

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

TO: STEELE STRATEGIES, LLC	DATE ISSUED: JANUARY 1, 2022
4601 FAIRFAX DR. SUITE 1200	CONTRACT NO: 21-HRD-RFP-479-24
ARLINGTON, VIRGINIA 22203	CONTRACT TITLE: DIVERSITY & INCLUSION AND EQUITY TRAINING, ORGANIZATIONAL DEVELOPMENT(OD) SERVICES, DIVERSITY AND INCLUSION OF ORGANIZATIONAL DEVELOPMENT

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 21-HRD-RFP-479-24 including any attachments or amendments thereto.

EFFECTIVE DATE: JANUARY 1, 2023
EXPIRES: DECEMBER 31, 2023
RENEWALS: THREE (3) ONE-YEAR RENEWALS REMAINING.

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: ANN C. STEELE **VENDOR TEL. NO.:** (703) 465-1841
EMAIL ADDRESS: ANN.STEELE@STEELESTRAT.COM

COUNTY CONTACT: SHARON MILLER (HRD) **COUNTY TEL. NO.:** (703) 228-3595
COUNTY CONTACT EMAIL: SEMILLER@ARLINGTONVA.US

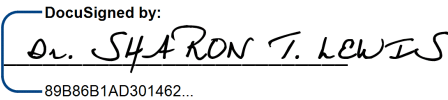
CONTRACT AUTHORIZATION

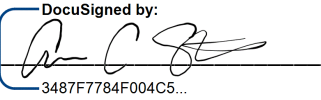
THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

STEELE STRATEGIES, LLC

PRINT: DR. SHARON T. LEWIS

PRINT: Ann C. Steele

SIGNATURE: 
89B86B1AD301462...

SIGNATURE: 
3487F7784F004C5...

TITLE: PURCHASING AGENT

TITLE: CEO

DATE: 11/23/2022

DATE: 11/22/2022

EXHIBIT B
RATES

COURSE DELIVERY PRICING

GENERAL INSTITUTE & DIVERSITY AND INCLUSION IN PERSON TRAINING COURSE	
DAILY RATES	\$3,000.00
HALF DAY RATES	\$1,500.00

VIRTUAL LEARNING SESSIONS	
1-HOUR SESSION	N/A
2-HOUR SESSION	N/A
4-HOUR SESSION	N/A

SERVICES DELIVERY PRICING TABLE

EXECUTIVE COACHING SERVICES	
HOURLY	N/A
ORGANIZATION DEVELOPMENT SERVICES	
DAILY RATE	\$1,000.00
HOURLY RATE	\$150.00

DIVERSITY & INCLUSION ORGANIZATION DEVELOPMENT SERVICES	
DAILY RATE	\$1,000.00
HOURLY RATE	\$150.00

MULTI-RATER ASSESSMENT	
COST PER INDIVIDUAL ASSESSMENT/REPORT	N/A
CUSTOMIZATION	N/A

INSTRUCTOR-LED NEW COURSE DEVELOPMENT	
HOURLY RATE	\$150.00

E-Learning Custom Development

Simple Asynchronous	Static HTML pages with text and graphics	N/A
Average Asynchronous	Above plus - flash, animation, GIF's	N/A
Complex Asynchronous	Above plus - audio, video, interactive simulations	N/A