

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF AWARD OF CONTRACT

TO: Meridian Imaging Solutions, INC	DATE ISSUED:	November 18, 2013
Attn: Juliana McKee		
5775 General Washington Drive	CURRENT CONTRACT NO:	592-14
Alexandria VA, 22312		Multi-Function Devices, Maint, Services & Solutions
	CONTRACT TITLE:	
	PRIOR CONTRACT NO:	Ffx Cty #4400003990

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract term covered by this Notice of Award is effective immediately and expires on June 30, 2016.

This is the First year award notice of a possible Nine year contract.

The contract documents consist of the terms and conditions of Agreement No. 592-14, including any exhibits, attached or amendments thereto.

CONTRACT PRICING:

- 1) REFER TO Ffx County Contract# 4400003990 (ATTACHED)
- 2) PRICE ADJUSTMENTS FOR EXTENSION OPTIONS BASED ON Ffx County Contract# 4400003990

ATTACHMENTS:

- 1) Ffx County Contract# 4400003990
- 2) Ffx County Contract# 4400003990 Amendment 1

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: <u>Juliana McKee</u>	TELEPHONE NO.:	<u>571-282-2346</u>
VENDOR PAYMENT TERMS: NET 30 DAYS	EMAIL ADDRESS:	<u>jmckee@whymerialdian.com</u>
COUNTY CONTACT: <u>Niki Levy, Project Officer</u>	TELEPHONE NO.:	<u>703-228-4365</u>
	EMAIL ADDRESS:	<u>Nlevy@arlingtonva.us</u>

CONTRACT AUTHORIZATION

Charity Hooper
Charity Hooper VCA
Purchasing Officer

11/18/13
Date

DISTRIBUTION

VENDOR: 1
BID FOLDER: 2

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VA 22201

AGREEMENT NO. 592-14

THIS RIDER AGREEMENT (hereinafter "Agreement") is made, on the date of its execution by the County, between Meridian Imaging Solutions, Inc ("Contractor"), a Virginia Corporation authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration and quantity(ies) specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

1. CONTRACT DOCUMENTS

The Contract Documents consist of this Agreement and Exhibit A (Fairfax County Government, VA Contract #4400003990, Amendment 1 and Acceptance Agreement)(collectively, "Contract Documents" or "Contract").

This Agreement rides a competitive procurement process conducted by Fairfax County Government, VA. The Contractor desires to extend to the County the same pricing as the Contractor's agreement with Fairfax County Government, VA.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

2. CONTRACT TERM

The Contractor's provision of goods for the County ("Work") shall commence on the date of execution of this Agreement by the County and shall be completed no later than June 30, 2016 ("Initial Contract Term"), subject to any modifications as provided for in the Contract Documents.

Upon satisfactory performance by the Contractor, and with the concurrence of the Contractor, if Fairfax County Government, VA renews their agreement identified in Exhibit A, the County may elect to renew this Agreement for Six, One year terms under the same contract unit prices for not more than Six additional twelve (12) month period from June 30, 2016 to June 30, 2022 ("Subsequent Contract Term"). However, if Fairfax County Government, VA does NOT renew their agreement identified in Exhibit A, this Agreement shall automatically expire on the date of Fairfax County Government, VA's contract expiration date.

3. CONTRACT PRICING

The County will pay the Contractor in accordance with the terms of the Payment paragraph below, at the unit prices set forth in Exhibit A for Work provided by the Contractor, as described and required in the Contract Documents, and accepted by the County.

4. SCOPE OF WORK

The Contractor agrees to provide the goods described in the Contract Documents. The primary purpose of the Work is to provide Multi-Function Devices, Maintenance, Support, Solutions & Services as defined in Fairfax Contract #4400003990.

The Contract Documents set forth the minimum work estimated by the County and the Contractor to be necessary to complete the work. It shall be the Contractor's responsibility, at the Contractor's sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor's responsibility to manage the details and execution of the Work.

5. PROJECT OFFICER

The performance of the Contractor is subject to the review and approval of the County Project Officer ("Project Officer"), who shall be appointed by the Director of the Arlington County department or agency requesting the work under the Contract Documents. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its work pursuant to the Contract Documents.

6. PAYMENT TERMS

Payment terms will be recorded by the County as Net thirty (30) days. The County will pay the Contractor within thirty (30) calendar days after the date of receipt of a correct, as determined by the Project Officer, invoice approved by the Project Officer describing completed work which is reasonable and allocable to the Contract, or the date of receipt of the entire order, or the date of acceptance of the work which meets the Contract requirements, whichever is later. Payments will be made by the County for goods or services furnished, delivered, inspected, and accepted upon receipt of invoices submitted on the date of shipment or delivery of service, subject to applicable payment terms. The number of the County Purchase Order pursuant to which authority shipments have been made or services performed shall appear on all invoices. Invoices shall be submitted in duplicate. Unless otherwise specified herein, payment shall not be made prior to delivery and acceptance of the entire order by the County.

7. PAYMENT OF SUBCONTRACTORS

The Contractor is obligated to take one of the two following actions within seven (7) days after receipt of amounts paid to the Contractor by the County for work performed by any subcontractor under this Contract:

- a. Pay the subcontractor for the proportionate share of the total payment received from the County attributable to the work performed by the subcontractor under this Contract; or

- b. Notify the County and the subcontractor, in writing, of the Contractor's intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

The Contractor is obligated to pay interest to the subcontractor on all amounts owed by the Contractor to the subcontractor that remain unpaid after seven (7) calendar days following receipt by the Contractor of payment from the County for work performed by the subcontractor under this Contract, except for amounts withheld as allowed in subsection b., above. Unless otherwise provided under the terms of this Contract, interest shall accrue at the rate of one percent (1%) per month.

The Contractor shall include in each of its subcontracts, if any are permitted, a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements as those contained herein with respect to each lower-tier subcontractor.

The Contractor's obligation to pay an interest charge to a subcontractor pursuant to this section may not be construed to be an obligation of the County. A Contract modification may not be made for the purpose of providing reimbursement for such interest charge. A cost reimbursement claim may not include any amount for reimbursement for such interest charge.

8. NON-APPROPRIATION

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then-current fiscal year or when the appropriation made for the then-current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County's written notice.

9. COUNTY PURCHASE ORDER REQUIREMENT

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction, indicating that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and sole expense.

10. DELIVERY

All goods are purchased F.O.B. destination in Arlington County as designated in this Contract. All costs for handling and transportation charges to the designated point of delivery shall be borne by the Contractor. Transportation, handling and all related charges are included in the unit prices or discounts submitted by the Contractor with its bid.

11. WARRANTY

All goods and materials provided to the County shall be fully guaranteed by the Contractor against factory defects. Any defects which may occur as the result of either faulty material or workmanship by the manufacturer within the period of the manufacturer's standard warranty shall be corrected by the Contractor at no expense to Arlington County. The Contractor shall provide evidence of all manufacturers' warranties to the Project Officer at the time of delivery. All goods and materials are also guaranteed by the Contractor against defects resulting from the use of inferior or faulty materials or workmanship for one (1) year from the date of final acceptance by the County in addition to and irrespective of any manufacturer's or supplier's warranty. No date other than the date of final acceptance shall govern the effective date of the Guaranty, unless that date is agreed upon by the County and the Contractor in advance and in a signed writing.

12. INSPECTION, ACCEPTANCE, TITLE, AND RISK OF LOSS

Inspection and acceptance of goods or materials by the County will be at the delivery location in Arlington County, Virginia, and within ten (10) calendar days of delivery, unless otherwise provided for in the Contract. The County will not inspect, accept, or pay for any goods or materials stored or delivered off-site by the Contractor.

Title and risk of loss or damage to all goods shall be the responsibility of the Contractor until acceptance by the County. The County's right of inspection shall not be deemed to relieve the Contractor of its obligation to ensure that all articles, materials and supplies are consistent with specifications and instructions and are fit for their intended use. The County reserves the right to conduct any tests or inspections it may deem appropriate before acceptance.

No goods or materials shall be purchased by the Contractor or any subcontractor subject to any chattel mortgage or under a conditional sale or other agreement by which an interest is retained by the seller. The Contractor warrants that it has good title to, and that it will require all subcontractors to warrant that they have good title to, all goods or materials for which the Contractor invoices for payment.

13. EMPLOYMENT DISCRIMINATION BY CONTRACTOR PROHIBITED

During the performance of this Contract, the Contractor agrees as follows:

- a. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by federal or Virginia law related to discrimination in employment

except where there is a bona fide occupational qualification reasonably necessary or related to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

- b. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that the Contractor is an Equal Opportunity Employer.
- c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
- d. The Contractor will comply with the provisions of the Americans with Disabilities Act of 1990 which prohibits discrimination against individuals with disabilities in employment, and mandates their full participation in both publicly and privately-provided services and activities.
- e. The Contractor will include the provisions of the foregoing paragraphs in every subcontract or purchase order of over \$10,000.00, so that these provisions will apply to each subcontractor or vendor.

14. EMPLOYMENT OF UNAUTHORIZED ALIENS PROHIBITED

In accordance with § 2.2-4311.1 of the Code of Virginia, 1950, as amended, the Contractor acknowledges that it does not, and shall not during the performance of this Contract, knowingly employ an unauthorized alien as that term is defined in the federal Immigration Reform and Control Act of 1986.

15. DRUG-FREE WORKPLACE TO BE MAINTAINED BY CONTRACTOR

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of marijuana or any other controlled substance is prohibited in the Contractor's workplace, and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000.00 relating to this Contract, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor by Arlington County, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract. s against any sums owed by the County to the Contractor.

16. TERMINATION FOR CAUSE, INCLUDING BREACH AND DEFAULT; CURE

The Contract shall remain in force for the Initial Contract Term or any Subsequent Contract Term(s) and until the County determines that all the following requirements and conditions have been satisfactorily met: the County has accepted the Work, and thereafter until the Contractor has met all requirements and conditions relating to the Work under the Contract Documents, including warranty and guarantee periods. However, the County shall have the right to terminate this Contract sooner if the Contractor is in breach or default or has failed to perform satisfactorily the Work required, as determined by the County in its discretion.

If the County determines that the Contractor has failed to perform satisfactorily, then the County will give the Contractor written notice of such failure(s) and the opportunity to cure such failure(s) within at least fifteen (15) days before termination of the Contract takes effect ("Cure Period"). If the Contractor fails to cure within the Cure Period, or as otherwise specified in the notice, the Contract may be terminated for the Contractor's failure to provide satisfactory Contract performance. Upon such termination, the Contractor may apply for compensation for Contract services satisfactorily performed by the Contractor, allocable to the Contract and accepted by the County prior to such termination unless otherwise barred by the Contract ("Termination Costs"). In order to be considered, such request for Termination Costs, with all supporting documentation, must be submitted to the County Project Officer within fifteen (15) days after the expiration of the Cure Period. The County may accept or reject, in whole or in part, the application for Termination Costs and notify the Contractor of same within a reasonable time thereafter.

If the County terminates the Contract for default or breach of any Contract provision or condition, then the termination shall be immediate after notice from the County to the Contractor (unless the County in its discretion provides for an opportunity to cure) and the Contractor shall not be permitted to seek Termination Costs. Upon any termination pursuant to this section, the Contractor shall be liable to the County for all costs incurred by the County after the effective date of termination, including costs required to be expended by the County to complete the Work covered by the Contract, including costs of delay in completing the Project or the cost of repairing or correcting any unsatisfactory or non-compliant work performed or provided by the Contractor or its subcontractors. Such costs shall be either deducted from any amount due the Contractor or shall be promptly paid by the Contractor to the County upon demand by the County. Additionally, and notwithstanding any provision in this Contract to the contrary, the Contractor is liable to the County, and the County shall be entitled to recover, all damages to which the County is entitled by this Contract or by law, including and without limitation, direct damages, indirect damages, consequential damages, delay damages, replacement costs, refund of all sums paid by the County to the Contractor under the Contract and all attorney fees and costs incurred by the County to enforce any provision of this Contract.

Except as otherwise directed by the County in the notice, the Contractor shall stop work on the date of receipt of notice of the termination or other date specified in the notice, place no further orders or subcontracts for materials, services, or facilities except as are necessary for the completion of such portion of the Work not terminated, and terminate all vendors and subcontracts and settle all outstanding liabilities and claims. Any purchases after the date of termination contained in the notice shall be the sole responsibility of the Contractor.

In the event any termination for cause, default, or breach shall be found to be improper or invalid by any court of competent jurisdiction then such termination shall be deemed to have been a termination for convenience.

17. TERMINATION FOR THE CONVENIENCE OF THE COUNTY

The performance of Work under this Contract may be terminated by the County Purchasing Agent, in whole or in part, whenever the Purchasing Agent shall determine that such termination is in the County's best interest. Any such termination shall be effected by the delivery to the Contractor of a written notice of termination at least fifteen (15) days before the date of termination, specifying the extent to which performance of the work under this Contract is terminated and the date upon which such termination becomes effective. The Contractor will be entitled to receive compensation for all Contract services satisfactorily performed by the Contractor and allocable to the Contract and accepted by the County prior to such termination and any other reasonable termination costs as negotiated by the parties, but no amount shall be allowed for anticipatory profits.

After receipt of a notice of termination and except as otherwise directed, the Contractor shall stop all designated work on the date of receipt of the notice of termination or other date specified in the notice; place no further orders or subcontracts for materials, services or facilities except as are necessary for the completion of such portion of the work not terminated; immediately transfer all documentation and paperwork for terminated work to the County; and terminate all vendors and subcontracts and settle all outstanding liabilities and claims.

18. INDEMNIFICATION

The Contractor covenants for itself, its employees, and subcontractors to save, defend, hold harmless and indemnify the County, and all of its elected and appointed officials, officers, current and former employees, agents, departments, agencies, boards, and commissions (collectively the "County" for purposes of this section) from and against any and all claims made by third parties or by the County for any and all losses, damages, injuries, fines, penalties, costs (including court costs and attorney's fees), charges, liability, demands or exposure, however caused, resulting from, arising out of, or in any way connected with the Contractor's acts or omissions, including the acts or omissions of its employees and/or subcontractors, in performance or nonperformance of the work called for by the Contract

Documents. This duty to save, defend, hold harmless and indemnify shall survive the termination of this Contract. If, after notice by the County, the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor shall be liable for and reimburse the County for any and all expenses, including, but not limited to, reasonable attorneys fees incurred and any settlements or payments made. The Contractor shall pay such expenses upon demand by the County and failure to do so may result in such amounts being withheld from any amounts due to Contractor under this Contract.

19. CONFIDENTIAL INFORMATION

The Contractor, and its employees, agents, and subcontractors, hereby agree to hold as confidential all County information obtained as a result of its Work under this Contract. Confidential information includes, but is not limited to, nonpublic personal information, personally identifiable health information, social security numbers, addresses, dates of birth, other contact information or medical information about a person, information pertaining to products, operations, systems, customers, prospective customers, techniques, intentions, processes, plans, expertise and any information entrusted to any affiliate of the parties. The Contractor shall take reasonable measures to ensure that all of its employees, agents, and subcontractors are informed of, and abide by, this requirement.

20. ETHICS IN PUBLIC CONTRACTING

This Contract incorporates by reference Article 9 of the Arlington County Purchasing Resolution, as well as any Virginia or federal law related to ethics, conflicts of interest, or bribery, including, by way of illustration and not limitation, the Virginia State and Local Government Conflict of Interests Act (Code of Virginia § 2.2-3100 et seq.), the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.), and Articles 2 and 3 of Chapter 10 of Title 18.2 of the Code of Virginia, as amended (§ 18.2-438 et seq.). The Contractor certifies that its offer was made without collusion or fraud and that it has not offered or received any kickbacks or inducements from any other bidder, supplier, manufacturer, or subcontractor and that it has not conferred on any public employee having official responsibility for this procurement any payment, loan, subscription, advance, deposit of money, services, or anything of more than nominal value, present or promised unless consideration of substantially equal or greater value was exchanged.

21. COUNTY EMPLOYEES

No employee of the County shall be admitted to any share in any part of this Contract or to any benefit that may arise therefrom which is not available to the general public.

22. FORCE MAJEURE

The Contractor shall not be held responsible for failure to perform the duties and responsibilities imposed by this Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, or an act of God beyond the control of the Contractor and outside the scope of the Contractor's then-current, by industry standards, disaster plan that make performance impossible or illegal, unless otherwise specified in the Contract.

The County shall not be held responsible for failure to perform its duties and responsibilities imposed by the Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, or an act of God beyond the control of the County that make performance impossible or illegal, unless otherwise specified in the Contract.

23. AUTHORITY TO TRANSACT BUSINESS

The Contractor shall, pursuant to Code of Virginia § 2.2-4311.2, be and remain authorized to transact business in the Commonwealth of Virginia during the Initial Term and any Subsequent Contract Term(s) of this Contract. A contract entered into by a Contractor in violation of this requirement is voidable, without cost or expense, at the sole option of the County.

24. RELATION TO THE COUNTY

The Contractor is an independent contractor, and neither the Contractor nor its employees or subcontractors will, under any circumstances, be considered employees, servants or agents of the County. The County will not be legally responsible for any negligence or other wrongdoing by the Contractor, its employees, servants or agents. The County will not withhold from payments to the Contractor any federal or state unemployment taxes, federal or state income taxes, Social Security tax, or any other amounts for benefits to the Contractor or its employees, servants or agents. Furthermore, the County will not provide to the Contractor any insurance coverage or other benefits, including workers' compensation, normally provided by the County for its employees.

25. ANTITRUST

By entering into this Contract, the Contractor conveys, sells, assigns and transfers to the County all rights, title, and interest in and to all causes of action the Contractor may now have or hereafter acquire under the antitrust laws of the United States or the Commonwealth of Virginia, relating to the goods purchased or acquired by the County under this Contract.

26. AUDIT

The Contractor agrees to retain all books, records and other documents related to this Contract for at least five (5) years after final payment. The County or its authorized agents shall have full access to and the right to examine any of the above documents during this period and during the Initial Contract Term and any Subsequent Contract Term. If the Contractor wishes to destroy or dispose of records (including confidential records to which the County does not have ready access) within five (5) years after final payment, the Contractor shall notify

the County at least thirty (30) days prior to such disposal, and if the County objects, shall not dispose of the records.

27. ASSIGNMENT

The Contractor shall not assign, transfer, convey, sublet, or otherwise dispose of any award, or any or all of its rights, obligations, or interests under this Contract, without the prior written consent of the County.

28. AMENDMENTS

Unless otherwise specified herein, this Contract shall not be amended except by written amendment executed by persons duly authorized to bind the Contractor and the County.

29. ARLINGTON COUNTY PURCHASING RESOLUTION AND COUNTY POLICIES

Notwithstanding any provision to the contrary herein, no provision of the Arlington County Purchasing Resolution or any applicable County policy is waived in whole or in part.

30. DISPUTE RESOLUTION

All disputes arising under this Agreement, or its interpretation, whether involving law or fact, extra work or extra compensation or time, and all claims for alleged breach of Contract shall be submitted in writing to the Project Officer for decision at the time of the occurrence or beginning of the work upon which the claim is based, whichever occurs first. Any such claims shall state the facts surrounding it in sufficient detail to identify it together with its character and scope. In accordance with the Arlington County Purchasing Resolution, claims denied by the Project Officer may be submitted to the County Manager in writing no later than sixty (60) days after final payment. The time limit for final written decision by the County Manager in the event of a contractual dispute, as that term is defined in the Arlington County Purchasing Resolution, is fifteen (15) days. Procedures for considering contractual claims, disputes, administrative appeals, and protests are contained in the Purchasing Resolution, which is incorporated herein by reference. A copy of the Arlington County Purchasing Resolution is available upon request from the Office of the Purchasing Agent. The Contractor shall not cause a delay in the Work pending a decision of the Project Officer, County Manager, County Board, or a court.

31. APPLICABLE LAW, FORUM, VENUE, AND JURISDICTION

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect hereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its work under this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

32. ARBITRATION

It is expressly agreed that nothing under the Contract shall be subject to arbitration, and that any references to arbitration are expressly deleted from the Contract.

33. NONEXCLUSIVITY OF REMEDIES

All remedies available to the County under this Contract are cumulative, and no such remedy shall be exclusive of any other remedy available to the County at law or in equity.

34. NO WAIVER

The failure of either party to exercise in any respect a right provided for in this Contract shall not be deemed to be a subsequent waiver of the same right or any other right.

35. SEVERABILITY

The sections, paragraphs, sentences, clauses and phrases of this Contract are severable, and if any phrase, clause, sentence, paragraph or section of this Contract shall be declared invalid by a court of competent jurisdiction, such invalidity shall not affect any of the remaining phrases, clauses, sentences, paragraphs and sections of this Contract.

36. NO WAIVER OF SOVEREIGN IMMUNITY

Notwithstanding any other provision of this Contract, nothing in this Contract or any action taken by the County pursuant to this Contract shall constitute or be construed as a waiver of either the sovereign or governmental immunity of the County. The parties intend for this provision to be read as broadly as possible.

37. SURVIVAL OF TERMS

In addition to the numbered section in this Agreement which specifically state that the term or paragraph survives the expiration of termination of this Contract, the following sections if included in this Contract also survive: INDEMNIFICATION; RELATION TO COUNTY; AUDIT; WARRANTY; AND CONFIDENTIAL INFORMATION.

38. HEADINGS

The section headings in this Contract are inserted only for convenience and are not to be construed as part of this Contract or a limitation on the scope of the particular section to which the heading precedes.

39. AMBIGUITIES

Each party and its counsel have participated fully in the review and revision of this Agreement. Any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply in interpreting this Agreement. The language in this Agreement shall be interpreted as to its fair meaning and not strictly for or against any party.

40. NOTICES

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered to an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

TO THE CONTRACTOR:

Meridian Imaging Solutions, INC
5775 General Washington Drive
Alexandria, VA 22312

TO THE COUNTY:

Niki Levy, Project Officer
2100 Clarendon Blvd, STE 500
Arlington, VA 22201

AND

Richard D. Warren, Jr., Purchasing Agent
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 500
Arlington, Virginia 22201

41. NON-DISCRIMINATION NOTICE

Arlington County does not discriminate against faith-based organizations.

42. INSURANCE REQUIREMENTS

The Contractor shall provide to the County Purchasing Agent a Certificate of Insurance indicating that the Contractor has in force the coverage below prior to the start of any Work under this Contract and upon any contract extension. The Contractor agrees to maintain such insurance until the completion of this Contract or as otherwise stated in the Contract Documents. All required insurance coverages must be acquired from insurers authorized to do business in the Commonwealth of Virginia, with a rating of "A-" or better and a financial size of "Class VII" or better in the latest edition of the A.M. Best Co. Guides, and acceptable to the County. The minimum insurance coverage shall be:

- a. Workers Compensation - Virginia Statutory Workers Compensation (W/C) coverage including Virginia benefits and employers liability with limits of \$100,000/100,000/500,000. The County will not accept W/C coverage issued by the Injured Worker's Insurance Fund, Towson, MD.
- b. Commercial General Liability - \$1,000,000 combined single limit coverage with \$2,000,000 general aggregate covering all premises and operations and including Personal Injury, Completed Operations, Contractual Liability, Independent Contractors, and Products Liability. The general aggregate limit shall apply to this Contract. Evidence of Contractual Liability coverage shall be typed on the certificate.

- c. Business Automobile Liability - \$1,000,000 Combined Single Limit (Owned, non-owned and hired).
- d. The Contractor shall carry Professional Technical Liability insurance which will pay for injuries arising out of errors or omissions in the rendering, or failure to render services or perform Work under the contract, in the amount of \$2,000,000 and Cyber Liability Insurance in the amount of \$5,000,000.
- e. Additional Insured - Arlington County, and its officers, elected and appointed officials, employees, and agents shall be named as an additional insureds on all policies except Workers Compensation and Auto and Professional Liability; and evidence of the Additional Insured endorsement shall be typed on the certificate.
- f. Cancellation - All insurance policies required by this Contract shall be endorsed to include the following provision: "It is agreed that this policy is not subject to cancellation or non-renewal until thirty (30) days prior written notice has been given to the Purchasing Agent, Arlington County, Virginia." If there is a material change or reduction in coverage the Contractor shall notify the Purchasing Agent immediately upon Contractor's notification from the insurer. Any policy on which the Contractor has received notification from an insurer that the policy has or will be cancelled or materially changed or reduced must be replaced with another policy consistent with the terms of this Contract, and the County notified of the replacement, in such a manner that there is no lapse in coverage. Not having the required insurance throughout the Contract Term is grounds for termination of the Contract.
- g. Any insurance coverage that is placed as a "claims made" policy must remain valid and in force, or the Contractor must obtain an extended reporting endorsement consistent with the terms of this Contract, until the applicable statute of limitations has expired, such date as determined to begin running from the date of the Contractor's receipt of final payment.
- h. Contract Identification - The insurance certificate shall state this Contract's number and title.

The Contractor must disclose the amount of any deductible or self insurance component applicable to the General Liability, Automobile Liability, Professional Liability, Intellectual Property or any other policies required herein, if any. The County reserves the right to request additional information to determine if the Contractor has the financial capacity to meet its obligations under a deductible. Thereafter, at its option, the County may require a lower deductible, funds equal to the deductible be placed in escrow, a certificate of self-insurance, collateral, or other mechanism in the amount of the deductible to ensure protection for the County.

The Contractor shall require all subcontractors to maintain during the term of this Contract, Commercial General Liability insurance, Business Automobile Liability insurance, and Workers' Compensation insurance in the same form and manner as specified for the Contractor. The Contractor shall furnish subcontractors' certificates of insurance to the County immediately upon request by the County.

No acceptance or approval of any insurance by the County shall be construed as relieving or excusing the Contractor from any liability or obligation imposed upon the Contractor by the provisions of the Contract Documents.

The Contractor shall be responsible for the work performed under the Contract Documents and every part thereof, and for all materials, tools, equipment, appliances, and property of any description used in connection with the work. The Contractor assumes all risks for direct and indirect damage or injury to the property or persons used or employed on or in connection with the Work contracted for, and of all damage or injury to any person or property wherever located, resulting from any action, omission, commission or operation under the Contract, or in connection in any way whatsoever with the contracted work.

The Contractor shall be as fully responsible to the County for the acts and omissions of its subcontractors and of persons employed by them as it is for acts and omissions of persons directly employed by it.

Notwithstanding any of the above, the Contractor may satisfy its obligations under this section by means of self insurance for all or any part of the insurance required, provided that the Contractor can demonstrate financial capacity and the alternative coverages are submitted to and acceptable to the County. The Contractor must also provide its most recent actuarial report and provide a copy of its self insurance resolution to determine the adequacy of the insurance funding.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

Meridian Imaging Solutions, INC

AUTHORIZED
SIGNATURE: Chauty H Hooper

AUTHORIZED
SIGNATURE:

ON BEHALF OF:
NAME AND RICHARD D. WARREN, JR.
TITLE: PURCHASING AGENT

NAME AND
TITLE: Juliana B. McKee

DATE: 11/18/13

DATE: 11/18/13



County of Fairfax, Virginia

NOTICE OF AWARD

Date: JUN 27 2013

LOCAL AWARD

CONTRACT TITLE: Multi-Function Devices and Related Services
RFx NUMBER: RFP2000000264
CONTRACT NUMBER: **4400003990**
COMMODITY CODE: 98559, 96661, 60072, 20827, 92045, 05010, 83885
CONTRACT PERIOD: Date of award through June 30, 2016
RENEWALS: Six (6) One-Year or Any Combination Thereof
(Ref. Para. 4 of the Special Provisions)
SUPERSEDES: 4400002543

CONTRACTOR:

Meridian Imaging Solution
5775 General Washington Dr.
Alexandria, VA 22312

Contact: Juliana McKee
Telephone: 571-282-2346
Fax: 571-282-2347

VENDOR CODE:

1000012109

TERMS: Net 30 Days
FOB: Destination
PRICES: Reference Attached Pricing Schedule

DPSM CONTACT: Teena L Stewart, CPPB, Contract Specialist II
Telephone: 703-324-3227
Fax: 703-324-3228
E-mail: teena.stewart@fairfaxcounty.gov

Department of Purchasing & Supply Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpsm

Phone (703) 324-3201, TTY: 1-800- 828-1140, Fax: (703) 324-3228

ORDERING INSTRUCTIONS:

Any county department may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPSM and a purchase order will be executed.



Teena L Stewart, CPPB
Contract Specialist II

DISTRIBUTION:

Dept. of Finance – Accounts Payable/e
DIT – Afsaneh Tibbs/e
DIT – David Foechterle/e
DIT – Tom Rose/e
FCPS – Kim Dickinson/e

Contract Specialist – T. Stewart
ACS, Team 1 – J. Waysome-Tomlin
DIT – Mike Daily/e
FCPS OPS – Michelle Hoilman/e
FCPS – Jean Welsh/e

Contract
4400003990

Listing of Local Public Bodies

REFERENCE PARAGRAPH 33 OF THE SPECIAL PROVISIONS, "USE OF CONTRACTS BY OTHER PUBLIC BODIES." You may select those public bodies that this contract may be extended to; a "blank" will signify a "NO" response:

<input checked="" type="checkbox"/>	Alexandria Public Schools, VA	<input checked="" type="checkbox"/>	Manassas Park, Virginia
<input checked="" type="checkbox"/>	Alexandria Sanitation Authority	<input checked="" type="checkbox"/>	Maryland-National Capital Park & Planning Commission
<input checked="" type="checkbox"/>	Alexandria, Virginia	<input checked="" type="checkbox"/>	Maryland Transit Administration
<input checked="" type="checkbox"/>	Arlington County, Virginia	<input checked="" type="checkbox"/>	Metropolitan Washington Airports Authority
<input checked="" type="checkbox"/>	Arlington Public Schools, Virginia	<input checked="" type="checkbox"/>	Metropolitan Washington Council of Governments
<input checked="" type="checkbox"/>	Bladensburg, Maryland	<input checked="" type="checkbox"/>	Montgomery College
<input checked="" type="checkbox"/>	Bowie, Maryland	<input checked="" type="checkbox"/>	Montgomery County, Maryland
<input checked="" type="checkbox"/>	Charles County Public Schools, MD	<input checked="" type="checkbox"/>	Montgomery County Public Schools
<input checked="" type="checkbox"/>	College Park, Maryland	<input checked="" type="checkbox"/>	Northern Virginia Community College
<input checked="" type="checkbox"/>	Culpeper County, Virginia	<input checked="" type="checkbox"/>	Omni Ride
<input checked="" type="checkbox"/>	District of Columbia	<input checked="" type="checkbox"/>	Potomac & Rappahannock Trans. Commission
<input checked="" type="checkbox"/>	District of Columbia Courts	<input checked="" type="checkbox"/>	Prince George's County, Maryland
<input checked="" type="checkbox"/>	District of Columbia Public Schools	<input checked="" type="checkbox"/>	Prince George's County Public Schools
<input checked="" type="checkbox"/>	DC Water and Sewer Authority	<input checked="" type="checkbox"/>	Prince William County, Virginia
<input checked="" type="checkbox"/>	Fairfax County Water Authority	<input checked="" type="checkbox"/>	Prince William County Public Schools, VA
<input checked="" type="checkbox"/>	Fairfax, Virginia (City)	<input checked="" type="checkbox"/>	Prince William County Service Authority
<input checked="" type="checkbox"/>	Falls Church, Virginia	<input checked="" type="checkbox"/>	Rockville, Maryland
<input checked="" type="checkbox"/>	Fauquier County Government and Schools, Virginia	<input checked="" type="checkbox"/>	Spotsylvania County Schools, Virginia
<input checked="" type="checkbox"/>	Frederick, Maryland	<input checked="" type="checkbox"/>	Stafford County, Virginia
<input checked="" type="checkbox"/>	Frederick County Maryland	<input checked="" type="checkbox"/>	Takoma Park, Maryland
<input checked="" type="checkbox"/>	Gaithersburg, Maryland	<input checked="" type="checkbox"/>	Upper Occoquan Sewage Authority
<input checked="" type="checkbox"/>	Greenbelt, Maryland	<input checked="" type="checkbox"/>	Vienna, Virginia
<input checked="" type="checkbox"/>	Herndon, Virginia	<input checked="" type="checkbox"/>	Virginia Railway Express
<input checked="" type="checkbox"/>	Leesburg, Virginia	<input checked="" type="checkbox"/>	Washington Metropolitan Area Transit Authority
<input checked="" type="checkbox"/>	Loudoun County, Virginia	<input checked="" type="checkbox"/>	Washington Suburban Sanitary Commission
<input checked="" type="checkbox"/>	Loudoun County Public Schools	<input checked="" type="checkbox"/>	Winchester, Virginia
<input checked="" type="checkbox"/>	Loudoun County Sanitation Authority	<input checked="" type="checkbox"/>	Winchester Public Schools
<input checked="" type="checkbox"/>	Manassas, Virginia		
<input checked="" type="checkbox"/>	Manassas City Public Schools, Virginia		

Complete and return this form with your proposal.

Meridian Imaging Solutions

Vendor Name

Suggested Local Public Bodies to Include:

Howard County Public Schools, Howard County Government, St. Mary's Public Schools, St. Mary's Government, Charles County Public Schools, Charles County Government, Calvert County Public Schools, Calvert County Government, City of Virginia Beach, Virginia Beach City Public Schools, Accomack County Public Schools, City of Chesapeake, Chesapeake City Public Schools, Franklin Public Schools, Gloucester County Public Schools, City of Hampton, Hampton Public Schools, Isle of Wight County Schools, Newport News City Public Schools, New Horizon Regional School, City of Newport News, Norfolk City Public Schools, Northampton County Public Schools, Poquoson City Public Schools, Portsmouth City Public Schools, Southampton County Public Schools, Suffolk City Public Schools, Williamsburg/James County Public Schools, York County Public Schools



Meridian
5775 General Washington Drive
Alexandria, VA 22312
703.461.8195

County of Fairfax

Department of Purchasing and Supply Management

RFP 2000000264

Ricoh Products, Solutions, Maintenance, Software and Services

Meridian offers the full suite of Ricoh Products (Copiers, printers, scanners, production equipment, wide format, software and services) to the Fairfax County. Our pricing points back to the National US Communities award based on the Fairfax County RFP. There may be additional discounts off of this pricing depending on volume and/or special circumstances. The terms and conditions pertaining to Ricoh's products, software and services on Meridian's local response will adhere to the final negotiations of the local response and award.



Meridian
5775 General Washington Drive
Alexandria, VA 22312
703.461.8195

County of Fairfax

Department of Purchasing and Supply Management

RFP 2000000264

CATEGORY

***Other Manufacturers and Services Offered by Meridian to
Fairfax County Government throughout the term of the contract***

Meridian continually adds products and services to its offerings. Meridian will offer the following minimum discounts on products that they represent as part of our core offerings: minimum discount of 5% off of MSRP. Depending on the particular product, this discount can vary up to 40% off of MSRP.

In addition, services offered other than ones expressly listed on our response but available as an offering through Meridian will be discounted at the minimum of 1% off of MSRP and with a potential discount of 5% off of MSRP. These services include but are not limited to maintenance and professional services and labor categories outside of our contract response.

On occasion, for the convenience of the county or locality, there may be a need for a product or service that is not a core product or service of Meridian. In these cases, Meridian will pass through the transaction from the Manufacturer to the county, without additional discounts as Meridian will have little or no markup on these products and services.

Meridian points their pricing for Ricoh products and services to the National US Communities award response and to any future updates to that contract throughout the term of the agreement.

Meridian points their pricing for Konica Minolta products, solutions and services to the National AEPA published contract and to any future updates to that contract for the term of this agreement.

Core Offerings include but are not limited to:

Ricoh Products, Software, Services and Consumables

Lexmark Products, Software, Services and Consumables

Konica Minolta Products, Software and Services and Consumables

Hewlett- Packard Printers, Wide Format Devices, Services and related consumables

KIP wide format, Software, Services and related Consumables



Meridian
5775 General Washington Drive
Alexandria, VA 22312
703.461.8195

Riso Duplicators and High Speed Inkjet Printers, Services, software and Consumables

Panasonic White Boards and Fax Machines

Right Fax (Fax Server Software)and services

Nuance (Ecopy scan stations and desktop, Equitrac, PDF Pro, Dragon)and services

Nsi Autostore Workflow software and services

Westbrook Fortis Document Management Software and services

Prism Document Management Software and services

Promethean Boards and services

Kyocera Mita Printers, software, services and consumables

Perceptive Software (Enterprise Document Management Software)and services

Objective Lune Software and Services (Planet Press)

Non -Core Offerings:

Ricoh Infoprint Maintenance Services

Sharp Aquas Digital White Boards

Fujitsu Scanners

Canon Scanners



**County of Fairfax
Department of Purchasing and Supply Management**

RFP-2000000264

**Lease or Purchase of Multifunction Devices, Managed Print Services and any other Related Products,
Services and Solutions**

ATTACHMENT B - MANAGED PRINT SERVICES PRICING SHEET

**Instructions: Offeror shall complete a detailed price sheet for all components associated with the
management of print services.**

ADD ADDITIONAL COMPONENTS AND/OR BREAK DOWN IN PRICING AS NECESSARY.

For additional related products, services and solutions that you offer, please provide pricing in
Attachment C.

ASSESSMENT COSTS

List any charges for assessments, if any. Charges should be listed as separate rates with hourly labor charges for each component. If there are no charges for assessments, please note.

Assessment Component	Hourly labor charge
MPS Needs Assessment (performed by a Meridian Solutions Support Specialist)	\$135.00

IMPLEMENTATION COSTS

List any charges for implementation, if any. Charges should be either event (one time) based or hourly with a statement of work.

Implementation Component	Event (One Time Cost)	Hourly Labor Charge (For SOW)
Contracted equipment must be in good working condition at the onset of the agreement. At the onset of the contract, client will have a minimum average supply inventory of 60 days	N/A	\$135 per hour plus parts

TRAINING COSTS

List any charges for initial or on-going training, if any. If your company has an alternative methodology for pricing training, please provide.

	Flat Fee (if applicable)	Hourly labor charge
Initial Training	No Charge	No Charge
Ongoing Training	No Charge	No Charge

FLEET MANAGEMENT COSTS

Include all cost options for on-site full-time, part-time, first service responder, consumables, etc. In addition, list separate costs, if any, to manage legacy installed devices from other manufacturers such as installing, moving, adding, changing and disposing of contracted devices. Management of legacy devices does not include parts, labor nor supplies.

Fleet Management Component	Hourly labor charge
Equipment relocation and print driver installation	\$135.00
Insert additional rows as necessary.	

SERVICE/HELP DESK INTEGRATION

List all options and fees and/or hourly rates for service/help desk integration. Also list the cost, if any, of any software technology that can be used in association with your service desk. This should include outright purchase, monthly lease, or per device monthly fees.

Service/Help Desk Component	Fee	Hourly labor charge
MPS Customer Service Operator		\$32.00
MPS Site Manager		\$55.00
MPS Site Supervisor		\$40.00

Software technology used with service desk.	Purchase	Monthly Lease	Per Device Monthly Fee
	No Charge	No Charge	No Charge
Insert additional rows as necessary.			

CONSULTANT/PROFESSIONAL SERVICES

List hourly rate for consultant/professional services.

Consultant/Professional Service	Hourly labor charge
Consultant and managed print professional services	\$135.00

Insert additional rows as necessary.

MAINTENANCE (BREAK/FIX)

List all options for types of break/fix service associated with installed printers, including but not limited to; 1) parts and labor annual maintenance (supplies purchased separately), 2) parts and labor monthly maintenance (supplies purchased separately), and 3) maintenance programs which allow for supplies to be charged on a per copy rate. Detail how you would formulate charge per copy for toner.

Break/Fix Service	Annual Maintenance	Monthly Maintenance	Maintenance Per Copy
Maintenance including parts and labor. Excludes Supplies and Maintenance kits Supplies-only maintenance programs are available. Meridian calculates the per copy charge for toner by taking the client's cost of toner, imaging units, preventative maintenance kits, and other consumables divided by their individual yields. A proportional labor fee is calculated based on volumes of individual devices.	\$360.00	\$30.00	

List how you will configure pricing for future printer models by other manufacturers. Will this be done by manufacturer and model number or by manufacturer speed/segment of the printer?

Break/Fix Service For Future Models By Other Manufacturers

Meridian calculates pricing for current and future printer models by manufacturer and model number because each manufacturer/model has varying cost per print/copy based on the consumables and yields. Meridian has the ability to offer a blended cost-per-rate based on fleet makeup.

If meter collection is performed by offeror on-site, list the monthly charge or hourly rate. If meter collection is performed through software, list monthly charge or purchase price, if any, per asset.

Meter Collection	Monthly Charge	Hourly labor charge
On site meter collection	No Charge	\$35.00
Automated meter collection for networked device	\$1.00/asset/ billing cycle	

Software Purchase Monthly Fee

Equitrac- See Ricoh US Communities pricing

Nsi Autostore

See Ricoh US Communities pricing

Include any other applicable fees for software or maintenance options.

Annual license maintenance fees- See Ricoh US Communities response

OTHER MANAGED PRINT SERVICES

List any other managed print services you provide along with costs associated. Include software or licensing components of any services provided.

Meridian would like to propose an all inclusive program for MPS. This would include all parts, labor, supplies (except paper).

This approach would save significant money to the County. Please review below price-sections. Further customized proposals can be offered based on individual fleet assessments.

Black & White Segment	BW Cost-per-Copy	Color Segment	Color Cost-per-copy
20-30 ppm	\$0.024	20-30 ppm	\$0.150
31-40 ppm	\$0.020	31-40 ppm	\$0.130
41-50 ppm	\$0.017	41-50 ppm	\$0.110
51-60 ppm	\$0.0153	51-60 ppm	\$0.090
61-90 ppm	\$0.00807	61-90 ppm	\$0.080
91-135 ppm	\$0.00637	91-135 ppm	\$0.070

Base volumes per device or peer fleet will be determined and discussed after initial fleet analysis.

All MPS Solutions include Meridian dashboard software, Meridian COMPLETE (with Audit Pack).

VOLUME DISCOUNTS

Provide any additional discounts offered by your company for business factors that makes doing business more cost effective such as number of locations serviced, etc.

Volume discounts can be offered based on individual assessment of fleets.

Customized proposals can be offered based-which would reflect additional discounts.

County of Fairfax
Department of Purchasing and Supply Management

RFP-200000264

Lease or Purchase of Multifunction Devices, Managed Print Services and any other Related Products,
Services and Solutions

ATTACHMENT C - OTHER RELATED PRODUCTS, SERVICES AND SOLUTIONS

Instructions: Offeror shall provide a detailed price sheet for any other related products, services and solutions it wishes to be considered.

ADD ADDITIONAL COMPONENTS AND/OR BREAK DOWN IN PRICING AS NECESSARY.

ADDITIONAL LEASE OPTIONS

Lease rates for 5% Technology Refresh:

12-month term: 0.085864

24-month term: 0.046703

36-month term: 0.0331

48-month term: 0.027884

60-month term: 0.023315

Total monthly payment can be computed by multiplying the sale price by the appropriate lease factor. For example, if the sale price for a device is \$10,321.00, then the 48-month lease payment will be \$10,321.00 x 0.027884=\$287.79 per month.

ADDITIONAL MAINTENANCE OPTIONS

- 1) Additional maintenance options can be proposed by analyzing MFD fleet requirements and 'blended and pooled billing' can be recommended based on fleet analysis.
- 2) RISO & Ricoh Duplicator Maintenance:

ADDITIONAL SOFTWARE OPTIONS

- a) Being an authorized dealer for Ricoh, Meridian will honor all software options available through Ricoh Americas proposal. Some additional software offerings are indicated as below and enclosed in the 'supplement Attachment C' attachments.
- b) Meridian has been working to implement the Ricoh CAP authentication package with AutoStore software on Ricoh devices, and would like to propose this 'Customized Authentication Package with AutoStore'. Pricing as below.
Outright Purchase Price: \$1,362.00 (includes AutoStore Maintenance and Support)
Leasing is also available as an option and total monthly lease payment can be customized based on the Ricoh nation-wide award pricing.
- c) Meridian has implemented the Equitrac authentication package with AutoStore software on Konica-Minolta devices.
Outright Purchase Price: \$2,134.30 (includes AutoStore Maintenance and Support)
Leasing is also available as an option and total monthly lease payment can be customized based on the Meridian local award pricing.
- d) Nuance Software offerings: Please see attached

- e) Perceptive Software pricing: Please see attached
- f) RightFax Software pricing: Please see attached

Instructions: Offeror shall provide a detailed price sheet for any other related products, services and solutions it wishes to be considered.
ADD ADDITIONAL COMPONENTS AND/OR BREAK DOWN IN PRICING AS NECESSARY.

OTHER RELATED PRODUCTS

Please review pricing for additional products and software proposed by Meridian. These include-Lexmark, HP and Kyocera printers.

OTHER RELATED SERVICES AND SOLUTIONS

Please review pricing for additional products, software and services proposed by Meridian. These include Nuance, RightFax, Perspective software and Scanning services.

County of Fairfax
Department of Purchasing and Supply Management
RFP 200000264

Riso Products

Description	Item Number	Speed: Impressions per Minute	Suggested Retail	Purchase Price	12-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	Monthly Maintenance Price
S-7603U	Riso EZ-220	130	\$5,995.00	\$ 2,395.00	\$ 193.84	\$ 104.73	\$ 74.31	\$ 62.59	\$ 52.35	Supplies sold separately / 100,000 annual minimum
S-7603U including PC Network S-4802, Network Card S-9122, Stand	Riso EZ-220 (PC Network, Network Card)	130		\$ 2,795.00	\$ 226.22	\$ 122.22	\$ 86.72	\$ 73.04	\$ 61.10	\$0.007 per copy. Supplies sold separately / 100,000 annual minimum
S-4894U	Riso EZ-390 (including Stand)	130	\$9,995.00	\$ 4,095.00	\$ 331.44	\$ 179.06	\$ 127.06	\$ 107.01	\$ 89.51	\$0.007 per copy. Supplies sold separately / 100,000 annual minimum
S-4893U	Riso EZ-590 (including Stand)	130	\$13,995.00	\$ 4,795.00	\$ 388.09	\$ 209.67	\$ 148.78	\$ 125.30	\$ 104.81	\$0.007 per copy. Supplies sold separately / 100,000 annual minimum
S-4885U	EZ390/ EZ560 Cylinder			\$700.00/ Unit						
S-4889	EZ220 Cylinder			\$700.00/ Unit						
S-4254	EZ/ RZ Ink			\$16.50/ Tube						
S-4250	EZ-RZ Master			\$28.50/ Roll						
S-42XX	EZ-RZ Standard Color Ink			\$18.71/ Tube						
S-4363	EZ/ RZ Master			\$38.86/ Roll						
Description	Item Number	Speed: Impressions per Minute	Suggested Retail	Purchase Price	12-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	Monthly Maintenance Price
ComColor 9050 Main Unit	S-9428G	150 ppm		\$33,744	\$ 2,731.14	\$ 1,475.52	\$ 1,047.01	\$ 881.80	\$ 737.61	.007 per copy. Supplies sold separately / 100,000 annual minimum
Multi-Function										
<i>The control card listed below is also required.</i>										
<i>Users must also select one of the two required output options below.</i>										
<i>Power cord 488-00050-009 not included and must be ordered separately.</i>										
Control Card Kit CC9050	S-7619			\$249.00	\$ 20.15	\$ 10.89	\$ 7.73	\$ 6.51	\$ 5.44	
<i>Required</i>										
Required Receiving Tray (Choose either Face Down or Face Down Offset Tray)										
<i>One of the two below output options is required. Envelopes and stocks over 110lb index will also require a right-exiting receive option such as the Auto Control Stacking Tray II, Wide Stacking Tray or Finisher.</i>										
Face Down Tray (500-sheet capacity)	S-2019			\$157.00	\$ 12.71	\$ 6.87	\$ 4.87	\$ 4.10	\$ 3.43	
Face Down Offset Tray (500-sheet capacity)	S-2020			\$699	\$ 56.57	\$ 30.57	\$ 21.69	\$ 18.27	\$ 15.28	
<i>---Face Down Offset Tray requires Option PCB (item S-2050)</i>										
Optional Hardware and Accessories										
PostScript RIP										

ComColorExpress IS900C S-2057G
 Power cord 488-00050-009 not included
 IS900C Advanced Package S-7625
 IS900C Professional Package S-7626
 ---Either Advanced or Professional Package may be added to IS900C, but are not required

Scanner Package

All three below components are required for the scanner. Power cord 488-00062-007 is not included and is required.

Scanner HS4000 S-2636G
 AF Unit HS4000 S-2638
 Stand HS4000 S-2058

Finisher

Multi-Function Finisher (with 2/3 Hole Punch) S-7615
 Requires Option PCB and Paper Ejection Attachment and power cord.

