

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201**

NOTICE OF CONTRACT AWARD

Southern Maryland Cable, DBA SMC Infrastructure Solutions Old Solomon's Island Road Tracy's Landing, MD 20779	DATE ISSUED: CURRENT REFERENCE NO: CONTRACT TITLE:	January 11, 2019 <hr/> 18-227-ITB-3 <hr/> Non-emergency repair of fiber-optic communications network <hr/>
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**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE
VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 18-227-ITB-3 including any attachments or amendments thereto. **SMC is the Tertiary Contractor for Category I (Non-Emergency repair work).**

EFFECTIVE DATE: January 7, 2019

EXPIRES: January 6, 2021

RENEWALS: THREE (3) ONE (1) YEAR RENEWAL OPTIONS FROM INSERT DATES

COMMODITY CODE(S): 92037, 96218, 83829

LIVING WAGE: N

PROFESSIONAL SERVICES: N

ATTACHMENTS:

AGREEMENT No. 18-227-ITB-3

ATTACHMENT A - CONTRACTOR'S BID

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: DENNIS MADDEN

VENDOR TEL. NO.: (410) 867-7577

EMAIL ADDRESS: dmadden@smcinc.biz

COUNTY CONTACT: DAVID DOULONG

COUNTY TEL. NO.: (703) 228-7585

COUNTY CONTACT EMAIL: Ddoulong@arlingtonva.us

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
SUITE 500, 2100 CLARENDON BOULEVARD
ARLINGTON, VA 22201**

AGREEMENT NO. 18-227-ITB-3

THIS AGREEMENT is made, on the date of execution by the County, between Southern Maryland Cable, DBA SMC Infrastructure Solutions ("Contractor") a Delaware corporation with a place of business 5935 Old Solomon's Island Road, Tracy's Landing, MD 20779, authorized to do business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia. The County and the Contractor, for the consideration hereinafter specified, agree as follows:

1. CONTRACT DOCUMENTS

The Contract Documents consist of:

- Agreement No. 18-227-ITB-3, and all modifications properly incorporated into the Agreement
- Attachment A – Arlington County Invitation to Bid No. 18-227-ITB-3, including DES FD&C General Conditions
- Attachment B – Special Conditions of Arlington County
- Attachment C – Specifications, Drawings and Construction Notes
- Attachment D – Arlington County Department of Environmental Services Construction and Standards and Specifications, Current Edition
- Attachment E – Arlington County Department of Environmental Services Infrastructure Design Standards, Current Edition
- Attachment F – Price Bid of Contractor

Where the terms and provisions of this Agreement vary from the terms and provisions of the other Contract Documents, the order of precedence of the Contract Documents shall be as follows:

Attachments A, B, C, D and E are considered complementary documents, what is in one shall be considered as in all; where the terms of these Contract Documents vary the most stringent shall apply; and Attachments A, B, C, D, and E shall prevail over Attachment F.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either party has made any representation or promise with respect to the parties' agreement that is not contained in the Contract Documents. The Contract Documents may be referred to below as the "Contract" or the "Agreement".

2. PROJECT OFFICER

The performance of the Contractor is subject to the review and approval of the County Project Officer who will be appointed by the Director of the Arlington County department or agency requesting the work under the Contract.

3. SCOPE OF WORK

The Contractor will furnish all labor, materials, and equipment for the construction, maintenance, and repair of fiber-optic communications network (the "Project") and all other work shown, described, and required by the Contract Documents (hereinafter "the Work").

Contractor is designated as the Tertiary Contractor for Category I (Non-Emergency repair work).

The Work shall be performed according to the standards established by the Contract Documents read together as a single specification. It shall be the Contractor's responsibility, at solely the Contractor's cost, to provide sufficient services to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor's responsibility to manage the details and execution of its Work.

4. CONTRACT TERM

Time is of the essence. The Work will commence on the date of the execution of the Agreement by the County and must be completed no later than twenty-four (24) consecutive months thereafter ("Initial Contract Term"), subject to any modifications provided in the Contract Documents. Upon satisfactory performance by the Contractor the County may, through issuance of a unilateral Notice of Award, authorize continuation of the Agreement under the same contract prices for not more than three (3) additional 12-month periods (each a "Subsequent Contract Term"). The Initial Contract Term and any Subsequent Contract Term(s) are together the "Contract Term".

5. TIME FOR COMPLETION

County will assign new construction work will be through issuance of Task Orders as described in Scope of Work section 1.3 "Project Assignment Procedure". Prior to each Task Order being issued, County and Contractor will discuss the scope of the Task Order and determine a mutually agreeable Final Completion date for that Task Order. Project Officer will indicate such date in the Notice to Proceed. Contractor shall complete each Task Order by the milestone date on which the Final Completion condition is accomplished as determined by the County.

Unless otherwise provided, no claims for early completion are allowed.

6. CONTRACT PRICING WITH OPTIONAL PRICE ADJUSTMENTS

The Contract Amount/unit price(s) will remain firm until the end of Initial Contract Term ("Price Adjustment Date"). To request a price adjustment, the Contractor or the County must submit a written request to the other party not less than 60 days before the Price Adjustment Date.

Adjustments to the Contract Amount/unit price(s) will not exceed the percentage of change in the U.S. Department of Labor Producer Price Index for Industry: "Electrical contractors, nonresidential building work" (NAICS-based PPI Code: 23821X – Series ID PCU23821X23821X) for the 12-month period ending in December of each year of the Contract. The base price date for PPI adjustments to this contract shall be December 2018. Adjustments shall be made using the Simple percentage method as described in the Price Adjustment Guide for Contracting Parties as of September 1, 2018. (<https://www.bls.gov/ppi/ppiescalation.htm>)

Any Contract Amount/unit price(s) that result from this provision will become effective the day after the Price Adjustment Date and will be binding for 12 months. The new Price Adjustment Date will be 12 months after the price adjustment.

If the Contractor and the County have not agreed on a requested adjustment by 30 days before the Price Adjustment Date, the County may terminate the Contract, whether or not the County has previously elected to extend the Contract's term.

6. CONTRACT AMOUNT

The County will pay the Contractor in accordance with the terms of the Progress Payments and Retainage and Payment Terms sections below and at the prices shown in Attachment F for the Contractor's completion of the Work as required by the Contract Documents provided the Work is performed to the satisfaction of and is accepted by the Project Officer. The Contractor will complete the Work for the total amount specified in this section ("Contract Amount") unless such amount is modified as provided in this Agreement. The Contract Amount includes all of the Contractor's costs and fees (profit).

7. PROGRESS PAYMENTS AND RETAINAGE

The County will make monthly progress or partial payments to the Contractor on the basis of an estimate, provided by the Contractor and approved by the Project Officer, of all work performed during the preceding calendar month to the satisfaction of the Project Officer. However, 5% of each progress payment will be retained by the County until Final Completion and acceptance of all Work covered by the Agreement.

All material and work covered by partial payments will become the property solely of the County at the time the partial payment is made. However, the Contractor will have the sole responsibility, care and custody for all materials and work upon which payments have been made until Final Acceptance.

When calculating payment for materials on-site, the County shall not pay for materials which are not scheduled for incorporation into the Work within sixty (60) days from the date of application for payment.

8. PAYMENT TERMS

The Contractor must submit invoices to the County's Project Officer, who will either approve the invoice or require corrections. The County will pay the Contractor within thirty (30) days after approval of an invoice for completed work which is reasonable and allocable to the Contract. The number of the County Purchase Order pursuant to work has been performed must appear on all invoices. Unless otherwise specified herein, payment shall not be made prior to delivery and acceptance of the entire Work by the County.

9. PAYMENT OF SUBCONTRACTORS

The Contractor is obligated to take one of the two following actions within seven days after receipt of payment by the County for work performed by any subcontractor under this Contract:

- a. Pay the subcontractor for the proportionate share of the total payment received from the County attributable to the work performed by the subcontractor under this Contract; or
- b. Notify the County and the subcontractor, in writing, of the Contractor's intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

The Contractor is obligated to pay interest to the subcontractor on all amounts owed by the Contractor to the subcontractor that remain unpaid after seven days following receipt by the Contractor of payment from the County for work performed by the subcontractor under this Contract, except for amounts

withheld as allowed in subsection b., above. Unless otherwise provided under the terms of this Contract, interest will accrue at the rate of 1% per month.

The Contractor must include in each of its subcontracts, if any are permitted, a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor.

The Contractor's obligation to pay an interest charge to a subcontractor pursuant to this section may not be construed to be an obligation of the County. A Contract modification may not be made for the purpose of providing reimbursement for such interest charge. A cost reimbursement claim may not include any amount for reimbursement for such interest charge.

10. RELEASE AND REQUEST FOR FINAL PAYMENT

In order to receive final payment upon Final Completion of the Project and before Final Acceptance, the Contractor must submit to the Project Officer a signed original notarized copy of the Arlington County Release and Request for Final Payment form per the General Conditions.

11. LIQUIDATED DAMAGES

Time is of the essence under this Contract. Each Task Order must be completed within the Time for Completion as set by the pre-agreed upon schedule indicated in the Notice to Proceed. The County and the Contractor also agree that damages for failure to achieve Final Completion of the Work by the date specified under Time for Completion are not susceptible to exact determination but that three hundred and fifty (\$350.00) per calendar day is in proportion to the loss the County would suffer from such delay. Therefore, the Contractor will pay the County as liquidated damages three hundred and fifty (\$350.00) per day for each and every day beyond the time for Final Completion until Final Completion is achieved. The County will be entitled to deduct liquidated damages against any sums owed by the County to the Contractor under this Contract. The Contractor hereby waives any defense as to the validity of any liquidated damages on grounds that such liquidated damages are void as penalties or are not reasonably related to actual damages.

12. BACKGROUND CHECK

All employees or subcontractors whom the Contractor assigns to work on this Contract must pass the County's standard background check. The background check will include fingerprinting by the County Sheriff's Office and a credit check.

13. NON-APPROPRIATION

All payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia ("Board"). In the event that the Board does not appropriate funds for the goods or services provided under this Contract, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the fiscal year or when the previous appropriation has been spent, whichever occurs first.

14. ESTIMATED QUANTITIES/NON-EXCLUSIVITY OF CONTRACTOR

This Contract does not obligate the County to purchase a specific quantity of items or services during Contract Term. Any quantities that are included in the Contract Documents are the present expectations of the County for the period of the Contract; and the County is under no obligation to buy that or any amount as a result of having provided this estimate or of having had any normal or otherwise measurable

requirement in the past. The County may require more goods and/or services than the estimated annual quantities, and any such additional quantities will not give rise to any claim for compensation other than at the unit prices and/or rates in the Contract.

The County does not guarantee that the Contractor will be the exclusive provider of the goods or services covered by this Contract. The items or services covered by this Contract may be or become available under other County contract(s), and the County may determine that it is in its best interest to procure the items or services through those contract(s).

15. COUNTY PURCHASE ORDER REQUIREMENT

County purchases are authorized only if the County issues a Purchase Order in advance of the transaction, indicating that the ordering County agency has sufficient funds available to pay for the purchase. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense. The County will not be liable for payment for any purchases made by its employees that are not authorized by the County Purchasing Agent.

16. LIEN

It is expressly agreed that after any payment has been made by the County either to the Contractor for work done, or labor or material supplied under the Contract, the County will have a lien upon all material delivered to the site either by the Contractor, or for the Contractor, which is to be used in the performance of the Contract.

17. EMPLOYMENT DISCRIMINATION BY CONTRACTOR PROHIBITED

During the performance of its work pursuant to this Contract:

- A. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age or disability or on any other basis prohibited by state law. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- B. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation will be deemed sufficient for meeting the requirements of this section.
- C. The Contractor will state in all solicitations or advertisements for employees that it places or causes to be placed that such Contractor is an Equal Opportunity Employer.
- D. The Contractor will comply with the provisions of the Americans with Disabilities Act of 1990 ("ADA"), which prohibits discrimination against individuals with disabilities in employment and mandates that disabled individuals be provided access to publicly and privately provided services and activities.
- E. The Contractor must include the provisions of the foregoing paragraphs in every subcontract or purchase order of more than \$10,000.00 relating to this Contract so that the provisions will be binding upon each subcontractor or vendor.

18. EMPLOYMENT OF UNAUTHORIZED ALIENS PROHIBITED

In accordance with §2.2-4311.1 of the Code of Virginia, as amended, the Contractor must not during the performance of this Contract knowingly employ an unauthorized alien, as that term is defined in the federal Immigration Reform and Control Act of 1986.

19. DRUG-FREE WORKPLACE TO BE MAINTAINED BY CONTRACTOR

During the performance of this Contract, the Contractor must: (i) provide a drug-free workplace for its employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violating such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of more than \$10,000.00 relating to this Contract so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "workplace" means the site(s) for the performance of the work required by this Contract.

20. PROJECT STAFF

The County has the right to reasonably reject staff or subcontractors whom the Contractor assigns to the Project. The Contractor must then provide replacement staff or subcontractors satisfactory to the County in a timely manner and at no additional cost to the County. The day-to-day supervision and control of the Contractor's employees and its subcontractors is the sole responsibility of the Contractor.

21. FAILURE TO DELIVER

If the Contractor fails to deliver goods or services in accordance with the Contract terms and conditions, the County, after notice to the Contractor, may procure the goods or services from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. The County shall be entitled to offset such costs against any sums owed by the County to the Contractor. However, if public necessity requires the use of nonconforming materials or supplies, they may be accepted at a reduction in price to be determined solely by the County.

22. UNSATISFACTORY WORK

If any of the work done, or material, goods, or equipment provided by the Contractor, is unsatisfactory to the County the Contractor must, upon notice from the County, immediately remove at the Contractor's expense such unsatisfactory work, material, goods, or equipment and replace the same with work, material, goods, or equipment satisfactory to the County. If the Contractor fails to do so after fifteen (15) days the County shall have the right to remove or replace the rejected work, material, goods, or equipment at the expense of the Contractor and offset the expense and administrative costs against any sums owed to the Contractor. This provision applies during the Contract term and during any warranty or guarantee period. At the Project Officer's discretion, rather than correction or replacement of the work, an appropriate adjustment to the Contract Amount may be made.

