

ARLINGTON COUNTY, VIRGINIA

**AGREEMENT NO. 547-13-24
AMENDMENT NUMBER 1**

This Amendment Number 1 is made on the date of execution by the County and amends Agreement Number 547-13-24 ("Main Agreement") dated April 1, 2014 between Zelos, Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Contract Term called for under the Main Agreement as follows:

The County extends the Contract Term for the period beginning April 1, 2021 and ending June 30, 2021. The Contractor will perform all work under the extension period at the current contact rates as listed in Exhibit B Pricing Schedule to the agreement and attached hereto.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON

ZELOS, INC.

COUNTY, VIRGINIA

DocuSigned by:
SIGNATURE: Cynthia Davis
02CC7A8A62DB466...
NAME: Cynthia Davis
TITLE: Assistant Purchasing Agent
DATE: 2/8/2021

DocuSigned by:
SIGNATURE: Stacia C Aylward, CEO-Zelos, LLC
5B044C1D2896453...
NAME: Stacia C Aylward, CEO-Zelos, LLC
TITLE: Chief Executive Officer
DATE: 2/5/2021

**AGREEMENT NO. 547-13
EXHIBIT B**

PRICING SCHEDULE

Zelos, LLC

On-site Training (General, Leadership)
Diversity
Coaching
OD Services

GENERAL INSTITUTE TRAINING COURSE FEE STRUCTURE	
DAILY RATES	\$2,250.00
HALF DAY RATES	\$1,450.00
LEADERSHIP AND DEVELOPMENT TRAINING COURSE FEE STRUCTURE	
DAILY RATES	\$2,250.00
HALF DAY RATES	\$1,450.00
COMPUTER & TECHNOLOGY TRAINING COURSE FEE STRUCTURE	
DAILY RATES	n/a
HALF DAY RATES	n/a
DIVERSITY TRAINING COURSE FEE STRUCTURE	
DAILY RATES	\$2,250.00
HALF DAY RATES	\$1,450.00
EXECUTIVE COACHING SERVICES	
HOURLY	\$245.00
PACKAGE RATE	\$225.00 (per hour phone coaching)
ORGANIZATION DEVELOPMENT SERVICES	
DAILY RATE	\$2,250.00
HOURLY RATE	\$281.25
NEW COURSE DEVELOPMENT	
HOURLY RATE	\$150.00