





COMMONWEALTH OF VIRGINIA  
DIVISION OF PURCHASES & SUPPLY (DPS)  
1111 East Broad Street, Richmond, Virginia 23219

**Contract Number**  
**C2 Jouley Battery Electric School Buses**

CONTRACT PERIOD	July 9, 2021 through July 8, 2023
CONTRACT TYPE	Optional Statewide
RENEWALS REMAINING	1 one-year
AUTHORIZED USERS	Commonwealth of Virginia state agencies, institutions of higher education & other public bodies as authorized and defined in the Code of Virginia §2.2-1110, 2.2-1120, and 2.2-4301
CONTRACTOR & eVA ID #	Sonny Merryman   C12391
CONTRACTOR(S) POINT OF CONTACT	Floyd Merryman   434-485-8601 floyd@sonnymerryman.com
BUILD OUT/FACTORY CUT OFF DATE	TBD
MINIMUM ORDER	N/A
PAYMENT TERMS	Net 30
DELIVERY	150-240 Calendar Days ARO
DPS CONTRACT OFFICER	Pamela Copeland   804-786-4068 Pamela.copeland@dgs.virginia.gov
COMMODITY CODE(S)	06517
LAST UPDATE & PURPOSE	July 9, 2021 Award

**INFORMATION:**

1. Ordering Method: All Authorized Users placing orders against this Contract must place purchase orders through eVA.
2. Purchase Order Information: When placing an eVA order, follow the Buyer Guide. This guide may be found on eVA (Click on "I Buy For Virginia", then on "eVA Buyer Training", then on "Buyer Guide").
3. Authorized User Acceptance: Inspection and acceptance upon delivery and approval of Contractor's invoice is the responsibility of the receiving Authorized User.

**OVERVIEW:**

Thomas Built School Buses - **C2 Jouley Battery Electric School Buses**  
See pricing schedule for current model year pricing, passenger/types and options

**PRICING**

See attached Pricing Schedule.

**This document is provided only as a summary of the Contract. A complete and official copy of the Contract and any associated changes are available on the eVA State Contracts webpage OR at the offices of the Division of Purchases and Supply.**

Contract Summary: E194-84826



1. Level 2 Alternating Current (AC) Charging Station	No bid, not applicable	n/a	n/a	n/a	n/a
2. Level 3 Direct Charge (DC) Charging Station	<b>25 kW charger with 20' cord</b>	480 minutes	Delta or equivalent	0	\$12,000.00
	<b>75 kW 1 PCS with 1 dispenser</b> (18' cord included)	160 minutes	Proterra	0	\$43,000.00
	Additional Dispensers (up to 3)	n/a	Proterra	0	\$6,500.00
	25' cord (per dispenser)	n/a	Proterra	0	\$600.00
	Post Mounting (per dispenser)	n/a	Proterra	0	\$825.00
	<b>1.5 MW charging system</b>	160 minutes	Proterra	0	\$429,000.00
	Dispensers (up to 20 dispensers, 18' cord included)	n/a	Proterra	0	\$6,000.00
	25' cord (per dispenser)	n/a	Proterra	0	\$600.00
	Post Mounting (per dispenser)	n/a	Proterra	0	\$800.00
3. Level 3 Direct Charge (DC) w/vehicle to grid technology (Optional)	<b>75 kW 1 PCS with 1 dispenser</b> (18' cord included)	160 minutes	Proterra	0	\$48,000.00
	Additional Dispensers (up to 3)	n/a	Proterra	0	\$6,500.00
	25' cord (per dispenser)	n/a	Proterra	0	\$600.00
	Post Mounting (per dispenser)	n/a	Proterra	0	\$825.00
	<b>1.5 MW charging system</b>	160 minutes	Proterra	0	\$529,000.00
	Dispensers (up to 20 dispensers, 18' cord included)	n/a	Proterra	0	\$6,000.00
	25' cord (per dispenser)	n/a	Proterra	0	\$600.00
	Post Mounting (per dispenser)	n/a	Proterra	0	\$800.00

