



Arlington County, Virginia
Information Technology Staff Augmentation Services

COST PROPOSAL

RFP No. 16-311-RFPLW



Proposal Due Date/Time: July 10, 2018 at 3:00pm EST

<p>Prepared for: Rebecca Kee, CPPB Arlington County, Virginia 2100 Clarendon Blvd., Suite 500 Arlington, VA 22201 rkee@arlingtonva.us 703-228-3410</p>	<p>Prepared by: M. Scott Bolden Software Consortium, LLC 8815 Centre Park Drive, Suite 104 Columbia, MD 21045 sbolden@primesoft.net 410 740-1910 ext. 107</p>
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16-311-RFPLW Attachment C Cost Proposal

Offeror Name: Software Consortium, LLC

Offerors must submit maximum hourly rates to become pre-qualified for a position within a Labor Category. Rates submitted during Pre-Qualification are the maximum rate that may be charged during the length of the contract.

Labor Rates must include all expenses (travel, overhead, parking, etc.).

SOW Section	Labor Category	Level 1	Level 2	Level 3
		Maximum Hourly Rate (Junior)	Maximum Hourly Rate (Mid-Level)	Maximum Hourly Rate (Senior Level)
4.1	Network and Telecommunications Systems and Infrastructure			
A.	Network Engineer	\$ 92.00	\$ 130.00	\$ 140.00
B.	Network Administrator	\$ 75.00	\$ 106.00	\$ 115.00
C.	Network/Telecommunications Analyst	\$ 75.00	\$ 116.00	\$ 125.00
D.	Telecommunications Engineer	\$ 86.00	\$ 125.00	\$ 135.00
E.	Telecommunications Technician	\$ 48.00	\$ 90.00	\$ 97.00
F.	Controls Specialist	\$ 86.00	\$ 116.00	\$ 125.00
G.	Field Engineer	\$ 86.00	\$ 116.00	\$ 125.00
H.	Field Operations Technician	\$ 86.00	\$ 116.00	\$ 125.00
I.	Engineering Aide	\$ 38.00	\$ 88.00	\$ 95.00
J.	Inspector	\$ 48.00	\$ 93.00	\$ 100.00
K.	Computer Aided Design (CAD) Operator	\$ 54.00	\$ 100.00	\$ 108.00
L.	Field Representative	\$ 43.00	\$ 105.00	\$ 114.00
M.	Infrastructure Business Analyst	\$ 81.00	\$ 120.00	\$ 130.00
N.	Cable TV Analyst	\$ 70.00	\$ 90.00	\$ 97.00
O.	Radio Operations Manager	\$ 32.00	\$ 105.00	\$ 114.00
P.	Radio Technical Lead	\$ 65.00	\$ 125.00	\$ 135.00
Q.	Radio Operations Administrator	\$ 70.00	\$ 116.00	\$ 125.00

SOW Section	Labor Category	Level 1 Maximum Hourly Rate	Level 2 Maximum Hourly Rate	Level 3 Maximum Hourly Rate
R.	Intelligent Transportation Systems Engineer	\$ 92.00	\$ 135.00	\$ 146.00
S.	Senior Intelligent Transportation Systems Engineer	\$ 108.00	\$ 140.00	\$ 151.00
T.	Traffic Engineer	\$ 92.00	\$ 125.00	\$ 135.00
U.	Signal Design Engineer	\$ 97.00	\$ 125.00	\$ 135.00
V.	Streetlight Engineer	\$ 30.00	\$ 157.00	\$ 170.00
W.	Traffic Signal Specialist	\$ 32.00	\$ 110.00	\$ 119.00
4.2	Security			
A.	Security/Systems Architect	\$ 97.00	\$ 135.00	\$ 146.00
B.	Security Analyst	\$ 75.00	\$ 116.00	\$ 125.00
C.	Security Specialist	\$ 60.00	\$ 110.00	\$ 119.00
4.3	Hosting and Server Administration			
A.	Server Administrator	\$ 81.00	\$ 116.00	\$ 125.00
B.	Virtual Machine Administrator	\$ 75.00	\$ 135.00	\$ 146.00
C.	O365 Engineer	\$ 85.00	\$ 106.00	\$ 115.00
D.	O365 Administrator	\$ 60.00	\$ 97.00	\$ 105.00
E.	Active Directory Administrator	\$ 75.00	\$ 110.00	\$ 119.00
F.	Active Directory Engineer	\$ 86.00	\$ 125.00	\$ 135.00
G.	Cloud Engineer	\$ 108.00	\$ 135.00	\$ 146.00
H.	Storage Engineer	\$ 97.00	\$ 130.00	\$ 140.00
I.	Storage Architect	\$ 97.00	\$ 135.00	\$ 146.00
J.	Backup Engineer	\$ 92.00	\$ 125.00	\$ 135.00
K.	Data Center Manager	\$ 54.00	\$ 120.00	\$ 130.00
L.	Microsoft System Center Administrator	\$ 60.00	\$ 110.00	\$ 119.00
4.4	Application Development			
A.	Application Developer/Software Engineer	\$ 97.00	\$ 130.00	\$ 140.00
B.	Mobile Application Developer	\$ 97.00	\$ 125.00	\$ 135.00
C.	Software Tester	\$ 86.00	\$ 125.00	\$ 135.00
D.	GIS Programmer	\$ 108.00	\$ 135.00	\$ 146.00

