

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF CONTRACT AWARD

BW Wilson Paper Company	DATE ISSUED:	December 26, 2018
2501 Britton's Hill Road	CURRENT REFERENCE NO:	19-070-ITB
Richmond, Virginia 23230-1248	CONTRACT TITLE:	Recycled Copy and Printing Paper

**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE
VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

BW Wilson Paper Company is hereby awarded sections A through E.

The contract documents consist of the terms and conditions of AGREEMENT No. 19-070-R including any attachments or amendments thereto.

EFFECTIVE DATE: DECEMBER 26, 2018

EXPIRES: NOVEMBER 30, 2019

RENEWALS: FOUR (4) ONE (1) YEAR RENEWAL OPTIONS FROM DECEMBER 1, 2019 TO NOVEMBER 30, 2023

COMMODITY CODE(S): 64633

LIVING WAGE: N

ATTACHMENTS:

AGREEMENT No. 19-070-R

ATTACHMENT A – BW Wilson Paper Company's Bid Form

EMPLOYEES NOT TO BENEFIT:

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE
GENERAL PUBLIC.**

VENDOR CONTACT: BRIAN HANLEY

VENDOR TEL. NO.: (804) 358-6715

EMAIL ADDRESS: BHANLEY@BWWILSON.COM

COUNTY CONTACT: PAUL SPROW, DES, PRINT SHOP

COUNTY TEL. NO.: (703) 228-4431

COUNTY CONTACT EMAIL: PSPROW@ARLINGTONVA.US

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VA 22201**

AGREEMENT NO. 19-070-ITB

THIS AGREEMENT is made, on the date of execution by the County, between BW Wilson Paper Company, Inc, 2501 Britton's Hill Road, Richmond, Virginia 23230-1248 ("Contractor") a Virginia corporation authorized to do business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia. The County and the Contractor, for the consideration hereinafter specified, agree as follows:

1. CONTRACT DOCUMENTS

The "Contract Documents" consist of:

This Agreement

- a. Exhibit A – B.W. Wilson Paper Company, Inc.'s Bid Form, dated November 7, 2018; and
- b. Exhibit B – Invitation to Bid No. 19-070-ITB incorporated herein by reference.

Where the terms and provisions of this Agreement vary from the terms and provisions of the other Contract Documents, the terms and provisions of this Agreement will prevail over the other Contract Documents, and the remaining Contract Documents will be complementary to each other. If there are any conflicts, the most stringent terms or provisions will prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either party has made any representation or promise with respect to the parties' agreement that is not contained in the Contract Documents. The Contract Documents may be referred to below as the "Contract" or the "Agreement".

2. SCOPE OF WORK

The Contractor agrees to provide goods described in the Contract Documents (hereinafter "the Work"), more particularly described in the Specifications included with the Invitation to Bid. The primary purpose of the Work is to recycled copy and printing paper. The Contract Documents set forth the minimum work estimated by the County and the Contractor to be necessary to complete the Work. It shall be the Contractor's responsibility, at the Contractor's sole cost, to provide the specific goods set forth in the Contract Documents and sufficient goods to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor's responsibility to manage the details and execution of the Work.

3. CONTRACT TERM

The Work shall commence on the date of the execution of the Agreement by the County, and shall be completed no later than November 30, 2019 ("Initial Contract Term"), subject to any modifications as provided for in the Contract Documents. Upon satisfactory performance by the Contractor and with the concurrence of the Contractor, the County may, through issuance of an amendment executed by the parties, authorize continued operations of the Contractor under the same contract prices for not more

than four (4) additional twelve (12) month periods from December 1, 2019 to November 30, 2023 (each such period shall be referred to as "Subsequent Contract Term").

4. CONTRACT PRICING WITH OPTIONAL PRICE ADJUSTMENT

The Contract unit price(s) shall remain firm until November 30, 2019 ("Price Adjustment Date"). To request a price adjustment, the Contractor or the County must submit a written request to the other party not less than sixty (60) days prior to the Price Adjustment Date. Requests for adjustment(s) to Contract unit price(s) for ensuing years shall not exceed prices listed in the Contractor's bona-fide manufacturer's documents or prices reflecting the change. Increases shall be limited to the actual cost increase to the Contractor.

Any Contract unit price(s) that result from this provision will become effective the day after the Price Adjustment Date and will be binding for 12 months. The new Price Adjustment Date will be 12 months after the price adjustment.

If the Contractor and the County have not agreed on a requested adjustment by 30 days before the Price Adjustment Date, the County may terminate the Contract, whether or not the County has previously elected to extend the Contract's term."

5. PROJECT OFFICER

The performance of the Contractor is subject to the review and approval of the County Project Officer ("Project Officer"), who shall be appointed by the Director of the Arlington County department or agency requesting the work under this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its work pursuant to the Contract Documents.

6. PAYMENT TERMS

Payment terms will be recorded by the County as Net thirty (30) days. The County will pay the Contractor within thirty (30) calendar days after the date of receipt of a correct, as determined by the Project Officer, invoice approved by the Project Officer describing completed work which is reasonable and allocable to the Contract, or the date of receipt of the entire order, or the date of acceptance of the work which meets the Contract requirements, whichever is later. Payments will be made by the County for goods furnished, delivered, inspected, and accepted upon receipt of invoices submitted on the date of delivery of service, subject to applicable payment terms. The number of the County Purchase Order pursuant to which authority services have been performed shall appear on all invoices. Invoices shall be submitted in duplicate. Unless otherwise specified herein, payment shall not be made prior to delivery and acceptance of the entire order by the County.

7. PAYMENT OF SUBCONTRACTORS

The Contractor is obligated to take one of the two following actions within seven (7) calendar days after receipt of amounts paid to the Contractor by the County for work performed by any subcontractor under this Contract:

- a. Pay the subcontractor for the proportionate share of the total payment received from the County attributable to the work performed by the subcontractor under this Contract; or

- b. Notify the County and the subcontractor, in writing, of the Contractor's intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

The Contractor is obligated to pay interest to the subcontractor on all amounts owed by the Contractor to the subcontractor that remain unpaid after seven (7) calendar days following receipt by the Contractor of payment from the County for work performed by the subcontractor under this Contract, except for amounts withheld as allowed in subsection b., above. Unless otherwise provided under the terms of this Contract, interest shall accrue at the rate of one percent (1%) per month.

The Contractor shall include in each of its subcontracts, if any are permitted, a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor.

The Contractor's obligation to pay an interest charge to a subcontractor pursuant to this section may not be construed to be an obligation of the County. A Contract modification may not be made for the purpose of providing reimbursement for such interest charge. A cost reimbursement claim may not include any amount for reimbursement for such interest charge.

8. NON-APPROPRIATION

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then-current fiscal year or when the appropriation made for the then-current year for the services covered by this Contract is spent, whichever event occurs first.

9. ESTIMATED QUANTITIES/NON-EXCLUSIVITY OF CONTRACTOR

During the Contract Term, the Contractor will furnish all of the goods or services described in the Contract Documents, if so requested by the County. The County will have no obligation to the Contractor if no, or fewer, items or services are required or requested by the County. Any quantities which are included in the Contract Documents are the present expectations of those who are planning for the County for the period of the Contract. The amount is only an estimate and the Contractor understands and agrees that the County is under no obligation to the Contractor to buy that amount, or any amount as a result of having provided this estimate or of having had any normal or otherwise measurable requirement in the past. The Contractor further understands that the County may require goods and/or services in excess of the estimated annual contract amount and that such excess shall not give rise to any claim for compensation other than at the unit prices and/or rates set forth in this Contract. Further, the items or services covered by this contract may be available or become available under other County contracts, and in analyzing its needs, the County may determine that it is in its best interest to procure the items or services through such another contract. Therefore, the County does not guarantee that the Contractor will be the exclusive provider of the goods or services covered by this contract.

10. COUNTY PURCHASE ORDER REQUIREMENT

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction, indicating that the ordering agency has sufficient funds available to pay for the purchase. Such a

Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

11. DELIVERY

All goods are purchased F.O.B. destination in Arlington County as designated in this Contract. All costs for handling and transportation charges to the designated point of delivery shall be borne by the Contractor. Transportation, handling and all related charges are included in the unit prices or discounts submitted by the Contractor with its bid.

12. WARRANTY

All goods and materials provided to the County shall be fully guaranteed by the Contractor against factory defects. Any defects which may occur as the result of either faulty material or workmanship by the manufacturer within the period of the manufacturer's standard warranty shall be corrected by the Contractor at no expense to Arlington County. The Contractor shall provide all manufacturers' warranties available to the Project Officer at the time of delivery. All goods and materials are guaranteed by the Contractor against defects resulting from the use of inferior or faulty materials or workmanship for one (1) year from the date of final acceptance by the County in addition to and irrespective of any manufacturer's or supplier's warranty. No date other than the date of final acceptance shall govern the effective date of the Guaranty, unless that date is agreed upon by the County and the Contractor in advance and in a signed writing.

13. INSPECTION, ACCEPTANCE, TITLE, AND RISK OF LOSS

Inspection and acceptance of goods or materials by the County will be at the delivery location in Arlington County, Virginia, and within ten (10) calendar days of delivery, unless otherwise provided for in the Contract. The County will not inspect, accept, or pay for any goods or materials stored or delivered off-site by the Contractor.

Title and risk of loss or damage to all goods shall be the responsibility of the Contractor until acceptance by the County. The County's right of inspection shall not be deemed to relieve the Contractor of its obligation to ensure that all articles, materials and supplies are consistent with specifications and instructions and are fit for their intended use. The County reserves the right to conduct any tests or inspections it may deem appropriate before acceptance.

No goods or materials shall be purchased by the Contractor or any subcontractor subject to any chattel mortgage or under a conditional sale or other agreement by which an interest is retained by the seller. The Contractor warrants that it has good title to, and that it will require all subcontractors to warrant that they have good title to, all goods or materials for which the Contractor invoices for payment.

14. EMPLOYMENT DISCRIMINATION BY CONTRACTOR PROHIBITED

During the performance of its Work pursuant to this Contract, the Contractor agrees as follows:

- a. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by state law related to discrimination in employment except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor

agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

- b. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an Equal Opportunity Employer.
- c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
- d. The Contractor will comply with the provisions of the Americans with Disabilities Act of 1990 which prohibits discrimination against individuals with disabilities in employment, and mandates their full participation in both publicly and privately-provided services and activities.
- e. The Contractor will include the provisions of the foregoing paragraphs in every subcontract or purchase order of over \$10,000.00, so that the provisions will be binding upon each subcontractor or vendor.