<b>B. Option Description</b> (i.e. Child Reminder, auxillary heater, battery pack upgrade and/or spare) The optional equipment on the proposed bus must be individually listed. Each item shall include a line item with Description, Unit of Measure and Price. Please list at least 15 options most likely to be requested by localities.	<b>Option Code</b>	<b>List (MSRP) Price \$</b>	<b>Discount %</b>	<b>Contract Amount \$</b>	<b>Unit of measure</b>
AM/FM PA Radio*	D1069-02-000	\$ 963.00	25%	\$ 722.00	1
Exterior Speaker	D1066-00-003	\$ 149.00	25%	\$ 112.00	1
Mud Flaps	D1088-00-003	\$ 57.00	25%	\$ 43.00	1
126K F & R Bulkhead A/C*	D1124-03-008	\$ 23,085.00	25%	\$ 17,314.00	1
Exterior Light Monitor	D4002-00-000	\$ 199.00	25%	\$ 125.00	1
Heated & Remote Mirrors*	D5000-01-006	\$ 1,076.00	25%	\$ 807.00	1
2nd Stop Sign	D5007-05-009	\$ 568.00	25%	\$ 426.00	1
White Roof (77 Pax)	D5060-1E-341	\$ 683.00	25%	\$ 512.00	1
White Roof (65 & 71 Pax)	D5060-1E-310	\$ 633.00	25%	\$ 475.00	1
Marine Grade Plywood Floor	D6017-01-341	\$ 491.00	25%	\$ 368.00	1
Back Up Camera	D6022-00-007	\$ 1,234.00	25%	\$ 925.00	1
Rear Heater - Midship - 84K BTU	D6038-05-084	\$ 600.00	25%	\$ 450.00	1
Stepwell Heater	D6048-00-000	\$ 445.00	25%	\$ 334.00	1
Korseal Step Treads	D6085-01-003	\$ 479.00	25%	\$ 359.00	1
Tinted Glass*	D7007-30-002	\$ 512.00	25%	\$ 384.00	1
Bridgestone Tires	FL-0942-2D6	\$ 1,269.00	25%	\$ 952.00	1
Michelin Tires	FL-094-1UX	\$ 1,522.00	25%	\$ 1,142.00	1
Adjustable Pedals	FL-185-108	\$ 712.00	25%	\$ 534.00	1
Tilt/Telescopic Steering	FL-532-002	\$ 464.00	25%	\$ 348.00	1
Tilt Only Column	FL-532-009	\$ 245.00	25%	\$ 184.00	1
Wheelchair Lift Package*	D1164-00-046	\$ 7,820.00	25%	\$ 5,865.00	1
Wheelchair Tiedown - Slide N Click*	D1170-00-011	\$ 1,216.00	25%	\$ 912.00	1
Three Point Lap and Shoulder Belts*	D9831-39-000	\$ 12,307.00	25%	\$ 9,230.00	1
Option Content Discount (Selected options > \$30,000)		\$ (2,000.00)		\$ (2,000.00)	1
*Option requires additional option codes					
<b>PLEASE NOTE:</b> Some "Authorized User(s)" may not require/need a 30-Day Tag. Please provide the amount an "Authorized User" will be <b>credited</b> for not requiring/need a tag (per bus). <b>Delete Option Name: Waiving the 30-Day Tag required in IX. Special Terms and Conditions, paragraph #30, Vehicle Preparation.</b>					
Customer not charged for 30-day tags. Option deletion is \$0.					

	<b>% Off MRSP/Catalog/List</b>
<b>For unlisted options (not listed above), please provide a percentage off MSPR/Catalog price</b>	25%

<b>PART 4, WARRANTY</b>		
	<b>Meets Minimum Requirement Yes/No</b>	<b>Provide Years and Mileage, if does not meet minimum</b>
<b>Standard Warranty - minimum shall be as follows:</b>		
Vehicle: Five (5) years, 100,000 miles	Yes	n/a
Batteries: Eight (8) years, 100,00 miles	Yes	n/a
Electric Motor: Five (5) years, 100,00 miles	Yes	n/a

