qualification are the maximum rate that may be charged during the length of the contract.

Labor Rates must include all expenses (travel, overhead, parking, etc.).

SOW Section	Labor Category	Level 1	Level 2	Level 3
		Maximum Hourly Rate (Junior)	Maximum Hourly Rate (Mid-Level)	Maximum Hourly Rate (Senior Level)
4.1	Network and Telecommunications Systems and Infrastructure			
A.	Network Engineer	\$ 60.00	\$ 80.00	\$ 80.00
B.	Network Administrator	\$ 62.50	\$ 80.00	\$ 102.50
C.	Network/Telecommunications Analyst	\$ 68.75	\$ 83.75	\$ 106.25
D.	Telecommunications Engineer	\$ 62.50	\$ 80.00	\$ 97.50
E.	Telecommunications Technician	\$ 56.25	\$ 68.75	\$ 87.50
F.	Controls Specialist	\$ 50.00	\$ 56.25	\$ 68.75
G.	Field Engineer	\$ 50.00	\$ 56.25	\$ 68.75
H.	Field Operations Technician	\$ 50.00	\$ 56.25	\$ 68.75
I.	Engineering Aide	\$ 50.00	\$ 56.25	\$ 68.75
J.	Inspector	\$ 56.25	\$ 68.75	\$ 68.75
K.	Computer Aided Design (CAD) Operator	\$ 35.00	\$ 47.50	\$ 56.25
L.	Field Representative	\$ 50.00	\$ 56.25	\$ 68.75
M.	Infrastructure Business Analyst	\$ 75.00	\$ 100.00	\$ 137.50
N.	Cable TV Analyst	\$ 31.25	\$ 41.25	\$ 50.00
O.	Radio Operations Manager	\$ 47.50	\$ 57.50	\$ 65.00
P.	Radio Technical Lead	\$ 47.50	\$ 57.50	\$ 65.00
Q.	Radio Operations Administrator	\$ 47.50	\$ 57.50	\$ 65.00
R.	Intelligent Transportation Systems Engineer	\$ 62.50	\$ 77.50	\$ 83.75

S.	Senior Intelligent Transportation Systems Engineer	\$ 70.00	\$ 80.00	\$ 87.50
T.	Traffic Engineer	\$ 50.00	\$ 60.00	\$ 68.75
U.	Signal Design Engineer	\$ 52.50	\$ 62.50	\$ 71.25
V.	Streetlight Engineer	\$ 50.00	\$ 60.00	\$ 68.75
W.	Traffic Signal Specialist	\$ 62.50	\$ 77.50	\$ 83.75
4.2	Security			
A.	Security/Systems Architect	\$ 137.50	\$ 156.25	\$ 156.25
B.	Security Analyst	\$ 93.75	\$ 100.00	\$ 131.25
C.	Security Specialist	\$ 137.50	\$ 156.25	\$ 156.25
4.3	Hosting and Server Administration			
A.	Server Administrator	\$ 68.75	\$ 85.00	\$ 106.25
B.	Virtual Machine Administrator	\$ 68.75	\$ 85.00	\$ 106.25
C.	O365 Engineer	\$ 56.25	\$ 70.00	\$ 81.25
D.	O365 Administrator	\$ 56.25	\$ 70.00	\$ 81.25
E.	Active Directory Administrator	\$ 68.75	\$ 85.00	\$ 106.25
F.	Active Directory Engineer	\$ 68.75	\$ 85.00	\$ 106.25
G.	Cloud Engineer	\$ 93.75	\$ 112.50	\$ 143.75
H.	Storage Engineer	\$ 87.50	\$ 106.25	\$ 131.25
I.	Storage Architect	\$ 87.50	\$ 106.25	\$ 131.25
J.	Backup Engineer	\$ 81.25	\$ 92.50	\$ 112.50
K.	Data Center Manager	\$ 87.50	\$ 106.25	\$ 137.50
L.	Microsoft System Center Administrator	\$ 68.75	\$ 75.00	\$ 87.50
4.4	Application Development			
A.	Application Developer/Software Engineer	\$68.75	\$90.00	\$106.25
B.	Mobile Application Developer	\$88	\$106	\$138
C.	Software Tester	\$ 68.75	\$ 81.25	\$ 97.50
D.	GIS Programmer	\$81	\$106	\$138
E.	User Experience (UX) Developer	\$56	\$88	\$119
F.	Web Graphic Designer	\$56	\$73	\$87.50
G.	IoT Developer	\$ 87.50	\$ 100.00	\$ 118.75
4.5	Data Analytics and Decision Support			