15. EMPLOYMENT OF UNAUTHORIZED ALIENS PROHIBITED

In accordance with § 2.2-4311.1 of the Code of Virginia, as amended, the Contractor acknowledges that it does not, and shall not during the performance of this Contract, knowingly employ an unauthorized alien as that term is defined in the federal Immigration Reform and Control Act of 1986.

16. DRUG-FREE WORKPLACE TO BE MAINTAINED BY CONTRACTOR

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace, and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000.00 relating to this Contract, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor by Arlington County in accordance with the Arlington County Purchasing Resolution, the employees of which Contractor are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

17. FAILURE TO DELIVER

In case of failure by the Contractor to deliver goods or services in accordance with the Contract Documents, the County, after written notice, may procure the same or similar goods or services from other sources and the Contractor shall be liable for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the County may have pursuant to this Contract or under law. At its discretion, the County shall be entitled to offset such costs against any sums owed by the County to the Contractor.

18. TERMINATION FOR CAUSE, INCLUDING BREACH AND DEFAULT; CURE

The Contract shall remain in force for the Initial Contract Term or any Subsequent Contract Term(s) and until the County determines that all of the following requirements and conditions have been satisfactorily met: the County has accepted the Work, and thereafter until the Contractor has met all requirements and conditions relating to the Work under the Contract Documents, including warranty and guarantee periods. However, the County shall have the right to terminate this Contract sooner if the Contractor is in breach or default or has failed to perform satisfactorily the Work required, as determined by the County in its discretion.

If the County determines that the Contractor has failed to perform satisfactorily, then the County will give the Contractor written notice of such failure(s) and the opportunity to cure such failure(s) within at least fifteen (15) days before termination of the Contract takes effect ("Cure Period"). If the Contractor fails to cure within the Cure Period, or as otherwise specified in the notice, the Contract may be terminated for the Contractor's failure to provide satisfactory Contract performance. Upon such termination, the Contractor may apply for compensation for Contract services satisfactorily performed by the Contractor and allocable to the Contract and accepted by the County prior to such termination unless otherwise barred by the Contract ("Termination Costs"). In order to be considered, such request for Termination Costs, with all supporting documentation, must be submitted to the County Project Officer within fifteen (15) days after the expiration of the Cure Period. The County may accept or reject, in whole or in part, the application for Termination Costs and notify the Contractor of same within a reasonable time thereafter.

If the County terminates the Contract for default or breach of any Contract provision or condition, then the termination shall be immediate after notice from the County to the Contractor (unless the County in its discretion provides for an opportunity to cure) and the Contractor shall not be permitted to seek Termination Costs.

Upon any termination pursuant to this section, the Contractor shall be liable to the County for all costs incurred by the County after the effective date of termination, including costs required to be expended by the County to complete the Work covered by the Contract, including costs of delay in completing the Work or the cost of repairing or correcting any unsatisfactory or non-compliant work performed or provided by the Contractor or its subcontractors. Such costs shall be either deducted from any amount due the Contractor or shall be promptly paid by the Contractor to the County upon demand by the County. Additionally, and notwithstanding any provision in this Contract to the contrary, the Contractor is liable to the County, and the County shall be entitled to recover, all damages to which the County is entitled by this Contract or by law, including and without limitation, direct damages, indirect damages, consequential damages, delay damages, replacement costs, refund of all sums paid by the County to the Contractor under the Contract and all attorney fees and costs incurred by the County to enforce any provision of this Contract.

Except as otherwise directed by the County in the notice, the Contractor shall stop work on the date of receipt of notice of the termination or other date specified in the notice, place no further orders or subcontracts for materials, services, or facilities except as are necessary for the completion of such portion of the Work not terminated, and terminate all vendors and subcontracts and settle all outstanding liabilities and claims. Any purchases after the date of termination contained in the notice shall be the sole responsibility of the Contractor.

In the event any termination for cause, default, or breach shall be found to be improper or invalid by any court of competent jurisdiction then such termination shall be deemed to have been a termination for convenience.

19. TERMINATION FOR THE CONVENIENCE OF THE COUNTY

The performance of Work under this Contract may be terminated by the County Purchasing Agent in whole or in part whenever the Purchasing Agent shall determine that such termination is in the County's best interest. Any such termination shall be effected by the delivery to the Contractor of a written notice of termination at least fifteen (15) days before the date of termination, specifying the extent to which performance of the work under this Contract is terminated and the date upon which such termination becomes effective. The Contractor will be entitled to receive compensation for all Contract services satisfactorily performed by the Contractor and allocable to the Contract and accepted by the County prior to such termination and any other reasonable termination costs as negotiated by the parties, but no amount shall be allowed for anticipatory profits.

After receipt of a notice of termination and except as otherwise directed, the Contractor shall stop all designated work on the date of receipt of the notice of termination or other date specified in the notice; place no further orders or subcontracts for materials, services or facilities except as are necessary for the completion of such portion of the work not terminated; immediately transfer all documentation and paperwork for terminated work to the County; and terminate all vendors and subcontracts and settle all outstanding liabilities and claims.

20. INDEMNIFICATION

The Contractor covenants for itself, its employees, and subcontractors to save, defend, hold harmless and indemnify the County, and all of its elected and appointed officials, officers, current and former employees, agents, departments, agencies, boards, and commissions (collectively the "County" for purposes of this section) from and against any and all claims made by third parties or by the County for any and all losses, damages, injuries, fines, penalties, costs (including court costs and attorney's fees), charges, liability, demands or exposure, however caused, resulting from, arising out of, or in any way connected with the Contractor's acts or omissions, including the acts or omissions of its employees and/or subcontractors, in performance or nonperformance of the work called for by the Contract Documents. This duty to save, defend, hold harmless and indemnify shall survive the termination of this Contract. If, after notice by the County, the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor shall be liable for and reimburse the County for any and all expenses including but not limited to, reasonable attorneys' fees incurred and any settlements or payments made. The Contractor shall pay such expenses upon demand by the County and failure to do so may result in such amounts being withheld from any amounts due to Contractor under this Contract.

21. ETHICS IN PUBLIC CONTRACTING

This Contract incorporates by reference Article 9 of the Arlington County Purchasing Resolution, as well as any state or federal law related to ethics, conflicts of interest, or bribery, including, by way of illustration and not limitation, the State and Local Government Conflict of Interests Act (Code of Virginia § 2.2-3100 et seq.), the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.), and Articles 2 and 3 of Chapter 10 of Title 18.2 of the Code of Virginia, as amended (§ 18.2-438 et seq.). The Contractor certifies that its offer was made without collusion or fraud and that it has not offered or received any kickbacks or inducements from any other bidder, supplier, manufacturer, or subcontractor and that it has not conferred on any public employee having official responsibility for this procurement

any payment, loan, subscription, advance, deposit of money, services, or anything of more than nominal value, present or promised unless consideration of substantially equal or greater value was exchanged.

22. COUNTY EMPLOYEES

No employee of Arlington County, Virginia, shall be admitted to any share in any part of this Contract or to any benefit that may arise therefrom which is not available to the general public.

23. FORCE MAJEURE

The Contractor shall not be held responsible for failure to perform the duties and responsibilities imposed by this Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond the control of the Contractor and outside and beyond the scope of the Contractor's then-current, by industry standards, disaster plan that make performance impossible or illegal, unless otherwise specified in the Contract.

The County shall not be held responsible for failure to perform its duties and responsibilities imposed by the Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond control of the County that make performance impossible or illegal, unless otherwise specified in the Contract.

24. AUTHORITY TO TRANSACT BUSINESS

The Contractor shall, pursuant to Code of Virginia §§ 2.2-4311.2, be and remain authorized to transact business in the Commonwealth of Virginia during the Initial Term and any Subsequent Contract Term(s) of this Contract. A contract entered into by a Contractor in violation of this requirement is voidable, without any cost or expense, at the sole option of the County.

25. RELATION TO THE COUNTY

The Contractor is an independent contractor, and neither the Contractor nor its employees or subcontractors will, under any circumstances, be considered employees, servants or agents of the County. The County will not be legally responsible for any negligence or other wrongdoing by the Contractor, its employees, servants or agents. The County will not withhold payments to the Contractor for any federal or state unemployment taxes, federal or state income taxes, Social Security tax, or any other amounts for benefits to the Contractor. Furthermore, the County will not provide to the Contractor any insurance coverage or other benefits, including workers' compensation, normally provided by the County for its employees.

26. ANTITRUST

By entering into this Contract, the Contractor conveys, sells, assigns and transfers to the County all rights, title, and interest in and to all causes of action the Contractor may now have or hereafter acquire under the antitrust laws of the United States or the Commonwealth of Virginia, relating to the goods purchased or acquired by the County under this Contract.

27. AUDIT

The Contractor must retain all books, records and other documents related to this Contract for at least five years after the final payment and must allow the County or its authorized agents to examine the documents during this period and during the Contract Term. The Contractor must provide any requested documents to the County for examination within 15 days of the request, at the Contractor's expense. Should the County's examination reveal any overcharging by the Contractor, the Contractor must, within 30 days of County's request, reimburse the County for the overcharges and for the reasonable costs of

the County's examination, including, but not limited to, the services of external audit firm and attorney's fees; or the County may deduct the overcharges and examination costs from any amount that the County owes to the Contractor. If the Contractor wishes to destroy or dispose of any records related to this Contract (including confidential records to which the County does not have ready access) within five years after the final payment, the Contractor must give the County at least 30 days' notice and must not dispose of the documents if the County objects.

28. ASSIGNMENT

The Contractor shall not assign, transfer, convey, sublet, or otherwise dispose of any award, or any or all of its rights, obligations, or interests under this Contract, without the prior written consent of the County.

29. AMENDMENTS

Unless otherwise specified herein, this Contract shall not be modified except by written amendment executed by persons duly authorized to bind the Contractor and the County.

30. ARLINGTON COUNTY PURCHASING RESOLUTION AND COUNTY POLICIES

Notwithstanding any provision to the contrary herein, no provision of the Arlington County Purchasing Resolution or any applicable County policy is waived in whole or in part.