23. TERMINATION FOR CAUSE, INCLUDING BREACH AND DEFAULT; CURE

The County may terminate this Contract at any time as follows: (1) for cause, if, as determined by the County, the Contractor is in breach or default or has failed to perform the Work satisfactorily; or (2) for the convenience of the County.

Upon receipt of a notice of termination, the Contractor must not place any further orders or subcontracts for materials, services or facilities; must terminate all vendors and subcontracts, except as are necessary for the completion of any portion of the Work that the County did not terminate; and must immediately deliver all documents related to the terminated Work to the County.

Any purchases that the Contractor makes after the notice of termination will be the sole responsibility of the Contractor, unless the County has approved the purchases in writing as necessary for completion of any portion of the Work that the County did not terminate.

If any court of competent jurisdiction finds a termination for cause by the County to be improper, then the termination will be deemed a termination for convenience.

A. TERMINATION FOR CAUSE, INCLUDING BREACH AND DEFAULT; CURE

1. Termination for Unsatisfactory Performance. If the County determines that the Contractor has failed to perform satisfactorily, then the County will give the Contractor written notice of such failure(s) and the opportunity to cure them within 15 days or any other period specified by the County ("Cure Period"). If the Contractor fails to cure within the Cure Period, the County may terminate the Contract for failure to provide satisfactory performance by providing written notice with a termination date. The Contractor must submit any request for termination costs, with all supporting documentation, to the County Project Officer within 30 days after the expiration of the Cure Period. The County may accept or reject the request for termination costs, in whole or in part, and may notify the Contractor of its decision within a reasonable time.

In the event of termination by the County for failure to perform satisfactorily, the Contractor must continue to provide its services as previously scheduled through the termination date, and the County must continue to pay all fees and charges incurred through the termination date.

2. Termination for Breach or Default. If the County terminates the Contract for default or breach of any Contract provision or condition, then the termination will be immediate after notice of termination to the Contractor (unless the County provides for an opportunity to cure), and the Contractor will not be permitted to seek termination costs.

Upon any termination pursuant to this section, the Contractor will be liable to the County for costs that the County must expend to complete the Work, including costs resulting from any related delays and from unsatisfactory or non-compliant work performed by the Contractor or its subcontractors. The County will deduct such costs from any amount due to the Contractor; or if the County does not owe the Contractor, the Contractor must promptly pay the costs within 15 days of a demand by the County. This section does not limit the County's recovery of any other damages to which it is entitled by law.

Except as otherwise directed by the County, the Contractor must stop work on the date of receipt the notice of the termination.

B. TERMINATION FOR THE CONVENIENCE OF THE COUNTY

The County may terminate this Contract in whole or in part whenever the Purchasing Agent determines that termination is in the County's best interest. The County will give the Contractor at least 15 days' notice in writing. The notice must specify the extent to which the Contract is terminated and the effective termination date. The Contractor will be entitled to termination costs, plus any other reasonable amounts that the parties might negotiate; but no amount will be allowed for anticipatory profits.

Except as otherwise directed by the County, the Contractor must stop work on the date of receipt of the notice of the termination.

24. INDEMNIFICATION

The Contractor covenants for itself, its employees and its subcontractors to save, defend, hold harmless and indemnify the County and all of its elected and appointed officials, officers, current and former employees, agents, departments, agencies, boards and commissions (collectively the "County Indemnitees") from and against any and all claims made by third parties for any and all losses, damages, injuries, fines, penalties, costs (including court costs and attorneys' fees), charges, liability, demands or exposure resulting from, arising out of or in any way connected with the Contractor's acts or omissions, including the acts or omissions of its employees, vendors, delivery drivers and/or subcontractors, in performance or nonperformance of the Contract. This duty to save, defend, hold harmless and indemnify will survive the termination of this Contract. If the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor must reimburse the County for any and all resulting payments and expenses, including reasonable attorneys' fees. The Contractor must pay such expenses upon demand by the County, and failure to do so may result in the County withholding such amounts from any payments to the Contractor under this Contract.

25. INTELLECTUAL PROPERTY INDEMNIFICATION

The Contractor warrants and guarantees that in providing services under this Contract neither the Contractor nor any subcontractor is infringing on the intellectual property rights (including, but not limited to, copyright, patent, mask and trademark) of third parties.

If the Contractor or any of its employees or subcontractors uses any design, device, work or material that is covered by patent or copyright, it is understood that the Contract Amount includes all royalties, licensing fees, and any other costs arising from such use in connection with the Work under this Contract.

The Contractor covenants for itself, its employees and its subcontractors to save, defend, hold harmless, and indemnify the County Indemnitees, as defined above, from and against any and all claims, losses, damages, injuries, fines, penalties, costs (including court costs and attorneys' fees), charges, liability or exposure for infringement of or on account of any trademark, copyright, patented or unpatented invention, process or article manufactured or used in the performance of this Contract. This duty to save, defend, hold harmless and indemnify will survive the termination of this Contract. If the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor must reimburse the County for any and all resulting payments and expenses, including reasonable attorneys' fees. The Contractor must pay such expenses upon demand by the County, and failure to do so may result in the County withholding such amounts from any payments to the Contractor under this Contract.

26. COPYRIGHT

By this Contract, the Contractor irrevocably transfers, assigns, sets over and conveys to the County all rights, title and interest, including the sole exclusive and complete copyright interest, in any and all

copyrightable works created pursuant to this Contract. The Contractor will execute any documents that the County requests to formalize such transfer or assignment.

The rights granted to the County by this section are irrevocable and may not be rescinded or modified, including in connection with or as a result of the termination of or a dispute concerning this Contract.

The Contractor may not use subcontractors or third parties to develop or provide input into any copyrightable materials produced pursuant to this Contract without the County's advance written approval and unless the Contractor includes this Copyright provision in any contract or agreement with such subcontractors or third parties related to this Contract.

27. OWNERSHIP OF WORK PRODUCT

This Contract does not confer on the Contractor any ownership rights or rights to use or disclose the County's data or inputs.

All work product, in any form, that results from this Contract is the property of the County and must be provided or returned to the County upon completion, termination, or cancellation of this Contract. The Contractor will not use or allow others to use the work product for any purpose other than performance of this Contract without the written consent of the County.

The work product is confidential, and the Contractor may neither release the work product nor share its contents. The Contractor will refer all inquiries regarding the status of any work product to the Project Officer or to his or her designee. At the County's request, the Contractor will deliver all work product, including hard copies of electronic files, to the Project Officer and will destroy all electronic files.

The Contractor must include the provisions of this section as part of any contract or agreement related to this Contract into which it enters with subcontractors or other third parties.

The provisions of this section will survive any termination or cancellation of this Contract.

28. CONFIDENTIAL INFORMATION

The Contractor and its employees, agents and subcontractors will hold as confidential all County information obtained under this Contract. Confidential information includes, but is not limited to, nonpublic personal information; personal health information (PHI); social security numbers; addresses; dates of birth; other contact information or medical information about a person; and information pertaining to products, operations, systems, customers, prospective customers, techniques, intentions, processes, plans and expertise. The Contractor must take reasonable measures to ensure that all of its employees, agents and subcontractors are informed of and abide by this requirement.

29. COUNTY EMPLOYEES

No Arlington County employee may share in any part of this Contract or receive any benefit from the Contract that is not available to the general public.

30. FORCE MAJEURE

Neither party will be held responsible for failure to perform the duties and responsibilities imposed by this Contract if such failure is due to a fire, riot, rebellion, natural disaster, war, act of terrorism or act of God that is beyond the control of the party and that makes performance impossible or illegal, unless otherwise specified in the Contract.

31. AUTHORITY TO TRANSACT BUSINESS

The Contractor must, pursuant to Code of Virginia § 2.2-4311.2, be and remain authorized to transact business in the Commonwealth of Virginia during the entire term of this Contract. Otherwise, the Contract is voidable at the sole option of and with no expense to the County.

32. RELATION TO THE COUNTY

The Contractor is an independent contractor, and neither the Contractor nor its employees or subcontractors will be considered employees, servants or agents of the County. The County will not be responsible for any negligence or other wrongdoing by the Contractor or its employees, servants or agents. The County will not withhold payments to the Contractor for any federal or state unemployment taxes, federal or state income taxes or Social Security tax or for any other benefits. The County will not provide to the Contractor any insurance coverage or other benefits, including workers' compensation.

33. ANTITRUST

The Contractor conveys, sells, assigns and transfers to the County all rights, title and interest in and to all causes of action under state or federal antitrust laws that the Contractor may have relating to this Contract.

34. REPORT STANDARDS

The Contractor must submit all written reports required by this Contract for advance review in a format approved by the Project Officer. Reports must be accurate and grammatically correct and should not contain spelling errors. The Contractor will bear the cost of correcting grammatical or spelling errors and inaccurate report data and of other revisions that are required to bring the report(s) into compliance with this section.

Whenever possible, proposals must comply with the following guidelines:

- printed double-sided on at least 30% recycled-content and/or tree-free paper
- recyclable and/or easily removable covers or binders made from recycled materials (proposals with glued bindings that meet all other requirements are acceptable)
- avoid use of plastic covers or dividers
- avoid unnecessary attachments or documents or superfluous use of paper (e.g. separate title sheets or chapter dividers)

35. AUDIT

The Contractor must retain all books, records and other documents related to this Contract for at least five years, or such period of time required by the County's funding partner(s), if any, whichever is greater, after the final payment and must allow the County or its authorized agents to examine the documents during this period and during the Contract Term. The Contractor must provide any requested documents to the County for examination within 15 days of the request, at the Contractor's expense. Should the County's examination reveal any overcharging by the Contractor, the Contractor must, within 30 days of County's request, reimburse the County for the overcharges and for the reasonable costs of the County's examination, including, but not limited to, the services of external audit firm and attorney's fees; or the County may deduct the overcharges and examination costs from any amount that the County owes to the Contractor. If the Contractor wishes to destroy or dispose of any records related to this Contract (including confidential records to which the County does not have ready access) within five years after the final payment, or such period of time required by the County's funding partner(s), if any, whichever is greater,

the Contractor must give the County at least 30 days' notice and must not dispose of the documents if the County objects.

36. ASSIGNMENT

The Contractor may not assign, transfer, convey or otherwise dispose of any award or any of its rights, obligations or interests under this Contract without the prior written consent of the County.

37. AMENDMENTS

This Contract may not be modified except by written amendment executed by persons duly authorized to bind the Contractor and the County.

38. ARLINGTON COUNTY PURCHASING RESOLUTION AND COUNTY POLICIES

Nothing in this Contract waives any provision of the Arlington County Purchasing Resolution, which is incorporated herein by reference, or any applicable County policy.

39. DISPUTE RESOLUTION

All disputes arising under this Agreement or concerning its interpretation, whether involving law or fact and including but not limited to claims for additional work, compensation or time, and all claims for alleged breach of contract must be submitted in writing to the Project Officer as soon as the basis for the claim arises. In accordance with the Arlington County Purchasing Resolution, claims denied by the Project Officer may be submitted to the County Manager in writing no later than 60 days after the final payment. The time limit for a final written decision by the County Manager is 30 days. Procedures concerning contractual claims, disputes, administrative appeals and protests are contained in the Arlington County Purchasing Resolution. The Contractor must continue to work as scheduled pending a decision of the Project Officer, County Manager, County Board or a court of law.

40. APPLICABLE LAW, FORUM, VENUE, AND JURISDICTION

This Contract is governed in all respects by the laws of the Commonwealth of Virginia; and the jurisdiction, forum and venue for any litigation concerning the Contract or the Work is in the Circuit Court for Arlington County, Virginia, and in no other court.

41. ARBITRATION

No claim arising under or related to this Contract may be subject to arbitration.

42. NONEXCLUSIVITY OF REMEDIES

All remedies available to the County under this Contract are cumulative, and no remedy will be exclusive of any other at law or in equity.

43. NO WAIVER

The failure to exercise a right provided for in this Contract will not be a subsequent waiver of the same right or of any other right.

44. SEVERABILITY

The sections, paragraphs, clauses, sentences, and phrases of this Contract are severable; and if any section, paragraph, clause, sentence or phrase of this Contract is declared invalid by a court of competent jurisdiction, the rest of the Contract will remain in effect.

45. ATTORNEY'S FEES

In the event that the County prevails in any legal action or proceeding brought by the County to enforce any provision of this Contract, the Contractor will pay the County's reasonable attorney's fees and expenses.

46. SURVIVAL OF TERMS

In addition to any statement that a specific term or paragraph survives the expiration or termination of this Contract, the following sections also survive: INDEMNIFICATION; INTELLECTUAL PROPERTY INDEMNIFICATION; RELATION TO COUNTY; OWNERSHIP OF WORK PRODUCT; AUDIT; COPYRIGHT; DISPUTE RESOLUTION; APPLICABLE LAW AND JURISDICTION; ATTORNEY'S FEES, AND CONFIDENTIAL INFORMATION or DATA SECURITY AND PROTECTION.

47. HEADINGS

The section headings in this Contract are inserted only for convenience and do not affect the substance of the Contract or limit the sections' scope.

48. AMBIGUITIES

The parties and their counsel have participated fully in the drafting of this Agreement; and any rule that ambiguities are to be resolved against the drafting party does not apply. The language in this Agreement is to be interpreted as to its plain meaning and not strictly for or against any party.