A.	Data Scientist	\$ 100.00	\$ 137.50	\$ 156.25
B.	Business Intelligence (BI) Analyst	\$81	\$98	\$113
C.	Big Data Analyst	\$ 93.75	\$ 118.75	\$ 137.50
D.	Big Data Solutions Architect	\$ 100.00	\$ 137.50	\$ 156.25
E.	SQL Developer	\$73	\$81	\$106
F.	Report Developer	\$ 68.75	\$ 82.50	\$ 97.50
4.6	Electronic Records Management			
A.	OnBase System Administrator/Advanced System Administrator	\$ 68.75	\$ 81.25	\$ 97.50
B.	OnBase Support Engineer	\$ 68.75	\$ 81.25	\$ 97.50
C.	OnBase Solution Developer	\$ 68.75	\$ 81.25	\$ 97.50
D.	OnBase Business Analyst	\$ 68.75	\$ 81.25	\$ 97.50
4.7	ERP HR and Financial Support			
A.	Functional Analyst	\$ 106.25	\$ 122.50	\$ 150.00
B.	Technical Developer	\$ 97.50	\$ 112.50	\$ 125.00
C.	Database Administrator	\$ 81.36	\$ 142.24	\$ 146.50
4.8	Project/Program Management Support			
A.	Program Manager	\$ 87.50	\$ 106.25	\$ 137.50
B.	Project Manager	\$ 102.70	\$ 132.22	\$ 152.40
C.	Business Analyst	\$ 81.35	\$ 106.80	\$ 110.00
D.	Procurement Analyst	\$ 56.25	\$ 68.75	\$ 81.25
E.	Project Lead	\$ 62.50	\$ 90.00	\$ 100.00
F.	Communications Specialist	\$ 43.75	\$ 60.00	\$ 72.50
G.	Documentation and Training Specialist	\$ 50.00	\$ 68.75	\$ 81.25
H.	Records Conversion Specialist	\$ 56.25	\$ 68.75	\$ 85.00
I.	Records Management Analyst	\$ 56.25	\$ 68.75	\$ 85.00
J.	Accounts Payable Specialist	\$ 40.00	\$ 50.00	\$ 62.50
4.9	Technical Support Services			
A.	Technical Support Specialist	\$ 33.75	\$ 43.75	\$ 55.00

B.	Order and Provisioning Specialist	\$ 35.00	\$ 42.50	\$ 52.50
C.	Asset Manager	\$ 35.00	\$ 42.50	\$ 52.50
D.	Application Support Specialist	\$ 56.25	\$ 66.25	\$ 81.25
E.	End-User Device Deployment	\$ 33.75	\$ 43.75	\$ 55.00
F.	Image Management Technician	\$ 33.75	\$ 43.75	\$ 55.00
G.	Customer Service Coordinator	\$ 33.75	\$ 43.75	\$ 55.00
H.	Desktop Virtualization Engineer	\$ 33.75	\$ 43.75	\$ 55.00
I.	Microsoft SCCM Administrator	\$ 56.25	\$ 81.25	\$ 93.75
J.	Audio Video (A/V) Technician	\$ 46.25	\$ 55.00	\$ 70.00
K.	Audio Video (A/V) Control Systems Programmer	\$ 56.25	\$ 68.75	\$ 85.00