Receiving Trays

Paper Ejection Attachment and Option PCB are required for attaching below listed receiving trays

RISO Auto-control Stacking Tray II (1,000-sheet capacity) S-4853
 Wide Stacking Tray (1,000-sheet capacity) S-3370
 Accommodates paper up to 21" in length

Kirk Rudy KR324-R Envelope Feeder KR3720-1
 Stand is included. Envelopes must exit out the right side and never via the facedown tray of the printer

Field upgrade kit from HC5500 to ComColor 549539-01
 Required option for converting KR324-R when performing a field upgrade from a HC5500 to ComColor

Optional Exit Conveyor T-200

Other Accessories

IC Authentication Kit II S-1329

Attachment Kits, Feed Kits, Options PCB, and Power Cords

Paper Ejection Attachment S-2051
 Required when connecting the auto control stacking tray, wide stacking tray,
 or full finisher

Option PCB S-2050
 Required when connecting the face down offset, auto control stacking tray,
 wide stacking tray, or full finisher

Special Paper Feed Kit S-3451
 Power cord for printer, IS900C RIP, and Full Finisher 488-00050-009

One required for each of the above components
 Power cord for scanner 488-00062-007
 Required

Consumables

Ink

ComColor Ink Cartridge 1000 Black S-6300G Cartridge \$430.50
 ComColor Ink Cartridge 1000 Cyan S-6301G Cartridge \$469.50
 ComColor Ink Cartridge 1000 Magenta S-6302G Cartridge \$469.50
 ComColor Ink Cartridge 1000 Yellow S-6303G Cartridge \$469.50
Staples (for Multi-Function Finisher) S-4129G Pack \$95.00

Qty: 3 cartridges per box, 5,000 staples per cartridge

Booklet Staples (for Multi-Function Finisher) S-4130G Pack \$120.00

Qty: 4 cartridges per box, 5,000 staples per cartridge

\$4,994.00	\$ 404.20	\$ 218.37	\$ 154.95	\$ 130.50	\$ 109.16
\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80
\$1,244	\$ 100.69	\$ 54.40	\$ 38.60	\$ 32.51	\$ 27.19
\$2,750.00	\$ 222.58	\$ 120.25	\$ 85.33	\$ 71.86	\$ 60.11
\$1,250.00	\$ 101.17	\$ 54.66	\$ 38.79	\$ 32.67	\$ 27.32
\$295.00	\$ 23.88	\$ 12.90	\$ 9.15	\$ 7.71	\$ 6.45
\$8,494.00	\$ 687.48	\$ 371.42	\$ 263.55	\$ 221.97	\$ 185.67
\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53
\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53
\$8,500.00	\$ 687.96	\$ 371.68	\$ 263.74	\$ 222.12	\$ 185.80
\$450.00	\$ 36.42	\$ 19.68	\$ 13.96	\$ 11.76	\$ 9.84
\$1,995.00	\$ 161.47	\$ 87.24	\$ 61.90	\$ 52.13	\$ 43.61
\$749	\$ 60.62	\$ 32.75	\$ 23.24	\$ 19.57	\$ 16.37
\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80
\$249.00	\$ 20.15	\$ 10.89	\$ 7.73	\$ 6.51	\$ 5.44
\$187.00	\$ 15.14	\$ 8.18	\$ 5.80	\$ 4.89	\$ 4.09
\$19.00	\$ 1.54	\$ 0.83	\$ 0.59	\$ 0.50	\$ 0.42
\$19.00	\$ 1.54	\$ 0.83	\$ 0.59	\$ 0.50	\$ 0.42

Description	Item Number	Speed: Impressions per Minute	Suggested Retail	Purchase Price	12-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	Monthly Maintenance Price	
Printer											
ComColor 9050R Main Unit	S-9428G	150 ppm		\$33,743.00	\$ 2,731.06	\$ 1,475.48	\$ 1,046.98	\$ 881.77	\$ 737.59	.007 per copy B&W. .03 per copy color Supplies Included 100,000 B&W/ 50,000 Color minimum annually	
Multi-Function											
<i>The control card listed below is also required.</i>											
<i>Users must also select one of the two required output options below.</i>											
<i>Power cord 488-00050-009 not included and must be ordered separately.</i>											
Control Card Kit CC9050R	S-7619R			\$3,125.00	\$ 252.93	\$ 136.65	\$ 96.96	\$ 81.66	\$ 68.31		
<i>Required</i>											
Required Receiving Tray (Choose either Face Down or Face Down Offset Tray)											
<i>One of the two below output options is required. Envelopes and stocks over 110lb index will also require a right-exiting receive option such as the Auto Control Stacking Tray II, Wide Stacking Tray or Finisher.</i>											
Face Down Tray (500-sheet capacity)	S-2019			\$156.00	\$ 12.63	\$ 6.82	\$ 4.84	\$ 4.08	\$ 3.41		
Face Down Offset Tray (500-sheet capacity)	S-2020			\$699.00	\$ 56.57	\$ 30.57	\$ 21.69	\$ 18.27	\$ 15.28		
<i>---Face Down Offset Tray requires Option PCB (item S-2050)</i>											
Optional Hardware and Accessories											
PostScript RIP											
ComColorExpress IS900C	S-2057G			\$4,994.00	\$ 404.20	\$ 218.37	\$ 154.95	\$ 130.50	\$ 109.16		
<i>Power cord 488-00050-009 not included</i>											
IS900C Advanced Package	S-7625			\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80		
IS900C Professional Package	S-7626			\$1,244.00	\$ 100.69	\$ 54.40	\$ 38.60	\$ 32.51	\$ 27.19		
<i>---Either Advanced or Professional Package may be added to IS900C, but are not required</i>											
Scanner Package											
<i>All three below components are required for the scanner. Power cord 488-00062-007 is not included and is required.</i>											
Scanner HS4000	S-2636G		Associate	\$2,750.00	\$ 222.58	\$ 120.25	\$ 85.33	\$ 71.86	\$ 60.11		
AF Unit HS4000	S-2638		Associate	\$1,250.00	\$ 101.17	\$ 54.66	\$ 38.79	\$ 32.67	\$ 27.32		
Stand HS4000	S-2058			\$295.00	\$ 23.88	\$ 12.90	\$ 9.15	\$ 7.71	\$ 6.45		
Finisher											
Multi-Function Finisher (with 2/3 Hole Punch)	S-7615			\$8,494.00	\$ 687.48	\$ 371.42	\$ 263.55	\$ 221.97	\$ 185.67		
<i>Requires Option PCB and Paper Ejection Attachment and power cord.</i>											
Receiving Trays											
<i>Paper Ejection Attachment and Option PCB are required for attaching below listed receiving trays</i>											
RISO Auto-control Stacking Tray II (1,000-sheet capacity)	S-4853			\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53		
Wide Stacking Tray (1,000-sheet capacity)	S-3370			\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53		
<i>Accommodates paper up to 21" in length</i>											
Kirk Rudy KR324-R Envelope Feeder	KR3720-1			\$ 8,500.00	\$ 687.96	\$ 371.68	\$ 263.74	\$ 222.12	\$ 185.80		
<i>Stand is included. Envelopes must exit out the right side and never via the facedown tray of the printer</i>											
Field upgrade kit from HC5500 to ComColor	549539-01			\$ 450.00	\$ 36.42	\$ 19.68	\$ 13.96	\$ 11.76	\$ 9.84		
<i>Required option for converting KR324-R when performing a field upgrade from a HC5500 to ComColor</i>											
Optional Exit Conveyor	T-200	All Levels		\$1,995.00	\$ 161.47	\$ 87.24	\$ 61.90	\$ 52.13	\$ 43.61		
Other Accessories											

IC Authentication Kit II S-1329

Attachment Kits, Feed Kits, Options PCB, and Power Cords

Paper Ejection Attachment S-2051

Required when connecting the auto control stacking tray, wide stacking tray, or full finisher

Option PCB S-2050

Required when connecting the face down offset, auto control stacking tray, wide stacking tray, or full finisher

Special Paper Feed Kit S-3451

Power cord for printer, IS900C RIP, and Full Finisher 488-00050-009 Each

One required for each of the above components

Power cord for scanner 488-00062-007 Each

Required

Consumables

R Inks

ComColor Ink Cartridge R Black S-6308G Cartridges \$229.00

ComColor Ink Cartridge R Cyan S-6309G Cartridges \$430.50

ComColor Ink Cartridge R Magenta S-6310G Cartridges \$430.50

ComColor Ink Cartridge R Yellow S-6311G Cartridges \$430.50

Paper

Double Sided Matte Paper 46lb Bond - Letter S-2107LT Case \$ 135.00
1,000 sheets per case

Double Sided Matte Paper 46lb Bond - Legal S-2408LG Case \$ 150.00
1,000 sheets per case

Double Sided Matte Paper 46lb Bond - Ledger S-2106LD Case \$ 125.00
500 Sheets per case

RISO 32 lb Bond Bright White Matte Paper - Letter S-4848LT Case \$ 81.00
1,500 sheets per case

RISO 32 lb Bond Bright White Matte Paper - Legal S-4898LG Case \$ 107.00
1,500 sheets per case

RISO 32 lb Bond Bright White Matte Paper - Ledger S-4847LD Case \$ 90.00
1,000 sheets per case

RISO 93 g/m2 75% Recycled Matte Paper - Letter S-4990LT Case \$ 78.00
2,000 sheets per case

RISO 93 g/m2 75% Recycled Matte Paper - Legal S-4989LG Case \$ 93.00
2,000 sheets per case

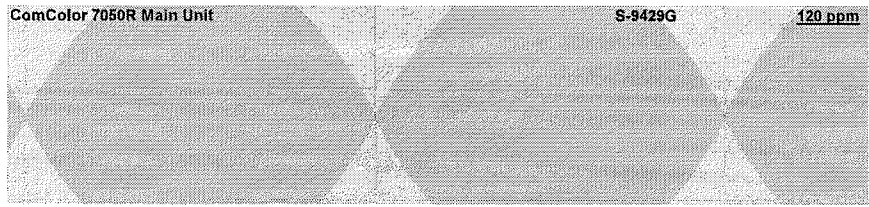
RISO 93 g/m2 75% Recycled Matte Paper - Ledger S-4988LD Case \$ 108.00
1,500 sheets per case

\$749.00	\$ 60.62	\$ 32.75	\$ 23.24	\$ 19.57	\$ 16.37
\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80
\$249.00	\$ 20.15	\$ 10.89	\$ 7.73	\$ 6.51	\$ 5.44
\$187.00	\$ 15.14	\$ 8.18	\$ 5.80	\$ 4.88	\$ 4.09
\$19.00	\$ 1.54	\$ 0.83	\$ 0.59	\$ 0.50	\$ 0.42
\$19.00	\$ 1.54	\$ 0.83	\$ 0.59	\$ 0.50	\$ 0.42

Staples (for Multi-Function Finisher) S-4129G Pack \$ 95.00
 Qty: 3 cartridges per box, 5,000 staples per cartridge

Booklet Staples (for Multi-Function Finisher) S-4130G Pack \$ 120.00
 Qty: 4 cartridges per box, 5,000 staples per cartridge

Description	Item Number	Speed: Impressi ons per Minute	Suggested Retail	Purchase Price	12-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	Monthly Maintenance Price
ComColor 7050 Main Unit	S-9429G	<u>120 ppm</u>		\$26,243.00	\$ 2,124.03	\$ 1,147.53	\$ 814.27	\$ 685.78	\$ 573.65	.007 per copy. Supplies sold separately / 100,000 annual minimum
Multi-Function										
<i>The control card listed below is also required.</i>										
<i>Users must also select one of the two required output options below.</i>										
<i>Power cord 488-00050-009 not included and must be ordered separately.</i>										
Control Card Kit CC7050	S-7620			\$249.00	\$ 20.15	\$ 10.89	\$ 7.73	\$ 6.51	\$ 5.44	
<i>Required</i>										
Required Receiving Tray (Choose either Face Down or Face Down Offset Tray)										
<i>One of the two below output options is required. Envelopes and stocks over 110lb index will also require a right-exiting receive option such as the Auto Control Stacking Tray II, Wide Stacking Tray or Finisher.</i>										
Face Down Tray (500-sheet capacity)	S-2019			\$156.00	\$ 12.63	\$ 6.82	\$ 4.84	\$ 4.08	\$ 3.41	
Face Down Offset Tray (500-sheet capacity)	S-2020			\$699.00	\$ 56.57	\$ 30.57	\$ 21.69	\$ 18.27	\$ 15.28	
<i>---Face Down Offset Tray requires Option PCB (item S-2050)</i>										
Optional Hardware and Accessories										
PostScript RIP										
ComColorExpress IS900C	S-2057G		Associate	\$4,994.00	\$ 404.20	\$ 218.37	\$ 154.95	\$ 130.50	\$ 109.16	
<i>Power cord 488-00050-009 not included</i>										
IS900C Advanced Package	S-7625			\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80	
IS900C Professional Package	S-7626			\$1,244.00	\$ 100.69	\$ 54.40	\$ 38.60	\$ 32.51	\$ 27.19	
<i>---Either Advanced or Professional Package may be added to IS900C, but are not required</i>										
Scanner Package										
<i>All three below components are required for the scanner. Power cord 488-00062-007 is not included and is required.</i>										
Scanner HS4000	S-2636G			\$2,750.00	\$ 222.58	\$ 120.25	\$ 85.33	\$ 71.86	\$ 60.11	
AF Unit HS4000	S-2638			\$1,250.00	\$ 101.17	\$ 54.66	\$ 38.79	\$ 32.67	\$ 27.32	
Stand HS4000	S-2058			\$295.00	\$ 23.88	\$ 12.90	\$ 9.15	\$ 7.71	\$ 6.45	
Finisher										
Multi-Function Finisher (with 2/3 Hole Punch)	S-7615			\$8,494.00	\$ 687.48	\$ 371.42	\$ 263.55	\$ 221.97	\$ 185.67	
<i>Requires Option PCB and Paper Ejection Attachment and power cord.</i>										
Receiving Trays										
<i>Paper Ejection Attachment and Option PCB are required for attaching below listed receiving trays</i>										
RISO Auto-control Stacking Tray II (1,000-sheet capacity)	S-4853			\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53	
Wide Stacking Tray (1,000-sheet capacity)	S-3370			\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53	



Multi-Function

The control card listed below is also required.
 Users must also select one of the two required output options below.
 Power cord 488-00050-009 not included and must be ordered separately.

Control Card Kit CC7050R S-7620R Associate
 Required

Required Receiving Tray (Choose either Face Down or Face Down Offset Tray)
 One of the two below output options is required. Envelopes and stocks over 110lb index will also require a right-exiting receive option such as the Auto Control Stacking Tray II, Wide Stacking Tray or Finisher.

Face Down Tray (500-sheet capacity) S-2019 \$156.00
 Face Down Offset Tray (500-sheet capacity) S-2020 \$ 699.00
 ---Face Down Offset Tray requires Option PCB (item S-2050)

Optional Hardware and Accessories

PostScript RIP

ComColorExpress IS900C S-2057G \$4,994
 Power cord 488-00050-009 not included
 IS900C Advanced Package S-7625 \$494.00
 IS900C Professional Package S-7626 \$1,244.00
 ---Either Advanced or Professional Package may be added to IS900C, but are not required

Scanner Package

All three below components are required for the scanner. Power cord 488-00062-007 is not included and is required.
 Scanner HS4000 S-2636G \$2,750.00
 AF Unit HS4000 S-2638 \$1,250.00
 Stand HS4000 S-2058 \$ 295.00

Finisher

Multi-Function Finisher (with 2/3 Hole Punch) S-7615 \$8,494.00
 Requires Option PCB and Paper Ejection Attachment and power cord.

Receiving Trays

Paper Ejection Attachment and Option PCB are required for attaching below listed receiving trays
 RISO Auto-control Stacking Tray II (1,000-sheet capacity) S-4853 \$619.00
 Wide Stacking Tray (1,000-sheet capacity) S-3370 \$619.00
 Accommodates paper up to 21" in length

\$26,243.00	\$ 2,124.03	\$ 1,147.53	\$ 814.27	\$ 685.78	\$ 573.65
\$3,125.00	\$ 252.93	\$ 136.65	\$ 96.96	\$ 81.66	\$ 68.31
\$156.00	\$ 12.63	\$ 6.82	\$ 4.84	\$ 4.08	\$ 3.41
\$ 699.00	\$ 56.57	\$ 30.57	\$ 21.69	\$ 18.27	\$ 15.28
\$4,994	\$ 404.20	\$ 218.37	\$ 154.95	\$ 130.50	\$ 109.16
\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80
\$1,244.00	\$ 100.69	\$ 54.40	\$ 38.60	\$ 32.51	\$ 27.19
\$2,750.00	\$ 222.58	\$ 120.25	\$ 85.33	\$ 71.86	\$ 60.11
\$1,250.00	\$ 101.17	\$ 54.66	\$ 38.79	\$ 32.67	\$ 27.32
\$ 295.00	\$ 23.88	\$ 12.90	\$ 9.15	\$ 7.71	\$ 6.45
\$8,494.00	\$ 687.48	\$ 371.42	\$ 263.55	\$ 221.97	\$ 185.67
\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53
\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53

.007 per copy
 B&W. .03 per copy
 color Supplies
 Included 100,000
 B&W/ 50,000
 Color minimum
 annually

Kirk Rudy KR324-R Envelope Feeder

KR3720-1

\$ 8,500.00 \$ 687.96 \$ 371.68 \$ 263.74 \$ 222.12 \$ 185.80

Stand is included. Envelopes must exit out the right side and never via the facedown tray of the printer

Field upgrade kit from HC5500 to ComColor

549539-01

\$ 450.00 \$ 36.42 \$ 19.68 \$ 13.96 \$ 11.76 \$ 9.84

Required option for converting KR324-R when performing a field upgrade from a HC5500 to ComColor

Optional Exit Conveyor

T-200

All Levels

\$1,995.00 \$ 161.47 \$ 87.24 \$ 61.90 \$ 52.13 \$ 43.61

Other Accessories

IC Authentication Kit II

S-1329

\$749.00 \$ 60.62 \$ 32.75 \$ 23.24 \$ 19.57 \$ 16.37

Attachment Kits, Feed Kits, Options PCB, and Power Cords

Paper Ejection Attachment

S-2051

\$494.00 \$ 39.98 \$ 21.60 \$ 15.33 \$ 12.91 \$ 10.80

Required when connecting the auto control stacking tray, wide stacking tray, or full finisher

Option PCB

S-2050

\$249.00 \$ 20.15 \$ 10.89 \$ 7.73 \$ 6.51 \$ 5.44

Required when connecting the face down offset, auto control stacking tray, wide stacking tray, or full finisher

Special Paper Feed Kit

S-3451

\$187.00 \$ 15.14 \$ 8.18 \$ 5.80 \$ 4.89 \$ 4.09

Power cord for printer, IS900C RIP, and Full Finisher

488-00050-009

Each

\$19.00 \$ 1.54 \$ 0.83 \$ 0.59 \$ 0.50 \$ 0.42

One required for each of the above components

Power cord for scanner

488-00062-007

Each

\$19.00 \$ 1.54 \$ 0.83 \$ 0.59 \$ 0.50 \$ 0.42

*Required***Consumables****R Inks**

ComColor Ink Cartridge R Black

S-6308G

Cartridges

\$229.00

ComColor Ink Cartridge R Cyan

S-6309G

Cartridges

\$430.50

ComColor Ink Cartridge R Magenta

S-6310G

Cartridges

\$430.50

ComColor Ink Cartridge R Yellow

S-6311G

Cartridges

\$430.50

Paper

Double Sided Matte Paper 46lb Bond - Letter

S-2107LT

Case

\$ 135.00

1,000 sheets per case

Double Sided Matte Paper 46lb Bond - Legal

S-2408LG

Case

\$ 150.00

1,000 sheets per case

Double Sided Matte Paper 46lb Bond - Ledger

S-2106LD

Case

\$ 125.00

500 Sheets per case

RISO 32 lb Bond Bright White Matte Paper - Letter

S-4848LT

Case

\$ 81.00

1,500 sheets per case

RISO 32 lb Bond Bright White Matte Paper - Legal

S-4898LG

Case

\$ 107.00

1,500 sheets per case

RISO 32 lb Bond Bright White Matte Paper - Ledger

S-4847LD

Case

\$ 90.00

1,000 sheets per case

RISO 93 g/m2 75% Recycled Matte Paper - Letter Case \$ 78.00
2,000 sheets per case

RISO 93 g/m2 75% Recycled Matte Paper - Legal Case \$ 93.00
2,000 sheets per case

RISO 93 g/m2 75% Recycled Matte Paper - Ledger Case \$ 108.00
1,500 sheets per case

Staples (for Multi-Function Finisher) S-4129G Pack \$ 95.00
Qty: 3 cartridges per box, 5,000 staples per cartridge

Booklet Staples (for Multi-Function Finisher) S-4130G Pack \$ 120.00
Qty: 4 cartridges per box, 5,000 staples per cartridge

Description	Item Number	Speed: Impressions per Minute	Suggested Retail	Purchase Price	12-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	Monthly Maintenance Price
Printer										
ComColor 7010 Main Unit	S-9430G	120 ppm		\$23,744.00	\$ 1,921.77	\$ 1,038.25	\$ 736.73	\$ 620.48	\$ 519.02	.007 per copy. Supplies sold separately / 100,000 annual minimum
Printer Only										
The control card listed below is also required.										
Users must also select one of the two required output options below.										
Power cord 488-00050-009 not included and must be ordered separately.										
Control Card Kit CC7010	S-7621			\$249.00	\$ 20.15	\$ 10.89	\$ 7.73	\$ 6.51	\$ 5.44	
Required										
Required Receiving Tray (Choose either Face Down or Face Down Offset Tray)										
One of the two below output options is required. Envelopes and stocks over 110lb index will also require a right-exiting receive option such as the Auto Control Stacking Tray II, Wide Stacking Tray or Finisher.										
Face Down Tray (500-sheet capacity)	S-2019			\$156.00	\$ 12.63	\$ 6.82	\$ 4.84	\$ 4.08	\$ 3.41	
Face Down Offset Tray (500-sheet capacity)	S-2020			\$ 699.00	\$ 56.57	\$ 30.57	\$ 21.69	\$ 18.27	\$ 15.28	
---Face Down Offset Tray requires Option PCB (item S-2050)										
Optional Hardware and Accessories										
PostScript RIP										
ComColorExpress IS900C	S-2057G			\$4,994.00	\$ 404.20	\$ 218.37	\$ 154.95	\$ 130.50	\$ 109.16	
Power cord 488-00050-009 not included										
IS900C Advanced Package	S-7625			\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80	
IS900C Professional Package	S-7626			\$1,244.00	\$ 100.69	\$ 54.40	\$ 38.60	\$ 32.51	\$ 27.19	
---Either Advanced or Professional Package may be added to IS900C, but are not required										

Double Sided Matte Paper 46lb Bond - Letter 1,000 sheets per case	S-2107LT	Case	\$ 135.00
Double Sided Matte Paper 46lb Bond - Legal 1,000 sheets per case	S-2408LG	Case	\$ 150.00
Double Sided Matte Paper 46lb Bond - Ledger 500 Sheets per case	S-2106LD	Case	\$ 125.00
RISO 32 lb Bond Bright White Matte Paper - Letter 1,500 sheets per case	S-4848LT	Case	\$ 81.00
RISO 32 lb Bond Bright White Matte Paper - Legal 1,500 sheets per case	S-4898LG	Case	\$ 107.00
RISO 32 lb Bond Bright White Matte Paper - Ledger 1,000 sheets per case	S-4847LD	Case	\$ 90.00
RISO 93 g/m2 75% Recycled Matte Paper - Letter 2,000 sheets per case	S-4990LT	Case	\$ 78.00
RISO 93 g/m2 75% Recycled Matte Paper - Legal 2,000 sheets per case	S-4989LG	Case	\$ 93.00
RISO 93 g/m2 75% Recycled Matte Paper - Ledger 1,500 sheets per case	S-4988LD	Case	\$ 108.00
Staples (for Multi-Function Finisher) Qty: 3 cartridges per box, 5,000 staples per cartridge	S-4129G	Pack	\$ 95.00
Booklet Staples (for Multi-Function Finisher) Qty: 4 cartridges per box, 5,000 staples per cartridge	S-4130G	Pack	\$ 120.00

Description	Item Number	Speed: Impressions per Minute	Suggested Retail	Purchase Price	12-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	Monthly Maintenance Price
Printer										
ComColor 7010R Main Unit	S-9430G	120 ppm		\$23,744.00	\$ 1,921.77	\$ 1,038.25	\$ 736.73	\$ 620.48	\$ 519.02	.007 per copy B&W. .03 per copy color Supplies Included 100,000 B&W/ 50,000 Color minimum annually
Printer Only										
The control card listed below is also required.										
Users must also select one of the two required output options below.										
Power cord 488-00050-009 not included and must be ordered separately.										
Control Card Kit CC7010R	S-7621R			\$3,125.00	\$ 252.93	\$ 136.65	\$ 96.96	\$ 81.66	\$ 68.31	
Required										
Required Receiving Tray (Choose either Face Down or Face Down Offset Tray)										

One of the two below output options is required. Envelopes and stocks over 110lb index will also require a right-exiting receive option such as the Auto Control Stacking Tray II, Wide Stacking Tray or Finisher.

Face Down Tray (500-sheet capacity)	S-2019	\$156.00	\$ 12.63	\$ 6.82	\$ 4.84	\$ 4.08	\$ 3.41
Face Down Offset Tray (500-sheet capacity)	S-2020	\$ 699.00	\$ 56.57	\$ 30.57	\$ 21.69	\$ 18.27	\$ 15.28
---Face Down Offset Tray requires Option PCB (item S-2050)							
Optional Hardware Accessories							
PostScript RIP							
ComColorExpress IS900C	S-2057G	\$4,994.00	\$ 404.20	\$ 218.37	\$ 154.95	\$ 130.50	\$ 109.16
<i>Power cord 488-00050-009 not included</i>							
IS900C Advanced Package	S-7625	\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80
IS900C Professional Package	S-7626	\$1,244.00	\$ 100.69	\$ 54.40	\$ 38.60	\$ 32.51	\$ 27.19
---Either Advanced or Professional Package may be added to IS900C, but are not required							
Scanner Package							
<i>All three below components are required for the scanner. Power cord 488-00062-007 is not included and is required.</i>							
Scanner HS4000	S-2636G	\$2,750.00	\$ 222.58	\$ 120.25	\$ 85.33	\$ 71.86	\$ 60.11
AF Unit HS4000	S-2638	\$1,250.00	\$ 101.17	\$ 54.66	\$ 38.79	\$ 32.67	\$ 27.32
Stand HS4000	S-2058	\$ 295.00	\$ 23.88	\$ 12.90	\$ 9.15	\$ 7.71	\$ 6.45
Receiving Trays							
<i>Paper Ejection Attachment and Option PCB are required for attaching below listed receiving trays</i>							
RISO Auto-control Stacking Tray II (1,000-sheet capacity)	S-4853	\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53
Wide Stacking Tray (1,000-sheet capacity)	S-3370	\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53
<i>Accommodates paper up to 21" in length</i>							
Kirk Rudy KR324-R Envelope Feeder	KR3720-1	\$ 8,500.00	\$ 687.96	\$ 371.68	\$ 263.74	\$ 222.12	\$ 185.80
<i>Stand is included. Envelopes must exit out the right side and never via the facedown tray of the printer</i>							
Field upgrade kit from HC5500 to ComColor	549539-01	\$ 450.00	\$ 36.42	\$ 19.68	\$ 13.96	\$ 11.76	\$ 9.84
<i>Required option for converting KR324-R when performing a field upgrade from a HC5500 to ComColor</i>							
Optional Exit Conveyor	T-200	\$1,995.00	\$ 161.47	\$ 87.24	\$ 61.90	\$ 52.13	\$ 43.61
Other Accessories							
IC Authentication Kit II	S-1329	\$749.00	\$ 60.62	\$ 32.75	\$ 23.24	\$ 19.57	\$ 16.37
Attachment Kits, Feed Kits, Options PCB, and Power Cords							
Paper Ejection Attachment	S-2051	\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80
<i>Required when connecting the auto control stacking tray, wide stacking tray, or full finisher</i>							
Option PCB	S-2050	\$249.00	\$ 20.15	\$ 10.89	\$ 7.73	\$ 6.51	\$ 5.44
<i>Required when connecting the face down offset, auto control stacking tray, wide stacking tray, or full finisher</i>							

Printer



Multi-Function

The control card listed below is also required.

Users must also select one of the two required output options below.

Power cord 488-00050-009 not included and must be ordered separately.

Control Card Kit CC3050 S-7622

Required

Required Receiving Tray (Choose either Face Down or Face Down Offset Tray)

One of the two below output options is required. Envelopes and stocks over 110lb index will also require a right-exiting receive option such as the Auto Control Stacking Tray II, Wide Stacking Tray or Finisher.

Face Down Tray (500-sheet capacity) S-2019

Face Down Offset Tray (500-sheet capacity) S-2020

---Face Down Offset Tray requires Option PCB (item S-2050)

Optional Hardware Accessories

PostScript RIP

ComColorExpress IS900C S-2057G

Power cord 488-00050-009 not included

IS900C Advanced Package S-7625

IS900C Professional Package S-7626

---Either Advanced or Professional Package may be added to IS900C, but are not required

Scanner Package

All three below components are required for the scanner. Power cord 488-00062-007 is not included and is required.

Scanner HS4000 S-2636G

AF Unit HS4000 S-2638

Stand HS4000 S-2058

Finisher

Multi-Function Finisher (with 2/3 Hole Punch) S-7615

Requires Option PCB and Paper Ejection Attachment and power cord.

Receiving Trays

Paper Ejection Attachment and Option PCB are required for attaching below listed receiving trays

RISO Auto-control Stacking Tray II (1,000-sheet capacity) S-4853

Wide Stacking Tray (1,000-sheet capacity) S-3370

Accommodates paper up to 21" in length

Kirk Rudy KR324-R Envelope Feeder KR3720-1

Stand is included. Envelopes must exit out the right side and never via the facedown tray of the printer

\$21,244.00	\$ 1,719.43	\$ 928.94	\$ 659.16	\$ 555.15	\$ 464.37
\$249.00	\$ 20.15	\$ 10.89	\$ 7.73	\$ 6.51	\$ 5.44
\$156.00	\$ 12.63	\$ 6.82	\$ 4.84	\$ 4.08	\$ 3.41
\$699.00	\$ 56.57	\$ 30.57	\$ 21.69	\$ 18.27	\$ 15.28
\$4,994.00	\$ 404.20	\$ 218.37	\$ 154.95	\$ 130.50	\$ 109.16
\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80
\$1,244.00	\$ 100.69	\$ 54.40	\$ 38.60	\$ 32.51	\$ 27.19
\$2,750.00	\$ 222.58	\$ 120.25	\$ 85.33	\$ 71.86	\$ 60.11
\$1,250.00	\$ 101.17	\$ 54.66	\$ 38.79	\$ 32.67	\$ 27.32
\$ 295.00	\$ 23.88	\$ 12.90	\$ 9.15	\$ 7.71	\$ 6.45
\$8,494.00	\$ 687.48	\$ 371.42	\$ 263.55	\$ 221.97	\$ 185.67
\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53
\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53
\$ 8,500.00	\$ 687.96	\$ 371.68	\$ 263.74	\$ 222.12	\$ 185.80

.007 per copy.
Supplies sold
separately /
100,000 annual
minimum

Field upgrade kit from HC5500 to ComColor 549539-01
 Required option for converting KR324-R when performing a field upgrade from a HC5500 to ComColor

\$ 450.00 \$ 36.42 \$ 19.68 \$ 13.96 \$ 11.76 \$ 9.84

Optional Exit Conveyor T-200

\$1,995.00 \$ 161.47 \$ 87.24 \$ 61.90 \$ 52.13 \$ 43.61

Other Accessories

IC Authentication Kit II S-1329

\$749.00 \$ 60.62 \$ 32.75 \$ 23.24 \$ 19.57 \$ 16.37

Attachment Kits, Feed Kits, Options PCB, and Power Cords

Paper Ejection Attachment S-2051

Required when connecting the auto control stacking tray, wide stacking tray, or full finisher

\$494.00 \$ 39.98 \$ 21.60 \$ 15.33 \$ 12.91 \$ 10.80

Option PCB S-2050

Required when connecting the face down offset, auto control stacking tray, wide stacking tray, or full finisher

\$249.00 \$ 20.15 \$ 10.89 \$ 7.73 \$ 6.51 \$ 5.44

Special Paper Feed Kit S-3451

\$187.00 \$ 15.14 \$ 8.18 \$ 5.80 \$ 4.89 \$ 4.09

Power cord for printer, IS900C RIP, and Full Finisher 488-00050-009 Each \$19.00

One required for each of the above components
 Power cord for scanner 488-00062-007 Each \$19.00

Consumables

Ink

ComColor Ink Cartridge 1000 Black	S-6300G	Cartridges	\$430.50
ComColor Ink Cartridge 1000 Cyan	S-6301G	Cartridges	\$469.50
ComColor Ink Cartridge 1000 Magenta	S-6302G	Cartridges	\$469.50
ComColor Ink Cartridge 1000 Yellow	S-6303G	Cartridges	\$469.50

Paper

Double Sided Matte Paper 46lb Bond - Letter 1,000 sheets per case	S-2107LT	Case	\$ 135.00
Double Sided Matte Paper 46lb Bond - Legal 1,000 sheets per case	S-2408LG	Case	\$ 150.00
Double Sided Matte Paper 46lb Bond - Ledger 500 Sheets per case	S-2106LD	Case	\$ 125.00
RISO 32 lb Bond Bright White Matte Paper - Letter 1,500 sheets per case	S-4848LT	Case	\$ 81.00
RISO 32 lb Bond Bright White Matte Paper - Legal 1,500 sheets per case	S-4898LG	Case	\$ 107.00
RISO 32 lb Bond Bright White Matte Paper - Ledger	S-4847LD	Case	\$ 90.00

1,000 sheets per case

RISO 93 g/m2 75% Recycled Matte Paper - Letter
2,000 sheets per case S-4990LT Case \$ 78.00

RISO 93 g/m2 75% Recycled Matte Paper - Legal
2,000 sheets per case S-4989LG Case \$ 93.00

RISO 93 g/m2 75% Recycled Matte Paper - Ledger
1,500 sheets per case S-4988LD Case \$ 108.00

Staples (for Multi-Function Finisher)
Qty: 3 cartridges per box, 5,000 staples per cartridge S-4129G Pack \$ 95.00

Booklet Staples (for Multi-Function Finisher)
Qty: 4 cartridges per box, 5,000 staples per cartridge S-4130G Pack \$ 120.00

Description	Item Number	Speed: Impressions per Minute	Suggested Retail	Purchase Price	12-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	Monthly Maintenance Price
-------------	-------------	-------------------------------	------------------	----------------	----------------	----------------	----------------	----------------	----------------	---------------------------

Printer

ComColor 3060R Main Unit	S-7617G	90 ppm								
--------------------------	---------	--------	--	--	--	--	--	--	--	--

\$21,244.00 \$ 1,719.43 \$ 928.84 \$ 659.16 \$ 555.15 \$ 464.37

.007 per copy
B&W. .03 per copy
color Supplies
Included 100,000
B&W/ 50,000
Color minimum
annually

Multi-Function

The control card listed below is also required.
Users must also select one of the two required output options below.
Power cord 488-00050-009 not included and must be ordered separately.

Control Card Kit CC3050R S-7622R \$3,125.00 \$ 252.93 \$ 136.65 \$ 96.96 \$ 81.66 \$ 68.31

Required

Required Receiving Tray (Choose either Face Down or Face Down Offset Tray)

One of the two below output options is required. Envelopes and stocks over 110lb index will also require a right-exiting receive option such as the Auto Control Stacking Tray II, Wide Stacking Tray or Finisher.

Face Down Tray (500-sheet capacity) S-2019 \$156 \$ 12.63 \$ 6.82 \$ 4.84 \$ 4.08 \$ 3.41

Face Down Offset Tray (500-sheet capacity) S-2020 \$ 699.00 \$ 56.57 \$ 30.57 \$ 21.69 \$ 18.27 \$ 15.28

---Face Down Offset Tray requires Option PCB (item S-2050)

Optional Hardware Accessories

PostScript RIP

ComColorExpress IS900C S-2057G \$4,994.00 \$ 404.20 \$ 218.37 \$ 154.95 \$ 130.50 \$ 109.16

Power cord 488-00050-009 not included

IS900C Advanced Package S-7625 \$494.00 \$ 39.98 \$ 21.60 \$ 15.33 \$ 12.91 \$ 10.80

IS900C Professional Package	S-7626		\$1,244.00	\$ 100.69	\$ 54.40	\$ 38.60	\$ 32.51	\$ 27.19
---Either Advanced or Professional Package may be added to IS900C, but are not required								
Scanner Package								
<i>All three below components are required for the scanner. Power cord 488-00062-007 is not included and is required.</i>								
Scanner HS4000	S-2636G		\$2,750.00	\$ 222.58	\$ 120.25	\$ 85.33	\$ 71.86	\$ 60.11
AF Unit HS4000	S-2638		\$1,250.00	\$ 101.17	\$ 54.66	\$ 38.79	\$ 32.67	\$ 27.32
Stand HS4000	S-2058		\$ 295.00	\$ 23.88	\$ 12.90	\$ 9.15	\$ 7.71	\$ 6.45
Finisher								
Multi-Function Finisher (with 2/3 Hole Punch)	S-7615		\$8,494.00	\$ 687.48	\$ 371.42	\$ 263.55	\$ 221.97	\$ 185.67
<i>Requires Option PCB and Paper Ejection Attachment and power cord.</i>								
Receiving Trays								
<i>Paper Ejection Attachment and Option PCB are required for attaching below listed receiving trays</i>								
RISO Auto-control Stacking Tray II (1,000-sheet capacity)	S-4853		\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53
Wide Stacking Tray (1,000-sheet capacity)	S-3370		\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53
<i>Accommodates paper up to 21" in length</i>								
Kirk Rudy KR324-R Envelope Feeder	KR3720-1		\$ 8,500.00	\$ 687.96	\$ 371.68	\$ 263.74	\$ 222.12	\$ 185.80
<i>Stand is included. Envelopes must exit out the right side and never via the facedown tray of the printer</i>								
Field upgrade kit from HC5500 to ComColor	549539-01		\$ 450.00	\$ 36.42	\$ 19.68	\$ 13.96	\$ 11.76	\$ 9.84
<i>Required option for converting KR324-R when performing a field upgrade from a HC5500 to ComColor</i>								
Optional Exit Conveyor	T-200	All Levels	\$1,995.00	\$ 161.47	\$ 87.24	\$ 61.90	\$ 52.13	\$ 43.61
Other Accessories								
IC Authentication Kit II	S-1329		\$749.00	\$ 60.62	\$ 32.75	\$ 23.24	\$ 19.57	\$ 16.37
Attachment Kits, Feed Kits, Options PCB, and Power Cords								
Paper Ejection Attachment	S-2051		\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80
<i>or full finisher</i>								
Option PCB	S-2050		\$249.00	\$ 20.15	\$ 10.89	\$ 7.73	\$ 6.51	\$ 5.44
<i>Required when connecting the face down offset, auto control stacking tray, wide stacking tray, or full finisher</i>								
Special Paper Feed Kit	S-3451		\$187.00	\$ 15.14	\$ 8.18	\$ 5.80	\$ 4.89	\$ 4.09
Power cord for printer, IS900C RIP, and Full Finisher	488-00050-009	Each	\$19.00	\$ 1.54	\$ 0.83	\$ 0.59	\$ 0.50	\$ 0.42
<i>One required for each of the above components</i>								
Power cord for scanner	488-00062-007	Each	\$19.00	\$ 1.54	\$ 0.83	\$ 0.59	\$ 0.50	\$ 0.42
<i>Required</i>								

Consumables

or full finisher

Option PCB S-2050
 Required when connecting the face down offset, auto control stacking tray, wide stacking tray, or full finisher

Special Paper Feed Kit S-3451

Power cord for printer, IS900C RIP, and Full Finisher 488-00050-009 Each
 One required for each of the above components
 Power cord for scanner 488-00062-007 Each
 Required

\$249.00	\$ 20.15	\$ 10.89	\$ 7.73	\$ 6.51	\$ 5.44
\$187.00	\$ 15.14	\$ 8.18	\$ 5.80	\$ 4.89	\$ 4.09
\$19.00	\$ 1.54	\$ 0.83	\$ 0.59	\$ 0.50	\$ 0.42
\$19.00	\$ 1.54	\$ 0.83	\$ 0.59	\$ 0.50	\$ 0.42

Consumables

Ink

ComColor Ink Cartridge 1000 Black S-6300G Cartridges \$430.50
 ComColor Ink Cartridge 1000 Cyan S-6301G Cartridges \$469.50
 ComColor Ink Cartridge 1000 Magenta S-6302G Cartridges \$469.50
 ComColor Ink Cartridge 1000 Yellow S-6303G Cartridges \$469.50

Paper

Double Sided Matte Paper 46lb Bond - Letter S-2107LT Case \$ 135.00
 1,000 sheets per case
 Double Sided Matte Paper 46lb Bond - Legal S-2408LG Case \$ 150.00
 1,000 sheets per case
 Double Sided Matte Paper 46lb Bond - Ledger S-2106LD Case \$ 125.00
 500 Sheets per case
 RISO 32 lb Bond Bright White Matte Paper - Letter S-4848LT Case \$ 81.00
 1,500 sheets per case
 RISO 32 lb Bond Bright White Matte Paper - Legal S-4898LG Case \$ 107.00
 1,500 sheets per case
 RISO 32 lb Bond Bright White Matte Paper - Ledger S-4847LD Case \$ 90.00
 1,000 sheets per case
 RISO 93 g/m2 75% Recycled Matte Paper - Letter S-4990LT Case \$ 78.00
 2,000 sheets per case
 RISO 93 g/m2 75% Recycled Matte Paper - Legal S-4989LG Case \$ 93.00
 2,000 sheets per case
 RISO 93 g/m2 75% Recycled Matte Paper - Ledger S-4988LD Case \$ 108.00
 1,500 sheets per case

Staples (for Multi-Function Finisher)

S-4129G Pack \$ 95.00
 Qty: 3 cartridges per box, 5,000 staples per cartridge

Booklet Staples (for Multi-Function Finisher)

S-4130G

Pack

\$ 120.00

Qty: 4 cartridges per box, 5,000 staples per cartridge

Description	Item Number	Speed: Impressions per Minute	Suggested Retail	Purchase Price	12-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	Monthly Maintenance Price
-------------	-------------	-------------------------------	------------------	----------------	----------------	----------------	----------------	----------------	----------------	---------------------------

Printer

ComColor 3010R Main Unit

S-7618G

90 ppm

\$18,744.00

\$ 1,517.08 \$ 819.62 \$ 581.59 \$ 489.82 \$ 409.73

.007 per copy
B&W. .03 per copy
color Supplies
Included 100,000
B&W/ 50,000
Color minimum
annually

Printer Only

The control card listed below is also required.

Users must also select one of the two required output options below.

Power cord 488-00050-009 not included and must be ordered separately.

Control Card Kit CC3010R

S-7623R

\$3,125.00

\$ 252.93 \$ 136.65 \$ 96.96 \$ 81.66 \$ 68.31

Required

Required Receiving Tray (Choose either Face Down or Face Down Offset Tray)

One of the two below output options is required.

Face Down Tray (500-sheet capacity)

S-2019

\$156.00

\$ 12.63 \$ 6.82 \$ 4.84 \$ 4.08 \$ 3.41

Face Down Offset Tray (500-sheet capacity)

S-2020

\$ 699.00

\$ 56.57 \$ 30.57 \$ 21.69 \$ 18.27 \$ 15.28

---Face Down Offset Tray requires Option PCB (item S-2050)

Optional Hardware Accessories

PostScript RIP

ComColorExpress IS900C

S-2057G

\$4,994.00

\$ 404.20 \$ 218.37 \$ 154.95 \$ 130.50 \$ 109.16

Power cord 488-00050-009 not included

IS900C Advanced Package

S-7625

\$494.00

\$ 39.99 \$ 21.60 \$ 15.33 \$ 12.91 \$ 10.80

IS900C Professional Package

S-7626

\$1,244.00

\$ 100.69 \$ 54.40 \$ 38.60 \$ 32.51 \$ 27.19

---Either Advanced or Professional Package may be added to IS900C, but are not required

Scanner Package

All three below components are required for the scanner. Power cord 488-00062-007 is not included and is required.

Scanner HS4000

S-2636G

\$2,750.00

\$ 222.58 \$ 120.25 \$ 85.33 \$ 71.86 \$ 60.11

AF Unit HS4000

S-2638

\$1,250.00

\$ 101.17 \$ 54.66 \$ 38.79 \$ 32.67 \$ 27.32

Stand HS4000

S-2058

\$ 295.00

\$ 23.88 \$ 12.90 \$ 9.15 \$ 7.71 \$ 6.45

Receiving Trays

One of the two below output options is required. Envelopes and stocks over 110lb index will also require a right-exiting receive option such as the Auto Control Stacking Tray II, Wide Stacking Tray or Finisher.

RISO Auto-control Stacking Tray II (1,000-sheet capacity)

S-4853

\$619.00

\$ 50.10 \$ 27.07 \$ 19.21 \$ 16.18 \$ 13.53

Wide Stacking Tray (1,000-sheet capacity) <i>Accommodates paper up to 21" in length</i>	S-3370		\$619.00	\$ 50.10	\$ 27.07	\$ 19.21	\$ 16.18	\$ 13.53
Kirk Rudy KR324-R Envelope Feeder <i>Stand is included. Envelopes must exit out the right side and never via the facedown tray of the printer</i>	KR3720-1		\$ 8,500.00	\$ 687.96	\$ 371.68	\$ 263.74	\$ 222.12	\$ 185.80
Field upgrade kit from HC5500 to ComColor <i>Required option for converting KR324-R when performing a field upgrade from a HC5500 to ComColor</i>	549539-01		\$ 450.00	\$ 36.42	\$ 19.68	\$ 13.96	\$ 11.76	\$ 9.84
Optional Exit Conveyor <i>All Levels</i>	T-200		\$1,995.00	\$ 161.47	\$ 87.24	\$ 61.90	\$ 52.13	\$ 43.61
Other Accessories								
IC Authentication Kit II	S-1329		\$749.00	\$ 60.62	\$ 32.75	\$ 23.24	\$ 19.57	\$ 16.37
Attachment Kits, Feed Kits, Options PCB, and Power Cords								
Paper Ejection Attachment <i>Required when connecting the auto control stacking tray, wide stacking tray, or full finisher</i>	S-2051		\$494.00	\$ 39.98	\$ 21.60	\$ 15.33	\$ 12.91	\$ 10.80
Option PCB <i>Required when connecting the face down offset, auto control stacking tray, wide stacking tray, or full finisher</i>	S-2050		\$249.00	\$ 20.15	\$ 10.89	\$ 7.73	\$ 6.51	\$ 5.44
Special Paper Feed Kit	S-3451		\$187.00	\$ 15.14	\$ 8.18	\$ 5.80	\$ 4.89	\$ 4.09
Power cord for printer, IS900C RIP, and Full Finisher <i>One required for each of the above components</i>	488-00050-009	Each	\$19.00	\$ 1.54	\$ 0.83	\$ 0.59	\$ 0.50	\$ 0.42
Power cord for scanner <i>Required</i>	488-00062-007	Each	\$19.00	\$ 1.54	\$ 0.83	\$ 0.59	\$ 0.50	\$ 0.42
Consumables								
Pricing Includes Shipping								
R Inks								
ComColor Ink Cartridge R Black	S-6308G	Cartridges	\$229.00					
ComColor Ink Cartridge R Cyan	S-6309G	Cartridges	\$430.50					
ComColor Ink Cartridge R Magenta	S-6310G	Cartridges	\$430.50					
ComColor Ink Cartridge R Yellow	S-6311G	Cartridges	\$430.50					
Paper								
Double Sided Matte Paper 46lb Bond - Letter <i>1,000 sheets per case</i>	S-2107LT	Case	\$ 135.00					
Double Sided Matte Paper 46lb Bond - Legal <i>1,000 sheets per case</i>	S-2408LG	Case	\$ 150.00					
Double Sided Matte Paper 46lb Bond - Ledger <i>500 Sheets per case</i>	S-2106LD	Case	\$ 125.00					
RISO 32 lb Bond Bright White Matte Paper - Letter <i>1,500 sheets per case</i>	S-4848LT	Case	\$ 81.00					

RISO 32 lb Bond Bright White Matte Paper - Legal 1,500 sheets per case	S-4898LG	Case	\$	107.00
RISO 32 lb Bond Bright White Matte Paper - Ledger 1,000 sheets per case	S-4847LD	Case	\$	90.00
RISO 93 g/m2 75% Recycled Matte Paper - Letter 2,000 sheets per case	S-4990LT	Case	\$	78.00
RISO 93 g/m2 75% Recycled Matte Paper - Legal 2,000 sheets per case	S-4989LG	Case	\$	93.00
RISO 93 g/m2 75% Recycled Matte Paper - Ledger 1,500 sheets per case	S-4988LD	Case	\$	108.00
Staples (for Multi-Function Finisher) Qty: 3 cartridges per box, 5,000 staples per cartridge	S-4129G	Pack	\$	95.00
Booklet Staples (for Multi-Function Finisher) Qty: 4 cartridges per box, 5,000 staples per cartridge	S-4130G	Pack	\$	120.00

DataTools Solutions	DataTools Solutions	
DataTools	T-2206	\$10,000.00
Assessment Management Software <i>Required for each school building that will use ComColor machines for printing and scanning DataTools assessments.</i>	Assessment Management Software	
Setup, Installation & Training (Includes 1st year maintenance agreement) <i>Required with each T-2206</i>	T-2207	\$2,500.00
Annual Maintenance Agreement One year of remote support and DataTools product updates <i>For each T-2206</i>	T-2205	\$1,582.50

Description	Item Number	Speed: Impressions per Minute	Suggested Retail	Purchase Price	12-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	Monthly Maintenance Price
MZ1090	S-6461U	150 ppm		\$15,994.00	\$ 1,294.51	\$ 699.37	\$ 496.26	\$ 417.96	\$ 349.61	.004 per copy. Supplies sold separately. 100,000 annual minimum
Digital Duplicator Two Color Ledger-size model with built-in ISC technology CS2000 software and RISO Editor. Ships with stand.										
Print Cylinders										
MZ1090 Ledger Inkless For black or color ink	S-5257			\$1,032.00	\$ 83.53	\$ 45.13	\$ 32.02	\$ 26.97	\$ 22.56	
MZ1090 Drum Upgrade Kit	S-5258			\$175.00	\$ 14.16	\$ 7.65	\$ 5.43	\$ 4.57	\$ 3.83	

RZ1090 Drum Upgrade Kit S-5258
 Upgrade MZ/RZ1090, MZ/RZ990, MZ790, EZ590 and EZ390 Z type cylinders to Z10 cylinders

System Controller

RISO Controller IS300 S-2768G
 RISO Network Card S-9122

The RISO Network Card option is required for network connectivity. For MZ only.