31. DISPUTE RESOLUTION

All disputes arising under this Agreement, or its interpretation, whether involving law or fact, extra work or extra compensation or time, and all claims for alleged breach of Contract shall be submitted in writing to the Project Officer for decision at the time of the occurrence or beginning of the work upon which the claim is based, whichever occurs first. Any such claims shall state the facts surrounding it in sufficient detail to identify it together with its character and scope. In accordance with the Arlington County Purchasing Resolution, claims denied by the Project Officer may be submitted to the County Manager in writing no later than sixty (60) days after final payment. The time limit for final written decision by the County Manager in the event of a contractual dispute, as that term is defined in the Arlington County Purchasing Resolution, is fifteen (15) days. Procedures for considering contractual claims, disputes, administrative appeals, and protests are contained in the Purchasing Resolution, which is incorporated herein by reference. A copy of the Arlington County Purchasing Resolution is available upon request from the Office of the Purchasing Agent. The Contractor shall not cause a delay in the Work pending a decision of the Project Officer, County Manager, County Board, or a court of law.

32. APPLICABLE LAW, FORUM, VENUE, AND JURISDICTION

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect hereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing the Work under this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

33. ARBITRATION

It is expressly agreed that nothing under the Contract shall be subject to arbitration, and that any references to arbitration are expressly deleted from the Contract.

34. NONEXCLUSIVITY OF REMEDIES

All remedies available to the County under this Contract are cumulative, and no such remedy shall be exclusive of any other remedy available to the County at law or in equity.

35. NO WAIVER

The failure of either party to exercise in any respect a right provided for in this Contract shall not be deemed to be a subsequent waiver of the same right or any other right.

36. SEVERABILITY

The sections, paragraphs, sentences, clauses and phrases of this Contract are severable, and if any phrase, clause, sentence, paragraph or section of this Contract shall be declared invalid by a court of competent jurisdiction, such invalidity shall not affect any of the remaining phrases, clauses, sentences, paragraphs and sections of this Contract.

37. NO WAIVER OF SOVEREIGN IMMUNITY

Notwithstanding any other provision of this Contract, nothing in this Contract or any action taken by the County pursuant to this Contract shall constitute or be construed as a waiver of either the sovereign or governmental immunity of the County. The parties intend for this provision to be read as broadly as possible.

38. SURVIVAL OF TERMS

In addition to any numbered section in this Agreement which specifically state that the term or paragraph survives the expiration or termination of this Contract, the following sections if included in this Contract also survive: INDEMNIFICATION; RELATION TO COUNTY; OWNERSHIP AND RETURN OF RECORDS; AUDIT; AND WARRANTY.

39. HEADINGS

The section headings in this Contract are inserted only for convenience and are not to be construed as part of this Contract or a limitation on the scope of the particular section to which the heading precedes.

40. AMBIGUITIES

Each party and its counsel have participated fully in the review and revision of this Agreement. Any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply in interpreting this Agreement. The language in this Agreement shall be interpreted as to its fair meaning and not strictly for or against any party.

41. ATTORNEYS' FEES

In the event that the County prevails in any legal action or proceeding brought by the County to enforce any provision of this Contract, the Contractor will pay the County's reasonable attorney's fees and expenses.

42. NOTICES

Unless otherwise provided in writing, all legal notices and other communications required by this Contract are deemed to have been given when either (a) delivered in person; (b) delivered by an agent, such as a delivery service; or (c) deposited in the United States mail, postage prepaid, certified or registered and addressed as follows:

Contact Information for the Contractor:

B.W. Wilson Paper Company, Inc.

Brian Hanley

2501 Britton's Hill Road

Richmond, Virginia 23230

Contact Information for Arlington County

Department of Environmental Services

Digital Production and Mail Center

Paul Sprow, Manager

1400 N. Uhle Street, #101

Arlington, Virginia 22201

AND

Contact Information for Arlington County

(Legal Authorization):

Office of the Purchasing Agent

2100 Clarendon Boulevard, Suite 500

Arlington, Virginia 22201

Attn: Cynthia Davis, Procurement Officer

Email: cdavis@arlingtonva.us

43. NON-DISCRIMINATION NOTICE

Arlington County does not discriminate against faith-based organizations.

44. COUNTERPARTS

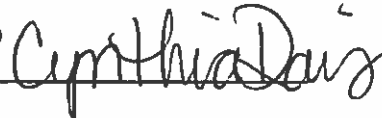
This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:

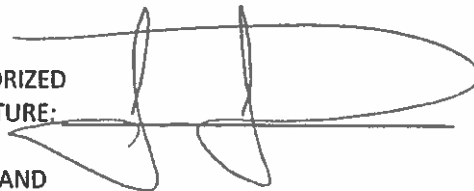
THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

CONTRACTOR

AUTHORIZED
SIGNATURE:



AUTHORIZED
SIGNATURE:



NAME: CYNTHIA DAVIS
TITLE: PROCUREMENT OFFICER

NAME AND
TITLE: Jon M. Jones, Vice President

DATE: 12/26/18

DATE: 12/13/2018

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT

INVITATION TO BID NO. 19-070-ITB

B I D F O R M

SUBMIT TWO (2) FULLY-COMPLETED AND SIGNED BID FORMS TO THE OFFICE OF THE BID CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA, 22201 (ONE FORM SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 3:00 P.M., ON NOVEMBER 7, 2018

FOR PROVIDING RECYCLED COPY AND PRINTING PAPER PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS SOLICITATION:

Bidder's must complete Attachment A – Pricing Schedule. This sheet, BID FORM must be signed as the Bidder's affirmation of the Attachment A and returned with the bid package.

The undersigned understands and acknowledges the following:

The official, true, and complete copy of the solicitation documents, WHICH SHALL INCLUDE ALL ADDENDUMS THERETO, is the electronic copy of the solicitation documents provided at the County Purchasing Agent's website (<http://www.arlingtonva.us/purchasing>).

Each bidder is responsible for determining the accuracy and completeness of ALL solicitation documents they receive, including documents obtained from the County, and documents obtained from all other sources.

BIDDER NAME: B.W. Wilson

TRADE SECRETS OR PROPRIETARY INFORMATION:

Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, Section 4-111 of the Arlington County Purchasing Resolution states that the bidder must invoke the protection of this section prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary.

Please mark one:

- No, the bid I have submitted does not contain any trade secrets and/or proprietary information.
- Yes, the bid I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or other materials to be protected and list all applicable page numbers of the bid containing such data or materials:

State the specific reason(s) why protection is necessary:

If you fail to identify the data or other materials to be protected and state the reasons why protection is necessary in the space provided above, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, effective upon the award of contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of, or affected by, any act of collusion with another person (as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

BIDDER NAME: B.W. Wilson

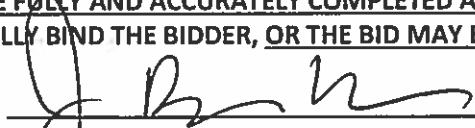
CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES

Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

B.W. Wilson
Brian Hawley
2501 Britton's Hill Rd.
Richmond, VA 23230-1048

THE PROPER LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED ADDENDUMS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED:

AUTHORIZED SIGNATURE:



PRINT NAME AND TITLE:

J. Brian Hawley - Sales Executive

INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID AND THE CONTRACT, IF AWARDED (I.E. PROJECT MANAGER):

NAME (PRINTED): Brian Hawley TITLE: Sales Executive

E-MAIL ADDRESS: BHawley@BWilson TEL. NO.: 410-991-5373
.com

SUBMITTED BY: (LEGAL NAME OF ENTITY) B.W. Wilson Paper Company Inc.					
ADDRESS: 2501 Britton's Hill Rd.					
CITY/STATE/ZIP: Richmond, VA 23230-1248					
TELEPHONE NO.: 800-868-2868			FACSIMILE NO.: 804-358-4742		
THIS FIRM IS A: • INSERT NAME OF STATE <u>VIRGINIA</u> <input checked="" type="checkbox"/> CORPORATION, <input type="checkbox"/> GENERAL PARTNERSHIP, <input type="checkbox"/> LIMITED PARTNERSHIP, <input type="checkbox"/> UNINCORPORATED ASSOCIATION, <input type="checkbox"/> LIMITED LIABILITY COMPANY, <input type="checkbox"/> SOLE PROPRIETORSHIP					
IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA?					yes
IDENTIFICATION NO. ISSUED TO THE FIRM BY THE SCC:				54-0437802	
ANY BIDDER EXEMPT FROM SCC AUTHORIZATION REQUIREMENT SHALL INCLUDE A STATEMENT WITH ITS BID WHY THEY ARE NOT REQUIRED TO BE SO AUTHORIZED					
IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION?					NO
ENTITY'S DUN & BRADSTREET D-U-N-S NUMBER: (if available) 00 3133 584					
BIDDER STATUS:	MINORITY OWNED:		WOMAN OWNED:		NEITHER: <input checked="" type="checkbox"/>

**METROPOLITAN WASHINGTON COUNCIL OF GOVERNMENTS (COG)
RIDER CLAUSE**

**PERTAINING TO THE USE OF CONTRACT(S) BY MEMBERS OF THE METROPOLITAN WASHINGTON
COUNCIL OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE**

- A. If authorized by the bidder(s), resultant contract(s) will be extended to any or all of the listed members as designated by the bidder to purchase at contract prices in accordance with contract terms.
- B. Any member utilizing such contract(s) will place its own order(s) directly with the successful contractor. There shall be no obligation on the part of any participating member to utilize the contract(s).
- C. A negative reply will not adversely affect consideration of a bidder's bid/proposal.
- D. It is the awarded vendor's responsibility to notify the members shown below of the availability of the Contract(s).
- E. Each participating jurisdiction has the option of executing a separate contract with the awardee. Contracts entered into with a participating jurisdiction may contain general terms and conditions unique to that jurisdiction including, by way of illustration and not limitation, clauses covering minority participation, non-discrimination, indemnification, naming the jurisdiction as an additional insured under any required Comprehensive General Liability policies, and venue. If, when preparing such a contract, the general terms and conditions of a jurisdiction are unacceptable to the awardee, the awardee may withdraw its extension of the award to that jurisdiction.
- F. The issuing jurisdiction shall not be held liable for any costs or damages incurred by another jurisdiction as a result of any award extended to that jurisdiction by the awardee.