49. NOTICES

Unless otherwise provided in writing, all legal notices and other communications required by this Contract are deemed to have been given when either (a) delivered in person; (b) delivered by an agent, such as a delivery service; or (c) deposited in the United States mail, postage prepaid, certified or registered and addressed as follows:

TO THE CONTRACTOR:

Dennis Madden, President
Southern Maryland Cable, DBA SMC Infrastructure Solutions
5935 Old Solomon's Island Road
Tracy's Landing, MD 20779

TO THE COUNTY:

David Doulong, Project Officer
Arlington County Government
Department of Technology Service
2100 Clarendon Blvd, Suite 610
Arlington, VA 22201

AND

Sharon Lewis
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 500
Arlington, Virginia 22201

50. ARLINGTON COUNTY BUSINESS LICENSES

The Contractor must comply with the provisions of Chapter 11 ("Licenses") of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060.

51. NON-DISCRIMINATION NOTICE

Arlington County does not discriminate against faith-based organizations.

52. INSURANCE, PAYMENT AND PERFORMANCE BONDS

The Contractor shall maintain the required insurance coverage and payment and performance bonds through completion of the Contract, including all warranty and guarantee periods. Contractor shall submit performance and payment bonds for each Task Order in the value equal to the Task Order value.

53. COUNTERPARTS

This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

SOUTHERN MARYLAND CABLE, DBA SMC
INFRASTRUCTURE SOLUTIONS

AUTHORIZED SIGNATURE: 

AUTHORIZED SIGNATURE: 

NAME AND TITLE: IGOR SCHERBAKOV
PROCUREMENT OFFICER

NAME AND TITLE: DENNIS MADDEN
PRESIDENT

DATE: 1/7/2019

DATE: 01/04/2018



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
12/24/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement.

PRODUCER: Smith Brothers Insurance, LLC. 68 National Drive, Glastonbury, CT 06033. CONTACT NAME: Laurie A. Winter. PHONE: (860) 430-3266. FAX: (A/C, No):. E-MAIL ADDRESS: lwinter@smithbrothersusa.com. INSURER(S) AFFORDING COVERAGE: INSURER A: Valley Forge Insurance Company (25058), INSURER B: The Continental Insurance Company (35289), INSURER C: National Fire Ins Co of Htfd (20478).

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES.

Table with columns: INSR LTR, TYPE OF INSURANCE, ADDL INSD, SUBR WVD, POLICY NUMBER, POLICY EFF (MM/DD/YYYY), POLICY EXP (MM/DD/YYYY), LIMITS. Rows include Commercial General Liability, Automobile Liability, Umbrella Liab, and Workers Compensation and Employers' Liability.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Re: Arlington County Agreement #18-227-ITB-3, Fiber Optic Network Maintenance.

CERTIFICATE HOLDER: Arlington County, Virginia, 2100 Clarendon Blvd, Arlington, VA 22201. CANCELLATION: SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE: Kimberley S. Connolly



January 4, 2019

County Board of Arlington County, Virginia

Dennis Madden, President is hereby duly authorized to execute and deliver an Agreement on behalf of Southern Maryland Cable, DBA SMC Infrastructure Solutions and that the Agreement is binding in accordance with its terms.

Sincerely,

A handwritten signature in black ink, appearing to read "Sokanya Shelko".

Sokanya Shelko

Asst. Corporate Secretary

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT

INVITATION TO BID NO. 18-227-ITB

BID FORM

SUBMIT TWO (2) FULLY-COMPLETED AND SIGNED BID FORMS TO THE OFFICE OF THE BID CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA 22201 (ONE FORM SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 3:00 P.M., ON SEPTEMBER 6, 2018

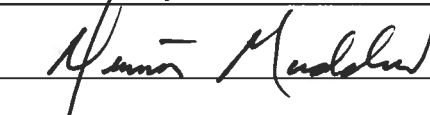
FOR PROVIDING CONSTRUCTION SERVICES IDENTIFIED HEREIN IN ACCORDANCE WITH THE DRAWINGS, SPECIFICATIONS, TERMS AND CONDITIONS OF THIS SOLICITATION

SUBMITTED BY:

(legal name of entity)

Southern Maryland Cable, Inc. dba SMC Infrastructure Solutions (SMCiS)

AUTHORIZED SIGNATURE:



PRINT NAME AND TITLE:

Dennis Madden, President

ADDRESS:

5932 Old Solomon's Island Road

CITY/STATE/ZIP:

Tracy's Landing, MD. 20779

TELEPHONE NO.:

(410) 867-7577

E-MAIL

ADDRESS:

dmadden@smcinc.biz

THIS ENTITY IS INCORPORATED

IN:

Delaware (DE)

THIS ENTITY IS A:

(check the applicable option)

CORPORATION

LIMITED PARTNERSHIP

GENERAL PARTNERSHIP

UNINCORPORATED ASSOCIATION

LIMITED LIABILITY COMPANY

SOLE PROPRIETORSHIP

IS BIDDER AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VIRGINIA?

YES NO

IDENTIFICATION NO. ISSUED TO THE ENTITY BY THE

SCC:

F1556861

Any Bidder exempt from Virginia State Corporation Commission (SCC) authorization requirement must include a statement with its bid explaining why it is not required to be so authorized.

BIDDER FIRM NAME Southern Maryland Cable, Inc. dba SMC Infrastructure Solutions (SMCiS)

Arlington County Solicitation No. 18-227-ITB

Bid Form Page 1

VIRGINIA CONTRACTOR'S LICENSE NUMBER:

2705116083

ENTITY'S DUN & BRADSTREET D-U-N-S NUMBER: (if available)

005117064

IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY
DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY,
VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION?

YES NO

BIDDER STATUS:

MINORITY OWNED:

WOMAN OWNED:

NEITHER:

The undersigned certifies that (Bidder Name) Southern Maryland Cable, Inc. dba SMC Infrastructure Solutions (SMCiS) is currently registered with the Virginia State Board of Contractors as required by the Code of Virginia. Certificate Number 2705116083 for a Class A License was issued on the 29th day of July, 2003. The undersigned further certifies that the registration fee and all renewal fees required under law have been paid.

LIQUIDATED DAMAGES: \$350.00 PER DAY

COMPLETE THE PRICING SHEET PROVIDED WITH THE BID DOCUMENTS AS ATTACHMENT A TO ITB NO. 18-227-ITB AND SUBMIT IT WITH YOUR BID.

FAILURE TO SUBMIT THE PRICING SHEET WITH THE BID WILL DEEM THE BIDDER NONRESPONSIVE.

MINIMUM QUALIFICATION REQUIREMENTS:

1. A. Has the contractor been contracted to perform fiber optic emergency restoration for other companies or government entities within the last two (2) years?

X YES NO (Reference page 9-16)

A. How many fiber optic emergency restoration contracts are currently held? Two (2)

For each company for which emergency restoration services are provided, on a separate sheet, provide all of the following information:

- Company name, location and area density.
- Project owner, if different.
- Name, phone number, email to the owner's Project Officer.
- Contract start date, the anticipated project completion date and the actual project completion date.
- Miles of plant responsibility (aerial/underground).
- SLA response time from time of notice to time on-scene.

BIDDER FIRM NAME Southern Maryland Cable, Inc. dba SMC Infrastructure Solutions (SMCiS)

Arlington County Solicitation No. 18-227-ITB

Bid Form Page 2

- Number of instances of damage to underground utilities, dates of occurrence(s), name of operator and foreman at the time of utility damage, name of utility.
- Similarities between the referenced project and scope of work of this solicitation.

2. Has the Contractor completed either:

- √ a) a minimum of five (5) outside plant construction projects of \$250,000 initial project value in a dense urban environment with conflicting utilities similar to Arlington County in the last three (3) years? (at least two (2) of the referenced projects must include directional drilling);

or

- b) three (3) miles of directional drilling in a dense urban environment with conflicting utilities similar to Arlington County in the last five (5) years?

(completion of only one of these criteria is necessary for qualification)

YES NO (Reference page 17-25)

For each project, on a separate sheet, provide all of the following information:

- Project name, location and area density
- Project owner
- Name, phone number, email to the owner's Project Officer
- Project start date, the anticipated project completion date and the actual project completion date
- Initial project budget and final project cost
- Miles of construction (aerial/underground)
- Project scope
- Number of instances of damage to underground utilities, dates of occurrence(s), name of operator and foreman at the time of utility damage, name of utility
- Similarities between the referenced project and scope of work of this solicitation

3. Has the Contractor's current splicing employees completed a minimum of 2400 singlemode splices within the last five (5) years?

YES NO (Reference page 26-28)

On a separate sheet, provide the following information about the splicing employees for which the sum of splices performed totals 2400.

(if subcontractor is used for splicing, provide the information on projects completed by subcontractor, instead of the prime firm):

- Name of employee, total years of splicing experience, number of splices within last five years.
 - o When listing individual employees, list the proportion by listing attributable splices in one project over the total splices by all splicers working on the project. Show as attributable splices over total project splices: (288/576).
- Project name and location.
- Project owner.
- Name, phone number, email to the owner's Project Officer.
- Project scope – specify number of splices performed for this project.
 - o If multiple splicing techs on same project, list their names and total of combined splices performed. If other employees also splice but are no longer with the company include

BIDDER FIRM NAME Southern Maryland Cable, Inc. dba SMC Infrastructure Solutions (SMCiS)

Arlington County Solicitation No. 18-227-ITB

Bid Form Page 3

their names followed by "(gone)". The proportional number will be reduced from the count by the County. Bidder should NOT reduce the count themselves.

- For new construction projects, list the maximum allowable average splice loss measured bi-directionally – or uni-directionally if the contract does not require bi-directional measurement.
- Similarities between the referenced project and scope of work of this solicitation, commenting on experience complying with very low loss splicing requirements.

If a subcontractor will be used for splicing, that subcontractor must complete all of the questions in the qualification questionnaire. If awarded the contract, the subcontractor must co-sign contracts with the County and meet all performance and insurance requirements independent of its co-signee. If a subcontractor will be used for splicing, please indicate the name of the subcontracting firm, its address and phone number:

None

4. Does the Contractor possess and keep in calibration and in good working order, at least two (2) separate OTDRs, two (2) separate 12F ribbon fusion splicing machines, and two (2) single fiber (loose tube) fusion splicing machines, and maintain more than (2) fiber splicing-testing crews for each OTDR-fusion splicing machines?

YES NO (Reference page 29-32)

On a separate sheet, provide the following information about projects for which the sum of splices performed totals 2400 (if subcontractor is used for splicing, provide the information on projects completed by subcontractor, instead of the prime firm):

- List all fusion splicing machine make and model numbers and quantities
- List all OTDR instrument make and model numbers and Serial Numbers
- List power meter instrument make and model numbers and Serial Numbers
- Similarities between the referenced project and scope of work of this solicitation, commenting on experience complying with very low loss splicing requirements

If a subcontractor will be used for splicing, that subcontractor must complete all of the questions in the qualification questionnaire. If awarded the contract, the subcontractor must co-sign contracts with the County and meet all performance and insurance requirements independent of its co-signee. If a subcontractor will be used for splicing, please indicate the name of the subcontracting firm, its address and phone number:

None

5. Has the Contractor's construction foreman accrued either:

- √ a) seven (7) years of experience as a foreman in a dense urban environment with conflicting utilities, similar to Arlington County;

or

BIDDER FIRM NAME Southern Maryland Cable, Inc. dba SMC Infrastructure Solutions (SMCIS)
Arlington County Solicitation No. 18-227-ITB

Bid Form Page 4

- b) two (2) years of experience as a foreman on directional drilling projects in a dense urban environment with conflicting utilities, similar to Arlington County? (For this question, a foreman is a trained worker who directs and supervises a crew for underground construction, aerial construction and/or cable installation.)

(completion of only one of these criteria is necessary for qualification)

YES NO (Reference page 33-36)

On a separate sheet, please provide the following information for each foreman that will be utilized for any portion of work under this solicitation:

- foreman's name
- type of work he will supervise
- training, and any applicable certifications
- for cable installation foreman list projects that demonstrate that the foreman supervised the placing of at least two (2) miles of underground and one (1) mile of aerial cable, providing project details as required in question 2
- for underground and aerial construction foremen, indicate in which projects listed in question 1 the foreman was the lead supervisor. If one (1), provide one (1) additional project listing details as required in question 1. If none, provide two (2) additional projects listing details as required in question 1

6. Has the Contractor's lead splicer completed 1200 singlemode splices within the last three (3) years?

YES NO (Reference page 37-38)

On a separate sheet, please provide the following information for each lead splicer(s) that will be utilized for any portion of work under this solicitation:

- lead splicer's name
- training, and any applicable certifications
- indicate how many splices listed in projects in question 2 were done by the lead splicer. If less than 1200, provide information about additional projects listing details as required in question 2 that will total the number of referenced splices to 1200

7. Please indicate if your Company is opting out of the ~~maintenance/ installation and~~ emergency restoration services portion of this bid.

YES NO

BIDDER FIRM NAME Southern Maryland Cable, Inc. dba SMC Infrastructure Solutions (SMCiS)
Arlington County Solicitation No. 18-227-ITB

Bid Form Page 5

THE UNDERSIGNED UNDERSTANDS AND ACKNOWLEDGES THE FOLLOWING:

THE OFFICIAL COPY OF THE SOLICITATION DOCUMENTS, WHICH INCLUDES ANY ADDENDA, IS THE ELECTRONIC COPY THAT IS AVAILABLE FROM THE COMMONWEALTH OF VIRGINIA'S eVA WEBSITE AT: [HTTP://EVA.VIRGINIA.GOV/](http://eva.virginia.gov/).

POTENTIAL BIDDERS ARE RESPONSIBLE FOR DETERMINING THE ACCURACY AND COMPLETENESS OF ALL SOLICITATION DOCUMENTS THEY RECEIVE FROM ANY SOURCE, INCLUDING THE COUNTY.