DM-128CF S-2379
 128 Megabytes Storage Card. For EZ/MZ/RZseries only

Thompson Envelope Feeder

Main Unit T-100D
 Optional Exit Conveyor T-200

Mac Driver for MZ/RZ/EZ Series S-7624
 Macintosh driver for OS X10.4, 10.5 and 10.6

Automatic Document Feeder

Auto Document Feeder AF-VI:II - Simplex S-2104

Auto Document Feeder DX-1 - Duplex (for MZ/RZ990) S-4338G
 DX-1 Connection Kit S-3363
Required if connecting S-4338G to MZ Series/RZ990

Job Separator IV:NIII (for CZ/EZ/MZ/RZ) S-6361
 Colored Tape (132 ft. per roll - 12" length strips). S-658

Key Card Counter

Key Card Counter IV:N (ships with first 30 cards) S-4309
 See EZ-RZ-CZ-MZ Accessories Page for additional Cards
 Key Card Counter IV:N Connection Kit S-4703
Required for Key Card Counter IV:N installation on MZ only.

Stand

Replacement Stand S-4702FM
Unit ships with stand included. Only to be purchased as a replacement unit.

MZ1090 Drum Upgrade Kit S-5258 Each
 Upgrade Z type cylinders to Z10 cylinders

DRUM UPGRADE KIT RZ TO EZ S-7614 Each

System Controllers and Accessories - see charts in back for machine compatibility

RISO Controller PS7R-5000 (includes power cord) S-2731G Each
 Compatible with the MZ790, RZ990, RZ590 and HC5500
 Firmware upgrade required for MZ790 with serial numbers below 79181000
 Firmware upgrade required for PS7R-5000 with serial numbers below 01650100 (MZ790 only)

\$175.00	\$ 14.16	\$ 7.65	\$ 5.43	\$ 4.57	\$ 3.83
\$4,438.00	\$ 359.20	\$ 194.06	\$ 137.70	\$ 115.97	\$ 97.01
\$550.00	\$ 44.52	\$ 24.05	\$ 17.07	\$ 14.37	\$ 12.02
\$275.00	\$ 22.26	\$ 12.02	\$ 8.53	\$ 7.19	\$ 6.01
\$5,619.00	\$ 454.79	\$ 245.70	\$ 174.35	\$ 146.84	\$ 122.83
\$1,619.00	\$ 131.04	\$ 70.79	\$ 50.23	\$ 42.31	\$ 35.39
\$ 55.00	\$ 4.45	\$ 2.40	\$ 1.71	\$ 1.44	\$ 1.20
\$1,369	\$ 110.80	\$ 59.86	\$ 42.48	\$ 35.77	\$ 29.92
\$1,625.00	\$ 131.52	\$ 71.06	\$ 50.42	\$ 42.46	\$ 35.52
\$70	\$ 5.67	\$ 3.06	\$ 2.17	\$ 1.83	\$ 1.53
\$369.00	\$ 29.87	\$ 16.14	\$ 11.45	\$ 9.64	\$ 8.07
\$21.00	\$ 1.70	\$ 0.92	\$ 0.65	\$ 0.55	\$ 0.46
\$975	\$ 78.91	\$ 42.63	\$ 30.25	\$ 25.48	\$ 21.31
\$80.00	\$ 6.47	\$ 3.50	\$ 2.48	\$ 2.09	\$ 1.75
\$399.00	\$ 32.29	\$ 17.45	\$ 12.38	\$ 10.43	\$ 8.72
\$94.00	\$ 7.61	\$ 4.11	\$ 2.92	\$ 2.46	\$ 2.05
\$94.00	\$ 7.61	\$ 4.11	\$ 2.92	\$ 2.46	\$ 2.05
\$3,994.00	\$ 323.26	\$ 174.65	\$ 123.93	\$ 104.37	\$ 87.30

RISO Controller IS300 <i>Compatible with MZ1090/RZ990 and EZ590</i>	S-2768G	Each	\$4,438.00	\$ 359.20	\$ 194.06	\$ 137.70	\$ 115.97	\$ 97.01
RISO PC Interface Card USB 2.0 <i>Compatible with EZ590/390/220</i> * EZ590 comes equipped with PC interface Card.	S-4892	Each	\$938.00	\$ 75.92	\$ 41.02	\$ 29.10	\$ 24.51	\$ 20.50
RISORINC Net D:G II <i>The Net-D :G II option is required for network connectivity. For MZ only.</i>	S-3422	Each	\$ 550.00	\$ 44.52	\$ 24.05	\$ 17.07	\$ 14.37	\$ 12.02
ISC RISORINC3N Printer Control Board <i>Compatible with RZ390/RZ310/RZ220</i>	S-4340	Each	\$ 500.00	\$ 40.47	\$ 21.86	\$ 15.51	\$ 13.07	\$ 10.93
ISC RISORINC3N Printer Control Board <i>For CZ180 only</i>	S-4340CZ	Each	\$313.00	\$ 25.33	\$ 13.69	\$ 9.71	\$ 8.18	\$ 6.84
DM-128CF <i>128 Megabytes Storage Card. For MZ / RZ990 and EZ series only</i>	S-2379	Each	\$ 275.00	\$ 22.26	\$ 12.02	\$ 8.53	\$ 7.19	\$ 6.01
Automatic Document Feeders								
Auto Document Feeder AF-5 (RZ590/390/310/220)	S-3056	Each	\$1,232.00	\$ 99.71	\$ 53.87	\$ 38.23	\$ 32.19	\$ 26.93
AF-5 Connection Kit <i>For connecting AF-5 (S-3056) to RZ590/390/310/220.</i>	S-4339	Each	\$ 175.00	\$ 14.16	\$ 7.65	\$ 5.43	\$ 4.57	\$ 3.83
Auto Document Feeder AF-6:N (For MZ790)	S-2100AF	Each	\$1,232.00	\$ 99.71	\$ 53.87	\$ 38.23	\$ 32.19	\$ 26.93
Auto Document Feeder AF-VI:II - Simplex <i>(for RZ990, EZ220/390/590)</i>	S-2104	Each	\$1,369.00	\$ 110.80	\$ 59.86	\$ 42.48	\$ 35.77	\$ 29.92
AF-VI Connection Kit for EZ220/390/590 <i>Required for connecting AF-VI:II for EZ220/390/590</i>	S-9121	Each	\$ 165.00	\$ 13.35	\$ 7.21	\$ 5.12	\$ 4.31	\$ 3.61
Mac Driver for MZ/RZ/EZ Series <i>Macintosh driver for OS X 10.4, 10.5 and 10.6</i>	S-7624	Each	\$ 55.00	\$ 4.45	\$ 2.40	\$ 1.71	\$ 1.44	\$ 1.20
Auto Document Feeder DX-1 - Duplex (for MZ/RZ990)	S-4338G	Each	\$1,625.00	\$ 131.52	\$ 71.06	\$ 50.42	\$ 42.46	\$ 35.52
DX-1 Connection Kit <i>For connecting DX-1 (S-4338G) to RZ990.</i>	S-3363	Each	\$ 70.00	\$ 5.67	\$ 3.06	\$ 2.17	\$ 1.83	\$ 1.53
Thompson Envelope Feeder								
Main Unit	T-100D	Each	\$5,619.00	\$ 454.79	\$ 245.70	\$ 174.35	\$ 146.84	\$ 122.83
Optional Exit Conveyor	T-200	Each	\$1,619.00	\$ 131.04	\$ 70.79	\$ 50.23	\$ 42.31	\$ 35.39

\$ 29.87	\$	16.14	\$	11.45	\$	9.64	\$	8.07

\$ 1.70	
\$ 0.92	
\$ 0.65	
\$ 0.55	
\$ 0.46	

TC5100 Collator 10-bin: 200 sheets per bin - offline (stand alone)

The TC5100 is a stand-alone, off-line collating system. It does not connect to, or work in-line with the Digital Duplicator or any other accessory.

TC5100 Collator Tower A	S-2966U	Each	\$4,619	\$ 373.85	\$ 201.98	\$ 143.32	\$ 120.70	\$ 100.97
TC5100 Collator Tower B	B-2967U	Each	\$682.00	\$ 55.20	\$ 29.82	\$ 21.16	\$ 17.82	\$ 14.91
<i>Tower B Includes Connection Bridge for Twin Tower Configuration (20 bins total).</i>								
TC5100 Stand	S-2968	Each	\$360.00	\$ 29.14	\$ 15.74	\$ 11.17	\$ 9.41	\$ 7.87
<i>Two stands required for Twin Tower Configuration.</i>								
TC5100 Stapler Unit	S-4078	Each	\$1,625.00	\$ 131.52	\$ 71.06	\$ 50.42	\$ 42.46	\$ 35.52
TC5100 Staple Refill Pack (3,000 staples)	S-4029	Each	\$25.00	\$ 2.02	\$ 1.09	\$ 0.78	\$ 0.65	\$ 0.55
TC5100 Connection Bridge	S-3204	Each	\$1,462.50	\$ 118.37	\$ 63.95	\$ 45.38	\$ 38.22	\$ 31.97

The TC5100 Connection Bridge can be ordered separately.

Special Paper Feed Kit (27 lb bond to 210 index).

	S-3664	Each	\$141.00	\$ 11.41	\$ 6.17	\$ 4.37	\$ 3.68	\$ 3.08
--	--------	------	----------	----------	---------	---------	---------	---------

Compatible with MZ and RZ series

Surge Protector

Lanmax 2 UTP Surge Protector	CIP-030	Each	\$49.00	\$ 3.97	\$ 2.14	\$ 1.52	\$ 1.28	\$ 1.07
------------------------------	---------	------	---------	---------	---------	---------	---------	---------

Key Card Counter

Key Card Counter IV:N (ships with first 30 cards)	S-4309	Each	\$975.00	\$ 78.91	\$ 42.63	\$ 30.25	\$ 25.48	\$ 21.31
Key Card Counter IV:N Connection Kit	S-4703	Each	\$80.00	\$ 6.47	\$ 3.50	\$ 2.48	\$ 2.09	\$ 1.75

Required for Key Card Counter IV:N installation on MZ only.

Please note that even though the cards are in sequential order, they are interchangeable.

Card Kit A (Cards 31-99)	S-942	Each	\$165.00	\$ 13.35	\$ 7.21	\$ 5.12	\$ 4.31	\$ 3.61
Card Kit D (Cards 300-399)	S-945	Each	\$282.00	\$ 22.82	\$ 12.33	\$ 8.75	\$ 7.37	\$ 6.16

SUPPLIES

Priced per box; Includes shipping

RZ HD Master	S-2632		\$127.00					
---------------------	--------	--	----------	--	--	--	--	--

RZ990 and MZ1090

Two rolls per box. 215 masters per roll

RZ HD Ink Black (QD)

RZ990 only	S-4841U		\$59.60					
------------	---------	--	---------	--	--	--	--	--

Two cartridges per box. 1,000cc per cartridge

A slightly faster drying ink for specific applications. May be less dense than S-4841U RZ HD Black Ink depending on various conditions.

RZ HD Ink Black (QD) RZ990 ONLY	S-3346		\$71.60					
---------------------------------	--------	--	---------	--	--	--	--	--

Color Inks (1,000 cc). Two cartridges per box. All EZ, RZ Series & MZ Series

RISO Standard Colors

Blue	S-4257U		\$54.20					
Bright Red	S-4263U		\$54.20					
Brown	S-4277U		\$54.20					
Burgundy	S-4255U		\$54.20					
Federal Blue	S-4265U		\$54.20					
Gold	S-4271U		\$54.20					
Green	S-4259U		\$54.20					
Hunter Green	S-4273		\$54.20					
Light Gray	S-4291		\$54.20					

Marine Red	S-4281U	\$54.20
Medium Blue	S-4261U	\$54.20
Orange	S-4283U	\$54.20
Purple	S-4267U	\$54.20
Red	S-4275U	\$54.20
Teal	S-4269U	\$54.20
Yellow	S-4279	\$54.20

RISO EZ, RZ & MZ Series Special Edition Colors (1000cc per cartridge). Two cartridges per box.

Fluorescent Pink	S-4287	\$72.44
Apricot	S-4656	\$80.00
Bisque	S-4663	\$80.00
Brick	S-4652	\$80.00
Bright Gold	S-4660	\$80.00
Bright Olive Green	S-4659	\$80.00
Bubble Gum	S-4664	\$80.00
Charcoal	S-4625	\$80.00
Copper	S-4661	\$80.00
Cornflower	S-4617	\$80.00
Cranberry	S-4649	\$80.00
Crimson	S-4285	\$80.00
Dark Mauve	S-4666	\$80.00
Emerald	S-4630	\$80.00
Forest	S-4632	\$80.00
Granite	S-4624	\$80.00
Grape	S-4646	\$80.00
Grass	S-4631	\$80.00
Grey	S-4293	\$80.00
Indigo	S-4621	\$80.00
Ivy	S-4638	\$80.00
Kelly Green	S-4636	\$80.00
Lagoon	S-4640	\$80.00
Lake	S-4620	\$80.00
Light Lime	S-4653	\$80.00
Light Mauve	S-4665	\$80.00
Light Teal	S-4637	\$80.00
Mahogany	S-4662	\$80.00
Maroon	S-4650	\$80.00
Melon	S-4655	\$80.00
Midnight	S-4622	\$80.00
Mist	S-4623	\$80.00
Moss	S-4634	\$80.00
Orchid	S-4642	\$80.00
Paprika	S-4657	\$80.00
Pine	S-4639	\$80.00
Plum	S-4644	\$80.00
Pumpkin	S-4658	\$80.00
Raisin	S-4645	\$80.00
Raspberry	S-4651	\$80.00
Scarlet	S-4647	\$80.00
Sea Blue	S-4619	\$80.00

Sea Foam Green	S-4635	\$80.00
Sky	S-4618	\$80.00
Slate	S-4628	\$80.00
Smokey Teal	S-4626	\$80.00
Spruce	S-4633	\$80.00
Steel	S-4627	\$80.00
Sunflower	S-4654	\$80.00
Tomato	S-4648	\$80.00
Turquoise	S-4629	\$80.00
Violet	S-4641	\$80.00
Wine	S-4674	\$80.00

County of Fairfax

Department of Purchasing and Supply Management

RFP 2000000264

Attachment C-Pricing on HP WIDE FORMAT DEVICES

Description	HP Product #	List Price	Contract Price
HP Designjet large-format mfp and scanner products			
HP Designjet T2300 eMFP	CN727A	\$9,718	\$ 8,718.05
HP Designjet T2300 PostScript eMFP	CN728A	\$10,868	\$ 9,149.70
HP Designjet T2300 PostScript eMFP w/ Encrypted HDD	CN728B	\$11,450	\$ 10,271.83
HP Designjet T1200 HD MFP	CQ653B	\$22,675	\$ 20,341.81
HP Designjet HD Scanner	CQ654B	\$20,425	\$ 18,755.33
HP Designjet large-format printers			
HP Designjet Z6200 Printer series			
HP Designjet Z6200 Photo Printer (42")	CQ109A	\$10,619	\$ 9,526.33
HP Designjet Z6200 Photo Printer (42") w/ Encrypted HDD	CQ109B	\$11,150	\$ 10,002.70
HP Designjet Z6200 Photo Printer (60")	CQ111A	\$17,995	\$ 15,844.40
HP Designjet Z6200 Photo Printer (60") w/ Encrypted HDD	CQ111B	\$18,600	\$ 16,686.12
HP Designjet Z5200 Printer			
HP Designjet Z5200 PS printer	CQ113A	\$5,950	\$ 5,337.77
HP Designjet 7100 Printer series			
HP Designjet T7100	CQ105A	\$12,644	\$ 11,554.28
HP Designjet Z2100/Z3200 Printer series			
HP Designjet Z2100 (24")	Q6675D	\$3,575	\$ 3,207.14
HP Designjet Z2100 (44")	Q6677D	\$4,750	\$ 4,261.24
HP Designjet Z3200ps (24")	Q6720B	\$4,605	\$ 4,131.16
HP Designjet Z3200ps (44")	Q6721B	\$5,789	\$ 5,193.32
HP Designjet T1300 Printer series			
HP Designjet T1300 (44")	CR651A	\$7,490	\$ 5,987.30
HP Designjet T1300 PS (44")	CR652A	\$8,690	\$ 7,795.82
HP Designjet T1300 PS (44") w/ Encrypted HDD	CR652B	\$9,250	\$ 8,298.20
HP Designjet T790 Printer series			
HP Designjet T790 24"	CR647A	\$2,990	\$ 2,682.34
HP Designjet T790 24" PS	CR648A	\$3,600	\$ 2,929.57
HP Designjet T790 24" PS w/ Encrypted HDD	CR648B	\$3,900	\$ 3,498.71
HP Designjet T790 44"	CR649A	\$5,190	\$ 3,695.96
HP Designjet T790 44" PS	CR650A	\$5,990	\$ 5,373.65
HP Designjet T790 44" PS w/ Encrypted HDD	CR650B	\$6,300	\$ 5,651.75
HP Designjet ePrinter Series			
HP Designjet T120 ePrinter (24")	CQ891A	\$1,201	\$ 1,077.42
HP Designjet T520 ePrinter (24")	CQ890A	\$2,105	\$ 1,888.40
HP Designjet T520 ePrinter (36")	CQ893A	\$3,427	\$ 3,074.38
HP Designjet multi-format printers			
HP Designjet 130 series graphics printers			
HP Designjet 130r printer	C7791H		\$ 1,462.28
HP Designjet Accessories			
HP Designjet PS Upgrades			
HP Designjet T7X0, T1300, T2300 series Post Script Upgrade	CN500B	\$1,236	\$ 1,108.82
HP Designjet PostScript/PDF Upgrade Kit for Z6200 and T7100 series	CQ745A	\$2,242	\$ 2,011.31
HP Designjet Rolls, Roll Feed, and Spindles			
HP Designjet 110/120/130 series spindle	Q1264A		\$ 69.07
HP Designjet T120 / T520 24-in Spindle	B3Q36A	\$85	\$ 76.25
HP Designjet T520 36-in Spindle	B3Q37A	\$85	\$ 76.25
HP Designjet 5x0, 800 series spindle: 24-in	C2389A		\$ 69.07
HP Designjet 24-in roll feed spindle	CQ783A	\$70	\$ 62.80

HP Designjet 44-in spindle for HP DesignJet T770, T11xx, T1200, T2300 & T610 series printers	Q6709A	\$83	\$ 74.46
HP Designjet 44-in spindle for DJZx100	Q6699A	\$83	\$ 74.46
HP Designjet Z6200 60-in spindle	CQ754A	\$180	\$ 161.48
HP Designjet Roll Upgrade Kit (T7100)	CQ743A	\$2,321	\$ 2,082.18
HP Designjet Stands and Stackers			
HP Designjet 100/500/800 24 stand and bin	Q1246B		\$ 318.97
HP Designjet T120 24-in Stand	B3Q35A	\$286	\$ 251.82
HP Designjet 500/800 24-in Stand & Bin	CN532A		\$ 340.90
HP Designjet Z6100 60-in media bin	Q6714A	\$468	\$ 419.84
HP Designjet 110V Stacker (T7100)	CQ742B	\$2,321	\$ 2,082.18
Memory Modules			
HP Jetdirect Print Servers			
HP Jetdirect 635N IPv6/IPSec Print Server	J7961G		\$ 395.71
HP Jetdirect 620N Fast Ethernet	J7934G	\$472	\$ 419.47
HP Jetdirect 640N Print Server	J8025A	\$590	\$ 526.88
Cleaning / Maintenance Kits			
HP Designjet Z6100 User Maintenance Kit	Q6715A	\$330	\$ 296.04

County of Fairfax
Department of Purchasing and Supply Management
RFP 200000264
Attachment C-Pricing on KIP WIDE FORMAT DEVICES

Model	Description	Item Number	Contract Price
FIERY proServer for KIP C7800	Color RIP and Workflow Solution for Wide Format Production.	3000005607 ¹	\$13,488.26
Accessories			
MEDIA PACK for FIERY PROSERVER 1.0 KIP	Replacement Media for lost software.	45111634 ²	\$90.00
EFI Professional Services			
EFI Professional Services Recurring Rate	Professional Service recurring additional day onsite. (includes all Travel & Expenses). NOTE: this service option may not be purchased without prerequisite Professional Services Daily Rate	100000005322	\$2,500.00
Rescheduling Fee On Site 10+ day notice	Rescheduling Fee only used if customer has to reschedule training.	100000005323	\$750.00
Rescheduling Fee On Site	Rescheduling Fee only used if customer has to reschedule training.	100000005324	\$1,000.00
Cancellation Fee On Site 10+ day notice	Cancellation Fee only used if customer cancels training.	100000005325	\$1,500.00
Cancellation Fee On Site	Cancellation Fee only used if customer cancels training.	100000005326	\$3,000.00
FieryXF Remote Training Service(4hrs)	4 hour Remote WebEx service covering only basic Fiery XF software RIP and no Color Management or Profiling topics.	100000005661	\$800.00
FieryXF Remote Training Service(8hrs)	8 hour Remote WebEx service covers only basic Fiery XF software RIP and some Color Management or Profiling topics. Sessions can be broken down into a maximum of two 4 hour sessions. These session(s) must be scheduled and completed within a 3 week period.	100000005662	\$1,200.00
Rescheduling Fee Rmtesvcs 10+ day notice	Rescheduling Fee only used if customer has to reschedule training.	100000005901	\$75.00

Rescheduling Fee Rmtesvcs	Rescheduling Fee only used if customer has to reschedule training.	100000005902	\$150.00
Cancellation Fee Rmtesvcs 10+ day notice	Cancellation Fee only used if customer cancels training.	100000005903	\$300.00
Cancellation Fee Rmtesvcs	Cancellation Fee only used if customer cancels training.	100000005904	\$600.00

Model	Description	Item Number	Contract Price
KIP 2300 System	Wide Format Scanner	kip_2300_series	
Accessories			
Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	647580695	\$1,709.10
Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	647645552	\$1,619.10
Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	647645575	\$1,529.10
Freight			
KIP 2300 Freight	Dock to Dock Freight (Continental United States)	7640013891	\$279.00
KIP Folder Freight Quote (all models)	To be quoted based upon options selected for KIP Folder	7640013894	\$0.00
Freight Special Services			
KIP Freight - 2 men pick up and/or delivery		7640013896	\$117.00
KIP Freight - Lift Gate		7640013897	\$81.00
KIP Freight - Remove Dunnage		7640013898	\$58.50
KIP Freight - Uncrate		7640013899	\$58.50
KIP Freight - Inside Delivery		7640013900	\$40.50
KIP Freight - Pallet Jack		7640013901	\$40.50
KIP Freight - All Special Services		7640013902	\$396.00

Maintenance/Warranty			
KIP COLOR PRO 1-YR. MAINT. CONTRACT	KIP Color Pro 1-Year Maintenance Contract, includes software support, version upgrades and bug fixes. Options maintenance must be purchased separately fro KIP Color Pro Software	7640012580	\$571.50
SPECTROPHOTOMETER 1-YR. MAINT.CONTRACT	Spectrophotometer Option 1-year Maintenance Contract	7640012581	\$175.50
ADDITIONAL INKJET DRV 1-YR. MAINT. CONT.	Additional Inkjet Printer Driver 1-year Maintenance Contract	7640012582	\$103.50

Scanning Solutions			
KIP 2300 SCANNER STAND w/ INT. DISPLAY	KIP 2300 Scanner Stand with Integrated Display Holder	7640012574	\$895.50
COLOR STF & COPY TO INKJET UPG. KEYCODE	Color Scan to File& Copy to Inkjet Upgrade Keycode for KIP 2300 Scanner	7640012575	\$2,421.00
KIP 2300 SCANNER W/ COLOR SCAN TO FILE	KIP 2300 Scanner with Color Scan to File	7640013813	\$14,395.50

Software Upgrades			
KIP Color Pro - Advanced Copy, Print & Scan to 3rd Party Scanners	Ideal copy, print, scan solution when a 3rd party scanner is already installed in the customer's location. Full Color adjustment capability during Copy and Scan-to-file process. Inkjet driver support for (2) printers.	7640012576	\$2,695.50
POSTSCRIPT IMPORT FOR KIP COLOR PRO	Postscript Import for KIP Color Pro	7640012577	\$1,080.00
SPECTROPHOTOMETER SUPPORT	Spectrophotometer Support	7640012578	\$1,206.00
ADDITIONAL INKJET DRIVER	Additional Inkjet Printer Driver	7640012579	\$292.50
Color Print /Copy to KM MFP or Inkjet	Includes print and copy support for Konica Minolta MFPs or one inkjet printer, color image presets, multiple copy, color touchscreen, image preview, closed loop color calibration and full accounting of color copies.	7640013814	\$895.50

Model	Description	Item Number	Contract Price
KIP 3000	Wide Format	KIP 3000 ¹	\$0.00
Packages			
KIP 3002 Printer/Copier STF (2 Roll)	KIP 3002 Printer/Copier STF (2 Roll)	7640001432	\$17,095.50
KIP 3001 Copier/Network Printer (1 Roll)	KIP 3001 Copier/Network Printer (1 Roll)	7640001433	\$15,295.50
KIP 3001 Printer/Copier/STF (1 Roll)	KIP 3001 Printer/Copier/STF (1 Roll)	7640001434	\$16,195.50
KIP 3002 Copier (2 Roll)	KIP 3002 Copier (2 Roll)	7640001435	\$13,495.50
KIP 3002 Copier/Network Printer (2 Roll)	KIP 3002 Copier/Network Printer (2 Roll)	7640001436	\$16,195.50
KIP 3001 Copier (1 Roll)	KIP 3001 Copier (1 Roll)	7640001437	\$12,595.50
KIP 3001 Printer/Copier/Color STF (1 Roll)	KIP 3001 Printer/Copier/Color STF (1 Roll)	7640002307	\$18,895.50
KIP 3002 Printer/Copier/Color STF (2 Roll)	KIP 3002 Printer/Copier/Color STF (2 Roll)	7640002308	\$19,795.50
Accessories			
KIP 200 Stacker	KIP 200 Stacker	7640000459 ²	\$778.50
KIP 3000 PDF Printing Upgrade	KIP 3000 PDF Printing Upgrade	7640001438	\$715.50
KIP 300 Stacker	KIP 300 Stacker w/Riser for KIP 3100	7640002102	\$1,885.50
Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50
Stacker/Folder Options			
Fan Fold Catch Tray	Efficiently collects output for easy distribution on KIPFold 7100. Recommended for high demand fan folding environments.	7640002988	\$382.50
Offline Folding Option	Offline Folding Option for KIPFold 3000/3100/5000/7000/9000	7640002989	\$3,145.50
Extended Fanfold	Provides support for 100' fold lengths with KIPFold 7100. Includes fanfold catch tray.	7640002990	\$4,675.50
KIPFold 7100 Folder	Online Folding System	7640004351	\$29,695.50
Upgrades			
KIP 3000 Network Printing Upgrade	KIP 3000 Network Printing Upgrade	7640001441	\$3,510.00
KIP 3000 Mono STF Upgrade	KIP 3000 Mono STF Upgrade	7640001442	\$1,170.00
Roll Upgrade Kit	Roll Upgrade Kit	7640001822	\$1,125.00
KIP 3000 Color STF Upgrade	KIP 3000 Color STF Upgrade	7640002309	\$3,510.00

Supplies			
KIP 3000 Start-Up Kit	KIP 3000 Start-Up Kit (1x500gm+2x300gm)	7640004590	\$288.00
KIP 3000 Toner - 1 Pack	KIP 3000 Toner - 1 Pack (8x300gm)	7640004591	\$612.00
KIP 3000 Toner - 6 Pack	KIP 3000 Toner - 6 Pack (48x300gm)	7640004956	\$3,672.00
KIP 3000 Toner - 8 Pack	KIP 3000 Toner - 8 Pack (64x300gm)	7640004957	\$4,896.00

¹All Packages require 1 KIP 3000 Start-up Toner Kit.

²A space saving design with a durable output rack capable of stacking 500 sheets. It has an adjustable catch panel that allows it to receive output

Model	Description	Item Number	Contract Price
KIP 3100	Wide Format	KIP3100	\$0.00
Packages			
KIP 3101 Copier/Network Printer	KIP 3101 Copier/Network Printer (1 roll)	7640005086	\$14,395.50
KIP 3102 Copier/Network Printer	KIP 3102 Copier/Network Printer (2 roll)	7640005087	\$15,295.50
KIP 3101 Printer/Copier/STF	KIP 3101 Printer/Copier/STF (1 roll)	7640005088	\$15,295.50
KIP 3102 Printer/Copier/STF	KIP 3102 Printer/Copier/STF (2 roll)	7640005089	\$16,195.50
KIP 3101 Copy/Print/Color STF	KIP 3101 Copy/Print/Color STF (1 roll)	7640008380	\$16,195.50
KIP 3102 Copy/Print/Color STF	KIP 3102 Copy/Print/Color STF (2 roll)	7640008381	\$17,095.50
KIP 3101 Copy/Print/Color STF+Copy to Inkjet	KIP 3101 Copy/Print/Color STF+Copy to Inkjet (1 roll)	7640008382	\$17,095.50
KIP 3102 Copy/Print/Color STF+Copy to Inkjet	KIP 3102 Copy/Print/Color STF+Copy to Inkjet (2 roll)	7640008383	\$17,995.50

Accessories			
Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50
KIP 3100 Roll Upgrade Kit	KIP 3100 Roll Upgrade Kit	7640005098	\$1,075.50
KIP 7.0 USB PLUS KIT	External hub allows for printing of documents from USB drives & multiple flash-based storage formats	7640008386	\$116.10

Software Upgrades			
KIP 3100 Network Printing Upgrade	KIP 3100 Network Printing Upgrade	7640005092	\$3,510.00
KIP 3100 7.0 Mono STF Upgrade	KIP 3100 7.0 Mono STF Upgrade	7640005093	\$1,075.50

KIP 3100 PDF Printing Option	KIP 3100 PDF Printing Option	7640005095	\$742.50
KIP 3100 7.0 Color STF Upgrade	KIP 3100 7.0 Color STF Upgrade	7640008384	\$1,345.50
KIP 3100 7.0 Color Copy to Inkjet Upgrade	KIP 3100 7.0 Color Copy to Inkjet Upgrade	7640008385	\$1,075.50

Stacker/Folder Options

KIP 300 Vertical Stacker	KIP 300 Vertical Stacker	7640000450 ¹	\$1,885.50
KIP 1200 Auto Stacker	Online Print Stacking System up to 1,000 mixed size media capacity.	7640000866	\$1,975.50
Fan Fold Catch Tray	Efficiently collects output for easy distribution on KIPFold 7100. Recommended for high demand fan folding environments.	7640002988	\$382.50
Extended Fanfold	Provides support for 100' fold lengths with KIPFold 7100. Includes fanfold catch tray.	7640002990	\$4,675.50
KIPFold 7100 Folder	Online Folding System	7640004351	\$29,695.50
KIP 7100 Rear Print Receiving Tray	KIP 7100 Rear Print Receiving Tray	7640005096	\$625.50
KIP 3100 Print & Original Stacking System	KIP 3100 Print & Original Stacking System	7640005097	\$895.50
Offline Folding with Flat Stacking Option Combo Pack	Provides operators with the ability to manually use the KIPFold 7100 for manual walk-up document folding applications. In addition, provides an integrated flat print stackier for easy management of unfolded documents.	7640006868	\$5,575.50

Supplies

KIP 3100 Start-up Kit	KIP 3100 Start-up Kit (1 x 500gm + 2 x 300gm)	7640005099	\$288.00
KIP 3100 Toner	KIP 3100 Toner - (2 x 300gm)	7640005440	\$147.60

¹A compact, space saving printer/stacker that is capable of stacking up to 350 mixed-size prints, and sorts prints by size. D and E prints stack in the

Model	Description	Item Number	Contract Price
KIP 5000	Wide Format	KIP5000	
Packages			
KIP 5002 Network Printer (2 Roll)	KIP 5002 Network Printer(2 Roll)	7640002380	\$17,095.50
KIP 5004 Network Printer (4 Roll)	KIP 5004 Network Printer(4 Roll)	7640002381	\$19,795.50
KIP 5002 Printer/Copier (2 Roll)	KIP 5002 Printer/Copier (2 Roll)	7640002382	\$26,095.50

KIP 5004 Printer/Copier (4 Roll)	KIP 5004 Printer/Copier (4 Roll)	7640002383	\$28,795.50
KIP 5002 Printer/Copier/STF (2 Roll)	KIP 5002 Printer/Copier/STF (2 Roll)	7640002384	\$26,095.50
KIP 5004 Printer/Copier/STF (4 Roll)	KIP 5004 Printer/Copier/STF (4 Roll)	7640002385	\$28,795.50
KIP 5002 Printer/Copier/Color STF (2 Roll)	KIP 5002 Printer/Copier/Color STF (2 Roll)	7640002386	\$28,795.50
KIP 5004 Printer/Copier/Color STF (4 Roll)	KIP 5004 Printer/Copier/Color STF (4 Roll)	7640002387	\$31,495.50

Accessories

KIP 200 Stacker	KIP 200 Stacker	7640000459 ¹	\$778.50
2 Roll Upgrade Kit	2 Roll Upgrade Kit	7640002392	\$2,970.00
Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50

Scanning Solutions

KIP 600 Scanner	KIP 600 Scanner	7640002389 ²	\$10,800.00
-----------------	-----------------	-------------------------	-------------

Software

KIP 5000 Color STF Upgrade	KIP 5000 Color STF Upgrade	7640002388	\$3,510.00
KIP 5000 Mono STF Upgrade	KIP 5000 Mono STF Upgrade	7640002390	\$1,170.00
KIP 5000 PDF Printing Upgrade	KIP 5000 PDF Printing Upgrade	7640002391	\$895.50

Stacker/Folder Options

KIP 300 Vertical Stacker	KIP 300 Vertical Stacker	7640000450 ³	\$1,885.50
KIP 1200 Auto Stacker	Online Print Stacking System up to 1,000 mixed size media capacity.	7640000866	\$1,975.50
Fan Fold Catch Tray	Efficiently collects output for easy distribution on KIPFold 7100. Recommended for high demand fan folding environments.	7640002988	\$382.50
Offline Folding Option	Offline Folding Option for KIPFold 3000/3100/5000/7000/9000	7640002989	\$3,145.50
Extended Fanfold	Provides support for 100' fold lengths with KIPFold 7100. Includes fanfold catch tray.	7640002990	\$4,675.50
KIPFOLD 5000	KIPFOLD 5000	7640004352	\$31,495.50

Supplies

KIP 5000 Start-Up Kit	KIP 5000 Start-Up Kit (1x500gm+4x450gm)	7640004592	\$459.00
KIP 5000 Toner - 1 Pack	KIP 5000 Toner - 1 Pack (4x450gm)	7640004593	\$355.50

KIP 5000 Toner - 6 Pack	KIP 5000 Toner - 6 Pack (24x450gm)	7640004958	\$2,133.00
KIP 5000 Toner - 8 Pack	KIP 5000 Toner - 8 Pack (32x450gm)	7640004959	\$2,844.00

¹A space saving design with a durable output rack capable of stacking 500 sheets. It has an adjustable catch panel that allows it to receive output
²(Will not work as a stand alone scanner) For KIP 5000 only. Can do Color Scanning.

³A compact, space saving printer/stacker that is capable of stacking up to 350 mixed-size prints, and sorts prints by size. D and E prints stack in the lower catch tray and smaller-sized prints stack in the upper tray. When ordered with KIP 3000 must be shipped with riser kit.

Model	Description	Item Number	Contract Price
KIP 5200	Wide Format	KIP5200	
Packages			
KIP 5002 Network Printer (2 Roll)	KIP 5002 Network Printer(2 Roll)	7640002380	\$17,095.50
KIP 5004 Network Printer (4 Roll)	KIP 5004 Network Printer(4 Roll)	7640002381	\$19,795.50
KIP 5202 Printer/Copier/STF (2 Roll)	KIP 5202 Printer/Copier/STF (2 Roll)	7640002975	\$35,995.50
KIP 5204 Printer/Copier/STF (4 Roll)	KIP 5204 Printer/Copier/STF (4 Roll)	7640002976	\$38,695.50
KIP 5202 Printer/Copier/Color STF (2 Roll)	KIP 5202 Printer/Copier/Color STF (2 Roll)	7640002977	\$38,695.50
KIP 5204 Printer/Copier/Color STF (4 Roll)	KIP 5204 Printer/Copier/Color STF (4 Roll)	7640002978	\$41,395.50
Accessories			
KIP 200 Stacker	KIP 200 Stacker	7640000459 ¹	\$778.50
KIP Scanner Stand	Production Scanner Stand with built in storage capability.	7640000764	\$895.50
2 Roll Upgrade Kit	2 Roll Upgrade Kit	7640002392	\$2,970.00
Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50
KIP PC Stand	KIP PC Stand for 5200/7200	7640004962	\$580.50

Scanning Solutions			
KIP 2100 Scanner	KIP 2100 Scanner	7640002985	\$18,900.00
Software			
KIP 5000 Color STF Upgrade	KIP 5000 Color STF Upgrade	7640002388	\$3,510.00
KIP 5000 PDF Printing Upgrade	KIP 5000 PDF Printing Upgrade	7640002391	\$895.50
KIP Color Max Software	KIP Color Max Software	7640002986	\$3,510.00
KIP Color Upgrade+Color Max Combo	KIP Color Upgrade+Color Max Combo Pack	7640002987	\$6,210.00
Stacker/Folder Options			
KIP 300 Vertical Stacker	KIP 300 Vertical Stacker	7640000450 ²	\$1,885.50
KIP 1200 Auto Stacker	Online Print Stacking System up to 1,000 mixed size media capacity.	7640000866	\$1,975.50
Fan Fold Catch Tray	Efficiently collects output for easy distribution on KIPFold 7100. Recommended for high demand fan folding environments.	7640002988	\$382.50
Offline Folding Option	Offline Folding Option for KIPFold 3000/3100/5000/7000/9000	7640002989	\$3,145.50
Extended Fanfold	Provides support for 100' fold lengths with KIPFold 7100. Includes fanfold catch tray.	7640002990	\$4,675.50
KIPFOLD 5000	KIPFOLD 5000	7640004352	\$31,495.50
Supplies			
KIP 5000 Start-Up Kit	KIP 5000 Start-Up Kit (1x500gm+4x450gm)	7640004592	\$459.00
KIP 5000 Toner - 1 Pack	KIP 5000 Toner - 1 Pack (4x450gm)	7640004593	\$355.50
KIP 5000 Toner - 6 Pack	KIP 5000 Toner - 6 Pack (24x450gm)	7640004958	\$2,133.00
KIP 5000 Toner - 8 Pack	KIP 5000 Toner - 8 Pack (32x450gm)	7640004959	\$2,844.00

¹A space saving design with a a durable output rack capable of stacking 500 sheets. It has an adjustable catch panel that allows it to receive output

²A compact, space saving printer/stacker that is capable of stacking up to 350 mixed-size prints, and sorts prints by size. D and E prints stack in the

Model	Description	Item Number	Contract Price
KIP 700	Monochrome Wide Format	kip_700	

Packages

KIP 700 Copier/Printer	Single footprint console design with integrated color touchscreen and machine stand, includes digital copy, touchscreen print from USB, network locations & SMB, KIP 7.2 print management utilities, browser based KIP PrintNET, PC based KIP Request, Windows 7 certified 32 & 64 bit drivers, Autocad 2011 driver, Cost reporting & Cost calculator.	7640013791	\$11,695.50
KIP 700 Copier/Printer/Color Scan	Single footprint console design with integrated color touchscreen and machine stand, Includes digital copy, touchscreen print from USB, network locations, SMB & mailbox, color scan to file , KIP 7.2 print management utilities, browser based KIP PrintNET, PC based KIP Request, Windows 7 certified 32 7 64 bit drivers, Autocad 2011 driver, Cost reporting & Cost calculator.	7640013792	\$12,595.50
KIP 700RC Copier/Printer/Color Scan/ Integrated Rear Paper Cassette	Single footprint console design with integrated color touchscreen and machine stand, Includes digital copy, touchscreen print from USB, network locations, SMB & mailbox, color scan to file, Integrated Rear Paper Cassette, KIP 7.2 print management utilities, browser based KIP PrintNET, PC based KIP Request, Windows 7 certified 32 7 64 bit drivers, Autocad 2011 driver, Cost reporting & Cost calculator.	7640015105	\$13,045.50
			\$0.00

Accessories

Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50
Integrated Rear Paper Cassette	Holds up to 50 sheets of paper, 8.5 x 11, 9 x 12, 11 x 17, 12 x 18, 17 x 22 and 18 x 24. This option is field installable.	7640013796 ¹	\$625.50
KIP 700 - CATCH TRAY - SET HOLDER	This Set Holder adds versatility to the print basket by catching various length prints depending on its position.	7640015106	\$175.50

Freight

KIP 700 Freight	Dock to Dock Freight (Continental United States)	7640013882 ²	\$355.50
-----------------	--	-------------------------	----------

Freight Special Services			
KIP Freight - 2 men pick up and/or delivery		7640013896	\$117.00
KIP Freight - Lift Gate		7640013897	\$81.00
KIP Freight - Remove Dunnage		7640013898	\$58.50
KIP Freight - Uncrate		7640013899	\$58.50
KIP Freight - Inside Delivery		7640013900	\$40.50
KIP Freight - Pallet Jack		7640013901	\$40.50
KIP Freight - All Special Services		7640013902	\$396.00
Software Upgrades			
KIP 700 PDF Printing Option	Includes support for Postscript levels 1,2 & 3, PDF1.7, sets printing, collation, multi page support, image sizing, & scaling, recall, viewing, file conversion & unlimited site license.	7640013793	\$580.50
KIP 700 Color Scan to File Option	Includes monochrome & color scan to USB, KIP mailbox, FTP & SMB, scan from 200 to 600 DPI, single and multi page file support, quality presets, scan preview & scan naming feature.	7640013794	\$625.50
KIP 700 Color Print /Copy to KM MFP or Inkjet	Includes print and copy support for Konica Minolta MFPs or one inkjet printer, color image presets, multiple copy, color touchscreen, image preview, closed loop color calibration and full accounting of color copies.	7640013795	\$715.50
Supplies			
KIP 700 Start-Up Toner	3 x 200gm cartridges - Required for Installation	7640013797	\$166.50
KIP 700 Toner	2 x 200gm cartridges	7640013798	\$166.50

¹Available November 2010

²KIP America freight prices reflect 3-5 day standard ground dock to dock ground transportation to specified location in the Continental United

Any special freight requirements or requests will be done on a quote basis.

KIP freight prices include scanner accessory box (if applicable).

Freight Special Services are services that you may require that are not covered by standard freight price.

Model	Description	Item Number	Contract Price
KIP 7000	Wide Format	KIP7000	
Packages			
KIP 7000 Network Printing System	KIP 7000 Network Printer	7640002979	\$26,995.50
KIP 7000 Monochrome System	KIP 7000 Network PTR+Copier+STF	7640002980	\$35,995.50
KIP 7000 Mono/Color System	KIP 7000 PTR+Copier+Color STF	7640002981	\$38,695.50
Accessories			
Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50
Scanning Solutions			
KIP 600 Scanner	KIP 600 Scanner	7640002389 ¹	\$10,800.00
Software			
KIP 7000 PDF Printing Upgrade	KIP 7000 PDF Printing Upgrade	7640001056	\$1,525.50
KIP 7000 Mono STF Upgrade	KIP 7000 Mono STF Upgrade	7640004597	\$1,170.00
KIP 7000 Color STF Upgrade	KIP 7000 Color STF Upgrade	7640004598	\$3,510.00
Stacker/Folder Options			
KIP 1000 Stacker	KIP 1000 Stacker	7640000843	\$859.50
KIP 1200 Auto Stacker	Online Print Stacking System up to 1,000 mixed size media capacity.	7640000866	\$1,975.50
KIPFold 7000	KIPFold 7000	7640001823	\$33,295.50
Fan Fold Catch Tray	Efficiently collects output for easy distribution on KIPFold 7100. Recommended for high demand fan folding environments.	7640002988	\$382.50
Offline Folding Option	Offline Folding Option for KIPFold 3000/3100/5000/7000/9000	7640002989	\$3,145.50
Extended Fanfold	Provides support for 100' fold lengths with KIPFold 7100. Includes fanfold catch tray.	7640002990	\$4,675.50
Supplies			
KIP 7000 Start-Up Kit	KIP 7000 Start-Up Kit (1 x 500gm + 4 x 450gm)	7640004594	\$459.00

KIP 7000 Toner - 1 Pack	KIP 7000 Toner - 1 Pack (4 x 450gm)	7640004595	\$355.50
KIP 7000 Toner - 6 Pack	KIP 7000 Toner - 6 Pack (24 x 450gm)	7640004960	\$2,133.00
KIP 7000 Toner - 8 Pack	KIP 7000 Toner - 8 Pack (32 x 450gm)	7640004961	\$2,844.00

¹(Will not work as a stand alone scanner) For KIP 5000 only. Can do Color Scanning.

Model	Description	Item Number	Contract Price
KIP 7100	Single footprint-2 roll, copy/print/color scan to file system with integrated color touchscreen	7640013799	\$18,990.00

Accessories

Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50

Freight

KIP 7100 Freight	Dock to Dock Freight (Continental United States)	7640013883 ¹	\$445.50
KIP Folder Freight Quote (all models)	To be quoted based upon options selected for KIP Folder	7640013894	

Freight Special Services

KIP Freight - 2 men pick up and/or delivery		7640013896	\$117.00
KIP Freight - Lift Gate		7640013897	\$81.00
KIP Freight - Remove Dunnage		7640013898	\$58.50
KIP Freight - Uncrate		7640013899	\$58.50
KIP Freight - Inside Delivery		7640013900	\$40.50
KIP Freight - Pallet Jack		7640013901	\$40.50
KIP Freight - All Special Services		7640013902	\$396.00

Software Upgrades

KIP 7100 PDF Printing Option via Keycode	Includes support for Postscript levels 1,2 & 3, PDF1.7, sets printing, collation, multi page support, image sizing, & scaling, recall, viewing, file conversion & unlimited site license.	7640013800	\$715.50
--	---	------------	----------

KIP 7100 Color Print/Copy to KM MFP or Inkjet	Includes print and copy support for Konica Minolta MFPs or one inkjet printer, color image presets, multiple copy, color touchscreen, image preview, closed loop color calibration and full accounting of color copies.	7640013801	\$715.50
---	---	------------	----------

Stacker/Folder Options

KIP 1200 Auto Stacker	Online Print Stacking System up to 1,000 mixed size media capacity.	7640000866	\$1,975.50
Fan Fold Catch Tray	Efficiently collects output for easy distribution on KIPFold 7100. Recommended for high demand fan folding environments.	7640002988	\$382.50
Extended Fanfold	Provides support for 100' fold lengths with KIPFold 7100. Includes fanfold catch tray.	7640002990	\$4,675.50
KIPFold 7100 Folder	Online Folding System	7640004351	\$29,695.50
KIP 7100 Rear Print Receiving Tray	KIP 7100 Rear Print Receiving Tray	7640005096	\$625.50
Offline Folding with Flat Stacking Option Combo Pack	Provides operators with the ability to manually use the KIPFold 7100 for manual walk-up document folding applications. In addition, provides an integrated flat print stackier for easy management of unfolded documents.	7640006868	\$5,575.50
KIP 7100 Original & Print Receiving Tray		7640013802	\$895.50
KIP 7100 Connection Kit for 1200 Stacker	Required on PO with KIP 7100 when using a KIP 1200 Auto Stacker	7640013803	\$0.01

Supplies

KIP 7100 Start-Up Toner	4 x 300 gram start-up kit cartridges. Required for Installation.	7640013804	\$315.00
KIP 7100 Toner	2 x 300 gram toner cartridges	7640013805	\$157.50

¹KIP America freight prices reflect 3-5 day standard ground dock to dock ground transportation to specified location in the Continental United

Any special freight requirements or requests will be done on a quote basis.

KIP freight prices include scanner accessory box (if applicable).

Freight Special Services are services that you may require that are not covered by standard freight price.