Continued on next page

BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:

YES/NO JURISDICTION

- Alexandria, Virginia
- Alexandria Public Schools
- Alexandria Sanitation Authority
- Arlington County, Virginia
- Arlington County Public Schools
- Bladensburg, Maryland
- Bowie, Maryland
- Charles County Public Schools
- College Park, Maryland
- Culpeper County, Virginia
- District of Columbia
- District of Columbia Courts
- District of Columbia Public Schools
- District of Columbia Water and Sewer Authority
- Fairfax, Virginia
- Fairfax County, Virginia
- Fairfax County Water Authority
- Falls Church, Virginia
- Fauquier County Schools and Government, Virginia
- Frederick, Maryland
- Frederick County, Maryland
- Gaithersburg, Maryland
- Greenbelt, Maryland
- Herndon, Virginia
- Leesburg, Virginia
- Loudoun County, Virginia
- Loudoun County Public Schools
- Loudoun County Sanitation Authority
- Manassas, Virginia
- City of Manassas Public Schools
- Manassas Park, Virginia
- Maryland-National Capital Park and Planning Commission

YES/NO JURISDICTION

- Metropolitan Washington Airports Authority
- Metropolitan Washington Council of Governments
- Montgomery College
- Montgomery County, Maryland
- Montgomery County Public Schools
- OmniRide
- Prince George's County, Maryland
- Prince George's Public Schools
- Prince William County, Virginia
- Prince William County Public Schools
- Prince William County Service Authority
- Rockville, Maryland
- Spotsylvania County Schools
- Stafford County, Virginia
- Takoma Park, Maryland
- Upper Occoquan Sewage Authority
- Vienna, Virginia
- Virginia Railway Express
- Washington Metropolitan Area Transit Authority
- Washington Suburban Sanitary Commission
- Winchester, Virginia
- Winchester Public Schools

BIDDER'S LEGAL NAME:

B.W. Wilson Paper Co. Inc.

DATE OF BID: 11/7/18

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT**

INVITATION TO BID NO. 19-070-ITB

ADDENDUM NO. 1

Arlington County Invitation to Bid No. 19-070-ITB for Recycled Copy and Printing Paper is amended as follows:

Delete number 42. Notices in its entirety and replace it with the following language:

42. NOTICES

Unless otherwise provided in writing, all legal notices and other communications required by this Contract are deemed to have been given when either (a) delivered in person; (b) delivered by an agent, such as a delivery service; or (c) deposited in the United States mail, postage prepaid, certified or registered and addressed as follows:

Contact Information for the Contractor:

Contact Information for Arlington County's DPMC:

AND

**Contact Information for Arlington County
(Legal Authorization):**

Office of the Purchasing Agent
2100 Clarendon Boulevard, Suite 500
Arlington, Virginia 22201
Attn: Cynthia Davis, Procurement Officer
Email: cdavis@arlingtonva.us

The balance of the solicitation remains unchanged.

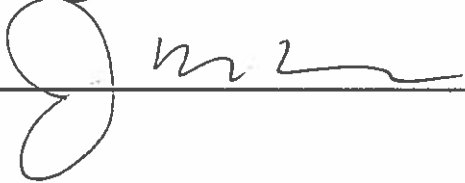
Arlington County, Virginia

Cynthia Davis, VCA
Purchasing Division Chief
cdavis@arlingtonva.us

RETURN THIS PAGE, FULLY COMPLETED AND SIGNED, WITH YOUR BID:

BIDDER ACKNOWLEDGES RECEIPT OF ADDENDUM NUMBER 1.

FIRM NAME: 3. W. Wilson

AUTHORIZED SIGNATURE:  DATE: 11/6/18

Bidders are not required to bid on each section of the ITB. However, Bidders must complete each line item within a section to be deemed reasonable. No partial bids for line items within a section will be accepted. Bidders shall populate blue shaded cells only, grey shaded cells will auto fill.

Note: Sizes = feet (') and inches (").
Paper Weight Abbreviations = pounds (LB), thousandth of an inch (MIL), Points (PT) and Ounces (oz).
Quantity = Estimated Annual Usage (EAU) based on historical data.
Unit Abbreviations = Each (Ea.) and Bundles (BDL)
Extended Total = Cost Per Unit (CPU) x EAU

Section A. General & Recycled Paper & Pressure Sensitive Labels

Bid Item No.	Description	Size	Paper Weight	Minimum Order Requirements	CPU (Cost Per Unit)	Quantity	Unit	Extended Total	PH Level
1	Recycled, 30%, White Text	8 1/2" x 11"	20 LB	10,000 Sheets	\$0.0077	15,000,000	Sheet	\$115,950.00	7.50
2	Recycled, 30%, White Text	8 1/2" x 14"	20 LB	500 Sheets	\$0.0115	5,000	Sheet	\$57.50	7.50
3	Recycled, 30%, White Text	11" x 17"	20 LB	500 Sheets	\$0.0178	3,000	Sheet	\$53.40	7.50
4	Recycled, 30%, White Text - 3-Hole Punched	8 1/2" x 11"	20 LB	500 Sheets	\$0.0090	5,000	Sheet	\$45.00	7.50
5	Recycled, 30%, Colors	8 1/2" x 11"	20 LB	500 Sheets	\$0.0098	5,000	Sheet	\$49.00	8.00
6	Recycled, 30%, Colors	8 1/2" x 14"	20 LB	500 Sheets	\$0.0131	5,000	Sheet	\$65.50	8.00
7	Recycled, 30%, Colors	11" x 17"	20 LB	500 Sheets	\$0.0207	3,000	Sheet	\$62.10	8.00
8	Recycled, 30%, White Text	8 1/2" x 11"	60 LB	10,000 Sheets	\$0.0117	1,000,000	Sheet	\$117,000.00	7.50
9	Recycled, 30%, White Text	8 1/2" x 14"	60 LB	500 Sheets	\$0.0149	10,000	Sheet	\$149.00	7.50
10	Recycled, 30%, White Text	11" x 17"	60 LB	2,500 Sheets	\$0.0234	20,000	Sheet	\$468.00	7.50
11	Recycled, 30%, White Text	12" x 18"	60 LB	500 Sheets	\$0.0271	20,000	Sheet	\$542.00	7.50
12	Recycled, 30%, White Text	13" x 19"	60 LB	500 Sheets	\$0.0310	20,000	Sheet	\$620.00	7.50
13	Recycled, 30%, White Text - 3-Hole Punched	8 1/2" x 11"	60 LB	500 Sheets	\$0.0193	50,000	Sheet	\$965.00	7.50
14	Recycled, 30%, White Text	23" x 35"	60 LB	750 Sheets	\$0.0968	3,000	Sheet	\$290.40	7.50
15	Recycled, 30%, Colors	8 1/2" x 11"	60 LB	500 Sheets	\$0.0121	20,000	Sheet	\$242.00	8.00
16	Recycled, 30%, Colors	8 1/2" x 14"	60 LB	500 Sheets	\$0.0153	20,000	Sheet	\$306.00	8.00
17	Recycled, 30%, Colors	11" x 17"	60 LB	500 Sheets	\$0.0257	5,000	Sheet	\$128.50	8.00
18	Recycled, 30%, Colors	23" x 35"	60 LB	750 Sheets	\$0.1057	3,000	Sheet	\$317.10	8.00
19	Recycled, 30%, Colors	8 1/2" x 11"	80 LB	500 Sheets	\$0.0449	1,000	Sheet	\$44.90	8.00
20	Recycled, 30%, Colors	8 1/2" x 14"	80 LB	500 Sheets	\$0.0773	1,000	Sheet	\$77.30	8.00
21	Recycled, 30%, Colors	11" x 17"	80 LB	500 Sheets	\$0.1095	1,000	Sheet	\$109.50	8.00
22	Recycled, 30%, Colors	23" x 35"	80 LB	750 Sheets	\$0.3875	1,000	Sheet	\$387.50	8.00
23	Recycled, 100%, White Text	8 1/2" x 11"	60 LB	500 Sheets	\$0.0123	1,000	Sheet	\$12.30	7.70
24	Recycled, 100%, White Text	8 1/2" x 14"	60 LB	500 Sheets	\$0.0157	1,000	Sheet	\$15.70	7.70
25	Recycled, 100%, White Text	11" x 17"	60 LB	2,500 Sheets	\$0.0148	3,000	Sheet	\$74.40	7.70
26	Recycled, 100%, White Text	12" x 18"	60 LB	2,500 Sheets	\$0.0286	50,000	Sheet	\$1,430.00	7.70
27	Recycled, 100%, White Text	13" x 19"	60 LB	500 Sheets	\$0.0317	1,000	Sheet	\$31.70	7.70
28	Recycled, 100%, White Text	23" x 35"	60 LB	750 Sheets	\$0.1255	3,000	Sheet	\$377.50	7.70
29	Recycled, 30%, White Cover	8 1/2" x 11"	60 LB	1,000 Sheets	\$0.0243	5,000	Sheet	\$121.50	8.00
30	Recycled, 30%, White Cover	17" x 11"	60 LB	250 Sheets	\$0.0487	5,000	Sheet	\$243.50	8.00
31	Recycled, 30%, White Cover	18" x 12"	60 LB	250 Sheets	\$0.0591	5,000	Sheet	\$295.50	8.00
32	Recycled, 30%, White Cover	19" x 13"	60 LB	250 Sheets	\$0.0788	5,000	Sheet	\$394.00	8.00
33	Recycled, 30%, White Cover	8 1/2" x 11"	65 LB	250 Sheets	\$0.0243	5,000	Sheet	\$121.50	8.00
34	Recycled, 30%, White Cover	17" x 11"	65 LB	250 Sheets	\$0.0487	5,000	Sheet	\$243.50	8.00
35	Recycled, 30%, White Cover	18" x 12"	65 LB	250 Sheets	\$0.0591	5,000	Sheet	\$295.50	8.00
36	Recycled, 30%, White Cover	19" x 13"	65 LB	250 Sheets	\$0.0788	5,000	Sheet	\$394.00	8.00

ARLINGTON COUNTY, VIRGINIA
 OFFICE OF THE PURCHASING AGENT
 INVITATION TO BID NO. 17-260-1TB
 ATTACHMENT A - PRICING SCHEDULE

