

ARLINGTON COUNTY, VIRGINIA

**AGREEMENT NO. 22-DMF-RFP-467
AMENDMENT NUMBER 2**

This Amendment Number 2 is made on the date of execution by the County and amends Agreement Number 22-DMF-RFP-467 (“Main Agreement”), dated March 2, 2022, between **eComply Solutions LLC** (“Contractor”) and the County Board of Arlington County, Virginia (“County”).

The County and the Contractor agree to amend the Main Agreement as follows:

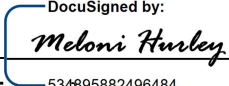
- PURSUANT TO PARAGRAPH 4. CONTRACT TERM, THIS CONTRACT IS HEREBY RENEWED FOR THE PERIOD OF MARCH 10, 2024 TO MARCH 9, 2025.**

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

ECOMPLY SOLUTIONS LLC

AUTHORIZED SIGNATURE: 
534895882496484...
 NAME: Meloni Hurley
 TITLE: Asst. Purchasing Agent
 DATE: 10/27/2023

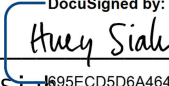
AUTHORIZED SIGNATURE: 
1695ECD5D6A46492...
 NAME: Huey Siah
 TITLE: Managing Director
 DATE: 10/27/2023

EXHIBIT B
CONTRACT PRICING

SECTION 1: PROJECT MANAGEMENT AND IMPLEMENTATION SERVICES (ONE-TIME COSTS)

Item No.	Item Description	QTY	Unit of Measure	Unit Price	Total Year 1 Price
Project Management Services					
1	Project Management (provide details) - Included at no additional cost	1	Each	\$0.00	\$0.00
Implementation Services					
2	System Configuration/setup - Included at no additional cost	1	Each	\$0.00	\$0.00
3	Training (initial and ongoing) - Included at no additional cost	1	Each	\$0.00	\$0.00
Integration Development*					
4	Integration with SSO (Microsoft Azure Identity Management) - One-Time Fee	1	Each	\$9,000.00	\$9,000.00
5	OPTIONAL Integration with Oracle E-Business Suite - One-Time Fee	1	Each	\$13,000.00	\$13,000.00
TOTAL:					\$22,000.00

* Implementation scope and cost includes integration with SSO (to be implemented after system launch). County is not opting to proceed with Oracle EBS integration at this time.

SECTION 2: ONGOING SOFTWARE SUPPORT, MAINTENANCE, AND HOSTING SERVICES (RECURRING COSTS)

Item No.	Item Description	QTY	Unit of Measure**	Unit Price	Total Year 1 Price	Year 2 Price	Year 3 Price	Year 4 Price	Year 5 Price
Software Licenses/Seats									
1	County admin/super user licenses - Included at no additional cost	1	Per Unit		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2	County standard user license	1	100M	\$33,000.00	\$33,000.00				
		1	150M*	\$41,200.00		\$41,200.00	\$42,436.00	\$43,709.00	\$43,709.00
3	Contractor licenses (external users / portal access) - Included at no additional cost	100,000	100M	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Support Services and Maintenance									
3	Tech Support - Included at no additional cost	1	Per Unit	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4	Annual Maintenance - Included at no additional cost	1	Per Unit	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Hosting Services									
5	Cloud Hosting Fee - Included at no additional cost	1	Per Unit	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL:					\$33,000.00	\$41,200.00	\$42,436.00	\$43,709.00	\$43,709.00

*Includes a 3% annual increase, and no increase in year 5

**Unit of Measure is based on annual construction volume for all Prevailing Wage AND Living Wage Projects

At the end of each annual term, a true-up (or true-down) of County's active contracting volume will be performed by eComply. If County's active contracting volume at true-up (or true-down) is greater (or lesser) than the Tier level paid at the beginning of the annual term, eComply will invoice (or credit) County for any amount to equal Tier actually achieved at current year's true-up (or true-down). **Prices reflect a 3% annual increase in Years 2-4 and no increase in Year 5.**

Annual Construction Volume	Year 1 Price	Year 2 Price	Year 3 Price	Year 4 Price	Year 5 Price
Tier 1: Up to \$5 million in annual construction volume	\$ 9,200.00	\$ 9,476.00	\$ 9,760.00	\$ 10,052.00	\$ 10,052.00
Tier 2: >\$5 million - \$10 million in annual construction volume	\$ 17,000.00	\$ 17,510.00	\$ 18,035.00	\$ 18,576.00	\$ 18,576.00
Tier 3: >\$10 million - \$45 million in annual construction volume	\$ 27,200.00	\$ 28,016.00	\$ 28,856.00	\$ 29,721.00	\$ 29,721.00
Tier 4: >\$45 million - \$100 million in annual construction volume	\$ 33,000.00	\$ 33,990.00	\$ 35,009.00	\$ 36,059.00	\$ 36,059.00
Tier 5: >\$100 million - \$160 million in annual construction volume	\$ 40,000.00	\$ 41,200.00	\$ 42,436.00	\$ 43,709.00	\$ 43,709.00
Tier 6: >\$160 million - \$350 million in annual construction volume	\$ 47,000.00	\$ 48,410.00	\$ 49,862.00	\$ 51,357.00	\$ 51,357.00
Tier 7: >\$350 million - \$600 million in annual construction volume	\$ 59,200.00	\$ 60,976.00	\$ 62,805.00	\$ 64,689.00	\$ 64,689.00
Tier 8: >\$600 million - \$1 billion in annual construction volume	\$ 63,200.00	\$ 65,096.00	\$ 67,048.00	\$ 69,059.00	\$ 69,059.00
Each additional billion beyond Tier 8	\$ 29,500.00	\$ 30,385.00	\$ 31,296.00	\$ 32,234.00	\$ 32,234.00

SECTION 3: OTHER CHARGES OR SERVICES

Item No.	Item Description	Estimated Yearly Quantity	Unit of Measure	Unit Price	Total Year 1 Price	Year 2 Price	Year 3 Price	Year 4 Price	Year 5 Price
1	Prevailing Wage Input / Update / Maintenance - Included at no additional cost	160	Hr.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2	Contractor Payroll Standard Interfaces - Included at no additional cost	100+	Each	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3	Living Wage Input / Update / Maintenance - Included at no additional cost	50	Hr.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL:					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

TOTAL COSTS

Cost Category	Year 1 Price	Year 2 Price	Year 3 Price	Year 4 Price	Year 5 Price
Implementation and Project Mgmt.*	\$ 9,000.00				
Ongoing Maintenance and Support	\$ 33,000.00	\$ 41,200.00	\$ 42,436.00	\$ 43,709.00	\$ 43,709.00
Other Charges or Services	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL:	\$ 42,000.00	\$ 41,200.00	\$ 42,436.00	\$ 43,709.00	\$ 43,709.00

* Implementation scope and cost includes integration with SSO (to be implemented after system launch). County is not opting to proceed with Oracle EBS integration at this time.