Model	Description	Item Number	Contract Price
KIP 720		KIP_720	
Packages			
KIP 720 Scanner with Color Scan to File	"KIP 720 Stand Alone Scanner with Color Scan to File - A high resolution, high speed scanning solution that provides enhanced monochrome imaging and world-class color scan quality embodied in an exceptionally versatile and ergonomic design, ideal for both centralized and decentralized environments. Includes Color Advanced Scan to File. Customer must provide PC or purchase Dell PC Package.	7640018127	\$8,995.50
KIP 720 Scanner with KIP Color Advanced Software	"KIP 720 Stand Alone Scanner with KIP Color Advanced Software - Includes support for one inkjet printer or Konica Minolta MFP, color image presets, multiple copy, print sets, color touchscreen, image preview, closed loop color calibration and full accounting of color copies. Customer must provide PC or purchase Dell PC Package.	7640018128	\$9,891.00
KIP 720 Scanner with KIP Color Pro Software	"KIP 720 Stand Alone Scanner with KIP Color Pro Software - This powerful software package delivers advanced copying and scanning features and also includes the ability to RIP files to print on KIP Color systems, wide format inkjet printers, or Konica Minolta MFPs. Users may print in monochrome or color to multiple printers, ensuring speed, flexibility and accurate production of high quality, color matched copies. KIP Color Pro software provides advanced color management and professional editing tools that provide consistent results from one job tot he next. Customer must provide PC or purchase Dell PC Package.	7640018129	\$11,065.50
			\$0.00
Accessories			
Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	647580695	\$1,709.10

Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	647645552	\$1,619.10
Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	647645575	\$1,529.10

Freight

KIP 720 Freight Charges	KIP 720 Freight Charges	7640018136	\$279.00
-------------------------	-------------------------	------------	----------

Freight Special Services

KIP Freight - 2 men pick up and/or delivery		7640013896	\$117.00
KIP Freight - Lift Gate		7640013897	\$81.00
KIP Freight - Remove Dunnage		7640013898	\$58.50
KIP Freight - Uncrate		7640013899	\$58.50
KIP Freight - Inside Delivery		7640013900	\$40.50
KIP Freight - Pallet Jack		7640013901	\$40.50
KIP Freight - All Special Services		7640013902	\$396.00

Maintenance/Warranty

KIP COLOR PRO 1-YR. MAINT. CONTRACT	KIP Color Pro 1-Year Maintenance Contract, includes software support, version upgrades and bug fixes. Options maintenance must be purchased separately fro KIP Color Pro Software	7640012580	\$571.50
SPECTROPHOTOMETER 1-YR. MAINT.CONTRACT	Spectrophotometer Option 1-year Maintenance Contract	7640012581	\$175.50
ADDITIONAL INKJET DRV 1-YR. MAINT. CONT.	Additional Inkjet Printer Driver 1-year Maintenance Contract	7640012582	\$103.50

Scanning Solutions

KIP 720 SCANNER ORIG. STACKING RACK	KIP 720 Scanner - Original Stacking Rack	7640009557	\$133.20
KIP 720 SCANNER STAND	Use when dual footprint configuration is required. Printer and scanner are separate	7640017589	\$652.50

Software Upgrades

KIP Color Pro - Advanced Copy, Print & Scan to 3rd Party Scanners	Ideal copy, print, scan solution when a 3rd party scanner is already installed in the customer's location. Full Color adjustment capability during Copy and Scan-to-file process. Inkjet driver support for (2) printers.	7640012576	\$2,695.50
POSTSCRIPT IMPORT FOR KIP COLOR PRO	Postscript Import for KIP Color Pro	7640012577	\$1,080.00
SPECTROPHOTOMETER SUPPORT	Spectrophotometer Support	7640012578	\$1,206.00
ADDITIONAL INKJET DRIVER	Additional Inkjet Printer Driver	7640012579	\$292.50
KIP Color Advanced via Keycode	KIP Color Advanced via Keycode	7640018130	\$895.50

Model	Description	Item Number	Contract Price
KIP 7200	Wide Format	KIP7200	
Packages			
KIP 7000 Network Printing System	KIP 7000 Network Printer	7640002979	\$26,995.50
KIP 7200 Copier/Printer/Scan-to-File	KIP 7200 Copier/Printer/Scan-to-File	7640002982	\$44,095.50
KIP 7200 Copier/Printer/COLOR Scan-to-File	KIP 7200 Copier/Printer/COLOR Scan-to-File	7640002983	\$46,795.50
Accessories			
KIP Scanner Stand	Production Scanner Stand with built in storage capability.	7640000764	\$895.50
Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50
KIP PC Stand	KIP PC Stand for 5200/7200	7640004962	\$580.50
Scanning Solutions			
KIP 2100 Scanner	KIP 2100 Scanner	7640002985	\$18,900.00
Software			
KIP 7000 PDF Printing Upgrade	KIP 7000 PDF Printing Upgrade	7640001056	\$1,525.50
KIP Color Max Software	KIP Color Max Software	7640002986	\$3,510.00
KIP Color Upgrade+Color Max Combo	KIP Color Upgrade+Color Max Combo Pack	7640002987	\$6,210.00
KIP 7200 Color STF Upgrade	KIP 7200 Color STF Upgrade	7640004963	\$3,510.00

Stacker/Folder Options			
KIP 1000 Stacker	KIP 1000 Stacker	7640000843	\$859.50
KIP 1200 Auto Stacker	Online Print Stacking System up to 1,000 mixed size media capacity.	7640000866	\$1,975.50
KIPFold 7000	KIPFold 7000	7640001823	\$33,295.50
Fan Fold Catch Tray	Efficiently collects output for easy distribution on KIPFold 7100. Recommended for high demand fan folding environments.	7640002988	\$382.50
Offline Folding Option	Offline Folding Option for KIPFold 3000/3100/5000/7000/9000	7640002989	\$3,145.50
Extended Fanfold	Provides support for 100' fold lengths with KIPFold 7100. Includes fanfold catch tray.	7640002990	\$4,675.50
Supplies			
KIP 7000 Start-Up Kit	KIP 7000 Start-Up Kit (1 x 500gm + 4 x 450gm)	7640004594	\$459.00
KIP 7000 Toner - 1 Pack	KIP 7000 Toner - 1 Pack (4 x 450gm)	7640004595	\$355.50
KIP 7000 Toner - 6 Pack	KIP 7000 Toner - 6 Pack (24 x 450gm)	7640004960	\$2,133.00
KIP 7000 Toner - 8 Pack	KIP 7000 Toner - 8 Pack (32 x 450gm)	7640004961	\$2,844.00

Model	Description	Item Number	Contract Price
KIP 7700 Series	Monochrome Wide Format	kip_7700_series	
Packages			
KIP 7702 MONO. PRINT SYSTEM	2-roll monochrome wide-format printer	7640009545	\$18,990.00
KIP 7704 MONO. PRINT SYSTEM	4-roll monochrome wide-format printer	7640009546	\$20,880.00
KIP 7702 MONO. COPY/PRINT w/ COLOR SCAN	2-roll monochrome wide-format copy/print system with color scan with KIP 720 Scanner	7640009549	\$28,080.00
KIP 7704 MONO. COPY/PRINT w/ COLOR SCAN	4-roll monochrome wide-format copy/print system with color scan with KIP 720 Scanner	7640009550	\$29,970.00
KIP 7702 M.COPY/PRINT w/2300 COLOR SCAN	2-roll monochrome wide-format copy/print system with color scan with KIP 2300 Scanner	7640013806	\$33,480.00

KIP 7704 M.COPY/PRINT w/2300 COLOR SCAN	4-roll monochrome wide-format copy/print system with color scan with KIP 2300 Scanner	7640013807	\$35,370.00
---	---	------------	-------------

Accessories

Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	647580695	\$1,709.10
Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	647645552	\$1,619.10
Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	647645575	\$1,529.10
Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50
KIP 7.0 USB PLUS KIT	External hub allows for printing of documents from USB drives & multiple flash-based storage formats	7640008386	\$116.10
2 ROLL UPGRADE KIT	2 Roll Upgrade Kit - Upgrade Printer to 4 Rolls	7640009559	\$2,065.50
KIP 7700/2300 Connection Kit (Required on P.O. for 7700/2300 single footprint configuration)	KIP 7700/2300 Connection Kit (Required on P.O. for 7700/2300 single footprint configuration)	7640014762	\$0.01

Freight

KIP 7700 Printer Freight	Dock to Dock Freight (Continental United States) for Printer	7640013885 ¹	\$657.00
KIP 7700 System Freight	Dock to Dock Freight (Continental United States) for Printer and Scanner	7640013886	\$751.50

Freight Special Services

KIP Freight - 2 men pick up and/or delivery		7640013896	\$117.00
KIP Freight - Lift Gate		7640013897	\$81.00
KIP Freight - Remove Dunnage		7640013898	\$58.50
KIP Freight - Uncrate		7640013899	\$58.50
KIP Freight - Inside Delivery		7640013900	\$40.50
KIP Freight - Pallet Jack		7640013901	\$40.50

Scanning Solutions

KIP 7.0 COLOR SCAN TO FILE FIELD UPGRADE	Software Key Field Upgrade to Color Scan to File into multiple formats and storage locations for KIP 600A Scanner	7640009553	\$1,075.50
KIP 7.0 COLOR COPY TO INKJET FIELD UPG.	Software Key Field Upgrade to Color Copying to Intergrated Inkjet Printers for KIP 600A Scanner	7640009554	\$1,345.50
KIP 720 SCANNER ORIG. STACKING RACK	KIP 720 Scanner - Original Stacking Rack	7640009557	\$133.20
KIP 2300 SCANNER STAND w/ INT. DISPLAY	KIP 2300 Scanner Stand with Integrated Display Holder	7640012574	\$895.50
COLOR STF & COPY TO INKJET UPG. KEYCODE	Color Scan to File& Copy to Inkjet Upgrade Keycode for KIP 2300 Scanner	7640012575	\$2,421.00
KIP 2300 SCANNER W/ COLOR SCAN TO FILE	KIP 2300 Scanner with Color Scan to File	7640013813	\$14,395.50
KIP 720 SCANNER W/COLOR SCAN TO FILE	Add scanner as a field upgrade from printer only configuration	7640017588	\$8,995.50
KIP 720 SCANNER STAND	Use when dual footprint configuration is required. Printer and scanner are separate	7640017589	\$652.50

Software Upgrades

PDF FORMAT PRINTING OPTION	Software Key Field Upgrade to PDF Format Printing	7640009555	\$922.50
KIP Color Pro - Advanced Copy, Print & Scan to 3rd Party Scanners	Ideal copy, print, scan solution when a 3rd party scanner is already installed in the customer's location. Full Color adjustment capability during Copy and Scan-to-file process. Inkjet driver support for (2) printers.	7640012576	\$2,695.50
KIP 7700 Color Print /Copy to KM MFP or Inkjet	Includes print and copy support for Konica Minolta MFPs or one inkjet printer, color image presets, multiple copy, color touchscreen, image preview, closed loop color calibration and full accounting of color copies.	7640013808	\$895.50

Stacker/Folder Options

KIP 1200 Auto Stacker	Online Print Stacking System up to 1,000 mixed size media capacity.	7640000866	\$1,975.50
HIGH CAPACITY PRINT RACK	Required Print Rack for Printer. Compatible with KIP 7700/7900 series.	7640009558 ²	\$895.50
KIPFOLD 7700 FOLDING SYSTEM	KIPFold 7700 Folding System	7640009560	\$29,695.50

Supplies

--	--	--	--

KIP 7700 START-UP KIT (5 x 500GM CART)	5 x 500 gram start-up kit cartridges. Required for Installation.	7640009561	\$459.00
KIP 7700 TONER PACK (4 x 550GM CART)	4 x 550 gram toner cartridges	7640009562	\$369.00

¹KIP America freight prices reflect 3-5 day standard ground dock to dock ground transportation to specified location in the Continental United

Any special freight requirements or requests will be done on a quote basis.

KIP freight prices include scanner accessory box (if applicable).

Freight Special Services are services that you may require that are not covered by standard freight price.

²If no KIP 1200 Auto Stacker or KIPFold 7700 is configured with printer, then the high capacity print rack is required.



Model	Description	Item Number	Contract Price
KIP 7900 Series	Monochrome Wide Format	kip_7900_series	
Packages			
KIP 7900 MONO. PRINT SYSTEM	4-roll monochrome wide-format printer	7640009563	\$26,640.00
KIP 7900 MONO. COPY/PRINT W/ COLOR SCAN	4-roll monochrome wide-format copy/print system with color scan with KIP 600A Scanner	7640009565	\$35,730.00
KIP 7900 MONO. COPY/PRINT W/ 2300 COLOR SCAN	4-roll monochrome wide-format copy/print system with color scan with KIP 2300 Scanner	7640013809	\$41,130.00

Accessories			
Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	647580695	\$1,709.10
Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	647645552	\$1,619.10
Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	647645575	\$1,529.10
Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50
KIP 7.0 USB PLUS KIT	External hub allows for printing of documents from USB drives & multiple flash-based storage formats	7640008386	\$116.10
PDF FORMAT PRINTING OPTION	Software Key Field Upgrade to PDF Format Printing	7640009569	\$1,570.50

Freight			
KIP 7900 Printer Freight	Dock to Dock Freight (Continental United States) for Printer	7640013887 ¹	\$657.00
KIP 7900 System Freight	Dock to Dock Freight (Continental United States) for Printer and Scanner	7640013888	\$765.00
Freight Special Services			
KIP Freight - 2 men pick up and/or delivery		7640013896	\$117.00
KIP Freight - Lift Gate		7640013897	\$81.00
KIP Freight - Remove Dunnage		7640013898	\$58.50
KIP Freight - Uncrate		7640013899	\$58.50
KIP Freight - Inside Delivery		7640013900	\$40.50
KIP Freight - Pallet Jack		7640013901	\$40.50
KIP Freight - All Special Services		7640013902	\$396.00
Scanning Solutions			
KIP 720 SCANNER ORIG. STACKING RACK	KIP 720 Scanner - Original Stacking Rack	7640009557	\$133.20
KIP 2300 SCANNER STAND w/ INT. DISPLAY	KIP 2300 Scanner Stand with Integrated Display Holder	7640012574	\$895.50
COLOR STF & COPY TO INKJET UPG. KEYCODE	Color Scan to File& Copy to Inkjet Upgrade Keycode for KIP 2300 Scanner	7640012575	\$2,421.00
KIP 2300 SCANNER W/ COLOR SCAN TO FILE	KIP 2300 Scanner with Color Scan to File	7640013813	\$14,395.50
KIP 720 SCANNER W/COLOR SCAN TO FILE	Add scanner as a field upgrade from printer only configuration	7640017588	\$8,995.50
KIP 720 SCANNER STAND	Use when dual footprint configuration is required. Printer and scanner are separate	7640017589	\$652.50
Software Upgrades			
KIP 7.0 COLOR SCAN TO FILE FIELD UPGRADE	Software Key Field Upgrade to Color Scan to File into multiple formats and storage locations for KIP600A Scanner	7640009567	\$1,075.50
KIP 7.0 COLOR COPY TO INKJET FIELD UPG.	Software Key Field Upgrade to Color Copying to Integrated Inkjet Printers for KIP600A Scanner	7640009568	\$1,345.50

KIP Color Pro - Advanced Copy, Print & Scan to 3rd Party Scanners	Ideal copy, print, scan solution when a 3rd party scanner is already installed in the customer's location. Full Color adjustment capability during Copy and Scan-to-file process. Inkjet driver support for (2) printers.	7640012576	\$2,695.50
KIP 7900 Color Print /Copy to KM MFP or Inkjet	Includes print and copy support for Konica Minolta MFPs or one inkjet printer, color image presets, multiple copy, color touchscreen, image preview, closed loop color calibration and full accounting of color copies.	7640013810	\$895.50

Stacker/Folder Options

KIP 1200 Auto Stacker	Online Print Stacking System up to 1,000 mixed size media capacity.	7640000866	\$1,975.50
HIGH CAPACITY PRINT RACK	Required Print Rack for Printer. Compatible with KIP 7700/7900 series.	7640009558 ²	\$895.50
KIPFOLD 7900 FOLDING SYSTEM	KIPFold 7900 Folding System	7640009570	\$29,695.50

Supplies

KIP 7900 START-UP KIT (5 x 700GM CART)	5 x 700 gram start-up kit cartridges. Required for Installation.	7640009571	\$589.50
KIP 7700 TONER PACK (4 x 700GM CART)	4 x 700 gram toner cartridges	7640009572	\$472.50

¹KIP America freight prices reflect 3-5 day standard ground dock to dock ground transportation to specified location in the Continental United

Any special freight requirements or requests will be done on a quote basis.

KIP freight prices include scanner accessory box (if applicable).

Freight Special Services are services that you may require that are not covered by standard freight price.

²If no KIP 1200 Auto Stacker or KIPFold 7700 is configured with printer, then the high capacity print rack is required.

Model	Description	Item Number	Contract Price
KIP 9000	Wide Format	KIP9000	
Packages			
KIP 9000 Network Printing System	KIP 9000 Network Printer	7640004664	\$53,995.50
KIP 9000 Monochrome System	KIP 9000 Network PTR+Copier+STF	7640004665	\$62,995.50
KIP 9000 Mono/Color System	KIP 9000 PTR+Copier+Color STF	7640004666	\$65,695.50

Accessories			
Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50
Scanning Solutions			
KIP 600 Scanner	KIP 600 Scanner	7640002389 ¹	\$10,800.00
Software			
KIP 9000 PDF Printing Upgrade	KIP 9000 PDF Printing Upgrade	7640004667	\$2,245.50
KIP 9000 Mono STF Upgrade	KIP 9000 Mono STF Upgrade	7640004668	\$1,170.00
KIP 9000 Color STF Upgrade	KIP 9000 Color STF Upgrade	7640004669	\$3,510.00
Stacker/Folder Options			
KIP 1000 Stacker	KIP 1000 Stacker	7640000843	\$859.50
KIP 1200 Auto Stacker	Online Print Stacking System up to 1,000 mixed size media capacity.	7640000866	\$1,975.50
Fan Fold Catch Tray	Efficiently collects output for easy distribution on KIPFold 7100. Recommended for high demand fan folding environments.	7640002988	\$382.50
Offline Folding Option	Offline Folding Option for KIPFold 3000/3100/5000/7000/9000	7640002989	\$3,145.50
Extended Fanfold	Provides support for 100' fold lengths with KIPFold 7100. Includes fanfold catch tray.	7640002990	\$4,675.50
KIPFOLD 9000	KIPFOLD 9000	7640004671	\$37,795.50
Supplies			
KIP 9000 Toner - 1 Pack	KIP 9000 Toner - 1 Pack (4 x 500gm)	7640004672	\$279.00
KIP 9000 Toner - 6 Pack	KIP 9000 Toner - 6 Pack (24 x 500gm)	7640004673	\$1,674.00
KIP 9000 Toner - 8 Pack	KIP 9000 Toner - 8 Pack (32 x 500gm)	7640004674	\$2,232.00

¹(Will not work as a stand alone scanner) For KIP 5000 only. Can do Color Scanning.

Model	Description	Item Number	Contract Price
KIP 9200	Wide Format	KIP9200	

Packages			
KIP 9000 Network Printing System	KIP 9000 Network Printer	7640004664	\$53,995.50
KIP 9200 Monochrome System	KIP 9200 Network PTR+Copier+STF	7640004675	\$71,095.50
KIP 9200 Mono/Color System	KIP 9200 PTR+Copier+Color STF	7640004676	\$73,795.50
Accessories			
KIP Scanner Stand	Production Scanner Stand with built in storage capability.	7640000764	\$895.50
Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50
KIP PC Stand	KIP PC Stand for Dual Configuration	7640004680	\$895.50
Scanning Solutions			
KIP 2100 Scanner	KIP 2100 Scanner	7640002985	\$18,900.00
Software			
KIP Color Max Software	KIP Color Max Software	7640002986	\$3,510.00
KIP 9000 PDF Printing Upgrade	KIP 9000 PDF Printing Upgrade	7640004667	\$2,245.50
KIP 9200 Color STF Upgrade	KIP 9200 Color STF Upgrade	7640004677	\$3,510.00
KIP Color Upgrade+Color MAX Combo	KIP Color Upgrade+Color MAX Combo Pack	7640004679	\$6,210.00
Stacker/Folder Options			
KIP 1000 Stacker	KIP 1000 Stacker	7640000843	\$859.50
KIP 1200 Auto Stacker	Online Print Stacking System up to 1,000 mixed size media capacity.	7640000866	\$1,975.50
Fan Fold Catch Tray	Efficiently collects output for easy distribution on KIPFold 7100. Recommended for high demand fan folding environments.	7640002988	\$382.50
Offline Folding Option	Offline Folding Option for KIPFold 3000/3100/5000/7000/9000	7640002989	\$3,145.50
Extended Fanfold	Provides support for 100' fold lengths with KIPFold 7100. Includes fanfold catch tray.	7640002990	\$4,675.50
KIPFOLD 9000	KIPFOLD 9000	7640004671	\$37,795.50
Supplies			
KIP 9000 Toner - 1 Pack	KIP 9000 Toner - 1 Pack (4 x 500gm)	7640004672	\$279.00
KIP 9000 Toner - 6 Pack	KIP 9000 Toner - 6 Pack (24 x 500gm)	7640004673	\$1,674.00

KIP 9000 Toner - 8 Pack	KIP 9000 Toner - 8 Pack (32 x 500gm)	7640004674	\$2,232.00

Model	Description	Item Number	Contract Price
KIP 9900 Series	Monochrome Wide Format	kip_9900_series ¹	
Packages			
KIP 9900 MONO. PRINT SYSTEM	4-roll monochrome wide-format printer	7640012563	\$49,495.50
KIP 9900 MONO. COPY/PRINT w/ COLOR SCAN	4-roll monochrome wide-format copy/print system with color scan with KIP 720 Scanner	7640012565 ²	\$58,491.00
KIP 9900 MONO. COPY/PRINT W/ 2300 COLOR SCAN	4-roll monochrome wide-format copy/print system with color scan with KIP 2300 Scanner	7640013811	\$63,891.00

Accessories			
Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	647580695	\$1,709.10
Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	647645552	\$1,619.10
Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	647645575	\$1,529.10
Secure HDD Connection Kit	External removable case for added security	7640004670	\$535.50
KIP 7.0 USB PLUS KIT	External hub allows for printing of documents from USB drives & multiple flash-based storage formats	7640008386	\$116.10
PDF FORMAT PRINTING OPTION	Software Key Field Upgrade to PDF Format Printing	7640012569	\$2,308.50
DISPLAY RISER KIT	Required on PO with KIP 9900 single footprint scan to file systems with KIP 2300 Scanner	7640014080	

Freight			
KIP 9900 Printer Freight	Dock to Dock Freight (Continental United States) for Printer	7640013889 ³	\$895.50

KIP 9900 System Freight	Dock to Dock Freight (Continental United States) for Printer and Scanner	7640013890	\$1,030.50
-------------------------	--	------------	------------

Freight Special Services

KIP Freight - 2 men pick up and/or delivery		7640013896	\$117.00
KIP Freight - Lift Gate		7640013897	\$81.00
KIP Freight - Remove Dunnage		7640013898	\$58.50
KIP Freight - Uncrate		7640013899	\$58.50
KIP Freight - Inside Delivery		7640013900	\$40.50
KIP Freight - Pallet Jack		7640013901	\$40.50
KIP Freight - All Special Services		7640013902	\$396.00

Scanning Solutions

KIP 720 SCANNER ORIG. STACKING RACK	KIP 720 Scanner - Original Stacking Rack	7640009557	\$133.20
KIP 2300 SCANNER STAND w/ INT. DISPLAY	KIP 2300 Scanner Stand with Integrated Display Holder	7640012574	\$895.50
COLOR STF & COPY TO INKJET UPG. KEYCODE	Color Scan to File& Copy to Inkjet Upgrade Keycode for KIP 2300 Scanner	7640012575	\$2,421.00
KIP 2300 SCANNER W/ COLOR SCAN TO FILE	KIP 2300 Scanner with Color Scan to File	7640013813	\$14,395.50
KIP 720 SCANNER W/COLOR SCAN TO FILE	Add scanner as a field upgrade from printer only configuration	7640017588	\$8,995.50
KIP 720 SCANNER STAND	Use when dual footprint configuration is required. Printer and scanner are separate	7640017589	\$652.50

Software Upgrades

KIP 7.0 COLOR SCAN TO FILE FIELD UPGRADE	Software Key Field Upgrade to Color Scan to File into multiple formats and storage locations for KIP600A Scanner	7640009567	\$1,075.50
KIP 7.0 COLOR COPY TO INKJET FIELD UPG.	Software Key Field Upgrade to Color Copying to Integrated Inkjet Printers for KIP600A Scanner	7640009568	\$1,345.50
KIP Color Pro - Advanced Copy, Print & Scan to 3rd Party Scanners	Ideal copy, print, scan solution when a 3rd party scanner is already installed in the customer's location. Full Color adjustment capability during Copy and Scan-to-file process. Inkjet driver support for (2) printers.	7640012576	\$2,695.50

KIP 9900 Color Print /Copy to KM MFP or Inkjet	Includes print and copy support for Konica Minolta MFPs or one inkjet printer, color image presets, multiple copy, color touchscreen, image preview, closed loop color calibration and full accounting of color copies.	7640013812	\$895.50
Stacker/Folder Options			
KIP 1200 Auto Stacker	Online Print Stacking System up to 1,000 mixed size media capacity.	7640000866	\$1,975.50
KIPFOLD 9900 FOLDING SYSTEM	KIPFold 9900 Folding System	7640012570	\$30,595.50
Supplies			
KIP 9900 TONER PACK (4 x 500GM CART)	4 x 500 gram toner cartridges	7640012571	\$274.50

¹Has been updated to include KIP 720 scanner.

²Has been updated to include KIP 720 scanner

³KIP America freight prices reflect 3-5 day standard ground dock to dock ground transportation to specified location in the Continental United

KIP 9900 Freight with set up service includes inside delivery to a specified location, uncrating and waste removal.

Please call for quote if stair climbing is required.

Any special freight requirements or requests will be done on a quote basis.

KIP freight prices include scanner accessory box (if applicable).

Freight Special Services are services that you may require that are not covered by standard freight price.

Model	Description	Item Number	Contract Price
KIP C7800	Production Color Print System	KIPC7800	
Packages			
KIP C7800 Production Print System	Production Print System with integrated touchscreen provides complete system management and simple Touch Printing from USB & Network locations, as well as driver based print submission.	7640016356 ¹	\$67,045.50
Accessories			
Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	Dell PC Package for KIP 720 / 2300 Scanner (5 year support)	647580695	\$1,709.10

Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	Dell PC Package for KIP 720 / 2300 Scanner (4 year support)	647645552	\$1,619.10
Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	Dell PC Package for KIP 720 / 2300 Scanner (3 year support)	647645575	\$1,529.10

Freight

KIP 2300 Freight	Dock to Dock Freight (Continental United States)	7640013891	\$279.00
KIP C7800 Dock to Dock Delivery	Dock to Dock Freight (Continental United States)	7640016369	\$1,259.10
KIP C7800 Inside Delivery	*A forklift is required for the equipment delivery & should be provided by the delivery location, if a forklift is not available one can be provided by the KIP preferred carrier for an additional fee.	7640016370	\$2,699.10

Freight Special Services

KIP Freight - 2 men pick up and/or delivery		7640013896	\$117.00
KIP Freight - Lift Gate		7640013897	\$81.00
KIP Freight - Remove Dunnage		7640013898	\$58.50
KIP Freight - Uncrate		7640013899	\$58.50
KIP Freight - Pallet Jack		7640013901	\$40.50
KIP Freight - All Special Services		7640013902	\$396.00
KIP FORK LIFT CHARGE	KIP FORK LIFT CHARGE	7640016963	\$1,615.50

Print Option

KIP C7800 Technical Print Apps	Includes the following print submission tools: KIP Print: Windows only application delivers powerful job creation, preflight controls, printing, queue management and system administration features. KIP PrintNET Web Based Printing: Delivers powerful online job creation, preflight controls, printing, queue management and system administration features without the need to install Windows or Mac based software.	7640016357	\$1,165.50
--------------------------------	--	------------	------------

	Cloud Printing: Use any web connected device to produce prints using nothing more than an Email with attachments.		
KIP C7800 Graphics Print App	Includes the following print submission tool: KIP Color RIP: The Windows only application KIP Color RIP provides color imaging professionals with the necessary tools to maximize output and quality while limiting the time invested in producing prints with superb color accuracy. With a straight forward and concise layout, users are able to access all major features from a single screen. KIP Color RIP delivers advanced color management with integrated support for ICC profiles created for KIP C7800 systems.	7640016358	\$2,245.50
KIP C7800 Technical /Graphic Apps Bundle	Includes all Technical Printing and Graphic Printing Apps shown above.	7640016359	\$3,055.50
KIP C7800 PDF Printing Option	Print Single or Multi-page Color / B&W PDF images, Single File or Batch File Selection (PDF/PS/EPS), with integrated Print Tracking and Accounting Logging.	7640016360	\$2,245.50

Scanning Solutions

KIP 720 SCANNER ORIG. STACKING RACK	KIP 720 Scanner - Original Stacking Rack	7640009557	\$133.20
KIP 2300 SCANNER STAND w/ INT. DISPLAY	KIP 2300 Scanner Stand with Integrated Display Holder	7640012574	\$895.50
KIP 2300 SCANNER W/ COLOR SCAN TO FILE	KIP 2300 Scanner with Color Scan to File	7640013813	\$14,395.50
KIP 720 SCANNER W/COLOR SCAN TO FILE	Add scanner as a field upgrade from printer only configuration	7640017588	\$8,995.50
KIP 720 SCANNER STAND	Use when dual footprint configuration is required. Printer and scanner are separate	7640017589	\$652.50

Software Upgrades

KIP Color Pro - Advanced Copy, Print & Scan to 3rd Party Scanners	Ideal copy, print, scan solution when a 3rd party scanner is already installed in the customer's location. Full Color adjustment capability during Copy and Scan-to-file process. Inkjet driver support for (2) printers.	7640012576	\$2,695.50
ADDITIONAL INKJET DRIVER	Additional Inkjet Printer Driver	7640012579	\$292.50

Color Print /Copy to KM MFP or Inkjet	Includes print and copy support for Konica Minolta MFPs or one inkjet printer, color image presets, multiple copy, color touchscreen, image preview, closed loop color calibration and full accounting of color copies.	7640013814	\$895.50
---------------------------------------	---	------------	----------

Stacker/Folder Options

KIP C7800 Auto Stacker		7640016361	\$2,245.50
KIP Fold C7800		7640016362	\$33,295.50
KIP Fold C7800 - C-Style Fold Packets		7640016699	\$2,245.50
KIP Fold C7800 - Unlimited Length Fan Fold via Keycode		7640016700	\$2,695.50

Supplies

KIP KC80 32LB BLUEBACK MEDIA (36"X328')	KIP KC80 32LB BLUEBACK MEDIA (36"X328')	7640006647	\$337.50
KIP KC80 6MIL CLEAR ADH MEDIA (36"X164')	KIP KC80 6MIL CLEAR ADH MEDIA (36"X164')	7640006649	\$490.50
KIP KC80 6MIL OPAQ ADH MEDIA (36"X164')	KIP KC80 6MIL OPAQ ADH MEDIA (36"X164')	7640006650	\$562.50
White Opaque Matte Banner Media 18 inches x 200 feet		7640012857	\$280.80
White Opaque Matte Banner Media 36 inches x 200 feet		7640012858	\$561.60
KIP Color 24LB BOND 24x500 one roll per carton		7640015282	\$72.00
KIP Color 24LB BOND 30x500 one roll per carton		7640015283	\$76.50
KIP Color 24LB BOND 36x500 one roll per carton		7640015284	\$81.00
KIP Color 32LB BOND 24x150 two rolls per carton		7640015285	\$81.00
KIP Color 32LB BOND 30x150 two rolls per carton		7640015286	\$90.00
KIP Color 32LB BOND 36x150 two rolls per carton		7640015287	\$99.00
KIP Color 32LB BOND 36x300 one roll per carton		7640015288	\$297.00
KIP Color 40LB BOND 24x200 two rolls per carton		7640015289	\$135.00

KIP Color 40LB BOND 30x200 two rolls per carton	7640015290	\$153.00
KIP Color 40LB BOND 36x200 two rolls per carton	7640015291	\$162.00
KIP Color Florescent Yellow Bond 36x500 one roll per carton	7640015292	\$99.00
KIP Color Florescent Pink Bond 36x500 one roll per carton	7640015293	\$99.00
KIP Color Florescent Orange Bond 36x500 one roll per carton	7640015294	\$99.00
KIP Color Florescent Blue Bond 36x500 one roll per carton	7640015295	\$99.00
KIP Color 3m Double Matte Film 24x150 one roll per carton	7640015296	\$180.00
KIP Color 3m Double Matte Film 30x150 one roll per carton	7640015297	\$225.00
KIP Color 3m Double Matte Film 36x150 one roll per carton	7640015298	\$270.00
KIP Color 4m Double Matte Film 24x150 one roll per carton	7640015299	\$202.50
KIP Color 4m Double Matte Film 30x150 one roll per carton	7640015300	\$247.50
KIP Color 4m Double Matte Film 36x150 one roll per carton	7640015301	\$292.50
KIP Color Weatherproof Film 30x150 one roll per carton	7640015302	\$337.50
KIP Color Weatherproof Film 36x150 one roll per carton	7640015303	\$373.50
Waterproof Bond Rite in the Rain 24x500 one roll per carton	7640015304	\$202.50
Waterproof Bond Rite in the Rain 36x500 one roll per carton	7640015305	\$247.50
White Opaque Matte Banner Media 24 x 200	7640015357	\$421.20
KC80 36" x 225' FUSION SOFT POLYESTER	7640016335	\$702.00
KC80 24" x 225' FUSION SOFT POLYESTER	7640016336	\$468.00
KIP C7800 Cyan Toner (2) x 1000gm	7640016363 ²	\$279.00
KIP C7800 Magenta Toner (2) x 1000gm	7640016364 ³	\$279.00
KIP C7800 Yellow Toner (2) x 1000gm	7640016365 ⁴	\$279.00
KIP C7800 Black Toner (2) x 1000gm	7640016366 ⁵	\$238.50
KIP C7800 Waste Toner Receptacle	7640016367	\$89.10
KIP C7800 Toner Kit	7640016368 ⁶	\$1,164.60

KIP C7800 Cyan Toner Type A - 2 x 1000gm	KIP C7800 Cyan Toner Type A - 2 x 1000gm	SUPC7800103CA ⁷	\$279.00
KIP C7800 Black Type A - 2 x 1000gm	KIP C7800 Black Type A - 2 x 1000gm	SUPC7800103KA ⁸	\$238.50
KIP C7800 Magenta Type A - 2 x 1000gm	KIP C7800 Magenta Type A - 2 x 1000gm	SUPC7800103MA ⁹	\$279.00
KIP C7800 Yellow Type A - 2 x 1000gm	KIP C7800 Yellow Type A - 2 x 1000gm	SUPC7800103YA ¹⁰	\$279.00
KIP C7800 Toner Type A Kit	KIP C7800 Toner Type A Kit	SUPC7800108KA ¹¹	\$1,164.60

¹Base unit includes:

Microsoft Certified Windows Driver: Color or Black & White printing from any Microsoft Windows software application.

Mac PPD Driver: supports Mac OS provided PPD driver

AutoCAD Driver: supports all versions of AutoCAD up to 2012

KIP Cost Review Application: Print Cost & Image Coverage tracking software

Start-Up Toner: Includes (1) cartridge of C,M,Y,K Toner and Waste Receptacle

Auto Voltage Regulator: Provides consistent electrical power to the system.

²Use for legacy installations of C7800 (without field modification kit). This toner is expected to be discontinued by May 1, 2013. Type A toner will be

³Use for legacy installations of C7800 (without field modification kit). This toner is expected to be discontinued by May 1, 2013. Type A toner will be

⁴Use for legacy installations of C7800 (without field modification kit). This toner is expected to be discontinued by May 1, 2013. Type A toner will be

⁵Use for legacy installations of C7800 (without field modification kit). This toner is expected to be discontinued by May 1, 2013. Type A toner will be

⁶Use for legacy installations of C7800 (without field modification kit). This toner is expected to be discontinued by May 1, 2013. Type A toner will be

⁷ Required for brand new installations - Use Type A toner only!

⁸ Required for brand new installations - Use Type A toner only!

⁹ Required for brand new installations - Use Type A toner only!

¹⁰ Required for brand new installations - Use Type A toner only!

¹¹ Required for brand new installations - Use Type A toner only!

Spiral Binding Spiral Binding

Effective Date: 3/6/2013

Model	Description	Item Number	Contract Price
Spiral Binding	Spiral Binding	SpiralBinding ¹	

Annual Service

ANNUAL SVC - Fastback Model 20	ANNUAL SVC - Fastback Model 20	7640016954	\$585.00
ANNUAL SVC - Triumph 4850EP	ANNUAL SVC - Triumph 4850EP	7640016988	\$1,665.00
ANNUAL SVC - CombMac-24E	ANNUAL SVC - CombMac-24E	7640018337	\$328.50
ANNUAL SVC - WireMac with Elec Punch	ANNUAL SVC - WireMac with Elec Punch	7640018338	\$328.50
ANNUAL SVC - Akiles FlexiCloser	ANNUAL SVC - Akiles FlexiCloser	7640018339	\$328.50
ANNUAL SVC - CoilMac EPI	ANNUAL SVC - CoilMac EPI	7640018340	\$328.50
ANNUAL SVC - Pro Series 3250CL	ANNUAL SVC - Pro Series 3250CL	7640018341	\$328.50
ANNUAL SVC - CB30QS	ANNUAL SVC - CB30QS	7640018342	\$2,700.00
ANNUAL SVC - HD4170	ANNUAL SVC - HD4170	7640018343	\$328.50
ANNUAL SVC - Koilmatic TableTop Insert	ANNUAL SVC - Koilmatic TableTop Insert	7640018344	\$2,025.00
ANNUAL SVC - OD4012	ANNUAL SVC - OD4012	7640018345	\$360.00
ANNUAL SVC - HD7000	ANNUAL SVC - HD7000	7640018346	\$585.00
ANNUAL SVC - HD7000-Plus	ANNUAL SVC - HD7000-Plus	7640018347	\$585.00
ANNUAL SVC - DocuPunch	ANNUAL SVC - DocuPunch	7640018348	\$3,766.50
ANNUAL SVC - Lamitek SL-14	ANNUAL SVC - Lamitek SL-14	7640018349	\$328.50
ANNUAL SVC - TCC 2700	ANNUAL SVC - TCC 2700	7640018350	\$328.50
ANNUAL SVC - Fujipla ALM 3220	ANNUAL SVC - Fujipla ALM 3220	7640018351	\$2,430.00
ANNUAL SVC - RSH-1151	ANNUAL SVC - RSH-1151	7640018352	\$1,350.00
ANNUAL SVC - RSH-1651	ANNUAL SVC - RSH-1651	7640018353	\$1,440.00
ANNUAL SVC - Excaliber 5000	ANNUAL SVC - Excaliber 5000	7640018354	\$328.50
ANNUAL SVC - CR-50P	ANNUAL SVC - CR-50P	7640018355	\$328.50
ANNUAL SVC Clamco Combo Jr - A	ANNUAL SVC Clamco Combo Jr - A	7640018356	\$450.00
ANNUAL SVC Clamco Combo Jr - B	ANNUAL SVC Clamco Combo Jr - B	7640018357	\$495.00
ANNUAL SVC - Model 120 w-out Power TA	ANNUAL SVC - Model 120 w-out Power TA	7640018358	\$697.50
ANNUAL SVC - Model 120 with Power TA	ANNUAL SVC - Model 120 with Power TA	7640018359	\$810.00
ANNUAL SVC - Model 220 w-out Power TA	ANNUAL SVC - Model 220 w-out Power TA	7640018360	\$720.00
ANNUAL SVC - Model 220 with Power TA	ANNUAL SVC - Model 220 with Power TA	7640018361	\$855.00
ANNUAL SVC - EBM-2.1	ANNUAL SVC - EBM-2.1	7640018362	\$328.50
ANNUAL SVC - FMM-3	ANNUAL SVC - FMM-3	7640018363	\$652.50
ANNUAL SVC - Challenge EH-3C	ANNUAL SVC - Challenge EH-3C	7640018364	\$985.50
ANNUAL SVC - Triumph Model 4705	ANNUAL SVC - Triumph Model 4705	7640018365	\$450.00
ANNUAL SVC - Triumph 4810D	ANNUAL SVC - Triumph 4810D	7640018366	\$904.50
ANNUAL SVC Challenge Spartan 185 SA	ANNUAL SVC Challenge Spartan 185 SA	7640018367	\$1,080.00
ANNUAL SVC Challenge Spartan 185 A	ANNUAL SVC Challenge Spartan 185 A	7640018368	\$1,215.00

ANNUAL SVC Challenge Spartan 185 AEP	ANNUAL SVC Challenge Spartan 185 AEP	7640018369	\$1,350.00
ANNUAL SVC - Triumph 5222	ANNUAL SVC - Triumph 5222	7640018370	\$2,065.50
ANNUAL SVC - Challenge Titan 230	ANNUAL SVC - Challenge Titan 230	7640018371	\$2,146.50
ANNUAL SVC - Challenge Titan 200 BC	ANNUAL SVC - Challenge Titan 200 BC	7640018372	\$1,350.00
ANNUAL SVC - Challenge Titan 200	ANNUAL SVC - Challenge Titan 200	7640018373	\$1,890.00
ANNUAL SVC - Challenge 305XG	ANNUAL SVC - Challenge 305XG	7640018374	\$3,780.00
ANNUAL SVC - PF-P3100	ANNUAL SVC - PF-P3100	7640018375	\$495.00
ANNUAL SVC - PF-P3200	ANNUAL SVC - PF-P3200	7640018376	\$810.00
ANNUAL SVC - PF-P330	ANNUAL SVC - PF-P330	7640018377	\$891.00
ANNUAL SVC - Duplo DB-280	ANNUAL SVC - Duplo DB-280	7640018378	\$1,350.00
ANNUAL SVC - Autocreater 50	ANNUAL SVC - Autocreater 50	7640018379	\$2,250.00
ANNUAL SVC - Autocreater 33	ANNUAL SVC - Autocreater 33	7640018380	\$2,250.00
ANNUAL SVC - MBM BC12	ANNUAL SVC - MBM BC12	7640018381	\$810.00
ANNUAL SVC - Powis PhotoPress Machine	ANNUAL SVC - Powis PhotoPress Machine	7640018382	\$1,440.00
ANNUAL SVC - Intimus 120CC3	ANNUAL SVC - Intimus 120CC3	7640018383	\$427.50
ANNUAL SVC - HD7700	ANNUAL SVC - HD7700	7640018399	\$675.00
ANNUAL SVC - Triumph 4315	ANNUAL SVC - Triumph 4315	7640018413	\$540.00
ANNUAL SVC - Standard PC-P43	ANNUAL SVC - Standard PC-P43	7640018414	\$648.00
ANNUAL SVC - Standard BQ-16-PUR	ANNUAL SVC - Standard BQ-16-PUR	7640018415	\$4,050.00
ANNUAL SVC - CRB-160 Creaser	ANNUAL SVC - CRB-160 Creaser	7640018416	\$1,080.00
ANNUAL SVC - Martin Yale Mark VII	ANNUAL SVC - Martin Yale Mark VII	7640018430	\$675.00

Binding Equipment

Onyx HD4470	Onyx HD4470 Plastic Comb Binding Machine	04HDCOMBOP	\$481.50
3:1 Pitch Large Diameter Kit	3:1 Pitch Large Diameter Kit for 12" CB30-QS Inserter	04JBCB30LDK12	\$3,150.00
CB30QS	CB30QS 12" Coil Insert/Cutter w/ 8 to 20mm Crimper Head	04JBCB30QS	\$17,999.10
Fastback Model 20	Fastback Model 20 Binding System	04MODEL20FB	\$3,865.50
KF-50	KF-50 Krimp Fast Plastic Coil Crimping Module for HD4170	04PDIKF50	\$670.50
Pro Series 3250CL	Pro Series 3250CL Elec. Coil Punch & Bind System	04PDIPS3250CL	\$2,065.50
CombMac-24E	CombMac-24E 14" Electric Punch and Manual Bind	7640016201	\$1,799.10
14" Manual Comb Spreader	14" Manual Comb Spreader	7640016202	\$296.10

WireMac with Electric Punch	WireMac with Electric Punch (avail. In 2:1 or 3:1)	7640016203	\$2,115.00
Dura-Wire 450	Dura-Wire 450 3:1 & 2:1 Pitch Vertical Wire Closing Machine	7640016204	\$404.10
Akiles FlexiCloser Electric Wire Closer	Akiles FlexiCloser Electric Wire Closer	7640016205	\$1,709.10
CoilMac EPI	CoilMac EPI -Electric Punch with electric Coil Inserter 4:1	7640016206	\$2,245.50
HD4170	HD4170 Heavy Duty Two Roller Coil Inserter (can be mounted to OD & HD Punch Units with bracket kit - purchased separately)	7640016207	\$1,345.50
Koilmatic Automatic Table Top Coil Inserter	Koilmatic Automatic Table Top Coil Inserter	7640016208	\$12,599.10

Creasing and Perforating

Autocreaser 50	Autocreaser 50 Suction Feed Channel Creaser	7640016239	\$15,525.00
Autocreaser 33	Autocreaser 33 Suction Feed Channel Creaser	7640016240	\$12,690.00

Cutters

Challange 305XG w/light beam, air table & Lg LCD	Challange 305XG Cutter w/ light beam, air table & Lg LCD	04CHLC305XG	\$26,095.50
Challenge Spartan 185 A	Challenge Spartan 185 A Cutter Auto Clamp/Manual Backgauge	04CHLS185A	\$8,500.50
Challenge Spartan 185 SA	Challenge Spartan 185 SA Paper Cutter-Manual Clamp/Backgauge	04CHLS185SA	\$7,555.50
Challenge Titan 200	Challenge Titan 200 BC Paper Cutter	04CHLT200BC	\$8,995.50
Challenge Titan 200 w/ Light Beam	Challenge Titan 200 Cutter Programmable w/ Light Beam	04CHLT200PLB	\$12,865.50
Challenge Titan 230	Challenge Titan 230 Cutter Programmable w/ Light Beam	04CHLT230	\$14,305.50
Triumph 4315	Triumph 4315 16-3/4" Electric Paper Cutter	04MBM4315	\$3,779.10
Triumph 4810D	Triumph 4810D 18-1/2" Paper Cutter	04MBM4810	\$6,299.10
MBM BC12	MBM BC12 Business Card Cutter	04MBMBC12	\$5,400.00
Standard PC-P43	Standard PC-P43 Desktop Paper Cutter	04SPCP43	\$4,635.00
Triumph Model 4705	Triumph Model 4705 18" Stack Paper Cutter	7640016230	\$2,969.10
Triumph 5222	Triumph 5222 Digicut 20-1/2" Programmable Hydraulic Cutter	7640016231	\$13,769.10
Triumph 4850EP	Triumph 4850EP 18-1/2" Fully Auto Programmable Paper Cutter	7640016986	\$11,609.10

Challenge Spartan 185 AEP	Challenge Spartan 185 AEP Fully Auto Programmable Cutter	7640018074	\$9,670.50
Drills			
EBM-2.1	EBM-2.1 E-Z Glide Single Spindle Tabletop Drill	7640016227	\$1,075.50
FMM-3	FMM-3 3-Spindle Moveable Head Drill w/2" Capacity	7640016228	\$4,342.50
Challenge EH-3C	Challenge EH-3C Paper Drill	7640016229	\$6,295.50
Folders			
PF-P3100	PF-P3100 Desktop Paper Folder	7640016234	\$3,230.10
PF-P3200	PF-P3200 Desktop Paper Folder	7640016235	\$5,422.50
PF-P330	PF-P330 Air-Feed Folder	7640016236	\$6,345.00
Joggers			
Challenge Handy Jogger w/ Standard Tray	Challenge Handy Jogger w/ Standard Tray - 8-1/2" x 11"	7640016232	\$459.00
Challenge Handy Jogger w/ Large Tray	Challenge Handy Jogger w/ Large Tray - 11" x 17"	7640016233	\$481.50
Laminators			
Fujipla ALM 3220	Fujipla ALM 3220 Automatic Laminator	04DLALM3220	\$16,195.50
RSH-1151	RSH-1151 45" Heated Roller Wide Format Laminator	04RSH1150	\$8,795.70
RSH-1651	RSH-1651 65" Heated Roller Wide Format Laminator	04RSH1650	\$9,758.70
Lamitek SL-14	Lamitek SL-14 Pouch Laminator with Heated Rollers & LCD Display	7640016213	\$1,349.10
TCC 2700	TCC 2700 27" Roll Laminator	7640016214	\$1,755.00
Padding Equipment			
Challenge Paddy Wagon	Challenge Paddy Wagon	7640016237	\$675.00
Perfect Binders			
Standard BQ-160	Standard BQ-160-PUR Perfect Binder	04SBQ160PUR	\$26,910.00
CRB-160	CRB-160 Semi-Auto Creaser for BQ-160	04SCRB160	\$7,110.00
Duplo DB-280	Duplo DB-280 Perfect Binder	7640016238	\$8,910.00

Photobook Solutions

Fast Back Hard Cover Guild	Fast Back Hard Cover Guide	04FBHCG2	\$265.50
Powis IW-1	Powis IW-1 Image Wrapper	04FBIMAGEWRAP	\$1,345.50
Powis PhotoPress Extension Kit	Powis PhotoPress Extension Kit for 12" x 18" Photobooks	04FBPPEK	\$301.50
Powis PhotoPress	Powis PhotoPress Machine	04FBPPM	\$8,095.50