Bid Item No.	Description	Size	Paper Weight	Minimum Order Requirements	Cost Per Unit	Quantity	Unit	Extended Total	PH Level
37	Recycled, 30%, White Cover	23" x 35"	65 LB	250 Sheets	\$0.2110	5,000	Sheet	\$1,055.00	8.00
38	Recycled, 30%, White Cover	8 1/2" x 11"	67 LB	250 Sheets	\$0.0203	5,000	Sheet	\$101.50	8.00
39	Recycled, 30%, White Cover	17" x 11"	67 LB	250 Sheets	\$0.0357	5,000	Sheet	\$178.50	8.00
40	Recycled, 30%, White Cover	18" x 12"	67 LB	250 Sheets	\$0.0730	5,000	Sheet	\$365.00	8.00
41	Recycled, 30%, White Cover	19" x 13"	67 LB	250 Sheets	\$0.0788	5,000	Sheet	\$394.00	8.00
42	Recycled, 30%, White Cover	23" x 35"	67 LB	250 Sheets	\$0.1751	5,000	Sheet	\$875.50	8.00
43	Recycled, 30%, White Cover	8 1/2" x 11"	80 LB	250 Sheets	\$0.0798	1,000	Sheet	\$79.80	8.00
44	Recycled, 30%, White Cover	17" x 11"	80 LB	250 Sheets	\$0.0635	5,000	Sheet	\$313.00	8.00
45	Recycled, 30%, White Cover	18" x 12"	80 LB	250 Sheets	\$0.0724	5,000	Sheet	\$362.00	8.00
46	Recycled, 30%, White Cover	19" x 13"	80 LB	250 Sheets	\$0.0788	5,000	Sheet	\$394.00	8.00
47	Recycled, 30%, White Cover	8 1/2" x 11"	100 LB	250 Sheets	\$0.0867	5,000	Sheet	\$433.50	8.00
48	Recycled, 30%, White Cover	17" x 11"	100 LB	250 Sheets	\$0.0556	5,000	Sheet	\$278.00	8.00
49	Recycled, 30%, White Cover	12" x 18"	100 LB	250 Sheets	\$0.0949	5,000	Sheet	\$474.50	8.00
50	Recycled, 30%, White Cover	18" x 13"	100 LB	250 Sheets	\$0.0949	5,000	Sheet	\$474.50	8.00
51	Recycled, 30%, White Cover	19" x 13"	100 LB	250 Sheets	\$0.1041	5,000	Sheet	\$520.50	8.00
52	Recycled, 30%, White Cover	8 1/2" x 11"	110 LB	250 Sheets	\$0.0273	3,000	Sheet	\$81.90	8.00
53	Recycled, 30%, White Cover	11" x 17"	110 LB	250 Sheets	\$0.0981	3,000	Sheet	\$294.30	8.00
54	Recycled, 30%, White Cover	12" x 18"	110 LB	250 Sheets	\$0.0730	3,000	Sheet	\$219.00	8.00
55	Recycled, 30%, White Cover	13" x 19"	110 LB	250 Sheets	\$0.0918	2,000	Sheet	\$183.60	8.00
56	Recycled, 30%, White Cover	18" x 12"	110 LB	250 Sheets	\$0.0581	2,000	Sheet	\$116.20	8.00
57	Recycled, 30%, White Cover	19" x 13"	110 LB	250 Sheets	\$0.1398	2,000	Sheet	\$279.60	8.00
58	Recycled, 30%, White Cover	8 1/2" x 11"	120 LB	250 Sheets	\$0.0802	2,000	Sheet	\$160.40	8.00
59	Recycled, 30%, White Cover	11" x 17"	120 LB	250 Sheets	\$0.1205	2,000	Sheet	\$241.00	8.00
60	Recycled, 30%, White Cover	12" x 18"	120 LB	250 Sheets	\$0.1205	2,000	Sheet	\$241.00	8.00
61	Recycled, 30%, White Cover	13" x 19"	120 LB	250 Sheets	\$0.1398	2,000	Sheet	\$279.60	8.00
62	Recycled, 30%, White Cover	18" x 12"	120 LB	250 Sheets	\$0.1205	2,000	Sheet	\$241.00	8.00
63	Recycled, 30%, White Cover	19" x 13"	120 LB	250 Sheets	\$0.1398	2,000	Sheet	\$279.60	8.00
64	Recycled, 30%, Colors, Cover	8 1/2" x 11"	65 LB	250 Sheets	\$0.0240	2,000	Sheet	\$48.00	8.00
65	Recycled, 30%, Colors, Cover	8 1/2" x 14"	65 LB	250 Sheets	\$0.0419	2,000	Sheet	\$83.80	8.00
66	Recycled, 30%, Colors, Cover	11" x 17"	65 LB	250 Sheets	\$0.0628	2,000	Sheet	\$125.60	8.00
67	Recycled, 30%, Colors, Cover	23" x 35"	65 LB	250 Sheets	\$0.2137	2,000	Sheet	\$427.40	8.00
68	Recycled, 30%, Colors, Cover	8 1/2" x 11"	67 LB	250 Sheets	\$0.0134	2,000	Sheet	\$42.80	7.70
69	Recycled, 30%, Colors, Cover	8 1/2" x 14"	67 LB	250 Sheets	\$0.0359	2,000	Sheet	\$71.80	7.70
70	Recycled, 30%, Colors, Cover	11" x 17"	67 LB	250 Sheets	\$0.0448	2,000	Sheet	\$89.60	7.70
71	Recycled, 30%, Colors, Cover	23" x 35"	67 LB	250 Sheets	\$0.1842	2,000	Sheet	\$368.40	7.70
72	Recycled, 30%, Colors, Cover	8 1/2" x 11"	80 LB	250 Sheets	\$0.0460	2,000	Sheet	\$92.00	7.70
73	Recycled, 30%, Colors, Cover	8 1/2" x 14"	80 LB	250 Sheets	\$0.0898	2,000	Sheet	\$179.60	7.70
74	Recycled, 30%, Colors, Cover	11" x 17"	80 LB	250 Sheets	\$0.0898	2,000	Sheet	\$179.60	7.70
75	Recycled, 30%, Colors, Cover	23" x 35"	80 LB	250 Sheets	\$0.3595	2,000	Sheet	\$719.00	7.70
76	Recycled, 30%, Colors, Cover	11" x 17"	100 LB	250 Sheets	\$0.0275	2,000	Sheet	\$55.00	7.70
77	Recycled, 30%, Colors, Cover	23" x 35"	100 LB	250 Sheets	\$0.3443	2,000	Sheet	\$688.00	7.70
78	Recycled, 30%, Colors, Cover	8 1/2" x 11"	110 LB	250 Sheets	\$0.0912	2,000	Sheet	\$182.40	7.70
79	Recycled, 30%, Colors, Cover	8 1/2" x 14"	110 LB	250 Sheets	\$0.0509	2,000	Sheet	\$101.80	7.70
80	Recycled, 30%, Colors, Cover	11" x 17"	110 LB	250 Sheets	\$0.0579	2,000	Sheet	\$115.80	7.70
81	Recycled, 30%, Colors, Cover	23" x 35"	110 LB	250 Sheets	\$0.2494	2,000	Sheet	\$498.80	7.70
82	Color Copier Stack White Text	8 1/2" x 11"	28 LB	500 Sheets	\$0.0194	5,000	Sheet	\$97.00	7.70
83	Color Copier Stack White Text	8 1/2" x 14"	28 LB	500 Sheets	\$0.0233	3,000	Sheet	\$69.90	7.70
84	Color Copier Stack White Text	11" x 17"	28 LB	500 Sheets	\$0.0244	5,000	Sheet	\$122.00	7.70
85	Color Copier Stack White Text	12" x 18"	28 LB	500 Sheets	\$0.0900	5,000	Sheet	\$450.00	7.70
86	Color Copier Stack White Text	19" x 13"	28 LB	100 Sheets	\$0.0375	2,000	Sheet	\$75.00	7.70
87	Color Copier Stack White Text	8 1/2" x 11"	32 LB	500 Sheets	\$0.0815	5,000	Sheet	\$407.50	7.70
88	Color Copier Stack White Text	8 1/2" x 14"	32 LB	500 Sheets	\$0.0821	5,000	Sheet	\$410.50	7.70
89	Color Copier Stack White Text	11" x 17"	32 LB	500 Sheets	\$0.0821	5,000	Sheet	\$410.50	7.70
90	Color Copier Stack White Text	12" x 18"	32 LB	500 Sheets	\$0.0417	5,000	Sheet	\$208.50	7.70