Gearbox: Five (5) years, 100,00 miles	Yes	n/a		
<b>Extended Warranty and Price</b> (include coverage description, number of years, and price)	<b>Coverage</b>	<b>List Price \$</b>	<b>Discount %</b>	<b>Contract Amount \$</b>
Vehicle:	n/a	n/a	n/a	n/a
Batteries:	<b>10 Year Extended</b> - 75% initial usable capacity / 10 years / 175,000 miles / 200,000 throughput - Materials & Workmanship	n/a	n/a	\$ 11,000.00
	<b>12 Year Extended</b> - 70% initial usable capacity / 12 years / 200,000 miles / 300,000 throughput - Materials & Workmanship	n/a	n/a	\$ 15,500.00
	<b>15 Year Extended - 1</b> - 70% initial usable capacity / 15 years / 250,000 miles / 400,000 throughput - Materials & Workmanship	n/a	n/a	\$ 21,000.00
	<b>15 Year Extended - 2</b> - 70% initial usable capacity / 15 years / 250,000 miles / 600,000 throughput - Materials & Workmanship	n/a	n/a	\$ 36,000.00
Electric Motor: <i>*Extended powertrain warranty options listed. Included coverage for electric motor and gearbox.</i>	5 Years / 150,000 miles	n/a	n/a	\$ 5,000.00
	8 Years / 150,000 miles	n/a	n/a	\$ 8,000.00
	10 Years / 150,000 miles	n/a	n/a	\$ 10,000.00
	12 Years / 250,000 miles	n/a	n/a	\$ 15,000.00
Gearbox: <i>*Extended powertrain warranty options listed. Included coverage for electric motor and gearbox.</i>	5 Years / 150,000 miles	See extended "electric motor" warranty options for our proposed extended powertrain warranty options which includes coverage for electric motor and gearbox.		
	8 Years / 150,000 miles			
	10 Years / 150,000 miles			
	12 Years / 250,000 miles			
For other major systems	n/a	n/a	n/a	n/a
<b>Post-Warranty Maintenance</b>	<b>Contract Amount</b>			
Labor (hourly rate)	\$/per hour	\$ 130		
Parts (Discount Percentage)	% discount off of	35	%	





1. Level 2 Alternating Current (AC) Charging Station	No bid, not applicable	n/a	n/a	n/a	n/a
2. Level 3 Direct Charge (DC) Charging Station	<b>25 kW charger with 20' cord</b>	480 minutes	Delta or equivalent	0	\$12,000.00
	<b>75 kW 1 PCS with 1 dispenser</b> (18' cord included)	160 minutes	Proterra	0	\$43,000.00
	Additional Dispensers (up to 3)	n/a	Proterra	0	\$6,500.00
	25' cord (per dispenser)	n/a	Proterra	0	\$600.00
	Post Mounting (per dispenser)	n/a	Proterra	0	\$825.00
	<b>1.5 MW charging system</b>	160 minutes	Proterra	0	\$429,000.00
	Dispensers (up to 20 dispensers, 18' cord included)	n/a	Proterra	0	\$6,000.00
	25' cord (per dispenser)	n/a	Proterra	0	\$600.00
	Post Mounting (per dispenser)	n/a	Proterra	0	\$800.00
3. Level 3 Direct Charge (DC) w/vehicle to grid technology (Optional)	<b>75 kW 1 PCS with 1 dispenser</b> (18' cord included)	160 minutes	Proterra	0	\$48,000.00
	Additional Dispensers (up to 3)	n/a	Proterra	0	\$6,500.00
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	25' cord (per dispenser)	n/a	Proterra	0	\$600.00
	Post Mounting (per dispenser)	n/a	Proterra	0	\$800.00

<b>B. Option Description</b> (i.e. Child Reminder, auxillary heater, battery pack upgrade and/or spare) The optional equipment on the proposed bus must be individually listed. Each item shall include a line item with Description, Unit of Measure and Price. Please list at least 15 options most likely to be requested by localities.	<b>Option Code</b>	<b>List (MSRP) Price \$</b>	<b>Discount %</b>	<b>Contract Amount \$</b>	<b>Unit of measure</b>
AM/FM PA Radio*	D1069-02-000	\$ 963.00	25%	\$ 722.00	1
Exterior Speaker	D1066-00-003	\$ 149.00	25%	\$ 112.00	1
Mud Flaps	D1088-00-003	\$ 57.00	25%	\$ 43.00	1
126K F & R Bulkhead A/C*	D1124-03-008	\$ 23,085.00	25%	\$ 17,314.00	1
Exterior Light Monitor	D4002-00-000	\$ 199.00	25%	\$ 125.00	1
Heated & Remote Mirrors*	D5000-01-006	\$ 1,076.00	25%	\$ 807.00	1
2nd Stop Sign	D5007-05-009	\$ 568.00	25%	\$ 426.00	1
White Roof (77 Pax)	D5060-1E-341	\$ 683.00	25%	\$ 512.00	1
White Roof (65 & 71 Pax)	D5060-1E-310	\$ 633.00	25%	\$ 475.00	1
Marine Grade Plywood Floor	D6017-01-341	\$ 491.00	25%	\$ 368.00	1
Back Up Camera	D6022-00-007	\$ 1,234.00	25%	\$ 925.00	1
Rear Heater - Midship - 84K BTU	D6038-05-084	\$ 600.00	25%	\$ 450.00	1
Stepwell Heater	D6048-00-000	\$ 445.00	25%	\$ 334.00	1
Korseal Step Treads	D6085-01-003	\$ 479.00	25%	\$ 359.00	1
Tinted Glass*	D7007-30-002	\$ 512.00	25%	\$ 384.00	1
Bridgestone Tires	FL-0942-2D6	\$ 1,269.00	25%	\$ 952.00	1
Michelin Tires	FL-094-1UX	\$ 1,522.00	25%	\$ 1,142.00	1
Adjustable Pedals	FL-185-108	\$ 712.00	25%	\$ 534.00	1
Tilt/Telescopic Steering	FL-532-002	\$ 464.00	25%	\$ 348.00	1
Tilt Only Column	FL-532-009	\$ 245.00	25%	\$ 184.00	1
Wheelchair Lift Package*	D1164-00-046	\$ 7,820.00	25%	\$ 5,865.00	1
Wheelchair Tiedown - Slide N Click*	D1170-00-011	\$ 1,216.00	25%	\$ 912.00	1
Three Point Lap and Shoulder Belts*	D9831-39-000	\$ 11,360.00	25%	\$ 8,520.00	1
Option Content Discount (Selected options > \$30,000)		\$ (2,000.00)		\$ (2,000.00)	1
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	<b>% Off MRSP/Catalog/List</b>
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<b>PART 4, WARRANTY</b>		
	<b>Meets Minimum Requirement Yes/No</b>	<b>Provide Years and Mileage, if does not meet minimum</b>
<b>Standard Warranty - minimum shall be as follows:</b>		
Vehicle: Five (5) years, 100,000 miles	Yes	n/a
Batteries: Eight (8) years, 100,00 miles	Yes	n/a
Electric Motor: Five (5) years, 100,00 miles	Yes	n/a