The undersigned acknowledges receipt of the following Addenda:

ADDENDUM NO. 1	DATE: <u>09/10/2018</u>	INITIAL: <u>afm</u>
ADDENDUM NO. 2	DATE: _____	INITIAL: _____
ADDENDUM NO. 3	DATE: _____	INITIAL: _____

TRADE SECRETS OR PROPRIETARY INFORMATION:

Trade secrets or proprietary information submitted by a Bidder in connection with a procurement transaction will not be subject to public disclosure under the Virginia Freedom of Information Act. Pursuant to Section 4-111 of the Arlington County Purchasing Resolution, however, a Bidder seeking to protect submitted data or materials from disclosure must, before or upon submission of the data or materials, identify the data or materials to be protected and state the reasons why protection is necessary.

Please mark one:

- No, the bid that I have submitted does not contain any trade secrets and/or proprietary information.
- Yes, the bid that I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or materials to be protected and list all applicable page numbers of the bid that contain such data or materials:

BIDDER NAME: _____

BIDDER FIRM NAME Southern Maryland Cable, Inc. dba SMC Infrastructure Solutions (SMCiS)

Arlington County Solicitation No. 18-227-ITB

Bid Form Page 6

State the specific reason(s) why protection is necessary:

If you fail above to identify the data or materials to be protected or to state the reason(s) why protection is necessary, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, upon the award of a contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of or affected by (1) any act of collusion with another person engaged in the same line of business or commerce (as defined in Virginia Code §§ 59.1-68.6 *et seq.*) or (2) any act of fraud punishable under the Virginia Governmental Frauds Act (Virginia Code §§ 18.2-498.1 *et seq.*).

CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES

Provide the name and address of the person who is designated to receive notices and other communications regarding this solicitation. Refer to the "Notices" section in the draft Contract Terms and Conditions for information regarding delivery of notices.

NAME: Dennis Madden, President

ADDRESS: 5932 Old Solomon's Island Road
Tracy's Landing, MD. 20779

E-MAIL: dmadden@smcinc.biz

INSURANCE CHECKLIST

CERTIFICATE OF INSURANCE MUST SHOW ALL COVERAGE AND ENDORSEMENTS MARKED "X".

COVERAGES REQUIRED

COVERAGE MINIMUM(S)

- X_1. Workers' Compensation Statutory limits of Virginia
- X_2. Employer's Liability \$100,000 accident, \$100,000 disease, \$500,000 disease policy limit
- X_3. Commercial General Liability \$1,000,000 CSL BI/PD each occurrence, \$2 Million annual aggregate
- X_4. Premises/Operations \$500,000 CSL BI/PD each occurrence, \$1 Million annual aggregate
- X_5. Automobile Liability \$1 Million BI/PD each accident, Uninsured Motorist
- X_6. Owned/Hired/Non-Owned Vehicles \$1 Million BI/PD each accident, Uninsured Motorist
- X_7. Independent Contractors \$500,000 CSL BI/PD each occurrence, \$1 Million annual aggregate
- X_8. Products Liability \$500,000 CSL BI/PD each occurrence, \$1 Million annual aggregate
- X_9. Completed Operations \$500,000 CSL BI/PD each occurrence, \$1 Million annual aggregate
- X_10. Contractual Liability (Must be shown on Certificate) \$500,000 CSL BI/PD each occurrence, \$1 Million annual aggregate
- X_11. Personal and Advertising Injury Liability. \$1 Million each offense, \$1 Million annual aggregate
- X_12. Umbrella Liability \$1 Million Bodily Injury, Property Damage and Personal Injury
- X_13. Per Project Aggregate
- 14. Professional Liability
 - a. Architects and Engineers \$1 Million per occurrence/claim
 - b. Asbestos Removal Liability \$2 Million per occurrence/claim
 - c. Medical Malpractice \$1 Million per occurrence/claim
 - d. Medical Professional Liability \$ Limits as set forth in Virginia Code 8.01.581.15
- X_15. Miscellaneous E&O \$1 Million per occurrence/claim
- 16. Motor Carrier Act End. (MCS-90) \$1 Million BI/PD each accident, Uninsured Motorist
- 17. Motor Cargo Insurance
- 18. Garage Liability \$1 Million Bodily Injury, Property Damage per occurrence
- 19. Garagekeepers Liability \$500,000 Comprehensive, \$500,000 Collision
- 20. Inland Marine-Bailee's Insurance \$ _____
- 21. Moving and Rigging Floater Endorsement to CGL
- 22. Crime and Employee Dishonesty Coverage \$ _____
- X_23. Builder's Risk Provide Coverage in the full amount of Contract, including any amendments
- 24. XCU Coverage Endorsement to CGL
- 25. USL&H Federal Statutory Limits
- X_26. Carrier Rating shall be A.M. Best Co.'s Rating of A-VII or better or equivalent
- X_27. Notice of Cancellation, nonrenewal or material change in coverage shall be provided to County at least 30 days prior to action.
- X_28. The County shall be an Additional Insured on all policies except Workers Compensation and Auto and Professional Liability.
- X_29. Certificate of Insurance shall show Bid Number and Bid Title.
- 30. OTHER INSURANCE REQUIRED: _____

INSURANCE AGENT'S STATEMENT:

I have reviewed the above requirements with the bidder named below and have advised the bidder of required coverages not provided through this agency.

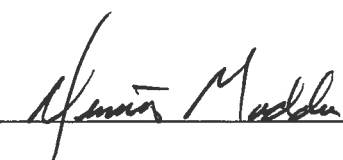
AGENCY NAME: The Smith Brothers

AUTH. SIGNATURE: 

BIDDER'S STATEMENT:

If awarded the Contract, I will comply with all Contract insurance requirements.

BIDDER NAME: Dennis Madden, President

AUTH. SIGNATURE: 

BIDDER FIRM NAME Southern Maryland Cable, Inc. dba SMC Infrastructure Solutions (SMCIS)

Arlington County Solicitation No. 18-227-ITB

Bid Form Page 8

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT

INVITATION TO BID NO. 18-227-ITB

ADDENDUM NO. A

Arlington County Invitation to Bid No. 18-227-ITB for Fiber-Optic Network Maintenance is amended as follows:

- I. Bid due date has been postponed until 3:00 PM on Wednesday, September 12, 2018.
- II. Attached are the notes from the Pre-bid Meeting that was held at 10 a.m. on August 21, 2018 and the meeting's sign-in sheet.
- III. The following provision was added to Agreement Terms and Conditions:

4. CONTRACT TERM

Time is of the essence. The Work will commence on the date of the execution of the Agreement by the County and must be completed no later than twenty-four (24) consecutive months thereafter ("Initial Contract Term"), subject to any modifications provided in the Contract Documents. Upon satisfactory performance by the Contractor the County may, through issuance of a unilateral Notice of Award, authorize continuation of the Agreement under the same contract prices for not more than three (3) additional 12-month periods (each a "Subsequent Contract Term"). The Initial Contract Term and any Subsequent Contract Term(s) are together the "Contract Term".

6. CONTRACT PRICING WITH OPTIONAL PRICE ADJUSTMENTS

The Contract Amount/unit price(s) will remain firm until the end of Initial Contract Term ("Price Adjustment Date"). To request a price adjustment, the Contractor or the County must submit a written request to the other party not less than 60 days before the Price Adjustment Date.

Adjustments to the Contract Amount/unit price(s) will not exceed the percentage of change in the U.S. Department of Labor Producer Price Index for Industry: "Electrical contractors, nonresidential building work" (NAICS-based PPI Code: 23821X – Series ID PCU23821X23821X) for the 12-month period ending in December of each year of the Contract. The base price date for PPI adjustments to this contract shall be December 2018. Adjustments shall be made using the Simple percentage method as described in the Price Adjustment Guide for Contracting Parties as of September 1, 2018. (<https://www.bls.gov/ppi/ppiescalation.htm>)

Any Contract Amount/unit price(s) that result from this provision will become effective the day after the Price Adjustment Date and will be binding for 12 months. The new Price Adjustment Date will be 12 months after the price adjustment.

If the Contractor and the County have not agreed on a requested adjustment by 30 days before the Price Adjustment Date, the County may terminate the Contract, whether or not the County has previously elected to extend the Contract's term.

- IV. The following provision in to Agreement Terms and Conditions has been modified as indicated below:

4. TIME FOR COMPLETION

~~Time is of the essence. The Work will commence on the date of the execution of the Agreement by the County and must be completed no later than 730 Calendar days thereafter ("Initial Contract Term"), subject to any modifications provided in the Contract Documents. Upon satisfactory performance by the Contractor the County may, through issuance of a unilateral Notice of Award, authorize continuation of the Agreement under the same contract prices for not more than three (3) additional 12-month periods (each a "Subsequent Contract Term"). The Initial Contract Term and any Subsequent Contract Term(s) are together the "Contract Term".~~

County will assign new construction work will be through issuance of Task Orders. Prior to each Task Order being issued, County and Contractor will discuss the scope of the Task Order and determine a mutually agreeable Final Completion date for that Task Order. Project Officer will indicate such date in the Notice to Proceed. Contractor shall complete each Task Order by the milestone date on which the Final Completion condition is accomplished as determined by the County.

Unless otherwise provided, no claims for early completion are allowed.

5. The following are responses to the questions received:

1. CLIN 11: How many fibers are to be tested with the OTDR? Can we get a set number for bidding purposes? Will the county provide an empty reel for cable return to the county?

County response:

All of the fibers will be tested with an OTDR unless directed otherwise. The test will be a simple, unidirectional OTDR test. Assume 48 fibers for bidding purposes. Contractor will provide the empty reel.

Background:

The purpose of this CLIN is the have the cable removed in such a way that it can be reused. This is not an item that will be frequently used. That said, in the last six (6) years we have removed four cables from one aerial span over a stream crossing in one event. They were immediately placed back over the span after correcting a placement foul (entanglement) cause by a pole replacement. Each of the four cables had to cut apart and spliced back together. Every fiber that could be tested was tested as part of the splice work.

On two occasions, we retrieved long runs of unused fiber cable (both 48 fiber). These were immediately placed back into service at another location. These were 1,600 ft and 3,900 feet. The testing was part of the new installation.

2. When supplying material only, will the item be shipped directly to the County warehouse?

County response:

Not normally, but occasionally.

Background:

Normally, both Supply and Place lines items are used together. And in that case the supplied material is staged by the Contractor (Bidder). Used in conjunction with a specific project, where (for example) the handhole will be acquired (Supplied) and

placed by the Contractor (Bidder), they are delivered to the Contractor's yard – not the County's.

The County has currently about 14 of the 30x48x36" handholes in its yard. The use of these will require the Contractor to retrieve these handholes from the County's yard. That is, picked up from the ground, loaded onto a truck, and moved to the job site and there off-loaded.

On the rare occasion where the County asks for material only, independent of a project, it has then gone to the County's yard (currently 3201 S Eads Street). This has only happened one time in six years.

3. Will there be a Cost of Living adjustment for the out-years of the contract?

County response:

See Amendment item II. "6. CONTRACT PRICING WITH OPTIONAL PRICE ADJUSTMENTS" above.

4. How is milling and paving restoration handled? Sometimes we are required to mill and pave the entire street. Crystal Dr. is an example of when the County required this of us.

County response:

Pavement restoration shall be to the County Standards and Specifications Manual – current edition. This is can be found at the URL:

<https://topics.arlingtonva.us/building/construction-standards-specifications/>. There are two (2) applicable standards: M-6.0 Standard Pavement Patching for Utility Cuts, and M-6.1 Modified Pavement Patching for Cuts on Newly Paved Street. M-6.0 requires full restoration of the trench width plus a 12 inch overlap of each side of the trench with the finish layer. M-6.1 requires a width of 12 feet, plus up to 3 additional feet if that will reach the curb/gutter, to be repaved as part of the restoration.

For the purposes of this bid, the Contractor should assume M-6.0 will be used for restoration.

If the County requires restoration based on M-6.1, the Project Officer must be made aware and have approved or this action in the event a change order is required, and Contractor shall submit a copy of an acceptable invoice from the paving subcontractor's for payment provided that payment does not exceed the cost of paving by the County's on-call paving contractor.

5. How is restoration of line striping handled?

County response:

Best efforts should be made to avoid damaging the thermoplastic paint used for roadway lines. Failing that, the Project Officer must be made aware in advance of the need to damage the paint and have approved or this action in the event a change order is required, and Contractor shall submit a copy of an acceptable invoice from the striping subcontractor for payment provided that payment does not exceed the cost of paving by the County's on-call striping contractor.

6. How is ADA Ramp restoration handled?

County response:

The County will work with the Contractor to avoid the need to damage an existing ADA Ramp. Should this prove unavoidable and an ADA ramp must be excavated in order to place a fiber optic conduit, the Project Officer must be made aware and have approved or this action in the event a change order is required, and Contractor shall submit a copy of an acceptable invoice from the cement work subcontractor for payment provided

that payment does not exceed the cost of paving by the County's on-call cement work contractor.

The balance of the solicitation remains unchanged.

Arlington County, Virginia

Igor Scherbakov
Procurement Officer
ischerbakov@arlingtonva.us

RETURN THIS PAGE, FULLY COMPLETED AND SIGNED, WITH YOUR BID:

RECEIPT OF ADDENDUM A IS ACKNOWLEDGED.

FIRM NAME: Southern Maryland Cable, Inc. (SMC,Inc.) dba SMC Infrastructure Solutions (SMCiS)

AUTHORIZED
SIGNATURE:


Dennis Madden, President

DATE: 09/05/2018

NOTES FROM PRE-BID MEETING

ITB Number: 18-227-ITB
Title: Fiber-Optic Network Maintenance
Date/Time: 10 a.m. on August 21, 2018

Overview of the solicitation by County Staff

- Instructions to bidders:
 - For access to the ITB, Bidders can check the Virginia eVA website.
 - Summarized important dates outlined in the ITB.
 - Submission of bids to be fully detailed including all documents, addendums, and signed statements.
 - Bids shall be submitted in hard copy to the Arlington County Bid Clerk's office.
 - Questions to be solicited by email not by phone. All questions will be answered in an Addendum.
 - Described the method of award and multi-award provisions
 - Discussed bid bond and performance bond requirements
 - Discussed Minimum Bidder qualification requirements, and solicited feedback from the attendees to ensure those requirements are reasonable.
- Brief project overview that included the scope of the project with highlights focused in on the special project requirements.
 - Sole brand, "No-Substitute" items as listed on pp 1-2 of the solicitation
 - Background check for installers will be performed at County's expense
 - Discussed differences between emergency restoration work and non-emergency work, as well as construction vs maintenance.
 - Discussed project assignment procedure and scheduling.
 - Discussed upcoming work and volume of work expected throughout contract duration.
- The pre-bid meeting was for informational purposes only, and it did not cover the entire extent of the work to be performed under this Solicitation. Bids must be submitted for the work as described in the Invitation to Bid.