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
INVITATION TO BID NO. 17-260-17B
ATTACHMENT A - PRICING SCHEDULE

Bid Item No.	Description	Size	Paper Weight	Minimum Order Requirements	CUU (Cost Per Unit)	Quantity	Unit	Extended Total	PH Level
91	Color Copier Stock White Text	19" x 13"	32 LB	500 Sheets	\$0.0428	5,000	Sheet	\$214.00	7.70
92	Color Copier Stock White Text	8 1/2" x 11"	100 LB	500 Sheets	\$0.0348	5,000	Sheet	\$174.00	7.70
93	Color Copier Stock White Text	8 1/2" x 14"	100 LB	500 Sheets	\$0.0351	5,000	Sheet	\$175.50	7.70
94	Color Copier Stock White Text	11" x 17"	100 LB	500 Sheets	\$0.0468	5,000	Sheet	\$234.00	7.70
95	Color Copier Stock White Text	12" x 18"	100 LB	500 Sheets	\$0.0468	5,000	Sheet	\$234.00	7.70
96	Color Copier Stock White Text	19" x 13"	100 LB	500 Sheets	\$0.0515	300	Sheet	\$154.50	7.70
97	Color Copier Stock White Cover	8 1/2" x 11"	60 LB	250 Sheets	\$0.0243	15,000	Sheet	\$364.50	7.70
98	Color Copier Stock White Cover	11" x 17"	60 LB	250 Sheets	\$0.0487	5,000	Sheet	\$243.50	7.70
99	Color Copier Stock White Cover	18" x 12"	80 LB	250 Sheets	\$0.0724	5,000	Sheet	\$362.00	7.70
100	Color Copier Stock White Cover	8 1/2" x 11"	80 LB	250 Sheets	\$0.0259	5,000	Sheet	\$129.50	7.70
101	Color Copier Stock White Cover	11" x 17"	80 LB	250 Sheets	\$0.0626	3,000	Sheet	\$187.80	7.70
102	Color Copier Stock White Cover	18" x 12"	80 LB	250 Sheets	\$0.0724	5,000	Sheet	\$362.00	7.70
103	Color Copier Stock White Cover	19" x 13"	80 LB	250 Sheets	\$0.0788	3,000	Sheet	\$236.40	7.70
104	Color Copier Stock White Cover	8 1/2" x 11"	100 LB	250 Sheets	\$0.0387	5,000	Sheet	\$193.50	7.70
105	Color Copier Stock White Cover	11" x 17"	100 LB	250 Sheets	\$0.0556	3,000	Sheet	\$166.80	7.70
106	Color Copier Stock White Cover	12" x 18"	100 LB	250 Sheets	\$0.0849	3,000	Sheet	\$254.70	7.70
107	Color Copier Stock White Cover	18" x 12"	100 LB	250 Sheets	\$0.0849	3,000	Sheet	\$254.70	7.70
108	Color Copier Stock White Cover	19" x 13"	100 LB	250 Sheets	\$0.1041	3,000	Sheet	\$312.30	7.70
109	Color Copier Stock White Gloss Text	8 1/2" x 11"	80 LB	250 Sheets	\$0.0158	5,000	Sheet	\$79.00	7.70
110	Color Copier Stock White Gloss Text	11" x 17"	80 LB	250 Sheets	\$0.0251	5,000	Sheet	\$125.50	7.70
111	Color Copier Stock White Gloss Text	12" x 18"	80 LB	250 Sheets	\$0.0292	2,000	Sheet	\$58.40	7.70
112	Color Copier Stock White Gloss Text	13" x 13"	80 LB	250 Sheets	\$0.0341	1,000	Sheet	\$34.10	7.70
113	Color Copier Stock White Gloss Text	18" x 12"	80 LB	250 Sheets	\$0.0292	1,000	Sheet	\$29.20	7.70
114	Color Copier Stock White Gloss Text	19" x 13"	80 LB	250 Sheets	\$0.0942	1,000	Sheet	\$94.20	7.70
115	Color Copier Stock White Gloss Text	8 1/2" x 11"	100 LB	250 Sheets	\$0.0210	5,000	Sheet	\$105.00	7.70
116	Color Copier Stock White Gloss Text	11" x 17"	100 LB	250 Sheets	\$0.0316	5,000	Sheet	\$158.00	7.70
117	Color Copier Stock White Gloss Text	12" x 18"	100 LB	250 Sheets	\$0.0345	1,000	Sheet	\$34.50	7.70
118	Color Copier Stock White Gloss Text	13" x 13"	100 LB	250 Sheets	\$0.0422	1,000	Sheet	\$42.20	7.70
119	Color Copier Stock White Gloss Text	18" x 12"	100 LB	250 Sheets	\$0.0385	1,000	Sheet	\$38.50	7.70
120	Color Copier Stock White Gloss Text	19" x 13"	100 LB	250 Sheets	\$0.0472	1,000	Sheet	\$47.20	7.70
121	Color Copier Stock White Gloss Cover	8 1/2" x 11"	80 LB	250 Sheets	\$0.0311	5,000	Sheet	\$155.50	7.70
122	Color Copier Stock White Gloss Cover	11" x 17"	80 LB	250 Sheets	\$0.0485	5,000	Sheet	\$242.50	7.70
123	Color Copier Stock White Gloss Cover	12" x 18"	80 LB	250 Sheets	\$0.0552	2,000	Sheet	\$110.40	7.70
124	Color Copier Stock White Gloss Cover	13" x 13"	80 LB	250 Sheets	\$0.0636	1,000	Sheet	\$63.60	7.70
125	Color Copier Stock White Gloss Cover	18" x 12"	80 LB	250 Sheets	\$0.0531	1,000	Sheet	\$53.10	7.70
126	Color Copier Stock White Gloss Cover	19" x 13"	80 LB	250 Sheets	\$0.0636	1,000	Sheet	\$63.60	7.70
127	Color Copier Stock White Gloss Cover	8 1/2" x 11"	100 LB	250 Sheets	\$0.0301	5,000	Sheet	\$150.50	7.70
128	Color Copier Stock White Gloss Cover	11" x 17"	100 LB	250 Sheets	\$0.0603	5,000	Sheet	\$301.50	7.70
129	Color Copier Stock White Gloss Cover	12" x 18"	100 LB	250 Sheets	\$0.0695	1,000	Sheet	\$69.50	7.70
130	Color Copier Stock White Gloss Cover	13" x 13"	100 LB	250 Sheets	\$0.0795	1,000	Sheet	\$79.50	7.70
131	Color Copier Stock White Gloss Cover	18" x 12"	100 LB	250 Sheets	\$0.0695	1,000	Sheet	\$69.50	7.70
132	Color Copier Stock White Gloss Cover	19" x 13"	100 LB	250 Sheets	\$0.0791	1,000	Sheet	\$79.10	7.70
133	CL5 Cover White	8 1/2" x 11"	10 PT	250 Sheets	\$0.0355	1,000	Sheet	\$35.50	7.70
134	Perforated Paper - Horizontal Perforated 3 3/4" Perforated from bottom	8 1/2" x 11"	60 LB	500 Sheets	\$0.0147	20,000	Sheet	\$294.00	7.50
135	Synthetic PVC - White 25 % Rag Bond with watermark,	12" x 18"	15 MIL	250 Sheets	\$0.6900	200,000	Sheet	\$174,000.00	
136	Light Coodle, White Pressure Sensitive Labels,	8 1/2" x 11"	24 LB	500 Sheets	\$0.0290	5,000	Sheet	\$145.00	
137	Offset, Uncoated, Permanent, White Pressure Sensitive Labels,	17" x 22"	60 LB	100 Sheets	\$0.3604	1,000	Sheet	\$360.40	
138	Offset, Uncoated, Removable	17" x 22"	60 LB	100 Sheets	\$0.3604	1,000	Sheet	\$360.40	

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
INVITATION TO BID NO. 17-260-ITB
ATTACHMENT A - PRICING SCHEDULE

Bid Item No.	Description	Size	Paper Weight	Minimum Order Requirements	CFU (Cost Per Unit)	Quantity	Unit	Extended Total	PH Level
139	Pressure Sensitive Labels, Coated Litho Removable Fluorescent Colors	17" x 22"	60 LB	100 Sheets	\$0.5784	1,000	Sheet	\$0.00	
140	Pressure Sensitive Labels, Coated Litho Permanent Fluorescent Colors	17" x 22"	60 LB	100 Sheets	\$0.5784	1,000	Sheet	\$578.40	
141	Pressure Sensitive Labels, Coated Digital Permanent White Teal/In Grain Long	12" x 18"	80 LB	100 Sheets	\$1.0177	1,000	Sheet	\$1,017.70	
142	5 Bank Tabs Single Straight Collated White	9" x 11"	90 LB	1 Case	\$63.77	10	Case of 1250	\$637.70	
143	5 Bank Tabs Single Straight Collated White 3 Hole Punch	9" x 11"	90 LB	1 Case	\$63.77	10	Case of 1250	\$637.70	7.60
144	5 Bank Tabs Single Straight Collated Blue	9" x 11"	90 LB	1 Case	\$137.90	5	Case of 1250	\$689.50	7.60
145	5 Bank Tabs Single Straight Collated Blue 3 Hole Punch	9" x 11"	90 LB	1 Case	\$137.90	5	Case of 1250	\$689.50	7.60
146	5 Bank Tabs Single Straight Collated Gray	9" x 11"	90 LB	1 Case	\$137.90	3	Case of 1250	\$411.90	7.60
147	5 Bank Tabs Single Straight Collated Gray 3 Hole Punch	9" x 11"	90 LB	1 Case	\$137.90	3	Case of 1250	\$411.90	7.60
148	5 Bank Tabs Single Reverse Collated White	9" x 11"	90 LB	1 Case	\$63.77	5	Case of 1250	\$318.85	7.60
149	5 Bank Tabs Single Reverse Collated White 3 Hole Punch	9" x 11"	90 LB	1 Case	\$63.77	5	Case of 1250	\$318.85	7.60
150	5 Bank Tabs Single Reverse Collated Blue	9" x 11"	90 LB	1 Case	\$137.90	5	Case of 1250	\$689.50	7.60
151	5 Bank Tabs Single Reverse Collated Blue 3 Hole Punch	9" x 11"	90 LB	1 Case	\$137.90	5	Case of 1250	\$689.50	7.60
152	5 Bank Tabs Single Reverse Collated Gray	9" x 11"	90 LB	1 Case	\$137.90	3	Case of 1250	\$411.90	7.60
153	5 Bank Tabs Single Reverse Collated Gray 3 Hole Punch	9" x 11"	90 LB	1 Case	\$137.90	3	Case of 1250	\$411.90	7.60
Total Section A:								\$290,614.80	

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Note: Sizes = feet (") and inches (" ").
Paper Weight Abbreviations = pounds (LB), thousandth of an inch (MIL), Points (PT) and Ounces (oz).
Quantity = Estimated Annual Usage (EAU) based on historical data.
Unit Abbreviations = Each (Ea.) and Bundles (BDL)
Extended Total = Cost Per Unit (CPU) x EAU

Section B. NCR Paper

Bid Item No.	Description	Size	Paper Weight	Minimum Order Requirements	CPC (Cost Per Carton)	Quantity	Unit	Extended Total	PH Level
154	2 Part Sets White/Yellow - Straight Collated	8 1/2" x 11"	20 LB	1 Carton	\$108.13	5	Carton	\$540.65	7.70
155	2 Part Sets White/Pink - Straight Collated	8 1/2" x 11"	20 LB	1 Carton	\$108.13	5	Carton	\$540.65	7.70
156	2 Part Sets White/Yellow - Straight Collated	8 1/2" x 14"	20 LB	1 Carton	\$138.40	5	Carton	\$692.00	7.70
157	2 Part Sets White/Pink - Straight Collated	8 1/2" x 14"	20 LB	1 Carton	\$138.40	5	Carton	\$692.00	7.70
158	2 Part Sets White/Yellow - Straight Collated	11" x 17"	20 LB	1 Carton	\$108.13	5	Carton	\$540.65	7.70
159	2 Part Sets White/Pink - Straight Collated	11" x 17"	20 LB	1 Carton	\$108.13	5	Carton	\$540.65	7.70
160	3 Part Sets White/Yellow/Pink - Straight Collated	8 1/2" x 11"	20 LB	1 Carton	\$114.45	5	Carton	\$572.25	7.70
161	3 Part Sets White/Yellow/Pink - Straight Collated	8 1/2" x 14"	20 LB	1 Carton	\$146.50	5	Carton	\$732.50	7.70
162	3 Part Sets White/Yellow/Pink - Straight Collated	11" x 17"	20 LB	1 Carton	\$114.45	5	Carton	\$572.25	7.70
163	4 Part Sets White/Yellow/Pink/Gold - Straight Collated	8 1/2" x 11"	20 LB	1 Carton	\$172.35	5	Carton	\$861.75	7.70
164	4 Part Sets White/Yellow/Pink/Gold - Straight Collated	8 1/2" x 14"	20 LB	1 Carton	\$156.60	5	Carton	\$783.00	7.70
165	4 Part Sets White/Yellow/Pink/Gold - Straight Collated	11" x 17"	20 LB	1 Carton	\$122.35	5	Carton	\$611.75	7.70
166	5 Part Sets White/Green/Yellow /Pink/Gold Straight Collated	8 1/2" x 11"	20 LB	1 Carton	\$125.60	5	Carton	\$628.00	7.70
167	5 Part Sets White/Green/Yellow /Pink/Gold Straight Collated	8 1/2" x 14"	20 LB	1 Carton	\$160.75	5	Carton	\$803.75	7.70
168	5 Part Sets White/Green/Yellow /Pink/Gold Straight Collated	11" x 17"	20 LB	1 Carton	\$125.60	5	Carton	\$628.00	7.70
169	2 Part Sets White/Yellow	17 1/2" x 22 1/2"	20 LB	1 Carton	\$85.80	1	Carton	\$85.80	7.70
170	3 Part Sets White/Yellow/Pink	17 1/2" x 22 1/2"	20 LB	1 Carton	\$96.78	1	Carton	\$96.78	7.70
171	4 Part Sets White/Yellow/Pink/Gold	17 1/2" x 22 1/2"	20 LB	1 Carton	\$103.40	1	Carton	\$103.40	7.70
172	5 Part Sets White/Green/Yellow /Pink/Gold	17 1/2" x 22 1/2"	20 LB	1 Carton	\$106.15	1	Carton	\$106.15	7.70
173	2 Part Sets White/Pink	22 1/2" x 34 1/2"	20 LB	1 Carton	\$169.60	1	Carton	\$169.60	7.70
174	CB White Paer	17 1/2" x 22 1/2"	20 LB	1 Carton	\$96.5500	1	Carton	\$96.55	7.70

ALLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
INVITATION TO BID NO. 17-260-1TB
ATTACHMENT A - PRICING SCHEDULE

Bid Item No.	Description	Size	Paper Weight	Minimum Order Requirements	CPC (Cost Per Carton)	Quantity	Unit	Extended Total	PH Level
175	CFB White Paper	17 1/2" x 22 1/2"	20 LB	1 Carton	\$116.8500	1	Carton	\$116.85	7.70
176	CFB Color Paper	17 1/2" x 22 1/2"	20 LB	1 Carton	\$124.2500	1	Carton	\$124.25	7.70
177	CF White Paper	17 1/2" x 22 1/2"	20 LB	1 Carton	\$69.2500	1	Carton	\$69.25	7.70
178	CF Color Paper	17 1/2" x 22 1/2"	20 LB	1 Carton	\$70.5500	1	Carton	\$70.55	7.70
179	CF Tag White Paper	22 1/2" x 34 1/2"	20 LB	1 Carton	\$317.2500	1	Carton	\$317.25	7.70
180	CF Tag Manila Paper	22 1/2" x 34 1/2"	20 LB	1 Carton	\$327.2500	1	Carton	\$327.25	7.70
181	CB White Paper	8 1/2" x 11"	20 LB	1 Carton	\$114.1500	5	Carton	\$570.75	7.70
182	CB Color Paper	8 1/2" x 11"	20 LB	1 Carton	\$115.5500	5	Carton	\$577.75	7.70
183	CFB White Paper	8 1/2" x 11"	20 LB	1 Carton	\$138.3800	5	Carton	\$691.75	7.70
184	CFB Color Paper	8 1/2" x 11"	20 LB	1 Carton	\$145.6000	5	Carton	\$728.00	7.70
185	CF White Paper	8 1/2" x 11"	20 LB	1 Carton	\$81.6500	5	Carton	\$408.25	7.70
186	Fan Apart Glue for NCR	Quart Bottle	NA	1 Bottle	\$22.5000	10	Bottle	\$225.00	
187	White Padding Cement	Quart Bottle	NA	1 Bottle	\$15.8500	10	Bottle	\$158.50	
188	Red Padding Cement	Quart Bottle	NA	1 Bottle	\$16.5000	5	Bottle	\$82.50	
Total Section B:								\$14,626.03	

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Unit Abbreviations = Each (Ea.) and Bundles (BDL)
Extended Total = Cost Per Unit (CPU) x EAU

Section C. WideFormat Paper

Bid Item No.	Description	Size	Paper Weight	Minimum Order Requirements	GPU (Cost Per Unit)	Quantity	Unit	Extended Total	PH Level
189	Bond Paper, 3" Core, Laser	36" x 500"	20 LB	5 Rolls	\$35.15	20	Rolls	\$703.00	7.50
190	Bond Paper, 2" Core, Inkjet	36" x 100"	36 LB	5 Rolls	\$36.50	20	Rolls	\$730.00	7.50
191	Bond Paper, 98% Brightness, 92% Opacity - 2" Core, Inkjet	36" x 100"	24 LB	1 Roll	\$31.90	5	Rolls	\$159.50	7.50
192	Photo Gloss Paper, Bright White Outdoor Durable, Scratch Resistance, 3" Core Latex	42" x 165"	8 MIL	1 Roll	\$120.75	5	Rolls	\$603.75	7.70
193	Photo Gloss Paper, Bright White Inkjet	42" x 100"	8 MIL	1 Roll	\$100.05	5	Rolls	\$500.25	7.70
194	Clear Polyester Film with Removable Side Stripe for Edge Detection, 2" Core, Inkjet	24" x 75"	14 MIL	1 Roll	\$154.65	5	Rolls	\$773.25	
195	Tear Resistant Polypropylene Film with Removable Adhesive, Bright White, Inkjet, 2" Core	36" x 66"	14 MIL	1 Roll	\$193.00	5	Rolls	\$965.00	
196	Ultra Semi-Gloss White with High Peel Adhesive, Outdoor Durable, Scratch Resistance, Latex 3" Core	54" x 150"	3.5 MIL	1 Roll	\$186.00	5	Rolls	\$930.00	
197	Vinyl Banner, White, Double Sided, Scrim, Blockout, Matte, Outdoor Durable, Latex - 3" Core	54" x 164"	18 oz	1 Roll	\$244.00	5	Rolls	\$1,220.00	
198	Satin Poster Media White, 3" Core Latex	54" x 100"	17 pt	1 Roll	\$229.50	5	Rolls	\$1,147.50	
							Total Section C:	\$8,232.75	

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Note: Sizes = feet (') and inches (").
Paper Weight Abbreviations = pounds (LB), thousandth of an inch (MIL), Points (PT) and Ounces (oz).
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Unit Abbreviations = Each (Ea.) and Bundles (BDL)
Extended Total = Cost Per Unit (CPU) x EAU

Section D. Envelopes

Bid Item No.	Description	Size	Paper Weight	Minimum Order Requirements	CPU (Cost Per Unit)	Quantity	Unit	Extended Total	PH Level
199	#9 Regular Diagonal Seam, White Wove Envelopes	3 7/8" x 8 7/8"	24LB	500 Ea.	\$0.02	2,500	Ea.	\$50.25	7.80
200	#9 Regular Diagonal Seam, Color Wove Envelopes	3 7/8" x 8 7/8"	24LB	500 Ea.	\$0.03	2,500	Ea.	\$90.25	7.80
201	#9 Window Diagonal Seam Envelopes White Wove With Inside Tint	3 7/8" x 8 7/8"	24LB	500 Ea.	\$0.02	2,500	Ea.	\$59.20	7.80
202	#9 Window Diagonal Seam, White Wove Envelopes	3 7/8" x 8 7/8"	24LB	500 Ea.	\$0.02	2,500	Ea.	\$58.25	7.80
203	#9 Window Diagonal Seam, White Wove Envelopes - Heat Resistant Poly	3 7/8" x 8 7/8"	24LB	500 Ea.	\$0.02	2,500	Ea.	\$62.00	7.80
204	#10 Regular Diagonal Seam White Wove Envelopes	4 1/8" x 9 1/2"	24LB	500 Ea.	\$0.02	2,500	Ea.	\$42.23	7.80
205	#10 Regular Diagonal Seam, Color Wove Envelopes	4 1/8" x 9 1/2"	24LB	500 Ea.	\$0.03	2,500	Ea.	\$74.75	7.80
206	#10 Window Diagonal Seam White Wove Envelopes	4 1/8" x 9 1/2"	24LB	500 Ea.	\$0.02	2,500	Ea.	\$50.25	7.80
207	#10 Window Diagonal Seam Color Wove Envelopes	4 1/8" x 9 1/2"	24LB	500 Ea.	\$0.04	2,500	Ea.	\$97.25	7.80
208	#10 Window Diagonal Seam White Wove Envelopes - Heat Resistant Poly	4 1/8" x 9 1/2"	24LB	500 Ea.	\$0.02	2,500	Ea.	\$54.50	7.80
209	#10 Window Diagonal Seam Color Wove Envelopes - Heat Resistant Poly	4 1/8" x 9 1/2"	24LB	500 Ea.	\$0.05	2,500	Ea.	\$115.00	7.80
210	#11 Regular Diagonal Seam Envelopes, White Wove	4 1/2" x 10 3/8"	24LB	500 Ea.	\$0.04	2,500	Ea.	\$108.75	7.80
211	#11 Window Diagonal Seam Envelopes, White Wove	4 1/2" x 10 3/8"	24LB	500 Ea.	\$0.05	2,500	Ea.	\$118.00	7.80
212	#11 Window Diagonal Seam Envelopes, White Wove - Heat Resistant Poly	4 1/2" x 10 3/8"	24LB	500 Ea.	\$0.05	2,500	Ea.	\$133.25	7.80
213	#12 Regular Diagonal Seam Envelopes, White Wove	4 3/4" x 11"	24LB	500 Ea.	\$0.06	2,500	Ea.	\$161.25	7.80
213	#12 Window Diagonal Seam Envelopes, White Wove - Heat Resistant Poly	4 3/4" x 11"	24LB	500 Ea.	\$0.08	2,500	Ea.	\$194.50	7.80
214	#6.25 Regular Envelope White	3 1/2" x 5"	24LB	500 Ea.	\$0.03	2,500	Ea.	\$76.50	7.80