SOW Section	Labor Category	Level 1 Maximum Hourly Rate	Level 2 Maximum Hourly Rate	Level 3 Maximum Hourly Rate
E.	User Experience (UX) Developer	\$ 86.00	\$ 125.00	\$ 135.00
F.	Web Graphic Designer	\$ 60.00	\$ 100.00	\$ 108.00
G.	IoT Developer	\$ 119.00	\$ 140.00	\$ 151.00
4.5	Data Analytics and Decision Support			
A.	Data Scientist	\$ 70.00	\$ 130.00	\$ 140.00
B.	Business Intelligence (BI) Analyst	\$ 75.00	\$ 110.00	\$ 119.00
C.	Big Data Analyst	\$ 75.00	\$ 125.00	\$ 135.00
D.	Big Data Solutions Architect	\$ 108.00	\$ 140.00	\$ 151.00
E.	SQL Developer	\$ 97.00	\$ 125.00	\$ 135.00
F.	Report Developer	\$ 86.00	\$ 125.00	\$ 135.00
4.6	Electronic Records Management			
A.	OnBase System Administrator/Advanced System Administrator	\$ 60.00	\$ 95.00	\$ 103.00
B.	OnBase Support Engineer	\$ 85.00	\$ 111.00	\$ 120.00
C.	OnBase Solution Developer	\$ 65.00	\$ 125.00	\$ 135.00
D.	OnBase Business Analyst	\$ 70.00	\$ 110.00	\$ 119.00
4.7	ERP HR and Financial Support			
A.	Functional Analyst	\$ 81.00	\$ 120.00	\$ 130.00
B.	Technical Developer	\$ 97.00	\$ 130.00	\$ 140.00
C.	Database Administrator	\$ 75.00	\$ 125.00	\$ 135.00
4.8	Project/Program Management Support			
A.	Program Manager	\$ 75.00	\$ 139.00	\$ 150.00
B.	Project Manager	\$ 50.00	\$ 116.00	\$ 125.00
C.	Business Analyst	\$ 65.00	\$ 111.00	\$ 120.00
D.	Procurement Analyst	\$ 70.00	\$ 106.00	\$ 115.00
E.	Project Lead	\$ 70.00	\$ 106.00	\$ 115.00
F.	Communications Specialist	\$ 38.00	\$ 100.00	\$ 108.00
G.	Documentation and Training Specialist	\$ 50.00	\$ 106.00	\$ 115.00

SOW Section	Labor Category	Level 1 Maximum Hourly Rate	Level 2 Maximum Hourly Rate	Level 3 Maximum Hourly Rate
H.	Records Conversion Specialist	\$ 43.00	\$ 79.00	\$ 85.00
I.	Records Management Analyst	\$ 50.00	\$ 88.00	\$ 95.00
J.	Accounts Payable Specialist	\$ 30.00	\$ 60.00	\$ 65.00
4.9	Technical Support Services			
A.	Technical Support Specialist	\$ 60.00	\$ 116.00	\$ 125.00
B.	Order and Provisioning Specialist	\$ 32.00	\$ 88.00	\$ 95.00
C.	Asset Manager	\$ 32.00	\$ 88.00	\$ 95.00
D.	Application Support Specialist	\$ 45.00	\$ 97.00	\$ 105.00
E.	End-User Device Deployment	\$ 45.00	\$ 102.00	\$ 110.00
F.	Image Management Technician	\$ 38.00	\$ 65.00	\$ 70.00
G.	Customer Service Coordinator	\$ 30.00	\$ 83.00	\$ 90.00
H.	Desktop Virtualization Engineer	\$ 90.00	\$ 125.00	\$ 135.00
I.	Microsoft SCCM Administrator	\$ 80.00	\$ 106.00	\$ 115.00
J.	Audio Video (A/V) Technician	\$ 38.00	\$ 70.00	\$ 76.00
K.	Audio Video (A/V) Control Systems Programmer	\$ 65.00	\$ 111.00	\$ 120.00