

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

<b>TO:</b> LYNNETTE YOUNT ASSOCIATES, INC.	<b>DATE ISSUED:</b> JANUARY 1, 2022
7288 HIGHLAND ESTATES PLACE	<b>CONTRACT NO:</b> 21-HRD-RFP-479-11
FALLS CHURCH, VIRGINIA 22043	<b>CONTRACT TITLE:</b> LEADERSHIP & INDIVIDUAL DEVELOPMENT TRAINING, VIRTUAL LEARNING SESSIONS, COACHING, AND ORGANIZATIONAL DEVELOPMENT (OD)

**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. **21-HRD-RFP-479-11** including any attachments or amendments thereto.

**EFFECTIVE DATE:** JANUARY 1, 2023

**EXPIRES:** DECEMBER 31, 2023

**RENEWALS:** THREE (3) ONE-YEAR RENEWALS REMAINING.

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

<b><u>VENDOR CONTACT:</u></b> LYNNETTE M. YOUNT	<b><u>VENDOR TEL. NO.:</u></b> (703) 553-1200
<b><u>EMAIL ADDRESS:</u></b> <a href="mailto:LYA@LYASSCIATES.NET">LYA@LYASSCIATES.NET</a>	

<b><u>COUNTY CONTACT:</u></b> SHARON MILLER (HRD)	<b><u>COUNTY TEL. NO.:</u></b> (703) 228-3595
<b><u>COUNTY CONTACT EMAIL:</u></b> <a href="mailto:SEMILLER@ARLINGTONVA.US">SEMILLER@ARLINGTONVA.US</a>	

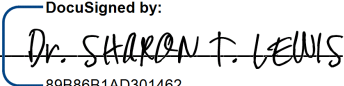
**CONTRACT AUTHORIZATION**

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

LYNNETTE YOUNT ASSOCIATES, INC.

PRINT: DR. SHARON T. LEWIS

PRINT: LYNNETTE M. YOUNT

SIGNATURE:   
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DocuSigned by:  
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TITLE: PURCHASING AGENT

TITLE: President, LYA Inc

DATE: 11/30/2022

DATE: 11/29/2022

**EXHIBIT B**  
**RATES**

<b>GENERAL INSTITUTE &amp; DIVERSITY AND INCLUSION IN PERSON TRAINING COURSE</b>	
DAILY RATES	\$2,500.00
HALF DAY RATES	\$1,600.00
<b>COMPUTER AND TECHNOLOGY APPLICATIONS IN PERSON COURSE</b>	
DAILY RATES	<b>N/A</b>
HALF DAY RATES	<b>N/A</b>
90-MINUTE SESSIONS	<b>N/A</b>
<b>VIRTUAL LEARNING SESSIONS</b>	
1-HOUR SESSION	\$600.00
2-HOUR SESSION	\$1,000.00
4-HOUR SESSION	\$1,600.00

**SERVICES DELIVERY PRICING TABLE**

<b>EXECUTIVE COACHING SERVICES</b>	
HOURLY	\$275.00 (volume discounts available)
<b>ORGANIZATION DEVELOPMENT SERVICES</b>	
DAILY RATE	\$2,500.00
HOURLY RATE	\$275.00
<b>DIVERSITY &amp; INCLUSION ORGANIZATION DEVELOPMENT SERVICES</b>	

DAILY RATE	N/A
HOURLY RATE	N/A
<b>MULTI-RATER ASSESSMENT</b>	
COST PER INDIVIDUAL ASSESSMENT/REPORT	N/A
CUSTOMIZATION	N/A
<b>INSTRUCTOR-LED NEW COURSE DEVELOPMENT</b>	
HOURLY RATE	\$250.00

**E-Online Course Development**

Simple Asynchronous	Static HTML pages with text and graphics	N/A
Average Asynchronous	Above plus - flash, animation, GIF's	N/A
Complex Asynchronous	Above plus - audio, video, interactive simulations	N/A