



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

TO: IMAGE TREND, INC. ORIGINAL DATE ISSUED: FEBRUARY 14, 2020
20855 KENSINGTON BLVD CONTRACT NO: 20-753-EP
LAKEVILLE, MN 55044 CONTRACT TITLE: FIRE RECORDS MANAGEMENT SYSTEM (FRMS) MAINTENANCE

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 20-753-EP including any attachments or amendments thereto.

EFFECTIVE DATE: JANUARY 2, 2023
EXPIRES: JANUARY 1, 2024
RENEWALS: TWO (2) ONE-YEAR RENEWALS REMAIN.

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: Tom Green, Account Executive VENDOR TEL. NO.: 952-469-6732
EMAIL ADDRESS: tgreen@imagetrend.com
COUNTY CONTACT: Niki Levy COUNTY TEL. NO.: 703-228-4365
COUNTY CONTACT EMAIL: nslevy@arlingtonva.us

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA

IMAGE TREND, INC.

PRINT: DR. SHARON T. LEWIS

PRINT: Joseph T. Graw

SIGNATURE: [DocuSigned by: Dr. SHARON T. LEWIS]

SIGNATURE: [DocuSigned by: Joseph T. Graw]

TITLE: PURCHASING AGENT

TITLE: President/CEO

DATE: 11/30/2022

DATE: 11/28/2022

AGREEMENT NO. 20-753-EP
EXHIBIT B – PRICING

One-Time Fees				
Elite™ Rescue – License	1	One Time	\$20,000.00	\$20,000.00
Elite™ Rescue Setup	1	One Time	\$12,000.00	\$12,000.00
Elite™ Field – License	1	One Time	\$28,000.00	\$28,000.00
Statewide Elite™ Field Credit-License	1	One Time	(\$28,000.00)	(\$28,000.00)
Data Mart™ License Continuous Delivery-2 Sources	1	One Time	\$30,000.00	\$30,000.00
Visual Informatics™	1	One Time	\$9,500.00	\$19,000.00
Onsite Training Session	3	One Time	\$1,000.00	\$3,000.00
(1) Onsite Training Representative	1	One Time	\$1,500.00	\$1,500.00
Travel-1 Person/3 Days Onsite	4	One Time	\$125.00	\$500.00
Webinar Training-4 Hours @ \$125 per hour				
Recurring Fees - EMS				
Elite™ Rescue Hosting	1	Recurring	\$7,000.00	\$7,000.00
Elite™ Rescue Support	1	Recurring	\$8,000.00	\$8,000.00
Elite™ Field –Support	1	Recurring	\$2,800.00	\$2,800.00
Statewide Elite™ Field –Support Credit	1	Recurring	(\$2,800.00)	(\$2,800.00)
CAD Distribution - CAD Vendor: TriTech	1	Recurring	\$2,500.00	\$2,500.00
TeleStaff Distribution	1	Recurring	\$7,500.00	\$7,500.00
Data Mart™ Annual Support	1	Recurring	\$3,750.00	\$3,750.00
Visual Informatics™	1	Recurring	\$2,460.00	\$2,460.00
Billing Integration with McKesson	1	Recurring	Include	Included
GER Integration- NVERS Patient Tracking-Support	1	Recurring	\$2,100.00	\$2,100.00
Elite Viewer (Hospital Dashboard)	1	Recurring	Include	Included
Physio Control-Lifepack 15 Integration				
Recurring Fees - Fire				
Elite™ Rescue Hosting	1	Recurring	\$7,000.00	\$7,000.00
Elite™ Rescue Support	1	Recurring	\$8,000.00	\$8,000.00
Elite™ Field –Support	1	Recurring	\$2,800.00	\$2,800.00
Statewide Elite™ Field –Support Credit	1	Recurring	(\$2,800.00)	(\$2,800.00)
CAD Distribution EMS & Fire - CAD Vendor: TriTech	1	Recurring	\$2,500.00	\$2,500.00
TeleStaff Distribution	1	Recurring	\$7,500.00	\$7,500.00
Data Mart™ Annual Support	1	Recurring	\$3,750.00	\$3,750.00
Visual Informatics™	1	Recurring	\$2,460.00	\$2,460.00
			TOTAL Year 1	\$150,520.00
			TOTAL Year 2	\$66,455.60
			TOTAL Year 3	\$68,449.27
			TOTAL Year 4	\$70,502.75
			TOTAL Year 5	\$72,617.83