Following the discussion the floor was opened to attendees to ask questions. Answers to those questions are found in Addendum A.

18-227-ITB		PROJECT AND MAINTENANCE UNIT PRICE SCHEDULE	BIDDER: SMCIS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
		AERIAL MAKE-READY				
1	C	RAISE OR LOWER SPAN and RELOCATE O.H. GUY	EA	10	\$385.00	\$3,850.00
2	C	TRANSFER EXISTING ATTACHMENT - OLD TO NEW POLE	EA	50	\$262.00	\$13,100.00
3	C	REMOVAL OF AERIAL CABLE SPAN	EA	75	\$534.00	\$40,050.00
4	C	REMOVAL OF CONDUIT FROM POLE	EA	5	\$113.00	\$565.00
5	C	RELOCATION OF DOWN GUY	EA	2	\$302.00	\$604.00
6	C	REMOVAL OF DOWN GUY AND ANCHOR	EA	8	\$113.00	\$904.00
7	C	REMOVAL OF EXISTING ATTACHMENT	EA	75	\$113.00	\$8,475.00
8	C	REMOVAL OF OVERHEAD GUY	EA	2	\$113.00	\$226.00
9	C	PLACE GUY OR SIDEWALK GUY AND ANCHOR	EA	2	\$503.00	\$1,006.00
10	C	TREE TRIMMING	LF	200	\$5.75	\$1,150.00
11	C	REMOVAL OF CABLE FROM AERIAL STRAND	LF	250	\$2.63	\$657.50
12	M	SUPPLY RISER - U-GUARD, PLASTIC, 10FT, 2.0 INCH	EA	6	\$16.90	\$101.40
13	L	PLACEMENT OF RISER - U-GUARD, PLASTIC, 20FT	EA	3	\$155.00	\$465.00
14	M	SUPPLY RISER - U-GUARD, STEEL, 8FT, 2.0 INCH	EA	6	\$20.70	\$124.20
15	L	PLACEMENT OF RISER - U-GUARD, STEEL 20FT	EA	2	\$195.00	\$390.00
16	M	SUPPLY RISER - 2.0" GALVANIZED RMC	EA	4	\$170.00	\$680.00
17	L	PLACEMENT OF RISER - 2.0" GALV. RMC	EA	4	\$315.00	\$1,260.00
18	M	SUPPLY EHS GALV. 6M GUY / MESSENGER STRAND	LF	750	\$0.18	\$135.00
19	L	PLACE OVERHEAD SPAN WIRE (GUY OR MSGR) 6M	LF	750	\$1.54	\$1,155.00
20	M	SUPPLY EHS GALV. 10M GUY / MESSENGER STRAND	LF	150	\$0.39	\$58.50
21	L	PLACE OVERHEAD SPAN WIRE (GUY OR MSGR) 10M	LF	150	\$1.54	\$231.00
22	M	SUPPLY EHS GALV. 14M GUY / MESSENGER STRAND	LF	150	\$0.74	\$111.00
23	L	PLACE OVERHEAD SPAN WIRE (GUY OR MSGR) 14M	LF	150	\$2.18	\$327.00
		AERIAL CABLE PLACEMENT				
25	L	AERIAL PLACEMENT OF 12-FIBER ADSS DROP CABLE	LF	4000	\$3.00	\$12,000.00
26	L	AERIAL PLACEMENT OF 24- or 48-FIBER ADSS CABLE	LF	2000	\$3.25	\$6,500.00
27	L	AERIAL LASH UP OF 72-COUNT OR SMALLER FIBER	LF	500	\$3.51	\$1,755.00
28	L	AERIAL LASH-UP OF 144-COUNT FIBER	LF	500	\$3.51	\$1,755.00
29	L	AERIAL LASH-UP OF 864-COUNT FIBER	LF	500	\$4.62	\$2,310.00
30	C	PLACE AERIAL SLACK STORAGE SNOW SHOES	EA	6	\$368.00	\$2,208.00
		INSIDE PLANT (ISP)				
32	M	SUPPLY 1.25-INCH EMT CONDUIT	LF	200	\$3.15	\$630.00
33	L	PLACE 1.25-INCH EMT CONDUIT IN BLDG	LF	200	\$8.15	\$1,630.00
34	M	SUPPLY 2.0-INCH EMT CONDUIT	LF	200	\$4.53	\$906.00
35	L	PLACE 2.0-INCH EMT CONDUIT IN BLDG	LF	200	\$13.56	\$2,712.00
36	M	SUPPLY 4.0-INCH EMT CONDUIT	LF	300	\$11.78	\$3,534.00
37	L	PLACE 4.0-INCH EMT CONDUIT IN BLDG	LF	300	\$27.11	\$8,133.00
38	M	SUPPLY 2.0-INCH RIGID METAL CONDUIT	LF	300	\$10.00	\$3,000.00
39	L	PLACE 2.0-INCH GAVL RMC IN BUILDING	LF	300	\$24.40	\$7,320.00
40	M	SUPPLY GALV. PULLBOX 4"x 4"x36"	EA	4	\$248.00	\$992.00
41	M	SUPPLY GALV. PULLBOX 6"x 6"x36"	EA	4	\$267.00	\$1,068.00
42	M	SUPPLY GALV. PULLBOX 8"x 8"x48"	EA	4	\$324.00	\$1,296.00
43	M	SUPPLY GALV. PULLBOX 8"x18"x18"	EA	4	\$282.00	\$1,128.00
44	M	SUPPLY GALV. PULLBOX 12"x24"x24"	EA	4	\$608.00	\$2,432.00
45	M	SUPPLY GALV. PULLBOX 18"x36"x36"	EA	4	\$1,209.00	\$4,836.00
46	L	PULLBOX PLACEMENT IS INCIDENTAL TO CONDUIT INSTALLATION				
47	C	PLACE WALL RACK MOUNT - MIDDLE ATLANTIC WRS-6	EA	1	\$632.00	\$632.00

18-227-ITB		PROJECT AND MAINTENANCE UNIT PRICE SCHEDULE	BIDDER: SMCiS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
48	C	PLACE/ FIT 4'x8'x3/4" CLASS A FIRE RATED PLYWOOD	EA	1	\$262.00	\$262.00

18-227-ITB		PROJECT AND MAINTENANCE UNIT PRICE SCHEDULE		BIDDER:		SMCIS	
CLIN	C/L/M	ITEM DESCRIPTION		UNIT	QTY	UNIT PRICE	TOTAL PRICE
		SPLICING AND TERMINATION					
50	C	PLACEMENT OF MID-SHEATH SPLICE AND ENCLOSURE		EA	20	\$1,264.00	\$25,280.00
51	M	SUPPLY SPLICE ENCLOSURE - PLP RUNT		EA	10	\$210.00	\$2,100.00
52	M	SUPPLY SPLICE ENCLOSURE - 6.5"x22"		EA	4	\$435.00	\$1,740.00
53	M	SUPPLY SPLICE ENCLOSURE - TE 600D		EA	4	\$725.00	\$2,900.00
54	L	PLACEMENT OF SPLICE ENCLOSURE		EA	8	\$432.00	\$3,456.00
55	L	REENTRY OF SPLICE ENCLOSURE		EA	20	\$432.00	\$8,640.00
56	M	SUPPLY WRAP AROUND CABLE MARKER		EA	40	\$5.99	\$239.60
57	C	FIBER OPTIC TESTING <u>PER FIBER</u> , UNI-DIR TEST		EA	288	\$50.00	\$14,400.00
58	C	FIBER OPTIC TESTING <u>PER FIBER</u> , BI-DIR TEST		EA	1200	\$68.00	\$81,600.00
59	C	A - SINGLE FUSION SPLICE, LESS THAN 13		EA	200	\$180.00	\$36,000.00
59	C	B - SINGLE FUSION SPLICE, 13 TO 24.		EA	24	\$100.00	\$2,400.00
59	C	C - SINGLE FUSION SPLICE, 25 TO 72.		EA	48	\$85.00	\$4,080.00
59	C	X - SINGLE FUSION SPLICE, MORE THAN 72.		EA	576	\$85.00	\$48,960.00
60	C	A - MASS FUSN SPLC, 12F RIBBON, LESS THAN 3 RBN		RB	4	\$2,350.00	\$9,400.00
60	C	B - MASS FUSN SPLC, 12F RIBBON, LESS THAN 7 RBN		RB	2	\$1,200.00	\$2,400.00
60	C	C - MASS FUSN SPLC, 12F RIBBON, LESS THAN 13 RBN		RB	2	\$1,200.00	\$2,400.00
60	C	X - MASS FUSN SPLC, 12F RIBBON, 13 OR MORE RBN		RB	288	\$985.00	\$283,680.00
		FIBER PATCH PANELS					
61	M	SUPPLY SLIM PATCH DROP PANEL - 200FT 7" (LC-UPC)		EA	12	\$502.00	\$6,024.00
62	M	SUPPLY 12-COUNT PATCH PANEL W/ SC-APC PIGTAIL		EA	1	\$550.00	\$550.00
63	M	SUPPLY 12-COUNT PATCH PANEL W/ LC-UPC PIGTAIL		EA	2	\$550.00	\$1,100.00
64	L	PLACE 12-COUNT PATCH PANEL (INCL PLACE SPH-01P)		EA	13	\$110.00	\$1,430.00
65	M	SUPPLY 24-COUNT PATCH PANEL (LC Connector)		EA	1	\$1,100.00	\$1,100.00
66	L	PLACE 24-COUNT PATCH PANEL (LC Connector)		EA	1	\$110.00	\$110.00
67	M	SUPPLY CORNING SPH-01U (PLACE WITH CLIN 64)		EA	1	\$58.00	\$58.00
68	M	SUPPLY CORNING PCH-01U		EA	1	\$387.00	\$387.00
69	L	PLACE CORNING PCH-01U		EA	1	\$110.00	\$110.00
70	M	SUPPLY CORNING PCH-02U		EA	5	\$483.00	\$2,415.00
71	L	PLACE CORNING PCH-02U		EA	5	\$110.00	\$550.00
72	M	SUPPLY CORNING PCH-04U		EA	1	\$680.00	\$680.00
73	L	PLACE CORNING PCH-04U		EA	1	\$150.00	\$150.00
74	M	SUPPLY CORNING PWH-04P		EA	1	\$354.00	\$354.00
75	L	PLACE CORNING PWH-04P		EA	1	\$150.00	\$150.00
76	M	SUPPLY CORNING PWH-02P		EA	1	\$274.00	\$274.00
77	L	PLACE CORNING PWH-02P		EA	1	\$110.00	\$110.00
		GENERAL CONDUIT					
80	C	REMOVAL OF CABLE FROM CONDUIT		LF	1000	\$3.25	\$3,250.00
81	M	SUPPLY PULL TAPE		LF	3000	\$0.08	\$240.00
82	C	PLACEMENT OF PULL TAPE IN EXISTING CONDUIT		LF	3000	\$4.00	\$12,000.00
83	C	ROD EXISTING CONDUIT		LF	1500	\$5.10	\$7,650.00
84	C	PLACEMENT OF FIBER IN DUCT OR CONDUIT		LF	1500	\$3.75	\$5,625.00
85	M	TRACER WIRE, 14 AWG, GREEN INSULATED (EX. CONDUIT)		LF	750	\$0.14	\$105.00
86	L	TRACER WIRE, 14 AWG, GREEN INSULATED (EX. CONDUIT)		LF	750	\$2.00	\$1,500.00
SUPPLYING AND PLACING TRACER WIRE IN NEW CONDUIT IS INCIDENTAL TO CONDUIT CONSTRUCTION							
		INNERDUCT					
87		INSTALLATION OF 1.0" or 1.25" INNER DUCT					
87	L	A - AERIAL INNERDUCT (ON STRAND W/ DOUBLE LASHING)		LF	250	\$4.50	\$1,125.00
87	L	B - INNERDUCT IN BUILDING, NOT IN CONDUIT		LF	150	\$3.50	\$525.00
87	L	C - INNERDUCT, THREE IN ONE 4-INCH CONDUIT		LF	60	\$11.00	\$660.00

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CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
88	M	SUPPLY INNER DUCT 1-INCH DUCT (CONVENTIONAL)	LF	430	\$0.52	\$223.60
89	M	SUPPLY INNER DUCT 1-INCH DUCT (PLENUM RATED)	LF	75	\$2.10	\$157.50