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
INVITATION TO BID NO. 17-260-ITB
ATTACHMENT A - PRICING SCHEDULE

Bid Item No.	Description	Size	Paper Weight	Minimum Order Requirements	GPU (Cost Per Unit)	Quantity	Unit	Extended Total	PH Level
215	#6.75 Regular Envelope White	3 5/8" x 6 1/2"	24LB	500 Ea.	\$0.02	2,500	Ea.	\$50.25	7.80
216	Booklet Brown Kraft	9" x 12"	24LB	500 Ea.	\$0.06	2,500	Ea.	\$159.75	7.80
217	Booklet White Woven	9" x 12"	24LB	500 Ea.	\$0.05	2,500	Ea.	\$123.50	7.80
218	Catalog White Woven	9" x 12"	24LB	500 Ea.	\$0.06	2,500	Ea.	\$140.25	7.80
219	Catalog Brown Kraft	9" x 12"	24LB	500 Ea.	\$0.07	2,500	Ea.	\$178.75	7.80
220	Booklet White Woven	6" x 9-1/2"	24LB	500 Ea.	\$0.03	2,500	Ea.	\$73.50	7.80
221	Catalog Brown Kraft	10" x 13"	24LB	500 Ea.	\$0.08	2,500	Ea.	\$212.25	7.80
222	Catalog White Woven	10" x 13"	24LB	500 Ea.	\$0.07	2,500	Ea.	\$185.00	7.80
223	Booklet Brown Kraft	10" x 13"	24LB	500 Ea.	\$0.07	2,500	Ea.	\$181.50	7.80
224	Booklet White Woven	10" x 13"	24LB	500 Ea.	\$0.07	2,500	Ea.	\$168.00	7.80
225	Booklet White Woven	10" x 15"	24LB	500 Ea.	\$0.17	2,500	Ea.	\$428.00	7.80
226	Booklet Brown Kraft	10" x 15"	24LB	500 Ea.	\$0.13	2,500	Ea.	\$336.50	7.80
227	Catalog White Woven	10" x 15"	24LB	500 Ea.	\$0.13	2,500	Ea.	\$336.50	7.80
228	Catalog White Woven	10" x 15"	24LB	500 Ea.	\$0.13	2,500	Ea.	\$320.75	7.80
229	Catalog Brown Kraft	15 1/2" x 12"	24LB	500 Ea.	\$0.16	2,500	Ea.	\$413.25	7.80
230	Catalog White Woven	15 1/2" x 12"	24LB	500 Ea.	\$0.17	2,500	Ea.	\$419.50	7.80
231	Booklet White Woven	15 1/2" x 12"	24LB	500 Ea.	\$0.16	2,500	Ea.	\$411.25	7.80
232	Booklet Brown Kraft	15 1/2" x 12"	24LB	500 Ea.	\$0.17	2,500	Ea.	\$419.50	7.80
233	Booklet White Woven	5 1/4" x 7 1/4"	24LB	500 Ea.	\$0.05	2,500	Ea.	\$117.25	7.80
234	Booklet Brown Kraft	5 1/4" x 7 1/4"	24LB	500 Ea.	\$0.05	2,500	Ea.	\$117.50	7.80
235	Catalog Brown Kraft	5 1/4" x 7 1/4"	24LB	500 Ea.	\$0.05	2,500	Ea.	\$117.50	7.80
236	Catalog White Woven	5 1/4" x 7 1/4"	24LB	500 Ea.	\$0.05	2,500	Ea.	\$117.25	7.80
237	Booklet White Woven	7 1/2" x 10 1/2"	24LB	500 Ea.	\$0.09	2,500	Ea.	\$213.00	7.80
238	Booklet Brown Kraft	7 1/2" x 10 1/2"	24LB	500 Ea.	\$0.09	2,500	Ea.	\$213.50	7.80
239	Catalog Brown Kraft	7 1/2" x 10 1/2"	24LB	500 Ea.	\$0.09	2,500	Ea.	\$213.50	7.80
240	Catalog White Woven	7 1/2" x 10 1/2"	24LB	500 Ea.	\$0.08	2,500	Ea.	\$202.00	7.80
241	Catalog Brown Kraft	9-1/2" x 12 1/2"	24LB	500 Ea.	\$0.09	2,500	Ea.	\$236.25	7.80
242	Catalog White Woven	9-1/2" x 12 1/2"	24LB	500 Ea.	\$0.06	2,500	Ea.	\$156.50	7.80
243	Catalog Brown Kraft	9-1/2" x 12 1/2"	24LB	500 Ea.	\$0.09	2,500	Ea.	\$236.25	7.80
244	Catalog White Woven	9-1/2" x 12 1/2"	24LB	500 Ea.	\$0.06	2,500	Ea.	\$156.50	7.80
245	Catalog White Woven	8 3/4" x 11 1/2"	24LB	500 Ea.	\$0.09	2,500	Ea.	\$235.00	7.80
246	Booklet Brown Kraft	8 3/4" x 11 1/2"	24LB	500 Ea.	\$0.12	2,500	Ea.	\$300.00	7.80
247	Catalog Brown Kraft	8 3/4" x 11 1/2"	24LB	500 Ea.	\$0.12	2,500	Ea.	\$300.00	7.80
248	Booklet White Woven	8 3/4" x 11 1/2"	24LB	500 Ea.	\$0.09	2,500	Ea.	\$235.00	7.80
249	A2 Envelopes, Vellum White	4 3/8" x 5 3/4"	60LB	250 Ea.	\$0.03	1,000	Ea.	\$27.30	7.80
250	A2 Envelopes, Vellum Color	4 3/8" x 5 3/4"	60LB	100 Ea.	\$0.04	1,000	Ea.	\$55.20	7.80
251	A6 Envelopes, Vellum Color	4 3/4" x 6 1/2"	60LB	100 Ea.	\$0.04	1,000	Ea.	\$40.30	7.80
252	A6 Envelopes, Vellum White	4 3/4" x 6 1/2"	60LB	100 Ea.	\$0.03	1,000	Ea.	\$29.70	7.80
Total Section D:								\$9,386.68	

Bidders are not required to bid on each section of the ITB. However, Bidders must complete each line item within a section to be deemed responsive. No partial bids for line items within a section will be accepted. Bidders shall populate blue shaded cells only, grey shaded cells will auto fill.

Note: Sizes = feet (") and Inches (" ").
Paper Weight Abbreviations = pounds (LB), thousandth of an inch (MIL), Points (PT) and Ounces (oz).
Quantity = Estimated Annual Usage (EAU) based on historical data.
Unit Abbreviations = Each (Ea.) and Bundles (BDL)
Extended Total = Cost Per Unit (CPU) x EAU

Section E. Bindery Materials

Bid Item No.	Description	Size	Paper Weight	Minimum Order Requirements	CPU (Cost Per Unit)	Quantity	Unit	Extended Total	PH Level
253	Brown Kraft Paper Roll, Recycled	48" x 720"	50 LB	2 Rolls	\$45.60	5	Rolls	\$228.00	7.50
254	Chipboard, Gray	22.5" x 34.5"	35 PT	500 Sheets	\$0.23	5,000	Sheet	\$1,169.00	8.00
255	Corrugated Printers Box Kraft	11" x 8.75" x 12"	N/A	1 BDL	\$18.95	5	BDL of 25	\$94.75	8.00
256	Corrugated Printers Box Kraft	17.25" x 11.25" x 12"	N/A	1 BDL	\$25.75	5	BDL of 25	\$128.75	8.00
257	Letterhead Boxes Mist Grey	8.5" x 11" x 2"	N/A	5 Carton	\$63.88	13	Carton of 200	\$830.44	8.00
258	Clear Shrink Film	4.375" x 18"	60 gauge	1 Rolls	\$199.50	4	Rolls	\$798.00	
259	Business Card Folding Boxes, Ultra White	6" x 3.5" x 2"	N/A	1 Carton	\$31.95	2	Carton of 200	\$63.90	7.70
260	Business Card Folding Boxes, Ultra White	4 3/4" x 3 1/2" x 2"	N/A	1 Carton	\$70.95	2	Carton of 200	\$141.90	7.70
261	Foam Board, White, Heat-Activated Adhesive	24" x 36" - 3/16" thick	N/A	25 Sheets	\$4.35	150	Sheet	\$652.50	
262	Foam Board, White, Heat-Activated Adhesive	32" x 40" - 3/16" thick	N/A	25 Sheets	\$5.55	100	Sheet	\$555.00	
263	Foam Board, White, Heat-Activated Adhesive	40" x 60" - 3/16" thick	N/A	25 Sheets	\$11.75	25	Sheet	\$293.75	
264	Foam Board, Black	48" x 96" - 3/16" thick	N/A	25 Sheets	\$23.50	25	Sheet		
265	Matte Lamination, Clear, Heat-Activated, 3" Core	43" x 250 Feet	5 MIL	6 Rolls	\$167.95	60	Rolls	\$10,077.00	
266	Matte Lamination, Clear, Heat-Activated, 1" Core	25" x 250 Feet	5 MIL	6 Rolls	\$84.90	60	Rolls	\$5,094.00	
267	Gloss Lamination, Clear, Heat-Activated, 3" Core	43" x 250 Feet	5 MIL	6 Rolls	\$220.50	60	Rolls	\$13,230.00	
268	Gloss Lamination, Clear, Heat-Activated, 1" Core	25" x 250 Feet	5 MIL	6 Rolls	\$70.15	60	Rolls	\$4,209.00	
269	Matte Lamination, Clear, Heat-Activated, 3" Core	43" x 250 Feet	10 MIL	6 Rolls	\$346.50	60	Rolls	\$20,790.00	
270	Matte Lamination, Clear, Heat-Activated, 1" Core	25" x 250 Feet	10 MIL	6 Rolls	\$201.50	60	Rolls	\$12,090.00	
271	Gloss Lamination, Clear, Heat-Activated, 3" Core	43" x 250 Feet	10 MIL	6 Rolls	\$526.00	60	Rolls	\$31,560.00	

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
INVITATION TO BID NO. 17-260-ITB
ATTACHMENT A - PRICING SCHEDULE

Bid Item No.	Description	Size	Paper Weight	Minimum Order Requirements	CPU (Cost Per Unit)	Quantity	Unit	Extended Total	PH Level
272	Gloss Lamination, Clear, Heat-Activated, 1" Core	25" x 250 Feet	10 MIL	6 Rolls	\$305.80	60	Rolls	\$18,348.00	
273	Coroplast Board White - Low Temp Adhesive	24" x 18"	4 MM	1	\$48.15	5	Box	\$240.75	
274	Coroplast Board White - Low Temp Adhesive	18" x 24"	4 MM	1	\$42.45	5	Box	\$212.25	
275	Coroplast Board White - Low Temp Adhesive	24" x 36"	4 MM	1	\$123.05	5	Box	\$615.25	
276	Coroplast Board White - Low Temp Adhesive	36" x 24"	4 MM	1	\$123.05	5	Box	\$615.25	
277	Step Stake Wire - For the Coreplast Board	10" x 30"	N/A	25	\$61.75	100	EA	\$6,175.00	
278	White Loop Tape w/ Adhesive	1" x 25 Yards	Roll	1	\$10.00	5	Rolls	\$50.00	
279	White Hook Tape w/ Adhesive	1" x 25 Yards	Roll	1	\$12.00	5	Rolls	\$60.00	
Total Section E:								\$128,432.49	