## **ARLINGTON COUNTY, VIRGINIA**

## AGREEMENT NO. 22-DES-ITB-563b AMENDMENT NUMBER 2

This Amendment Number 2 ("Amendment") is made on the date of execution by the County and amends Agreement Number 22-DES-ITB-563b ("Main Agreement") dated October 20, 2021 between Eastern Salt Company, Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

- 1. PURSUANT TO CONTRACT CLAUSE 5. CONTRACT PRICING. THE CONTRACT AMOUNT IS HEREBY INCREASED BY A 3%, FOR THE 12 MONTH PERIOD ENDING DECEMBER 31, 2024.
- 2. REPLACE EXHIBIT B. CONTRACT PRICING, IN ITS ENTIRETY WITH THE ATTACHED.
- 3. PURSUANT TO CLAUSE 4, CONTRACT TERM, THE AGREEMENT IS HEREBY RENEWED FOR THE PERIOD OF JANUARY 1, 2024 TO DECEMBER 31, 2024.

All other terms and conditions of the Main Agreement, as amended shall remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON

EASTERN SALT COMPANY, INC.

COUNTY, VIRGINIA

SIGNATURE: Meloni Hurley					
Meloni Hurley NAME:					
INAIVIE.					
TITLE:	Assistant Purchasing Agent				
	1/4/2024				
DATE.					

SIGNATURE: Donna Capillo Donna Capillo
NAME:
Assistant Corp. Secretary TITLE:
DATE:

Eastern Salt Company, Inc. 134 Middle Street, #210 Lowell, MA 01852 Contract No. 1137767 Amendment No. 2

This amendment is between Montgomery, County, Maryland (County) and Eastern Salt Company, Inc., (Contractor).

## Background

- 1. The parties entered into Contract No. 1137767 on 12/14/2021.
- 2. The term of the present contract ends on 12/13/2023.
- 3. The purpose of the contract is to purchase road deicing salt cooperatively.
- 4. The contract authorizes a renewal of the contract term and a price adjustment.
- 5. The purpose of this amendment is to renew the contract term and adjust prices as provided for under the contract.

#### Changes

- 1. The contract term is renewed through 12/13/2024 as permitted by the contract.
- 2. A price adjustment, as expressly permitted under the terms of the contract, is allowed as follows: Effective 12/14/2023, all contract prices are increased by 3.20% in accordance with Section C – Special Terms and Conditions, provision 2, of this contract and the Consumer Price Index for the Washington, D.C. Metropolitan Area for the previous 12-month period. New Prices reflecting this adjustment are attached to this amendment as ATTACHMENT A.

### Effect

- 1. Existing contract provisions remain in effect unless specifically changed by this amendment.
- 2. This amendment is entered into prior to the expiration of the contract term.
- 3. This amendment is entered into on the date of signature by the Director, Office of Procurement
- 4. No goods or services are to be provided pursuant to this amendment until it is signed by the Director, Office of Procurement.

Eastern Salt Company, Inc. Contract No. 1137767 Contractor Amendment No. 2

# SIGNATURES

MONTGOMERY COUNTY, MARYLAND Eastern Salt Company, Inc. for By: (Corporate Contractor's Signature) Avinash G. Shetty, Director Office of Procurement Shelagh E. Mahoney, President Dec 4, 2023 Title Date: November 29, 2023 Date **RECOMMENDED:** nek 10ho By: Richard C. Dorsey Jr., Chief Division of Highway Services Department of Transportation

Date: 12/1/2023

THIS FORM HAS BEEN APPROVED AS TO FORM BY THE OFFICE OF THE COUNTY ATTORNEY.

# Attachment A

Zone	ltem	Description	Unit Price Per Ton	3.2% Increase	New Price
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001	А	Rock Salt - 10 Ton Min. Pick Up by Ordering Department or Agency Pick Up Location:	\$103.39	3.31	\$106.70
001	В	Rock Salt - (FOB) Delivered to Location as Specified on Page(s) 14-17	\$82.29	2.63	\$84.92

Zone	ltem	Description	Unit Price Per Ton	3.2% Increase	New Price
and the second					
002	А	Rock Salt - 10 Ton Min. Pick Up by Ordering Department or Agency Pick Up Location:	\$125.55	4.02	\$129.57
002	В	Rock Salt - (FOB) Delivered to Location as Specified on Page(s) 18-19	\$93.90	3	\$96.90

Zone	ltem	Description	Unit Price Per Ton	3.2% Increase	New Price
003	Α	Rock Salt - 10 Ton Min. Pick Up by Ordering Department or Agency Pick Up Location:	\$71.21	2.28	\$73.49
003	В	Rock Salt - (FOB) Delivered to Location as Specified on Page(s) 20	N/A	N/A	N/A

Zone	Item	Description	Unit Price Per Ton		
004	A	Rock Salt - 10 Ton Min. Pick Up by Ordering Department or Agency Pick Up Location:	\$119.22	3.82	\$123.04
004	В	Rock Salt - (FOB) Dellvered to Location as Specified on Page(s) 21	\$87.57	2.8	\$90.37