Punching Equipment

4:1 (.2475) 4X5mm Oval Hole Die	4:1 (.2475) 4X5mm Oval Hole Die for Docupunch	04DOCUP2475O	\$3,195.00
2:1 Round Dies (6mm hole)	2:1 Round Dies (6mm hole) for DocuPunch	04DOCUPUN21R	\$1,710.00
2:1 Square Dies (6mm hole)	2:1 Square Dies (6mm hole) for DocuPunch	04DOCUPUN21S	\$2,632.50
3:1 Oval Hole Die (6.5x5.5mm)	3:1 Oval Hole Die (6.5x5.5mm) for Docupunch	04DOCUPUN31O	\$3,195.00
3:1 Round Dies (4mm hole)	3:1 Round Dies (4mm hole) for DocuPunch	04DOCUPUN31R	\$1,800.00
3:1 Square Die (4mm hole)	3:1 Square Die (4mm hole) for DocuPunch	04DOCUPUN31S	\$2,520.00
3 Hole Punch 4-1/4" X 8MM Dia.	3 Hole Punch 4-1/4" X 8MM Dia. DocuPunch (8MM round hole)	04DOCUPUN3H	\$1,795.50
DocuPunch	DocuPunch Automatic Punch (dies are not included)	04DOCUPUNCH	\$25,857.00
Plastic Comb Die 8x3mm Rectngl e	Plastic Comb Die 8x3mm Rectngl for DocuPunch 320016090	04DOCUPUNPB	\$2,965.50
Velo Bind Die for DocuPunch	Velo Bind Die for DocuPunch (1/8" round hole)	04DOCUPUNVB	\$1,975.50
HD7000-Plus	HD7000-Plus Super Heavy Duty Electric Punch	04HD7000PLUS	\$4,041.00
HD7700	HD7700 Punch w 1 Die (04HD777907 3:1 Square)	04HD7700EP	\$4,365.00
Addtl Std Die for HD7700	Addtl Std Die for HD7700 (2:1 Square Hole)	04HD777912	\$882.00
Palm Switch for HD7000/7700	Palm Switch for HD7000/7700	04PALMSWITCH	\$121.50
OD4012	OD4012 Punch with One Die	7640016209	\$2,421.00
Additional Standard Dies for OD4000 or OD4012	Additional Standard Dies for OD4000 or OD4012	7640016210	\$531.00
HD70000	HD7000 Punch with One Die	7640016211	\$3,771.00
Additional Standard Dies for HD7000	Additional Standard Dies for HD7000	7640016212	\$882.00

Shredders

Intimus 120CC3	Intimus 120CC3 Shredder 5/32" x 1-1/16" Cross Cut	04MY1120CC3	\$2,808.00
----------------	---	-------------	------------

Shrinkwrap Machines

Model 120 Combo Shrink System without Power Take-Away	Model 120 Combo Shrink System without Power Take-Away	04PAC120COMBO	\$4,567.50
Model 120 Combo Shrink System w/ Power Take Away	Model 120 Combo Shrink System w/ Power Take Away	04PAC120CPTA	\$5,445.00
Model 220 Combo Shrink System without Power Take-Away	Model 220 Combo Shrink System without Power Take-Away	04PAC220COMBO	\$4,837.50
Model 220 Combo Shrink System with Power Take-Away	Model 220 Combo Shrink System with Power Take-Away	04PAC220CPTW	\$5,715.00
Clamco Combo Jr.-A	Clamco Combo Jr.-A Shrink Wrap System	04PACCOMBOJRA	\$2,997.00
Clamco Combo Jr.-B	Clamco Combo Jr.-B Shrink Wrap System	04PACCOMBOJRB	\$3,168.00

Start Up Packages

Powis PhotoPress Starter Kit	Powis PhotoPress Starter Kit Package consists of: 56FBPPSS810L Single Signatures for PhotoPress Photobook system [8" x 10" landscape] 3 cartons 56HCEL810BKP Hard Cover End Leaves [8" x 10" portrait, black, no window] 1 carton 56HCPP810WHCB FastBack Composition Hard Cover [8" x 10" portrait, white impala, b width, no window] 2 carton 56FBPPST10 Spine Tape for PhotoPress Photobook system [10"] 1 carton 56HCHBWHBK Fast Back Hard Cover Headbands [white / black] 1 carton	56PPSTARTKIT	\$1,260.00
Roll Laminating Start-Up Package	Konica Roll Laminating Start-Up Package Package consists of: 19CB252501PI Color-Bond Laminating Film for Color Copier Output - 25" x 250', gloss polyester exb, 3 mil, 1" core, poly in 2 rolls	7640016658	\$178.22

Wire-O 2:1 Pitch Start-Up Package	Konica Wire-O 2:1 Pitch Start-Up Package Package consists of: 27034BLACK Wire-O Binding - 3/4", black, 21 loop 2:1 pitch, 100/box 1 box 27058BLACK Wire-O Binding - 5/8", black, 21 loop 2:1 pitch, 100/box 1 box 27100BLACK Wire-O Binding - 1", black, 21 loop 2:1 pitch, 100/box 1 box 033027NTAA 302 Clear Cover - 8-1/2" x 11", clear gloss, square corner, no tissue, 7 mil, unpunched, 100/box 3 boxes 030206BKAA 206 Composition Cover - 8-1/2" x 11", black, square corner, no window, unpunched, 100/box 3 boxes	PKCN2WIREPK	\$370.91
Plastic Coil Binding Start-Up Package	Konica Plastic Coil Binding Start-Up Package Package consists of: 334106BLAC Spiral Plastic Coil 4:1 12" - 6 mm (1/4"), black, 100/box 1 box 334110BLAC Spiral Plastic Coil 4:1 12" - 10 mm (3/8"), black, 100/box 1 box 334112BLAC Spiral Plastic Coil 4:1 12" - 12 mm (1/2"), black, 100/box 1 box 033027NTAA 302 Clear Cover - 8-1/2" x 11", clear gloss, square corner, no tissue, 7 mil, unpunched, 100/box 3 boxes 030206BKAA 206 Composition Cover - 8-1/2" x 11", black, square corner, no window, unpunched, 100/box 3 boxes	PKCNCOILPK	\$268.50
Plastic Comb Binding Start-Up Package	Konica Plastic Comb Binding Start-Up Package Package consists of: 13014BLACK Plastic Comb Binding 19 Ring - 1/4", black, 100/box 1 box 13038BLACK Plastic Comb Binding 19 Ring - 3/8", black, 100/box 1 box 13012BLACK Plastic Comb Binding 19 Ring - 1/2", black, 100/box 1 box 033027NTAA 302 Clear Cover - 8-1/2" x 11", clear gloss, square corner, no tissue, 7 mil, unpunched, 100/box 3 boxes 030206BKAA 206 Composition Cover - 8-1/2" x 11", black, square corner, no window, unpunched, 100/box 3 boxes	PKCNCOMBPK	\$227.22

FastBack Tape Binding Start-Up Package	Konica Plastic Comb Binding Start-Up Package Package consists of: 13014 BLACK Plastic Comb Binding 19 Ring - 1/4", black, 100/box 1 box 13038 BLACK Plastic Comb Binding 19 Ring - 3/8", black, 100/box 1 box 13012 BLACK Plastic Comb Binding 19 Ring - 1/2", black, 100/box 1 box 033027 NTAA 302 Clear Cover - 8-1/2" x 11", clear gloss, square corner, no tissue, 7 mil, unpunched, 100/box 3 boxes 030206 BKAA 206 Composition Cover - 8-1/2" x 11", black, square corner, no window, unpunched, 100/box 3 boxes	PKCNFASTBACK	\$204.41
Pouch Laminator Start-Up Package	Konica Pouch Laminator Start-Up Package Package consists of: 0291150502 Large Laminating Pouches - 9" x 11.5", 5 mil, 100/pack 1 pack 021218050C Large Laminating Pouches - 12" x 18", 5 mil, 100/pack 1 pack	PKCNPOUHLAM	\$168.32
62" Laminating Start-Up Package	Konica 62" Laminating Start-Up Package Package consists of: 80FG056225 Platinum-Lam Wide Format Thermal Laminating w/ UVI - 62" x 250', clear gloss, 5 mil (2/3), 3" core 1 roll 80FS056225 Platinum-Lam Wide Format Thermal Laminating w/ UVI - 62" x 250', satin, 5 mil (2/3), 3" core 1 roll	PKCNWFL62PK	\$723.01
51" Laminating Start-Up Package	Konica 51" Laminating Start-Up Package Package consists of: 80FG055125 Platinum-Lam Wide Format Thermal Laminating w/ UVI - 51" x 250', clear gloss, 5 mil (2/3), 3" core 1 roll 80FS055125 Platinum-Lam Wide Format Thermal Laminating w/ UVI - 51" x 250', satin, 5 mil, 3" core 1 roll	PKCNWFL65PK	\$850.46
Wide Format Laminating Start-Up Package	Konica Wide Format Laminating Start-Up Package Package consists of: 80FG053825 Platinum-Lam Wide Format Thermal Laminating w/ UVI - 38" x 250', clear gloss, 5 mil (2/3), 3" core 1 roll 80FS053825 Platinum-Lam Wide Format Thermal Laminating w/ UVI - 38" x 250', satin, 5 mil, 3" core 1 roll	PKCNWFLAM	\$633.67

Wire-O 3:1 Pitch Start-up Package	Konica Wire-O 3:1 Pitch Start-up Package Package consists of: 27014BLACK Wire-O Binding - 1/4", black, 32 loop 3:1 pitch, 100/box 1 box 27038BLACK Wire-O Binding - 3/8", black, 32 loop 3:1 pitch, 100/box 1 box 27012BLACK Wire-O Binding - 1/2", black, 32 loop 3:1 pitch, 100/box 1 box 033027NTAA 302 Clear Cover - 8-1/2" x 11", clear gloss, square corner, no tissue, 7 mil, unpunched, 100/box 3 boxes 030206BKAA 206 Composition Cover - 8-1/2" x 11", black, square corner, no window, unpunched, 100/box 3 boxes	PKCNWIREPK	\$295.72
			\$0.00

Training and Installation Options			
INSTALL+TRNG - Triumph 4850EP	INSTALL+TRNG - Triumph 4850EP	7640016987	\$720.00
INSTALL+TRNG - CombMac-24E	INSTALL+TRNG - CombMac-24E	7640018289	\$328.50
INSTALL+TRNG - WireMac with Elec Punch	INSTALL+TRNG - WireMac with Elec Punch	7640018290	\$328.50
INSTALL+TRNG - Akiles FlexiCloser	INSTALL+TRNG - Akiles FlexiCloser	7640018291	\$328.50
INSTALL+TRNG - CoilMac EPI	INSTALL+TRNG - CoilMac EPI	7640018292	\$328.50
INSTALL+TRNG - Pro Series 3250CL	INSTALL+TRNG - Pro Series 3250CL	7640018293	\$328.50
INSTALL+TRNG - CB30QS	INSTALL+TRNG - CB30QS	7640018294	\$2,025.00
INSTALL+TRNG - HD4170	INSTALL+TRNG - HD4170	7640018295	\$328.50
INSTALL+TRNG - Koilmatic TableTop Insert	INSTALL+TRNG - Koilmatic TableTop Insert	7640018296	\$540.00
INSTALL+TRNG - Fastback Model 20	INSTALL+TRNG - Fastback Model 20	7640018297	\$328.50
INSTALL+TRNG - OD4012	INSTALL+TRNG - OD4012	7640018298	\$328.50
INSTALL+TRNG - HD7000	INSTALL+TRNG - HD7000	7640018299	\$328.50
INSTALL+TRNG - HD7000-Plus	INSTALL+TRNG - HD7000-Plus	7640018300	\$328.50
INSTALL+TRNG - DocuPunch	INSTALL+TRNG - DocuPunch	7640018301	\$2,025.00
INSTALL+TRNG - Lamitek SL-14	INSTALL+TRNG - Lamitek SL-14	7640018302	\$328.50
INSTALL+TRNG - TCC 2700	INSTALL+TRNG - TCC 2700	7640018303	\$328.50
INSTALL+TRNG - Fujipla ALM 3220	INSTALL+TRNG - Fujipla ALM 3220	7640018304	\$895.50
INSTALL+TRNG - RSH-1151	INSTALL+TRNG - RSH-1151	7640018305	\$540.00
INSTALL+TRNG - RSH-1651	INSTALL+TRNG - RSH-1651	7640018306	\$688.50
INSTALL+TRNG - Excaliber 5000	INSTALL+TRNG - Excaliber 5000	7640018307	\$328.50
INSTALL+TRNG - CR-50P	INSTALL+TRNG - CR-50P	7640018308	\$328.50
INSTALL+TRNG Clamco Combo Jr - A	INSTALL+TRNG Clamco Combo Jr - A	7640018309	\$360.00

INSTALL+TRNG Clamco Combo Jr - B	INSTALL+TRNG Clamco Combo Jr - B	7640018310	\$360.00
INSTALL+TRNG - Model 120 w-out Power TA	INSTALL+TRNG - Model 120 w-out Power TA	7640018311	\$540.00
INSTALL+TRNG - Model 120 with Power TA	INSTALL+TRNG - Model 120 with Power TA	7640018312	\$540.00
INSTALL+TRNG - Model 220 w-out Power TA	INSTALL+TRNG - Model 220 w-out Power TA	7640018313	\$540.00
INSTALL+TRNG - Model 220 with Power TA	INSTALL+TRNG - Model 220 with Power TA	7640018314	\$540.00
INSTALL+TRNG - EBM-2.1	INSTALL+TRNG - EBM-2.1	7640018315	\$328.50
INSTALL+TRNG - FMM-3	INSTALL+TRNG - FMM-3	7640018316	\$328.50
INSTALL+TRNG - Challenge EH-3C	INSTALL+TRNG - Challenge EH-3C	7640018317	\$540.00
INSTALL+TRNG - Triumph Model 4705	INSTALL+TRNG - Triumph Model 4705	7640018318	\$360.00
INSTALL+TRNG - Triumph 4810D	INSTALL+TRNG - Triumph 4810D	7640018319	\$369.00
INSTALL+TRNG Challenge Spartan 185 SA	INSTALL+TRNG Challenge Spartan 185 SA	7640018320	\$540.00
INSTALL+TRNG Challenge Spartan 185 A	INSTALL+TRNG Challenge Spartan 185 A	7640018321	\$720.00
INSTALL+TRNG Challenge Spartan 185 AEP	INSTALL+TRNG Challenge Spartan 185 AEP	7640018322	\$720.00
INSTALL+TRNG - Triumph 5222	INSTALL+TRNG - Triumph 5222	7640018323	\$810.00
INSTALL+TRNG - Challenge Titan 230	INSTALL+TRNG - Challenge Titan 230	7640018324	\$810.00
INSTALL+TRNG - Challenge Titan 200 BC	INSTALL+TRNG - Challenge Titan 200 BC	7640018325	\$720.00
INSTALL+TRNG - Challenge Titan 200	INSTALL+TRNG - Challenge Titan 200	7640018326	\$810.00
INSTALL+TRNG - Challenge 305XG	INSTALL+TRNG - Challenge 305XG	7640018327	\$1,350.00
INSTALL+TRNG - PF-P3100	INSTALL+TRNG - PF-P3100	7640018328	\$328.50
INSTALL+TRNG - PF-P3200	INSTALL+TRNG - PF-P3200	7640018329	\$450.00
INSTALL+TRNG - PF-P330	INSTALL+TRNG - PF-P330	7640018330	\$450.00
INSTALL+TRNG - Duplo DB-280	INSTALL+TRNG - Duplo DB-280	7640018331	\$720.00
INSTALL+TRNG - Autocreaser 50	INSTALL+TRNG - Autocreaser 50	7640018332	\$900.00
INSTALL+TRNG - Autocreaser 33	INSTALL+TRNG - Autocreaser 33	7640018333	\$810.00
INSTALL+TRNG - MBM BC12	INSTALL+TRNG - MBM BC12	7640018334	\$450.00
INSTALL+TRNG - Powis PhotoPress Machine	INSTALL+TRNG - Powis PhotoPress Machine	7640018335	\$540.00
INSTALL+TRNG - Intimus 120CC3	INSTALL+TRNG - Intimus 120CC3	7640018336	\$328.50
INSTALL+TRNG - HD7700	INSTALL+TRNG - HD7700	7640018398	\$315.00
INSTALL+TRNG - Triumph 4315	INSTALL+TRNG - Triumph 4315	7640018409	\$328.50
INSTALL+TRNG - Standard PC-P43	INSTALL+TRNG - Standard PC-P43	7640018410	\$315.00
INSTALL+TRNG - Standard BQ-16-PUR	INSTALL+TRNG - Standard BQ-16-PUR	7640018411	\$2,025.00
INSTALL+TRNG - CRB-160 Creaser	INSTALL+TRNG - CRB-160 Creaser	7640018412	\$540.00

INSTALL+TRNG - Martin Yale Mark VII	INSTALL+TRNG - Martin Yale Mark VII	7640018429	\$337.50
Trimmers			
Stand & Waste Catcher Kit for 50" Digitech & Technical Trimmer	Stand & Waste Catcher Kit for 50" Digitech & Technical Trimmer	04ROTADIST50	\$301.50
Stand & Waste Catcher Kit for 61" Digitech & Technical Trimmer	Stand & Waste Catcher Kit for 61" Digitech & Technical Trimmer	04ROTADIST61	\$315.00
Stand & Waste Catcher Kit for 73" Digitech & Technical Trimmer	Stand & Waste Catcher Kit for 73" Digitech & Technical Trimmer	04ROTADIST73	\$337.50
Rotatrim 50" Technical Series	Rotatrim 50" Technical Series Rotary Trimmer	04ROTATEC50	\$1,165.50
Rotatrim 61" Technical Series	Rotatrim 61" Technical Series Rotary Trimmer	04ROTATEC61	\$1,390.50
Rotatrim 73" Technical Series	Rotatrim 73" Technical Series Rotary Trimmer	04ROTATEC73	\$1,705.50
Stand & Waste Catcher for 30" Professional M Series Rotatrim	Stand & Waste Catcher for 30" Professional M Series Rotatrim	04ROTOM30S	\$252.00
Rotatrim Professional M Series	Rotatrim Professional M Series 30" Rotary Trimmer	04ROTOM30T	\$414.00
36" Roll-@-Blade Rotary Trimmer	36" Roll-@-Blade Rotary Trimmer	7640016219	\$494.10
Roll-@-Blade 64 Rotary Trimmer	Roll-@-Blade 64 Rotary Trimmer with Stand & Catch Tray	7640016220	\$1,795.50
Excalibur 5000	Excalibur 5000 (63") Wall Mount Board Cutter	7640016221	\$2,596.50
100" Sabre Series 2	100" Sabre Series 2 General Purpose Cutter	7640016223	\$1,030.50

¹) All products include a 90 Day Warranty. Must include Annual Service item x number of additional years to cover products beyond the initial

Model	Description	Item Number	Contract Price
Tec Lighting		Tec_Lighting	
Miscellaneous Options			

TEC LIGHTING START UP KIT	Includes: 5 gal UV coating, UV wash, spare UV lamp, reflectors, doctor blade and other supplies	7640014513	\$720.00
TEC LIGHTING XF1820 STD ALONE VAC FEEDER	Stand alone automatic deep pile vacuum feeder Max sheet size : W: 18" X L: 20" Min/Max paper weights: 150gsm – 600gsm Sheets per Hour: up to 3,500	7640014587	\$9,450.00
TEC LIGHTING XF2520 STD ALONE VAC FEEDER	Stand alone automatic deep pile vacuum feeder Max sheet size : W: 14" X L: 8 Min/Max paper weights: 150gsm – 600gsm Sheets per Hour: up to 3,500	7640014588	\$9,450.00
TEC LIGHTING XS2924 AUTOMATIC STACKER	Stand alone automatic receding stacker Max sheet size : W:25" X L: 20" Min/Max paper weights: 150gsm – 600gsm Sheets per Hour: up to 3,500	7640015883	\$8,820.00
TEC LIGHTING XS1820 AUTOMATIC STACKER	Stand alone automatic receding stacker Max sheet size : W: 18" X L: 20" Min/Max paper weights: 150gsm – 600gsm Sheets per Hour: up to 3,500	7640016339	\$6,480.00
TEC LIGHTING XS2520 AUTOMATIC STACKER	Stand alone automatic receding stacker Max sheet size : W:25" X L: 20" Min/Max paper weights: 150gsm – 600gsm Sheets per Hour: up to 3,500	7640016340	\$6,750.00
TEC LIGHTING CARBON ACTIVATED AIR PURIFIER		7640016341	\$1,080.00
Textured Rollers	SET OF TEXTURED ROLLERS (various sizes/designs)	TEX	\$1,620.00

Training and Installation Options			
TEC LIGHTING INSTALLATION AND TRAINING	TEC LIGHTING INSTALLATION AND TRAINING	7640014514	\$2,431.80
TEC LIGHTING FREIGHT WEST OF ROCKIES	TEC LIGHTING FREIGHT WEST OF ROCKIES	7640014788	\$584.10
TEC LIGHTING FREIGHT MISS TO ROCKIES	TEC LIGHTING FREIGHT MISS TO ROCKIES	7640014789	\$778.50
TEC LIGHTING FREIGHT EAST OF MISS	TEC LIGHTING FREIGHT EAST OF MISS	7640014790	\$972.90

ADDTL FREIGHT FOR TEC LIGHTING OPTIONS	ADDTL FREIGHT FOR TEC LIGHTING OPTIONS	7640015884	\$584.10
FREIGHT FOR TEC LIGHTING MEGACOAT	FREIGHT FOR TEC LIGHTING MEGACOAT	FRT5	\$3,406.50

UV Coaters

TEC LIGHTING XC14-1-3D UV COATER	Hand-fed Offline UV flood coater with 3-lamp IR and UV system Max sheet size: : W: 14" X L: ∞ Min/Max paper weights: 150gsm - 600gsm Sheets per Hour: up to 1,800	7640014505	\$10,260.00
TEC LIGHTING TRU-COAT TRUV-21 COATER	Hand-fed Offline UV flood coater with 3-lamp IR and UV system Quick Roller Change Design Max sheet size: : W: 21" X L: 8 Min/Max paper weights: 150gsm - 600gsm Sheets per Hour: up to 1,800	7640015984	\$14,625.00
TEC LIGHTING TRU-COAT TRUV-21F COATER	Offline UV Flood coater with Deep-Pile vacuum feeder Includes UV coating tower, 3-lamp IR and UV system Quick Roller Change Design Max sheet size: W: 21" X L: 20" Min/Max paper weights: 150gsm - 600gsm Sheets per Hour: up to 4,000	7640015985	\$23,895.00
TEC LIGHTING TRU-COAT TRUV-30 COATER	Inline UV Flood coater W/Extended Conveyor for In-Line sheet feeding Includes UV coating tower, 3-lamp IR and UV system Quick Roller Change Design Max sheet size: W: 16" X L: 8 Min/Max paper weights: 150gsm - 600gsm Sheets per Hour: up to 4,000	7640015987	\$18,765.00
TEC LIGHTING TRU-COAT TRUV-30F COATER	Inline UV Flood coater W/Extended Conveyor for In-Line sheet feeding Includes UV coating tower, 3-lamp IR and UV system Quick Roller Change Design Max sheet size: W: 16" X L: 8	7640015988	\$28,125.00

	Min/Max paper weights: 150gsm – 600gsm Sheets per Hour: up to 4,000		
TEC LIGHTING TRU-COAT TRUV-16IL COATER	Inline UV Flood coater W/Extended Conveyor for In-Line sheet feeding Includes UV coating tower, 3-lamp IR and UV system Quick Roller Change Design Max sheet size: W: 16" X L: 8 Min/Max paper weights: 150gsm – 600gsm Sheets per Hour: up to 4,000	7640016338	\$17,010.00
TEC LIGHTING TRU-COAT TRUV-16D COATER	Hand-fed Offline UV flood coater with 3-lamp IR and UV system Quick Roller Change Design Max sheet size: : W: 16" X L: 8 Min/Max paper weights: 150gsm – 600gsm Sheets per Hour: up to 1,800"	7640017031	\$13,410.00
TEC LIGHTING TRU-COAT TRUVF-16D COATER	Offline UV Flood coater with Deep-Pile vacuum feeder Includes UV coating tower, 3-lamp IR and UV system Quick Roller Change Design Max sheet size: W: 16" X L: 20" Min/Max paper weights: 150gsm – 600gsm Sheets per Hour: up to 4,000"	7640017754	\$22,410.00
TEC LIGHTING MC6060-2 UV COATER	"TEC LIGHTING MC6060-2 UV COATER MegaCoat Supreme Series UV COATER with UV Conveyor System Max sheet size: : W: 63" X L: 8 Min/Max paper weights: 100# cover - 1.25"" Sheets per Hour: up to 9,000 (150 fpm)"	MC60602	\$65,250.00

County of Fairfax
Department of Purchasing and Supply Management
RFP 200000264
Attachment C-Pricing on Additional Products/ Software

NUANCE Software

Item	Part Number	Trans Type	Product Description	Qty	Sale Price
1	A209A-SD9-11.0	LIC	Dragon NaturallySpeaking 11.0 Professional Solutions (State and Local Government)	1	\$440.63
2	A209A-SV1-11.0	MNT	Dragon NaturallySpeaking 11.0 Professional Solutions 1- yr Maintenance & Support (State and Local Government)	1	\$66.10
3	A509A-SD9-11.0	HW	Dragon NaturallySpeaking Legal V11 (State and Local Government) OLP Level A	1	\$587.51
4	A509A-SV1-11.0	MNT	Dragon NaturallySpeaking Legal 1-yr Maintenance & Support (State and Local Government) OLP Level A	1	\$88.13
5	E709A-SD9-18.0	LIC	OmniPage Professional Enterprise 18.0, (State and Local Government), US English OLP Level A	1	\$399.31
6	E709A-SV1-18.0	MNT	OmniPage Professional Enterprise 18.0, (State and Local Government), Maintenance & Support OPL Level A	1	\$59.89
7	M009B-SD9-7.0	LIC	PDF Create! 7.0, US, (State and Local Government) OLP Level A	1	\$31.01
8	M009B-SV1-7.0	MNT	PDF Create! 7.0, US, Maintenance & Support (State and Local Government) OLP Level A	1	\$4.64
9	B309A-SD9-8.0	LIC	PDF Converter 8.0, US (State and Local Government) OLP Level A	1	\$31.01
10	B309A-SV1-8.0	MNT	PDF Converter 8.0, US Maintenance & Support (State and Local Government) OLP Level A	1	\$4.64
11	M109B-SD9-8.0	LIC	PDF Converter Enterprise 8.0, US, (State and Local Government) OLP Level A	1	\$106.48
12	M109B-SV1-8.0	MNT	PDF Converter Enterprise 8.0, US, Maintenance & Support (State and Local Government) OLP Level A	1	\$15.97
13	S601A-SD9-2.0	LIC	Dragon Dictate 2.0, (State & Local Government) OLP Level A	1	\$146.88
14	S601A-SV1-2.0	MNT	Dragon Dictate 2.0, 1-yr Maintenance & Support (State & Local Government) OLP Level A	1	\$22.02
15	F309A-SD9-14.0	LIC	PaperPort Pro Enterprise 14.0 (State and Local Government) OLP Level A	1	\$146.88
16	F309A-SV1-14.0	MNT	PaperPort Pro Enterprise 14.0 Maintenance & Support (State and Local Government) OLP Level A	1	\$22.02

County of Fairfax
Department of Purchasing and Supply Management
RFP 200000264
Attachment C-Pricing on Additional Services

Backfile Scanning

Description	Contract Price
Scanning - Standard Document Preparation, per image	\$ 0.13
Scanning - Heavy Document Preparation, per image	\$ 0.20
Scanning - Flatbed only, per image	\$ 1.00
Scanning - Photographs, per image	\$ 0.29
Scanning - Negatives, per image	\$ 1.00
Scanning - Slides, per image	\$ 0.55
Scanning - Microfiche, per image	\$ 0.15
Scanning - Fragile Documents, Flatbed Only, per image	\$ 2.50
Additional Indexing - Per Field	\$ 0.50
OCR - Optical Character Recognition, per image	\$ 0.06
Boxes - Standard Bankers Boxes, assembled	\$ 3.50
Box Packing - Pack files into bankers boxes, per hour	\$ 35.00
Shredding - Secure Shredding, per standard bankers box	\$ 8.00

County of Fairfax
Department of Purchasing and Supply Management
RFP 200000264
Attachment C-Pricing on Additional Products/ Software

Open Text RightFax and Brooktrout Fax Boards

SIN #	Manu Part Number	Open Text RightFax and Brook Trout Fax Boards - Description	Meridian Sale Price
RightFax Server Software			
132-32	S-CPRFPG2400002	RightFax Business Server v10 Includes Server License, 1 Channel, Unlimited Users: Max 30 Channels	\$ 1,699.70
132-33	S-CPRFPG2400003	RightFax 10 Enterprise Server Includes Server License, 1 Channel, Unlimited Users, Web Client OCR Router/Converter, Docs-On-Demand, TeleConnect and Alerting/ Monitoring Modules , 10 Transaction per minute SMS capability	\$ 4,373.45
132-33	S-CPRFPG2400004	RightFax 10 Enterprise Suite Enterprise Server 10.0 - 1 channel, Unlimited Users included 3 Add-on Software Modules: Exchange & Notes Modules, PDF, Alerting and Monitoring Module, SNMP Module	\$ 7,843.00
132-32	S-CPRFPG2400005	RightFax 10 Enterprise Integration Includes RightFax Enterprise Suite, Enterprise Server, E-Mail Modules, PDF, SNMP Modules, Integration Module, Filter, Host Notifications, InternetLink, COM Module, SecureDocs, Alerting and Monitoring Modules. <u>Unlimited Inputs:</u> File, Print, Oracle Purchasing 11i, SAPConnect, SAPScript, Oracle CRM, PeopleSoft, Panagon Connector, RightFax Embedded Codes, Filter TCP/IP, XML, Java, MQ Series, Notifications. <u>Unlimited Outputs:</u> Fax, Print, E-Mail, SecureDocs & Host Notification.	\$ 16,516.30
RightFax Channels			
132-33	S-CPRFPG2450007	RightFax Additional Document Delivery Channel	\$ 821.10
	S-CPRFPGDDCFOIP	RightFax Additional Document Delivery Channel - FoIP Enabled	\$ 1,325.95
	S-CPRFPGDDCFOIPU	FoIP Enable an Existing RightFax Document Delivery Channel	\$ 504.85
RightFax Optional Module Software			
132-33	S-CPRFPG2450011	RightFax Lotus Notes Module	\$ 1,565.15
132-33	S-CPRFPG2450012	RightFax Microsoft Exchange Module	\$ 1,565.15
132-33	S-CPRFPG2450013	RightFax PDF Module	\$ 1,565.15
132-32	S-CPRFPG2450014	RightFax Web Access	\$ 1,699.70
132-32	S-CPRFPG0020173	RightFax SecureDocs Module Requires RightFax Enterprise Server	\$ 1,614.60
132-33	S-CPRFPG2450015	RightFax Integration Module Requires RightFax Enterprise Server 10	\$ 7,843.00

132-33	S-CPRFPG2450016	RightFax Connector for SAP Requires RightFax Enterprise Server 10	\$ 7,017.30
132-33	S-CPRFPG2450018	RightFax Shared Services Module	\$ 1,565.15
132-32	S-CPRF2450003	RightFax Connector for FileNet Requires Enterprise Server 10, Unlimited Users, Not Included in Enterprise Suite Included in Enterprise Integration	\$ 7,664.75
132-32	S-CPRFPG2450017	RightFax Business Integration Module 1 host input recognition (ASCII File or Print/LPR) or 1 instance of the RightFax SAP Connector; or 1 Oracle Purchasing 11i input. Also licenses the use of Production Embedded Codes or the legacy PeopleSoft integration. 1 Output (Fax or Print), 2 channels of production fax traffic.	\$ 2,551.85
132-32	2000-90166-00	RightFax MFP Module 3.0 Licensed per device per server, currently supports MFP integration extensions for HP, Xerox, Ricoh, SMTP, devices. See volume discounts below.	\$ 336.95
		MFP Module, Per Device, Based on 1-9 Devices	\$ 336.95
		MFP Module, Per Device, Based on 10-49 Devices	\$ 251.85
		MFP Module, Per Device, Based on 50-499 Devices	\$ 106.95
		MFP Module, Per Device, Based on 500-5,000 Devices	\$ 64.40

RightFax Upgrades

Server Upgrades

132-32	S-CPRFPG2420001	10.0 Business Server to 10.0 Enterprise Server	\$ 2,978.50
132-32	S-CPRFPG2420002	10.0 Business Server to 10.0 Enterprise Suite Server	\$ 6,387.10
132-32	S-CPRFPG2420003	10.0 Business Server to 10.0 Enterprise Integration	\$ 14,908.60
132-32	S-CPRFPG2420004	10.0 Enterprise Server to v10.0 Enterprise Suite Server	\$ 4,256.15
132-32	S-CPRFPG2420005	10.0 Enterprise Server to v10.0 Enterprise Integration	\$ 12,777.65
132-32	S-CPRFPG2420006	10.0 Enterprise Suite Server to v10.0 Enterprise Integration	\$ 10,221.20

SIN #	Manu Part Number	Open Text RightFax and Brook Trout Fax Boards - Description	
Fax Boards			
BrookTrout Fax Cards: 3.3 Volt Universal Port - Analog			
132-8	S-CPRF265000300	TR1034-uP2D-R, Two Channel DID Fax Board- Half Length	\$ 2,106.80
132-8	S-CPRF265000100	TR1034-uP2C-R, Two Channel Combo Fax Board (1 Loop/1 DID) Half Length	\$ 2,106.80
132-8	S-CPRF265000400	TR1034-uP4D-R, Four Channel DID Fax Board Half Length	\$ 3,422.40
132-8	S-CPRF265000200	TR1034-uP4C-R, Four Channel Combo Fax Board (2 Loop/2DID) Half Length	\$ 3,422.40
BrookTrout Fax Cards: 3.3 Volt Universal Port - Digital			
132-8	S-CPRF265001800	TR1034+P4H-T1-1N 4-pt T1/PRI Interface uPCI Fax Board	\$ 4,252.70
132-8	S-CPRF265001900	TR1034+P8H-T1-1N 8-pt T1/PRI Interface uPCI Fax Board	\$ 6,381.35
132-8	S-CPRF265002000	TR1034+P16H-T1-1N 16-pt T1/PRI Interface uPCI Fax Board	\$ 10,463.85
132-8	S-CPRF265002100	TR1034+P24H-T1-1N 24-pt T1/PRI Interface uPCI Fax board	\$ 14,891.35
BrookTrout TR1034 Field Port Upgrades			
132-8	S-CPRF2660022	TR1034 4-Channel to 8-Channel License Key	\$ 3,827.20
132-8	S-CPRF2660023	TR1034 4-Channel to 16-Channel License Key	\$ 8,510.00
132-8	S-CPRF2660024	TR1034 4-Channel to 24-Channel License Key	\$ 12,558.00
132-8	S-CPRF2660028	TR1034 8-Channel to 16-Channel License Key	\$ 5,955.85
132-8	S-CPRF2660030	TR1034 8-Channel to 24-Channel License Key	\$ 10,041.80
132-8	S-CPRF2660032	TR1034 16-Channel to 24-Channel License Key	\$ 5,955.85

		BrookTrout TR1034 Field Protocol Upgrades	
132-8	S-CPRF2660013	TR1034 4-Channel (T1). Enable T.38 for a 4 Port T1 Card	\$ 851.00
132-8	S-CPRF2660014	TR1034 8-Channel (T1). Enable T.38 for a 8 Port T1 Card	\$ 851.00
132-8	S-CPRF2660015	TR1034 16-Channel (T1). Enable T.38 for a 16 Port T1 Card	\$ 851.00
132-8	S-CPRF2660016	TR1034 24-Channel (T1). Enable T.38 for a 24 Port T1 Card	\$ 851.00
132-32	S-CPRF2660001	TR1034 4 to 8 Channel Lincense Key, 4 to 8 Port Upgrade and IP Upgrade	\$ 3,827.20
132-32	S-CPRF2660002	TR1034 4 to 16 Channel Lincense Key, 4 to 16 Port Upgrade and IP Upgrade	\$ 8,510.00
132-32	S-CPRF2660003	TR1034 4 to 24 Channel Lincense Key, 4 to 24 Port Upgrade and IP Upgrade	\$ 12,558.00
132-32	S-CPRF2660004	TR1034 8 to 16 Channel Lincense Key, 8 to 16 Port Upgrade and IP Upgrade	\$ 5,955.85
132-32	S-CPRF2660006	TR1034 8 to 24 Channel Lincense Key, 8 to 24 Port Upgrade and IP Upgrade	\$ 10,041.80
132-32	S-CPRF2660008	TR1034 16 to 24 Channel Lincense Key, 16 to 24 Port Upgrade and IP Upgrade	\$ 5,955.85

Support and Maintenance

132-34	S-CPRFSTDSUPPORT	Open Text RightFax Standard Support Plan - 1 Year (Price is 20% of software price with a minimum List price of \$1995 and minimum GSA price of \$1824 - minimum is shown)	\$ 2,097.60
132-34	S-CPRFEXTENDED	Open Text RightFax 24X7 Support Plan - 1 Year (Price is 3% of software price with a minimum List price of \$5000 and minimum GSA price of \$4572 - minimum is shown). Must be purchased in conjunction with RightFax Standard Support.	\$ 5,257.80

County of Fairfax
 Department of Purchasing and Supply Management
 RFP 200000264

Attachment C-Pricing on Additional Products/ Software

Westbrook		
Product Description	MSRP	Contract Purchase Price
FormIt- FORTIS ONLY		
First Time End User Purchases		
FormIt (up to 5 users)	15,392.00	10,801.00
FormIt (6 to 10 users)	22,644.00	15,891.00
FormIt (11 to 50 users)	36,445.00	25,576.00
FormIt (51 to 100 users)	55,796.00	39,155.00
FormIt (101 or more users)	77,256.00	54,214.23
Current Formit End Users - Add More Users		
FormIt Addon 6-10 Users	7,252.00	5,089.00
FormIt Addon 11-50 Users	13,801.00	9,685.00
FormIt Addon 51-100 Users	19,351.00	13,580.00
FormIt Addon 101+ Users	21,460.00	15,060.00
FormIt- FORTIS SE ONLY		
SEFormIt Users		
SEFormIt - 2-5 Users	5,900.00	4,140.00
SEFormIt - 6 Users	6,700.00	4,702.00
SEFormIt - 7 Users	7,500.00	5,263.00
SEFormIt - 8 Users	8,300.00	5,824.00
SEFormIt - 9 Users	9,100.00	6,386.00
SEFormIt - 10 Users	9,900.00	6,947.00
SEFormIt - 11 Users	10,700.00	7,508.00
SEFormIt - 12 Users	11,500.00	8,071.00
SEFormIt - 13 Users	12,300.00	8,632.00
SEFormIt - 14 Users	13,100.00	9,193.00
SEFormIt - 15 Users	13,900.00	9,755.00
SEFormIt - 16 Users	14,700.00	10,316.00
SEFormIt - 17 Users	15,500.00	10,877.00
SEFormIt - 18 Users	16,300.00	11,439.00
SEFormIt - 19 Users	17,100.00	12,000.00
SEFormIt - 20 Users	17,900.00	12,561.00
Per Seat Cost For The 3Rd Through The 10Th Seat		
SEFormit Add-On 3-10 Users	800.00	561.00
Per Seat Cost For The 11Th Through The 20Th Seat		

SEFormIt Add-On 11-20 Users	800.00	561.00
Fortis - New Customer		
Servers		
Fortis Server SQLserver Embedded (DB engine included)	25,000.00	17,544.00
Fortis Server SQLserver (DB engine not included)	22,500.00	15,789.00
Fortis Server Oracle (DB engine not included)	22,500.00	15,789.00
Network Included Features		
Annotations for View Clients	0.00	0.00
Audit Trail	0.00	0.00
Auto Log Off	0.00	0.00
Barcode Engine	0.00	0.00
Content Search	0.00	0.00
Image Enhancement	0.00	0.00
LDAP	0.00	0.00
Office	0.00	0.00
Optical Character Recognition (OCR)	0.00	0.00
Quick Find	0.00	0.00
Remote Shared-Client Server	0.00	0.00
Fortis Web	0.00	0.00
Client Options for Network Product		
Scan Stations (Full functionality including scanning) - 1 User	1,100.00	772.00
Edit Stations (Full functionality except for scanning) - 1 User	800.00	561.00
View Stations (View only) - 1 User	600.00	421.00
Fortis- Existing Customer		
Client Options for Network Product		
Scan Stations (Full functionality including scanning) - 1 User	1,100.00	772.00
Edit Stations (Full functionality except for scanning) - 1 User	800.00	561.00
View Stations (View only) - 1 User	600.00	421.00
Network Utilities		
Annotations for View Clients	750.00	526.00
Audit Trail	2,500.00	1,755.00

Auto Log Off	2,000.00	1,403.00
Barcode Engine	750.00	526.00
Content Search Engine	1,500.00	1,053.00
Image Enhancement	500.00	351.00
Optical Character Recognition (OCR)	750.00	526.00
Quick Find	1,000.00	702.00
Remote Shared-Client Server	5,000.00	3,508.00
Fortis Web Upgrade	10,000.00	7,018.00
Upgrade Bundle		
Fortis Upgrade Bundle comprised of the following: Fortis Web, Auto Log Off, Audit Trail, & QuickFind	12,000.00	8,421.00
Fortis SE		
Fortis SE		
Fortis SE 2 User	4,900.00	3,439.00
Scan Station	0.00	0.00
Edit Station	0.00	0.00
View Station	0.00	0.00
Fortis SE User Add	1,100.00	772.00
Fortis SE Web		
Fortis web Upgrade (per seat, must match current configuration)	500.00	351.00
Network Included Features		
Annotations for view clients	0.00	0.00
Audit Trail	0.00	0.00
Auto Logoff	0.00	0.00
Barcode Engine	0.00	0.00
Full Text Engine	0.00	0.00
Image Enhancement	0.00	0.00
LDAP	0.00	0.00
Office	0.00	0.00
Optical Character Recognition (OCR)	0.00	0.00
QuickFind	0.00	0.00
Remote Shared-Client Server	0.00	0.00
Support		
Fortis SE 2 User	980.00	980.00
Fortis SE User Add	220.00	220.00
Fortis Web Upgrade (per seat, must match current configuration)	100.00	100.00
Fortis/ Fortis SE Add-On		

Workflow- FORTIS ONLY		
WebFlow (Includes Info)	12,000.00	8,421.00
Inflo	10,000.00	7,018.00
Workflow- FORTIS SE ONLY		
WebFlow per Seat (MUST MATCH SE SEAT COUNT)	500.00	351.00
Data Entry Assistant		
ImageIT Per seat license	700.00	492.00
ImageIT Site License	40,000.00	28,071.00
EnableIT3 - Concurrent Users -Up to 20 Concurrent Users	15,000.00	10,526.00
EnableIT3 - Additional Concurrent User	750.00	526.00
EnableIT3 Named Users - Up to 20 Named Users	15,000.00	10,526.00
EnableIT3 - Additional Named User	750.00	526.00
EnableIT3 - Additional Application	5,000.00	3,508.00
Data Entry Assistant	1,500.00	1,053.00
Update Assistant	1,500.00	1,053.00
Capture Utilities		
Fortis Kofax Capture Addon	1,000.00	702.00
eCopy (per device)	0.00	0.00
Planet	2,500.00	1,755.00
CDExpress		
CDExpress Add On for Fortis Server SQLServer	5,000.00	3,508.00
CDExpress Add On for Fortis Server Oracle	5,000.00	3,508.00
Test Bench		
Test Bench - HIGHLY RECOMMENDED: Provides customer identical solution	4,000.00	2,807.00

County of Fairfax
 Department of Purchasing and Supply Management
 RFP 200000264
 Attachment C-Pricing on Additional Products/ Software
 Lexmark Printers

PART NUMBER	MODEL NUMBER	DESCRIPTION	CONTRACT PRICE
Mono Laser Printers			
30G0210	Lexmark TS652n Printer	Printer,T652n;Ntwk-rdy,50 ppm;500 MHz Proc;128MB RAM;2400 image quality,1200x1200 dpi;550-sht inp;100-sht MPF;time to first pg as fast as 7.5 sec;350-sht outp;USB&Parallel;PS3&PCL6;3K-30K ppm recmnd mo usage;1-yr Exch wrnty;ships w/ 7K-pg cartr	\$ 824.27
30G0300	Lexmark TS654dn Printer	Printer,T654dn;Ntwk-rdy,Dplx std;55 ppm;600 MHz Proc;256MB RAM;2400 image quality,1200x1200 dpi;550-sht input;100-sht MPF;time to first pg as fast as 7.5 sec;550-sht outp;USB&Parallel;PS3&PCL6;5K-35K ppm recmnd mo usage;1-yr Exch wrnty;ships w/ 7K-pg cartr	\$ 1,329.89
30G0400	Lexmark TS656dne Printer	Printer,T656dne;Ntwk-rdy;duplex std;600MHz Proc;256MB RAM;80+GB hard disk;1200x1200 dpi;USB & Ethernet;Front USB Direct port;PS3 & PCL6,PPDS Migration Tool;5K to 35K pages per month recommend monthly usage;1-yr Onsite warranty;ships w/ 10K-pg cartr.	\$ 1,764.14
34S0700	Lexmark E460dn Printer	Printer,E460dn;Ntwk-rdy;Dplx std,Up to 40 ppm;466 MHz Proc;64MB RAM;1200x1200 dpi;250-sht inp;50-sht MPF;Time to 1st pg-6.5 sec;150-sht outp;USB,10/100BaseTX Ethernet&Parallel;PS3&PCL6;1,500-10K ppm recmnd mo usage;1-yr Exch wrnty;ships w/ 7K-pg cartr	\$ 541.81
34S0800	Lexmark E5462dn Printer	Network-ready;duplex printg std,Up to 40 ppm;466MHz Proc;64MB RAM;1200x1200 dpi printg;two 250-sht input drawers;50-sht multipurp feeder;150-sht output;USB,10/100BaseTX Ethernet&Parallel;PS3&PCL6&PPDS Migration Tool;1-yr Exch wrnty;ships w/ 7K-pg cartr.	\$ 677.51
Color Business Printers			
25A0451	Lexmark CS736dn Printer	Printer,C736dn;Duplex printng std;900 MHz Proc;256MB RAM;1200x1200 dpi;550-sht tray;PS3,PCL6,PPDS Migr Tj;appl sol avail;USB & 10/100BaseTX Ethernet;PictBridge cap;USB Direct port;1-yr Onsite Serv wrnty;Ships w/ 6K-pg cartr,Eco-Mode & Quiet Mode available	\$ 1,016.27
MFP Solutions			
13C1100	Lexmark X5463de Mono Laser MFP	Print,scan,copy;Dplx printg;Up to 40 ppm;500 MHz Proc;128MB RAM;1200x1200 dpi;Touch-sensitive graphical interface;USB&Ethernet;PS3&PCL6,PPDS;2k to 10k pgs/mo recmnd mo;1-yr Onsite Serv wrnty;dplx scnr;50-sht ADF;Direct USB port;Ships w/ 7K-pg cartr	\$ 873.53
16M1260	Lexmark X5652de MFP	Printer,X652de MFP;45 ppm;600 MHz Proc;256MB RAM;1200x1200 dpi;550-sht inp;75-sht ADF;550-sht outp;100-sht MPT;print,copy,scan,fax;USB&10/100BaseTX Ethernet;PS3&PCL6&PPDS Migration Tool;3K-20K ppm recmnd mo;1 Yr onsite wrnty;ships w/ 7K-pg cartr	\$ 1,591.25
16M1265	Lexmark X5654de MFP	Printer,X654de MFP;55ppm;600 MHz Proc;256MB RAM;1200x1200 dpi;550-sht input;75-sht ADF;550-sht output;100-sht MPT;print,copy,scan,fax;USB&10/100BaseTX Ethernet;PS3&PCL6&PPDS Migration Tool;5K-30K ppm recmnd mo;1 Yr onsite wrnty;ships w/ 18K-pg cartr	\$ 2,210.46
16M1305	Lexmark X5658dfe MFP	Printer,X658dfe MFP;55 ppm;600 MHz Proc;256MB RAM;80GB HD;1200x1200 dpi;1.1K-sht inp;550-sht outp;100-sht MPT;print,copy,scan,fax;USB&10/100BaseTX Ethernet;Dplx scnr;Stple fin;PS3&PCL6&PPDS Migr Tj;5K-30K ppm rec mo;1 Yr onsite wrnty;ships w/ 18K-pg cartr	\$ 3,537.33
16M1306	Lexmark X5658dme MFP	Printer,X658dme MFP;55 ppm;600 MHz Proc;256MB RAM;80GB HD;1200x1200 dpi;1.1K-sht inp;550-sht outp;100-sht MPT;print,copy,scan,fax;USB&10/100BaseTX Ethernet;Dplx scnr;4-bin mlbx;PS3&PCL6&PPDS Migr Tj;5K-30K ppm rec mo;1 Yr onsite wrnty;ships w/ 18K-pg cartr	\$ 3,537.33
MS00300	Lexmark X5734de MFP	Printer,X734de MFP;Legal-size flatbed scanner;600 MHz Proc;USB,10/100BaseTX Ethernet;PictBridge cap;duplex printg std;550-sht tray;PS3,PCL6,PPDS Migr Tj;512MB memory std;1200x1200 dpi;1-yr Onsite Serv wrnty;Ships w/ 4K-pg cartr;Eco-Mode&Quiet Mode avail	\$ 1,573.15