18-227-ITB		PROJECT AND MAINTENANCE UNIT PRICE SCHEDULE	BIDDER: SMCIS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
90	M	SUPPLY INNER DUCT FABRIC DUCT, 2 POCKET	LF	100	\$3.60	\$360.00
		PERMITS				
99	L	PERMIT, ELECTRICAL, (PLUS PERMIT FEE)	LS	2	\$250.00	\$500.00
100		EXCAVATION WORK - EXCLUDING J-BOX				
101	C	OPEN CUT PAVEMENT FOUR (4) 2-INCH CONDUIT add TRENCH	LF	400	\$144.00	\$57,600.00
102	C	OPEN CUT PAVEMENT ONE (1) 2-INCH CONDUIT add TRENCH	LF	150	\$130.00	\$19,500.00
103	C	TRENCHING FOR ONE (1) 2-INCH CONDUIT	LF	150	\$19.00	\$2,850.00
104	C	TRENCHING FOR FOUR (4) 2-INCH CONDUIT	LF	400	\$23.00	\$9,200.00
105	C	TRENCHING FOR ONE (1) 4-INCH CONDUIT	LF	250	\$23.00	\$5,750.00
106	C	TRENCHING FOR TWO (2) 4-INCH CONDUIT	LF	250	\$29.00	\$7,250.00
107	C	HAND TRENCH FOR ONE (1) CONDUIT, 2- OR 4-INCH	LF	400	\$43.00	\$17,200.00
108	C	HAND TRENCH FOUR (4) 2-INCH CONDUIT	LF	400	\$46.00	\$18,400.00
109	C	HAND TRENCH TWO (2) 4-INCH CONDUIT	LF	400	\$50.00	\$20,000.00
110	C	PLACE ADD'L 2-INCH CONDUIT IN TRENCH	LF	400	\$3.00	\$1,200.00
111	C	DIRECTIONAL BORE ONE (1) 2-INCH CONDUIT	LF	4000	\$25.00	\$100,000.00
112	C	DIRECTIONAL BORE TWO (2) 2-INCH CONDUIT	LF	9000	\$35.00	\$315,000.00
113	C	DIRECTIONAL BORE ONE (1) 4-INCH CONDUIT	LF	250	\$32.00	\$8,000.00
114	C	DIRECTIONAL BORE FOUR (4) 2-INCH CONDUIT	LF	1500	\$50.00	\$75,000.00
		MARKING - UNDERGROUND				
115	M	SUPPLY DOME MARKER	EA	5	\$23.00	\$115.00
116	L	PLACE DOME MARKER	EA	5	\$46.00	\$230.00
117	M	SUPPLY SOIL DISK MARKER	EA	5	\$14.60	\$73.00
118	L	PLACE SOIL DISK MARKER	EA	5	\$30.00	\$150.00
		GENERAL LABOR				
119	L	SUPPLY LABORER	HR	200	\$70.00	\$14,000.00
120	L	SUPPLY FOREMAN	HR	200	\$120.00	\$24,000.00
121	L	SUPPLY ASSISTANT	HR	200	\$55.00	\$11,000.00
122	L	SUPPLY FIBER OPTIC TECH - T-SHOOT/SPLICE/TEST	HR	400	\$150.00	\$60,000.00
123	L	SUPPLY TECHNICIAN - OTHER	HR	200	\$90.00	\$18,000.00
		MATERIALS ONLY				
124	M	SUPPLY 12-COUNT FIBER, ADSS	LF	2000	\$0.54	\$1,080.00
125	M	SUPPLY 24-COUNT FIBER, ADSS	LF	1000	\$0.84	\$840.00
126	M	SUPPLY 48-COUNT FIBER, AD	LF	1000	\$0.42	\$420.00
127	M	SUPPLY 72-COUNT FIBER, AD	LF	2000	\$0.57	\$1,140.00
128	M	SUPPLY 144-COUNT FIBER, AD	LF	2000	\$1.14	\$2,280.00
129	M	SUPPLY ONE (1) J-HOOK & CLAMP FOR 12-CT DROP CABL	EA	25	\$4.10	\$102.50
130	M	SUPPLY 24-COUNT ADSS FIBER MOUNTS	EA	15	\$33.90	\$508.50
131	M	SUPPLY 48-COUNT ADSS FIBER MOUNTS	EA	15	\$48.00	\$720.00
132	M	SUPPLY 72-COUNT ADSS FIBER MOUNTS	EA	15	\$48.00	\$720.00
133	M	SUPPLY 2-INCH CONDUIT, HDPE	LF	1000	\$1.30	\$1,300.00
134	M	SUPPLY 4-INCH CONDUIT, HDPE	LF	1000	\$4.04	\$4,040.00
135	C	SUPPLY ADD'L 2-INCH CONDUIT - DIRECTIONAL BORING	LF	1000	\$12.00	\$12,000.00

18-227-ITB		PROJECT AND MAINTENANCE UNIT PRICE SCHEDULE	BIDDER: SMCIS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE

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CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
		EQUIPMENT				
136	M	SUPPLY AIR COMPRESSOR	DAY	1	\$217.00	\$217.00
137	M	SUPPLY GENERATOR	DAY	1	\$130.00	\$130.00
138	M	SUPPLY BUCKET TRUCK, AND CREW	HR	16	\$200.00	\$3,200.00
139	M	SUPPLY AIR EXCAVATION TRUCK, AND CREW	HR	80	\$385.00	\$30,800.00
140	M	SUPPLY BACKHOE - SKID LOADER AND OPERATOR	HR	8	\$150.00	\$1,200.00
141	M	SUPPLY MINI-EXCAVATOR AND OPERATOR	HR	24	\$150.00	\$3,600.00
142	M	SHORING BOX AND DELIVERY	DAY		PROVIDE	INVOICE
143	M	SPEED SHORING - TWO SHEETS & JACKS	DAY		PROVIDE	INVOICE
144		LABOR AND MATERIALS				
145	C	CONSTRUCTION TRAFFIC CONTROL	HR	40	\$250.00	\$10,000.00
146	C	TRUCK MOUNTED CRASH ATTENUATOR	HR	16	\$150.00	\$2,400.00
147	-	ANNUAL MAINTENANCE RETAINER	YR	3	no bid	N/A
150		JUNCTION BOX / HANDHOLE				
151	M	SUPPLY GROUND ROD AND BRONZE NUT	EA	72	\$14.10	\$1,015.20
152	L	PLACEMENT OF GROUND ROD AND BRONZE NUT	EA	72	\$153.00	\$11,016.00
153	C	RELOCATION OF VAULT (Reuse Existing Vault)	EA	4	\$3,620.00	\$14,480.00
154	C	SUPPLY/ INSTALL TYPE 2R VAULT (ROAD-RATED)	EA	2	\$6,250.00	\$12,500.00
155	C	SUPPLY/ INSTALL TYPE 3R VAULT (ROAD-RATED)	EA	2	\$6,825.00	\$13,650.00
156	M	SUPPLY TYPE 1, 18"x30"x30", TIER 15	EA	2	\$315.00	\$630.00
157	L	A - NEW PLACEMENT OF TYPE 1 VAULT TIER 15	EA	1	\$3,115.00	\$3,115.00
157	L	B - NEW PLACEMENT OF TYPE 1 VAULT TIER 15	EA	1	\$3,900.00	\$3,900.00
157	L	C - NEW PLACEMENT OF TYPE 1 VAULT TIER 15	EA	1	\$4,480.00	\$4,480.00
157	L	D - NEW PLACEMENT OF TYPE 1 VAULT TIER 15	EA	1	\$3,765.00	\$3,765.00
158	M	SUPPLY TYPE 3, 24"x36"x36", TIER 15	EA	20	\$645.00	\$12,900.00
159	L	A - NEW PLACEMENT OF TYPE 3 VAULT TIER 15	EA	1	\$3,425.00	\$3,425.00
159	L	B - NEW PLACEMENT OF TYPE 3 VAULT TIER 15	EA	2	\$4,290.00	\$8,580.00
159	L	C - NEW PLACEMENT OF TYPE 3 VAULT TIER 15	EA	12	\$4,930.00	\$59,160.00
159	L	D - NEW PLACEMENT OF TYPE 3 VAULT TIER 15	EA	5	\$4,140.00	\$20,700.00
160	M	SUPPLY TYPE 4, 30"x48"x36", TIER 15	EA	20	\$975.00	\$19,500.00
161	L	A - NEW PLACEMENT OF TYPE 4 VAULT TIER 15	EA	1	\$3,770.00	\$3,770.00
161	L	B - NEW PLACEMENT OF TYPE 4 VAULT TIER 15	EA	2	\$4,720.00	\$9,440.00
161	L	C - NEW PLACEMENT OF TYPE 4 VAULT TIER 15	EA	14	\$5,425.00	\$75,950.00
161	L	D - NEW PLACEMENT OF TYPE 4 VAULT TIER 15	EA	3	\$4,555.00	\$13,665.00
162	M	SUPPLY TYPE 5, 36"x60"x36", TIER 15	EA	6	\$1,355.00	\$8,130.00
163	L	A - NEW PLACEMENT OF TYPE 5 VAULT TIER 15	EA	1	\$4,150.00	\$4,150.00
163	L	B - NEW PLACEMENT OF TYPE 5 VAULT TIER 15	EA	2	\$5,190.00	\$10,380.00
163	L	C - NEW PLACEMENT OF TYPE 5 VAULT TIER 15	EA	2	\$5,970.00	\$11,940.00
163	L	D - NEW PLACEMENT OF TYPE 5 VAULT TIER 15	EA	1	\$5,010.00	\$5,010.00
		Continued on Next Page				

18-227-ITB		PROJECT AND MAINTENANCE UNIT PRICE SCHEDULE	BIDDER: SMCIS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
164	M	SUPPLY TYPE 1, 18"x30"x30", TIER 22	EA	2	\$375.00	\$750.00
165	L	A - NEW PLACEMENT OF TYPE 1 VAULT TIER 22	EA	1	\$3,115.00	\$3,115.00
165	L	B - NEW PLACEMENT OF TYPE 1 VAULT TIER 22	EA	1	\$3,900.00	\$3,900.00
165	L	C - NEW PLACEMENT OF TYPE 1 VAULT TIER 22	EA	1	\$4,480.00	\$4,480.00
165	L	D - NEW PLACEMENT OF TYPE 1 VAULT TIER 22	EA	1	\$3,765.00	\$3,765.00
166	M	SUPPLY TYPE 3, 24"x36"x36", TIER 22	EA	20	\$710.00	\$14,200.00
167	L	A - NEW PLACEMENT OF TYPE 3 VAULT TIER 22	EA	1	\$3,425.00	\$3,425.00
167	L	B - NEW PLACEMENT OF TYPE 3 VAULT TIER 22	EA	2	\$4,290.00	\$8,580.00
167	L	C - NEW PLACEMENT OF TYPE 3 VAULT TIER 22	EA	12	\$4,930.00	\$59,160.00
167	L	D - NEW PLACEMENT OF TYPE 3 VAULT TIER 22	EA	5	\$4,140.00	\$20,700.00
168	M	SUPPLY TYPE 4, 30"x48"x36", TIER 22	EA	20	\$1,115.00	\$22,300.00
169	L	A - NEW PLACEMENT OF TYPE 4 VAULT TIER 22	EA	1	\$3,770.00	\$3,770.00
169	L	B - NEW PLACEMENT OF TYPE 4 VAULT TIER 22	EA	2	\$4,720.00	\$9,440.00
169	L	C - NEW PLACEMENT OF TYPE 4 VAULT TIER 22	EA	14	\$5,425.00	\$75,950.00
169	L	D - NEW PLACEMENT OF TYPE 4 VAULT TIER 22	EA	3	\$4,555.00	\$13,665.00
170	M	SUPPLY TYPE 5, 36"x60"x36", TIER 22	EA	6	\$1,560.00	\$9,360.00
171	L	A - NEW PLACEMENT OF TYPE 5 VAULT TIER 22	EA	1	\$4,150.00	\$4,150.00
171	L	B - NEW PLACEMENT OF TYPE 5 VAULT TIER 22	EA	2	\$5,190.00	\$10,380.00
171	L	C - NEW PLACEMENT OF TYPE 5 VAULT TIER 22	EA	2	\$5,970.00	\$11,940.00
171	L	D - NEW PLACEMENT OF TYPE 5 VAULT TIER 22	EA	1	\$5,010.00	\$5,010.00
172		REMOVE EX. JBOX AND REPLACE WITH TYPE 1				
172	L	A - R/R JB w/ 18"x30"x30" TYPE 1 JBOX (Ashpault	EA	1	\$3,636.00	\$3,636.00
172	L	B - R/R JB w/ 18"x30"x30" TYPE 1 JBOX (Pavers)	EA	1	\$4,420.00	\$4,420.00
172	L	C - R/R JB w/ 18"x30"x30" TYPE 1 JBOX (Cement)	EA	1	\$5,000.00	\$5,000.00
172	L	D - R/R JB w/ 18"x30"x30" TYPE 1 JBOX (Dirt)	EA	1	\$4,285.00	\$4,285.00
173		REMOVE EX. JBOX AND REPLACE WITH TYPE 3				
173	L	A - R/R JB w/ 24"x36"x36" TYPE 3 JBOX (Ashpault	EA	1	\$4,555.00	\$4,555.00
173	L	B - R/R JB w/ 24"x36"x36" TYPE 3 JBOX (Pavers)	EA	1	\$4,810.00	\$4,810.00
173	L	C - R/R JB w/ 24"x36"x36" TYPE 3 JBOX (Cement)	EA	1	\$5,450.00	\$5,450.00
173	L	D - R/R JB w/ 24"x36"x36" TYPE 3 JBOX (Dirt)	EA	1	\$4,660.00	\$4,660.00
173	L	E - Place Add'l 24"x36"x36" DBL Stack Jbox	EA	1	\$2,435.00	\$2,435.00
174		REMOVE EX. JBOX AND REPLACE WITH TYPE 4				
174	L	A - R/R JB w/ 30"x48"x36" TYPE 4 JBOX (Ashpault	EA	4	\$4,900.00	\$19,600.00
174	L	B - R/R JB w/ 30"x48"x36" TYPE 4 JBOX (Pavers)	EA	20	\$4,670.00	\$93,400.00
174	L	C - R/R JB w/ 30"x48"x36" TYPE 4 JBOX (Cement)	EA	40	\$5,620.00	\$224,800.00
174	L	D - R/R JB w/ 30"x48"x36" TYPE 4 JBOX (Dirt)	EA	20	\$5,455.00	\$109,100.00
174	L	E - Place Add'l 30"x48"x36" DBL Stack Jbox	EA	2	\$2,580.00	\$5,160.00
175		REMOVE EX. JBOX AND REPLACE WITH TYPE 5				
175	L	A - R/R JB w/ 36"x60"x36" TYPE 5 JBOX (Ashpault	EA	1	\$5,280.00	\$5,280.00
175	L	B - R/R JB w/ 36"x60"x36" TYPE 5 JBOX (Pavers)	EA	2	\$6,090.00	\$12,180.00
175	L	C - R/R JB w/ 36"x60"x36" TYPE 5 JBOX (Cement)	EA	4	\$6,870.00	\$27,480.00
175	L	D - R/R JB w/ 36"x60"x36" TYPE 5 JBOX (Dirt)	EA	2	\$5,910.00	\$11,820.00
					Category I Total	\$2,754,391.50

DESCRIPTION (Combined / Labor / Materials)

- C = Combined/Complete comprising both Labor and all needed Materials combined.
- L = Labor Only, See description for details. All materials other than listed major components are included.
- M = Material only, no labor.