Gearbox: Five (5) years, 100,00 miles	Yes	n/a		
<b>Extended Warranty and Price</b> (include coverage description, number of years, and price)	<b>Coverage</b>	<b>List Price \$</b>	<b>Discount %</b>	<b>Contract Amount \$</b>
Vehicle:	n/a	n/a	n/a	n/a
Batteries:	<b>10 Year Extended</b> - 75% initial usable capacity / 10 years / 175,000 miles / 200,000 throughput - Materials & Workmanship	n/a	n/a	\$ 11,000.00
	<b>12 Year Extended</b> - 70% initial usable capacity / 12 years / 200,000 miles / 300,000 throughput - Materials & Workmanship	n/a	n/a	\$ 15,500.00
	<b>15 Year Extended - 1</b> - 70% initial usable capacity / 15 years / 250,000 miles / 400,000 throughput - Materials & Workmanship	n/a	n/a	\$ 21,000.00
	<b>15 Year Extended - 2</b> - 70% initial usable capacity / 15 years / 250,000 miles / 600,000 throughput - Materials & Workmanship	n/a	n/a	\$ 36,000.00
Electric Motor:	5 Years / 150,000 miles	n/a	n/a	\$ 5,000.00
<i>*Extended powertrain warranty options listed. Included coverage for electric motor and gearbox.</i>	8 Years / 150,000 miles	n/a	n/a	\$ 8,000.00
	10 Years / 150,000 miles	n/a	n/a	\$ 10,000.00
	12 Years / 250,000 miles	n/a	n/a	\$ 15,000.00
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For other major systems	n/a	n/a	n/a	n/a
<b>Post-Warranty Maintenance</b>	<b>Contract Amount</b>			
Labor (hourly rate)	\$/per hour	\$ 130		
Parts (Discount Percentage)	% discount off of	35	%	





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*Option requires additional option codes					
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Gearbox: Five (5) years, 100,00 miles	Yes	n/a		
<b>Extended Warranty and Price</b> (include coverage description, number of years, and price)	<b>Coverage</b>	<b>List Price \$</b>	<b>Discount %</b>	<b>Contract Amount \$</b>
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	<b>15 Year Extended - 2</b> - 70% initial usable capacity / 15 years / 250,000 miles / 600,000 throughput - Materials & Workmanship	n/a	n/a	\$ 36,000.00
Electric Motor: <i>*Extended powertrain warranty options listed. Included coverage for electric motor and gearbox.</i>	5 Years / 150,000 miles	n/a	n/a	\$ 5,000.00
	8 Years / 150,000 miles	n/a	n/a	\$ 8,000.00
	10 Years / 150,000 miles	n/a	n/a	\$ 10,000.00
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For other major systems	n/a	n/a	n/a	n/a
<b>Post-Warranty Maintenance</b>	<b>Contract Amount</b>			
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