MS00301	Lexmark X5736de MFP	Printer,X736de MFP;flatbed dplx scanner;900 MHz Proc;USB,10/100BaseTX Ethernet,USB Direct port;PictBridge comp;duplex prntg std;PS3,PCL6,PPDS Migr Tj;512MB mem std;1200x1200 dpi;1-yr Onsite Serv wrnty;Ships w/ 6K-pg cartr;Eco-Mode&Quiet Mode avail	\$ 1,967.20
OPTIONS			
1021091	Parallel 1284-B Interface Card	Parallel 1284-B Interface Card	\$ 39.40
1021092	RS-232C Serial Interface Card	RS-232C Serial Interface Card	\$ 39.40
1021208	32MB Flash Card	32MB Flash Card	\$ 173.90
1021209	64MB Flash Card	64MB Flash Card	\$ 304.58
1021231	10' A-B Parallel Cable	10' A-B Parallel Cable	\$ 20.09
1021240	Korean Font Card	Korean Font Card	\$ 179.93
1021241	Simplified Chinese Font Card	Simplified Chinese Font Card	\$ 179.93
1021242	Traditional Chinese Font Card	Traditional Chinese Font Card	\$ 179.93
1021243	Japanese Font Card	Japanese Font Card	\$ 179.93
1021294	USB Cable (2M)	USB Cable (2M)	\$ 15.08
1022298	128MB DDR SDRAM DIMM	128MB DDR SDRAM DIMM	\$ 465.41
1022299	256MB DDR SDRAM DIMM	256MB DDR SDRAM DIMM	\$ 481.50
1022301	512MB DDR SDRAM DIMM	512MB DDR SDRAM DIMM	\$ 481.50
1025041	X560n 256MB DDR II SDRAM DIMM	X560n 256MB DDR II SDRAM DIMM	\$ 481.50
1025042	X560n 512MB DDR II SDRAM DIMM	X560n 512MB DDR II SDRAM DIMM	\$ 481.50
1025043	X560n 1GB DDR II SDRAM DIMM	X560n 1GB DDR II SDRAM DIMM	\$ 691.58
3049428	C54X / X54X Developer Unit Relocation Kit	C54X / X54X Developer Unit Relocation Kit	\$ 14.07
3049484	C54X Relocation Kit	C54X Relocation Kit	\$ 25.13
3049485	X54X Relocation Kit	X54X Relocation Kit	\$ 30.16
3065077	Lexmark 550-Sheet Tray	Lexmark 550-Sheet Tray	\$ 135.70
3052765	Lexmark Swivel Cabinet	Lexmark Swivel Cabinet	\$ 200.04
3053996	Large Pod for Lexmark PKI Card Reader	Large Pod for Lexmark PKI Card Reader	\$ 22.11
3056847	Lexmark Pro901 150-Sheet Paper Tray	Lexmark Pro901 150-Sheet Paper Tray	\$ 67.85
3063958	Lexmark X548 650-Sheet Duo Drawer	Lexmark X548 650-Sheet Duo Drawer	\$ 159.83
3064022	Lexmark X548 550-Sheet Drawer	Lexmark X548 550-Sheet Drawer	\$ 159.83
3066109	Lexmark Pro715, Pro 915 550-Sheet Tray	Lexmark Pro715, Pro 915 550-Sheet Tray	\$ 98.00
1020400	C780/C782 Bar Code Card	C780/C782 Bar Code Card	\$ 288.50
1020401	C780/C782 Card for IPDS and SCS/Tne	C780/C782 Card for IPDS and SCS/Tne	\$ 722.75
1020402	C780/C782 Forms Card	C780/C782 Forms Card	\$ 302.57
1020403	C780/C782 Print/Cryption Card	C780/C782 Print/Cryption Card	\$ 174.91
1020404	PRESCRIBE Card for C780/C782	PRESCRIBE Card for C780/C782	\$ 159.83
1023038	Lexmark C782 Hard Disk	Lexmark C782 Hard Disk	\$ 431.24
1023100	Envelope Drawer	Envelope Drawer	\$ 320.66
11A6152	50-ft Serial Cable (w/ 25/36 pin adapter)	50-ft Serial Cable (w/ 25/36 pin adapter)	\$ 48.29
11K2990	International Printing for mySAP Business Suite	International Printing for mySAP Business Suite	\$ 123.19
12T0693	2480/2490/2580/2590/2580n/2590n Automatic Sheet Feed (Narrow) RoHS Compliant	2480/2490/2580/2590/2580n/2590n Automatic Sheet Feed (Narrow) RoHS Compliant	\$ 159.83
12T0694	2481/2491/2581/2591/2581n/2591n & 4227 Automatic Sheet Feed (Wide) RoHS Compliant	2481/2491/2581/2591/2581n/2591n & 4227 Automatic Sheet Feed (Wide) RoHS Compliant	\$ 179.93
12T0695	2480/2490/2580/2590/2580n/2590n Tractor 2 (Narrow) RoHS Compliant	2480/2490/2580/2590/2580n/2590n Tractor 2 (Narrow) RoHS Compliant	\$ 109.57
12T0696	2481/2491/2581/2591/2581n/2591n Tractor 2 (Wide) RoHS Compliant	2481/2491/2581/2591/2581n/2591n Tractor 2 (Wide) RoHS Compliant	\$ 120.63
12T0697	24XX/25XX/25XXn Cut Sheet Output Support Stand RoHS Compliant	24XX/25XX/25XXn Cut Sheet Output Support Stand RoHS Compliant	\$ 8.04
12T0698	2400/2500 Series Serial Interface RoHS Compliant	2400/2500 Series Serial Interface RoHS Compliant	\$ 81.42
13B4006	Lexmark X264, X36x 64MB Flash Memory Card	Lexmark X264, X36x 64MB Flash Memory Card	\$ 304.58
13L0210	Tractor 2 Feeder RoHS Compliant	Tractor 2 Feeder RoHS Compliant	\$ 120.63
13N1523	128MB DDR SDRAM DIMM	128MB DDR SDRAM DIMM	\$ 465.41
13N1524	256MB DDR SDRAM DIMM	256MB DDR SDRAM DIMM	\$ 481.50
13N1526	512MB DDR SDRAM DIMM	512MB DDR SDRAM DIMM	\$ 481.50
13N1530	Lexmark 40GB Hard Drive	Lexmark 40GB Hard Drive	\$ 431.24
14F0000	Parallel 1284-B Interface Card	Parallel 1284-B Interface Card	\$ 63.33
14F0037	MarkNet N8120 Gigabit Ethernet Print Server	MarkNet N8120 Gigabit Ethernet Print Server	\$ 119.62
14F0040	MarkNet N8150.11n Wireless Print Server	MarkNet N8150.11n Wireless Print Server	\$ 360.87
14F0042	MarkNet N8130 Fiber Ethernet Print Server	MarkNet N8130 Fiber Ethernet Print Server	\$ 401.08
14F0100	RS-232C Serial Interface Card	RS-232C Serial Interface Card	\$ 63.33
14F0102	80 GB Hard Drive	80 GB Hard Drive	\$ 385.00
14F0245	256MB User Flash Memory	256MB User Flash Memory	\$ 320.66
14S0200	MarkNet N8020	MarkNet N8020	\$ 401.08
14S0220	MarkNet N8030	MarkNet N8030	\$ 401.08
14S0230	MarkNet N8000	MarkNet N8000	\$ 367.91
14T0030	Lexmark N4000e 10/100BaseTX External Print Server	Lexmark N4000e 10/100BaseTX External Print Server	\$ 103.54

14T0220	MarkNet N7020e Gigabit Ethernet - 4 port -- USB	MarkNet N7020e Gigabit Ethernet - 4 port -- USB	\$ 280.45
14T0230	MarkNet N7000e Fast Ethernet - 1 port -- USB	MarkNet N7000e Fast Ethernet - 1 port -- USB	\$ 200.04
14T0240	MarkNet N7002e Fast Ethernet - 1 port -- Parallel	MarkNet N7002e Fast Ethernet - 1 port -- Parallel	\$ 200.04
15R0120	2000 Dual Input - W84x / X85Xe	2000 Dual Input - W84x / X85Xe	\$ 1,124.83
15R0140	W840 Spacer Cabinet	W840 Spacer Cabinet	\$ 160.83
15R0143	2/4 Hole Finisher - X85Xe	2/4 Hole Finisher - X85Xe	\$ 1,104.73
15R0144	2/3 Hole Finisher - X85Xe / W84X	2/3 Hole Finisher - X85Xe / W84X	\$ 1,104.73
15R0145	2000 sheet high capacity feeder - X85Xe / W84X	2000 sheet high capacity feeder - X85Xe / W84X	\$ 1,004.20
15R0146	2 x 500 sheet drawer - X85Xe	2 x 500 sheet drawer - X85Xe	\$ 722.75
15R0335	X855e Booklet Finisher	X855e Booklet Finisher	\$ 2,170.25
16A1092	Lexmark Forms Composer v3.3 CD	Lexmark Forms Composer v3.3 CD	\$ 722.94
16C0700	Lexmark 4600 Scanner Stand w/Cabinet/C782Scanner Stand	Lexmark 4600 Scanner Stand w/Cabinet/C782Scanner Stand	\$ 360.87
16J0100	Lexmark 6500e MFP Option for T650, T652, T654	Lexmark 6500e MFP Option for T650, T652, T654	\$ 2,482.87
16J0834	Lexmark 6500e Forms and Bar Code Card	Lexmark 6500e Forms and Bar Code Card	\$ 304.58
16J0835	Lexmark 6500e Card for IPDS	Lexmark 6500e Card for IPDS	\$ 454.35
16J0836	Lexmark 6500e Card for PRESCRIBE	Lexmark 6500e Card for PRESCRIBE	\$ 159.83
16M1100	550-Sheet Input Drawer Option for X658 ONLY	550-Sheet Input Drawer Option for X658 ONLY	\$ 200.04
16M1207	Caster Base for T65X Series	Caster Base for T65X Series	\$ 280.45
16M1210	550-Sheet specialty Media Drawer	550-Sheet specialty Media Drawer	\$ 280.45
16M1216	Caster Base for X65x series (not X658)	Caster Base for X65x series (not X658)	\$ 280.45
16M1253	X65x Forms & Bar Code	X65x Forms & Bar Code	\$ 302.57
16M1254	X65x IPDS	X65x IPDS	\$ 451.34
16N1708	Printer Stand	Printer Stand	\$ 561.91
19Z0030	X860de/X862de/X864de Forms and Bar Code Card	X860de/X862de/X864de Forms and Bar Code Card	\$ 302.57
19Z0031	X860de/X862de/X864de Card for IPDS and SCS/Tne	X860de/X862de/X864de Card for IPDS and SCS/Tne	\$ 451.34
19Z0032	W850 Forms and Bar Code Card	W850 Forms and Bar Code Card	\$ 302.57
19Z0033	W850 Card for IPDS and SCS/Tne	W850 Card for IPDS and SCS/Tne	\$ 451.34
19Z4038	Lexmark W850 Card for PRESCRIBE Emulation	Lexmark W850 Card for PRESCRIBE Emulation	\$ 159.83
19Z4039	Lexmark X860e, X862e, X864e PRESCRIBE Emulation	Lexmark X860e, X862e, X864e PRESCRIBE Emulation	\$ 159.83
20B2300	500 Sheet Drawer	500 Sheet Drawer	\$ 280.45
20B2373	500 Sheet Tray	500 Sheet Tray	\$ 81.42
20B2400	Duplex Unit	Duplex Unit	\$ 441.29
20B2700	2000 Sheet Drawer	2000 Sheet Drawer	\$ 1,004.20
20B3000	5 Bin Mailbox	5 Bin Mailbox	\$ 353.83
20B3050	Output Expander	Output Expander	\$ 181.94
20B3060	StapleSmart Finisher	StapleSmart Finisher	\$ 606.14
20B3100	Envelope Drawer	Envelope Drawer	\$ 320.66
20B3340	Outdoor Media Drawer	Outdoor Media Drawer	\$ 330.71
20B5000	Banner Tray	Banner Tray	\$ 401.08
20G1360	T64X Adjustable Media Stacker	T64X Adjustable Media Stacker	\$ 159.83
21J0055	Lexmark C782 Scanner Shelf/Lexmark 4600 Scanner Shelf - X772e	Lexmark C782 Scanner Shelf/Lexmark 4600 Scanner Shelf - X772e	\$ 175.91
21J0069	Scanner Cable 6M	Scanner Cable 6M	\$ 32.17
21J0401	Lexmark C782n MFP Option - 4600 Scanner	Lexmark C782n MFP Option - 4600 Scanner	\$ 1,687.75
21J0577	X782e Bar Code Card	X782e Bar Code Card	\$ 288.50
21J0578	X782e Forms Card	X782e Forms Card	\$ 302.57
21J0579	X782e Card for IPDS and SCS/Tne	X782e Card for IPDS and SCS/Tne	\$ 722.75
21Z0304	High Capacity Feeder (C935dn)	High Capacity Feeder (C935dn)	\$ 1,245.46
21Z0305	3x520 Sheet Drawer Stand (C935dn)	3x520 Sheet Drawer Stand (C935dn)	\$ 1,004.20
21Z0306	Storage Cabinet (C935dn)	Storage Cabinet (C935dn)	\$ 401.08
21Z0307	1 - 520-Sheet Drawer Stand with Cabinet (C935dn)	1 - 520-Sheet Drawer Stand with Cabinet (C935dn)	\$ 642.33
21Z0309	Advanced Finisher 3-hole	Advanced Finisher 3-hole	\$ 2,813.58
21Z0310	Standard Finisher 4-hole	Standard Finisher 4-hole	\$ 1,607.33
21Z0311	Advanced Finisher 4-hole	Advanced Finisher 4-hole	\$ 2,813.58
21Z0363	C93x Bar Code and Forms Card	C93x Bar Code and Forms Card	\$ 304.58
21Z0364	C93x Card for IPDS and SCS/Tne	C93x Card for IPDS and SCS/Tne	\$ 722.75
21Z0366	C93x PrintCrypton Card	C93x PrintCrypton Card	\$ 174.91
21Z0367	X94xe Bar Code and Forms Card	X94xe Bar Code and Forms Card	\$ 304.58
21Z0368	X94xe Card for IPDS and SCS/Tne	X94xe Card for IPDS and SCS/Tne	\$ 722.75
21Z0370	X94xe PrintCrypton Card	X94xe PrintCrypton Card	\$ 174.91
22Z0012	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 513.66
22Z0013	Lexmark C950, X950 3x520-Sheet Drawer Stand -- A3	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 1,084.62
22Z0014	Lexmark C950, X950 2,520 Sheet Tandem Tray Module -- A3, A4	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 1,245.46
22Z0015	Lexmark C950, X950 2,000-Sheet High Capacity Feeder -- A4	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 964.00

22Z0016	Lexmark C950, X950 Standard Finisher -- 3-Hole	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 1,607.33
22Z0017	Lexmark C950, X950 Booklet Finisher -- 3-Hole	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 2,572.33
22Z0182	Lexmark C950 Forms and Bar Code Card	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 304.58
22Z0183	Lexmark C950 Card for IPDS	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 722.75
22Z0184	Lexmark C950 PRESCRIBE Card	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 159.83
22Z0185	Lexmark X95x Forms and Bar Code Card	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 304.58
22Z0186	Lexmark X95x Card for IPDS	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 722.75
22Z0187	Lexmark X95x PRESCRIBE Card	Lexmark C950, X950 520-Sheet Input Drawer Stand -- A3, A4	\$ 159.83
24Z0030	C925/X925 550 Sheet Drawer	C925/X925 550 Sheet Drawer	\$ 308.60
24Z0031	C925/X925 Printer Stand (Cabinet + Caster Base)	C925/X925 Printer Stand (Cabinet + Caster Base)	\$ 397.06
24Z0038	C925 Forms and Bar Code Card	C925 Forms and Bar Code Card	\$ 305.58
24Z0039	C925 IPDS Card	C925 IPDS Card	\$ 722.75
24Z0040	C925 PRESCRIBE Card	C925 PRESCRIBE Card	\$ 159.83
24Z0041	X925 Forms and Bar Code Card	X925 Forms and Bar Code Card	\$ 305.58
24Z0042	X925 IPDS Card	X925 IPDS Card	\$ 722.75
24Z0043	X925 PRESCRIBE Card	X925 PRESCRIBE Card	\$ 159.83
24Z0060	C925 MarkNet N8120 Gigabit Ethernet Print Server Kit	C925 MarkNet N8120 Gigabit Ethernet Print Server Kit	\$ 119.62
24Z0061	C925 MarkNet N8130 Fiber Ethernet Print Server Kit	C925 MarkNet N8130 Fiber Ethernet Print Server Kit	\$ 401.08
24Z0062	C925 MarkNet N8250 802.11b/g/n Wireless Print Server Kit	C925 MarkNet N8250 802.11b/g/n Wireless Print Server Kit	\$ 360.87
24Z0064	C925 RS-232C Serial Interface Card Kit	C925 RS-232C Serial Interface Card Kit	\$ 79.41
24Z0065	C925 Parallel 1284-B Interface Card Kit	C925 Parallel 1284-B Interface Card Kit	\$ 79.41
25A0015	Duplex Unit	Duplex Unit	\$ 461.39
25C0433	C734/C736 Forms + Bar Code Card	C734/C736 Forms + Bar Code Card	\$ 302.57
25C0434	C734/C736 Card for IPDS	C734/C736 Card for IPDS	\$ 451.34
26G0050	Lexmark X548 Forms and Bar Code Card	Lexmark X548 Forms and Bar Code Card	\$ 304.58
26G0051	Lexmark X548 Card for IPDS	Lexmark X548 Card for IPDS	\$ 722.75
26G0052	Lexmark X548 Card for PRESCRIBE Emulation	Lexmark X548 Card for PRESCRIBE Emulation	\$ 159.83
27S2100	550-Sheet Drawer	550-Sheet Drawer	\$ 240.25
27S2190	550-Sheet specialty Media Drawer	550-Sheet specialty Media Drawer	\$ 87.45
27S2400	2000-Sheet High Capacity Feeder	2000-Sheet High Capacity Feeder	\$ 481.50
27S2650	550-Sheet specialty Media Drawer	550-Sheet specialty Media Drawer	\$ 288.50
27X0014	160GB Hard Drive	160GB Hard Drive	\$ 385.00
27X0025	MarkNet N8250 802.11b/g/n Wireless Print Server (US/Americas)	MarkNet N8250 802.11b/g/n Wireless Print Server (US/Americas)	\$ 360.87
30G0228	T656dne Card for PRESCRIBE Emulation	T656dne Card for PRESCRIBE Emulation	\$ 159.83
30G0232	T656dne Card for IPDS and SCS/Tne	T656dne Card for IPDS and SCS/Tne	\$ 451.34
30G0238	T656dne Forms and Bar Code Card	T656dne Forms and Bar Code Card	\$ 302.57
30G0287	Arabic Font Card	Arabic Font Card	\$ 179.93
30G0775	Lexmark T650, T652, T654 Kiosk Presenter	Lexmark T650, T652, T654 Kiosk Presenter	\$ 320.66
30G0796	Lexmark 250-Sheet Lockable Drawer	Lexmark 250-Sheet Lockable Drawer	\$ 200.04
30G0800	250-Sheet Input Drawer (T65x, X651, X652, X654, X656)	250-Sheet Input Drawer (T65x, X651, X652, X654, X656)	\$ 159.83
30G0801	250-Sheet Input Tray (T65x, X651, X652, X654, X656)	250-Sheet Input Tray (T65x, X651, X652, X654, X656)	\$ 63.33
30G0802	550-Sheet Input Drawer (T65x, X651, X652, X654, X656)	550-Sheet Input Drawer (T65x, X651, X652, X654, X656)	\$ 200.04
30G0803	550-Sheet Input Tray (T65x, X651, X652, X654, X656)	550-Sheet Input Tray (T65x, X651, X652, X654, X656)	\$ 80.42
30G0804	2000-Sheet Input Drawer (T65x, X651, X652, X654, X656)	2000-Sheet Input Drawer (T65x, X651, X652, X654, X656)	\$ 401.08
30G0806	250-Sheet Duplex Option (T650)	250-Sheet Duplex Option (T650)	\$ 221.15
30G0807	Envelope Feeder (T65x and X658)	Envelope Feeder (T65x and X658)	\$ 200.04
30G0825	Korean Font Card	Korean Font Card	\$ 179.93
30G0826	Simplified Chinese Font Card	Simplified Chinese Font Card	\$ 179.93
30G0827	Traditional Chinese Font Card	Traditional Chinese Font Card	\$ 179.93
30G0828	Japanese Font Card	Japanese Font Card	\$ 179.93
30G0829	PrintCrypton Card	PrintCrypton Card	\$ 174.91
30G0830	T650/T652 Forms card + Bar Code card	T650/T652 Forms card + Bar Code card	\$ 302.57
30G0831	T650/T652 Card for IPDS	T650/T652 Card for IPDS	\$ 451.34
30G0834	T654 Forms card + Bar Code card	T654 Forms card + Bar Code card	\$ 302.57
30G0835	T654 Card for IPDS	T654 Card for IPDS	\$ 451.34
30G0836	200-Sheet Universally Adjustable Lockable Drawer	200-Sheet Universally Adjustable Lockable Drawer	\$ 248.29
30G0849	550-Sheet Lockable Drawer	550-Sheet Lockable Drawer	\$ 240.25
30G0850	StapleSmart II Finisher (T65x)	StapleSmart II Finisher (T65x)	\$ 200.04
30G0851	550-Sheet Output Expander (T65x)	550-Sheet Output Expander (T65x)	\$ 119.62
30G0852	5-Bin Mailbox Option (T65x)	5-Bin Mailbox Option (T65x)	\$ 320.66

30G0853	1850-Sheet High Capacity Output Stacker (T65x)	1850-Sheet High Capacity Output Stacker (T65x)	\$ 320.66
30G0854	Spacer (T65x, X651, X652, X654, X646)	Spacer (T65x, X651, X652, X654, X646)	\$ 55.29
30G0859	400-Sheet Universally Adjustable Lockable Drawer	400-Sheet Universally Adjustable Lockable Drawer	\$ 304.58
30G0860	400-Sheet Universally Adjustable Drawer (T65x, X651, X652, X654, X656)	400-Sheet Universally Adjustable Drawer (T65x, X651, X652, X654, X656)	\$ 266.38
30G0861	400-Sheet Universally Adjustable Tray (T65x, X651, X652, X654, X656)	400-Sheet Universally Adjustable Tray (T65x, X651, X652, X654, X656)	\$ 106.55
30G0871	200-Sheet Universally Adjustable Drawer (T65x, X651, X652, X654, X656)	200-Sheet Universally Adjustable Drawer (T65x, X651, X652, X654, X656)	\$ 213.10
30G0872	200-Sheet Universally Adjustable Tray (T65x, X651, X652, X654, X656)	200-Sheet Universally Adjustable Tray (T65x, X651, X652, X654, X656)	\$ 84.44
34S0073	E460 Card for PRESCRIBE Emulation	E460 Card for PRESCRIBE Emulation	\$ 159.83
34S0074	E460 Card for IPDS and SCS/Tne	E460 Card for IPDS and SCS/Tne	\$ 513.66
34S0250	Lexmark 250-Sheet Drawer w/tray	Lexmark 250-Sheet Drawer w/tray	\$ 103.54
34S0550	Lexmark 550-Sheet Drawer w/tray	Lexmark 550-Sheet Drawer w/tray	\$ 159.83
34S0975	Lexmark E460 and E462 Forms and Bar Code Card with Flash Memory	Lexmark E460 and E462 Forms and Bar Code Card with Flash Memory	\$ 361.07
34S7720	X46Xe IPDS	X46Xe IPDS	\$ 451.34
34S7721	X46Xe Forms + Bar Code	X46Xe Forms + Bar Code	\$ 302.57
34T5120	Lexmark X746, X748 Series MFPs Forms and Bar Code Card	Lexmark X746, X748 Series MFPs Forms and Bar Code Card	\$ 305.58
34T5121	Lexmark X746, X748 Series MFPs Card for IPDS	Lexmark X746, X748 Series MFPs Card for IPDS	\$ 454.35
34T5122	Lexmark X746, X748 Series PRESCRIBE Card	Lexmark X746, X748 Series PRESCRIBE Card	\$ 159.83
34T5114	Lexmark C74x/X74x Caster Base	Lexmark C74x/X74x Caster Base	\$ 280.45
37X5125	Lexmark MarkNet N8110 V.34 Fax Card	Lexmark MarkNet N8110 V.34 Fax Card	\$ 279.45
41G0194	Lexmark C746 Forms and Bar Code Card	Lexmark C746 Forms and Bar Code Card	\$ 305.58
41G0195	Lexmark C746 IPDS Card	Lexmark C746 IPDS Card	\$ 454.35
41G0196	Lexmark C746 PRESCRIBE Card	Lexmark C746 PRESCRIBE Card	\$ 159.83
41H0197	Lexmark C748 Forms and Bar Code Card	Lexmark C748 Forms and Bar Code Card	\$ 305.58
41H0198	Lexmark C748 IPDS Card	Lexmark C748 IPDS Card	\$ 454.35
41H0199	Lexmark C748 PRESCRIBE Card	Lexmark C748 PRESCRIBE Card	\$ 159.83
47B0110	C792, X792 550-Sheet Drawer	C792, X792 550-Sheet Drawer	\$ 280.45
47B0111	C792, X792 2000-Sheet High Capacity Feeder	C792, X792 2000-Sheet High Capacity Feeder	\$ 722.75
47B0112	C792, X792 Spacer	C792, X792 Spacer	\$ 135.70
47B0113	C792, X792 Banner Media Tray	C792, X792 Banner Media Tray	\$ 401.08
47B0114	C792, X792 Caster Base	C792, X792 Caster Base	\$ 280.45
47B1100	C792, X792 Staple Finisher	C792, X792 Staple Finisher	\$ 618.20
47B1101	C792, X792 5-Bin Mailbox	C792, X792 5-Bin Mailbox	\$ 618.20
47B1102	C792, X792 High Capacity Output Stacker	C792, X792 High Capacity Output Stacker	\$ 485.52
47B1103	C792, X792 Staple Finisher with Hole Punch	C792, X792 Staple Finisher with Hole Punch	\$ 883.58
47B1110	X79X Forms and Bar Code Card	X79X Forms and Bar Code Card	\$ 305.58
47B1111	X79X Card for IPDS	X79X Card for IPDS	\$ 722.75
47B1112	X79X PRESCRIBE Card	X79X PRESCRIBE Card	\$ 159.83
47B1113	C792 Forms and Bar Code Card	C792 Forms and Bar Code Card	\$ 305.58
47B1114	C792 Card for IPDS	C792 Card for IPDS	\$ 722.75
47B1115	C792 PRESCRIBE Card	C792 PRESCRIBE Card	\$ 159.83
57X0020	Lexmark PKI Authentication for MFPs and eSF capable	Lexmark PKI Authentication for MFPs and eSF capable	\$ 400.07
57X9000	Lexmark PrintCryption Card	Lexmark PrintCryption Card	\$ 174.91
MS00497	X734e and X736e Forms + Bar Code	X734e and X736e Forms + Bar Code	\$ 302.57
MS00498	X734e and X736e IPDS	X734e and X736e IPDS	\$ 451.34
SUPPLIES			
1380850	4039 Print Cartridge (7K yield @ 5%)	4039 Print Cartridge (7K yield @ 5%)	\$ 288.88
1380950	4039 Print Cartridge (12.8K yield @ 5%)	4039 Print Cartridge (12.8K yield @ 5%)	\$ 351.44
1382100	DiamondFine 7K (@5%) Print Cartridge	DiamondFine 7K (@5%) Print Cartridge	\$ 276.92
1382150	DiamondFine 14K (@5%) Print Cartridge	DiamondFine 14K (@5%) Print Cartridge	\$ 366.05
1382625	Optra S 17.6K @5% Regular Cartridge	Optra S 17.6K @5% Regular Cartridge	\$ 272.32
1382920	Optra S 7.5K @5% Return Program Cartr	Optra S 7.5K @5% Return Program Cartridge	\$ 209.19
1382925	Optra S 17.6K @5% Return Program Cartr	Optra S 17.6K @5% Return Program Cartridge	\$ 229.54
1382929	Optra S 17.6K @5% Return Prog Cartridge	Optra S 17.6K @5% Return Prog Cartridge w/oil fuser cleaner	\$ 229.54
3070166	Lexmark 23xx/24xx, 25xx/25xx+ Standard	Lexmark 23xx/24xx, 25xx/25xx+ Standard Yield Re-Inking Ribbon	\$ 10.57
3070169	Lexmark 24xx, 25xx/25xx+ High Yield Re-I	Lexmark 24xx, 25xx/25xx+ High Yield Re-Inking Ribbon	\$ 18.89
08A0476	Return Program Print Cartridge (3k)	Return Program Print Cartridge (3k)	\$ 99.82
08A0477	High Yield Print Cartridge (6k)	High Yield Print Cartridge (6k)	\$ 162.38
08A0478	High Yield Return Prog Print Cartridge (6k)	High Yield Return Prog Print Cartridge (6k)	\$ 135.70
10B032C	C750 Cyan High Yield Cartridge (15k)	C750 Cyan High Yield Cartridge (15k)	\$ 501.39
10B032K	C750 Black High Yield Cartridge (15k)	C750 Black High Yield Cartridge (15k)	\$ 241.03
10B032M	C750 Magenta High Yield Cartridge (15k)	C750 Magenta High Yield Cartridge (15k)	\$ 501.39
10B032Y	C750 Yellow High Yield Cartridge (15k)	C750 Yellow High Yield Cartridge (15k)	\$ 501.39
10B041C	C750 Cyan Return Program Cartridge (6k)	C750 Cyan Return Program Cartridge (6k)	\$ 249.09
10B041K	C750 Black Return Program Cartridge (6k)	C750 Black Return Program Cartridge (6k)	\$ 138.81

13L0034	4227 Series plus Printer Ribbon	4227 Series plus Printer Ribbon	\$	43.23
14K0050	W812 - High Yield 12K Print Cartridge	W812 - High Yield 12K Print Cartridge	\$	199.64
14L0173	Lexmark 200 Black Standard Yield Return	Lexmark 200 Black Standard Yield Return Program Ink Cartridge	\$	22.42
14L0174	Lexmark 200XL Black High Yield Return Pr	Lexmark 200XL Black High Yield Return Program Ink Cartridge	\$	31.91
14L0197	Lexmark 200XL Black High Yield Ink Cartri	Lexmark 200XL Black High Yield Ink Cartridge	\$	38.29
14L0086	Lexmark 200 Cyan Standard Yield Return	Lexmark 200 Cyan Standard Yield Return Program Ink Cartridge	\$	18.98
14L0175	Lexmark 200XL Cyan High Yield Return Pr	Lexmark 200XL Cyan High Yield Return Program Ink Cartridge	\$	29.33
14L0198	Lexmark 200XL Cyan High Yield Ink Cartri	Lexmark 200XL Cyan High Yield Ink Cartridge	\$	35.19
14L0087	Lexmark 200 Magenta Standard Yield Ret	Lexmark 200 Magenta Standard Yield Return Program Ink Cartridg	\$	18.98
14L0176	Lexmark 200XL Magenta High Yield Return	Lexmark 200XL Magenta High Yield Return Program Ink Cartridge	\$	29.33
14L0199	Lexmark 200XL Magenta High Yield Ink C	Lexmark 200XL Magenta High Yield Ink Cartridge	\$	35.19
14L0088	Lexmark 200 Yellow Standard Yield Return	Lexmark 200 Yellow Standard Yield Return Program Ink Cartridge	\$	18.98
14L0177	Lexmark 200XL Yellow High Yield Return P	Lexmark 200XL Yellow High Yield Return Program Ink Cartridge	\$	29.33
14L0200	Lexmark 200XL Yellow High Yield Ink Car	Lexmark 200XL Yellow High Yield Ink Cartridge	\$	35.19
14L0268	Lexmark 200 CMY Tri-pack Standard Yield	Lexmark 200 CMY Tri-pack Standard Yield Return Program - Sensor	\$	52.84
14L0269	Lexmark 200XL CMY Tri-pack High Yield R	Lexmark 200XL CMY Tri-pack High Yield Return Program - Sensor	\$	81.71
14N0683	Lexmark 100XL Black High Yield Return Pr	Lexmark 100XL Black High Yield Return Program Ink CartridgeTwin-Pack (black, black)	\$	48.29
14N0684	Lexmark 100XL Color High Yield Return Pr	Lexmark 100XL Color High Yield Return Program Ink Cartridge Tri-pack (cyan, magenta, yellow)	\$	50.45
14N0685	Lexmark 100 Color Ink Cartridge Tri-pack	Lexmark 100 Color Ink Cartridge Tri-pack (cyan, magenta, yellow)	\$	28.89
14N0820	Lexmark 100 Black Return Program Ink Ca	Lexmark 100 Black Return Program Ink Cartridge	\$	16.38
14N0822	Lexmark 105XL Black High Yield Return Pr	Lexmark 105XL Black High Yield Return Program Ink Cartridge	\$	4.31
14N0843	Lexmark 105XL Black High Yield Return Pr	Lexmark 105XL Black High Yield Return Program Ink Cartridge Four-Pack (black, black, black, black)	\$	17.25
14N0900	Lexmark 100 Cyan Return Program Ink Ca	Lexmark 100 Cyan Return Program Ink Cartridge	\$	10.34
14N0901	Lexmark 100 Magenta Return Program Ink	Lexmark 100 Magenta Return Program Ink Cartridge	\$	10.34
14N0902	Lexmark 100 Yellow Return Program Ink C	Lexmark 100 Yellow Return Program Ink Cartridge	\$	10.34
14N1068	Lexmark 100XL Black High Yield Return Pr	Lexmark 100XL Black High Yield Return Program Ink Cartridge	\$	25.00
14N1069	Lexmark 100XL Cyan High Yield Return Pr	Lexmark 100XL Cyan High Yield Return Program Ink Cartridge	\$	18.10
14N1070	Lexmark 100XL Magenta High Yield Return	Lexmark 100XL Magenta High Yield Return Program Ink Cartridge	\$	18.10
14N1071	Lexmark 100XL Yellow High Yield Return P	Lexmark 100XL Yellow High Yield Return Program Ink Cartridge	\$	18.10
14N1092	Lexmark 100XL Black Extra High Yield In	Lexmark 100XL Black Extra High Yield Ink Cartridge	\$	30.69
14N1093	Lexmark 100XL Cyan Extra High Yield Ink	Lexmark 100XL Cyan Extra High Yield Ink Cartridge	\$	21.72
14N1094	Lexmark 100XL Magenta Extra High Yield	Lexmark 100XL Magenta Extra High Yield Ink Cartridge	\$	21.72
14N1095	Lexmark 100XL Yellow Extra High Yield In	Lexmark 100XL Yellow Extra High Yield Ink Cartridge	\$	21.72
14N1180	Lexmark 105XL Black High Yield Return Pr	Lexmark 105XL Black High Yield Return Program Ink Cartridge Twin-Pack (black, black)	\$	8.63
14N1607	Lexmark #150 Black Standard Yield Return	Lexmark #150 Black Standard Yield Return Program Ink Cartridge	\$	8.62
14N1608	Lexmark #150 Cyan Standard Yield Return	Lexmark #150 Cyan Standard Yield Return Program Ink Cartridge	\$	12.94
14N1609	Lexmark #150 Magenta Standard Yield Re	Lexmark #150 Magenta Standard Yield Return Program Ink Cartrid	\$	12.94
14N1610	Lexmark #150 Yellow Standard Yield Retu	Lexmark #150 Yellow Standard Yield Return Program Ink Cartridge	\$	12.94
14N1614	Lexmark #150XL Black High Yield Return	Lexmark #150XL Black High Yield Return Program Ink Cartridge	\$	24.15
14N1615	Lexmark #150XL Cyan High Yield Return P	Lexmark #150XL Cyan High Yield Return Program Ink Cartridge	\$	25.87
14N1616	Lexmark #150XL Magenta High Yield Retu	Lexmark #150XL Magenta High Yield Return Program Ink Cartridge	\$	25.87
14N1618	Lexmark #150XL Yellow High Yield Return	Lexmark #150XL Yellow High Yield Return Program Ink Cartridge	\$	25.87
14N1619	Lexmark #155XL Black High Yield Return	Lexmark #155XL Black High Yield Return Program Ink Cartridge	\$	15.53
14N1636	Lexmark #150XLA Black High Yield Ink C	Lexmark #150XLA Black High Yield Ink Cartridge	\$	29.90
14N1642	Lexmark #150XLA Cyan High Yield Ink Car	Lexmark #150XLA Cyan High Yield Ink Cartridge	\$	31.63
14N1646	Lexmark #150XLA Magenta High Yield Ink	Lexmark #150XLA Magenta High Yield Ink Cartridge	\$	31.63
14N1650	Lexmark #150XLA Yellow High Yield Ink C	Lexmark #150XLA Yellow High Yield Ink Cartridge	\$	31.63
14N1792	Lexmark #150 Black Standard Yield Return	Lexmark #150 Black Standard Yield Return Program Ink Cartridge	\$	8.62
14N1793	Lexmark #150 Cyan Standard Yield Return	Lexmark #150 Cyan Standard Yield Return Program Ink Cartridge	\$	12.94
14N1794	Lexmark #150 Magenta Standard Yield Re	Lexmark #150 Magenta Standard Yield Return Program Ink Cartrid	\$	12.94
14N1795	Lexmark #150 Yellow Standard Yield Retu	Lexmark #150 Yellow Standard Yield Return Program Ink Cartridge	\$	12.94
14N1796	Lexmark #150XL Black High Yield Return	Lexmark #150XL Black High Yield Return Program Ink Cartridge	\$	24.15
14N1797	Lexmark #150XL Cyan High Yield Return P	Lexmark #150XL Cyan High Yield Return Program Ink Cartridge	\$	25.87
14N1798	Lexmark #150XL Magenta High Yield Retu	Lexmark #150XL Magenta High Yield Return Program Ink Cartridge	\$	25.87
14N1799	Lexmark #150XL Yellow High Yield Return	Lexmark #150XL Yellow High Yield Return Program Ink Cartridge	\$	25.87
14N1800	Lexmark #155XL Black High Yield Return	Lexmark #155XL Black High Yield Return Ink Cartridge - Sensor	\$	15.53
14N1805	Lexmark #150 CMY Tri-pack Standard Yiel	Lexmark #150 CMY Tri-pack Standard Yield Return Program - Sens	\$	36.11
14N1807	Lexmark #150XL CMY Tri-pack High Yield	Lexmark #150XL CMY Tri-pack High Yield Return Program - Sensor	\$	72.16
14N1811	Lexmark #155XL Black Twin pack High Yiel	Lexmark #155XL Black Twin pack High Yield Return Program Ink C	\$	29.73
14N1813	Lexmark #150XL Black Twin pack High Yiel	Lexmark #150XL Black Twin pack High Yield Return Program Ink C	\$	46.29
14N1835	Lexmark #150 CMY Tri-pack Club Standar	Lexmark #150 CMY Tri-pack Club Standard Yield Return Program I	\$	36.68
14N1837	Lexmark #155XL Black Twin Club pack Hig	Lexmark #155XL Black Twin Club pack High Yield Return Program	\$	30.30
15G031C	C752/C760/C762 Cyan Cartridge (6k)	C752/C760/C762 Cyan Cartridge (6k)	\$	279.67
15G031K	C752/C760/C762 Black Cartridge (6k)	C752/C760/C762 Black Cartridge (6k)	\$	160.07
15G031M	C752/C760/C762 Magenta Cartridge (6k)	C752/C760/C762 Magenta Cartridge (6k)	\$	279.67
15G031Y	C752/C760/C762 Yellow Cartridge (6k)	C752/C760/C762 Yellow Cartridge (6k)	\$	279.67
15G032C	C752/C762 Cyan High Yield Cartridge (15	C752/C762 Cyan High Yield Cartridge (15k)	\$	498.63
15G032K	C752/C762 Black High Yield Cartridge (15	C752/C762 Black High Yield Cartridge (15k)	\$	213.43
15G032M	C752/C762 Magenta High Yield Cartridge	C752/C762 Magenta High Yield Cartridge (15k)	\$	498.63
15G032Y	C752/C762 Yellow High Yield Cartridge (1	C752/C762 Yellow High Yield Cartridge (15k)	\$	498.63
15G041C	C752/C760/C762 Cyan Return Program C	C752/C760/C762 Cyan Return Program Cartridge (6k)	\$	212.98
15G041K	C752/C760/C762 Black Return Program C	C752/C760/C762 Black Return Program Cartridge (6k)	\$	129.38
15G041M	C752/C760/C762 Magenta Return Program	C752/C760/C762 Magenta Return Program Cartridge (6k)	\$	212.98
15G041Y	C752/C760/C762 Yellow Return Program	C752/C760/C762 Yellow Return Program Cartridge (6k)	\$	212.98
15G042C	C752/C762 Cyan High Yield Return Progr	C752/C762 Cyan High Yield Return Program Cartridge (15k)	\$	425.96
15G042K	C752/C762 Black High Yield Return Progr	C752/C762 Black High Yield Return Program Cartridge (15k)	\$	180.67

15G042M	C752/C762 Magenta High Yield Return Program Cartridge (15k)	C752/C762 Magenta High Yield Return Program Cartridge (15k)	\$ 425.96
15G042Y	C752/C762 Yellow High Yield Return Program Cartridge (15k)	C752/C762 Yellow High Yield Return Program Cartridge (15k)	\$ 425.96
15M0120	Standard Yield, High Resolution Color Cartridge	Standard Yield, High Resolution Color Cartridge	\$ 45.99
15M1330	#70 High Resolution Black Cartridge (twin pack)	#70 High Resolution Black Cartridge (twin pack)	\$ 69.85
15M2327	#50/#60 Black & Color Print Cartridges (combo pack)	#50/#60 Black & Color Print Cartridges (combo pack)	\$ 67.26
15M2328	#70/#20 High Resolution Black & Color Cartridge (twin pack)	#70/#20 High Resolution Black & Color Cartridge (twin pack)	\$ 76.75
15M2971	#71 Black Print Cartridge	#71 Black Print Cartridge	\$ 23.28
15W0900	C720 Cyan Toner Cartridge (7.2k pages)	C720 Cyan Toner Cartridge (7.2k pages)	\$ 209.19
15W0901	C720 Magenta Toner Cartridge (7.2k pages)	C720 Magenta Toner Cartridge (7.2k pages)	\$ 209.19
15W0902	C720 Yellow Toner Cartridge (7.2k pages)	C720 Yellow Toner Cartridge (7.2k pages)	\$ 209.19
15W0903	C720 Black Toner Cartridge (12k pages)	C720 Black Toner Cartridge (12k pages)	\$ 140.07
15W0904	C720 Photo-Developer Cartridge	C720 Photo-Developer Cartridge	\$ 175.61
15W0905	Fuser-Cleaner Roller	Fuser-Cleaner Roller	\$ 27.26
15W0906	C720 Oil Bottle	C720 Oil Bottle	\$ 31.74
15W0907	C720 Waste Toner Bottle	C720 Waste Toner Bottle	\$ 10.12
15W0908	C720 Fuser Kit	C720 Fuser Kit	\$ 295.44
15W0918	C720 Corona Charger	C720 Corona Charger	\$ 30.48
16G0093	2-pack Mono (17G0050) Print Cartridge	2-pack Mono (17G0050) Print Cartridge	\$ 65.31
16J0900	Auto Document Feeder Roller Cleaning Cloth (Pack of 10)	Auto Document Feeder Roller Cleaning Cloth (Pack of 10)	\$ 23.58
17G0050	High Resolution Black Print Cartridge	High Resolution Black Print Cartridge	\$ 34.03
17G0060	High Resolution Color Print Cartridge	High Resolution Color Print Cartridge	\$ 41.39
17G0152	5.0k Toner Cartridge - M410/412	5.0k Toner Cartridge - M410/412	\$ 139.84
17G0154	15.0k Toner Cartridge - M412	15.0k Toner Cartridge - M412	\$ 290.26
18C0031	#31 Standard Yield Photo Cartridge	#31 Standard Yield Photo Cartridge	\$ 35.87
18C0032	#32 Moderate Yield Black Cartridge	#32 Moderate Yield Black Cartridge	\$ 25.75
18C0033	#33 Moderate Yield Color Cartridge	#33 Moderate Yield Color Cartridge	\$ 27.59
18C0034	#34 High Yield, High Resolution Black Cartridge	#34 High Yield, High Resolution Black Cartridge	\$ 28.51
18C0035	#35 High Yield, High Resolution Color Cartridge	#35 High Yield, High Resolution Color Cartridge	\$ 35.87
18C0532	#32/#33 Twin Pack Clam (Black and Color)	#32/#33 Twin Pack Clam (Black and Color)	\$ 51.51
18C0533	#32 Moderate Yield Black Cartridge (twin pack)	#32 Moderate Yield Black Cartridge (twin pack)	\$ 48.75
18C0534	#33 Color Print Cartridge (twin pack)	#33 Color Print Cartridge (twin pack)	\$ 53.35
18C0535	#34,#35 Twin Pack Black & Color High Yield Print Cartridges(X5470,Z845)	#34,#35 Twin Pack Black & Color High Yield Print Cartridges(X5470,Z845)	\$ 57.78
18C0781	#1 Color Cartridge	#1 Color Cartridge	\$ 25.75
18C1428	#28 Black Return Program Print Cartridge	#28 Black Return Program Print Cartridge	\$ 19.40
18C1429	#29 Color Return Program Print Cartridge	#29 Color Return Program Print Cartridge	\$ 20.26
18C1523	#23 Black Return Program Print Cartridge	#23 Black Return Program Print Cartridge	\$ 21.13
18C1524	#24 Color Return Program Print Cartridge	#24 Color Return Program Print Cartridge	\$ 23.28
18C1528	#28A Black Print Cartridge	#28A Black Print Cartridge	\$ 23.20
18C1529	#29A Color Print Cartridge	#29A Color Print Cartridge	\$ 24.14
18C1590	Lexmark #28 and #29 Twin Pack Black and Color High Yield Print Cartridges	Lexmark #28 and #29 Twin Pack Black and Color High Yield Print Cartridges	\$ 37.08
18C1623	#23A Black Print Cartridge	#23A Black Print Cartridge	\$ 25.00
18C1624	#24A Color Print Cartridge	#24A Color Print Cartridge	\$ 27.76
18C2080	#14A Black Print Cartridge	#14A Black Print Cartridge	\$ 22.59
18C2090	#14 Black Return Program Print Cartridge	#14 Black Return Program Print Cartridge	\$ 19.83
18C2100	#15A Color Print Cartridge	#15A Color Print Cartridge	\$ 26.21
18C2110	#15 Color Return Program Print Cartridge	#15 Color Return Program Print Cartridge	\$ 21.99
18C2130	#36 Black Return Program Print Cartridge	#36 Black Return Program Print Cartridge	\$ 20.26
18C2140	#37 Color Return Program Print Cartridge	#37 Color Return Program Print Cartridge	\$ 21.99
18C2150	#36A Black Print Cartridge	#36A Black Print Cartridge	\$ 22.93
18C2160	#37A Color Print Cartridge	#37A Color Print Cartridge	\$ 26.13
18C2170	#36XL Black High Yield Return Program Print Cartridge	#36XL Black High Yield Return Program Print Cartridge	\$ 26.73
18C2180	#37XL Color High Yield Return Program Print Cartridge	#37XL Color High Yield Return Program Print Cartridge	\$ 33.63
18C2190	#36XLA Black Print Cartridge	#36XLA Black Print Cartridge	\$ 32.25
18C2200	#37XLA Color Print Cartridge	#37XLA Color Print Cartridge	\$ 40.27
18C2228	#14 Black Twin Pack Return Program Print Cartridge	#14 Black Twin Pack Return Program Print Cartridge	\$ 38.80
18C2229	#36/#37 Black/Color Return Program Print Cartridge	#36/#37 Black/Color Return Program Print Cartridge	\$ 40.53
18C2230	#36XL High Yield Black Return Program Print Cartridge	#36XL High Yield Black Return Program Print Cartridge	\$ 51.74
18C2236	#36 Black Twin Pack Return Program Print Cartridge	#36 Black Twin Pack Return Program Print Cartridge	\$ 38.80
18C2239	#14/#15 Black /Color Return Program Print Cartridge	#14/#15 Black /Color Return Program Print Cartridge	\$ 40.53
18C2249	#36XL/#37XL High Yield Return Program Print Cartridge	#36XL/#37XL High Yield Return Program Print Cartridge	\$ 57.78
18L0032	Standard Yield, #82 High Resolution Black Cartridge	Standard Yield, #82 High Resolution Black Cartridge	\$ 35.87
18L0042	Standard Yield, #83 High Resolution Color Cartridge	Standard Yield, #83 High Resolution Color Cartridge	\$ 45.99
18S0090	X215 - 3.2K Print Cartridge	X215 - 3.2K Print Cartridge	\$ 72.57
18Y0141	#41Color Return Program Print Cartridge	#41Color Return Program Print Cartridge	\$ 26.73
18Y0142	#42 Black Return Program Print Cartridge	#42 Black Return Program Print Cartridge	\$ 21.99
18Y0143	#43XL High Yield Color Print Cartridge	#43XL High Yield Color Print Cartridge	\$ 33.63
18Y0144	#44XL High Yield Black Print Cartridge	#44XL High Yield Black Print Cartridge	\$ 26.73
18Y0340	#40 Photo Print Cartridge	#40 Photo Print Cartridge	\$ 26.73
18Y0341	#41A Color Print Cartridge	#41A Color Print Cartridge	\$ 32.34
18Y0342	#42A Black Print Cartridge	#42A Black Print Cartridge	\$ 26.55
18Y0372	#43XL and #44XL Twin Pack Black & Color High Yield Print Cartridges	#43XL and #44XL Twin Pack Black & Color High Yield Print Cartridges	\$ 57.78
20K0500	C510 Cyan Standard Yield Cartridge (3K)	C510 Cyan Standard Yield Cartridge (3K)	\$ 121.10
20K0501	C510 Magenta Standard Yield Cartridge (3K)	C510 Magenta Standard Yield Cartridge (3K)	\$ 121.10
20K0502	C510 Yellow Standard Yield Cartridge (3K)	C510 Yellow Standard Yield Cartridge (3K)	\$ 121.10
20K0503	C510 Black Standard Yield Cartridge (5K)	C510 Black Standard Yield Cartridge (5K)	\$ 105.92
20K0504	C510 Photodeveloper Cartridge (40K Planes)	C510 Photodeveloper Cartridge (40K Planes)	\$ 226.32
20K0505	C510 Waste Toner Bottle (12K Planes)	C510 Waste Toner Bottle (12K Planes)	\$ 6.10
20K1400	C510 Cyan High Yield Cartridge (6.6K)	C510 Cyan High Yield Cartridge (6.6K)	\$ 240.93
20K1401	C510 Magenta High Yield Cartridge (6.6K)	C510 Magenta High Yield Cartridge (6.6K)	\$ 240.93