18-227-ITB		PROJECT AND MAINTENANCE UNIT PRICE SCHEDULE	BIDDER: SMCiS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE

18-227-ITB		EMERGENCY RESTORATION UNIT PRICE SCHEDULE			BIDDER:		SMCIS	
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE		
		AERIAL MAKE-READY						
1	C	RAISE OR LOWER SPAN and RELOCATE O.H. GUY	EA	10	no bid	#VALUE!		
2	C	TRANSFER EX. ATTACHMENT FROM OLD TO NEW POLE	EA	50	no bid	#VALUE!		
3	C	REMOVAL OF AERIAL CABLE SPAN	EA	75	no bid	#VALUE!		
4	C	REMOVAL OF CONDUIT FROM POLE	EA	5	no bid	#VALUE!		
5	C	RELOCATION OF DOWN GUY	EA	2	no bid	#VALUE!		
6	C	REMOVAL OF DOWN GUY AND ANCHOR	EA	8	no bid	#VALUE!		
7	C	REMOVAL OF EXISTING ATTACHMENT	EA	75	no bid	#VALUE!		
8	C	REMOVAL OF OVERHEAD GUY	EA	2	no bid	#VALUE!		
9	C	PLACE GUY OR SIDEWALK GUY AND ANCHOR	EA	2	no bid	#VALUE!		
10	C	TREE TRIMMING	LF	200	no bid	#VALUE!		
11	C	REMOVAL OF CABLE FROM AERIAL STRAND	LF	250	no bid	#VALUE!		
12	M	SUPPLY RISER - U-GUARD, PLASTIC, 10FT, 2.0 INCH	EA	6	no bid	#VALUE!		
13	L	PLACEMENT OF RISER - U-GUARD, PLASTIC, 20FT	EA	3	no bid	#VALUE!		
14	M	SUPPLY RISER - U-GUARD, STEEL, 8FT, 2.0 INCH	EA	6	no bid	#VALUE!		
15	L	PLACEMENT OF RISER - U-GUARD, STEEL 20FT	EA	2	no bid	#VALUE!		
16	M	SUPPLY RISER - 2.0" GALVANIZED RMC	EA	4	no bid	#VALUE!		
17	L	PLACEMENT OF RISER - 2.0" GALV. RMC	EA	4	no bid	#VALUE!		
18	M	SUPPLY EHS GALV. 6M GUY / MESSENGER STRAND	LF	750	no bid	#VALUE!		
19	L	PLACE OVERHEAD SPAN WIRE (GUY OR MSGR) 6M	LF	750	no bid	#VALUE!		
20	M	SUPPLY EHS GALV. 10M GUY / MESSENGER STRAND	LF	150	no bid	#VALUE!		
21	L	PLACE OVERHEAD SPAN WIRE (GUY OR MSGR) 10M	LF	150	no bid	#VALUE!		
22	M	SUPPLY EHS GALV. 14M GUY / MESSENGER STRAND	LF	150	no bid	#VALUE!		
23	L	PLACE OVERHEAD SPAN WIRE (GUY OR MSGR) 14M	LF	150	no bid	#VALUE!		
		AERIAL CABLE PLACEMENT						
25	L	AERIAL PLACEMENT OF 12-FIBER ADSS DROP CABLE	LF	4000	no bid	#VALUE!		
26	L	AERIAL PLACEMENT OF 24- or 48-FIBER ADSS CABLE	LF	2000	no bid	#VALUE!		
27	L	AERIAL LASH UP OF 72-COUNT OR SMALLER FIBER	LF	500	no bid	#VALUE!		
28	L	AERIAL LASH-UP OF 144-COUNT FIBER	LF	500	no bid	#VALUE!		
29	L	AERIAL LASH-UP OF 864-COUNT FIBER	LF	500	no bid	#VALUE!		
30	C	PLACE AERIAL SLACK STORAGE SNOW SHOES	EA	6	no bid	#VALUE!		
		INSIDE PLANT (ISP)						
32	M	SUPPLY 1.25-INCH EMT CONDUIT	LF	200	no bid	#VALUE!		
33	L	PLACE 1.25-INCH EMT CONDUIT IN BLDG	LF	200	no bid	#VALUE!		
34	M	SUPPLY 2.0-INCH EMT CONDUIT	LF	200	no bid	#VALUE!		
35	L	PLACE 2.0-INCH EMT CONDUIT IN BLDG	LF	200	no bid	#VALUE!		
36	M	SUPPLY 4.0-INCH EMT CONDUIT	LF	300	no bid	#VALUE!		
37	L	PLACE 4.0-INCH EMT CONDUIT IN BLDG	LF	300	no bid	#VALUE!		
38	M	SUPPLY 2.0-INCH RIGID METAL CONDUIT	LF	300	no bid	#VALUE!		
39	L	PLACE 2.0-INCH GAVL RMC IN BUILDING	LF	300	no bid	#VALUE!		
40	M	SUPPLY GALV. PULLBOX 4"x 4"x36"	EA	2	no bid	#VALUE!		
41	M	SUPPLY GALV. PULLBOX 6"x 6"x36"	EA	2	no bid	#VALUE!		
42	M	SUPPLY GALV. PULLBOX 8"x 8"x48"	EA	2	no bid	#VALUE!		
43	M	SUPPLY GALV. PULLBOX 8"x18"x18"	EA	2	no bid	#VALUE!		
44	M	SUPPLY GALV. PULLBOX 12"x24"x24"	EA	2	no bid	#VALUE!		
45	M	SUPPLY GALV. PULLBOX 18"x36"x36"	EA	2	no bid	#VALUE!		
46	L	PULLBOX PLACEMENT IS INCIDENTAL TO CONDUIT INSTALLATION						
47	C	PLACE WALL RACK MOUNT - MIDDLE ATLANTIC WRS-6	EA	1	no bid	#VALUE!		

18-227-ITB		EMERGENCY RESTORATION UNIT PRICE SCHEDULE	BIDDER: SMCIS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
48	C	PLACE/ FIT 4'x8'x3/4" CLASS A FIRE RATED PLYWOOD	EA	1	no bid	#VALUE!

18-227-ITB		EMERGENCY RESTORATION UNIT PRICE SCHEDULE	BIDDER: SMCIS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
SPLICING AND TERMINATION						
50	C	PLACEMENT OF MID-SHEATH SPLICE AND ENCLOSURE	EA	20	no bid	#VALUE!
51	M	SUPPLY SPLICE ENCLOSURE - PLP RUNT	EA	10	no bid	#VALUE!
52	M	SUPPLY SPLICE ENCLOSURE - 6.5"x22"	EA	4	no bid	#VALUE!
53	M	SUPPLY SPLICE ENCLOSURE - TE 600D	EA	4	no bid	#VALUE!
54	L	PLACEMENT OF SPLICE ENCLOSURE	EA	8	no bid	#VALUE!
55	L	REENTRY OF SPLICE ENCLOSURE	EA	20	no bid	#VALUE!
56	M	SUPPLY WRAP AROUND CABLE MARKER	EA	40	no bid	#VALUE!
57	C	FIBER OPTIC TESTING <u>PER FIBER</u> , UNI-DIR TEST	EA	288	no bid	#VALUE!
58	C	FIBER OPTIC TESTING <u>PER FIBER</u> , BI-DIR TEST	EA	1200	no bid	#VALUE!
59	C	A - SINGLE FUSION SPLICE, LESS THAN 13	EA	24	no bid	#VALUE!
59	C	B - SINGLE FUSION SPLICE, 13 TO 24.	EA	24	no bid	#VALUE!
59	C	C - SINGLE FUSION SPLICE, 25 TO 72.	EA	72	no bid	#VALUE!
59	C	X - SINGLE FUSION SPLICE, MORE THAN 72.	EA	576	no bid	#VALUE!
60	C	A - MASS FUSN SPLC, 12F RIBBON, LESS THAN 3 RBN	RB	4	no bid	#VALUE!
60	C	B - MASS FUSN SPLC, 12F RIBBON, LESS THAN 7 RBN	RB	2	no bid	#VALUE!
60	C	C - MASS FUSN SPLC, 12F RIBBON, LESS THAN 13 RBN	RB	2	no bid	#VALUE!
60	C	X - MASS FUSN SPLC, 12F RIBBON, 13 OR MORE RBN	RB	288	no bid	#VALUE!
FIBER PATCH PANELS						
61	M	SUPPLY SLIM PATCH DROP PANEL - 200FT 7" (LC-UPC)	EA	12	no bid	#VALUE!
62	M	SUPPLY 12-COUNT PATCH PANEL W/ SC-APC PIGTAIL	EA	1	no bid	#VALUE!
63	M	SUPPLY 12-COUNT PATCH PANEL W/ LC-UPC PIGTAIL	EA	2	no bid	#VALUE!
64	L	PLACE 12-COUNT PATCH PANEL (INCL PLACE SPH-01P)	EA	13	no bid	#VALUE!
65	M	SUPPLY 24-COUNT PATCH PANEL (LC Connector)	EA	1	no bid	#VALUE!
66	L	PLACE 24-COUNT PATCH PANEL (LC Connector)	EA	1	no bid	#VALUE!
67	M	SUPPLY CORNING SPH-01U (PLACE WITH CLIN 64)	EA	1	no bid	#VALUE!
68	M	SUPPLY CORNING PCH-01U	EA	1	no bid	#VALUE!
69	L	PLACE CORNING PCH-01U	EA	1	no bid	#VALUE!
70	M	SUPPLY CORNING PCH-02U	EA	5	no bid	#VALUE!
71	L	PLACE CORNING PCH-02U	EA	5	no bid	#VALUE!
72	M	SUPPLY CORNING PCH-04U	EA	1	no bid	#VALUE!
73	L	PLACE CORNING PCH-04U	EA	1	no bid	#VALUE!
74	M	SUPPLY CORNING PWH-04P	EA	1	no bid	#VALUE!
75	L	PLACE CORNING PWH-04P	EA	1	no bid	#VALUE!
76	M	SUPPLY CORNING PWH-02P	EA	1	no bid	#VALUE!
77	L	PLACE CORNING PWH-02P	EA	1	no bid	#VALUE!
GENERAL CONDUIT						
80	C	REMOVAL OF CABLE FROM CONDUIT	LF	1000	no bid	#VALUE!
81	M	SUPPLY PULL TAPE	LF	3000	no bid	#VALUE!
82	C	PLACEMENT OF PULL TAPE IN EXISTING CONDUIT	LF	3000	no bid	#VALUE!
83	C	ROD EXISTING CONDUIT	LF	1500	no bid	#VALUE!
84	C	PLACEMENT OF FIBER IN DUCT OR CONDUIT	LF	1500	no bid	#VALUE!
85	M	TRACER WIRE, 14 AWG, GREEN INSULATED (EX. CONDUIT)	LF	750	no bid	#VALUE!
86	L	TRACER WIRE, 14 AWG, GREEN INSULATED (EX. CONDUIT)	LF	750	no bid	#VALUE!
SUPPLYING AND PLACING TRACER WIRE IN NEW CONDUIT IS INCIDENTAL TO CONDUIT CONSTRUCTION						
INNERDUCT						
87		INSTALLATION OF 1.0" or 1.25" INNER DUCT				
87	L	A - AERIAL INNERDUCT (ON STRAND W/ DOUBLE LASHING)	LF	250	no bid	#VALUE!
87	L	B - INNERDUCT IN BUILDING, NOT IN CONDUIT	LF	150	no bid	#VALUE!
87	L	C - INNERDUCT, THREE IN ONE 4-INCH CONDUIT	LF	60	no bid	#VALUE!

18-227-ITB		EMERGENCY RESTORATION UNIT PRICE SCHEDULE	BIDDER: SMCIS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
88	M	SUPPLY INNER DUCT 1-INCH DUCT (CONVENTIONAL)	LF	430	no bid	#VALUE!
89	M	SUPPLY INNER DUCT 1-INCH DUCT (PLENUM RATED)	LF	75	no bid	#VALUE!

