

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201**

CONTRACT RENEWAL

TO: Presidio Networked Solutions LLC	ORIGINAL DATE ISSUED:	July 1, 2020
8161 Maple Lawn Boulevard, Suite 150	CONTRACT NO:	20-253-ITB
Fulton, Maryland 20759	CONTRACT TITLE:	Provision of Vertiv Products and Services

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 20-253-ITB including any attachments or amendments thereto.

EFFECTIVE DATE: July 1, 2021

EXPIRES: June 30, 2022

RENEWALS: THIS IS THE 2nd YEAR RENEWAL OF A POSSIBLE 5 YEAR CONTRACT.

COMMODITY CODE(S): 20367

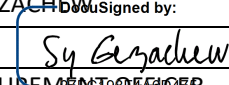
EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

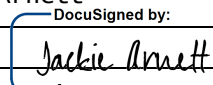
<u>VENDOR CONTACT:</u> Patrick McManaman	<u>VENDOR TEL. NO.:</u>	<u>(202) 237-2822</u>
<u>EMAIL ADDRESS:</u> PMcManaman@Presidio.com		
<u>COUNTY CONTACT:</u> Ishai Trani, DTS-Technology Services	<u>COUNTY TEL. NO.:</u>	<u>(703) 228-3408</u>
<u>COUNTY CONTACT EMAIL:</u> itrani@ARLINGTONVA.US		

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

PRINT: SY GEZACHEW
DocuSigned by:
 SIGNATURE: 
 TITLE: PROCUREMENT OFFICER
 DATE: 3/31/2021

PRESIDIO NETWORKED SOLUTIONS, LLC

PRINT: Jackie Arnett
DocuSigned by:
 SIGNATURE: 
 TITLE: Executive Director Contracts
 DATE: 3/30/2021

ARLINGTON COUNTY, VIRGINIA

INVITATION TO BID NO. 20-253-ITB

REVISED BID FORM

SUBMIT ONE FULLY-COMPLETED AND SIGNED BID FORM ELECTRONICALLY VIA VENDOR REGISTRY

BIDS WILL BE OPENED AT 1:00 P.M., ON JUNE 30, 2020

FOR PROVIDING VERTIV PRODUCTS AND SERVICES PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS SOLICITATION

1. **Percentage Discount off Vertiv Products and Services:** Bidders shall submit a percentage discount for each category listed below to be deducted from its effective catalog and/or descriptive price list. The Bidder shall enter the highest average discount across all categories on the Bid Form below. The highest average discount will be determined by averaging the percentage discount for all categories listed below. **Bidders must bid on all Categories listed to be considered. The County reserves the right to add, delete, or adjust categories as deemed necessary by the County.**

Vertiv Products and Services Categories NO SUBSTITUTIONS	% Discount off List	Identification of published price list to include link
Single-Phase UPS – SP1	38	Presidio is providing the most recent price list, dated March 2020, and will post the latest Vertiv price lists to our portal upon award.
Racks, RPDUs & Airflow Management – SP1	42	
Integrated Solutions – SP1	42	
Three-Phase UPS – SP1	42	
Thermal Management – SP1	42	
Services – SP1 – Power Assurance Package	42	
Communication Cards – SP1	50	
Management Systems – SP1	42	
Single-Phase UPS – SP2	42	
IT Management – SP2	42	
Management Systems – SP2	42	
UPS Service Level Agreement	31	
Average Discount	41.42%	

2. Credit Terms:

- 2.1 Contractor will provide full credit for the return of unused parts or supplies purchased during the period of contract: (check one)

Yes _____ No _____

- 2.2 If Bidder has checked NO, Credit terms (re-stocking fee) expressed in percentage:

2.2.1 For stocked items: _____

2.2.2 For Non-stocked items: _____