20K1402	C510 Yellow High Yield Cartridge (6.6K)	C510 Yellow High Yield Cartridge (6.6K)	\$ 240.93
20K1403	C510 Black High Yield Cartridge (10K)	C510 Black High Yield Cartridge (10K)	\$ 181.36
21Z0357	Staple Cartridge	Staple Cartridge	\$ 143.75
24015SA	Standard Yield Return Program Cartridge	Standard Yield Return Program Cartridge (2.5K) (E24x/E34x/E23x/E33x)	\$ 78.89
24035SA	Standard Yield Cartridge (2.5K) (E24x/E34x/E23x/E33x)	Standard Yield Cartridge (2.5K) (E24x/E34x/E23x/E33x)	\$ 99.35
25A0013	Staple 3-pack (5,000 per pack) (W840 / X85Xe)	Staple 3-pack (5,000 per pack) (W840 / X85Xe)	\$ 90.05
34015HA	High Yield Return Program Cartridge (6K)	High Yield Return Program Cartridge (6K) (E34x/E33x)	\$ 122.48
34035HA	High Yield Cartridge (6K) (E34x / E33x)	High Yield Cartridge (6K) (E34x / E33x)	\$ 148.11
4K00199	10.0k Toner Cartridge - M410	10.0k Toner Cartridge - M410	\$ 270.25
64004HA	T64x High Yield Return Program Print Cartridge	T64x High Yield Return Program Print Cartridge for Label Applications (21K)	\$ 339.83
64015HA	T64x High Yield Return Program Print Cartridge (21K)	T64x High Yield Return Program Print Cartridge (21K)	\$ 339.83
64015SA	T64x Return Program Print Cartridge (6K)	T64x Return Program Print Cartridge (6K)	\$ 136.16
64035HA	T64x High Yield Print Cartridge (21K)	T64x High Yield Print Cartridge (21K)	\$ 402.03
64404XA	T644 Extra High Yield Return Program Print Cartridge	T644 Extra High Yield Return Program Print Cartridge for Label Applications (32K)	\$ 367.08
64415XA	T644 Extra High Yield Return Program Print Cartridge (32K)	T644 Extra High Yield Return Program Print Cartridge (32K)	\$ 367.08
64435XA	T644 Extra High Yield Print Cartridge (32K)	T644 Extra High Yield Print Cartridge (32K)	\$ 427.79
69G8256	Toner Cartridge	Toner Cartridge	\$ 82.41
69G8257	Photoconductor Unit	Photoconductor Unit	\$ 114.11
C500H2CG	C500n Cyan High Yield Toner Cartridge	C500n Cyan High Yield Toner Cartridge	\$ 127.08
C500H2KG	C500n Black High Yield Toner Cartridge	C500n Black High Yield Toner Cartridge	\$ 144.56
C500H2MG	C500n Magenta High Yield Toner Cartridge	C500n Magenta High Yield Toner Cartridge	\$ 127.08
C500H2YG	C500n Yellow High Yield Toner Cartridge	C500n Yellow High Yield Toner Cartridge	\$ 127.08
C500S2CG	C500n Cyan Toner Cartridge	C500n Cyan Toner Cartridge	\$ 105.23
C500S2KG	C500n Black Toner Cartridge	C500n Black Toner Cartridge	\$ 95.68
C500S2MG	C500n Magenta Toner Cartridge	C500n Magenta Toner Cartridge	\$ 105.23
C500S2YG	C500n Yellow Toner Cartridge	C500n Yellow Toner Cartridge	\$ 105.23
C500X26G	C500n Photodeveloper Cartridge	C500n Photodeveloper Cartridge	\$ 226.32
C500X27G	C500n Waste Toner Bottle	C500n Waste Toner Bottle	\$ 7.36
C500X28G	C500n Fuser	C500n Fuser	\$ 246.56
C5200CS	C52x/C530x Cyan Return Program Toner Cartridge (1.5K)	C52x/C530x Cyan Return Program Toner Cartridge (1.5K)	\$ 94.42
C5200KS	C52x/C530x Black Return Program Toner Cartridge (1.5K)	C52x/C530x Black Return Program Toner Cartridge (1.5K)	\$ 94.42
C5200MS	C52x/C530x Magenta Return Program Toner Cartridge (1.5K)	C52x/C530x Magenta Return Program Toner Cartridge (1.5K)	\$ 94.42
C5200YS	C52x/C530x Yellow Return Program Toner Cartridge (1.5K)	C52x/C530x Yellow Return Program Toner Cartridge (1.5K)	\$ 94.42
C52025X	C52x/C53x Waste Toner Bottle (30K)	C52x/C53x Waste Toner Bottle (30K)	\$ 8.86
C5202CS	C52x/C530x Cyan Toner Cartridge (1.5K)	C52x/C530x Cyan Toner Cartridge (1.5K)	\$ 124.19
C5202KS	C52x/C530x Black Toner Cartridge (1.5K)	C52x/C530x Black Toner Cartridge (1.5K)	\$ 121.43
C5202MS	C52x/C530x Magenta Toner Cartridge (1.5K)	C52x/C530x Magenta Toner Cartridge (1.5K)	\$ 124.19
C5202YS	C52x/C530x Yellow Toner Cartridge (1.5K)	C52x/C530x Yellow Toner Cartridge (1.5K)	\$ 124.19
C5220CS	C52x/C53x Cyan Standard Yield Return Program Cartridge (3K)	C52x/C53x Cyan Standard Yield Return Program Cartridge (3K)	\$ 123.28
C5220KS	C52x/C53x Black Standard Yield Return Program Cartridge (4K)	C52x/C53x Black Standard Yield Return Program Cartridge (4K)	\$ 109.37
C5220MS	C52x/C53x Magenta Standard Yield Return Program Cartridge (3K)	C52x/C53x Magenta Standard Yield Return Program Cartridge (3K)	\$ 123.28
C5220YS	C52x/C53x Yellow Standard Yield Return Program Cartridge (3K)	C52x/C53x Yellow Standard Yield Return Program Cartridge (3K)	\$ 123.28
C5222CS	C52x/C53x Cyan Standard Yield Cartridge (3K)	C52x/C53x Cyan Standard Yield Cartridge (3K)	\$ 152.71
C5222KS	C52x/C53x Black Standard Yield Cartridge (4K)	C52x/C53x Black Standard Yield Cartridge (4K)	\$ 138.91
C5222MS	C52x/C53x Magenta Standard Yield Cartridge (3K)	C52x/C53x Magenta Standard Yield Cartridge (3K)	\$ 152.71
C5222YS	C52x/C53x Yellow Standard Yield Cartridge (3K)	C52x/C53x Yellow Standard Yield Cartridge (3K)	\$ 152.71
C5240CH	C524x Cyan High Yield Return Program Cartridge (5K)	C524x Cyan High Yield Return Program Cartridge (5K)	\$ 165.49
C5240KH	C524x/C534x Black High Yield Return Program Cartridge (8K)	C524x/C534x Black High Yield Return Program Cartridge (8K)	\$ 164.80
C5240MH	C524x Magenta High Yield Return Program Cartridge (5K)	C524x Magenta High Yield Return Program Cartridge (5K)	\$ 165.49
C5240YH	C524x Yellow High Yield Return Program Cartridge (5K)	C524x Yellow High Yield Return Program Cartridge (5K)	\$ 165.49
C5242CH	C524x Cyan High Yield Cartridge (5K)	C524x Cyan High Yield Cartridge (5K)	\$ 195.95
C5242KH	C524x/C534x Black High Yield Cartridge (8K)	C524x/C534x Black High Yield Cartridge (8K)	\$ 195.95
C5242MH	C524x Magenta High Yield Cartridge (5K)	C524x Magenta High Yield Cartridge (5K)	\$ 195.95
C5242YH	C524x Yellow High Yield Cartridge (5K)	C524x Yellow High Yield Cartridge (5K)	\$ 195.95
C53030X	C530 PC Unit AM	C530 PC Unit AM	\$ 33.58
C53034X	C530 PC Unit Multi-pack	C530 PC Unit Multi-pack	\$ 122.36
C5340CX	C53x Cyan Extra High Yield Return Program Cartridge	C53x Cyan Extra High Yield Return Program Cartridge	\$ 191.13
C5340MX	C53x Magenta Extra High Yield Return Program Cartridge	C53x Magenta Extra High Yield Return Program Cartridge	\$ 191.13
C5340YX	C53x Yellow Extra High Yield Return Program Cartridge	C53x Yellow Extra High Yield Return Program Cartridge	\$ 191.13
C5342CX	C53x Cyan Extra High Yield Cartridge	C53x Cyan Extra High Yield Cartridge	\$ 221.71
C5342MX	C53x Magenta Extra High Yield Cartridge	C53x Magenta Extra High Yield Cartridge	\$ 221.71
C5342YX	C53x Yellow Extra High Yield Cartridge	C53x Yellow Extra High Yield Cartridge	\$ 221.71
C540A1CG	C540/C543/C544/X543/X544 Cyan Return Program Toner Cartridge	C540/C543/C544/X543/X544 Cyan Return Program Toner Cartridge	\$ 52.90
C540A1KG	C540/C543/C544/X543/X544 Black Return Program Toner Cartridge	C540/C543/C544/X543/X544 Black Return Program Toner Cartridge	\$ 40.25
C540A1MG	C540/C543/C544/X543/X544 Magenta Return Program Toner Cartridge	C540/C543/C544/X543/X544 Magenta Return Program Toner Cartridge	\$ 52.90
C540A1YG	C540/C543/C544/X543/X544 Yellow Return Program Toner Cartridge	C540/C543/C544/X543/X544 Yellow Return Program Toner Cartridge	\$ 52.90
C540H1CG	C540/C543/C544/X543/X544 Cyan High Yield Return Program Toner Cartridge	C540/C543/C544/X543/X544 Cyan High Yield Return Program Toner Cartridge	\$ 73.60
C540H1KG	C540/C543/C544/X543/X544 Black High Yield Return Program Toner Cartridge	C540/C543/C544/X543/X544 Black High Yield Return Program Toner Cartridge	\$ 62.10
C540H1MG	C540/C543/C544/X543/X544 Magenta High Yield Return Program Toner Cartridge	C540/C543/C544/X543/X544 Magenta High Yield Return Program Toner Cartridge	\$ 73.60

C540H1YG	C540/C543/C544/X543/X544 Yellow High Yield Toner Cartridge	C540/C543/C544/X543/X544 Yellow High Yield Return Program Toner Cartridge	\$ 73.60
C540H2CG	C540/C543/C544/X543/X544 Cyan High Yield Toner Cartridge	C540/C543/C544/X543/X544 Cyan High Yield Toner Cartridge	\$ 122.35
C540H2KG	C540/C543/C544/X543/X544 Black High Yield Toner Cartridge	C540/C543/C544/X543/X544 Black High Yield Toner Cartridge	\$ 110.39
C540H2MG	C540/C543/C544/X543/X544 Magenta High Yield Toner Cartridge	C540/C543/C544/X543/X544 Magenta High Yield Toner Cartridge	\$ 122.35
C540H2YG	C540/C543/C544/X543/X544 Yellow High Yield Toner Cartridge	C540/C543/C544/X543/X544 Yellow High Yield Toner Cartridge	\$ 122.35
C540X31G	30K Black Developer Unit	30K Black Developer Unit	\$ 40.25
C540X32G	30K Cyan Developer Unit	30K Cyan Developer Unit	\$ 40.25
C540X33G	30K Magenta Developer Unit	30K Magenta Developer Unit	\$ 40.25
C540X34G	30K Yellow Developer Unit	30K Yellow Developer Unit	\$ 40.25
C540X35G	C54X Photoconductor Unit	C54X Photoconductor Unit	\$ 120.75
C540X71G	C54X/X543/X544 Black Imaging Kit	C54X/X543/X544 Black Imaging Kit	\$ 161.00
C540X74G	C54X/X543/X544 Black & Color Imaging Kit	C54X/X543/X544 Black & Color Imaging Kit	\$ 223.10
C540X75G	C54X/X543/X544 Toner Waste Bottle	C54X/X543/X544 Toner Waste Bottle	\$ 8.97
C544X1CG	C544/X544 Cyan Extra High Yield Return Program Toner Cartridge	C544/X544 Cyan Extra High Yield Return Program Toner Cartridge	\$ 124.09
C544X1KG	C544/X544 Black Extra High Yield Return Program Toner Cartridge	C544/X544 Black Extra High Yield Return Program Toner Cartridge	\$ 126.50
C544X1MG	C544/X544 Magenta Extra High Yield Return Program Toner Cartridge	C544/X544 Magenta Extra High Yield Return Program Toner Cartridge	\$ 124.09
C544X1YG	C544/X544 Yellow Extra High Yield Return Program Toner Cartridge	C544/X544 Yellow Extra High Yield Return Program Toner Cartridge	\$ 124.09
C544X2CG	C544/X544 Cyan Extra High Yield Toner Cartridge	C544/X544 Cyan Extra High Yield Toner Cartridge	\$ 173.87
C544X2KG	C544/X544 Black Extra High Yield Toner Cartridge	C544/X544 Black Extra High Yield Toner Cartridge	\$ 176.63
C544X2MG	C544/X544 Magenta Extra High Yield Toner Cartridge	C544/X544 Magenta Extra High Yield Toner Cartridge	\$ 173.87
C544X2YG	C544/X544 Yellow Extra High Yield Toner Cartridge	C544/X544 Yellow Extra High Yield Toner Cartridge	\$ 173.87
C546U1KG	C546 Extra High Yield Return Program Black Toner Cartridge	C546 Extra High Yield Return Program Black Toner Cartridge	\$ 119.60
C546U2KG	C546 Extra High Yield Black Toner Cartridge	C546 Extra High Yield Black Toner Cartridge	\$ 173.87
C734A1CG	C73X Cyan Return Program Print Cartridge (6k)	C73X Cyan Return Program Print Cartridge (6k)	\$ 193.89
C734A1KG	C73X Black Return Program Print Cartridge (8k)	C73X Black Return Program Print Cartridge (8k)	\$ 122.02
C734A1MG	C73X Magenta Return Program Print Cartridge (6k)	C73X Magenta Return Program Print Cartridge (6k)	\$ 193.89
C734A1YG	C73X Yellow Return Program Print Cartridge (6k)	C73X Yellow Return Program Print Cartridge (6k)	\$ 193.89
C734A2CG	C73X Cyan Print Cartridge (6k)	C73X Cyan Print Cartridge (6k)	\$ 222.63
C734A2KG	C73X Black Print Cartridge (8k)	C73X Black Print Cartridge (8k)	\$ 150.87
C734A2MG	C73X Magenta Print Cartridge (6k)	C73X Magenta Print Cartridge (6k)	\$ 222.63
C734A2YG	C73X Yellow Print Cartridge (6k)	C73X Yellow Print Cartridge (6k)	\$ 222.63
C734X20G	Photoconductor Unit (Single Unit)	Photoconductor Unit (Single Unit)	\$ 29.33
C734X24G	Photoconductor Unit (Multi-Pack)	Photoconductor Unit (Multi-Pack)	\$ 107.99
C734X77G	Waste Toner Box	Waste Toner Box	\$ 7.71
C736H1CG	C736 Cyan High Yield Return Program Print Cartridge (10k)	C736 Cyan High Yield Return Program Print Cartridge (10k)	\$ 301.88
C736H1KG	C736 Black High Yield Return Program Print Cartridge (12k)	C736 Black High Yield Return Program Print Cartridge (12k)	\$ 173.19
C736H1MG	C736 Magenta High Yield Return Program Print Cartridge (10k)	C736 Magenta High Yield Return Program Print Cartridge (10k)	\$ 301.88
C736H1YG	C736 Yellow High Yield Return Program Print Cartridge (10k)	C736 Yellow High Yield Return Program Print Cartridge (10k)	\$ 301.88
C736H2CG	C736 Cyan High Yield Print Cartridge (10k)	C736 Cyan High Yield Print Cartridge (10k)	\$ 331.20
C736H2KG	C736 Black High Yield Print Cartridge (12k)	C736 Black High Yield Print Cartridge (12k)	\$ 203.31
C736H2MG	C736 Magenta High Yield Print Cartridge (10k)	C736 Magenta High Yield Print Cartridge (10k)	\$ 331.20
C736H2YG	C736 Yellow High Yield Print Cartridge (10k)	C736 Yellow High Yield Print Cartridge (10k)	\$ 331.20
C746A1CG	Lexmark C746, C748 Cyan Return Program Toner Cartridge	Lexmark C746, C748 Cyan Return Program Toner Cartridge	\$ 219.42
C746A1MG	Lexmark C746, C748 Magenta Return Program Toner Cartridge	Lexmark C746, C748 Magenta Return Program Toner Cartridge	\$ 219.42
C746A1YG	Lexmark C746, C748 Yellow Return Program Toner Cartridge	Lexmark C746, C748 Yellow Return Program Toner Cartridge	\$ 219.42
C746H1KG	Lexmark C746, C748 Black High Yield Return Program Toner Cartridge	Lexmark C746, C748 Black High Yield Return Program Toner Cartridge	\$ 176.07
C746A2CG	Lexmark C746, C748 Cyan Toner Cartridge	Lexmark C746, C748 Cyan Toner Cartridge	\$ 288.42
C746A2MG	Lexmark C746, C748 Magenta Toner Cartridge	Lexmark C746, C748 Magenta Toner Cartridge	\$ 288.42
C746A2YG	Lexmark C746, C748 Yellow Toner Cartridge	Lexmark C746, C748 Yellow Toner Cartridge	\$ 288.42
C746H2KG	Lexmark C746, C748 Black High Yield Toner Cartridge	Lexmark C746, C748 Black High Yield Toner Cartridge	\$ 211.28
C748H1CG	Lexmark C748 Cyan High Yield Return Program Toner Cartridge	Lexmark C748 Cyan High Yield Return Program Toner Cartridge	\$ 221.26
C748H1MG	Lexmark C748 Magenta High Yield Return Program Toner Cartridge	Lexmark C748 Magenta High Yield Return Program Toner Cartridge	\$ 221.26
C748H1YG	Lexmark C748 Yellow High Yield Return Program Toner Cartridge	Lexmark C748 Yellow High Yield Return Program Toner Cartridge	\$ 221.26
C748H2CG	Lexmark C748 Cyan High Yield Toner Cartridge	Lexmark C748 Cyan High Yield Toner Cartridge	\$ 290.26
C748H2MG	Lexmark C748 Magenta High Yield Toner Cartridge	Lexmark C748 Magenta High Yield Toner Cartridge	\$ 290.26
C748H2YG	Lexmark C748 Yellow High Yield Toner Cartridge	Lexmark C748 Yellow High Yield Toner Cartridge	\$ 290.26
C770DCH	C77X Cyan High Yield Return Program Print Cartridge (10k)	C77X Cyan High Yield Return Program Print Cartridge (10k)	\$ 307.74
C770DCS	C77X Cyan Return Program Print Cartridge (6k)	C77X Cyan Return Program Print Cartridge (6k)	\$ 212.98
C7700KH	C77X Black High Yield Return Program Print Cartridge (10k)	C77X Black High Yield Return Program Print Cartridge (10k)	\$ 164.80
C7700KS	C77X Black Return Program Print Cartridge (6k)	C77X Black Return Program Print Cartridge (6k)	\$ 129.38
C7700MH	C77X Magenta High Yield Return Program Print Cartridge (10k)	C77X Magenta High Yield Return Program Print Cartridge (10k)	\$ 307.74
C7700MS	C77X Magenta Return Program Print Cartridge (6k)	C77X Magenta Return Program Print Cartridge (6k)	\$ 212.98
C7700YH	C77X Yellow High Yield Return Program Print Cartridge (10k)	C77X Yellow High Yield Return Program Print Cartridge (10k)	\$ 307.74
C7700YS	C77X Yellow Return Program Print Cartridge (6k)	C77X Yellow Return Program Print Cartridge (6k)	\$ 212.98
C7702CH	C77X Cyan High Yield Print Cartridge (10k)	C77X Cyan High Yield Print Cartridge (10k)	\$ 378.11
C7702CS	C77X Cyan Print Cartridge (6k)	C77X Cyan Print Cartridge (6k)	\$ 281.51
C7702KH	C77X Black High Yield Print Cartridge (10k)	C77X Black High Yield Print Cartridge (10k)	\$ 196.87
C7702KS	C77X Black Print Cartridge (6k)	C77X Black Print Cartridge (6k)	\$ 160.07
C7702MH	C77X Magenta High Yield Print Cartridge (10k)	C77X Magenta High Yield Print Cartridge (10k)	\$ 378.11
C7702MS	C77X Magenta Print Cartridge (6k)	C77X Magenta Print Cartridge (6k)	\$ 281.51
C7702YH	C77X Yellow High Yield Print Cartridge (10k)	C77X Yellow High Yield Print Cartridge (10k)	\$ 378.11
C7702YS	C77X Yellow Print Cartridge (6k)	C77X Yellow Print Cartridge (6k)	\$ 281.51
C7720CX	C772 Cyan Extra High Yield Return Program Print Cartridge (15k)	C772 Cyan Extra High Yield Return Program Print Cartridge (15k)	\$ 406.99

C7720KX	C772 Black Extra High Yield Return Progra	C772 Black Extra High Yield Return Program Print Cartridge (15K)	\$ 180.67
C7720MX	C772 Magenta Extra High Yield Return Pro	C772 Magenta Extra High Yield Return Program Print Cartridge (15K)	\$ 406.99
C7720YX	C772 Yellow Extra High Yield Return Progr	C772 Yellow Extra High Yield Return Program Print Cartridge (15K)	\$ 406.99
C7722CX	C772 Cyan Extra High Yield Print Cartridge	C772 Cyan Extra High Yield Print Cartridge (15K)	\$ 479.31
C7722KX	C772 Black Extra High Yield Print Cartridge	C772 Black Extra High Yield Print Cartridge (15K)	\$ 213.43
C7722MX	C772 Magenta Extra High Yield Print Cartr	C772 Magenta Extra High Yield Print Cartridge (15K)	\$ 479.31
C7722YX	C772 Yellow Extra High Yield Print Cartrid	C772 Yellow Extra High Yield Print Cartridge (15K)	\$ 479.31
C780A1CG	C78x Cyan Return Program Print Cartridge	C78x Cyan Return Program Print Cartridge (6k)	\$ 212.98
C780A1KG	C78x Black Return Program Print Cartridge	C78x Black Return Program Print Cartridge (6k)	\$ 129.38
C780A1MG	C78x Magenta Return Program Print Cartr	C78x Magenta Return Program Print Cartridge (6k)	\$ 212.98
C780A1YG	C78x Yellow Return Program Print Cartrid	C78x Yellow Return Program Print Cartridge (6k)	\$ 212.98
C780A2CG	C78x Cyan Print Cartridge (6k)	C78x Cyan Print Cartridge (6k)	\$ 279.67
C780A2KG	C78x Black Print Cartridge (6k)	C78x Black Print Cartridge (6k)	\$ 160.07
C780A2MG	C78x Magenta Print Cartridge (6k)	C78x Magenta Print Cartridge (6k)	\$ 279.67
C780A2YG	C78x Yellow Print Cartridge (6k)	C78x Yellow Print Cartridge (6k)	\$ 279.67
C780H1CG	C78x Cyan High Yield Return Program Print	C78x Cyan High Yield Return Program Print Cartridge (10k)	\$ 307.74
C780H1KG	C78x Black High Yield Return Program Pr	C78x Black High Yield Return Program Print Cartridge (10k)	\$ 164.80
C780H1MG	C78x Magenta High Yield Return Program	C78x Magenta High Yield Return Program Print Cartridge (10k)	\$ 307.74
C780H1YG	C78x Yellow High Yield Return Program Pr	C78x Yellow High Yield Return Program Print Cartridge (10k)	\$ 307.74
C780H2CG	C78x Cyan High Yield Print Cartridge (10k)	C78x Cyan High Yield Print Cartridge (10k)	\$ 378.11
C780H2KG	C78x Black High Yield Print Cartridge (10k)	C78x Black High Yield Print Cartridge (10k)	\$ 196.87
C780H2MG	C78x Magenta High Yield Print Cartridge (10k)	C78x Magenta High Yield Print Cartridge (10k)	\$ 378.11
C780H2YG	C78x Yellow High Yield Print Cartridge (10k)	C78x Yellow High Yield Print Cartridge (10k)	\$ 378.11
C782U1CG	Cyan XL Extra HY Return Program Print Ca	Cyan XL Extra HY Return Program Print Cartridge	\$ 189.29
C782U1KG	Black XL Extra HY Return Program Print	Black XL Extra HY Return Program Print Cartridge	\$ 189.29
C782U1MG	Magenta XL Extra HY Return Program Print	Magenta XL Extra HY Return Program Print Cartridge	\$ 189.29
C782U1YG	Yellow XL Extra HY Return Program Print	Yellow XL Extra HY Return Program Print Cartridge	\$ 189.29
C782U2CG	Cyan XL Extra HY Print Cartridge	Cyan XL Extra HY Print Cartridge	\$ 218.03
C782U2KG	Black XL Extra HY Print Cartridge	Black XL Extra HY Print Cartridge	\$ 218.03
C782U2MG	Magenta XL Extra HY Print Cartridge	Magenta XL Extra HY Print Cartridge	\$ 218.03
C782U2YG	Yellow XL Extra HY Print Cartridge	Yellow XL Extra HY Print Cartridge	\$ 218.03
C782X1CG	C782 Cyan Extra High Yield Return Progra	C782 Cyan Extra High Yield Return Program Print Cartridge (15K)	\$ 406.99
C782X1KG	C782 Black Extra High Yield Return Progra	C782 Black Extra High Yield Return Program Print Cartridge (15K)	\$ 180.67
C782X1MG	C772 Magenta Extra High Yield Return Pro	C772 Magenta Extra High Yield Return Program Print Cartridge (15K)	\$ 406.99
C782X1YG	C772 Yellow Extra High Yield Return Progr	C772 Yellow Extra High Yield Return Program Print Cartridge (15K)	\$ 406.99
C782X2CG	C782 Cyan Extra High Yield Print Cartridge	C782 Cyan Extra High Yield Print Cartridge (15K)	\$ 479.31
C782X2KG	C782 Black Extra High Yield Print Cartridge	C782 Black Extra High Yield Print Cartridge (15K)	\$ 213.43
C782X2MG	C782 Magenta Extra High Yield Print Cartr	C782 Magenta Extra High Yield Print Cartridge (15K)	\$ 479.31
C782X2YG	C782 Yellow Extra High Yield Print Cartrid	C782 Yellow Extra High Yield Print Cartridge (15K)	\$ 479.31
C792A1CG	C792, X792 Cyan Return Program Print Ca	C792, X792 Cyan Return Program Print Cartridge	\$ 258.06
C792A1KG	C792, X792 Black Return Program Print Ca	C792, X792 Black Return Program Print Cartridge	\$ 170.09
C792A1MG	C792, X792 Magenta Return Program Print	C792, X792 Magenta Return Program Print Cartridge	\$ 258.06
C792A1YG	C792, X792 Yellow Return Program Print	C792, X792 Yellow Return Program Print Cartridge	\$ 258.06
C792X1CG	C792 Cyan Extra High Yield Return Progra	C792 Cyan Extra High Yield Return Program Print Cartridge	\$ 464.95
C792X1KG	C792 Black Extra High Yield Return Progra	C792 Black Extra High Yield Return Program Print Cartridge	\$ 268.41
C792X1MG	C792 Magenta Extra High Yield Return Pro	C792 Magenta Extra High Yield Return Program Print Cartridge	\$ 464.95
C792X1YG	C792 Yellow Extra High Yield Return Progr	C792 Yellow Extra High Yield Return Program Print Cartridge	\$ 464.95
C792X2CG	C792 Cyan Extra High Yield Print Cartridge	C792 Cyan Extra High Yield Print Cartridge	\$ 535.33
C792X2KG	C792 Black Extra High Yield Print Cartridge	C792 Black Extra High Yield Print Cartridge	\$ 336.49
C792X2MG	C792 Magenta Extra High Yield Print Cartr	C792 Magenta Extra High Yield Print Cartridge	\$ 535.33
C792X2YG	C792 Yellow Extra High Yield Print Cartrid	C792 Yellow Extra High Yield Print Cartridge	\$ 535.33
C792X77G	C792, X792 Waste Toner Bottle	C792, X792 Waste Toner Bottle	\$ 12.42
C9202CH	C920 Cyan Toner Cartridge (14K)	C920 Cyan Toner Cartridge (14K)	\$ 340.86
C9202KH	C920 Black Toner Cartridge (15K)	C920 Black Toner Cartridge (15K)	\$ 232.99
C9202MH	C920 Magenta Toner Cartridge (14K)	C920 Magenta Toner Cartridge (14K)	\$ 340.86
C9202YH	C920 Yellow Toner Cartridge (14K)	C920 Yellow Toner Cartridge (14K)	\$ 340.86
C92035X	C910/C912/C920 Oil Coating Roller	C910/C912/C920 Oil Coating Roller	\$ 51.87
C925H2CG	C925 Cyan High Yield Toner Cartridge	C925 Cyan High Yield Toner Cartridge	\$ 220.92
C925H2KG	C925 Black High Yield Toner Cartridge	C925 Black High Yield Toner Cartridge	\$ 136.15
C925H2MG	C925 Magenta High Yield Toner Cartridge	C925 Magenta High Yield Toner Cartridge	\$ 220.92
C925H2YG	C925 Yellow High Yield Toner Cartridge	C925 Yellow High Yield Toner Cartridge	\$ 220.92
C925X72G	C925/X925 Black Imaging Unit	C925/X925 Black Imaging Unit	\$ 76.82
C925X73G	C925/X925 Cyan Imaging Unit	C925/X925 Cyan Imaging Unit	\$ 86.37
C925X74G	C925/X925 Magenta Imaging Unit	C925/X925 Magenta Imaging Unit	\$ 86.37
C925X75G	C925/X925 Yellow Imaging Unit	C925/X925 Yellow Imaging Unit	\$ 86.37
C925X76G	C925/X925 Waste Toner Bottle	C925/X925 Waste Toner Bottle	\$ 12.31
C930H2CG	C935 High Yield Cyan Toner Cartridge (24k)	C935 High Yield Cyan Toner Cartridge (24K)	\$ 458.85
C930H2KG	C935 High Yield Black Toner Cartridge (38k)	C935 High Yield Black Toner Cartridge (38K)	\$ 367.08
C930H2MG	C935 High Yield Magenta Toner Cartridge	C935 High Yield Magenta Toner Cartridge (24K)	\$ 458.85
C930H2YG	C935 High Yield Yellow Toner Cartridge (2k)	C935 High Yield Yellow Toner Cartridge (24K)	\$ 458.85
C930X72G	Photoconductor Kit	Photoconductor Kit	\$ 280.72
C930X73G	Color Photoconductor Kit	Color Photoconductor Kit	\$ 835.35
C930X76G	Waste Toner Bottle	Waste Toner Bottle	\$ 30.59
C950X2CG	Lexmark C950 Cyan High Yield Toner Cart	Lexmark C950 Cyan High Yield Toner Cartridge	\$ 492.09

C950X2KG	Lexmark C950 Black High Yield Toner Cartridge	Lexmark C950 Black High Yield Toner Cartridge	\$ 400.55
C950X2MG	Lexmark C950 Magenta High Yield Toner Cartridge	Lexmark C950 Magenta High Yield Toner Cartridge	\$ 492.09
C950X2YG	Lexmark C950 Yellow High Yield Toner Cartridge	Lexmark C950 Yellow High Yield Toner Cartridge	\$ 492.09
C950X71G	Lexmark C950, X950, X952, X954 Black Photoconductor Kit	Lexmark C950, X950, X952, X954 Black Photoconductor Kit	\$ 233.45
C950X73G	Lexmark C950, X950, X952, X954 Color Photoconductor Kit	Lexmark C950, X950, X952, X954 Color Photoconductor Kits (3)	\$ 700.35
C950X76G	Lexmark C950, X950, X952, X954 Waste Container	Lexmark C950, X950, X952, X954 Waste Container	\$ 28.18
E250A11A	Standard Yield Return Program Cartridge	Standard Yield Return Program Cartridge (3.5K) (E25x/E35x)	\$ 96.83
E250A21A	Standard Yield Cartridge (3.5K) (E25x/E35x)	Standard Yield Cartridge (3.5K) (E25x/E35x)	\$ 122.35
E250X22G	Photoconductor Kit	Photoconductor Kit	\$ 36.23
E260A11A	Standard Yield Return Program Cartridge	Standard Yield Return Program Cartridge (3.5K) (E26x/E36x/E46x)	\$ 94.07
E260A21A	Standard Yield Cartridge (3.5K) (E26x/E36x/E46x)	Standard Yield Cartridge (3.5K) (E26x/E36x/E46x)	\$ 131.55
E260X22G	Photoconductor Kit (E26x/E36x/E46x)	Photoconductor Kit (E26x/E36x/E46x)	\$ 24.73
E352H11A	High Yield Return Program Cartridge (9K)	High Yield Return Program Cartridge (9K) (E35x)	\$ 189.06
E352H21A	High Yield Cartridge (9K) (E35x)	High Yield Cartridge (9K) (E35x)	\$ 216.19
E360H11A	High Yield Return Program Cartridge (9K)	High Yield Return Program Cartridge (9K) (E36x/E46x)	\$ 181.59
E360H21A	High Yield Cartridge (9K) (E36x/E46x)	High Yield Cartridge (9K) (E36x/E46x)	\$ 227.23
E450A11A	Standard Yield Return Program Cartridge	Standard Yield Return Program Cartridge (6K)	\$ 114.07
E450A21A	Standard Yield Cartridge (6K)	Standard Yield Cartridge (6K)	\$ 139.83
E450H11A	High Yield Return Program Cartridge (11K)	High Yield Return Program Cartridge (11K)	\$ 173.87
E450H21A	High Yield Cartridge (11K)	High Yield Cartridge (11K)	\$ 199.63
E460X11A	Extra High Yield Return Program Cartridge	Extra High Yield Return Program Cartridge (15K) (E46x)	\$ 235.87
E460X21A	Extra High Yield Cartridge (15K) (E46x)	Extra High Yield Cartridge (15K) (E46x)	\$ 281.64
E462U11A	E462 Extra High Yield Return Program Toner Cartridge	E462 Extra High Yield Return Program Toner Cartridge	\$ 261.86
F462U21G	E462 Extra High Yield Toner Cartridge	E462 Extra High Yield Toner Cartridge	\$ 307.63
T650A11A	T65x Return Program Print Cartridge (7K)	T65x Return Program Print Cartridge (7K)	\$ 138.00
T650A21A	T65x Print Cartridge (7K)	T65x Print Cartridge (7K)	\$ 195.03
T650H04A	T65x High Yield Return Program Print Cartridge	T65x High Yield Return Program Print Cartridge for Label Applications (25K)	\$ 384.22
T650H11A	T65x High Yield Return Program Print Cartridge	T65x High Yield Return Program Print Cartridge (25K)	\$ 384.22
T650H21A	T65x High Yield Print Cartridge (25K)	T65x High Yield Print Cartridge (25K)	\$ 446.20
T654X04A	T654 Extra High Yield Return Program Print Cartridge	T654 Extra High Yield Return Program Print Cartridge for Label Applications (36K)	\$ 409.63
T654X11A	T654 Extra High Yield Return Program Print Cartridge	T654 Extra High Yield Return Program Print Cartridge (36K)	\$ 409.63
T654X21A	T654 Extra High Yield Print Cartridge (36K)	T654 Extra High Yield Print Cartridge (36K)	\$ 471.50
W84020H	W84x - 30K Toner Cartridge	W84x - 30K Toner Cartridge	\$ 199.30
W84030H	W84x - 60K Photoconductor Unit	W84x - 60K Photoconductor Unit	\$ 167.33
W850H21G	W850 High Yield Toner Cartridge	W850 High Yield Toner Cartridge	\$ 221.72
W850H22G	W850 Photoconductor Drum	W850 Photoconductor Drum	\$ 162.61
X203A11G	X203n/X204n Standard Yield Return Program Toner Cartridge	X203n/X204n Standard Yield Return Program Toner Cartridge (2.5K)	\$ 80.73
X203A21G	X203n/X204n Standard Yield Toner Cartridge	X203n/X204n Standard Yield Toner Cartridge (2.5K)	\$ 103.95
X203H22G	X203n/X204n Photoconductor Kit (25K)	X203n/X204n Photoconductor Kit (25K)	\$ 58.65
X264A11G	X264, X363, X364 Return Program Print Cartridge	X264, X363, X364 Return Program Print Cartridge (3.5K)	\$ 94.07
X264H11G	X264, X363, X364 High Yield Return Program Print Cartridge	X264, X363, X364 High Yield Return Program Print Cartridge (9K)	\$ 181.59
X264H21G	X264, X363, X364 High Yield Print Cartridge	X264, X363, X364 High Yield Print Cartridge (9K)	\$ 220.79
X340A11G	X340n/X342n - 2.5K Return Black Std Yld Cartridge	X340n/X342n - 2.5K Return Black Std Yld Cartridge	\$ 89.01
X340A21G	X340n/X342n - 2.5K Black Std Yld Cartridge	X340n/X342n - 2.5K Black Std Yld Cartridge	\$ 114.07
X340H11G	X342n - 6K Return Black HY Cartridge	X342n - 6K Return Black HY Cartridge	\$ 136.16
X340H21G	X342n - 6K Black HY Cartridge	X342n - 6K Black HY Cartridge	\$ 162.84
X340H22G	X340n/X342n Photoconductor Kit	X340n/X342n Photoconductor Kit	\$ 60.38
X463A11G	X463 Standard Yield Return Program Print Cartridge	X463 Standard Yield Return Program Print Cartridge	\$ 94.07
X463H11G	X463 High Yield Return Program Print Cartridge	X463 High Yield Return Program Print Cartridge	\$ 181.59
X463H21G	X463 High Yield Print Cartridge	X463 High Yield Print Cartridge	\$ 220.79
X463X11G	X463 Extra High Yield Return Program Print Cartridge	X463 Extra High Yield Return Program Print Cartridge	\$ 235.87
X463X21G	X463 Extra High Yield Print Cartridge	X463 Extra High Yield Print Cartridge	\$ 275.07
X560A2CG	X560n Cyan Toner Cartridge	X560n Cyan Toner Cartridge	\$ 212.98
X560A2MG	X560n Magenta Toner Cartridge	X560n Magenta Toner Cartridge	\$ 212.98
X560A2YG	X560n Yellow Toner Cartridge	X560n Yellow Toner Cartridge	\$ 212.98
X560H2CG	X560n Cyan HY Toner Cartridge	X560n Cyan HY Toner Cartridge	\$ 333.73
X560H2KG	X560n Black HY Toner Cartridge	X560n Black HY Toner Cartridge	\$ 224.37
X560H2MG	X560n Magenta HY Toner Cartridge	X560n Magenta HY Toner Cartridge	\$ 333.73
X560H2YG	X560n Yellow HY Toner Cartridge	X560n Yellow HY Toner Cartridge	\$ 333.73
X644A11A	X64Xe Return Program Print Cartridge - 10K	X64Xe Return Program Print Cartridge - 10K	\$ 227.01
X644A21A	X64Xe Print Cartridge - 10K	X64Xe Print Cartridge - 10K	\$ 291.63
X644H01A	X64Xe HY Return Program Print Cartridge	X64Xe HY Return Program Print Cartridge - 21K (label)	\$ 339.83
X644H11A	X64Xe HY Return Program Print Cartridge	X64Xe HY Return Program Print Cartridge - 21K	\$ 339.83
X644H21A	X64Xe HY Print Cartridge - 21K	X64Xe HY Print Cartridge - 21K	\$ 402.03
X644X01A	X64Xe Extra HY Return Program Print Cartridge	X64Xe Extra HY Return Program Print Cartridge - 32K (label)	\$ 367.08
X644X11A	X64Xe Extra HY Return Program Print Cartridge	X64Xe Extra HY Return Program Print Cartridge - 32K	\$ 367.08
X644X21A	X64Xe Extra HY Print Cartridge - 32K	X64Xe Extra HY Print Cartridge - 32K	\$ 427.79
X651A11A	X65X Return Program Cartridge - 7K	X65X Return Program Cartridge - 7K	\$ 138.00
X651A21A	X65X Print Cartridge - 7K	X65X Print Cartridge - 7K	\$ 195.03
X651H04A	X65X High Yield Return Program Cartridge	X65X High Yield Return Program Cartridge - 25K (label)	\$ 384.22
X651H11A	X65X High Yield Return Program Cartridge	X65X High Yield Return Program Cartridge - 25K	\$ 384.22
X651H21A	X65X High Yield Print Cartridge - 25K	X65X High Yield Print Cartridge - 25K	\$ 446.20
X654X04A	X65X Extra High Yield Return Program Cartridge	X65X Extra High Yield Return Program Cartridge - 36K (label)	\$ 409.63
X654X11A	X65X Extra High Yield Return Program Cartridge	X65X Extra High Yield Return Program Cartridge - 36K	\$ 409.63
X654X21A	X65X Extra High Yield Print Cartridge - 36K	X65X Extra High Yield Print Cartridge - 36K	\$ 471.50
X746H1KG	Lexmark X746, X748 Black High Yield Return Program Toner Cartridge	Lexmark X746, X748 Black High Yield Return Program Toner Cartridge	\$ 176.07
X746H2KG	Lexmark X746, X748 Black High Yield Toner Cartridge	Lexmark X746, X748 Black High Yield Toner Cartridge	\$ 211.28

X746A1CG	Lexmark X746, X748 Cyan Return Program	Lexmark X746, X748 Cyan Return Program Toner Cartridge	\$ 219.42
X746A1MG	Lexmark X746, X748 Magenta Return Program	Lexmark X746, X748 Magenta Return Program Toner Cartridge	\$ 219.42
X746A1YG	Lexmark X746, X748 Yellow Return Program	Lexmark X746, X748 Yellow Return Program Toner Cartridge	\$ 219.42
X746A2CG	Lexmark X746, X748 Cyan Toner Cartridge	Lexmark X746, X748 Cyan Toner Cartridge	\$ 288.42
X746A2MG	Lexmark X746, X748 Magenta Toner Cartridge	Lexmark X746, X748 Magenta Toner Cartridge	\$ 288.42
X746A2YG	Lexmark X746, X748 Yellow Toner Cartridge	Lexmark X746, X748 Yellow Toner Cartridge	\$ 288.42
X748H1CG	Lexmark X748 Cyan High Yield Return Program	Lexmark X748 Cyan High Yield Return Program Toner Cartridge	\$ 221.26
X748H1MG	Lexmark X748 Magenta High Yield Return Program	Lexmark X748 Magenta High Yield Return Program Toner Cartridge	\$ 221.26
X748H1YG	Lexmark X748 Yellow High Yield Return Program	Lexmark X748 Yellow High Yield Return Program Toner Cartridge	\$ 221.26
X748H2CG	Lexmark X748 Cyan High Yield Toner Cartridge	Lexmark X748 Cyan High Yield Toner Cartridge	\$ 290.26
X748H2MG	Lexmark X748 Magenta High Yield Toner Cartridge	Lexmark X748 Magenta High Yield Toner Cartridge	\$ 290.26
X748H2YG	Lexmark X748 Yellow High Yield Toner Cartridge	Lexmark X748 Yellow High Yield Toner Cartridge	\$ 290.26
X792X1CG	X792 Cyan Extra High Yield Return Program	X792 Cyan Extra High Yield Return Program Print Cartridge	\$ 359.03
X792X1MG	X792 Magenta Extra High Yield Return Program	X792 Magenta Extra High Yield Return Program Print Cartridge	\$ 216.89
X792X1YG	X792 Yellow Extra High Yield Return Program	X792 Yellow Extra High Yield Return Program Print Cartridge	\$ 359.03
X792X2CG	X792 Cyan Extra High Yield Print Cartridge	X792 Cyan Extra High Yield Print Cartridge	\$ 429.41
X792X2MG	X792 Magenta Extra High Yield Print Cartridge	X792 Magenta Extra High Yield Print Cartridge	\$ 284.86
X792X2YG	X792 Yellow Extra High Yield Print Cartridge	X792 Yellow Extra High Yield Print Cartridge	\$ 429.41
X8302KH	X830e & X832e 30K Cartridge	X830e & X832e 30K Cartridge	\$ 207.69
X850H21G	X85Xe - 30K toner cartridge	X85Xe - 30K toner cartridge	\$ 116.15
X850H22G	X85Xe - Photoconductor Kit	X85Xe - Photoconductor Kit	\$ 109.71
X860H21G	X860, X862, X864 High Yield Toner Cartridge	X860, X862, X864 High Yield Toner Cartridge	\$ 136.16
X860H22G	X860, X862, X864 Photoconductor Drum	X860, X862, X864 Photoconductor Drum	\$ 109.71
X925H2CG	X925 Cyan High Yield Toner Cartridge	X925 Cyan High Yield Toner Cartridge	\$ 168.94
X925H2MG	X925 Magenta High Yield Toner Cartridge	X925 Magenta High Yield Toner Cartridge	\$ 114.08
X925H2YG	X925 Yellow High Yield Toner Cartridge	X925 Yellow High Yield Toner Cartridge	\$ 168.94
X945X2CG	Extra High Yield Cyan Print Cartridge - 22K	Extra High Yield Cyan Print Cartridge - 22K	\$ 390.20
X945X2MG	Extra High Yield Magenta Print Cartridge - 22K	Extra High Yield Magenta Print Cartridge - 22K	\$ 153.30
X945X2YG	Extra High Yield Yellow Print Cartridge - 22K	Extra High Yield Yellow Print Cartridge - 22K	\$ 390.20
X950X2CG	Lexmark X950, X952, X954 Cyan High Yield Toner Cartridge	Lexmark X950, X952, X954 Cyan High Yield Toner Cartridge	\$ 492.09
X950X2MG	Lexmark X950, X952, X954 Magenta High Yield Toner Cartridge	Lexmark X950, X952, X954 Magenta High Yield Toner Cartridge	\$ 104.08
X950X2YG	Lexmark X950, X952, X954 Yellow High Yield Toner Cartridge	Lexmark X950, X952, X954 Yellow High Yield Toner Cartridge	\$ 492.09

County of Fairfax
Department of Purchasing and Supply Management
RFP 200000264
Attachment C-Pricing on Additional Products/ Software
Kyocera Printers

DEVICE	SPEED (prints per minute)	MSRP	SALE PRICE
FS-1370DN	37-prints per minute BW	\$599.00	\$337.00
FS-2100DN	42-prints per minute BW	\$1,259.00	\$512.00
FS-4200DN	52-prints per minute BW	\$1,629.00	\$935.00
FS-C5150DN	23-prints per minute COLOR & BW	\$959.00	\$564.00
FS-C5350DN	32-prints per minute COLOR & BW	\$1,983.00	\$998.00
FS-1135MFP	37-prints per minute BW	\$1,371.00	\$780.00
FS-3140+MFP	42-prints per minute BW	\$2,799.00	\$1,561.00
FS-C2126+MFP	28-prints per minute COLOR & BW	\$3,999.00	\$1,900.00
FS-C2626MFP	28-prints per minute COLOR & BW	\$4,799.00	\$2,586.00

County of Fairfax
Department of Purchasing and Supply Management
RFP 2000000264
Attachment C-Pricing on Additional Products/ Software
HP Printers

TD #	Mfr #	Description	MSRP	Sale Price
10218119	CC490A#BGJ	CLJ CP4025DN 35PPM 512MB GETH NTWK DUPLX	\$ 1,690.00	\$ 1,356.00
10231981	Q3932A#ABA	CLJ CP6015DN 40PPM LASERP 1200X600DPI DU	\$ 5,365.00	\$ 4,303.00
10218271	CE262A	HP CE262A GENUINE 648A 11K YLW TONER CP4	\$ 377.00	\$ 247.75
10231976	Q3723A#ABA	LJ 9050DN 50PPM 11X17 W/ EIO DUPLX NTWK	\$ 4,675.00	\$ 3,750.00
10218390	CE528A#ABA	LJ P3015DN 42PPM MONO NTW DUPLX US ENG	\$ 957.00	\$ 698.00



County of Fairfax, Virginia

To protect and enrich the quality of life for the people, neighborhoods and diverse communities of Fairfax County

JUN 27 2013

Meridian Imaging Solutions
5775 General Washington Dr.
Alexandria, VA 22312

Attention: Juliana McKee, Vice President of Sales, Government and Major Accounts

Reference: RFP2000000264; Multi-Function Devices and Related Services

Dear Ms. McKee:

Acceptance Agreement

Contract Number: 4400003990

This acceptance agreement signifies a contract award to Meridian Imaging Solutions for Multi-Function Devices and Related Services. The period of the contract shall be from date of award through June 30, 2016, with six (6) one-year renewal periods or any combination thereof.

The contract award shall be in accordance with:

- 1) This Acceptance Agreement; and
- 2) The signed Memorandum of Negotiation.

Please note that this is not an order to proceed. A Purchase Order constituting your notice to proceed will be issued to your firm. Please provide your Insurance Certificate according to Special Provision Section 20, as negotiated, within 10 days after receipt of this letter.

Sincerely,

Cathy A. Muse, CPPO
Director/County Purchasing Agent

Department of Purchasing & Supply Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpsm
Phone 703-324-3201, **TTY:** 1-800-828-1140, **Fax:** 703-324-3228



County of Fairfax, Virginia

AMENDMENT

Date: **OCT 8 2013**

AMENDMENT NO. 1

CONTRACT TITLE: Multi-Function Devices and Related Services

CONTRACTOR

Meridian Imaging Solution
5775 General Washing Dr.
Alexandria, VA 22312

VENDOR CODE

1000012109


CONTRACT NO.