18-227-ITB		EMERGENCY RESTORATION UNIT PRICE SCHEDULE	BIDDER:		SMCIS	
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
90	M	SUPPLY INNER DUCT FABRIC DUCT, 2 POCKET	LF	100	no bid	#VALUE!
		PERMITS				
99	L	PERMIT, ELECTRICAL, (PLUS PERMIT FEE)	LS	2	no bid	#VALUE!
100		EXCAVATION WORK - EXCLUDING J-BOX				
101	C	OPEN CUT PAVEMENT FOUR (4) 2-INCH CONDUIT add TRENCH	LF	400	no bid	#VALUE!
102	C	OPEN CUT PAVEMENT ONE (1) 2-INCH CONDUIT add TRENCH	LF	150	no bid	#VALUE!
103	C	TRENCHING FOR ONE (1) 2-INCH CONDUIT	LF	150	no bid	#VALUE!
104	C	TRENCHING FOR FOUR (4) 2-INCH CONDUIT	LF	400	no bid	#VALUE!
105	C	TRENCHING FOR ONE (1) 4-INCH CONDUIT	LF	250	no bid	#VALUE!
106	C	TRENCHING FOR TWO (2) 4-INCH CONDUIT	LF	250	no bid	#VALUE!
107	C	HAND TRENCH FOR ONE (1) CONDUIT, 2- OR 4-INCH	LF	400	no bid	#VALUE!
108	C	HAND TRENCH FOUR (4) 2-INCH CONDUIT	LF	400	no bid	#VALUE!
109	C	HAND TRENCH TWO (2) 4-INCH CONDUIT	LF	400	no bid	#VALUE!
110	C	PLACE ADD'L 2-INCH CONDUIT IN TRENCH	LF	400	no bid	#VALUE!
111	C	DIRECTIONAL BORE ONE (1) 2-INCH CONDUIT	LF	4000	no bid	#VALUE!
112	C	DIRECTIONAL BORE TWO (2) 2-INCH CONDUIT	LF	9000	no bid	#VALUE!
113	C	DIRECTIONAL BORE ONE (1) 4-INCH CONDUIT	LF	250	no bid	#VALUE!
114	C	DIRECTIONAL BORE FOUR (4) 2-INCH CONDUIT	LF	1500	no bid	#VALUE!
		MARKING - UNDERGROUND				
115	M	SUPPLY DOME MARKER	EA	5	no bid	#VALUE!
116	L	PLACE DOME MARKER	EA	5	no bid	#VALUE!
117	M	SUPPLY SOIL DISK MARKER	EA	5	no bid	#VALUE!
118	L	PLACE SOIL DISK MARKER	EA	5	no bid	#VALUE!
		GENERAL LABOR				
119	L	SUPPLY LABORER	HR	200	no bid	#VALUE!
120	L	SUPPLY FOREMAN	HR	200	no bid	#VALUE!
121	L	SUPPLY ASSISTANT	HR	200	no bid	#VALUE!
122	L	SUPPLY FIBER OPTIC TECH - T-SHOOT/SPLICE/TEST	HR	400	no bid	#VALUE!
123	L	SUPPLY TECHNICIAN - OTHER	HR	200	no bid	#VALUE!
		MATERIALS ONLY				
124	M	SUPPLY 12-COUNT FIBER, ADSS	LF	2000	no bid	#VALUE!
125	M	SUPPLY 24-COUNT FIBER, ADSS	LF	1000	no bid	#VALUE!
126	M	SUPPLY 48-COUNT FIBER, AD	LF	1000	no bid	#VALUE!
127	M	SUPPLY 72-COUNT FIBER, AD	LF	2000	no bid	#VALUE!
128	M	SUPPLY 144-COUNT FIBER, AD	LF	2000	no bid	#VALUE!
129	M	SUPPLY ONE (1) J-HOOK & CLAMP FOR 12-CT DROP CABL	EA	25	no bid	#VALUE!
130	M	SUPPLY 24-COUNT ADSS FIBER MOUNTS	EA	15	no bid	#VALUE!
131	M	SUPPLY 48-COUNT ADSS FIBER MOUNTS	EA	15	no bid	#VALUE!
132	M	SUPPLY 72-COUNT ADSS FIBER MOUNTS	EA	15	no bid	#VALUE!
133	M	SUPPLY 2-INCH CONDUIT, HDPE	LF	1000	no bid	#VALUE!
134	M	SUPPLY 4-INCH CONDUIT, HDPE	LF	1000	no bid	#VALUE!
135	C	SUPPLY ADD'L 2-INCH CONDUIT - DIRECTIONAL BORING	LF	1000	no bid	#VALUE!

18-227-ITB		EMERGENCY RESTORATION UNIT PRICE SCHEDULE	BIDDER: SMCIS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE

18-227-ITB		EMERGENCY RESTORATION UNIT PRICE SCHEDULE	BIDDER: SMCIS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
		EQUIPMENT				
136	M	SUPPLY AIR COMPRESSOR	DAY	1	no bid	#VALUE!
137	M	SUPPLY GENERATOR	DAY	1	no bid	#VALUE!
138	M	SUPPLY BUCKET TRUCK, AND CREW	HR	16	no bid	#VALUE!
139	M	SUPPLY AIR EXCAVATION TRUCK, AND CREW	HR	80	no bid	#VALUE!
140	M	SUPPLY BACKHOE - SKID LOADER AND OPERATOR	HR	8	no bid	#VALUE!
141	M	SUPPLY MINI-EXCAVATOR AND OPERATOR	HR	24	no bid	#VALUE!
142	M	SHORING BOX AND DELIVERY	DAY		PROVIDE	INVOICE
143	M	SPEED SHORING - TWO SHEETS & JACKS	DAY		PROVIDE	INVOICE
144		LABOR AND MATERIALS				
145	C	CONSTRUCTION TRAFFIC CONTROL	HR	40	no bid	#VALUE!
146	C	TRUCK MOUNTED CRASH ATTENUATOR	HR	16	no bid	#VALUE!
147	-	ANNUAL MAINTENANCE RETAINER	YR	3	no bid	#VALUE!
150		JUNCTION BOX / HANDHOLE				
151	M	SUPPLY GROUND ROD AND BRONZE NUT	EA	5	no bid	#VALUE!
152	L	PLACEMENT OF GROUND ROD AND BRONZE NUT	EA	5	no bid	#VALUE!
153	C	RELOCATION OF VAULT (Reuse Existing Vault)	EA	4	no bid	#VALUE!
154	C	SUPPLY/ INSTALL TYPE 2R VAULT (ROAD-RATED)	EA	2	no bid	#VALUE!
155	C	SUPPLY/ INSTALL TYPE 3R VAULT (ROAD-RATED)	EA	2	no bid	#VALUE!
156	M	SUPPLY TYPE 1, 18"x30"x30", TIER 15	EA	2	no bid	#VALUE!
157	L	A - NEW PLACEMENT OF TYPE 1 VAULT TIER 15	EA	1	no bid	#VALUE!
157	L	B - NEW PLACEMENT OF TYPE 1 VAULT TIER 15	EA	1	no bid	#VALUE!
157	L	C - NEW PLACEMENT OF TYPE 1 VAULT TIER 15	EA	1	no bid	#VALUE!
157	L	D - NEW PLACEMENT OF TYPE 1 VAULT TIER 15	EA	1	no bid	#VALUE!
158	M	SUPPLY TYPE 3, 24"x36"x36", TIER 15	EA	20	no bid	#VALUE!
159	L	A - NEW PLACEMENT OF TYPE 3 VAULT TIER 15	EA	1	no bid	#VALUE!
159	L	B - NEW PLACEMENT OF TYPE 3 VAULT TIER 15	EA	2	no bid	#VALUE!
159	L	C - NEW PLACEMENT OF TYPE 3 VAULT TIER 15	EA	12	no bid	#VALUE!
159	L	D - NEW PLACEMENT OF TYPE 3 VAULT TIER 15	EA	5	no bid	#VALUE!
160	M	SUPPLY TYPE 4, 30"x48"x36", TIER 15	EA	20	no bid	#VALUE!
161	L	A - NEW PLACEMENT OF TYPE 4 VAULT TIER 15	EA	1	no bid	#VALUE!
161	L	B - NEW PLACEMENT OF TYPE 4 VAULT TIER 15	EA	2	no bid	#VALUE!
161	L	C - NEW PLACEMENT OF TYPE 4 VAULT TIER 15	EA	14	no bid	#VALUE!
161	L	D - NEW PLACEMENT OF TYPE 4 VAULT TIER 15	EA	3	no bid	#VALUE!
162	M	SUPPLY TYPE 5, 36"x60"x36", TIER 15	EA	6	no bid	#VALUE!
163	L	A - NEW PLACEMENT OF TYPE 5 VAULT TIER 15	EA	1	no bid	#VALUE!
163	L	B - NEW PLACEMENT OF TYPE 5 VAULT TIER 15	EA	2	no bid	#VALUE!
163	L	C - NEW PLACEMENT OF TYPE 5 VAULT TIER 15	EA	2	no bid	#VALUE!
163	L	D - NEW PLACEMENT OF TYPE 5 VAULT TIER 15	EA	1	no bid	#VALUE!
		Continued on Next Page				

18-227-ITB		EMERGENCY RESTORATION UNIT PRICE SCHEDULE	BIDDER: SMCIS			
CLIN	C/L/M	ITEM DESCRIPTION	UNIT	QTY	UNIT PRICE	TOTAL PRICE
164	M	SUPPLY TYPE 1, 18"x30"x30", TIER 22	EA	2	no bid	#VALUE!
165	L	A - NEW PLACEMENT OF TYPE 1 VAULT TIER 22	EA	1	no bid	#VALUE!
165	L	B - NEW PLACEMENT OF TYPE 1 VAULT TIER 22	EA	1	no bid	#VALUE!
165	L	C - NEW PLACEMENT OF TYPE 1 VAULT TIER 22	EA	1	no bid	#VALUE!
165	L	D - NEW PLACEMENT OF TYPE 1 VAULT TIER 22	EA	1	no bid	#VALUE!
166	M	SUPPLY TYPE 3, 24"x36"x36", TIER 22	EA	20	no bid	#VALUE!
167	L	A - NEW PLACEMENT OF TYPE 3 VAULT TIER 22	EA	1	no bid	#VALUE!
167	L	B - NEW PLACEMENT OF TYPE 3 VAULT TIER 22	EA	2	no bid	#VALUE!
167	L	C - NEW PLACEMENT OF TYPE 3 VAULT TIER 22	EA	12	no bid	#VALUE!
167	L	D - NEW PLACEMENT OF TYPE 3 VAULT TIER 22	EA	5	no bid	#VALUE!
168	M	SUPPLY TYPE 4, 30"x48"x36", TIER 22	EA	20	no bid	#VALUE!
169	L	A - NEW PLACEMENT OF TYPE 4 VAULT TIER 22	EA	1	no bid	#VALUE!
169	L	B - NEW PLACEMENT OF TYPE 4 VAULT TIER 22	EA	2	no bid	#VALUE!
169	L	C - NEW PLACEMENT OF TYPE 4 VAULT TIER 22	EA	14	no bid	#VALUE!
169	L	D - NEW PLACEMENT OF TYPE 4 VAULT TIER 22	EA	3	no bid	#VALUE!
170	M	SUPPLY TYPE 5, 36"x60"x36", TIER 22	EA	6	no bid	#VALUE!
171	L	A - NEW PLACEMENT OF TYPE 5 VAULT TIER 22	EA	1	no bid	#VALUE!
171	L	B - NEW PLACEMENT OF TYPE 5 VAULT TIER 22	EA	2	no bid	#VALUE!
171	L	C - NEW PLACEMENT OF TYPE 5 VAULT TIER 22	EA	2	no bid	#VALUE!
171	L	D - NEW PLACEMENT OF TYPE 5 VAULT TIER 22	EA	1	no bid	#VALUE!
172		REMOVE EX. JBOX AND REPLACE WITH TYPE 1				
172	L	A - R/R JB w/ 18"x30"x30" TYPE 1 JBOX (Ashpault)	EA	1	no bid	#VALUE!
172	L	B - R/R JB w/ 18"x30"x30" TYPE 1 JBOX (Pavers)	EA	1	no bid	#VALUE!
172	L	C - R/R JB w/ 18"x30"x30" TYPE 1 JBOX (Cement)	EA	1	no bid	#VALUE!
172	L	D - R/R JB w/ 18"x30"x30" TYPE 1 JBOX (Dirt)	EA	1	no bid	#VALUE!
173		REMOVE EX. JBOX AND REPLACE WITH TYPE 3				
173	L	A - R/R JB w/ 24"x36"x36" TYPE 3 JBOX (Ashpault)	EA	1	no bid	#VALUE!
173	L	B - R/R JB w/ 24"x36"x36" TYPE 3 JBOX (Pavers)	EA	1	no bid	#VALUE!
173	L	C - R/R JB w/ 24"x36"x36" TYPE 3 JBOX (Cement)	EA	1	no bid	#VALUE!
173	L	D - R/R JB w/ 24"x36"x36" TYPE 3 JBOX (Dirt)	EA	1	no bid	#VALUE!
173	L	E - Place Add'l 24"x36"x36" DBL Stack Jbox	EA	1	no bid	#VALUE!
174		REMOVE EX. JBOX AND REPLACE WITH TYPE 4				
174	L	A - R/R JB w/ 30"x48"x36" TYPE 4 JBOX (Ashpault)	EA	4	no bid	#VALUE!
174	L	B - R/R JB w/ 30"x48"x36" TYPE 4 JBOX (Pavers)	EA	20	no bid	#VALUE!
174	L	C - R/R JB w/ 30"x48"x36" TYPE 4 JBOX (Cement)	EA	40	no bid	#VALUE!
174	L	D - R/R JB w/ 30"x48"x36" TYPE 4 JBOX (Dirt)	EA	20	no bid	#VALUE!
174	L	E - Place Add'l 30"x48"x36" DBL Stack Jbox	EA	2	no bid	#VALUE!
175		REMOVE EX. JBOX AND REPLACE WITH TYPE 5				
175	L	A - R/R JB w/ 36"x60"x36" TYPE 5 JBOX (Ashpault)	EA	1	no bid	#VALUE!
175	L	B - R/R JB w/ 36"x60"x36" TYPE 5 JBOX (Pavers)	EA	2	no bid	#VALUE!
175	L	C - R/R JB w/ 36"x60"x36" TYPE 5 JBOX (Cement)	EA	4	no bid	#VALUE!
175	L	D - R/R JB w/ 36"x60"x36" TYPE 5 JBOX (Dirt)	EA	2	no bid	#VALUE!
Category II Total						#VALUE!

DESCRIPTION (Combined / Labor / Materials)

C = Combined/Complete comprising both Labor and all needed Materials combined.

L = Labor Only, See description for details. All materials other than listed major components are included.

M = Material only, no labor.

18-227-ITB		EMERGENCY RESTORATION UNIT PRICE SCHEDULE		BIDDER:		SMCIS	
CLIN	C/L/M	ITEM DESCRIPTION		UNIT	QTY	UNIT PRICE	TOTAL PRICE