4400003990

By mutual agreement, Contract 4400003990 is hereby amended as follows:

1. Revise pricing for Rental and Refurbished MFD Products (Ref. the attached document titled "RENTAL PRICING").
2. Correct and clarify the terms of the Master Equipment Lease Agreement # 500-0251622-000 (Ref. the attached documents titled "Meridian Imaging Solutions TERMS AND CONDITIONS ADDENDUM" and "ADDENDUM TO CONTRACT NO. 4400003990").

All other prices, terms and conditions remain the same.


Cathy A. Muse, CPPO
Director/County Purchasing Agent

Steve Pierson, CPPB, VCO
Contracts Manager

DISTRIBUTION:

Finance – Accounts Payable/e
DIT – Hilde Kjersgard/e
DIT – Afsaneh Tibbs/e
DIT – David Foechterle/e
FCPS – Jean Welsh/e

Contractor
Contract Specialist – T. Stewart
ACS, Team 1 – J. Waysome-Tomlin
FCPS – Kim Dickinson/e
FCPS – Jim Wise/e

Department of Purchasing & Supply Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpsm

Phone (703) 324-3201, **TTY:** 1-800- 828-1140, **Fax:** (703) 324-3228



RENTAL PRICING for USC Equivalent Products

MODEL	Monthly Rate	COPIES INCLUDED
B/W 20-25 PPM	Not to exceed USC* monthly lease payment including Maintenance	2,500
B/W 26-45 PPM	Not to exceed USC* monthly lease payment including Maintenance	5,000
B/W 46-70 PPM	Not to exceed USC* monthly lease payment including Maintenance	7,500
B/W 70+ PPM	Not to exceed USC* monthly lease payment including Maintenance	10,000
COLOR up to 40 PPM Monochrome prints Color Prints	Not to exceed USC* monthly lease payment including Maintenance	2,000 500
COLOR up to 75 PPM Monochrome prints Color Prints	Not to exceed USC* monthly lease payment including Maintenance	2,000 500

Meridian Imaging Solutions

AGREEMENT NO.
500-0251622-000

TERMS AND CONDITIONS ADDENDUM

Addendum to Master Equipment Lease Agreement # 500-0251622-000 , dated June 18, 2010, and all Schedules, between County of Fairfax, VA, as Customer and Meridian Imaging Solutions, as Lessor/Secured Party.

The following provision(s) shall be revised from the terms and conditions of the Agreement:

Under Article I the definition of the Agreement shall be revised to "Agreement" means this Master Equipment Lease Agreement, including all exhibits and schedules attached hereto which is the entire agreement regarding the Equipment."

Under Article I the definition of Purchase Agreement shall be revised to "Purchase Agreement" shall mean any purchase agreement or other document entered into between Supplier and Lessee for the acquisition of the Property to the leased hereunder. For the purposes of this Master Lease Agreement, this contract shall be Fairfax County Contract #4400003990, unless otherwise agreed to in an individual Property Schedule."

Under Article XI section 12.01 Assignment by Lessor: "(U.S. Bancorp)" shall be revised to "(U.S. Bank Equipment Finance, a division of U.S. Bank National Association)"

By signing this Addendum, Customer acknowledges the above changes to the Agreement and authorizes Lessor/Secured Party to make such changes. In all other respects, the terms and conditions of the Agreement remain in full force and effect and remain binding on Customer.

Meridian Imaging Solutions

County of Fairfax, VA

Lessor/Secured Party

Customer

Juliana Mcker
Signature

x Cathy A. Muse
Signature

V.P. 9/13/13
Title Date

Purchasing Agent 9/13/13
Title Date

NOTE: SIGNER OF THIS DOCUMENT MUST BE SAME AS ON THE AGREEMENT. A FACSIMILE OF THIS DOCUMENT WITH SIGNATURE SHALL BE CONSIDERED TO BE AN ORIGINAL. CAPITALIZED TERMS IN THIS DOCUMENT ARE DEFINED AS IN THE AGREEMENT, UNLESS SPECIFICALLY STATED OTHERWISE.

ADDENDUM TO CONTRACT NO. 4400003990

THIS ADDENDUM TO CONTRACT NO. 4400003990 made as of Oct 10, 2013 (this "Addendum") is between COUNTY OF FAIRFAX, VIRGINIA ("Fairfax County") and MERIDIAN IMAGING SOLUTION ("Contractor").

RECITALS

A. Fairfax County and Contractor entered into that certain Multi-Function Devices and Related Services, Contract No. 4400003990 dated June 27, 2013 (the "Contract") relating to RFP No. 2000000264.

B. Fairfax County desires for Contractor to provide financing to Fairfax County for equipment, maintenance, software and related services pursuant to the Contract (the "Property").

C. Fairfax County and Contractor have previously entered into that certain Master Equipment Lease Agreement dated as of June 10, 2010 (the "Master Lease") pursuant to which Fairfax County and Contractor may enter into Property Schedules (as defined in the Master Lease) from time to time to finance certain property described therein. Fairfax County and Contractor desire to continue to enter into Property Schedules under the Master Lease in order to finance the Property.

NOW, THEREFORE, in consideration of the premises and mutual covenants and agreements contained herein and in the Contract, it is hereby agreed as follows:

1. DEFINITIONS: All terms capitalized but not defined herein shall have the meanings ascribed to them in the Contract or the Master Lease, as the case may be.

2. FINANCINGS: (a) With respect to the financing of any Property under the Master Lease and subject to the Contract, Contractor and Fairfax County may enter into from time to time Property Schedules. Fairfax County and Contractor acknowledge and agree that nothing in the Contract prohibits Contractor from entering into financing arrangements with Participating Public Agencies (as defined in the RFP) other than Fairfax County on terms and conditions acceptable to Contractor and such Participating Public Agencies.

(b) In connection with any financing under the Master Lease, Contractor and Fairfax County agree that (i) "Purchase Agreement" as defined in the Master Lease is the Contract as defined herein and (ii) each Property Schedule shall constitute the entire agreement of the parties thereto with respect to the financing of the Property, and Contractor and its assignees shall not be bound by the Contract with respect to the financing of any Property.

(c) The Contract may be terminated by Fairfax County in whole or in part in accordance with the terms thereof. Notwithstanding the forgoing, Fairfax County and Contractor acknowledge and agree that any termination of the Contract shall not affect any Property Schedule or other individual financing agreements entered into between Fairfax County and Contractor, and Fairfax County shall not have the right to terminate any Property Schedule or such individual financing agreement except as expressly permitted thereunder.


3. MISCELLANEOUS. All other terms, provisions and conditions of the Contract and the Master Lease not specifically amended or supplemented by this Addendum shall remain in full force and effect and are hereby ratified and confirmed by Fairfax County and Contractor.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK; EXECUTION PAGE FOLLOWS]

IN WITNESS WHEREOF, Fairfax County and Contractor have caused this Addendum to be executed by their duly authorized representatives as of the date first above written.

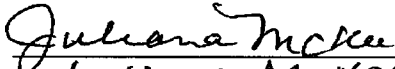
FAIRFAX COUNTY:

COUNTY OF FAIRFAX, VIRGINIA

By: 
Name: Steve Pierson, CPPB, VCO
Title: Contracts Manager

CONTRACTOR:

MERIDIAN IMAGING SOLUTIONS

By: 
Name: Juliana McKee
Title: V.P.

[EXECUTION PAGE OF ADDENDUM TO CONTRACT NO. 4400003990]

Master Equipment Lease Agreement

BETWEEN:	Meridian Imaging Solutions (the "Lessor") 5775 General Washington Drive Alexandria, VA 22312
AND:	Fairfax County, VA (the "Lessee") 12000 Government Center Parkway Fairfax, VA 22030
DATED:	June 18 th , 2010

ARTICLE I

1.01 **Definitions.** The following terms will have the meanings indicated below unless the context clearly requires otherwise:

"Agreement" means this Master Equipment Lease Agreement, including all exhibits and schedules attached hereto.

"Appraisal Procedure" shall mean the following procedure for obtaining an appraisal of the Fair Market Value. Lessor shall provide Lessee with the names of three independent Appraisers. Within ten (10) business days thereafter, Lessee shall select one of such Appraisers to perform the appraisal. The selected Appraiser shall be instructed to perform its appraisal based upon the assumptions specified in the definition of Fair Market Value, and shall complete its appraisal within twenty (20) business days after such selection. Any such appraisal shall be final, binding and conclusive on Lessee and Lessor and shall have the legal effect of an arbitration award. Lessee shall pay the fees and expenses of the selected Appraiser, as approved by the county.

"Appraiser" shall mean a person engaged in the business of appraising property who has at least ten (10) years' experience in appraising property similar to the Property.

"Commencement Date" is the date when the term of a Property Schedule and Lessee's obligation to pay rent thereunder commences, which date shall be set forth in the Property Schedule.

"Event of Non-appropriation" is defined in Section 6.05.

"Event of Default" is defined in Section 13.01.

"Fair Market Value" or "FMV" shall mean the value of each item of Property for use, unless otherwise specified herein as determined between Lessor and Lessee, or, if Lessor and Lessee are unable to agree, pursuant to the Appraisal Procedure, which would be obtained in an arms-length transaction between an informed and willing seller (under no compulsion to sell) and an informed and willing buyer (under no compulsion to purchase). In determining the Fair Market Value of the Property, such Fair Market Value shall be calculated on the assumption that the Property is in the condition and repair required by Section 11.03 hereof.

"Governmental Authority" shall mean any foreign, Federal, state, county, municipal or other governmental authority, agency, board or court.

"Lease Term" means, with respect to a Property Schedule, the Original Term and all Renewal Terms. The Lease Term for each Property Schedule executed hereunder shall be set forth in such Property Schedule, as provided in Section 4.02.

"Lessee" means the entity identified as such in the first paragraph hereof, and its permitted successors and assigns.

"Lessor" means the entity identified as such in the first paragraph hereof, and its successors and assigns.

"Original Term" means, with respect to a Property Schedule, the period from the Commencement Date until the end of the budget year of Lessee in effect at the Commencement Date.

"Property" means, collectively, the property leased pursuant to this Agreement, and with respect to each Property Schedule, the property described in such Property Schedule, and all replacements, repairs, restorations, modifications and improvements thereof or thereto made pursuant to Section 8.01 or Article IX.

"Property Schedule" means a Property Schedule in the form attached hereto for Property Schedule 1. Subsequent Property Schedules pursuant to this Agreement shall be numbered consecutively, beginning with Property Schedule 2.

"Purchase Agreement" shall mean any purchase agreement or other contract entered into between the Supplier and Lessee for the acquisition of the Property to be leased hereunder. For the purposes of this Master Lease Agreement, this contract shall be Fairfax County Contract #RQ09-997736-42D, unless otherwise agreed to in an individual Property Schedule.

"Purchasing Agent" means the county representative employed by the Board of Supervisors of Fairfax County, Virginia. The Purchasing Agent has the sole responsibility and authority for negotiating, placing, and when necessary modifying every solicitation, contract, and purchase order issued by the County of Fairfax.

"Renewal Terms" means the yearly appropriation of payments for a Property Schedule, each having a duration of one year and a term coextensive with Lessee's budget year and Purchase Agreement.

"Rental Payments" means the rental payments payable by Lessee under Article VI of this Agreement and each Property Schedule, as set forth in each Property Schedule.

"Rental Payment Dates" means the Rental Payment Dates for the Rental Payments as set forth in each Property Schedule.

"State" means the state in which Lessee is situated.

"Supplier" means the manufacturer or contractor of the Property as well as the agents or dealers of the manufacturer or contractor from whom all or any portion of the Property is being acquired for lease hereunder.

ARTICLE II

2.01 Property Schedules Separate Leases. Each Property Schedule executed and delivered under this Agreement shall be treated as a separate lease, distinct from other Property Schedules. Without limiting the foregoing, upon the occurrence of an Event of Default or an Event of Non-appropriation with respect to a Property Schedule, Lessor shall have the rights and remedies specified herein with respect to the Property leased and the Rental Payments payable under such Property Schedule, and except as expressly provided in Section 12.02 below, Lessor shall have no rights or remedies with respect to Property leased or Rental Payments payable under any other Property Schedules unless an Event of Default or Event of Non-appropriation has also occurred under such other Property Schedules, unless otherwise permitted by applicable law.

ARTICLE III

3.01 Covenants of Lessee. As of the Commencement Date for each Property Schedule executed and delivered hereunder, Lessee shall be deemed to represent, covenant and warrant for the benefit of Lessor, any Agent, and any Registered Owners, as follows:

- (a) Lessee is a public body corporate and politic duly organized and existing under the constitution and laws of the State with full power and authority to enter into this Agreement and the Property Schedule and the transactions contemplated thereby and to perform all of its obligations thereunder.
- (b) Lessee will do or cause to be done all things necessary to preserve and keep in full force and effect its existence as a body corporate and politic. To the extent Lessee should merge with another entity under the laws of the State, Lessee agrees that as a condition to such merger it will require that the remaining or resulting entity shall be assigned Lessee's rights and shall assume Lessee's obligations hereunder.
- (c) Lessee has been duly authorized to execute and deliver this Agreement and the Property Schedule by proper action by its governing body, or by other appropriate official approval, and all requirements have been met and procedures have occurred in order to ensure the validity and enforceability of this Agreement and the Property Schedule, and Lessee has complied with such public bidding requirements as may be applicable to this Agreement and the Property Schedule and the leasing by Lessee of the Property thereunder. On or before the Commencement Date for the Property Schedule, Lessee shall cause to be executed an Lessee's Purchasing Agent's Opinion to be executed by Lessee's Purchasing Agent in substantially the form attached to the form of the Property Schedule as Exhibit 2.
- (d) During the Lease Term for the Property Schedule, the Property thereunder will perform and will be used by Lessee only for the purpose of performing essential governmental uses and public functions within the permissible scope of Lessee's authority.
- (e) Lessee will provide Lessor with current financial statements, budgets and proof of appropriation for the ensuing budget year and other financial information relating to the ability of Lessee to continue this Agreement and the Property Schedule in such form and containing such information as may be requested by Lessor.
- (f) The execution, delivery and performance of this Agreement and the Property Schedule and compliance with the provisions hereof and thereof by Lessee does not conflict with or result in a violation or breach or constitute a default under, any resolution, bond, agreement, indenture, mortgage, note, lease or other instrument to which Lessee is a party or by which it is bound by any law or any rule, regulation, order or decree of any court, governmental agency or body having jurisdiction over Lessee or any of its activities or properties resulting in the creation or imposition of any lien, charge or other security interest or encumbrance of any nature whatsoever upon any property or assets of Lessee or to which it is subject.

ARTICLE IV

4.01 Lease of Property. On the Commencement Date of each Property Schedule executed hereunder, Lessor will be deemed to demise, lease and let to Lessee, and Lessee will be deemed to rent, lease and hire from Lessor, the Property described in such Property Schedule, in accordance with this Agreement and such Property Schedule, for the Lease Term set forth in such Property Schedule.

4.02 Lease Term. The term of each Property Schedule shall commence on the Commencement Date set forth therein and shall terminate upon payment of the final Rental Payment and conclusion of the final Rental Payment period set forth in such Property Schedule, unless terminated sooner pursuant to this Agreement or the Property Schedule.

4.03 Delivery, Installation and Acceptance of Property. Lessee shall order the Property, shall cause the Property to be delivered and installed at the locations specified in the applicable Property Schedule and shall pay all taxes, delivery costs and installation costs, if any, in connection therewith. To the extent funds are deposited under an escrow agreement or trust agreement for the acquisition of the Property, such funds shall be disbursed as provided therein. When the Property described in such Property Schedule is delivered, installed and accepted as to Lessee's specifications, Lessee shall immediately accept the Property and evidence said acceptance by executing and delivering to Lessor the Acceptance Certificate substantially in the form attached to the Property Schedule. Lessee has selected and ordered the Property from the Supplier and, if appropriate, has entered into a Purchase Agreement with respect thereto. Lessor may accept an assignment from Lessee of Lessee's rights, but none of Lessee's obligations, under any such Purchase Agreement.

ARTICLE V

5.01 Enjoyment of Property. Lessee shall during the Lease Term peaceably and quietly have, hold and enjoy the Property, without suit, trouble or hindrance from Lessor, except as expressly set forth in this Agreement. No Registered Owner shall interfere with such quiet use and enjoyment during the Lease Term so long as Lessee is not in default under the subject Property Schedule.

5.02 Location; Inspection. The Property will be initially located or based at the location specified in the applicable Property Schedule. Lessor shall have the right at all reasonable times during business hours to enter into and upon the property of Lessee for the purpose of inspecting the Property with ten (10) business days notice to Lessee.

ARTICLE VI

6.01 Rental Payments to Constitute a Current Expense of Lessee. Lessor and Lessee understand and intend that the obligation of Lessee to pay Rental Payments hereunder shall constitute a current expense of Lessee and shall not in any way be construed to be a debt of Lessee in contravention of any applicable constitutional, statutory or charter limitation or requirement concerning the creation of indebtedness by Lessee, nor shall anything contained herein constitute a pledge of the faith and credit or taxing power of Lessee. Upon the appropriation of Rental Payments for a fiscal year, the Rental Payments for said fiscal year, and only the Rental Payments for said current fiscal year, shall be a binding obligation of Lessee; provided that such obligation shall not include a pledge of the taxing power of Lessee.

6.02 Payment of Rental Payments. Lessee shall promptly pay Rental Payments under each Property Schedule, exclusively from legally available funds, in lawful money of the United States of America, to Lessor in such amounts and on such dates as described in the applicable Property Schedule, at Lessor's address set forth on the first page of this Agreement, unless Lessor instructs Lessee otherwise. All invoices shall contain the contract number and the applicable payment amounts due. To the extent permitted by applicable law, Lessee shall pay Lessor a charge on any delinquent Rental Payments under a Property Schedule, in an amount sufficient to cover all additional costs and expenses incurred by Lessor and Agent from such delinquent Rental Payment. In addition, Lessee shall pay a late charge of five cents per dollar or the highest amount permitted by applicable law, whichever is lower, on all delinquent Rental Payments that are more than 10 days past due.

6.03 Rental Payments to be Unconditional. SUBJECT TO SECTION 6.05, THE OBLIGATIONS OF LESSEE TO PAY THE RENTAL PAYMENTS DUE UNDER THE PROPERTY SCHEDULES AND TO PERFORM AND OBSERVE THE OTHER COVENANTS AND AGREEMENTS CONTAINED HEREIN SHALL BE ABSOLUTE AND UNCONDITIONAL IN ALL EVENTS WITHOUT ABATEMENT, DIMINUTION, DEDUCTION, SET-OFF OR DEFENSE, FOR ANY REASON, INCLUDING WITHOUT LIMITATION, ANY DEFECTS, MALFUNCTIONS, BREAKDOWNS OR INFIRMITIES IN THE PROPERTY OR ANY ACCIDENT, CONDEMNATION OR UNFORESEEN CIRCUMSTANCES. THIS PROVISION SHALL NOT LIMIT LESSEE'S RIGHTS OR ACTIONS AGAINST ANY VENDOR AS PROVIDED IN SECTION 10.02.

6.04 Continuation of Lease by Lessee. Lessee intends to continue all Property Schedules entered into pursuant to this Agreement and to pay the Rental Payments thereunder. Lessee reasonably believes that legally available funds in an amount sufficient to make all Rental Payments during the term of all Property Schedules can be obtained.

6.05 Non-Appropriation. If sufficient funds are not appropriated to make Rental Payments required under a Property Schedule, such Property Schedule shall terminate and Lessee shall not be obligated to make Rental Payments under said Property Schedule beyond the then current fiscal year for which funds have been appropriated. Upon the occurrence of such non-appropriation (an "Event of Non-appropriation") Lessee shall, no later than the end of the fiscal year for which Rental Payments have been appropriated, deinstall and package the Property under said Property Schedule and make available to Lessor so that they may pick up said Property. If Lessee fails to deinstall, package, and make the Property available to Lessor upon termination of said Property Schedule by reason of an Event of Non-appropriation, the termination shall nevertheless be effective but Lessee shall be responsible for the payment of damages in an amount equal to the portion of Rental Payments thereafter coming due that is attributable to the number of days after the termination during which the Lessee fails to make said Equipment available to Lessor and for any other loss suffered by Lessor as a result of Lessee's failure to make said Equipment available to Lessor as required. Lessee shall notify Lessor in writing within fifteen (15) days after the failure of the Lessee to appropriate funds sufficient for the payment of the Rental Payments, but failure to provide such notice shall not operate to extend the Lease Term or result in any liability to Lessee.

ARTICLE VII

7.01 Title to and Location of Property. Title to each item of Property leased hereunder shall remain with the Lessor at all times and Lessee shall have no right, title or interest therein except as expressly set forth in this Lease. Lessee, at its expense, will protect and defend Lessor's title to the Property and will keep the Property free and clear from any and all claims, liens, encumbrances and legal processes of Lessee's creditors and other persons. All items of Property shall at all times be and remain personal property notwithstanding that any such Property may now or hereafter be affixed to realty.

The Property shall be delivered to the location specified in the Schedule with respect thereto and shall not thereafter be moved from such location without the prior written consent of Lessor. Without limitation of the foregoing, Lessee shall not permit the Property or any part thereof to be removed outside the United States. Lessor agrees to affix to each item of Property, in a reasonably prominent place, such indicia of Lessor's ownership if requested and supplied by Lessor. Lessee will not alter, deface, cover or remove such ownership identification.

7.02. **Tax Benefits:** Lessee acknowledges that unless otherwise agreed by Lessor, Lessor intends to claim all available tax benefits of ownership with respect to the Property (the "Tax Benefits"). Notwithstanding anything herein to the contrary, if Lessor shall not be entitled to, or shall be subject to recapture of, the Tax Benefits, as a result of any act, omission or misrepresentation of Lessee, Lessee shall pay to Lessor upon demand an amount or amounts sufficient to reimburse Lessor for such loss, together with any related interest and penalties to the extent permitted by applicable law, based on the highest marginal corporate income tax rate prevailing during the Lease Term, regardless of whether Lessor or any member of a consolidated group of which Lessor is also a member is then subject to any increase in tax as a Lease Term, regardless

7.03 **Personal Property.** The Property is and will remain personal property and will not be deemed to be affixed to or a part of the real estate on which it may be situated, notwithstanding that the Property or any part thereof may be or hereafter become in any manner physically affixed or attached to real estate or any building thereon. If requested by Lessor, Lessee will, at Lessee's expense, furnish a waiver of any interest in the Property from any party having an interest in any such real estate or building.

7.04 **Financing, Security Interest:**

- (a) In the event that this Lease is deemed to constitute a secured transaction disguised as a lease, Lessee grants to Lessor a first priority security interest in the Property and any additions (excluding any software, memory and any other such items purchased separately from the leased equipment), attachments, upgrades, accessions, repairs, modifications, replacements thereto and proceeds thereof, including insurance proceeds, to secure Lessee's payment of the Rental Payments and all other payment obligations when due, and Lessee's performance of all of the terms and conditions of this Lease.
- (b) If under applicable law any part of the Rental Payments are deemed or determined to be imputed interest, finance charges or time-price differential ("Interest"), the parties agree that the Rental Payments shall be deemed to be level payments of principal and interest, with such interest accruing on principal amounts outstanding from time to time. The rate of such interest is not intended to exceed the maximum amount of interest permitted by applicable law. If the interest exceeds such maximum, then at Lessor's option, if permitted by law, the interest payable will be reduced to the legally permitted maximum amount of interest, and any excessive interest will be used to reduce the principal amount of Lessee's obligation or refunded.

7.05 **Lessee's Waivers.** TO THE EXTENT PERMITTED BY APPLICABLE LAW, LESSEE (A) WAIVES ANY AND ALL RIGHTS AND REMEDIES CONFERRED UPON A LESSEE BY SECTIONS 2A-508 THROUGH 2A-522 OF THE UNIFORM COMMERCIAL CODE AND (B) ANY RIGHTS NOW OR HEREAFTER CONFERRED BY STATUTE OR OTHERWISE TO RECOVER INCIDENTAL OR CONSEQUENTIAL DAMAGES FROM LESSOR FOR ANY BREACH OF WARRANTY OR FOR ANY OTHER REASON OR TO SETOFF OR DEDUCT ALL OR ANY PART OF ANY CLAIMED DAMAGES RESULTING FROM LESSOR'S DEFAULT, IF ANY, UNDER THIS LEASE PROVIDED, HOWEVER, THAT NO SUCH WAIVER SHALL PRECLUDE LESSEE FROM ASSERTING ANY SUCH CLAIM AGAINST LESSOR IN A SEPARATE CAUSE OF ACTION INCLUDING, WITHOUT LIMITATION, ANY CLAIM ARISING AS A RESULT OF LESSOR'S BREACH OF SECTION 5.01 HEREOF.

ARTICLE VIII

8.01 **Maintenance of Property by Lessee.** Lessee shall keep and maintain the Property in good condition and working order and in compliance with the manufacturer's specifications, shall use, operate and maintain the Property in conformity with all laws and regulations concerning the Property's ownership, possession, use and maintenance, and shall keep the Property free and clear of all liens and claims, other than those created by this Agreement. Lessee shall have sole responsibility to maintain and repair the Property. Should Lessee fail to maintain, preserve and keep the Property in good repair and working order and in accordance with manufacturer's specifications, and if requested by Lessor, Lessee will enter into maintenance contracts for the Property in form approved by Lessor and with approved providers.

8.02 **Liens, Taxes, Other Governmental Charges and Utility Charges.** Lessee shall keep the Property free of all levies, liens and encumbrances, except for the interest of Lessor under this Agreement. The Lessee's Rental Payments shall include all applicable taxes. To the extent permitted by applicable law, Lessee shall indemnify and hold Lessor harmless from and against (on an after-tax basis) any and all taxes, fees, withholdings, levies, imposts, duties, assessments and charges of any kind and nature arising out of or related to this Agreement imposed upon or against Lessor, any assignee of Lessor, Lessee or any Property by any Governmental Authority with respect to any Property or the manufacturing, ordering, sale, purchase, shipment, delivery, acceptance or rejection, ownership, titling, registration, leasing, subleasing, possession, use, operation, removal, return or other dispossession thereof or upon the rents, receipts or earnings arising therefrom or upon or with respect to this Agreement, excepting only all Federal, state and local taxes on or measured by Lessor's net income (other than income tax resulting from making any alterations, improvements, modifications, additions, upgrades, attachments, replacements or substitutions by Lessee).

8.03 **Insurance.** At its own expense, Lessee shall maintain (a) casualty insurance insuring the Property against loss or damage by fire and all other risks covered by the standard extended coverage endorsement then in use in the State and any other risks reasonably required by Lessor in an amount equal to at least the replacement value of the Property, and (b) liability insurance that protects Lessor from liability in all events in an amount reasonably acceptable to Lessor, and (c) worker's compensation insurance covering all employees working on, in, near or about the Property; provided that Lessee may self-insure against all such risks. All insurance proceeds from casualty losses shall be payable as hereinafter provided in this Agreement. Lessee shall furnish to Lessor, on or before the Commencement Date for each Property Schedule, and thereafter at Lessor's request, certificates evidencing such coverage, or, if Lessee self-insures, a written description of its self-insurance program together with a certification from Lessee's risk manager or insurance agent or consultant to the effect that Lessee's self-insurance program provides adequate coverage against the risks listed above, subject to the approval of Lessor.

8.04 **Advances.** In the event Lessee shall fail to either maintain the insurance required by this Agreement or keep the Property in good repair and working order, Lessor may, but shall be under no obligation to, purchase the required insurance and pay the cost of the premiums thereof or maintain and repair the Property and pay the cost thereof. All amounts so advanced by Lessor shall constitute additional rent for the Lease Term for the Property Schedule for which the Property is under and shall be due and payable on the next Rental Payment Date and Lessee covenants and agrees to pay such amounts so advanced by Lessor.

ARTICLE IX

9.01 **Damage or Destruction.** Lessee shall bear the entire risk of loss (including without limitation, theft, destruction, disappearance or of damage to any and all Property ("Loss") from any cause whatsoever), whether or not insured against, during the Lease Term and any extensions

thereof until the Property is returned to Lessor in accordance with Section 11.03 hereof. No Loss shall relieve Lessee of the obligation to pay Rental Payments or of any other obligation under this Master Agreement and the applicable Property Schedule. If (a) the Property under a Property Schedule or any portion thereof is destroyed, in whole or in part, or is damaged by fire or other casualty, or (b) title to, or the temporary use of, the Property under a Property Schedule or any part thereof shall be taken under the exercise or threat of the power of eminent domain by any governmental body or by any person, firm or corporation acting pursuant to governmental authority, Lessor and Lessee will cause the Net Proceeds (as hereinafter defined) of any claim satisfied through self-insurance, condemnation award or sale under threat of condemnation to be applied to the prompt replacement, repair, restoration, modification or improvement of the Property. In lieu of replacement, repair, restoration, modification or improvement of the Property, Lessee may elect to pay to Lessor, or its assign, an amount equal to the remaining balance of payments under the lease plus the Fair Market Value of the Property. Any balance of the Net Proceeds remaining after such work has been completed shall be paid to Lessee. For purposes of Section 8.03 and this Article IX, the term "Net Proceeds" shall mean the amount remaining from the gross proceeds of any claim satisfied through self-insurance, condemnation award or sale under threat of condemnation after deducting all expenses, including attorneys' fees, incurred in the collection thereof.

ARTICLE X

10.01 **Disclaimer of Warranties.** LESSOR MAKES NO (AND SHALL NOT BE DEEMED TO HAVE MADE ANY) WARRANTIES, EXPRESS OR IMPLIED, AS TO ANY MATTER WHATSOEVER, INCLUDING, WITHOUT LIMITATION, THE DESIGN, OPERATION OR CONDITION OF, OR THE QUALITY OF THE MATERIAL, PROPERTY OR WORKMANSHIP IN, THE PROPERTY, ITS MERCHANTABILITY OR ITS FITNESS FOR ANY PARTICULAR PURPOSE, THE STATE OF TITLE THERETO OR ANY COMPONENT THEREOF, THE ABSENCE OF LATENT OR OTHER DEFECTS (WHETHER OR NOT DISCOVERABLE), AND LESSOR HEREBY DISCLAIMS THE SAME; IT BEING UNDERSTOOD THAT THE PROPERTY IS LEASED TO LESSEE "AS IS" ON THE DATE OF THIS AGREEMENT OR THE DATE OF DELIVERY, WHICHEVER IS LATER, AND ALL SUCH RISKS, IF ANY, ARE TO BE BORNE BY LESSEE. Lessee acknowledges that it has made (or will make) the selection of the Property from the Supplier based on its own judgment and expressly disclaims any reliance upon any statements or representations made by Lessor. Lessee understands and agrees that (a) neither the Supplier nor any sales representative or other agent of Supplier, is (i) an agent of Lessor, or (ii) authorized to make or alter any term or condition of this Agreement, and (b) no such waiver or alteration shall vary the terms of this Agreement unless expressly set forth herein. In no event shall Lessor be liable for any incidental, indirect, special or consequential damage in connection with or arising out of this Agreement, the Property Schedules, or the existence, furnishing, functioning or use of any item, product or service provided for in this Agreement or the Property Schedules.

10.02 **Supplier's Warranties.** During the Lease Term, Lessor hereby assigns to Lessee all rights that Lessor may have to assert from time to time whatever claims and rights (including without limitation warranties) related to the Property against the Supplier. Lessee's sole remedy for the breach of such warranty, indemnification or representation shall be against the Supplier of the Property, as defined in the Purchase Agreement, and not against Lessor, nor shall such matter have any effect whatsoever on the rights and obligations of Lessor with respect to this Agreement, including the right to receive full and timely payments hereunder. Lessee expressly acknowledges that Lessor makes, and has made, no representations or warranties whatsoever as to the existence or the availability of such warranties of the Supplier of the Property.

10.03 **Use of the Property.** Lessee will not install, use, operate or maintain the Property improperly, carelessly, in violation of any applicable law or in a manner contrary to that contemplated by this Agreement and the applicable Property Schedule. Lessee shall provide all permits and licenses, if any, necessary for the installation and operation of the Property. In addition, Lessee agrees to comply in all respects with all laws of the jurisdiction in which its operations involving any item of Property may extend and any legislative, executive, administrative or judicial body exercising any power or jurisdiction over the items of the Property; provided that Lessee may contest in good faith the validity or application of any such law or rule in any reasonable manner that does not adversely affect the interest of Lessor in and to the Property or its interest or rights under this Agreement. Lessee shall notify Lessor in writing of any pending or threatened investigation, inquiry, claim or action by any governmental authority which could adversely affect this Agreement, any Property Schedule or the Property thereunder.

10.04 **Modifications.** Subject to the provisions of this Section, Lessee shall have the right, at its own expense, to make alterations, additions, modifications or improvements to the Property. All such alterations, additions, (except software memory and any other such items purchased separately from the leased equipment) modifications and improvements shall thereafter comprise part of the Property and shall be subject to the provisions of this Agreement. Such alterations, additions, modifications and improvements shall not in any way damage the Property, substantially alter its nature or cause it to be used for purposes other than those authorized under the provisions of state and federal law; and the Property, on completion of any alterations, additions, modifications or improvements made pursuant to this Section, shall be of a value which is equal to or greater than the value of the Property immediately prior to the making of such alterations, additions, modifications and improvements. Lessee shall, at its own expense, make such alterations, additions, modifications and improvements to the Property as may be required from time to time by applicable law or by any governmental authority.

ARTICLE XI

11.01 **Extension Terms.** So long as no Default or Event of Default shall have occurred and be continuing and Lessee shall have given Lessor at least ninety (90) days but not more than one hundred eighty (180) days prior written notice (the "Option Notice"), Lessee shall have the following extension options at the expiration of the Lease Term, or any Extension Term, to: (i) renew this Lease on a Monthly basis at the same Rental Payments payable at the expiration of the Lease Term; or (ii) return such Property to Lessor pursuant to, and in the condition required by, the Master Agreement. If Lessee fails to give Lessor the Option Notice, Lessee shall be deemed to have chosen option (i) above, if Lessee fails to deinstall, package, and make the Property available to Lessor at such time agreed upon by Lessee and Lessor, Lessee shall be responsible for the payment of damages in an amount equal to the portion of Rental Payments thereafter coming due that is attributable to the number of days after the agreed upon date of original return during which the Lessee fails to deliver possession.

11.02 **Nature of Transaction; True Lease.** (a) It is the express intent of the parties that all Property Schedules to this Agreement constitute true leases and not sale of Property. Title to the Property shall at all times remain in Lessor, and Lessee shall acquire no ownership, title, property, right, equity, or interest in the Property other than its leasehold interest solely as Lessee subject to all the terms and conditions hereof. To the extent that Article 2A ("Article 2A") of the Uniform Commercial Code ("UCC") applies to the characterization of a Property Schedule, the parties hereby agree that the Property Schedule is a "Finance Lease" as defined therein. Lessee acknowledges: (i) that Lessee has selected the "Supplier" (as defined in the UCC) and has directed Lessor to purchase the Property from the Supplier in connection with this Lease, and (ii) that Lessee has been informed in writing, before Lessee's execution of a Property Schedule, that Lessee is entitled under Article 2A to the promises and warranties, including those of any third party, provided to Lessor by the Supplier in connection with or as part of the Purchase Agreement, and that Lessee may communicate with the Supplier and receive an accurate and complete statement of those promises and warranties, including any disclaimers and limitations of them or of remedies. The filing of UCC financing statements pursuant to Section 7.04 is precautionary and shall not be deemed to have any effect on the characterization of the Property Schedules. NOTWITHSTANDING THE FOREGOING, LESSOR HAS NOT MADE, AND HEREBY DISCLAIMS ANY ADVICE, REPRESENTATIONS, WARRANTIES AND COVENANTS, EITHER EXPRESSED OR IMPLIED, WITH RESPECT TO ANY LEGAL, ECONOMIC, ACCOUNTING, TAX OR OTHER EFFECTS OF THE LEASE AND THE TRANSACTION(S) CONTEMPLATED THEREBY, AND LESSEE HEREBY DISCLAIMS ANY RELIANCE ON ANY SUCH WARRANTIES, STATEMENTS OR REPRESENTATIONS MADE BY LESSOR WITH RESPECT THERETO.

(b) Notwithstanding the express intent of Lessor and Lessee that the Property Schedules constitute a true lease and not a sale of Property, should a court of competent jurisdiction determine that a Property Schedule is not a true lease, but rather one intended as security, then solely in that event and for the expressly limited purposes thereof, Lessee shall be deemed to have hereby granted Lessor a security interest in the Property and all accessions, substitutions and replacements thereto and therefor, and proceeds (cash and non-cash), including, without limitation, insurance proceeds thereof (but without power of sale), to secure the prompt payment and performance as and when due of all obligations and indebtedness of Lessee, now existing or hereafter created, to Lessee pursuant to this Lease or otherwise. In furtherance of the foregoing, Lessee shall execute and deliver to Lessor, to be filed at Lessee's expense, Uniform Commercial Code financing statements, statements of amendment and statements of continuation as reasonably may be required by Lessor to perfect and maintain perfected such security interest.

(c) **Personal Property Tax.** Unless otherwise directed in writing by Lessor or required by applicable law, Lessee will not list itself as owner of any Property for property tax purposes. Upon receipt by Lessee of any property tax bill pertaining to such Property from the appropriate taxing authority, Lessee will promptly forward such property tax bill to Lessor.

11.03 **Return of Property.** Upon the expiration (subject to Section 11.01 hereof and except as otherwise provided in a Property Schedule) or earlier termination of this Lease due to an Event of Non-Appropriation, Lessee, at its sole expense, shall deinstall, package, and make available the Property to Lessor's carrier. Lessee agrees that the Property, when picked up by Lessor, shall be in the condition required by Section 8.01 hereof. All components of the Property shall contain no damage, excluding normal wear and tear, and must be in working order. If, any Property incurs any damage as a result of Lessee's failure to exercise appropriate care in the decommissioning of the Property as set forth above, Lessee agrees to pay within thirty (30) days of receiving invoice all costs and expenses incurred in connection with repairing such Property and restoring it so it is eligible for a manufacturer's standard, full service maintenance contract. If Lessee fails to return any Property as required hereunder, then, all of Lessee's obligations under this Master Agreement and the applicable Property Schedule (including, without limitation, Lessee's obligation to pay Rental Payments for such Property at the rental then applicable under the Property Schedule) shall continue in full force and effect until such Property shall have been returned in the condition required hereunder.

ARTICLE XII

12.01 **Assignment by Lessor:** Lessor's right, title and interest in, to and under each Property Schedule and the Property under such Property Schedule may be assigned and reassigned in whole or in part to one or more assignees or sub-assignees by Lessor without the necessity of obtaining consent of Lessee; provided that any assignment shall not be effective until Lessee has received written notice, signed by assignor, of the

name, address and tax identification number of the assignee. Lessee shall retain all such notices as a register of all assignees and shall make all payments to the assignee or assignees designated in such register. Lessee agrees that if Lessor sells, assigns, or transfers this Agreement and any Property Schedule(s), the new Lessor will have the same rights as to payments that assignor has now but will not have to perform any of assignor's obligations, Assignor (Meridian) will retain all obligations - service or otherwise. Lessee agrees that the rights of the new Lessor (U.S. Bancorp) will not be subject to any claims, defenses, termination rights or set offs that Lessee may have against assignor under this Agreement or any other agreement. Lessee will make those claims only against Assignor and continue to make payment to assignee. Lessee agrees to execute all documents, including notices of assignment and chattel mortgages or financing statements that may be reasonably requested by Lessor or any assignee to protect its interests in this Agreement and the Property Schedules.

12.02 **Property Schedules Separate Financings.** Assignees of the Lessor's rights in one Property Schedule shall have no rights in any other Property Schedule unless such rights have been separately assigned.

12.03 **Assignment and Subleasing by Lessee.** NONE OF LESSEE'S RIGHT, TITLE AND INTEREST IN, TO AND UNDER THIS AGREEMENT AND IN THE PROPERTY MAY BE ASSIGNED, SUBLEASED OR ENCUMBERED BY LESSEE FOR ANY REASON, WITHOUT THE PRIOR WRITTEN CONSENT OF LESSOR.

12.04 **Release and Indemnification Covenants.** To the extent permitted by applicable law, Lessee shall indemnify, protect, hold harmless, save and keep harmless Lessor from and against any and all liability, obligation, loss, claim and damage whatsoever, regardless of cause thereof, and all expenses in connection therewith, including, without limitation, counsel fees and expenses, penalties and interest (collectively, "Losses") arising out of or resulting from the entering into this Agreement, any Property Schedules hereunder, the ownership of any item of the Property, the ordering, acquisition, use, operation, condition, purchase, delivery, rejection, storage or return of any item of the Property or any accident in connection with the operation, use, condition, possession, storage or return of any item of the Property resulting in damage to property or injury to or death to any person; provided, however, that Lessee shall not be required to indemnify Lessor for Losses arising out of or resulting from Lessor's own willful or negligent conduct, or for Losses arising out of or resulting from Lessor's preparation of disclosure material relating to Lease Participation Certificates (other than disclosure material provided to Lessor by Lessee). The indemnification arising under this Section shall continue in full force and effect notwithstanding the full payment of all obligations under this Agreement, or the applicable Property Schedule, or the termination of the Lease Term for such Property Schedule for any reason.

ARTICLE XIII

13.01 **Events of Default Defined.** Any of the following shall constitute an "Event of Default" under a Property Schedule:

- (a) Failure by Lessee to pay any Rental Payment under the Property Schedule or other payment required to be paid with respect thereto at the time specified therein;
- (b) Failure by Lessee to observe and perform any covenant, condition or agreement on its part to be observed or performed with respect to the Property Schedule, other than as referred to in subparagraph (a) above, for a period of thirty (30) days after written notice specifying such failure and requesting that it be remedied is given to Lessee by Lessor, unless Lessor shall agree in writing to an extension of such time prior to its expiration; provided that, if the failure stated in the notice cannot be corrected within the applicable period, Lessor will not unreasonably withhold its consent to an extension of such time if corrective action is instituted by Lessee within the applicable period and diligently pursued until the default is corrected;
- (c) Any statement, representation or warranty made by Lessee in or pursuant to the Property Schedule or its execution, delivery or performance shall prove to have been false, incorrect, misleading or breached in any material respect on the date when made;
- (d) Lessee shall (i) apply for or consent to the appointment of a receiver, trustee, custodian or liquidator of Lessee, or of all or a substantial part of the assets of Lessee, (ii) be unable, fail or admit in writing its inability generally to pay its debts as they become due, (iii) make a general assignment for the benefit of creditors, (iv) have an order for relief entered against it under applicable federal bankruptcy law, or (v) file a voluntary petition in bankruptcy or a petition or an answer seeking reorganization or an arrangement with creditors or taking advantage of any insolvency law or any answer admitting the material allegations of a petition filed against Lessee in any bankruptcy, reorganization or insolvency proceeding; or

- (e) An order, judgment or decree shall be entered by any court of competent jurisdiction, approving a petition or appointing a receiver, trustee, custodian or liquidator of Lessee or of all or a substantial part of the assets of Lessee, in each case without its application, approval or consent, and such order, judgment or decree shall continue unstayed and in effect for any period of 60 consecutive days.

The foregoing provisions of Section 13.01 are subject to the following limitation: if by reason of force majeure Lessee is unable in whole or in part to perform its agreements under this Agreement and the Property Schedule (other than the obligations on the part of Lessee contained in Article VI hereof) Lessee shall not be in default during the continuance of such inability. The term "force majeure" as used herein shall mean the following: result of fire, flood, strike, the transportation carrier, act of God, act of Government, act of an alien enemy or by any other circumstances which in the Purchasing Agent's opinion are beyond the control of the contractor.

13.02 Remedies on Default. Whenever any Event of Default exists with respect to a Property Schedule, Lessor shall have the right, at its sole option without any further demand or notice, to take one or any combination of the following remedial steps:

- (a) Without terminating the Property Schedule, and by written notice to Lessee, Lessor may declare all Rental Payments and other amounts payable by Lessee thereunder to the end of the then-current budget year of Lessee to be due, including without limitation to the extent permitted by applicable law, delinquent Rental Payments under the Property Schedule from prior budget years, and such amounts shall thereafter bear interest at the rate of 12% per annum or the maximum rate permitted by applicable law, whichever is less;
- (b) (i) Sell any Property at public or private sale; (ii) hold, keep idle or lease to others any Property under the Property Schedule; (iii) by notice in writing to Lessee, cancel or terminate the Property Schedule, without prejudice to any other remedies hereunder; (iv) demand that Lessee, and Lessee shall, upon written demand of Lessor and at Lessee's expense forthwith deinstall, package, and make all Property available to Lessor in the manner and condition required by Section 11.03 hereof, provided, however, that Lessee shall remain and be liable to Lessor for any amounts provided for herein or other damages resulting from the Property not being in the condition required by Section 11.03, and otherwise in accordance with all of the provisions of this Agreement, except those provisions relating to periods of notice; (v) enter upon the premises of Lessee or other premises where any Property may be located and, with five (5) days notice to Lessee and with or without legal process, take possession of and remove all or any such Property without liability to Lessor by reason of such entry or taking possession, and without such action constituting a cancellation or termination of this Agreement unless Lessor notifies Lessee in writing to such effect;
- (c) Lessor may take any action, at law or in equity, that is permitted by applicable law and that may appear necessary or desirable to enforce or to protect any of its rights under the Property Schedule and this Agreement.

13.03 No Remedy Exclusive. No remedy herein conferred upon or reserved to Lessor is intended to be exclusive and every such remedy shall be cumulative and shall be in addition to every other remedy given under this Lease now or hereafter existing at law or in equity. No delay or omission to exercise any right or power accruing upon any default shall impair any such right or power or shall be construed to be a waiver thereof, but any such right or power may be exercised from time to time and as often as may be deemed expedient. In order to entitle Lessor to exercise any remedy reserved to it in this Article it shall not be necessary to give any notice, other than such notice as may be required in this Article.

13.04 Costs and Attorney Fees. To the extent permitted by applicable law, upon the occurrence of an Event of Default by Lessee in the performance of any term of this Agreement, Lessee agrees to pay to Lessor or reimburse Lessor for, in addition to all other amounts due hereunder, all of Lessor's costs of collection, including reasonable attorney fees, whether or not suit or action is filed thereon. Any such costs shall be immediately due and payable upon written notice and demand given to Lessee, shall be secured by this Agreement until paid and shall bear interest at the rate of 12% per annum or the maximum amount permitted by law, whichever is less. In the event suit or action is instituted to enforce any of the terms of this Agreement, the prevailing party shall be entitled to recover from the other party such sum as the court may adjudge reasonable as attorneys' fees at trial or on appeal of such suit or action or in any bankruptcy proceeding, in addition to all other sums provided by law.

ARTICLE XIV

14.01 Notices. All notices, certificates or other communications hereunder shall be sufficiently given and shall be deemed given when delivered or mailed by certified mail, postage prepaid, to the parties hereto at the addresses immediately after the signatures to this Agreement (or at such other address as either party hereto shall designate in writing to the other for notices to such party), to any assignee (other than a Registered Owner) at its address as it appears on the registration books maintained by Lessee and to any Registered Owner at its address as it appears on the registration books maintained by the Agent.

14.02 Further Assurances. Lessee agrees to execute such other and further documents, including, without limitation, confirmatory financing statements, continuation statements, certificates of title and the like, and to take all such action as may be necessary or appropriate, from time to time, in the reasonable opinion of Lessor, to perfect, confirm, establish, reestablish, continue, or complete the interests of Lessor in this Agreement and the Property Schedules, to consummate the transactions contemplated hereby and thereby, and to carry out the purposes and intentions of this Agreement and the Property Schedules.

14.03 Binding Effect. This Agreement shall inure to the benefit of and shall be binding upon Lessor and Lessee and their respective successors and assigns.

14.04 **Severability.** In the event any provision of this Agreement shall be held invalid or unenforceable by any court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provision hereof.

14.05 **Waiver of Jury Trials.** Lessee and Lessor hereby irrevocably waive all right to trial by jury in any action, proceeding or counterclaim (whether based on contract, tort or otherwise) arising out of or relating to this Agreement or the actions of Lessor or Lessee in the negotiation, administration, performance or enforcement hereof. Lessor and Lessee agree that any trial shall be in the form of a bench trial.

14.06 **Amendments, Changes and Modifications.** This Agreement may be amended in writing by Lessor and Lessee to the extent the amendment or modification does not apply to outstanding Property Schedules at the time of such amendment or modification. The consent of the applicable assignee or Agent, if any, shall be required to any amendment or modification before such amendment or modification shall be applicable to any outstanding Property Schedule.

14.07 **Execution in Counterparts.** This Agreement and the Property Schedules hereunder may be simultaneously executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

14.08 **Applicable Law.** This Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia, unless otherwise agreed to in an individual Property Schedule.

14.09 **Captions.** The captions or headings in this Agreement are for convenience only and in no way define, limit or describe the scope or intent of any provisions or sections of this Agreement.

14.10 **Order of Precedence.** With respect to the Property, the Property Schedules(s) and the Agreement, in the event of any conflict regarding the payment rights of any assignee after any notice of assignment, the provisions of this Agreement shall take precedence over those of any other contract documents.

IN WITNESS WHEREOF, Lessor and Lessee have caused this Agreement to be executed in their names by their duly authorized representatives as of the date first above written.

Lessor: Meridian Imaging Solutions	
By:	<i>Juliana McKee</i>
Name:	<i>Juliana McKee</i>
Title:	<i>V.P.</i>

Lessee: Fairfax County, VA	
By:	<i>Cathy A. Muse</i>
Name:	<i>Cathy A. Muse, CPPO</i>
Title:	<i>Dir/County Purchasing Agent</i>

Attest:	
By:	<i>Ingrid Abernathy</i>
Name:	<i>INGRID ABERNATHY</i>
Title:	<i>Admin. Asst.</i>